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CONSTRUCTION REPORTS

C25-68-13

A UNITED STATES
DEPARTMENT OF
COMMERCE
PUBLICATION



Characteristics of New One-Family Homes 1968



U.S. DEPARTMENT OF COMMERCE
Bureau of the Census

U.S. DEPARTMENT OF HOUSING AND
URBAN DEVELOPMENT

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PREFACE

This study of new one-family homes sold in 1968, of new one-family homes started for owner-occupancy on owners' land (contractor-built and owner-built) and for rent in 1968, is part of the joint Bureau of the Census, U.S. Department of Commerce—U.S. Department of Housing and Urban Development study on housing sales which was started in 1962. This is the sixth annual report prepared under this program.

The section on new one-family homes sold supplements and expands the information presented in the monthly and quarterly reports of the Housing Sales Survey (Census-HUD Series C25). These reports provide information on new homes sold, unsold inventory, and related data. Because of minor revisions, the annual total in this report differs slightly from the totals published in the monthly and quarterly reports.

The Bureau of the Census is indebted to the thousands of respondent builders and owners of the homes which came into the sample. Without their cooperation in providing the information, this report could not have been prepared. The Bureau also extends its appreciation to the field interviewers responsible for collecting the basic data.

ACKNOWLEDGMENTS— This is a joint report of the U.S. Department of Commerce, Bureau of the Census and the U.S. Department of Housing and Urban Development. It was developed under the general direction of Samuel J. Dennis, Chief, Construction Statistics Division, Bureau of the Census, and Henry B. Schechter, Director, Office of Economic and Market Analysis, U.S. Department of Housing and Urban Development. It was prepared under the supervision of David I. Siskind, Chief, Construction Starts Branch, Construction Statistics Division. William K. Mittendorf prepared the tabulations for all statistical tables.

Issued October 1969
Library of Congress Card No. A65-7266

Suggested Citation

U.S. Bureau of the Census, Construction Reports—Series C25
Characteristics of New One-Family Homes, 1968
U.S. Department of Commerce, Washington, D.C., 1969

For sale by the Bureau of the Census, Washington, D.C., 20233. Price of this issue, \$1.00. Subscription Price: \$3.00 per year includes monthly, 10 cents per issue; quarterly, 25 cents per issue; as well as the annual report.

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CHAPTER 1

New Housing Units Started

NEW HOUSING UNITS STARTED

In 1968, there were 1,548,000 new housing units started in the United States compared with 1,322,000 in 1967, an increase of 17 percent. Of the 1,548,000 units started, 1,508,000 were private starts and the remaining 40,000 units were public. The private housing starts included 900,000 (60 percent) one-family homes and 608,000 (40 percent) units in two-or-more family structures. The comparable figures for 1967 were 844,000 (65 percent) one-family homes and 448,000 (35 percent) units in two-or-more family structures, comprising a total of 1,292,000 private housing starts.

Of the 900,000 private one-family starts, 536,000 or 60 percent were intended for sale. This was up from the 502,000 or 59 percent intended for sale in 1967. Another 336,000 one-family homes started during 1968 were built for owner occupancy, on land owned by the owner himself. More than half of these homes--178,000 were contractor-built; that is, built under the supervision of a single general contractor. In 1967, 315,000 were built for owner occupancy, of which 168,000 were contractor-built. In 1968, there were 14,000 new one-family homes started and intended for the rental market, as compared with 15,000 in 1967.

Table 1A.—New Housing Units Started: 1963 to 1968

| Item | Year of start | | | | | |
|--|---|-------|-------|-------|-------|-------|
| | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
| | Number of units (in thousands) | | | | | |
| All housing units started..... | 1,548 | 1,322 | 1,196 | 1,510 | 1,562 | 1,642 |
| Publicly-owned housing units..... | 40 | 30 | 31 | 37 | 32 | 32 |
| Privately-owned housing units..... | 1,508 | 1,292 | 1,165 | 1,473 | 1,529 | 1,610 |
| In structures with-- | | | | | | |
| 1 unit..... | 900 | 844 | 779 | 964 | 970 | 1,021 |
| 2 units or more..... | 608 | 448 | 386 | 509 | 559 | 589 |
| | Percent distribution of all privately-owned housing units started | | | | | |
| Privately-owned housing units..... | 100 | 100 | 100 | 100 | 100 | 100 |
| In structures with-- | | | | | | |
| 1 unit..... | 60 | 65 | 67 | 65 | 63 | 63 |
| 2 units or more..... | 40 | 35 | 33 | 35 | 37 | 37 |
| | Number of units (in thousands) | | | | | |
| Privately-owned one-family homes started... | 900 | 844 | 779 | 964 | 970 | 1,021 |
| Purpose of construction reported..... | 886 | 832 | 772 | 957 | 965 | 1,011 |
| For sale..... | 536 | 502 | 441 | 592 | 568 | 603 |
| For owner occupancy on owners' land: | | | | | | |
| Contractor-built..... | 178 | 168 | 174 | 180 | 184 | 191 |
| Owner-built (includes for rent) ¹ | 172 | 162 | 157 | 186 | 213 | 217 |
| Purpose of construction not reported..... | 13 | 12 | 7 | 7 | 5 | 10 |
| | Percent distribution of privately-owned one-family homes started | | | | | |
| Purpose of construction reported..... | 100 | 100 | 100 | 100 | 100 | 100 |
| For sale..... | 60 | 60 | 57 | 62 | 59 | 60 |
| For owner occupancy on owners' land: | | | | | | |
| Contractor-built..... | 20 | 20 | 23 | 19 | 19 | 19 |
| Owner-built (includes for rent) ¹ | 19 | 20 | 20 | 19 | 22 | 21 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

¹These data include homes started for owner occupancy with owner acting as his own general contractor: (1) in most cases with the help of either subcontractors or hired labor, (2) sometimes entirely with the employment of subcontractors, and, (3) in a smaller number of cases, entirely on a "do-it-yourself" basis. In addition, homes started "for rent," averaging about 9 percent of the totals shown for owner-built for the 6-year period, are included.

Table 1B.—New Privately Owned One-Family Units Started, by Purpose of Construction, by Region: 1963 to 1968

| Region and purpose of construction | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
|--|--------------------------------|------|------|------|------|-------|
| | Number of homes (in thousands) | | | | | |
| UNITED STATES | | | | | | |
| All new one-family homes started... | 900 | 844 | 779 | 964 | 970 | 1,021 |
| Purpose of construction reported..... | 886 | 832 | 772 | 957 | 965 | 1,011 |
| For sale..... | 536 | 502 | 441 | 592 | 568 | 603 |
| For owner occupancy on owners' land-- | | | | | | |
| Contractor-built..... | 178 | 168 | 174 | 180 | 184 | 191 |
| Owner-built (includes for rent) ¹ | 172 | 162 | 157 | 186 | 213 | 217 |
| Purpose of construction not reported..... | 13 | 12 | 7 | 7 | 5 | 10 |
| Northeast | | | | | | |
| All new one-family homes started... | 133 | 127 | 127 | 163 | 147 | 159 |
| Purpose of construction reported..... | 132 | 125 | 126 | 161 | 146 | 157 |
| For sale..... | 77 | 80 | 80 | 106 | 94 | 99 |
| For owner occupancy on owners' land-- | | | | | | |
| Contractor-built..... | 32 | 25 | 24 | 27 | 24 | 25 |
| Owner-built (includes for rent) ¹ | 24 | 21 | 22 | 28 | 28 | 33 |
| Purpose of construction not reported..... | 1 | 2 | 1 | 2 | 1 | 2 |
| North Central | | | | | | |
| All new one-family homes started... | 223 | 214 | 189 | 226 | 227 | 238 |
| Purpose of construction reported..... | 219 | 210 | 188 | 226 | 226 | 234 |
| For sale..... | 128 | 126 | 109 | 148 | 136 | 145 |
| For owner occupancy on owners' land-- | | | | | | |
| Contractor-built..... | 36 | 36 | 37 | 30 | 36 | 39 |
| Owner-built (includes for rent) ¹ | 55 | 48 | 42 | 49 | 55 | 50 |
| Purpose of construction not reported..... | 4 | 4 | 1 | 1 | 1 | 4 |
| South | | | | | | |
| All new one-family homes started... | 374 | 365 | 333 | 416 | 419 | 437 |
| Purpose of construction reported..... | 367 | 359 | 329 | 414 | 416 | 433 |
| For sale..... | 202 | 194 | 160 | 223 | 209 | 221 |
| For owner occupancy on owners' land-- | | | | | | |
| Contractor-built..... | 90 | 88 | 89 | 100 | 99 | 98 |
| Owner-built (includes for rent) ¹ | 75 | 77 | 80 | 91 | 109 | 114 |
| Purpose of construction not reported..... | 6 | 6 | 4 | 2 | 3 | 4 |
| West | | | | | | |
| All new one-family homes started... | 170 | 139 | 130 | 159 | 177 | 187 |
| Purpose of construction reported..... | 168 | 138 | 129 | 156 | 177 | 186 |
| For sale..... | 129 | 102 | 91 | 115 | 129 | 137 |
| For owner occupancy on owners' land-- | | | | | | |
| Contractor-built..... | 21 | 19 | 24 | 24 | 26 | 29 |
| Owner-built (includes for rent) ¹ | 18 | 16 | 14 | 18 | 22 | 19 |
| Purpose of construction not reported..... | 2 | 1 | 1 | 3 | (Z) | 1 |

See footnotes at end of table.

Table 1B.—New Privately Owned One-Family Units Started, by Purpose of Construction, by Region: 1963 to 1968—Continued

| Region and purpose of construction | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
|--|----------------------|------|------|------|------|------|
| | Percent distribution | | | | | |
| UNITED STATES | | | | | | |
| All new one-family homes started... | (X) | (X) | (X) | (X) | (X) | (X) |
| Purpose of construction reported..... | 100 | 100 | 100 | 100 | 100 | 100 |
| For sale..... | 60 | 60 | 57 | 62 | 59 | 60 |
| For owner occupancy on owners' land-- | | | | | | |
| Contractor-built..... | 20 | 20 | 23 | 19 | 19 | 19 |
| Owner-built (includes for rent) ¹ | 19 | 20 | 20 | 19 | 22 | 21 |
| Purpose of construction not reported..... | (X) | (X) | (X) | (X) | (X) | (X) |
| Northeast | | | | | | |
| All new one-family homes started... | (X) | (X) | (X) | (X) | (X) | (X) |
| Purpose of construction reported..... | 100 | 100 | 100 | 100 | 100 | 100 |
| For sale..... | 58 | 63 | 64 | 66 | 64 | 63 |
| For owner occupancy on owners' land-- | | | | | | |
| Contractor-built..... | 24 | 20 | 19 | 17 | 17 | 16 |
| Owner-built (includes for rent) ¹ | 18 | 17 | 17 | 17 | 19 | 21 |
| Purpose of construction not reported..... | (X) | (X) | (X) | (X) | (X) | (X) |
| North Central | | | | | | |
| All new one-family homes started... | (X) | (X) | (X) | (X) | (X) | (X) |
| Purpose of construction reported..... | 100 | 100 | 100 | 100 | 100 | 100 |
| For sale..... | 58 | 60 | 58 | 65 | 60 | 62 |
| For owner occupancy on owners' land-- | | | | | | |
| Contractor-built..... | 16 | 17 | 20 | 13 | 16 | 17 |
| Owner-built (includes for rent) ¹ | 25 | 23 | 22 | 22 | 24 | 21 |
| Purpose of construction not reported..... | (X) | (X) | (X) | (X) | (X) | (X) |
| South | | | | | | |
| All new one-family homes started... | (X) | (X) | (X) | (X) | (X) | (X) |
| Purpose of construction reported..... | 100 | 100 | 100 | 100 | 100 | 100 |
| For sale..... | 55 | 54 | 49 | 54 | 50 | 51 |
| For owner occupancy on owners' land-- | | | | | | |
| Contractor-built..... | 25 | 25 | 27 | 24 | 24 | 23 |
| Owner-built (includes for rent) ¹ | 20 | 21 | 24 | 22 | 26 | 26 |
| Purpose of construction not reported..... | (X) | (X) | (X) | (X) | (X) | (X) |
| West | | | | | | |
| All new one-family homes started... | (X) | (X) | (X) | (X) | (X) | (X) |
| Purpose of construction reported..... | 100 | 100 | 100 | 100 | 100 | 100 |
| For sale..... | 77 | 74 | 71 | 74 | 73 | 74 |
| For owner occupancy on owners' land-- | | | | | | |
| Contractor-built..... | 12 | 14 | 19 | 15 | 14 | 16 |
| Owner-built (includes for rent) ¹ | 11 | 12 | 11 | 11 | 12 | 10 |
| Purpose of construction not reported..... | (X) | (X) | (X) | (X) | (X) | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable. (Z) Fewer than 500 homes.

¹See table 1A, footnote 1.



Summary: New One-Family Homes Sold, Contractor-Built Homes Started, and Owner-Built and Rental Homes Started

Introduction

The following charts provide in summary form information on selected characteristics of new one-family homes, 1966 to 1968. Although the data for the three groups of homes are strictly speaking nonadditive, these charts present a useful overall picture. Additional charts for homes sold and contractor-built homes started are shown in chapters 3 and 4, respectively. All available data on owner-built and rental homes started are presented in this chapter, both in the charts and tables.

The homes sold group of new one-family homes is not directly comparable with the other two groups. The contractor-built, owner-built and rental homes are included in this report in the year construction started, whereas, homes sold are included in the year of sale, irrespective of the time construction was started. In fact, homes sold includes homes not yet started. Since

the homes sold group includes homes started prior to the year of sale and homes not yet started, there is only partial comparability between these homes and those shown started and intended for sale in chapter 1.

Throughout chapter 2, the charts and tables include homes started for rent with those built by the owner for his own occupancy on his own land. The homes started for rent totaled 13,000 in 1966; 15,000 in 1967; and 14,000 in 1968. Therefore, rental homes account for about 9 percent of the total in this group.

Region (Chart 1)

In every year, 1966 to 1968, the South led all other regions with new one-family homes, about two-fifths of the total. The North Central region was second with one-fourth of the homes. More than half of the contractor-built homes and nearly half of the owner-built and rental homes are in the South.

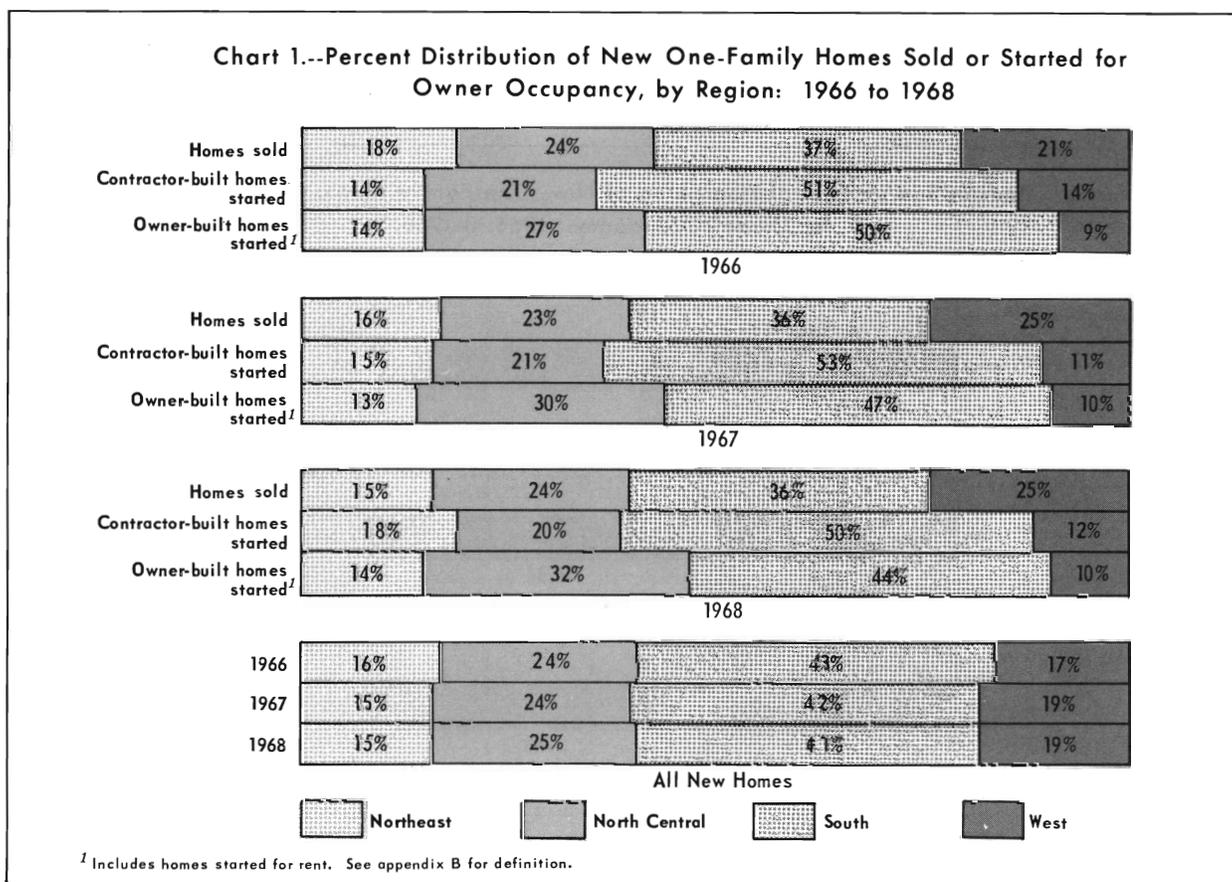


Chart 2.--Percent Distribution of New One-Family Homes Sold or Started for Owner Occupancy, by Type of Financing: 1966 to 1968

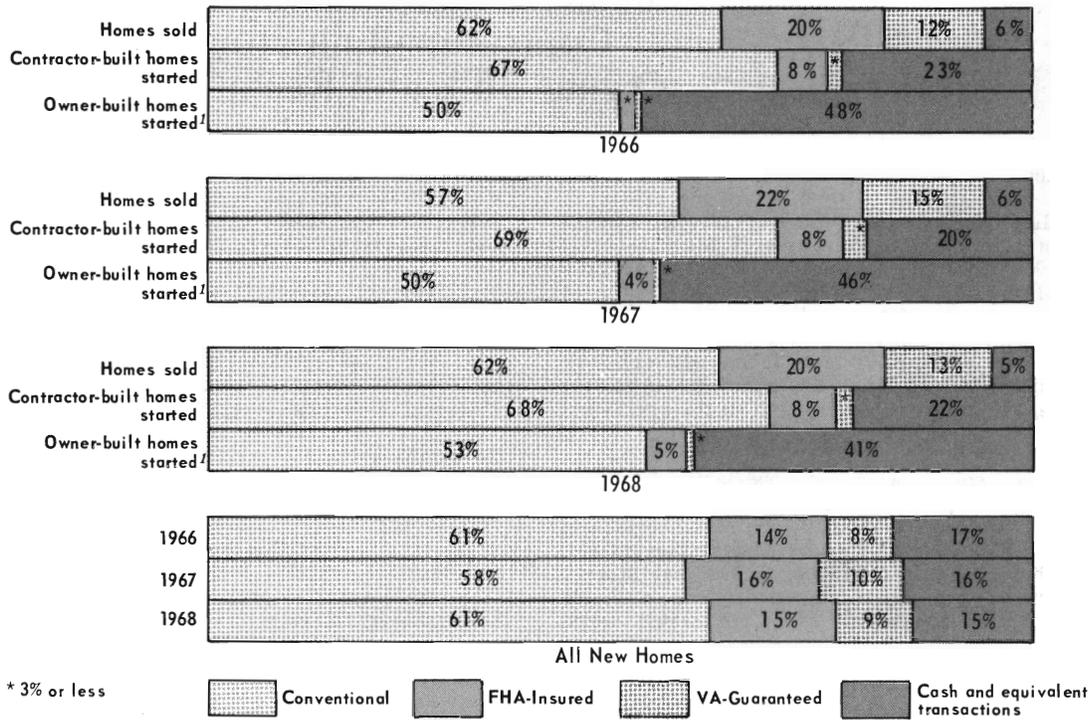


Chart 3.--Median Square Feet of Floor Area of New One-Family Homes Sold or Started for Owner Occupancy: 1966 to 1968

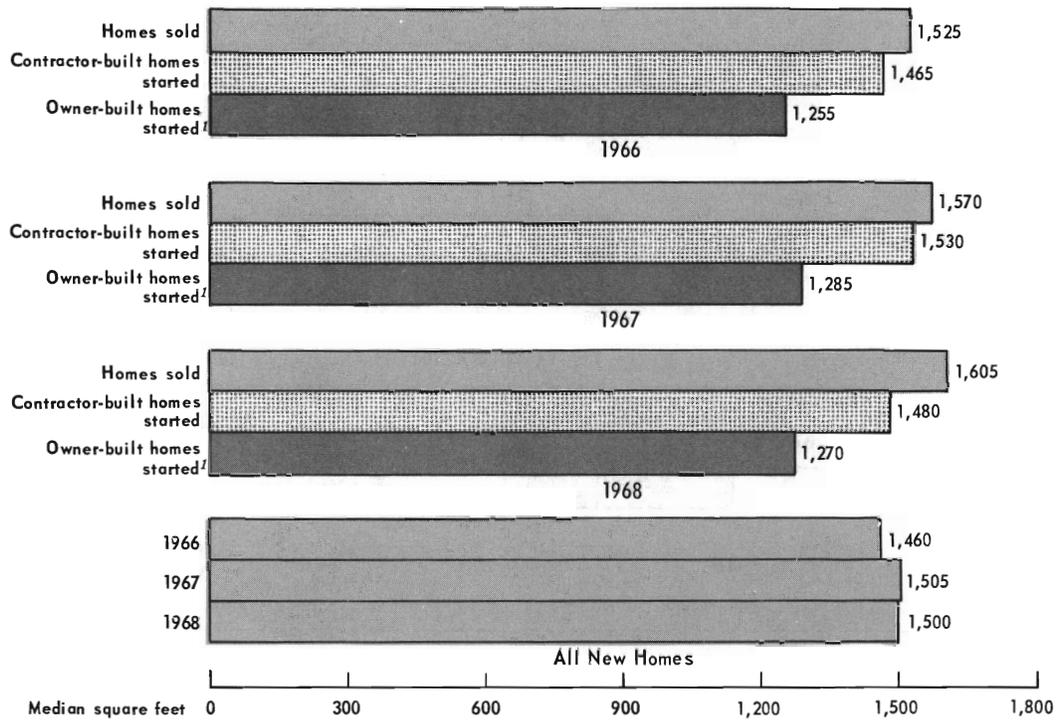
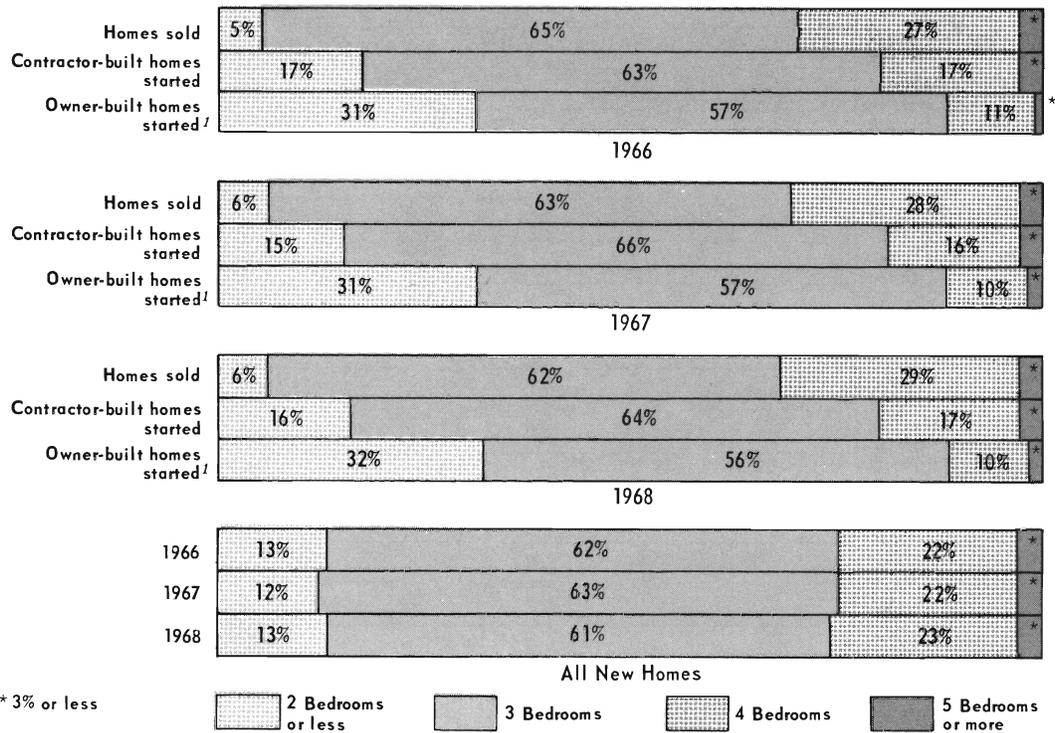


Chart 4.--Percent Distribution of New One-Family Homes Sold or Started for Owner Occupancy, by Number of Bedrooms in Home: 1966 to 1968



Financing (Chart 2)

About three-fifths of the new one-family homes were financed conventionally, another one-fourth were financed with FHA-insured and VA-guaranteed mortgages; the remaining homes, less than one-sixth, were paid for with cash, cash and trade-in, etc. More than two-fifths of the owner-built and rental homes were financed through cash or equivalent transactions, ranging from a high of 48 percent in 1966 to 41 percent in 1968.

Square Foot Area (Chart 3)

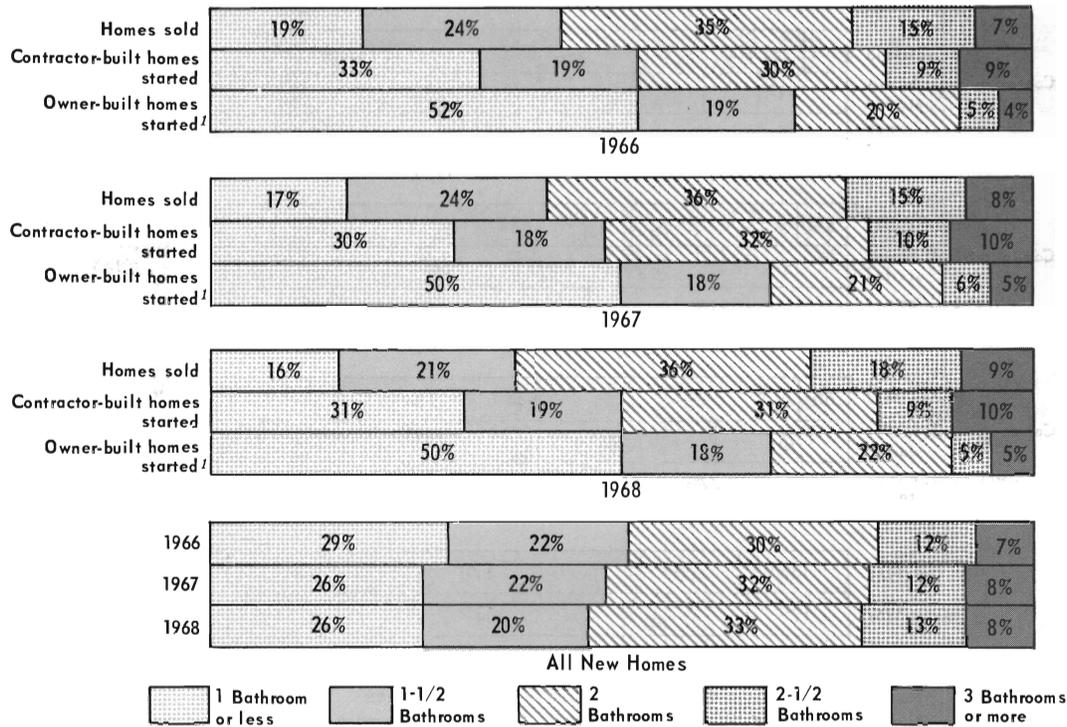
Though the median square foot area of new one-family homes showed little change between 1966 and 1968, the median for homes sold rose 5 percent, from 1,525

to 1,605 square feet. Generally, owner-built and rental homes have considerably less floor area with the median square foot area having ranged between 1,255 and 1,285 square feet.

Bedrooms and Bathrooms (Charts 4 and 5)

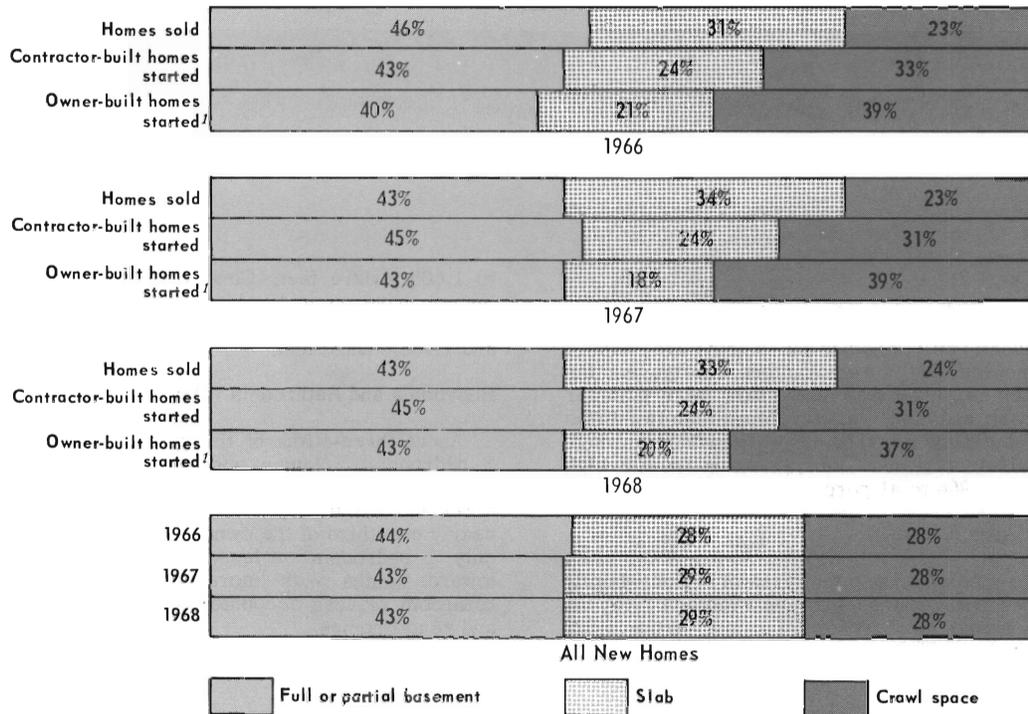
About three-fifths of the new one-family homes had 3 bedrooms. Homes with 4 bedrooms or more were found primarily in the homes sold group where they accounted for nearly one-third of the total; in contrast, nearly one-third of the owner-built and rental homes had only 2 bedrooms or less. Though the trend has been toward homes with more bathrooms, homes with 1 bathroom or less accounted for half of the owner-built and rental homes.

Chart 5.--Percent Distribution of New One-Family Homes Sold or Started for Owner Occupancy, by Number of Bathrooms in Home: 1966 to 1968



¹ Includes homes started for rent. See appendix B for definition.

Chart 6.--Percent Distribution of New One-Family Homes Sold or Started for Owner Occupancy, by Type of Foundation: 1966 to 1968



¹ Includes homes started for rent. See appendix B for definition.

Foundation (Chart 6)

Full or partial basements were in more than two-fifths of the homes in every group. Percentagewise, slabs were next most predominant in the homes sold, while crawl spaces were next in the contractor-built, owner-built and rental homes.

Parking Facility (Chart 7)

Three-fourths of the homes sold have garages, three-fifths of the contractor-built homes and nearly half

of the owner-built and rental homes also have garages. The ratio of homes with garages to those with carports has remained virtually constant at 4 to 1 for the 3-year period, 1966 to 1968.

Heating Fuel (Chart 8)

Three times as many new one-family homes use gas for heating fuel as the next most popular fuel, electricity. Almost four-fifths of the homes sold use gas.

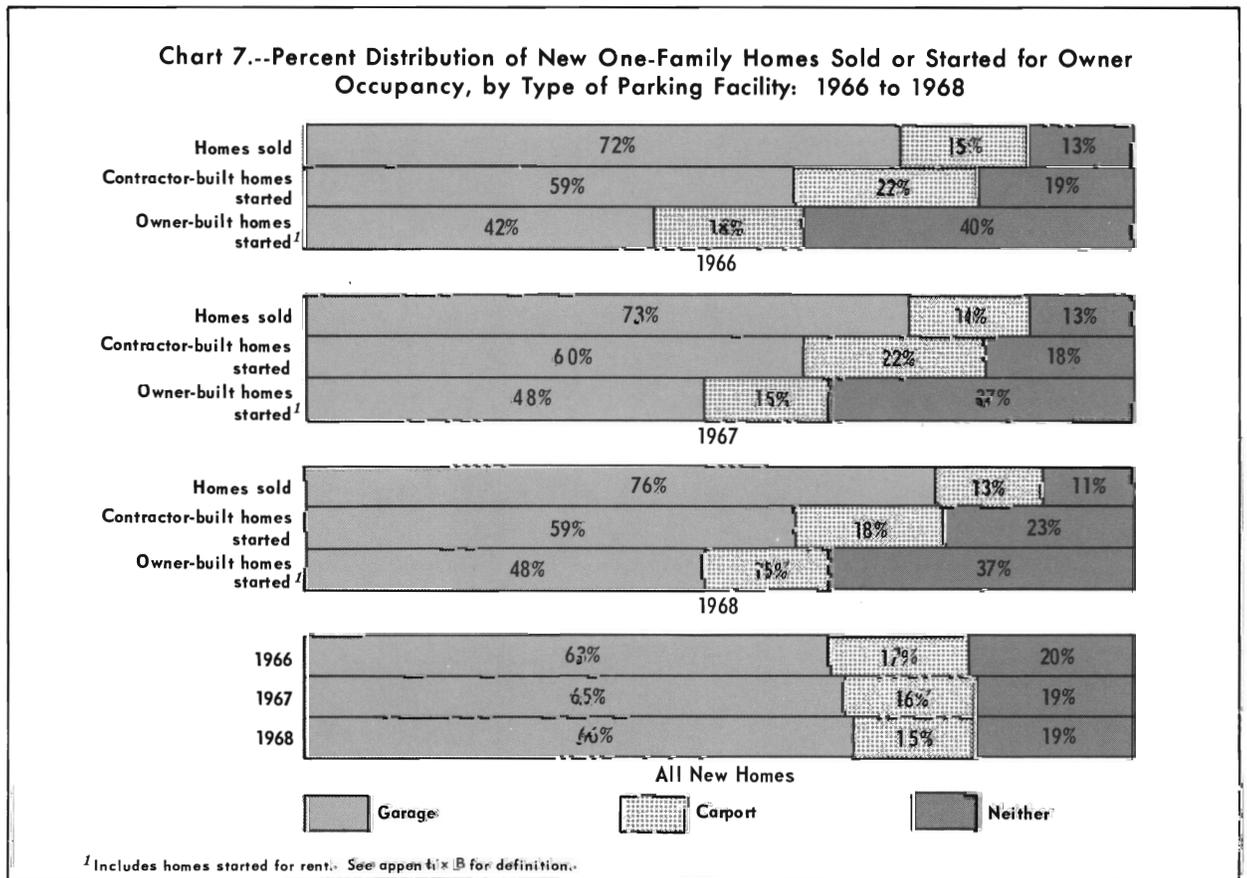
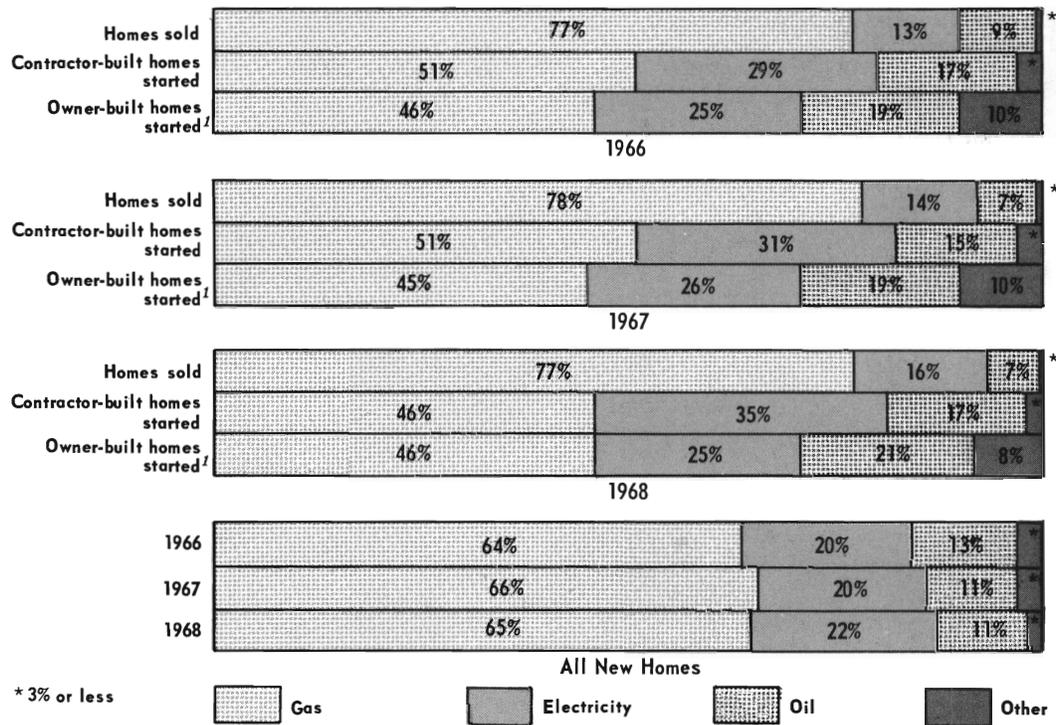


Chart 8.--Percent Distribution of New One-Family Homes Sold or Started for Owner Occupancy, by Type of Heating Fuel: 1966 (last-half) to 1968



* 3% or less

Gas Electricity Oil Other

¹ Includes homes started for rent. See appendix B for definition.

Table 2A.—New Homes Sold or Started for Owner Occupancy, by Region and Location: 1966 to 1968

| Homes sold or started and year | United States | Region | | | | Location | |
|---|---------------|-----------|---------------|-------|------|----------------------------|-----------------------------|
| | | Northeast | North Central | South | West | Inside SMSA's ¹ | Outside SMSA's ¹ |
| Number of homes (in thousands) | | | | | | | |
| All new one-family homes.....1966.. | 792 | 129 | 191 | 334 | 137 | 464 | 328 |
|1967.. | 817 | 123 | 195 | 344 | 155 | 490 | 327 |
|1968.. | 840 | 128 | 210 | 342 | 160 | 515 | 325 |
| Homes sold.....1966.. | 461 | 84 | 113 | 166 | 99 | 343 | 116 |
|1967.. | 487 | 77 | 112 | 179 | 119 | 377 | 110 |
|1968.. | 490 | 73 | 119 | 177 | 121 | 388 | 102 |
| Homes started for owner occupancy on owners' land-- | | | | | | | |
| Contractor-built.....1966.. | 174 | 24 | 37 | 89 | 24 | 74 | 100 |
|1967.. | 168 | 25 | 36 | 88 | 19 | 70 | 98 |
|1968.. | 178 | 32 | 36 | 90 | 21 | 77 | 101 |
| Owner-built (include rentals).....1966.. | 157 | 22 | 42 | 80 | 14 | 45 | 112 |
|1967.. | 162 | 21 | 48 | 77 | 16 | 43 | 119 |
|1968.. | 172 | 24 | 55 | 75 | 18 | 50 | 122 |
| Percent distribution by region and location | | | | | | | |
| All new one-family homes.....1966.. | 100 | 16 | 24 | 42 | 17 | 59 | 41 |
|1967.. | 100 | 15 | 24 | 42 | 19 | 60 | 40 |
|1968.. | 100 | 15 | 25 | 41 | 19 | 61 | 39 |
| Homes sold.....1966.. | 100 | 18 | 24 | 36 | 21 | 75 | 25 |
|1967.. | 100 | 16 | 23 | 37 | 25 | 77 | 23 |
|1968.. | 100 | 15 | 24 | 36 | 25 | 79 | 21 |
| Homes started for owner occupancy on owners' land-- | | | | | | | |
| Contractor-built.....1966.. | 100 | 14 | 21 | 51 | 14 | 42 | 58 |
|1967.. | 100 | 15 | 21 | 53 | 11 | 42 | 58 |
|1968.. | 100 | 18 | 20 | 51 | 12 | 43 | 57 |
| Owner-built (include rentals).....1966.. | 100 | 14 | 27 | 51 | 9 | 29 | 71 |
|1967.. | 100 | 13 | 30 | 47 | 10 | 27 | 73 |
|1968.. | 100 | 14 | 32 | 44 | 10 | 29 | 71 |
| Percent distribution by homes sold or started for owner occupancy | | | | | | | |
| All new one-family homes.....1966.. | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
|1967.. | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
|1968.. | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Homes sold.....1966.. | 58 | 65 | 59 | 49 | 72 | 74 | 35 |
|1967.. | 63 | 63 | 57 | 52 | 77 | 77 | 34 |
|1968.. | 58 | 57 | 57 | 52 | 76 | 75 | 31 |
| Homes started for owner occupancy on owners' land-- | | | | | | | |
| Contractor-built.....1966.. | 22 | 19 | 19 | 27 | 18 | 16 | 31 |
|1967.. | 21 | 20 | 18 | 26 | 12 | 14 | 30 |
|1968.. | 21 | 25 | 17 | 26 | 13 | 15 | 31 |
| Owner-built (include rentals).....1966.. | 20 | 17 | 22 | 24 | 10 | 10 | 34 |
|1967.. | 20 | 17 | 25 | 22 | 11 | 9 | 36 |
|1968.. | 20 | 18 | 26 | 22 | 11 | 10 | 38 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

¹Standard metropolitan statistical areas.

Table 2B.—New Homes Sold or Started for Owner Occupancy, for Each Location, by Region: 1966 to 1968

| Homes sold or started and year | Inside SMSA's ¹ | Region | | | | Outside SMSA's ¹ | Region | | | |
|---|----------------------------|------------|---------------|-------|------|-----------------------------|------------|---------------|-------|------|
| | | North-east | North Central | South | West | | North-east | North Central | South | West |
| Number of homes (in thousands) | | | | | | | | | | |
| All new one-family homes.....1966.. | 464 | 82 | 122 | 154 | 106 | 328 | 47 | 69 | 181 | 31 |
|1967.. | 490 | 82 | 119 | 165 | 124 | 327 | 41 | 76 | 179 | 30 |
|1968.. | 515 | 84 | 135 | 167 | 130 | 325 | 44 | 75 | 176 | 30 |
| Homes sold.....1966.. | 345 | 58 | 92 | 113 | 82 | 116 | 26 | 21 | 52 | 17 |
|1967.. | 377 | 55 | 90 | 129 | 103 | 110 | 22 | 21 | 50 | 16 |
|1968.. | 388 | 55 | 100 | 125 | 107 | 102 | 17 | 18 | 52 | 14 |
| Homes started for owner occupancy on owners' land-- | | | | | | | | | | |
| Contractor-built.....1966.. | 74 | 16 | 19 | 24 | 15 | 100 | 8 | 18 | 65 | 9 |
|1967.. | 70 | 15 | 18 | 24 | 12 | 98 | 9 | 17 | 64 | 7 |
|1968.. | 77 | 19 | 19 | 26 | 13 | 101 | 13 | 17 | 64 | 8 |
| Owner-built (include rentals).....1966.. | 45 | 9 | 11 | 17 | 8 | 112 | 13 | 30 | 63 | 5 |
|1967.. | 43 | 11 | 11 | 12 | 9 | 119 | 10 | 37 | 65 | 7 |
|1968.. | 50 | 10 | 15 | 15 | 10 | 122 | 14 | 40 | 60 | 8 |
| Percent distribution by region | | | | | | | | | | |
| All new one-family homes.....1966.. | 100 | 18 | 26 | 33 | 23 | 100 | 14 | 21 | 55 | 10 |
|1967.. | 100 | 17 | 24 | 34 | 25 | 100 | 13 | 23 | 55 | 9 |
|1968.. | 100 | 16 | 26 | 32 | 25 | 100 | 14 | 23 | 54 | 9 |
| Homes sold.....1966.. | 100 | 17 | 27 | 33 | 24 | 100 | 22 | 18 | 45 | 15 |
|1967.. | 100 | 15 | 24 | 34 | 27 | 100 | 20 | 19 | 46 | 15 |
|1968.. | 100 | 14 | 26 | 32 | 28 | 100 | 17 | 18 | 51 | 14 |
| Homes started for owner occupancy on owners' land-- | | | | | | | | | | |
| Contractor-built.....1966.. | 100 | 21 | 26 | 32 | 20 | 100 | 8 | 18 | 65 | 9 |
|1967.. | 100 | 22 | 26 | 35 | 17 | 100 | 10 | 18 | 65 | 7 |
|1968.. | 100 | 24 | 25 | 34 | 17 | 100 | 13 | 16 | 63 | 8 |
| Owner-built (include rentals).....1966.. | 100 | 20 | 25 | 37 | 19 | 100 | 11 | 27 | 57 | 5 |
|1967.. | 100 | 26 | 25 | 28 | 21 | 100 | 8 | 31 | 54 | 6 |
|1968.. | 100 | 19 | 31 | 31 | 19 | 100 | 11 | 33 | 49 | 7 |
| Percent distribution by homes sold or started for owner occupancy | | | | | | | | | | |
| All new one-family homes.....1966.. | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
|1967.. | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
|1968.. | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Homes sold.....1966.. | 74 | 70 | 75 | 74 | 78 | 35 | 55 | 30 | 29 | 54 |
|1967.. | 77 | 68 | 76 | 78 | 83 | 34 | 53 | 28 | 28 | 54 |
|1968.. | 75 | 66 | 74 | 75 | 83 | 31 | 39 | 24 | 30 | 47 |
| Homes started for owner occupancy on owners' land-- | | | | | | | | | | |
| Contractor-built.....1966.. | 16 | 19 | 16 | 16 | 14 | 31 | 17 | 26 | 36 | 29 |
|1967.. | 14 | 19 | 15 | 15 | 10 | 30 | 23 | 23 | 36 | 23 |
|1968.. | 15 | 22 | 14 | 16 | 10 | 31 | 29 | 22 | 36 | 26 |
| Owner-built (include rentals).....1966.. | 10 | 11 | 9 | 11 | 8 | 34 | 27 | 44 | 35 | 17 |
|1967.. | 9 | 14 | 9 | 7 | 7 | 36 | 24 | 49 | 36 | 23 |
|1968.. | 10 | 11 | 11 | 9 | 7 | 38 | 32 | 53 | 34 | 27 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

¹Standard metropolitan statistical areas.

Table 3A.—New Homes Sold or Started for Owner Occupancy, by Type of Financing, by Region: 1966 to 1968

| Region, homes sold or started and year | Total all homes | Type of financing reported | | | | | | |
|---|-----------------|---|--------------------|-------------|---------------|----------------------------------|--------------|--|
| | | Total | Mortgage financing | | | Cash and equivalent transactions | | |
| | | | Total | FHA-insured | VA-guaranteed | | Conventional | |
| UNITED STATES | | Number of homes (in thousands) | | | | | | |
| All new one-family homes.....1966.. | 792 | 727 | 602 | 103 | 56 | 443 | 124 | |
|1967.. | 817 | 744 | 626 | 116 | 76 | 435 | 118 | |
|1968.. | 840 | 775 | 656 | 114 | 68 | 474 | 119 | |
| Homes sold.....1966.. | 461 | 438 | 412 | 88 | 51 | 273 | 26 | |
|1967.. | 487 | 461 | 435 | 99 | 71 | 265 | 26 | |
|1968.. | 490 | 471 | 446 | 93 | 63 | 290 | 24 | |
| Homes started for owner occupancy on owners' land-- | | | | | | | | |
| Contractor-built.....1966.. | 174 | 160 | 123 | 13 | 4 | 106 | 38 | |
|1967.. | 168 | 146 | 117 | 11 | 4 | 102 | 30 | |
|1968.. | 178 | 158 | 123 | 13 | 4 | 106 | 35 | |
| Owner-built (include rentals).....1966.. | 157 | 128 | 67 | 3 | (Z) | 64 | 61 | |
|1967.. | 162 | 137 | 75 | 5 | 1 | 69 | 63 | |
|1968.. | 172 | 146 | 86 | 7 | 1 | 78 | 60 | |
| | | Percent distribution by type of financing | | | | | | |
| All new one-family homes.....1966.. | (X) | 100 | 83 | 14 | 8 | 661 | 17 | |
|1967.. | (X) | 100 | 84 | 16 | 10 | 58 | 16 | |
|1968.. | (X) | 100 | 85 | 15 | 9 | 61 | 15 | |
| Homes sold.....1966.. | (X) | 100 | 94 | 20 | 12 | 62 | 6 | |
|1967.. | (X) | 100 | 94 | 22 | 15 | 57 | 6 | |
|1968.. | (X) | 100 | 95 | 20 | 13 | 62 | 5 | |
| Homes started for owner occupancy on owners' land-- | | | | | | | | |
| Contractor-built.....1966.. | (X) | 100 | 77 | 8 | 2 | 66 | 23 | |
|1967.. | (X) | 100 | 80 | 8 | 3 | 69 | 20 | |
|1968.. | (X) | 100 | 78 | 8 | 2 | 67 | 22 | |
| Owner-built (include rentals).....1966.. | (X) | 100 | 52 | 2 | (Z) | 50 | 48 | |
|1967.. | (X) | 100 | 54 | 4 | (Z) | 50 | 46 | |
|1968.. | (X) | 100 | 59 | 5 | 1 | 53 | 41 | |
| | | Percent distribution by homes sold or started for owner occupancy | | | | | | |
| All new one-family homes.....1966.. | 100 | 100 | 100 | 100 | 100 | 100 | 100 | |
|1967.. | 100 | 100 | 100 | 100 | 100 | 100 | 100 | |
|1968.. | 100 | 100 | 100 | 100 | 100 | 100 | 100 | |
| Homes sold.....1966.. | 58 | 60 | 68 | 85 | 92 | 62 | 21 | |
|1967.. | 60 | 62 | 69 | 86 | 94 | 61 | 22 | |
|1968.. | 58 | 61 | 68 | 82 | 93 | 61 | 20 | |
| Homes started for owner occupancy on owners' land-- | | | | | | | | |
| Contractor-built.....1966.. | 22 | 22 | 20 | 12 | 7 | 24 | 30 | |
|1967.. | 21 | 20 | 19 | 10 | 5 | 23 | 25 | |
|1968.. | 21 | 20 | 19 | 12 | 5 | 22 | 30 | |
| Owner-built (include rentals).....1966.. | 20 | 18 | 11 | 3 | 1 | 14 | 49 | |
|1967.. | 20 | 18 | 12 | 5 | 1 | 16 | 53 | |
|1968.. | 20 | 19 | 13 | 6 | 2 | 16 | 50 | |
| Northeast | | Number of homes (in thousands) | | | | | | |
| All new one-family homes.....1966.. | 129 | 119 | 106 | 6 | 2 | 98 | 13 | |
|1967.. | 123 | 108 | 96 | 6 | 1 | 88 | 12 | |
|1968.. | 128 | 114 | 98 | 5 | (Z) | 93 | 16 | |
| Homes sold.....1966.. | 84 | 79 | 76 | 5 | 2 | 70 | 4 | |
|1967.. | 77 | 71 | 68 | 5 | 1 | 62 | 3 | |
|1968.. | 73 | 69 | 65 | 3 | (Z) | 61 | 4 | |
| Homes started for owner occupancy on owners' land-- | | | | | | | | |
| Contractor-built.....1966.. | 24 | 23 | 18 | 1 | (Z) | 16 | 5 | |
|1967.. | 25 | 21 | 16 | 1 | (Z) | 15 | 4 | |
|1968.. | 32 | 28 | 22 | 1 | (Z) | 21 | 6 | |
| Owner-built (include rentals).....1966.. | 22 | 17 | 13 | (Z) | - | 12 | 4 | |
|1967.. | 21 | 16 | 11 | 1 | - | 10 | 5 | |
|1968.. | 24 | 17 | 11 | 1 | - | 10 | 6 | |

See footnotes at end of table.

Table 3A.—New Homes Sold or Started for Owner Occupancy, by Type of Financing, by Region: 1966 to 1968—Continued

| Region, homes sold or started and year | Total all homes | Type of financing reported | | | | | Cash and equivalent transactions |
|---|-----------------|----------------------------|--------------------|-------------|---------------|-----|----------------------------------|
| | | Total | Mortgage financing | | | | |
| | | | Total | FHA-insured | VA-guaranteed | | |
| Number of homes (in thousands)—Continued | | | | | | | |
| North Central | | | | | | | |
| All new one-family homes.....1966.. | 191 | 168 | 136 | 17 | 6 | 112 | 32 |
|1967.. | 195 | 167 | 140 | 21 | 5 | 114 | 27 |
|1968.. | 210 | 187 | 159 | 21 | 5 | 133 | 28 |
| Homes sold.....1966.. | 113 | 106 | 96 | 14 | 5 | 77 | 9 |
|1967.. | 112 | 103 | 95 | 16 | 4 | 75 | 7 |
|1968.. | 119 | 111 | 105 | 16 | 4 | 84 | 7 |
| Homes started for owner occupancy on owners' land-- | | | | | | | |
| Contractor-built.....1966.. | 37 | 32 | 23 | 2 | 1 | 21 | 9 |
|1967.. | 36 | 27 | 21 | 2 | 1 | 18 | 6 |
|1968.. | 36 | 30 | 23 | 2 | 1 | 20 | 7 |
| Owner-built (include rentals).....1966.. | 42 | 30 | 17 | 1 | (Z) | 15 | 13 |
|1967.. | 48 | 38 | 24 | 2 | (Z) | 21 | 14 |
|1968.. | 55 | 46 | 31 | 3 | (Z) | 28 | 14 |
| South | | | | | | | |
| All new one-family homes.....1966.. | 334 | 311 | 246 | 53 | 33 | 160 | 65 |
|1967.. | 344 | 322 | 259 | 54 | 45 | 160 | 63 |
|1968.. | 342 | 322 | 261 | 52 | 41 | 168 | 61 |
| Homes sold.....1966.. | 166 | 158 | 151 | 44 | 29 | 77 | 7 |
|1967.. | 179 | 171 | 162 | 45 | 42 | 75 | 9 |
|1968.. | 177 | 171 | 162 | 40 | 38 | 84 | 9 |
| Homes started for owner occupancy on owners' land-- | | | | | | | |
| Contractor-built.....1966.. | 89 | 83 | 65 | 8 | 3 | 54 | 18 |
|1967.. | 88 | 82 | 66 | 7 | 2 | 56 | 16 |
|1968.. | 90 | 82 | 64 | 9 | 3 | 53 | 18 |
| Owner-built (include rentals).....1966.. | 80 | 70 | 31 | 1 | (Z) | 29 | 39 |
|1967.. | 77 | 70 | 32 | 1 | (Z) | 30 | 38 |
|1968.. | 75 | 69 | 35 | 3 | (Z) | 32 | 34 |
| West | | | | | | | |
| All new one-family homes.....1966.. | 137 | 129 | 114 | 27 | 16 | 72 | 15 |
|1967.. | 155 | 147 | 132 | 35 | 25 | 72 | 15 |
|1968.. | 160 | 152 | 138 | 36 | 21 | 80 | 14 |
| Homes sold.....1966.. | 99 | 95 | 90 | 25 | 15 | 50 | 5 |
|1967.. | 119 | 116 | 110 | 33 | 24 | 52 | 6 |
|1968.. | 121 | 119 | 114 | 34 | 21 | 60 | 4 |
| Homes started for owner occupancy on owners' land-- | | | | | | | |
| Contractor-built.....1966.. | 24 | 23 | 17 | 2 | (Z) | 15 | 5 |
|1967.. | 19 | 17 | 14 | 1 | 1 | 12 | 3 |
|1968.. | 21 | 18 | 14 | 2 | (Z) | 12 | 4 |
| Owner-built (include rentals).....1966.. | 14 | 12 | 7 | - | - | 7 | 4 |
|1967.. | 16 | 14 | 8 | 1 | (Z) | 7 | 6 |
|1968.. | 18 | 14 | 9 | (Z) | 1 | 8 | 6 |
| Each region as percent of total for United States | | | | | | | |
| REGIONS | | | | | | | |
| Northeast.....1966.. | 16 | 16 | 18 | 6 | 3 | 22 | 10 |
|1967.. | 15 | 14 | 15 | 6 | 2 | 20 | 10 |
|1968.. | 15 | 15 | 15 | 4 | 1 | 20 | 13 |
| North Central.....1966.. | 24 | 23 | 23 | 17 | 11 | 25 | 25 |
|1967.. | 24 | 22 | 22 | 18 | 7 | 26 | 23 |
|1968.. | 25 | 24 | 24 | 19 | 7 | 28 | 24 |
| South.....1966.. | 42 | 43 | 41 | 52 | 58 | 36 | 52 |
|1967.. | 42 | 43 | 41 | 46 | 59 | 37 | 53 |
|1968.. | 41 | 42 | 40 | 45 | 61 | 35 | 51 |
| West.....1966.. | 17 | 18 | 19 | 26 | 28 | 16 | 12 |
|1967.. | 20 | 20 | 21 | 30 | 33 | 17 | 13 |
|1968.. | 19 | 20 | 21 | 32 | 32 | 17 | 12 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

Table 3B.—New Homes Sold or Started for Owner Occupancy, by Type of Financing, by Location: 1966 to 1968

| Location, homes sold or started and year | Total all homes | Type of financing reported | | | | | |
|---|-----------------|--------------------------------|--------------------|-------------|---------------|----------------------------------|--------------|
| | | Total | Mortgage financing | | | Cash and equivalent transactions | |
| | | | Total | FHA-insured | VA-guaranteed | | Conventional |
| UNITED STATES | | Number of homes (in thousands) | | | | | |
| All new one-family homes.....1966.. | 792 | 727 | 602 | 103 | 56 | 443 | 124 |
|1967.. | 817 | 744 | 626 | 116 | 76 | 435 | 118 |
|1968.. | 840 | 775 | 656 | 114 | 68 | 474 | 119 |
| Homes sold.....1966.. | 461 | 438 | 412 | 88 | 51 | 273 | 26 |
|1967.. | 487 | 461 | 435 | 99 | 71 | 265 | 26 |
|1968.. | 490 | 471 | 446 | 93 | 63 | 290 | 24 |
| Homes started for owner occupancy on owners' land-- | | | | | | | |
| Contractor-built.....1966.. | 174 | 160 | 123 | 13 | 4 | 106 | 38 |
|1967.. | 168 | 146 | 117 | 11 | 4 | 102 | 30 |
|1968.. | 178 | 158 | 123 | 13 | 4 | 106 | 35 |
| Owner-built (include rentals).....1966.. | 157 | 128 | 67 | 3 | (Z) | 64 | 61 |
|1967.. | 162 | 137 | 75 | 5 | 1 | 69 | 63 |
|1968.. | 172 | 146 | 86 | 7 | 1 | 78 | 60 |
| Inside SMSA's ¹ | | | | | | | |
| All new one-family homes.....1966.. | 464 | 435 | 392 | 76 | 43 | 273 | 43 |
|1967.. | 490 | 454 | 414 | 84 | 56 | 274 | 40 |
|1968.. | 515 | 484 | 438 | 79 | 50 | 308 | 46 |
| Homes sold.....1966.. | 345 | 329 | 313 | 73 | 41 | 199 | 16 |
|1967.. | 377 | 359 | 342 | 80 | 54 | 208 | 17 |
|1968.. | 388 | 374 | 356 | 75 | 49 | 232 | 17 |
| Homes started for owner occupancy on owners' land-- | | | | | | | |
| Contractor-built.....1966.. | 74 | 68 | 55 | 3 | 1 | 50 | 13 |
|1967.. | 70 | 59 | 47 | 3 | 2 | 42 | 12 |
|1968.. | 77 | 69 | 54 | 3 | 1 | 49 | 15 |
| Owner-built (include rentals).....1966.. | 45 | 37 | 24 | (Z) | (Z) | 23 | 14 |
|1967.. | 43 | 36 | 25 | 1 | (Z) | 23 | 11 |
|1968.. | 50 | 42 | 28 | 1 | (Z) | 27 | 14 |
| Outside SMSA's ¹ | | | | | | | |
| All new one-family homes.....1966.. | 328 | 292 | 211 | 27 | 13 | 170 | 81 |
|1967.. | 327 | 290 | 212 | 32 | 19 | 161 | 78 |
|1968.. | 325 | 291 | 218 | 34 | 18 | 166 | 73 |
| Homes sold.....1966.. | 116 | 108 | 99 | 15 | 10 | 74 | 9 |
|1967.. | 110 | 102 | 93 | 20 | 17 | 57 | 9 |
|1968.. | 102 | 97 | 90 | 18 | 14 | 58 | 7 |
| Homes started for owner occupancy on owners' land-- | | | | | | | |
| Contractor-built.....1966.. | 100 | 92 | 68 | 9 | 3 | 56 | 24 |
|1967.. | 98 | 87 | 69 | 8 | 2 | 59 | 18 |
|1968.. | 101 | 90 | 70 | 10 | 2 | 57 | 20 |
| Owner-built (include rentals).....1966.. | 112 | 91 | 44 | 3 | (Z) | 40 | 48 |
|1967.. | 119 | 102 | 50 | 4 | 1 | 45 | 52 |
|1968.. | 122 | 104 | 58 | 6 | 1 | 51 | 46 |
| Inside SMSA's as a percent of total for United States | | | | | | | |
| All new one-family homes.....1966.. | 59 | 60 | 65 | 74 | 76 | 62 | 35 |
|1967.. | 60 | 61 | 66 | 72 | 75 | 63 | 34 |
|1968.. | 61 | 62 | 67 | 70 | 74 | 65 | 39 |
| Homes sold.....1966.. | 75 | 75 | 76 | 83 | 80 | 73 | 64 |
|1967.. | 77 | 78 | 79 | 80 | 76 | 79 | 66 |
|1968.. | 79 | 79 | 80 | 81 | 77 | 80 | 72 |
| Homes started for owner occupancy on owners' land-- | | | | | | | |
| Contractor-built.....1966.. | 42 | 43 | 45 | 27 | 35 | 47 | 36 |
|1967.. | 42 | 40 | 41 | 27 | 54 | 42 | 40 |
|1968.. | 43 | 43 | 43 | 22 | 33 | 46 | 43 |
| Owner-built (include rentals).....1966.. | 29 | 29 | 35 | 5 | 23 | 37 | 22 |
|1967.. | 27 | 26 | 33 | 23 | 17 | 34 | 18 |
|1968.. | 29 | 28 | 32 | 16 | 21 | 34 | 23 |

See footnotes at end of table.

Table 3B.—New Homes Sold or Started for Owner Occupancy, by Type of Financing, by Location: 1966 to 1968—Continued

| Location, homes sold or started and year | Total all homes | Type of financing reported | | | | | Cash and equivalent transactions |
|--|-----------------|----------------------------|--------------------|-------------|---------------|--------------|----------------------------------|
| | | Total | Mortgage financing | | | | |
| | | | Total | FHA-insured | VA-guaranteed | Conventional | |
| Outside SMSA's as a percent of total for United States | | | | | | | |
| All new one-family homes.....1966.. | 41 | 40 | 35 | 26 | 24 | 38 | 65 |
|1967.. | 40 | 39 | 34 | 28 | 25 | 37 | 66 |
|1968.. | 39 | 38 | 33 | 30 | 26 | 35 | 61 |
| Homes sold.....1966.. | 25 | 25 | 24 | 17 | 20 | 27 | 36 |
|1967.. | 23 | 22 | 21 | 20 | 24 | 21 | 34 |
|1968.. | 21 | 21 | 20 | 19 | 23 | 20 | 28 |
| Homes started for owner occupancy on owners' land-- | | | | | | | |
| Contractor-built.....1966.. | 58 | 57 | 55 | 73 | 65 | 53 | 64 |
|1967.. | 58 | 60 | 59 | 73 | 46 | 58 | 60 |
|1968.. | 57 | 57 | 57 | 78 | 67 | 54 | 57 |
| Owner-built (include rentals).....1966.. | 71 | 71 | 65 | 95 | 77 | 63 | 78 |
|1967.. | 73 | 74 | 67 | 77 | 83 | 66 | 82 |
|1968.. | 71 | 72 | 68 | 84 | 79 | 66 | 77 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(Z) Fewer than 500 homes.

¹Standard metropolitan statistical areas.

Table 4A.—New Homes Sold or Started for Owner Occupancy, by Median and Average Square Feet of Floor Area, by Region: 1966 to 1968

| Homes sold or started and year | Median square feet of floor area | | | | | Average square feet of floor area | | | | |
|---|----------------------------------|------------|---------------|-------|-------|-----------------------------------|------------|---------------|-------|-------|
| | United States | Region | | | | United States | Region | | | |
| | | North-east | North Central | South | West | | North-east | North Central | South | West |
| All new one-family homes.....1966.. | 1,460 | 1,520 | 1,480 | 1,385 | 1,570 | 1,535 | 1,590 | 1,530 | 1,465 | 1,650 |
|1967.. | 1,505 | 1,585 | 1,530 | 1,415 | 1,645 | 1,570 | 1,620 | 1,595 | 1,485 | 1,685 |
|1968.. | 1,500 | 1,580 | 1,465 | 1,430 | 1,655 | 1,580 | 1,645 | 1,560 | 1,515 | 1,690 |
| Homes sold.....1966.. | 1,525 | 1,640 | 1,520 | 1,440 | 1,615 | 1,570 | 1,650 | 1,545 | 1,500 | 1,650 |
|1967.. | 1,570 | 1,735 | 1,620 | 1,450 | 1,645 | 1,610 | 1,735 | 1,615 | 1,530 | 1,660 |
|1968.. | 1,605 | 1,780 | 1,575 | 1,530 | 1,670 | 1,665 | 1,770 | 1,650 | 1,605 | 1,695 |
| Homes started for owner occupancy on owners' land-- | | | | | | | | | | |
| Contractor-built.....1966.. | 1,465 | 1,380 | 1,560 | 1,455 | 1,435 | 1,600 | 1,575 | 1,625 | 1,540 | 1,775 |
|1967.. | 1,530 | 1,395 | 1,590 | 1,500 | 1,790 | 1,655 | 1,530 | 1,705 | 1,590 | 1,920 |
|1968.. | 1,480 | 1,400 | 1,560 | 1,425 | 1,765 | 1,605 | 1,510 | 1,700 | 1,565 | 1,775 |
| Owner-built (include rentals).....1966.. | 1,255 | 1,315 | 1,350 | 1,180 | 1,315 | 1,340 | 1,390 | 1,400 | 1,270 | 1,430 |
|1967.. | 1,285 | 1,255 | 1,385 | 1,165 | 1,425 | 1,365 | 1,320 | 1,480 | 1,265 | 1,560 |
|1968.. | 1,270 | 1,325 | 1,290 | 1,185 | 1,415 | 1,325 | 1,425 | 1,315 | 1,255 | 1,550 |

Note: Medians and averages were computed from unrounded figures and rounded to nearest 5.

Table 4B.—New Homes Sold or Started for Owner Occupancy, by Square Feet of Floor Area, by Region: 1966 to 1968

| Region, homes sold or started and year | Total all homes | Square feet of floor area reported | | | | | | | |
|---|-----------------|------------------------------------|-----------|------------|----------------|----------------|----------------|----------------|----------------|
| | | Total | Under 800 | 800 to 999 | 1,000 to 1,199 | 1,200 to 1,399 | 1,400 to 1,599 | 1,600 to 1,999 | 2,000 and over |
| UNITED STATES | | | | | | | | | |
| Number of homes (in thousands) | | | | | | | | | |
| All new one-family homes.....1966.. | 792 | 689 | 30 | 52 | 117 | 118 | 94 | 125 | 153 |
|1967.. | 817 | 684 | 25 | 49 | 116 | 104 | 91 | 135 | 163 |
|1968.. | 840 | 717 | 31 | 52 | 110 | 118 | 93 | 132 | 181 |
| Homes sold.....1966.. | 461 | 396 | 3 | 20 | 70 | 68 | 57 | 82 | 95 |
|1967.. | 487 | 400 | 2 | 20 | 73 | 61 | 53 | 88 | 104 |
|1968.. | 490 | 409 | 2 | 17 | 63 | 67 | 54 | 86 | 120 |
| Homes started for owner occupancy on owners' land-- | | | | | | | | | |
| Contractor-built.....1966.. | 174 | 158 | 7 | 12 | 25 | 28 | 22 | 26 | 38 |
|1967.. | 168 | 147 | 3 | 11 | 23 | 23 | 21 | 29 | 37 |
|1968.. | 178 | 157 | 6 | 14 | 25 | 26 | 20 | 26 | 40 |
| Owner-built (include rentals).....1966.. | 157 | 135 | 20 | 19 | 21 | 22 | 14 | 17 | 20 |
|1967.. | 162 | 137 | 20 | 19 | 21 | 20 | 17 | 18 | 23 |
|1968.. | 172 | 150 | 23 | 21 | 22 | 25 | 19 | 20 | 20 |
| Percent distribution by square feet of floor area | | | | | | | | | |
| All new one-family homes.....1966.. | (X) | 100 | 4 | 8 | 17 | 17 | 14 | 18 | 22 |
|1967.. | (X) | 100 | 4 | 7 | 17 | 15 | 13 | 20 | 24 |
|1968.. | (X) | 100 | 4 | 7 | 15 | 15 | 13 | 18 | 25 |
| Homes sold.....1966.. | (X) | 100 | 1 | 5 | 18 | 16 | 15 | 21 | 24 |
|1967.. | (X) | 100 | (Z) | 5 | 18 | 17 | 13 | 22 | 26 |
|1968.. | (X) | 100 | 1 | 4 | 15 | 15 | 13 | 21 | 29 |
| Homes started for owner occupancy on owners' land-- | | | | | | | | | |
| Contractor-built.....1966.. | (X) | 100 | 4 | 8 | 16 | 16 | 14 | 16 | 24 |
|1967.. | (X) | 100 | 2 | 8 | 15 | 18 | 14 | 20 | 25 |
|1968.. | (X) | 100 | 4 | 9 | 16 | 16 | 13 | 17 | 25 |
| Owner-built (include rentals).....1966.. | (X) | 100 | 15 | 14 | 16 | 16 | 10 | 13 | 15 |
|1967.. | (X) | 100 | 15 | 14 | 15 | 15 | 12 | 13 | 17 |
|1968.. | (X) | 100 | 15 | 14 | 15 | 16 | 13 | 13 | 14 |
| Percent distribution by homes sold or started for owner occupancy | | | | | | | | | |
| All new one-family homes.....1966.. | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
|1967.. | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
|1968.. | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Homes sold.....1966.. | 58 | 57 | 11 | 39 | 60 | 58 | 61 | 65 | 62 |
|1967.. | 60 | 59 | 8 | 40 | 63 | 59 | 58 | 65 | 64 |
|1968.. | 58 | 57 | 8 | 32 | 57 | 57 | 58 | 65 | 67 |
| Homes started for owner occupancy on owners' land-- | | | | | | | | | |
| Contractor-built.....1966.. | 22 | 23 | 22 | 24 | 21 | 24 | 24 | 21 | 25 |
|1967.. | 21 | 21 | 12 | 22 | 19 | 22 | 23 | 21 | 23 |
|1968.. | 21 | 22 | 21 | 27 | 22 | 22 | 22 | 20 | 22 |
| Owner-built (include rentals).....1966.. | 20 | 20 | 68 | 37 | 18 | 19 | 15 | 14 | 13 |
|1967.. | 20 | 20 | 81 | 38 | 18 | 19 | 19 | 13 | 14 |
|1968.. | 20 | 21 | 72 | 41 | 20 | 21 | 21 | 15 | 11 |
| Northeast | | | | | | | | | |
| Number of homes (in thousands) | | | | | | | | | |
| All new one-family homes.....1966.. | 129 | 105 | 5 | 6 | 17 | 18 | 12 | 20 | 28 |
|1967.. | 123 | 92 | 4 | 5 | 15 | 12 | 10 | 18 | 27 |
|1968.. | 128 | 103 | 4 | 7 | 16 | 15 | 11 | 19 | 31 |
| Homes sold.....1966.. | 84 | 68 | 2 | 2 | 10 | 10 | 8 | 13 | 22 |
|1967.. | 77 | 57 | 1 | 2 | 9 | 6 | 7 | 12 | 21 |
|1968.. | 73 | 60 | 1 | 2 | 9 | 8 | 6 | 12 | 23 |
| Homes started for owner occupancy on owners' land-- | | | | | | | | | |
| Contractor-built.....1966.. | 24 | 20 | 1 | 2 | 4 | 4 | 3 | 3 | 4 |
|1967.. | 25 | 19 | 1 | 1 | 4 | 3 | 2 | 4 | 4 |
|1968.. | 32 | 26 | 1 | 3 | 5 | 4 | 3 | 5 | 5 |
| Owner-built (include rentals).....1966.. | 22 | 17 | 2 | 2 | 3 | 3 | 1 | 4 | 2 |
|1967.. | 21 | 15 | 2 | 2 | 3 | 3 | 1 | 2 | 2 |
|1968.. | 24 | 17 | 2 | 2 | 2 | 3 | 2 | 2 | 3 |

See footnotes at end of table.

Table 4B.—New Homes Sold or Started for Owner Occupancy, by Square Feet of Floor Area, by Region:
1966 to 1968—Continued

| Region, homes sold or started and year | Total all homes | Square feet of floor area reported | | | | | | | |
|---|-----------------|------------------------------------|-----------|------------|----------------|----------------|----------------|----------------|----------------|
| | | Total | Under 800 | 800 to 999 | 1,000 to 1,199 | 1,200 to 1,399 | 1,400 to 1,599 | 1,600 to 1,999 | 2,000 and over |
| North Central | | | | | | | | | |
| Number of homes (in thousands)—Continued | | | | | | | | | |
| All new one-family homes.....1966.. | 191 | 155 | 5 | 12 | 28 | 24 | 21 | 32 | 33 |
| 1967.. | 195 | 145 | 1 | 13 | 24 | 23 | 17 | 31 | 35 |
| 1968.. | 210 | 169 | 5 | 15 | 29 | 28 | 22 | 31 | 39 |
| Homes sold.....1966.. | 113 | 89 | (Z) | 6 | 18 | 13 | 10 | 20 | 20 |
| 1967.. | 112 | 78 | (Z) | 6 | 13 | 11 | 8 | 19 | 21 |
| 1968.. | 119 | 88 | (Z) | 6 | 15 | 12 | 11 | 18 | 24 |
| Homes started for owner occupancy on owners' land-- | | | | | | | | | |
| Contractor-built.....1966.. | 37 | 31 | 1 | 2 | 5 | 5 | 5 | 7 | 8 |
| 1967.. | 36 | 27 | (Z) | 2 | 5 | 4 | 3 | 6 | 7 |
| 1968.. | 36 | 31 | (Z) | 2 | 5 | 5 | 4 | 6 | 9 |
| Owner-built (include rentals).....1966.. | 42 | 35 | 3 | 5 | 5 | 6 | 6 | 5 | 5 |
| 1967.. | 48 | 40 | 1 | 4 | 7 | 8 | 6 | 6 | 7 |
| 1968.. | 55 | 51 | 4 | 8 | 9 | 11 | 7 | 7 | 5 |
| South | | | | | | | | | |
| All new one-family homes.....1966.. | 334 | 301 | 19 | 27 | 55 | 54 | 43 | 47 | 57 |
| 1967.. | 344 | 305 | 18 | 26 | 56 | 49 | 44 | 52 | 60 |
| 1968.. | 342 | 303 | 21 | 25 | 47 | 53 | 40 | 51 | 67 |
| Homes sold.....1966.. | 166 | 147 | 1 | 8 | 31 | 29 | 24 | 27 | 28 |
| 1967.. | 179 | 154 | 1 | 8 | 35 | 28 | 22 | 29 | 32 |
| 1968.. | 177 | 152 | 1 | 6 | 25 | 30 | 21 | 30 | 38 |
| Homes started for owner occupancy on owners' land-- | | | | | | | | | |
| Contractor-built.....1966.. | 89 | 84 | 5 | 7 | 12 | 14 | 13 | 14 | 19 |
| 1967.. | 88 | 83 | 2 | 7 | 12 | 14 | 14 | 15 | 19 |
| 1968.. | 90 | 83 | 5 | 9 | 13 | 15 | 11 | 12 | 20 |
| Owner-built (include rentals).....1966.. | 80 | 70 | 13 | 12 | 11 | 11 | 6 | 7 | 11 |
| 1967.. | 77 | 68 | 15 | 11 | 10 | 7 | 8 | 7 | 10 |
| 1968.. | 75 | 68 | 15 | 10 | 9 | 8 | 8 | 8 | 9 |
| West | | | | | | | | | |
| All new one-family homes.....1966.. | 137 | 127 | 2 | 7 | 17 | 22 | 19 | 26 | 34 |
| 1967.. | 155 | 142 | 2 | 6 | 20 | 20 | 20 | 33 | 42 |
| 1968.. | 160 | 141 | 2 | 6 | 18 | 21 | 19 | 31 | 44 |
| Homes sold.....1966.. | 99 | 91 | (Z) | 4 | 10 | 15 | 16 | 21 | 25 |
| 1967.. | 119 | 111 | (Z) | 3 | 16 | 16 | 16 | 28 | 31 |
| 1968.. | 121 | 110 | (Z) | 4 | 14 | 17 | 16 | 25 | 34 |
| Homes started for owner occupancy on owners' land-- | | | | | | | | | |
| (Contractor-built).....1966.. | 24 | 23 | (Z) | 2 | 4 | 5 | 2 | 3 | 7 |
| 1967.. | 19 | 18 | (Z) | 1 | 2 | 2 | 2 | 4 | 7 |
| 1968.. | 21 | 17 | 1 | 1 | 2 | 2 | 1 | 4 | 6 |
| Owner-built (include rentals).....1966.. | 14 | 12 | 2 | 1 | 2 | 2 | 1 | 2 | 2 |
| 1967.. | 16 | 14 | 1 | 2 | 2 | 2 | 1 | 2 | 4 |
| 1968.. | 18 | 14 | 1 | 1 | 3 | 2 | 2 | 2 | 3 |
| REGIONS | | | | | | | | | |
| Each region as percent of total for United States | | | | | | | | | |
| Northeast.....1966.. | 16 | 15 | 16 | 11 | 15 | 15 | 12 | 16 | 18 |
| 1967.. | 15 | 13 | 16 | 10 | 13 | 12 | 11 | 14 | 14 |
| 1968.. | 15 | 14 | 13 | 13 | 14 | 13 | 12 | 15 | 17 |
| North Central.....1966.. | 24 | 23 | 15 | 24 | 24 | 21 | 22 | 25 | 22 |
| 1967.. | 24 | 21 | 6 | 26 | 21 | 22 | 19 | 23 | 21 |
| 1968.. | 25 | 24 | 16 | 29 | 27 | 24 | 24 | 23 | 21 |
| South.....1966.. | 42 | 44 | 61 | 52 | 47 | 46 | 45 | 38 | 37 |
| 1967.. | 42 | 46 | 71 | 52 | 48 | 47 | 48 | 38 | 37 |
| 1968.. | 41 | 42 | 65 | 47 | 43 | 45 | 43 | 39 | 37 |
| West.....1966.. | 17 | 18 | 8 | 13 | 14 | 18 | 20 | 21 | 22 |
| 1967.. | 20 | 21 | 7 | 12 | 18 | 19 | 21 | 25 | 25 |
| 1968.. | 19 | 20 | 7 | 11 | 16 | 18 | 21 | 23 | 24 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable (Z) Fewer than 500 homes or less than 0.5 percent.

Table 5.—New Homes Sold or Started for Owner Occupancy, by Number of Bedrooms in Home, by Region: 1966 to 1968

| Region, homes sold or started and year | Total all homes | Number of bedrooms in home reported | 2 bedrooms or less | 3 bedrooms | 4 bedrooms ¹ | 5 bedrooms or more | Not reported |
|---|-----------------|-------------------------------------|--------------------|------------|-------------------------|--------------------|--------------|
| UNITED STATES | | | | | | | |
| Number of homes (in thousands) | | | | | | | |
| All new one-family homes.....1966.. | 792 | 774 | 97 | 489 | 166 | 21 | 18 |
|1967.. | 817 | 787 | 97 | 493 | 174 | 24 | 30 |
|1968.. | 840 | 818 | 109 | 497 | 188 | 25 | 22 |
| Homes sold.....1966.. | 461 | 455 | 22 | 295 | 122 | 14 | 6 |
|1967.. | 487 | 477 | 26 | 302 | 132 | 16 | 10 |
|1968.. | 490 | 484 | 30 | 296 | 141 | 17 | 6 |
| Homes started for owner occupancy on owners' land-- | | | | | | | |
| Contractor-built.....1966.. | 174 | 170 | 28 | 109 | 28 | 5 | 4 |
|1967.. | 168 | 159 | 23 | 106 | 26 | 5 | 9 |
|1968.. | 178 | 172 | 28 | 110 | 29 | 5 | 6 |
| Owner-built (includes rentals).....1966.. | 157 | 149 | 46 | 85 | 16 | 2 | 8 |
|1967.. | 162 | 151 | 47 | 85 | 16 | 3 | 11 |
|1968.. | 172 | 163 | 52 | 91 | 17 | 3 | 9 |
| Percent distribution by number of bedrooms | | | | | | | |
| All new one-family homes.....1966.. | (X) | 100 | 13 | 63 | 22 | 3 | (X) |
|1967.. | (X) | 100 | 12 | 63 | 22 | 3 | (X) |
|1968.. | (X) | 100 | 13 | 61 | 23 | 3 | (X) |
| Homes sold.....1966.. | (X) | 100 | 5 | 65 | 27 | 3 | (X) |
|1967.. | (X) | 100 | 6 | 63 | 28 | 3 | (X) |
|1968.. | (X) | 100 | 6 | 61 | 29 | 3 | (X) |
| Homes started for owner occupancy on owners' land-- | | | | | | | |
| Contractor-built.....1966.. | (X) | 100 | 17 | 64 | 17 | 3 | (X) |
|1967.. | (X) | 100 | 15 | 66 | 16 | 3 | (X) |
|1968.. | (X) | 100 | 16 | 64 | 17 | 3 | (X) |
| Owner-built (include rentals).....1966.. | (X) | 100 | 31 | 57 | 11 | 1 | (X) |
|1967.. | (X) | 100 | 31 | 56 | 10 | 2 | (X) |
|1968.. | (X) | 100 | 32 | 56 | 10 | 2 | (X) |
| Percent distribution by homes sold or started for owner occupancy | | | | | | | |
| All new one-family homes.....1966.. | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
|1967.. | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
|1968.. | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Homes sold.....1966.. | 58 | 59 | 23 | 60 | 74 | 67 | 34 |
|1967.. | 60 | 61 | 27 | 61 | 76 | 69 | 34 |
|1968.. | 58 | 59 | 27 | 60 | 75 | 67 | 29 |
| Homes started for owner occupancy on owners' land-- | | | | | | | |
| Contractor-built.....1966.. | 22 | 22 | 29 | 22 | 17 | 22 | 23 |
|1967.. | 21 | 20 | 24 | 21 | 15 | 19 | 29 |
|1968.. | 21 | 21 | 25 | 22 | 16 | 19 | 30 |
| Owner-built (include rentals).....1966.. | 20 | 19 | 48 | 17 | 9 | 10 | 43 |
|1967.. | 20 | 19 | 49 | 17 | 9 | 12 | 37 |
|1968.. | 20 | 20 | 47 | 18 | 9 | 14 | 41 |
| Northeast | | | | | | | |
| Number of homes (in thousands) | | | | | | | |
| All new one-family homes.....1966.. | 129 | 125 | 13 | 72 | 41 | (X) | 4 |
|1967.. | 123 | 114 | 11 | 62 | 41 | (X) | 9 |
|1968.. | 128 | 121 | 13 | 63 | 45 | (X) | 7 |
| Homes sold.....1966.. | 84 | 82 | 4 | 45 | 33 | (X) | 1 |
|1967.. | 77 | 74 | 2 | 38 | 34 | (X) | 3 |
|1968.. | 73 | 72 | 2 | 36 | 34 | (X) | 1 |
| Homes started for owner occupancy on owners' land-- | | | | | | | |
| Contractor-built.....1966.. | 24 | 23 | 5 | 14 | 4 | (X) | 1 |
|1967.. | 25 | 22 | 4 | 14 | 4 | (X) | 3 |
|1968.. | 32 | 30 | 5 | 17 | 8 | (X) | 2 |
| Owner-built (include rentals).....1966.. | 22 | 20 | 5 | 12 | 3 | (X) | 2 |
|1967.. | 21 | 18 | 5 | 10 | 3 | (X) | 3 |
|1968.. | 24 | 20 | 5 | 11 | 4 | (X) | 4 |

See footnotes at end of table.

Table 5.—New Homes Sold or Started for Owner Occupancy, by Number of Bedrooms in Home, by Region:
1966 to 1968—Continued

| Region, homes sold or started and year | Total all homes | Number of bedrooms in home, reported | 2 bedrooms or less | 3 bedrooms | 4 bedrooms ¹ | 5 bedrooms or more | Not reported |
|---|-----------------|---|--------------------|------------|-------------------------|--------------------|--------------|
| North Central | | Number of homes (in thousands)--Continued | | | | | |
| All new one-family homes.....1966.. | 191 | 184 | 19 | 120 | 45 | (X) | 7 |
|1967.. | 195 | 184 | 21 | 115 | 48 | (X) | 11 |
|1968.. | 210 | 203 | 27 | 124 | 51 | (X) | 7 |
| Homes sold.....1966.. | 113 | 110 | 4 | 76 | 30 | (X) | 3 |
|1967.. | 112 | 107 | 7 | 67 | 33 | (X) | 4 |
|1968.. | 119 | 115 | 7 | 72 | 36 | (X) | 3 |
| Homes started for owner occupancy on owners' land-- | | | | | | | |
| Contractor-built.....1966.. | 37 | 35 | 4 | 22 | 9 | (X) | 2 |
|1967.. | 36 | 33 | 4 | 20 | 8 | (X) | 3 |
|1968.. | 36 | 34 | 5 | 20 | 8 | (X) | 2 |
| Owner-built (include rentals).....1966.. | 42 | 39 | 11 | 22 | 6 | (X) | 3 |
|1967.. | 48 | 45 | 10 | 28 | 6 | (X) | 4 |
|1968.. | 55 | 53 | 15 | 31 | 7 | (X) | 2 |
| South | | | | | | | |
| All new one-family homes.....1966.. | 334 | 330 | 50 | 224 | 55 | (X) | 5 |
|1967.. | 344 | 337 | 48 | 231 | 58 | (X) | 7 |
|1968.. | 342 | 337 | 51 | 223 | 63 | (X) | 5 |
| Homes sold.....1966.. | 166 | 164 | 8 | 120 | 36 | (X) | 1 |
|1967.. | 179 | 177 | 9 | 131 | 37 | (X) | 2 |
|1968.. | 177 | 176 | 11 | 123 | 42 | (X) | 1 |
| Homes started for owner occupancy on owners' land-- | | | | | | | |
| Contractor-built.....1966.. | 89 | 88 | 16 | 60 | 12 | (X) | 1 |
|1967.. | 88 | 86 | 12 | 62 | 13 | (X) | 2 |
|1968.. | 90 | 88 | 14 | 60 | 14 | (X) | 2 |
| Owner-built (include rentals).....1966.. | 80 | 77 | 26 | 44 | 7 | (X) | 3 |
|1967.. | 77 | 74 | 27 | 39 | 7 | (X) | 3 |
|1968.. | 75 | 73 | 27 | 39 | 7 | (X) | 2 |
| West | | | | | | | |
| All new one-family homes.....1966.. | 137 | 135 | 15 | 74 | 46 | (X) | 2 |
|1967.. | 155 | 152 | 17 | 84 | 51 | (X) | 3 |
|1968.. | 160 | 157 | 18 | 87 | 53 | (X) | 3 |
| Homes sold.....1966.. | 99 | 98 | 7 | 54 | 37 | (X) | 1 |
|1967.. | 119 | 118 | 8 | 66 | 44 | (X) | 1 |
|1968.. | 121 | 121 | 9 | 66 | 46 | (X) | (Z) |
| Homes started for owner occupancy on owners' land-- | | | | | | | |
| Contractor-built.....1966.. | 24 | 24 | 4 | 13 | 7 | (X) | (Z) |
|1967.. | 19 | 18 | 3 | 10 | 5 | (X) | 1 |
|1968.. | 21 | 20 | 3 | 12 | 4 | (X) | 1 |
| Owner-built (include rentals).....1966.. | 14 | 14 | 4 | 7 | 2 | (X) | - |
|1967.. | 16 | 15 | 5 | 8 | 2 | (X) | 1 |
|1968.. | 18 | 16 | 5 | 9 | 2 | (X) | 1 |
| REGION | | Each region as percent of total for United States | | | | | |
| Northeast.....1966.. | 16 | 16 | 13 | 15 | 22 | (X) | 23 |
|1967.. | 15 | 19 | 11 | 13 | 21 | (X) | 30 |
|1968.. | 15 | 15 | 12 | 13 | 21 | (X) | 31 |
| North Central.....1966.. | 24 | 24 | 20 | 24 | 24 | (X) | 41 |
|1967.. | 24 | 23 | 22 | 23 | 24 | (X) | 36 |
|1968.. | 25 | 25 | 25 | 25 | 24 | (X) | 32 |
| South.....1966.. | 42 | 43 | 52 | 46 | 30 | (X) | 27 |
|1967.. | 42 | 43 | 50 | 47 | 29 | (X) | 23 |
|1968.. | 41 | 41 | 47 | 45 | 30 | (X) | 23 |
| West.....1966.. | 17 | 17 | 16 | 15 | 25 | (X) | 9 |
|1967.. | 19 | 19 | 17 | 17 | 26 | (X) | 10 |
|1968.. | 19 | 19 | 16 | 17 | 25 | (X) | 14 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes.

¹Regional figures include homes with 4 bedrooms or more.

Table 6.—New Homes Sold or Started for Owner Occupancy, by Number of Bathrooms in Home, by Region: 1966 to 1968

| Region, homes sold or started and year | Total all homes | Number of bathrooms in home reported | 1 bathroom or less | 1-½ bathrooms | 2 bathrooms | 2-½ bathrooms | 3 bathrooms or more | Not reported |
|---|-----------------|--------------------------------------|--------------------|---------------|-------------|---------------|---------------------|----------------|
| UNITED STATES | | | | | | | | |
| Number of homes (in thousands) | | | | | | | | |
| All new one-family homes.....1966.. | 792 | 775 | 223 | 169 | 238 | 92 | 52 | 17 |
|1967.. | 817 | 789 | 205 | 170 | 255 | 98 | 61 | 29 |
|1968.. | 840 | 820 | 212 | 162 | 270 | 108 | 68 | 20 |
| Homes sold.....1966.. | 461 | 455 | 88 | 110 | 157 | 70 | 39 | 6 |
|1967.. | 487 | 477 | 80 | 113 | 173 | 73 | 38 | 19 |
|1968.. | 490 | 485 | 77 | 100 | 181 | 85 | 43 | 5 |
| Homes started for owner occupancy on owners' land-- | | | | | | | | |
| Contractor-built.....1966.. | 174 | 169 | 55 | 32 | 52 | 15 | 16 | 5 |
|1967.. | 168 | 159 | 47 | 29 | 51 | 16 | 16 | 8 |
|1968.. | 178 | 172 | 54 | 33 | 53 | 16 | 17 | 6 |
| Owner-built (include rentals).....1966.. | 157 | 150 | ¹ 80 | 28 | 29 | 7 | 6 | 7 |
|1967.. | 162 | 152 | ¹ 77 | 27 | 31 | 9 | 7 | ¹ 1 |
|1968.. | 172 | 163 | ¹ 82 | 29 | 36 | 7 | 9 | 9 |
| Percent distribution by number of bathrooms | | | | | | | | |
| All new one-family homes.....1966.. | (X) | 100 | 29 | 22 | 31 | 12 | 7 | (X) |
|1967.. | (X) | 100 | 26 | 22 | 32 | 12 | 8 | (X) |
|1968.. | (X) | 100 | 26 | 20 | 33 | 13 | 8 | (X) |
| Homes sold.....1966.. | (X) | 100 | 19 | 24 | 35 | 15 | 7 | (X) |
|1967.. | (X) | 100 | 17 | 24 | 36 | 15 | 8 | (X) |
|1968.. | (X) | 100 | 16 | 21 | 37 | 18 | 9 | (X) |
| Homes started for owner occupancy on owners' land-- | | | | | | | | |
| Contractor-built.....1966.. | (X) | 100 | 32 | 19 | 30 | 9 | 9 | (X) |
|1967.. | (X) | 100 | 30 | 18 | 32 | 10 | 10 | (X) |
|1968.. | (X) | 100 | 31 | 19 | 31 | 9 | 10 | (X) |
| Owner-built (include rentals).....1966.. | (X) | 100 | ¹ 53 | 19 | 20 | 5 | 4 | (X) |
|1967.. | (X) | 100 | ¹ 51 | 18 | 21 | 6 | 5 | (X) |
|1968.. | (X) | 100 | ¹ 50 | 18 | 22 | 5 | 5 | (X) |
| Percent distribution by homes sold or started for owner occupancy | | | | | | | | |
| All new one-family homes.....1966.. | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
|1967.. | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
|1968.. | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Homes sold.....1966.. | 58 | 59 | 39 | 65 | 66 | 76 | 58 | 33 |
|1967.. | 60 | 61 | 39 | 67 | 68 | 75 | 62 | 34 |
|1968.. | 58 | 59 | 36 | 62 | 67 | 79 | 63 | 26 |
| Homes started for owner occupancy on owners' land-- | | | | | | | | |
| Contractor-built.....1966.. | 22 | 22 | 25 | 19 | 22 | 16 | 30 | 28 |
|1967.. | 21 | 20 | 23 | 17 | 20 | 16 | 26 | 29 |
|1968.. | 21 | 21 | 25 | 20 | 20 | 14 | 24 | 30 |
| Owner-built (include rentals).....1966.. | 20 | 19 | ¹ 36 | 16 | 12 | 7 | 12 | 39 |
|1967.. | 20 | 19 | ¹ 38 | 16 | 12 | 9 | 12 | 38 |
|1968.. | 20 | 20 | ¹ 39 | 18 | 13 | 7 | 13 | 44 |
| Northeast | | | | | | | | |
| Number of homes (in thousands) | | | | | | | | |
| All new one-family homes.....1966.. | 129 | 125 | 39 | 38 | 18 | 25 | 6 | 4 |
|1967.. | 123 | 114 | 32 | 33 | 17 | 26 | 6 | 9 |
|1968.. | 128 | 121 | 36 | 31 | 18 | 30 | 7 | 7 |
| Homes sold.....1966.. | 84 | 82 | 19 | 27 | 12 | 22 | 3 | 1 |
|1967.. | 77 | 74 | 13 | 24 | 11 | 21 | 5 | 3 |
|1968.. | 73 | 72 | 13 | 20 | 9 | 24 | 5 | 1 |
| Homes started for owner occupancy on owners' land-- | | | | | | | | |
| Contractor-built.....1966.. | 24 | 23 | 10 | 6 | 4 | 2 | 2 | ¹ 1 |
|1967.. | 25 | 22 | 8 | 6 | 4 | 3 | 1 | ¹ 3 |
|1968.. | 32 | 30 | 12 | 7 | 5 | 4 | 2 | 2 |
| Owner-built (include rentals).....1966.. | 22 | 20 | 10 | 5 | 2 | 1 | 1 | 2 |
|1967.. | 21 | 18 | 11 | 4 | 2 | 1 | 1 | ¹ 3 |
|1968.. | 24 | 20 | 10 | 4 | 3 | 1 | 1 | 2 |

See footnotes at end of table.

Table 6.—New Homes Sold or Started for Owner Occupancy, by Number of Bathrooms in Home, by Region:
1966 to 1968—Continued

| Region, homes sold or started and year | Total all homes | Number of bathrooms in home reported | 1 bathroom or less | 1½ bath-rooms | 2 bath-rooms | 2½ bath-rooms | 3 bathrooms or more | Not reported |
|---|-----------------|---|--------------------|---------------|--------------|---------------|---------------------|--------------|
| North Central | | Number of homes (in thousands)—Continued | | | | | | |
| All new one-family homes.....1966.. | 191 | 184 | 58 | 51 | 39 | 27 | 9 | 7 |
|1967.. | 195 | 184 | 52 | 52 | 41 | 30 | 10 | 11 |
|1968.. | 210 | 203 | 60 | 53 | 46 | 32 | 12 | 7 |
| Homes sold.....1966.. | 113 | 110 | 29 | 32 | 25 | 20 | 4 | 3 |
|1967.. | 112 | 107 | 24 | 32 | 24 | 22 | 5 | 4 |
|1968.. | 119 | 115 | 26 | 30 | 27 | 26 | 7 | 3 |
| Homes started for owner occupancy on owners' land-- | | | | | | | | |
| Contractor-built.....1966.. | 37 | 35 | 9 | 9 | 8 | 5 | 4 | 2 |
|1967.. | 36 | 33 | 9 | 7 | 9 | 5 | 2 | 3 |
|1968.. | 36 | 34 | 9 | 9 | 9 | 4 | 3 | 2 |
| Owner-built (include rentals).....1966.. | 42 | 39 | 20 | 10 | 7 | 2 | 1 | 2 |
|1967.. | 48 | 45 | 18 | 12 | 8 | 4 | 2 | 4 |
|1968.. | 55 | 54 | 25 | 15 | 10 | 2 | 2 | 2 |
| South | | | | | | | | |
| All new one-family homes.....1966.. | 334 | 330 | 107 | 61 | 118 | 25 | 20 | 4 |
|1967.. | 344 | 338 | 99 | 61 | 128 | 26 | 23 | 6 |
|1968.. | 342 | 338 | 92 | 57 | 131 | 30 | 29 | 4 |
| Homes sold.....1966.. | 166 | 165 | 29 | 38 | 72 | 15 | 11 | 1 |
|1967.. | 179 | 178 | 30 | 39 | 79 | 17 | 12 | 1 |
|1968.. | 177 | 177 | 22 | 35 | 82 | 22 | 17 | (Z) |
| Homes started for owner occupancy on owners' land-- | | | | | | | | |
| Contractor-built.....1966.. | 89 | 88 | 31 | 14 | 30 | 7 | 6 | 2 |
|1967.. | 88 | 86 | 27 | 13 | 32 | 7 | 8 | 2 |
|1968.. | 90 | 88 | 29 | 14 | 32 | 6 | 9 | 2 |
| Owner-built (include rentals).....1966.. | 80 | 78 | 46 | 9 | 16 | 3 | 3 | 2 |
|1967.. | 77 | 74 | 43 | 9 | 17 | 3 | 3 | 3 |
|1968.. | 75 | 73 | 41 | 8 | 18 | 2 | 4 | 2 |
| West | | | | | | | | |
| All new one-family homes.....1966.. | 137 | 135 | 20 | 20 | 64 | 15 | 18 | 2 |
|1967.. | 155 | 152 | 21 | 23 | 70 | 16 | 22 | 3 |
|1968.. | 160 | 157 | 24 | 21 | 76 | 17 | 20 | 3 |
| Homes sold.....1966.. | 99 | 98 | 11 | 13 | 49 | 13 | 12 | 1 |
|1967.. | 119 | 118 | 13 | 18 | 59 | 13 | 16 | 1 |
|1968.. | 121 | 121 | 16 | 14 | 63 | 13 | 15 | (Z) |
| Homes started for owner occupancy on owners' land-- | | | | | | | | |
| Contractor-built.....1966.. | 24 | 24 | 5 | 4 | 10 | 1 | 4 | (Z) |
|1967.. | 19 | 18 | 2 | 3 | 6 | 2 | 5 | 1 |
|1968.. | 21 | 20 | 3 | 4 | 8 | 2 | 3 | 1 |
| Owner-built (include rentals).....1966.. | 14 | 14 | 4 | 3 | 4 | (Z) | 1 | (Z) |
|1967.. | 16 | 15 | 5 | 3 | 5 | 1 | 1 | 1 |
|1968.. | 18 | 16 | 5 | 3 | 5 | 1 | 2 | 1 |
| REGIONS | | Each region as percent of total for United States | | | | | | |
| Northeast.....1966.. | 16 | 16 | 17 | 22 | 7 | 27 | 11 | 26 |
|1967.. | 15 | 15 | 16 | 20 | 7 | 26 | 10 | 30 |
|1968.. | 15 | 15 | 17 | 19 | 7 | 27 | 10 | 32 |
| North Central.....1966.. | 24 | 24 | 26 | 30 | 16 | 30 | 17 | 40 |
|1967.. | 24 | 23 | 25 | 30 | 16 | 31 | 16 | 38 |
|1968.. | 25 | 25 | 28 | 33 | 17 | 30 | 17 | 33 |
| South.....1966.. | 42 | 43 | 48 | 36 | 49 | 27 | 38 | 24 |
|1967.. | 42 | 43 | 49 | 36 | 50 | 27 | 38 | 22 |
|1968.. | 41 | 41 | 43 | 35 | 48 | 27 | 42 | 20 |
| West.....1966.. | 17 | 17 | 9 | 12 | 28 | 16 | 34 | 10 |
|1967.. | 19 | 19 | 10 | 14 | 27 | 16 | 36 | 11 |
|1968.. | 19 | 19 | 11 | 13 | 28 | 15 | 30 | 14 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable. (Z) Fewer than 500 homes.

¹Includes 8,000 homes with no indoor bathroom in 1966 and 1967; and 7,000 homes in 1968.

Table 7.—New Homes Sold or Started for Owner Occupancy, by Number of Stories, by Region: 1966 to 1968

| Region, homes sold or started and year | Total all homes | Number of stories reported | 1 story | 2 stories or more ¹ | Split level | Not reported |
|---|-----------------|----------------------------|---------|--------------------------------|-------------|--------------|
| UNITED STATES | | | | | | |
| Number of homes (in thousands) | | | | | | |
| All new one-family homes.....1966.. | 792 | 776 | 557 | ¹ 141 | 79 | 15 |
| 1967.. | 817 | 789 | 561 | ¹ 147 | 82 | 28 |
| 1968.. | 840 | 820 | 571 | ¹ 167 | 82 | 20 |
| Homes sold.....1966.. | 461 | 456 | 296 | 103 | 57 | 5 |
| 1967.. | 487 | 478 | 307 | 109 | 61 | 9 |
| 1968.. | 490 | 484 | 306 | 118 | 60 | 6 |
| Homes started for owner occupancy on owners' land-- | | | | | | |
| Contractor-built.....1966.. | 174 | 170 | 135 | 22 | 14 | 4 |
| 1967.. | 168 | 159 | 125 | 23 | 11 | 9 |
| 1968.. | 178 | 172 | 130 | 30 | 12 | 6 |
| Owner-built (include rentals).....1966.. | 157 | 151 | 126 | 16 | 9 | 6 |
| 1967.. | 162 | 152 | 129 | 15 | 9 | 10 |
| 1968.. | 172 | 164 | 134 | 19 | 10 | 8 |
| Percent distribution by number of stories | | | | | | |
| All new one-family homes.....1966.. | (X) | 100 | 72 | ¹ 18 | 10 | (X) |
| 1967.. | (X) | 100 | 71 | ¹ 19 | 10 | (X) |
| 1968.. | (X) | 100 | 70 | ¹ 20 | 10 | (X) |
| Homes sold.....1966.. | (X) | 100 | 65 | 23 | 12 | (X) |
| 1967.. | (X) | 100 | 64 | 23 | 13 | (X) |
| 1968.. | (X) | 100 | 63 | 24 | 12 | (X) |
| Homes started for owner occupancy on owners' land-- | | | | | | |
| Contractor-built.....1966.. | (X) | 100 | 79 | 13 | 8 | (X) |
| 1967.. | (X) | 100 | 79 | 14 | 7 | (X) |
| 1968.. | (X) | 100 | 76 | 17 | 7 | (X) |
| Owner-built (include rentals).....1966.. | (X) | 100 | 84 | 11 | 6 | (X) |
| 1967.. | (X) | 100 | 84 | 10 | 6 | (X) |
| 1968.. | (X) | 100 | 82 | 12 | 6 | (X) |
| Percent distribution by homes sold or started for owner occupancy | | | | | | |
| All new one-family homes.....1966.. | 100 | 100 | 100 | 100 | 100 | 100 |
| 1967.. | 100 | 100 | 100 | 100 | 100 | 100 |
| 1968.. | 100 | 100 | 100 | 100 | 100 | 100 |
| Homes sold.....1966.. | 58 | 59 | 53 | 73 | 72 | 34 |
| 1967.. | 60 | 61 | 55 | 75 | 75 | 34 |
| 1968.. | 58 | 59 | 54 | 71 | 73 | 27 |
| Homes started for owner occupancy on owners' land-- | | | | | | |
| Contractor-built.....1966.. | 22 | 22 | 24 | 15 | 17 | 26 |
| 1967.. | 21 | 20 | 22 | 15 | 14 | 31 |
| 1968.. | 21 | 21 | 23 | 18 | 14 | 31 |
| Owner-built (include rentals).....1966.. | 20 | 19 | 23 | 11 | 11 | 40 |
| 1967.. | 20 | 19 | 23 | 10 | 11 | 35 |
| 1968.. | 20 | 20 | 24 | 11 | 12 | 42 |
| Northeast | | | | | | |
| Number of homes (in thousands) | | | | | | |
| All new one-family homes.....1966.. | 129 | 125 | 56 | 51 | 19 | 4 |
| 1967.. | 123 | 115 | 48 | 48 | 19 | 8 |
| 1968.. | 128 | 121 | 48 | 57 | 16 | 6 |
| Homes sold.....1966.. | 84 | 82 | 29 | 40 | 13 | 1 |
| 1967.. | 77 | 74 | 21 | 38 | 15 | 3 |
| 1968.. | 73 | 72 | 20 | 39 | 13 | 1 |
| Homes started for owner occupancy on owners' land-- | | | | | | |
| Contractor-built.....1966.. | 24 | 23 | 15 | 5 | 4 | 1 |
| 1967.. | 25 | 22 | 15 | 5 | 2 | 3 |
| 1968.. | 32 | 30 | 16 | 12 | 2 | 2 |
| Owner-built (include rentals).....1966.. | 22 | 20 | 12 | 6 | 2 | 2 |
| 1967.. | 21 | 19 | 13 | 4 | 2 | 3 |
| 1968.. | 24 | 20 | 12 | 7 | 2 | 4 |

See footnotes at end of table.

Table 7.—New Homes Sold or Started for Owner Occupancy, by Number of Stories, by Region: 1966 to 1968—Continued

| Region, homes sold or started and year | Total all homes | Number of stories reported | 1 story | 2 stories or more ¹ | Split level | Not reported |
|---|-----------------|----------------------------|---------|--------------------------------|-------------|--------------|
| North Central | | | | | | |
| Number of homes (in thousands)--Continued | | | | | | |
| All new one-family homes.....1966.. | 191 | 186 | 113 | 35 | 37 | 6 |
|1967.. | 195 | 184 | 111 | 39 | 34 | 11 |
|1968.. | 210 | 203 | 120 | 47 | 36 | 7 |
| Homes sold.....1966.. | 113 | 111 | 59 | 25 | 27 | 2 |
|1967.. | 112 | 107 | 53 | 28 | 26 | 4 |
|1968.. | 119 | 116 | 55 | 34 | 26 | 3 |
| Homes started for owner occupancy on owners' land-- | | | | | | |
| Contractor-built.....1966.. | 37 | 35 | 22 | 7 | 6 | 2 |
|1967.. | 36 | 33 | 21 | 7 | 4 | 3 |
|1968.. | 36 | 34 | 22 | 7 | 5 | 3 |
| Owner-built (include rentals).....1966.. | 42 | 40 | 32 | 3 | 4 | 2 |
|1967.. | 48 | 44 | 36 | 4 | 4 | 4 |
|1968.. | 55 | 54 | 42 | 6 | 5 | 2 |
| South | | | | | | |
| All new one-family homes.....1966.. | 334 | 331 | 286 | 30 | 14 | 4 |
|1967.. | 344 | 338 | 289 | 32 | 17 | 6 |
|1968.. | 342 | 338 | 286 | 34 | 18 | 4 |
| Homes sold.....1966.. | 166 | 165 | 136 | 19 | 10 | 1 |
|1967.. | 179 | 178 | 146 | 20 | 11 | 1 |
|1968.. | 177 | 176 | 142 | 22 | 13 | 1 |
| Homes started for owner occupancy on owners' land-- | | | | | | |
| Contractor-built.....1966.. | 89 | 88 | 79 | 7 | 2 | 1 |
|1967.. | 88 | 86 | 75 | 8 | 3 | 2 |
|1968.. | 90 | 88 | 77 | 8 | 4 | 2 |
| Owner-built (include rentals).....1966.. | 80 | 78 | 70 | 5 | 2 | 2 |
|1967.. | 77 | 74 | 68 | 5 | 2 | 2 |
|1968.. | 75 | 74 | 67 | 4 | 2 | 1 |
| West | | | | | | |
| All new one-family homes.....1966.. | 137 | 135 | 101 | 24 | 9 | 2 |
|1967.. | 155 | 152 | 113 | 27 | 12 | 2 |
|1968.. | 160 | 157 | 117 | 28 | 11 | 3 |
| Homes sold.....1966.. | 99 | 98 | 71 | 20 | 6 | 1 |
|1967.. | 119 | 119 | 87 | 23 | 9 | 1 |
|1968.. | 121 | 121 | 90 | 23 | 9 | 1 |
| Homes started for owner occupancy on owners' land-- | | | | | | |
| Contractor-built.....1966.. | 24 | 24 | 19 | 3 | 2 | 1 |
|1967.. | 19 | 18 | 14 | 2 | 2 | 1 |
|1968.. | 21 | 20 | 15 | 3 | 2 | 1 |
| Owner-built (include rentals).....1966.. | 14 | 14 | 11 | 2 | 1 | - |
|1967.. | 16 | 15 | 12 | 2 | 1 | 1 |
|1968.. | 18 | 16 | 13 | 2 | 1 | 2 |
| REGIONS | | | | | | |
| Each region as percent of total for United States | | | | | | |
| Northeast.....1966.. | 16 | 16 | 10 | 36 | 24 | 26 |
|1967.. | 15 | 15 | 9 | 33 | 23 | 30 |
|1968.. | 15 | 15 | 8 | 34 | 20 | 32 |
| North Central.....1966.. | 24 | 24 | 20 | 25 | 47 | 36 |
|1967.. | 24 | 23 | 18 | 27 | 42 | 39 |
|1968.. | 25 | 25 | 21 | 28 | 44 | 32 |
| South.....1966.. | 42 | 43 | 51 | 22 | 18 | 25 |
|1967.. | 42 | 43 | 52 | 22 | 20 | 22 |
|1968.. | 41 | 41 | 50 | 21 | 22 | 19 |
| West.....1966.. | 17 | 17 | 18 | 17 | 11 | 12 |
|1967.. | 19 | 19 | 20 | 19 | 15 | 9 |
|1968.. | 19 | 19 | 21 | 17 | 14 | 17 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable.

¹Includes 11,000 homes in 1966; 14,000 in 1967; and 15,000 in 1968 with 1-1/2 stories; also includes a negligible number of homes with 2-1/2 or 3 stories.

Table 8.—New Homes Sold or Started for Owner Occupancy, by Type of Foundation, by Region: 1966 to 1968

| Region, homes sold or started and year | Total all homes | Type of foundation | | | | |
|---|-----------------|--------------------|--------------------------|------|-------------|--------------|
| | | Reported | Full or partial basement | Slab | Crawl space | Not reported |
| UNITED STATES | | | | | | |
| Number of homes (in thousands) | | | | | | |
| All new one-family homes.....1966.. | 792 | 771 | 343 | 212 | 216 | 20 |
| 1967.. | 817 | 782 | 341 | 224 | 217 | 35 |
| 1968.. | 840 | 814 | 352 | 234 | 228 | 26 |
| Homes sold.....1966.. | 461 | 452 | 210 | 140 | 102 | 8 |
| 1967.. | 487 | 472 | 203 | 160 | 109 | 15 |
| 1968.. | 490 | 479 | 206 | 160 | 114 | 11 |
| Homes started for owner occupancy on owners' land-- | | | | | | |
| Contractor-built.....1966.. | 174 | 170 | 74 | 40 | 55 | 4 |
| 1967.. | 168 | 158 | 72 | 38 | 49 | 10 |
| 1968.. | 178 | 171 | 76 | 42 | 53 | 7 |
| Owner-built (include rentals).....1966.. | 157 | 149 | 59 | 31 | 59 | 7 |
| 1967.. | 162 | 152 | 66 | 27 | 59 | 10 |
| 1968.. | 172 | 163 | 70 | 33 | 61 | 9 |
| Percent distribution by type of foundation | | | | | | |
| All new one-family homes.....1966.. | (X) | 100 | 44 | 28 | 28 | (X) |
| 1967.. | (X) | 100 | 44 | 29 | 28 | (X) |
| 1968.. | (X) | 100 | 43 | 29 | 28 | (X) |
| Homes sold.....1966.. | (X) | 100 | 46 | 31 | 23 | (X) |
| 1967.. | (X) | 100 | 43 | 34 | 23 | (X) |
| 1968.. | (X) | 100 | 43 | 33 | 24 | (X) |
| Homes started for owner occupancy on owners' land-- | | | | | | |
| Contractor-built.....1966.. | (X) | 100 | 44 | 24 | 33 | (X) |
| 1967.. | (X) | 100 | 45 | 24 | 31 | (X) |
| 1968.. | (X) | 100 | 45 | 24 | 31 | (X) |
| Owner-built (include rentals).....1966.. | (X) | 100 | 40 | 21 | 39 | (X) |
| 1967.. | (X) | 100 | 44 | 18 | 39 | (X) |
| 1968.. | (X) | 100 | 43 | 20 | 37 | (X) |
| Percent distribution by homes sold or started for owner occupancy | | | | | | |
| All new one-family homes.....1966.. | 100 | 100 | 100 | 100 | 100 | 100 |
| 1967.. | 100 | 100 | 100 | 100 | 100 | 100 |
| 1968.. | 100 | 100 | 100 | 100 | 100 | 100 |
| Homes sold.....1966.. | 58 | 59 | 61 | 66 | 47 | 41 |
| 1967.. | 60 | 60 | 60 | 71 | 50 | 43 |
| 1968.. | 58 | 59 | 58 | 68 | 50 | 42 |
| Homes started for owner occupancy on owners' land-- | | | | | | |
| Contractor-built.....1966.. | 22 | 22 | 22 | 19 | 26 | 22 |
| 1967.. | 21 | 20 | 21 | 17 | 22 | 28 |
| 1968.. | 21 | 21 | 22 | 18 | 23 | 25 |
| Owner-built (include rentals).....1966.. | 20 | 19 | 17 | 15 | 27 | 37 |
| 1967.. | 20 | 19 | 19 | 12 | 27 | 29 |
| 1968.. | 20 | 20 | 20 | 14 | 27 | 33 |
| Northeast | | | | | | |
| Number of homes (in thousands) | | | | | | |
| All new one-family homes.....1966.. | 129 | 125 | 107 | 10 | 8 | 4 |
| 1967.. | 123 | 114 | 99 | 8 | 7 | 9 |
| 1968.. | 128 | 121 | 105 | 7 | 9 | 7 |
| Homes sold.....1966.. | 84 | 82 | 71 | 8 | 3 | 2 |
| 1967.. | 77 | 73 | 65 | 5 | 3 | 4 |
| 1968.. | 73 | 71 | 63 | 6 | 2 | 2 |
| Homes started for owner occupancy on owners' land-- | | | | | | |
| Contractor-built.....1966.. | 24 | 23 | 21 | 1 | 1 | 1 |
| 1967.. | 25 | 22 | 19 | 1 | 2 | 3 |
| 1968.. | 32 | 30 | 26 | 1 | 3 | 2 |
| Owner-built (include rentals).....1966.. | 22 | 20 | 16 | 1 | 3 | 2 |
| 1967.. | 21 | 19 | 14 | 1 | 3 | 2 |
| 1968.. | 24 | 21 | 16 | 1 | 4 | 3 |

See footnotes at end of table.

Table 8.—New Homes Sold or Started for Owner Occupancy, by Type of Foundation, by Region: 1966 to 1968—Continued

| Region, homes sold or started and year | Total all homes | Type of foundation | | | | |
|---|-----------------|---|--------------------------|------|-------------|--------------|
| | | Reported | Full or partial basement | Slab | Crawl space | Not reported |
| North Central | | Number of homes (in thousands)—Continued | | | | |
| All new one-family homes.....1966.. | 191 | 184 | 146 | 17 | 20 | 7 |
|1967.. | 195 | 182 | 149 | 13 | 20 | 13 |
|1968.. | 210 | 203 | 161 | 21 | 21 | 7 |
| Homes sold.....1966.. | 113 | 109 | 91 | 9 | 10 | 3 |
|1967.. | 112 | 106 | 89 | 8 | 9 | 5 |
|1968.. | 119 | 115 | 96 | 10 | 9 | 3 |
| Homes started for owner occupancy on owners' land-- | | | | | | |
| Contractor-built.....1966.. | 37 | 35 | 28 | 2 | 4 | 2 |
|1967.. | 36 | 32 | 27 | 1 | 4 | 3 |
|1968.. | 36 | 34 | 28 | 2 | 4 | 2 |
| Owner-built (include rentals).....1966.. | 42 | 39 | 27 | 6 | 6 | 2 |
|1967.. | 48 | 44 | 33 | 4 | 7 | 4 |
|1968.. | 55 | 54 | 36 | 9 | 8 | 2 |
| South | | | | | | |
| All new one-family homes.....1966.. | 334 | 327 | 62 | 125 | 140 | 7 |
|1967.. | 344 | 334 | 65 | 133 | 136 | 10 |
|1968.. | 342 | 334 | 62 | 131 | 141 | 8 |
| Homes sold.....1966.. | 166 | 163 | 29 | 79 | 55 | 2 |
|1967.. | 179 | 175 | 30 | 89 | 56 | 4 |
|1968.. | 177 | 173 | 29 | 86 | 57 | 4 |
| Homes started for owner occupancy on owners' land-- | | | | | | |
| Contractor-built.....1966.. | 89 | 88 | 20 | 26 | 42 | 2 |
|1967.. | 88 | 85 | 22 | 28 | 35 | 3 |
|1968.. | 90 | 88 | 20 | 28 | 40 | 2 |
| Owner-built (include rentals).....1966.. | 80 | 76 | 13 | 20 | 43 | 3 |
|1967.. | 77 | 74 | 13 | 16 | 45 | 2 |
|1968.. | 75 | 73 | 13 | 16 | 44 | 2 |
| West | | | | | | |
| All new one-family homes.....1966.. | 137 | 135 | 27 | 60 | 48 | 2 |
|1967.. | 155 | 152 | 28 | 70 | 54 | 3 |
|1968.. | 160 | 156 | 25 | 75 | 57 | 4 |
| Homes sold.....1966.. | 99 | 98 | 19 | 45 | 34 | 1 |
|1967.. | 119 | 118 | 19 | 58 | 42 | 1 |
|1968.. | 121 | 120 | 17 | 58 | 45 | 1 |
| Homes started for owner occupancy on owners' land-- | | | | | | |
| Contractor-built.....1966.. | 24 | 24 | 5 | 11 | 8 | (Z) |
|1967.. | 19 | 18 | 4 | 7 | 8 | 1 |
|1968.. | 21 | 20 | 3 | 10 | 6 | 1 |
| Owner-built (include rentals).....1966.. | 14 | 14 | 3 | 5 | 6 | (Z) |
|1967.. | 16 | 15 | 5 | 6 | 4 | 1 |
|1968.. | 18 | 16 | 5 | 6 | 5 | 2 |
| REGIONS | | Each region as percent of total for United States | | | | |
| Northeast.....1966.. | 16 | 16 | 31 | 5 | 4 | 21 |
|1967.. | 15 | 15 | 29 | 3 | 3 | 26 |
|1968.. | 15 | 15 | 30 | 3 | 4 | 26 |
| North Central.....1966.. | 24 | 24 | 43 | 8 | 9 | 37 |
|1967.. | 24 | 23 | 44 | 6 | 9 | 37 |
|1968.. | 25 | 25 | 46 | 9 | 9 | 26 |
| South.....1966.. | 42 | 42 | 18 | 59 | 65 | 35 |
|1967.. | 42 | 43 | 19 | 59 | 63 | 28 |
|1968.. | 41 | 41 | 17 | 56 | 62 | 32 |
| West.....1966.. | 17 | 18 | 8 | 28 | 22 | 8 |
|1967.. | 19 | 19 | 8 | 31 | 25 | 8 |
|1968.. | 19 | 19 | 7 | 32 | 25 | 16 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(Z) Fewer than 500 homes. (X) Not applicable.

Table 9.—New Homes Sold or Started for Owner Occupancy, by Type of Parking Facility, by Region: 1966 to 1968

| Region, homes sold or started and year | Total all homes | Type of parking facility | | | | |
|---|-----------------|--------------------------|--------|---------|----------------------------|--------------|
| | | Reported | Garage | Carport | Neither garage nor carport | Not reported |
| UNITED STATES | | | | | | |
| Number of homes (in thousands) | | | | | | |
| All new one-family homes.....1966.. | 792 | 768 | 488 | 129 | 151 | 23 |
|1967.. | 817 | 784 | 513 | 123 | 148 | 33 |
|1968.. | 840 | 813 | 539 | 120 | 154 | 27 |
| Homes sold.....1966.. | 461 | 451 | 325 | 66 | 61 | 10 |
|1967.. | 487 | 474 | 346 | 65 | 63 | 13 |
|1968.. | 490 | 478 | 359 | 64 | 54 | 12 |
| Homes started for owner occupancy on owners' land-- | | | | | | |
| Contractor-built.....1966.. | 174 | 170 | 101 | 37 | 32 | 4 |
|1967.. | 168 | 158 | 94 | 35 | 29 | 9 |
|1968.. | 178 | 172 | 102 | 31 | 39 | 6 |
| Owner-built (include rentals).....1966.. | 157 | 148 | 62 | 27 | 59 | 9 |
|1967.. | 162 | 152 | 72 | 23 | 57 | 10 |
|1968.. | 172 | 163 | 78 | 24 | 61 | 9 |
| Percent distribution by type of parking facility | | | | | | |
| All new one-family homes.....1966.. | (X) | 100 | 64 | 17 | 20 | (X) |
|1967.. | (X) | 100 | 65 | 16 | 19 | (X) |
|1968.. | (X) | 100 | 66 | 15 | 19 | (X) |
| Homes sold.....1966.. | (X) | 100 | 72 | 15 | 13 | (X) |
|1967.. | (X) | 100 | 73 | 14 | 13 | (X) |
|1968.. | (X) | 100 | 75 | 13 | 11 | (X) |
| Homes started for owner occupancy on owners' land-- | | | | | | |
| Contractor-built.....1966.. | (X) | 100 | 59 | 22 | 19 | (X) |
|1967.. | (X) | 100 | 60 | 22 | 18 | (X) |
|1968.. | (X) | 100 | 59 | 18 | 23 | (X) |
| Owner-built (include rentals).....1966.. | (X) | 100 | 42 | 18 | 40 | (X) |
|1967.. | (X) | 100 | 48 | 15 | 37 | (X) |
|1968.. | (X) | 100 | 48 | 15 | 37 | (X) |
| Percent distribution by homes sold or started for owner occupancy | | | | | | |
| All new one-family homes.....1966.. | 100 | 100 | 100 | 100 | 100 | 100 |
|1967.. | 100 | 100 | 100 | 100 | 100 | 100 |
|1968.. | 100 | 100 | 100 | 100 | 100 | 100 |
| Homes sold.....1966.. | 58 | 59 | 67 | 51 | 40 | 42 |
|1967.. | 60 | 60 | 68 | 53 | 42 | 40 |
|1968.. | 58 | 59 | 67 | 54 | 35 | 43 |
| Homes started for owner occupancy on owners' land-- | | | | | | |
| Contractor-built.....1966.. | 22 | 22 | 21 | 29 | 21 | 19 |
|1967.. | 21 | 20 | 18 | 28 | 20 | 29 |
|1968.. | 21 | 21 | 19 | 26 | 25 | 24 |
| Owner-built (include rentals).....1966.. | 20 | 19 | 13 | 21 | 39 | 39 |
|1967.. | 20 | 19 | 14 | 19 | 38 | 31 |
|1968.. | 20 | 20 | 14 | 20 | 39 | 34 |
| Northeast | | | | | | |
| Number of homes (in thousands) | | | | | | |
| All new one-family homes.....1966.. | 129 | 125 | 97 | 2 | 26 | 4 |
|1967.. | 123 | 115 | 89 | 2 | 24 | 8 |
|1968.. | 128 | 121 | 92 | 2 | 27 | 7 |
| Homes sold.....1966.. | 84 | 82 | 69 | 1 | 13 | 1 |
|1967.. | 77 | 74 | 63 | 1 | 10 | 3 |
|1968.. | 73 | 71 | 61 | 1 | 9 | 1 |
| Homes started for owner occupancy on owners' land-- | | | | | | |
| Contractor-built.....1966.. | 24 | 23 | 18 | (Z) | 5 | 1 |
|1967.. | 25 | 22 | 15 | 1 | 7 | 2 |
|1968.. | 32 | 30 | 20 | 1 | 9 | 2 |
| Owner-built (include rentals).....1966.. | 22 | 20 | 11 | 1 | 8 | 2 |
|1967.. | 21 | 19 | 11 | (Z) | 8 | 2 |
|1968.. | 24 | 20 | 11 | 1 | 9 | 3 |

See footnotes at end of table.

Table 9.—New Homes Sold or Started for Owner Occupancy, by Type of Parking Facility, by Region: 1966 to 1968—Continued

| Region, homes sold or started and year | Total all homes | Type of parking facility | | | | |
|---|-----------------|---|--------|---------|----------------------------|--------------|
| | | Reported | Garage | Carport | Neither garage nor carport | Not reported |
| North Central | | Number of homes (in thousands)--Continued | | | | |
| All new one-family homes.....1966.. | 191 | 185 | 144 | 7 | 33 | 6 |
|1967.. | 195 | 183 | 146 | 7 | 31 | 12 |
|1968.. | 210 | 201 | 160 | 5 | 37 | 9 |
| Homes sold.....1966.. | 113 | 110 | 88 | 3 | 20 | 2 |
|1967.. | 112 | 107 | 83 | 4 | 21 | 5 |
|1968.. | 119 | 114 | 94 | 2 | 19 | 4 |
| Homes started for owner occupancy on owners' land-- | | | | | | |
| Contractor-built.....1966.. | 37 | 35 | 30 | 1 | 4 | 2 |
|1967.. | 36 | 32 | 27 | 2 | 3 | 3 |
|1968.. | 36 | 34 | 28 | 1 | 5 | 2 |
| Owner-built (include rentals).....1966.. | 42 | 39 | 27 | 3 | 10 | 2 |
|1967.. | 48 | 44 | 36 | 1 | 7 | 4 |
|1968.. | 55 | 53 | 38 | 2 | 14 | 2 |
| South | | | | | | |
| All new one-family homes.....1966.. | 334 | 323 | 139 | 102 | 82 | 12 |
|1967.. | 344 | 334 | 155 | 93 | 86 | 10 |
|1968.. | 342 | 334 | 164 | 90 | 81 | 8 |
| Homes sold.....1966.. | 166 | 160 | 83 | 51 | 26 | 5 |
|1967.. | 179 | 174 | 99 | 45 | 30 | 4 |
|1968.. | 177 | 172 | 103 | 45 | 25 | 5 |
| Homes started for owner occupancy on owners' land-- | | | | | | |
| Contractor-built.....1966.. | 89 | 88 | 38 | 30 | 19 | 2 |
|1967.. | 88 | 85 | 39 | 29 | 18 | 3 |
|1968.. | 90 | 89 | 41 | 26 | 21 | 1 |
| Owner-built (include rentals).....1966.. | 80 | 75 | 17 | 21 | 37 | 5 |
|1967.. | 77 | 74 | 17 | 20 | 37 | 3 |
|1968.. | 75 | 73 | 20 | 19 | 34 | 2 |
| West | | | | | | |
| All new one-family homes.....1966.. | 137 | 136 | 108 | 18 | 9 | 1 |
|1967.. | 155 | 152 | 124 | 20 | 8 | 3 |
|1968.. | 160 | 156 | 124 | 23 | 9 | 4 |
| Homes sold.....1966.. | 99 | 98 | 85 | 11 | 2 | 1 |
|1967.. | 119 | 119 | 102 | 15 | 2 | 1 |
|1968.. | 121 | 120 | 103 | 17 | 1 | 1 |
| Homes started for owner occupancy on owners' land-- | | | | | | |
| Contractor-built.....1966.. | 24 | 24 | 15 | 5 | 3 | (Z) |
|1967.. | 19 | 18 | 13 | 3 | 2 | 1 |
|1968.. | 21 | 20 | 12 | 3 | 4 | 1 |
| Owner-built (include rentals).....1966.. | 14 | 14 | 7 | 2 | 4 | (Z) |
|1967.. | 16 | 15 | 9 | 2 | 4 | 1 |
|1968.. | 18 | 16 | 10 | 3 | 4 | 2 |
| REGIONS | | Each region as percent of total for United States | | | | |
| Northeast.....1966.. | 16 | 16 | 20 | 1 | 17 | 17 |
|1967.. | 15 | 15 | 17 | 2 | 16 | 25 |
|1968.. | 15 | 15 | 17 | 1 | 18 | 24 |
| North Central.....1966.. | 24 | 24 | 30 | 6 | 22 | 27 |
|1967.. | 24 | 23 | 28 | 6 | 21 | 36 |
|1968.. | 25 | 25 | 30 | 4 | 24 | 31 |
| South.....1966.. | 42 | 42 | 28 | 79 | 54 | 50 |
|1967.. | 42 | 43 | 30 | 76 | 58 | 31 |
|1968.. | 41 | 41 | 30 | 75 | 52 | 29 |
| West.....1966.. | 17 | 18 | 22 | 14 | 6 | 5 |
|1967.. | 19 | 19 | 24 | 16 | 5 | 9 |
|1968.. | 19 | 19 | 23 | 19 | 6 | 16 |

Note: Components may not add to totals due to rounding.

Percents were computed from unrounded figures.

(X) Not applicable. (Z) Fewer than 500 homes.

Table 10.—New Homes Sold or Started for Owner Occupancy, by Type of Heating Fuel, by Region:
1966 (last half) to 1968

| Region, homes sold or started and year | Total all homes | Type of heating fuel | | | | | |
|---|-----------------|----------------------|-------------|-----|-----|-------------|--------------|
| | | Reported | Electricity | Gas | Oil | Other types | Not reported |
| Number of homes (in thousands) | | | | | | | |
| UNITED STATES | | | | | | | |
| All new one-family homes.....1966.. | 342 | 319 | 63 | 205 | 42 | 10 | 23 |
|1967.. | 817 | 764 | 153 | 506 | 86 | 19 | 53 |
|1968.. | 840 | 797 | 173 | 516 | 92 | 16 | 43 |
| Homes sold.....1966.. | 184 | 173 | 23 | 133 | 16 | 1 | 11 |
|1967.. | 487 | 465 | 67 | 362 | 34 | 2 | 22 |
|1968.. | 490 | 474 | 75 | 368 | 31 | 1 | 16 |
| Homes started for owner occupancy on owners' land-- | | | | | | | |
| Contractor-built.....1966.. | 84 | 80 | 23 | 41 | 13 | 3 | 3 |
|1967.. | 168 | 155 | 49 | 79 | 23 | 3 | 13 |
|1968.. | 178 | 169 | 59 | 78 | 29 | 3 | 9 |
| Owner-built (include rentals).....1966.. | 75 | 66 | 16 | 31 | 13 | 7 | 8 |
|1967.. | 162 | 145 | 38 | 65 | 28 | 14 | 18 |
|1968.. | 172 | 154 | 39 | 71 | 33 | 12 | 18 |
| Percent distribution by type of heating fuel | | | | | | | |
| All new one-family homes.....1966.. | (X) | 100 | 20 | 64 | 13 | 3 | (X) |
|1967.. | (X) | 100 | 20 | 66 | 11 | 3 | (X) |
|1968.. | (X) | 100 | 22 | 65 | 11 | 2 | (X) |
| Homes sold.....1966.. | (X) | 100 | 13 | 77 | 9 | (Z) | (X) |
|1967.. | (X) | 100 | 14 | 78 | 7 | (Z) | (X) |
|1968.. | (X) | 100 | 16 | 77 | 7 | (Z) | (X) |
| Homes started for owner occupancy on owners' land-- | | | | | | | |
| Contractor-built.....1966.. | (X) | 100 | 29 | 51 | 17 | 3 | (X) |
|1967.. | (X) | 100 | 31 | 51 | 15 | 2 | (X) |
|1968.. | (X) | 100 | 35 | 46 | 17 | 2 | (X) |
| Owner-built (include rentals).....1966.. | (X) | 100 | 25 | 46 | 19 | 10 | (X) |
|1967.. | (X) | 100 | 26 | 45 | 19 | 10 | (X) |
|1968.. | (X) | 100 | 25 | 46 | 21 | 8 | (X) |
| Percent distribution by homes sold or started for owner occupancy | | | | | | | |
| All new one-family homes.....1966.. | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
|1967.. | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
|1968.. | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Homes sold.....1966.. | 54 | 54 | 37 | 65 | 38 | 7 | 49 |
|1967.. | 60 | 61 | 44 | 72 | 40 | 9 | 42 |
|1968.. | 58 | 59 | 43 | 71 | 33 | 6 | 37 |
| Homes started for owner occupancy on owners' land-- | | | | | | | |
| Contractor-built.....1966.. | 24 | 25 | 37 | 20 | 32 | 26 | 15 |
|1967.. | 21 | 20 | 32 | 16 | 27 | 17 | 24 |
|1968.. | 21 | 21 | 34 | 15 | 31 | 20 | 22 |
| Owner-built (include rentals).....1966.. | 22 | 21 | 26 | 15 | 30 | 68 | 36 |
|1967.. | 20 | 19 | 25 | 12 | 33 | 73 | 33 |
|1968.. | 20 | 19 | 22 | 14 | 36 | 74 | 42 |
| Number of homes (in thousands) | | | | | | | |
| Northeast | | | | | | | |
| All new one-family homes.....1966.. | 55 | 50 | 6 | 24 | 18 | 2 | 5 |
|1967.. | 123 | 110 | 14 | 62 | 31 | 3 | 13 |
|1968.. | 128 | 118 | 18 | 60 | 39 | 2 | 9 |
| Homes sold.....1966.. | 33 | 31 | 1 | 19 | 10 | 1 | 2 |
|1967.. | 77 | 73 | 5 | 49 | 19 | (Z) | 4 |
|1968.. | 73 | 71 | 5 | 46 | 20 | (Z) | 2 |
| Homes started for owner occupancy on owners' land-- | | | | | | | |
| Contractor-built.....1966.. | 12 | 11 | 3 | 4 | 4 | - | 1 |
|1967.. | 25 | 21 | 6 | 9 | 6 | (Z) | 3 |
|1968.. | 32 | 29 | 9 | 9 | 11 | (Z) | 2 |
| Owner-built (include rentals).....1966.. | 10 | 8 | 2 | 2 | 4 | 1 | 2 |
|1967.. | 21 | 16 | 4 | 5 | 5 | 2 | 5 |
|1968.. | 24 | 19 | 4 | 5 | 8 | 1 | 5 |

See footnotes at end of table.

Table 10.—New Homes Sold or Started for Owner Occupancy, by Type of Heating Fuel, by Region:
1966 (last half) to 1968—Continued

| Region, homes sold or started and year | Total all homes | Type of heating fuel | | | | | Not reported |
|---|-----------------|----------------------|-------------|-----|-----|-------------|--------------|
| | | Reported | Electricity | Gas | Oil | Other types | |
| Number of homes (in thousands)—Continued | | | | | | | |
| North Central | | | | | | | |
| All new one-family homes.....1966.. | 84 | 77 | 5 | 63 | 7 | 1 | 7 |
|1967.. | 195 | 178 | 15 | 141 | 19 | 2 | 18 |
|1968.. | 210 | 197 | 16 | 155 | 25 | 1 | 12 |
| Homes sold.....1966.. | 46 | 43 | 1 | 41 | 1 | - | 3 |
|1967.. | 112 | 103 | 3 | 97 | 2 | 1 | 9 |
|1968.. | 119 | 114 | 3 | 108 | 2 | (Z) | 5 |
| Homes started for owner occupancy on owners' land-- | | | | | | | |
| Contractor-built.....1966.. | 18 | 16 | 2 | 12 | 2 | (Z) | 1 |
|1967.. | 36 | 32 | 5 | 24 | 3 | (Z) | 4 |
|1968.. | 36 | 34 | 6 | 21 | 6 | (Z) | 2 |
| Owner-built (include rentals).....1966.. | 20 | 17 | 2 | 11 | 4 | (Z) | 3 |
|1967.. | 48 | 43 | 7 | 21 | 14 | 1 | 5 |
|1968.. | 55 | 50 | 7 | 25 | 17 | 1 | 5 |
| South | | | | | | | |
| All new one-family homes.....1966.. | 148 | 140 | 39 | 78 | 16 | 7 | 8 |
|1967.. | 344 | 329 | 95 | 189 | 31 | 13 | 15 |
|1968.. | 342 | 332 | 105 | 191 | 25 | 12 | 10 |
| Homes sold.....1966.. | 67 | 63 | 15 | 43 | 5 | (Z) | 4 |
|1967.. | 179 | 174 | 42 | 119 | 12 | (Z) | 5 |
|1968.. | 177 | 174 | 47 | 119 | 8 | (Z) | 3 |
| Homes started for owner occupancy on owners' land-- | | | | | | | |
| Contractor-built.....1966.. | 43 | 42 | 16 | 18 | 6 | 2 | 1 |
|1967.. | 88 | 84 | 32 | 38 | 12 | 3 | 4 |
|1968.. | 90 | 88 | 37 | 38 | 11 | 2 | 2 |
| Owner-built (include rentals).....1966.. | 38 | 35 | 9 | 16 | 5 | 5 | 3 |
|1967.. | 77 | 71 | 21 | 33 | 8 | 10 | 6 |
|1968.. | 75 | 70 | 20 | 34 | 6 | 9 | 5 |
| West | | | | | | | |
| All new one-family homes.....1966.. | 56 | 53 | 12 | 40 | 1 | (Z) | 3 |
|1967.. | 155 | 147 | 28 | 113 | 4 | 1 | 8 |
|1968.. | 160 | 149 | 34 | 111 | 3 | 1 | 11 |
| Homes sold.....1966.. | 38 | 36 | 6 | 30 | (Z) | - | 2 |
|1967.. | 119 | 116 | 16 | 97 | 2 | (Z) | 4 |
|1968.. | 121 | 116 | 20 | 95 | 1 | (Z) | 5 |
| Homes started for owner occupancy on owners' land-- | | | | | | | |
| Contractor-built.....1966.. | 12 | 11 | 3 | 8 | (Z) | - | 1 |
|1967.. | 19 | 17 | 6 | 9 | 2 | (Z) | 2 |
|1968.. | 21 | 18 | 7 | 10 | 1 | (Z) | 3 |
| Owner-built (include rentals).....1966.. | 7 | 6 | 3 | 2 | (Z) | (Z) | (Z) |
|1967.. | 16 | 14 | 6 | 7 | 1 | (Z) | 2 |
|1968.. | 18 | 15 | 8 | 6 | 1 | 1 | 3 |
| Each region as percent of total for United States | | | | | | | |
| REGIONS | | | | | | | |
| Northeast.....1966.. | 16 | 16 | 10 | 12 | 42 | 18 | 21 |
|1967.. | 15 | 14 | 9 | 12 | 36 | 16 | 24 |
|1968.. | 15 | 15 | 11 | 12 | 42 | 10 | 22 |
| North Central.....1966.. | 25 | 24 | 9 | 31 | 18 | 5 | 32 |
|1967.. | 24 | 23 | 10 | 28 | 23 | 9 | 33 |
|1968.. | 25 | 25 | 9 | 30 | 28 | 7 | 29 |
| South.....1966.. | 43 | 44 | 63 | 38 | 38 | 74 | 33 |
|1967.. | 42 | 43 | 62 | 37 | 37 | 69 | 28 |
|1968.. | 41 | 42 | 60 | 37 | 27 | 75 | 24 |
| West.....1966.. | 16 | 17 | 19 | 19 | 2 | 3 | 14 |
|1967.. | 19 | 19 | 18 | 22 | 5 | 6 | 15 |
|1968.. | 19 | 19 | 20 | 21 | 4 | 9 | 25 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(Z) Fewer than 500 homes or 0.5 percent. (X) Not applicable. - Represents zero.

Table 11.—New Homes Sold or Started for Owner Occupancy, with Central Air Conditioning, by Region: 1966 to 1968

| Region, homes sold or started and year | Total all homes | Central air conditioning | | | |
|--|-----------------|--------------------------|------|---------|--------------|
| | | Reported | With | Without | Not reported |
| UNITED STATES | | | | | |
| Number of homes (in thousands) | | | | | |
| All new one-family homes.....1966.. | 792 | 760 | 193 | 566 | 32 |
|1967.. | 817 | 771 | 214 | 557 | 46 |
|1968.. | 840 | 794 | 244 | 550 | 46 |
| Homes sold.....1966.. | 461 | 447 | 120 | 327 | 14 |
|1967.. | 487 | 469 | 137 | 332 | 18 |
|1968.. | 490 | 468 | 161 | 307 | 22 |
| Homes started for owner occupancy on owners' land-- | | | | | |
| Contractor-built.....1966.. | 174 | 168 | 46 | 122 | 6 |
|1967.. | 168 | 157 | 47 | 109 | 12 |
|1968.. | 178 | 168 | 50 | 118 | 10 |
| Owner-built (include rentals).....1966.. | 157 | 145 | 27 | 118 | 12 |
|1967.. | 162 | 147 | 30 | 116 | 16 |
|1968.. | 172 | 157 | 33 | 124 | 15 |
| Percent distribution by homes with or without central air conditioning | | | | | |
| All new one-family homes.....1966.. | (X) | 100 | 25 | 75 | (X) |
|1967.. | (X) | 100 | 28 | 72 | (X) |
|1968.. | (X) | 100 | 31 | 69 | (X) |
| Homes sold.....1966.. | (X) | 100 | 27 | 73 | (X) |
|1967.. | (X) | 100 | 29 | 71 | (X) |
|1968.. | (X) | 100 | 34 | 66 | (X) |
| Homes started for owner occupancy on owners' land-- | | | | | |
| Contractor-built.....1966.. | (X) | 100 | 28 | 72 | (X) |
|1967.. | (X) | 100 | 30 | 70 | (X) |
|1968.. | (X) | 100 | 30 | 70 | (X) |
| Owner-built (include rentals).....1966.. | (X) | 100 | 19 | 81 | (X) |
|1967.. | (X) | 100 | 21 | 79 | (X) |
|1968.. | (X) | 100 | 21 | 79 | (X) |
| Percent distribution by homes sold or started for owner occupancy | | | | | |
| All new one-family homes.....1966.. | 100 | 100 | 100 | 100 | 100 |
|1967.. | 100 | 100 | 100 | 100 | 100 |
|1968.. | 100 | 100 | 100 | 100 | 100 |
| Homes sold.....1966.. | 58 | 59 | 62 | 58 | 44 |
|1967.. | 60 | 61 | 64 | 60 | 40 |
|1968.. | 58 | 59 | 66 | 56 | 47 |
| Homes started for owner occupancy on owners' land-- | | | | | |
| Contractor-built.....1966.. | 22 | 22 | 24 | 22 | 18 |
|1967.. | 21 | 20 | 22 | 19 | 26 |
|1968.. | 21 | 21 | 20 | 22 | 21 |
| Owner-built (include rentals).....1966.. | 20 | 19 | 14 | 21 | 38 |
|1967.. | 20 | 19 | 14 | 21 | 34 |
|1968.. | 20 | 20 | 14 | 23 | 32 |
| Northeast | | | | | |
| Number of homes (in thousands) | | | | | |
| All new one-family homes.....1966.. | 129 | 124 | 9 | 115 | 6 |
|1967.. | 123 | 113 | 10 | 103 | 10 |
|1968.. | 128 | 117 | 12 | 106 | 10 |
| Homes sold.....1966.. | 84 | 82 | 7 | 74 | 2 |
|1967.. | 77 | 73 | 8 | 65 | 4 |
|1968.. | 73 | 69 | 9 | 60 | 4 |
| Homes started for owner occupancy on owners' land-- | | | | | |
| Contractor-built.....1966.. | 24 | 23 | 1 | 22 | 1 |
|1967.. | 25 | 22 | 1 | 21 | 3 |
|1968.. | 32 | 29 | 1 | 28 | 3 |
| Owner-built (include rentals).....1966.. | 22 | 19 | 1 | 18 | 3 |
|1967.. | 21 | 18 | 1 | 17 | 3 |
|1968.. | 24 | 20 | 2 | 18 | 4 |

See footnotes at end of table.

Table 11.—New Homes Sold or Started for Owner Occupancy, with Central Air Conditioning, by Region:
1966 to 1968—Continued

| Region, homes sold or started and year | Total all homes | Central air conditioning | | | |
|---|-----------------|--------------------------|-----------------|---------|--------------|
| | | Reported | With | Without | Not reported |
| North Central | | | | | |
| Number of homes (in thousands)—Continued | | | | | |
| All new one-family homes.....1966.. | 191 | 180 | 31 | 149 | 11 |
|1967.. | 195 | 177 | 32 | 145 | 18 |
|1968.. | 210 | 193 | 38 | 155 | 17 |
| Homes sold.....1966.. | 113 | 108 | 19 | 89 | 5 |
|1967.. | 112 | 103 | 18 | 86 | 9 |
|1968.. | 119 | 110 | 22 | 87 | 9 |
| Homes started for owner occupancy on owners' land-- | | | | | |
| Contractor-built.....1966.. | 37 | 34 | 6 | 28 | 3 |
|1967.. | 36 | 31 | 7 | 24 | 4 |
|1968.. | 36 | 33 | 8 | 25 | 3 |
| Owner-built (include rentals).....1966.. | 42 | 38 | 6 | 32 | 4 |
|1967.. | 48 | 43 | 8 | 35 | 5 |
|1968.. | 55 | 50 | 8 | 42 | 5 |
| South | | | | | |
| All new one-family homes.....1966.. | 334 | 323 | 117 | 206 | 12 |
|1967.. | 344 | 330 | 133 | 197 | 14 |
|1968.. | 342 | 332 | 157 | 175 | 11 |
| Homes sold.....1966.. | 166 | 160 | 67 | 93 | 5 |
|1967.. | 179 | 175 | 83 | 92 | 4 |
|1968.. | 177 | 173 | 102 | 71 | 4 |
| Homes started for owner occupancy on owners' land-- | | | | | |
| Contractor-built.....1966.. | 89 | 88 | 33 | 55 | 2 |
|1967.. | 88 | 84 | 32 | 52 | 4 |
|1968.. | 90 | 87 | 36 | 52 | 3 |
| Owner-built (include rentals).....1966.. | 80 | 75 | 17 | 57 | 5 |
|1967.. | 77 | 71 | 18 | 53 | 6 |
|1968.. | 75 | 72 | 20 | 52 | 4 |
| West | | | | | |
| All new one-family homes.....1966.. | 137 | 134 | ¹ 36 | 97 | 3 |
|1967.. | 155 | 151 | ¹ 39 | 112 | 4 |
|1968.. | 160 | 152 | ¹ 37 | 115 | 8 |
| Homes sold.....1966.. | 99 | 97 | ¹ 27 | 70 | 2 |
|1967.. | 119 | 118 | ¹ 28 | 89 | 2 |
|1968.. | 121 | 117 | ¹ 28 | 89 | 5 |
| Homes started for owner occupancy on owners' land-- | | | | | |
| Contractor-built.....1966.. | 24 | 23 | ¹ 7 | 17 | 1 |
|1967.. | 19 | 18 | ¹ 7 | 11 | 1 |
|1968.. | 21 | 19 | ¹ 5 | 14 | 2 |
| Owner-built (include rentals).....1966.. | 14 | 13 | ¹ 3 | 11 | 1 |
|1967.. | 16 | 15 | ¹ 4 | 11 | 1 |
|1968.. | 18 | 16 | ¹ 4 | 12 | 2 |
| REGIONS | | | | | |
| Each region as percent of total for United States | | | | | |
| Northeast.....1966.. | 16 | 16 | 5 | 20 | 17 |
|1967.. | 15 | 15 | 5 | 19 | 22 |
|1968.. | 15 | 15 | 5 | 19 | 23 |
| North Central.....1966.. | 24 | 24 | 16 | 26 | 36 |
|1967.. | 24 | 23 | 15 | 26 | 40 |
|1968.. | 25 | 24 | 16 | 28 | 37 |
| South.....1966.. | 42 | 42 | 61 | 36 | 37 |
|1967.. | 42 | 43 | 62 | 35 | 29 |
|1968.. | 41 | 42 | 64 | 32 | 23 |
| West.....1966.. | 17 | 18 | ¹ 19 | 17 | 10 |
|1967.. | 19 | 20 | ¹ 18 | 20 | 9 |
|1968.. | 19 | 19 | ¹ 15 | 21 | 18 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable.

¹Includes evaporative coolers.

CHAPTER 3

New One-Family Homes Sold and Offered for Sale

PART 1.--NEW ONE-FAMILY HOMES SOLD

Sales (Charts 9 and 10)

Sales totaling \$13.0 billion of new one-family homes--490,000 homes--were reported in 1968. The South led all regions with sales of \$4.2 billion for 177,000 homes; the North Central and West regions had sales of \$3.4 and \$3.3 billions for 119,000 and 121,000 homes, respectively; the Northeast followed with \$2.2 billion for 73,000 homes.

About 4 out of every 5 of these homes were located inside SMSA's. Of every 5 homes sold, about 2 were completed, 2 were under construction, and 1 was not started by the end of the month of sale.

Price (Charts 11a to 12)

The median sales price of new homes sold in 1968 was \$24,700, ranging from a median of \$27,700 in the Northeast to a median of \$21,500 in the South. The average sales price for homes sold in 1968 was higher than the median price in all cases. For the United States, the average sales price was \$26,600, ranging from \$30,100 in the Northeast to \$23,600 in the South. Both the median and average sales prices for homes sold inside SMSA's were higher than those for homes sold outside SMSA's, 28 and 26 percent, respectively.

At the extremes of the sales price categories, 8 percent of the new homes were sold for less than \$15,000 and 9 percent were sold for \$40,000 or more.

Chart 9.--Percent Distribution of New One-Family Homes Sold, by Region and Location: 1968

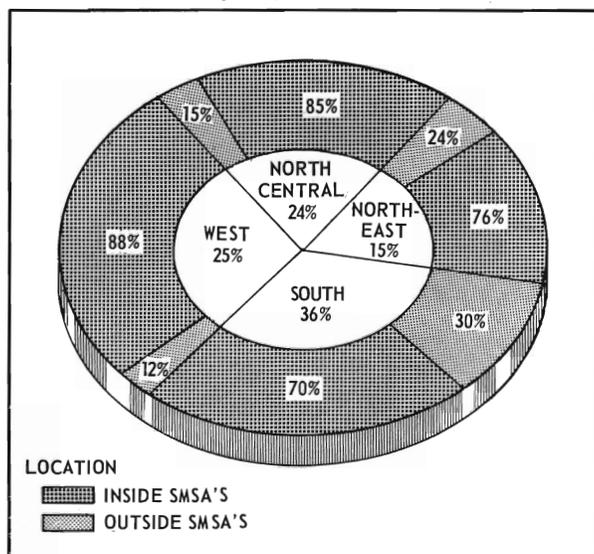


Chart 10.--Percent Distribution of New One-Family Homes Sold, by Stage of Construction at End of Month of Sale: 1968

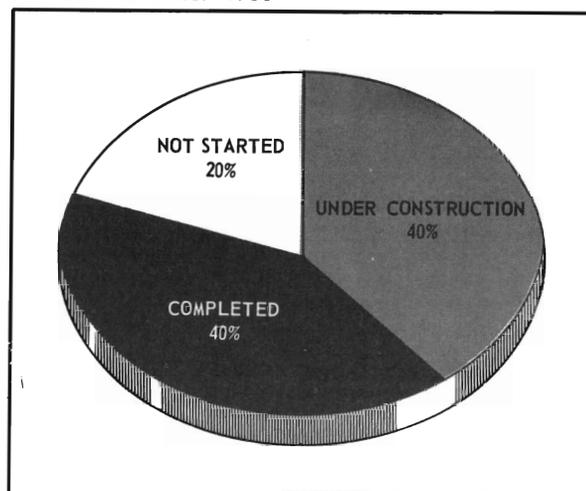


Chart 11a.--Median Sales Price of New One-Family Homes Sold, by Region and Location: 1968

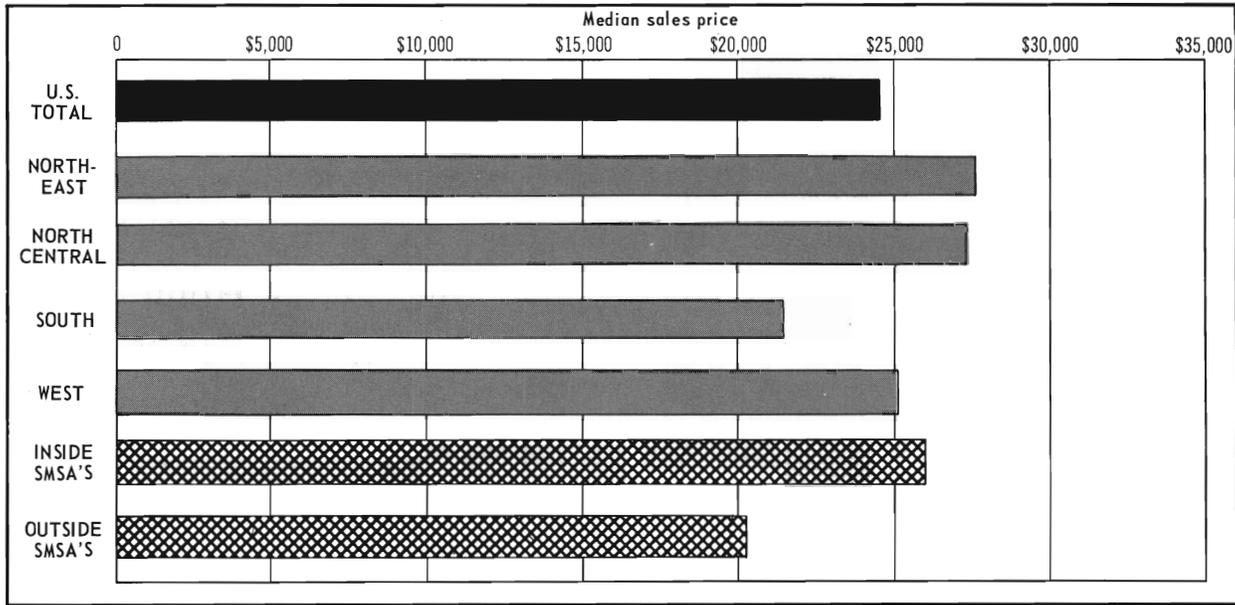


Chart 11b.--Average Sales Price of New One-Family Homes Sold, by Region and Location: 1968

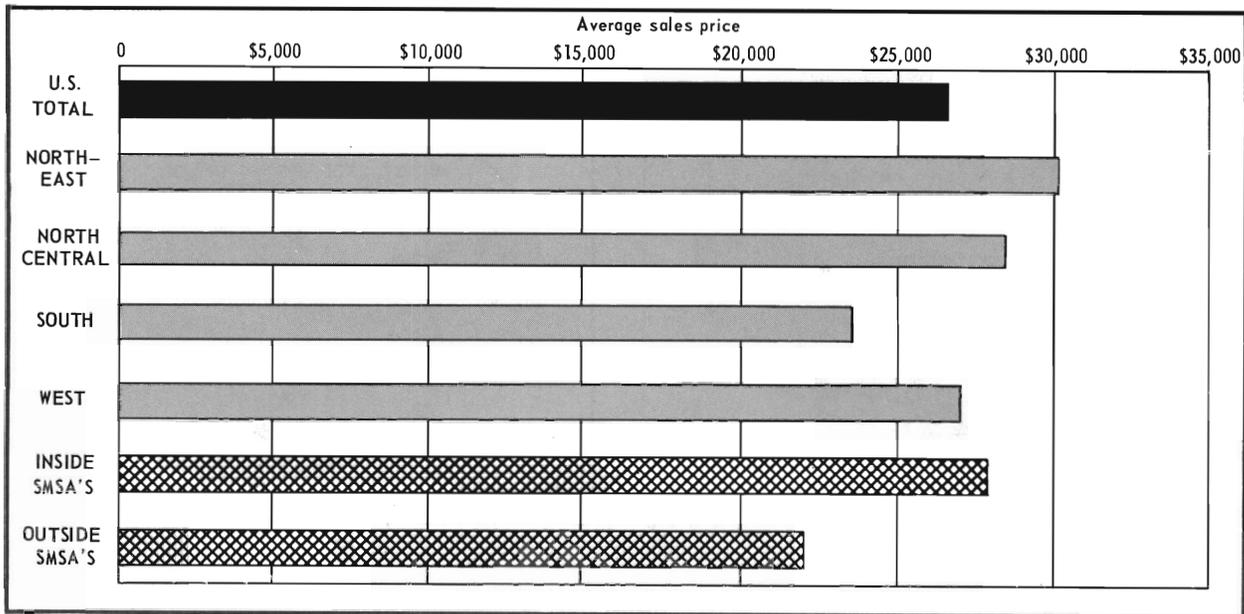


Chart 12.--Number of New One-Family Homes Sold, by Sales Price: 1968
(Percent distribution in parentheses)

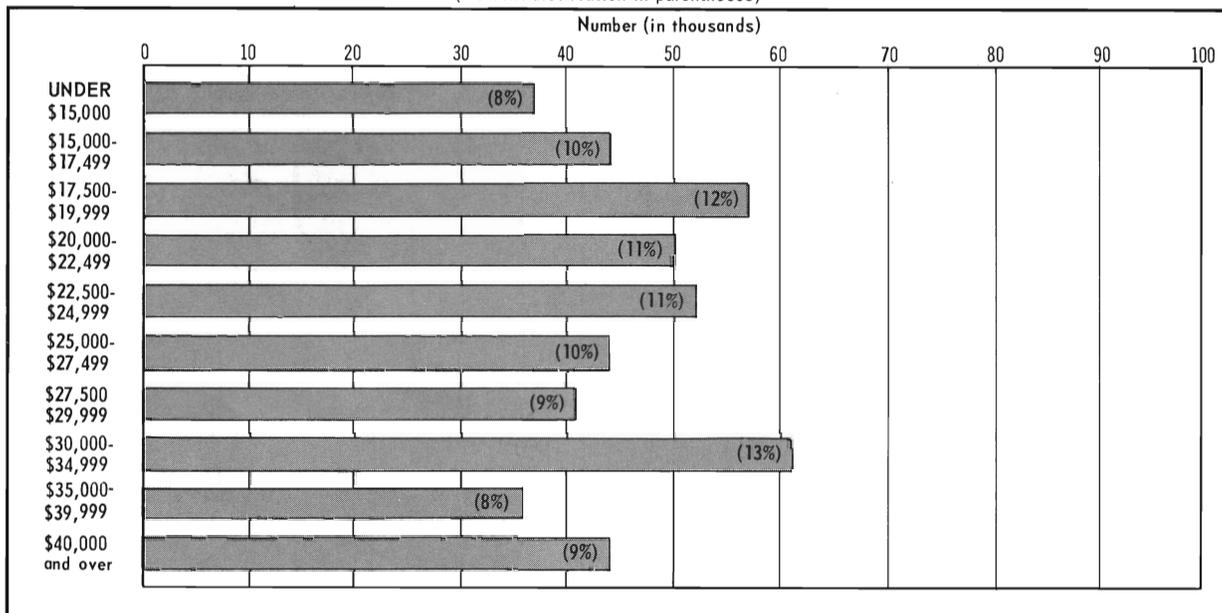
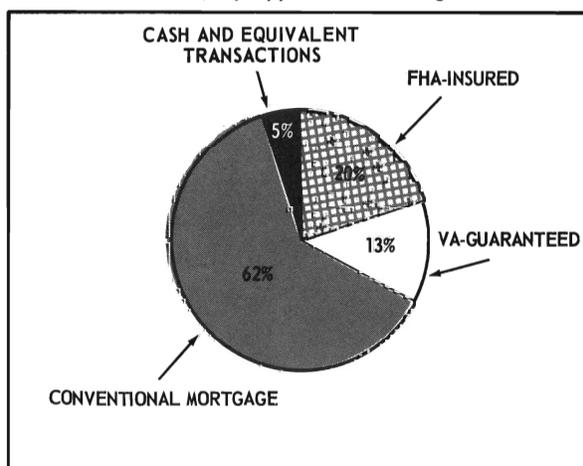


Chart 13.--Percent Distribution of New One-Family Homes Sold, by Type of Financing: 1968



Financing (Charts 13 to 15)

About 62 percent of the new homes sold were financed conventionally, while 33 percent were financed with FHA-insured and VA-guaranteed loans. The remaining 5 percent were sold for cash or with financing not requiring a mortgage.

Approximately 1 out of every 2 homes financed with FHA-insured loans and nearly 9 out of every 10 financed

with VA-guaranteed loans were sold with a downpayment of less than 5 percent. FHA-insured loans require a downpayment, but of the homes financed with VA-guaranteed loans, more than two-thirds were sold with no downpayment. Only 1 out of every 14 conventionally financed homes involved a downpayment of less than 5 percent. About 3 out of every 5 conventionally financed homes involved a downpayment of 15 percent or more. About 11 percent of all new homes that were financed with a mortgage were sold with no downpayment.

Chart 14.--Percent Distribution of New One-Family Homes Sold, by Sales Price, for Each Type of Financing: 1968

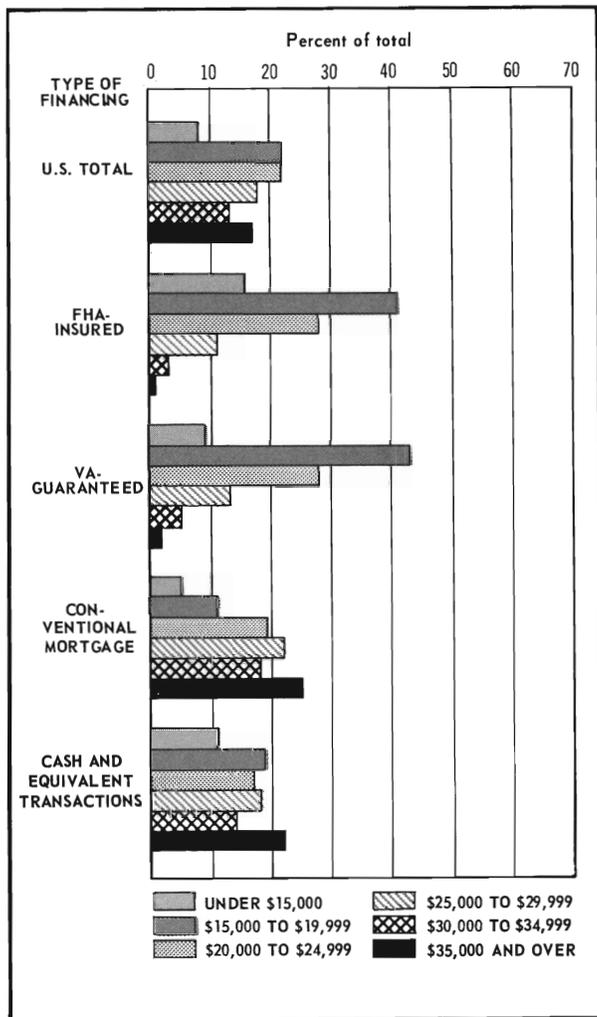
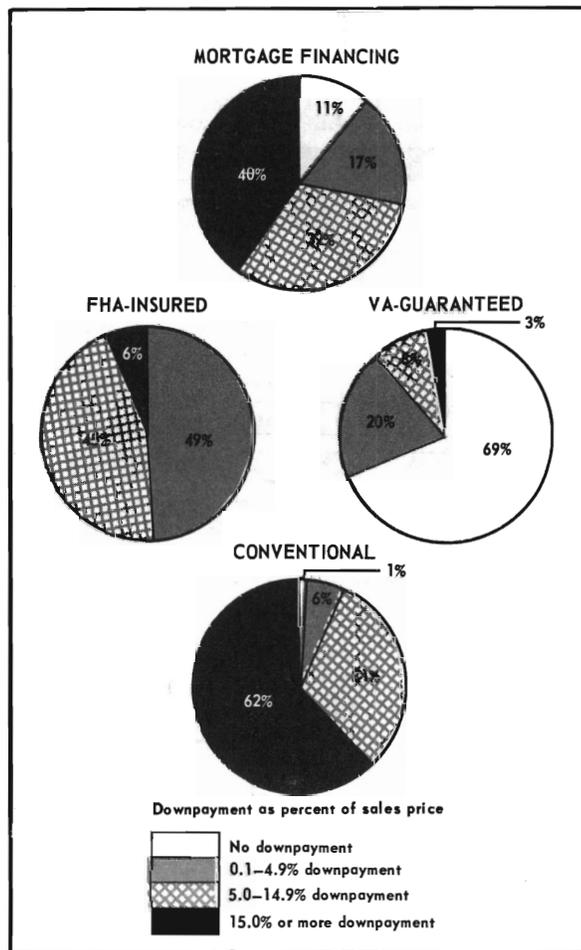


Chart 15.--Percent Distribution of New One-Family Homes Sold, by Downpayment as Percent of Sales Price, for Each Type of Mortgage Financing: 1968



Square Foot Area (Charts 16 to 18)

Based on exterior dimensions, the median number of square feet of completely finished floor area of new homes sold was 1,605 square feet. The median square foot area was highest in the Northeast--1,780 square feet. Only 1 out of every 20 new homes sold in the United States had less than 1,000 square feet, while about 1 out of 8 had 2,400 square feet or more.

The median sales price per square foot of completely finished floor area for new homes sold during 1968 was \$15.35, with a range of \$17.15 in the North Central region to \$13.80 in the South.

Bedrooms and Bathrooms (Chart 19)

About 61 percent of the new homes sold in 1968 had 3 bedrooms and another 33 percent had 4 bedrooms or more. More than three-fifths of the new homes sold had 2 bathrooms or more.

Appliances and Central Air Conditioning Included in Sales Price (Chart 20)

Nearly 9 out of every 10 of the homes sold included a stove in the sales price. In contrast, about 1 out of every 2 included a dishwasher, and only 1 in every 17 homes had a refrigerator included in the sales price.

About 34 percent of the homes sold included central air conditioning systems in the sales price. A majority of these homes were located in the South where 3 out of every 5 homes had central air conditioning systems included in the sales price.

Chart 16.--Median Number of Square Feet of Floor Area of New One-Family Homes Sold, by Region: 1968
(Based on exterior dimensions)

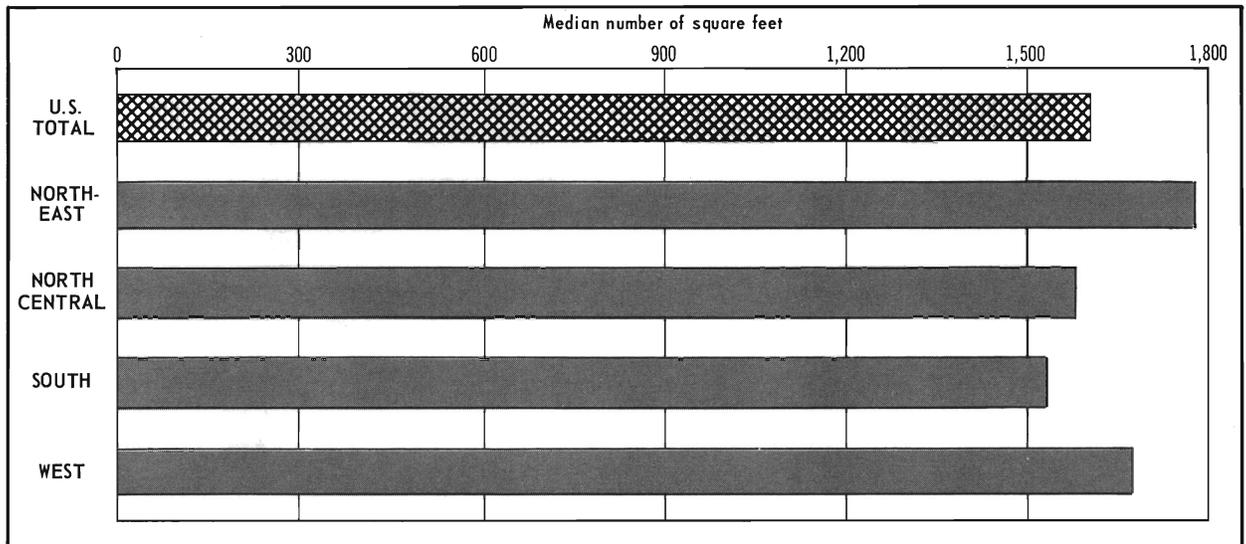


Chart 17.--Number of New One-Family Homes Sold, by Number of Square Feet of Floor Area: 1968

(Based on exterior dimensions; percent distribution in parentheses)

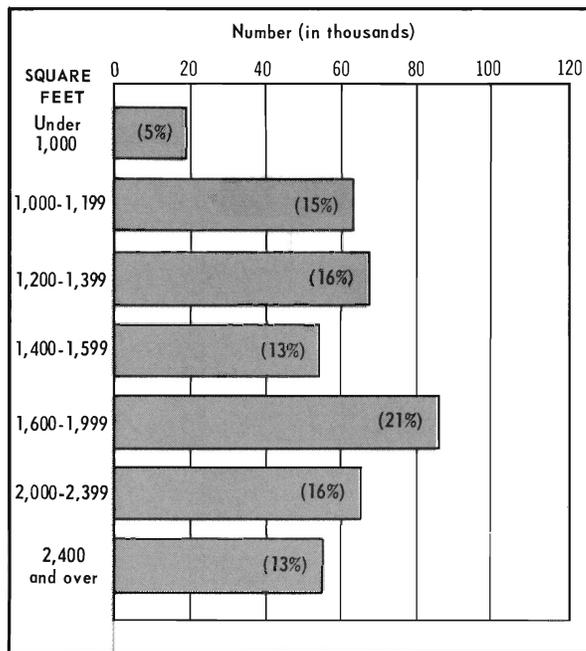


Chart 18.--Median Price Per Square Foot of Floor Area of New One-Family Homes Sold, by Region: 1968

(Based on exterior dimensions)

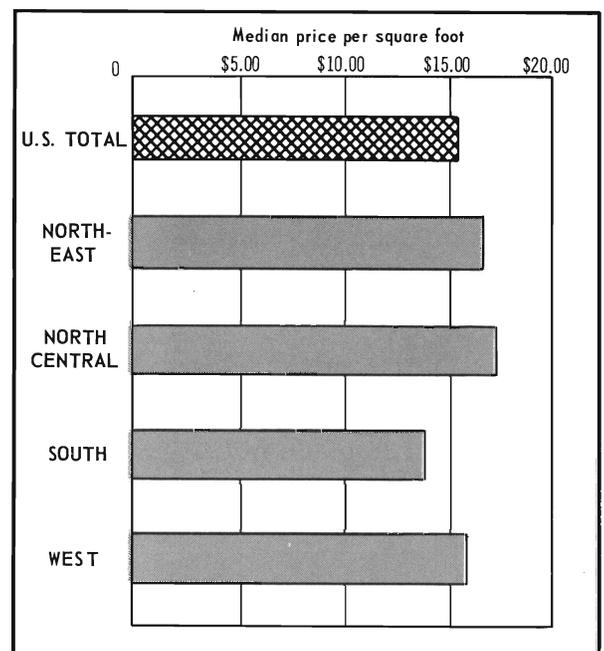


Chart 19.--Percent Distribution of New One-Family Homes Sold, by Number of Bedrooms and Bathrooms: 1968

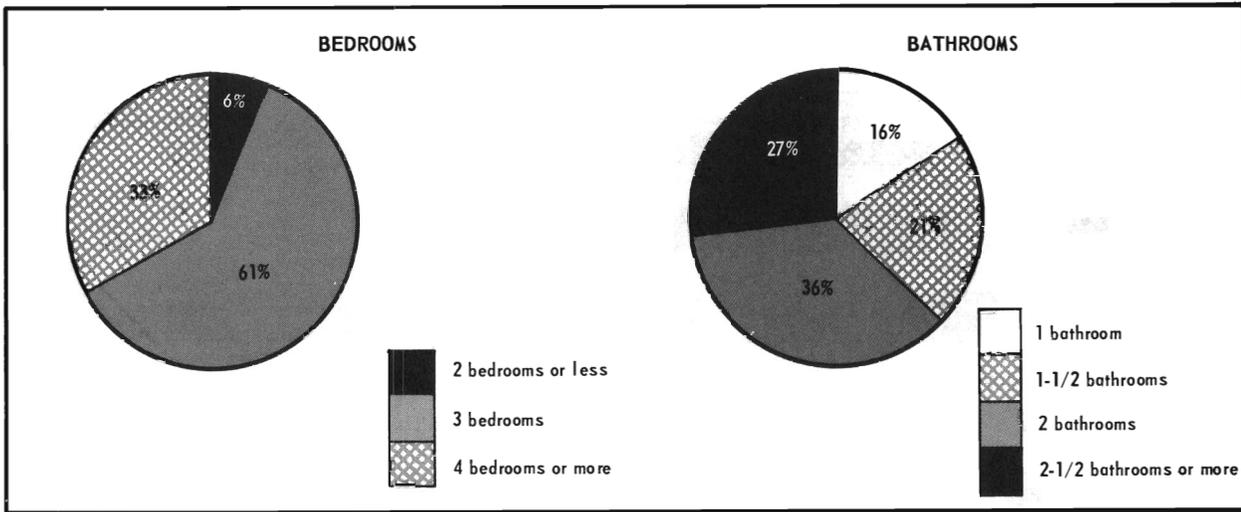


Chart 20.--Number of New One-Family Homes Sold With Specified Appliances and Central Air Conditioning Included in Sales Price: 1968

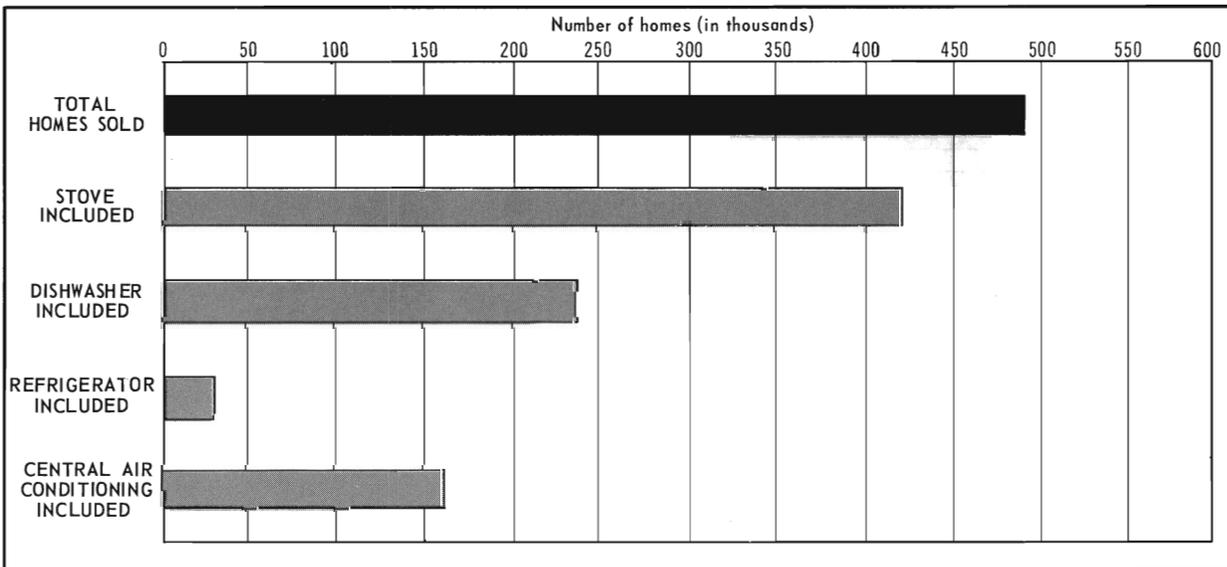
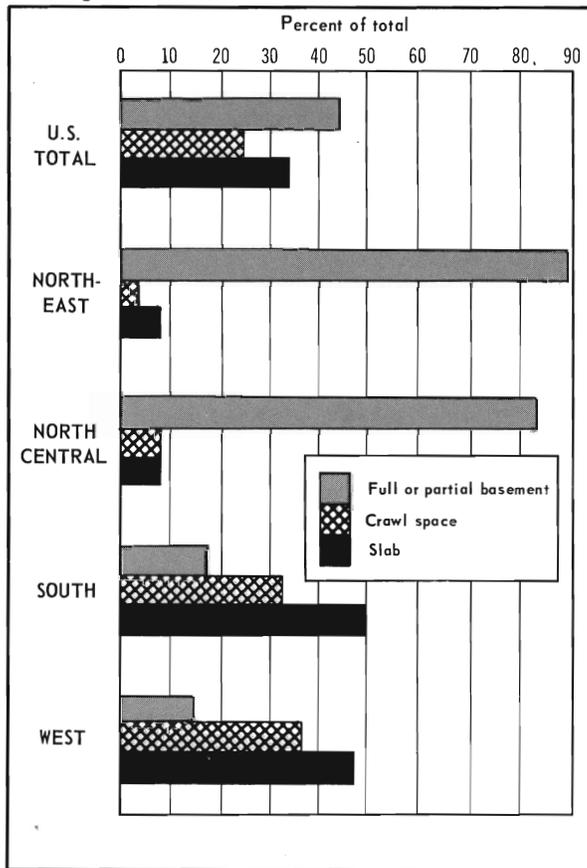


Chart 21.--Percent Distribution of New One-Family Homes Sold, by Type of Foundation, for Each Region: 1968



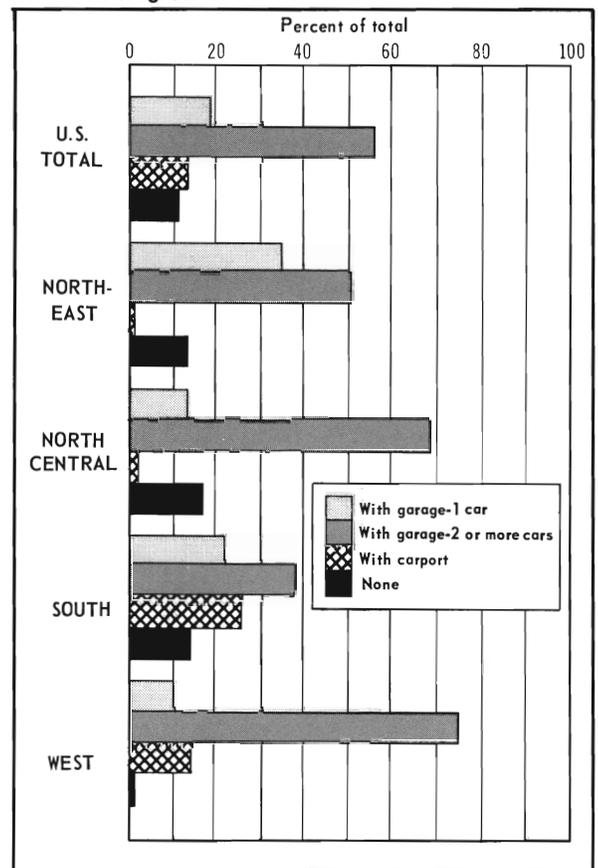
Foundation (Chart 21)

Of the new homes sold, 43 percent had a full or partial basement; 33 percent, a slab foundation; and 24 percent, a crawl space. Basements were found in 89 percent of the homes sold in the Northeast and in 83 percent of those in the North Central region. Slab foundations were more common in the West and South.

Automobile Parking Facility (Chart 22)

About three-fourths of the new homes sold were built with garages and 3 out of every 4 of these had

Chart 22.--Percent Distribution of New One-Family Homes Sold, by Type of Parking Facility, for Each Region: 1968



garages for 2 or more cars. Seventy-five percent of all homes sold in the West had garages for 2 or more cars.

Heating Fuel (Chart 23)

More than three-fourths of the new homes sold used gas as the type of heating fuel. In the North Central region gas was used in 95 percent of the new homes sold.

Chart 23.--Percent Distribution of New One-Family Homes Sold, by Type of Heating Fuel, for Each Region: 1968

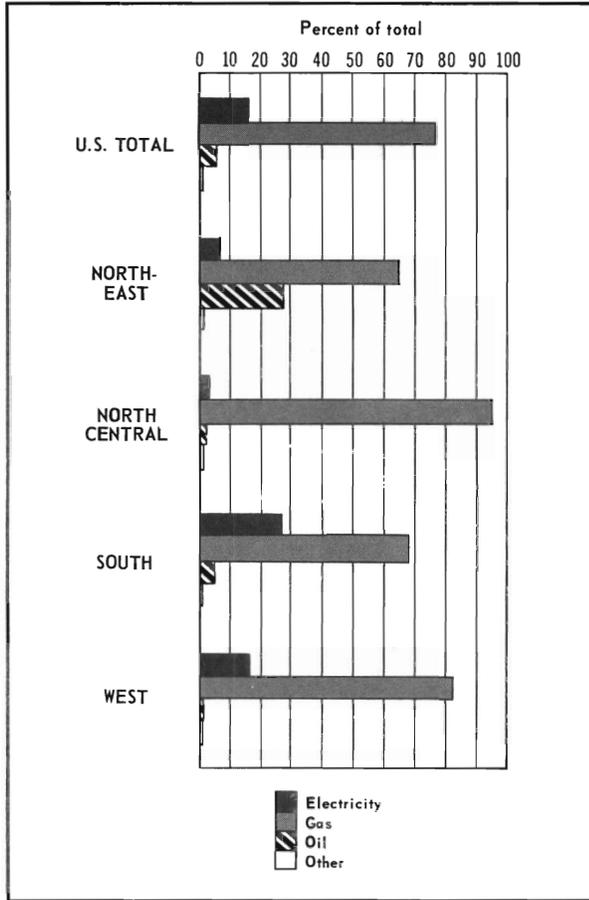


Table 12A.—Sales, by Location, Region, and Sales Price: 1968

| Location and region | All homes sold | Homes with sales price reported | Homes with sales price of— | | | | | | | | | |
|---|----------------|---------------------------------|----------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|-------------------|
| | | | Under \$15,000 | \$15,000 to \$17,499 | \$17,500 to \$19,999 | \$20,000 to \$22,499 | \$22,500 to \$24,999 | \$25,000 to \$27,499 | \$27,500 to \$29,999 | \$30,000 to \$34,999 | \$35,000 to \$39,999 | \$40,000 and over |
| Number of homes (in thousands) | | | | | | | | | | | | |
| All homes sold. | 490 | 466 | 37 | 44 | 57 | 50 | 52 | 44 | 41 | 61 | 36 | 44 |
| Inside SMSA's.... | 388 | 370 | 21 | 31 | 39 | 39 | 42 | 36 | 35 | 55 | 34 | 40 |
| Outside SMSA's.... | 102 | 96 | 15 | 14 | 17 | 11 | 10 | 9 | 6 | 6 | 3 | 4 |
| Northeast..... | 73 | 68 | 2 | 4 | 5 | 7 | 8 | 7 | 8 | 9 | 7 | 11 |
| North Central..... | 119 | 109 | 4 | 8 | 12 | 12 | 10 | 10 | 9 | 20 | 11 | 13 |
| South..... | 177 | 171 | 25 | 25 | 25 | 18 | 17 | 14 | 12 | 17 | 9 | 10 |
| West..... | 121 | 118 | 6 | 8 | 15 | 13 | 17 | 12 | 12 | 15 | 10 | 10 |
| Percent distribution by location and region | | | | | | | | | | | | |
| All homes sold. | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Inside SMSA's.... | 79 | 79 | 59 | 69 | 69 | 77 | 81 | 80 | 85 | 90 | 93 | 91 |
| Outside SMSA's.... | 21 | 21 | 41 | 31 | 31 | 23 | 19 | 20 | 15 | 10 | 7 | 9 |
| Northeast..... | 15 | 15 | 5 | 9 | 9 | 14 | 15 | 17 | 20 | 15 | 18 | 25 |
| North Central..... | 24 | 23 | 11 | 18 | 21 | 23 | 19 | 23 | 22 | 33 | 31 | 30 |
| South..... | 36 | 37 | 68 | 56 | 43 | 37 | 33 | 32 | 29 | 27 | 24 | 22 |
| West..... | 25 | 25 | 15 | 17 | 27 | 26 | 33 | 28 | 29 | 25 | 27 | 23 |
| Percent distribution by sales price | | | | | | | | | | | | |
| All homes sold. | (X) | 100 | 8 | 10 | 12 | 11 | 11 | 10 | 9 | 13 | 8 | 9 |
| Inside SMSA's.... | (X) | 100 | 6 | 8 | 11 | 10 | 11 | 10 | 9 | 15 | 9 | 11 |
| Outside SMSA's.... | (X) | 100 | 16 | 15 | 18 | 12 | 10 | 9 | 6 | 6 | 3 | 4 |
| Northeast..... | (X) | 100 | 3 | 6 | 7 | 10 | 12 | 11 | 12 | 13 | 10 | 16 |
| North Central..... | (X) | 100 | 4 | 7 | 11 | 11 | 9 | 10 | 8 | 18 | 10 | 12 |
| South..... | (X) | 100 | 15 | 15 | 14 | 11 | 10 | 8 | 7 | 10 | 5 | 6 |
| West..... | (X) | 100 | 5 | 6 | 13 | 11 | 14 | 12 | 10 | 14 | 7 | 8 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable.

Table 12B.—Sales, for Each Location, by Region: 1963 to 1968

| Location and region | Number of homes (in thousands) | | | | | | Percent distribution | | | | | |
|---------------------|-----------------------------------|------|------|------|------|------|----------------------|------|------|------|------|------|
| | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
| All locations.... | 490 | 487 | 461 | 575 | 565 | 560 | 100 | 100 | 100 | 100 | 100 | 100 |
| Northeast..... | 73 | 77 | 84 | 94 | 90 | 87 | 15 | 16 | 18 | 16 | 16 | 15 |
| North Central..... | 119 | 112 | 113 | 142 | 146 | 134 | 24 | 23 | 24 | 25 | 26 | 24 |
| South..... | 177 | 179 | 166 | 210 | 200 | 199 | 36 | 37 | 36 | 36 | 35 | 36 |
| West..... | 121 | 119 | 99 | 129 | 129 | 141 | 25 | 25 | 21 | 22 | 23 | 25 |
| Inside SMSA's..... | 388 | 377 | 345 | 433 | 439 | 433 | 100 | 100 | 100 | 100 | 100 | 100 |
| Northeast..... | 55 | 55 | 58 | 71 | 69 | 65 | 14 | 15 | 17 | 17 | 16 | 14 |
| North Central..... | 100 | 90 | 92 | 120 | 122 | 99 | 26 | 24 | 27 | 28 | 28 | 23 |
| South..... | 125 | 129 | 113 | 135 | 141 | 149 | 32 | 34 | 33 | 31 | 32 | 34 |
| West..... | 107 | 103 | 82 | 106 | 107 | 120 | 28 | 27 | 24 | 25 | 24 | 28 |
| Outside SMSA's..... | 102 | 110 | 116 | 142 | 126 | 127 | 100 | 100 | 100 | 100 | 100 | 100 |
| Northeast..... | 17 | 22 | 26 | 23 | 21 | 22 | 17 | 20 | 22 | 16 | 16 | 17 |
| North Central..... | 18 | 21 | 21 | 22 | 24 | 34 | 18 | 19 | 18 | 16 | 19 | 27 |
| South..... | 52 | 50 | 52 | 75 | 59 | 51 | 51 | 46 | 45 | 52 | 47 | 40 |
| West..... | 14 | 16 | 17 | 23 | 22 | 21 | 14 | 15 | 15 | 16 | 18 | 16 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

Table 12C.—Sales, by Sales Price: 1963 to 1968

| Sales price | Number of homes (in thousands) | | | | | | Percent distribution | | | | | |
|-------------------------------------|-----------------------------------|------|------|------|------|------|----------------------|------|------|------|------|------|
| | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
| Homes with sales price reported.... | 466 | 458 | 428 | 551 | 540 | 533 | 100 | 100 | 100 | 100 | 100 | 100 |
| Under \$12,500..... | 14 | 23 | 25 | 51 | 59 | 70 | 3 | 5 | 6 | 9 | 11 | 13 |
| \$12,500 to \$14,999..... | 23 | 28 | 37 | 64 | 73 | 84 | 5 | 6 | 9 | 12 | 13 | 16 |
| \$15,000 to \$17,499..... | 44 | 59 | 58 | 76 | 90 | 93 | 10 | 13 | 14 | 14 | 17 | 18 |
| \$17,500 to \$19,999..... | 57 | 63 | 69 | 83 | 86 | 88 | 12 | 14 | 16 | 15 | 16 | 17 |
| \$20,000 to \$22,499..... | 50 | 52 | 47 | 65 | 107 | 98 | 11 | 11 | 11 | 12 | 20 | 18 |
| \$22,500 to \$24,999..... | 52 | 47 | 43 | 56 | 38 | 32 | 11 | 10 | 10 | 10 | 7 | 6 |
| \$25,000 to \$27,499..... | 44 | 43 | 36 | 48 | 28 | 22 | 10 | 9 | 8 | 9 | 5 | 4 |
| \$27,500 to \$29,999..... | 41 | 38 | 32 | 33 | 28 | 22 | 9 | 8 | 8 | 6 | 5 | 4 |
| \$30,000 to \$34,999..... | 61 | 49 | 39 | 38 | 30 | 22 | 13 | 11 | 9 | 7 | 6 | 4 |
| \$35,000 to \$39,999..... | 36 | 23 | 20 | 17 | 13 | 12 | 8 | 5 | 5 | 3 | 2 | 2 |
| \$40,000 and over..... | 44 | 32 | 22 | 19 | 16 | 12 | 9 | 7 | 5 | 3 | 3 | 2 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

Table 12D.—Sales—Median and Average Sales Price, for Each Location, by Region: 1963 to 1968

| Location and region | Median sales price (in dollars) | | | | | | Average sales price (in dollars) | | | | | |
|---------------------|------------------------------------|--------|--------|--------|--------|--------|-------------------------------------|--------|--------|--------|--------|-------------------|
| | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 ¹ |
| All locations.... | 24,700 | 22,700 | 21,400 | 20,000 | 18,900 | 18,000 | 26,600 | 24,600 | 23,300 | 21,500 | 20,500 | 19,300 |
| Northeast..... | 27,700 | 25,400 | 23,500 | 21,500 | 20,300 | 20,300 | 30,100 | 27,700 | 25,200 | 22,900 | 21,800 | 22,300 |
| North Central..... | 27,400 | 25,100 | 23,200 | 21,600 | 19,400 | 17,900 | 28,500 | 26,400 | 24,600 | 22,800 | 20,700 | 19,700 |
| South..... | 21,500 | 19,400 | 18,200 | 17,500 | 16,700 | 16,100 | 23,600 | 21,100 | 20,200 | 18,900 | 18,100 | 16,800 |
| West..... | 25,100 | 24,100 | 23,200 | 21,600 | 20,400 | 18,800 | 27,100 | 26,100 | 25,500 | 23,200 | 23,200 | 20,800 |
| Inside SMSA's..... | 26,000 | 23,800 | 22,500 | 21,300 | 19,600 | 18,900 | 27,800 | 25,600 | 24,300 | 22,600 | 21,400 | 20,200 |
| Northeast..... | 28,000 | 25,800 | 24,100 | 21,900 | 20,700 | 20,400 | 30,300 | 28,100 | 25,900 | 23,600 | 22,300 | (NA) |
| North Central..... | 28,700 | 26,700 | 24,500 | 22,500 | 20,100 | 19,400 | 29,700 | 27,900 | 25,600 | 23,600 | 21,200 | (NA) |
| South..... | 23,100 | 19,800 | 18,800 | 18,500 | 17,100 | 17,000 | 25,100 | 22,000 | 21,100 | 20,000 | 18,800 | (NA) |
| West..... | 25,900 | 24,700 | 24,100 | 22,800 | 21,800 | 19,400 | 27,900 | 26,700 | 26,200 | 24,200 | 24,400 | (NA) |
| Outside SMSA's..... | 20,300 | 19,800 | 18,800 | 16,900 | 16,700 | 15,700 | 22,000 | 21,000 | 20,200 | 18,000 | 17,500 | 16,200 |
| Northeast..... | 27,000 | 24,700 | 22,500 | 19,900 | 19,400 | 19,800 | 29,500 | 26,400 | 23,500 | 20,600 | 20,000 | (NA) |
| North Central..... | 21,100 | 18,900 | 18,700 | 17,600 | 16,700 | 15,600 | 21,600 | 19,900 | 19,800 | 18,300 | 17,800 | (NA) |
| South..... | 19,200 | 18,300 | 16,900 | 15,800 | 15,800 | 13,900 | 20,100 | 19,000 | 18,000 | 16,900 | 16,700 | (NA) |
| West..... | 19,900 | 20,800 | 19,900 | 17,500 | 16,500 | 16,500 | 21,400 | 22,200 | 22,300 | 18,400 | 17,200 | (NA) |

(NA) Not available.

¹Average sales prices for 1963 were obtained from Housing Sales Survey data as edited for price regression analysis. This edit excluded 2,400 of the 11,300 sample cases reported sold in 1963.

Table 13A.—Sales, by Type of Financing, by Sales Price: 1968

| Type of financing | All homes sold | Homes with sales price reported | Homes with sales price of— | | | | | | Median sales price (dollars) | Average sales price (dollars) |
|---|----------------|---------------------------------|----------------------------|----------------------|----------------------|----------------------|----------------------|-------------------|------------------------------|-------------------------------|
| | | | Under \$15,000 | \$15,000 to \$19,999 | \$20,000 to \$24,999 | \$25,000 to \$29,999 | \$30,000 to \$34,999 | \$35,000 and over | | |
| Number of homes (in thousands) | | | | | | | | | | |
| All homes sold..... | 490 | 466 | 37 | 101 | 101 | 85 | 61 | 80 | 24,700 | 26,600 |
| Type of financing reported. | 471 | 453 | 36 | 99 | 99 | 82 | 60 | 78 | 24,700 | 26,600 |
| Mortgage financing..... | 446 | 430 | 33 | 95 | 95 | 78 | 56 | 73 | 24,600 | 26,500 |
| FHA-insured..... | 93 | 91 | 15 | 37 | 26 | 10 | 3 | 1 | 19,200 | 19,800 |
| VA-guaranteed..... | 63 | 61 | 6 | 26 | 17 | 8 | 3 | 1 | 19,800 | 20,800 |
| Conventional..... | 290 | 278 | 13 | 31 | 52 | 60 | 51 | 71 | 28,500 | 29,900 |
| Cash and equivalent transactions..... | 24 | 23 | 2 | 4 | 4 | 4 | 3 | 5 | 26,100 | 28,200 |
| Type of financing not reported..... | 19 | 13 | 1 | 2 | 2 | 3 | 1 | 3 | 26,300 | 28,100 |
| Percent distribution by type of financing | | | | | | | | | | |
| Type of financing reported. | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | (X) | (X) |
| Mortgage financing..... | 95 | 95 | 93 | 96 | 96 | 95 | 95 | 93 | (X) | (X) |
| FHA-insured..... | 20 | 20 | 41 | 37 | 26 | 12 | 5 | 1 | (X) | (X) |
| VA-guaranteed..... | 13 | 14 | 16 | 27 | 18 | 10 | 5 | 1 | (X) | (X) |
| Conventional..... | 62 | 61 | 37 | 32 | 53 | 74 | 85 | 91 | (X) | (X) |
| Cash and equivalent transactions..... | 5 | 5 | 7 | 4 | 4 | 5 | 5 | 7 | (X) | (X) |
| Percent distribution by sales price | | | | | | | | | | |
| Type of financing reported. | (X) | 100 | 8 | 22 | 22 | 18 | 13 | 17 | (X) | (X) |
| Mortgage financing..... | (X) | 100 | 8 | 22 | 22 | 18 | 13 | 17 | (X) | (X) |
| FHA-insured..... | (X) | 100 | 16 | 41 | 28 | 11 | 3 | 1 | (X) | (X) |
| VA-guaranteed..... | (X) | 100 | 9 | 43 | 28 | 13 | 5 | 2 | (X) | (X) |
| Conventional..... | (X) | 100 | 5 | 11 | 19 | 22 | 18 | 25 | (X) | (X) |
| Cash and equivalent transactions..... | (X) | 100 | 11 | 19 | 17 | 18 | 14 | 22 | (X) | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable.

Table 13B.—Sales, by Type of Financing: 1963 to 1968

| Type of financing | Number of homes (in thousands) | | | | | | Percent distribution | | | | | |
|---------------------------------------|--------------------------------|------|------|------|------|------|----------------------|------|------|------|------|------|
| | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
| All homes sold..... | 490 | 487 | 461 | 575 | 565 | 560 | (X) | (X) | (X) | (X) | (X) | (X) |
| Type of financing reported. | 471 | 461 | 438 | 543 | 530 | 522 | 100 | 100 | 100 | 100 | 100 | 100 |
| Mortgage financing..... | 446 | 435 | 412 | 513 | 507 | 494 | 95 | 94 | 94 | 95 | 96 | 95 |
| FHA-insured..... | 93 | 99 | 88 | 134 | 120 | 134 | 20 | 22 | 20 | 25 | 23 | 26 |
| VA-guaranteed..... | 63 | 71 | 51 | 40 | 53 | 64 | 13 | 15 | 12 | 7 | 10 | 12 |
| Conventional..... | 290 | 265 | 273 | 339 | 334 | 296 | 62 | 57 | 62 | 63 | 63 | 57 |
| Cash and equivalent transactions..... | 24 | 26 | 26 | 30 | 23 | 28 | 5 | 6 | 6 | 5 | 4 | 5 |
| Type of financing not reported..... | 19 | 26 | 23 | 32 | 35 | 38 | (X) | (X) | (X) | (X) | (X) | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable.

Table 13C.—Sales, by Type of Financing, by Location and Region: 1968

| Location and region | All homes sold ¹ | Type of financing reported | | | | | Cash and equivalent transactions |
|---|-----------------------------|----------------------------|--------------------|-------------|---------------|--------------|----------------------------------|
| | | Total | Mortgage financing | | | | |
| | | | Total | FHA-insured | VA-guaranteed | Conventional | |
| Number of homes (in thousands) | | | | | | | |
| All homes sold..... | 490 | 471 | 446 | 93 | 63 | 290 | 24 |
| Inside SMSA's..... | 388 | 374 | 356 | 75 | 49 | 232 | 17 |
| Outside SMSA's..... | 102 | 97 | 90 | 18 | 14 | 58 | 7 |
| Northeast..... | 73 | 69 | 65 | 3 | (Z) | 61 | 4 |
| North Central..... | 119 | 111 | 105 | 16 | 4 | 84 | 7 |
| South..... | 177 | 171 | 162 | 40 | 38 | 84 | 9 |
| West..... | 121 | 119 | 115 | 34 | 21 | 60 | 4 |
| Percent distribution by location and region | | | | | | | |
| All homes sold..... | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Inside SMSA's..... | 79 | 79 | 80 | 81 | 77 | 80 | 72 |
| Outside SMSA's..... | 21 | 21 | 20 | 19 | 23 | 20 | 28 |
| Northeast..... | 15 | 15 | 15 | 3 | 1 | 21 | 17 |
| North Central..... | 24 | 24 | 23 | 18 | 6 | 29 | 28 |
| South..... | 36 | 36 | 36 | 43 | 61 | 29 | 38 |
| West..... | 25 | 25 | 26 | 36 | 33 | 21 | 17 |
| Percent distribution by type of financing | | | | | | | |
| All homes sold..... | (X) | 100 | 95 | 20 | 13 | 62 | 5 |
| Inside SMSA's..... | (X) | 100 | 95 | 20 | 13 | 62 | 5 |
| Outside SMSA's..... | (X) | 100 | 93 | 18 | 15 | 60 | 7 |
| Northeast..... | (X) | 100 | 94 | 5 | (Z) | 89 | 6 |
| North Central..... | (X) | 100 | 94 | 15 | 3 | 76 | 6 |
| South..... | (X) | 100 | 95 | 23 | 22 | 49 | 5 |
| West..... | (X) | 100 | 96 | 28 | 17 | 51 | 4 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

¹Includes homes for which type of financing information was not reported.

Table 14A.—Sales, by Downpayment as Percent of Sales Price, by Sales Price: 1968

| Downpayment as percent of sales price | All homes sold | Homes with sales price reported | Homes with sales price of— | | | | | | Median sales price (dollars) |
|---|----------------|---------------------------------|----------------------------|----------------------|----------------------|----------------------|----------------------|-------------------|---------------------------------|
| | | | Under \$15,000 | \$15,000 to \$19,999 | \$20,000 to \$24,999 | \$25,000 to \$29,999 | \$30,000 to \$34,999 | \$35,000 and over | |
| Number of homes (in thousands) | | | | | | | | | |
| All homes sold..... | 490 | 466 | 37 | 101 | 101 | 85 | 61 | 80 | 24,700 |
| Downpayment reported..... | (X) | 385 | 31 | 84 | 86 | 70 | 50 | 63 | 24,500 |
| Percent of sales price | | | | | | | | | |
| None..... | (X) | 42 | 6 | 17 | 12 | 6 | 1 | 1 | 19,500 |
| 0.1 to 4.9 percent..... | (X) | 67 | 16 | 31 | 10 | 4 | 3 | 3 | 17,600 |
| 5.0 to 9.9 percent..... | (X) | 50 | 2 | 11 | 20 | 9 | 4 | 3 | 22,500 |
| 10.0 to 14.9 percent..... | (X) | 71 | 2 | 10 | 16 | 19 | 13 | 12 | 27,000 |
| 15.0 to 19.9 percent..... | (X) | 22 | 1 | 4 | 4 | 5 | 4 | 4 | 27,500 |
| 20.0 to 24.9 percent..... | (X) | 67 | 1 | 7 | 13 | 14 | 13 | 19 | 29,300 |
| 25.0 percent and over..... | (X) | 65 | 3 | 6 | 11 | 13 | 11 | 22 | 30,400 |
| Downpayment not reported..... | (X) | 58 | 3 | 12 | 12 | 11 | 8 | 12 | 25,900 |
| Cash and equivalent transactions..... | (X) | 23 | 2 | 4 | 4 | 4 | 3 | 5 | 26,100 |
| Percent distribution by downpayment as percent of sales price | | | | | | | | | |
| Downpayment reported..... | (X) | 100 | 100 | 100 | 100 | 100 | 100 | 100 | (X) |
| Percent of sales price | | | | | | | | | |
| None..... | (X) | 11 | 19 | 20 | 13 | 8 | 3 | 1 | (X) |
| 0.1 to 4.9 percent..... | (X) | 17 | 51 | 36 | 12 | 6 | 6 | 4 | (X) |
| 5.0 to 9.9 percent..... | (X) | 13 | 8 | 13 | 23 | 13 | 8 | 5 | (X) |
| 10.0 to 14.9 percent..... | (X) | 18 | 8 | 11 | 19 | 27 | 25 | 19 | (X) |
| 15.0 to 19.9 percent..... | (X) | 6 | 2 | 4 | 5 | 7 | 9 | 7 | (X) |
| 20.0 to 24.9 percent..... | (X) | 18 | 4 | 8 | 16 | 20 | 26 | 30 | (X) |
| 25.0 percent and over..... | (X) | 17 | 9 | 7 | 12 | 18 | 23 | 35 | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable.

Table 14B.—Sales, by Downpayment as Percent of Sales Price, by Region and Mortgage Financing: 1968

| Downpayment as percent of sales price | Homes with sales price reported ¹ | Regions | | | | Mortgage financing | | | |
|---|--|------------|---------------|-------|------|--------------------|-------------|---------------|--------------|
| | | North-east | North Central | South | West | Total | FHA-insured | VA-guaranteed | Conventional |
| Number of homes (in thousands) | | | | | | | | | |
| All homes sold..... | 466 | 68 | 109 | 171 | 118 | 430 | 91 | 61 | 278 |
| Downpayment reported..... | 385 | 53 | 83 | 143 | 105 | 381 | 83 | 56 | 243 |
| Percent of sales price | | | | | | | | | |
| None..... | 42 | (Z) | 2 | 26 | 14 | 42 | - | 38 | 3 |
| 0.1 to 4.9 percent..... | 67 | 2 | 14 | 31 | 20 | 66 | 41 | 11 | 15 |
| 5.0 to 9.9 percent..... | 50 | 4 | 8 | 18 | 19 | 49 | 28 | 3 | 18 |
| 10.0 to 14.9 percent..... | 71 | 11 | 13 | 23 | 24 | 71 | 9 | 2 | 59 |
| 15.0 to 19.9 percent..... | 22 | 4 | 6 | 8 | 4 | 22 | 2 | 1 | 19 |
| 20.0 to 24.9 percent..... | 67 | 15 | 17 | 21 | 15 | 66 | 1 | (Z) | 65 |
| 25.0 percent and over..... | 65 | 17 | 24 | 16 | 8 | 65 | 2 | 1 | 63 |
| Downpayment not reported..... | 58 | 10 | 19 | 19 | 9 | 49 | 8 | 6 | 36 |
| Cash and equivalent transactions..... | 23 | 4 | 7 | 8 | 4 | (X) | (X) | (X) | (X) |
| Percent distribution by downpayment as percent of sales price | | | | | | | | | |
| Downpayment reported..... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Percent of sales price | | | | | | | | | |
| None..... | 11 | (Z) | 2 | 18 | 13 | 11 | - | 69 | 1 |
| 0.1 to 4.9 percent..... | 17 | 3 | 16 | 22 | 19 | 17 | 49 | 20 | 6 |
| 5.0 to 9.9 percent..... | 13 | 8 | 10 | 13 | 18 | 13 | 34 | 5 | 7 |
| 10.0 to 14.9 percent..... | 18 | 21 | 16 | 16 | 23 | 19 | 11 | 3 | 24 |
| 15.0 to 19.9 percent..... | 6 | 7 | 7 | 6 | 4 | 6 | 2 | 1 | 8 |
| 20.0 to 24.9 percent..... | 18 | 28 | 20 | 14 | 15 | 17 | 1 | (Z) | 27 |
| 25.0 percent and over..... | 17 | 32 | 29 | 11 | 8 | 17 | 2 | 1 | 26 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

¹Includes homes for which type of financing information was not reported.

Table 14C.—Sales—Median Downpayment as Percent of Sales Price, by Region: 1968

| Region | Median downpayment as percent of sales price | Median downpayment for homes with sales price of- | | | | | |
|---------------------|--|---|----------------------|----------------------|----------------------|----------------------|-------------------|
| | | Under \$15,000 | \$15,000 to \$19,999 | \$20,000 to \$24,999 | \$25,000 to \$29,999 | \$30,000 to \$34,999 | \$35,000 and over |
| All homes sold..... | 12.4 | 3.1 | 4.1 | 10.5 | 14.2 | 19.2 | 22.5 |
| Northeast..... | 21.8 | 14.3 | 21.0 | 21.1 | 21.3 | 22.9 | 23.8 |
| North Central..... | 19.4 | 4.0 | 6.1 | 14.1 | 22.1 | 21.7 | 24.5 |
| South..... | 8.9 | 3.0 | 2.9 | 9.4 | 13.6 | 18.4 | 22.0 |
| West..... | 9.7 | 1.9 | 3.7 | 7.3 | 10.7 | 13.1 | 20.5 |

Table 14D.—Sales—Median Downpayment as Percent of Sales Price,
by Selected Types of Mortgage Financing: 1968

| Sales price | FHA-insured mortgage | Conventional mortgage |
|---------------------------|----------------------|-----------------------|
| All homes sold..... | 5.1 | 20.5 |
| Under \$15,000..... | 2.8 | 11.2 |
| \$15,000 to \$19,999..... | 3.6 | 16.8 |
| \$20,000 to \$24,999..... | 7.5 | 20.0 |
| \$25,000 to \$29,999..... | 8.6 | 19.3 |
| \$30,000 to \$34,999..... | 11.3 | 20.7 |
| \$35,000 and over..... | 14.8 | 22.8 |

Table 15.—Sales, by Inclusion or Exclusion of Closing Costs in Sales Price, by Sales Price: 1968

| Inclusion or exclusion of closing costs in sales price | All homes sold | Homes with sales price reported | Homes with sales price of— | | | | | | Median sales price (dollars) |
|--|----------------|---------------------------------|----------------------------|----------------------|----------------------|----------------------|----------------------|-------------------|---------------------------------|
| | | | Under \$15,000 | \$15,000 to \$19,999 | \$20,000 to \$24,999 | \$25,000 to \$29,999 | \$30,000 to \$34,999 | \$35,000 and over | |
| Number of homes (in thousands) | | | | | | | | | |
| All homes sold..... | 490 | 466 | 37 | 101 | 101 | 85 | 61 | 80 | 24,700 |
| Closing costs reported..... | 432 | 423 | 33 | 93 | 92 | 77 | 55 | 73 | 24,700 |
| Includes closing costs..... | 119 | 117 | 14 | 36 | 28 | 17 | 12 | 9 | 21,300 |
| Excludes closing costs..... | 313 | 306 | 19 | 57 | 64 | 60 | 44 | 63 | 26,100 |
| Closing costs not reported..... | 58 | 42 | 3 | 8 | 9 | 8 | 6 | 8 | 25,200 |
| Percent distribution by inclusion or exclusion of closing costs in sales price | | | | | | | | | |
| Closing costs reported..... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | (X) |
| Includes closing costs..... | 28 | 28 | 44 | 39 | 30 | 22 | 21 | 13 | (X) |
| Excludes closing costs..... | 72 | 72 | 56 | 61 | 70 | 78 | 79 | 87 | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable.

Table 16.—Sales Financed With Aid of Second Mortgage, by Type of Primary Financing, by Sales Price: 1968

| Type of financing and second mortgage status | All homes sold | Homes with sales price reported | Homes with sales price of— | | | | | | Median sales price (dollars) |
|--|----------------|---------------------------------|----------------------------|----------------------|----------------------|----------------------|----------------------|-------------------|---------------------------------|
| | | | Under \$15,000 | \$15,000 to \$19,999 | \$20,000 to \$24,999 | \$25,000 to \$29,999 | \$30,000 to \$34,999 | \$35,000 and over | |
| Number of homes (in thousands) | | | | | | | | | |
| All types of financing... | 490 | 466 | 37 | 101 | 101 | 85 | 61 | 80 | 24,700 |
| With second mortgage..... | 15 | 15 | 1 | 2 | 3 | 4 | 2 | 4 | 28,300 |
| Without second mortgage.... | 475 | 451 | 36 | 100 | 99 | 82 | 59 | 76 | 24,600 |
| Conventional financing..... | 290 | 278 | 13 | 31 | 52 | 60 | 51 | 71 | 28,500 |
| With second mortgage..... | 14 | 14 | 1 | 1 | 3 | 3 | 2 | 4 | 28,500 |
| Without second mortgage.... | 276 | 264 | 13 | 30 | 49 | 57 | 49 | 67 | 28,500 |
| All other types ¹ | 200 | 187 | 23 | 70 | 49 | 25 | 10 | 10 | 20,100 |
| With second mortgage..... | (Z) | (Z) | - | (Z) | (Z) | (Z) | - | (Z) | 26,400 |
| Without second mortgage.... | 199 | 187 | 23 | 70 | 49 | 24 | 10 | 10 | 20,000 |
| Percent distribution by second mortgage status | | | | | | | | | |
| All types of financing... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | (X) |
| With second mortgage..... | 3 | 3 | 2 | 2 | 3 | 4 | 3 | 5 | (X) |
| Without second mortgage.... | 97 | 97 | 98 | 98 | 97 | 96 | 97 | 95 | (X) |
| Conventional financing..... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | (X) |
| With second mortgage..... | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 6 | (X) |
| Without second mortgage.... | 95 | 95 | 95 | 95 | 95 | 95 | 96 | 94 | (X) |
| All other types ¹ | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | (X) |
| With second mortgage..... | (Z) | (Z) | - | (Z) | (Z) | (Z) | - | (Z) | (X) |
| Without second mortgage.... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

¹Includes FHA-insured mortgages, VA-guaranteed mortgages, cash and equivalent transactions, and type of financing not reported.

Table 17A.—Sales, by Square Feet of Floor Area, by Sales Price: 1968

| Floor area | All homes sold | Homes with sales price reported | Homes with sales price of— | | | | | | Median sales price (dollars) |
|--|----------------|---------------------------------|----------------------------|----------------------|----------------------|----------------------|----------------------|-------------------|---------------------------------|
| | | | Under \$15,000 | \$15,000 to \$19,999 | \$20,000 to \$24,999 | \$25,000 to \$29,999 | \$30,000 to \$34,999 | \$35,000 and over | |
| Number of homes (in thousands) | | | | | | | | | |
| All homes sold..... | 490 | 466 | 37 | 101 | 101 | 85 | 61 | 80 | 24,700 |
| Floor area reported..... | 409 | 394 | 33 | 85 | 88 | 72 | 51 | 66 | 24,500 |
| Under 1,000 sq. ft..... | 19 | 19 | 10 | 7 | 1 | (Z) | (Z) | - | 14,400 |
| 1,000 to 1,199 sq. ft..... | 63 | 60 | 13 | 31 | 12 | 4 | 1 | (Z) | 18,000 |
| 1,200 to 1,399 sq. ft..... | 67 | 65 | 7 | 25 | 21 | 8 | 2 | 1 | 20,100 |
| 1,400 to 1,599 sq. ft..... | 54 | 52 | 2 | 12 | 21 | 13 | 3 | 2 | 23,100 |
| 1,600 to 1,999 sq. ft..... | 86 | 82 | (Z) | 8 | 21 | 27 | 17 | 8 | 27,200 |
| 2,000 to 2,399 sq. ft..... | 65 | 63 | (Z) | 2 | 8 | 14 | 18 | 21 | 32,100 |
| 2,400 sq. ft. and over..... | 55 | 53 | (Z) | (Z) | 3 | 6 | 10 | 33 | >35,000 |
| Floor area not reported ¹ | 81 | 72 | 4 | 16 | 14 | 13 | 10 | 14 | 25,800 |
| Percent distribution by floor area | | | | | | | | | |
| Floor area reported..... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | (X) |
| Under 1,000 sq. ft..... | 5 | 5 | 31 | 8 | 1 | 1 | (Z) | - | (X) |
| 1,000 to 1,199 sq. ft..... | 15 | 15 | 38 | 36 | 14 | 5 | 1 | 1 | (X) |
| 1,200 to 1,399 sq. ft..... | 16 | 16 | 21 | 29 | 24 | 12 | 5 | 2 | (X) |
| 1,400 to 1,599 sq. ft..... | 13 | 13 | 7 | 14 | 24 | 18 | 5 | 3 | (X) |
| 1,600 to 1,999 sq. ft..... | 21 | 21 | 1 | 9 | 24 | 37 | 34 | 13 | (X) |
| 2,000 to 2,399 sq. ft..... | 16 | 16 | (Z) | 3 | 9 | 20 | 35 | 32 | (X) |
| 2,400 sq. ft. and over..... | 13 | 13 | 1 | (Z) | 4 | 8 | 19 | 50 | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.
>35,000 indicates more than \$35,000.

¹Includes 35,000 homes for which dimensions were reported but which did not specify whether square foot area was based on interior or exterior dimensions.

Table 17B.—Sales, by Square Feet of Floor Area: 1963 to 1968

| Floor area | Number of homes (in thousands) | | | | | | Percent distribution | | | | | |
|-------------------------------------|-----------------------------------|------|------|------|------|------|----------------------|------|------|------|------|------|
| | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
| Homes with floor area reported..... | 409 | 400 | 396 | 486 | 446 | 449 | 100 | 100 | 100 | 100 | 100 | 100 |
| Under 1,000 sq. ft..... | 19 | 21 | 23 | 37 | 45 | 60 | 5 | 5 | 6 | 8 | 10 | 13 |
| 1,000 to 1,199 sq. ft.. | 63 | 73 | 70 | 92 | 96 | 101 | 15 | 18 | 18 | 19 | 21 | 22 |
| 1,200 to 1,399 sq. ft.. | 67 | 61 | 68 | 82 | 78 | 77 | 16 | 15 | 17 | 17 | 17 | 17 |
| 1,400 to 1,599 sq. ft.. | 54 | 53 | 57 | 66 | 60 | 65 | 13 | 13 | 15 | 14 | 14 | 15 |
| 1,600 to 1,999 sq. ft.. | 86 | 88 | 82 | 108 | 91 | 83 | 21 | 22 | 21 | 22 | 20 | 18 |
| 2,000 to 2,399 sq. ft.. | 65 | 104 | 95 | 101 | 76 | 63 | 16 | 26 | 24 | 21 | 17 | 14 |
| 2,400 sq. ft. and over.. | 55 | | | | | | 13 | | | | | |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

Sales 17C.—Sales, by Square Feet of Floor Area, by Region and Type of Financing: 1968

| Floor area | All homes sold ¹ | Regions | | | | Total | Type of financing reported | | | | Cash and equivalent transactions |
|--|-----------------------------|------------|---------------|-------|------|-------|----------------------------|-------------|---------------|--------------|----------------------------------|
| | | North-east | North Central | South | West | | Mortgage financing | | | | |
| | | | | | | | Total | FHA-insured | VA-guaranteed | Conventional | |
| Number of homes (in thousands) | | | | | | | | | | | |
| All homes sold..... | 490 | 73 | 119 | 177 | 121 | 471 | 446 | 93 | 63 | 290 | 24 |
| Floor area reported..... | 409 | 60 | 88 | 152 | 110 | 395 | 375 | 77 | 55 | 242 | 21 |
| Under 1,000 sq. ft..... | 19 | 2 | 6 | 7 | 4 | 19 | 18 | 7 | 2 | 9 | 1 |
| 1,000 to 1,199 sq. ft.. | 63 | 9 | 15 | 25 | 14 | 60 | 57 | 20 | 12 | 25 | 2 |
| 1,200 to 1,399 sq. ft.. | 67 | 8 | 12 | 30 | 17 | 65 | 61 | 15 | 15 | 31 | 4 |
| 1,400 to 1,599 sq. ft.. | 54 | 6 | 11 | 21 | 16 | 52 | 50 | 12 | 9 | 28 | 2 |
| 1,600 to 1,999 sq. ft.. | 86 | 12 | 18 | 30 | 25 | 83 | 80 | 13 | 10 | 56 | 3 |
| 2,000 to 2,399 sq. ft.. | 65 | 11 | 13 | 22 | 20 | 63 | 60 | 7 | 5 | 49 | 3 |
| 2,400 sq. ft. and over. | 55 | 12 | 12 | 16 | 15 | 53 | 49 | 2 | 2 | 45 | 4 |
| Floor area not reported ² . | 81 | 13 | 31 | 26 | 11 | 75 | 72 | 16 | 8 | 48 | 4 |
| Percent distribution by floor area | | | | | | | | | | | |
| Floor area reported..... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Under 1,000 sq. ft..... | 5 | 4 | 7 | 4 | 4 | 5 | 5 | 9 | 3 | 4 | 5 |
| 1,000 to 1,199 sq. ft.. | 15 | 14 | 18 | 17 | 12 | 15 | 15 | 26 | 22 | 10 | 11 |
| 1,200 to 1,399 sq. ft.. | 16 | 13 | 14 | 20 | 15 | 17 | 16 | 20 | 27 | 13 | 20 |
| 1,400 to 1,599 sq. ft.. | 13 | 10 | 13 | 14 | 15 | 13 | 13 | 16 | 17 | 12 | 12 |
| 1,600 to 1,999 sq. ft.. | 21 | 20 | 21 | 20 | 23 | 21 | 21 | 17 | 18 | 23 | 16 |
| 2,000 to 2,399 sq. ft.. | 16 | 18 | 14 | 14 | 18 | 16 | 16 | 9 | 8 | 20 | 16 |
| 2,400 sq. ft. and over.. | 13 | 20 | 13 | 11 | 13 | 13 | 13 | 3 | 4 | 18 | 20 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

¹Includes homes for which type of financing information was not reported.

²Includes 35,000 homes for which dimensions were reported but which did not specify whether square foot area was based on interior or exterior dimensions.

Table 17D.—Sales—Median and Average Square Feet of Floor Area, by Region, Type of Financing, and Sales Price: 1968

| Region and type of financing | Median square feet | | | | | | | | Average square feet, all homes sold |
|---------------------------------------|--------------------|---------------------------------|----------------------------|----------------------|----------------------|----------------------|----------------------|-------------------|-------------------------------------|
| | All homes sold | Homes with sales price reported | Homes with sales price of— | | | | | | |
| | | | Under \$15,000 | \$15,000 to \$19,999 | \$20,000 to \$24,999 | \$25,000 to \$29,999 | \$30,000 to \$34,999 | \$35,000 and over | |
| Homes with floor area reported..... | 1,605 | 1,605 | 1,095 | 1,235 | 1,490 | 1,760 | 2,050 | >2,400 | 1,665 |
| Northeast..... | 1,780 | 1,790 | 1,030 | 1,145 | 1,525 | 1,620 | 1,920 | >2,400 | 1,770 |
| North Central..... | 1,575 | 1,570 | 965 | 1,125 | 1,300 | 1,520 | 1,940 | 2,290 | 1,650 |
| South..... | 1,530 | 1,530 | 1,115 | 1,300 | 1,580 | 1,910 | 2,195 | >2,400 | 1,605 |
| West..... | 1,670 | 1,670 | 1,105 | 1,205 | 1,480 | 1,775 | 2,065 | >2,400 | 1,695 |
| Type of financing reported... | 1,610 | 1,610 | 1,100 | 1,240 | 1,495 | 1,770 | 2,055 | >2,400 | 1,665 |
| Mortgage financing..... | 1,610 | 1,605 | 1,100 | 1,235 | 1,495 | 1,770 | 2,050 | >2,400 | 1,660 |
| FHA-insured..... | 1,350 | 1,350 | 1,085 | 1,215 | 1,490 | 1,825 | 2,090 | 2,305 | 1,390 |
| VA-guaranteed..... | 1,380 | 1,380 | 1,140 | 1,250 | 1,485 | 1,805 | 2,105 | 2,385 | 1,430 |
| Conventional..... | 1,805 | 1,805 | 1,100 | 1,235 | 1,500 | 1,755 | 2,040 | >2,400 | 1,800 |
| Cash and equivalent transactions..... | 1,640 | 1,655 | 1,110 | 1,305 | 1,505 | 1,660 | 2,140 | 2,400 | 1,750 |
| Type of financing not reported..... | 1,515 | 1,475 | 990 | 1,155 | 1,330 | 1,540 | 2,045 | 2,380 | 1,610 |

>2,400 indicates more than 2,400 square feet.

Table 17E.—Sales—Median Square Feet of Floor Area by Region and Type of Financing: 1963 to 1968

| Region and type of financing | Median square feet | | | | | |
|-------------------------------------|--------------------|-------|-------|-------|-------|-------|
| | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
| Homes with floor area reported..... | 1,605 | 1,570 | 1,525 | 1,495 | 1,415 | 1,365 |
| Northeast..... | 1,780 | 1,735 | 1,640 | 1,620 | 1,510 | 1,450 |
| North Central..... | 1,575 | 1,620 | 1,520 | 1,480 | 1,305 | 1,250 |
| South..... | 1,530 | 1,450 | 1,440 | 1,395 | 1,345 | 1,325 |
| West..... | 1,670 | 1,645 | 1,615 | 1,585 | 1,560 | 1,470 |
| Type of financing reported..... | 1,610 | 1,570 | 1,525 | 1,495 | 1,415 | 1,365 |
| Mortgage financing..... | 1,610 | 1,565 | 1,520 | 1,495 | 1,415 | 1,360 |
| FHA-insured..... | 1,350 | 1,310 | 1,355 | 1,305 | 1,230 | 1,190 |
| VA-guaranteed..... | 1,380 | 1,345 | 1,340 | 1,370 | 1,240 | 1,190 |
| Conventional..... | 1,805 | 1,790 | 1,670 | 1,615 | 1,560 | 1,500 |
| Cash and equivalent transactions. | 1,640 | 1,640 | 1,565 | 1,475 | 1,455 | 1,465 |
| Type of financing not reported..... | 1,515 | 1,580 | 1,515 | 1,480 | 1,385 | 1,390 |

Table 18A.—Sales, by Price Per Square Foot of Floor Area, by Sales Price: 1968

| Price per square foot | All homes sold | Homes with sales price reported | Homes with sales price of— | | | | | | Median sales price (dollars) |
|---|----------------|---------------------------------|----------------------------|----------------------|----------------------|----------------------|----------------------|-------------------|------------------------------|
| | | | Under \$15,000 | \$15,000 to \$19,999 | \$20,000 to \$24,999 | \$25,000 to \$29,999 | \$30,000 to \$34,000 | \$35,000 and over | |
| Number of homes (in thousands) | | | | | | | | | |
| All homes sold..... | 490 | 466 | 37 | 101 | 101 | 85 | 61 | 80 | 24,700 |
| Floor area reported..... | (X) | 394 | 33 | 85 | 88 | 72 | 51 | 66 | 24,500 |
| Under \$10.00 per sq. ft..... | (X) | 23 | 8 | 6 | 6 | 2 | 1 | (Z) | 17,900 |
| \$10.00 to \$11.99 per sq. ft.. | (X) | 42 | 11 | 12 | 10 | 6 | 2 | 1 | 19,200 |
| \$12.00 to \$13.99 per sq. ft.. | (X) | 74 | 10 | 21 | 15 | 12 | 10 | 5 | 22,000 |
| \$14.00 to \$15.99 per sq. ft.. | (X) | 88 | 3 | 21 | 21 | 18 | 13 | 12 | 24,700 |
| \$16.00 to \$17.99 per sq. ft.. | (X) | 80 | 1 | 18 | 19 | 14 | 12 | 15 | 25,500 |
| \$18.00 to \$19.99 per sq. ft.. | (X) | 43 | (Z) | 5 | 9 | 9 | 6 | 13 | 29,000 |
| \$20.00 per sq. ft. and over.. | (X) | 45 | - | 2 | 7 | 11 | 7 | 19 | 32,300 |
| Floor area not reported ¹ | (X) | 72 | 4 | 16 | 14 | 13 | 10 | 14 | 25,800 |
| Percent distribution by price per square foot | | | | | | | | | |
| Floor area reported..... | (X) | 100 | 100 | 100 | 100 | 100 | 100 | 100 | (X) |
| Under \$10.00 per sq. ft..... | (X) | 6 | 26 | 7 | 7 | 3 | 1 | (Z) | (X) |
| \$10.00 to \$11.99 per sq. ft.. | (X) | 11 | 33 | 14 | 11 | 9 | 5 | 2 | (X) |
| \$12.00 to \$13.99 per sq. ft.. | (X) | 19 | 30 | 25 | 18 | 16 | 20 | 8 | (X) |
| \$14.00 to \$15.99 per sq. ft.. | (X) | 22 | 9 | 25 | 24 | 25 | 25 | 18 | (X) |
| \$16.00 to \$17.99 per sq. ft.. | (X) | 20 | 3 | 22 | 22 | 20 | 23 | 23 | (X) |
| \$18.00 to \$19.99 per sq. ft.. | (X) | 11 | (Z) | 6 | 11 | 12 | 13 | 20 | (X) |
| \$20.00 per sq. ft. and over.. | (X) | 11 | - | 2 | 8 | 15 | 13 | 29 | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

¹Includes 35,000 homes for which dimensions were reported but which did not specify whether square foot area was based on interior or exterior dimensions.

Table 18B.—Sales, by Price Per Square Foot of Floor Area: 1963 to 1968

| Price per square foot | Number of homes (in thousands) | | | | | | Percent distribution | | | | | |
|--|--------------------------------|------|------|------|------|------|----------------------|------|------|------|------|------|
| | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
| Homes with sales price and floor area reported | 394 | 384 | 373 | 473 | 433 | 434 | 100 | 100 | 100 | 100 | 100 | 100 |
| Under \$10.00 per sq. ft..... | 23 | 26 | 33 | 52 | 52 | 57 | 6 | 7 | 9 | 11 | 12 | 13 |
| \$10.00 to \$11.99 per sq. ft... | 42 | 54 | 61 | 97 | 91 | 89 | 11 | 14 | 16 | 21 | 21 | 20 |
| \$12.00 to \$13.99 per sq. ft... | 74 | 88 | 96 | 124 | 122 | 121 | 19 | 23 | 26 | 26 | 28 | 28 |
| \$14.00 to \$15.99 per sq. ft... | 88 | 99 | 84 | 100 | 84 | 92 | 22 | 26 | 23 | 21 | 19 | 21 |
| \$16.00 to \$17.99 per sq. ft... | 80 | 58 | 48 | 49 | 45 | 42 | 20 | 15 | 13 | 10 | 10 | 10 |
| \$18.00 to \$19.99 per sq. ft... | 43 | 31 | 24 | 27 | 19 | 18 | 11 | 8 | 6 | 6 | 4 | 4 |
| \$20.00 per sq. ft. and over... | 45 | 27 | 27 | 23 | 19 | 15 | 11 | 7 | 7 | 5 | 4 | 3 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

Table 18C.—Sales, by Price Per Square Foot of Floor Area, by Region and Type of Financing: 1968

| Price per square foot | Homes with sales price reported ¹ | Regions | | | | Type of financing reported | | | | | |
|---|--|------------|---------------|-------|------|----------------------------|--------------------|-------------|---------------|--------------|----------------------------------|
| | | North-east | North Central | South | West | Total | Mortgage financing | | | | Cash and equivalent transactions |
| | | | | | | | Total | FHA-insured | VA-guaranteed | Conventional | |
| Number of homes (in thousands) | | | | | | | | | | | |
| All homes sold..... | 466 | 68 | 109 | 171 | 118 | 453 | 430 | 91 | 61 | 278 | 23 |
| Floor area reported..... | 394 | 57 | 83 | 147 | 107 | 384 | 365 | 76 | 54 | 235 | 19 |
| Under \$10.00 per sq.ft. | 23 | 3 | 3 | 11 | 6 | 23 | 21 | 7 | 3 | 11 | 2 |
| \$10.00 to \$11.99 per sq. ft..... | 42 | 3 | 5 | 27 | 7 | 41 | 39 | 11 | 8 | 20 | 2 |
| \$12.00 to \$13.99 per sq. ft..... | 74 | 8 | 9 | 41 | 16 | 72 | 68 | 19 | 11 | 38 | 4 |
| \$14.00 to \$15.99 per sq. ft..... | 88 | 11 | 13 | 36 | 27 | 85 | 82 | 18 | 15 | 49 | 3 |
| \$16.00 to \$17.99 per sq. ft..... | 80 | 10 | 21 | 21 | 28 | 78 | 75 | 13 | 11 | 50 | 3 |
| \$18.00 to \$19.99 per sq. ft..... | 43 | 9 | 14 | 6 | 14 | 41 | 40 | 5 | 3 | 31 | 2 |
| \$20.00 per sq. ft. and over..... | 45 | 13 | 18 | 5 | 10 | 43 | 40 | 2 | 2 | 36 | 3 |
| Floor area not reported ² . | 72 | 11 | 27 | 24 | 10 | 69 | 66 | 15 | 8 | 43 | 3 |
| Percent distribution by price per square foot | | | | | | | | | | | |
| Floor area reported..... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Under \$10.00 per sq.ft. | 6 | 5 | 4 | 7 | 6 | 6 | 6 | 9 | 6 | 5 | 8 |
| \$10.00 to \$11.99 per sq. ft..... | 11 | 6 | 6 | 18 | 6 | 11 | 11 | 15 | 15 | 8 | 13 |
| \$12.00 to \$13.99 per sq. ft..... | 19 | 14 | 10 | 28 | 15 | 19 | 19 | 25 | 21 | 16 | 18 |
| \$14.00 to \$15.99 per sq. ft..... | 22 | 19 | 16 | 25 | 25 | 22 | 22 | 23 | 28 | 21 | 17 |
| \$16.00 to \$17.99 per sq. ft..... | 20 | 18 | 25 | 14 | 26 | 20 | 20 | 18 | 21 | 21 | 18 |
| \$18.00 to \$19.99 per sq. ft..... | 11 | 15 | 17 | 4 | 13 | 11 | 11 | 7 | 6 | 13 | 10 |
| \$20.00 per sq. ft. and over..... | 11 | 22 | 22 | 3 | 9 | 11 | 11 | 3 | 3 | 15 | 16 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

¹Includes homes for which type of financing information was not reported.

²Includes 35,000 homes for which dimensions were reported but which did not specify whether square foot area was based on interior or exterior dimensions.

Table 18D.—Sales—Median Price Per Square Foot of Floor Area, by Region, Type of Financing, and Sales Price: 1968

| Region and type of financing | Median price per square foot (in dollars) | | | | | | |
|---|---|----------------------------|----------------------|----------------------|----------------------|----------------------|-------------------|
| | Homes with sales price reported | Homes with sales price of— | | | | | |
| | | Under \$15,000 | \$15,000 to \$19,999 | \$20,000 to \$24,999 | \$25,000 to \$29,999 | \$30,000 to \$34,999 | \$35,000 and over |
| Homes with sales price and floor area reported..... | 15.35 | 11.55 | 14.40 | 15.35 | 15.75 | 15.90 | 17.90 |
| Northeast..... | 16.60 | 12.95 | 15.50 | 15.10 | 16.85 | 16.55 | 18.90 |
| North Central..... | 17.15 | 11.15 | 16.20 | 17.30 | 17.85 | 16.95 | 18.45 |
| South..... | 13.80 | 11.50 | 13.50 | 14.35 | 14.40 | 14.60 | 16.50 |
| West..... | 15.80 | 11.05 | 15.40 | 15.55 | 15.85 | 15.85 | 17.70 |
| Type of financing reported..... | 15.35 | 11.50 | 14.40 | 15.30 | 15.70 | 15.90 | 17.85 |
| Mortgage financing..... | 15.35 | 11.55 | 14.40 | 15.30 | 15.70 | 15.85 | 17.80 |
| FHA-insured..... | 14.15 | 11.95 | 14.45 | 15.15 | 15.05 | 15.40 | 15.90 |
| VA-guaranteed..... | 14.60 | 12.00 | 14.30 | 15.25 | 15.55 | 15.40 | 15.65 |
| Conventional..... | 15.95 | 11.00 | 14.55 | 15.40 | 15.90 | 15.95 | 17.90 |
| Cash and equivalent transactions..... | 15.30 | 11.05 | 14.05 | 15.10 | 15.80 | 16.60 | 18.60 |
| Type of financing not reported... | 16.00 | 12.25 | 15.15 | 16.65 | 17.45 | 14.85 | 19.35 |

Table 18E.—Sales—Median Price Per Square Foot of Floor Area, by Region and Type of Financing: 1963 to 1968

| Region and type of financing | Median price per square foot (in dollars) | | | | | |
|---|---|-------|-------|-------|-------|-------|
| | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
| Homes with sales price and floor area reported..... | 15.35 | 14.45 | 13.95 | 13.35 | 13.20 | 13.20 |
| Northeast..... | 16.60 | 15.55 | 14.95 | 14.35 | 14.35 | 14.65 |
| North Central..... | 17.15 | 16.00 | 15.35 | 14.60 | 14.30 | 14.20 |
| South..... | 13.80 | 13.15 | 12.55 | 12.05 | 11.65 | 11.95 |
| West..... | 15.80 | 14.95 | 14.65 | 13.90 | 13.80 | 13.65 |
| Type of financing reported..... | 15.35 | 14.45 | 13.90 | 13.35 | 13.20 | 13.15 |
| Mortgage financing..... | 15.35 | 14.45 | 13.90 | 13.35 | 13.20 | 13.15 |
| FHA-insured..... | 14.15 | 13.70 | 12.90 | 12.40 | 12.40 | 12.60 |
| VA-guaranteed..... | 14.60 | 13.90 | 13.25 | 12.80 | 12.60 | 13.00 |
| Conventional..... | 15.95 | 15.00 | 14.60 | 13.00 | 13.70 | 13.55 |
| Cash and equivalent transactions..... | 15.30 | 14.50 | 13.80 | 13.60 | 13.30 | 13.35 |
| Type of financing not reported..... | 16.00 | 14.95 | 14.30 | 14.10 | 13.45 | 13.85 |

Table 18F.—Sales—Average Price Per Square Foot of Floor Area, by Region: 1963 to 1968

| Region | Average price per square foot ¹ (in dollars) | | | | | |
|--------------------|--|-------|-------|-------|-------|-------|
| | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
| United States..... | 16.00 | 14.80 | 14.60 | 14.10 | 13.85 | 13.65 |
| Northeast..... | 17.25 | 15.65 | 15.45 | 14.80 | 14.60 | 14.95 |
| North Central..... | 17.50 | 16.10 | 15.70 | 15.25 | 14.90 | 14.75 |
| South..... | 14.45 | 13.35 | 13.05 | 12.70 | 12.30 | 12.15 |
| West..... | 16.30 | 15.35 | 15.35 | 14.75 | 14.55 | 14.05 |

¹These averages were obtained from Housing Sales Survey data as edited for price regression analysis. Approximately 20 percent of the sold homes are excluded by this edit each year.

Table 19A.—Sales, by Number of Bedrooms in Home, by Sales Price: 1968

| Number of bedrooms in home | All homes sold | Homes with sales price reported | Homes with sales price of— | | | | | | Median sales price (dollars) |
|--|----------------------|---|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|-------------------------|---|
| | | | Under \$15,000 | \$15,000 to \$19,999 | \$20,000 to \$24,999 | \$25,000 to \$29,999 | \$30,000 to \$34,999 | \$35,000 and over | |
| Number of homes (in thousands) | | | | | | | | | |
| All homes sold..... | 490 | 466 | 37 | 101 | 101 | 85 | 61 | 80 | 24,700 |
| Bedrooms reported..... | 484 | 463 | 36 | 101 | 101 | 84 | 61 | 79 | 24,700 |
| 2 bedrooms or less..... | 30 | 29 | 10 | 10 | 4 | 2 | 1 | 1 | 16,900 |
| 3 bedrooms..... | 296 | 282 | 26 | 86 | 77 | 51 | 27 | 16 | 21,900 |
| 4 bedrooms or more..... | 158 | 152 | 1 | 4 | 20 | 32 | 33 | 62 | 32,900 |
| Bedrooms not reported..... | 6 | 3 | (Z) | (Z) | (Z) | 1 | (Z) | 1 | 28,800 |
| Percent distribution by number of bedrooms in home | | | | | | | | | |
| Bedrooms reported..... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | (X) |
| 2 bedrooms or less..... | 6 | 6 | 27 | 10 | 4 | 3 | 2 | 1 | (X) |
| 3 bedrooms..... | 61 | 61 | 71 | 85 | 76 | 60 | 44 | 21 | (X) |
| 4 bedrooms or more..... | 33 | 33 | 3 | 4 | 19 | 38 | 55 | 78 | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

Table 19B.—Sales, by Number of Bedrooms in Home, by Region: 1963 to 1968

| Region and number of bedrooms in home | Number of homes (in thousands) | | | | | | Percent distribution | | | | | |
|---------------------------------------|--------------------------------|------|------|------|------|------|----------------------|------|------|------|------|------|
| | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
| All regions..... | 490 | 487 | 461 | 575 | 565 | 560 | (X) | (X) | (X) | (X) | (X) | (X) |
| Bedrooms reported..... | 484 | 477 | 455 | 569 | 561 | 557 | 100 | 100 | 100 | 100 | 100 | 100 |
| 2 bedrooms or less... | 30 | 26 | 22 | 35 | 30 | 38 | 6 | 6 | 5 | 6 | 5 | 7 |
| 3 bedrooms..... | 296 | 302 | 295 | 380 | 395 | 397 | 61 | 63 | 65 | 67 | 70 | 71 |
| 4 bedrooms or more... | 158 | 149 | 137 | 154 | 136 | 122 | 33 | 31 | 30 | 27 | 24 | 22 |
| Bedrooms not reported.. | 6 | 10 | 6 | 6 | 4 | 3 | (X) | (X) | (X) | (X) | (X) | (X) |
| Northeast..... | 73 | 77 | 84 | 94 | 90 | 87 | (X) | (X) | (X) | (X) | (X) | (X) |
| Bedrooms reported..... | 72 | 74 | 82 | 93 | 89 | 85 | 100 | 100 | 100 | 100 | 100 | 100 |
| 2 bedrooms or less... | 2 | 2 | 4 | 7 | 4 | 6 | 3 | 3 | 4 | 6 | 5 | 7 |
| 3 bedrooms..... | 36 | 38 | 45 | 56 | 58 | 57 | 50 | 51 | 55 | 60 | 65 | 67 |
| 4 bedrooms or more... | 34 | 34 | 33 | 30 | 27 | 22 | 47 | 46 | 40 | 34 | 30 | 26 |
| Bedrooms not reported.. | 1 | 3 | 1 | 1 | 1 | 1 | (X) | (X) | (X) | (X) | (X) | (X) |
| North Central..... | 119 | 112 | 113 | 142 | 146 | 134 | (X) | (X) | (X) | (X) | (X) | (X) |
| Bedrooms reported..... | 115 | 107 | 110 | 139 | 145 | 133 | 100 | 100 | 100 | 100 | 100 | 100 |
| 2 bedrooms or less... | 7 | 7 | 4 | 5 | 5 | 5 | 6 | 6 | 3 | 4 | 3 | 4 |
| 3 bedrooms..... | 72 | 67 | 76 | 100 | 113 | 104 | 62 | 62 | 69 | 71 | 78 | 78 |
| 4 bedrooms or more... | 36 | 33 | 30 | 34 | 27 | 24 | 31 | 31 | 27 | 25 | 19 | 18 |
| Bedrooms not reported.. | 3 | 4 | 3 | 3 | 1 | 1 | (X) | (X) | (X) | (X) | (X) | (X) |
| South..... | 177 | 179 | 166 | 210 | 200 | 199 | (X) | (X) | (X) | (X) | (X) | (X) |
| Bedrooms reported..... | 176 | 177 | 164 | 208 | 199 | 198 | 100 | 100 | 100 | 100 | 100 | 100 |
| 2 bedrooms or less... | 11 | 9 | 8 | 13 | 12 | 15 | 6 | 5 | 5 | 6 | 6 | 7 |
| 3 bedrooms..... | 123 | 131 | 120 | 156 | 152 | 151 | 70 | 74 | 73 | 76 | 76 | 77 |
| 4 bedrooms or more... | 42 | 37 | 36 | 39 | 35 | 32 | 24 | 21 | 22 | 18 | 18 | 16 |
| Bedrooms not reported.. | 1 | 2 | 1 | 1 | 1 | 1 | (X) | (X) | (X) | (X) | (X) | (X) |
| West..... | 121 | 119 | 99 | 129 | 129 | 141 | (X) | (X) | (X) | (X) | (X) | (X) |
| Bedrooms reported..... | 121 | 118 | 98 | 128 | 128 | 140 | 100 | 100 | 100 | 100 | 100 | 100 |
| 2 bedrooms or less... | 9 | 8 | 7 | 10 | 8 | 12 | 8 | 7 | 7 | 8 | 7 | 8 |
| 3 bedrooms..... | 66 | 66 | 54 | 68 | 73 | 84 | 54 | 56 | 55 | 53 | 57 | 60 |
| 4 bedrooms or more... | 46 | 44 | 37 | 51 | 47 | 44 | 38 | 37 | 38 | 39 | 37 | 32 |
| Bedrooms not reported.. | (Z) | 1 | 1 | (Z) | 1 | (Z) | (X) | (X) | (X) | (X) | (X) | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

Table 20A.—Sales, by Number of Bathrooms in Home, by Sales Price: 1968

| Number of bathrooms in home | All homes sold | Homes with sales price reported | Homes with sales price of— | | | | | | Median sales price (dollars) |
|---|----------------|---------------------------------|----------------------------|----------------------|----------------------|----------------------|----------------------|-------------------|---------------------------------|
| | | | Under \$15,000 | \$15,000 to \$19,999 | \$20,000 to \$24,999 | \$25,000 to \$29,999 | \$30,000 to \$34,999 | \$35,000 and over | |
| Number of homes (in thousands) | | | | | | | | | |
| All homes sold..... | 490 | 466 | 37 | 101 | 101 | 85 | 61 | 80 | 24,700 |
| Bathrooms reported..... | 485 | 464 | 37 | 101 | 101 | 85 | 61 | 80 | 24,700 |
| 1 bathroom..... | 77 | 73 | 25 | 33 | 11 | 4 | (Z) | (Z) | 16,800 |
| 1-1/2 bathrooms..... | 100 | 95 | 6 | 35 | 26 | 16 | 8 | 4 | 21,100 |
| 2 bathrooms..... | 181 | 174 | 6 | 31 | 56 | 45 | 23 | 14 | 24,600 |
| 2-1/2 bathrooms..... | 85 | 81 | (Z) | 1 | 6 | 15 | 20 | 38 | 34,500 |
| 3 bathrooms or more..... | 43 | 41 | (Z) | 1 | 2 | 5 | 9 | 23 | >35,000 |
| Bathrooms not reported..... | 5 | 2 | (Z) | (Z) | 1 | (Z) | (Z) | 1 | 28,200 |
| Percent distribution by number of bathrooms in home | | | | | | | | | |
| Bathrooms reported..... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | (X) |
| 1 bathroom..... | 16 | 16 | 67 | 32 | 11 | 4 | 1 | (Z) | (X) |
| 1-1/2 bathrooms..... | 21 | 20 | 17 | 35 | 26 | 19 | 13 | 4 | (X) |
| 2 bathrooms..... | 37 | 38 | 15 | 31 | 55 | 53 | 38 | 18 | (X) |
| 2-1/2 bathrooms..... | 18 | 17 | (Z) | 1 | 6 | 17 | 33 | 48 | (X) |
| 3 bathrooms or more..... | 9 | 9 | (Z) | 1 | 2 | 6 | 15 | 29 | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent. >35,000 indicates more than \$35,000.

Table 20B.—Sales, by Number of Bathrooms in Home, by Region: 1963 to 1968

| Region and number of bathrooms in home | Number of homes (in thousands) | | | | | | Percent distribution | | | | | |
|---|-----------------------------------|------|------|------|------|------|----------------------|------|------|------|------|------|
| | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
| All regions..... | 490 | 487 | 461 | 575 | 565 | 560 | (X) | (X) | (X) | (X) | (X) | (X) |
| Bathrooms reported..... | 485 | 477 | 455 | 569 | 561 | 557 | 100 | 100 | 100 | 100 | 100 | 100 |
| 1 bathroom..... | 77 | 80 | 88 | 125 | 139 | 157 | 16 | 17 | 19 | 21 | 25 | 28 |
| 1-1/2 bathrooms..... | 100 | 113 | 110 | 143 | 146 | 142 | 21 | 24 | 24 | 25 | 26 | 26 |
| 2 bathrooms..... | 181 | 173 | 157 | 198 | 192 | 185 | 37 | 36 | 35 | 35 | 34 | 33 |
| 2-1/2 bathrooms..... | 85 | 73 | 70 | 72 | 56 | 49 | 18 | 15 | 15 | 13 | 10 | 9 |
| 3 bathrooms or more.... | 43 | 38 | 30 | 31 | 28 | 24 | 9 | 8 | 7 | 5 | 5 | 4 |
| Bathrooms not reported... | 5 | 10 | 6 | 5 | 4 | 3 | (X) | (X) | (X) | (X) | (X) | (X) |
| Northeast..... | 73 | 77 | 84 | 94 | 90 | 87 | (X) | (X) | (X) | (X) | (X) | (X) |
| Bathrooms reported..... | 72 | 74 | 82 | 93 | 89 | 85 | 100 | 100 | 100 | 100 | 100 | 100 |
| 1 bathroom..... | 13 | 13 | 19 | 24 | 25 | 29 | 19 | 18 | 23 | 24 | 28 | 32 |
| 1-1/2 bathrooms..... | 20 | 24 | 27 | 32 | 32 | 26 | 28 | 33 | 32 | 34 | 37 | 31 |
| 2 bathrooms..... | 9 | 11 | 12 | 12 | 11 | 11 | 13 | 15 | 14 | 14 | 12 | 13 |
| 2-1/2 bathrooms or more | 29 | 26 | 25 | 25 | 21 | 20 | 40 | 35 | 30 | 28 | 23 | 23 |
| Bathrooms not reported... | 1 | 3 | 1 | 1 | 1 | 1 | (X) | (X) | (X) | (X) | (X) | (X) |
| North Central..... | 119 | 112 | 113 | 142 | 146 | 134 | (X) | (X) | (X) | (X) | (X) | (X) |
| Bathrooms reported..... | 115 | 107 | 110 | 139 | 145 | 133 | 100 | 100 | 100 | 100 | 100 | 100 |
| 1 bathroom..... | 26 | 24 | 29 | 35 | 50 | 54 | 23 | 23 | 27 | 25 | 34 | 40 |
| 1-1/2 bathrooms..... | 30 | 32 | 32 | 45 | 46 | 41 | 26 | 30 | 29 | 32 | 31 | 30 |
| 2 bathrooms..... | 27 | 24 | 25 | 34 | 33 | 23 | 24 | 22 | 22 | 24 | 22 | 18 |
| 2-1/2 bathrooms or more | 32 | 27 | 24 | 25 | 17 | 15 | 28 | 25 | 22 | 18 | 12 | 11 |
| Bathrooms not reported... | 3 | 4 | 3 | 3 | 1 | 1 | (X) | (X) | (X) | (X) | (X) | (X) |
| South..... | 177 | 179 | 166 | 210 | 200 | 199 | (X) | (X) | (X) | (X) | (X) | (X) |
| Bathrooms reported..... | 177 | 178 | 165 | 208 | 200 | 198 | 100 | 100 | 100 | 100 | 100 | 100 |
| 1 bathroom..... | 22 | 30 | 29 | 48 | 50 | 55 | 12 | 17 | 18 | 23 | 25 | 28 |
| 1-1/2 bathrooms..... | 35 | 39 | 38 | 47 | 47 | 48 | 20 | 22 | 23 | 23 | 24 | 24 |
| 2 bathrooms..... | 82 | 79 | 72 | 85 | 78 | 73 | 46 | 45 | 43 | 41 | 39 | 37 |
| 2-1/2 bathrooms or more | 38 | 29 | 26 | 28 | 25 | 22 | 22 | 17 | 16 | 13 | 12 | 11 |
| Bathrooms not reported... | (Z) | 1 | 1 | 1 | 1 | 1 | (X) | (X) | (X) | (X) | (X) | (X) |
| West..... | 121 | 119 | 99 | 129 | 129 | 141 | (X) | (X) | (X) | (X) | (X) | (X) |
| Bathrooms reported..... | 121 | 118 | 98 | 129 | 128 | 140 | 100 | 100 | 100 | 100 | 100 | 100 |
| 1 bathroom..... | 16 | 13 | 11 | 18 | 14 | 20 | 13 | 11 | 11 | 14 | 11 | 14 |
| 1-1/2 bathrooms..... | 14 | 18 | 13 | 20 | 22 | 27 | 12 | 15 | 13 | 16 | 17 | 19 |
| 2 bathrooms..... | 63 | 59 | 49 | 66 | 70 | 77 | 52 | 50 | 50 | 51 | 55 | 55 |
| 2-1/2 bathrooms or more | 28 | 29 | 25 | 25 | 22 | 16 | 23 | 24 | 26 | 19 | 17 | 11 |
| Bathrooms not reported... | (Z) | 1 | 1 | (Z) | 1 | (Z) | (X) | (X) | (X) | (X) | (X) | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

Table 21A.—Sales, by Number of Stories, by Sales Price: 1968

| Number of stories | All homes sold | Homes with sales price reported | Homes with sales price of— | | | | | | Median sales price (dollars) |
|--------------------------------------|----------------|---------------------------------|---|----------------------|----------------------|----------------------|----------------------|-------------------|---------------------------------|
| | | | Under \$15,000 | \$15,000 to \$19,999 | \$20,000 to \$24,999 | \$25,000 to \$29,999 | \$30,000 to \$34,999 | \$35,000 and over | |
| | | | Number of homes (in thousands) | | | | | | |
| All homes sold..... | 490 | 466 | 37 | 101 | 101 | 85 | 61 | 80 | 24,700 |
| Stories reported..... | 484 | 463 | 36 | 101 | 101 | 85 | 61 | 79 | 24,700 |
| 1 story..... | 306 | 293 | 35 | 88 | 72 | 49 | 27 | 24 | 21,600 |
| 2 stories or more ¹ | 118 | 112 | 1 | 8 | 17 | 21 | 23 | 43 | 32,100 |
| Split level..... | 60 | 58 | 1 | 6 | 13 | 15 | 11 | 13 | 28,400 |
| Stories not reported..... | 6 | 3 | (Z) | (Z) | 1 | 1 | (Z) | 1 | 28,400 |
| | | | Percent distribution by number of stories | | | | | | |
| Stories reported..... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | (X) |
| 1 story..... | 63 | 63 | 96 | 87 | 71 | 57 | 44 | 30 | (X) |
| 2 stories or more ¹ | 24 | 24 | 2 | 7 | 17 | 25 | 38 | 54 | (X) |
| Split level..... | 12 | 12 | 2 | 6 | 12 | 17 | 18 | 16 | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

¹Includes 8,000 homes with 1-1/2 stories and 2,000 homes with more than 2 stories.

Table 21B.—Sales, by Number of Stories, by Region: 1963 to 1968

| Region and number of stories | Number of homes (in thousands) | | | | | | Percent distribution | | | | | |
|------------------------------------|-----------------------------------|------|------|------|------|------|----------------------|------|------|------|------|------|
| | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
| All regions..... | 490 | 487 | 461 | 575 | 565 | (NA) | (X) | (X) | (X) | (X) | (X) | (NA) |
| Stories reported..... | 484 | 478 | 456 | 569 | 561 | (NA) | 100 | 100 | 100 | 100 | 100 | (NA) |
| 1 story..... | 306 | 307 | 296 | 385 | 399 | (NA) | 63 | 64 | 65 | 68 | 71 | (NA) |
| 2 stories or more ¹ ... | 118 | 109 | 103 | 112 | 95 | (NA) | 24 | 23 | 23 | 20 | 17 | (NA) |
| Split level..... | 60 | 61 | 57 | 72 | 67 | (NA) | 12 | 13 | 12 | 13 | 12 | (NA) |
| Stories not reported... | 6 | 9 | 5 | 6 | 4 | (NA) | (X) | (X) | (X) | (X) | (X) | (NA) |
| Northeast..... | 73 | 77 | 84 | 94 | 90 | (NA) | (X) | (X) | (X) | (X) | (X) | (NA) |
| Stories reported..... | 72 | 74 | 82 | 93 | 89 | (NA) | 100 | 100 | 100 | 100 | 100 | (NA) |
| 1 story..... | 20 | 21 | 29 | 35 | 35 | (NA) | 28 | 28 | 36 | 38 | 39 | (NA) |
| 2 stories or more.... | 39 | 38 | 40 | 41 | 39 | (NA) | 55 | 52 | 48 | 44 | 44 | (NA) |
| Split level..... | 13 | 15 | 13 | 17 | 15 | (NA) | 17 | 20 | 16 | 18 | 17 | (NA) |
| Stories not reported... | 1 | 3 | 1 | 1 | 1 | (NA) | (X) | (X) | (X) | (X) | (X) | (NA) |
| North Central..... | 119 | 112 | 113 | 142 | 146 | (NA) | (X) | (X) | (X) | (X) | (X) | (NA) |
| Stories reported..... | 116 | 107 | 111 | 139 | 145 | (NA) | 100 | 100 | 100 | 100 | 100 | (NA) |
| 1 story..... | 55 | 53 | 59 | 82 | 94 | (NA) | 48 | 49 | 53 | 59 | 65 | (NA) |
| 2 stories or more.... | 34 | 28 | 25 | 25 | 18 | (NA) | 30 | 26 | 22 | 18 | 13 | (NA) |
| Split level..... | 26 | 26 | 27 | 32 | 33 | (NA) | 23 | 24 | 25 | 23 | 23 | (NA) |
| Stories not reported... | 3 | 4 | 2 | 3 | 1 | (NA) | (X) | (X) | (X) | (X) | (X) | (NA) |
| South..... | 177 | 179 | 166 | 210 | 200 | (NA) | (X) | (X) | (X) | (X) | (X) | (NA) |
| Stories reported..... | 176 | 178 | 165 | 208 | 200 | (NA) | 100 | 100 | 100 | 100 | 100 | (NA) |
| 1 story..... | 142 | 146 | 136 | 173 | 167 | (NA) | 80 | 82 | 83 | 83 | 84 | (NA) |
| 2 stories or more.... | 22 | 20 | 19 | 23 | 21 | (NA) | 13 | 11 | 11 | 11 | 10 | (NA) |
| Split level..... | 13 | 11 | 10 | 13 | 12 | (NA) | 7 | 6 | 6 | 6 | 6 | (NA) |
| Stories not reported... | 1 | 1 | 1 | 1 | 1 | (NA) | (X) | (X) | (X) | (X) | (X) | (NA) |
| West..... | 121 | 119 | 99 | 129 | 129 | (NA) | (X) | (X) | (X) | (X) | (X) | (NA) |
| Stories reported..... | 121 | 119 | 98 | 128 | 128 | (NA) | 100 | 100 | 100 | 100 | 100 | (NA) |
| 1 story..... | 90 | 87 | 71 | 94 | 103 | (NA) | 74 | 73 | 73 | 73 | 81 | (NA) |
| 2 stories or more.... | 23 | 23 | 20 | 24 | 17 | (NA) | 19 | 19 | 21 | 18 | 13 | (NA) |
| Split level..... | 9 | 9 | 6 | 11 | 8 | (NA) | 7 | 8 | 7 | 8 | 6 | (NA) |
| Stories not reported... | 1 | 1 | 1 | 1 | 1 | (NA) | (X) | (X) | (X) | (X) | (X) | (NA) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable. (NA) Not available.

¹Includes homes with 1-1/2 stories reported (12,000 in 1964; 10,000 in 1965; 6,000 in 1966; 7,000 in 1967; and 8,000 in 1968); also, includes from 1,000 to 2,000 homes each year with more than 2 stories reported.

Table 22A.—Sales, by Type of Foundation, by Sales Price: 1968

| Type of foundation | All homes sold | Homes with sales price reported | Homes with sales price of— | | | | | | Median sales price (dollars) |
|--|----------------|---------------------------------|----------------------------|----------------------|----------------------|----------------------|----------------------|-------------------|---------------------------------|
| | | | Under \$15,000 | \$15,000 to \$19,999 | \$20,000 to \$24,999 | \$25,000 to \$29,999 | \$30,000 to \$34,999 | \$35,000 and over | |
| Number of homes (in thousands) | | | | | | | | | |
| All homes sold..... | 490 | 466 | 37 | 101 | 101 | 85 | 61 | 80 | 24,700 |
| Type of foundation reported.... | 479 | 458 | 36 | 99 | 100 | 83 | 61 | 79 | 24,700 |
| Full or partial basement..... | 206 | 195 | 4 | 33 | 42 | 39 | 31 | 47 | 27,400 |
| Slab..... | 160 | 154 | 22 | 36 | 31 | 27 | 18 | 20 | 23,200 |
| Crawl space..... | 114 | 110 | 10 | 31 | 27 | 17 | 12 | 13 | 22,700 |
| Type of foundation not reported | 11 | 8 | (Z) | 2 | 2 | 2 | 1 | 1 | 25,000 |
| Percent distribution by type of foundation | | | | | | | | | |
| Type of foundation reported.... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | (X) |
| Full or partial basement..... | 43 | 42 | 12 | 33 | 42 | 47 | 50 | 59 | (X) |
| Slab..... | 33 | 34 | 62 | 36 | 31 | 33 | 30 | 25 | (X) |
| Crawl space..... | 24 | 24 | 27 | 32 | 27 | 21 | 20 | 16 | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

Table 22B.—Sales, by Type of Foundation, by Region: 1963 to 1968

| Region and type of foundation | Number of homes (in thousands) | | | | | | Percent distribution | | | | | |
|--------------------------------------|-----------------------------------|------|------|------|------|------|----------------------|------|------|------|------|------|
| | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
| All regions..... | 490 | 487 | 461 | 575 | 565 | 560 | (X) | (X) | (X) | (X) | (X) | (X) |
| Type of foundation reported..... | 479 | 472 | 452 | 560 | 549 | 546 | 100 | 100 | 100 | 100 | 100 | 100 |
| Full or partial | | | | | | | | | | | | |
| basement..... | 206 | 203 | 210 | 242 | 240 | 226 | 43 | 43 | 46 | 43 | 44 | 41 |
| Slab..... | 160 | 160 | 140 | 192 | 197 | 197 | 33 | 34 | 31 | 34 | 36 | 36 |
| Crawl space..... | 114 | 109 | 102 | 126 | 112 | 123 | 24 | 23 | 23 | 23 | 20 | 22 |
| Type of foundation not reported..... | 11 | 15 | 8 | 15 | 16 | 13 | (X) | (X) | (X) | (X) | (X) | (X) |
| Northeast..... | 73 | 77 | 84 | 94 | 90 | 87 | (X) | (X) | (X) | (X) | (X) | (X) |
| Type of foundation reported..... | 71 | 73 | 82 | 91 | 87 | 83 | 100 | 100 | 100 | 100 | 100 | 100 |
| Full or partial | | | | | | | | | | | | |
| basement..... | 63 | 65 | 71 | 76 | 72 | 72 | 89 | 89 | 87 | 83 | 82 | 87 |
| Slab..... | 6 | 5 | 8 | 11 | 11 | 7 | 8 | 7 | 10 | 12 | 13 | 9 |
| Crawl space..... | 2 | 3 | 3 | 4 | 4 | 3 | 3 | 4 | 4 | 5 | 5 | 4 |
| Type of foundation not reported..... | 2 | 4 | 2 | 3 | 2 | 4 | (X) | (X) | (X) | (X) | (X) | (X) |
| North Central..... | 119 | 112 | 113 | 142 | 146 | 134 | (X) | (X) | (X) | (X) | (X) | (X) |
| Type of foundation reported..... | 115 | 106 | 109 | 136 | 143 | 131 | 100 | 100 | 100 | 100 | 100 | 100 |
| Full or partial | | | | | | | | | | | | |
| basement..... | 96 | 89 | 91 | 111 | 114 | 95 | 83 | 83 | 83 | 81 | 80 | 73 |
| Slab..... | 10 | 8 | 9 | 14 | 18 | 17 | 8 | 8 | 8 | 10 | 12 | 13 |
| Crawl space..... | 9 | 9 | 10 | 11 | 11 | 18 | 8 | 9 | 9 | 8 | 8 | 14 |
| Type of foundation not reported..... | 3 | 5 | 3 | 6 | 3 | 3 | (X) | (X) | (X) | (X) | (X) | (X) |
| South..... | 177 | 179 | 166 | 210 | 200 | 199 | (X) | (X) | (X) | (X) | (X) | (X) |
| Type of foundation reported..... | 173 | 175 | 163 | 205 | 192 | 194 | 100 | 100 | 100 | 100 | 100 | 100 |
| Full or partial | | | | | | | | | | | | |
| basement..... | 29 | 30 | 29 | 36 | 38 | 38 | 17 | 17 | 18 | 17 | 20 | 20 |
| Slab..... | 86 | 89 | 79 | 98 | 96 | 92 | 50 | 51 | 48 | 48 | 50 | 47 |
| Crawl space..... | 57 | 56 | 55 | 72 | 58 | 64 | 33 | 32 | 34 | 35 | 30 | 33 |
| Type of foundation not reported..... | 4 | 4 | 2 | 4 | 8 | 5 | (X) | (X) | (X) | (X) | (X) | (X) |
| West..... | 121 | 119 | 99 | 129 | 129 | 141 | (X) | (X) | (X) | (X) | (X) | (X) |
| Type of foundation reported..... | 120 | 118 | 98 | 127 | 126 | 139 | 100 | 100 | 100 | 100 | 100 | 100 |
| Full or partial | | | | | | | | | | | | |
| basement..... | 17 | 19 | 19 | 19 | 16 | 20 | 14 | 16 | 19 | 15 | 13 | 14 |
| Slab..... | 58 | 58 | 45 | 69 | 72 | 81 | 48 | 49 | 46 | 55 | 57 | 58 |
| Crawl space..... | 45 | 42 | 34 | 39 | 38 | 38 | 37 | 36 | 35 | 30 | 30 | 27 |
| Type of foundation not reported..... | 1 | 1 | 1 | 2 | 3 | 2 | (X) | (X) | (X) | (X) | (X) | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable.

Table 23A.—Sales, by Type of Parking Facility, by Sales Price: 1968

| Type of parking facility | All homes sold | Homes with sales price reported | Homes with sales price of— | | | | | | Median sales price (dollars) |
|--|----------------|---------------------------------|----------------------------|----------------------|----------------------|----------------------|----------------------|-------------------|---------------------------------|
| | | | Under \$15,000 | \$15,000 to \$19,999 | \$20,000 to \$24,999 | \$25,000 to \$29,999 | \$30,000 to \$34,999 | \$35,000 and over | |
| Number of homes (in thousands) | | | | | | | | | |
| All homes sold..... | 490 | 466 | 37 | 101 | 101 | 85 | 61 | 80 | 24,700 |
| Type of parking facility reported..... | 478 | 457 | 36 | 100 | 99 | 83 | 60 | 79 | 24,700 |
| Garage--one car..... | 89 | 85 | 8 | 32 | 24 | 13 | 4 | 4 | 20,300 |
| Garage--two cars or more..... | 270 | 258 | 2 | 28 | 53 | 58 | 49 | 68 | 28,900 |
| Carpport..... | 64 | 62 | 15 | 20 | 11 | 6 | 5 | 5 | 19,000 |
| None..... | 54 | 52 | 10 | 19 | 11 | 6 | 3 | 2 | 19,000 |
| Type of parking facility not reported..... | 12 | 9 | 1 | 2 | 2 | 2 | 1 | 1 | 24,400 |
| Percent distribution by type of parking facility | | | | | | | | | |
| Type of parking facility reported..... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | (X) |
| Garage--one car..... | 19 | 19 | 24 | 33 | 24 | 16 | 6 | 5 | (X) |
| Garage--two cars or more..... | 56 | 56 | 6 | 28 | 53 | 70 | 80 | 86 | (X) |
| Carpport..... | 13 | 14 | 41 | 20 | 11 | 7 | 8 | 7 | (X) |
| None..... | 11 | 11 | 29 | 19 | 11 | 8 | 6 | 2 | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable.

Table 23B.—Sales, by Type of Parking Facility, by Region: 1963 to 1968

| Region and type of parking facility | Number of homes (in thousands) | | | | | | Percent distribution | | | | | |
|--|-----------------------------------|------|------|------|------|------|----------------------|------|------|------|------|------|
| | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
| All regions..... | 490 | 487 | 461 | 575 | 565 | 560 | (X) | (X) | (X) | (X) | (X) | (X) |
| Type of parking facility reported..... | 478 | 474 | 451 | 559 | 550 | 541 | 100 | 100 | 100 | 100 | 100 | 100 |
| Garage--one car..... | 89 | 346 | 325 | 392 | 370 | 339 | 19 | 73 | 72 | 70 | 67 | 63 |
| Garage--two cars or more..... | 270 | | | | | | | | | | | |
| Carpport..... | 64 | 65 | 66 | 90 | 87 | 104 | 13 | 14 | 15 | 16 | 16 | 19 |
| None..... | 54 | 63 | 61 | 77 | 93 | 98 | 11 | 13 | 14 | 14 | 17 | 18 |
| Type of parking facility not reported..... | 12 | 13 | 10 | 15 | 15 | 19 | (X) | (X) | (X) | (X) | (X) | (X) |
| Northeast..... | 73 | 77 | 84 | 94 | 90 | 87 | (X) | (X) | (X) | (X) | (X) | (X) |
| Type of parking facility reported..... | 71 | 74 | 82 | 91 | 87 | 83 | 100 | 100 | 100 | 100 | 100 | 100 |
| Garage--one car..... | 25 | 63 | 69 | 75 | 71 | 66 | 35 | 85 | 84 | 83 | 81 | 80 |
| Garage--two cars or more..... | 36 | | | | | | | | | | | |
| Carpport..... | 1 | 1 | 1 | 1 | 1 | 4 | 1 | 2 | 1 | 1 | 1 | 4 |
| None..... | 9 | 10 | 13 | 14 | 16 | 13 | 13 | 13 | 15 | 16 | 18 | 16 |
| Type of parking facility not reported..... | 1 | 3 | 1 | 3 | 2 | 4 | (X) | (X) | (X) | (X) | (X) | (X) |
| North Central..... | 119 | 112 | 113 | 142 | 146 | 134 | (X) | (X) | (X) | (X) | (X) | (X) |
| Type of parking facility reported..... | 114 | 107 | 110 | 136 | 142 | 128 | 100 | 100 | 100 | 100 | 100 | 100 |
| Garage--one car..... | 15 | 83 | 88 | 106 | 98 | 77 | 13 | 77 | 79 | 78 | 69 | 60 |
| Garage--two cars or more..... | 79 | | | | | | | | | | | |
| Carpport..... | 2 | 4 | 3 | 6 | 6 | 13 | 2 | 3 | 3 | 4 | 4 | 10 |
| None..... | 19 | 21 | 20 | 24 | 38 | 39 | 17 | 19 | 18 | 18 | 27 | 30 |
| Type of parking facility not reported..... | 4 | 5 | 2 | 6 | 4 | 5 | (X) | (X) | (X) | (X) | (X) | (X) |
| South..... | 177 | 179 | 166 | 210 | 200 | 199 | (X) | (X) | (X) | (X) | (X) | (X) |
| Type of parking facility reported..... | 172 | 174 | 160 | 204 | 195 | 192 | 100 | 100 | 100 | 100 | 100 | 100 |
| Garage--one car..... | 38 | 99 | 83 | 105 | 95 | 91 | 22 | 57 | 52 | 51 | 49 | 47 |
| Garage--two cars or more..... | 65 | | | | | | | | | | | |
| Carpport..... | 45 | 45 | 51 | 67 | 62 | 60 | 38 | 26 | 31 | 33 | 32 | 31 |
| None..... | 25 | 30 | 26 | 33 | 37 | 41 | 26 | 17 | 17 | 16 | 19 | 22 |
| Type of parking facility not reported..... | 5 | 4 | 5 | 5 | 6 | 7 | (X) | (X) | (X) | (X) | (X) | (X) |
| West..... | 121 | 119 | 99 | 129 | 129 | 141 | (X) | (X) | (X) | (X) | (X) | (X) |
| Type of parking facility reported..... | 120 | 119 | 98 | 128 | 126 | 138 | 100 | 100 | 100 | 100 | 100 | 100 |
| Garage--one car..... | 11 | 102 | 85 | 105 | 106 | 106 | 10 | 86 | 87 | 82 | 85 | 77 |
| Garage--two cars or more..... | 90 | | | | | | | | | | | |
| Carpport..... | 17 | 15 | 11 | 17 | 18 | 27 | 75 | 13 | 11 | 13 | 13 | 20 |
| None..... | 1 | 2 | 2 | 6 | 2 | 5 | 14 | 2 | 2 | 4 | 2 | 4 |
| Type of parking facility not reported..... | 1 | 1 | 1 | 1 | 3 | 2 | 1 | 2 | 2 | 4 | 2 | 4 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable.

Table 24A.—Sales, by Type of Heating Fuel, by Sales Price: 1968

| Type of heating fuel used | All homes sold | Homes with sales price reported | Homes with sales price of— | | | | | | Median sales price (dollars) |
|---|----------------|---------------------------------|----------------------------|----------------------|----------------------|----------------------|----------------------|-------------------|---------------------------------|
| | | | Under \$15,000 | \$15,000 to \$19,999 | \$20,000 to \$24,999 | \$25,000 to \$29,999 | \$30,000 to \$34,999 | \$35,000 and over | |
| Number of homes (in thousands) | | | | | | | | | |
| All homes sold..... | 490 | 466 | 37 | 101 | 101 | 85 | 61 | 80 | 24,700 |
| Type of heating fuel re-ported..... | 474 | 454 | 36 | 99 | 99 | 83 | 60 | 78 | 24,700 |
| Electricity..... | 75 | 72 | 8 | 24 | 14 | 11 | 7 | 8 | 21,500 |
| Gas..... | 368 | 353 | 26 | 68 | 79 | 67 | 49 | 63 | 25,200 |
| Oil..... | 31 | 29 | 1 | 7 | 5 | 5 | 3 | 7 | 25,500 |
| Other..... | 1 | 1 | 1 | (Z) | (Z) | (Z) | - | - | > 12,500 |
| Type of heating fuel not reported..... | 16 | 12 | 1 | 2 | 2 | 2 | 2 | 3 | 26,000 |
| Percent distribution by type of heating fuel used | | | | | | | | | |
| Type of heating fuel re-ported..... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | (X) |
| Electricity..... | 16 | 16 | 22 | 24 | 15 | 14 | 12 | 10 | (X) |
| Gas..... | 77 | 78 | 73 | 69 | 80 | 80 | 83 | 81 | (X) |
| Oil..... | 6 | 6 | 4 | 7 | 6 | 6 | 6 | 9 | (X) |
| Other..... | (Z) | (Z) | 2 | (Z) | (Z) | (Z) | - | - | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent. >12,500 indicates less than \$12,500.

Table 24B.—Sales, by Type of Heating Fuel, by Region: 1967 and 1968

| Type of heating fuel used | All homes sold | | Northeast | | North Central | | South | | West | |
|---|----------------|------|-----------|------|---------------|------|-------|------|------|------|
| | 1968 | 1967 | 1968 | 1967 | 1968 | 1967 | 1968 | 1967 | 1968 | 1967 |
| Number of homes (in thousands) | | | | | | | | | | |
| All homes sold..... | 490 | 487 | 73 | 77 | 119 | 112 | 177 | 179 | 121 | 119 |
| Type of heating fuel re-ported..... | 474 | 465 | 71 | 73 | 114 | 103 | 174 | 174 | 116 | 116 |
| Electricity..... | 75 | 67 | 5 | 5 | 3 | 3 | 47 | 42 | 20 | 16 |
| Gas..... | 368 | 362 | 46 | 49 | 108 | 97 | 119 | 119 | 95 | 97 |
| Oil..... | 31 | 34 | 20 | 19 | 2 | 2 | 8 | 12 | 1 | 2 |
| Other..... | 1 | 2 | (Z) | (Z) | (Z) | 1 | (Z) | (Z) | (Z) | (Z) |
| Type of heating fuel not reported..... | 16 | 22 | 2 | 4 | 5 | 9 | 3 | 5 | 5 | 4 |
| Percent distribution by type of heating fuel used | | | | | | | | | | |
| Type of heating fuel re-ported..... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Electricity..... | 16 | 14 | 7 | 6 | 3 | 3 | 27 | 24 | 17 | 14 |
| Gas..... | 77 | 78 | 65 | 67 | 95 | 94 | 68 | 68 | 82 | 84 |
| Oil..... | 6 | 7 | 28 | 26 | 2 | 2 | 4 | 7 | 1 | 1 |
| Other..... | (Z) | (Z) | (Z) | 1 | (Z) | 1 | (Z) | (Z) | (Z) | (Z) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(Z) Fewer than 500 homes or less than 0.5 percent.

Table 25A.—Sales, by Inclusion or Exclusion of Central Air Conditioning and Selected Appliances in Sales Price, by Sales Price: 1968

| Inclusion or exclusion of central air conditioning and selected appliances in sales price | All homes sold | Homes with sales price reported | Homes with sales price of— | | | | | |
|---|----------------|---------------------------------|----------------------------|----------------------|----------------------|----------------------|----------------------|-------------------|
| | | | Under \$15,000 | \$15,000 to \$19,999 | \$20,000 to \$24,999 | \$25,000 to \$29,999 | \$30,000 to \$34,999 | \$35,000 and over |
| Number of homes (in thousands) | | | | | | | | |
| All homes sold..... | 490 | 466 | 37 | 101 | 101 | 85 | 61 | 80 |
| Central air conditioning reported.... | 468 | 450 | 35 | 98 | 98 | 82 | 59 | 77 |
| Includes central air conditioning.. | 161 | 155 | 8 | 29 | 35 | 30 | 23 | 30 |
| Excludes central air conditioning.. | 307 | 295 | 27 | 69 | 62 | 52 | 37 | 47 |
| Central air conditioning not reported | 22 | 16 | 1 | 3 | 4 | 3 | 2 | 3 |
| Stove reported..... | 476 | 457 | 35 | 99 | 100 | 84 | 60 | 79 |
| Includes stove..... | 421 | 404 | 20 | 76 | 91 | 80 | 59 | 78 |
| Excludes stove..... | 55 | 53 | 15 | 23 | 9 | 4 | 1 | 1 |
| Stove not reported..... | 14 | 9 | 2 | 2 | 2 | 1 | 1 | 2 |
| Refrigerator reported..... | 466 | 448 | 35 | 98 | 98 | 81 | 59 | 77 |
| Includes refrigerator..... | 30 | 29 | 1 | 6 | 6 | 4 | 4 | 8 |
| Excludes refrigerator..... | 437 | 419 | 33 | 92 | 92 | 77 | 55 | 70 |
| Refrigerator not reported..... | 23 | 18 | 2 | 3 | 4 | 4 | 2 | 3 |
| Dishwasher reported..... | 471 | 453 | 35 | 98 | 98 | 83 | 60 | 79 |
| Includes dishwasher..... | 238 | 230 | 1 | 15 | 41 | 55 | 47 | 70 |
| Excludes dishwasher..... | 233 | 223 | 34 | 83 | 57 | 28 | 13 | 8 |
| Dishwasher not reported..... | 19 | 13 | 2 | 3 | 3 | 2 | 1 | 2 |
| Percent distribution by inclusion or exclusion of central air conditioning and selected appliances in sales price | | | | | | | | |
| Central air conditioning reported.... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Includes central air conditioning.. | 34 | 35 | 22 | 30 | 36 | 36 | 39 | 39 |
| Excludes central air conditioning.. | 66 | 65 | 78 | 70 | 64 | 64 | 61 | 61 |
| Stove reported..... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Includes stove..... | 88 | 88 | 56 | 77 | 91 | 96 | 98 | 98 |
| Excludes stove..... | 12 | 12 | 44 | 23 | 9 | 4 | 2 | 2 |
| Refrigerator reported..... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Includes refrigerator..... | 6 | 6 | 4 | 6 | 6 | 5 | 7 | 10 |
| Excludes refrigerator..... | 94 | 94 | 96 | 94 | 94 | 95 | 93 | 90 |
| Dishwasher reported..... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Includes dishwasher..... | 51 | 51 | 2 | 15 | 42 | 66 | 79 | 89 |
| Excludes dishwasher..... | 49 | 49 | 98 | 85 | 58 | 34 | 21 | 11 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

Table 25B.—Sales, by Inclusion of Central Air Conditioning in Sales Price, by Region: 1963 to 1968

| Region | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
|--|------|------|------|------|------|------|
| Number of homes (in thousands) ¹ | | | | | | |
| All homes sold..... | 468 | 469 | 447 | 558 | 545 | 548 |
| Northeast..... | 69 | 73 | 82 | 91 | 86 | 83 |
| North Central..... | 110 | 103 | 108 | 135 | 140 | 131 |
| South..... | 173 | 175 | 160 | 205 | 193 | 194 |
| West..... | 117 | 118 | 97 | 127 | 125 | 139 |
| Number of homes with central air conditioning included in sales price (in thousands) | | | | | | |
| All homes sold..... | 161 | 137 | 120 | 140 | 116 | 104 |
| Northeast..... | 9 | 8 | 7 | 8 | 3 | 3 |
| North Central..... | 22 | 18 | 19 | 19 | 14 | 10 |
| South..... | 102 | 83 | 67 | 77 | 65 | 53 |
| West ² | 28 | 28 | 27 | 36 | 33 | 38 |
| Percent of homes with central air conditioning included in sales price | | | | | | |
| All homes sold..... | 34 | 29 | 27 | 25 | 21 | 19 |
| Northeast..... | 13 | 11 | 9 | 8 | 4 | 3 |
| North Central..... | 20 | 18 | 18 | 14 | 10 | 8 |
| South..... | 59 | 48 | 42 | 38 | 34 | 28 |
| West ² | 24 | 24 | 28 | 29 | 26 | 27 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

¹Excludes those homes for which information was not provided on whether or not central air conditioning was included in the sales price.

²Includes evaporative coolers.

Table 25C.—Sales, by Inclusion of Stove in Sales Price, by Region: 1963 to 1968

| Region | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
|---|------|------|------|------|------|------|
| Number of homes (in thousands) ¹ | | | | | | |
| All homes sold..... | 476 | 473 | 451 | 560 | 551 | 549 |
| Northeast..... | 71 | 73 | 82 | 91 | 87 | 84 |
| North Central..... | 111 | 104 | 109 | 137 | 142 | 131 |
| South..... | 175 | 176 | 162 | 205 | 195 | 195 |
| West..... | 119 | 119 | 98 | 127 | 127 | 139 |
| Number of homes with stove included in sales price (in thousands) | | | | | | |
| All homes sold..... | 421 | 406 | 384 | 469 | 448 | 433 |
| Northeast..... | 66 | 68 | 74 | 82 | 77 | 72 |
| North Central..... | 90 | 82 | 84 | 103 | 100 | 88 |
| South..... | 155 | 146 | 135 | 166 | 155 | 150 |
| West..... | 110 | 110 | 92 | 118 | 117 | 123 |
| Percent of homes with stove included in sales price | | | | | | |
| All homes sold..... | 88 | 86 | 85 | 84 | 81 | 79 |
| Northeast..... | 93 | 92 | 90 | 89 | 89 | 86 |
| North Central..... | 80 | 79 | 77 | 76 | 70 | 67 |
| South..... | 89 | 83 | 83 | 81 | 79 | 77 |
| West..... | 93 | 93 | 94 | 93 | 92 | 88 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

¹Excludes those homes for which information was not provided on whether or not a stove was included in the sales price.

Table 25D.—Sales, by Inclusion of Refrigerator in Sales Price, by Region: 1963 to 1968

| Region | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
|--|------|------|------|------|------|------|
| Number of homes (in thousands) ¹ | | | | | | |
| All homes sold..... | 466 | 466 | 445 | 555 | 546 | 548 |
| Northeast..... | 69 | 73 | 82 | 91 | 86 | 84 |
| North Central..... | 110 | 103 | 106 | 136 | 140 | 131 |
| South..... | 170 | 173 | 160 | 203 | 193 | 194 |
| West..... | 118 | 118 | 97 | 125 | 126 | 139 |
| Number of homes with refrigerator included in sales price (in thousands) | | | | | | |
| All homes sold..... | 30 | 29 | 23 | 27 | 32 | 32 |
| Northeast..... | 3 | 4 | 3 | 3 | 5 | 4 |
| North Central..... | 7 | 9 | 3 | 5 | 4 | 5 |
| South..... | 16 | 15 | 14 | 15 | 19 | 20 |
| West..... | 4 | 2 | 3 | 3 | 4 | 3 |
| Percent of homes with refrigerator included in sales price | | | | | | |
| All homes sold..... | 6 | 6 | 5 | 5 | 6 | 6 |
| Northeast..... | 5 | 5 | 3 | 4 | 6 | 5 |
| North Central..... | 6 | 8 | 3 | 4 | 3 | 4 |
| South..... | 9 | 8 | 9 | 7 | 10 | 10 |
| West..... | 3 | 2 | 3 | 2 | 3 | 2 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

¹Excludes those homes for which information was not provided on whether or not a refrigerator was included in the sales price.

Table 25E.—Sales, by Inclusion of Dishwasher in Sales Price, by Region: 1963 to 1968

| Region | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
|--|------|------|------|------|------|------|
| Number of homes (in thousands) ¹ | | | | | | |
| All homes sold..... | 471 | 469 | 448 | 557 | 547 | 549 |
| Northeast..... | 70 | 73 | 82 | 91 | 86 | 84 |
| North Central..... | 110 | 104 | 109 | 135 | 141 | 131 |
| South..... | 173 | 175 | 160 | 204 | 194 | 195 |
| West..... | 118 | 118 | 97 | 126 | 126 | 139 |
| Number of homes with dishwasher included in sales price (in thousands) | | | | | | |
| All homes sold..... | 238 | 213 | 174 | 194 | 163 | 141 |
| Northeast..... | 36 | 31 | 29 | 28 | 21 | 18 |
| North Central..... | 47 | 38 | 33 | 35 | 31 | 23 |
| South..... | 79 | 71 | 55 | 64 | 54 | 50 |
| West..... | 76 | 73 | 57 | 67 | 57 | 50 |
| Percent of homes with dishwasher included in sales price | | | | | | |
| All homes sold..... | 51 | 45 | 39 | 35 | 30 | 26 |
| Northeast..... | 51 | 43 | 36 | 31 | 24 | 22 |
| North Central..... | 43 | 37 | 30 | 26 | 22 | 17 |
| South..... | 45 | 40 | 34 | 31 | 28 | 26 |
| West..... | 65 | 61 | 59 | 54 | 46 | 36 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

¹Excludes those homes for which information was not provided on whether or not a dishwasher was included in the sales price.

PART 2.--NEW ONE-FAMILY HOMES OFFERED FOR SALE

A total of 736,000 new one-family homes were offered for sale during 1968. This total included:

- (a) 547,000 homes authorized in 1968 in permit-issuing places and intended for sale (whether or not started), as well as those started in 1968 in nonpermit places and intended for sale, and
- (b) 189,000 homes, the pre-1968 counterparts of the homes in (a) above which had not yet been sold by the end of 1967 and were carried over into 1968.

During 1968, 490,000 (67 percent) of the new one-family homes offered for sale were sold; another 219,000 (30 percent) were carried unsold into 1969, and the remaining 27,000 (3 percent) were removed from the sales market for various reasons. The median sales price for homes sold during 1968 was \$24,700; the median intended sales price of the homes unsold at the end of the year was \$24,600. About one-fifth of these unsold homes were in the \$35,000-and-over price category, while only 7 percent were in the under \$15,000 category.

Table 26.—Homes for Sale—New One-Family Homes Offered for Sale—Sales Status and Sales Price: 1968

| Sales status | All homes | All homes with sales price reported | Homes with sales price of— | | | | | | | | Median sales price (dollars) |
|--|-----------|-------------------------------------|----------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|-------------------|------------------------------|
| | | | Under \$15,000 | \$15,000 to \$17,499 | \$17,500 to \$19,999 | \$20,000 to \$22,499 | \$22,500 to \$24,999 | \$25,000 to \$29,999 | \$30,000 to \$34,999 | \$35,000 and over | |
| Number of homes (in thousands) | | | | | | | | | | | |
| New Homes for sale, December 31, 1967 ¹ | 189 | 150 | 16 | 16 | 18 | 19 | 14 | 24 | 16 | 27 | 23,600 |
| New homes brought into sales market during 1968 ² | 547 | 481 | 32 | 46 | 60 | 51 | 52 | 91 | 64 | 85 | 25,000 |
| Total number of new homes offered for sale during 1968.... | 736 | 631 | 49 | 62 | 77 | 70 | 66 | 115 | 79 | 112 | 24,700 |
| New homes sold during 1968..... | 490 | 466 | 37 | 44 | 57 | 50 | 52 | 85 | 61 | 80 | 24,700 |
| New homes removed from sales market during 1968 ³ | 27 | (X) | (X) | (X) | (X) | (X) | (X) | (X) | (X) | (X) | (X) |
| New homes for sale, December 31, 1968..... | 219 | 165 | 12 | 17 | 21 | 20 | 15 | 30 | 18 | 32 | 24,600 |
| Percent distribution by sales status | | | | | | | | | | | |
| Total number of new homes offered for sale during 1968.... | (X) | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | (X) |
| New homes sold during 1968.... | (X) | 74 | 75 | 72 | 73 | 71 | 78 | 74 | 77 | 72 | (X) |
| New homes for sale, December 31, 1968..... | (X) | 26 | 25 | 28 | 27 | 29 | 22 | 26 | 23 | 28 | (X) |
| Percent distribution by sales price | | | | | | | | | | | |
| Total number of new homes offered for sale during 1968.... | (X) | 100 | 8 | 10 | 12 | 11 | 10 | 18 | 13 | 18 | (X) |
| New homes sold during 1968.... | (X) | 100 | 8 | 10 | 12 | 11 | 11 | 18 | 13 | 17 | (X) |
| New homes for sale, December 31, 1968..... | (X) | 100 | 7 | 10 | 13 | 12 | 9 | 18 | 11 | 19 | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Homes for sale are distributed by intended sales price; homes sold are distributed by reported sales price.

(X) Not applicable.

¹Includes new homes which were completed or under construction; and homes authorized and not yet started at the end of 1967.

²Represents new homes offered for sale for the first time in 1968. Includes homes: authorized in 1968 whether or not started by the end of the year and not sold during any previous year; sold in 1968 and not authorized by permits until 1969 (most of these were not started in 1968). Excludes homes: authorized and sold in 1967 but started in 1968; sold in 1967 but authorized in 1968; and authorized and sold in 1969 but started in 1968. The figures on this line were derived by subtracting line 1 from line 3; line 3 is the sum of lines 4, 5 and 6.

³Includes homes originally intended for sale but which were later transferred to the rental market, converted to 2 or more housing units, converted to a nonresidential building, or for which plans to build were abandoned in 1968.



CHAPTER 4

Contractor-Built New One-Family Homes Started for Owner Occupancy

Contractor-built Homes Started (Chart 24)

In 1968, 178,000 new one-family homes were started for owner occupancy on owner's land by a general contractor. The contracts for these contractor-built homes were valued at \$3.7 billion. Half of these homes were located in the South.

Contract Price (Excluding Land) (Charts 25a to 26)

The median contract price of the contractor-built homes, excluding the cost of land, was \$18,200, ranging from a median of \$22,500 in the North Central region to a median of \$15,700 in the South. The average contract price of all contractor-built homes, excluding the cost of land was \$20,600, ranging from an average of \$26,300 in the North Central region to an average of \$18,000 in the South. Both the median and average contract prices for homes inside SMSA's were 34 percent higher than those for homes outside SMSA's.

Financing (Chart 27)

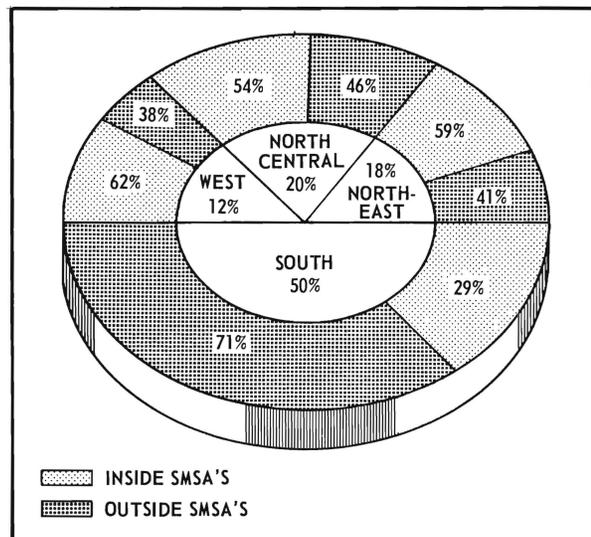
Sixty-seven percent of the homes were conventionally financed, 22 percent did not require a mortgage, and 11 percent were financed with FHA-insured or VA-guaranteed mortgages.

Square Foot Area (Charts 28 to 30)

Based on exterior dimensions, the median number of square feet of completely finished floor area of these contractor-built homes was 1,480 square feet. The average number of square feet for contractor-built homes was 1,605. Both median and average square foot areas were largest for houses in the West--1,765 and 1,775 square feet, respectively. About 13 percent of the homes had less than 1,000 square feet and 13 percent had 2,400 or more square feet.

The median contract price per square foot of completely finished floor area, excluding land, for the contractor-built homes, was \$11.95 in 1968 with a range from \$14.45 in the North Central region to \$10.85 in the South.

Chart 24.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968



Bedrooms and Bathrooms (Chart 31)

Approximately 64 percent of the contractor-built homes had 3 bedrooms and 20 percent had 4 bedrooms or more. About half of these homes had 2 bathrooms or more.

Appliances and Central Air Conditioning Included in Contract Price (Chart 32)

Nearly 2 out of every 3 contractor-built homes included a stove in the contract price. In contrast, about 1 in every 3 homes included a dishwasher in the contract price, and only 1 out of every 14 included a refrigerator. Nearly one-third of these homes included central air conditioning in the contract price.

Chart 25a.--Median Contract Price of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968

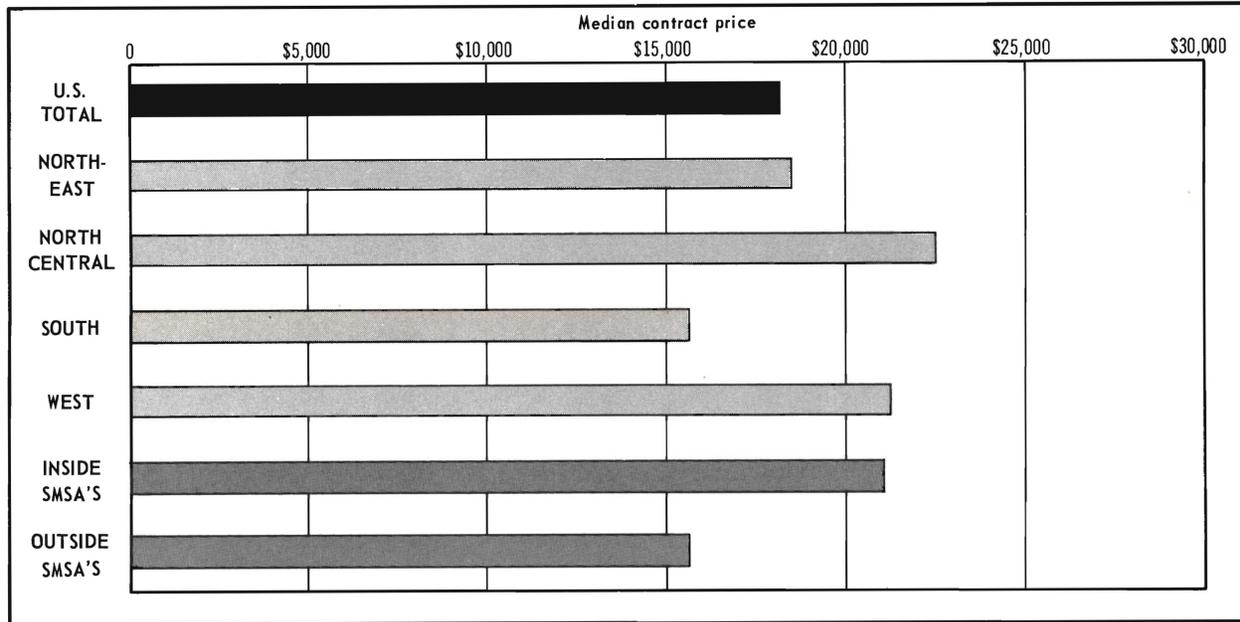


Chart 25b.--Average Contract Price of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968

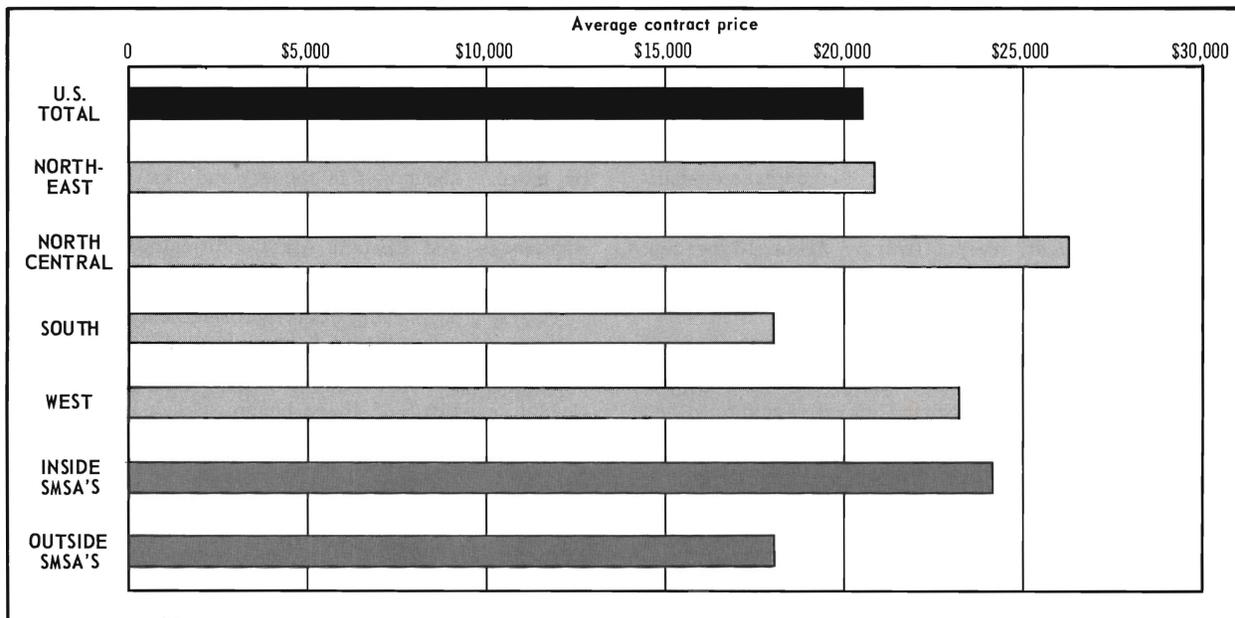


Chart 26.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Contract Price: 1968
(Percent distribution in parentheses)

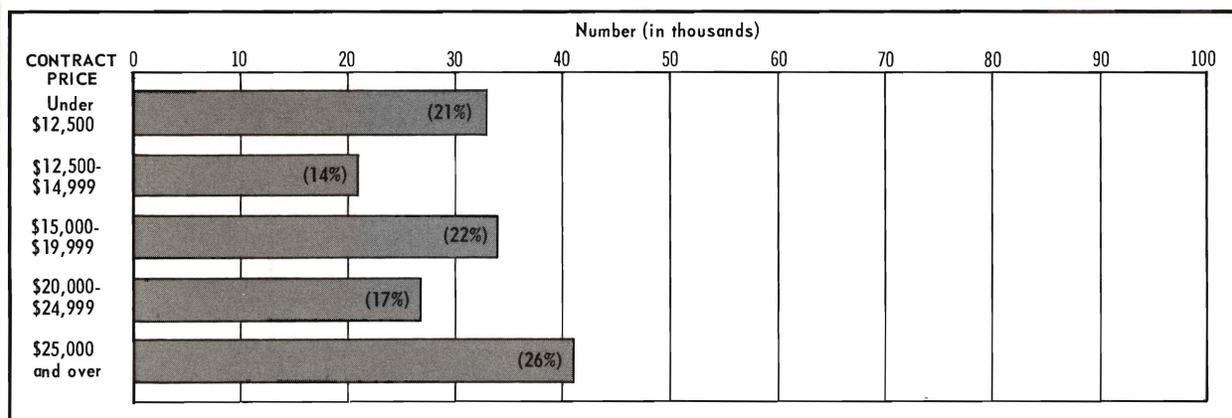
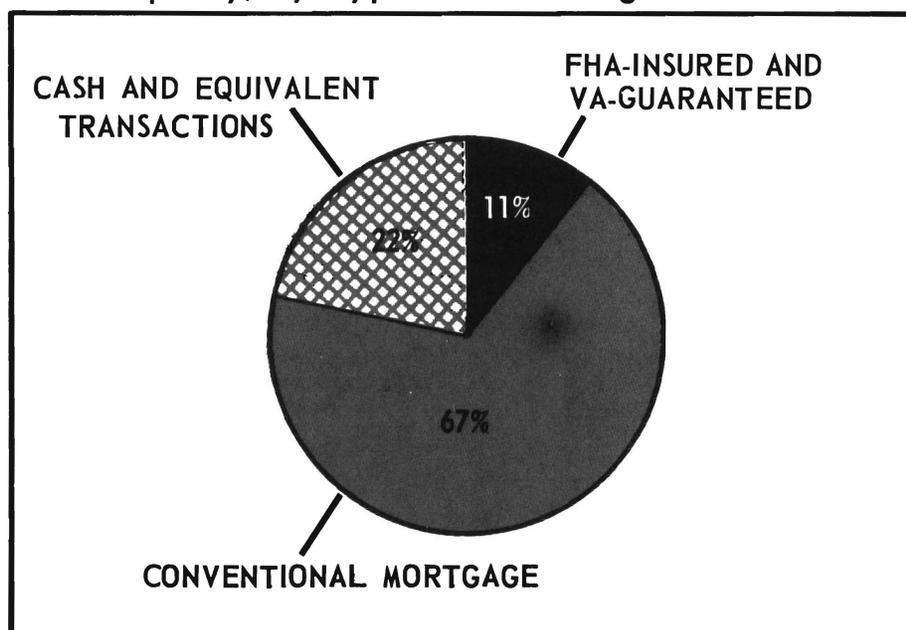


Chart 27.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Financing: 1968



Foundation (Chart 33)

Of the contractor-built homes, 45 percent had a full or partial basement, 24 percent were built on a slab foundation, and 31 percent were built with a crawl space. Basements were found in 87 percent of the homes in the Northeast and in 82 percent of those in the North Central region. Crawl spaces and slab foundations were popular in the South and West.

Automobile Parking Facility (Chart 34)

About three-fifths of the contractor-built homes were built with garages and 3 out of every 4 of these had garages for 2 or more cars. Sixty-eight percent of the homes in the North Central region had garages for 2 or more cars.

Heating Fuel (Chart 35)

Forty-six percent of the contractor-built homes used gas as the type of heating fuel and 35 percent used used electricity.

Chart 28.--Median Number of Square Feet of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region: 1968
(Based on exterior dimensions)

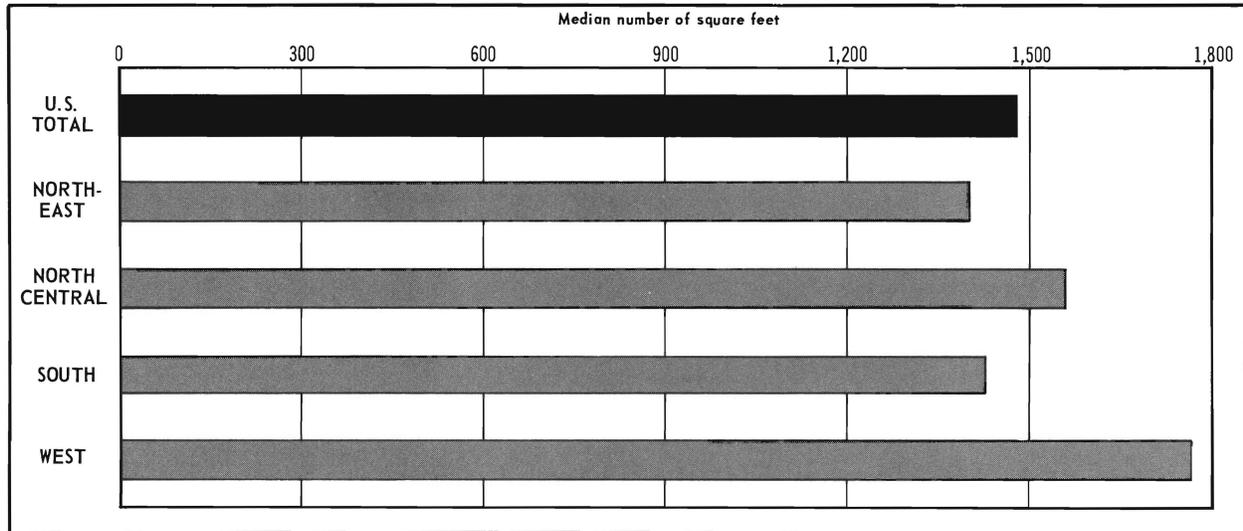


Chart 29.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Square Feet of Floor Area: 1968

(Based on exterior dimensions; percent distribution in parentheses)

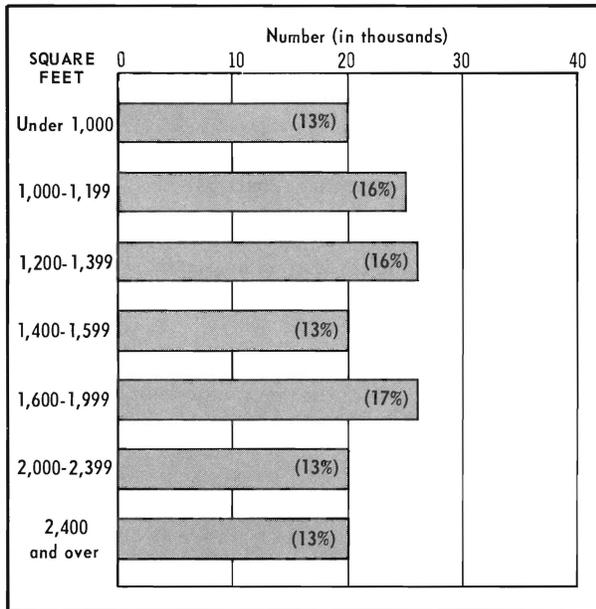


Chart 30.--Median Contract Price Per Square Foot of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy: 1968

(Based on exterior dimensions)

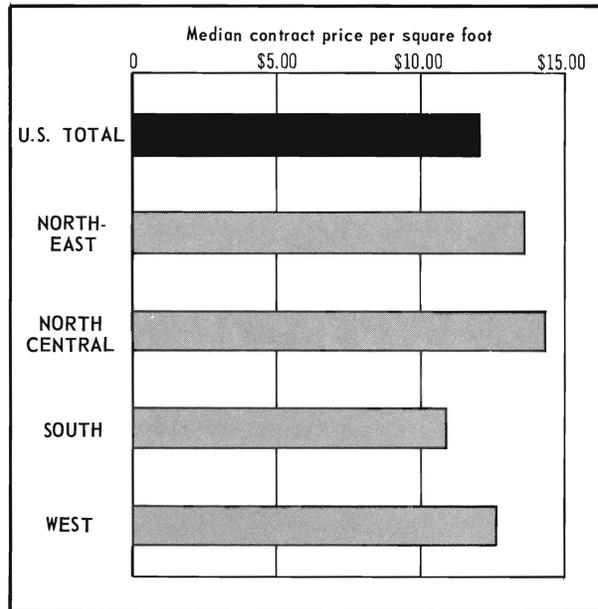


Chart 31.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Number of Bedrooms and Bathrooms: 1968

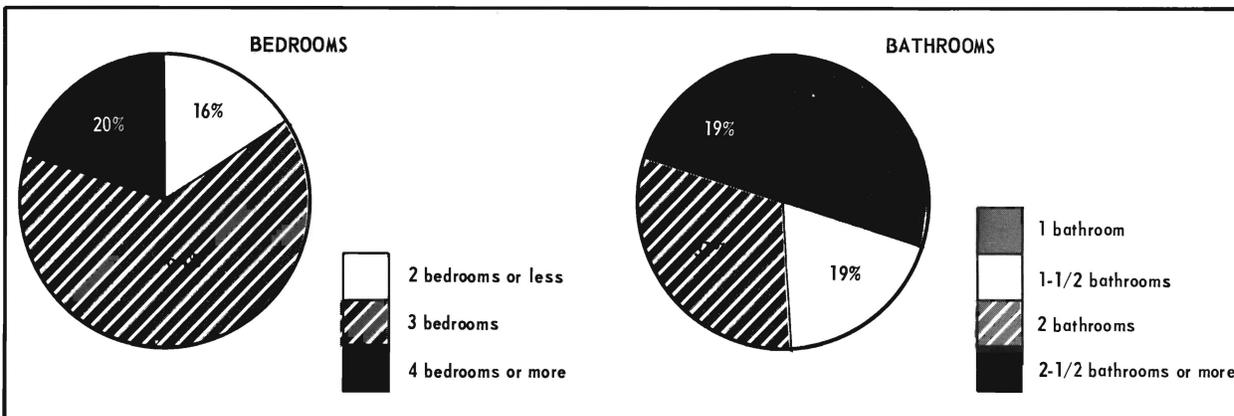


Chart 32.--Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, With Specified Appliances and Central Air Conditioning Included in Contract Price: 1968

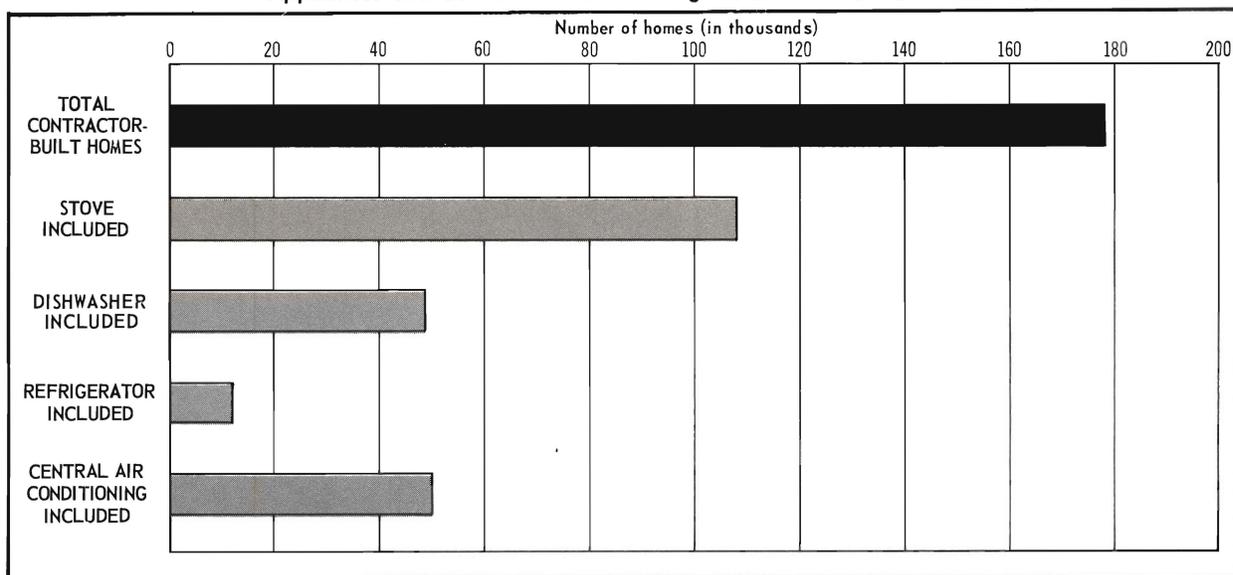


Chart 33.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Foundation, by Region: 1968

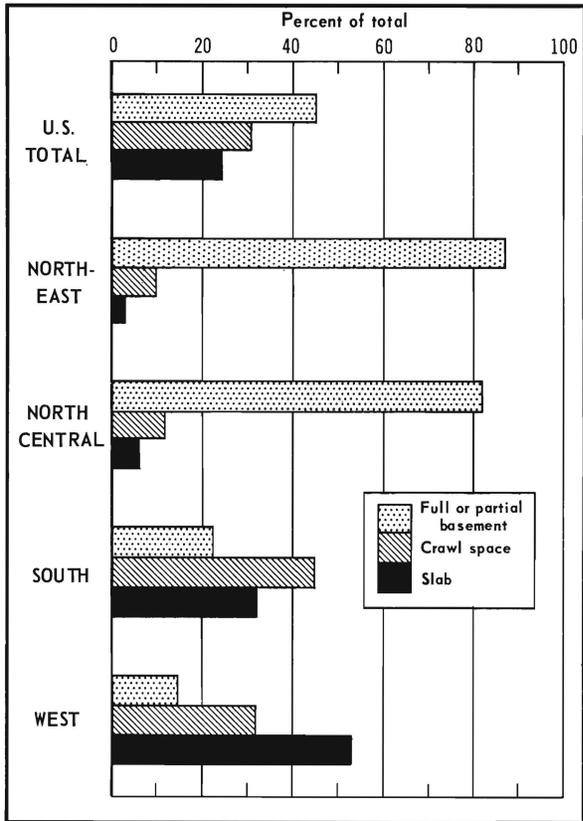


Chart 34.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Parking Facility, by Region: 1968

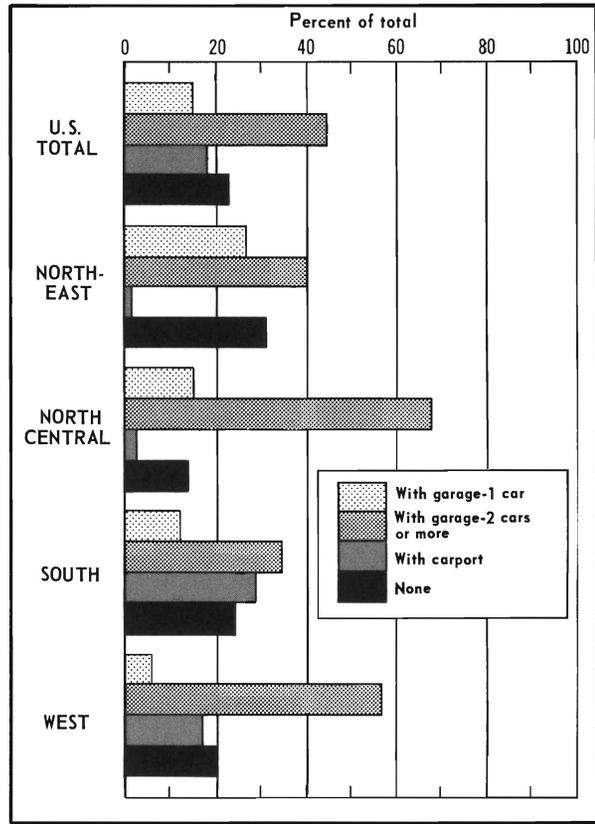


Chart 35.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Heating Fuel, by Region: 1968

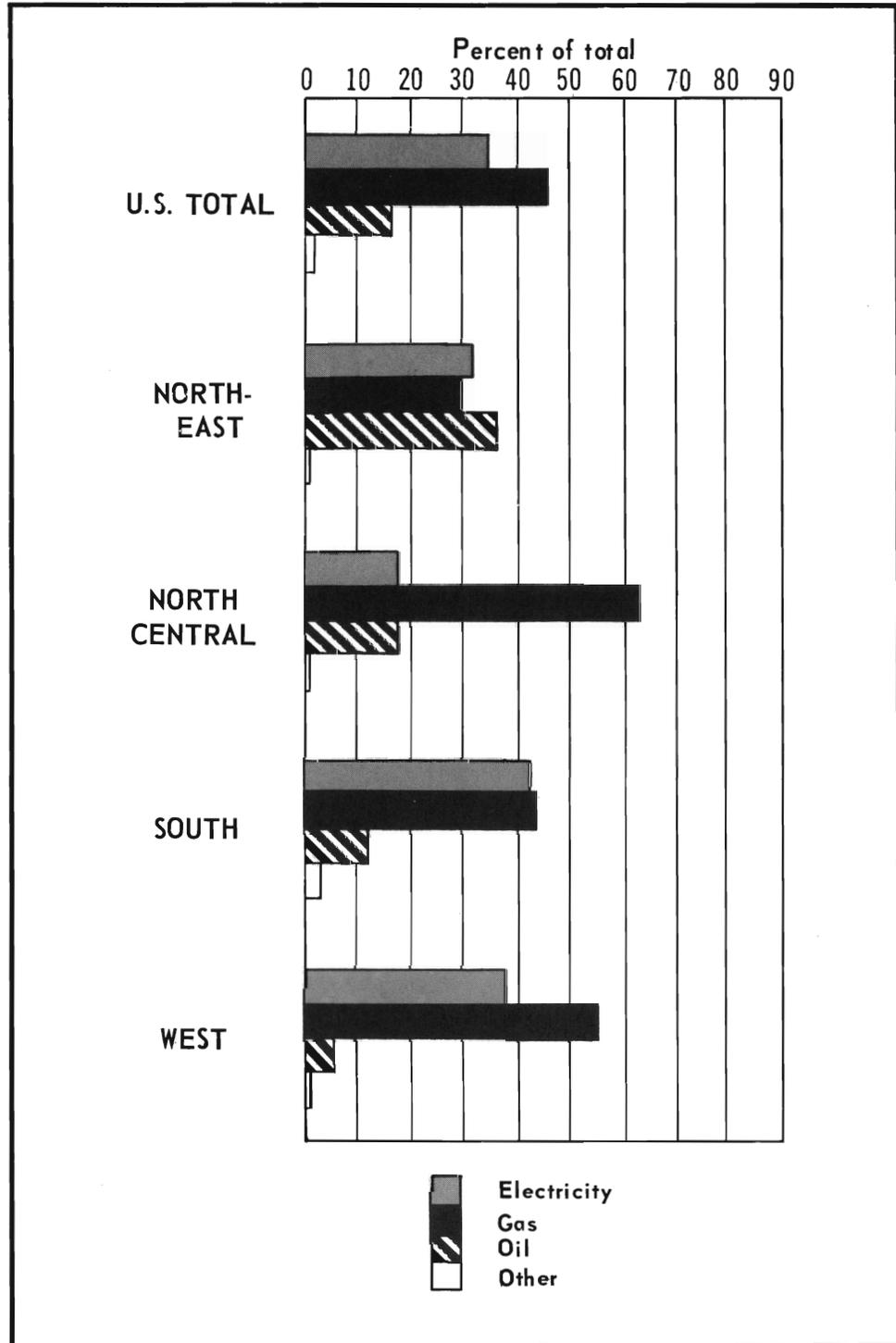


Table 27A.—Contractor-Built Homes Started, by Location, Region, and Contract Price: 1968

| Location and region | All contractor-built homes started | Homes with contract price reported | Homes with contract price of-- | | | | | | |
|---|------------------------------------|------------------------------------|--------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|-------------------|
| | | | Under \$12,500 | \$12,500 to \$14,999 | \$15,000 to \$19,999 | \$20,000 to \$24,999 | \$25,000 to \$29,999 | \$30,000 to \$34,999 | \$35,000 and over |
| Number of homes (in thousands) | | | | | | | | | |
| All contractor-built homes started..... | 178 | 156 | 33 | 21 | 34 | 27 | 16 | 9 | 16 |
| Inside SMSA's..... | 77 | 66 | 6 | 7 | 16 | 13 | 8 | 5 | 11 |
| Outside SMSA's..... | 101 | 90 | 28 | 14 | 17 | 14 | 8 | 3 | 5 |
| Northeast..... | 32 | 27 | 2 | 5 | 9 | 5 | 2 | 2 | 3 |
| North Central..... | 36 | 29 | 2 | 3 | 6 | 8 | 5 | 2 | 4 |
| South..... | 90 | 82 | 26 | 12 | 17 | 11 | 7 | 4 | 5 |
| West..... | 21 | 17 | 4 | 1 | 2 | 3 | 2 | 1 | 4 |
| Percent distribution by location and region | | | | | | | | | |
| All contractor-built homes started..... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Inside SMSA's..... | 43 | 42 | 17 | 35 | 48 | 47 | 48 | 61 | 69 |
| Outside SMSA's..... | 57 | 58 | 83 | 65 | 52 | 53 | 52 | 39 | 31 |
| Northeast..... | 18 | 17 | 6 | 23 | 25 | 17 | 13 | 22 | 16 |
| North Central..... | 20 | 19 | 5 | 12 | 19 | 30 | 30 | 21 | 28 |
| South..... | 51 | 53 | 78 | 59 | 49 | 41 | 45 | 43 | 34 |
| West..... | 12 | 11 | 12 | 6 | 7 | 12 | 12 | 14 | 22 |
| Percent distribution by contract price | | | | | | | | | |
| All contractor-built homes started..... | (X) | 100 | 21 | 14 | 22 | 17 | 10 | 6 | 10 |
| Inside SMSA's..... | (X) | 100 | 8 | 11 | 25 | 19 | 12 | 8 | 16 |
| Outside SMSA's..... | (X) | 100 | 31 | 15 | 19 | 16 | 9 | 4 | 5 |
| Northeast..... | (X) | 100 | 7 | 18 | 32 | 17 | 8 | 7 | 9 |
| North Central..... | (X) | 100 | 5 | 10 | 22 | 27 | 16 | 6 | 15 |
| South..... | (X) | 100 | 32 | 15 | 20 | 13 | 9 | 5 | 6 |
| West..... | (X) | 100 | 23 | 7 | 13 | 19 | 11 | 7 | 20 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes the cost of land.

(X) Not applicable.

Table 27B.—Contractor-Built Homes Started, for Each Location, by Region: 1963 to 1968

| Location and region | Number of homes (in thousands) | | | | | | Percent distribution | | | | | |
|---------------------|-----------------------------------|------|------|------|------|------|----------------------|------|------|------|------|------|
| | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
| All locations.... | 178 | 168 | 174 | 180 | 184 | 191 | 100 | 100 | 100 | 100 | 100 | 100 |
| Northeast..... | 32 | 25 | 24 | 27 | 24 | 25 | 18 | 15 | 14 | 15 | 13 | 13 |
| North Central..... | 36 | 36 | 37 | 30 | 36 | 39 | 20 | 21 | 21 | 16 | 19 | 20 |
| South..... | 90 | 88 | 89 | 100 | 99 | 98 | 51 | 53 | 51 | 55 | 54 | 51 |
| West..... | 21 | 19 | 24 | 24 | 26 | 29 | 12 | 11 | 14 | 13 | 14 | 15 |
| Inside SMSA's..... | 77 | 70 | 74 | 80 | 88 | 83 | 100 | 100 | 100 | 100 | 100 | 100 |
| Northeast..... | 19 | 15 | 16 | 17 | 16 | 18 | 24 | 22 | 21 | 22 | 18 | 21 |
| North Central..... | 19 | 18 | 19 | 16 | 21 | 20 | 25 | 26 | 26 | 20 | 24 | 25 |
| South..... | 26 | 24 | 24 | 33 | 34 | 28 | 34 | 35 | 32 | 41 | 39 | 34 |
| West..... | 13 | 12 | 15 | 14 | 17 | 17 | 17 | 17 | 20 | 17 | 19 | 20 |
| Outside SMSA's..... | 101 | 98 | 100 | 99 | 96 | 108 | 100 | 100 | 100 | 100 | 100 | 100 |
| Northeast..... | 13 | 9 | 8 | 10 | 9 | 8 | 13 | 10 | 8 | 10 | 9 | 7 |
| North Central..... | 17 | 17 | 18 | 13 | 15 | 18 | 16 | 18 | 18 | 13 | 15 | 17 |
| South..... | 64 | 64 | 65 | 67 | 64 | 70 | 63 | 65 | 65 | 67 | 67 | 65 |
| West..... | 8 | 7 | 9 | 10 | 9 | 12 | 8 | 7 | 9 | 10 | 9 | 11 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

Table 27C.—Contractor-Built Homes Started, by Contract Price: 1963 to 1968

| Contract price | Number of homes (in thousands) | | | | | | Percent distribution | | | | | |
|--|-----------------------------------|------|------|------|------|------|----------------------|------|------|------|------|------|
| | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
| Homes with contract price reported.... | 156 | 128 | 139 | 146 | 142 | 167 | 100 | 100 | 100 | 100 | 100 | 100 |
| Under \$12,500..... | 33 | 27 | 35 | 38 | 43 | 58 | 21 | 21 | 25 | 26 | 30 | 35 |
| \$12,500 to \$14,999..... | 21 | 17 | 18 | 19 | 18 | 25 | 14 | 13 | 13 | 13 | 13 | 15 |
| \$15,000 to \$19,999..... | 34 | 31 | 36 | 37 | 34 | 41 | 22 | 24 | 26 | 26 | 24 | 24 |
| \$20,000 to \$24,999..... | 27 | 21 | 20 | 21 | 20 | 20 | 17 | 16 | 15 | 15 | 14 | 12 |
| \$25,000 to \$29,999..... | 16 | 10 | 12 | 14 | 12 | 11 | 10 | 8 | 9 | 9 | 8 | 7 |
| \$30,000 to \$39,999..... | 15 | 13 | 10 | 10 | 10 | 7 | 10 | 10 | 7 | 7 | 7 | 4 |
| \$40,000 and over..... | 9 | 10 | 7 | 6 | 6 | 6 | 6 | 8 | 5 | 4 | 4 | 3 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes the cost of land.

Table 27D.—Contractor-Built Homes Started—Median and Average Contract Price, for Each Location, by Region: 1963 to 1968

| Location and region | Median contract price (in dollars) | | | | | | Average contract price (in dollars) | | | | | |
|---------------------|------------------------------------|--------|--------|--------|---------|---------|-------------------------------------|--------|--------|--------|--------|------|
| | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
| All locations.. | 18,200 | 17,800 | 16,900 | 16,800 | 16,300 | 15,000 | 20,600 | 21,000 | 19,200 | 18,700 | 18,500 | (NA) |
| Northeast..... | 18,500 | 18,000 | 17,700 | 18,400 | 17,200 | 16,700 | 20,900 | 21,700 | 20,400 | 20,200 | 19,900 | (NA) |
| North Central.... | 22,500 | 21,500 | 20,400 | 19,200 | 20,000 | 17,300 | 26,300 | 25,100 | 22,200 | 21,400 | 21,500 | (NA) |
| South..... | 15,700 | 15,200 | 14,700 | 14,700 | 13,900 | 12,600 | 18,000 | 17,500 | 16,100 | 16,200 | 16,300 | (NA) |
| West..... | 21,300 | 22,600 | 19,000 | 18,100 | 16,800 | 16,200 | 23,200 | 27,400 | 23,700 | 21,400 | 20,600 | (NA) |
| Inside SMSA's..... | 21,100 | 21,800 | 20,100 | 20,000 | 18,800 | 16,700 | 24,200 | 25,500 | 22,700 | 22,500 | 21,700 | (NA) |
| Northeast..... | 19,200 | 20,000 | 18,300 | 18,600 | 17,500 | 17,000 | 21,800 | 23,400 | 20,300 | 21,000 | 20,500 | (NA) |
| North Central..... | 23,300 | 23,600 | 23,500 | 22,900 | 22,000 | 19,000 | 26,800 | 28,300 | 25,200 | 24,300 | 24,000 | (NA) |
| South..... | 19,600 | 20,900 | 19,000 | 18,900 | 17,200 | 14,900 | 23,200 | 23,000 | 20,800 | 20,300 | 20,500 | (NA) |
| West..... | 22,400 | 23,500 | 22,000 | 21,400 | 17,400 | 17,200 | 26,000 | 28,900 | 25,100 | 26,800 | 22,300 | (NA) |
| Outside SMSA's..... | 15,700 | 15,300 | 14,800 | 14,600 | 13,800 | 13,800 | 18,000 | 17,300 | 16,600 | 15,300 | 15,200 | (NA) |
| Northeast..... | 16,900 | 16,100 | 16,600 | 18,200 | 16,700 | 16,500 | 19,300 | 18,600 | 20,500 | 18,900 | 18,700 | (NA) |
| North Central..... | 21,800 | 20,000 | 18,300 | 16,700 | 16,900 | 16,900 | 25,600 | 21,500 | 19,200 | 17,700 | 17,300 | (NA) |
| South..... | 14,400 | 13,600 | 13,300 | 12,500 | <12,500 | <12,500 | 16,000 | 14,800 | 14,200 | 13,800 | 13,400 | (NA) |
| West..... | 13,700 | 20,600 | 15,200 | 14,800 | 15,500 | 15,700 | 18,900 | 24,900 | 21,900 | 15,600 | 18,100 | (NA) |

Note: Contract price excludes the cost of land.

(NA) Not available.

< 12,500 indicates less than \$12,500.

Table 28A.—Contractor-Built Homes Started, by Type of Financing, by Contract Price: 1968

| Type of financing | All contractor-built homes started | Homes with contract price reported | Homes with contract price of-- | | | | | Median contract price (dollars) | Average contract price (dollars) |
|---|------------------------------------|------------------------------------|--------------------------------|----------------------|----------------------|----------------------|-------------------|---------------------------------|----------------------------------|
| | | | Under \$12,500 | \$12,500 to \$14,999 | \$15,000 to \$19,999 | \$20,000 to \$24,999 | \$25,000 and over | | |
| Number of homes (in thousands) | | | | | | | | | |
| All contractor-built homes started..... | 178 | 156 | 33 | 21 | 34 | 27 | 41 | 18,200 | 20,600 |
| Type of financing reported..... | 158 | 147 | 32 | 20 | 32 | 25 | 37 | 18,100 | 20,300 |
| Mortgage financing..... | 123 | 116 | 25 | 17 | 27 | 18 | 29 | 17,700 | 20,300 |
| FHA-insured and VA-guaranteed..... | 17 | 16 | 5 | 4 | 4 | 2 | 1 | 14,500 | 17,600 |
| Conventional..... | 106 | 100 | 20 | 14 | 22 | 16 | 28 | 18,700 | 20,700 |
| Cash and equivalent transactions..... | 35 | 31 | 7 | 3 | 5 | 7 | 8 | 19,900 | 20,300 |
| Type of financing not reported..... | 20 | 9 | 1 | 1 | 2 | 2 | 3 | 21,400 | 26,800 |
| Percent distribution by type of financing | | | | | | | | | |
| Type of financing reported..... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | (X) | (X) |
| Mortgage financing..... | 78 | 79 | 77 | 85 | 84 | 71 | 78 | (X) | (X) |
| FHA-insured and VA-guaranteed..... | 11 | 11 | 16 | 19 | 14 | 7 | 3 | (X) | (X) |
| Conventional..... | 67 | 68 | 61 | 66 | 70 | 64 | 75 | (X) | (X) |
| Cash and equivalent transactions..... | 22 | 21 | 23 | 15 | 16 | 29 | 22 | (X) | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes the cost of land.

(X) Not applicable.

CHAPTER 4

Contractor-Built New One-Family Homes Started for Owner Occupancy

Contractor-built Homes Started (Chart 24)

In 1968, 178,000 new one-family homes were started for owner occupancy on owner's land by a general contractor. The contracts for these contractor-built homes were valued at \$3.7 billion. Half of these homes were located in the South.

Contract Price (Excluding Land) (Charts 25a to 26)

The median contract price of the contractor-built homes, excluding the cost of land, was \$18,200, ranging from a median of \$22,500 in the North Central region to a median of \$15,700 in the South. The average contract price of all contractor-built homes, excluding the cost of land was \$20,600, ranging from an average of \$26,300 in the North Central region to an average of \$18,000 in the South. Both the median and average contract prices for homes inside SMSA's were 34 percent higher than those for homes outside SMSA's.

Financing (Chart 27)

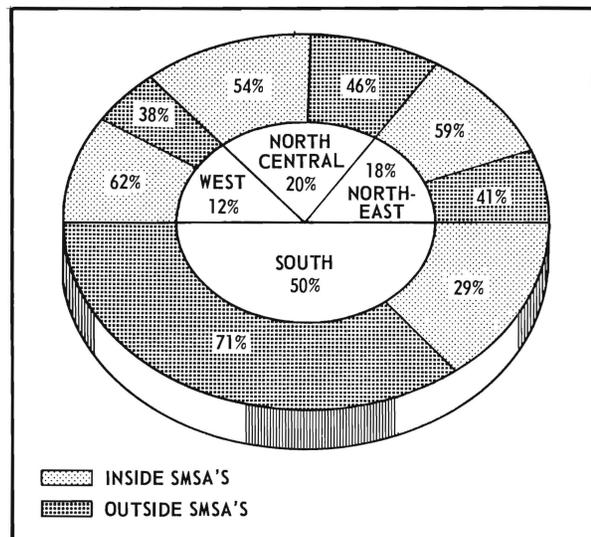
Sixty-seven percent of the homes were conventionally financed, 22 percent did not require a mortgage, and 11 percent were financed with FHA-insured or VA-guaranteed mortgages.

Square Foot Area (Charts 28 to 30)

Based on exterior dimensions, the median number of square feet of completely finished floor area of these contractor-built homes was 1,480 square feet. The average number of square feet for contractor-built homes was 1,605. Both median and average square foot areas were largest for houses in the West--1,765 and 1,775 square feet, respectively. About 13 percent of the homes had less than 1,000 square feet and 13 percent had 2,400 or more square feet.

The median contract price per square foot of completely finished floor area, excluding land, for the contractor-built homes, was \$11.95 in 1968 with a range from \$14.45 in the North Central region to \$10.85 in the South.

Chart 24.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968



Bedrooms and Bathrooms (Chart 31)

Approximately 64 percent of the contractor-built homes had 3 bedrooms and 20 percent had 4 bedrooms or more. About half of these homes had 2 bathrooms or more.

Appliances and Central Air Conditioning Included in Contract Price (Chart 32)

Nearly 2 out of every 3 contractor-built homes included a stove in the contract price. In contrast, about 1 in every 3 homes included a dishwasher in the contract price, and only 1 out of every 14 included a refrigerator. Nearly one-third of these homes included central air conditioning in the contract price.

Chart 25a.--Median Contract Price of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968

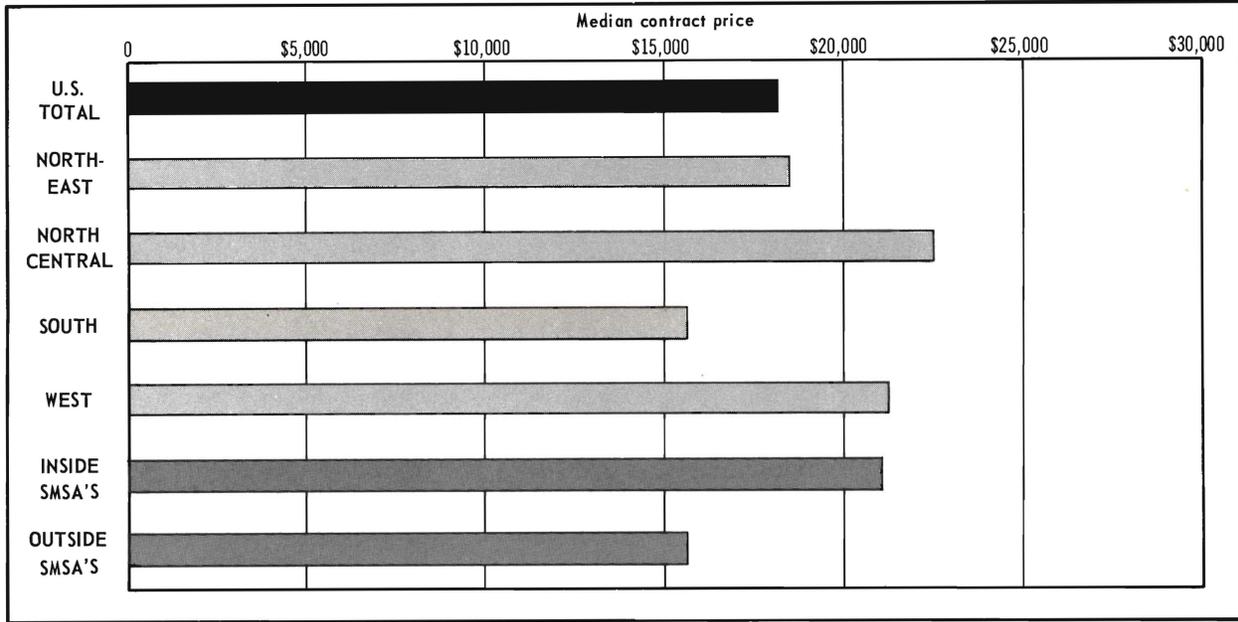


Chart 25b.--Average Contract Price of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968

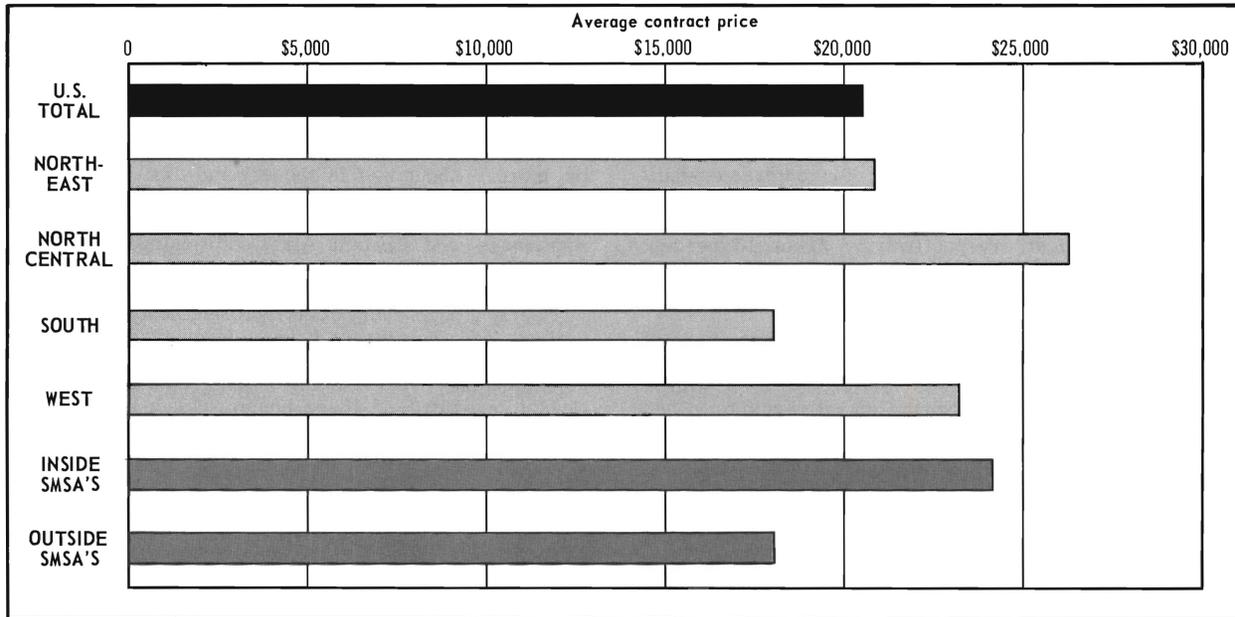


Chart 26.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Contract Price: 1968
(Percent distribution in parentheses)

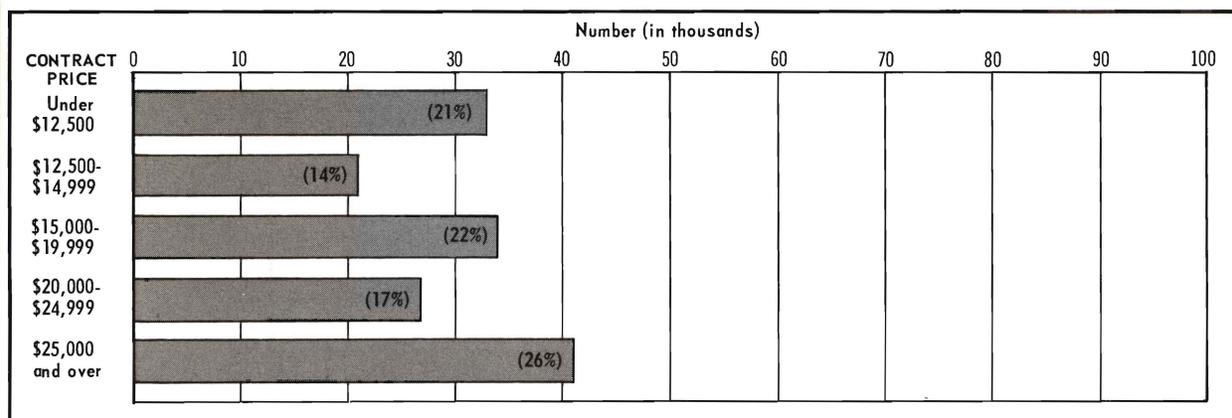
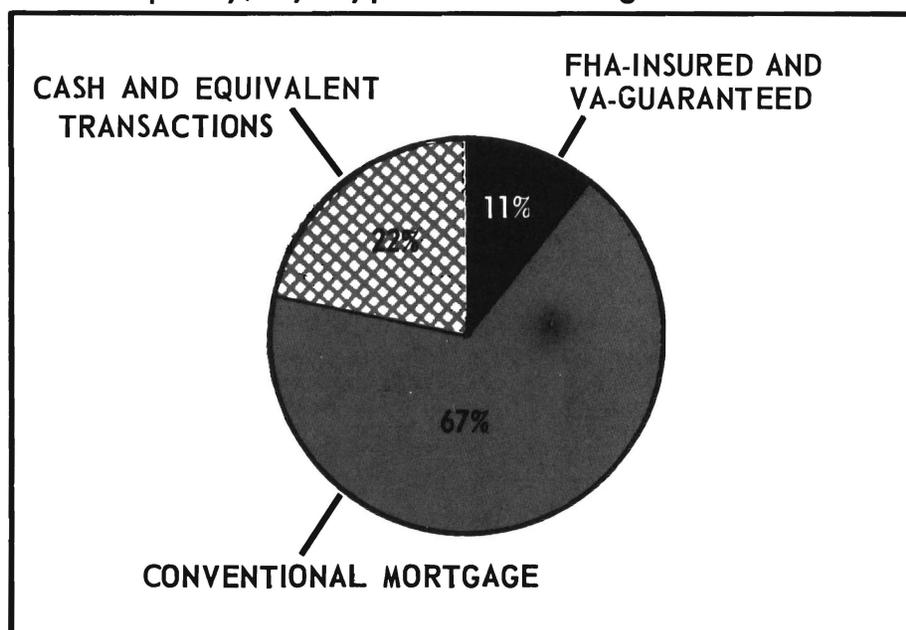


Chart 27.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Financing: 1968



Foundation (Chart 33)

Of the contractor-built homes, 45 percent had a full or partial basement, 24 percent were built on a slab foundation, and 31 percent were built with a crawl space. Basements were found in 87 percent of the homes in the Northeast and in 82 percent of those in the North Central region. Crawl spaces and slab foundations were popular in the South and West.

Automobile Parking Facility (Chart 34)

About three-fifths of the contractor-built homes were built with garages and 3 out of every 4 of these had garages for 2 or more cars. Sixty-eight percent of the homes in the North Central region had garages for 2 or more cars.

Heating Fuel (Chart 35)

Forty-six percent of the contractor-built homes used gas as the type of heating fuel and 35 percent used electricity.

Chart 28.--Median Number of Square Feet of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region: 1968
(Based on exterior dimensions)

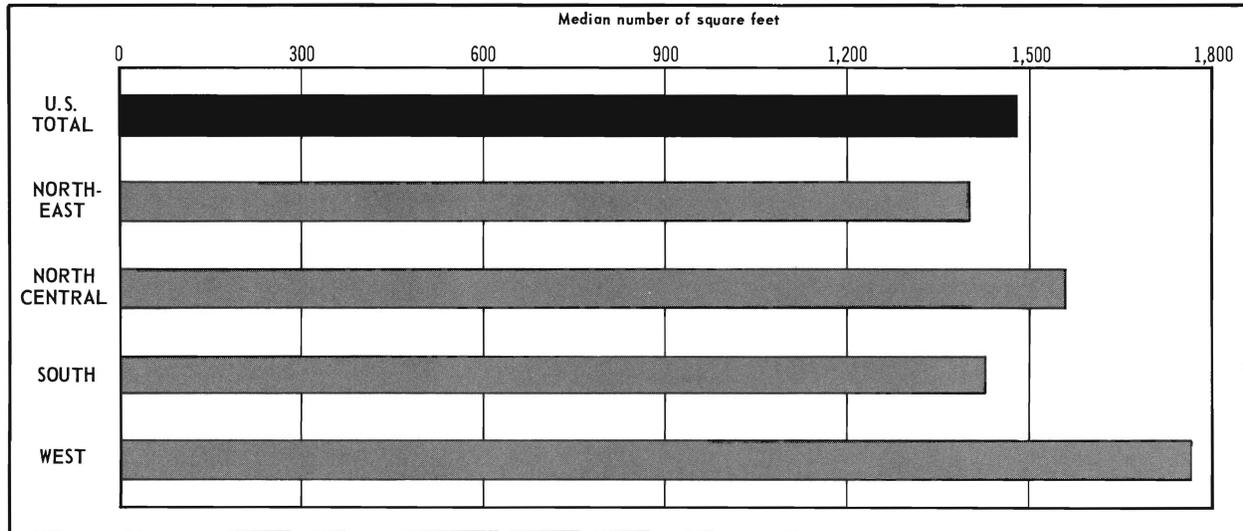


Chart 29.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Square Feet of Floor Area: 1968

(Based on exterior dimensions; percent distribution in parentheses)

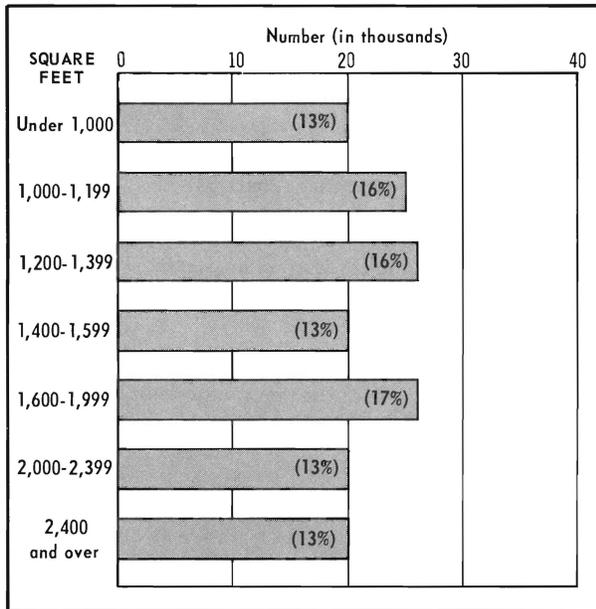


Chart 30.--Median Contract Price Per Square Foot of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy: 1968

(Based on exterior dimensions)

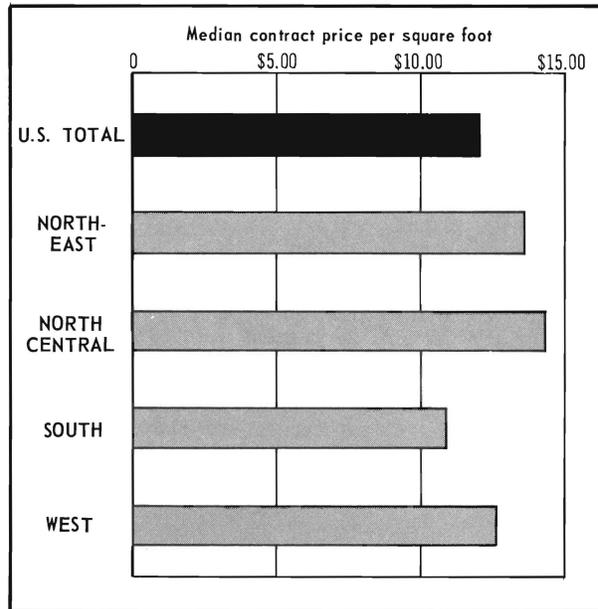


Chart 31.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Number of Bedrooms and Bathrooms: 1968

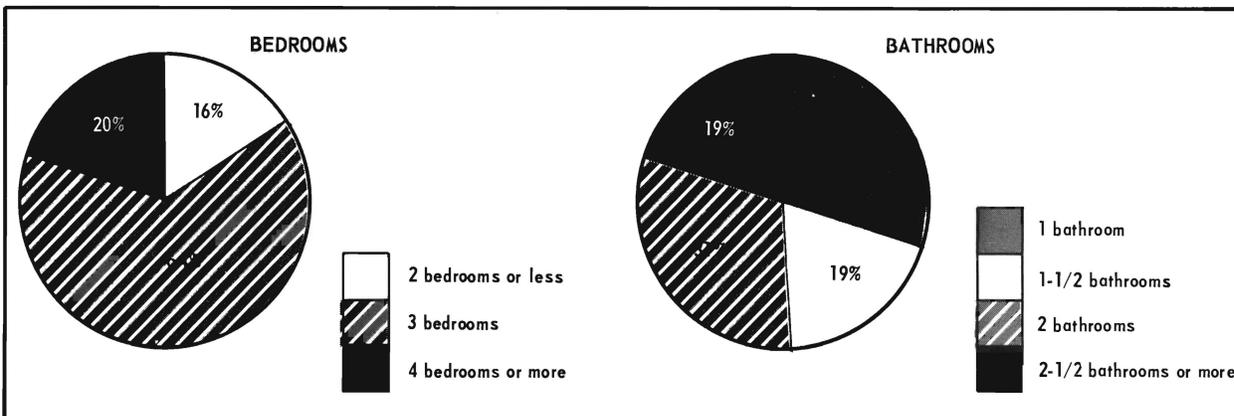


Chart 32.--Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, With Specified Appliances and Central Air Conditioning Included in Contract Price: 1968

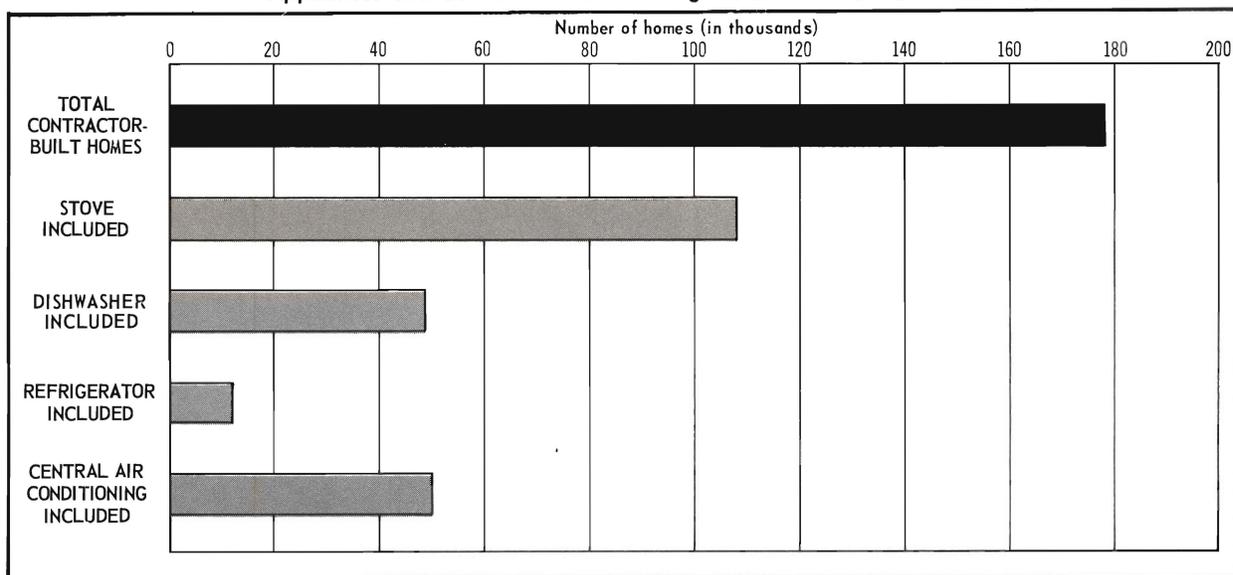


Chart 33.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Foundation, by Region: 1968

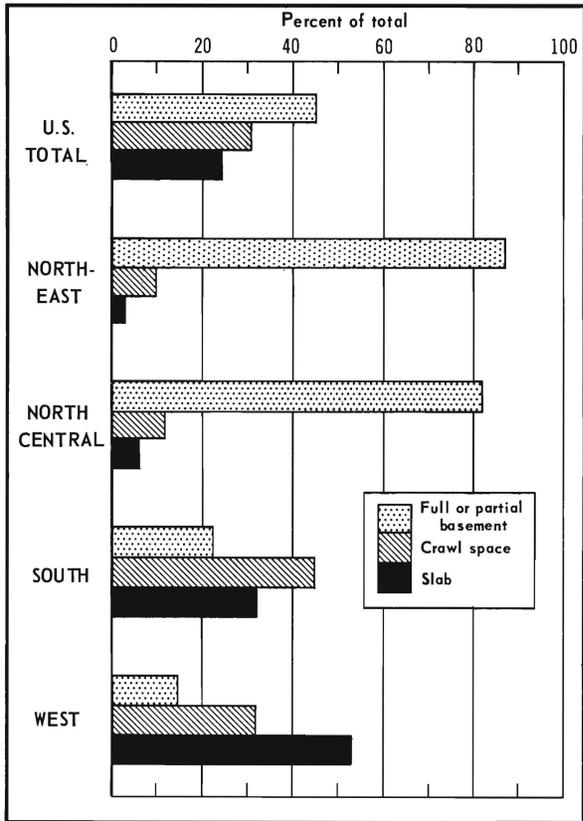


Chart 34.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Parking Facility, by Region: 1968

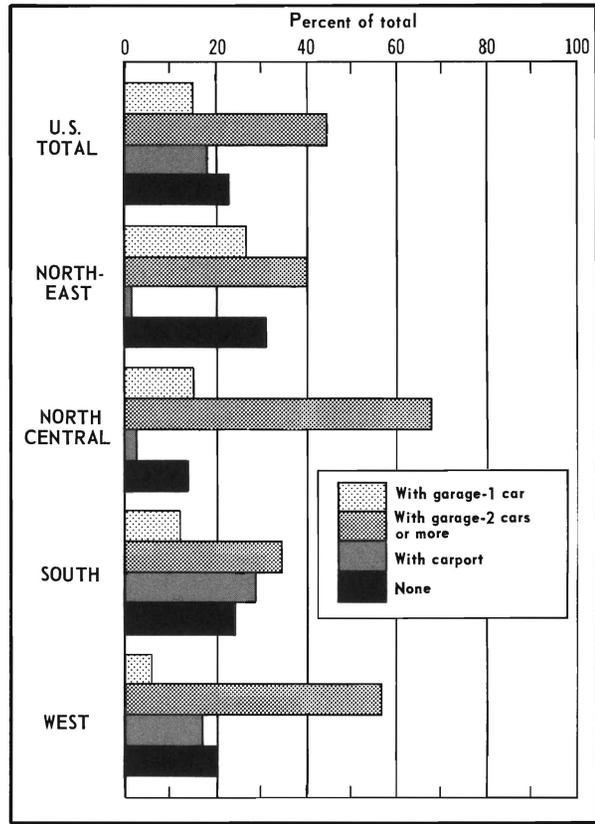


Table 28B.—Contractor-Built Homes Started, by Type of Financing: 1963 to 1968

| Type of financing | Number of homes (in thousands) | | | | | | Percent distribution | | | | | |
|---|--------------------------------|------|------|------|------|------|----------------------|------|------|------|------|------|
| | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
| All contractor-built homes started..... | 178 | 168 | 174 | 180 | 184 | 191 | (X) | (X) | (X) | (X) | (X) | (X) |
| Type of financing reported. | 158 | 146 | 160 | 166 | 167 | 172 | 100 | 100 | 100 | 100 | 100 | 100 |
| Mortgage financing..... | 123 | 117 | 123 | 138 | 133 | 139 | 78 | 80 | 77 | 83 | 80 | 81 |
| FHA-insured and VA-guaranteed..... | 17 | 15 | 16 | 17 | 16 | 20 | 11 | 10 | 10 | 10 | 9 | 12 |
| Conventional..... | 106 | 102 | 106 | 121 | 117 | 119 | 67 | 69 | 66 | 73 | 70 | 69 |
| Cash and equivalent transactions..... | 35 | 30 | 38 | 28 | 34 | 33 | 22 | 20 | 23 | 17 | 20 | 19 |
| Type of financing not reported..... | 20 | 21 | 14 | 13 | 17 | 19 | (X) | (X) | (X) | (X) | (X) | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.
(X) Not applicable.

Table 28C.—Contractor-Built Homes Started, by Type of Financing, by Location and Region: 1968

| Location and region | All contractor-built homes started ¹ | Type of financing reported | | | | |
|---|---|----------------------------|--------------------|-------------------------------|--------------|----------------------------------|
| | | Total | Mortgage financing | | | Cash and equivalent transactions |
| | | | Total | FHA-insured and VA-guaranteed | Conventional | |
| Number of homes (in thousands) | | | | | | |
| All contractor-built homes started..... | 178 | 158 | 123 | 17 | 106 | 35 |
| Inside SMSA's..... | 77 | 69 | 54 | 4 | 49 | 15 |
| Outside SMSA's..... | 101 | 90 | 70 | 13 | 57 | 20 |
| Northeast..... | 32 | 28 | 22 | 1 | 21 | 6 |
| North Central..... | 36 | 30 | 23 | 2 | 20 | 7 |
| South..... | 90 | 82 | 64 | 12 | 53 | 18 |
| West..... | 21 | 18 | 14 | 2 | 12 | 4 |
| Percent distribution by region | | | | | | |
| All contractor-built homes started..... | 100 | 100 | 100 | 100 | 100 | 100 |
| Inside SMSA's..... | 43 | 43 | 43 | 24 | 46 | 43 |
| Outside SMSA's..... | 57 | 57 | 57 | 76 | 54 | 57 |
| Northeast..... | 18 | 18 | 18 | 4 | 20 | 17 |
| North Central..... | 20 | 19 | 18 | 14 | 19 | 20 |
| South..... | 51 | 52 | 52 | 71 | 49 | 51 |
| West..... | 12 | 11 | 11 | 11 | 11 | 12 |
| Percent distribution by type of financing | | | | | | |
| All contractor-built homes started..... | (X) | 100 | 78 | 11 | 67 | 22 |
| Inside SMSA's..... | (X) | 100 | 78 | 6 | 72 | 22 |
| Outside SMSA's..... | (X) | 100 | 78 | 14 | 63 | 22 |
| Northeast..... | (X) | 100 | 78 | 3 | 76 | 22 |
| North Central..... | (X) | 100 | 76 | 8 | 68 | 24 |
| South..... | (X) | 100 | 78 | 14 | 64 | 22 |
| West..... | (X) | 100 | 77 | 10 | 67 | 23 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable.

¹Includes homes for which type of financing information was not reported.

Table 29A.—Contractor-Built Homes Started, by Square Feet of Floor Area, by Contract Price: 1968

| Floor area | All contractor-built homes started | Homes with contract price reported | Homes with contract price of-- | | | | | Median contract price (dollars) |
|--|------------------------------------|------------------------------------|--------------------------------|----------------------|----------------------|----------------------|-------------------|---------------------------------|
| | | | Under \$12,500 | \$12,500 to \$14,999 | \$15,000 to \$19,999 | \$20,000 to \$24,999 | \$25,000 and over | |
| Number of homes (in thousands) | | | | | | | | |
| All contractor-built homes started..... | 178 | 156 | 33 | 21 | 34 | 27 | 41 | 18,200 |
| Floor area reported..... | 157 | 144 | 31 | 20 | 31 | 24 | 38 | 18,200 |
| Under 1,000 sq. ft..... | 20 | 19 | 14 | 3 | 2 | (Z) | (Z) | < 12,500 |
| 1,000 to 1,199 sq. ft..... | 25 | 23 | 10 | 5 | 6 | 1 | (Z) | 13,300 |
| 1,200 to 1,399 sq. ft..... | 26 | 24 | 5 | 7 | 8 | 3 | 1 | 15,000 |
| 1,400 to 1,599 sq. ft..... | 20 | 18 | 2 | 3 | 7 | 4 | 2 | 17,100 |
| 1,600 to 1,999 sq. ft..... | 26 | 24 | (Z) | 1 | 7 | 8 | 7 | 21,900 |
| 2,000 to 2,399 sq. ft..... | 20 | 19 | (Z) | 1 | 1 | 5 | 12 | 27,600 |
| 2,400 sq. ft. and over..... | 20 | 17 | (Z) | (Z) | (Z) | 1 | 14 | > 35,000 |
| Floor area not reported ¹ | 21 | 12 | 2 | 1 | 3 | 2 | 3 | 18,800 |
| Percent distribution by floor area | | | | | | | | |
| Floor area reported..... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | (X) |
| Under 1,000 sq. ft..... | 13 | 13 | 46 | 14 | 6 | 2 | (Z) | (X) |
| 1,000 to 1,199 sq. ft..... | 16 | 16 | 32 | 25 | 20 | 6 | 1 | (X) |
| 1,200 to 1,399 sq. ft..... | 16 | 17 | 15 | 37 | 25 | 13 | 2 | (X) |
| 1,400 to 1,599 sq. ft..... | 13 | 13 | 5 | 15 | 23 | 18 | 6 | (X) |
| 1,600 to 1,999 sq. ft..... | 17 | 17 | 1 | 6 | 21 | 35 | 19 | (X) |
| 2,000 to 2,399 sq. ft..... | 13 | 13 | 1 | 3 | 3 | 20 | 32 | (X) |
| 2,400 sq. ft. and over..... | 13 | 12 | 1 | (Z) | 1 | 6 | 38 | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes the cost of land.

(X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

< 12,500 indicates less than \$12,500

> 35,000 indicates more than \$35,000.

¹Includes 4,000 homes for which dimensions were reported but which did not specify whether square foot area was based on interior or exterior dimensions.

Table 29B.—Contractor-Built Homes Started, by Square Feet of Floor Area: 1963 to 1968

| Floor area | Number of homes (in thousands) | | | | | | Percent distribution | | | | | |
|-----------------------------------|--------------------------------|------|------|------|------|------|----------------------|------|------|------|------|------|
| | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
| Homes with floor area reported... | 157 | 147 | 158 | 162 | 163 | 166 | 100 | 100 | 100 | 100 | 100 | 100 |
| Under 1,000 sq. ft..... | 20 | 14 | 19 | 18 | 22 | 23 | 13 | 10 | 12 | 11 | 13 | 14 |
| 1,000 to 1,199 sq. ft.. | 25 | 23 | 25 | 22 | 24 | 30 | 16 | 15 | 16 | 14 | 15 | 18 |
| 1,200 to 1,399 sq. ft.. | 26 | 23 | 28 | 27 | 25 | 27 | 16 | 16 | 18 | 17 | 16 | 16 |
| 1,400 to 1,599 sq. ft.. | 20 | 21 | 22 | 22 | 25 | 24 | 13 | 14 | 14 | 13 | 16 | 15 |
| 1,600 to 1,999 sq. ft.. | 26 | 29 | 26 | 34 | 30 | 26 | 17 | 20 | 16 | 21 | 18 | 16 |
| 2,000 to 2,399 sq. ft.. | 20 | 37 | 38 | 39 | 36 | 36 | { | 13 | 25 | 24 | 24 | 22 |
| 2,400 sq. ft. and over. | 20 | | | | | | | | | | | |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

Table 29C.—Contractor-Built Homes Started, by Square Feet of Floor Area, by Region and Type of Financing: 1968

| Floor area | All contractor-built homes started ¹ | Region | | | | Type of financing reported | | | | |
|--|---|------------|---------------|-------|------|----------------------------|--------------------|-------------------------------|--------------|----------------------------------|
| | | North-east | North Central | South | West | Total | Mortgage financing | | | Cash and equivalent transactions |
| | | | | | | | Total | FHA-insured and VA-guaranteed | Conventional | |
| Number of homes (in thousands) | | | | | | | | | | |
| All contractor-built homes started..... | 178 | 32 | 36 | 90 | 21 | 158 | 123 | 17 | 106 | 35 |
| Floor area reported..... | 157 | 26 | 31 | 83 | 17 | 145 | 113 | 16 | 98 | 32 |
| Under 1,000 sq. ft..... | 20 | 4 | 2 | 13 | 1 | 20 | 15 | 2 | 13 | 5 |
| 1,000 to 1,199 sq. ft.... | 25 | 5 | 5 | 13 | 2 | 24 | 20 | 5 | 15 | 3 |
| 1,200 to 1,399 sq. ft.... | 26 | 4 | 5 | 15 | 2 | 24 | 18 | 4 | 15 | 5 |
| 1,400 to 1,599 sq. ft.... | 20 | 3 | 4 | 11 | 1 | 19 | 16 | 3 | 14 | 3 |
| 1,600 to 1,999 sq. ft.... | 26 | 5 | 6 | 12 | 4 | 24 | 17 | 2 | 16 | 7 |
| 2,000 to 2,399 sq. ft.... | 20 | 3 | 4 | 10 | 3 | 18 | 13 | 1 | 13 | 5 |
| 2,400 sq. ft. and over... | 20 | 2 | 5 | 9 | 4 | 17 | 14 | (Z) | 14 | 4 |
| Floor area not reported ² ... | 21 | 5 | 5 | 7 | 4 | 13 | 10 | 1 | 9 | 3 |
| Percent distribution by floor area | | | | | | | | | | |
| Floor area reported..... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Under 1,000 sq. ft..... | 13 | 15 | 6 | 16 | 9 | 14 | 13 | 12 | 13 | 16 |
| 1,000 to 1,199 sq. ft.... | 16 | 19 | 17 | 15 | 11 | 16 | 18 | 34 | 15 | 10 |
| 1,200 to 1,399 sq. ft.... | 16 | 16 | 15 | 17 | 13 | 16 | 16 | 23 | 15 | 17 |
| 1,400 to 1,599 sq. ft.... | 13 | 12 | 14 | 14 | 8 | 13 | 14 | 17 | 14 | 9 |
| 1,600 to 1,999 sq. ft.... | 17 | 19 | 18 | 14 | 22 | 17 | 15 | 10 | 16 | 22 |
| 2,000 to 2,399 sq. ft.... | 13 | 10 | 14 | 12 | 16 | 12 | 11 | 3 | 13 | 14 |
| 2,400 sq. ft. and over... | 13 | 9 | 15 | 11 | 21 | 12 | 12 | (Z) | 14 | 11 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(Z) Fewer than 500 homes or less than 0.5 percent.

¹Includes homes for which type of financing information was not reported.

²Includes 4,000 homes for which dimensions were reported but which did not specify whether square foot area was based on interior or exterior dimensions.

Table 29D.—Contractor-Built Homes Started—Median and Average Square Feet of Floor Area, by Region and Type of Financing: 1968

| Region | Median square feet | Average square feet | Type of financing | Median square feet | Average square feet |
|---|--------------------|---------------------|---|--------------------|---------------------|
| All contractor-built homes started..... | 1,480 | 1,605 | All contractor-built homes started..... | 1,480 | 1,605 |
| Northeast..... | 1,400 | 1,510 | Type of financing reported... Mortgage financing..... | 1,460 1,445 | 1,575 1,580 |
| North Central..... | 1,560 | 1,700 | FHA-insured and VA-guaranteed..... | 1,230 | 1,245 |
| South..... | 1,425 | 1,565 | Conventional..... | 1,500 | 1,630 |
| West..... | 1,765 | 1,775 | Cash and equivalent transactions..... | 1,545 | 1,570 |
| | | | Type of financing not reported | 1,805 | 1,940 |

Table 29E.—Contractor-Built Homes Started—Median Square Feet of Floor Area by Region and Type of Financing: 1963 to 1968

| Region and type of financing | Median square feet | | | | | |
|-------------------------------------|--------------------|-------|-------|-------|-------|-------|
| | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
| Homes with floor area reported..... | 1,480 | 1,530 | 1,465 | 1,525 | 1,480 | 1,425 |
| Northeast..... | 1,400 | 1,395 | 1,380 | 1,355 | 1,380 | 1,395 |
| North Central..... | 1,560 | 1,590 | 1,560 | 1,545 | 1,540 | 1,425 |
| South..... | 1,425 | 1,500 | 1,455 | 1,550 | 1,480 | 1,455 |
| West..... | 1,765 | 1,790 | 1,435 | 1,565 | 1,480 | 1,355 |
| Type of financing reported..... | 1,460 | 1,515 | 1,455 | 1,520 | 1,475 | 1,420 |
| Mortgage financing..... | 1,445 | 1,525 | 1,475 | 1,535 | 1,495 | 1,435 |
| FHA-insured and VA-guaranteed.. | 1,230 | 1,355 | 1,305 | 1,440 | 1,240 | 1,320 |
| Conventional..... | 1,500 | 1,570 | 1,515 | 1,550 | 1,540 | 1,455 |
| Cash and equivalent transactions. | 1,545 | 1,470 | 1,400 | 1,445 | 1,425 | 1,320 |
| Type of financing not reported..... | 1,805 | 1,705 | 1,655 | 1,695 | 1,525 | 1,575 |

Table 30A.—Contractor-Built Homes Started, by Contract Price Per Square Foot of Floor Area, by Contract Price: 1968

| Contract price per square foot | All contractor-built homes started | Homes with contract price reported | Homes with contract price of-- | | | | | Median contract price (dollars) |
|--|------------------------------------|------------------------------------|--------------------------------|----------------------|----------------------|----------------------|-------------------|---------------------------------|
| | | | Under \$12,500 | \$12,500 to \$14,999 | \$15,000 to \$19,999 | \$20,000 to \$24,999 | \$25,000 and over | |
| Number of homes (in thousands) | | | | | | | | |
| All contractor-built homes started..... | 178 | 156 | 33 | 21 | 34 | 27 | 41 | 18,200 |
| Floor area reported..... | (X) | 144 | 31 | 20 | 31 | 24 | 38 | 18,200 |
| Under \$8.00 per sq. ft..... | (X) | 14 | 12 | 1 | 1 | (Z) | (Z) | < 12,500 |
| \$8.00 to \$9.99 per sq. ft..... | (X) | 22 | 8 | 5 | 4 | 3 | 2 | 13,800 |
| \$10.00 to \$11.99 per sq. ft..... | (X) | 37 | 8 | 7 | 10 | 6 | 6 | 16,100 |
| \$12.00 to \$14.99 per sq. ft..... | (X) | 37 | 2 | 5 | 10 | 8 | 12 | 20,800 |
| \$15.00 per sq. ft. and over..... | (X) | 34 | 1 | 2 | 7 | 7 | 18 | 25,900 |
| Floor area not reported ¹ | (X) | 12 | 2 | 1 | 3 | 2 | 3 | 18,800 |
| Percent distribution by contract price per square foot | | | | | | | | |
| Floor area reported..... | (X) | 100 | 100 | 100 | 100 | 100 | 100 | (X) |
| Under \$8.00 per sq. ft..... | (X) | 10 | 38 | 6 | 3 | 1 | 1 | (X) |
| \$8.00 to \$9.99 per sq. ft..... | (X) | 15 | 26 | 25 | 12 | 13 | 4 | (X) |
| \$10.00 to \$11.99 per sq. ft..... | (X) | 26 | 26 | 37 | 31 | 24 | 16 | (X) |
| \$12.00 to \$14.99 per sq. ft..... | (X) | 26 | 7 | 24 | 33 | 33 | 32 | (X) |
| \$15.00 per sq. ft and over..... | (X) | 23 | 2 | 8 | 22 | 29 | 47 | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes the cost of land.

(X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

<12,500 indicates less than \$12,500.

¹Includes 4,000 homes for which dimensions were reported but which did not specify whether square foot area was based on interior or exterior dimensions.

Table 30B.—Contractor-Built Homes Started, by Contract Price Per Square Foot of Floor Area: 1963 to 1968

| Contract price per square foot | Number of homes (in thousands) | | | | | | Percent distribution | | | | | |
|--|--------------------------------|------|------|------|------|------|----------------------|------|------|------|------|------|
| | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
| Homes with contract price and floor area reported. | 144 | 120 | 131 | 135 | 129 | 149 | 100 | 100 | 100 | 100 | 100 | 100 |
| Under \$8.00 per sq. ft..... | 14 | 12 | 18 | 24 | 23 | 35 | 10 | 10 | 14 | 18 | 18 | 23 |
| \$8.00 to \$9.99 per sq. ft.... | 22 | 23 | 26 | 27 | 32 | 33 | 15 | 19 | 20 | 20 | 25 | 22 |
| \$10.00 to \$11.99 per sq. ft.. | 37 | 33 | 33 | 35 | 30 | 34 | 26 | 28 | 25 | 26 | 23 | 23 |
| \$12.00 to \$14.99 per sq. ft.. | 37 | 26 | 33 | 32 | 27 | 30 | 26 | 22 | 25 | 23 | 21 | 20 |
| \$15.00 per sq. ft. and over.. | 34 | 26 | 20 | 18 | 17 | 17 | 23 | 21 | 15 | 13 | 13 | 11 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes the cost of land.

Table 30C.—Contractor-Built Homes Started, by Contract Price Per Square Foot of Floor Area, by Region and Type of Financing: 1968

| Contract price per square foot | Homes with contract price reported ¹ | Region | | | | Type of financing reported | | | | |
|--|---|------------|---------------|-------|------|----------------------------|--------------------|-------------------------------|--------------|----------------------------------|
| | | North-east | North Central | South | West | Total | Mortgage financing | | | Cash and equivalent transactions |
| | | | | | | | Total | FHA-insured and VA-guaranteed | Conventional | |
| Number of homes (in thousands) | | | | | | | | | | |
| All contractor-built homes started..... | 156 | 27 | 29 | 82 | 17 | 147 | 116 | 16 | 100 | 31 |
| Floor area reported..... | 144 | 24 | 27 | 78 | 15 | 136 | 107 | 15 | 92 | 29 |
| Under \$8.00 per sq. ft.... | 14 | 1 | 1 | 11 | 1 | 13 | 9 | 1 | 8 | 5 |
| \$8.00 to \$9.99 per sq. ft.. | 22 | 2 | 2 | 15 | 3 | 21 | 17 | 3 | 15 | 4 |
| \$10.00 to \$11.99 per sq. ft | 37 | 5 | 4 | 26 | 3 | 36 | 30 | 5 | 25 | 5 |
| \$12.00 to \$14.99 per sq. ft | 37 | 7 | 8 | 18 | 4 | 35 | 27 | 5 | 22 | 8 |
| \$15.00 per sq. ft. and over | 34 | 9 | 12 | 8 | 4 | 31 | 24 | 1 | 22 | 7 |
| Floor area not reported ² | 12 | 2 | 3 | 5 | 2 | 11 | 8 | 1 | 7 | 2 |
| Percent distribution by contract price per square foot | | | | | | | | | | |
| Floor area reported..... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Under \$8.00 per sq. ft.... | 10 | 5 | 3 | 15 | 7 | 10 | 8 | 7 | 8 | 16 |
| \$8.00 to \$9.99 per sq. ft.. | 15 | 10 | 7 | 19 | 17 | 15 | 16 | 17 | 16 | 13 |
| \$10.00 to \$11.99 per sq. ft | 26 | 20 | 13 | 33 | 19 | 26 | 28 | 32 | 28 | 18 |
| \$12.00 to \$14.99 per sq. ft | 26 | 28 | 30 | 23 | 27 | 26 | 25 | 34 | 24 | 28 |
| \$15.00 per sq. ft. and over | 23 | 38 | 46 | 10 | 30 | 23 | 22 | 9 | 24 | 25 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes the cost of land.

¹Includes homes for which type of financing information was not reported.

²Includes 4,000 homes for which dimensions were reported but which did not specify whether square foot area was based on interior or exterior dimensions.

CHAPTER 4

Contractor-Built New One-Family Homes Started for Owner Occupancy

Contractor-built Homes Started (Chart 24)

In 1968, 178,000 new one-family homes were started for owner occupancy on owner's land by a general contractor. The contracts for these contractor-built homes were valued at \$3.7 billion. Half of these homes were located in the South.

Contract Price (Excluding Land) (Charts 25a to 26)

The median contract price of the contractor-built homes, excluding the cost of land, was \$18,200, ranging from a median of \$22,500 in the North Central region to a median of \$15,700 in the South. The average contract price of all contractor-built homes, excluding the cost of land was \$20,600, ranging from an average of \$26,300 in the North Central region to an average of \$18,000 in the South. Both the median and average contract prices for homes inside SMSA's were 34 percent higher than those for homes outside SMSA's.

Financing (Chart 27)

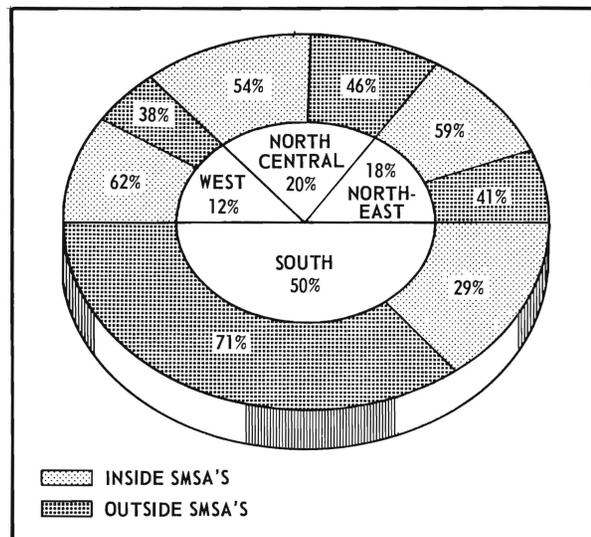
Sixty-seven percent of the homes were conventionally financed, 22 percent did not require a mortgage, and 11 percent were financed with FHA-insured or VA-guaranteed mortgages.

Square Foot Area (Charts 28 to 30)

Based on exterior dimensions, the median number of square feet of completely finished floor area of these contractor-built homes was 1,480 square feet. The average number of square feet for contractor-built homes was 1,605. Both median and average square foot areas were largest for houses in the West--1,765 and 1,775 square feet, respectively. About 13 percent of the homes had less than 1,000 square feet and 13 percent had 2,400 or more square feet.

The median contract price per square foot of completely finished floor area, excluding land, for the contractor-built homes, was \$11.95 in 1968 with a range from \$14.45 in the North Central region to \$10.85 in the South.

Chart 24.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968



Bedrooms and Bathrooms (Chart 31)

Approximately 64 percent of the contractor-built homes had 3 bedrooms and 20 percent had 4 bedrooms or more. About half of these homes had 2 bathrooms or more.

Appliances and Central Air Conditioning Included in Contract Price (Chart 32)

Nearly 2 out of every 3 contractor-built homes included a stove in the contract price. In contrast, about 1 in every 3 homes included a dishwasher in the contract price, and only 1 out of every 14 included a refrigerator. Nearly one-third of these homes included central air conditioning in the contract price.

Chart 25a.--Median Contract Price of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968

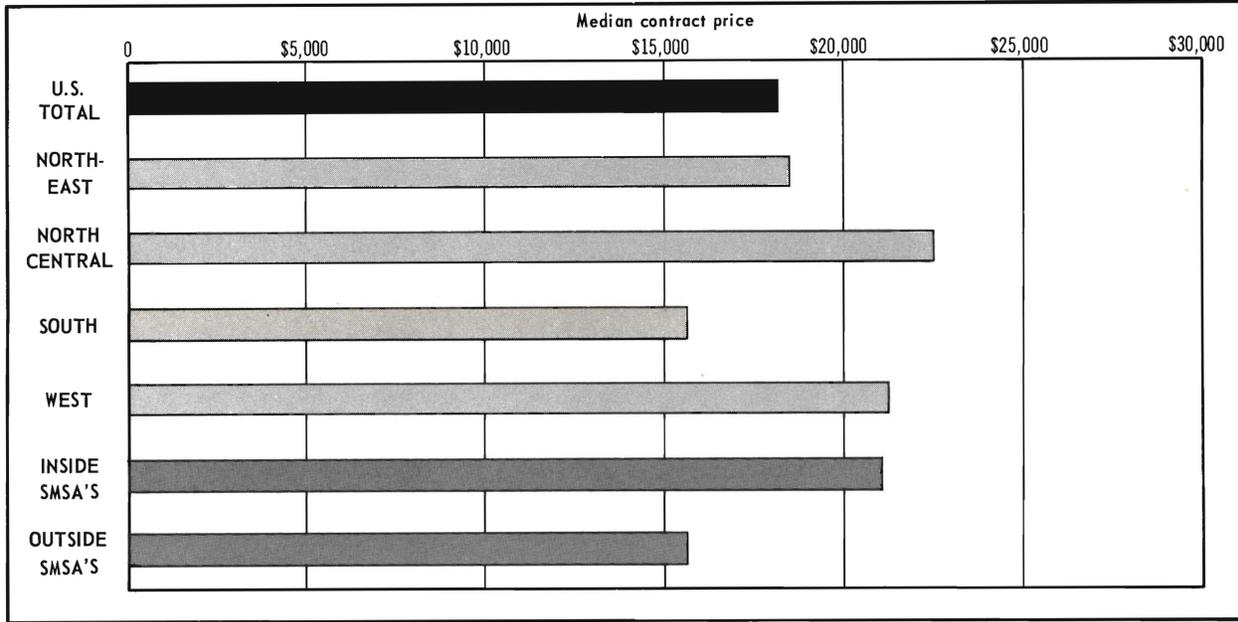


Chart 25b.--Average Contract Price of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968

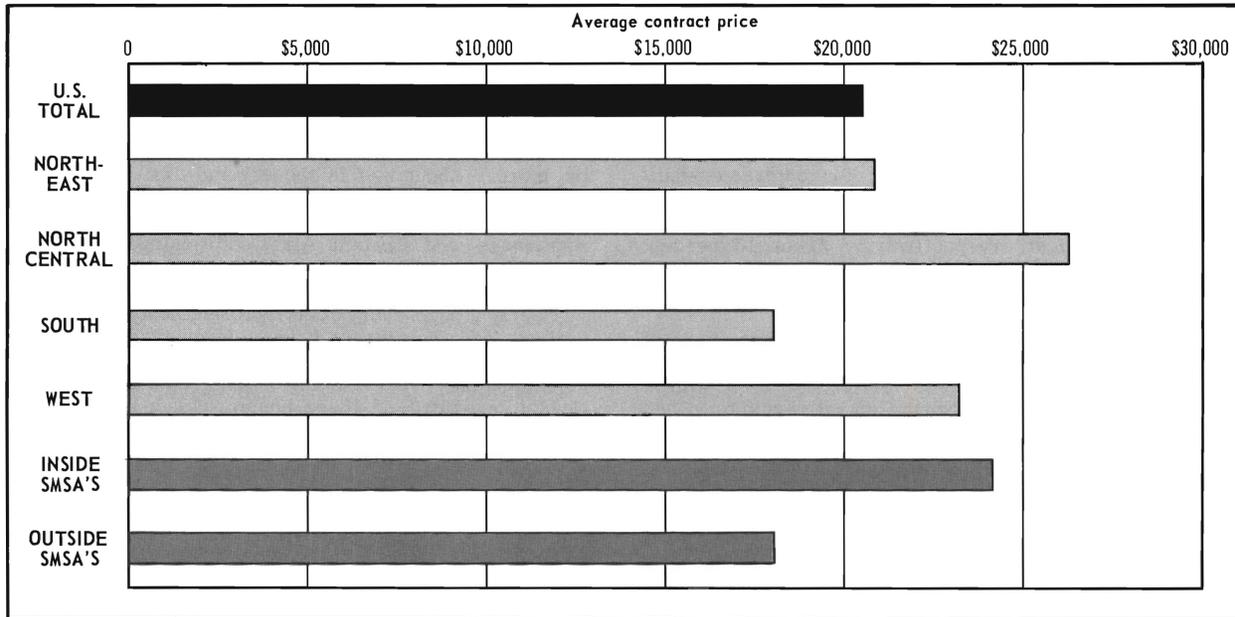


Chart 26.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Contract Price: 1968
(Percent distribution in parentheses)

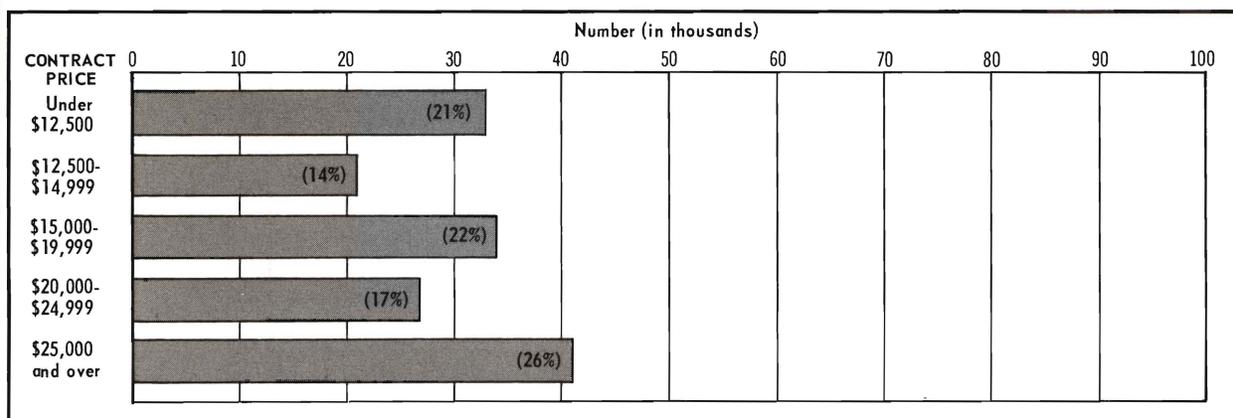
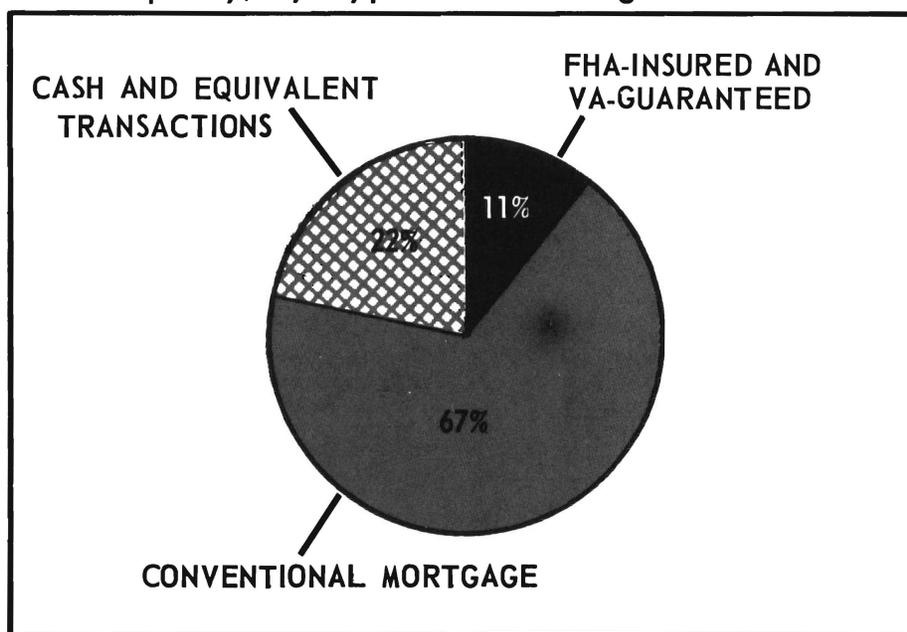


Chart 27.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Financing: 1968



Foundation (Chart 33)

Of the contractor-built homes, 45 percent had a full or partial basement, 24 percent were built on a slab foundation, and 31 percent were built with a crawl space. Basements were found in 87 percent of the homes in the Northeast and in 82 percent of those in the North Central region. Crawl spaces and slab foundations were popular in the South and West.

Automobile Parking Facility (Chart 34)

About three-fifths of the contractor-built homes were built with garages and 3 out of every 4 of these had garages for 2 or more cars. Sixty-eight percent of the homes in the North Central region had garages for 2 or more cars.

Heating Fuel (Chart 35)

Forty-six percent of the contractor-built homes used gas as the type of heating fuel and 35 percent used used electricity.

Chart 28.--Median Number of Square Feet of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region: 1968
(Based on exterior dimensions)

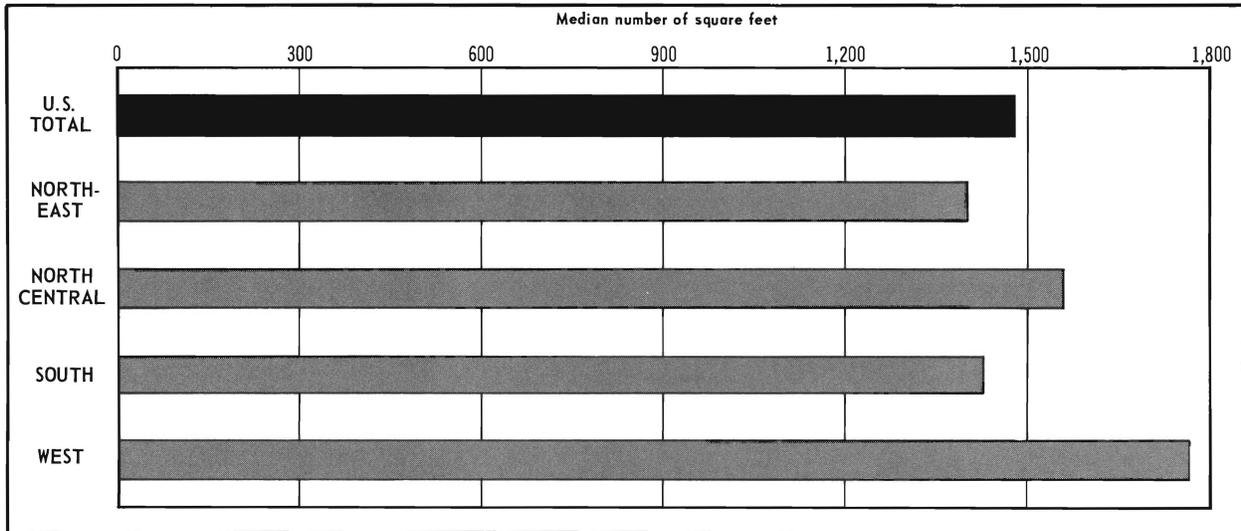


Chart 29.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Square Feet of Floor Area: 1968

(Based on exterior dimensions; percent distribution in parentheses)

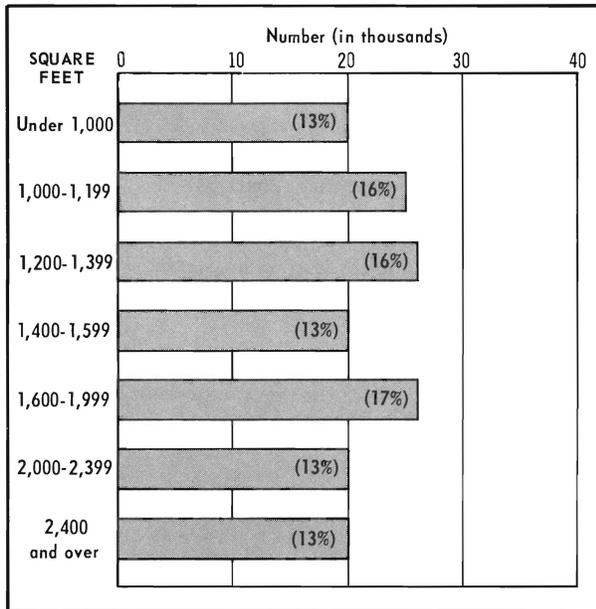


Chart 30.--Median Contract Price Per Square Foot of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy: 1968

(Based on exterior dimensions)

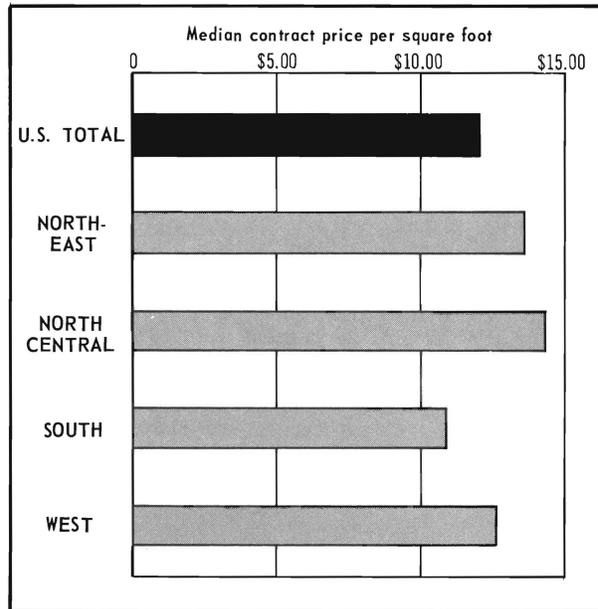


Chart 31.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Number of Bedrooms and Bathrooms: 1968

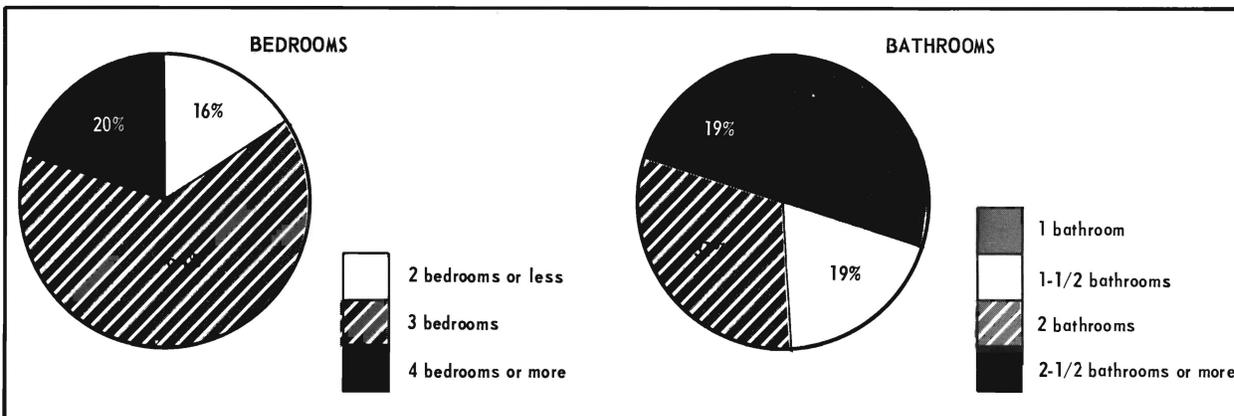


Chart 32.--Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, With Specified Appliances and Central Air Conditioning Included in Contract Price: 1968

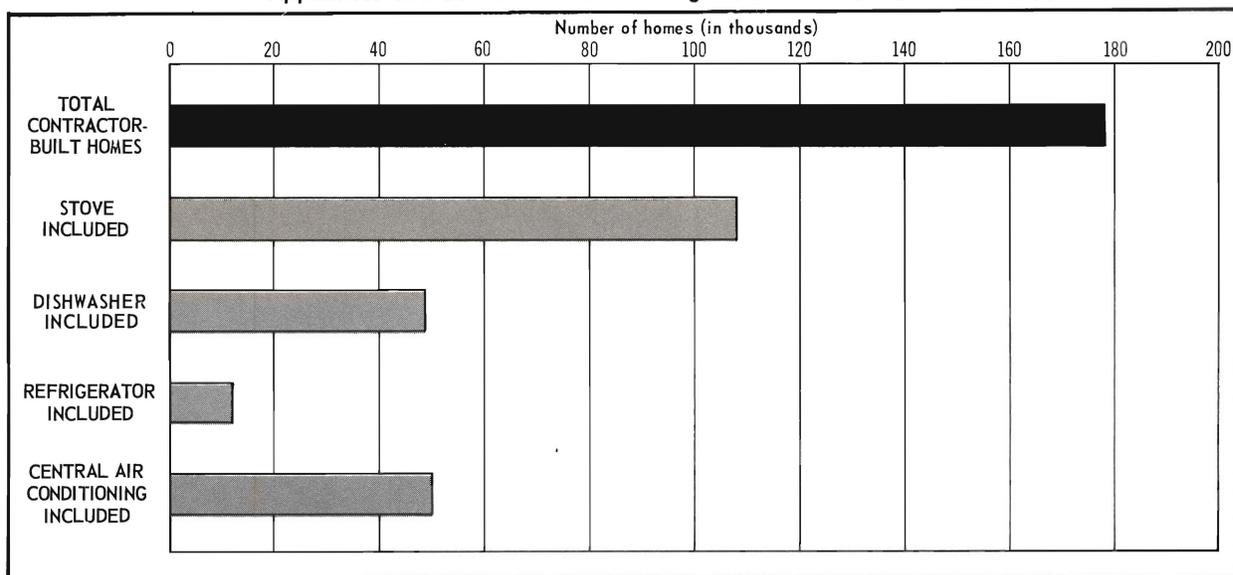


Chart 33.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Foundation, by Region: 1968

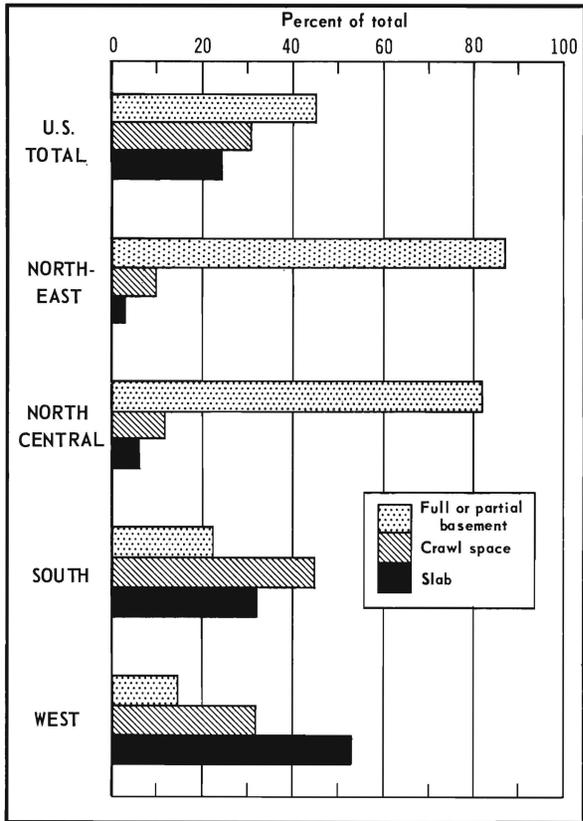
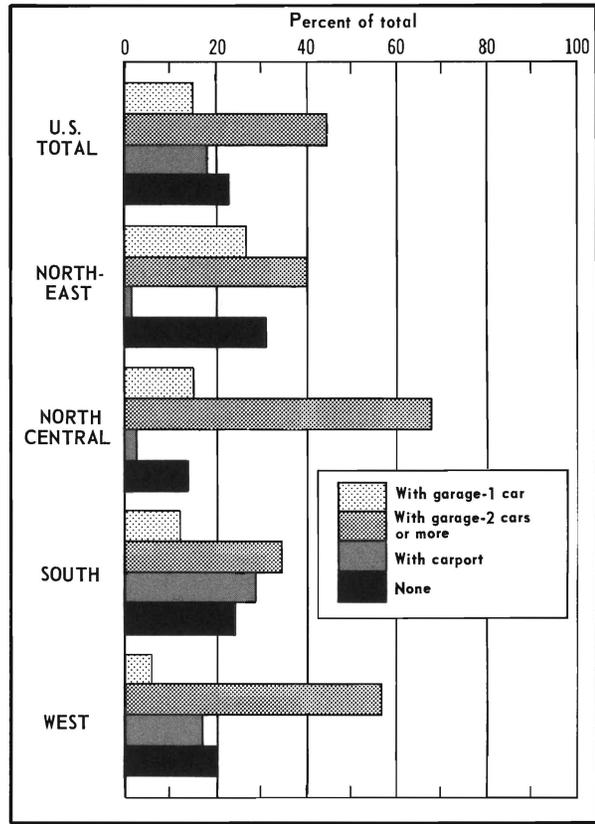


Chart 34.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Parking Facility, by Region: 1968



CONTRACTOR-BUILT HOMES STARTED FOR OWNER OCCUPANCY

Table 30D.—Contractor-Built Homes Started—Median Contract Price Per Square Foot of Floor Area, by Region and Type of Financing: 1963 to 1968

| Region and type of financing | Median contract price per square foot (in dollars) | | | | | |
|--|---|-------|-------|-------|-------|-------|
| | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
| Homes with contract price and floor area reported..... | 11.95 | 11.45 | 11.20 | 10.90 | 10.55 | 10.30 |
| Northeast..... | 13.60 | 13.60 | 13.15 | 12.70 | 12.75 | 12.40 |
| North Central..... | 14.45 | 14.30 | 13.20 | 12.80 | 12.25 | 11.95 |
| South..... | 10.85 | 10.30 | 10.05 | 9.70 | 9.40 | 9.15 |
| West..... | 12.65 | 13.05 | 12.25 | 11.35 | 11.25 | 11.05 |
| Type of financing reported..... | 11.90 | 11.40 | 11.20 | 10.95 | 10.55 | 10.35 |
| Mortgage financing..... | 11.80 | 11.40 | 11.10 | 11.00 | 10.60 | 10.40 |
| FHA-insured and VA-guaranteed.. | 11.45 | 11.85 | 10.90 | 10.30 | 9.65 | 10.95 |
| Conventional..... | 11.85 | 11.45 | 11.15 | 11.15 | 10.65 | 10.20 |
| Cash and equivalent transactions. | 12.25 | 11.40 | 11.65 | 10.50 | 10.45 | 10.15 |
| Type of financing not reported..... | 13.40 | 13.95 | 11.50 | 10.80 | 10.10 | 10.95 |

Note: Contract price excludes the cost of land.

Table 31A.—Contractor-Built Homes Started, by Number of Bedrooms in Home, by Contract Price: 1968

| Number of bedrooms in home | All contractor-built homes started | Homes with contract price reported | Homes with contract price of- | | | | | Median contract price (dollars) |
|--|------------------------------------|------------------------------------|-------------------------------|----------------------|----------------------|----------------------|-------------------|---------------------------------|
| | | | Under \$12,500 | \$12,500 to \$14,999 | \$15,000 to \$19,999 | \$20,000 to \$24,999 | \$25,000 and over | |
| Number of homes (in thousands) | | | | | | | | |
| All contractor-built homes started..... | 178 | 156 | 33 | 21 | 34 | 27 | 41 | 18,200 |
| Bedrooms reported..... | 172 | 155 | 33 | 21 | 34 | 27 | 40 | 18,200 |
| 2 bedrooms or less..... | 28 | 24 | 12 | 3 | 5 | 2 | 2 | < 12,500 |
| 3 bedrooms..... | 110 | 101 | 20 | 17 | 26 | 20 | 18 | 17,200 |
| 4 bedrooms or more..... | 34 | 30 | (Z) | 1 | 3 | 5 | 20 | 29,600 |
| Bedrooms not reported..... | 6 | 1 | (Z) | (Z) | (Z) | - | (Z) | 16,100 |
| Percent distribution by number of bedrooms in home | | | | | | | | |
| Bedrooms reported..... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | (X) |
| 2 bedrooms or less..... | 16 | 15 | 37 | 14 | 13 | 9 | 4 | (X) |
| 3 bedrooms..... | 64 | 65 | 61 | 82 | 77 | 74 | 45 | (X) |
| 4 bedrooms or more..... | 20 | 19 | 1 | 4 | 9 | 18 | 51 | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes the cost of land.

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.
< 12,500 indicates less than \$12,500.

Table 31B.—Contractor-Built Homes Started, by Number of Bedrooms in Home, by Region: 1963 to 1968

| Region and number of bedrooms in home | Number of homes (in thousands) | | | | | | Percent distribution | | | | | |
|---------------------------------------|--------------------------------|------|------|------|------|------|----------------------|------|------|------|------|------|
| | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
| All regions..... | 178 | 168 | 174 | 180 | 184 | 191 | (X) | (X) | (X) | (X) | (X) | (X) |
| Bedrooms reported..... | 172 | 159 | 170 | 177 | 182 | 189 | 100 | 100 | 100 | 100 | 100 | 100 |
| 2 bedrooms or less... | 28 | 23 | 28 | 27 | 35 | 41 | 16 | 15 | 17 | 15 | 19 | 22 |
| 3 bedrooms..... | 110 | 106 | 109 | 115 | 117 | 120 | 64 | 66 | 64 | 65 | 64 | 64 |
| 4 bedrooms or more... | 34 | 30 | 33 | 35 | 30 | 28 | 20 | 19 | 19 | 20 | 17 | 15 |
| Bedrooms not reported.. | 6 | 9 | 4 | 3 | 3 | 2 | (X) | (X) | (X) | (X) | (X) | (X) |
| Northeast..... | 32 | 25 | 24 | 27 | 24 | 25 | (X) | (X) | (X) | (X) | (X) | (X) |
| Bedrooms reported..... | 30 | 22 | 23 | 26 | 23 | 25 | 100 | 100 | 100 | 100 | 100 | 100 |
| 2 bedrooms or less... | 5 | 4 | 5 | 3 | 4 | 4 | 18 | 17 | 20 | 12 | 17 | 16 |
| 3 bedrooms..... | 17 | 14 | 14 | 18 | 14 | 16 | 56 | 63 | 61 | 66 | 63 | 63 |
| 4 bedrooms or more... | 8 | 4 | 4 | 6 | 5 | 5 | 26 | 20 | 19 | 21 | 20 | 20 |
| Bedrooms not reported.. | 2 | 3 | 1 | (Z) | 1 | (Z) | (X) | (X) | (X) | (X) | (X) | (X) |
| North Central..... | 36 | 36 | 37 | 30 | 36 | 39 | (X) | (X) | (X) | (X) | (X) | (X) |
| Bedrooms reported..... | 34 | 33 | 35 | 29 | 35 | 38 | 100 | 100 | 100 | 100 | 100 | 100 |
| 2 bedrooms or less... | 5 | 4 | 4 | 4 | 5 | 5 | 14 | 13 | 12 | 13 | 14 | 14 |
| 3 bedrooms..... | 21 | 20 | 22 | 18 | 23 | 27 | 61 | 62 | 62 | 64 | 64 | 70 |
| 4 bedrooms or more... | 8 | 8 | 9 | 7 | 8 | 6 | 24 | 24 | 26 | 23 | 22 | 17 |
| Bedrooms not reported.. | 2 | 3 | 2 | 1 | (Z) | 1 | (X) | (X) | (X) | (X) | (X) | (X) |
| South..... | 90 | 88 | 89 | 100 | 99 | 98 | (X) | (X) | (X) | (X) | (X) | (X) |
| Bedrooms reported..... | 88 | 86 | 88 | 98 | 98 | 97 | 100 | 100 | 100 | 100 | 100 | 100 |
| 2 bedrooms or less... | 14 | 12 | 16 | 16 | 19 | 24 | 16 | 14 | 18 | 16 | 20 | 25 |
| 3 bedrooms..... | 60 | 62 | 60 | 65 | 65 | 62 | 68 | 71 | 68 | 66 | 67 | 64 |
| 4 bedrooms or more... | 14 | 13 | 12 | 17 | 13 | 11 | 16 | 15 | 14 | 17 | 14 | 12 |
| Bedrooms not reported.. | 2 | 2 | 1 | 2 | 1 | 1 | (X) | (X) | (X) | (X) | (X) | (X) |
| West..... | 21 | 19 | 24 | 24 | 26 | 29 | (X) | (X) | (X) | (X) | (X) | (X) |
| Bedrooms reported..... | 20 | 18 | 24 | 24 | 25 | 28 | 100 | 100 | 100 | 100 | 100 | 100 |
| 2 bedrooms or less... | 3 | 3 | 4 | 4 | 7 | 8 | 17 | 19 | 16 | 18 | 26 | 27 |
| 3 bedrooms..... | 12 | 10 | 13 | 14 | 14 | 16 | 61 | 54 | 55 | 58 | 55 | 55 |
| 4 bedrooms or more... | 4 | 5 | 7 | 6 | 5 | 5 | 22 | 27 | 29 | 24 | 19 | 18 |
| Bedrooms not reported.. | 1 | 1 | (Z) | (Z) | 1 | 1 | (X) | (X) | (X) | (X) | (X) | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

Table 32A.—Contractor-Built Homes Started, by Number of Bathrooms in Home, by Contract Price: 1968

| Number of bathrooms in home | All contractor-built homes started | Homes with contract price reported | Homes with contract price of— | | | | | Median contract price (dollars) |
|---|------------------------------------|------------------------------------|-------------------------------|----------------------|----------------------|----------------------|-------------------|---------------------------------|
| | | | Under \$12,500 | \$12,500 to \$14,999 | \$15,000 to \$19,999 | \$20,000 to \$24,999 | \$25,000 and over | |
| Number of homes (in thousands) | | | | | | | | |
| All contractor-built homes started..... | 178 | 156 | 33 | 21 | 34 | 27 | 41 | 18,200 |
| Bathrooms reported..... | 172 | 155 | 33 | 21 | 34 | 27 | 41 | 18,200 |
| 1 bathroom..... | 54 | 49 | 27 | 9 | 9 | 3 | 1 | < 12,500 |
| 1-1/2 bathrooms..... | 33 | 31 | 4 | 6 | 11 | 7 | 4 | 17,400 |
| 2 bathrooms..... | 53 | 47 | 2 | 6 | 12 | 12 | 15 | 21,100 |
| 2-1/2 bathrooms..... | 16 | 13 | (Z) | (Z) | 1 | 3 | 9 | 29,200 |
| 3 bathrooms or more..... | 17 | 14 | (Z) | (Z) | 1 | 2 | 12 | > 35,000 |
| Bathrooms not reported..... | 6 | (Z) | (Z) | - | (Z) | - | (Z) | 16,400 |
| Percent distribution by number of bathrooms in home | | | | | | | | |
| Bathrooms reported..... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | (X) |
| 1 bathroom..... | 31 | 32 | 81 | 44 | 27 | 11 | 3 | (X) |
| 1-1/2 bathrooms..... | 19 | 20 | 11 | 27 | 33 | 25 | 10 | (X) |
| 2 bathrooms..... | 31 | 31 | 7 | 29 | 35 | 47 | 37 | (X) |
| 2-1/2 bathrooms..... | 9 | 9 | 1 | 1 | 3 | 10 | 23 | (X) |
| 3 bathrooms or more..... | 10 | 9 | (Z) | (Z) | 2 | 6 | 29 | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes the cost of land.

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.
 < 12,500 indicates less than \$12,500.
 > 35,000 indicates more than \$35,000.

CHAPTER 4

Contractor-Built New One-Family Homes Started for Owner Occupancy

Contractor-built Homes Started (Chart 24)

In 1968, 178,000 new one-family homes were started for owner occupancy on owner's land by a general contractor. The contracts for these contractor-built homes were valued at \$3.7 billion. Half of these homes were located in the South.

Contract Price (Excluding Land) (Charts 25a to 26)

The median contract price of the contractor-built homes, excluding the cost of land, was \$18,200, ranging from a median of \$22,500 in the North Central region to a median of \$15,700 in the South. The average contract price of all contractor-built homes, excluding the cost of land was \$20,600, ranging from an average of \$26,300 in the North Central region to an average of \$18,000 in the South. Both the median and average contract prices for homes inside SMSA's were 34 percent higher than those for homes outside SMSA's.

Financing (Chart 27)

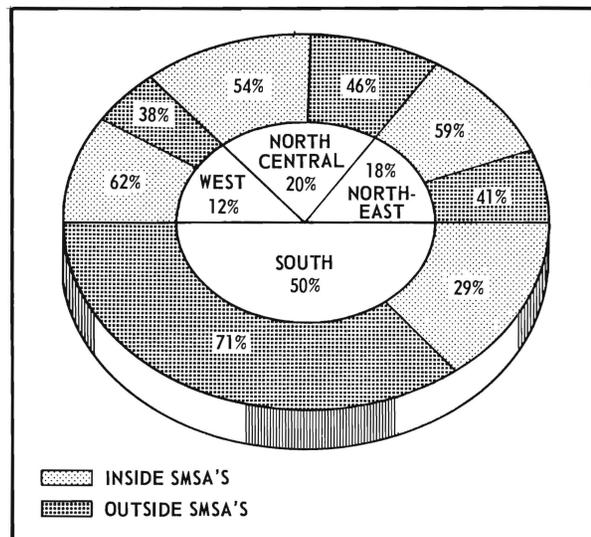
Sixty-seven percent of the homes were conventionally financed, 22 percent did not require a mortgage, and 11 percent were financed with FHA-insured or VA-guaranteed mortgages.

Square Foot Area (Charts 28 to 30)

Based on exterior dimensions, the median number of square feet of completely finished floor area of these contractor-built homes was 1,480 square feet. The average number of square feet for contractor-built homes was 1,605. Both median and average square foot areas were largest for houses in the West--1,765 and 1,775 square feet, respectively. About 13 percent of the homes had less than 1,000 square feet and 13 percent had 2,400 or more square feet.

The median contract price per square foot of completely finished floor area, excluding land, for the contractor-built homes, was \$11.95 in 1968 with a range from \$14.45 in the North Central region to \$10.85 in the South.

Chart 24.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968



Bedrooms and Bathrooms (Chart 31)

Approximately 64 percent of the contractor-built homes had 3 bedrooms and 20 percent had 4 bedrooms or more. About half of these homes had 2 bathrooms or more.

Appliances and Central Air Conditioning Included in Contract Price (Chart 32)

Nearly 2 out of every 3 contractor-built homes included a stove in the contract price. In contrast, about 1 in every 3 homes included a dishwasher in the contract price, and only 1 out of every 14 included a refrigerator. Nearly one-third of these homes included central air conditioning in the contract price.

Chart 25a.--Median Contract Price of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968

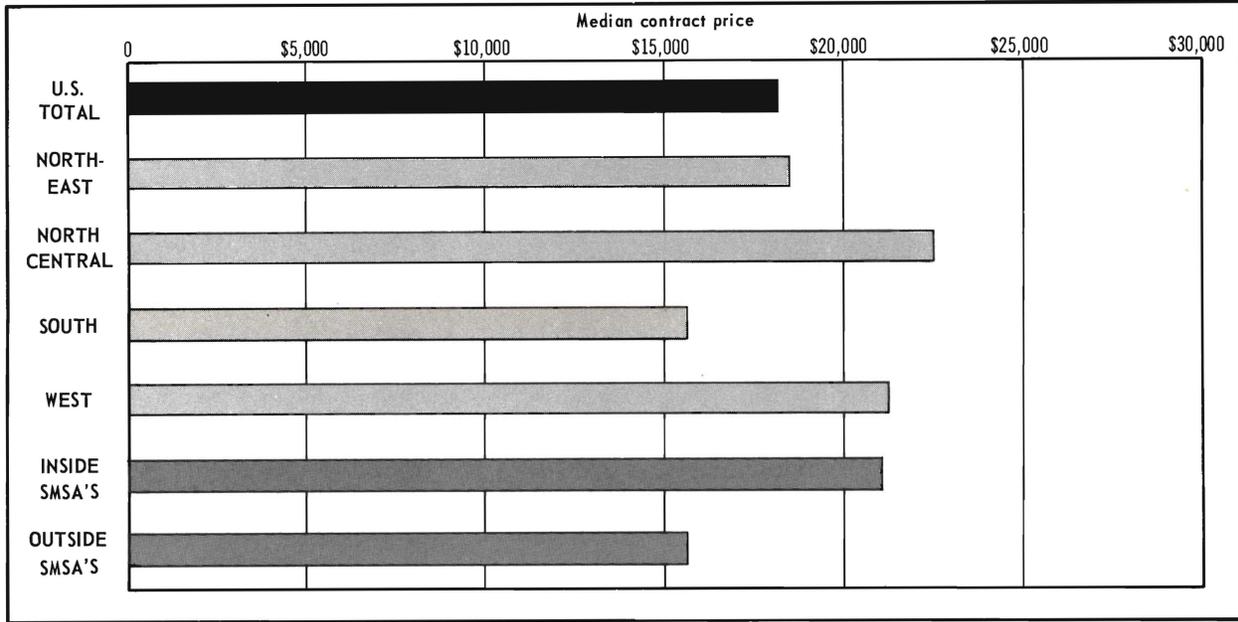


Chart 25b.--Average Contract Price of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968

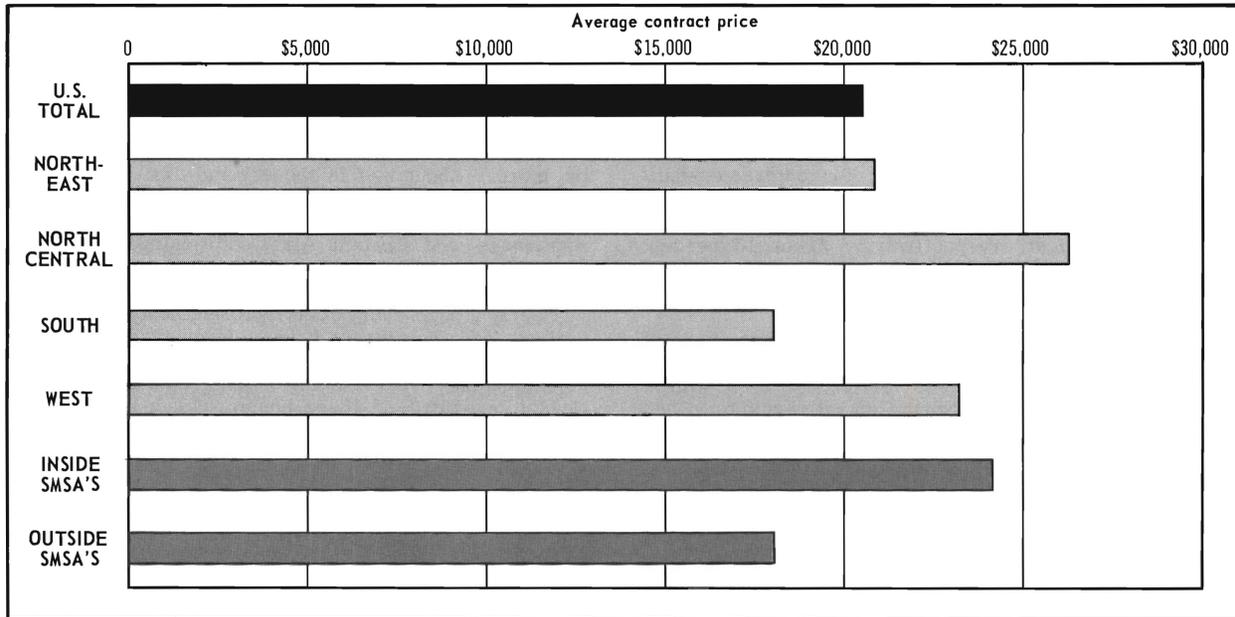


Chart 26.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Contract Price: 1968
(Percent distribution in parentheses)

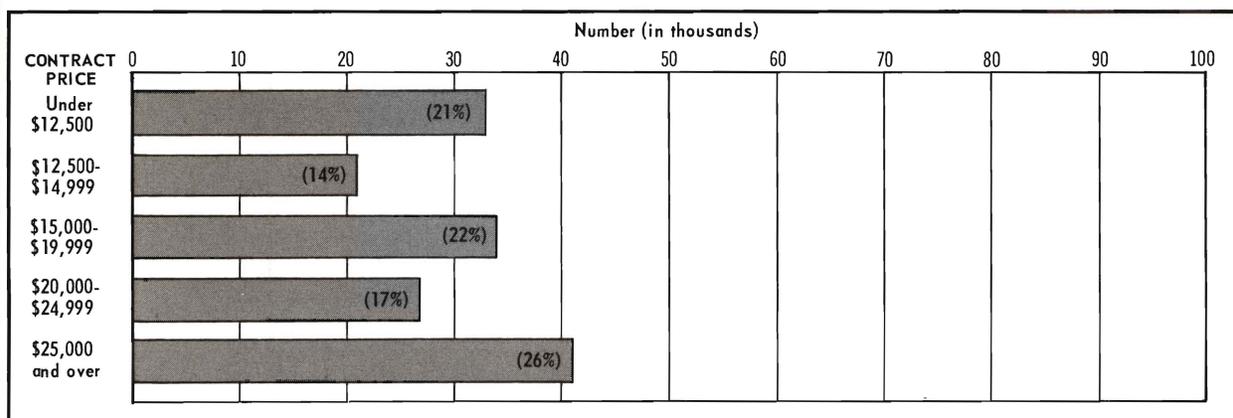
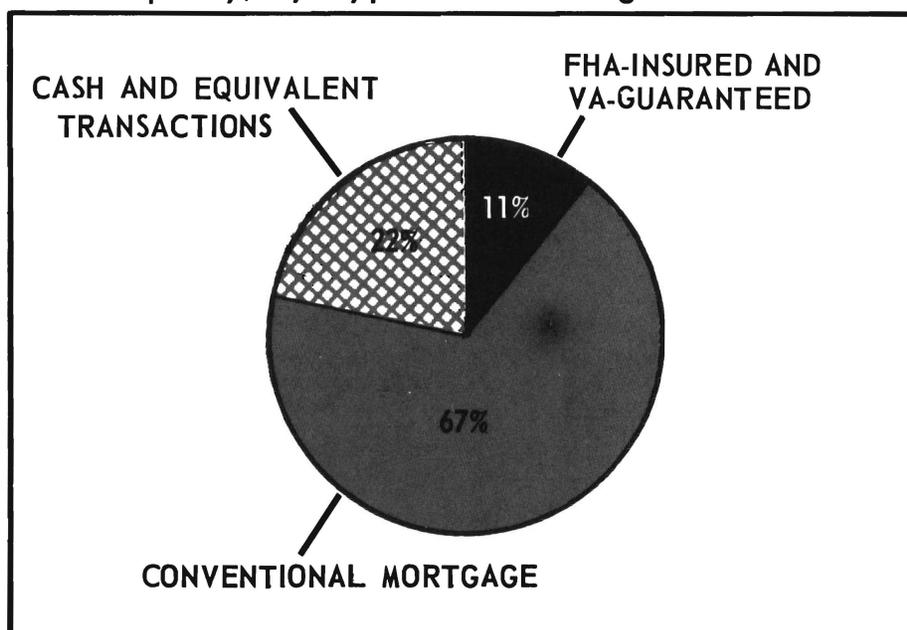


Chart 27.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Financing: 1968



Foundation (Chart 33)

Of the contractor-built homes, 45 percent had a full or partial basement, 24 percent were built on a slab foundation, and 31 percent were built with a crawl space. Basements were found in 87 percent of the homes in the Northeast and in 82 percent of those in the North Central region. Crawl spaces and slab foundations were popular in the South and West.

Automobile Parking Facility (Chart 34)

About three-fifths of the contractor-built homes were built with garages and 3 out of every 4 of these had garages for 2 or more cars. Sixty-eight percent of the homes in the North Central region had garages for 2 or more cars.

Heating Fuel (Chart 35)

Forty-six percent of the contractor-built homes used gas as the type of heating fuel and 35 percent used electricity.

Chart 28.--Median Number of Square Feet of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region: 1968
(Based on exterior dimensions)

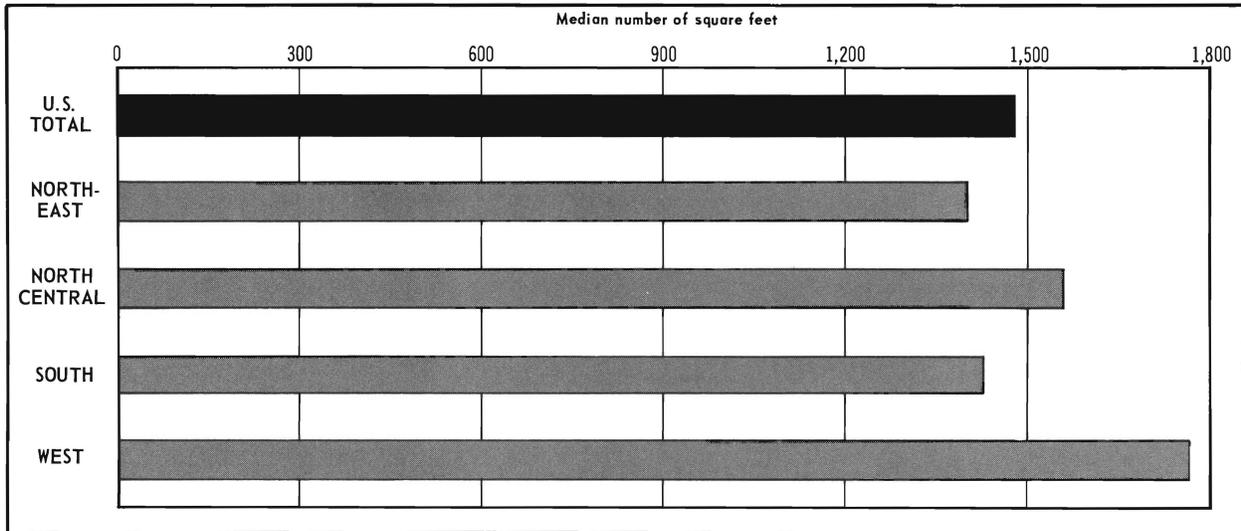


Chart 29.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Square Feet of Floor Area: 1968

(Based on exterior dimensions; percent distribution in parentheses)

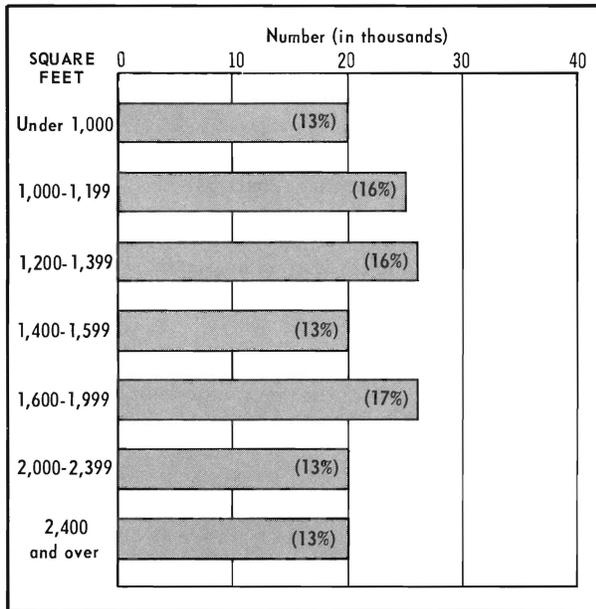


Chart 30.--Median Contract Price Per Square Foot of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy: 1968

(Based on exterior dimensions)

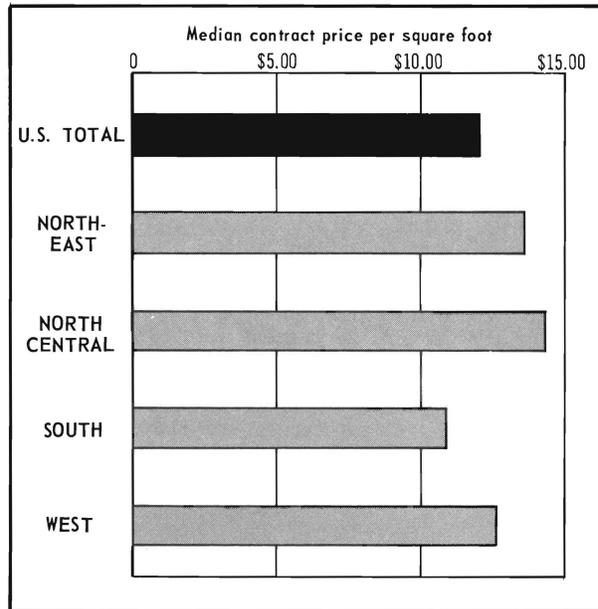


Chart 31.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Number of Bedrooms and Bathrooms: 1968

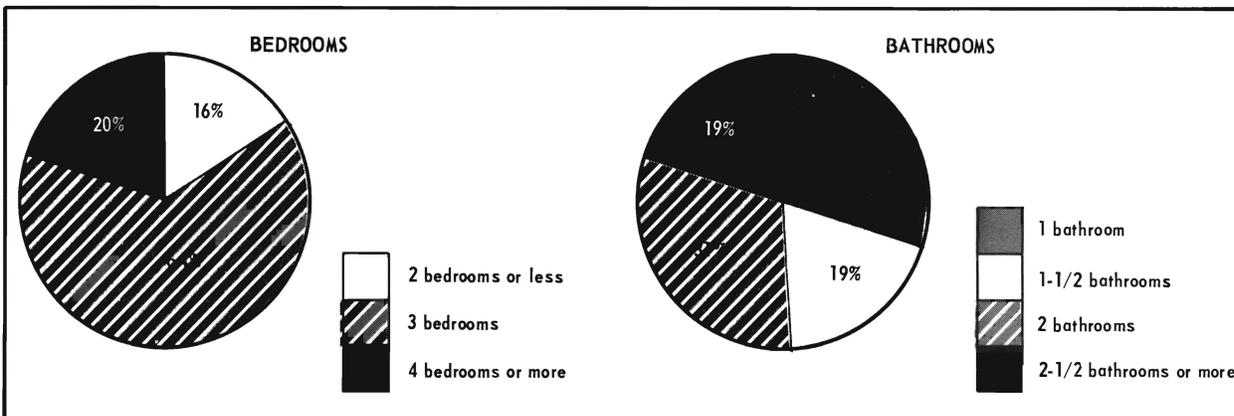


Chart 32.--Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, With Specified Appliances and Central Air Conditioning Included in Contract Price: 1968

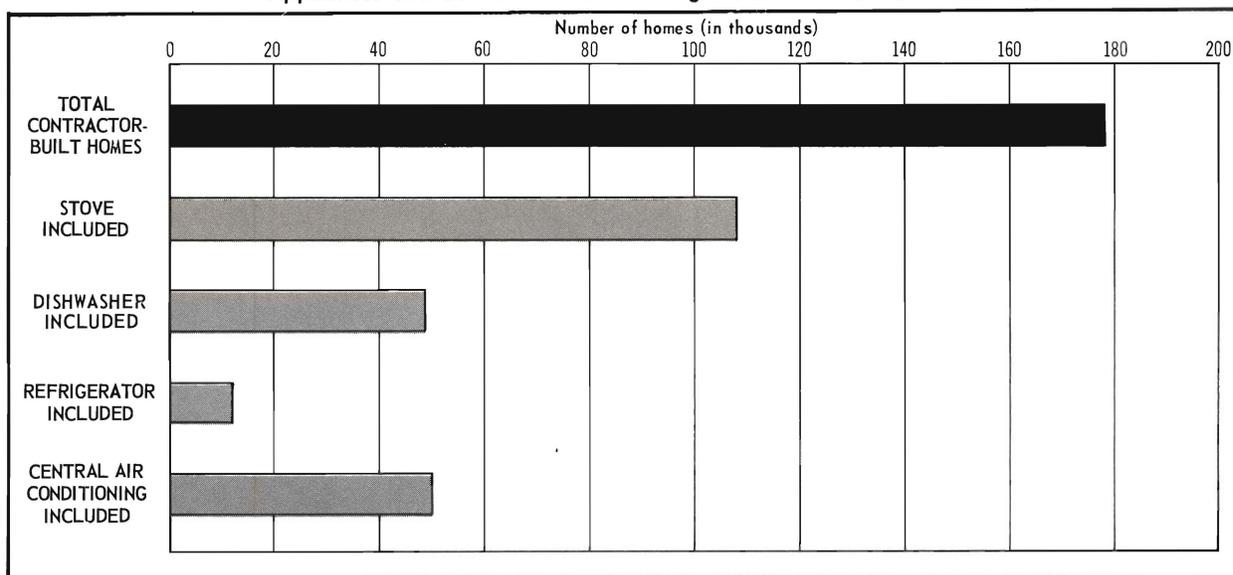


Chart 33.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Foundation, by Region: 1968

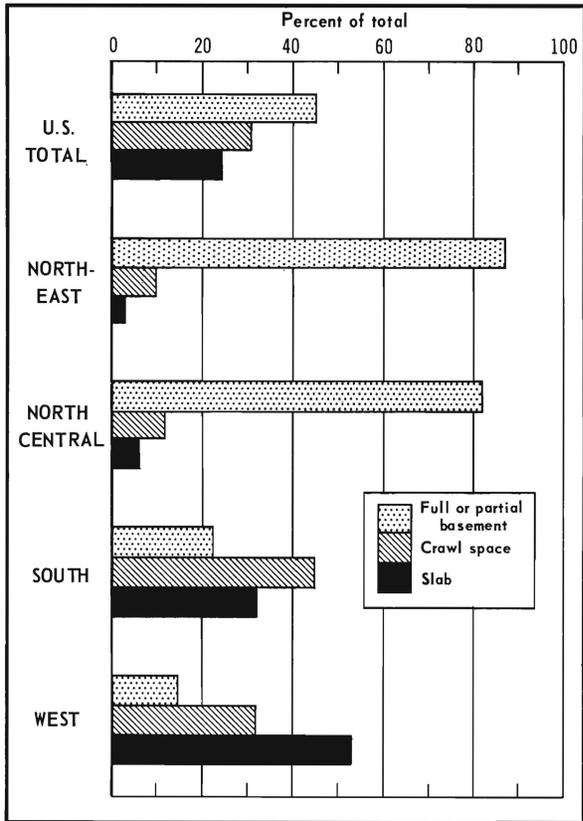


Chart 34.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Parking Facility, by Region: 1968

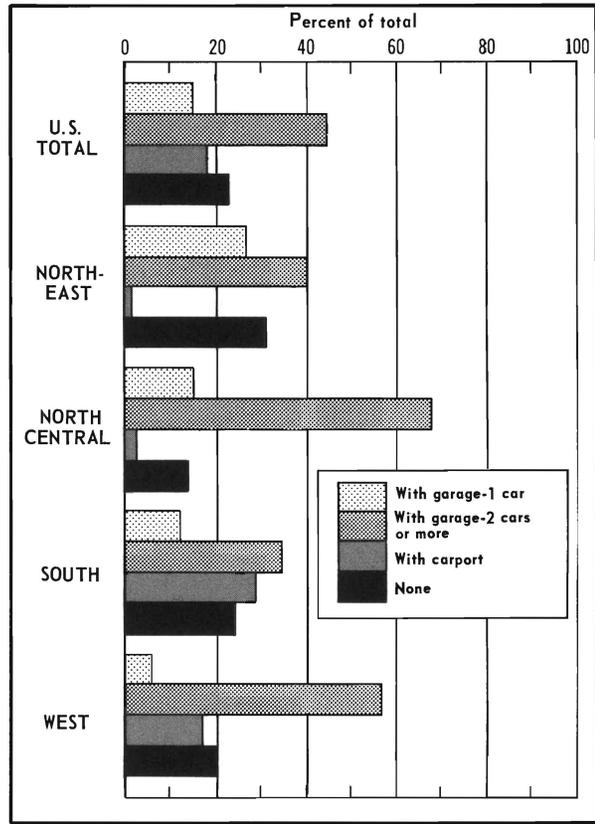


Table 32B.—Contractor-Built Homes Started, by Number of Bathrooms in Home, by Region: 1963 to 1968

| Region and number of bathrooms in home | Number of homes (in thousands) | | | | | | Percent distribution | | | | | |
|--|--------------------------------|------|------|------|------|------|----------------------|------|------|------|------|------|
| | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
| All regions..... | 178 | 168 | 174 | 180 | 184 | 191 | (X) | (X) | (X) | (X) | (X) | (X) |
| Bathrooms reported..... | 172 | 159 | 169 | 177 | 181 | 188 | 100 | 100 | 100 | 100 | 100 | 100 |
| 1 bathroom..... | 54 | 47 | 55 | 54 | 58 | 71 | 31 | 30 | 32 | 31 | 32 | 38 |
| 1-1/2 bathrooms..... | 33 | 29 | 32 | 32 | 36 | 36 | 19 | 18 | 19 | 18 | 20 | 19 |
| 2 bathrooms..... | 53 | 51 | 52 | 60 | 56 | 58 | 31 | 32 | 30 | 34 | 31 | 31 |
| 2-1/2 bathrooms..... | 16 | 16 | 15 | 15 | 15 | 11 | 9 | 10 | 9 | 9 | 8 | 6 |
| 3 bathrooms or more.... | 17 | 16 | 16 | 16 | 16 | 12 | 10 | 10 | 9 | 9 | 9 | 7 |
| Bathrooms not reported... | 6 | 8 | 5 | 3 | 3 | 3 | (X) | (X) | (X) | (X) | (X) | (X) |
| Northeast..... | 32 | 25 | 24 | 27 | 24 | 25 | (X) | (X) | (X) | (X) | (X) | (X) |
| Bathrooms reported..... | 30 | 22 | 23 | 27 | 23 | 25 | 100 | 100 | 100 | 100 | 100 | 100 |
| 1 bathroom..... | 12 | 8 | 10 | 11 | 10 | 11 | 42 | 38 | 42 | 41 | 43 | 45 |
| 1-1/2 bathrooms..... | 7 | 6 | 6 | 7 | 5 | 5 | 23 | 25 | 25 | 27 | 22 | 21 |
| 2 bathrooms..... | 5 | 4 | 4 | 5 | 4 | 5 | 18 | 19 | 16 | 18 | 18 | 21 |
| 2-1/2 bathrooms or more | 5 | 4 | 4 | 4 | 4 | 3 | 18 | 18 | 17 | 14 | 17 | 14 |
| Bathrooms not reported... | 2 | 3 | 1 | (Z) | 1 | (Z) | (X) | (X) | (X) | (X) | (X) | (X) |
| North Central..... | 36 | 36 | 37 | 30 | 36 | 39 | (X) | (X) | (X) | (X) | (X) | (X) |
| Bathrooms reported..... | 34 | 33 | 35 | 29 | 35 | 38 | 100 | 100 | 100 | 100 | 100 | 100 |
| 1 bathroom..... | 9 | 9 | 9 | 8 | 9 | 12 | 26 | 29 | 27 | 29 | 27 | 31 |
| 1-1/2 bathrooms..... | 9 | 7 | 9 | 8 | 12 | 12 | 26 | 22 | 26 | 29 | 33 | 32 |
| 2 bathrooms..... | 9 | 9 | 8 | 6 | 7 | 8 | 26 | 27 | 22 | 22 | 20 | 20 |
| 2-1/2 bathrooms or more | 8 | 7 | 9 | 6 | 7 | 6 | 22 | 22 | 25 | 20 | 20 | 16 |
| Bathrooms not reported... | 2 | 3 | 2 | 1 | (Z) | 1 | (X) | (X) | (X) | (X) | (X) | (X) |
| South..... | 90 | 88 | 89 | 100 | 99 | 98 | (X) | (X) | (X) | (X) | (X) | (X) |
| Bathrooms reported..... | 88 | 86 | 88 | 98 | 98 | 97 | 100 | 100 | 100 | 100 | 100 | 100 |
| 1 bathroom..... | 29 | 27 | 31 | 31 | 31 | 38 | 33 | 31 | 35 | 31 | 31 | 39 |
| 1-1/2 bathrooms..... | 14 | 13 | 14 | 13 | 17 | 16 | 15 | 15 | 15 | 14 | 17 | 17 |
| 2 bathrooms..... | 32 | 32 | 30 | 38 | 35 | 33 | 36 | 37 | 34 | 39 | 36 | 35 |
| 2-1/2 bathrooms or more | 14 | 14 | 13 | 16 | 15 | 9 | 16 | 16 | 14 | 16 | 15 | 9 |
| Bathrooms not reported... | 2 | 2 | 2 | 2 | 1 | 2 | (X) | (X) | (X) | (X) | (X) | (X) |
| West..... | 21 | 19 | 24 | 24 | 26 | 29 | (X) | (X) | (X) | (X) | (X) | (X) |
| Bathrooms reported..... | 20 | 18 | 24 | 24 | 25 | 28 | 100 | 100 | 100 | 100 | 100 | 100 |
| 1 bathroom..... | 3 | 2 | 5 | 4 | 7 | 10 | 17 | 13 | 19 | 18 | 30 | 35 |
| 1-1/2 bathrooms..... | 4 | 3 | 4 | 3 | 3 | 2 | 19 | 16 | 15 | 13 | 13 | 8 |
| 2 bathrooms..... | 8 | 6 | 10 | 10 | 10 | 11 | 39 | 35 | 42 | 44 | 38 | 40 |
| 2-1/2 bathrooms or more | 5 | 6 | 6 | 6 | 5 | 5 | 25 | 35 | 24 | 25 | 20 | 17 |
| Bathrooms not reported... | 1 | 1 | (Z) | - | 1 | (Z) | (X) | (X) | (X) | (X) | (X) | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

Table 33A.—Contractor-Built Homes Started, by Number of Stories, by Contract Price: 1968

| Number of stories | All contractor-built homes started | Homes with contract price reported | Homes with contract price of- | | | | | Median contract price (dollars) |
|---|------------------------------------|------------------------------------|-------------------------------|----------------------|----------------------|----------------------|-------------------|---------------------------------|
| | | | Under \$12,500 | \$12,500 to \$14,999 | \$15,000 to \$19,999 | \$20,000 to \$24,999 | \$25,000 and over | |
| Number of homes (in thousands) | | | | | | | | |
| All contractor-built homes started..... | 178 | 156 | 33 | 21 | 34 | 27 | 41 | 18,200 |
| Stories reported..... | 172 | 155 | 33 | 21 | 34 | 27 | 40 | 18,200 |
| 1 story..... | 130 | 119 | 32 | 18 | 28 | 19 | 21 | 16,500 |
| 2 stories or more ¹ | 30 | 26 | 1 | 3 | 4 | 5 | 15 | 27,300 |
| Split level..... | 12 | 10 | (Z) | 1 | 2 | 3 | 4 | 23,300 |
| Stories not reported..... | 6 | (Z) | (Z) | - | (Z) | - | (Z) | 17,300 |
| Percent distribution by number of stories | | | | | | | | |
| Stories reported..... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | (X) |
| 1 story..... | 76 | 77 | 97 | 85 | 83 | 71 | 53 | (X) |
| 2 stories or more ¹ | 17 | 17 | 2 | 12 | 11 | 17 | 36 | (X) |
| Split level..... | 7 | 6 | 1 | 3 | 5 | 12 | 10 | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes the cost of land.

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

¹Includes 4,000 homes with 1-1/2 stories and 500 homes with more than 2 stories.

Table 33B.—Contractor-Built Homes Started, by Number of Stories, by Region: 1964 to 1968

(Data are not available for 1963)

| Region and number of stories | Number of homes (in thousands) | | | | | Percent distribution | | | | |
|--------------------------------------|--------------------------------|------|------|------|------|----------------------|------|------|------|------|
| | 1968 | 1967 | 1966 | 1965 | 1964 | 1968 | 1967 | 1966 | 1965 | 1964 |
| All regions..... | 178 | 168 | 174 | 180 | 184 | (X) | (X) | (X) | (X) | (X) |
| Stories reported..... | 172 | 159 | 170 | 177 | 181 | 100 | 100 | 100 | 100 | 100 |
| 1 story..... | 130 | 125 | 135 | 140 | 148 | 76 | 79 | 79 | 79 | 82 |
| 2 stories or more ¹ | 30 | 23 | 22 | 25 | 20 | 17 | 14 | 13 | 14 | 11 |
| Split level..... | 12 | 11 | 14 | 12 | 13 | 7 | 7 | 8 | 7 | 7 |
| Stories not reported..... | 6 | 9 | 4 | 3 | 3 | (X) | (X) | (X) | (X) | (X) |
| Northeast..... | 32 | 25 | 24 | 27 | 24 | (X) | (X) | (X) | (X) | (X) |
| Stories reported..... | 30 | 22 | 23 | 27 | 23 | 100 | 100 | 100 | 100 | 100 |
| 1 story..... | 16 | 15 | 15 | 17 | 14 | 54 | 66 | 64 | 63 | 59 |
| 2 stories or more..... | 12 | 5 | 5 | 7 | 6 | 39 | 25 | 21 | 26 | 28 |
| Split level..... | 2 | 2 | 4 | 3 | 3 | 7 | 9 | 16 | 11 | 13 |
| Stories not reported..... | 2 | 3 | 1 | (Z) | 1 | (X) | (X) | (X) | (X) | (X) |
| North Central..... | 36 | 36 | 37 | 30 | 36 | (X) | (X) | (X) | (X) | (X) |
| Stories reported..... | 34 | 33 | 35 | 29 | 35 | 100 | 100 | 100 | 100 | 100 |
| 1 story..... | 22 | 21 | 22 | 19 | 25 | 66 | 65 | 62 | 67 | 71 |
| 2 stories or more..... | 7 | 7 | 7 | 6 | 5 | 21 | 22 | 21 | 20 | 14 |
| Split level..... | 5 | 4 | 6 | 4 | 5 | 13 | 13 | 17 | 13 | 15 |
| Stories not reported..... | 2 | 3 | 2 | 1 | (Z) | (X) | (X) | (X) | (X) | (X) |
| South..... | 90 | 88 | 89 | 100 | 99 | (X) | (X) | (X) | (X) | (X) |
| Stories reported..... | 88 | 86 | 88 | 98 | 98 | 100 | 100 | 100 | 100 | 100 |
| 1 story..... | 77 | 75 | 79 | 85 | 88 | 87 | 87 | 90 | 87 | 90 |
| 2 stories or more..... | 8 | 8 | 7 | 10 | 6 | 9 | 9 | 8 | 10 | 6 |
| Split level..... | 4 | 3 | 2 | 4 | 3 | 4 | 4 | 2 | 4 | 3 |
| Stories not reported..... | 2 | 2 | 1 | 2 | 1 | (X) | (X) | (X) | (X) | (X) |
| West..... | 21 | 19 | 24 | 24 | 26 | (X) | (X) | (X) | (X) | (X) |
| Stories reported..... | 20 | 18 | 24 | 24 | 25 | 100 | 100 | 100 | 100 | 100 |
| 1 story..... | 15 | 14 | 19 | 19 | 21 | 76 | 76 | 81 | 79 | 86 |
| 2 stories or more..... | 3 | 2 | 3 | 3 | 2 | 16 | 13 | 11 | 12 | 10 |
| Split level..... | 2 | 2 | 2 | 2 | 1 | 8 | 10 | 8 | 9 | 4 |
| Stories not reported..... | 1 | 1 | 1 | - | 1 | (X) | (X) | (X) | (X) | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures..

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

¹Includes homes with 1-1/2 stories (3,000 in 1964; 5,000 in 1965; 3,000 in 1966; 4,000 in 1967; and 4,000 in 1968); also, includes about 500 homes each year with more than 2 stories.

CONTRACTOR-BUILT HOMES STARTED FOR OWNER OCCUPANCY

Table 34A.—Contractor-Built Homes Started, by Type of Foundation, by Contract Price: 1968

| Type of foundation | All contractor-built homes started | Homes with contract price reported | Homes with contract price of— | | | | | Median contract price (dollars) |
|--|------------------------------------|------------------------------------|-------------------------------|----------------------|----------------------|----------------------|-------------------|---------------------------------|
| | | | Under \$12,500 | \$12,500 to \$14,999 | \$15,000 to \$19,999 | \$20,000 to \$24,999 | \$25,000 and over | |
| Number of homes (in thousands) | | | | | | | | |
| All contractor-built homes started..... | 178 | 156 | 33 | 21 | 34 | 27 | 41 | 18,200 |
| Type of foundation reported..... | 171 | 154 | 33 | 21 | 33 | 26 | 40 | 18,200 |
| Full or partial basement..... | 76 | 67 | 4 | 8 | 18 | 15 | 22 | 20,800 |
| Slab..... | 42 | 38 | 10 | 5 | 7 | 4 | 11 | 17,300 |
| Crawl space..... | 53 | 49 | 19 | 8 | 8 | 7 | 7 | 14,500 |
| Type of foundation not reported..... | 7 | 1 | (Z) | (Z) | (Z) | (Z) | (Z) | 17,000 |
| Percent distribution by type of foundation | | | | | | | | |
| Type of foundation reported..... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | (X) |
| Full or partial basement..... | 45 | 43 | 13 | 40 | 54 | 57 | 54 | (X) |
| Slab..... | 24 | 24 | 31 | 24 | 21 | 16 | 28 | (X) |
| Crawl space..... | 31 | 32 | 56 | 37 | 25 | 27 | 19 | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes the cost of land.

(X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

Table 34B.—Contractor-Built Homes Started, by Type of Foundation, by Region: 1963 to 1968

| Region and type of foundation | Number of homes (in thousands) | | | | | | Percent distribution | | | | | |
|--------------------------------------|--------------------------------|------|------|------|------|------|----------------------|------|------|------|------|------|
| | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
| All regions..... | 178 | 168 | 174 | 180 | 184 | 191 | (X) | (X) | (X) | (X) | (X) | (X) |
| Type of foundation reported..... | 171 | 158 | 170 | 177 | 180 | 189 | 100 | 100 | 100 | 100 | 100 | 100 |
| Full or partial | | | | | | | | | | | | |
| basement..... | 76 | 72 | 74 | 73 | 74 | 76 | 45 | 45 | 44 | 41 | 41 | 40 |
| Slab..... | 42 | 38 | 40 | 43 | 40 | 45 | 24 | 24 | 24 | 24 | 22 | 24 |
| Crawl space..... | 53 | 49 | 55 | 61 | 66 | 67 | 31 | 31 | 33 | 35 | 36 | 36 |
| Type of foundation not reported..... | 7 | 10 | 4 | 3 | 4 | 2 | (X) | (X) | (X) | (X) | (X) | (X) |
| Northeast..... | 32 | 25 | 24 | 27 | 24 | 25 | (X) | (X) | (X) | (X) | (X) | (X) |
| Type of foundation reported..... | 30 | 22 | 23 | 27 | 23 | 25 | 100 | 100 | 100 | 100 | 100 | 100 |
| Full or partial | | | | | | | | | | | | |
| basement..... | 26 | 19 | 21 | 24 | 20 | 24 | 87 | 88 | 89 | 90 | 89 | 95 |
| Slab..... | 1 | 1 | 1 | 1 | 1 | (Z) | 3 | 5 | 4 | 4 | 5 | 2 |
| Crawl space..... | 3 | 2 | 1 | 2 | 2 | 1 | 10 | 7 | 6 | 6 | 7 | 3 |
| Type of foundation not reported..... | 2 | 3 | 1 | (Z) | 1 | (Z) | (X) | (X) | (X) | (X) | (X) | (X) |
| North Central..... | 36 | 36 | 37 | 30 | 36 | 39 | (X) | (X) | (X) | (X) | (X) | (X) |
| Type of foundation reported..... | 34 | 32 | 35 | 29 | 35 | 38 | 100 | 100 | 100 | 100 | 100 | 100 |
| Full or partial | | | | | | | | | | | | |
| basement..... | 28 | 27 | 28 | 24 | 30 | 28 | 82 | 83 | 82 | 83 | 83 | 73 |
| Slab..... | 2 | 1 | 2 | 1 | 1 | 1 | 6 | 4 | 5 | 4 | 4 | 3 |
| Crawl space..... | 4 | 4 | 4 | 4 | 5 | 9 | 12 | 13 | 13 | 13 | 13 | 24 |
| Type of foundation not reported..... | 2 | 3 | 2 | 1 | (Z) | 1 | (X) | (X) | (X) | (X) | (X) | (X) |
| South..... | 90 | 88 | 89 | 100 | 99 | 98 | (X) | (X) | (X) | (X) | (X) | (X) |
| Type of foundation reported..... | 88 | 85 | 88 | 98 | 97 | 97 | 100 | 100 | 100 | 100 | 100 | 100 |
| Full or partial | | | | | | | | | | | | |
| basement..... | 20 | 22 | 20 | 21 | 21 | 16 | 23 | 26 | 22 | 21 | 21 | 17 |
| Slab..... | 28 | 28 | 26 | 31 | 27 | 31 | 32 | 33 | 30 | 31 | 27 | 32 |
| Crawl space..... | 40 | 35 | 42 | 46 | 50 | 50 | 45 | 41 | 47 | 47 | 51 | 51 |
| Type of foundation not reported..... | 2 | 3 | 2 | 2 | 2 | 1 | (X) | (X) | (X) | (X) | (X) | (X) |
| West..... | 21 | 19 | 24 | 24 | 26 | 29 | (X) | (X) | (X) | (X) | (X) | (X) |
| Type of foundation reported..... | 20 | 18 | 24 | 24 | 25 | 28 | 100 | 100 | 100 | 100 | 100 | 100 |
| Full or partial | | | | | | | | | | | | |
| basement..... | 3 | 4 | 5 | 4 | 4 | 8 | 15 | 19 | 21 | 19 | 15 | 29 |
| Slab..... | 10 | 7 | 11 | 10 | 11 | 12 | 53 | 38 | 46 | 41 | 46 | 43 |
| Crawl space..... | 6 | 8 | 8 | 10 | 10 | 8 | 32 | 43 | 33 | 41 | 39 | 28 |
| Type of foundation not reported..... | 1 | 1 | (Z) | - | 1 | (Z) | (X) | (X) | (X) | (X) | (X) | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

CHAPTER 4

Contractor-Built New One-Family Homes Started for Owner Occupancy

Contractor-built Homes Started (Chart 24)

In 1968, 178,000 new one-family homes were started for owner occupancy on owner's land by a general contractor. The contracts for these contractor-built homes were valued at \$3.7 billion. Half of these homes were located in the South.

Contract Price (Excluding Land) (Charts 25a to 26)

The median contract price of the contractor-built homes, excluding the cost of land, was \$18,200, ranging from a median of \$22,500 in the North Central region to a median of \$15,700 in the South. The average contract price of all contractor-built homes, excluding the cost of land was \$20,600, ranging from an average of \$26,300 in the North Central region to an average of \$18,000 in the South. Both the median and average contract prices for homes inside SMSA's were 34 percent higher than those for homes outside SMSA's.

Financing (Chart 27)

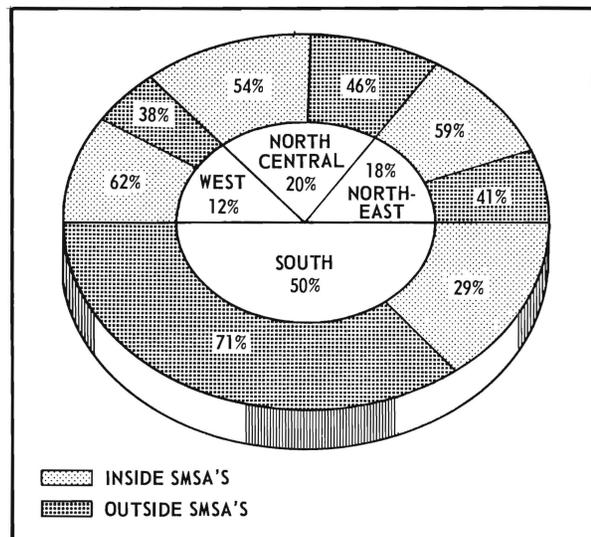
Sixty-seven percent of the homes were conventionally financed, 22 percent did not require a mortgage, and 11 percent were financed with FHA-insured or VA-guaranteed mortgages.

Square Foot Area (Charts 28 to 30)

Based on exterior dimensions, the median number of square feet of completely finished floor area of these contractor-built homes was 1,480 square feet. The average number of square feet for contractor-built homes was 1,605. Both median and average square foot areas were largest for houses in the West--1,765 and 1,775 square feet, respectively. About 13 percent of the homes had less than 1,000 square feet and 13 percent had 2,400 or more square feet.

The median contract price per square foot of completely finished floor area, excluding land, for the contractor-built homes, was \$11.95 in 1968 with a range from \$14.45 in the North Central region to \$10.85 in the South.

Chart 24.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968



Bedrooms and Bathrooms (Chart 31)

Approximately 64 percent of the contractor-built homes had 3 bedrooms and 20 percent had 4 bedrooms or more. About half of these homes had 2 bathrooms or more.

Appliances and Central Air Conditioning Included in Contract Price (Chart 32)

Nearly 2 out of every 3 contractor-built homes included a stove in the contract price. In contrast, about 1 in every 3 homes included a dishwasher in the contract price, and only 1 out of every 14 included a refrigerator. Nearly one-third of these homes included central air conditioning in the contract price.

Chart 25a.--Median Contract Price of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968

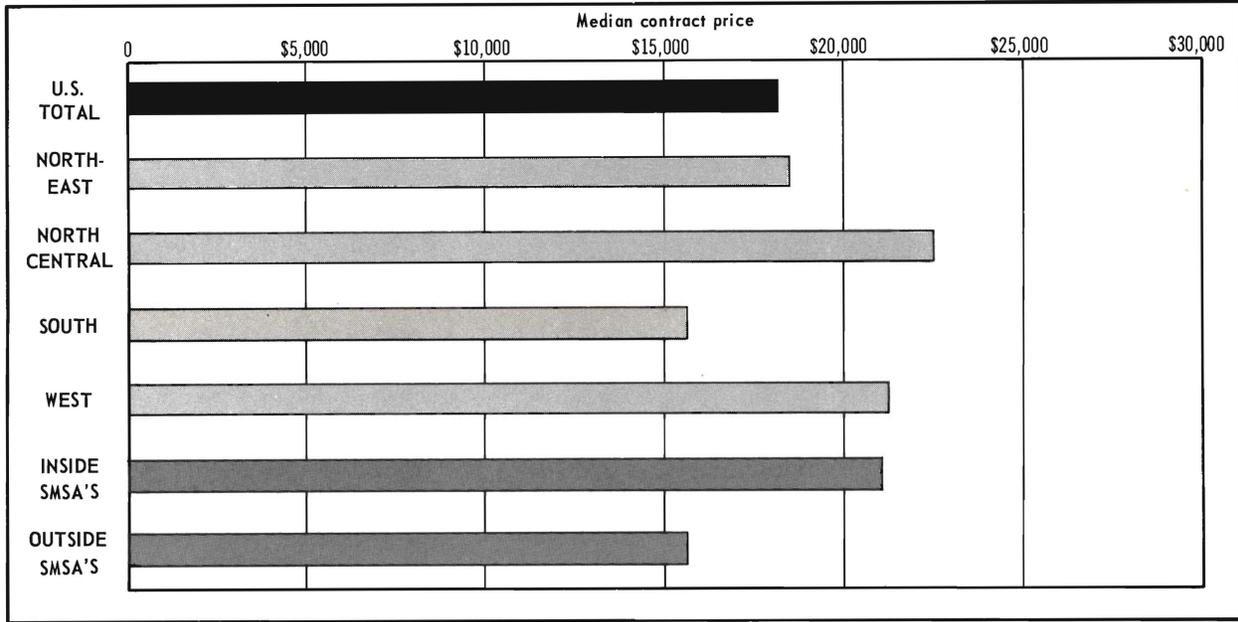


Chart 25b.--Average Contract Price of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968

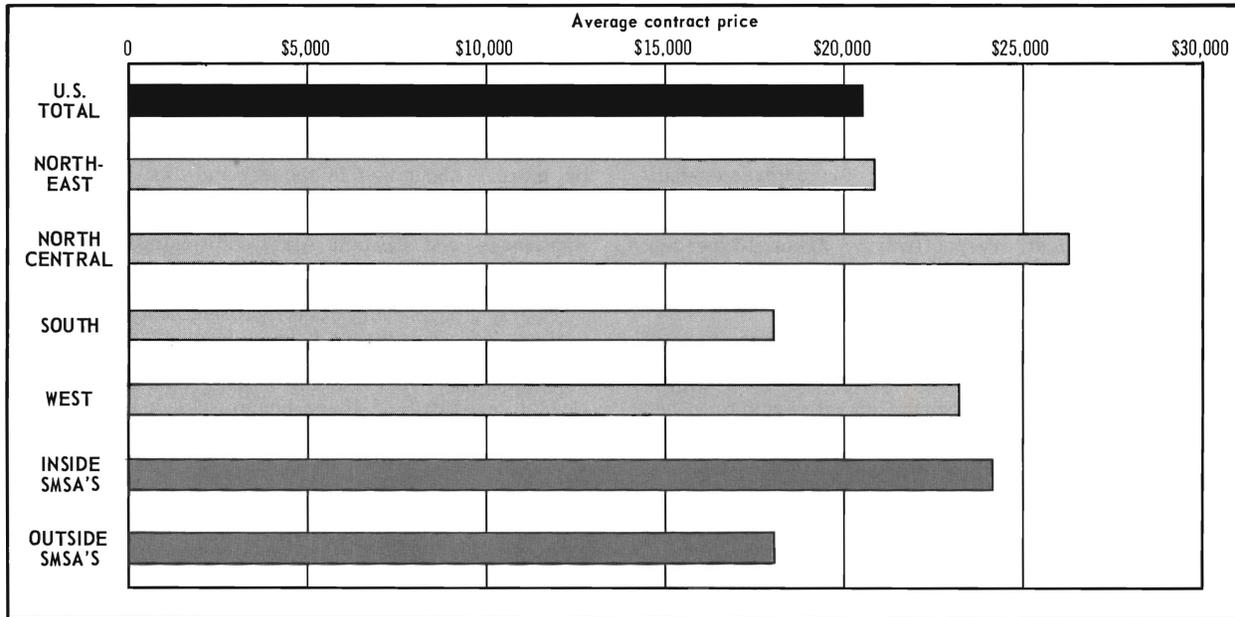


Chart 26.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Contract Price: 1968
(Percent distribution in parentheses)

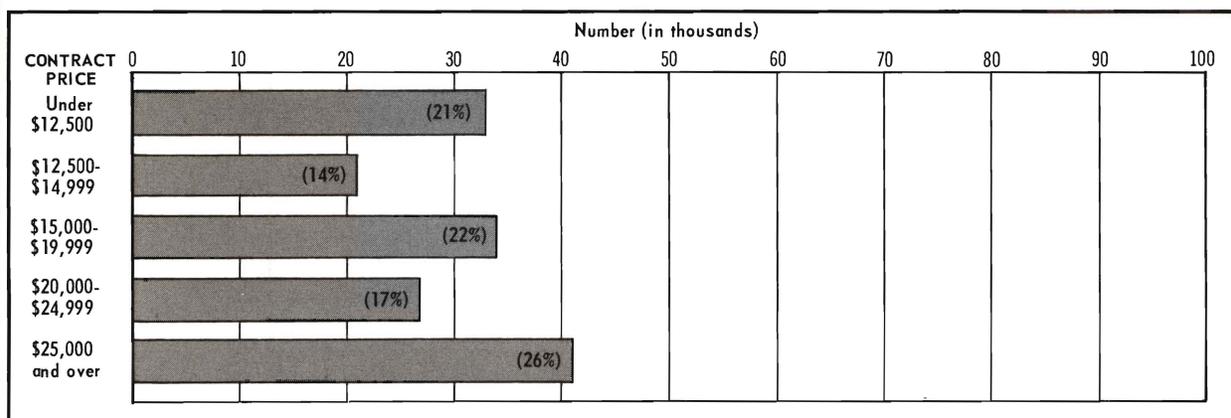
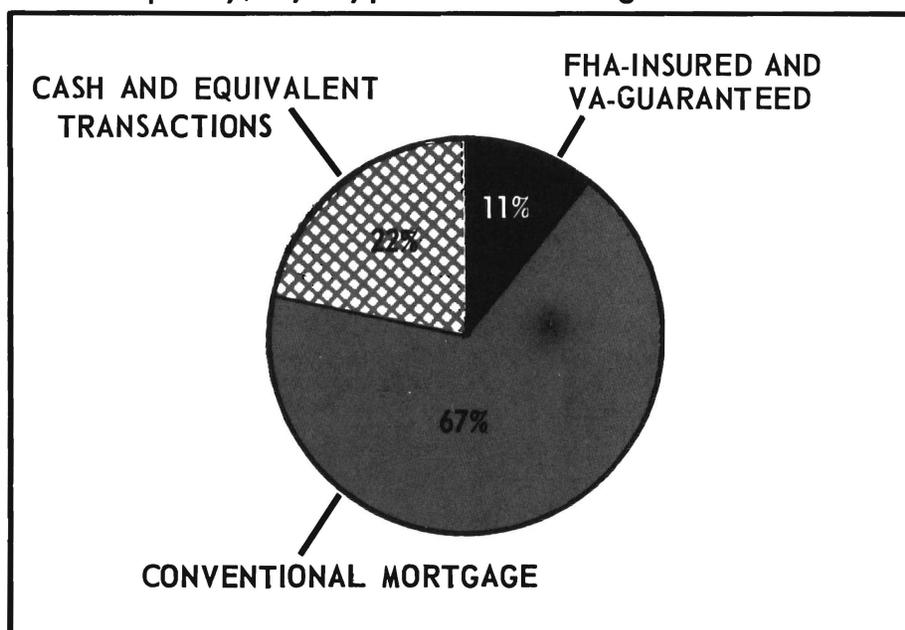


Chart 27.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Financing: 1968



Foundation (Chart 33)

Of the contractor-built homes, 45 percent had a full or partial basement, 24 percent were built on a slab foundation, and 31 percent were built with a crawl space. Basements were found in 87 percent of the homes in the Northeast and in 82 percent of those in the North Central region. Crawl spaces and slab foundations were popular in the South and West.

Automobile Parking Facility (Chart 34)

About three-fifths of the contractor-built homes were built with garages and 3 out of every 4 of these had garages for 2 or more cars. Sixty-eight percent of the homes in the North Central region had garages for 2 or more cars.

Heating Fuel (Chart 35)

Forty-six percent of the contractor-built homes used gas as the type of heating fuel and 35 percent used used electricity.

Chart 28.--Median Number of Square Feet of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region: 1968
(Based on exterior dimensions)

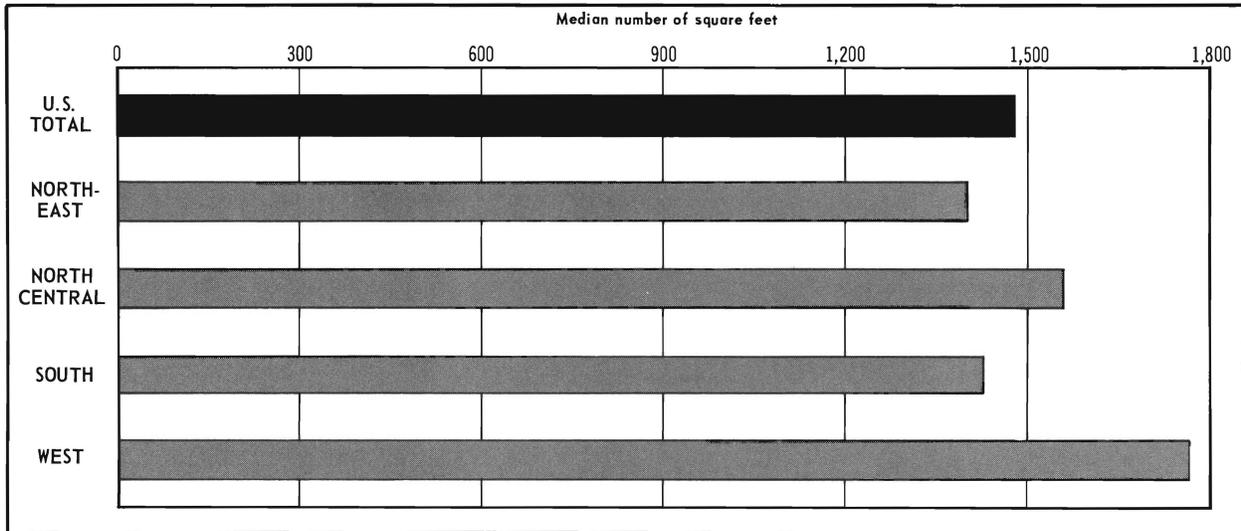


Chart 29.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Square Feet of Floor Area: 1968

(Based on exterior dimensions; percent distribution in parentheses)

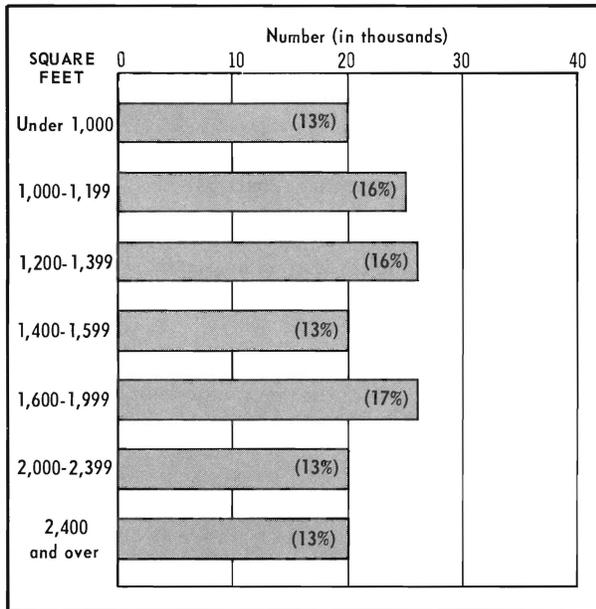


Chart 30.--Median Contract Price Per Square Foot of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy: 1968

(Based on exterior dimensions)

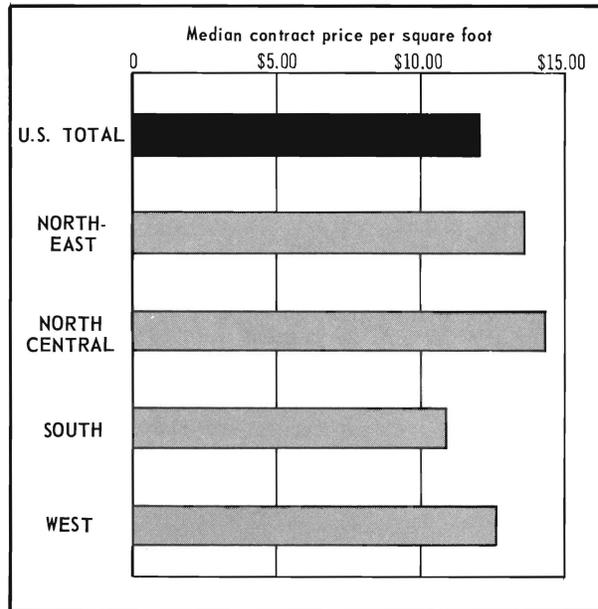


Chart 31.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Number of Bedrooms and Bathrooms: 1968

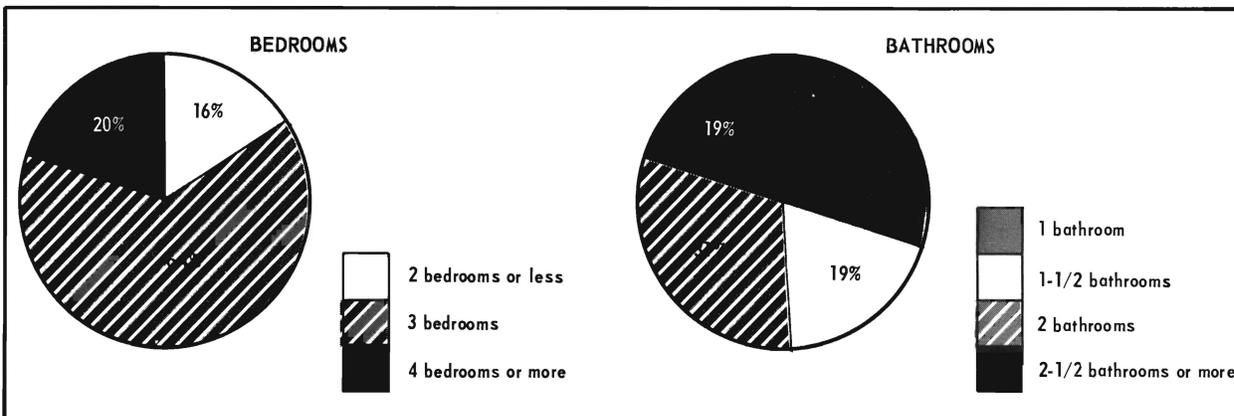


Chart 32.--Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, With Specified Appliances and Central Air Conditioning Included in Contract Price: 1968

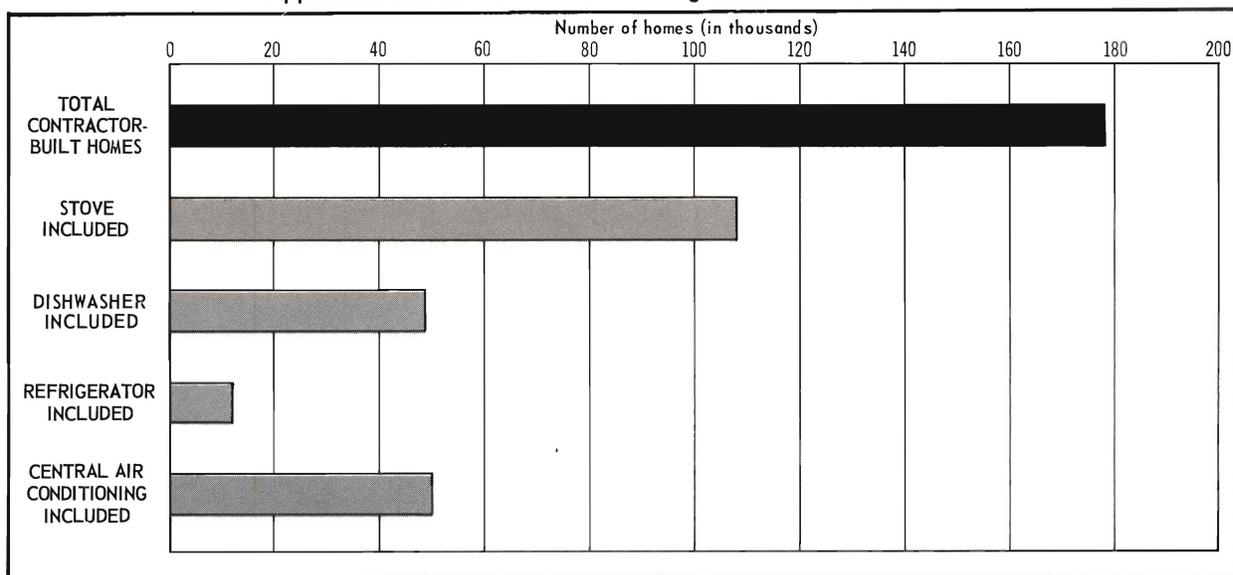


Chart 33.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Foundation, by Region: 1968

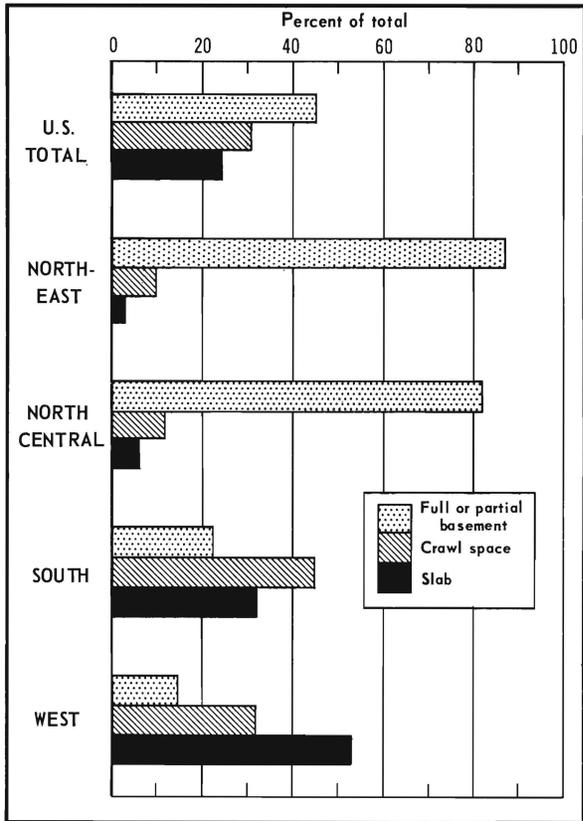


Chart 34.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Parking Facility, by Region: 1968

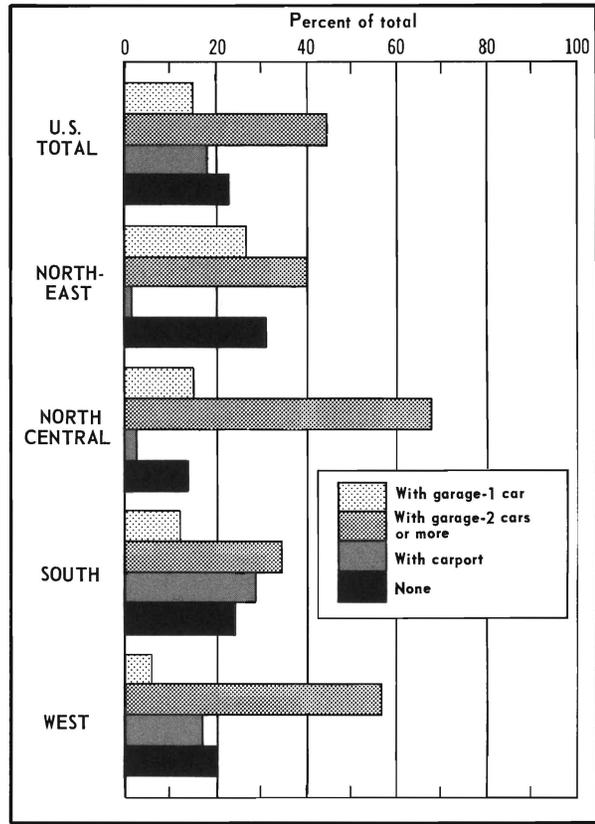


Table 35A.—Contractor-Built Homes Started, by Type of Parking Facility, by Contract Price: 1968

| Type of parking facility | All contractor-built homes started | Homes with contract price reported | Homes with contract price of-- | | | | | Median contract price (dollars) |
|--|------------------------------------|------------------------------------|--------------------------------|----------------------|----------------------|----------------------|-------------------|------------------------------------|
| | | | Under \$12,500 | \$12,500 to \$14,999 | \$15,000 to \$19,999 | \$20,000 to \$24,999 | \$25,000 and over | |
| Number of homes (in thousands) | | | | | | | | |
| All contractor-built homes started..... | 178 | 156 | 33 | 21 | 34 | 27 | 41 | 18,200 |
| Type of parking facility reported.... | 172 | 155 | 33 | 21 | 34 | 26 | 40 | 18,200 |
| Garage--one car..... | 26 | 23 | 3 | 4 | 8 | 5 | 3 | 17,300 |
| Garage--two cars or more..... | 76 | 67 | 3 | 5 | 13 | 15 | 31 | 24,000 |
| Carpport..... | 31 | 28 | 9 | 7 | 5 | 3 | 4 | 14,200 |
| None..... | 39 | 36 | 18 | 6 | 8 | 3 | 2 | 12,700 |
| Type of parking facility not reported | 6 | 1 | (Z) | - | (Z) | (Z) | (Z) | 24,100 |
| Percent distribution by type of parking facility | | | | | | | | |
| Type of parking facility reported.... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | (X) |
| Garage--one car..... | 15 | 15 | 10 | 18 | 24 | 19 | 7 | (X) |
| Garage--two cars or more..... | 44 | 43 | 8 | 22 | 38 | 59 | 78 | (X) |
| Carpport..... | 18 | 18 | 28 | 33 | 15 | 10 | 11 | (X) |
| None..... | 23 | 24 | 53 | 28 | 24 | 12 | 4 | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes the cost of land.

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

Table 35B.—Contractor-Built Homes Started, by Type of Parking Facility, by Region: 1963 to 1968

| Region and type of parking facility | Number of homes (in thousands) | | | | | | Percent distribution | | | | | |
|--|--------------------------------|------|------|------|------|------|----------------------|------|------|------|------|------|
| | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
| All regions..... | 178 | 168 | 174 | 180 | 184 | 191 | (X) | (X) | (X) | (X) | (X) | (X) |
| Type of parking facility reported..... | 172 | 158 | 170 | 176 | 180 | 187 | 100 | 100 | 100 | 100 | 100 | 100 |
| Garage--one car..... | 26 | 94 | 101 | 102 | 99 | 102 | 15 44 | 60 | 59 | 58 | 55 | 54 |
| Garage--two cars or more | 76 | | 37 | 41 | 43 | 42 | | | | | | |
| Carport..... | 31 | 35 | 37 | 41 | 43 | 42 | 18 | 22 | 22 | 23 | 24 | 23 |
| None..... | 39 | 29 | 32 | 34 | 38 | 43 | 23 | 18 | 19 | 19 | 21 | 23 |
| Type of parking facility not reported..... | 6 | 9 | 4 | 4 | 4 | 3 | (X) | (X) | (X) | (X) | (X) | (X) |
| Northeast..... | 32 | 25 | 24 | 27 | 24 | 25 | (X) | (X) | (X) | (X) | (X) | (X) |
| Type of parking facility reported..... | 30 | 22 | 23 | 26 | 23 | 24 | 100 | 100 | 100 | 100 | 100 | 100 |
| Garage--one car..... | 8 | 15 | 18 | 20 | 16 | 18 | 27 40 | 67 | 77 | 76 | 72 | 73 |
| Garage--two cars or more | 12 | | (Z) | 1 | 1 | 2 | | | | | | |
| Carport..... | 1 | 1 | (Z) | 1 | 1 | 2 | 2 | 3 | 1 | 2 | 6 | 8 |
| None..... | 9 | 7 | 5 | 6 | 5 | 5 | 31 | 30 | 22 | 22 | 22 | 19 |
| Type of parking facility not reported..... | 2 | 2 | 1 | 1 | 1 | 1 | (X) | (X) | (X) | (X) | (X) | (X) |
| North Central..... | 36 | 36 | 37 | 30 | 36 | 39 | (X) | (X) | (X) | (X) | (X) | (X) |
| Type of parking facility reported..... | 34 | 32 | 35 | 29 | 36 | 38 | 100 | 100 | 100 | 100 | 100 | 100 |
| Garage--one car..... | 5 | 27 | 30 | 24 | 29 | 29 | 15 68 | 84 | 84 | 83 | 82 | 77 |
| Garage--two cars or more | 23 | | 1 | 1 | 2 | 3 | | | | | | |
| Carport..... | 1 | 2 | 1 | 1 | 2 | 3 | 3 | 7 | 4 | 3 | 4 | 9 |
| None..... | 5 | 3 | 4 | 4 | 5 | 6 | 14 | 9 | 13 | 14 | 13 | 15 |
| Type of parking facility not reported..... | 2 | 3 | 2 | 1 | (Z) | 1 | (X) | (X) | (X) | (X) | (X) | (X) |
| South..... | 90 | 88 | 89 | 100 | 99 | 98 | (X) | (X) | (X) | (X) | (X) | (X) |
| Type of parking facility reported..... | 89 | 85 | 88 | 98 | 97 | 97 | 100 | 100 | 100 | 100 | 100 | 100 |
| Garage--one car..... | 11 | 39 | 38 | 42 | 39 | 38 | 13 34 | 46 | 43 | 43 | 41 | 39 |
| Garage--two cars or more | 30 | | 30 | 35 | 35 | 31 | | | | | | |
| Carport..... | 26 | 29 | 30 | 35 | 35 | 31 | 29 | 33 | 35 | 36 | 36 | 32 |
| None..... | 21 | 18 | 19 | 20 | 23 | 28 | 24 | 21 | 22 | 21 | 24 | 29 |
| Type of parking facility not reported..... | 1 | 3 | 2 | 2 | 2 | 1 | (X) | (X) | (X) | (X) | (X) | (X) |
| West..... | 21 | 19 | 24 | 24 | 26 | 29 | (X) | (X) | (X) | (X) | (X) | (X) |
| Type of parking facility reported..... | 20 | 18 | 24 | 24 | 25 | 28 | 100 | 100 | 100 | 100 | 100 | 100 |
| Garage--one car..... | 1 | 13 | 15 | 16 | 14 | 17 | 6 57 | 73 | 65 | 67 | 56 | 60 |
| Garage--two cars or more | 11 | | 5 | 4 | 5 | 6 | | | | | | |
| Carport..... | 3 | 3 | 5 | 4 | 5 | 6 | 17 | 18 | 22 | 16 | 22 | 22 |
| None..... | 4 | 2 | 3 | 4 | 5 | 5 | 20 | 9 | 14 | 17 | 22 | 18 |
| Type of parking facility not reported..... | 1 | 1 | (Z) | - | 1 | 1 | (X) | (X) | (X) | (X) | (X) | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

Table 36A.—Contractor-Built Homes Started, by Type of Heating Fuel, by Contract Price: 1968

| Type of heating fuel | All contractor-built homes started | Homes with contract price reported | Homes with contract price of-- | | | | | Median contract price (dollars) |
|--|------------------------------------|------------------------------------|--------------------------------|----------------------|----------------------|----------------------|-------------------|---------------------------------|
| | | | Under \$12,500 | \$12,500 to \$14,999 | \$15,000 to \$19,999 | \$20,000 to \$24,999 | \$25,000 and over | |
| Number of homes (in thousands) | | | | | | | | |
| All contractor-built homes started..... | 178 | 156 | 33 | 21 | 34 | 27 | 41 | 18,200 |
| Type of heating fuel reported..... | 169 | 152 | 33 | 21 | 33 | 27 | 39 | 18,100 |
| Electricity..... | 59 | 53 | 8 | 9 | 13 | 10 | 13 | 18,500 |
| Gas..... | 78 | 70 | 19 | 8 | 14 | 10 | 20 | 17,900 |
| Oil..... | 29 | 26 | 3 | 4 | 7 | 6 | 6 | 19,100 |
| Other..... | 3 | 3 | 3 | (Z) | - | - | - | < 12,500 |
| Type of heating fuel not reported.... | 9 | 3 | (Z) | (Z) | 1 | (Z) | 2 | 27,700 |
| Percent distribution by type of heating fuel | | | | | | | | |
| Type of heating fuel reported..... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | (X) |
| Electricity..... | 35 | 35 | 25 | 42 | 38 | 39 | 34 | (X) |
| Gas..... | 46 | 46 | 56 | 38 | 42 | 37 | 52 | (X) |
| Oil..... | 17 | 17 | 10 | 19 | 21 | 24 | 15 | (X) |
| Other..... | 2 | 2 | 8 | 1 | - | - | - | (X) |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes the cost of land.

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent. < 12,500 indicates less than \$12,500.

Table 36B.—Contractor-Built Homes Started, by Type of Heating Fuel, by Region: 1967 and 1968

| Type of heating fuel | All contractor-built homes started | | Region | | | | | | | |
|--|------------------------------------|------|-----------|------|---------------|------|-------|------|------|------|
| | | | Northeast | | North Central | | South | | West | |
| | 1968 | 1967 | 1968 | 1967 | 1968 | 1967 | 1968 | 1967 | 1968 | 1967 |
| Number of homes (in thousands) | | | | | | | | | | |
| All contractor-built homes started..... | 178 | 168 | 32 | 25 | 36 | 36 | 90 | 88 | 21 | 19 |
| Type of heating fuel reported.... | 169 | 155 | 29 | 21 | 34 | 32 | 88 | 84 | 18 | 17 |
| Electricity..... | 59 | 49 | 9 | 6 | 6 | 5 | 37 | 32 | 7 | 6 |
| Gas..... | 78 | 79 | 9 | 9 | 21 | 24 | 38 | 38 | 10 | 9 |
| Oil..... | 29 | 23 | 11 | 6 | 6 | 3 | 11 | 12 | 1 | 2 |
| Other..... | 3 | 3 | (Z) | (Z) | (Z) | (Z) | 2 | 3 | (Z) | (Z) |
| Type of heating fuel not reported | 9 | 13 | 2 | 3 | 2 | 4 | 2 | 4 | 3 | 2 |
| Percent distribution by type of heating fuel | | | | | | | | | | |
| Type of heating fuel reported.... | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Electricity..... | 35 | 31 | 32 | 27 | 18 | 16 | 42 | 38 | 38 | 34 |
| Gas..... | 46 | 51 | 30 | 41 | 63 | 74 | 43 | 45 | 55 | 54 |
| Oil..... | 17 | 15 | 36 | 30 | 18 | 9 | 12 | 14 | 6 | 11 |
| Other..... | 2 | 2 | 1 | 2 | (Z) | (Z) | 3 | 3 | 1 | 1 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(Z) Fewer than 500 homes or less than 0.5 percent.

Table 37A.—Contractor-Built Homes Started, by Inclusion or Exclusion of Central Air Conditioning and Selected Appliances in Contract Price, by Contract Price: 1968

| Inclusion or exclusion of central air conditioning and selected appliances in contract price | All contractor-built homes started | Homes with contract price reported | Homes with contract price of-- | | | | |
|--|------------------------------------|------------------------------------|--------------------------------|----------------------|----------------------|----------------------|-------------------|
| | | | Under \$12,500 | \$12,500 to \$14,999 | \$15,000 to \$19,999 | \$20,000 to \$24,999 | \$25,000 and over |
| Number of homes (in thousands) | | | | | | | |
| All contractor-built homes started..... | 178 | 156 | 33 | 21 | 34 | 27 | 41 |
| Central air conditioning reported..... | 168 | 153 | 33 | 21 | 33 | 26 | 40 |
| Includes central air conditioning..... | 50 | 44 | 5 | 4 | 10 | 7 | 19 |
| Excludes central air conditioning..... | 118 | 109 | 28 | 17 | 23 | 20 | 21 |
| Central air conditioning not reported..... | 10 | 2 | (Z) | (Z) | 1 | (Z) | 1 |
| Stove reported..... | 168 | 154 | 33 | 21 | 34 | 26 | 40 |
| Includes stove..... | 108 | 98 | 12 | 14 | 22 | 19 | 31 |
| Excludes stove..... | 60 | 56 | 21 | 7 | 12 | 8 | 9 |
| Stove not reported..... | 10 | 2 | (Z) | (Z) | (Z) | (Z) | 1 |
| Refrigerator reported..... | 168 | 154 | 33 | 21 | 34 | 26 | 40 |
| Includes refrigerator..... | 12 | 11 | 1 | 2 | 2 | 1 | 5 |
| Excludes refrigerator..... | 156 | 143 | 32 | 19 | 32 | 25 | 34 |
| Refrigerator not reported..... | 10 | 2 | (Z) | (Z) | (Z) | (Z) | 1 |
| Dishwasher reported..... | 169 | 154 | 33 | 21 | 33 | 27 | 40 |
| Includes dishwasher..... | 49 | 43 | 1 | 2 | 6 | 8 | 26 |
| Excludes dishwasher..... | 120 | 111 | 32 | 19 | 28 | 19 | 14 |
| Dishwasher not reported..... | 9 | 1 | (Z) | (Z) | (Z) | - | (Z) |
| Percent distribution by inclusion or exclusion of central air conditioning and selected appliances in contract price | | | | | | | |
| Central air conditioning reported..... | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Includes central air conditioning..... | 30 | 29 | 14 | 18 | 31 | 26 | 47 |
| Excludes central air conditioning..... | 70 | 71 | 86 | 82 | 69 | 74 | 53 |
| Stove reported..... | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Includes stove..... | 64 | 64 | 36 | 68 | 64 | 71 | 79 |
| Excludes stove..... | 36 | 36 | 64 | 32 | 36 | 29 | 21 |
| Refrigerator reported..... | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Includes refrigerator..... | 7 | 7 | 4 | 7 | 6 | 4 | 14 |
| Excludes refrigerator..... | 93 | 93 | 96 | 93 | 94 | 96 | 86 |
| Dishwasher reported..... | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Includes dishwasher..... | 29 | 28 | 3 | 9 | 17 | 29 | 66 |
| Excludes dishwasher..... | 71 | 72 | 97 | 91 | 83 | 71 | 34 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes the cost of land.

- Represents zero. (Z) Fewer than 500 homes or less than 0.5 percent.

Table 37B.—Contractor-Built Homes Started, by Inclusion of Central Air Conditioning in Contract Price, by Region: 1963 to 1968

| Region | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
|---|------|------|------|------|------|------|
| Number of homes (in thousands) ¹ | | | | | | |
| All contractor-built homes started..... | 168 | 156 | 168 | 176 | 179 | 190 |
| Northeast..... | 29 | 22 | 23 | 27 | 23 | 25 |
| North Central..... | 33 | 31 | 34 | 29 | 35 | 39 |
| South..... | 87 | 84 | 88 | 97 | 97 | 98 |
| West..... | 19 | 18 | 23 | 24 | 25 | 29 |
| Number of homes with central air conditioning included in contract price (in thousands) | | | | | | |
| All contractor-built homes started..... | 50 | 47 | 46 | 44 | 40 | 35 |
| Northeast..... | 1 | 1 | 1 | 1 | (Z) | 1 |
| North Central..... | 8 | 7 | 6 | 4 | 3 | 4 |
| South..... | 36 | 32 | 33 | 33 | 30 | 24 |
| West ² | 5 | 7 | 7 | 6 | 6 | 6 |
| Percent of homes with central air conditioning included in contract price | | | | | | |
| All contractor-built homes started..... | 30 | 30 | 28 | 25 | 22 | 18 |
| Northeast..... | 5 | 5 | 4 | 3 | 2 | 5 |
| North Central..... | 23 | 23 | 17 | 15 | 9 | 11 |
| South..... | 41 | 38 | 37 | 34 | 31 | 24 |
| West ² | 27 | 37 | 30 | 24 | 26 | 20 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

¹Excludes those homes for which information was not provided on whether or not central air conditioning was included in the contract price.

²Includes evaporative coolers.

CHAPTER 4

Contractor-Built New One-Family Homes Started for Owner Occupancy

Contractor-built Homes Started (Chart 24)

In 1968, 178,000 new one-family homes were started for owner occupancy on owner's land by a general contractor. The contracts for these contractor-built homes were valued at \$3.7 billion. Half of these homes were located in the South.

Contract Price (Excluding Land) (Charts 25a to 26)

The median contract price of the contractor-built homes, excluding the cost of land, was \$18,200, ranging from a median of \$22,500 in the North Central region to a median of \$15,700 in the South. The average contract price of all contractor-built homes, excluding the cost of land was \$20,600, ranging from an average of \$26,300 in the North Central region to an average of \$18,000 in the South. Both the median and average contract prices for homes inside SMSA's were 34 percent higher than those for homes outside SMSA's.

Financing (Chart 27)

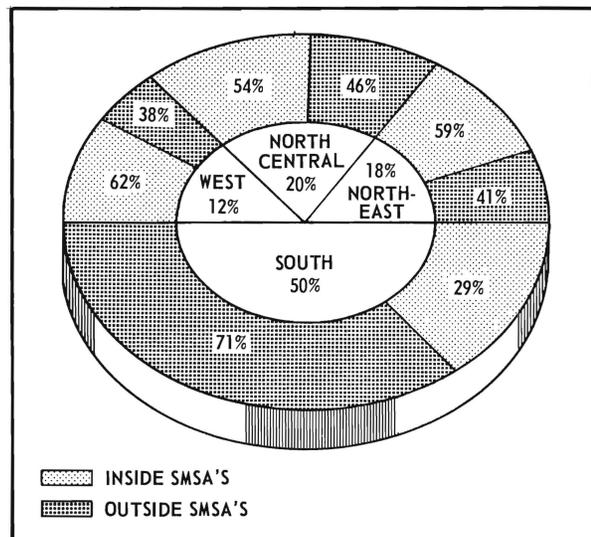
Sixty-seven percent of the homes were conventionally financed, 22 percent did not require a mortgage, and 11 percent were financed with FHA-insured or VA-guaranteed mortgages.

Square Foot Area (Charts 28 to 30)

Based on exterior dimensions, the median number of square feet of completely finished floor area of these contractor-built homes was 1,480 square feet. The average number of square feet for contractor-built homes was 1,605. Both median and average square foot areas were largest for houses in the West--1,765 and 1,775 square feet, respectively. About 13 percent of the homes had less than 1,000 square feet and 13 percent had 2,400 or more square feet.

The median contract price per square foot of completely finished floor area, excluding land, for the contractor-built homes, was \$11.95 in 1968 with a range from \$14.45 in the North Central region to \$10.85 in the South.

Chart 24.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968



Bedrooms and Bathrooms (Chart 31)

Approximately 64 percent of the contractor-built homes had 3 bedrooms and 20 percent had 4 bedrooms or more. About half of these homes had 2 bathrooms or more.

Appliances and Central Air Conditioning Included in Contract Price (Chart 32)

Nearly 2 out of every 3 contractor-built homes included a stove in the contract price. In contrast, about 1 in every 3 homes included a dishwasher in the contract price, and only 1 out of every 14 included a refrigerator. Nearly one-third of these homes included central air conditioning in the contract price.

Chart 25a.--Median Contract Price of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968

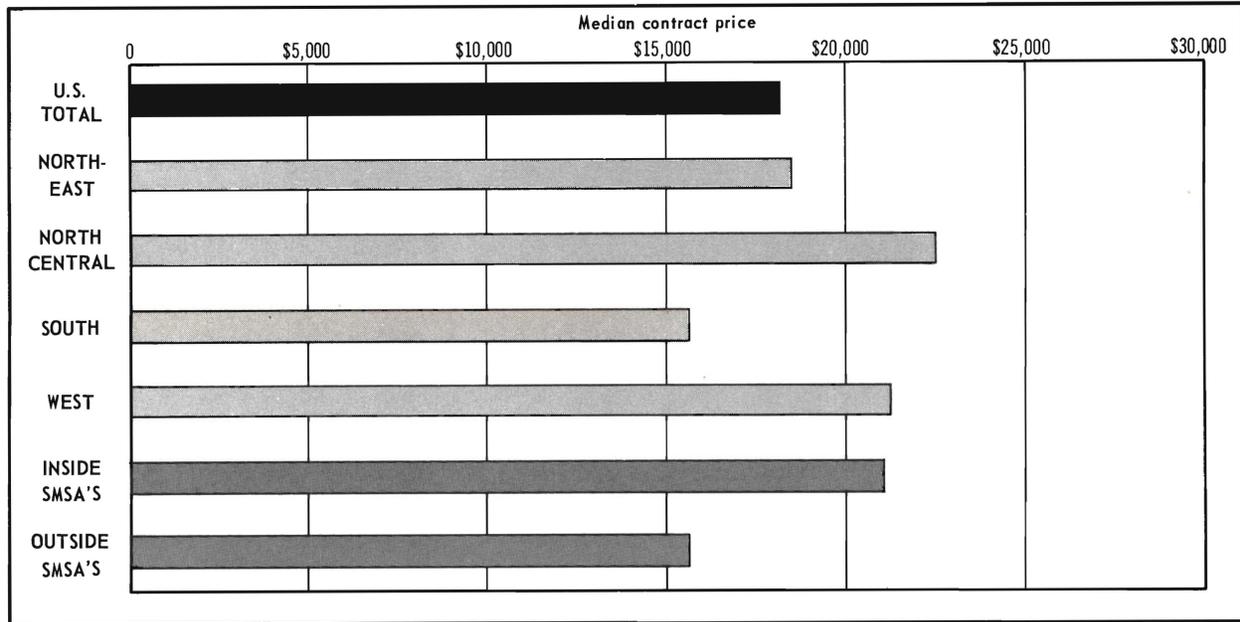


Chart 25b.--Average Contract Price of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968

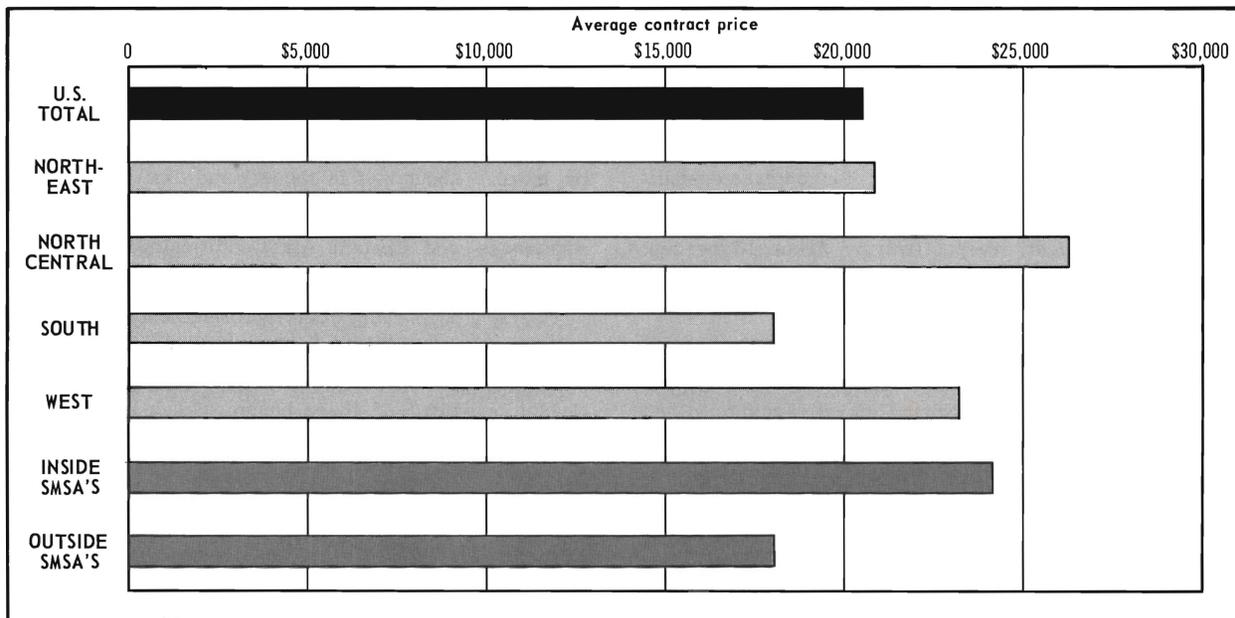


Chart 26.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Contract Price: 1968
(Percent distribution in parentheses)

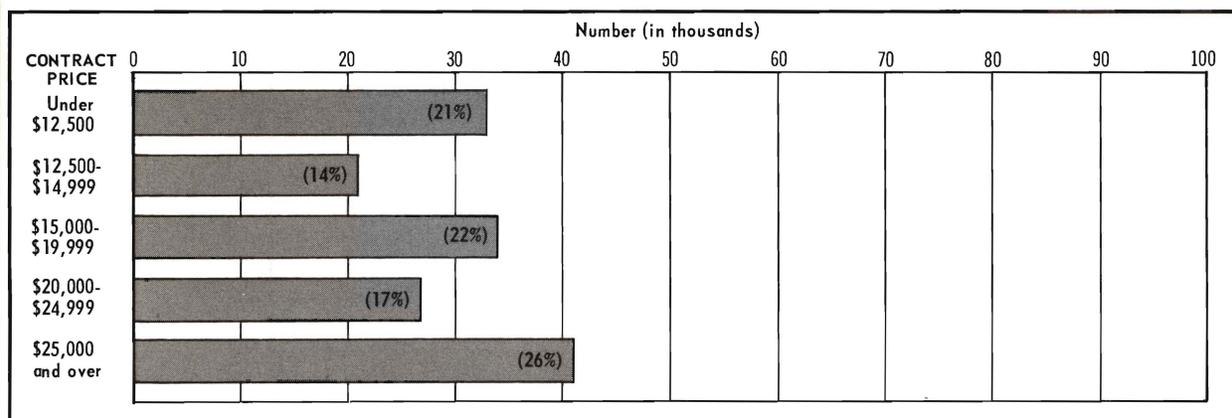
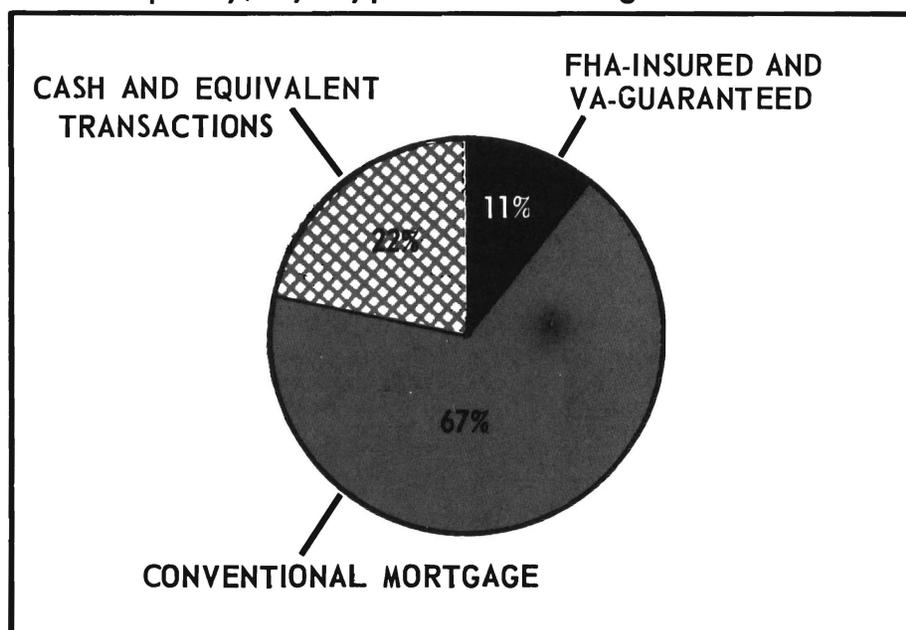


Chart 27.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Financing: 1968



Foundation (Chart 33)

Of the contractor-built homes, 45 percent had a full or partial basement, 24 percent were built on a slab foundation, and 31 percent were built with a crawl space. Basements were found in 87 percent of the homes in the Northeast and in 82 percent of those in the North Central region. Crawl spaces and slab foundations were popular in the South and West.

Automobile Parking Facility (Chart 34)

About three-fifths of the contractor-built homes were built with garages and 3 out of every 4 of these had garages for 2 or more cars. Sixty-eight percent of the homes in the North Central region had garages for 2 or more cars.

Heating Fuel (Chart 35)

Forty-six percent of the contractor-built homes used gas as the type of heating fuel and 35 percent used used electricity.

Chart 28.--Median Number of Square Feet of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region: 1968
(Based on exterior dimensions)

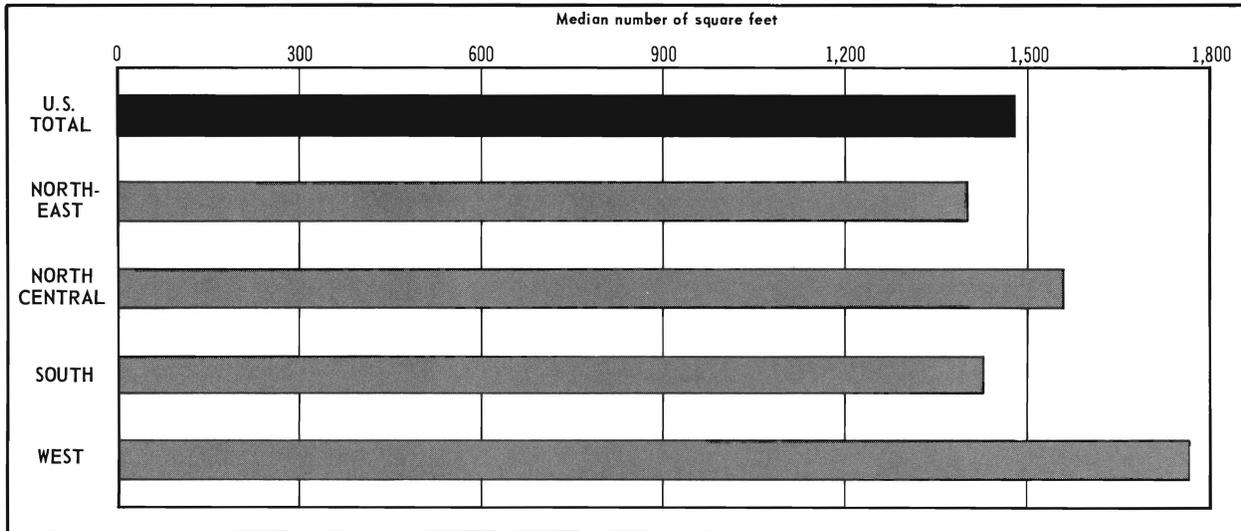


Chart 29.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Square Feet of Floor Area: 1968

(Based on exterior dimensions; percent distribution in parentheses)

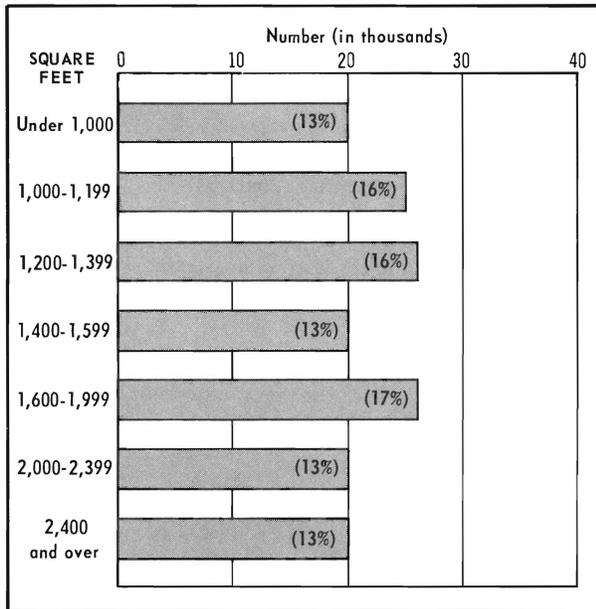


Chart 30.--Median Contract Price Per Square Foot of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy: 1968

(Based on exterior dimensions)

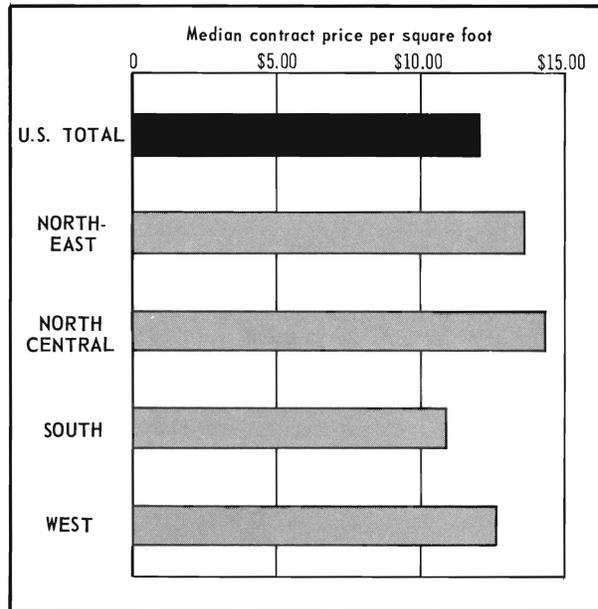


Chart 31.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Number of Bedrooms and Bathrooms: 1968

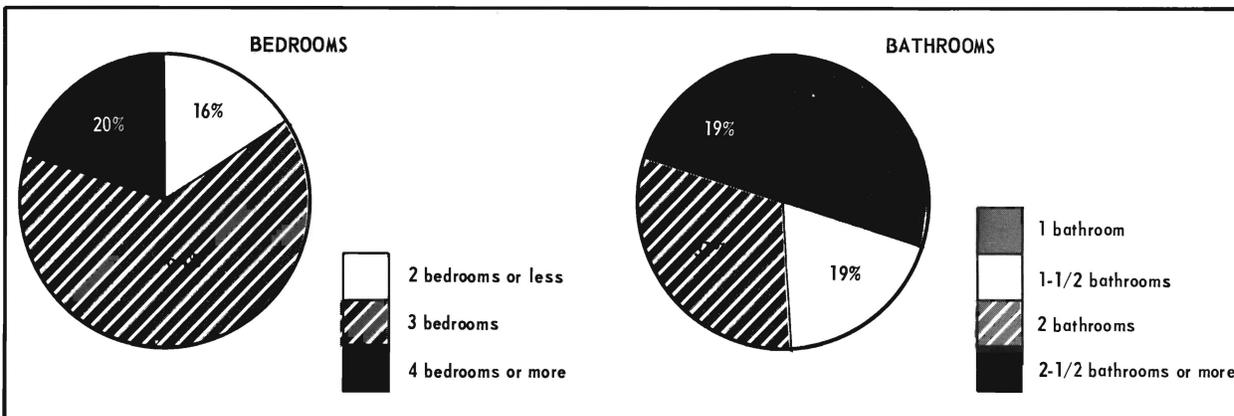


Chart 32.--Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, With Specified Appliances and Central Air Conditioning Included in Contract Price: 1968

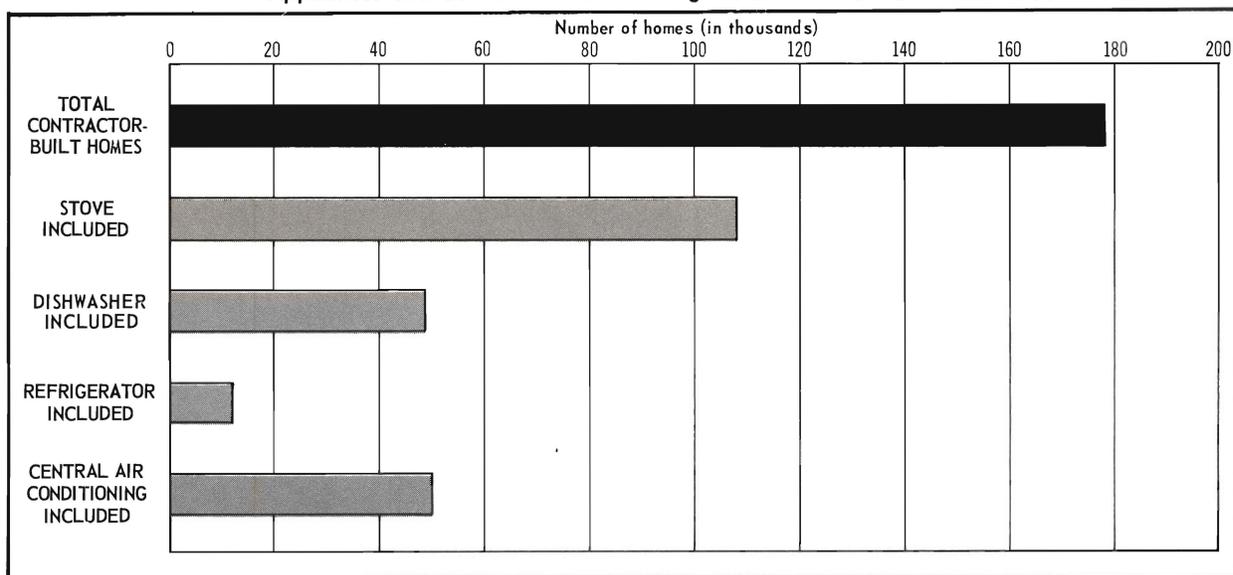


Chart 33.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Foundation, by Region: 1968

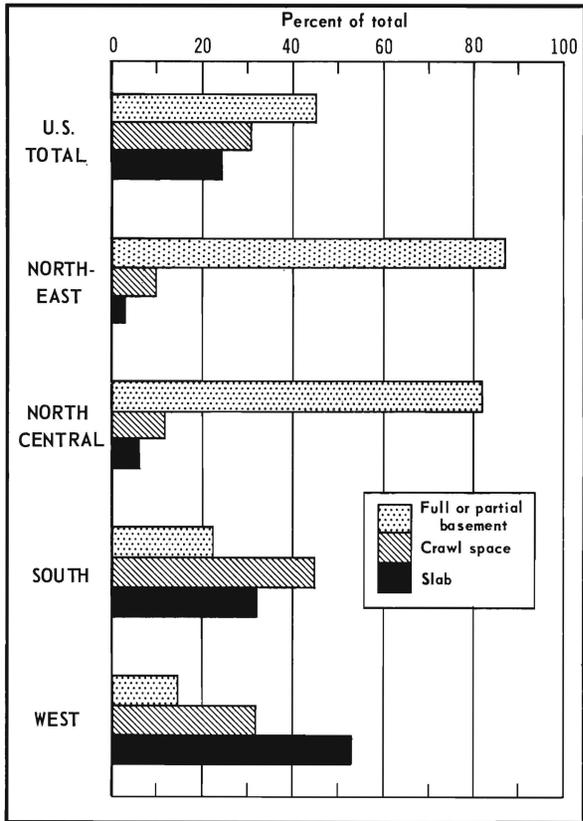


Chart 34.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Parking Facility, by Region: 1968

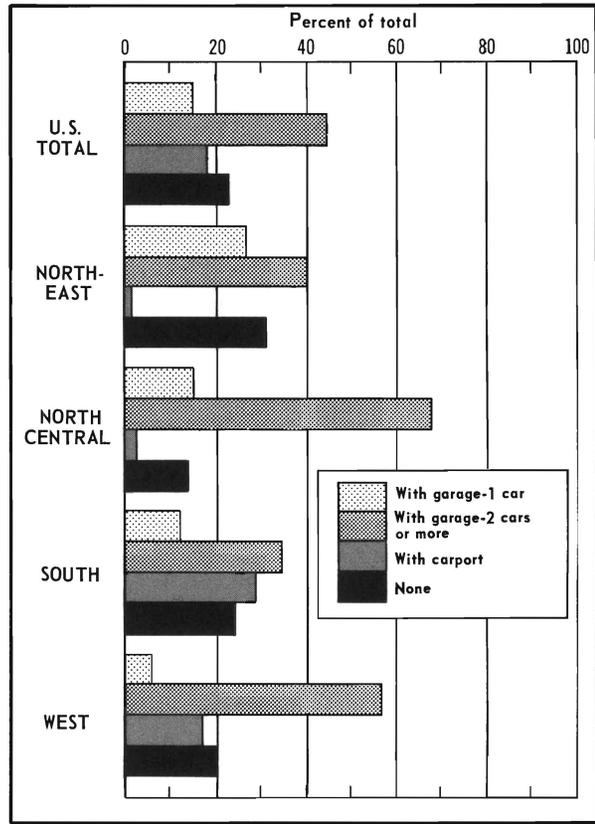


Table 37C.—Contractor-Built Homes Started, by Inclusion of Stove in Contract Price, by Region: 1963 to 1968

| Region | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
|--|------|------|------|------|------|------|
| Number of homes (in thousands) ¹ | | | | | | |
| All contractor-built homes started..... | 168 | 156 | 167 | 176 | 179 | 191 |
| Northeast..... | 29 | 22 | 23 | 27 | 23 | 25 |
| North Central..... | 33 | 32 | 34 | 29 | 35 | 39 |
| South..... | 87 | 84 | 87 | 97 | 97 | 98 |
| West..... | 19 | 18 | 24 | 24 | 25 | 29 |
| Number of homes with stove included in contract price (in thousands) | | | | | | |
| All contractor-built homes started..... | 108 | 103 | 107 | 115 | 114 | 108 |
| Northeast..... | 16 | 12 | 15 | 16 | 15 | 14 |
| North Central..... | 18 | 19 | 21 | 17 | 24 | 23 |
| South..... | 60 | 57 | 55 | 66 | 59 | 54 |
| West..... | 14 | 14 | 16 | 16 | 16 | 17 |
| Percent of homes with stove included in contract price | | | | | | |
| All contractor-built homes started..... | 64 | 66 | 64 | 65 | 64 | 57 |
| Northeast..... | 54 | 55 | 65 | 58 | 68 | 57 |
| North Central..... | 55 | 61 | 60 | 59 | 68 | 59 |
| South..... | 69 | 68 | 64 | 68 | 61 | 55 |
| West..... | 73 | 77 | 70 | 69 | 64 | 60 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

¹Excludes those homes for which information was not provided on whether or not a stove was included in the contract price.

Table 37D.—Contractor-Built Homes Started, by Inclusion of Refrigerator in Contract Price, by Region: 1963 to 1968

| Region | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
|---|------|------|------|------|------|------|
| Number of homes (in thousands) ¹ | | | | | | |
| All contractor-built homes started..... | 168 | 156 | 168 | 176 | 179 | 191 |
| Northeast..... | 29 | 22 | 23 | 27 | 23 | 25 |
| North Central..... | 33 | 32 | 34 | 28 | 35 | 39 |
| South..... | 87 | 84 | 87 | 97 | 97 | 98 |
| West..... | 19 | 18 | 24 | 23 | 25 | 29 |
| Number of homes with refrigerator included in contract price (in thousands) | | | | | | |
| All contractor-built homes started..... | 12 | 11 | 12 | 9 | 11 | 12 |
| Northeast..... | 3 | 2 | 2 | 2 | 2 | 3 |
| North Central..... | 2 | 3 | 4 | 2 | 1 | 3 |
| South..... | 5 | 5 | 4 | 4 | 5 | 4 |
| West..... | 2 | 2 | 2 | 1 | 2 | 2 |
| Percent of homes with refrigerator included in contract price | | | | | | |
| All contractor-built homes started..... | 7 | 7 | 7 | 5 | 6 | 6 |
| Northeast..... | 12 | 8 | 8 | 6 | 9 | 11 |
| North Central..... | 7 | 10 | 11 | 7 | 4 | 7 |
| South..... | 6 | 6 | 5 | 4 | 6 | 4 |
| West..... | 9 | 9 | 10 | 4 | 8 | 7 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

¹Excludes those homes for which information was not provided on whether or not a refrigerator was included in the contract price.

Table 37E.—Contractor-Built Homes Started, by Inclusion of Dishwasher in Contract Price, by Region: 1963 to 1968

| Region | 1968 | 1967 | 1966 | 1965 | 1964 | 1963 |
|---|------|------|------|------|------|------|
| Number of homes (in thousands) ¹ | | | | | | |
| All contractor-built homes started..... | 169 | 156 | 168 | 176 | 179 | 191 |
| Northeast..... | 29 | 22 | 23 | 27 | 23 | 25 |
| North Central..... | 33 | 31 | 34 | 29 | 35 | 39 |
| South..... | 88 | 84 | 87 | 97 | 96 | 98 |
| West..... | 19 | 18 | 24 | 24 | 25 | 29 |
| Number of homes with dishwasher included in contract price (in thousands) | | | | | | |
| All contractor-built homes started..... | 49 | 43 | 42 | 44 | 40 | 37 |
| Northeast..... | 6 | 4 | 4 | 4 | 4 | 4 |
| North Central..... | 10 | 9 | 9 | 7 | 9 | 7 |
| South..... | 24 | 20 | 19 | 24 | 19 | 18 |
| West..... | 9 | 9 | 10 | 10 | 8 | 8 |
| Percent of homes with dishwasher included in contract price | | | | | | |
| All contractor-built homes started..... | 29 | 27 | 25 | 25 | 23 | 20 |
| Northeast..... | 20 | 19 | 17 | 15 | 19 | 18 |
| North Central..... | 30 | 30 | 27 | 23 | 26 | 17 |
| South..... | 27 | 24 | 21 | 25 | 19 | 18 |
| West..... | 48 | 51 | 42 | 43 | 34 | 29 |

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures..

¹Excludes those homes for which information was not provided on whether or not a dishwasher was included in the contract price.

APPENDIX A

Description of Survey

The data relating to this survey are based on monthly sample surveys conducted by the Bureau of the Census under contract with the U.S. Department of Housing and Urban Development. The information is obtained through monthly interviews with the builders or owners of a national probability sample of one-family homes for which building permits have been issued, or in nonpermit areas, on which construction has started. The size of the sample varies slightly from month to month. The average monthly sample size is about 5,500 units. Approximately 800 of these are reported as sold during the month, 100 as contractor-built, another 100 as owner-built and rental, and except for a small number transferred from the survey as "out of scope," the rest are reported as for sale. The sample for any month consists of a sample of homes for which permits were issued and of homes started in nonpermit areas during the month, plus the sample units selected in earlier months that were not yet sold by the beginning of the current month. About 1,000 new homes are introduced into the sample in this way each month.

The sales information in this report is based upon 9,800 homes reported sold in 1968, the information on contractor-built homes and owner-built and rental homes is based upon returns from 1,400 and 1,500 homes started in 1968, respectively. With few exceptions the same basic questions are asked of all respondents in the survey. The questionnaire used to collect information, "Survey of Housing Starts and Sales," SOC 900, is appendix C at the end of this report. The entire schedule is reproduced.

Since the survey is based on samples drawn from building permits issued in permit-issuing places and from homes on which construction is started in areas where building permits are not required, there is no practicable way to obtain information on a sale until the permit is issued, or, in nonpermit areas, construction is started. All homes sold in 1968 and reported as late as the end of January 1969 are included in this report. It is estimated that by the end of that month about 98 percent of the 1968 sales would have been reported. Imputations were made for about 2 percent of the total number of homes sold.

Revisions

Data prior to 1968 for contractor-built homes and owner-built and rental homes have been revised in this publication to bring them into agreement with the regional starts figures in table 1B. The figures in tables 1A and 1B are obtained from the larger sample from which housing starts data are obtained. The data on regional

starts of one-family structures were published for the first time in the October 1968, C20 report, Housing Starts.

Sampling Variability

The estimates in this report are based on samples and may be expected to differ from estimates which would have been obtained by means of a complete census in which the same schedules and procedures were used. In addition to sampling variability, the results are also subject to errors of reporting and processing.

The standard error is primarily a measure of the sampling variability. As calculated for this report, the standard error also partially measures the effect of response and processing errors, but does not reflect any systematic biases in the data. The chances are about 68 out of 100 that an estimate from the sample would differ from the true figure by less than one standard error; about 95 out of 100 that it is less than 2 times the standard error.

For reasons of economy, the standard errors shown in tables A and B are approximations to the standard errors of various estimates that are shown in this report and give the order of magnitude rather than the precise standard error for any specific item.

The reliability of an estimated percentage, computed by using sample data for both numerator and denominator, depends upon both the size of the percentage and the size of the total upon which the percentage is based. Estimated percentages are relatively more reliable than the corresponding absolute estimates of the numerator of the percentage, particularly if the percentage is large (50 percent or greater).

Table A shows the standard errors of estimated numbers of new homes in a given category, and table B shows the standard errors of the estimated percentages of new homes in a given category.

Illustration of the use of tables of standard errors: Table 12A shows that there were 10,000 homes in the North Central region with sales price between \$22,500 and \$24,999. Table A shows that the standard error of 10,000 is 1,005. That is, the chances are 68 out of 100 that had a census been taken of all new homes sold in 1968, the census count of homes in the North Central region with sales price between \$22,500 and \$24,999 would have been between 8,995 and 11,005 homes (10,000 plus or minus 1,005). The chances are 95 out of 100 that the census results would have differed from the sample estimate by less than 2,010 or twice the standard error.

CHAPTER 4

Contractor-Built New One-Family Homes Started for Owner Occupancy

Contractor-built Homes Started (Chart 24)

In 1968, 178,000 new one-family homes were started for owner occupancy on owner's land by a general contractor. The contracts for these contractor-built homes were valued at \$3.7 billion. Half of these homes were located in the South.

Contract Price (Excluding Land) (Charts 25a to 26)

The median contract price of the contractor-built homes, excluding the cost of land, was \$18,200, ranging from a median of \$22,500 in the North Central region to a median of \$15,700 in the South. The average contract price of all contractor-built homes, excluding the cost of land was \$20,600, ranging from an average of \$26,300 in the North Central region to an average of \$18,000 in the South. Both the median and average contract prices for homes inside SMSA's were 34 percent higher than those for homes outside SMSA's.

Financing (Chart 27)

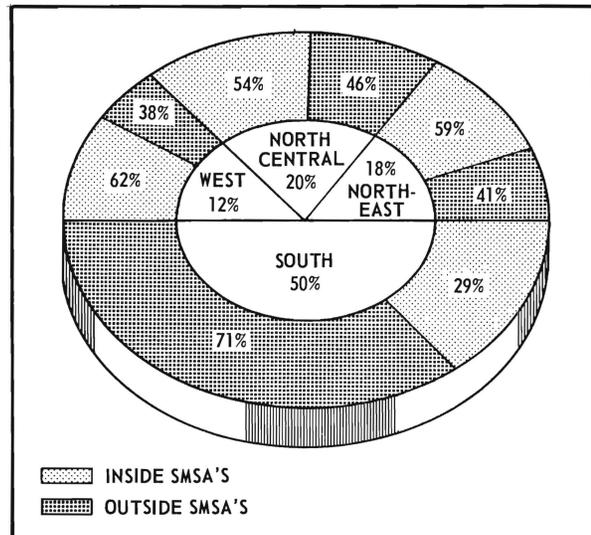
Sixty-seven percent of the homes were conventionally financed, 22 percent did not require a mortgage, and 11 percent were financed with FHA-insured or VA-guaranteed mortgages.

Square Foot Area (Charts 28 to 30)

Based on exterior dimensions, the median number of square feet of completely finished floor area of these contractor-built homes was 1,480 square feet. The average number of square feet for contractor-built homes was 1,605. Both median and average square foot areas were largest for houses in the West--1,765 and 1,775 square feet, respectively. About 13 percent of the homes had less than 1,000 square feet and 13 percent had 2,400 or more square feet.

The median contract price per square foot of completely finished floor area, excluding land, for the contractor-built homes, was \$11.95 in 1968 with a range from \$14.45 in the North Central region to \$10.85 in the South.

Chart 24.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968



Bedrooms and Bathrooms (Chart 31)

Approximately 64 percent of the contractor-built homes had 3 bedrooms and 20 percent had 4 bedrooms or more. About half of these homes had 2 bathrooms or more.

Appliances and Central Air Conditioning Included in Contract Price (Chart 32)

Nearly 2 out of every 3 contractor-built homes included a stove in the contract price. In contrast, about 1 in every 3 homes included a dishwasher in the contract price, and only 1 out of every 14 included a refrigerator. Nearly one-third of these homes included central air conditioning in the contract price.

Chart 25a.--Median Contract Price of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968

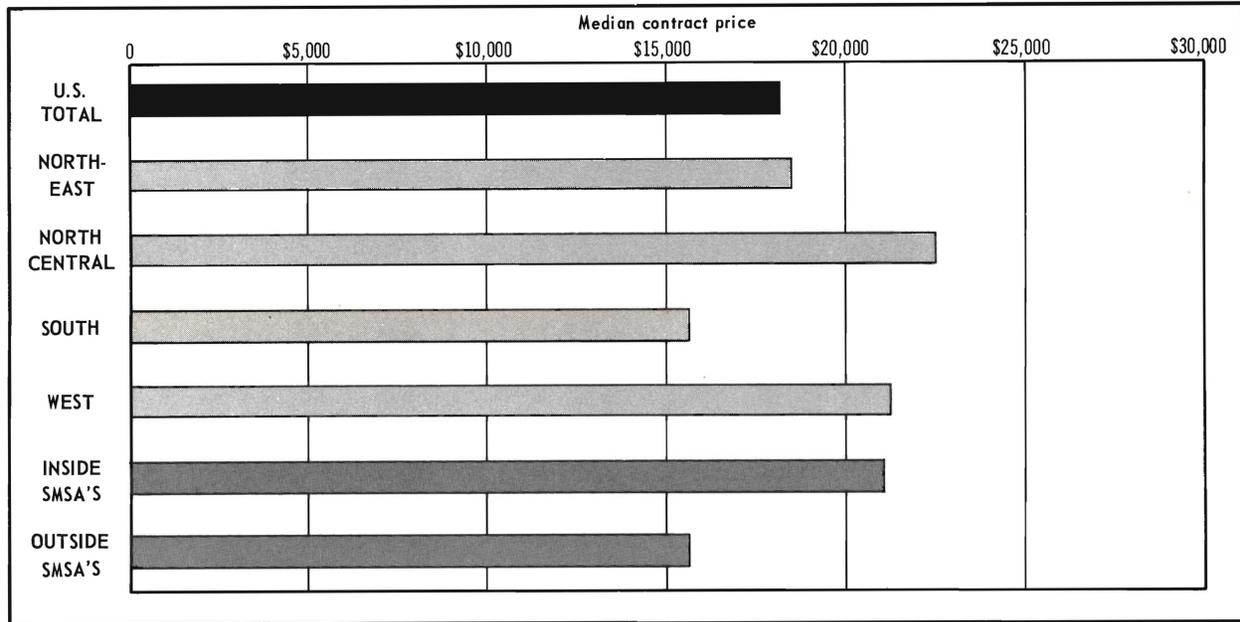


Chart 25b.--Average Contract Price of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968

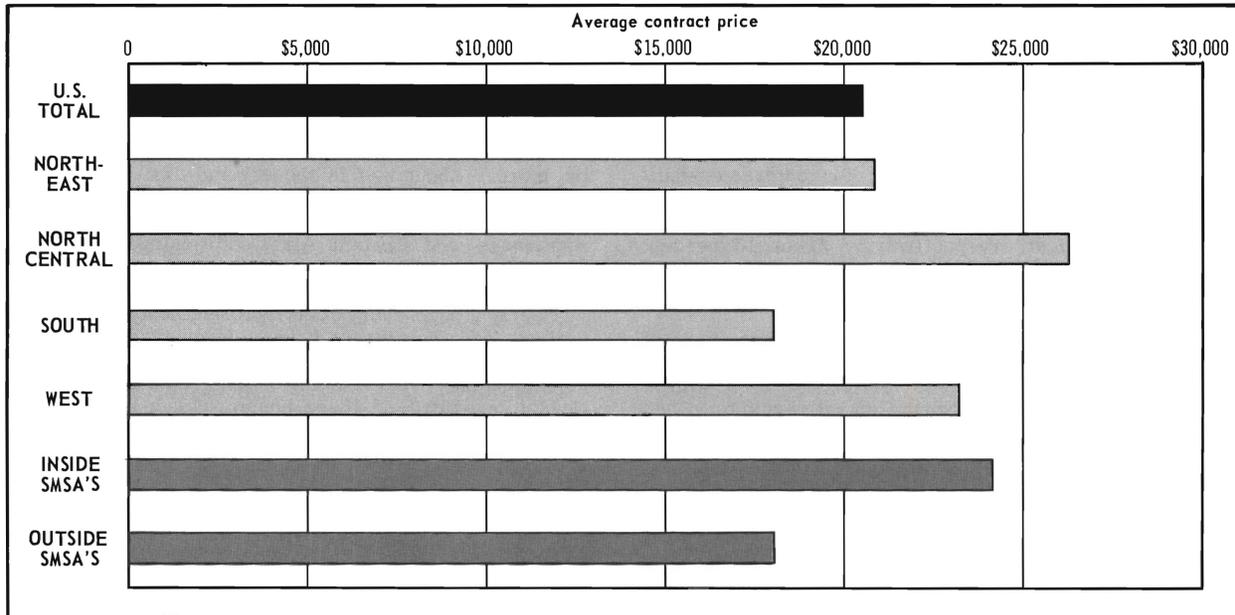


Chart 26.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Contract Price: 1968
(Percent distribution in parentheses)

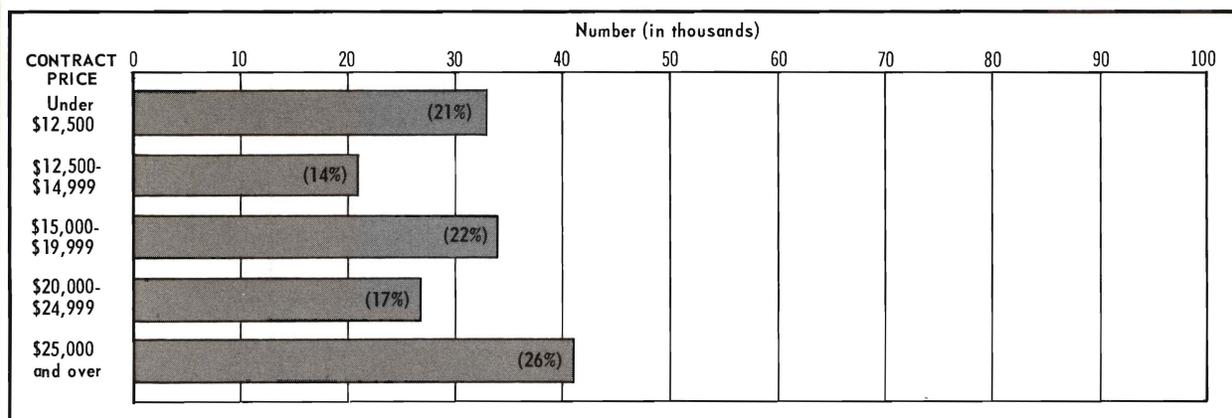
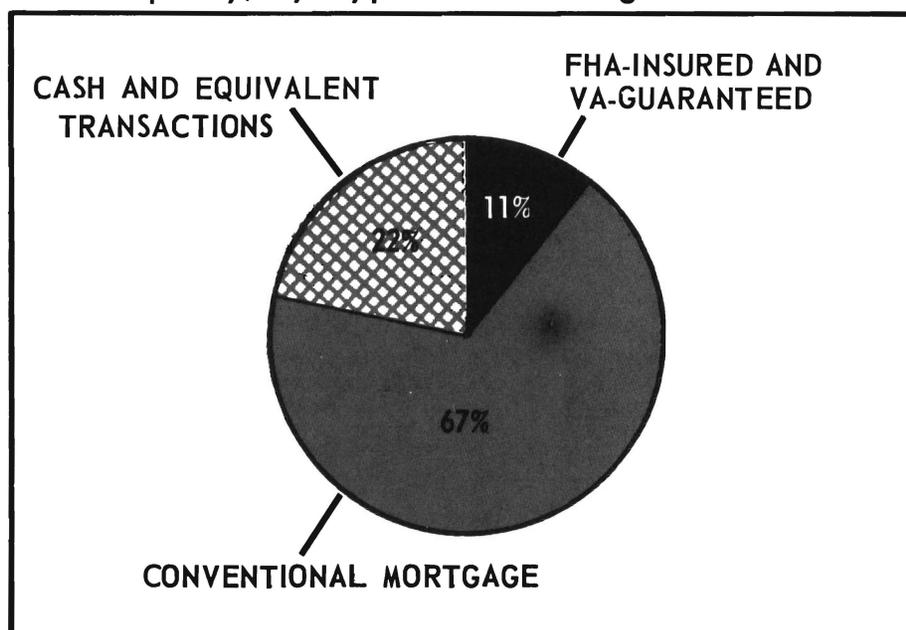


Chart 27.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Financing: 1968



Foundation (Chart 33)

Of the contractor-built homes, 45 percent had a full or partial basement, 24 percent were built on a slab foundation, and 31 percent were built with a crawl space. Basements were found in 87 percent of the homes in the Northeast and in 82 percent of those in the North Central region. Crawl spaces and slab foundations were popular in the South and West.

Automobile Parking Facility (Chart 34)

About three-fifths of the contractor-built homes were built with garages and 3 out of every 4 of these had garages for 2 or more cars. Sixty-eight percent of the homes in the North Central region had garages for 2 or more cars.

Heating Fuel (Chart 35)

Forty-six percent of the contractor-built homes used gas as the type of heating fuel and 35 percent used electricity.

Chart 28.--Median Number of Square Feet of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region: 1968
(Based on exterior dimensions)

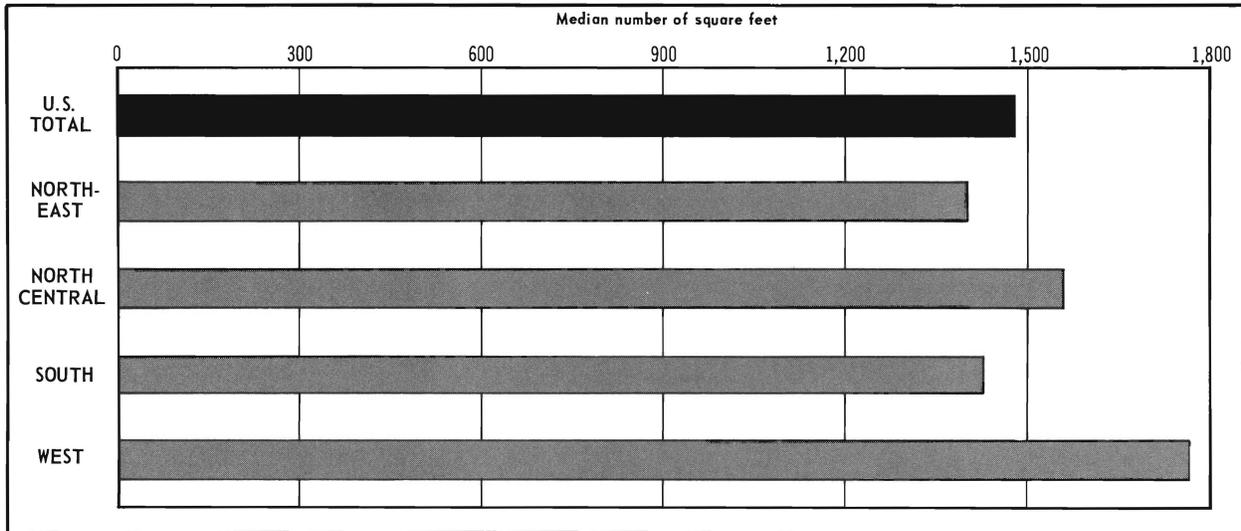


Chart 29.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Square Feet of Floor Area: 1968

(Based on exterior dimensions; percent distribution in parentheses)

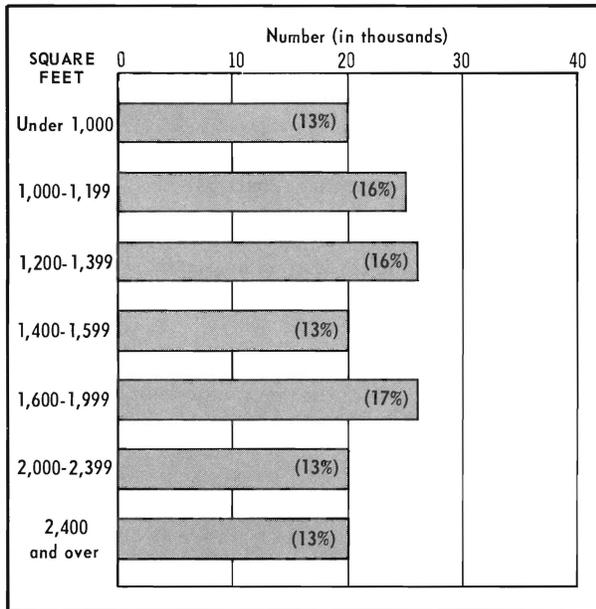


Chart 30.--Median Contract Price Per Square Foot of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy: 1968

(Based on exterior dimensions)

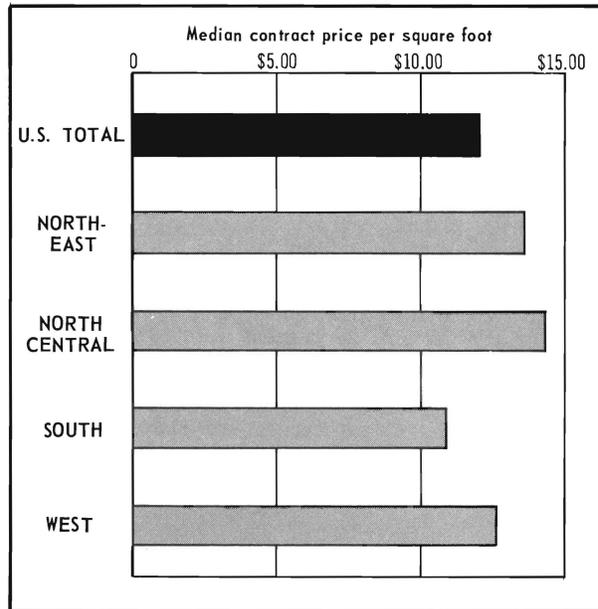


Chart 31.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Number of Bedrooms and Bathrooms: 1968

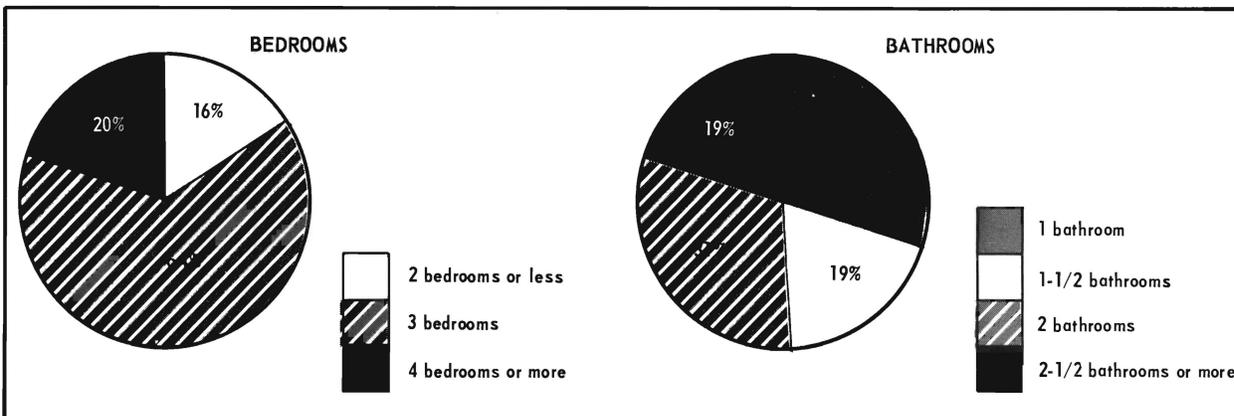


Chart 32.--Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, With Specified Appliances and Central Air Conditioning Included in Contract Price: 1968

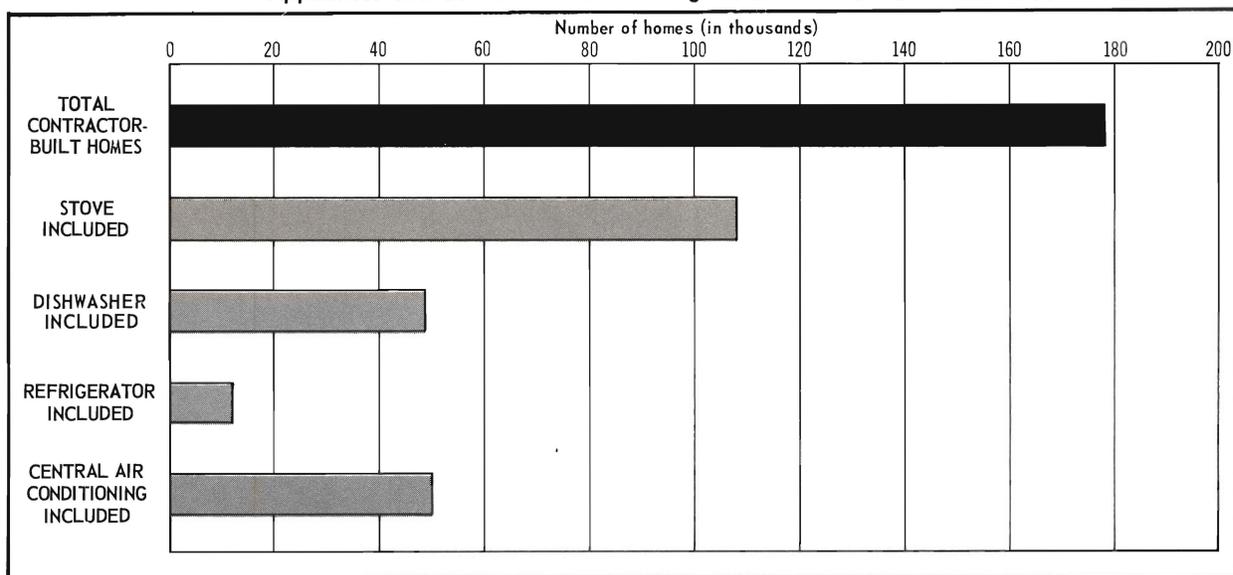


Chart 33.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Foundation, by Region: 1968

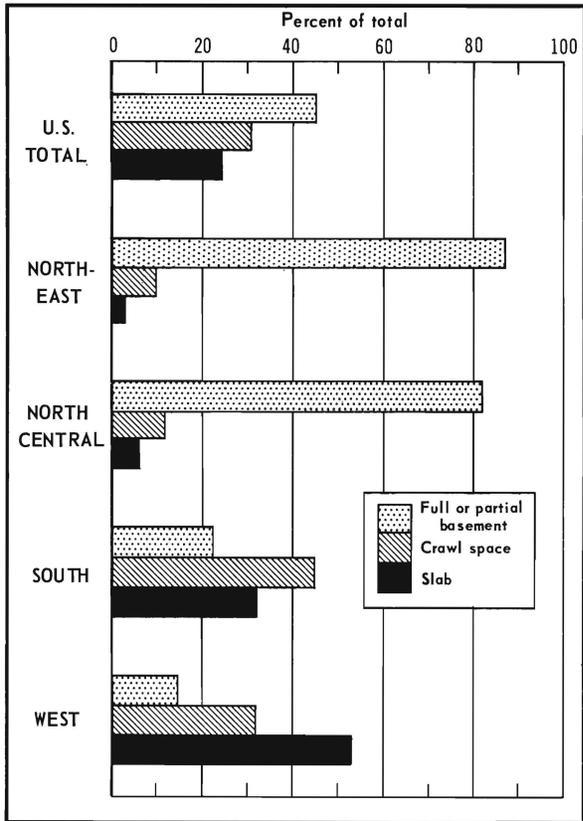
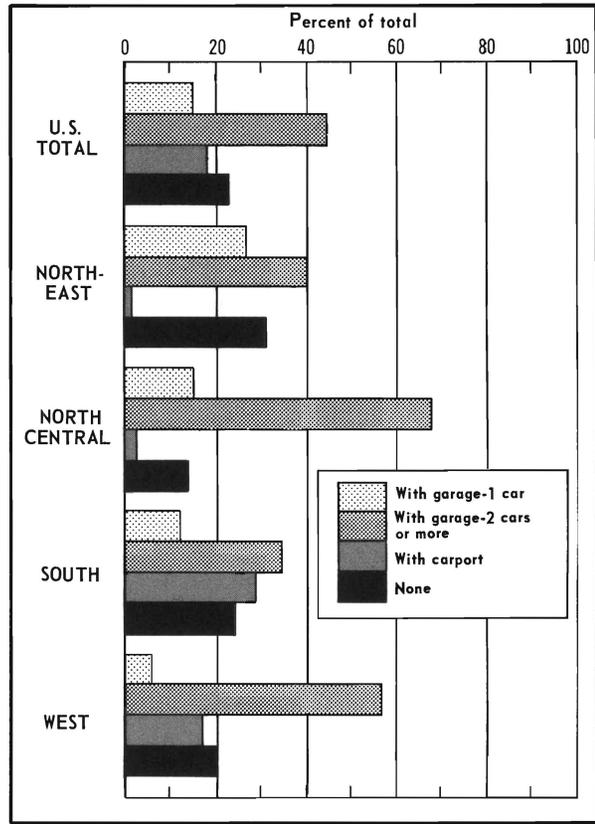


Chart 34.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Parking Facility, by Region: 1968



The estimate of 10,000 homes sold in the North Central region with sales price between \$22,500 and \$24,999 is approximately 19.0 percent of all homes sold with sales price between \$22,500 and \$24,999 (a total of 52,000 homes).

Using interpolation, table B shows the standard error of 19.0 percent with a base of 52,000 is approximately 1.9 percent. That is, the chances are 68 out of 100 that had a complete census been taken, between 17.1 and 20.9 percent of the homes sold with sales price between \$22,500 and \$24,999 would have been in the North Central region. Chances are 95 out of 100 that the census result would have been within two standard errors (3.8 percentage points) of the sample estimate, or between 15.2 and 22.8 percent.

Table A. STANDARD ERRORS OF ESTIMATED NUMBERS FOR NEW ONE-FAMILY HOMES: 1968

| Size of estimate | Standard error |
|------------------|----------------|
| 5,000 | 690 |
| 10,000 | 1,005 |
| 20,000 | 1,463 |
| 25,000 | 1,633 |
| 50,000 | 2,167 |
| 100,000 | 3,100 |
| 200,000 | 3,800 |
| 250,000 | 4,000 |
| 400,000 | 4,500 |
| 450,000 | 5,500 |
| 500,000 | 6,000 |

Table B. STANDARD ERRORS OF ESTIMATED PERCENTAGES FOR NEW ONE-FAMILY HOMES: 1968

| Estimated percentages | Number of new homes in base of percentage | | | | | | | | | | |
|-----------------------|---|-------|-------|--------|--------|--------|--------|---------|---------|---------|---------|
| | 1,000 | 3,000 | 5,000 | 10,000 | 15,000 | 20,000 | 50,000 | 100,000 | 200,000 | 400,000 | 500,000 |
| 5 or 95..... | 7.9 | 4.6 | 3.5 | 2.5 | 2.0 | 1.6 | 1.1 | 0.8 | 0.6 | 0.4 | 0.4 |
| 10 or 90..... | 10.9 | 6.3 | 4.9 | 3.4 | 2.8 | 2.2 | 1.5 | 1.1 | 0.8 | 0.5 | 0.5 |
| 20 or 80..... | 14.5 | 8.4 | 6.5 | 4.6 | 3.8 | 2.9 | 2.0 | 1.4 | 1.0 | 0.7 | 0.7 |
| 25 or 75..... | 15.7 | 9.1 | 7.0 | 5.0 | 4.1 | 3.2 | 2.2 | 1.6 | 1.1 | 0.8 | 0.7 |
| 40 or 60..... | 17.8 | 10.3 | 8.0 | 5.6 | 4.6 | 3.6 | 2.5 | 1.8 | 1.3 | 0.9 | 0.8 |
| 50..... | 18.2 | 10.5 | 8.1 | 5.7 | 4.7 | 3.6 | 2.6 | 1.8 | 1.3 | 0.9 | 0.8 |

APPENDIX B

Definitions

Appliances in Sales Price or Contract Price--The tabulations on appliances include only the selected appliances (stove, dishwasher, and refrigerator) which are included in the sales price or contract price at the time the original agreement is signed or the deposit made. These data include only the appliances that are included in the original agreement; that is, any appliances which are subsequently purchased from the builder and included in the sales price at the time of final settlement or in the final contract price are not included in this survey.

Bathrooms--For the purposes of this survey, a full bathroom is defined to include a toilet, a basin, and a bathtub and/or shower. A half-bathroom is defined to include a toilet and a basin. A quarter-bathroom is defined to include either a toilet or a basin. The quarter-bathrooms were reported in the southwestern part of the United States. If the respondent reported "1-1/4 bathrooms," the house was classified as a 1-bathroom home; if the respondent reported "1-1/4 and 1/4" bathrooms, the house was classified as having 1-1/2 bathrooms.

Bedrooms--A bedroom is defined to include finished rooms specifically designed to be used as bedrooms, but to exclude dens convertible to bedroom use and spaces in attics and basements which can be converted to bedrooms.

Closing Costs--The closing costs are the total estimated costs customarily chargeable to the buyer for items which are incidental to the transaction. These costs include mortgagee's initial service charge, cost of title search, charges for the preparation of deed and mortgage documents, mortgage tax, recording fees, and similar items. They include, in addition, for homes sold with FHA-insured mortgages, an examination or application fee. Items not included in closing costs are deposits for unaccrued taxes, insurance premiums, and similar items that are treated as prepayable expenses.

Contractor-Built Homes--This category includes all homes built for owner occupancy on his own land, with construction under the supervision of a single general contractor. These homes are included in the survey in the month construction starts.

Contract Price--The contract price used in this survey for contractor-built homes is the price on the original contract awarded to the general contractor. The contract price does not reflect any subsequent changes in the price resulting from change orders or from any other factors affecting the price of the home. It does not include the cost of any contracts awarded to a different contractor for work on the grounds around the house, nor

does it include any proposed expenditures on the house after construction is completed by the general contractor. Finally, because the house is being built for the owner's occupancy on his own land, the contract price does not include the cost of land.

Downpayment--The downpayment tabulated is the amount reported as agreed upon at the time the original sales agreement was signed or deposit accepted. Changes in type of financing, changes in sales price due to revised building specifications, and other causes may affect the size of the downpayment after the initial agreement. Any such changes made after the original sale is reported are not reflected in the tables.

Financing, Type of--The type of financing tabulated in this survey is the type reported at the time the original sales agreement was signed or deposit accepted. However, changes in the type of financing do occur between the original contract signing and final settlement. These changes are not reflected in the tables. Homes financed with California Veteran's Mortgage loans are included with conventionally-financed homes.

The FHA and VA type of financing data presented in this report tend to differ somewhat from that published directly by those agencies. This report reflects the type of financing reported at the time the original sales contract was signed and provides data on the relative importance of the various types of financing. For the actual number of FHA-insured and VA-guaranteed loans made for new homes at the time of final settlement, refer to the publications of the respective agencies. The data differ because of the difference in time periods between the signing of the original sales contract, the start of construction, and the insurance or guarantee of the mortgage, as well as the sampling variability in this survey.

Floor Area--For this survey, floor area is defined as the floor area of all completely finished floor space, including space in basement and attic with finished walls, floors, and ceilings.

In concept, measurement is based on exterior dimensions. Measurements are taken to the outside of exterior walls for detached houses. Half stories are measured to the outside of enclosing partitions. Row houses are measured from the center-line of party walls and to the outside surface of the exterior walls.

About two-thirds of the respondents reporting floor space actually reported the number of square feet based on exterior dimensions; the remaining one-third

reported the square foot area based on interior dimensions. For data presentation, the square foot area of this latter group was converted to exterior dimensions by applying a standard conversion factor of 1.08 to each building.

Geographic Regions--The standard census geographic regions are used in the tables of this report. States contained in each region are as follows:

Northeast--Maine, New Hampshire, Vermont, Massachusetts, Rhode Island, Connecticut, New York, New Jersey, and Pennsylvania; North Central--Ohio, Indiana, Illinois, Michigan, Wisconsin, Minnesota, Iowa, Missouri, North Dakota, South Dakota, Nebraska, and Kansas; South--Delaware, Maryland, District of Columbia, Virginia, West Virginia, North Carolina, South Carolina, Georgia, Florida, Kentucky, Tennessee, Alabama, Mississippi, Arkansas, Louisiana, Oklahoma, and Texas; West--Montana, Idaho, Wyoming, Colorado, New Mexico, Arizona, Utah, Nevada, Washington, Oregon, California, Alaska, and Hawaii.

Homes Sold--The homes sold category includes all homes for which a sales contract has been signed between the seller and purchaser. This includes homes for which a sales contract is signed before construction is actually started; that is, homes sold from a model or from plans for which the builder has a signed contract before any work is started on the footings or foundations. It also includes homes sold while under construction or after completion; that is, homes built on speculation.

Owner-Built and Rental Homes--This category includes homes started for owner occupancy, on his own land, with owner acting as his own general contractor: (1) in most cases with the help of either subcontractors or hired labor, (2) sometimes entirely with the employment of subcontractors, and, (3) in a smaller number of cases, entirely on a "do-it-yourself" basis. In addition, homes started for rent, accounting for about 9 percent of the homes in this category, are included. These homes are included in the survey in the month construction starts.

Response Rate--The overall response rate for this survey is very high. Practically everyone asked responded to the questionnaire. However, response to individual items varied. For price and for the physical characteristics items (except square feet) the response rate is within the range of 95 to 99 percent. Items with response somewhat lower than other items are particularly square feet and several items related to price (downpayment and closing costs). The lowest rates are 82 percent for the amount of the downpayment and 84 percent for the price per square foot; however, tabulations for these items require reports on the sales price of the home in addition to the amount of the downpayment or the number of square feet of floor area.

Sales--For the purpose of this survey, the sale of the home occurs with the signing of a sales contract or the acceptance of a deposit. This survey does not follow through to the final stage of the sales transaction.

Sales Price--The sales price used in this survey is the price agreed upon between purchaser and seller (and reported by the latter) at the time the first sales contract is signed or deposit is made for the house. The sales price does not reflect any subsequent price changes resulting from change orders or from any other factors affecting the price of the house. Furthermore, the sales price does not include the cost of any "extras" or "options" paid for in cash by the purchaser or otherwise not included in the original sales price reported by the seller.

The median sales price is the sales price of the home which falls on the middle point in the total annual series of homes sold; the point is so chosen that half the homes were sold with a sales price amount below that shown as the median amount and half with an amount above; the average--or arithmetical mean--sales price is obtained by dividing the sum of the total sales amount reported for all homes in the annual series by the number of homes sold in the corresponding year.

Stage of Construction--

Starts--A home is defined as started at the time of excavation for the footings or foundations.

Completions--A home is defined as completed when all exterior windows and doors are installed and all finish flooring is put in place.

Story--That portion of a building between the floor and the ceiling or roof, or the next floor above in the case of a multistory house. A basement is not counted as a story even if it is finished as a den or recreation room.

Half story--A story finished as living accommodations located wholly or partly within the roof frame is considered a half story; it is tabulated in this survey as a whole story; for example, 1-1/2 stories is counted as 2.

Split level--Identifies a structure having floors on more than one level when the difference in some floor levels is less than 1 story. This definition is interpreted on the basis of local customs and may vary from area to area.

Standard Metropolitan Statistical Areas--The distribution of the data presented in this report between inside and outside Standard Metropolitan Statistical Areas (SMSA's) is based on the definitions published by the Bureau of the Budget in its recurring series Standard Metropolitan Statistical Areas. To the extent possible, the effort is made to use in each year the latest available definitions, incorporating the most recent (generally annual) amendments.

| | |
|--|--|
| NOTICE – Your report to the Census Bureau is confidential by law (Title 13 U.S. Code). It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process. | <i>FORM APPROVED: BUDGET BUREAU NO. 41-R2144.2</i> |
| FORM 50C-900 (5-26-67) | U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS |
| SURVEY OF HOUSING STARTS AND SALES | |

| | |
|--------------------|-------------------|
| Name of respondent | Best time to call |
|--------------------|-------------------|

CHAPTER 4

Contractor-Built New One-Family Homes Started for Owner Occupancy

Contractor-built Homes Started (Chart 24)

In 1968, 178,000 new one-family homes were started for owner occupancy on owner's land by a general contractor. The contracts for these contractor-built homes were valued at \$3.7 billion. Half of these homes were located in the South.

Contract Price (Excluding Land) (Charts 25a to 26)

The median contract price of the contractor-built homes, excluding the cost of land, was \$18,200, ranging from a median of \$22,500 in the North Central region to a median of \$15,700 in the South. The average contract price of all contractor-built homes, excluding the cost of land was \$20,600, ranging from an average of \$26,300 in the North Central region to an average of \$18,000 in the South. Both the median and average contract prices for homes inside SMSA's were 34 percent higher than those for homes outside SMSA's.

Financing (Chart 27)

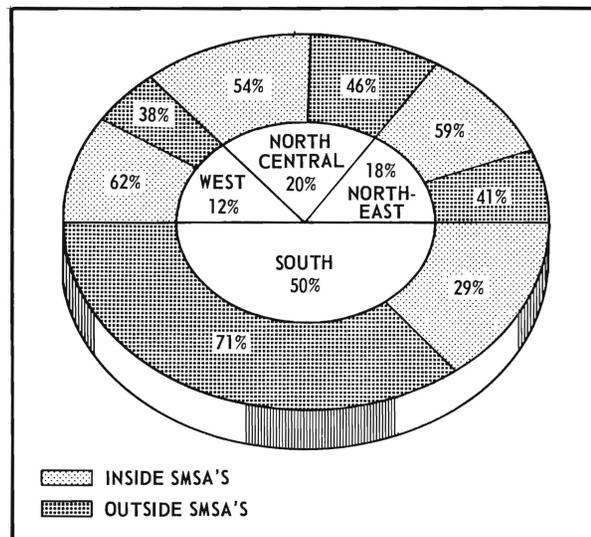
Sixty-seven percent of the homes were conventionally financed, 22 percent did not require a mortgage, and 11 percent were financed with FHA-insured or VA-guaranteed mortgages.

Square Foot Area (Charts 28 to 30)

Based on exterior dimensions, the median number of square feet of completely finished floor area of these contractor-built homes was 1,480 square feet. The average number of square feet for contractor-built homes was 1,605. Both median and average square foot areas were largest for houses in the West--1,765 and 1,775 square feet, respectively. About 13 percent of the homes had less than 1,000 square feet and 13 percent had 2,400 or more square feet.

The median contract price per square foot of completely finished floor area, excluding land, for the contractor-built homes, was \$11.95 in 1968 with a range from \$14.45 in the North Central region to \$10.85 in the South.

Chart 24.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968



Bedrooms and Bathrooms (Chart 31)

Approximately 64 percent of the contractor-built homes had 3 bedrooms and 20 percent had 4 bedrooms or more. About half of these homes had 2 bathrooms or more.

Appliances and Central Air Conditioning Included in Contract Price (Chart 32)

Nearly 2 out of every 3 contractor-built homes included a stove in the contract price. In contrast, about 1 in every 3 homes included a dishwasher in the contract price, and only 1 out of every 14 included a refrigerator. Nearly one-third of these homes included central air conditioning in the contract price.

Chart 25a.--Median Contract Price of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968

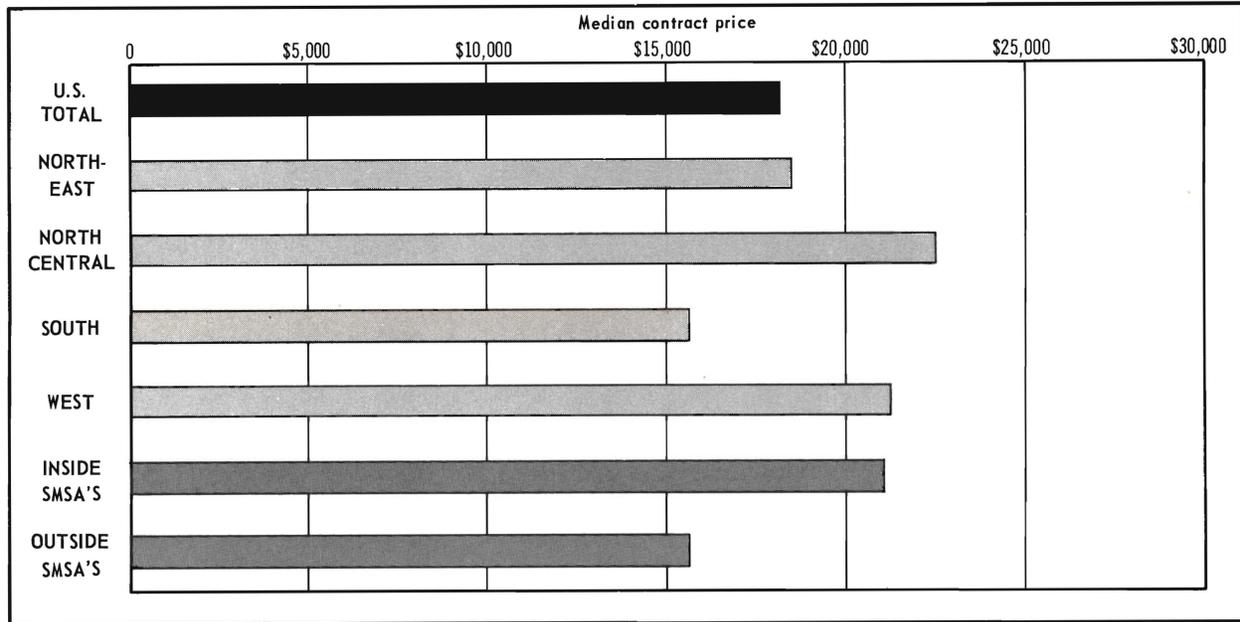


Chart 25b.--Average Contract Price of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968

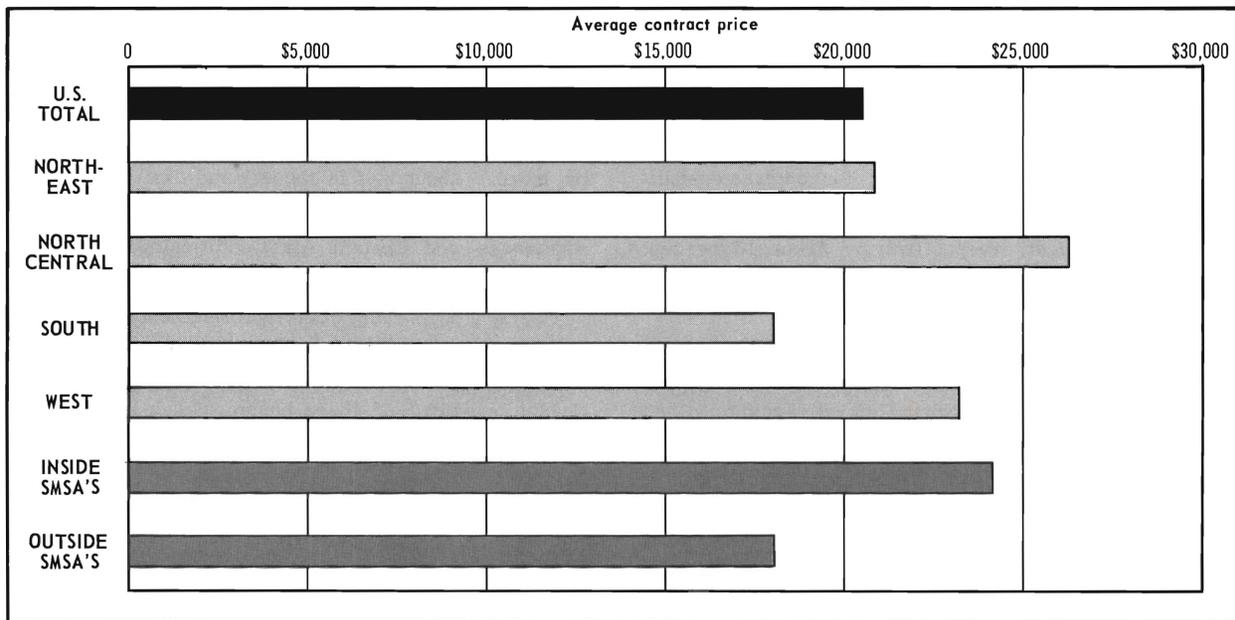


Chart 26.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Contract Price: 1968
(Percent distribution in parentheses)

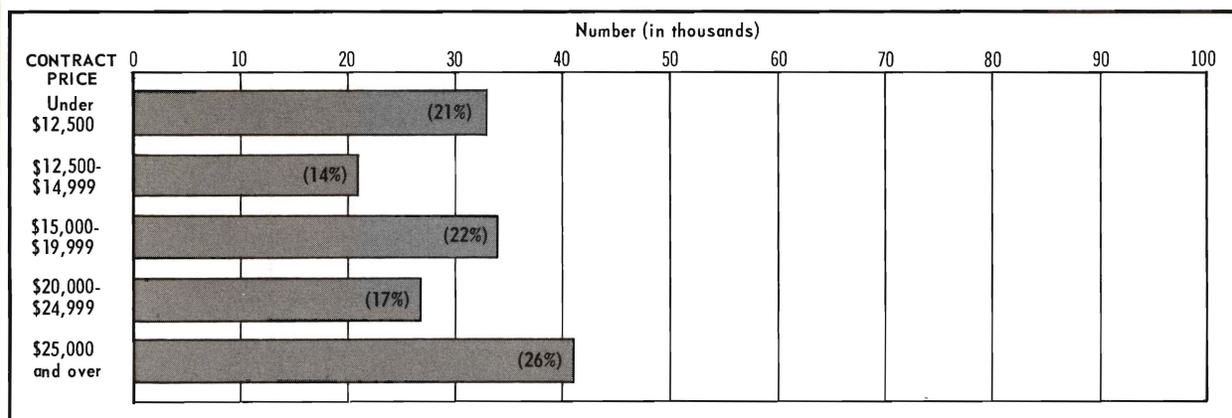
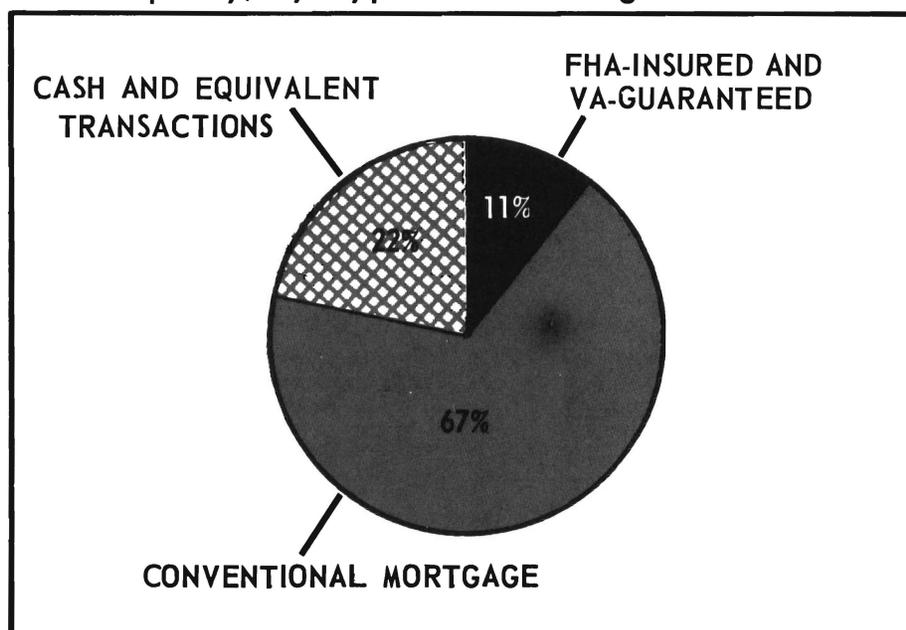


Chart 27.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Financing: 1968



Foundation (Chart 33)

Of the contractor-built homes, 45 percent had a full or partial basement, 24 percent were built on a slab foundation, and 31 percent were built with a crawl space. Basements were found in 87 percent of the homes in the Northeast and in 82 percent of those in the North Central region. Crawl spaces and slab foundations were popular in the South and West.

Automobile Parking Facility (Chart 34)

About three-fifths of the contractor-built homes were built with garages and 3 out of every 4 of these had garages for 2 or more cars. Sixty-eight percent of the homes in the North Central region had garages for 2 or more cars.

Heating Fuel (Chart 35)

Forty-six percent of the contractor-built homes used gas as the type of heating fuel and 35 percent used electricity.

Chart 28.--Median Number of Square Feet of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region: 1968
(Based on exterior dimensions)

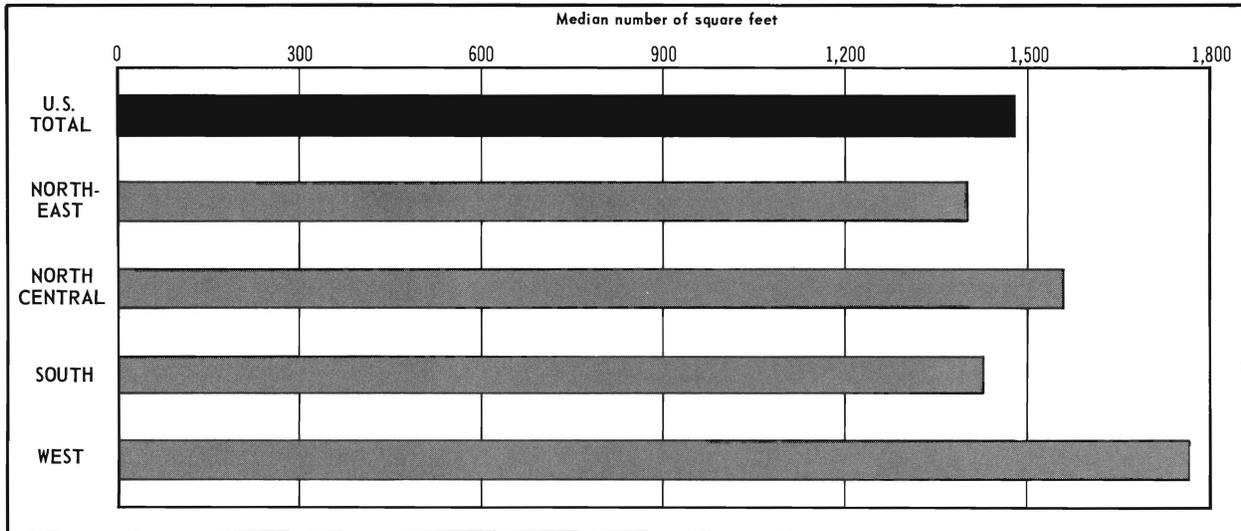


Chart 29.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Square Feet of Floor Area: 1968

(Based on exterior dimensions; percent distribution in parentheses)

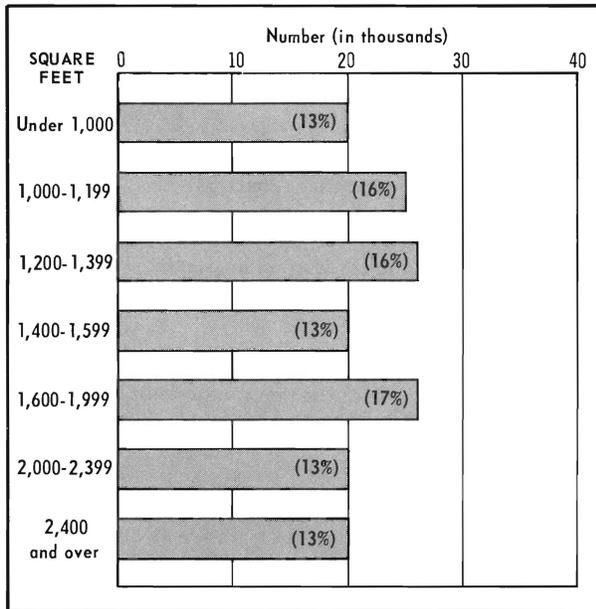


Chart 30.--Median Contract Price Per Square Foot of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy: 1968

(Based on exterior dimensions)

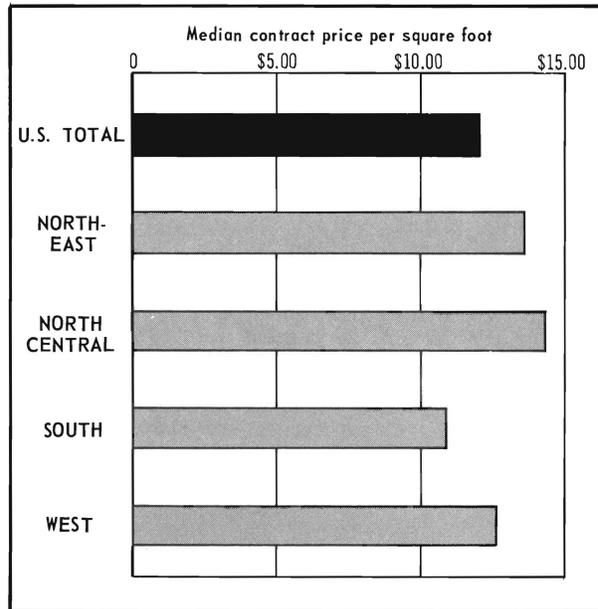


Chart 31.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Number of Bedrooms and Bathrooms: 1968

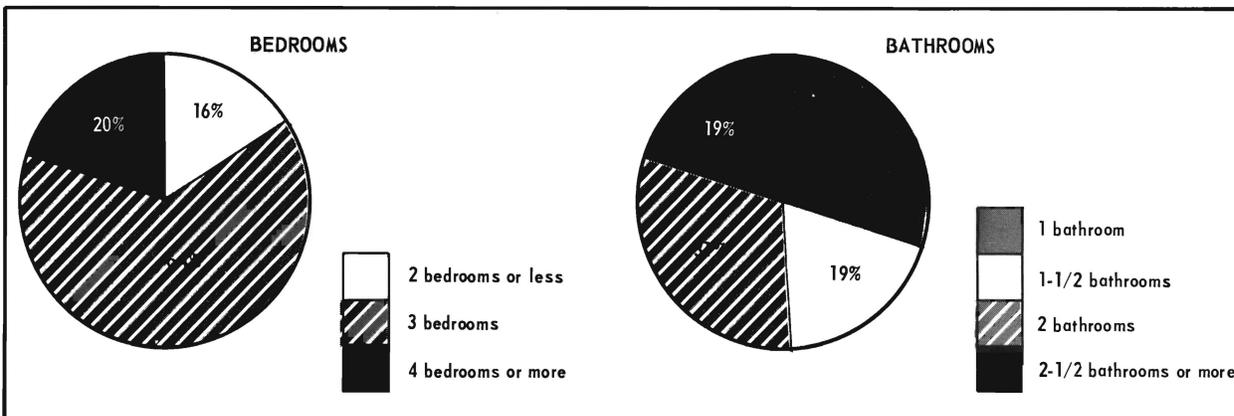


Chart 32.--Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, With Specified Appliances and Central Air Conditioning Included in Contract Price: 1968

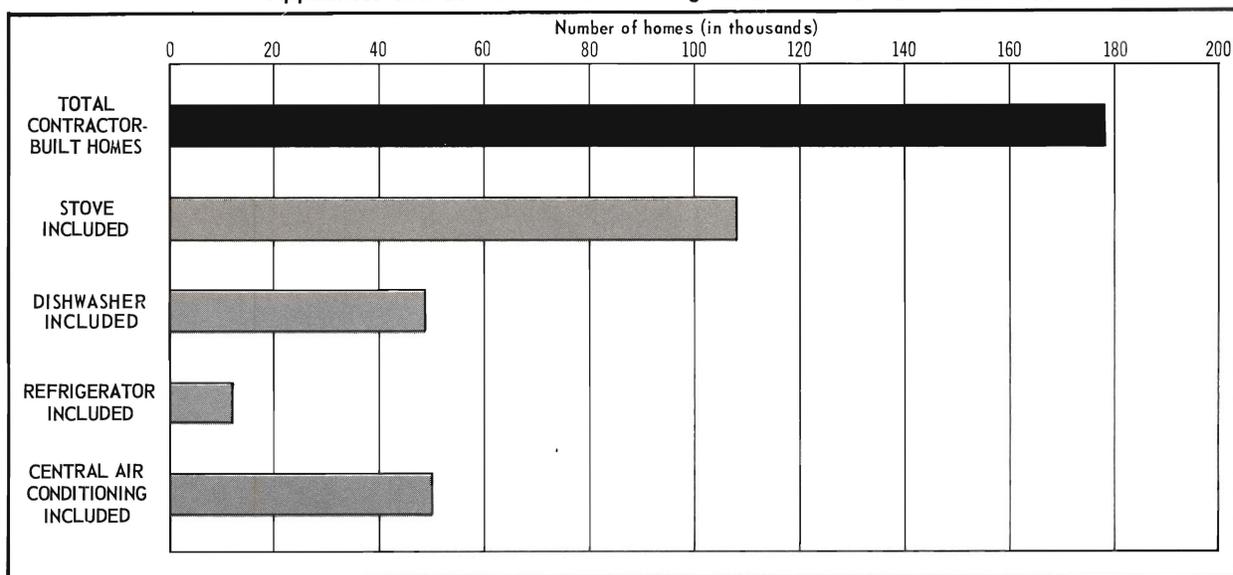


Chart 33.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Foundation, by Region: 1968

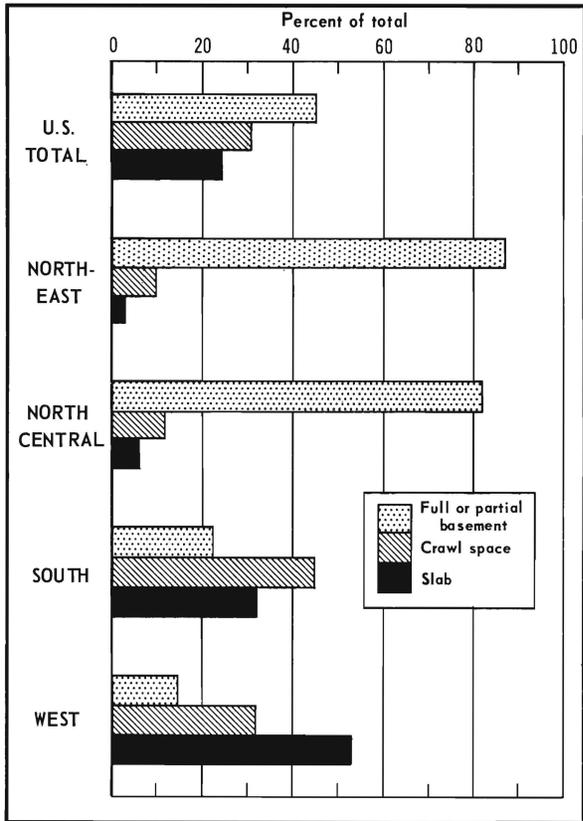
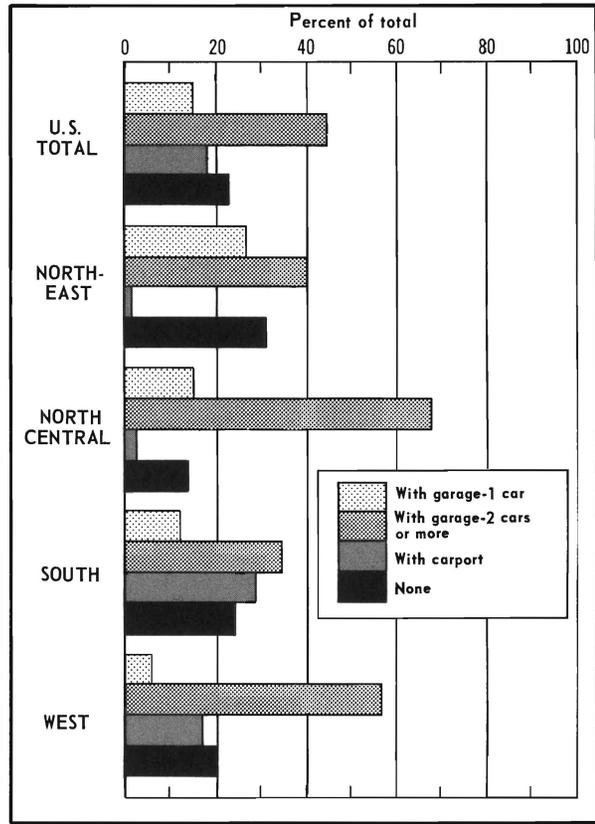


Chart 34.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Parking Facility, by Region: 1968



| HEADING → | 1. Inter-viewers code | 2. Survey month and year | 3. PSU | Place code (SUP) | FOR PERMIT PLACES | | | | | | |
|--|------------------------|--------------------------------------|--|----------------------|-------------------|--|--|----------------------|--|---|-------------------------------------|
| | | | | | 4. Place name | | 5. Permits issued | | | 6. Schedule numbers | 7. Number of HU's |
| Month | | Day | | Year | | | | | | | |
| Section 1 - HOUSING STARTS INFORMATION | | | | | | | | | | | |
| 1. Is (are) the building(s): | | | 3. Is the house on a city lot? | | | Remarks | | | | | |
| 1 <input type="checkbox"/> Detached? | | | 1 <input type="checkbox"/> No | | | | | | | | |
| 2 <input type="checkbox"/> Two-family, side-by-side? | | | 2 <input type="checkbox"/> Yes | | | | | | | | |
| 3 <input type="checkbox"/> Three or more, attached or row? | | | 3 <input type="checkbox"/> "S" in Heading item 4 } Go to col. 8a | | | | | | | | |
| 2. Is this (are these) building(s) intended: | | | 4. Do you (does the owner) intend to produce and sell any farm products such as vegetables, grain, fruit, livestock, poultry, etc.? | | | | | | | | |
| 1 <input type="checkbox"/> For sale, or has it already been sold? (HoSS) } (Go to column 8a) | | | 1 <input type="checkbox"/> No - Go to col. 8a 2 <input type="checkbox"/> Yes | | | | | | | | |
| 2 <input type="checkbox"/> For rent? (FR) | | | 5. Is this house a place of: | | | | | | | | |
| 3 <input type="checkbox"/> For the exclusive use of the owner? | | | 1 <input type="checkbox"/> Less than 10 acres? | | | | | | | | |
| (If box 3 is checked): Is the house being built: | | | 2 <input type="checkbox"/> 10 acres or more? | | | | | | | | |
| 4 <input type="checkbox"/> Under the supervision of a single general contractor? (ES) | | | 6. Do you expect annual sales of the farm products to be: | | | | | | | | |
| 5 <input type="checkbox"/> Entirely by the owner or unpaid help? | | | 1 <input type="checkbox"/> Less than \$50 2 <input type="checkbox"/> \$50 to \$250 | | | | | | | | |
| 6 <input type="checkbox"/> Partly by the owner or unpaid help, and partly with paid help or subcontractors? } (EO) | | | 3 <input type="checkbox"/> More than \$250 | | | | | | | | |
| 7 <input type="checkbox"/> Entirely by subcontractors or paid help, that is, the owner acting as his own general contractor? | | | 7. In permit places: Complete columns (a) - (e) and, if applicable, (f). In non-permit segments: Complete columns (c) and, if applicable (f). | | | | | | | | |
| 8. Complete for all buildings | | | | | | | | | | | |
| Schedule number | Building permit number | Serving post office, State, Zip code | | From building permit | | Has (when was) excavation started for the footings or foundations of the building at . . . ? | How many HU's will be in the building? | If building for sale | What will be the sales price of this building? | | |
| | | Name of project (if any) | | Permit value | No. of HU's | | | | | If started, enter month and year of start | If not started, circle month called |
| (a) | (b) | (c) | | (d) | (e) | (a) | (b) | (c) | (d) | | |
| | | | Blk. Lot | | | | | | | | |
| | | | | | | J F M A | | | | | |
| | | | | | | M J J A | | | | | |
| | | | | | | S O N D | | | | | |
| | | | | | | J F M A | | | | | |
| | | | | | | M J J A | | | | | |
| | | | | | | S O N D | | | | | |
| | | | | | | J F M A | | | | | |
| | | | | | | M J J A | | | | | |
| | | | | | | S O N D | | | | | |
| | | | | | | J F M A | | | | | |
| | | | | | | M J J A | | | | | |
| | | | | | | S O N D | | | | | |
| | | | | | | J F M A | | | | | |
| | | | | | | M J J A | | | | | |
| | | | | | | S O N D | | | | | |
| | | | | | | J F M A | | | | | |
| | | | | | | M J J A | | | | | |
| | | | | | | S O N D | | | | | |
| | | | | | | J F M A | | | | | |
| | | | | | | M J J A | | | | | |
| | | | | | | S O N D | | | | | |

"X" IN REDD THE LINES IN WHICH ENTRIES WERE MADE IN COL (8a) THIS SURVEY MONTH

| FOR NON-PERMIT SEGMENTS OR SOURCES | | | | | | | | | | Check one | | | | | | |
|--|-------------------------------|--------------------------|--------------|----------|--|---|---|--------------------------------|--------------------------------|---|--------------------------------|--------------------------------|-------------|-------------|-------------|-------------|
| 8. HoSS sample code | 9. <input type="checkbox"/> 1 | NP Seg. No. | Can. Rd. No. | Line No. | 10. Serving post office, State, ZIP code | 11. Will this be a new one-family building? 1 <input type="checkbox"/> Yes - Go to Section I, item 1 2 <input type="checkbox"/> No - Go to Section I, col. 8a | | | | <input type="checkbox"/> 1 <input type="checkbox"/> 2 | | | | | | |
| | <input type="checkbox"/> 2 | Source No. | Line No. | | | | | | | <input type="checkbox"/> 3 <input type="checkbox"/> 4 | | | | | | |
| Section IA - OWNER, BUILDER, AND SELLER INFORMATION | | | | | | | | | | | | | | | | |
| 1. <input type="checkbox"/> Builder <input type="checkbox"/> Owner <input type="checkbox"/> Both | | Name | | | 2. Seller Name | | Name | | | | | | | | | |
| | | Address (Number, street) | | | | | Address (Number, street) | | | | | | | | | |
| | | City and State | | | | | City and State | | | | | | | | | |
| | | Telephone No. | | | | | Telephone No. | | | | | | | | | |
| 3. Person reporting for <input type="checkbox"/> Starts <input type="checkbox"/> Sales | | | | | Call at | | Person reporting for <input type="checkbox"/> Starts <input type="checkbox"/> Sales | | | | | Call at | | | | |
| Dates of interview | | | | | | | Dates of interview | | | | | | | | | |
| Remarks | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| Section II - FOR HOUSES BUILT FOR SALE OR ALREADY SOLD | | | | | | | | | | | | | | | | |
| 1. Schedule number(s) → | | | | | | | | | | | | | | | | |
| Location of building(s) → | | | | | | | | | | | | | | | | |
| | | | | | Blk. | Lot | Blk. | Lot | Blk. | Lot | Blk. | Lot | | | | |
| | | | | | (1) | (2) | (3) | (4) | Blk. | Lot | Blk. | Lot | | | | |
| 2. Was a sales agreement signed or a deposit taken for the house at . . . ? | | | | | If "No," circle month of call → (Ask item 14, if started) | | J F M A | J F M A | J F M A | J F M A | J F M A | J F M A | J F M A | | | |
| | | | | | If "Yes," continue with item 3 → | | M J J A | M J J A | M J J A | M J J A | M J J A | M J J A | M J J A | M J J A | M J J A | M J J A |
| | | | | | S O N D | S O N D | S O N D | S O N D | S O N D | S O N D | S O N D | S O N D | | | | |
| 3. In which month and year was the agreement signed or the deposit taken? (Enter month and year) | | | | | / | / | / | / | / | / | / | / | | | | |
| 4. Is the buyer planning to finance through a mortgage or pay cash? (Circle "FIN" if financed, or "PC" if pay cash; if cash, go to item 6, then complete items 9-14) | | | | | 1 FIN 2 PC | 1 FIN 2 PC | 1 FIN 2 PC | 1 FIN 2 PC | 1 FIN 2 PC | 1 FIN 2 PC | 1 FIN 2 PC | 1 FIN 2 PC | | | | |
| 5. What type of financing was or will be arranged? (Circle "FHA," "VA," "CONVentional," or "DK" - don't know) | | | | | 1 FHA 3 CONV 2 VA 4 DK | 1 FHA 3 CONV 2 VA 4 DK | 1 FHA 3 CONV 2 VA 4 DK | 1 FHA 3 CONV 2 VA 4 DK | 1 FHA 3 CONV 2 VA 4 DK | 1 FHA 3 CONV 2 VA 4 DK | 1 FHA 3 CONV 2 VA 4 DK | 1 FHA 3 CONV 2 VA 4 DK | | | | |
| 6.1 What is the sales price on the sales agreement? | | | | | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | | | | |
| 6.2 Does it include or exclude the closing and settlement costs? (Circle "INC" or "EXC") | | | | | 1 INC 2 EXC | 1 INC 2 EXC | 1 INC 2 EXC | 1 INC 2 EXC | 1 INC 2 EXC | 1 INC 2 EXC | 1 INC 2 EXC | 1 INC 2 EXC | | | | |
| 7. What is the amount of the -- | | | | | 1. Down payment? | | \$ | \$ | \$ | \$ | \$ | \$ | \$ | | | |
| | | | | | 2. First mortgage? | | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | |
| | | | | | 3. Secondary mortgages? | | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| 8. Has the buyer been approved by a lender? (Circle "Yes," "No," or "DK" - don't know) | | | | | 1 Yes 3 DK 2 No | 1 Yes 3 DK 2 No | 1 Yes 3 DK 2 No | 1 Yes 3 DK 2 No | 1 Yes 3 DK 2 No | 1 Yes 3 DK 2 No | 1 Yes 3 DK 2 No | 1 Yes 3 DK 2 No | | | | |
| 9.1 What is the square foot area of completely finished floor space, including space in basement or attic with finished walls, floors and ceilings? (Exclude unfinished basements or attics) | | | | | Square feet | Square feet | Square feet | Square feet | Square feet | Square feet | Square feet | Square feet | | | | |
| 9.2 Is this based on exterior or interior dimensions? (Circle "EXT" if exterior or "INT" if interior) | | | | | 1 EXT 2 INT | 1 EXT 2 INT | 1 EXT 2 INT | 1 EXT 2 INT | 1 EXT 2 INT | 1 EXT 2 INT | 1 EXT 2 INT | 1 EXT 2 INT | | | | |
| 10. How many of the following are in the house -- | | | | | 1. Bathrooms? (Number) | | | | | | | | | | | |
| | | | | | 2. Bedrooms? (Number) | | | | | | | | | | | |
| | | | | | 3. Stories? (Number; enter "M" if split level) | | | | | | | | | | | |
| 11. Does the house have a -- | | | | | 1. Garage, carport, neither? (If garage) Is it for 1 or 2 or more cars? (Circle "G1," "G2," "C," or "N") | | 1 G1 3 C 2 G2 4 N | 1 G1 3 C 2 G2 4 N | 1 G1 3 C 2 G2 4 N | 1 G1 3 C 2 G2 4 N | 1 G1 3 C 2 G2 4 N | 1 G1 3 C 2 G2 4 N | | | | |
| | | | | | 2. Full or partial basement, crawl space, or slab? (Circle "B," "C," or "S") | | 1 B 2 C 3 S | 1 B 2 C 3 S | 1 B 2 C 3 S | 1 B 2 C 3 S | 1 B 2 C 3 S | 1 B 2 C 3 S | 1 B 2 C 3 S | 1 B 2 C 3 S | 1 B 2 C 3 S | 1 B 2 C 3 S |
| 12. What will the major type of heating fuel be for this house? | | | | | 1 Elec. 3 Oil 2 Gas 4 Other | 1 Elec. 3 Oil 2 Gas 4 Other | 1 Elec. 3 Oil 2 Gas 4 Other | 1 Elec. 3 Oil 2 Gas 4 Other | 1 Elec. 3 Oil 2 Gas 4 Other | 1 Elec. 3 Oil 2 Gas 4 Other | 1 Elec. 3 Oil 2 Gas 4 Other | 1 Elec. 3 Oil 2 Gas 4 Other | | | | |
| 13. Does the sales price include a -- (Circle "Yes," or "No") | | | | | 1. Stove? | | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | | |
| | | | | | 2. Refrigerator? | | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No |
| | | | | | 3. Dishwasher? | | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No |
| | | | | | 4. Washing machine? | | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No |
| | | | | | 5. Dryer? | | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No |
| | | | | | 6. Central air conditioning? | | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No | 1 Yes 2 No |
| 14. (If the house has been started) In which month will the house be completed? (Enter month and year) | | | | | / | / | / | / | / | / | / | / | | | | |
| 15. Has all finish flooring been put in place? (If "Yes," enter month and year completed and enter red "X" in item 14.) | | | | | / | / | / | / | / | / | / | / | | | | |
| 16. "X" in RED houses which are both sold and completed. (Entries in items 3 and 15) | | | | | | | | | | | | | | | | |

"X" IN RED THE COLUMNS REPORTED SOLD FOR THE FIRST TIME ON LINE 3 THIS SURVEY MONTH

| Section III - HOUSES BUILT ENTIRELY BY A SINGLE GENERAL CONTRACTOR FOR THE EXCLUSIVE USE OF THE OWNER | | Schedule No. | Schedule No. | Schedule No. | Schedule No. |
|--|--|--------------------------------|--------------------------------|--------------------------------|--------------------------------|
| 1. In which month and year was the construction contract awarded? | | / / | / / | / / | / / |
| 2.1 What was the amount of the construction contract awarded? | | \$ | \$ | \$ | \$ |
| 2.2 Will there be any additional construction costs? (Enter "0" or amount) | | \$ | \$ | \$ | \$ |
| 3. Will the house be financed through a mortgage or will cash be paid? (Circle "FIN," if financed, or "PC" if pay cash; if cash, go to item 6) | | 1 FIN 2 PC |
| 4. What type of financing was or will be arranged? (Circle "FHA," "VA," "CONventional," or "DK" - don't know or no arrangement made yet) | | 1 FHA 3 CONV 2 VA 4 DK |
| 5. What is the amount of the - - | 1. First mortgage? | \$ | \$ | \$ | \$ |
| | 2. Secondary mortgages? | \$ | \$ | \$ | \$ |
| 6.1 What is the square foot area of completely finished floor space, including space in basement or attic with finished floors, walls, and ceilings? (Exclude unfinished basements or attics.) | | Square feet | Square feet | Square feet | Square feet |
| 6.2 Is this based on exterior or interior dimensions? (Circle "EXT" or "INT") | | 1 EXT 2 INT |
| 7. How many of the following are in the house - - | 1. Bathrooms? (Number) | | | | |
| | 2. Bedrooms? (Number) | | | | |
| | 3. Stories? (Number; enter "M" for split level) | | | | |
| 8. Does the house have a - | 1. Garage, carport, neither? (If garage) Is it for 1 or 2 or more cars? (Circle "G1," "G2," "C," or "N") | 1 G1 3 C 2 G2 4 N |
| | 2. Full or partial basement, crawl space, or slab? (Circle "B," "C," or "S") | 1 B 2 C 3 S | 1 B 2 C 3 S | 1 B 2 C 3 S | 1 B 2 C 3 S |
| 9. What will be the major type of heating fuel for this house? | | 1 Elec. 3 Oil 2 Gas 4 Other |
| 10. Does the contract price include a - (Circle "Yes," or "No") | 1. Stove? | 1 Yes 2 No |
| | 2. Refrigerator? | 1 Yes 2 No |
| | 3. Dishwasher? | 1 Yes 2 No |
| | 4. Washing machine? | 1 Yes 2 No |
| | 5. Dryer? | 1 Yes 2 No |
| | 6. Central air conditioning? | 1 Yes 2 No |
| 11. When do you expect to move into the house? (Enter month and year) | | / / | / / | / / | / / |
| 12. House occupied (Enter month and year) (Enter red "X" in item 11) | | / / | / / | / / | / / |
| Section IV - ALL OTHER HOMES BUILT FOR THE EXCLUSIVE USE OF THE OWNER OR FOR RENT | | Schedule No. | Schedule No. | Schedule No. | Schedule No. |
| 1. Will the house be financed through a mortgage or will cash be paid? (Circle "FIN," if financed or "PC," if pay cash; if cash, go to item 3) | | 1 FIN 2 PC |
| 2. What type of financing was or will be arranged? (Circle "FHA," "VA," "CONventional," or "DK" - don't know or no arrangement made yet) | | 1 FHA 3 CONV 2 VA 4 DK |
| 3.1 What is the square foot area of completely finished floor space, including space in basement or attic with finished walls, floors and ceilings? (Exclude unfinished basements or attics) | | Square feet | Square feet | Square feet | Square feet |
| 3.2 Is this based on exterior or interior dimensions? (Circle "EXT" if exterior or "INT" if interior) | | 1 EXT. 2 INT. | 1 EXT 2 INT | 1 EXT 2 INT | 1 EXT 2 INT |
| 4. How many of the following are in the house - | 1. Bathrooms? (Number) | | | | |
| | 2. Bedrooms? (Number) | | | | |
| | 3. Stories? (Number; enter "M" if split level) | | | | |
| 5. Does the house have a - | 1. Garage, carport, neither? (If garage) Is it for 1 or 2 or more cars? (Circle "G1," "G2," "C," or "N") | 1 G1 3 C 2 G2 4 N |
| | 2. Full or partial basement, crawl space, or slab? (Circle "B," "C," or "S") | 1 B 2 C 3 S | 1 B 2 C 3 S | 1 B 2 C 3 S | 1 B 2 C 3 S |
| 6. What will be the major type of heating fuel for this house? | | 1 Elec. 3 Oil 2 Gas 4 Other |
| 7. Will the house have central air conditioning? | | 1 Yes 2 No |
| 8.1 When do you expect to move into the house? (Enter month and year) | | / / | / / | / / | / / |
| 8.2 (If for rent) When do you expect the house to be ready for occupancy? (Enter month and year) | | / / | / / | / / | / / |
| 9. House occupied (Enter month and year) (Enter red "X" in item 8.) | | / / | / / | / / | / / |
| Remarks | | | | | |



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