

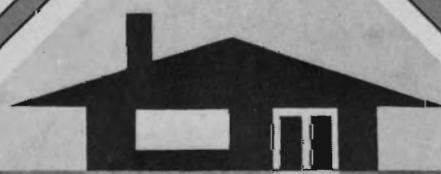
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C25-69-13

Characteristics of New One-Family Homes: 1969



U.S. DEPARTMENT
OF COMMERCE

Bureau of
the Census

U.S. DEPARTMENT
OF HOUSING
AND URBAN
DEVELOPMENT

U.S. DEPARTMENT OF COMMERCE

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U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT

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Charles J. Orlebeke, Deputy Under Secretary
for Policy Analysis and Program Evaluation

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PREFACE

This report on the characteristics of new one-family homes in 1969 covers new homes sold, contractor-built homes started, and owner-built homes started. It is part of the joint Bureau of the Census, U.S. Department of Commerce—U.S. Department of Housing and Urban Development study on housing sales which was started in 1962. This is the seventh annual report prepared for this program.

The chapter on new homes sold supplements the Housing Sales Survey information presented in the monthly and quarterly reports of this series (C25). These reports provide information on new homes sold and for sale. Because of minor revisions, the annual totals in this report differ slightly from the totals published in the monthly and quarterly reports.

The Bureau of the Census is indebted to the thousands of respondent builders and owners of the homes included in the sample. Without their cooperation in providing the information, this report could not have been prepared. The Bureau also extends its appreciation to the field interviewers responsible for collecting the basic data.

CONSTRUCTION REPORTS

C25-69-13
Issued July 1970

Characteristics of New One-Family Homes: 1969

Contents

	Page
General Introduction	1
Chapter 1. New Housing Units Started	5
Chapter 2. New Privately Owned One-Family Homes	14
Chapter 3. New Homes Sold and For Sale	64
Chapter 4. Contractor-Built Homes Started	94

Appendixes:

A. Description of Survey	109
B. Definitions	111
C. Questionnaire for Survey of Housing Starts and Sales	114

Note: A list of the charts and tables presented in each chapter is given at the beginning of the chapter.

5

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General Introduction

This annual report is the seventh one issued in the C25 Series of Construction Reports, now entitled "Characteristics of New One-Family Homes." It is a joint publication of the Bureau of the Census, U.S. Department of Commerce and the U.S. Department of Housing and Urban Development.

The study of the characteristics of new one-family homes sold and contractor-built homes started was undertaken in 1962;¹ the study of the characteristics of owner-built homes started was added in 1966. However, the number of owner-built homes started is available as early as 1963. The C25 Series of Construction Reports consists of monthly, quarterly, and annual publications. The quarterly and annual reports give data relating to each of the three categories of new homes—new homes sold, contractor-built homes started, and owner-built homes started. The monthly report, however, relates only to new homes sold and new homes for sale.

The individual characteristics of all new homes shown in the 1969 annual report include the types of financing used, the number of square feet of floor area, the number of bathrooms, the number of bedrooms, the number of stories, the type of foundation, the type of parking facility, the inclusion or exclusion of appliances or central air conditioning in the sales price or contract price, and the type of heating fuel used. For the first time in 1969, four new types of characteristics have been added—the number of fireplaces, the type of exterior wall material, the type of heating system and, for new homes sold, the value of the improved lot.

Apart from the new characteristics items, the data presented in this annual report for 1969 are in general the same as the data appearing in the six previous annual reports. In some cases, the format has been altered, and some changes in terminology have been introduced for greater consistency. In a few instances, minor corrections have been made in the figures previously published.

Chapter 1, New Housing Units Started, presents information principally for new privately owned one-

¹ Data originally published for 1962 are not fully consistent with those for subsequent years. The first annual report published is for the year 1963.

family homes started for the United States, for "inside" and "outside" Standard Metropolitan Statistical Areas, and for four regions. New homes started are shown by purpose of construction: homes built for sale—about 60 percent of total; contractor-built homes started—about 20 percent of total; and owner-built homes started, with which are combined a small number of homes started for rent—about 20 percent of total.

The number of new homes started in 1969 (811,000 homes) dropped to the second lowest level since 1966. In 1966, at 779,000, the level of new homes started was at the lowest level since 1963.

The relationship of new one-family homes started for sale in any year to the number sold in the same year is complex. The total number of new homes sold in any year includes all homes sold in the year regardless of the year in which they were started; some were started in a prior year, some will be started in a subsequent year, while the majority of homes sold in any year are, in fact, started in the same year. On the other hand, total new one-family homes started for sale in any year include only the homes actually started in that year. Some of the homes started in any year were sold prior to the year started, and some remain unsold at the end of the year. A small number of the homes originally started for sale are subsequently transferred or withdrawn from the sales market and never appear in the count of homes sold. This group of homes includes homes which become contractor-built or owner-built or rental homes; buildings started as one-family homes but converted to 2 or more housing units or to non-residential buildings; and homes withdrawn because plans to build were abandoned. For these reasons, the figures for homes started for sale in chapter 1 differ from the figures on homes sold in subsequent chapters. For contractor-built and owner-built homes the figures in chapter 1, however, are the same as in subsequent chapters, since all of the figures in all chapters are in terms of homes started.

Chapter 2, New Privately Owned One-Family Homes, a summary covering new homes sold, contractor-built homes started, and owner-built homes started. This chapter gives data on the characteristics of all new homes for the period 1966 to 1969. For the years 1963 to 1965, the data relate to new homes sold and contractor-built homes started only. Data for owner-

built homes (with which are combined a small number of homes started for rent) are available beginning 1966. Although the data for the three categories of new homes are strictly speaking nonadditive, the tables and charts in this chapter show totals for the three categories along with detail for each category separately. These totals for all new homes provide a useful overall picture. All available data on owner-built homes started are presented in this chapter, both in the charts and the tables. Chapter 3 is limited to data for new homes sold and for sale; while chapter 4 shows data only for contractor-built homes.

The chapter 2 summary tables and charts serve two immediate needs, first, to bring together for the convenience of users of the current C25 Series of Construction Reports most of the significant data published to date on all new homes, and second, to provide a breakdown of these data to show separate data for the three categories of all new homes—new homes sold, contractor-built homes started, and owner-built homes started. The several charts shown in chapter 2 highlight the trends shown by the tables presented in chapter 2. The tables and charts together furnish a basis for making a broad analysis of the characteristics of new homes, by category, by region, and when appropriate, by type of financing.

Characteristics reported for all new homes in 1969 show slight changes when compared with 1968. These changes include increases in the median number of square feet of floor area, in the proportion of homes with FHA-insured financing, and in the proportion with central air conditioning, while decreases shown include a drop in the proportion of homes with garages, of homes with full or partial basements, and of homes with one story.

Narrative comments relating to a comparison of 1969 data with 1968 data for new homes sold are given below under chapter 3, while similar comparisons are given under chapter 4 for contractor-built homes started.

Several other sets of data relating to new privately owned one-family homes are compiled within the Federal Government. These data are independently derived and, do not agree precisely with the figures contained in this annual report. In general, however, there is substantial agreement in broad terms. Three principal sources of such data may be mentioned:

1. Data on Operations of the Federal Housing Administration. The various publications of the FHA provide the best source of data on the activities of that agency and on the characteristics of the homes with FHA-insured mortgages. The data appearing in this annual report on sales of new homes financed with FHA-insured mortgages differ somewhat from the data compiled and published by the Federal Housing Administration partly because of differences in timing, partly because of differences in definition, and partly because one set of data results from a sample survey of builders while the other is derived from FHA operating records. The data contained in this annual report,

however, provide the basis for comparison of new homes covered by FHA financing with new homes sold with other types of financing and are entirely adequate for this purpose.

2. Federal Home Loan Bank Board Series on Interest Rates and Other Characteristics of Conventional First Mortgage Loans. The Home Loan Bank Board series on conventional first mortgage loans on new homes includes information obtained from institutional mortgage lenders on the prices of new homes financed with conventional mortgages. These data, which are derived from different sources and use altogether independent samples, differ in detail from those presented in this annual report. Inclusion in this annual report of conventional mortgage loans made by individuals contributes to these differences.

3. 1967 Census of Governments. The Census Bureau's 1967 Census of Governments, in connection with its collection of data on assessed values of real property and the relationship between assessed value and sales price, provides information by States on the average sales price of new homes sold and on the number of measurable sales of new homes during a 6-month period generally in 1966. (See Volume 2, "Taxable Property Values," table 11.) These Census of Governments data are derived entirely independently of the data in this annual report. Allowing for the conceptual difference in timing, there is general agreement on the level of the average sales price. The large difference in the number of new homes sold, after allowance for the fact that the Census of Governments figures relate to a 6-month period only, is due to the limitation of the Census of Governments figures to "measurable sales only," omitting a variety of cases not appropriate to the purpose of that Census.

Chapter 3, New Homes Sold and For Sale, presents sales price and closely related information for new homes sold in the United States. Summary data are given for the regions—Northeast, North Central, South, West—and for the types of financing—FHA-insured mortgages, VA-guaranteed mortgages, conventional mortgages, and cash and equivalent transactions. Among the sales price and related subjects examined are: median and average sales price of new homes sold, the amount of downpayment as a percent of sales price, the number of homes sold with closing costs included in the sales price, the number of homes financed with the aid of second mortgages, the price per square foot of floor area—including the value of the improved lot, and, in 1969 for the first time, the price per square foot—excluding the value of the improved lot.

In 1969, the number of new homes sold dropped 9 percent below the 1968 level, while the aggregate sales price (\$12.5 billion) was down only 4 percent below the 1968 level. Among the characteristics which show either no change or very slight change in 1969 when compared with 1968 are: the median amount of downpayment as a percent of sales price, the proportion of homes sold with closing costs included in the sales price, and the proportion of homes sold with assistance of second

mortgages. In contrast, subjects which show increases in 1969 over 1968 include the median sales price, the median price per square foot of floor area—including the value of improved lot, and the proportion of homes sold with FHA-insured mortgages.

Physical characteristics of new homes sold for which information is shown include the square feet of floor area, the number of bedrooms, the number of bathrooms, the type of foundation, the number of stories, the type of parking facility, the type of heating fuel, the inclusion of appliances and central air conditioning in the sales price, and, in 1969 for the first time, the number of fireplaces, the type of exterior wall material, and the type of heating system. Information covering these physical characteristics for the year 1969 is presented in chapter 3, while summary data from 1963 to 1969 are presented in chapter 2. When 1969 characteristics are compared with those for 1968, in general, the changes are small. Among the characteristics that show some decrease are the following: median square feet of floor area, and the proportion of homes with 4 bedrooms or more, of homes with 2½ bathrooms or more, of homes with a full or partial basement, of homes with 2 stories or more, and of homes with 2 car garage. Increases include the proportion of homes sold with central air conditioning and of homes with refrigerators included in the sales price.

Several tables relating to information about the number of homes for sale at the end of 1969 and the number offered for sale during 1969 are presented near the end of chapter 3. The level of homes for sale at the end of 1969 is slightly higher than the level one year earlier, while the proportion of homes offered for sale in the \$35,000 and over intended sales price category increased to 23 percent of the total at the end of 1969 from 18 percent of the total at the end of 1968.

Chapter 4, Contractor-Built Homes Started, presents contract price and related information for contractor-built homes started in the United States. The category—contractor-built homes started—covers custom built homes, i.e., homes built by a general contractor on the owner's land for the owner's occupancy. It thus differs from the category—new homes sold—covered in chapter

3 which relates to homes built for sale by an operative or speculative builder on land which the builder owns (including homes sold before start of construction). Summary data are given for the regions and the types of financing.

Among the contract price and related subjects examined are median and average contract price, the contract price per square foot of floor area—excluding the value of the improved lot, and several physical characteristics such as number of bedrooms, number of bathrooms, the type of foundation, the number of stories, the type of parking facility, the type of heating fuel, the inclusion of appliances and central air conditioning in the contract price, and, in 1969 for the first time, the number of fireplaces, the type of exterior wall material, and the type of heating system.

In 1969 the number of contractor-built homes started (170,000) dropped 4 percent below the 1968 level, while the aggregate contract price (\$4.1 billion) advanced 12 percent above the 1968 level. In 1969, the average size of the contractor-built home increased thus affording the addition of a number of amenities which add more comfort. Among the characteristics which show an increase in 1969 when compared with 1968 are the following: the median contract price, the median contract price per square foot of floor area—excluding the value of the improved lot, the median number of square feet of floor area, and the proportion of homes financed with FHA-insured mortgages, of homes with 3 bedrooms or more, of homes with 2½ bathrooms or more, of homes with a garage for 2 cars or more, of homes with gas as the principal type of heating fuel, of homes with central air conditioning included in the contract price, of homes with a dishwasher included in the contract price, and of homes with a refrigerator included in the contract price. Decreases, on the other hand, are shown in 1969 for certain items when compared with 1968; among these items are the following: the proportion of homes financed with cash and equivalent transactions, homes with full or partial basement, homes with 2 stories or more and the proportion of homes with electricity as major type of heating fuel.



CHAPTER 1

New Housing Units Started

Contents

Chart

1.	Number of New Privately Owned One-Family Homes Started, for the United States	6
2.	Number of New Privately Owned One-Family Homes Started, by Purpose of Construction, for the United States	8
3.	Number of New Privately Owned One-Family Homes Started, by Purpose of Construction, for Inside and Outside Standard Metropolitan Statistical Areas	9
4.	Number of New Privately Owned One-Family Homes Started, by Purpose of Construction, for Each Region	12

Table

1.	New Housing Units Started: 1963 to 1969	7
2.	New Privately Owned One-Family Homes Started: 1963 to 1969	7
3.	New Privately Owned One-Family Homes Started, by Purpose of Construction and Location: 1963 to 1969	10

CHART 1--Number of New Privately Owned One-Family Homes Started, for the United States

(In thousands of homes)

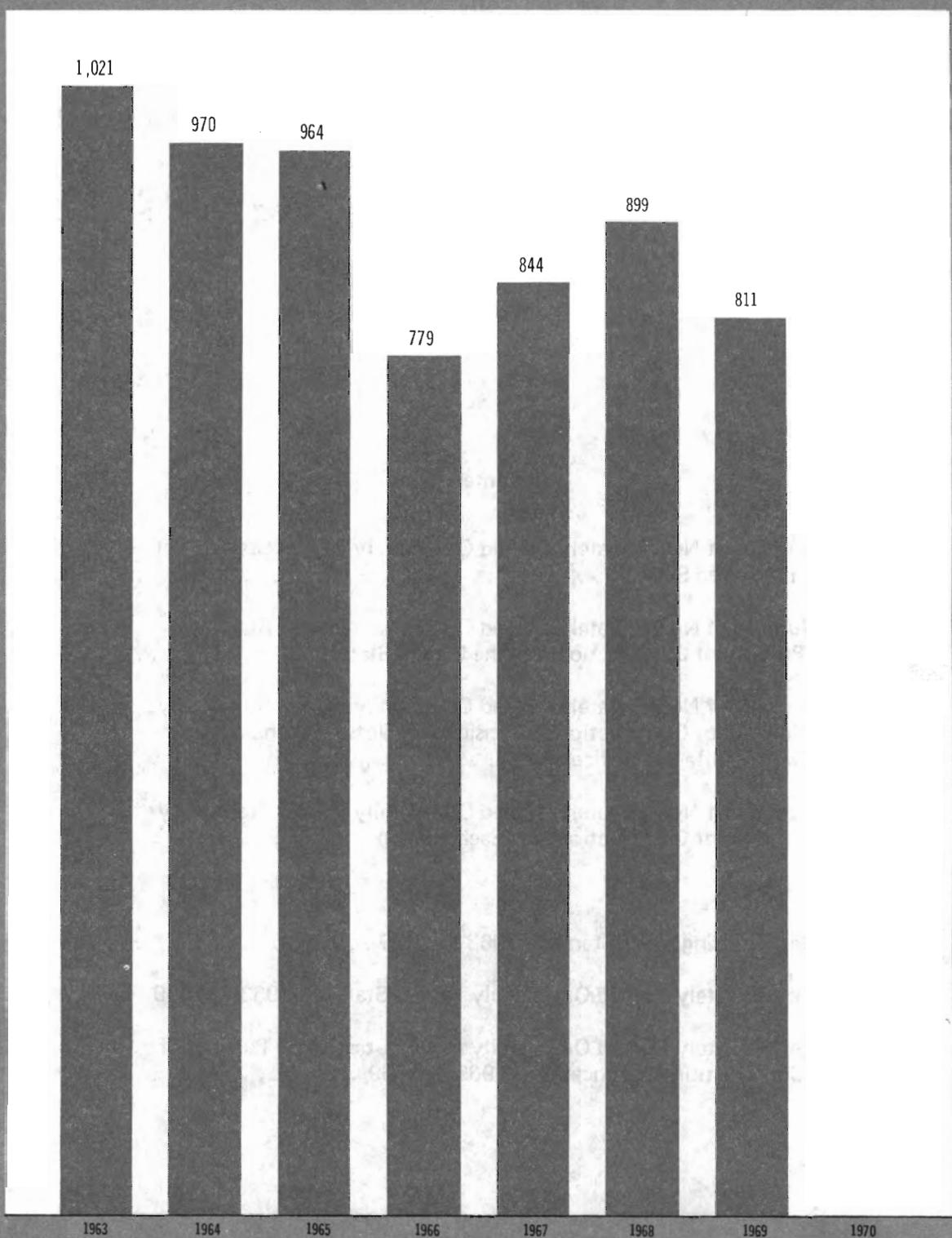


Table 1. New Housing Units Started: 1963 to 1969

(Because of rounding, detail may not add to total. Percents computed from unrounded figures.)

Year	Number of housing units started (in thousands)					Percent distribution of privately owned housing units			
	Total	Publicly owned	Privately owned			Total	In structures with--		
			Total	In 1 unit	2 units or more		1 unit	2 units or more	
1963.....	1,642	32	1,610	1,021	589	100	63	37	
1964.....	1,562	32	1,529	970	558	100	63	37	
1965.....	1,510	37	1,473	964	509	100	65	35	
1966.....	1,196	31	1,165	779	386	100	67	33	
1967.....	1,322	30	1,292	844	448	100	65	35	
1968.....	1,548	40	1,508	899	608	100	60	40	
1969.....	1,500	33	1,467	811	656	100	55	45	

Table 2. New Privately Owned One-Family Homes Started: 1963 to 1969

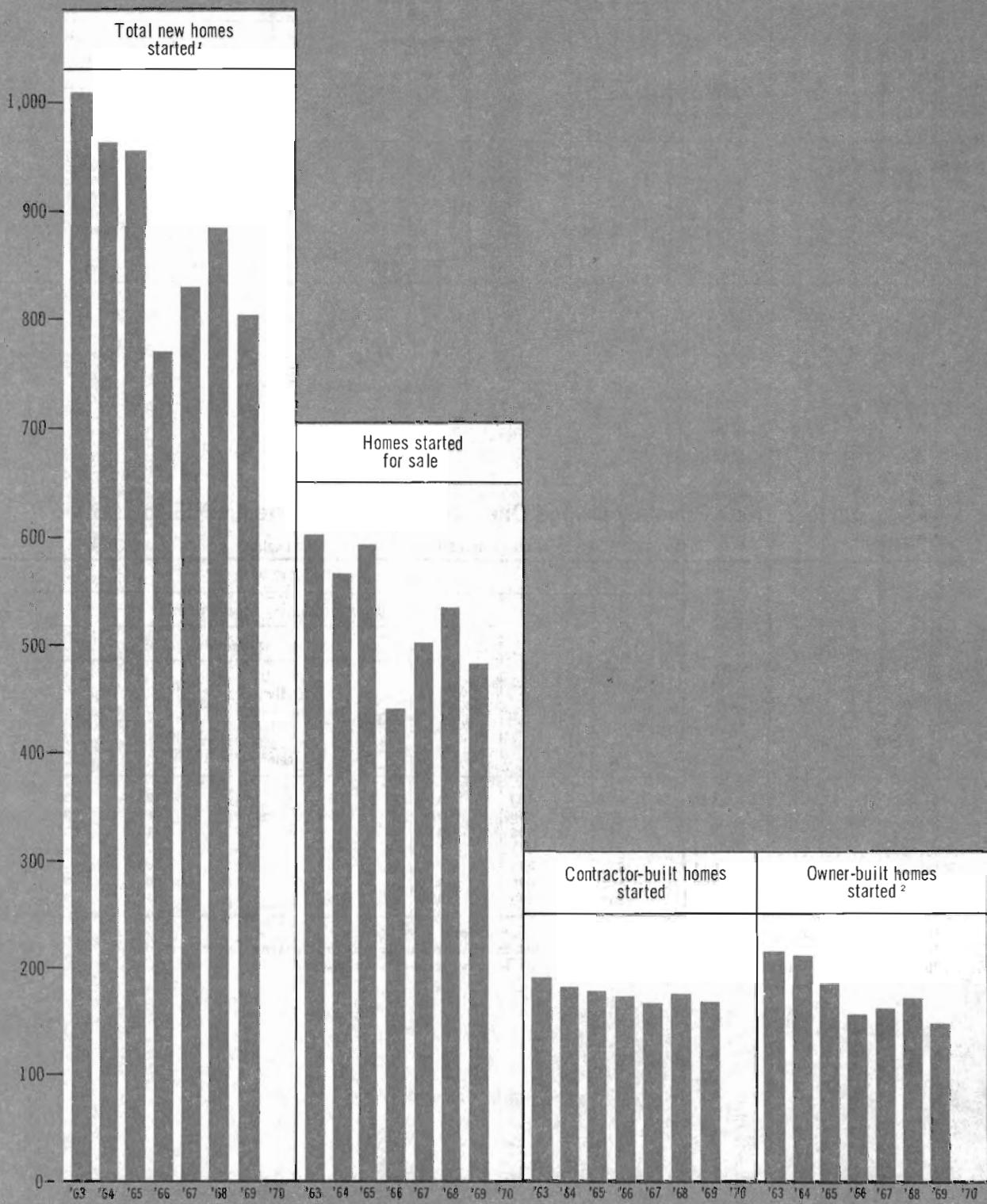
(In thousands of homes. Because of rounding, detail may not add to total.)

Year	Total	Purpose of construction reported								For rent	
		Total	For sale	Contractor-built ¹	For owner occupancy on owners' land						
					Total	Built partly by owner and partly with paid help ²	Built entirely with subcontractors ³	Built entirely by owner			
1963.....	1,021	1,011	603	191	196	115	42	39	20		
1964.....	970	965	568	184	189	111	46	33	24		
1965.....	964	957	592	180	170	96	47	27	16		
1966.....	779	772	441	174	143	81	37	26	13		
1967.....	844	832	502	168	148	86	36	26	15		
1968.....	899	886	536	178	157	92	36	30	14		
1969.....	811	802	483	170	136	73	35	27	12		

¹Built under the supervision of a single general contractor.²Built under the supervision of the owner, assisted by either subcontractors, hired labor, or both.³Built under the supervision of the owner acting as his own general contractor.

**CHART 2.-Number of New Privately Owned One-Family Homes Started,
by Purpose of Construction, for the United States**

(In thousands of homes)

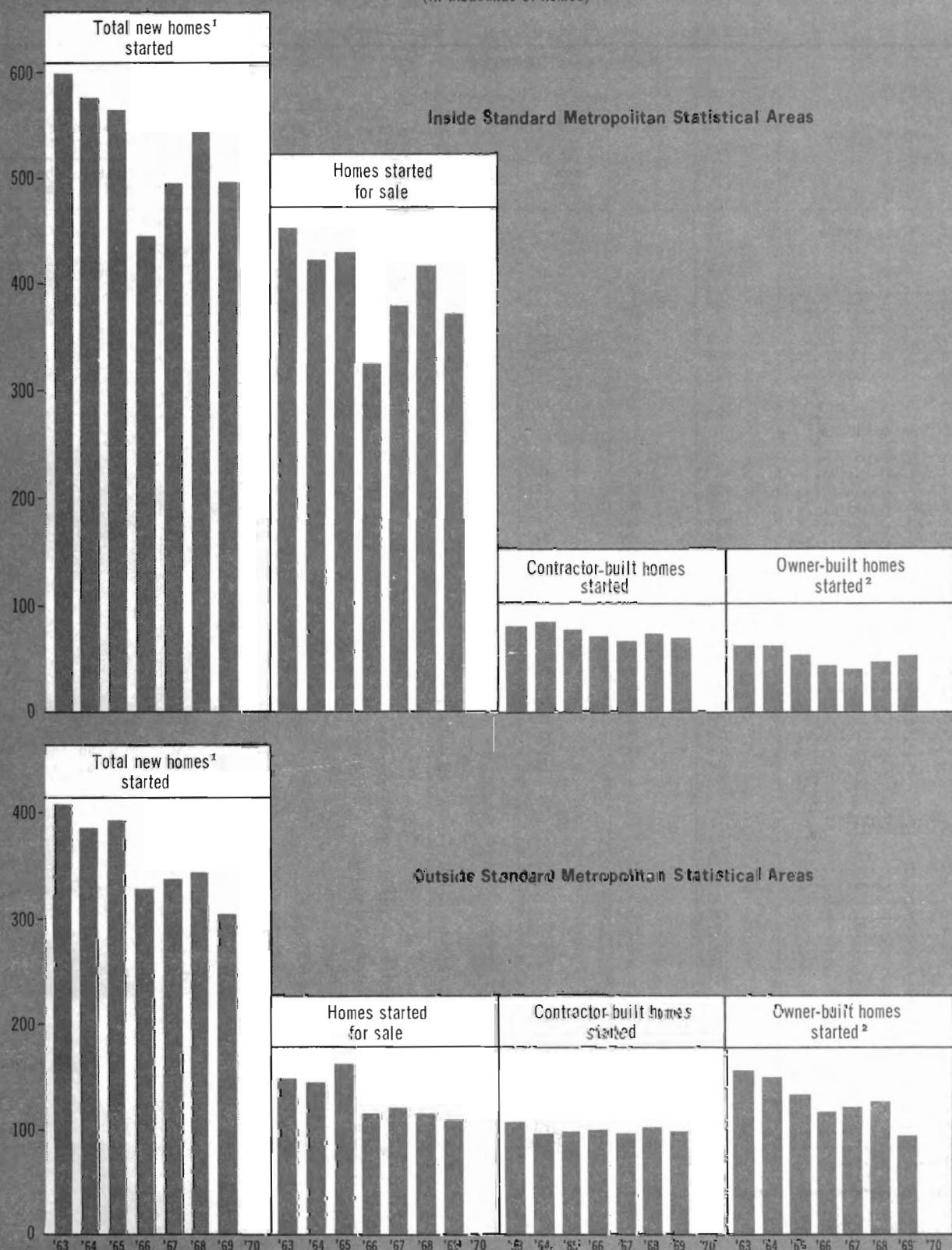


¹ Excludes negligible number of homes started with purpose of construction not reported.

² Includes small number of homes started for rent.

**CHART 3--Number of New Privately Owned One-Family Homes Started, by Purpose of Construction,
for Inside and Outside Standard Metropolitan Statistical Areas**

(In thousands of homes)



¹ Excludes negligible number of homes started with purpose of construction not reported.

² Includes small number of homes started for rent.

Table 3. New Privately Owned One-Family Homes Started, by Purpose of Construction and Location: 1963 to 1969

(Because of rounding, detail may not add to total. Percents computed from unrounded figures.)

Location and year	Number of homes (in thousands)				Percent distribution of homes with purpose of construction reported			
	Total	Purpose of construction reported			Total	For sale	For owner occupancy on owners' land	
		Total	For sale	Contractor-built			Contractor-built	Owner-built ¹
UNITED STATES								
1963.....	1,021	1,011	603	191	217	100	60	19
1964.....	970	965	568	184	213	100	59	19
1965.....	964	957	592	180	186	100	62	19
1966.....	779	772	441	174	157	100	57	23
1967.....	844	832	502	168	162	100	60	20
1968.....	899	886	536	178	172	100	60	20
1969.....	811	802	483	170	148	100	60	18
<i>Inside SMSA's</i>								
1963.....	608	602	455	83	65	100	76	14
1964.....	582	579	426	88	65	100	74	15
1965.....	570	567	432	80	55	100	76	14
1966.....	450	447	328	74	45	100	73	17
1967.....	505	496	383	70	43	100	77	14
1968.....	555	546	420	77	50	100	77	14
1969.....	503	497	373	71	53	100	75	14
<i>Outside SMSA's</i>								
1963.....	413	408	148	108	152	100	36	27
1964.....	389	386	142	96	148	100	37	25
1965.....	394	390	160	99	130	100	41	26
1966.....	329	325	113	100	112	100	35	31
1967.....	339	336	119	98	119	100	35	29
1968.....	344	340	116	101	122	100	34	30
1969.....	308	304	110	99	95	100	36	33
<i>Northeast</i>								
1963.....	159	157	99	25	33	100	63	16
1964.....	147	146	94	24	28	100	64	17
1965.....	163	161	106	27	28	100	66	17
1966.....	127	126	80	24	22	100	64	19
1967.....	127	125	80	25	21	100	63	20
1968.....	133	132	77	32	24	100	58	24
1969.....	122	121	68	32	22	100	56	26
<i>North Central</i>								
1963.....	238	234	145	39	50	100	62	17
1964.....	227	226	136	36	55	100	60	16
1965.....	226	226	148	30	49	100	65	13
1966.....	189	188	109	37	42	100	58	20
1967.....	214	210	126	36	48	100	60	17
1968.....	223	219	128	36	55	100	58	16
1969.....	183	180	106	35	40	100	59	19

See footnote at end of table.

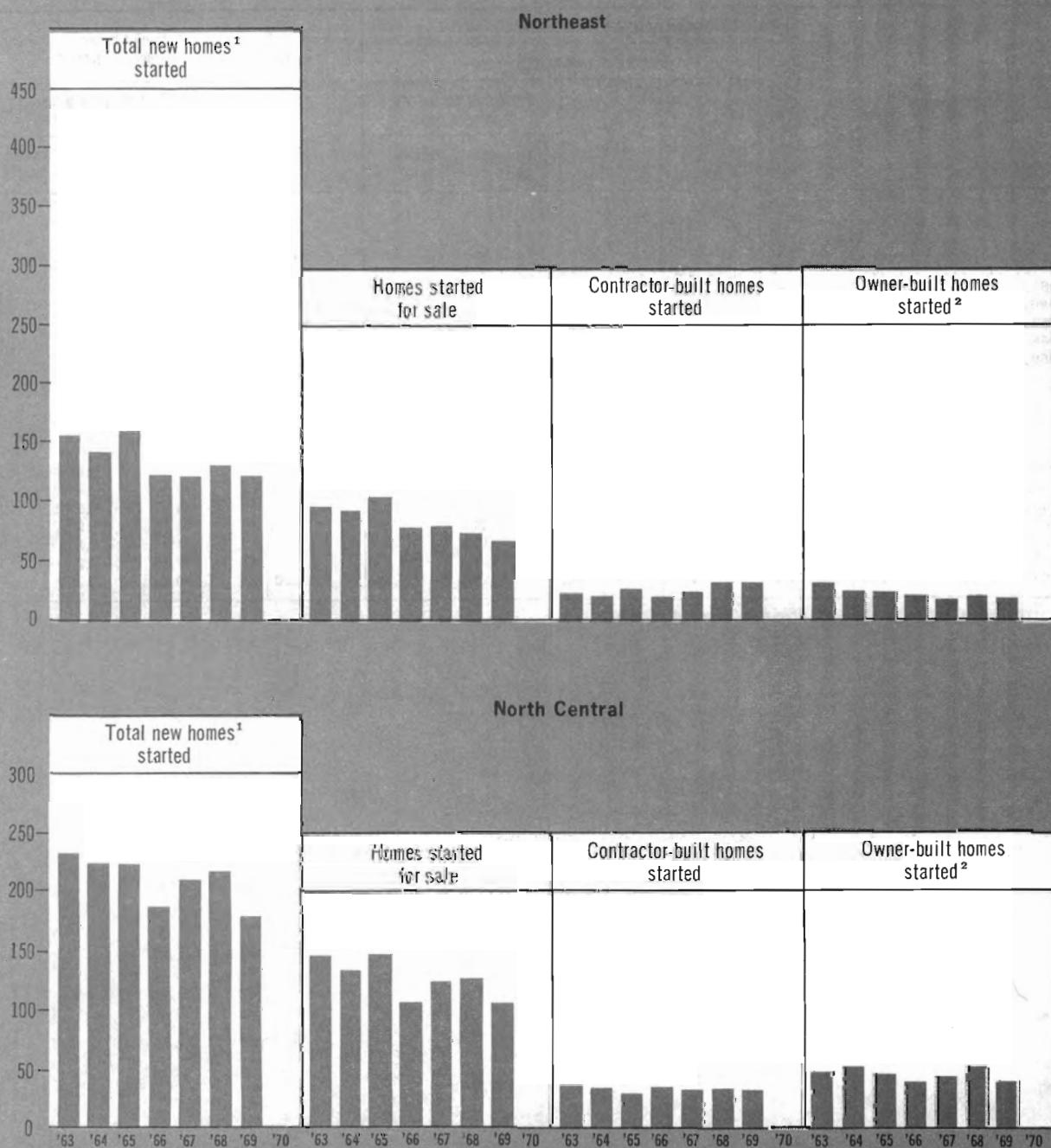
Table 3. New Privately Owned One-Family Homes Started, by Purpose of Construction and Location: 1963 to 1969—Continued

(Because of rounding, detail may not add to total. Percents computed from unrounded figures.)

Location and year	Number of homes (in thousands)					Percent distribution of homes with purpose of construction reported			
	Total	Purpose of construction reported							
		Total	For sale	For owner occupancy on owners' land		Total	For sale	For owner occupancy on owners' land	
	Total			Contractor-built	Owner-built ¹			Contractor-built	Owner-built ¹
<u>South</u>									
1963.....	437	433	221	98	114	100	51	23	26
1964.....	419	416	209	99	109	100	50	24	26
1965.....	416	414	223	100	91	100	54	24	22
1966.....	333	329	160	89	80	100	49	27	24
1967.....	365	359	194	88	77	100	54	25	21
1968.....	374	367	202	90	75	100	55	25	20
1969.....	342	337	182	85	71	100	54	25	21
<u>West</u>									
1963.....	187	186	137	29	19	100	74	16	10
1964.....	177	177	129	26	22	100	73	14	12
1965.....	159	156	115	24	18	100	74	15	11
1966.....	130	129	91	24	14	100	71	19	11
1967.....	139	138	102	19	16	100	74	14	12
1968.....	170	168	129	21	18	100	77	12	11
1969.....	163	163	128	19	15	100	79	12	9

¹Includes small number of homes started for rent.

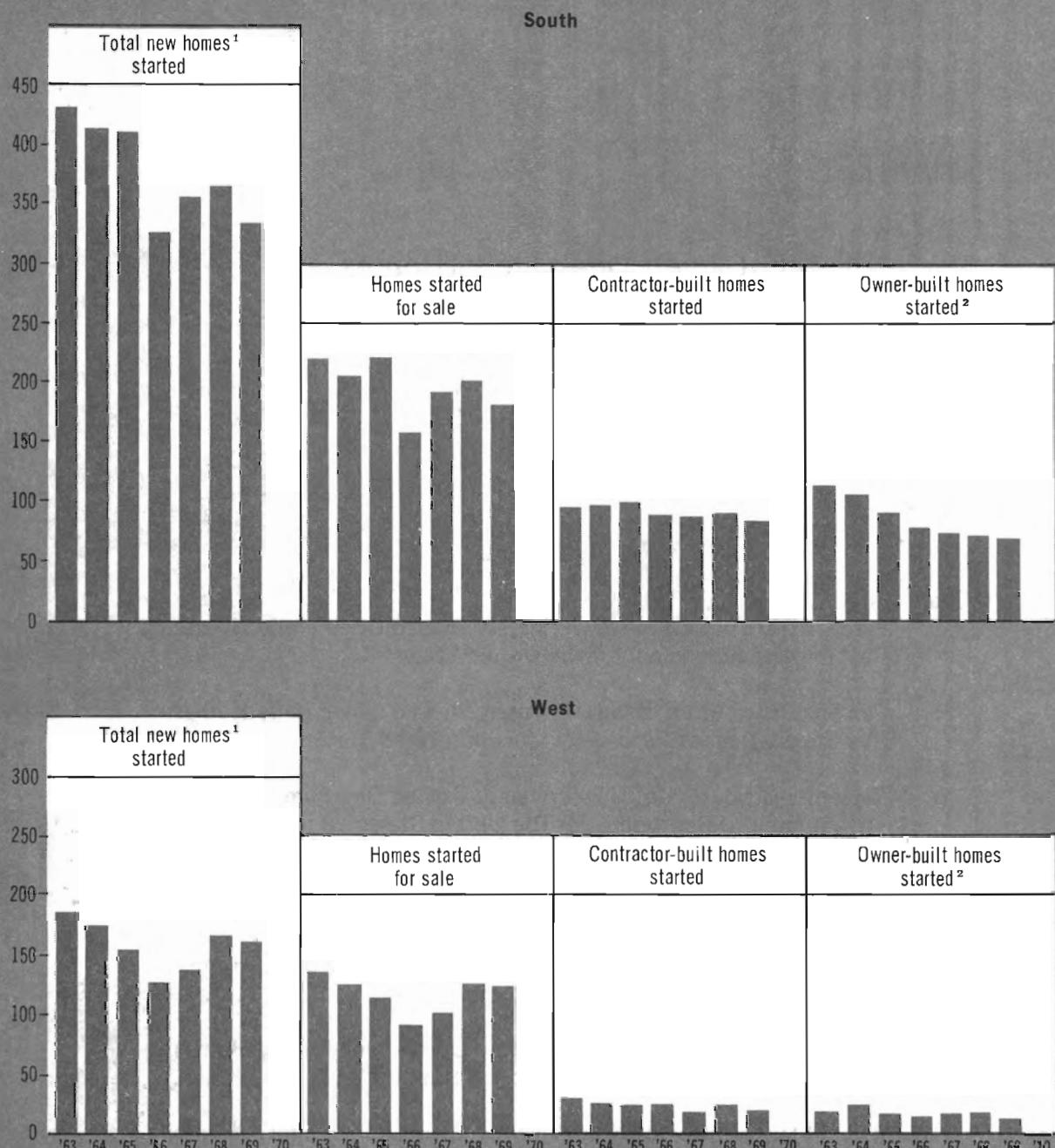
**CHART 4.--Number of New Privately Owned One-Family Homes Started,
by Purpose of Construction, for Each Region**
(In thousands of homes)



¹ Excludes negligible number of homes started with purpose of construction not reported.

² Includes small number of homes started for rent.

**CHART 4--Number of New Privately Owned One-Family Homes Started,
by Purpose of Construction, for Each Region--Continued**
(In thousands of homes)



¹ Excludes negligible number of homes started with purpose of construction not reported.

² Includes small number of homes started for rent.

CHAPTER 2

New Privately Owned One-Family Homes

Contents

Chart

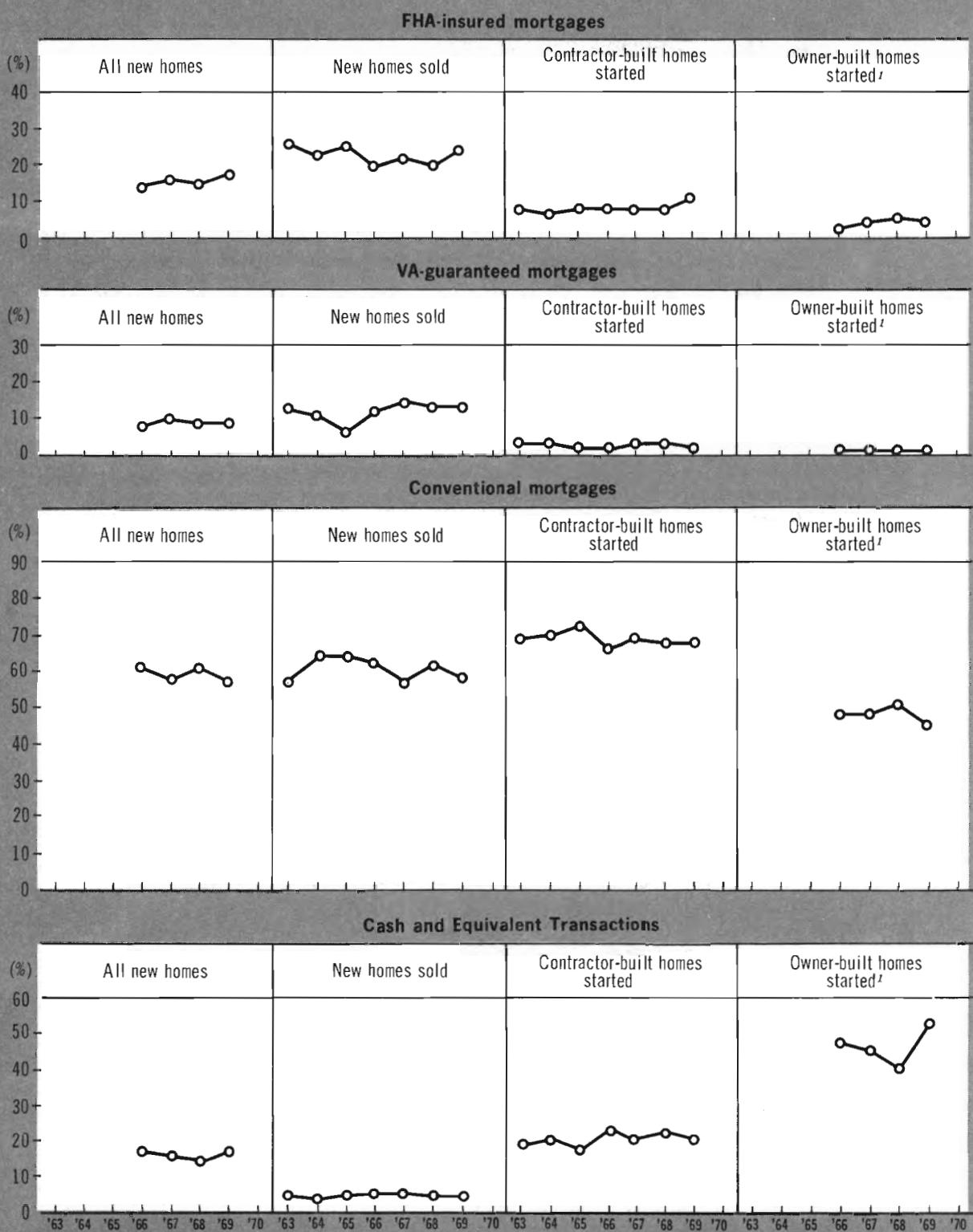
5.	Percent Distribution of New Privately Owned One-Family Homes, by Type of Financing, for the United States	16
6.	Percent Distribution of New Privately Owned One-Family Homes, by Square Feet of Floor Area, for the United States	21
7.	Percent Distribution of New Privately Owned One-Family Homes, by Number of Bedrooms, for the United States	28
8.	Percent Distribution of New Privately Owned One-Family Homes, by Number of Bathrooms, for the United States	32
9.	Percent Distribution of New Privately Owned One-Family Homes, by Type of Foundation, for the United States	39
10.	Percent Distribution of New Privately Owned One-Family Homes, by Number of Stories, for the United States	41
11.	Percent Distribution of New Privately Owned One-Family Homes, by Type of Parking Facility, for the United States	45
12.	Percent Distribution of New Privately Owned One-Family Homes, by Type of Heating Fuel, for the United States	53
13.	Percent of New Privately Owned One-Family Homes With Central Air-Conditioning, for the United States and Regions	57

Contents—Continued

Table

4. New Privately Owned One-Family Homes, by Type of Financing: 1963 to 1969	17
5. New Privately Owned One-Family Homes, by Square Feet of Floor Area: 1963 to 1969	22
6. Median and Average Square Feet of Floor Area for New Privately Owned One-Family Homes: 1963 to 1969	27
7. New Privately Owned One-Family Homes, by Number of Bedrooms: 1963 to 1969	29
8. New Privately Owned One-Family Homes, by Number of Bathrooms: 1963 to 1969	33
9. New Privately Owned One-Family Homes, by Type of Foundation: 1963 to 1969	36
10. New Privately Owned One-Family Homes, by Number of Fireplaces: 1969	40
11. New Privately Owned One-Family Homes, by Number of Stories: 1964 to 1969	42
12. New Privately Owned One-Family Homes, by Type of Parking Facility: 1963 to 1969	46
13. New Privately Owned One-Family Homes, by Type of Exterior Wall Material: 1969	49
14. New Privately Owned One-Family Homes, by Type of Heating System: 1969	51
15. New Privately Owned One-Family Homes, by Type of Heating Fuel: 1966 (Last Half) to 1969	54
16. New Privately Owned One-Family Homes With or Without Central Air-Conditioning: 1963 to 1969	59
17. New Homes Sold and Contractor-Built Homes Started—Selected Appliances Included in Price of Home: 1963 to 1969	62

**CHART 5.--Percent Distribution of New Privately Owned One-Family Homes, by Type of Financing,
for the United States**



¹ Includes small number of homes started for rent.

Note: For each category of homes, the sum of the percents by type of financing equals 100 percent.

Table 4. New Privately Owned One-Family Homes, by Type of Financing: 1963 to 1969

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Location, category of home, and year	Number of homes (in thousands)					Percent distribution of homes with type of financing reported					
	Total	Type of financing reported									
		Total	FHA-insured	VA-guaranteed	Conventional	Cash ¹	Total	FHA-insured	VA-guaranteed	Conventional	Cash ¹
UNITED STATES											
All new homes.....1966..	792	727	103	56	443	124	100	14	8	61	17
1967..	817	744	116	76	435	118	100	16	10	58	16
1968..	840	775	114	68	474	119	100	15	9	61	15
1969..	767	691	122	59	396	114	100	18	9	57	17
New homes sold.....1963..	560	522	134	64	296	28	100	26	12	57	5
1964..	565	530	120	53	334	23	100	23	10	63	4
1965..	575	543	134	40	339	30	100	25	7	63	5
1966..	461	438	88	51	273	26	100	20	12	62	6
1967..	487	461	99	71	265	26	100	22	15	57	6
1968..	490	471	93	63	290	24	100	20	13	62	5
1969..	448	427	102	56	246	23	100	24	13	58	5
Contractor-built homes started.....1963..	191	172	15	6	119	33	100	9	3	69	19
1964..	184	167	11	4	117	34	100	7	3	70	20
1965..	180	166	13	4	121	28	100	8	2	73	17
1966..	174	160	13	4	106	38	100	8	2	66	23
1967..	168	146	11	4	102	30	100	8	3	69	20
1968..	178	158	13	4	106	35	100	8	2	67	22
1969..	170	145	16	3	98	30	100	11	2	67	20
Owner-built homes started ²1966..	157	128	3	(z)	64	61	100	2	(z)	50	48
1967..	162	137	5	1	69	63	100	4	(z)	50	46
1968..	172	146	7	1	78	60	100	5	1	53	41
1969..	148	119	5	1	52	61	100	4	(z)	44	52
Inside SMSA's											
All new homes.....1966..	464	435	76	43	273	43	100	17	10	63	10
1967..	490	454	84	46	274	40	100	18	12	60	9
1968..	515	484	79	50	308	46	100	16	10	64	10
1969..	464	429	86	45	255	44	100	20	11	59	10
New homes sold.....1963..	433	405	100	52	232	21	100	25	13	57	5
1964..	439	413	92	44	260	17	100	22	11	63	4
1965..	433	410	105	30	254	20	100	26	7	62	5
1966..	345	329	73	41	199	16	100	22	12	61	5
1967..	377	359	80	54	208	17	100	22	15	58	5
1968..	388	374	75	49	232	17	100	20	13	62	5
1969..	341	326	77	43	190	16	100	24	13	58	5
Contractor-built homes started.....1963..	83	74	4	2	55	13	100	5	3	75	17
1964..	88	80	3	2	61	15	100	3	2	76	19
1965..	80	75	4	2	60	9	100	5	2	81	12
1966..	74	68	3	1	50	13	100	5	2	73	20
1967..	70	59	3	2	42	12	100	5	4	72	20
1968..	77	69	3	1	49	15	100	4	2	72	22
1969..	70	60	7	1	41	11	100	12	2	69	18
Owner-built homes started ²1966..	45	37	(z)	(z)	23	14	100	(z)	(z)	63	36
1967..	43	36	1	(z)	23	11	100	3	(z)	65	31
1968..	50	42	1	(z)	27	14	100	3	1	64	33
1969..	54	43	2	(z)	23	17	100	4	1	55	41

See footnotes at end of table.

**Table 4. New Privately Owned One-Family Homes, by Type of Financing:
1963 to 1969—Continued**

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Location, category of home, and year	Number of homes (in thousands)					Percent distribution of homes with type of financing reported				
	Total	Type of financing reported				Total	FHA- insured	VA- guarant- eed	Con- ven- tional	Cash ¹
		Total	FHA- insured	VA- guarant- eed	Con- ven- tional					
United States—Continued										
Outside SMSA's										
All new homes.....	1966..	328	292	27	13	170	81	100	9	5
	1967..	327	290	32	19	161	78	100	11	7
	1968..	325	291	34	18	166	73	100	12	6
	1969..	302	262	37	14	141	70	100	14	5
New homes sold.....	1963..	127	117	34	11	64	7	100	29	10
	1964..	126	118	28	9	75	6	100	24	8
	1965..	142	133	30	9	85	9	100	22	7
	1966..	116	108	15	10	74	9	100	14	10
	1967..	110	102	20	17	57	9	100	19	16
	1968..	102	97	18	14	58	7	100	18	15
	1969..	107	101	25	12	56	8	100	24	12
Contractor-built homes started.....	1963..	108	97	11	4	63	20	100	11	4
	1964..	96	87	9	3	57	19	100	10	3
	1965..	99	92	9	2	61	19	100	10	2
	1966..	100	92	9	3	56	24	100	10	3
	1967..	98	87	8	2	59	18	100	9	2
	1968..	101	90	10	2	57	20	100	12	3
	1969..	101	85	9	1	56	19	100	10	1
Owner-built homes started ²	1966..	112	91	3	(Z)	40	48	100	3	(Z)
	1967..	119	102	4	1	45	52	100	4	1
	1968..	122	104	6	1	51	46	100	6	1
	1969..	95	76	3	(Z)	28	44	100	4	(Z)
Northwest										
All new homes.....	1966..	129	119	6	2	98	13	100	5	1
	1967..	123	108	6	1	88	12	100	6	1
	1968..	128	114	5	(Z)	93	16	100	4	(Z)
	1969..	116	99	3	1	80	15	100	3	1
New homes sold.....	1963..	87	79	9	2	64	4	100	12	3
	1964..	90	83	10	2	70	3	100	12	2
	1965..	94	88	10	1	73	4	100	12	1
	1966..	84	79	5	2	70	4	100	6	2
	1967..	77	71	5	1	62	3	100	7	1
	1968..	73	69	3	(Z)	61	4	100	5	(Z)
	1969..	62	58	2	1	51	4	100	4	1
Contractor-built homes started.....	1963..	25	23	1	(Z)	17	5	100	4	1
	1964..	24	20	(Z)	(Z)	15	4	100	2	2
	1965..	27	25	(Z)	(Z)	21	4	100	2	(Z)
	1966..	24	23	1	(Z)	16	5	100	4	1
	1967..	25	21	1	(Z)	15	4	100	3	1
	1968..	32	28	1	(Z)	21	6	100	2	(Z)
	1969..	32	25	1	-	19	5	100	3	-
Owner-built homes started ²	1966..	22	17	(Z)	-	12	4	100	2	-
	1967..	21	16	1	-	10	5	100	6	-
	1968..	24	17	1	-	10	6	100	5	-
	1969..	22	16	(Z)	(Z)	9	7	100	2	2

See footnotes at end of table.

Table 4. New Privately Owned One-Family Homes, by Type of Financing:
1963 to 1969—Continued

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Location, category of home, and year	Number of homes (in thousands)						Percent distribution of homes with type of financing reported				
	Total	Type of financing reported									
		Total	FHA-insured	VA-guaranteed	Conventional	Cash ¹	Total	FHA-insured	VA-guaranteed	Conventional	
<u>North Central</u>											
All new homes.....	191	168	17	6	112	32	100	10	4	67	19
1966..	195	167	21	5	114	27	100	12	3	68	16
1967..	210	187	21	5	133	28	100	11	3	71	15
1968..	171	148	18	4	101	26	100	12	2	68	17
New homes sold.....	134	125	29	12	75	9	100	23	9	60	7
1963..	146	137	26	10	94	8	100	19	7	68	6
1964..	142	135	22	4	98	11	100	17	3	73	8
1965..	113	105	14	5	77	9	100	14	5	73	9
1966..	112	103	16	4	75	7	100	16	4	73	7
1967..	119	111	16	4	84	7	100	15	3	76	6
1968..	97	90	15	3	66	7	100	17	3	73	8
Contractor-built homes started.....	39	35	1	(Z)	26	7	100	3	1	74	21
1963..	36	33	1	(Z)	24	8	100	3	1	72	24
1964..	30	27	1	(Z)	20	5	100	5	2	76	17
1965..	37	32	2	1	21	9	100	5	2	65	28
1966..	36	27	2	1	18	6	100	8	3	67	21
1967..	36	30	2	1	20	7	100	5	3	68	24
1968..	35	28	2	1	19	6	100	7	3	68	23
Owner-built homes started ²	42	30	1	(Z)	15	13	100	5	1	50	44
1966..	48	38	2	(Z)	21	14	100	6	1	56	38
1967..	55	46	3	(Z)	28	14	100	7	(Z)	61	31
1968..	40	30	1	-	16	13	100	4	-	54	42
<u>South</u>											
All new homes.....	334	311	53	33	160	65	100	17	10	51	21
1966..	344	322	54	45	160	63	100	17	14	50	20
1967..	342	322	52	41	168	61	100	16	13	52	19
1968..	331	303	62	33	149	59	100	21	11	49	19
New homes sold.....	199	184	54	28	93	9	100	29	15	51	5
1964..	200	188	53	27	100	8	100	28	14	53	4
1965..	210	198	67	19	102	10	100	34	10	51	5
1966..	166	158	44	29	77	7	100	28	19	49	5
1967..	179	171	45	42	75	9	100	26	24	44	5
1968..	177	171	40	38	84	9	100	23	22	49	5
1969..	175	268	50	31	80	7	100	29	18	48	4
Contractor-built homes started.....	98	87	9	3	58	16	100	11	3	67	19
1964..	99	91	9	3	61	17	100	10	4	67	19
1965..	100	91	10	3	63	16	100	11	3	69	19
1966..	89	83	8	3	54	18	100	10	3	65	22
1967..	88	82	7	2	56	16	100	9	3	68	20
1968..	90	82	9	3	53	18	100	11	3	64	22
1969..	85	76	10	2	48	16	100	14	2	63	21
Owner-built homes started ²	80	70	1	(Z)	29	39	100	2	(Z)	42	56
1967..	77	70	1	(Z)	30	38	100	2	(Z)	43	54
1968..	75	69	3	(Z)	32	34	100	4	1	46	50
1969..	71	59	3	(Z)	21	35	100	4	(Z)	36	60

See footnotes at end of table.

**Table 4. New Privately Owned One-Family Homes, by Type of Financing:
1963 to 1969—Continued**

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Location, category of home, and year	Number of homes (in thousands)					Percent distribution of homes with type of financing reported				
	Total	Type of financing reported				Total	FHA- insured	VA- guarant- eed	Con- ven- tional	Cash ¹
		Total	FHA- insured	VA- guarant- eed	Con- ven- tional					
<u>West</u>										
All new homes.....	1966..	137	129	27	16	72	15	100	21	12
	1967..	155	147	35	25	72	15	100	24	17
	1968..	160	152	36	21	80	14	100	24	14
	1969..	149	141	38	22	66	15	100	27	15
New homes sold.....	1963..	141	133	41	22	63	7	100	31	16
	1964..	129	122	32	14	72	4	100	26	11
	1965..	129	123	35	15	67	5	100	28	12
	1966..	99	95	25	15	50	5	100	26	16
	1967..	119	116	33	24	52	6	100	29	21
	1968..	121	119	34	21	60	4	100	28	17
	1969..	114	112	35	21	49	6	100	31	19
Contractor-built homes started.....	1963..	29	27	3	2	18	4	100	11	7
	1964..	26	23	(z)	(z)	17	5	100	2	1
	1965..	24	23	1	1	17	4	100	6	3
	1966..	24	23	2	(z)	15	5	100	8	1
	1967..	19	17	1	1	12	3	100	5	3
	1968..	21	18	2	(z)	12	4	100	10	(z)
	1969..	19	16	2	-	12	2	100	15	-
Owner-built homes started ²	1966..	14	12	-	-	7	4	100	-	-
	1967..	16	14	1	(z)	7	6	100	6	1
	1968..	18	14	(z)	1	8	6	100	3	4
	1969..	15	13	1	(z)	5	6	100	6	2

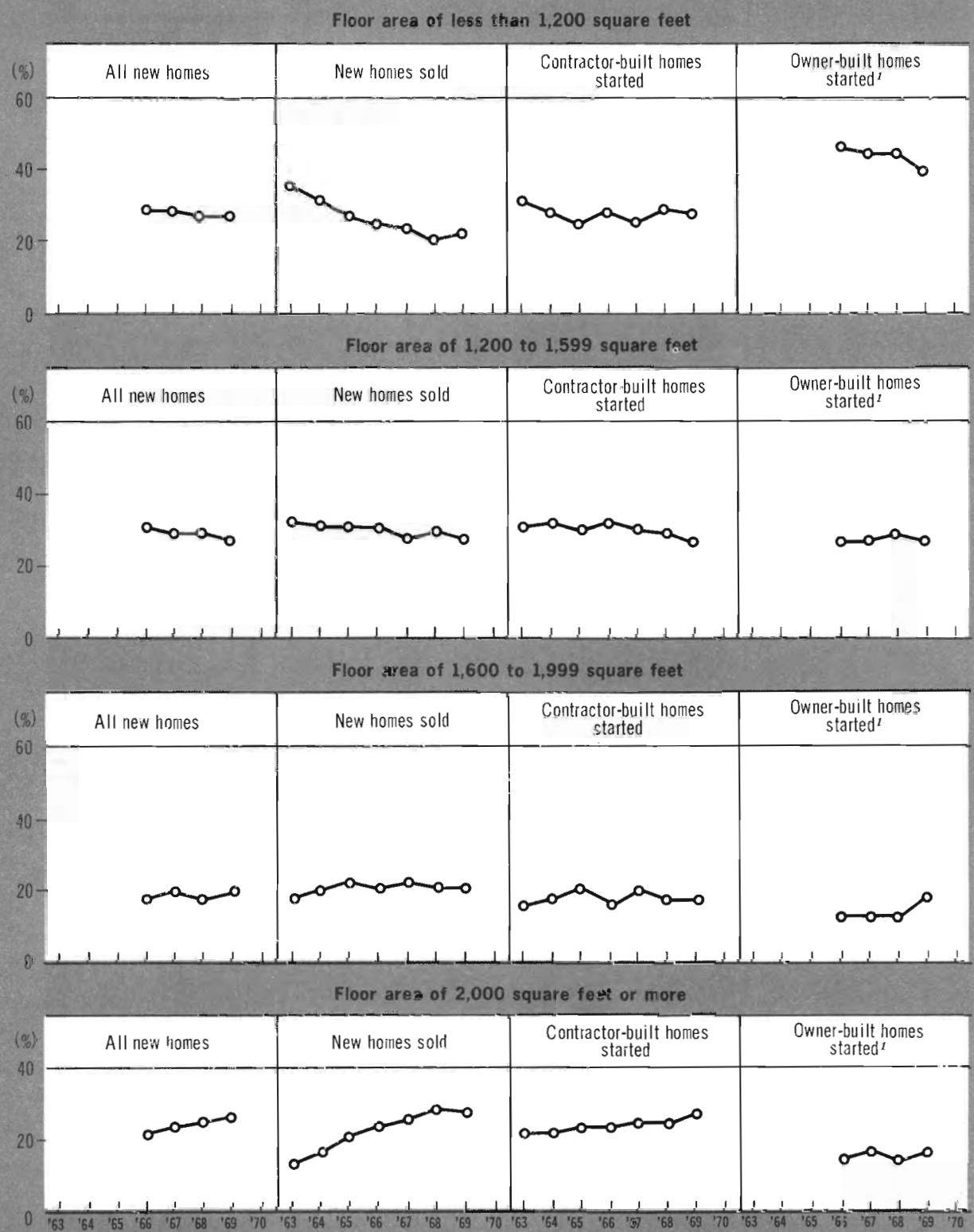
- Represents zero

Z Fewer than 500 homes or less than 0.5 percent.

¹Includes homes financed with cash or equivalent transactions.

²Includes small number of homes started for rent.

**CHART 6--Percent Distribution of New Privately Owned One-Family Homes,
by Square Feet of Floor Area, for the United States**



¹ Includes small number of homes started for rent.

Note: For each category of homes, the sum of the percents by square feet of floor area equals 100 percent.

**Table 5. New Privately Owned One-Family Homes, by Square Feet of Floor Area:
1963 to 1969**

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region, type of financing, category of home and year	Number of homes (in thousands)							Percent distribution of homes with square feet of floor area reported						
	Total	Square feet of floor area reported						Total	Unite ¹ 800	300 to 1,199	1,200 to 1,599	1,600 to 1,999	2,000 and over	
		Total	Under 800	800 to 1,199	1,200 to 1,599	1,600 to 1,999	2,000 and over							
UNITED STATES														
All new homes.....	1966..	792	689	30	169	212	125	153	100	4	24	31	18	22
	1967..	817	684	25	166	195	135	163	100	4	24	29	20	24
	1968..	840	717	31	162	211	132	181	100	4	23	29	18	25
	1969..	767	689	22	163	192	136	177	100	3	24	28	20	26
New homes sold.....	1963..	560	449	6	155	142	83	63	100	1	35	32	18	14
	1964..	565	446	6	135	138	91	76	100	1	30	31	20	17
	1965..	575	486	5	124	148	108	101	100	1	26	30	22	21
	1966..	461	396	3	91	125	82	95	100	1	23	32	21	24
	1967..	487	400	2	92	114	88	104	100	(z)	23	28	22	26
	1968..	490	409	2	80	121	86	120	100	1	19	30	21	29
	1969..	448	417	2	93	118	88	116	100	(z)	22	28	21	28
Contractor-built homes started.....	1963..	191	166	8	45	51	26	36	100	5	27	31	16	22
	1964..	184	163	7	39	51	30	36	100	4	24	31	18	22
	1965..	180	162	8	33	49	34	39	100	5	20	30	21	24
	1966..	174	158	7	37	50	26	38	100	4	24	32	16	24
	1967..	168	147	3	34	44	29	37	100	2	23	30	20	25
	1968..	178	157	6	39	46	26	40	100	4	25	29	17	25
	1969..	170	148	5	37	40	26	40	100	3	25	27	17	27
Owner-built homes started ¹	1966..	157	135	20	41	36	17	20	100	15	30	27	13	15
	1967..	162	137	20	40	37	18	23	100	15	29	27	13	17
	1968..	172	150	23	44	44	20	20	100	15	29	29	13	14
	1969..	148	125	15	34	33	22	21	100	12	27	27	18	17
Northeast														
All new homes.....	1966..	129	105	5	23	30	20	28	100	4	22	28	19	27
	1967..	123	92	4	20	22	18	27	100	4	22	24	20	29
	1968..	128	103	4	22	27	19	31	100	4	22	26	19	30
	1969..	116	95	4	19	22	20	30	100	4	20	24	21	32
New homes sold.....	1963..	87	59	1	16	18	12	12	100	2	27	30	20	21
	1964..	90	60	2	15	16	13	14	100	3	25	27	22	23
	1965..	94	72	3	15	18	15	22	100	4	21	25	20	31
	1966..	84	68	2	13	18	13	22	100	3	19	27	19	32
	1967..	77	57	1	11	13	12	21	100	1	18	23	21	36
	1968..	73	60	1	10	14	12	23	100	1	17	23	20	39
	1969..	62	54	1	8	12	12	22	100	1	15	21	23	40
Contractor-built homes started.....	1963..	25	20	(z)	6	7	3	4	100	1	29	34	14	21
	1964..	24	19	1	5	7	2	4	100	3	28	35	13	22
	1965..	27	23	1	6	8	4	3	100	4	27	35	20	15
	1966..	24	20	1	6	7	3	4	100	3	29	34	15	20
	1967..	25	19	1	5	5	4	4	100	5	27	26	20	21
	1968..	32	26	1	8	7	5	5	100	4	30	28	19	19
	1969..	32	25	1	7	7	4	6	100	4	29	27	18	23
Owner-built homes started ¹	1966..	22	17	2	4	5	4	2	100	14	24	27	21	13
	1967..	21	15	2	5	4	2	2	100	16	29	26	15	14
	1968..	24	17	2	4	5	2	3	100	14	24	32	12	18
	1969..	22	16	2	4	4	3	3	100	12	24	27	18	19

See footnotes at end of table.

**Table 5. New Privately Owned One-Family Homes, by Square Feet of Floor Area:
1963 to 1969—Continued**

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region, type of financing, category of home, and year	Number of homes (in thousands)							Percent distribution of homes with square feet of floor area reported											
	Total	Square feet of floor area reported						Total	Under 800	800 to 1,199	1,200 to 1,599	1,600 to 1,999	2,000 and over	Total	Under 800	800 to 1,199	1,200 to 1,599	1,600 to 1,999	2,000 and over
		Total	Under 800	800 to 1,199	1,200 to 1,599	1,600 to 1,999	2,000 and over												
North Central																			
All new homes.....	1966..	191	155	5	41	45	32	33	100	3	26	29	20	21					
	1967..	195	145	1	37	40	31	35	100	1	25	28	22	24					
	1968..	210	169	5	44	51	31	39	100	3	26	30	18	23					
	1969..	171	148	3	39	42	28	36	100	2	26	29	19	24					
New homes sold.....	1963..	134	111	1	51	31	15	13	100	1	46	28	14	12					
	1964..	146	117	1	48	31	21	16	100	1	41	27	18	14					
	1965..	142	119	(Z)	34	35	27	23	100	(Z)	29	29	23	19					
	1966..	113	89	(Z)	24	23	20	20	100	(Z)	28	26	23	23					
	1967..	112	78	(Z)	19	19	19	21	100	(Z)	24	24	25	27					
	1968..	119	88	(Z)	21	23	18	24	100	1	24	27	21	28					
	1969..	97	88	(Z)	24	25	16	21	100	(Z)	28	29	19	24					
Contractor-built homes started.....	1963..	39	34	1	9	11	6	8	100	3	25	32	17	23					
	1964..	36	32	1	6	11	8	6	100	2	20	33	25	20					
	1965..	30	25	1	5	8	5	6	100	5	18	32	20	25					
	1966..	37	31	1	6	9	7	8	100	3	20	30	21	26					
	1967..	36	27	(Z)	7	7	6	7	100	1	26	24	22	27					
	1968..	36	31	(Z)	7	9	6	9	100	1	22	29	18	29					
	1969..	35	28	(Z)	5	8	6	9	100	1	20	28	20	31					
Owner-built homes started ¹	1966..	42	35	3	10	12	5	5	100	10	28	34	14	15					
	1967..	48	40	1	11	15	6	7	100	3	28	37	15	17					
	1968..	55	51	4	16	18	7	5	100	8	32	36	13	11					
	1969..	40	32	2	9	9	6	6	100	6	28	29	18	18					
South																			
All new homes.....	1966..	334	301	19	82	97	47	57	100	6	27	32	16	19					
	1967..	344	305	18	82	93	52	60	100	6	27	31	17	20					
	1968..	342	303	21	72	93	51	67	100	7	24	31	17	22					
	1969..	331	306	13	78	85	58	72	100	4	25	28	19	24					
New homes sold.....	1963..	199	160	3	59	47	30	20	100	2	37	29	19	13					
	1964..	200	154	3	50	50	28	23	100	2	33	32	18	15					
	1965..	210	178	2	54	58	38	27	100	1	30	32	21	15					
	1966..	166	147	1	39	53	27	28	100	1	27	36	18	19					
	1967..	179	154	1	43	49	29	32	100	(Z)	28	32	19	21					
	1968..	177	152	1	31	51	30	38	100	1	20	34	20	25					
	1969..	175	165	(Z)	39	48	34	43	100	(Z)	24	29	21	26					
Contractor-built homes started.....	1963..	98	86	6	22	25	14	19	100	7	26	29	17	22					
	1964..	99	90	5	22	28	16	20	100	6	24	31	18	22					
	1965..	100	92	5	18	26	20	23	100	6	19	28	22	25					
	1966..	89	84	5	19	27	14	19	100	6	23	32	16	23					
	1967..	88	83	2	18	29	15	19	100	2	22	35	19	22					
	1968..	90	83	5	21	26	12	20	100	5	25	31	14	24					
	1969..	85	78	3	21	22	13	19	100	4	27	28	17	24					
Owner-built homes started ¹	1966..	80	70	13	23	17	7	11	100	18	33	24	10	15					
	1967..	77	68	15	21	15	7	10	100	22	30	22	10	15					
	1968..	75	68	15	20	16	8	9	100	22	29	24	12	13					
	1969..	71	63	10	17	16	11	10	100	15	27	25	17	16					

See footnotes at end of table.

Table 5. New Privately Owned One-Family Homes, by Square Feet of Floor Area:
1963 to 1969—Continued

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region, type of financing, category of home, and year	Number of homes (in thousands)							Percent distribution of homes with square feet of floor area reported										
	Total	Square feet of floor area reported						Total	Under 800	800 to 1,199	1,200 to 1,599	1,600 to 1,999	2,000 and over	Under 800	800 to 1,199	1,200 to 1,599	1,600 to 1,999	2,000 and over
		Total	Under 800	800 to 1,199	1,200 to 1,599	1,600 to 1,999	2,000 and over											
West																		
All new homes.....	1966..	137	127	2	23	41	26	34	100	2	18	32	21	27				
	1967..	155	142	2	26	39	33	42	100	1	18	28	24	29				
	1968..	160	141	2	24	41	31	44	100	1	17	29	22	31				
	1969..	149	140	2	27	41	31	39	100	2	20	29	23	27				
New homes sold.....	1963..	141	119	(Z)	29	46	26	18	100	(Z)	24	39	22	15				
	1964..	129	114	(Z)	21	40	29	24	100	(Z)	19	35	25	21				
	1965..	129	116	1	21	38	28	29	100	(Z)	18	33	24	25				
	1966..	99	91	(Z)	14	31	21	25	100	(Z)	15	34	23	27				
	1967..	119	111	(Z)	20	32	28	31	100	(Z)	18	29	25	28				
	1968..	121	110	(Z)	17	33	25	34	100	(Z)	16	30	23	31				
	1969..	114	110	1	21	33	25	30	100	(Z)	19	30	23	27				
Contractor-built homes started.....	1963..	29	25	1	8	8	3	5	100	3	32	34	13	19				
	1964..	26	22	1	6	6	4	6	100	5	26	26	18	26				
	1965..	24	22	(Z)	4	7	4	6	100	2	19	31	20	27				
	1966..	24	23	(Z)	6	7	3	7	100	2	25	31	12	31				
	1967..	19	18	(Z)	3	4	4	7	100	1	17	23	20	39				
	1968..	21	17	1	3	4	4	6	100	4	16	21	22	37				
	1969..	19	17	(Z)	3	4	3	7	100	3	16	25	16	40				
Owner-built homes started ¹	1966..	14	12	2	4	3	2	2	100	13	29	22	18	18				
	1967..	16	14	1	4	3	2	4	100	10	27	21	14	27				
	1968..	18	14	1	4	4	2	3	100	7	26	28	16	23				
	1969..	15	14	1	3	4	3	2	100	9	25	29	20	16				
ALL TYPES OF FINANCING²																		
All new homes.....	1966..	792	689	30	169	212	125	153	100	4	24	31	18	22				
	1967..	817	684	25	166	195	135	163	100	4	24	29	20	24				
	1968..	840	717	31	162	211	132	181	100	4	23	29	18	25				
	1969..	787	689	22	163	192	136	177	100	3	24	28	20	26				
New homes sold.....	1963..	560	449	6	155	142	83	83	100	1	35	32	18	14				
	1964..	565	446	6	125	138	91	76	100	1	30	31	20	17				
	1965..	575	486	5	124	148	198	101	100	1	26	30	22	21				
	1966..	481	396	3	91	125	82	95	100	1	23	32	21	24				
	1967..	487	400	2	92	114	88	104	100	(Z)	23	28	22	26				
	1968..	490	409	2	80	121	86	120	100	1	19	30	21	29				
	1969..	448	417	2	93	118	88	116	100	(Z)	22	28	21	28				
Contractor-built homes started.....	1963..	191	166	8	45	51	26	36	100	5	27	31	16	22				
	1964..	184	163	7	39	51	30	36	100	4	24	31	18	22				
	1965..	180	162	8	33	49	34	39	100	5	20	30	21	24				
	1966..	174	158	7	37	50	26	38	100	4	24	32	16	24				
	1967..	168	147	3	34	44	29	37	100	2	23	30	20	25				
	1968..	178	157	6	39	46	26	40	100	4	25	29	17	25				
	1969..	170	148	5	37	40	26	40	100	3	25	27	17	27				
Owner-built homes started ¹	1966..	157	135	20	41	36	17	20	100	15	30	27	13	15				
	1967..	162	137	20	40	37	18	23	100	15	39	27	13	17				
	1968..	172	150	23	44	49	20	20	100	15	29	29	13	14				
	1969..	148	125	15	34	33	22	21	100	12	27	27	18	17				

See footnotes at end of table.

Table 5. New Privately Owned One-Family Homes, by Square Feet of Floor Area:
1963 to 1969—Continued

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region, type of financing category of home, and year	Number of homes (in thousands)							Percent distribution of homes with square feet of floor area reported										
	Total	Square feet of floor area reported						Total	Under 800	800 to 1,199	1,200 to 1,599	1,600 to 1,999	2,000 and over	Under 800	800 to 1,199	1,200 to 1,599	1,600 to 1,999	2,000 and over
		Total	Under 800	800 to 1,199	1,200 to 1,599	1,600 to 1,999	2,000 and over											
FHA-insured																		
All new homes.....	103	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
1967..	116	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
1968..	114	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
1969..	122	116	1	48	36	19	12	100	1	41	31	17	10					
New homes sold.....	134	112	1	57	35	15	4	100	1	51	31	13	4					
1964..	120	101	(Z)	47	34	13	6	100	(Z)	46	34	13	6					
1965..	134	116	1	45	40	19	12	100	1	39	34	16	10					
1966..	88	77	(Z)	27	29	12	9	100	(Z)	35	38	16	12					
1967..	99	83	(Z)	33	28	15	8	100	(Z)	39	33	18	9					
1968..	93	77	1	27	28	13	9	100	1	34	36	17	11					
1969..	102	97	1	41	29	17	9	100	1	42	30	18	9					
Contractor-built																		
homes started.....	15	13	-	5	5	2	1	100	-	40	40	16	5					
1964..	11	10	(Z)	5	4	1	(Z)	100	3	46	35	12	3					
1965..	13	12	-	4	4	3	1	100	-	33	35	22	10					
1966..	13	12	1	3	6	2	1	100	5	30	47	14	5					
1967..	11	10	-	3	4	1	1	100	-	34	43	13	10					
1968..	13	12	(Z)	6	5	1	(Z)	100	2	53	38	6	1					
1969..	16	14	-	7	4	1	2	100	-	47	31	8	13					
Owner-built																		
homes started ¹	3	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
1967..	5	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
1968..	7	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
1969..	5	5	1	1	2	1	1	100	13	16	42	17	12					
VA-guaranteed																		
All new homes.....	56	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
1967..	76	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
1968..	68	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
1969..	59	57	(Z)	14	24	11	7	100	(Z)	25	42	19	13					
New homes sold.....	64	53	(Z)	27	17	7	2	100	(Z)	52	32	14	3					
1964..	53	43	-	20	15	6	3	100	-	46	35	13	7					
1965..	40	36	(Z)	12	13	7	4	100	(Z)	34	35	20	11					
1966..	51	47	(Z)	14	21	8	4	100	(Z)	30	44	17	8					
1967..	71	65	(Z)	22	26	12	6	100	(Z)	33	39	18	9					
1968..	63	55	(Z)	14	24	10	7	100	(Z)	26	43	18	12					
1969..	56	54	(Z)	13	23	11	7	100	(Z)	24	43	21	13					
Contractor-built																		
homes started.....	6	5	-	2	2	1	(Z)	100	-	38	31	28	2					
1964..	4	4	-	1	1	1	(Z)	100	-	36	35	22	6					
1965..	4	4	(Z)	1	2	1	1	100	2	15	40	29	14					
1966..	4	4	-	1	1	1	(Z)	100	-	39	37	21	3					
1967..	4	4	-	(Z)	2	1	1	100	-	13	46	24	17					
1968..	4	4	-	1	2	1	(Z)	100	-	16	49	25	10					
1969..	3	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	
Owner-built																		
homes started ¹	(Z)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
1967..	1	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
1968..	1	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
1969..	1	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	

see footnotes at end of table.

**Table 5. New Privately Owned One-Family Homes, by Square Feet of Floor Area:
1963 to 1969—Continued**

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region, type of financing, category of home, and year	Number of homes (in thousands)							Percent distribution of homes with square feet of floor area reported						
	Total	Square feet of floor area reported						Total	Under 800	800 to 1,199	1,200 to 1,599	1,600 to 1,999	2,000 and over	
		Total	Under 800	800 to 1,199	1,200 to 1,599	1,600 to 1,999	2,000 and over							
Conventional														
All new homes.....	1966..	443	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
	1967..	435	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
	1968..	474	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
	1969..	396	365	6	63	93	78	126	100	2	17	25	21	35
New homes sold.....	1963..	296	242	4	57	78	52	51	100	2	23	32	22	21
	1964..	334	266	5	59	76	65	61	100	2	22	29	25	23
	1965..	339	290	3	55	83	72	76	100	1	19	29	25	26
	1966..	273	233	3	41	63	53	73	100	1	18	27	23	31
	1967..	265	216	1	30	51	53	80	100	1	14	23	25	37
	1968..	290	242	2	32	59	56	94	100	1	13	24	23	39
	1969..	246	227	1	30	56	51	90	100	(Z)	13	25	22	30
Contractor-built homes started.....	1963..	119	106	5	28	32	17	25	100	5	26	30	16	23
	1964..	117	107	4	24	30	22	27	100	4	23	28	20	25
	1965..	121	111	5	21	32	22	30	100	4	19	29	20	27
	1966..	106	99	3	23	30	17	26	100	3	23	30	17	27
	1967..	102	95	2	21	28	19	25	100	2	22	29	21	27
	1968..	106	98	4	24	28	16	26	100	4	24	29	16	27
	1969..	98	90	2	20	24	18	26	100	2	23	27	20	29
Owner-built homes started ¹	1966..	64	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
	1967..	69	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
	1968..	78	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
	1969..	52	48	3	13	12	9	11	100	6	27	25	19	23
Cash³														
All new homes.....	1966..	124	(NA)	(NA)	(1-1)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
	1967..	118	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
	1968..	119	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
	1969..	114	107	11	25	29	20	22	100	11	23	27	19	21
New homes sold.....	1963..	28	23	(Z)	7	7	5	4	100	2	28	32	20	17
	1964..	23	17	(Z)	4	6	3	4	100	(Z)	25	36	17	22
	1965..	30	26	1	6	7	7	5	100	3	23	29	25	20
	1966..	26	22	(Z)	4	7	5	5	100	1	21	31	22	25
	1967..	26	21	(Z)	4	6	6	6	100	1	20	26	26	27
	1968..	24	21	(Z)	3	7	3	7	100	1	16	32	16	35
	1969..	23	22	(Z)	1	6	5	7	100	1	20	26	24	30
Contractor-built homes started.....	1963..	33	29	2	8	10	3	6	100	7	26	34	12	21
	1964..	34	30	2	7	12	4	5	100	7	23	39	13	17
	1965..	28	26	2	6	8	5	5	100	8	22	31	21	18
	1966..	38	35	3	8	12	5	8	100	8	22	33	14	23
	1967..	30	28	1	7	8	5	6	100	5	25	29	18	23
	1968..	35	32	2	6	8	7	8	100	8	19	26	22	25
	1969..	30	28	2	6	8	5	8	100	7	20	27	19	27
Owner-built homes started ¹	1966..	61	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
	1967..	63	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
	1968..	60	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
	1969..	61	57	9	15	16	9	8	100	16	26	28	16	14

- Represents zero. NA. Not available. Z Fewer than 500 homes or less than 0.5 percent.

S Does not meet publication standards because the sample used to provide this figure is too small to provide a meaningful figure.

¹Includes small number of homes started for rent.

²Includes homes with type of financing not reported.

³Includes cash and equivalent transactions.

Table 6. Median and Average Square Feet of Floor Area for New Privately Owned One-Family Homes: 1963 to 1969

(Median and average square feet computed from unrounded figures)

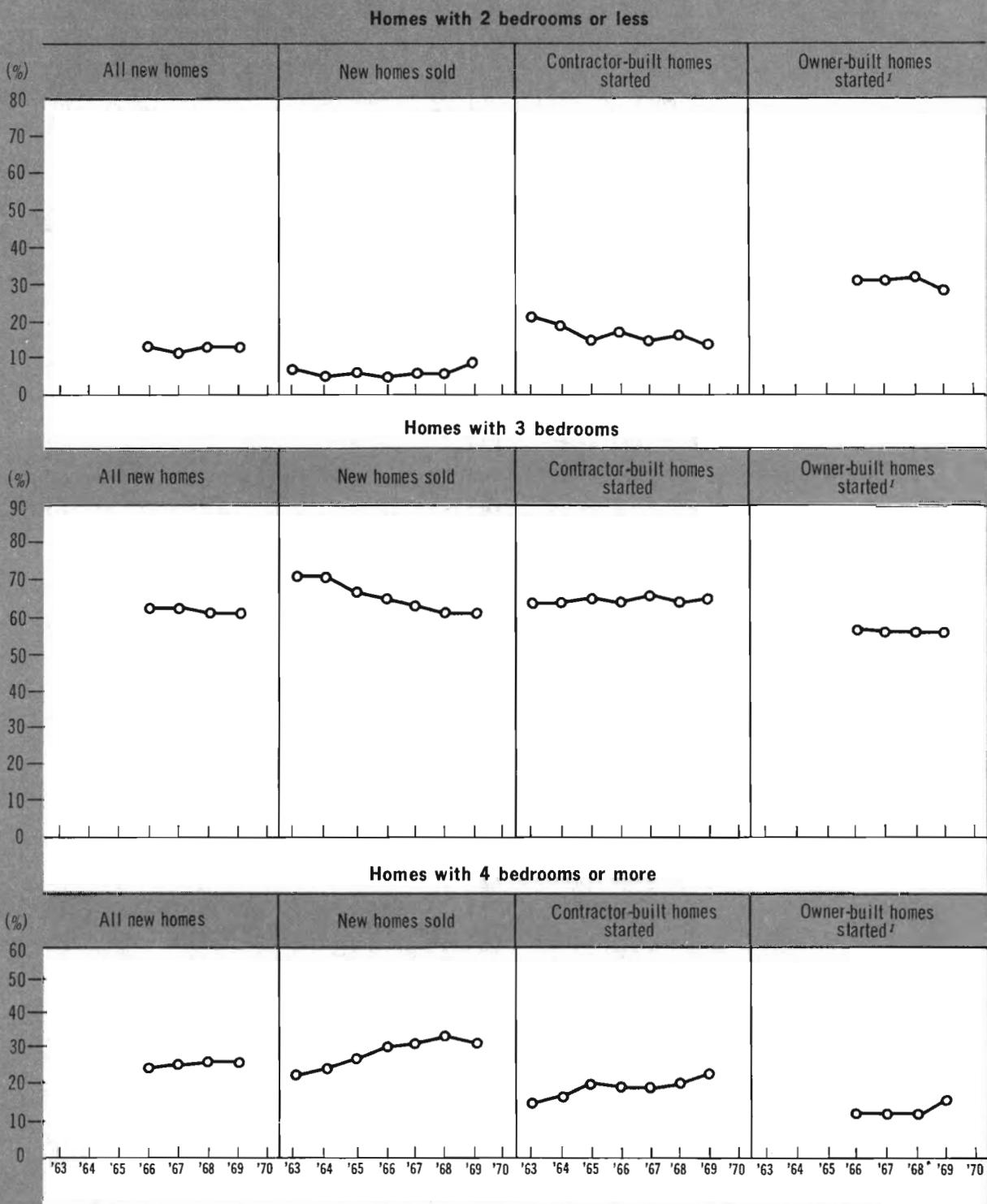
Category of home, and year	Region					All types of financ- ing ²	Type of financing				Cash and equiva- lent trans- actions		
	All regions	North- east	North Central	South	West		Mortgage financing						
							Total	FHA- insured	VA- guaran- teed	Con- ven- tional			
Median square feet of floor area													
All new homes....1966..	1,460	1,520	1,480	1,385	1,570	1,460	(NA)	(NA)	(NA)	(NA)	(NA)		
1967..	1,505	1,585	1,530	1,415	1,645	1,505	(NA)	(NA)	(NA)	(NA)	(NA)		
1968..	1,500	1,580	1,465	1,430	1,655	1,500	(NA)	(NA)	(NA)	(NA)	(NA)		
1969..	1,530	1,650	1,500	1,480	1,590	1,530	1,555	1,290	1,395	1,710	1,420		
New homes sold.....1963..	1,365	1,450	1,250	1,325	1,470	1,365	1,360	1,190	1,190	1,500	1,465		
1964..	1,415	1,510	1,305	1,345	1,560	1,415	1,415	1,230	1,240	1,560	1,455		
1965..	1,495	1,620	1,480	1,395	1,585	1,495	1,495	1,305	1,370	1,615	1,475		
1966..	1,525	1,640	1,520	1,440	1,615	1,525	1,520	1,355	1,340	1,670	1,565		
1967..	1,570	1,735	1,620	1,450	1,645	1,570	1,565	1,310	1,345	1,790	1,640		
1968..	1,605	1,780	1,575	1,530	1,670	1,605	1,610	1,350	1,380	1,805	1,640		
1969..	1,585	1,820	1,495	1,555	1,600	1,585	1,580	1,290	1,400	1,810	1,665		
Contractor-built homes started.....1963..	1,425	1,395	1,425	1,455	1,355	1,425	1,435	1,310	1,340	1,455	1,320		
1964..	1,480	1,380	1,540	1,480	1,480	1,480	1,495	1,210	1,335	1,540	1,425		
1965..	1,525	1,355	1,545	1,550	1,565	1,525	1,535	1,420	1,515	1,550	1,445		
1966..	1,465	1,380	1,560	1,455	1,435	1,465	1,475	1,295	1,400	1,515	1,400		
1967..	1,530	1,395	1,590	1,500	1,790	1,530	1,525	1,310	1,515	1,570	1,470		
1968..	1,480	1,400	1,560	1,425	1,765	1,480	1,445	1,175	1,435	1,500	1,545		
1969..	1,515	1,460	1,620	1,450	1,760	1,515	1,515	1,240	(S)	1,575	1,530		
Owner-built homes started ¹1966..	1,255	1,315	1,350	1,180	1,315	1,255	(NA)	(NA)	(NA)	(NA)	(NA)		
1967..	1,285	1,255	1,385	1,165	1,425	1,285	(NA)	(NA)	(NA)	(NA)	(NA)		
1968..	1,270	1,325	1,290	1,185	1,415	1,270	(NA)	(NA)	(NA)	(NA)	(NA)		
1969..	1,345	1,355	1,395	1,310	1,380	1,345	1,420	1,385	(S)	1,430	1,300		
Average square feet of floor area													
All new homes....1966..	1,535	1,590	1,530	1,465	1,650	1,535	(NA)	(NA)	(NA)	(NA)	(NA)		
1967..	1,570	1,620	1,595	1,485	1,685	1,570	(NA)	(NA)	(NA)	(NA)	(NA)		
1968..	1,580	1,645	1,560	1,515	1,690	1,580	(NA)	(NA)	(NA)	(NA)	(NA)		
1969..	1,605	1,695	1,595	1,570	1,640	1,605	1,630	1,340	1,445	1,750	1,545		
New homes sold.....1963..	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)		
1964..	1,470	1,535	1,395	1,425	1,575	1,470	1,485	1,265	1,290	1,575	1,565		
1965..	1,525	1,605	1,505	1,450	1,610	1,525	1,525	1,340	1,385	1,615	1,550		
1966..	1,570	1,650	1,545	1,500	1,650	1,570	1,570	1,385	1,360	1,675	1,615		
1967..	1,610	1,735	1,615	1,530	1,660	1,610	1,605	1,350	1,380	1,775	1,650		
1968..	1,665	1,770	1,650	1,605	1,695	1,665	1,660	1,390	1,430	1,800	1,750		
1969..	1,640	1,825	1,570	1,625	1,625	1,640	1,635	1,340	1,445	1,810	1,705		
Contractor-built homes started.....1963..	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)		
1964..	1,575	1,525	1,600	1,580	1,570	1,575	1,585	1,225	1,335	1,625	1,470		
1965..	1,605	1,475	1,590	1,620	1,710	1,605	1,610	1,420	1,735	1,625	1,530		
1966..	1,600	1,575	1,625	1,540	1,775	1,600	1,590	1,285	1,340	1,635	1,550		
1967..	1,655	1,530	1,705	1,590	1,920	1,655	1,645	1,350	1,535	1,680	1,620		
1968..	1,605	1,510	1,700	1,565	1,775	1,605	1,580	1,190	1,435	1,630	1,570		
1969..	1,665	1,575	1,790	1,600	1,905	1,665	1,640	1,330	(S)	1,695	1,745		
Owner-built homes started ¹1966..	1,340	1,390	1,400	1,270	1,430	1,340	(NA)	(NA)	(NA)	(NA)	(NA)		
1967..	1,365	1,320	1,480	1,265	1,560	1,365	(NA)	(NA)	(NA)	(NA)	(NA)		
1968..	1,325	1,425	1,315	1,255	1,550	1,325	(NA)	(NA)	(NA)	(NA)	(NA)		
1969..	1,425	1,440	1,490	1,385	1,440	1,425	1,525	1,355	(S)	1,540	1,330		

NA Not available. S Does not meet publication standards because the sample used to provide this figure is too small to provide a meaningful figure.

¹Includes small number of homes started for rent.

²Includes homes with type of financing not reported.

**CHART 7.--Percent Distribution of New Privately Owned One-Family Homes,
by Number of Bedrooms, for the United States**



¹ Includes small number of homes started for rent.

Note: For each category of homes, the sum of the percents shown by number of bedrooms equals 100 percent.

Table 7. New Privately Owned One-Family Homes, by Number of Bedrooms: 1963 to 1969

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region, category of home, and year	Number of homes (in thousands)				Percent distribution of homes with number of bedrooms reported					
	Total	Number of bedrooms reported			Total	2 bedrooms or less	3 bedrooms	4 bedrooms or more		
		Total	2 bedrooms or less	3 bedrooms						
UNITED STATES										
All new homes.....	1966..	792	774	97	489	188	100	13	63	24
	1967..	817	787	97	493	198	100	12	63	25
	1968..	840	818	109	497	212	100	13	61	26
	1969..	767	732	93	445	194	100	13	61	26
New homes sold.....	1963..	560	557	38	397	122	100	7	71	22
	1964..	565	561	30	395	136	100	5	70	24
	1965..	575	569	35	380	154	100	6	67	27
	1966..	461	455	22	295	137	100	5	65	30
	1967..	487	477	26	302	149	100	6	63	31
	1968..	490	484	30	296	158	100	6	61	33
	1969..	448	441	35	268	138	100	8	61	31
Contractor-built homes started.....	1963..	191	189	41	120	28	100	22	64	15
	1964..	184	182	35	117	30	100	19	64	17
	1965..	180	177	27	115	35	100	15	65	20
	1966..	174	170	28	109	33	100	17	64	19
	1967..	168	159	23	106	30	100	15	66	19
	1968..	178	172	28	110	34	100	16	64	20
	1969..	170	158	21	103	34	100	13	65	22
Owner-built homes started ¹	1966..	157	149	46	85	18	100	31	57	12
	1967..	162	151	47	85	19	100	31	56	12
	1968..	172	163	52	91	20	100	32	56	12
	1969..	148	133	38	74	22	100	28	56	16
Northeast										
All new homes.....	1966..	129	125	13	72	41	100	10	57	32
	1967..	123	114	11	62	41	100	10	54	36
	1968..	128	121	13	63	45	100	10	52	37
	1969..	116	106	13	56	37	100	13	53	35
New homes sold.....	1963..	87	85	6	57	22	100	7	67	26
	1964..	90	89	4	58	27	100	5	65	30
	1965..	94	93	7	56	30	100	6	60	34
	1966..	84	82	4	45	33	100	4	55	40
	1967..	77	74	2	38	34	100	3	51	46
	1968..	73	72	2	36	34	100	3	50	47
	1969..	62	61	4	28	29	100	6	46	48
Contractor-built homes started.....	1963..	25	25	4	16	5	100	16	63	20
	1964..	24	23	4	14	5	100	17	63	20
	1965..	27	26	3	18	6	100	12	66	21
	1966..	24	23	5	14	4	100	20	61	19
	1967..	25	22	4	14	4	100	17	63	20
	1968..	32	30	5	17	8	100	18	56	26
	1969..	32	27	4	17	6	100	16	63	21
Owner-built homes started ¹	1966..	22	20	5	12	3	100	23	63	14
	1967..	21	18	5	10	3	100	27	57	16
	1968..	24	20	5	11	4	100	25	54	21
	1969..	22	18	5	11	2	100	29	61	10

See footnote at end of table.

Table 7. New Privately Owned One-Family Homes, by Number of Bedrooms:
1963 to 1969—Continued

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region, category of home, and year	Number of homes (in thousands)					Percent distribution of homes with number of bedrooms reported				
	Total	Number of bedrooms reported				Total	2 bedrooms or less	3 bedrooms	4 bedrooms or more	
		Total	2 bedrooms or less	3 bedrooms	4 bedrooms or more					
North Central										
All new homes.....	1966..	191	184	19	120	45	100	10	65	24
	1967..	195	184	21	115	48	100	12	63	26
	1968..	210	203	27	124	51	100	-	61	25
	1969..	171	158	17	98	43	100	11	62	27
New homes sold.....	1963..	134	133	5	104	24	100	4	78	18
	1964..	146	145	5	113	27	100	3	78	19
	1965..	142	139	5	100	34	100	4	71	25
	1966..	113	110	4	76	30	100	3	69	27
	1967..	112	107	7	67	33	100	6	62	31
	1968..	119	115	7	72	36	100	6	62	31
	1969..	97	94	6	60	28	100	7	64	29
Contractor-built homes started.....	1963..	39	38	5	27	6	100	14	70	17
	1964..	36	35	5	23	8	100	14	64	22
	1965..	30	29	4	18	7	100	13	64	23
	1966..	37	35	4	22	9	100	12	62	26
	1967..	36	33	4	20	8	100	13	62	24
	1968..	36	34	5	21	8	100	14	61	24
	1969..	35	30	3	19	8	100	11	63	26
Owner-built homes started ¹	1966..	42	39	11	22	6	100	29	56	14
	1967..	48	45	10	28	6	100	23	63	14
	1968..	55	53	15	31	7	100	29	59	13
	1969..	40	34	7	19	8	100	22	56	22
South										
All new homes.....	1966..	334	330	50	224	56	100	15	68	17
	1967..	344	337	48	231	58	100	14	69	17
	1968..	342	337	51	223	63	100	15	66	19
	1969..	331	322	43	209	70	100	13	65	22
New homes sold.....	1963..	199	198	15	151	32	100	7	77	16
	1964..	200	199	12	152	35	100	6	76	18
	1965..	210	208	13	156	39	100	6	76	18
	1966..	166	164	8	120	36	100	5	73	22
	1967..	179	177	9	131	37	100	5	74	21
	1968..	177	176	11	123	42	100	6	70	24
	1969..	175	173	12	117	44	100	7	67	25
Contractor-built homes started.....	1963..	98	97	24	62	11	100	25	64	12
	1964..	99	98	19	65	13	100	20	67	14
	1965..	100	98	16	65	17	100	16	66	17
	1966..	89	88	16	60	12	100	18	68	14
	1967..	88	86	12	62	13	100	14	71	15
	1968..	90	88	14	60	14	100	16	68	16
	1969..	85	82	11	56	16	100	13	68	19
Owner-built homes started ¹	1966..	80	77	26	44	7	100	34	57	10
	1967..	77	74	27	39	7	100	37	53	10
	1968..	75	73	27	39	7	100	36	54	10
	1969..	71	67	20	36	10	100	30	55	15

See footnote at end of table.

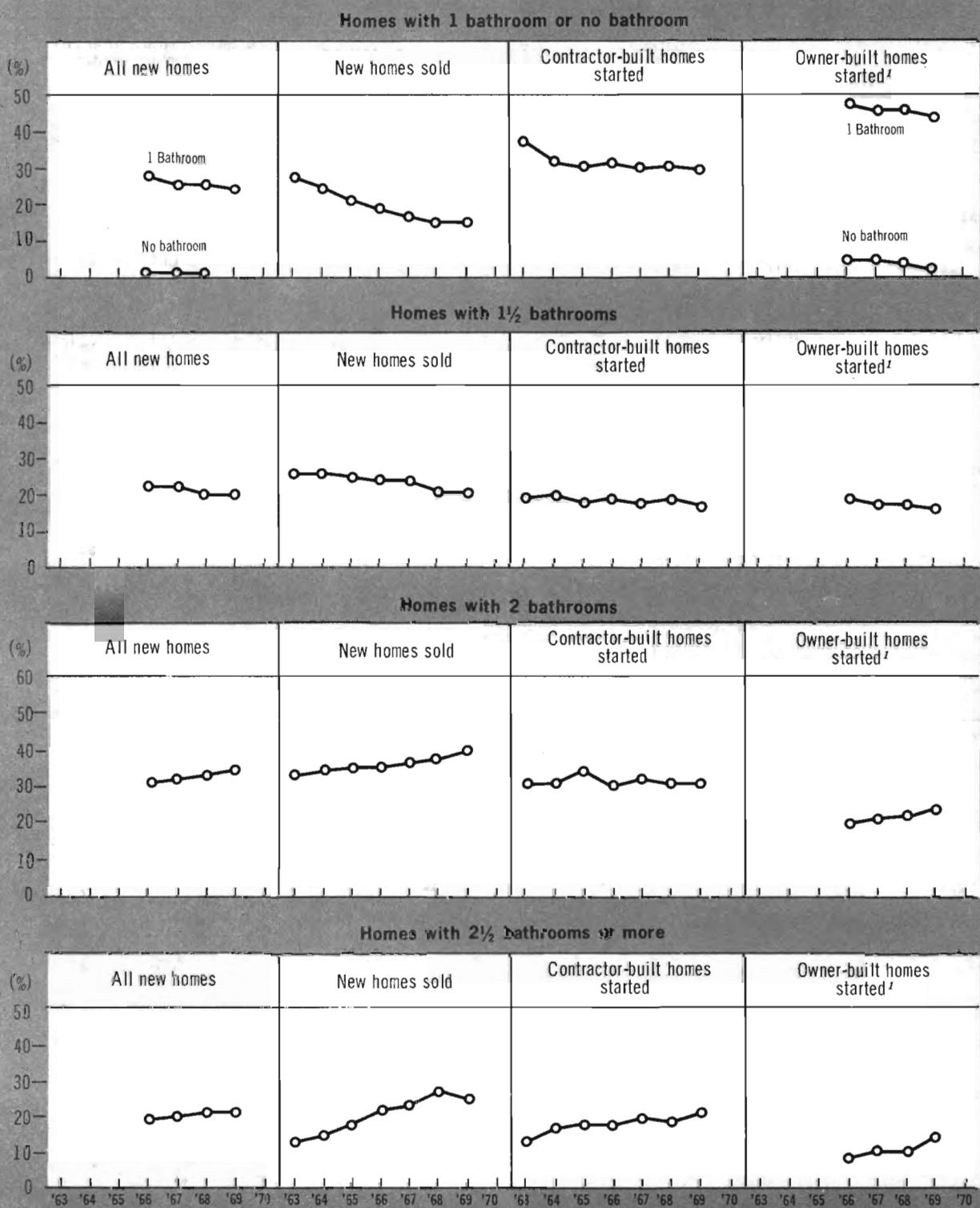
**Table 7. New Privately Owned One-Family Homes, by Number of Bedrooms:
1963 to 1969—Continued**

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region, category of home, and year	Number of homes (in thousands)					Percent distribution of homes with number of bedrooms reported				
	Total	Number of bedrooms reported								
		Total	2 bedrooms or less	3 bedrooms	4 bedrooms or more	Total	2 bedrooms or less	3 bedrooms	4 bedrooms or more	
West										
All new homes.....	1966..	137	135	15	74	46	100	11	55	34
	1967..	155	152	17	84	51	100	11	55	34
	1968..	160	157	18	87	53	100	11	55	34
	1969..	149	145	20	82	44	100	13	56	30
New homes sold.....	1963..	141	140	12	84	44	100	8	60	32
	1964..	129	128	8	73	47	100	7	57	37
	1965..	129	128	10	68	51	100	8	53	39
	1966..	99	98	7	54	37	100	7	55	38
	1967..	119	118	8	66	44	100	7	56	37
	1968..	121	121	9	66	46	100	8	54	38
	1969..	114	113	13	63	37	100	11	56	33
Contractor-built homes started.....										
	1963..	29	28	8	16	5	100	27	55	18
	1964..	26	25	7	14	5	100	26	55	19
	1965..	24	24	4	14	6	100	18	58	24
	1966..	24	24	4	13	7	100	16	55	29
	1967..	19	18	3	10	5	100	19	54	27
	1968..	21	20	3	12	4	100	17	61	22
	1969..	19	18	2	12	5	100	12	63	25
Owner-built homes started¹.....										
	1966..	14	14	4	7	2	100	32	51	16
	1967..	16	15	5	8	2	100	33	55	12
	1968..	18	16	5	9	2	100	29	57	14
	1969..	15	14	5	8	2	100	32	52	15

¹Includes small number of homes started for rent.

**CHART 8.--Percent Distribution of New Privately Owned One-Family Homes,
by Number of Bathrooms, for the United States**



¹ Includes small number of homes started for rent.

Note: For each category of homes, the sum of the percents shown by number of bathrooms equals 100 percent.

Table 8. New Privately Owned One-Family Homes, by Number of Bathrooms: 1963 to 1969

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region, category of home, and year	Number of homes (in thousands)					Percent distribution of homes with number of bathrooms reported					
	Total	Number of bathrooms reported									
		Total	1 bathroom or none ¹	1-1/2 bath- rooms	2 bath- rooms	2-1/2 bathrooms or more	Total	1 bathroom or none ¹	1-1/2 bath- rooms	2 bath- rooms	2-1/2 bathrooms or more
UNITED STATES											
All new homes.....1966..	792	775	223	169	238	144	100	29	22	31	19
1967..	817	789	205	170	255	159	100	26	22	32	20
1968..	840	820	212	162	270	176	100	26	20	33	21
1969..	767	732	178	143	256	155	100	24	20	35	21
New homes sold.....1963..	560	557	157	142	185	73	100	28	26	33	13
1964..	565	561	139	146	192	85	100	25	26	34	15
1965..	575	569	125	143	198	103	100	21	25	35	18
1966..	461	455	88	110	157	100	100	19	24	35	22
1967..	487	477	80	113	173	111	100	17	24	36	23
1968..	490	485	77	100	181	128	100	16	21	37	26
1969..	448	442	71	91	176	105	100	16	21	40	24
Contractor-built homes started.....1963..	191	188	71	36	58	24	100	38	19	31	12
1964..	184	181	58	36	56	31	100	32	20	31	17
1965..	180	177	54	32	60	31	100	31	18	34	18
1966..	174	169	55	32	52	31	100	32	19	30	18
1967..	168	159	47	29	51	32	100	30	18	32	20
1968..	178	172	54	33	53	32	100	31	19	31	19
1969..	170	258	47	29	49	32	100	30	18	31	21
Owner-built homes started ²1966..	157	150	80	28	29	13	100	53	19	20	9
1967..	162	152	77	27	31	16	100	51	18	21	10
1968..	172	163	82	29	36	16	100	50	18	22	10
1969..	148	133	61	23	31	18	100	46	17	23	14
Northeast											
All new homes.....1966..	129	125	39	38	18	30	100	31	30	14	24
1967..	123	114	32	33	17	32	100	28	29	15	28
1968..	128	121	36	31	18	37	100	30	25	15	30
1969..	116	106	26	29	18	33	100	24	27	17	31
New homes sold.....1963..	87	85	29	26	11	20	100	32	31	13	23
1964..	90	89	25	32	11	21	100	28	37	12	23
1965..	94	93	24	32	12	25	100	24	34	14	28
1966..	84	82	19	27	12	25	100	23	32	14	30
1967..	77	74	13	24	11	26	100	18	33	15	35
1968..	73	72	13	20	9	29	100	19	28	13	40
1969..	62	61	9	18	10	25	100	15	29	16	41
Contractor-built homes started.....1963..	25	25	11	5	5	3	100	45	21	21	14
1964..	24	23	10	5	4	4	100	43	22	18	17
1965..	27	27	11	7	5	4	100	41	27	18	14
1966..	24	23	10	6	4	4	100	42	25	16	17
1967..	25	22	8	6	4	4	100	38	25	19	18
1968..	32	30	12	7	5	5	100	42	23	18	18
1969..	32	27	9	6	5	6	100	34	24	20	22
Owner-built homes started ²1966..	22	20	10	5	2	2	100	51	28	12	9
1967..	21	18	11	4	2	2	100	60	20	10	11
1968..	24	20	10	4	3	3	100	51	18	17	13
1969..	22	18	7	5	3	2	100	42	28	18	12

See footnotes at end of table.

**Table 8. New Privately Owned One-Family Homes, by Number of Bathrooms:
1963 to 1969—Continued**

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region, category of home, and year	Number of homes (in thousands)					Percent distribution of homes with number of bathrooms reported						
	Total	Number of bathrooms reported				Total	1 bathroom or none ¹	1-1/2 bath- rooms	2 bath- rooms	2-1/2 bathrooms or more		
		Total	1 bathroom or none ¹	1-1/2 bath- rooms	2 bath- rooms							
North Central												
All new homes.....	1966..	191	184	58	51	39	36	100	32	28	21	20
	1967..	195	184	52	52	41	40	100	28	28	22	22
	1968..	210	203	60	53	46	44	100	30	26	22	22
	1969..	171	158	42	42	39	36	100	26	26	24	23
New homes sold.....	1963..	134	133	54	41	23	15	100	40	30	18	11
	1964..	146	145	50	46	33	17	100	34	31	22	12
	1965..	142	139	35	45	34	25	100	25	32	24	18
	1966..	113	110	29	32	25	24	100	27	29	22	22
	1967..	112	107	24	32	24	27	100	23	30	22	25
	1968..	119	115	26	30	27	32	100	23	26	24	28
	1969..	97	94	21	28	23	23	100	23	29	24	24
Contractor-built												
homes started.....	1963..	39	38	12	12	8	6	100	31	32	20	16
	1964..	36	35	9	12	7	7	100	27	33	20	20
	1965..	30	29	8	8	6	6	100	29	29	22	20
	1966..	37	35	9	9	8	9	100	27	26	22	25
	1967..	36	33	9	7	9	7	100	29	22	27	22
	1968..	36	34	9	9	9	8	100	26	26	26	22
	1969..	35	30	7	7	8	8	100	24	22	28	26
Owner-built												
homes started ²	1966..	42	39	20	10	7	3	100	50	25	17	8
	1967..	48	45	18	12	8	6	100	40	28	18	14
	1968..	55	54	25	15	10	4	100	47	27	18	7
	1969..	40	34	13	7	8	5	100	40	22	23	15
South												
All new homes.....	1966..	334	330	107	61	118	45	100	32	19	36	14
	1967..	344	338	99	61	128	49	100	29	18	38	15
	1968..	342	338	92	57	131	59	100	27	17	39	17
	1969..	331	323	86	54	125	58	100	27	17	39	18
New homes sold.....	1963..	199	198	55	48	73	22	100	28	24	37	11
	1964..	200	200	50	47	78	25	100	25	24	39	12
	1965..	210	208	48	47	85	28	100	23	23	41	13
	1966..	166	165	29	38	72	26	100	18	23	43	16
	1967..	179	178	30	39	79	29	100	17	22	45	17
	1968..	177	177	22	35	82	38	100	12	20	46	22
	1969..	175	174	25	34	81	35	100	14	19	47	20
Contractor-built												
homes started.....	1963..	98	97	38	16	33	9	100	39	17	35	9
	1964..	99	98	31	17	35	15	100	31	17	36	15
	1965..	100	98	31	13	38	16	100	31	14	39	16
	1966..	89	88	31	14	30	13	100	35	15	34	14
	1967..	88	86	27	13	32	14	100	31	15	37	16
	1968..	90	88	29	14	32	14	100	33	15	36	16
	1969..	85	82	27	13	28	14	100	33	16	34	17
Owner-built												
homes started ²	1966..	80	78	46	9	16	6	100	59	12	20	8
	1967..	77	74	43	9	17	6	100	58	12	23	8
	1968..	75	73	41	8	18	6	100	56	11	24	8
	1969..	71	67	34	8	16	9	100	51	12	24	13

See footnotes at end of table.

**Table 8. New Privately Owned One-Family Homes, by Number of Bathrooms:
1963 to 1969—Continued**

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region, category of home, and year	Total	Number of homes (in thousands)					Percent distribution of homes with number of bathrooms reported								
		Number of bathrooms reported					Total	1 bathroom or none ¹	1-1/2 bath- rooms	2 bath- rooms	2-1/2 bathrooms or more	1 bathroom or none ¹	1-1/2 bath- rooms	2 bath- rooms	2-1/2 bathrooms or more
		Total	1 bathroom or none ¹	1-1/2 bath- rooms	2 bath- rooms	2-1/2 bathrooms or more									
West															
All new homes.....	1966..	137	135	20	20	64	32	100	14	15	47	24			
	1967..	155	152	21	23	70	37	100	14	15	46	25			
	1968..	160	157	24	21	76	37	100	15	13	48	24			
	1969..	149	145	25	18	74	29	100	17	12	51	20			
New homes sold.....	1963..	141	140	20	27	77	16	100	14	19	55	11			
	1964..	129	128	14	22	70	22	100	11	17	55	17			
	1965..	129	129	18	20	66	25	100	14	16	51	19			
	1966..	99	98	11	13	49	25	100	11	13	50	26			
	1967..	119	118	13	18	59	29	100	11	15	50	24			
	1968..	121	121	16	14	63	28	100	13	12	52	23			
	1969..	114	113	16	12	63	22	100	14	11	56	19			
Contractor-built homes started.....	1963..	29	28	10	2	11	5	100	35	8	40	17			
	1964..	26	25	7	3	10	5	100	30	13	38	20			
	1965..	24	24	4	3	10	6	100	18	13	44	25			
	1966..	24	24	5	4	10	6	100	19	15	42	24			
	1967..	19	18	2	3	6	6	100	13	16	35	35			
	1968..	21	20	3	4	8	5	100	17	19	39	25			
	1969..	19	18	3	3	7	5	100	19	17	39	25			
Owner-built homes started ²	1966..	14	14	4	3	4	2	100	33	23	32	13			
	1967..	16	15	5	3	5	2	100	35	18	32	15			
	1968..	18	16	5	3	5	4	100	29	16	32	23			
	1969..	15	14	6	2	4	2	100	39	16	30	15			

¹Homes with no bathroom were reported only in the owner-built category. In 1966, the number of such homes was 8,000; in 1967, 8,000; in 1968, 7,000; and in 1969, 3,000.

²Includes small number of homes started for rent.

Table 9. New Privately Owned One-Family Homes, by Type of Foundation: 1963 to 1969

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region, category of home, and year	Number of homes (in thousands)				Percent distribution of homes with type of foundation reported			
	Total	Type of foundation reported			Total	Full or partial basement	Slab	Crawl space
		Total	Full or partial basement	Slab				
UNITED STATES								
All new homes.....	792	771	343	212	216	100	44	28
1966..								28
1967..	817	782	341	224	217	100	44	29
1968..	840	814	352	234	228	100	43	29
1969..	767	727	304	232	191	100	42	32
New homes sold.....	560	546	226	197	123	100	41	36
1963..								22
1964..	565	549	240	197	112	100	44	36
1965..	575	560	242	192	126	100	43	34
1966..	461	452	210	140	102	100	46	31
1967..	487	472	203	160	109	100	43	34
1968..	490	479	206	160	114	100	43	33
1969..	448	436	174	164	99	100	40	38
Contractor-built homes started.....	191	189	76	45	67	100	40	24
1964..	184	180	74	40	66	100	41	22
1965..	180	177	73	43	61	100	41	24
1966..	174	170	74	40	55	100	44	24
1967..	168	158	72	38	49	100	45	24
1968..	178	171	76	42	53	100	45	24
1969..	170	157	66	45	45	100	42	29
Owner-built homes started ¹	157	149	59	31	59	100	40	21
1966..								39
1967..	162	152	66	27	59	100	44	18
1968..	172	163	70	33	61	100	43	20
1969..	148	134	64	23	47	100	48	17
Northeast								
All new homes.....	129	125	107	10	8	100	86	8
1966..								6
1967..	123	114	99	8	7	100	87	7
1968..	128	121	105	7	9	100	87	6
1969..	116	106	91	6	8	100	86	8
New homes sold.....	87	83	72	7	3	100	87	9
1963..								4
1964..	90	87	72	11	4	100	82	13
1965..	94	91	76	11	4	100	83	12
1966..	84	82	71	8	3	100	87	10
1967..	77	73	65	5	3	100	89	7
1968..	73	71	63	6	2	100	89	8
1969..	62	60	55	4	2	100	91	7
Contractor-built homes started.....	25	25	24	(2)	1	100	95	2
1964..	24	23	20	1	2	100	89	5
1965..	27	27	24	1	2	100	90	4
1966..	24	23	21	1	1	100	89	4
1967..	25	22	19	1	2	100	88	5
1968..	32	30	26	1	3	100	87	3
1969..	32	27	22	2	3	100	82	7
Owner-built homes started ¹	22	20	16	1	3	100	79	4
1966..								18
1967..	21	19	14	1	3	100	77	7
1968..	24	21	16	1	4	100	79	3
1969..	22	19	15	1	3	100	79	3

See footnotes at end of table.

**Table 9. New Privately Owned One-Family Homes, by Type of Foundation:
1963 to 1969—Continued**

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region, category of home, and year	Total	Number of homes (in thousands)				Percent distribution of homes with type of foundation reported			
		Type of foundation reported				Total	Full or partial basement	Slab	Crawl space
		Total	Full or partial basement	Slab	Crawl space				
North Central									
All new homes.....	1966..	191	184	146	17	20	100	80	9
	1967..	195	182	149	13	20	100	82	7
	1968..	210	203	161	21	21	100	79	10
	1969..	171	160	127	17	17	100	79	11
New homes sold.....	1963..	134	131	95	17	18	100	73	13
	1964..	146	143	114	18	11	100	80	12
	1965..	142	136	111	14	11	100	81	10
	1966..	113	109	91	9	10	100	83	8
	1967..	112	106	89	8	9	100	83	9
	1968..	119	115	96	10	9	100	83	8
	1969..	97	94	73	12	10	100	77	13
Contractor-built homes started.....	1963..	39	38	28	1	9	100	73	3
	1964..	36	35	30	1	5	100	83	4
	1965..	30	29	24	1	4	100	83	4
	1966..	37	35	28	2	4	100	82	5
	1967..	36	32	27	1	4	100	83	4
	1968..	36	34	28	2	4	100	82	6
	1969..	35	30	26	2	3	100	80	8
Owner-built homes started ¹	1966..	42	39	27	6	6	100	69	16
	1967..	48	44	33	4	7	100	76	8
	1968..	55	54	36	9	8	100	68	17
	1969..	40	36	28	3	4	100	80	8
South									
All new homes.....	1966..	334	327	62	125	140	100	19	33
	1967..	344	334	65	133	136	100	19	40
	1968..	342	334	62	131	141	100	18	39
	1969..	331	318	63	130	124	100	20	41
New homes sold.....	1963..	199	194	38	92	64	100	20	47
	1964..	200	192	38	96	58	100	20	50
	1965..	210	205	36	98	72	100	17	48
	1966..	166	163	29	79	55	100	18	48
	1967..	179	175	30	89	56	100	17	51
	1968..	177	173	29	86	57	100	17	50
	1969..	175	170	30	84	55	100	18	50
Contractor-built homes started.....	1963..	98	97	16	31	50	100	17	32
	1964..	99	97	21	27	50	100	21	27
	1965..	100	98	21	31	46	100	21	31
	1966..	89	88	20	26	42	100	22	30
	1967..	88	85	22	28	35	100	26	33
	1968..	90	88	20	28	40	100	23	32
	1969..	85	82	16	32	34	100	19	39
Owner-built homes started ¹	1966..	80	76	13	20	43	100	18	26
	1967..	77	74	13	16	45	100	18	21
	1968..	75	73	13	16	44	100	17	23
	1969..	71	66	17	14	35	100	26	21

See footnotes at end of table.

Table 9. New Privately Owned One-Family Homes, by Type of Foundation:
1963 to 1969—Continued

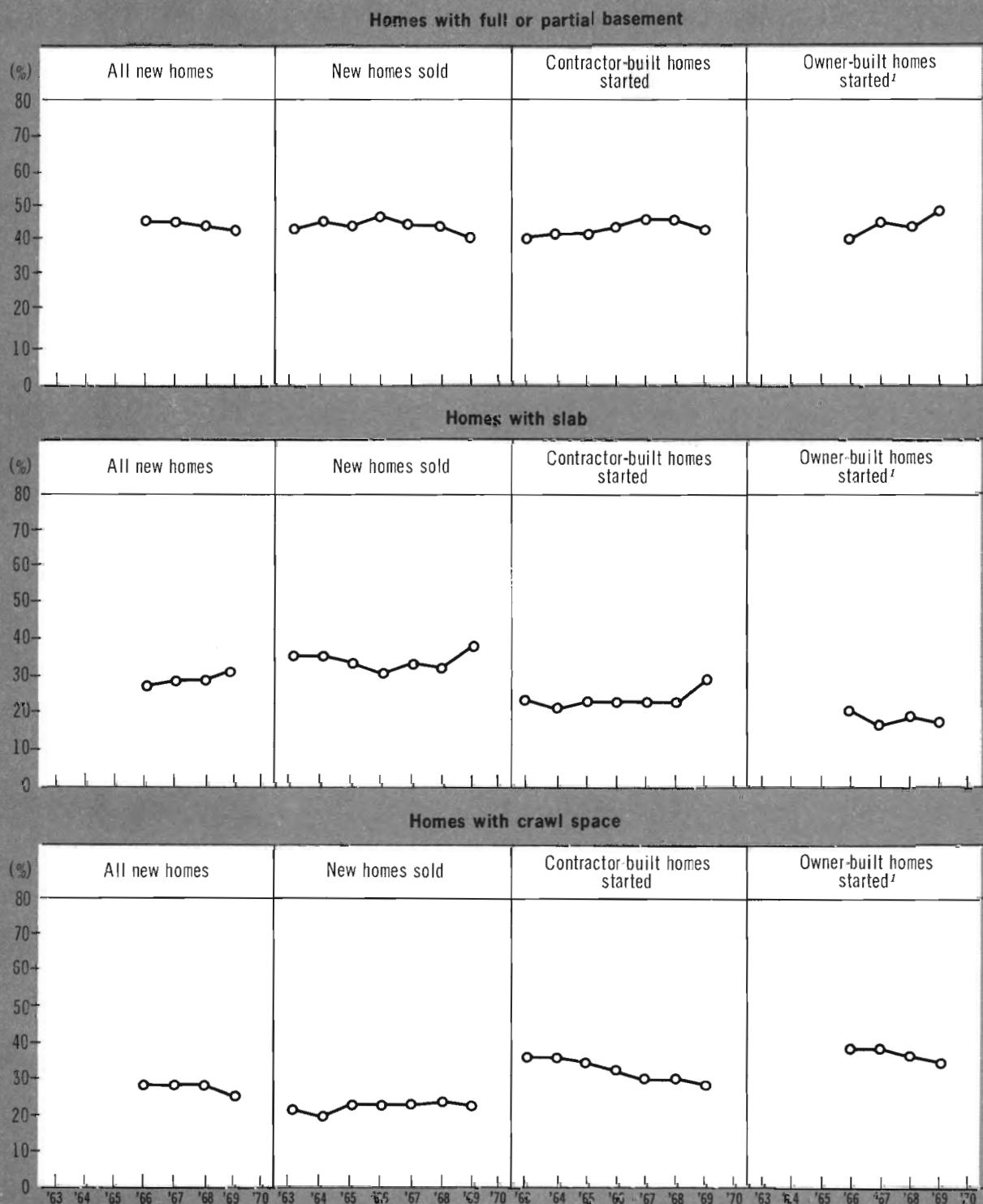
(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region, category of home, and year	Number of homes (in thousands)					Percent distribution of homes with type of foundation reported				
	Total	Type of foundation reported			Total	Full or partial basement	Slab	Crawl space		
		Total	Full or partial basement	Slab						
West										
All new homes.....	1966..	137	135	27	60	48	100	20	45	35
	1967..	155	152	28	70	54	100	18	46	36
	1968..	160	156	25	75	57	100	16	48	36
	1969..	149	143	24	78	42	100	16	54	29
New homes sold.....	1963..	141	139	20	81	38	100	14	58	27
	1964..	129	126	16	72	38	100	13	57	30
	1965..	129	127	19	69	39	100	15	55	30
	1966..	99	98	19	45	34	100	19	46	35
	1967..	119	118	19	58	42	100	16	49	36
	1968..	121	120	17	58	45	100	14	48	37
	1969..	114	112	16	63	32	100	15	57	29
Contractor-built										
homes started.....	1963..	29	28	8	12	8	100	29	43	28
	1964..	26	25	4	11	10	100	15	46	39
	1965..	24	24	4	10	10	100	19	41	41
	1966..	24	24	5	11	8	100	21	46	33
	1967..	19	18	4	7	8	100	19	38	43
	1968..	21	20	3	10	6	100	15	53	32
	1969..	19	18	3	9	6	100	17	51	32
Owner-built										
homes started ¹	1966..	14	14	3	5	6	100	23	35	42
	1967..	16	15	5	6	4	100	35	38	28
	1968..	18	16	5	6	5	100	28	39	33
	1969..	15	14	4	5	4	100	30	39	32

² Fewer than 500 homes.

¹ Includes small number of homes started for rent.

**CHART 9--Percent Distribution of New Privately Owned One-Family Homes,
by Type of Foundation, for the United States**



¹ Includes small number of homes started for rent.

Note: For each category of homes, the sum of the percents shown by type of foundation equals 100 percent.

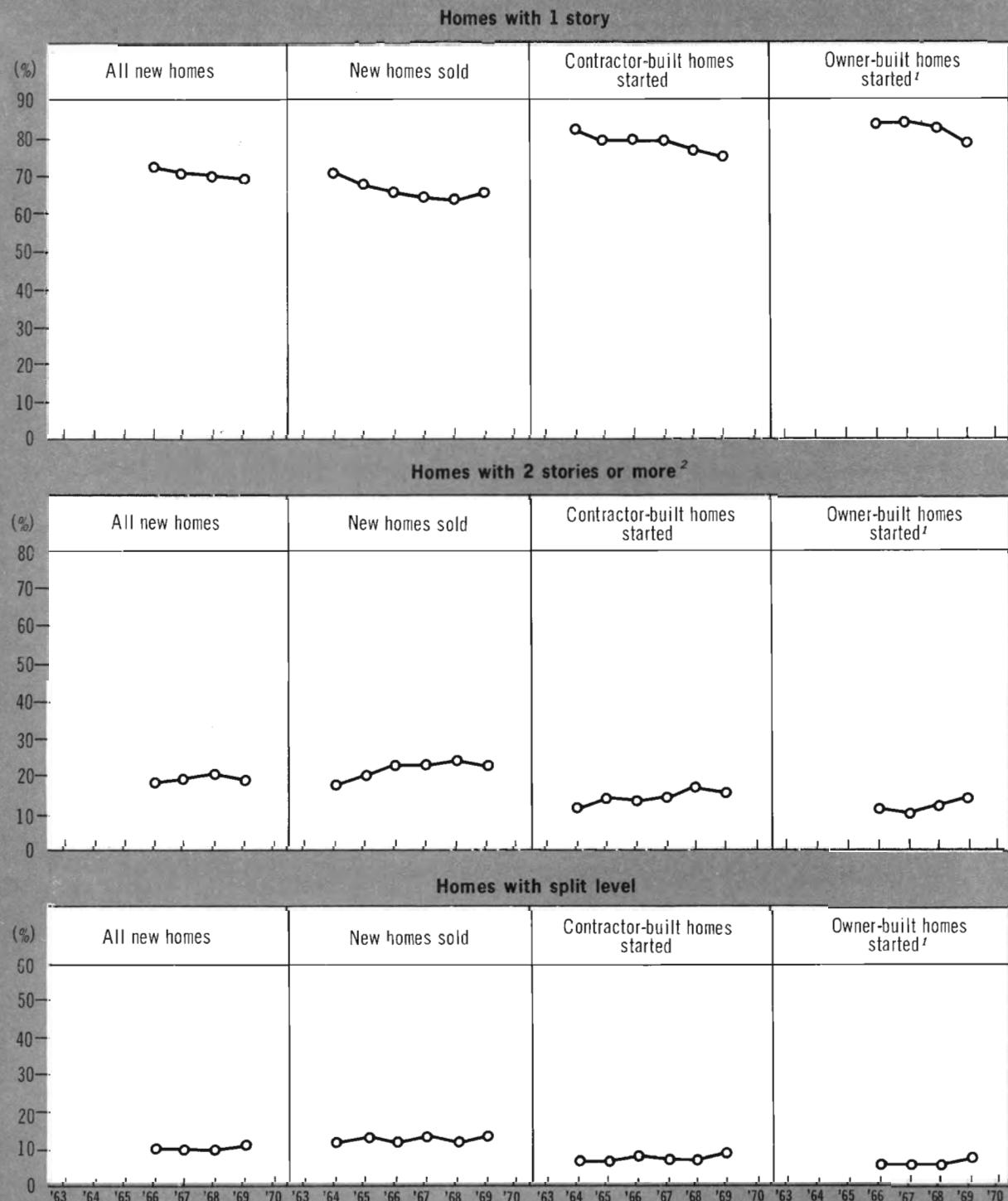
Table 10. New Privately Owned One-Family Homes, by Number of Fireplaces: 1969

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region and category of home	Number of homes (in thousands)				Percent distribution of homes with number of fireplaces reported				
	Total	Number of fireplaces reported			Total	No fireplace	1 fireplace	2 fireplaces or more	
		Total	No fireplace	1 fireplace					
UNITED STATES									
All new homes.....	767	693	386	267	40	100	56	39	6
New homes sold.....	448	407	225	164	19	100	55	40	5
Contractor-built homes started.....	170	155	81	62	13	100	52	40	8
Owner-built homes started ¹	148	130	80	42	8	100	61	32	6
Northeast									
All new homes.....	116	101	43	50	8	100	43	50	8
New homes sold.....	62	56	24	28	4	100	43	50	7
Contractor-built homes started.....	32	26	9	14	3	100	35	54	11
Owner-built homes started ¹	22	18	9	7	1	100	52	40	8
North Central									
All new homes.....	171	149	89	52	8	100	60	35	5
New homes sold.....	97	85	52	30	3	100	61	35	4
Contractor-built homes started.....	35	30	14	13	2	100	48	44	8
Owner-built homes started ¹	40	34	22	9	2	100	66	27	7
South									
All new homes.....	331	306	200	94	11	100	66	31	4
New homes sold.....	175	160	107	49	4	100	67	30	2
Contractor-built homes started.....	85	81	51	26	4	100	63	32	6
Owner-built homes started ¹	71	65	42	20	3	100	65	30	5
West									
All new homes.....	149	138	54	72	13	100	39	52	9
New homes sold.....	114	106	41	57	8	100	39	54	8
Contractor-built homes started.....	19	18	7	9	3	100	36	47	16
Owner-built homes started ¹	15	14	6	6	2	100	44	44	11

¹Includes small number of homes started for rent.

**CHART 10.--Percent Distribution of New Privately Owned One-Family Homes,
by Number of Stories, for the United States**



¹ Includes small number of homes started for rent.

² Includes homes with 1½ stories (less than 2 percent) and homes with 2½ or 3 stories (less than 0.5 percent).

Note: For each category of homes, the sum of the percents by number of stories equals 100 percent.

Table 11. New Privately Owned One-Family Homes, by Number of Stories: 1964 to 1969

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region, category of home, and year	Number of homes (in thousands)				Percent distribution of homes with number of stories reported				
	Total	Number of stories reported			Total	1 story	2 stories or more ¹	Split level	
		Total	1 story	2 stories or more ¹					
UNITED STATES									
All new homes.....	792	776	557	141	79	100	72	18	10
1966..	817	789	561	147	82	100	71	19	10
1967..	840	820	571	167	82	100	70	20	10
1968..	767	733	509	142	82	100	69	19	11
New homes sold.....	565	561	399	95	67	100	71	17	12
1964..	575	569	385	112	72	100	68	20	13
1965..	461	456	296	103	57	100	65	23	12
1966..	487	478	307	109	61	100	64	23	13
1967..	490	484	306	118	60	100	63	24	12
1968..	448	441	286	99	56	100	65	22	13
Contractor-built homes started.....	184	181	148	20	13	100	82	11	7
1964..	180	177	140	25	12	100	79	14	7
1965..	174	170	135	22	14	100	79	13	8
1966..	168	159	125	23	11	100	79	14	7
1967..	178	172	130	30	12	100	76	17	7
1968..	170	158	119	24	14	100	75	15	9
Owner-built homes started ²	157	151	126	16	9	100	84	11	6
1966..	162	152	129	15	9	100	84	10	6
1967..	172	164	134	19	10	100	82	12	6
1968..	148	134	104	19	11	100	78	14	8
Northeast									
All new homes.....	129	125	56	51	19	100	45	40	15
1966..	123	115	48	48	19	100	42	42	16
1967..	128	121	48	57	16	100	40	47	13
1968..	116	106	40	46	21	100	37	43	20
New homes sold.....	90	89	35	39	15	100	39	44	17
1965..	94	93	35	41	17	100	38	44	18
1966..	84	82	29	40	13	100	36	48	16
1967..	77	74	21	38	15	100	28	52	20
1968..	73	72	20	39	13	100	28	55	17
1969..	62	61	16	32	13	100	26	53	21
Contractor-built homes started.....	24	23	14	6	3	100	59	28	13
1965..	27	27	17	7	3	100	63	26	11
1966..	24	23	15	5	4	100	64	21	16
1967..	25	22	15	5	2	100	66	25	9
1968..	32	30	16	12	2	100	54	39	7
1969..	32	27	14	8	5	100	52	30	18
Owner-built homes started ²	22	20	12	6	2	100	61	30	9
1967..	21	19	13	4	2	100	68	23	10
1968..	24	20	12	7	2	100	60	33	8
1969..	22	19	10	6	3	100	54	31	15

See footnotes at end of table

Table 11. New Privately Owned One-Family Homes, by Number of Stories:
1964 to 1969—Continued

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region, category of home, and year	Number of homes (in thousands)				Percent distribution of homes with number of stories reported			
	Total	Number of stories reported			Split level	Total	1 story	2 stories or more ¹
		Total	1 story	2 stories or more ¹				
North Central								
All new homes.....	191	186	113	35	37	100	61	19
1966..								20
1967..	195	184	111	39	34	100	60	21
1968..	210	203	120	47	36	100	59	23
1969..	171	160	94	36	31	100	59	22
New homes sold.....	146	145	94	18	33	100	65	13
1964..								23
1965..	142	139	82	25	32	100	59	18
1966..	113	111	59	25	27	100	53	22
1967..	112	107	53	28	26	100	49	26
1968..	119	116	55	34	26	100	48	30
1969..	97	94	50	24	21	100	53	25
Contractor-built⁺								
homes started.....	36	35	25	5	5	100	71	14
1964..								15
1965..	30	29	19	6	4	100	67	20
1966..	37	35	22	7	6	100	62	21
1967..	36	33	21	7	4	100	65	22
1968..	36	34	22	7	5	100	66	21
1969..	35	31	21	5	5	100	67	17
Owner-built								
homes started ²	42	40	32	3	4	100	82	8
1966..								11
1967..	48	44	36	4	4	100	82	9
1968..	55	54	42	6	5	100	79	11
1969..	40	35	23	6	5	100	67	19
South								
All new homes.....	334	331	286	30	14	100	87	9
1967..	344	338	289	32	17	100	86	10
1968..	342	338	286	34	18	100	85	10
1969..	331	322	267	38	17	100	83	12
New homes sold.....	200	200	167	21	12	100	84	10
1964..								6
1965..	210	208	173	23	13	100	83	11
1966..	166	165	136	19	10	100	83	11
1967..	179	178	146	20	11	100	82	11
1968..	177	176	142	22	13	100	80	13
1969..	175	173	135	26	12	100	78	15
Contractor-built								
homes started.....	99	98	88	6	3	100	90	6
1964..								3
1965..	100	98	85	10	4	100	87	10
1966..	89	88	79	7	2	100	90	8
1967..	88	86	75	8	3	100	87	9
1968..	90	88	77	8	4	100	87	9
1969..	85	82	72	8	2	100	88	9
Owner-built								
homes started ²	80	78	70	5	2	100	91	6
1967..								3
1968..	77	74	68	5	2	100	91	6
1969..	75	74	67	4	2	100	91	6
1969..	71	66	60	4	3	100	90	6

See footnotes at end of table.

Table 11. New Privately Owned One-Family Homes, by Number of Stories:
1964 to 1969—Continued

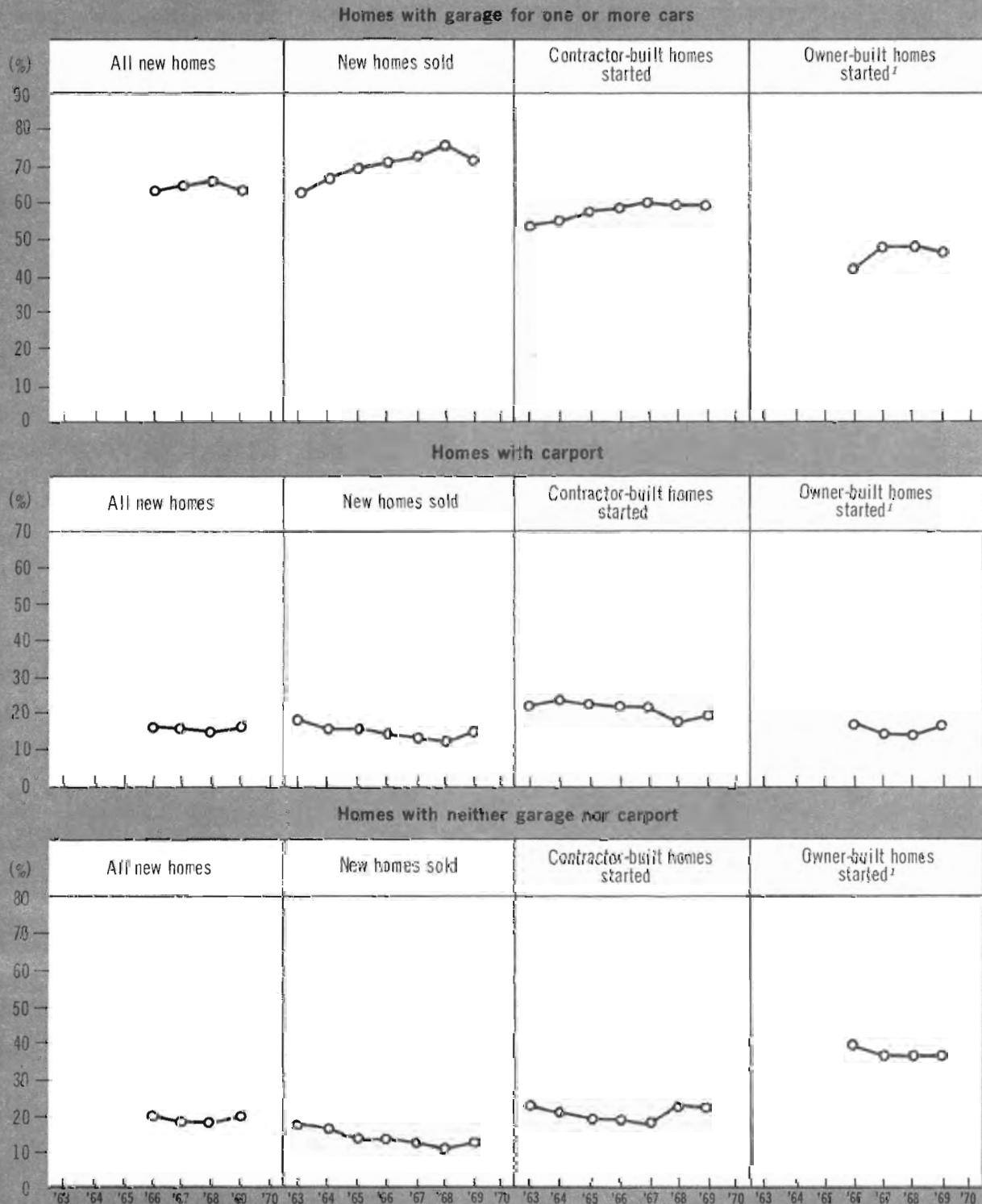
(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region, category of home, and year	Number of homes (in thousands)				Percent distribution of homes with number of stories reported					
	Total	Number of stories reported			Total	1 story	2 stories or more ¹	Split level		
		Total	1 story	2 stories or more ¹						
West										
All new homes.....	1966..	137	135	101	24	9	100	75	18	7
	1967..	155	152	113	27	12	100	74	18	8
	1968..	160	157	117	28	11	100	75	18	7
	1969..	149	245	110	22	13	100	75	15	9
New homes sold.....	1964..	129	128	103	17	8	100	81	13	6
	1965..	129	128	94	24	11	100	73	18	8
	1966..	99	98	71	20	6	100	73	21	7
	1967..	119	119	87	23	9	100	73	19	8
	1968..	121	121	90	23	9	100	74	19	7
	1969..	114	113	86	17	10	100	76	15	9
Contractor-built										
homes started.....	1964..	26	25	21	2	1	100	96	10	4
	1965..	24	24	19	3	2	100	79	12	9
	1966..	24	24	19	3	2	100	81	11	8
	1967..	19	18	14	2	2	100	76	13	10
	1968..	21	20	15	3	2	100	76	16	8
	1969..	19	18	13	3	2	100	70	18	12
Owner-built										
homes started ²	1966..	14	14	11	2	1	100	82	13	5
	1967..	16	15	12	2	1	100	79	14	7
	1968..	18	16	13	2	1	100	78	14	8
	1969..	15	14	11	2	1	100	78	16	5

¹Includes small number of homes with 1-1/2 stories and negligible number with 2-1/2 or 3 stories.

²Includes small number of homes started for rent.

**CHART 11.--Percent Distribution of New Privately Owned One-Family Homes,
by Type of Parking Facility, for the United States**



¹ Includes small number of homes started for rent.

Note: For each category of homes, the sum of the percents by type of parking facility equals 100 percent.

**Table 12. New Privately Owned One-Family Homes, by Type of Parking Facility:
1963 to 1969**

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region, category of home, and year	Number of homes (in thousands)							Percent distribution of homes with type of parking facility reported						
	Total	Type of parking facility reported						Total	Garage			Carport	Neither garage nor carport ¹	
		Total	Garage		Carport	Neither garage nor carport ¹	Total	1 car	2 cars or more					
UNITED STATES														
All new homes...1966..	792	768	488	(NA)	(NA)	129	151	100	64	(NA)	(NA)	17	20	
1967..	817	784	513	(NA)	(NA)	123	148	100	65	(NA)	(NA)	16	19	
1968..	840	813	539	147	392	120	154	100	66	18	48	15	19	
1969..	767	728	469	116	354	116	143	100	64	16	49	16	20	
New homes sold..1963..	560	541	339	(NA)	(NA)	104	98	100	63	(NA)	(NA)	19	18	
1964..	565	550	370	(NA)	(NA)	87	93	100	67	(NA)	(NA)	16	17	
1965..	575	559	392	(NA)	(NA)	90	77	100	70	(NA)	(NA)	16	14	
1966..	461	451	325	(NA)	(NA)	66	61	100	72	(NA)	(NA)	15	14	
1967..	487	474	346	(NA)	(NA)	65	63	100	73	(NA)	(NA)	14	13	
1968..	490	478	359	89	270	64	54	100	75	19	56	13	11	
1969..	448	438	315	79	236	64	59	100	72	18	54	15	13	
Contractor-built homes started..	191	187	102	(NA)	(NA)	42	43	100	54	(NA)	(NA)	23	23	
1964..	184	180	99	(NA)	(NA)	43	38	100	55	(NA)	(NA)	24	21	
1965..	180	176	102	(NA)	(NA)	41	34	100	58	(NA)	(NA)	23	19	
1966..	174	170	101	(NA)	(NA)	37	32	100	59	(NA)	(NA)	22	19	
1967..	168	158	94	(NA)	(NA)	35	29	100	60	(NA)	(NA)	22	18	
1968..	178	172	102	26	76	31	39	100	59	15	44	18	23	
1969..	170	158	93	18	75	30	35	100	59	12	47	19	22	
Owner-built homes started ² ..1966..	157	148	62	(NA)	(NA)	27	59	100	42	(NA)	(NA)	18	40	
1967..	162	152	72	(NA)	(NA)	23	57	100	48	(NA)	(NA)	15	37	
1968..	172	163	78	31	46	24	61	100	48	19	28	15	37	
1969..	148	133	61	18	43	23	49	100	46	14	32	17	37	
Northeast														
All new homes...1966..	129	125	97	(NA)	(NA)	2	26	100	78	(NA)	(NA)	1	21	
1967..	123	115	89	(NA)	(NA)	2	24	100	77	(NA)	(NA)	2	21	
1968..	128	121	92	38	54	2	27	100	76	31	45	1	23	
1969..	116	105	80	29	50	1	24	100	76	28	48	1	23	
New homes sold..1963..	87	83	66	(NA)	(NA)	4	13	100	80	(NA)	(NA)	4	16	
1964..	90	87	71	(NA)	(NA)	1	16	100	81	(NA)	(NA)	1	18	
1965..	94	91	75	(NA)	(NA)	1	14	100	83	(NA)	(NA)	1	16	
1966..	84	82	69	(NA)	(NA)	1	13	100	84	(NA)	(NA)	1	15	
1967..	77	74	63	(NA)	(NA)	1	10	100	85	(NA)	(NA)	2	13	
1968..	73	71	61	25	36	1	9	100	86	35	51	1	13	
1969..	62	60	52	20	32	1	7	100	87	33	54	1	12	
Contractor-built homes started..	25	24	18	(NA)	(NA)	2	5	100	73	(NA)	(NA)	8	19	
1964..	24	23	16	(NA)	(NA)	1	5	100	72	(NA)	(NA)	6	22	
1965..	27	26	20	(NA)	(NA)	1	6	100	76	(NA)	(NA)	2	22	
1966..	24	23	18	(NA)	(NA)	(Z)	5	100	77	(NA)	(NA)	1	22	
1967..	25	22	15	(NA)	(NA)	1	7	100	67	(NA)	(NA)	3	30	
1968..	32	30	20	8	12	1	9	100	67	27	40	2	31	
1969..	32	27	18	6	12	(Z)	8	100	67	21	46	1	32	
Owner-built homes started ² ..1966..	22	20	11	(NA)	(NA)	1	8	100	55	(NA)	(NA)	3	42	
1967..	21	19	11	(NA)	(NA)	(Z)	8	100	57	(NA)	(NA)	1	42	
1968..	24	20	11	5	6	1	9	100	53	24	29	2	44	
1969..	22	18	9	4	6	(Z)	9	100	52	21	31	1	47	

See footnotes at end of table.

Table 12. New Privately Owned One-Family Homes, by Type of Parking Facility:
1963 to 1969—Continued

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region, category of home, and year	Number of homes (in thousands)							Percent distribution of homes with type of parking facility reported											
	Total	Type of parking facility reported						Total	Garage			Carport	Neither garage nor carport ¹	Total	Garage			Carport	Neither garage nor carport ¹
		Total	Garage	1 car	2 cars or more	Carport	Neither garage nor carport ¹		Total	1 car	2 cars or more				Total	1 car	2 cars or more		
North Central																			
All new homes...1966..	191	185	144	(NA)	(NA)	7	33	100	78	(NA)	(NA)	4	18						
1967..	195	183	146	(NA)	(NA)	7	31	100	79	(NA)	(NA)	4	18						
1968..	210	201	160	37	123	5	37	100	79	18	61	2	18						
1969..	171	160	124	21	103	4	32	100	79	13	65	3	20						
New homes sold..1963..	134	128	77	(NA)	(NA)	13	39	100	60	(NA)	(NA)	10	30						
1964..	146	142	98	(NA)	(NA)	6	38	100	69	(NA)	(NA)	4	27						
1965..	142	136	106	(NA)	(NA)	6	24	100	78	(NA)	(NA)	4	18						
1966..	113	110	88	(NA)	(NA)	3	20	100	79	(NA)	(NA)	3	18						
1967..	112	107	83	(NA)	(NA)	4	21	100	77	(NA)	(NA)	3	19						
1968..	119	114	94	15	79	2	19	100	82	13	69	2	17						
1969..	97	94	72	12	60	3	19	100	76	13	63	3	21						
Contractor-built homes started..1963..	39	38	29	(NA)	(NA)	3	6	100	77	(NA)	(NA)	9	15						
1964..	36	36	29	(NA)	(NA)	2	5	100	82	(NA)	(NA)	4	13						
1965..	30	29	21	(NA)	(NA)	1	4	100	83	(NA)	(NA)	3	14						
1966..	37	35	30	(NA)	(NA)	1	4	100	84	(NA)	(NA)	4	13						
1967..	36	32	27	(NA)	(NA)	2	3	100	84	(NA)	(NA)	7	9						
1968..	36	34	28	5	23	1	5	100	83	15	68	3	14						
1969..	35	31	27	3	24	(Z)	4	100	88	10	78	1	12						
Owner-built homes started ² ..1966..	42	39	27	(NA)	(NA)	3	10	100	68	(NA)	(NA)	8	24						
1967..	48	44	36	(NA)	(NA)	1	7	100	81	(NA)	(NA)	3	18						
1968..	55	53	38	17	21	2	14	100	71	31	39	3	26						
1969..	40	35	25	6	20	1	9	100	73	16	57	3	25						
South																			
All new homes...1966..	334	323	139	(NA)	(NA)	102	82	100	43	(NA)	(NA)	32	26						
1967..	344	334	155	(NA)	(NA)	93	86	100	46	(NA)	(NA)	28	26						
1968..	342	334	164	56	108	90	81	100	49	17	32	27	24						
1969..	331	318	158	53	106	83	77	100	50	17	33	26	24						
New homes sold..1963..	199	192	91	(NA)	(NA)	60	41	100	47	(NA)	(NA)	31	22						
1964..	200	195	95	(NA)	(NA)	62	37	100	49	(NA)	(NA)	32	19						
1965..	210	204	105	(NA)	(NA)	67	33	100	51	(NA)	(NA)	33	16						
1966..	166	160	83	(NA)	(NA)	51	26	100	52	(NA)	(NA)	31	17						
1967..	179	174	99	(NA)	(NA)	45	30	100	57	(NA)	(NA)	26	17						
1968..	177	172	103	38	65	45	25	100	60	22	38	26	14						
1969..	175	171	103	36	66	37	31	100	59	21	39	22	18						
Contractor-built homes started..1963..	98	97	38	(NA)	(NA)	31	28	100	39	(NA)	(NA)	32	29						
1964..	99	97	39	(NA)	(NA)	35	23	100	41	(NA)	(NA)	36	24						
1965..	100	98	42	(NA)	(NA)	35	20	100	43	(NA)	(NA)	36	21						
1966..	89	88	38	(NA)	(NA)	30	19	100	43	(NA)	(NA)	35	22						
1967..	88	85	39	(NA)	(NA)	29	18	100	46	(NA)	(NA)	33	21						
1968..	90	89	41	11	30	26	21	100	46	13	34	29	24						
1969..	85	82	37	9	28	27	18	100	45	11	34	33	22						
Owner-built homes started ² ..1966..	80	75	17	(NA)	(NA)	21	37	100	23	(NA)	(NA)	28	49						
1967..	77	74	17	(NA)	(NA)	20	37	100	22	(NA)	(NA)	27	50						
1968..	75	73	20	7	13	19	34	100	27	9	18	26	47						
1969..	71	66	19	7	12	19	28	100	29	11	18	29	42						

See footnotes at end of table.

Table 12. New Privately Owned One-Family Homes, by Type of Parking Facility:
1963 to 1969—Continued

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region, category of home, and year	Number of homes (in thousands)							Percent distribution of homes with type of parking facility reported					
	Total	Type of parking facility reported						Total	Garage			Carport	Neither garage nor carport ¹
		Total	Garage		Carport	Neither garage nor carport ¹	Total	1 car	2 cars or more	Carport			
West													
All new homes...1966..	137	136	106	(NA)	(NA)	18	9	100	80	(NA)	(NA)	13	7
1967..	155	152	124	(NA)	(NA)	20	8	100	82	(NA)	(NA)	13	5
1968..	160	156	124	16	108	23	9	100	79	10	69	15	6
1969..	149	144	107	13	94	28	10	100	74	9	65	19	7
New homes sold..1963..	141	138	106	(NA)	(NA)	27	5	100	77	(NA)	(NA)	20	4
1964..	129	126	106	(NA)	(NA)	18	2	100	85	(NA)	(NA)	13	2
1965..	129	128	105	(NA)	(NA)	17	6	100	82	(NA)	(NA)	13	4
1966..	99	98	85	(NA)	(NA)	11	2	100	87	(NA)	(NA)	11	2
1967..	119	119	102	(NA)	(NA)	15	2	100	86	(NA)	(NA)	13	2
1968..	121	120	102	11	90	17	1	100	85	10	75	14	1
1969..	114	112	88	11	78	23	1	100	79	10	69	20	1
Contractor-built homes started..1963..	29	28	17	(NA)	(NA)	6	5	100	60	(NA)	(NA)	22	18
1964..	26	25	14	(NA)	(NA)	5	5	100	56	(NA)	(NA)	22	22
1965..	24	24	16	(NA)	(NA)	4	4	100	67	(NA)	(NA)	16	17
1966..	24	24	15	(NA)	(NA)	5	3	100	65	(NA)	(NA)	22	14
1967..	19	18	13	(NA)	(NA)	3	2	100	73	(NA)	(NA)	18	9
1968..	21	20	12	1	11	3	4	100	63	6	57	17	20
1969..	19	18	11	1	11	2	5	100	62	4	58	14	25
Owner-built homes started ² ..1966..	14	14	7	(NA)	(NA)	2	4	100	54	(NA)	(NA)	16	30
1967..	16	15	9	(NA)	(NA)	2	4	100	62	(NA)	(NA)	10	28
1968..	18	16	10	3	6	3	4	100	60	19	41	17	23
1969..	15	14	7	1	6	3	4	100	52	10	42	19	29

¹Fewer than 500 homes or less than 0.5 percent.

NA Not available.

²Includes homes with private driveways

²Includes small number of homes started for rent.

Table 13. New Privately Owned One-Family Homes, by Type of Exterior Wall Material: 1969

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region and category of home	Total	Homes with principal type of exterior wall material reported							
		Total	Brick	Wood and wood products	Stucco	Aluminum siding	Asbestos shingle	Cinder block, cement block, stone, and other types	
Number of homes (in thousands)									
UNITED STATES									
All new homes.....	767	710	276	200	71	47	35	82	
New homes sold.....	448	424	166	101	56	27	24	51	
Contractor-built homes started.....	170	157	71	46	11	11	5	13	
Owner-built homes started ¹	148	129	40	54	3	8	6	18	
Northeast									
All new homes.....	116	101	13	51	1	13	18	6	
New homes sold.....	62	58	5	28	(z)	7	16	3	
Contractor-built homes started.....	32	26	4	15	(z)	4	1	1	
Owner-built homes started ¹	22	17	3	9	-	2	1	2	
North Central									
All new homes.....	171	156	47	62	1	26	4	15	
New homes sold.....	97	91	30	33	1	17	2	8	
Contractor-built homes started.....	35	31	10	12	(z)	6	1	2	
Owner-built homes started ¹	40	34	7	17	(z)	3	2	5	
South									
All new homes.....	331	313	204	49	7	7	12	34	
New homes sold.....	175	166	120	14	5	3	6	17	
Contractor-built homes started.....	85	82	56	13	2	1	3	8	
Owner-built homes started ¹	71	65	29	21	1	2	3	9	
West									
All new homes.....	149	141	12	38	61	2	1	27	
New homes sold.....	114	109	10	25	50	1	(z)	23	
Contractor-built homes started.....	19	18	1	6	9	(z)	-	2	
Owner-built homes started ¹	15	13	1	7	2	1	(z)	3	

See footnotes at end of table.

Table 13. New Privately Owned One-Family Homes, by Type of Exterior Wall Material: 1969—Continued

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region and category of home	Total	Homes with principal type of exterior wall material reported						
		Total	Brick	Wood and wood products	Stucco	Aluminum siding	Asbestos shingle	Cinder block, cement block, stone, and other types
Percent distribution								
UNITED STATES								
All new homes.....	(X)	100	39	28	10	7	5	12
New homes sold.....	(X)	100	39	24	13	6	6	12
Contractor-built homes started.....	(X)	100	45	29	7	7	3	8
Owner-built homes started ¹	(X)	100	31	42	3	6	4	14
Northeast								
All new homes.....	(X)	100	12	51	1	13	18	6
New homes sold.....	(X)	100	9	48	(Z)	11	27	5
Contractor-built homes started.....	(X)	100	16	57	1	16	5	5
Owner-built homes started ¹	(X)	100	20	51	-	12	6	11
North Central								
All new homes.....	(X)	100	30	40	1	17	3	9
New homes sold.....	(X)	100	33	37	1	19	2	8
Contractor-built homes started.....	(X)	100	32	39	(Z)	19	3	7
Owner-built homes started ¹	(X)	100	20	51	1	9	5	15
South								
All new homes.....	(X)	100	65	16	2	2	4	11
New homes sold.....	(X)	100	72	9	3	2	4	10
Contractor-built homes started.....	(X)	100	68	16	2	1	4	10
Owner-built homes started ¹	(X)	100	44	33	1	4	4	14
West								
All new homes.....	(X)	100	9	27	44	1	(Z)	19
New homes sold.....	(X)	100	9	23	46	1	(Z)	21
Contractor-built homes started.....	(X)	100	6	32	50	2	-	10
Owner-built homes started ¹	(X)	100	8	49	17	5	1	20

- Represents zero. X Not applicable. Z Fewer than 500 homes or less than 0.5 percent.

¹Includes small number of homes started for rent.

Table 14. New Privately Owned One-Family Homes, by Type of Heating System: 1969

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region and category of home	Total	Type of heating system reported							
		Central heating			Built-in heating			None	
		Total	Warm air furnace with ducts	Hot water or steam	Total	Electric baseboard, panel or radiant	Room or space heater, floor or wall furnace, and other types		
Number of homes (in thousands)									
UNITED STATES									
All new homes....	767	696	559	511	48	123	72	51	14
New homes sold.....	448	424	374	345	29	47	32	16	3
Contractor-built homes started.....	170	151	112	101	11	35	22	13	4
Owner-built homes started ¹	148	121	73	64	8	41	18	23	7
Northeast									
All new homes....	116	99	80	46	35	18	17	1	1
New homes sold.....	62	58	52	29	23	6	6	(z)	(z)
Contractor-built homes started.....	32	26	18	11	7	8	8	-	(z)
Owner-built homes started ¹	22	15	10	6	4	5	4	1	(z)
North Central									
All new homes....	171	150	139	129	10	11	9	2	(z)
New homes sold.....	97	91	87	84	3	3	2	1	(z)
Contractor-built homes started.....	35	29	25	22	3	3	3	(z)	(z)
Owner-built homes started ¹	40	31	26	23	3	5	4	(z)	(z)
South									
All new homes....	331	309	223	220	3	76	35	42	9
New homes sold.....	175	168	139	137	2	28	18	10	1
Contractor-built homes started.....	85	80	56	55	1	22	10	12	2
Owner-built homes started ¹	71	61	29	28	1	27	7	19	6
West									
All new homes....	149	138	117	116	2	17	11	7	4
New homes sold.....	114	108	96	95	1	10	6	4	2
Contractor-built homes started.....	19	18	14	13	(z)	2	2	(z)	1
Owner-built homes started ¹	15	13	7	7	(z)	5	3	2	(z)

See footnotes at end of table.

**Table 14. New Privately Owned One-Family Homes, by Type of Heating System:
1969—Continued**

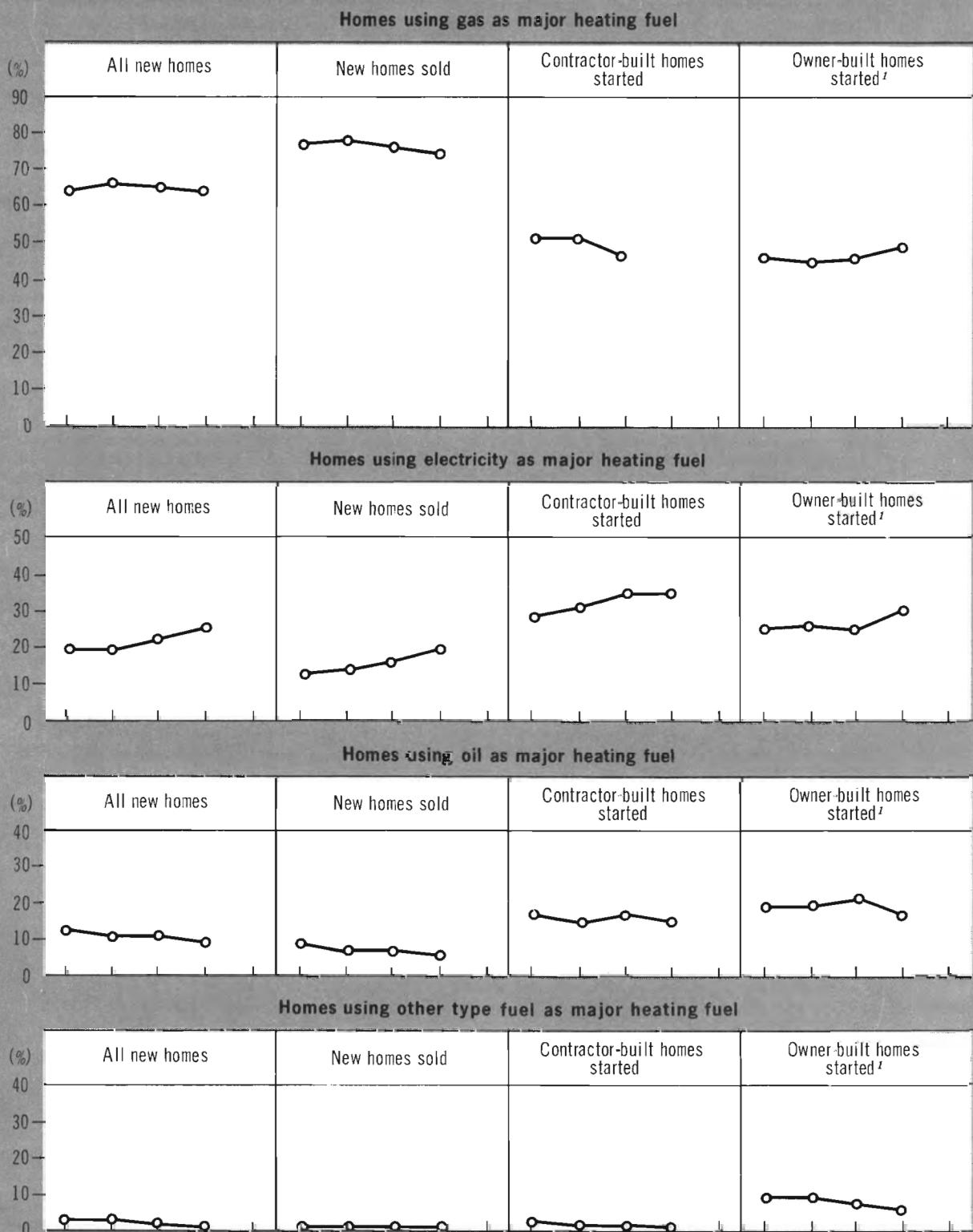
(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region and category of home	Total	Type of heating system reported							
		Total	Central heating			Built-in heating			None
			Total	Warm air furnace with ducts	Hot water or steam	Total	Electric baseboard, panel or radiant	Room or space heater, floor or wall furnace, and other types	
Percent distribution									
UNITED STATES									
All new homes....	(X)	100	80	73	7	18	10	7	2
New homes sold.....	(X)	100	88	81	7	11	8	4	1
Contractor-built homes started.....	(X)	100	74	67	7	23	15	8	3
Owner-built homes started ¹	(X)	100	60	53	7	34	15	19	6
Northeast									
All new homes....	(X)	100	81	46	35	19	17	1	1
New homes sold.....	(X)	100	90	49	40	10	10	(Z)	(Z)
Contractor-built homes started.....	(X)	100	70	43	27	30	30	-	1
Owner-built homes started ¹	(X)	100	66	38	27	32	25	8	2
North Central									
All new homes....	(X)	100	93	86	6	7	6	1	(Z)
New homes sold.....	(X)	100	97	93	3	3	2	1	(Z)
Contractor-built homes started.....	(X)	100	88	77	11	11	11	1	(Z)
Owner-built homes started ¹	(X)	100	85	74	11	15	13	1	(Z)
South									
All new homes....	(X)	100	72	71	1	25	11	14	3
New homes sold.....	(X)	100	83	82	1	17	11	6	(Z)
Contractor-built homes started.....	(X)	100	70	69	1	27	12	15	3
Owner-built homes started ¹	(X)	100	47	46	1	43	12	31	10
West									
All new homes....	(X)	100	85	84	1	13	8	5	3
New homes sold.....	(X)	100	89	88	1	10	6	4	2
Contractor-built homes started.....	(X)	100	79	76	3	13	10	3	8
Owner-built homes started ¹	(X)	100	59	57	2	38	20	17	3

- Represents zero. X Not applicable. Z Fewer than 500 homes or less than 0.5 percent.

¹Includes small number of homes started for rent.

**CHART 12.--Percent Distribution of New Privately Owned One-Family Homes,
by Type of Heating Fuel, for the United States**



⁷ Includes small number of homes started for rent.

Note: For each category of homes, the sum of the percents shown by type of fuel equals 100 percent.

**Table 15. New Privately Owned One-Family Homes, by Type of Heating Fuel:
1966 (Last Half) to 1969**

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region, category of home, and year	Number of homes (in thousands)						Percent distribution of homes with type of heating fuel reported				
	Total	Homes with type of heating fuel reported					Total	Gas	Elec-	Elec-	Other
		Total	Cas	tricity	Oil	types or none			tricity	tricity	types or none
UNITED STATES											
All new homes... (last half)	342	319	205	63	42	10	100	64	20	13	3
1966..	342	319	205	63	42	10	100	64	20	13	3
1967..	817	764	506	153	86	19	100	66	20	11	3
1968..	840	797	516	173	92	16	100	65	22	11	2
1969..	767	714	457	180	66	9	100	64	25	9	1
New homes sold... (last half)	184	173	133	23	16	1	100	77	13	9	(z)
1966..	184	173	133	23	16	1	100	78	14	7	(z)
1967..	487	465	362	67	34	2	100	77	16	7	(z)
1968..	490	474	368	75	31	1	100	74	20	6	(z)
1969..	448	437	323	88	24	1	100	74	20	6	(z)
Contractor-built homes started... (last half)	84	80	41	23	13	3	100	51	29	17	3
1966..	84	80	41	23	13	3	100	51	31	15	2
1967..	168	155	79	49	23	3	100	46	35	17	2
1968..	178	169	78	59	29	3	100	50	35	14	1
1969..	170	153	76	54	21	2	100	48	30	16	5
Owner-built homes started ¹ ... (last half)	75	66	31	16	13	7	100	46	25	19	10
1966..	75	66	31	16	13	7	100	45	26	19	10
1967..	162	145	65	38	28	14	100	46	25	21	8
1968..	172	154	71	39	33	12	100	48	30	16	5
1969..	148	124	59	38	20	6	100	48	30	16	5
Northeast											
All new homes... (last half)	55	50	24	6	18	2	100	48	13	36	4
1966..	55	50	24	6	18	2	100	56	13	28	3
1967..	123	110	62	14	31	3	100	61	5	32	2
1968..	128	118	60	18	39	2	100	51	15	33	1
1969..	116	104	50	20	32	1	100	49	19	31	1
New homes sold... (last half)	33	31	19	1	10	1	100	61	5	32	2
1966..	33	31	19	1	10	1	100	67	7	26	1
1967..	77	73	49	5	19	(z)	100	65	7	28	(z)
1968..	73	71	46	5	20	(z)	100	62	11	27	(z)
1969..	62	61	37	7	17	(z)	100	62	11	27	(z)
Contractor-built homes started... (last half)	12	11	4	3	4	-	100	34	26	40	-
1966..	12	11	4	3	4	-	100	41	27	30	2
1967..	25	21	9	6	6	(z)	100	31	32	36	1
1968..	32	29	9	9	11	(z)	100	29	32	38	1
1969..	32	26	8	8	10	(z)	100	28	34	34	6
Owner-built homes started ¹ ... (last half)	10	8	2	2	4	1	100	20	22	44	15
1966..	10	8	2	2	4	1	100	30	23	33	14
1967..	21	16	5	4	5	2	100	28	22	44	6
1968..	24	19	5	4	8	1	100	32	28	44	6
1969..	22	17	5	5	6	1	100	32	28	34	6

See footnotes at end of table.

**Table 15. New Privately Owned One-Family Homes, by Type of Heating Fuel:
1966 (Last Half) to 1969—Continued**

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region, category of home, and year	Number of homes (in thousands)					Percent distribution of homes with type of heating fuel reported						
	Total	Homes with type of heating fuel reported				Total	Gas	Electricity	Oil	Other types or none		
		Total	Gas	Electricity	Oil							
North Central												
All new homes... (last half)	1966..	84	77	63	5	7	1	100	83	7	10	1
	1967..	195	178	141	15	19	2	100	80	9	11	1
	1968..	210	197	155	16	25	1	100	78	8	13	1
	1969..	171	154	129	15	10	1	100	83	10	6	1
New homes sold... (last half)	1966..	46	43	41	1	1	-	100	95	2	2	-
	1967..	112	103	97	3	2	1	100	94	3	2	1
	1968..	119	114	108	3	2	(Z)	100	95	3	2	(Z)
	1969..	97	94	89	4	1	(Z)	100	95	4	1	(Z)
Contractor-built homes started... (last half)	1966..	18	16	12	2	2	(Z)	100	71	13	14	2
	1967..	36	32	24	5	3	(Z)	100	74	16	9	(Z)
	1968..	36	34	21	6	6	(Z)	100	64	18	18	(Z)
	1969..	35	29	21	6	3	(Z)	100	70	20	9	1
Owner-built homes started ¹ ... (last half)	1966..	20	17	11	2	4	(Z)	100	62	13	24	1
	1967..	48	43	21	7	14	1	100	48	16	34	2
	1968..	55	50	25	7	17	1	100	50	13	35	2
	1969..	40	31	19	6	6	(Z)	100	62	18	19	1
South												
All new homes... (last half)	1966..	148	140	78	39	16	7	100	56	28	11	5
	1967..	344	329	189	95	31	13	100	58	29	9	4
	1968..	342	332	191	105	25	12	100	57	32	7	4
	1969..	331	316	178	110	21	6	100	57	35	7	2
New homes sold... (last half)	1966..	67	63	43	15	5	(Z)	100	69	23	7	(Z)
	1967..	179	174	119	42	12	(Z)	100	68	24	7	(Z)
	1968..	177	174	119	47	8	(Z)	100	68	28	4	(Z)
	1969..	175	173	112	54	6	(Z)	100	65	31	3	(Z)
Contractor-built homes started... (last half)	1966..	43	42	18	16	6	2	100	43	37	15	5
	1967..	88	84	38	32	12	3	100	45	38	14	3
	1968..	90	88	38	37	11	2	100	43	42	12	3
	1969..	85	81	37	35	8	1	100	46	43	10	1
Owner-built homes started ¹ ... (last half)	1966..	38	35	16	9	5	5	100	46	26	14	14
	1967..	77	71	33	21	8	10	100	46	29	11	15
	1968..	75	70	34	20	6	9	100	49	29	9	13
	1969..	71	62	29	21	7	5	100	46	34	12	8

See footnotes at end of table.

**Table 15. New Privately Owned One-Family Homes, by Type of Heating Fuel:
1966 (Last Half) to 1969—Continued**

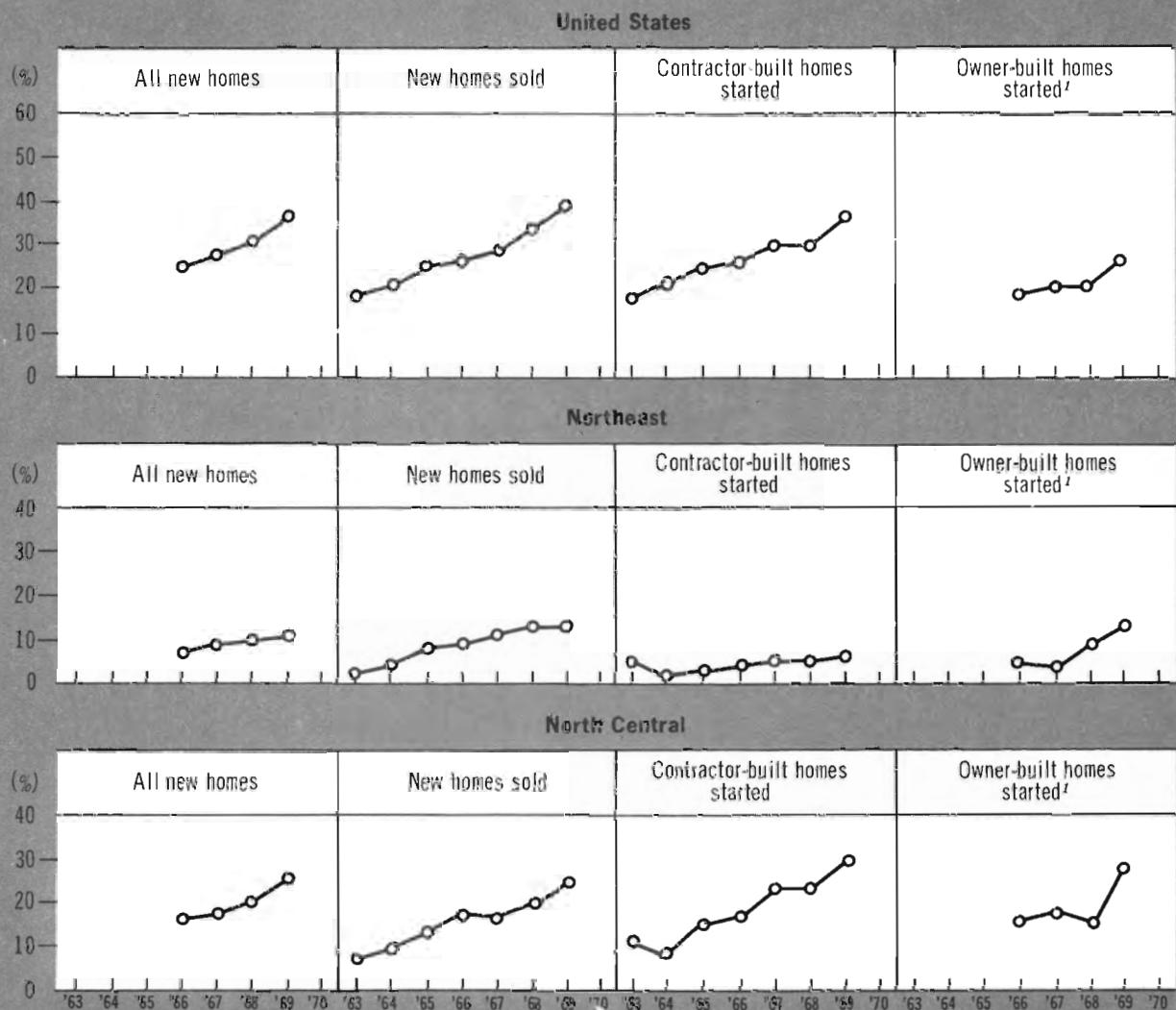
(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region, category of home, and year	Number of homes (in thousands)					Percent distribution of homes with type of heating fuel reported						
	Total	Homes with type of heating fuel reported				Other types or none	Total	Gas	Elec- tricity	Oil		
		Total	Gas	Electricity	Oil							
West												
All new homes...(last half)	1966..	56	53	40	12	1	(Z)	100	73	24	2	1
	1967..	155	147	113	28	4	1	100	76	20	3	1
	1968..	160	149	111	34	3	1	100	74	23	2	1
	1969..	149	140	101	35	3	1	100	72	25	2	1
New homes sold...(last half)	1966..	38	36	30	6	(Z)	-	100	82	17	1	-
	1967..	119	116	97	16	2	(Z)	100	84	14	1	(Z)
	1968..	121	116	95	20	1	(Z)	100	82	17	1	(Z)
	1969..	114	110	84	24	1	(Z)	100	77	22	1	(Z)
Contractor-built												
homes started...(last half)	1966..	12	11	8	3	(Z)	-	100	71	26	4	-
	1967..	19	17	9	6	2	(Z)	100	54	34	11	1
	1968..	21	18	10	7	1	(Z)	100	55	38	6	1
	1969..	19	17	11	5	(Z)	(Z)	100	66	31	3	1
Owner-built												
homes started ¹ ...(last half)	1966..	7	6	2	3	(Z)	(Z)	100	40	53	3	5
	1967..	16	14	7	6	1	(Z)	100	47	44	6	3
	1968..	18	15	6	8	1	1	100	39	49	6	6
	1969..	15	13	6	6	1	(Z)	100	42	46	10	2

- Represents zero. Z Fewer than 500 homes or less than 0.5 percent.

¹Includes small number of homes started for rent.

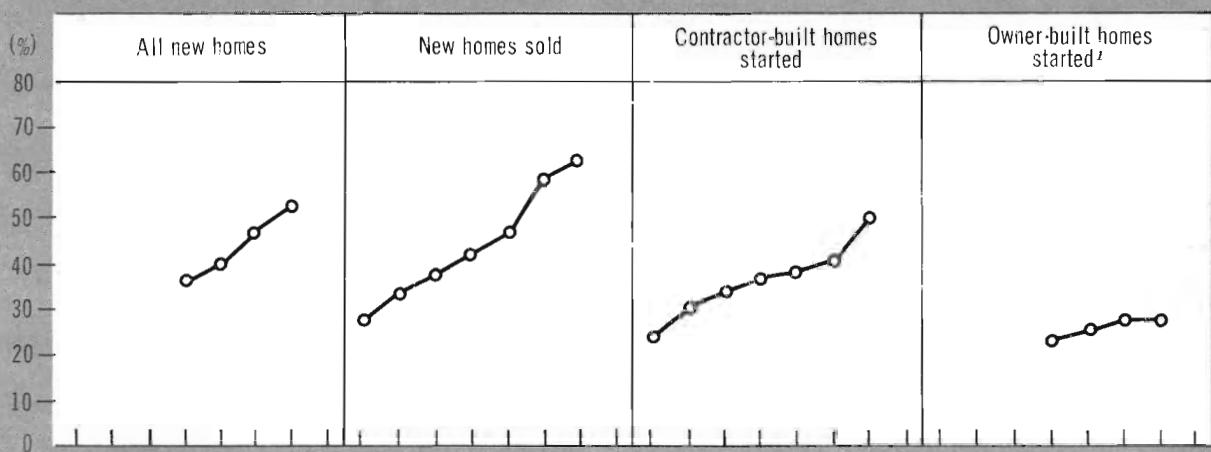
CHART 13.--Percent of New Privately Owned One-Family Homes with Central Air Conditioning, for the United States and Regions



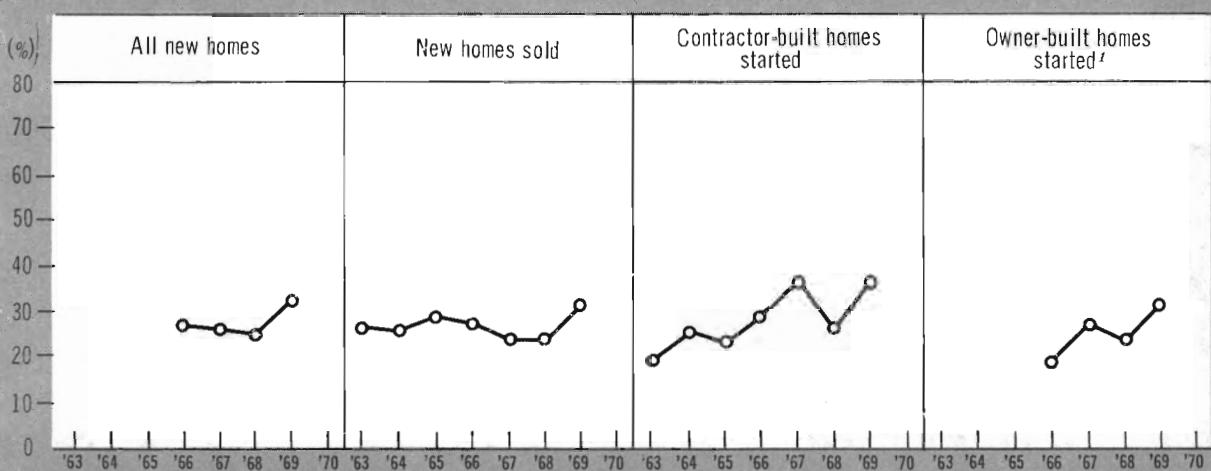
¹ Includes small number of homes started for rent.

CHART 13.--Percent of New Privately Owned One-Family Homes with Central Air Conditioning, for the United States and Regions--Continued

South



West²



¹ Includes small number of homes started for rent.

² Includes evaporative coolers.

Table 16. New Privately Owned One-Family Homes With or Without Central Air Conditioning:
1963 to 1969

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region, category of home, and year	Number of homes (in thousands)				Percent distribution of homes with or without central air conditioning reported ¹		
	Total	Homes with or without central air conditioning reported ¹					
		Total	With	Without	Total	With	Without
UNITED STATES							
All new homes.....	792	760	193	566	100	25	75
1966..	817	771	214	557	100	28	72
1967..	840	794	244	550	100	31	69
1968..	767	711	259	452	100	36	64
New homes sold.....	560	548	104	444	100	19	81
1963..	565	545	116	429	100	21	79
1964..	575	558	140	418	100	25	75
1965..	461	447	120	327	100	27	73
1966..	487	469	137	332	100	29	71
1967..	490	468	161	307	100	34	66
1968..	448	433	171	262	100	39	61
Contractor-built homes started.....	191	190	35	156	100	18	82
1964..	184	179	40	139	100	22	78
1965..	180	176	44	132	100	25	75
1966..	174	168	46	122	100	28	72
1967..	168	156	47	109	100	30	70
1968..	178	168	50	118	100	30	70
1969..	170	153	55	97	100	36	64
Owner-built homes started ²	157	145	27	118	100	19	81
1966..	162	147	30	116	100	21	79
1967..	172	157	33	124	100	21	79
1968..	148	125	33	93	100	26	74
Northeast							
All new homes.....	129	124	9	115	100	7	93
1967..	123	113	10	103	100	9	91
1968..	128	117	12	106	100	10	90
1969..	116	103	11	92	100	11	89
New homes sold.....	87	83	3	81	100	3	97
1964..	90	86	3	83	100	4	96
1965..	94	91	8	84	100	8	92
1966..	84	82	7	74	100	9	91
1967..	77	73	8	65	100	11	89
1968..	73	69	9	60	100	13	87
1969..	62	60	8	52	100	13	87
Contractor-built homes started.....	25	25	1	24	100	5	95
1964..	24	23	(z)	22	100	2	98
1965..	27	27	1	26	100	3	97
1966..	24	23	1	22	100	4	96
1967..	25	22	1	21	100	5	95
1968..	32	29	1	28	100	5	95
1969..	32	27	2	25	100	6	94
Owner-built homes started ²	22	19	1	18	100	5	95
1967..	21	18	1	17	100	4	96
1968..	24	20	2	18	100	9	91
1969..	22	17	2	15	100	13	87

See footnotes at end of table

**Table 16. New Privately Owned One-Family Homes With or Without Central Air Conditioning:
1963 to 1969—Continued**

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region, category of home, and year	Number of homes (in thousands)			Percent distribution of homes with or without central air conditioning reported ¹		
	Total	Homes with or without central air conditioning reported ¹		Total	With	Without
		Total	With	Without		
North Central						
All new homes.....	191	180	31	149	100	17
1966..	191	177	32	145	100	18
1967..	195	193	38	155	100	20
1968..	210	193	39	112	100	26
1969..	171	152				74
New homes sold.....	134	131	10	121	100	8
1963..	134	140	14	126	100	10
1964..	146	135	19	117	100	14
1965..	142	108	19	89	100	18
1966..	113	103	18	86	100	17
1967..	112	110	22	87	100	20
1968..	119	92	22	70	100	24
1969..	97					76
Contractor-built homes started.....	39	39	4	35	100	11
1964..	36	35	3	31	100	9
1965..	30	29	4	24	100	15
1966..	37	34	6	28	100	17
1967..	36	31	7	24	100	23
1968..	36	33	8	25	100	23
1969..	35	28	8	20	100	30
Owner-built homes started ²	42	38	6	32	100	16
1966..	42	43	8	35	100	18
1967..	48	50	8	42	100	16
1968..	55	31	8	23	100	27
1969..	40					73
South						
All new homes.....	334	323	117	206	100	36
1966..	344	330	133	197	100	40
1967..	342	332	157	175	100	47
1968..	331	314	163	151	100	52
New homes sold.....	199	194	53	141	100	28
1964..	200	193	65	128	100	34
1965..	210	205	77	127	100	38
1966..	166	160	67	93	100	42
1967..	179	175	83	92	100	48
1968..	177	173	102	71	100	59
1969..	175	170	106	64	100	62
Contractor-built homes started.....	98	98	25	74	100	24
1964..	99	97	30	67	100	31
1965..	100	97	33	64	100	34
1966..	89	88	33	55	100	37
1967..	88	84	32	52	100	38
1968..	90	87	36	52	100	41
1969..	85	80	39	41	100	49
Owner-built homes started ²	80	75	17	57	100	23
1967..	77	71	18	53	100	25
1968..	75	72	20	52	100	28
1969..	71	64	18	46	100	28

see footnotes at end of table.

**Table 16. New Privately Owned One-Family Homes With or Without Central Air Conditioning:
1963 to 1969—Continued**

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region, category of home, and year	Number of homes (in thousands)			Percent distribution of homes with or without central air conditioning reported ¹		
	Total	Homes with or without central air conditioning reported ¹		Total	With	Without
		Total	With			
West						
All new homes.....	137	134	² 36	97	100	² 27
1966..						73
1967..	155	151	² 39	112	100	² 26
1968..	160	152	² 37	115	100	² 25
1969..	149	143	² 46	97	100	² 32
New homes sold.....	141	139	² 38	101	100	² 27
1963..						73
1964..	129	125	² 33	92	100	² 26
1965..	129	127	² 36	90	100	² 29
1966..	99	97	² 27	70	100	² 28
1967..	119	118	² 28	89	100	² 24
1968..	121	117	² 28	89	100	² 24
1969..	114	111	² 35	77	100	² 31
Contractor-built homes started.....	29	29	² 6	23	100	² 20
1963..						80
1964..	26	25	² 6	18	100	² 26
1965..	24	24	² 6	18	100	² 24
1966..	24	23	² 7	17	100	² 30
1967..	19	18	² 7	11	100	² 37
1968..	21	19	² 5	14	100	² 27
1969..	19	18	² 7	11	100	² 37
Owner-built homes started ²	14	13	² 3	11	100	² 20
1966..						80
1967..	16	15	² 4	11	100	² 28
1968..	18	16	² 4	12	100	² 24
1969..	15	13	² 4	o	100	² 31

² Fewer than 500 homes.

¹Data for new homes sold and contractor-built homes started are based on reports concerning the inclusion or exclusion of central air conditioning in the sales price or contract price. Data for owner-built homes started are based on replies to the question, "Will the house have central air conditioning?"

²Includes small number of homes started for rent.

³Includes evaporative coolers.

Table 17. New Homes Sold and Contractor-Built Homes Started—Selected Appliances
Included in Price of Home: 1963 to 1969

(Because of rounding, detail may not add to total. Percent computed from unrounded figures)

Region, category of home ¹ , and year	Number of homes (in thousands)										Percent of homes with appliance included in sales price or contract price	
	Total	Inclusion or exclusion of appliance in sales price or contract price reported										
		Stove		Dishwasher			Refrigerator					
	Total	Included	Not included	Total	Included	Not included	Total	Included	Not included	Stove	Dish-washer	Refrig-erator
UNITED STATES												
New homes sold..	560	549	433	113	549	141	408	548	32	516	79	26
1963..	560	549	433	113	549	141	408	548	32	516	79	26
1964..	565	551	448	103	547	163	383	546	32	514	81	30
1965..	575	560	469	92	557	194	363	555	27	529	84	35
1966..	461	451	384	67	448	174	273	445	23	121	85	39
1967..	487	473	406	66	469	213	257	466	29	437	86	45
1968..	490	476	421	55	471	238	233	466	30	437	88	51
1969..	448	438	387	50	435	224	212	433	39	394	89	51
Contractor-built homes started..	191	191	108	83	191	37	154	191	12	179	57	20
1963..	191	191	108	83	191	37	154	191	12	179	57	20
1964..	184	179	114	65	179	40	138	179	11	169	61	23
1965..	180	176	115	61	176	44	131	176	9	167	65	25
1966..	174	167	107	60	168	42	126	168	12	156	64	25
1967..	168	156	103	53	156	43	113	156	11	145	66	27
1968..	178	168	108	60	169	49	120	168	12	156	54	29
1969..	170	161	96	55	151	49	102	151	17	135	64	33
Northeast												
New homes sold..	87	84	72	12	84	18	65	84	4	80	86	22
1963..	87	84	72	12	84	18	65	84	4	80	86	22
1964..	90	87	77	10	86	21	66	86	5	82	89	24
1965..	94	91	82	10	91	28	63	91	3	88	89	31
1966..	84	82	74	8	82	29	53	82	3	79	90	36
1967..	77	73	68	6	73	31	41	73	4	70	92	43
1968..	73	71	66	5	70	36	34	69	3	66	93	51
1969..	62	61	57	4	61	33	28	60	4	56	94	54
Contractor-built homes started..	25	25	14	11	25	4	21	25	2	22	57	18
1963..	25	25	14	11	25	4	21	25	2	22	57	18
1964..	24	23	15	7	23	4	19	23	2	21	68	19
1965..	27	27	16	11	27	4	23	27	2	25	58	15
1966..	24	23	15	8	23	4	19	23	2	21	65	17
1967..	25	22	12	10	22	4	18	22	2	20	55	19
1968..	32	29	16	13	29	6	23	29	3	25	54	20
1969..	32	26	16	10	26	8	17	26	5	21	62	32
North Central												
New homes sold..	134	131	88	44	131	23	108	131	5	126	67	17
1963..	146	142	100	42	141	31	109	140	4	136	70	22
1964..	142	137	103	33	135	35	101	136	5	131	76	26
1965..	113	109	84	26	109	33	75	106	3	103	77	30
1966..	112	104	82	22	104	38	66	103	9	94	79	37
1967..	119	111	90	22	110	47	63	110	7	103	80	43
1968..	97	93	73	20	92	40	52	92	8	84	78	43
Contractor-built homes started..	39	39	23	16	39	7	32	39	3	36	59	17
1964..	36	35	24	11	35	9	26	35	1	34	68	26
1965..	30	29	17	12	29	7	22	28	2	26	59	23
1966..	37	34	21	14	34	9	25	34	4	31	60	27
1967..	36	32	19	12	31	9	22	32	3	28	61	30
1968..	36	33	18	15	33	10	23	33	2	31	55	30
1969..	35	29	16	13	29	10	19	29	2	26	55	34

See footnote at end of table.

Table 17. New Homes Sold and Contractor-Built Homes Started—Selected Appliances Included in Price of Home: 1963 to 1969—Continued

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region, category of home ¹ , and year	Total	Number of homes (in thousands)									Percent of homes with appliance included in sales price or contract price		
		Inclusion or exclusion of appliance in sales price or contract price reported											
		Stove			Dishwasher			Refrigerator			Stove	Dish-washer	Refrig- erator
Total	Total	In- cluded	Not in- cluded	Total	In- cluded	Not in- cluded	Total	In- cluded	Not in- cluded	Stove	Dish- washer	Refrig- erator	
South													
New homes sold..	199	195	150	44	195	50	145	194	20	174	77	26	10
1964..	200	195	155	40	194	54	140	193	19	174	79	28	10
1965..	210	205	166	39	204	64	141	203	15	188	81	31	7
1966..	166	162	135	27	160	55	106	160	14	146	83	34	9
1967..	179	176	146	30	175	71	104	172	15	158	83	40	8
1968..	177	175	155	20	173	79	95	170	16	154	89	45	9
1969..	175	172	150	21	171	83	87	169	23	146	88	49	13
Contractor-built homes started..	98	98	54	44	98	18	81	98	4	94	55	18	4
1964..	99	97	59	38	96	19	78	97	5	91	61	19	6
1965..	100	97	66	31	97	24	73	97	4	93	68	25	4
1966..	89	87	55	31	87	19	69	87	4	83	64	21	5
1967..	88	84	57	26	84	20	64	84	5	79	68	24	6
1968..	90	87	60	27	88	24	64	87	5	82	69	27	6
1969..	85	80	51	29	80	23	57	80	6	74	63	28	8
West													
New homes sold..	141	139	123	16	139	50	89	139	3	136	88	36	2
1964..	129	127	117	10	126	57	69	126	4	122	92	46	3
1965..	129	127	118	9	126	67	58	125	3	122	93	54	2
1966..	99	98	92	6	97	57	40	97	3	94	94	59	3
1967..	119	119	110	9	118	73	46	118	2	115	93	61	2
1968..	121	119	110	9	118	76	41	118	4	114	93	65	3
1969..	114	112	107	5	112	68	44	112	4	108	96	61	4
Contractor-built homes started..	29	29	17	12	29	8	20	29	2	27	60	29	7
1964..	26	25	16	9	25	8	16	25	2	23	64	34	8
1965..	24	24	16	7	23	10	13	23	1	22	69	43	4
1966..	24	24	16	7	24	10	14	24	2	21	70	42	10
1967..	19	18	14	4	18	9	9	18	2	17	77	51	9
1968..	21	19	14	5	19	9	10	19	2	18	73	48	9
1969..	19	17	14	3	17	9	8	17	3	14	81	52	17

¹No data are shown for owner-built homes started because meaningful price information for these homes is not available.

CHAPTER 3

New Homes Sold and for Sale

Contents

Chart

14. Median Sales Price of New Homes Sold for the United States, by Location	67
15. Percent Distribution of New Homes Sold, by Downpayment as a Percent of Sales Price and Type of Mortgage Financing	70
16. Median Sales Price Per Square Foot of Floor Area for New Homes Sold	85

Table

18. New Homes Sold—Location, by Sales Price: 1969	66
19. New Homes Sold by Sales Price: 1963 to 1969	66
20. Median and Average Sales Price for New Homes Sold, by Location: 1963 to 1969	68
21. Median and Average Sales Price for New Homes Sold, by Type of Financing: 1963 to 1969	68
22. New Homes Sold—Downpayment as a Percent of Sales Price, by Sales Price: 1969	69
23. Median Downpayment as a Percent of Sales Price for New Homes Sold, by Sales Price: 1969	69
24. New Homes Sold—Downpayment as a Percent of Sales Price, by Region and Type of Mortgage Financing: 1963 to 1969	71
25. Median Downpayment as a Percent of Sales Price for New Homes Sold, by Region and Type of Mortgage Financing: 1963 to 1969	73

Contents--Continued

26.	New Homes Sold—Closing Costs Included in Sales Price, by Sales Price: 1969	73
27.	Percent of New Homes Sold With Closing Costs Included in Sales Price, by Region and Type of Financing: 1964 to 1969	73
28.	New Homes Sold—Second Mortgages, by Type of First Mortgage and Sales Price: 1969	74
29.	New Homes Sold—Second Mortgages, by Type of First Mortgage: 1963 to 1969	74
30.	New Homes Sold—Value of Improved Lot, by Sales Price of Home: 1969	75
31.	New Homes Sold—Value of Improved Lot, by Region and Type of Financing: 1969	76
32.	Median and Average Value of Improved Lot, for New Homes Sold, by Sales Price of Home: 1969	77
33.	New Homes Sold—Value of Improved Lot as a Percent of Sales Price of Home, by Sales Price: 1969	78
34.	New Homes Sold—Value of Improved Lot as a Percent of Sales Price of Home, by Region and Type of Financing: 1969	79
35.	Median and Average Value of Improved Lot as a Percent of Sales Price for New Homes Sold, by Sales Price of Home: 1969	80
36.	New Homes Sold—Price Per Square Foot of Floor Area, by Sales Price: 1969	81
37.	Median and Average Price Per Square Foot of Floor Area for New Homes Sold, by Sales Price: 1969	82
38.	New Homes Sold—Sales Price Per Square Foot of Floor Area, by Region and Type of Financing: 1963 to 1969	83
39.	Median and Average Sales Price Per Square Foot of Floor Area for New Homes Sold, by Region and Type of Financing: 1963 to 1969	86
40.	New Homes Sold—Selected Characteristics by Sales Price: 1969	87
41.	New Homes for Sale, by Region and Intended Sales Price: End of 1969	91
42.	New Homes for Sale, by Intended Sales Price: End of Each Year 1963 to 1969	92
43.	Median Intended Sales Price of New Homes for Sale, by Region: End of Each Year 1963 to 1969	92
44.	Disposition of New Homes Offered for Sale, by Sales Price or Intended Sales Price: 1969	93

Table 18. New Homes Sold—Location by Sales Price: 1969

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Location	Total	New homes sold with sales price reported											
		Total	Under \$15,000	\$15,000 to \$17,499	\$17,500 to \$19,999	\$20,000 to \$22,499	\$22,500 to \$24,999	\$25,000 to \$27,499	\$27,500 to \$29,999	\$30,000 to \$34,999	\$35,000 to \$39,999	\$40,000 to \$49,999	\$50,000 and over
Number of homes (in thousands)													
United States.	448	428	24	42	46	44	49	41	35	54	40	34	19
Inside SMSA's...	341	326	12	25	32	30	37	33	30	43	35	32	17
Outside SMSA's...	107	101	12	17	13	14	11	8	5	10	5	3	2
Northeast.....	62	58	1	2	2	3	5	6	6	11	9	7	5
North Central.....	97	90	2	6	8	9	12	9	7	13	10	11	4
South.....	175	168	17	23	23	19	18	14	12	16	12	10	6
West.....	114	112	4	11	13	12	14	12	11	13	10	7	4
Percent distribution by location													
United States.	100	100	100	100	100	100	100	100	100	100	100	100	100
Inside SMSA's...	76	76	49	59	71	67	77	81	86	81	87	92	90
Outside SMSA's...	24	24	51	41	29	33	23	19	14	19	13	8	10
Northeast.....	14	13	3	5	5	8	10	14	17	21	22	20	28
North Central.....	22	21	10	13	17	20	25	22	20	24	24	31	22
South.....	39	39	70	55	50	44	36	34	33	31	29	28	29
West.....	26	26	18	26	29	28	28	30	31	24	24	21	20
Percent distribution by sales price													
United States.	(X)	100	6	10	11	10	11	10	8	13	9	8	4
Inside SMSA's...	(X)	100	4	8	10	9	11	10	9	13	11	10	5
Outside SMSA's...	(X)	100	12	17	13	14	11	8	5	10	5	3	2
Northeast.....	(X)	100	1	4	4	6	9	10	10	19	15	12	9
North Central.....	(X)	100	3	6	9	10	13	10	8	14	11	12	5
South.....	(X)	100	10	14	13	11	11	8	7	10	7	6	3
West.....	(X)	100	4	10	12	11	12	11	10	12	9	6	3

X Not applicable.

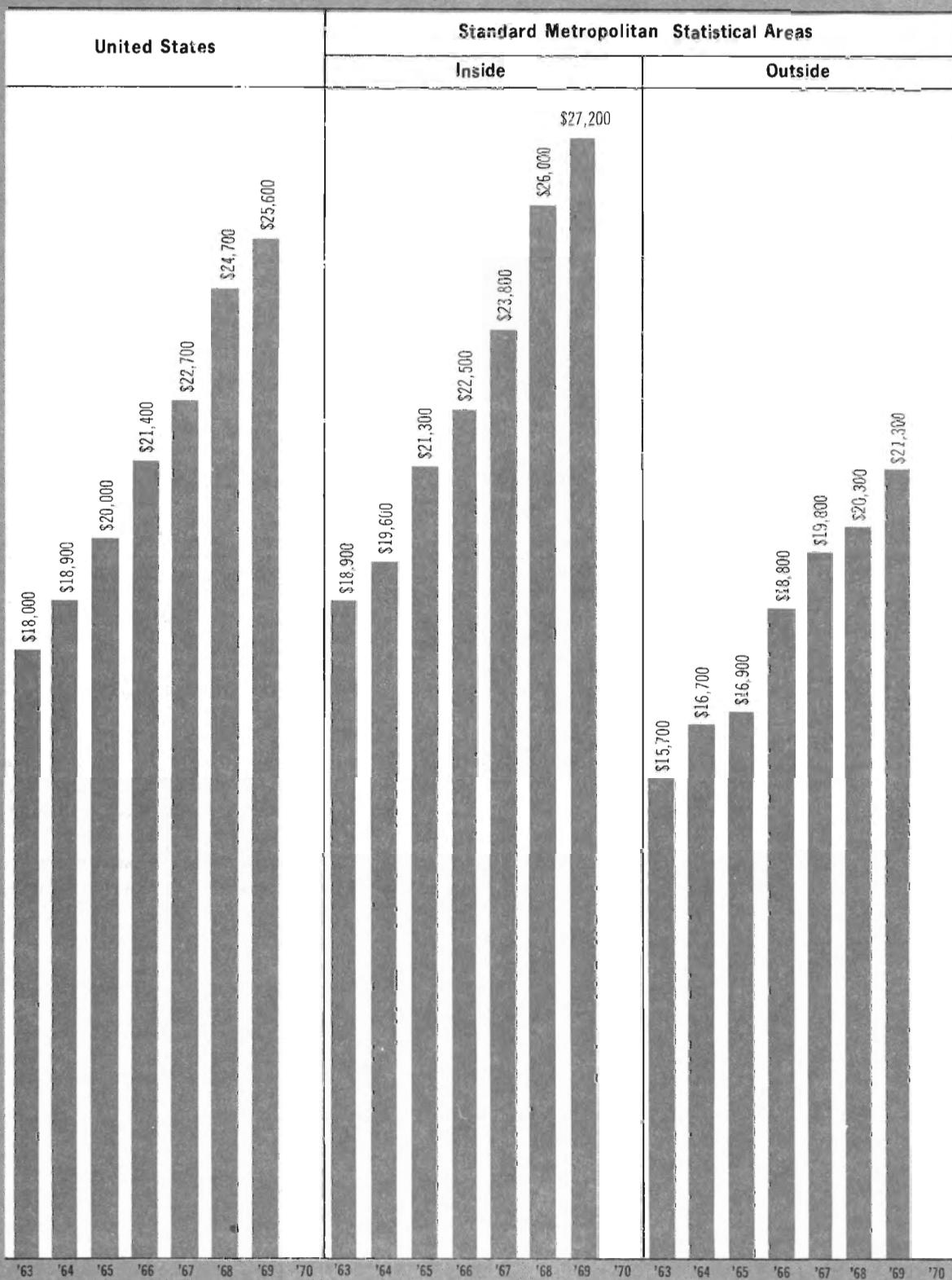
Table 19. New Homes Sold by Sales Price: 1963 to 1969

(Because of rounding, detail may not add to total. Percents computed from unround figures)

Year	Total	New homes sold with sales price reported											
		Total	Under \$12,500	\$12,500 to \$14,999	\$15,000 to \$17,499	\$17,500 to \$19,999	\$20,000 to \$22,499	\$22,500 to \$24,999	\$25,000 to \$27,499	\$27,500 to \$29,999	\$30,000 to \$34,999	\$35,000 to \$39,999	\$40,000 and over
Number of homes (in thousands)													
1963.....	560	533	70	84	93	88	98	32	22	22	12	12	12
1964.....	565	540	59	73	90	86	53	54	38	28	30	13	16
1965.....	575	551	51	64	76	83	65	56	48	33	38	17	19
1966.....	461	428	25	37	58	69	47	43	36	32	39	20	22
1967.....	487	458	23	28	59	63	52	47	43	38	49	23	32
1968.....	490	466	14	23	44	57	50	52	44	41	61	36	44
1969.....	448	428	7	17	42	46	44	49	41	35	54	40	54
1970.....													
Percent distribution													
1963.....	(X)	100	13	16	18	17	18	6	4	4	2	2	2
1964.....	(X)	100	11	13	17	16	10	7	5	6	2	3	3
1965.....	(X)	100	9	12	14	15	12	10	9	6	7	3	3
1966.....	(X)	100	6	9	14	16	11	10	8	8	9	5	5
1967.....	(X)	100	5	6	13	14	11	10	9	8	11	5	7
1968.....	(X)	100	3	5	10	12	11	11	10	9	13	8	9
1969.....	(X)	100	2	4	10	11	10	11	10	8	13	9	13
1970.....													

X Not applicable.

CHART 14.--Median Sales Price of New Homes Sold for the United States, by Location



Note: Base line is \$7,000.

Table 20. Median and Average Sales Price for New Homes Sold, by Location: 1963 to 1969

(Median and average amounts computed from unrounded figures, the amounts include value of improved lot)

Year	Median sales price (in dollars)								Average sales price (in dollars)									
	United States	Inside SMSA's	Outside SMSA's	Region				United States	Inside SMSA's	Outside SMSA's	Region				North-east	North Central	South	West
				North-east	North Central	South	West				North-east	North Central	South	West				
1963...	18,000	18,900	15,700	20,300	17,900	16,100	18,800	19,300	20,200	16,200	22,300	19,700	16,800	20,800				
1964...	18,900	19,600	16,700	20,300	19,400	16,700	20,400	20,500	21,400	17,500	21,800	20,700	18,100	23,200				
1965...	20,000	21,300	16,900	21,500	21,600	17,500	21,600	21,500	22,600	18,000	22,900	22,800	18,900	23,200				
1966...	21,400	22,500	18,800	23,500	23,200	18,200	23,200	23,300	24,300	20,200	25,200	24,600	20,200	25,500				
1967...	22,700	23,800	19,800	25,400	25,100	19,400	24,100	24,600	25,600	21,000	27,700	26,400	21,100	26,100				
1968...	24,700	26,000	20,300	27,700	27,400	21,500	25,100	26,600	27,800	22,000	30,100	28,500	23,600	27,100				
1969...	25,600	27,200	21,300	31,600	27,600	22,800	25,300	27,900	29,400	23,200	33,400	29,900	25,300	27,400				

Table 21. Median and Average Sales Price for New Homes Sold, by Type of Financing: 1963 to 1969

(Median and average amounts computed from unrounded figures, the amounts include value of improved lot)

Year	Median sales price (in dollars)								Average sales price (in dollars)							
	All types of financing ¹	Mortgage financing				Cash and equivalent transactions	All types of financing ¹	Mortgage financing				Cash and equivalent transactions				
		Total	FHA-insured	VA-guaranteed	Conventional			Total	FHA-insured	VA-guaranteed	Conventional					
1963.....	18,000	17,900	15,500	15,700	20,400	18,800	19,300	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
1964.....	18,900	18,900	15,600	16,200	21,300	19,800	20,500	20,400	16,100	16,800	22,600	22,500				
1965.....	20,000	20,000	16,500	17,900	22,700	19,800	21,500	21,400	17,000	18,400	23,600	21,400				
1966.....	21,400	21,400	17,500	18,000	24,400	22,000	23,300	23,200	18,200	18,600	25,800	24,100				
1967.....	22,700	22,600	17,800	18,700	26,600	24,000	24,600	24,400	18,700	19,700	27,900	26,100				
1968.....	24,700	24,600	19,200	19,800	28,500	26,100	26,600	26,500	19,800	20,800	29,900	28,200				
1969.....	25,600	25,600	19,300	21,800	30,400	26,200	27,900	27,800	20,500	22,600	32,100	28,800				

NA Not available.

¹Includes homes sold with type of financing not reported.

Table 22. New Homes Sold—Downpayment as a Percent of Sales Price, by Sales Price: 1969

(Data exclude homes sold for cash and equivalent transactions. Because of rounding, detail may not add to total.
Medians and percents computed from unrounded figures)

Downpayment as percent of sales price	Total	New homes sold with sales price and downpayment reported							Median sales price (dollars)	
		Total	Sales price							
			Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over		
		Number of homes (in thousands)								
New homes sold.....	1425	350	19	71	76	63	44	76	25,600	
Downpayment as percent of sales price										
0.0 percent.....	(X)	34	3	11	11	6	2	1	21,300	
0.1 to 4.9 percent.....	(X)	66	11	35	10	5	3	3	17,800	
5.0 to 9.9 percent.....	(X)	45	2	8	18	11	3	3	23,400	
10.0 to 14.9 percent.....	(X)	66	2	9	14	15	13	14	27,900	
15.0 to 19.9 percent.....	(X)	22	(Z)	3	6	4	4	6	28,000	
20.0 to 24.9 percent.....	(X)	57	1	3	10	10	10	24	32,500	
25.0 percent and over.....	(X)	59	1	3	7	12	10	26	33,200	
		Percent distribution								
New homes sold.....	(X)	100	100	100	100	100	100	100	(X)	
Downpayment as percent of sales price										
0.0 percent.....	(X)	10	15	16	15	10	3	1	(X)	
0.1 to 4.9 percent.....	(X)	19	57	49	12	8	7	4	(X)	
5.0 to 9.9 percent.....	(X)	13	8	12	24	17	7	4	(X)	
10.0 to 14.9 percent.....	(X)	19	9	12	19	24	29	18	(X)	
15.0 to 19.9 percent.....	(X)	6	2	4	8	7	8	8	(X)	
20.0 to 24.9 percent.....	(X)	16	5	4	13	16	23	31	(X)	
25.0 percent and over.....	(X)	17	5	5	10	18	23	34	(X)	

X Not applicable. Z Fewer than 500 homes.

*This figure is less than total new homes sold because it excludes homes sold for cash and equivalent transactions.

Table 23. Median Downpayment as a Percent of Sales Price for New Homes Sold, by Sales Price: 1969

(Data exclude homes sold for cash and equivalent transactions. Median percents computed from unrounded figures.)

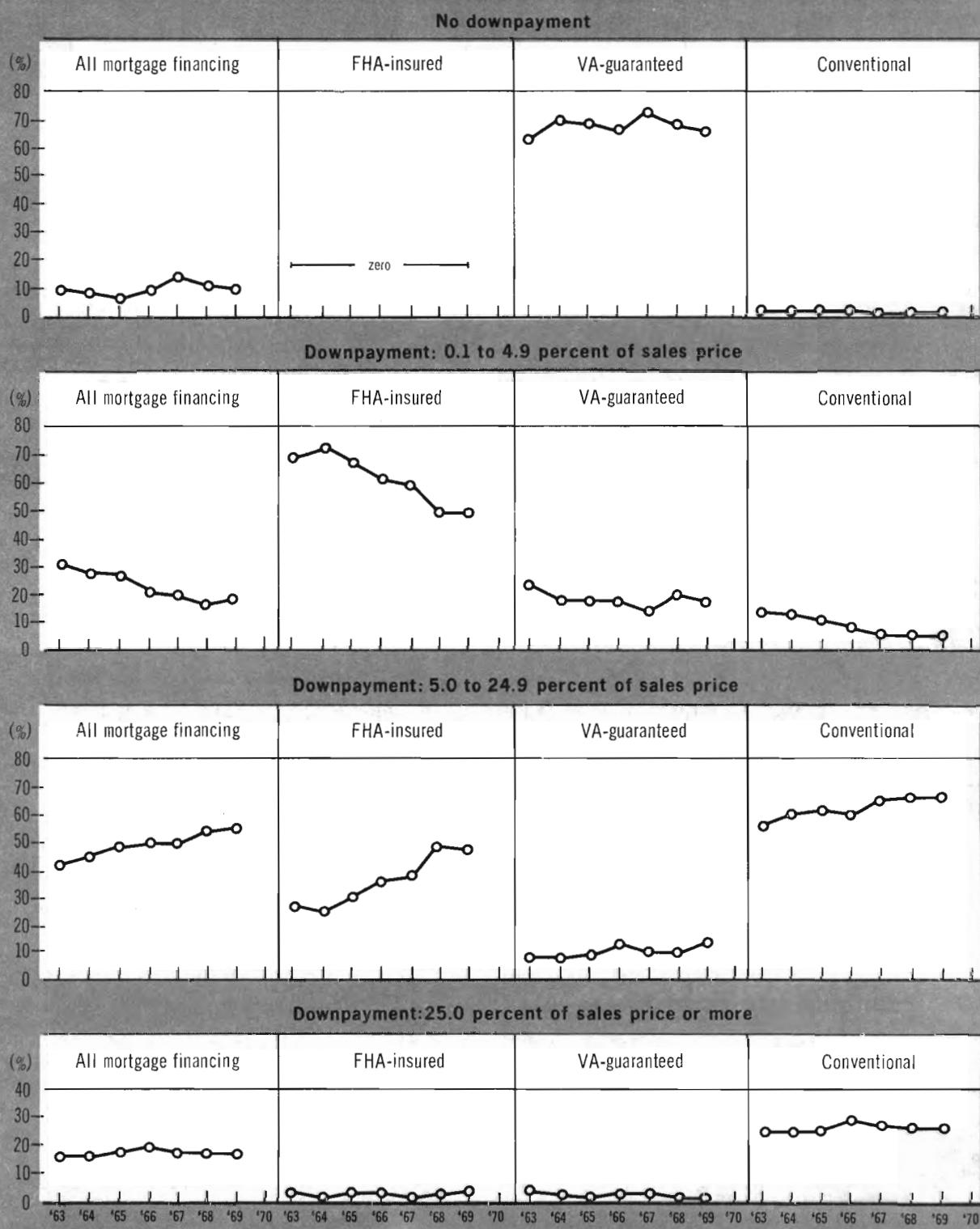
Region and type of mortgage financing	New homes sold with sales price and downpayment reported							
	Total	Sales price						
		Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over	
		Median downpayment as a percent of sales price (median percent)						
All regions.....	12.3	3.1	3.6	9.8	13.1	17.0	22.4	
Northeast.....	22.8	11.5	21.4	20.1	23.1	23.3	24.2	
North Central.....	19.8	2.2	4.0	13.6	20.8	22.3	24.4	
South.....	10.0	3.4	3.2	9.3	12.1	13.7	22.0	
West.....	8.8	1.5	3.2	6.6	9.6	13.0	18.0	
All types of mortgage financing ¹	12.3	3.1	3.6	9.8	13.1	17.0	22.4	
FHA-insured.....	5.1	2.9	3.3	7.3	8.6	12.3	18.7	
VA-guaranteed.....	20.0	20.0	20.0	20.0	20.0	1.4	2.1	
Conventional.....	20.5	8.8	13.2	17.4	19.5	20.7	22.7	

¹Includes homes sold with type of financing not reported.

²Number of homes sold with VA-guaranteed mortgages and with no downpayment is greater than one-half of all homes sold with VA-guaranteed mortgages.

CHART 15.--Percent Distribution of New Homes Sold, by Downpayment and Type of Mortgage Financing

(Excludes homes sold for cash and equivalent transactions)



Note: For each type of mortgage financing, the sum of the percents by downpayment equals 100 percent.

Table 24. New Homes Sold—Downpayment as a Percent of Sales Price, by Region and Type of Mortgage Financing: 1963 to 1969

(Data exclude homes sold for cash and equivalent transactions. Because of rounding, detail may not add to total.
Medians and percents computed from unrounded figures)

Region and type of mortgage financing	Number of homes (in thousands)							Percent distribution of homes with sales price and downpayment reported					
	Total	Sales price and downpayment reported					Total	Downpayment as a percent of sales price					
		Total	0.0	0.1 to 4.9	5.0 to 14.9	15.0 to 24.9		0.0	0.1 to 4.9	5.0 to 14.9	15.0 to 24.9	25.0 and over	
UNITED STATES													
1963.....	1531	438	46	136	118	69	69	100	10	31	27	16	16
1964.....	1542	444	41	126	126	79	71	100	9	28	28	18	16
1965.....	1545	458	34	125	141	83	76	100	7	27	31	18	17
1966.....	1435	353	37	74	105	70	67	100	10	21	30	20	19
1967.....	1461	370	49	75	108	76	61	100	13	20	29	21	17
1968.....	1466	385	42	67	121	90	65	100	11	17	31	23	17
1969.....	1425	350	34	66	111	90	59	100	10	19	32	23	17
Northeast													
1963.....	183	61	1	7	20	14	18	100	2	12	33	23	29
1964.....	187	68	1	9	23	16	19	100	1	13	34	24	28
1965.....	190	71	(Z)	9	25	15	21	100	1	13	36	21	29
1966.....	180	61	1	4	19	17	20	100	1	7	31	28	33
1967.....	174	55	1	4	18	16	17	100	1	7	32	29	31
1968.....	169	53	(Z)	2	16	19	17	100	(Z)	3	29	35	32
1969.....	158	45	(Z)	2	10	16	16	100	(Z)	3	23	37	37
North Central													
1963.....	1124	103	5	30	29	19	21	100	5	29	28	18	21
1964.....	1138	109	6	28	29	22	24	100	5	26	26	21	22
1965.....	1132	111	2	23	32	26	27	100	2	21	29	24	25
1966.....	103	77	3	12	21	10	22	100	4	16	27	25	29
1967.....	1104	75	2	15	18	21	20	100	2	20	24	27	27
1968.....	1112	83	2	14	21	23	24	100	2	16	25	27	29
1969.....	190	69	1	12	17	20	19	100	1	17	25	30	27
South													
1963.....	1190	154	24	52	37	22	19	100	15	34	24	15	12
1964.....	1192	157	24	53	39	24	17	100	15	34	25	15	11
1965.....	1199	166	18	60	47	26	16	100	11	36	28	15	9
1966.....	1158	134	23	40	34	21	16	100	17	30	26	16	12
1967.....	1170	140	30	36	34	25	14	100	21	26	24	18	10
1968.....	1168	143	26	31	41	29	16	100	18	22	29	20	11
1969.....	1168	141	19	32	47	26	17	100	13	23	33	19	12
West													
1963.....	1134	120	16	48	32	14	11	100	13	40	26	12	9
1964.....	1125	110	11	37	35	17	10	100	10	34	32	15	9
1965.....	1125	110	13	32	37	16	12	100	12	29	34	14	11
1966.....	1194	81	10	18	30	13	9	100	13	23	37	16	12
1967.....	1113	100	16	21	39	14	9	100	17	21	39	14	9
1968.....	1117	105	14	20	43	19	8	100	13	19	41	18	8
1969.....	1108	96	14	21	37	17	7	100	15	22	38	17	8

See footnotes at end of table.

Table 24. New Homes Sold—Downpayment as a Percent of Sales Price, by Region and Type of Mortgage Financing: 1963 to 1969—Continued

(Data exclude homes sold for cash and equivalent transactions. Because of rounding, detail may not add to total.
Medians and percents computed from unrounded figures)

Region and type of mortgage financing	Number of homes (in thousands)						Percent distribution of homes with sales price and downpayment reported					
	Total	Sales price and downpayment reported					Total	Downpayment as a percent of sales price				
		Total	Downpayment as a percent of sales price					0.0	0.1 to 4.9	5.0 to 14.9	15.0 to 24.9	25.0 and over
MORTGAGE FINANCING²												
1963.....	1531	438	46	136	118	69	69	100	10	31	27	16
1964.....	1542	444	41	126	126	79	71	100	9	28	28	16
1965.....	1545	458	34	125	141	83	76	100	7	27	31	18
1966.....	1435	353	37	74	105	70	67	100	10	21	30	20
1967.....	1461	370	49	75	108	76	61	100	13	20	29	21
1968.....	1466	385	42	67	121	90	65	100	11	17	31	23
1969.....	1425	350	34	66	111	80	59	100	10	19	32	23
FHA-insured												
1963.....	134	124	-	86	32	3	4	100	-	69	26	2
1964.....	120	112	-	81	26	3	1	100	-	73	23	3
1965.....	124	128	-	87	35	3	2	100	-	68	28	3
1966.....	88	78	-	48	27	3	1	100	-	61	34	3
1967.....	99	89	-	53	33	2	1	100	-	60	37	2
1968.....	93	83	-	41	38	3	2	100	-	49	46	3
1969.....	102	90	-	44	39	4	2	100	-	49	43	5
VA-guaranteed												
1963.....	64	58	37	14	4	1	2	100	64	24	7	2
1964.....	53	49	35	9	3	1	1	100	71	18	7	2
1965.....	40	37	26	7	3	1	(Z)	100	70	18	8	2
1966.....	51	47	31	9	5	1	1	100	67	18	10	3
1967.....	71	62	46	9	5	1	1	100	74	14	8	2
1968.....	63	56	38	11	5	1	1	100	69	20	8	2
1969.....	56	47	32	9	5	1	1	100	67	18	10	3
Conventional												
1963.....	296	246	6	36	79	65	60	100	2	14	32	26
1964.....	334	274	5	35	93	74	67	100	2	13	34	27
1965.....	339	289	7	31	101	78	72	100	2	11	35	27
1966.....	273	223	3	19	71	65	65	100	2	9	32	29
1967.....	265	215	2	13	69	73	59	100	1	6	32	34
1968.....	290	243	3	15	77	85	63	100	1	6	32	35
1969.....	246	209	2	13	66	73	55	100	1	6	32	35

- Represents zero. Z Fewer than 500 homes or less than 0.5 percent.

¹This figure is less than total new homes sold because it excludes homes sold for cash and equivalent transactions.

²Includes homes sold with type of financing not reported.

Table 25. Median Downpayment as a Percent of Sales Price for New Homes Sold, by Region and Type of Mortgage Financing: 1963 to 1969

(Data exclude homes sold for cash and equivalent transactions. Median percents computed from unrounded figures)

Year	Region					Mortgage financing			
	All regions	Northeast	North Central	South	West	All types of mortgage financing ¹	FHA-insured	VA-guaranteed ²	Conventional
Median downpayment as a percent of sales price (median percent)									
1963.....	8.6	16.2	10.8	5.5	4.7	8.6	3.6	0.0	15.6
1964.....	10.3	16.1	12.3	5.4	7.0	10.3	3.4	0.0	15.8
1965.....	10.8	15.3	14.5	6.1	7.6	10.8	3.7	0.0	16.4
1966.....	11.8	19.3	16.5	6.3	8.9	11.8	4.1	0.0	20.1
1967.....	11.4	18.6	16.8	6.1	8.3	11.4	4.2	0.0	20.3
1968.....	12.4	21.8	19.4	8.9	9.7	12.4	5.1	0.0	20.5
1969.....	12.3	22.8	19.8	10.0	8.8	12.3	5.1	0.0	20.5

¹Includes homes sold with type of financing not reported.

²Number of homes sold with VA-guaranteed mortgages and with no downpayment is greater than one-half of all homes with VA-guaranteed mortgages.

Table 26. New Homes Sold—Closing Costs Included in Sales Price, by Sales Price: 1969

(Because of rounding, detail may not add to total. Medians and percents computed from unrounded figures)

Closing costs	Total	New homes sold with sales price and closing costs reported							Median sales price (dollars)	
		Total	Sales price							
			Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over		
Number of homes (in thousands)										
New homes sold.....	448	401	23	83	86	72	51	87	25,600	
Closing Costs										
Included in sales price.....	(x)	115	12	34	26	17	11	14	22,100	
Excluded from sales price.....	(x)	285	11	49	60	55	39	72	27,100	
Percent distribution										
New homes sold.....	(x)	100	100	100	100	100	100	100	(x)	
Closing Costs										
Included in sales price.....	(x)	29	54	41	30	24	23	17	(x)	
Excluded from sales price.....	(x)	71	46	59	70	76	77	83	(x)	

X Not applicable.

Table 27. Percent of New Homes Sold With Closing Costs Included in Sales Price, by Region and Type of Financing: 1964 to 1969

(Percents computed from unrounded figures)

Year	Region					All types of financing ¹	Type of financing				Cash and equivalent transactions		
	All regions	Northeast	North Central	South	West		Mortgage financing						
							Total	FHA-insured	VA-guaranteed	Conventional			
1964.....	27	7	33	34	21	27	26	29	30	24	41		
1965.....	24	6	27	35	18	24	24	29	30	21	37		
1966.....	28	5	28	41	23	28	27	34	36	23	43		
1967.....	28	7	36	36	23	28	27	34	35	22	51		
1968.....	28	7	29	39	23	28	27	37	37	22	41		
1969.....	29	13	30	38	22	29	28	40	31	22	47		

¹Includes homes sold with type of financing not reported.

Table 28. New Homes Sold—Second Mortgages, by Type of First Mortgage and Sales Price: 1969

(Data exclude homes sold for cash and equivalent transactions. Because of rounding, detail may not add to total.
Medians and percents computed from unrounded figures)

First and second mortgages	Total	New homes sold with sales price, first mortgage, and second mortgage reported							Median sales price (dollars)	
		Total	Sales price							
			Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over		
Number of homes (in thousands)										
All homes sold with first mortgages.....	1425	405	22	83	89	72	51	88	25,600	
Conventional.....	246	237	7	19	42	47	41	82	30,400	
Other types ²	178	168	15	64	47	25	10	7	20,600	
Homes sold with second mortgages.	(X)	13	(Z)	2	2	2	2	5	30,100	
Subordinate to conventional.....	(X)	13	(Z)	2	2	2	2	5	30,400	
Subordinate to other types ³	(X)	(Z)	-	(Z)	(Z)	(Z)	(Z)	(Z)	22,200	
Homes sold with no second mortgages.....	(X)	392	22	81	87	70	49	84	25,500	
Conventional.....	(X)	224	7	17	40	45	39	77	30,500	
Other types.....	(X)	168	15	64	47	25	10	7	20,600	
Percent of new homes sold with second mortgages										
Homes sold with second mortgages.	(X)	3	2	3	2	3	4	5	(X)	
Subordinate to conventional.....	(X)	6	5	12	4	5	5	6	(X)	
Subordinate to other types ³	(X)	(Z)	-	(Z)	(Z)	(Z)	(Z)	(Z)	(X)	

X Not applicable. Z Fewer than 500 homes or less than 0.5 percent. - Represents zero.

¹This figure is less than new homes sold because it excludes homes sold for cash and equivalent transactions.

²Includes homes sold with FHA-insured mortgages, VA-guaranteed mortgages, and with type of financing not reported.

³The component for FHA-insured homes is zero because second mortgages are not issued for homes financed with FHA-insured mortgages.

Table 29. New Homes Sold—Second Mortgages, by Type of First Mortgage: 1963 to 1969

(Data exclude homes sold for cash and equivalent transactions. Because of rounding, detail may not add to total.
Percents computed from unrounded figures)

Year	Total	Number of new homes sold with sales price, first mortgage and second mortgage reported (in thousands)						Percent of new homes sold with second mortgages		
		First mortgages			Second mortgages			Second mortgages		
		Total	Conventional	Other types ²	Total	Subordinate to--		Total	Subordinate to--	
						Conventional	Other types ³		Conventional	Other types ³
1963.....	1531	506	285	222	32	30	1	6	11	1
1964.....	1542	517	323	194	35	34	1	7	10	1
1965.....	1545	522	332	190	30	28	2	6	8	1
1966.....	1435	405	257	148	34	30	4	8	12	2
1967.....	1461	434	253	181	17	16	(Z)	4	6	(Z)
1968.....	1466	443	278	165	15	14	(Z)	3	5	(Z)
1969.....	1425	405	237	168	13	13	(Z)	3	6	(Z)

Z Fewer than 500 homes or less than 0.5 percent.

¹This figure is less than new homes sold because it excludes homes sold for cash and equivalent transactions.

²Includes homes sold with FHA-insured mortgages, VA-guaranteed mortgages, and with type of financing not reported.

³The component for FHA-insured homes is zero because second mortgages are not issued for homes financed with FHA-insured mortgages.

Table 30. New Homes Sold—Value of Improved Lot, by Sales Price of Home: 1969

(Because of rounding, detail may not add to total. Medians and percents computed from unrounded figures)

Value of improved lot	Total	New homes sold with sales price of home and value of improved lot reported							Median sales price (dollars)	
		Sales price								
		Total	Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over		
		Number of homes (in thousands)								
New homes sold...	448	343	21	73	71	59	42	76	125,500	
Value of improved lot										
Under \$2,000.....	(X)	25	11	9	3	1	1	1	15,900	
\$2,000 to \$2,999.....	(X)	52	7	30	11	3	1	1	18,200	
\$3,000 to \$3,999.....	(X)	77	2	27	31	12	3	1	21,400	
\$4,000 to \$4,999.....	(X)	51	(Z)	6	15	18	8	3	26,000	
\$5,000 to \$6,999.....	(X)	60	-	1	8	17	18	16	31,000	
\$7,000 to \$9,999.....	(X)	47	-	(Z)	2	7	10	28	>35,000	
\$10,000 and over.....	(X)	31	-	(Z)	(Z)	1	2	27	>35,000	
		Percent distribution								
New homes sold...	(X)	100	100	100	100	100	100	100	(X)	
Value of improved lot										
Under \$2,000.....	(X)	7	54	12	4	2	1	1	(X)	
\$2,000 to \$2,999.....	(X)	15	33	40	16	5	3	1	(X)	
\$3,000 to \$3,999.....	(X)	23	12	37	44	21	8	1	(X)	
\$4,000 to \$4,999.....	(X)	15	1	9	21	30	19	5	(X)	
\$5,000 to \$6,999.....	(X)	17	-	2	12	28	41	21	(X)	
\$7,000 to \$9,999.....	(X)	14	-	(Z)	3	12	22	37	(X)	
\$10,000 and over.....	(X)	9	-	(Z)	(Z)	2	6	35	(X)	

X Not applicable. Z Fewer than 500 homes or less than 0.5 percent.

- Represents zero. > Greater than.

¹This median sales price differs slightly from that shown for all new homes sold because the amount shown here relates only to homes with reports for both sales price and value of improved lot.

Table 31. New Homes Sold—Value of Improved Lot, by Region and Type of Financing: 1969

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region and type of financing	Total	New homes sold with sales price of home and value of improved lot reported							
		Total	Value of improved lot						
			Under \$2,000	\$2,000 to \$2,999	\$3,000 to \$3,999	\$4,000 to \$4,999	\$5,000 to \$6,999	\$7,000 to \$9,999	\$10,000 and over
Number of homes (in thousands)									
All regions.....	448	343	25	52	77	51	60	47	31
Northeast.....	62	41	2	2	4	4	10	11	9
North Central.....	97	80	6	8	14	15	19	13	5
South.....	175	138	15	35	36	18	19	10	4
West.....	114	84	3	7	23	14	12	13	12
All types of financing ¹ ..	448	343	25	52	77	51	60	47	31
Mortgage financing.....	404	316	22	49	71	47	55	44	28
FHA-insured.....	102	80	7	24	25	12	8	2	1
VA-guaranteed.....	56	41	2	8	15	8	5	3	1
Conventional.....	246	195	13	17	30	27	42	39	26
Cash and equivalent transactions.....	23	18	2	2	4	2	3	2	2
Percent distribution									
All regions.....	(X)	100	7	15	23	15	17	14	9
Northeast.....	(X)	100	5	4	10	10	23	26	21
North Central.....	(X)	100	7	10	17	19	24	17	7
South.....	(X)	100	11	26	26	13	14	7	3
West.....	(X)	100	3	8	28	17	15	15	15
All types of financing ¹ ..	(X)	100	7	15	23	15	17	14	9
Mortgage financing.....	(X)	100	7	16	22	15	17	14	9
FHA-insured.....	(X)	100	9	30	31	16	10	3	1
VA-guaranteed.....	(X)	100	4	20	37	18	12	7	2
Conventional.....	(X)	100	7	9	16	14	22	20	13
Cash and equivalent transactions.....	(X)	100	13	13	24	10	18	10	12

X Not applicable.

¹Includes homes sold with type of financing not reported.

Table 32. Median and Average Value of Improved Lot, for New Homes Sold, by Sales Price of Home: 1969

(Median and average amounts computed from unrounded figures)

Region and type of financing	New homes sold with sales price of home and value of improved lot reported						
	Total	Sales price of home					
		Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over
Median value of improved lot (in dollars)							
All regions.....	4,300	1,900	2,900	3,700	4,800	5,900	8,700
Northeast.....	6,800	2,400	3,100	4,300	5,800	6,500	10,100
North Central.....	4,800	1,400	2,900	3,800	4,500	5,700	8,200
South.....	3,500	1,900	2,700	3,400	4,300	5,400	7,500
West.....	4,700	2,200	3,400	4,000	5,700	7,000	10,800
All types of financing ¹	4,300	1,900	2,900	3,700	4,800	5,900	8,700
Mortgage financing.....	4,300	1,900	2,900	3,700	4,800	5,900	8,700
FHA-insured.....	3,300	2,300	2,900	3,800	4,700	5,200	7,000
VA-guaranteed.....	3,700	2,200	3,100	3,800	4,900	5,800	7,800
Conventional.....	5,400	1,400	2,800	3,600	4,800	5,900	8,700
Cash and equivalent transactions...	4,000	1,700	2,900	3,500	4,200	5,400	10,000
Average value of improved lot (in dollars)							
All regions.....	5,200	1,800	2,800	3,700	5,200	5,900	9,700
Northeast.....	7,600	1,900	2,700	4,100	7,100	6,200	11,100
North Central.....	5,400	1,400	2,900	3,700	4,300	5,500	8,800
South.....	3,900	1,800	2,600	3,300	4,400	5,200	7,700
West.....	6,100	2,200	3,200	4,200	6,000	7,100	12,100
All types of financing ¹	5,200	1,800	2,800	3,700	5,200	5,900	9,700
Mortgage financing.....	5,200	1,800	2,800	3,700	5,100	6,000	9,600
FHA-insured.....	3,400	2,100	2,900	3,800	4,900	6,100	7,500
VA-guaranteed.....	4,000	1,900	3,000	3,900	5,500	6,200	8,300
Conventional.....	6,200	1,400	2,700	3,500	5,100	5,900	9,700
Cash and equivalent transactions...	5,700	1,500	2,500	3,600	6,700	5,100	10,700

¹Includes homes sold with type of financing not reported.

Table 33. New Homes Sold—Value of Improved Lot as a Percent of Sales Price of Home, by Sales Price: 1969

(Because of rounding, detail may not add to total. Medians and percents computed from unrounded figures)

Value of improved lot as a percent of sales price of home	Total	New homes sold with sales price of home and value of improved lot reported						Median sales price (dollars)	
		Total	Sales price of home						
			Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999		
		Number of homes (in thousands)							
New homes sold.....		448	343	21	73	71	59	42	
Value of Improved Lot as a Percent of Sales Price of Home								76	
Less than 10.0 percent.....	(X)	27	5	7	6	3	3	2	
10.0 percent to 14.9 percent...	(X)	95	8	22	24	18	11	12	
15.0 percent to 19.9 percent...	(X)	122	4	31	27	20	15	24	
20.0 percent to 24.9 percent...	(X)	60	2	11	9	10	8	19	
25.0 percent and over.....	(X)	40	1	3	4	8	6	19	
		Percent distribution							
New homes sold.....	(X)	100	100	100	100	100	100	100	
Value of Improved Lot as a Percent of Sales Price of Home								(X)	
Less than 10.0 percent.....	(X)	8	25	10	9	5	6	3	
10.0 percent to 14.9 percent...	(X)	28	39	30	34	31	26	15	
15.0 percent to 19.9 percent...	(X)	35	21	42	39	34	35	32	
20.0 percent to 24.9 percent...	(X)	18	11	15	13	17	19	25	
25.0 percent and over.....	(X)	12	3	4	6	13	14	25	

x Not applicable.

¹This median sales price differs slightly from that shown for all homes sold because the amount shown here relates only to homes with reports for both sales price and value of improved lot.

Table 34. New Homes Sold—Value of Improved Lot as a Percent of Sales Price of Home, by Region and Type of Financing: 1969

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region and type of financing	Total	New homes sold with sales price of home and value of improved lot reported					
		Total	Value of improved lot as a percent of sales price of home				
			Less than 10.0	10.0 to 14.9	15.0 to 19.9	20.0 to 24.9	25.0 and over
Number of homes (in thousands)							
All regions.....	448	343	27	95	122	60	40
Northeast.....	62	41	3	6	11	11	10
North Central.....	97	80	8	19	32	16	5
South.....	175	138	14	52	55	14	3
West.....	114	84	2	18	24	19	21
All types of financing ¹	448	343	27	95	122	60	40
Mortgage financing.....	404	316	24	87	112	56	37
FHA-insured.....	102	80	5	26	32	12	5
VA-guaranteed.....	56	41	1	13	17	6	4
Conventional.....	246	195	17	48	63	37	29
Cash and equivalent transactions...	23	18	2	4	7	2	2
Percent distribution							
All regions.....	(X)	100	8	28	35	18	12
Northeast.....	(X)	100	7	15	27	27	25
North Central.....	(X)	100	10	24	39	20	7
South.....	(X)	100	10	37	40	10	2
West.....	(X)	100	2	21	29	22	25
All types of financing ¹	(X)	100	8	28	35	18	12
Mortgage financing.....	(X)	100	7	28	35	18	12
FHA-insured.....	(X)	100	7	33	40	15	6
VA-guaranteed.....	(X)	100	4	31	42	15	9
Conventional.....	(X)	100	9	25	32	19	15
Cash and equivalent transactions...	(X)	100	13	24	39	11	12

^x Not applicable.

¹Includes homes sold with type of financing not reported.

Table 35. Median and Average Value of Improved Lot as a Percent of Sales Price for New Homes Sold, by Sales Price of Home: 1969

(Median and average percents computed from unrounded figures)

Region and type of financing	New homes sold with sales price of home and value of improved lot reported						
	Total	Sales price of home					
		Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over
Value of improved lot as a percent of sales price (median percent)							
All regions.....	17.1	13.2	16.2	16.0	17.1	17.6	19.9
Northeast.....	20.3	17.5	15.3	17.9	19.9	19.2	23.0
North Central.....	17.0	10.1	15.8	16.4	16.2	16.9	18.8
South.....	15.3	13.0	15.3	14.5	15.0	16.5	17.3
West.....	19.6	15.4	18.2	17.8	19.9	20.7	26.0
All types of financing ¹	17.1	13.2	16.2	16.0	17.1	17.6	19.9
Mortgage financing.....	17.1	13.4	16.2	16.0	17.2	17.7	19.9
FHA-insured.....	16.3	14.5	16.4	16.6	16.9	15.5	18.8
VA-guaranteed.....	16.9	13.8	16.8	16.8	18.0	17.2	19.6
Conventional.....	17.5	11.4	14.6	15.2	17.2	17.9	19.9
Cash and equivalent transactions...	16.6	12.2	15.9	16.0	16.1	16.7	20.4
Value of improved lot as a percent of sales price (average percent)							
All regions.....	18.9	14.0	16.2	16.3	19.0	18.3	21.6
Northeast.....	22.7	14.8	15.2	18.3	25.6	19.0	24.7
North Central.....	17.9	11.7	16.6	16.2	15.9	16.9	20.0
South.....	15.8	13.6	15.0	14.6	16.1	16.2	17.3
West.....	22.2	16.3	18.4	18.8	21.8	21.9	26.7
All types of financing ¹	18.9	14.0	16.2	16.3	19.0	18.3	21.6
Mortgage financing.....	18.8	14.2	16.2	16.3	18.6	18.4	21.6
FHA-insured.....	17.1	15.5	16.6	17.0	18.0	19.0	20.0
VA-guaranteed.....	18.0	13.8	16.7	17.3	20.4	19.2	22.1
Conventional.....	19.4	12.0	15.1	15.6	18.5	18.3	21.6
Cash and equivalent transactions...	19.9	12.0	14.4	16.2	24.5	16.2	22.4

¹Includes homes sold with type of financing not reported.

Table 36. New Homes Sold—Price Per Square Foot of Floor Area, by Sales Price: 1969

(Because of rounding, detail may not add to total. Medians and percents computed from unrounded figures)

Price per square foot of floor area including or excluding value of improved lot	Total	New homes sold with sales price of home, value of improved lot, and square feet of floor area reported							Median sales price (dollars)	
		Total	Sales price							
			Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over		
Number of homes (in thousands)										
New homes sold.....	448	328	26	71	69	57	41	70	125,300	
Percent distribution										
New homes sold.....	(X)	100	100	100	100	100	100	100	(X)	
Price Per Square Foot of Floor Area										
Including value of improved lot--										
Under \$10.00.....	(X)	14	5	5	3	1	(Z)	(Z)	17,600	
\$10.00 to \$11.99.....	(X)	26	6	8	5	4	1	1	19,000	
\$12.00 to \$13.99.....	(X)	46	5	14	10	7	5	3	21,600	
\$14.00 to \$15.99.....	(X)	66	4	20	13	12	8	9	23,700	
\$16.00 to \$17.99.....	(X)	66	1	14	18	11	9	15	25,500	
\$18.00 to \$19.99.....	(X)	48	(Z)	8	11	9	6	13	27,400	
\$20.00 to \$24.99.....	(X)	48	(Z)	3	8	11	8	19	31,600	
\$25.00 and over.....	(X)	14	-	(Z)	(Z)	2	3	9	>35,000	
Excluding value of improved lot--										
Under \$8.00.....	(X)	10	3	4	2	1	(Z)	1	18,100	
\$8.00 to \$9.99.....	(X)	28	6	8	6	4	2	2	20,000	
\$10.00 to \$11.99.....	(X)	66	8	18	13	12	8	7	22,700	
\$12.00 to \$13.99.....	(X)	85	3	23	18	15	10	16	24,500	
\$14.00 to \$15.99.....	(X)	69	1	13	16	11	10	19	27,200	
\$16.00 to \$17.99.....	(X)	37	(Z)	4	10	7	4	12	28,600	
\$18.00 and over.....	(X)	33	-	2	4	7	6	14	32,800	

X Not applicable. Z Fewer than 500 homes or less than 0.5 percent. - Represents zero. > Greater than.

¹This median sales price differs slightly from that shown for all new homes sold because the amount shown here relates only to homes reporting sales price of home, value of improved lot, and square feet of floor area.

Table 37. Median and Average Price Per Square Foot of Floor Area for New Homes Sold, by Sales Price: 1969

(Median and average amounts computed from unrounded figures)

Region and type of financing	New homes sold with sales price of home, value of improved lot, and square feet of floor area reported						
	Total	Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over
Median price per sq. ft. of floor area, including value of improved lot (in dollars)							
All regions.....	16.40	11.75	14.90	16.35	16.70	17.20	18.95
Northeast.....	18.10	14.50	16.70	16.35	18.25	17.80	20.10
North Central.....	18.70	10.30	17.05	18.70	19.20	19.15	19.75
South.....	15.00	11.85	14.30	15.50	15.30	15.65	17.50
West.....	16.45	12.20	15.15	15.85	16.80	17.30	19.05
All types of financing ¹	16.40	11.75	14.90	16.35	16.70	17.20	18.95
Mortgage financing.....	16.35	11.90	14.90	16.40	16.65	17.20	18.80
FHA-insured.....	15.10	13.05	15.00	16.20	15.75	16.40	18.15
VA-guaranteed.....	15.45	11.70	14.60	16.00	16.65	16.05	17.80
Conventional.....	17.20	10.85	14.95	16.65	17.00	17.30	18.80
Cash and equivalent transactions...	15.80	10.30	13.40	12.90	17.65	16.85	21.60
Median price per sq. ft. of floor area, excluding value of improved lot (in dollars)							
All regions.....	13.45	10.35	12.55	13.50	13.55	14.00	14.95
Northeast.....	14.45	11.50	14.35	13.65	14.10	14.55	14.80
North Central.....	15.50	9.50	14.05	15.55	16.10	15.80	16.00
South.....	12.70	10.45	12.15	13.20	13.10	13.05	14.70
West.....	12.85	10.25	12.45	12.55	12.80	12.90	14.10
All types of financing ¹	13.45	10.35	12.55	13.50	13.55	14.00	14.95
Mortgage financing.....	13.40	10.45	12.55	13.50	13.50	13.95	14.90
FHA-insured.....	12.55	11.00	12.65	13.25	12.95	12.95	15.40
VA-guaranteed.....	12.70	10.45	12.10	13.20	13.30	13.35	14.15
Conventional.....	14.05	9.75	12.85	13.80	13.80	14.15	14.90
Cash and equivalent transactions...	13.20	8.95	11.65	10.80	14.75	14.55	16.60
Average price per sq. ft. of floor area, including value of improved lot (in dollars)							
All regions.....	16.30	11.65	14.20	15.20	15.95	16.55	18.85
Northeast.....	17.60	13.05	15.35	14.65	16.40	17.25	19.25
North Central.....	18.20	10.35	15.60	17.40	18.10	18.35	19.75
South.....	14.90	11.85	13.70	14.45	14.80	14.90	17.35
West.....	16.30	11.50	14.20	14.85	15.80	16.80	19.50
All types of financing ¹	16.30	11.65	14.20	15.20	15.95	16.55	18.85
Mortgage financing.....	16.30	11.80	14.25	15.25	15.95	16.55	18.70
FHA-insured.....	14.70	12.20	14.30	15.05	15.25	16.60	18.55
VA-guaranteed.....	15.05	11.80	13.95	15.25	15.60	16.50	17.70
Conventional.....	17.05	11.10	14.40	15.35	16.20	16.55	18.75
Cash and equivalent transactions...	16.25	10.70	12.95	13.10	16.20	16.90	20.65
Average price per sq. ft. of floor area, excluding value of improved lot (in dollars)							
All regions.....	13.45	10.00	11.95	12.90	13.25	13.75	14.95
Northeast.....	14.00	10.20	13.00	12.45	12.85	14.20	14.70
North Central.....	15.10	9.05	13.30	14.70	15.25	15.35	15.95
South.....	12.75	10.25	11.80	12.60	12.85	12.65	14.60
West.....	12.70	9.65	11.40	11.95	12.55	13.05	14.45
All types of financing ¹	13.45	10.00	11.95	12.90	13.25	13.75	14.95
Mortgage financing.....	13.40	10.15	12.00	12.95	13.25	13.75	14.85
FHA-insured.....	12.30	10.35	12.00	12.70	12.80	13.75	15.20
VA-guaranteed.....	12.50	10.25	11.70	12.75	13.15	13.50	13.80
Conventional.....	13.95	9.65	12.25	13.15	13.40	13.75	14.85
Cash and equivalent transactions...	13.30	8.45	10.90	10.70	13.90	13.85	16.20

¹Includes homes sold with type of financing not reported.

Table 38. New Homes Sold—Sales Price Per Square Foot of Floor Area, by Region and Type of Financing: 1963 to 1969

(These data include value of improved lot. Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region and type of financing	Number of homes (in thousands)						Percent distribution of homes with price per square foot of floor area reported											
	Total	Sales price and sq. ft. of floor area reported																
		Price per square foot of floor area																
Total	Total	Under \$10.00	\$10.00 to \$13.99	\$14.00 to \$17.99	\$18.00 to \$19.99	\$20.00 and over	Total	Under \$10.00	\$10.00 to \$13.99	\$14.00 to \$17.99	\$18.00 to \$19.99	\$20.00 and over						
UNITED STATES																		
1963.....	560	434	57	210	135	18	15	100	13	48	31	4						
1964.....	565	433	52	214	129	19	19	100	12	49	30	4						
1965.....	575	473	52	222	148	27	23	100	11	47	31	6						
1966.....	461	373	33	156	132	24	27	100	9	42	35	6						
1967.....	487	384	26	142	157	31	27	100	7	37	41	8						
1968.....	490	394	23	115	167	43	45	100	6	29	42	11						
1969 ¹	448	328	14	71	132	48	62	100	4	22	40	15						
Northeast																		
1963.....	87	57	6	17	24	5	5	100	11	30	42	8						
1964.....	90	58	7	20	23	4	4	100	13	34	39	7						
1965.....	94	71	8	24	25	7	5	100	12	34	36	10						
1966.....	84	64	6	19	25	7	7	100	9	30	39	10						
1967.....	77	55	4	16	19	7	9	100	8	29	35	13						
1968.....	73	57	3	11	21	9	13	100	5	20	37	15						
1969 ¹	62	39	1	6	12	5	14	100	3	14	32	14						
North Central																		
1963.....	134	108	9	42	44	8	5	100	8	39	41	7						
1964.....	146	113	6	45	47	8	7	100	5	40	42	6						
1965.....	142	117	6	42	50	10	9	100	5	36	43	9						
1966.....	113	82	3	23	40	9	7	100	3	28	49	10						
1967.....	112	73	3	16	36	11	8	100	4	21	49	15						
1968.....	119	83	3	14	33	14	18	100	4	17	40	17						
1969 ¹	97	76	2	8	21	18	26	100	2	11	28	24						
South																		
1963.....	199	153	31	96	23	1	2	100	20	63	15	1						
1964.....	200	150	31	97	19	2	2	100	20	65	12	1						
1965.....	210	171	27	108	31	2	3	100	16	63	18	1						
1966.....	166	139	19	84	31	2	4	100	13	60	22	2						
1967.....	179	147	14	78	49	3	5	100	9	53	33	2						
1968.....	177	147	11	68	58	6	5	100	7	46	39	4						
1969 ¹	175	131	6	43	64	10	8	100	4	33	49	8						
West																		
1963.....	141	116	10	54	44	4	3	100	9	47	38	4						
1964.....	129	112	8	52	41	5	6	100	7	46	36	5						
1965.....	129	115	11	48	41	7	7	100	10	42	36	7						
1966.....	99	88	6	30	36	6	9	100	7	34	42	7						
1967.....	119	108	5	32	53	10	8	100	5	30	49	9						
1968.....	121	107	6	23	55	14	10	100	6	21	51	13						
1969 ¹	114	82	5	15	34	14	14	100	7	18	42	17						

See footnotes at end of table.

Table 38. New Homes Sold—Sales Price Per Square Foot of Floor Area, by Region and Type of Financing: 1963 to 1969—Continued

(These data include value of improved lot. Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region and type of financing	Number of homes (in thousands)						Percent distribution of homes with price per square foot of floor area reported						
	Total	Sales price and sq. ft. of floor area reported											
		Total	Price per square foot of floor area					Total	Under \$10.00	\$10.00 to \$13.99	\$14.00 to \$17.99	\$18.00 to \$19.99	\$20.00 and over
ALL TYPES OF FINANCING ²													
1963.....	560	434	57	210	135	18	15	100	13	48	31	4	3
1964.....	565	433	52	214	129	19	19	100	12	49	30	4	4
1965.....	575	473	52	222	148	27	23	100	11	47	31	6	5
1966.....	461	373	33	156	132	24	27	100	9	42	35	6	7
1967.....	487	384	26	142	157	31	27	100	7	37	41	8	7
1968.....	490	394	23	115	167	43	45	100	6	29	42	11	11
1969 ¹	448	328	14	71	132	48	62	100	4	22	40	15	19
FHA-insured													
1963.....	134	110	18	62	28	2	1	100	16	56	25	2	1
1964.....	120	100	17	60	21	1	1	100	17	60	21	1	1
1965.....	134	116	18	69	25	2	1	100	16	60	22	2	1
1966.....	85	75	9	40	23	2	1	100	12	54	31	2	1
1967.....	99	82	7	37	33	2	1	100	9	46	40	4	2
1968.....	93	76	7	30	31	5	2	100	9	39	41	7	3
1969 ¹	102	77	4	23	34	9	6	100	6	30	44	12	8
VA-guaranteed													
1963.....	64	52	6	29	16	1	1	100	11	55	30	2	1
1964.....	53	43	5	26	10	1	(z)	100	12	61	24	2	1
1965.....	40	36	4	21	9	1	1	100	12	57	25	4	2
1966.....	50	46	4	25	15	1	1	100	9	54	34	1	1
1967.....	71	64	3	30	27	3	1	100	5	47	42	4	2
1968.....	63	54	3	19	26	3	2	100	6	36	49	6	3
1969 ¹	56	40	2	11	20	5	4	100	5	26	48	11	9
Conventional													
1963.....	296	234	29	102	79	13	11	100	12	44	34	6	5
1964.....	334	258	25	114	88	15	15	100	10	44	34	6	6
1965.....	339	284	25	118	102	21	19	100	9	41	36	7	7
1966.....	264	221	16	80	85	19	22	100	7	36	38	9	10
1967.....	265	208	13	65	89	22	20	100	6	31	43	11	10
1968.....	290	235	11	58	99	31	36	100	5	25	42	13	15
1969 ¹	246	184	5	32	70	31	45	100	3	17	38	17	25
Cash ³													
1963.....	28	22	3	9	7	1	2	100	15	43	31	5	5
1964.....	23	17	2	7	4	1	2	100	15	45	25	4	10
1965.....	30	25	5	9	8	2	1	100	19	35	31	9	6
1966.....	26	20	3	8	5	2	2	100	14	38	27	8	12
1967.....	25	20	3	7	6	2	3	100	13	32	29	9	16
1968.....	24	19	2	6	7	2	3	100	8	31	35	10	16
1969 ¹	23	17	2	5	5	2	5	100	11	27	27	9	27

Z Fewer than 500 homes or less than 0.5 percent.

¹For 1969 distribution by price per square foot excluding value of improved lot see table 36.

²Includes homes sold with type of financing not reported.

³Includes cash and equivalent transactions.

CHART 16.--Median Sales Price Per Square Foot of Floor Area for New Homes Sold

(Includes value of lot; in 1969, price excluding value of improved lot is shown in lower portion of bar)

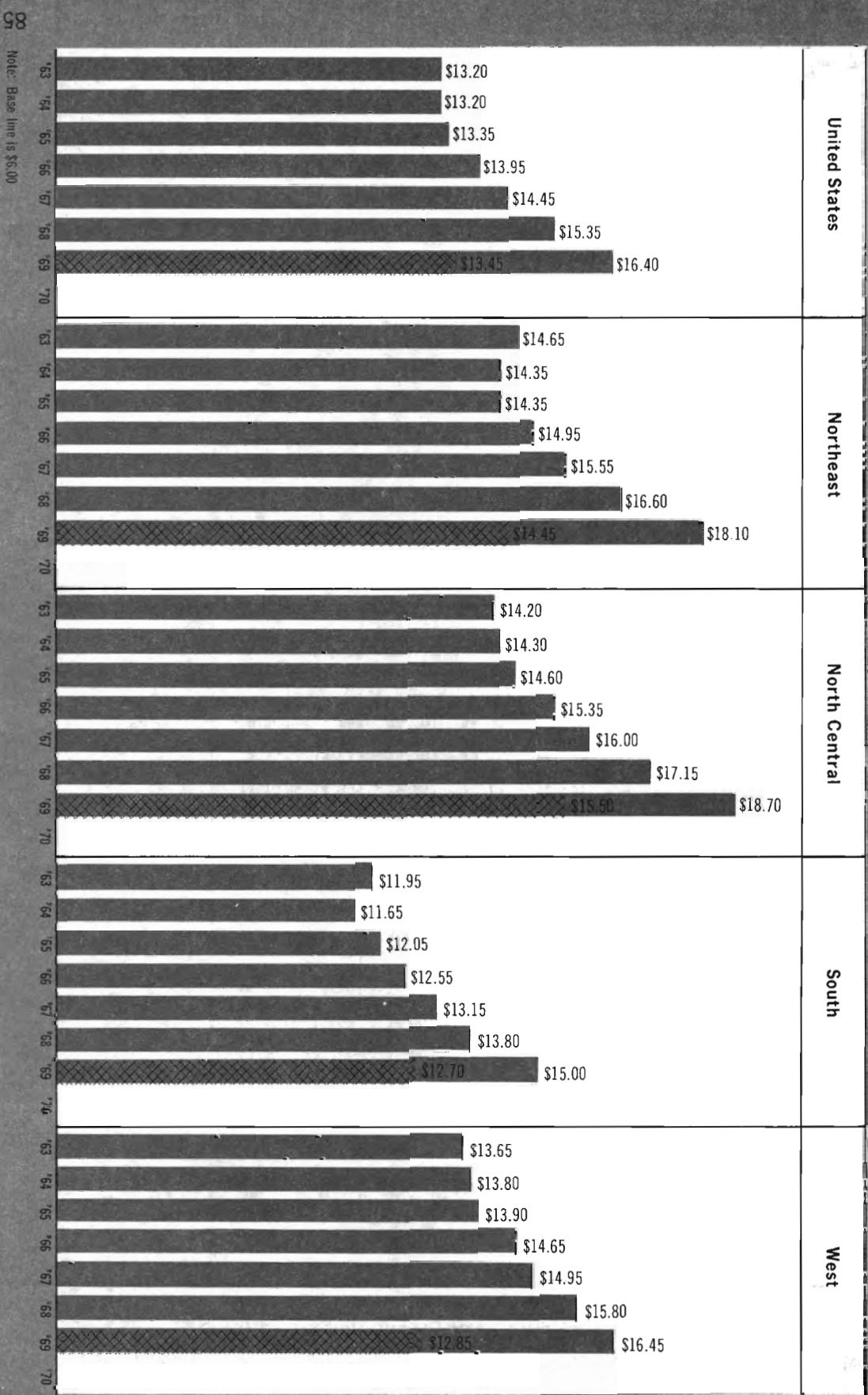


Table 39. Median and Average Sales Price Per Square Foot of Floor Area for New Homes Sold, by Region and Type of Financing: 1963 to 1969

(Median and average amounts computed from unrounded figures)

Year	Region					All types of financing ¹	Type of financing				Cash and equivalent transactions
	All regions	North-east	North Central	South	West		Total	FHA-insured	VA-guaranteed	Conventional	
Median price per square foot of floor area, including value of improved lot (in dollars)											
1963.....	13.20	14.65	14.20	11.95	13.65	13.20	13.15	12.60	13.00	13.55	13.35
1964.....	13.20	14.35	14.30	11.65	13.80	13.20	13.20	12.40	12.60	13.70	13.30
1965.....	13.35	14.35	14.60	12.05	13.90	13.35	13.35	12.40	12.80	13.00	13.60
1966.....	13.95	14.95	15.35	12.55	14.65	13.95	13.90	12.90	13.25	14.60	13.80
1967.....	14.45	15.55	16.00	13.15	14.95	14.45	14.45	13.70	13.90	15.00	14.50
1968.....	15.35	16.60	17.15	13.80	15.80	15.35	15.35	14.15	14.60	15.95	15.30
1969.....	16.40	18.10	18.70	15.00	16.45	16.40	16.35	15.10	15.45	17.20	15.80
Median price per square foot of floor area, excluding value of improved lot (in dollars)											
1969.....	13.45	14.45	15.50	12.70	12.85	13.45	13.40	12.55	12.70	14.05	13.20
Average price per square foot of floor area, including value of improved lot (in dollars)											
1963.....	13.65	14.95	14.75	12.15	14.05	13.65	(NA)	(NA)	(NA)	(NA)	(NA)
1964.....	13.85	14.60	14.90	12.30	14.55	13.85	(NA)	(NA)	(NA)	(NA)	(NA)
1965.....	14.10	14.80	15.25	12.70	14.75	14.10	(NA)	(NA)	(NA)	(NA)	(NA)
1966.....	14.60	15.45	15.70	13.05	15.35	14.60	(NA)	(NA)	(NA)	(NA)	(NA)
1967.....	14.80	15.65	16.10	13.35	15.35	14.80	(NA)	(NA)	(NA)	(NA)	(NA)
1968.....	16.00	17.25	17.50	14.45	16.30	16.00	(NA)	(NA)	(NA)	(NA)	(NA)
1969.....	16.30	17.60	18.20	14.90	16.30	16.30	16.30	14.70	15.05	17.05	16.25
Average price per square foot of floor area, excluding value of improved lot (in dollars)											
1969.....	13.45	14.00	15.10	12.75	12.70	13.45	13.40	12.30	12.50	13.95	13.30

NA Not available.

¹Includes homes sold with type of financing not reported.

Table 40. New Homes Sold—Selected Characteristics by Sales Price: 1969

(Because of rounding, detail may not add to total. Medians and percents computed from unrounded figures)

Characteristic	Total	New homes sold with sales price reported							Median sales price (dollars)
		Total	Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over	
		Number of homes (in thousands)							
New homes sold.....	448	428	24	88	92	76	54	94	\$25,600
Type of financing reported.....	427	414	23	86	89	74	52	90	25,600
Mortgage financing.....	404	391	21	81	86	70	49	85	25,600
FHA-insured.....	102	100	11	44	25	13	5	1	19,300
VA-guaranteed.....	56	55	3	18	19	9	4	2	21,800
Conventional.....	246	237	7	19	42	47	41	82	30,400
Cash and equivalent transactions.....	23	22	2	5	4	4	3	5	26,200
Floor area reported.....	417	402	24	84	87	72	51	84	25,400
Under 1,000 sq. ft.....	24	24	7	14	2	(Z)	(Z)	(Z)	16,400
1,000 to 1,199 sq. ft.....	70	68	10	32	16	6	2	1	18,700
1,200 to 1,399 sq. ft.....	62	60	4	18	24	9	3	2	21,400
1,400 to 1,599 sq. ft.....	56	54	2	10	18	15	5	4	24,400
1,600 to 1,999 sq. ft.....	88	84	1	7	19	26	19	13	27,900
2,000 to 2,399 sq. ft.....	64	61	(Z)	2	5	10	15	29	34,400
2,400 sq. ft. and over.....	52	51	(Z)	(Z)	2	5	7	36	>35,000
Bedrooms reported.....	441	424	24	87	92	76	53	92	25,600
2 bedrooms or less.....	35	34	6	13	6	6	1	2	19,300
3 bedrooms.....	268	256	17	69	74	47	26	23	22,900
4 bedrooms or more.....	138	133	1	5	12	22	26	68	>35,000
Bathrooms reported.....	442	424	24	87	92	76	53	92	25,600
1 bathroom.....	71	67	16	32	13	4	1	(Z)	17,200
1-1/2 bathrooms.....	91	87	4	29	26	16	8	5	22,000
2 bathrooms.....	176	169	3	25	47	43	26	23	26,000
2-1/2 bathrooms.....	68	66	—	(Z)	4	8	13	41	>35,000
3 bathrooms or more.....	37	35	(Z)	1	2	4	5	23	>35,000
Type of foundation reported....	436	419	24	86	91	74	53	92	25,600
Full or partial basement.....	174	166	1	19	32	32	28	54	29,800
Slab.....	164	159	15	40	34	29	16	24	23,500
Crawl space.....	99	95	7	27	25	14	9	14	22,700
Fireplaces reported.....	407	393	22	81	85	70	50	86	25,700
No fireplace.....	225	217	21	71	60	33	15	16	21,300
1 fireplace.....	164	158	1	9	23	34	32	60	31,900
2 fireplaces or more.....	19	19	—	(Z)	2	3	3	11	>35,000
Stories.....	441	424	24	87	92	75	53	93	25,600
1 story.....	286	274	22	79	71	46	26	30	22,500
2 stories or more ¹	99	96	2	4	11	16	17	45	34,300
Split level.....	56	54	(Z)	4	10	13	10	17	30,300

See footnotes at end of table.

Table 40. New Homes Sold—Selected Characteristics by Sales Price: 1969--Continued

(Because of rounding, detail may not add to total. Medians and percents computed from unrounded figures)

Characteristic	Total	New homes sold with sales price reported							Median sales price (dollars)
		Total	Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over	
Percent distribution									
New homes sold.....	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Type of financing reported.....	100	100	100	100	100	100	100	100	(x)
Mortgage financing.....	95	95	91	95	96	94	95	94	(x)
FHA-insured.....	24	24	47	51	28	18	9	1	(x)
VA-guaranteed.....	13	13	11	21	21	13	7	2	(x)
Conventional.....	58	57	32	23	47	63	78	91	(x)
Cash and equivalent transactions.....	5	5	9	5	4	6	5	6	(x)
Floor area reported.....	100	100	100	100	100	100	100	100	(x)
Under 1,000 sq. ft.....	6	6	29	17	2	1	(z)	(z)	(x)
1,000 to 1,199 sq. ft.....	17	17	42	39	19	9	4	1	(x)
1,200 to 1,399 sq. ft.....	15	15	17	22	27	12	6	2	(x)
1,400 to 1,599 sq. ft.....	13	13	8	11	21	21	10	5	(x)
1,600 to 1,999 sq. ft.....	21	21	3	9	22	36	37	15	(x)
2,000 to 2,399 sq. ft.....	15	15	(z)	2	6	14	29	34	(x)
2,400 sq. ft. and over.....	13	13	(z)	(z)	3	7	14	43	(x)
Bedrooms reported.....	100	100	100	100	100	100	100	100	(x)
2 bedrooms or less.....	8	8	26	15	7	8	3	2	(x)
3 bedrooms.....	61	61	72	79	81	63	49	25	(x)
4 bedrooms or more.....	31	31	3	6	13	30	48	73	(x)
Bathrooms reported.....	100	100	100	100	100	100	100	100	(x)
1 bathroom.....	16	16	68	37	14	5	2	(z)	(x)
1-1/2 bathrooms.....	21	21	15	33	28	21	15	5	(x)
2 bathrooms.....	40	40	14	28	51	58	49	25	(x)
2-1/2 bathrooms.....	15	16	-	(z)	4	10	25	44	(x)
3 bathrooms or more.....	8	8	2	1	2	6	9	25	(x)
Type of foundation reported....	100	100	100	100	100	100	100	100	(x)
Full or partial basement.....	40	39	5	22	35	43	52	59	(x)
Slab.....	38	38	64	47	38	39	31	26	(x)
Crawl space.....	23	23	31	31	27	18	17	15	(x)
Fireplaces reported.....	100	100	100	100	100	100	100	100	(x)
No fireplace.....	55	55	97	89	71	46	30	19	(x)
1 fireplace.....	40	40	3	11	27	49	64	69	(x)
2 fireplaces or more.....	5	5	-	1	2	5	5	12	(x)
Stories reported.....	100	100	100	100	100	100	100	100	(x)
1 story.....	65	65	93	91	78	61	49	32	(x)
2 stories or more ¹	22	23	6	5	12	22	32	49	(x)
Split level.....	13	13	(z)	4	10	17	19	19	(x)

See footnotes at end of table.

Table 40. New Homes Sold—Selected Characteristics by Sales Price: 1969—Continued

(Because of rounding, detail may not add to total. Medians and percents computed from unrounded figures)

Characteristic	Total	New homes sold with sales price reported							Median sales price (dollars)
		Total	Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over	
Number of homes (in thousands)—Continued									
Type of parking facility reported.....	438	421	23	86	91	75	53	92	25,700
Garage.....	315	303	5	43	67	59	46	82	28,100
1 car.....	79	75	5	26	23	11	5	5	21,500
2 cars or more.....	236	227	1	17	43	48	41	77	30,500
Carport.....	64	61	11	21	12	7	4	6	19,400
Neither garage nor carport ²	59	57	7	22	12	9	3	4	20,100
Type of exterior wall material reported.....	424	409	23	83	89	72	51	90	25,700
Brick.....	166	159	11	38	38	26	17	30	24,000
Wood or wood products.....	101	96	4	17	17	17	14	27	27,900
Stucco.....	56	55	1	5	11	12	9	16	29,000
Aluminum siding.....	27	26	(Z)	5	5	5	5	6	27,500
Asbestos shingle.....	24	24	1	3	6	5	3	6	27,100
Cinderblock, cement block, stone, and other.....	51	49	5	15	11	8	4	6	22,000
Type of heating system reported.....	424	410	23	83	90	73	51	90	25,600
Central heating.....	374	361	15	63	81	68	49	86	26,600
Warm air furnace, with ducts.....	345	334	15	62	77	61	43	76	26,100
Hot water or steam.....	29	27	(Z)	2	3	6	6	10	31,700
Built-in heating.....	47	46	7	19	9	5	2	3	19,000
Electric baseboard, panel, or radiant.....	32	31	3	12	7	4	2	2	20,000
Room or space heater, floor or wall furnace, and other types.....	16	15	4	7	2	1	(Z)	1	17,400
None.....	3	3	(Z)	(Z)	(Z)	(Z)	(Z)	1	29,800
Type of heating fuel reported..	437	420	24	87	91	75	53	91	25,600
Gas.....	323	311	17	59	67	56	41	71	26,100
Electricity.....	88	85	6	25	21	14	8	12	23,100
Oil.....	24	23	1	3	4	4	4	7	30,200
Other types ³	1	1	-	(Z)	(Z)	(Z)	(Z)	(Z)	23,700
Inclusion or exclusion of facility or appliance in sale price reported									
Facility—central air conditioning....	433	417	24	85	90	75	53	91	25,600
Included in sales price.....	171	165	7	27	39	31	22	39	26,500
Not included in sales price.....	262	252	16	58	52	44	31	52	25,100
Appliance—stove.....	438	421	24	86	91	75	53	92	25,600
Included in sales price.....	387	374	14	68	81	70	51	90	26,800
Not included in sales price.....	50	47	10	18	11	5	2	1	18,600
Appliance—dishwasher.....	435	419	24	85	91	74	53	92	25,700
Included in sales price.....	224	216	1	11	35	47	41	80	31,600
Not included in sales price.....	212	204	23	74	55	27	12	12	20,400
Appliance—refrigerator.....	433	417	24	85	90	74	53	91	25,600
Included in sales price.....	39	38	2	6	6	7	6	11	28,600
Not included in sales price.....	394	379	22	79	84	67	47	80	25,300

See footnotes at end of table.

Table 40. New Homes Sold—Selected Characteristics by Sales Price: 1969—Continued

(Because of rounding, detail may not add to total. Medians and percents computed from unrounded figures)

Characteristic	Total	New homes sold with sales price reported							Median sales price (dollars)
		Total	Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over	
Percent distribution--Continued									
Type of parking facility reported.....	100	100	100	100	100	100	100	100	(X)
Garage.....	72	72	23	50	73	79	87	89	(X)
1 car.....	18	18	20	30	26	15	10	6	(X)
2 cars or more.....	54	54	4	20	48	64	77	84	(X)
Carport.....	15	14	48	25	13	9	7	6	(X)
Neither garage nor carport ²	13	14	29	25	14	12	6	4	(X)
Type of exterior wall material reported.....	100	100	100	100	100	100	100	100	(X)
Brick.....	39	39	49	46	43	35	32	33	(X)
Wood or wood products.....	24	24	18	20	20	23	28	29	(X)
Stucco.....	13	13	6	6	13	17	18	18	(X)
Aluminum siding.....	6	6	2	6	6	7	9	6	(X)
Asbestos shingle.....	6	6	4	4	6	7	6	6	(X)
Cinderblock, cement block, stone, and other.....	12	12	21	18	13	11	7	7	(X)
Type of heating system reported.....	100	100	100	100	100	100	100	100	(X)
Central heating.....	88	88	67	76	90	93	95	95	(X)
Warm air furnace, with ducts.....	81	82	66	74	86	84	84	85	(X)
Hot water or steam.....	7	7	1	2	4	9	11	11	(X)
Built-in heating.....	11	11	32	23	10	7	5	3	(X)
Electric baseboard, panel, or radiant.....	8	8	14	15	8	6	4	3	(X)
Room or space heater, floor or wall furnace, and other types.....	4	4	18	9	2	1	1	1	(X)
None.....	1	1	2	1	(Z)	1	1	1	(X)
Type of heating fuel reported..	100	100	100	100	100	100	100	100	(X)
Gas.....	74	74	71	68	73	75	77	78	(X)
Electricity.....	20	20	26	28	23	19	14	13	(X)
Oil.....	6	5	3	3	4	6	8	8	(X)
Other types ³	(Z)	(Z)	-	1	(Z)	(Z)	(Z)	(Z)	(X)
Inclusion or exclusion of facility or appliance in sale price reported									
Facility—central air conditioning....	100	100	100	100	100	100	100	100	(X)
Included in sales price.....	39	40	31	32	43	41	41	43	(X)
Not included in sales price.....	61	60	69	68	57	59	59	57	(X)
Appliance—stove.....	100	100	100	100	100	100	100	100	(X)
Included in sales price.....	89	89	59	79	88	93	96	98	(X)
Not included in sales price.....	11	11	41	21	12	7	4	2	(X)
Appliance—dishwasher.....	100	100	100	100	100	100	100	100	(X)
Included in sales price.....	51	51	3	13	39	63	77	87	(X)
Not included in sales price.....	49	49	97	87	61	37	23	13	(X)
Appliance—refrigerator.....	100	100	100	100	100	100	100	100	(X)
Included in sales price.....	9	9	7	8	6	10	12	12	(X)
Not included in sales price.....	91	91	93	92	94	90	88	88	(X)

- Represents zero. X Not applicable. Z Fewer than 500 homes or less than 0.5 percent. > Greater than.

¹Includes 2,000 homes with 1-1/2 stories and 2,000 with 2-1/2 or 3 stories.²Includes homes with private driveways.³Includes negligible number of homes with no heating fuel.

Table 41. New Homes for Sale, by Region and Intended Sales Price: End of Year 1969

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region	Total	New homes for sale with intended sales price reported								
		Total	Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 to \$39,999	\$40,000 to \$49,999	\$50,000 and over
Number of homes (in thousands)										
United States.....	228	175	10	32	33	32	21	18	17	12
Northeast.....	39	23	1	2	3	4	3	3	4	3
North Central.....	52	35	1	4	8	6	5	3	4	3
South.....	85	72	7	17	15	12	7	6	5	3
West.....	53	46	1	8	8	10	6	5	3	3
Percent distribution by region										
United States.....	100	100	100	100	100	100	100	100	100	100
Northeast.....	17	13	9	7	8	11	16	15	26	26
North Central.....	23	20	9	14	23	20	22	19	25	24
South.....	37	41	68	53	44	37	35	36	29	22
West.....	23	26	14	26	25	32	27	30	19	27
Percent distribution by intended sales price										
United States.....	(X)	100	6	18	19	19	12	10	10	7
Northeast.....	(X)	100	4	10	11	16	14	12	19	14
North Central.....	(X)	100	3	13	22	18	13	10	12	9
South.....	(X)	100	9	23	20	17	10	9	7	4
West.....	(X)	100	3	18	18	23	12	12	7	7

X Not applicable.

Table 42. New Homes for Sale by Intended Sales Price: End of Each Year 1963 to 1969

(Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Year	Total	New homes for sale with intended sales price reported								
		Total	Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 to \$39,999	\$40,000 to \$49,999	\$50,000 and over
Number of homes (in thousands)										
1963.....	264	201	55	62	38	146	(NA)	(NA)	(NA)	(NA)
1964.....	250	219	52	63	45	158	(NA)	(NA)	(NA)	(NA)
1965.....	227	199	32	57	39	30	15	9	10	6
1966.....	195	170	20	44	34	28	18	9	11	6
1967.....	189	150	16	34	33	24	16	11	9	7
1968.....	219	165	12	38	35	30	18	14	10	8
1969.....	228	175	10	32	33	32	21	18	17	12
Percent distribution										
1963.....	(X)	100	27	31	19	123	(NA)	(NA)	(NA)	(NA)
1964.....	(X)	100	24	29	21	127	(NA)	(NA)	(NA)	(NA)
1965.....	(X)	100	16	29	20	15	7	5	5	3
1966.....	(X)	100	12	26	20	16	11	5	6	3
1967.....	(X)	100	11	22	22	16	10	7	6	5
1968.....	(X)	100	7	23	21	18	11	8	6	5
1969.....	(X)	100	6	18	19	19	12	10	10	7

X Not applicable. NA Not available.

*Includes \$25,000 and over.

Table 43. Median Intended Sales Price of New Homes for Sale, by Region: End of Each Year 1963 to 1969

(Median amounts computed from unrounded figures)

Region	Median intended sales price (in dollars)						
	1963	1964	1965	1966	1967	1968	1969
United States.....	18,700	19,600	21,300	22,800	23,600	24,600	27,000
Northeast.....	21,000	20,800	22,200	23,000	26,000	29,000	33,200
North Central.....	18,400	19,100	21,400	23,400	23,000	24,300	28,500
South.....	15,700	17,100	18,000	19,500	20,800	21,800	24,200
West.....	20,400	22,700	25,700	27,000	27,100	26,300	27,500

Table 44. Disposition of New Homes Offered for Sale, by Sales Price or Intended Sales Price: 1969

(Because of rounding, detail may not add to totals. Percents computed from unrounded figures)

Market status and year	Total new homes	Sales price or intended sales price										
		Total	Under \$15,000	\$15,000 to \$17,499	\$17,500 to \$19,999	\$20,000 to \$22,499	\$22,500 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 to \$39,999	\$40,000 to \$49,999	\$50,000 and over
New homes offered for sale and new homes sold or transferred (in thousands)												
Homes offered for sale during 1969.....	708	627	36	58	67	63	67	113	77	60	53	32
Homes for sale on Jan. 1, 1969.....	219	165	12	17	21	20	15	30	18	14	10	8
Homes brought into sales market during 1969 ¹	489	462	24	41	46	43	53	83	59	46	42	25
Disposition of homes offered for sale during 1969.....	708	627	36	58	67	63	67	113	77	60	53	32
Homes sold during year....	448	428	24	42	46	44	49	76	54	40	34	19
Homes transferred during year ²	32	24	2	3	3	3	2	4	3	2	2	1
Homes continued on sales market, for sale on Dec. 31, 1969.....	228	175	10	13	18	16	17	32	21	18	17	12
Percent distribution by market status												
Homes offered for sale during 1969.....	100	100	100	100	100	100	100	100	100	100	100	100
Homes for sale on Jan. 1, 1969.....	31	26	34	30	31	32	22	27	23	23	20	24
Homes brought into sales market during 1969 ¹	69	74	66	70	69	68	78	73	77	77	80	76
Disposition of homes offered for sale during 1969.....	100	100	100	100	100	100	100	100	100	100	100	100
Homes sold during year....	63	68	67	73	68	69	72	67	70	66	65	59
Homes transferred during year ²	4	4	5	4	5	5	3	4	3	3	3	3
Homes continued on sales market, for sale on Dec. 31, 1969.....	32	28	28	23	27	26	25	29	27	30	32	37
Percent distribution by sales price or intended sales price												
Homes offered for sale during 1969.....	(X)	100	6	9	11	10	11	18	12	10	8	5
Homes for sale on Jan. 1, 1969.....	(X)	100	7	10	13	12	9	18	11	8	6	5
Homes brought into sales market during 1969 ¹	(X)	100	5	9	10	9	11	18	13	10	9	5
Disposition of homes offered for sale during 1969.....	(X)	100	6	9	11	10	11	18	12	10	8	5
Homes sold during year....	(X)	100	6	10	11	10	11	18	13	9	8	4
Homes transferred during year ²	(X)	100	7	10	13	12	9	18	11	8	6	5
Homes continued on sales market, for sale on Dec. 31, 1969.....	(X)	100	6	8	10	9	9	19	12	10	10	7

X Not applicable.

¹Represents new homes offered for sale for the first time in 1969. Includes homes: authorized in 1969 whether or not started by the end of the year and not sold during any previous year; sold in 1969 and not authorized by permits until 1970 (most of these were not started in 1969). Excludes homes: authorized and sold in 1968 but started in 1969; sold in 1968 but authorized in 1969; and authorized and sold in 1970 but started in 1969.

²These data include homes originally intended for sale but which were later transferred to the category "homes started for owner occupancy on owners' land," or to the rental market; converted to 2 or more housing units or to a non-residential building; or removed because plans to build were abandoned. Distribution by intended sales price estimated from that reported for homes for sale on January 1 of 1969.

CHAPTER 4

Contractor-Built Homes Started

Contents

Chart

17. Median Contract Price of Contractor-Built Homes Started for the United States, by Location	96
18. Median Contract Price Per Square Foot of Floor Area for Contractor-Built Homes Started	99

Table

45. Contractor-Built Homes Started—Location by Contract Price: 1969	95
46. Contractor-Built Homes Started by Contract Price: 1963 to 1969 .	95
47. Median and Average Contract Price for Contractor-Built Homes Started, by Location: 1963 to 1969	97
48. Median and Average Contract Price for Contractor-Built Homes Started, by Type of Financing: 1963 to 1969	97
49. Contractor-Built Homes Started—Price Per Square Foot of Floor Area, by Contract Price: 1969	98
50. Median and Average Contract Price Per Square Foot of Floor Area for Contractor-Built Homes Started, by Contract Price: 1969	100
51. Contractor-Built Homes Started—Contract Price Per Square Foot of Floor Area, by Region and Type of Financing: 1963 to 1969 .	101
52. Median Contract Price Per Square Foot of Floor Area for Contractor-Built Homes Started, by Region and Type of Financing: 1963 to 1969	103
53. Contractor-Built Homes Started—Selected Characteristics by Contract Price: 1969	104

Table 45. Contractor-Built Homes Started—Location by Contract Price: 1969

(Contract price excludes value of lot. Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Location	Total	Contractor-built homes started with contract price reported								
		Total	Under \$12,500	\$12,500 to \$14,999	\$15,000 to \$17,499	\$17,500 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$39,999	\$40,000 and over
Number of homes (in thousands)										
UNITED STATES.....	170	137	23	12	17	15	22	17	16	16
Inside SMSA's.....	70	57	3	3	6	7	9	9	10	11
Outside SMSA's.....	101	80	20	9	12	8	13	8	6	5
Northeast.....	32	23	1	1	5	3	4	4	3	3
North Central.....	35	26	(Z)	1	2	3	6	4	5	5
South.....	85	72	19	8	10	7	9	7	6	6
West.....	19	15	2	2	1	1	3	2	2	3
Percent distribution by location										
UNITED STATES.....	100	100	100	100	100	100	100	100	100	100
Inside SMSA's.....	41	42	13	23	34	46	42	53	64	67
Outside SMSA's.....	59	58	87	77	66	54	58	47	36	33
Northeast.....	19	17	4	11	26	21	18	23	16	18
North Central.....	20	19	2	7	11	22	29	26	30	29
South.....	50	53	84	70	59	48	42	42	39	35
West.....	11	11	10	13	4	9	11	10	15	19
Percent distribution by contract price										
UNITED STATES.....	(X)	100	16	9	13	11	16	12	11	12
Inside SMSA's.....	(X)	100	5	5	10	12	17	16	17	19
Outside SMSA's.....	(X)	100	24	12	14	10	16	10	7	7
Northeast.....	(X)	100	4	6	20	14	17	17	11	12
North Central.....	(X)	100	2	3	7	12	24	16	18	17
South.....	(X)	100	26	12	14	10	13	10	8	8
West.....	(X)	100	14	10	5	9	16	11	15	19

X Not applicable.

Z Fewer than 500 homes.

Table 46. Contractor-Built Homes Started by Contract Price: 1963 to 1969

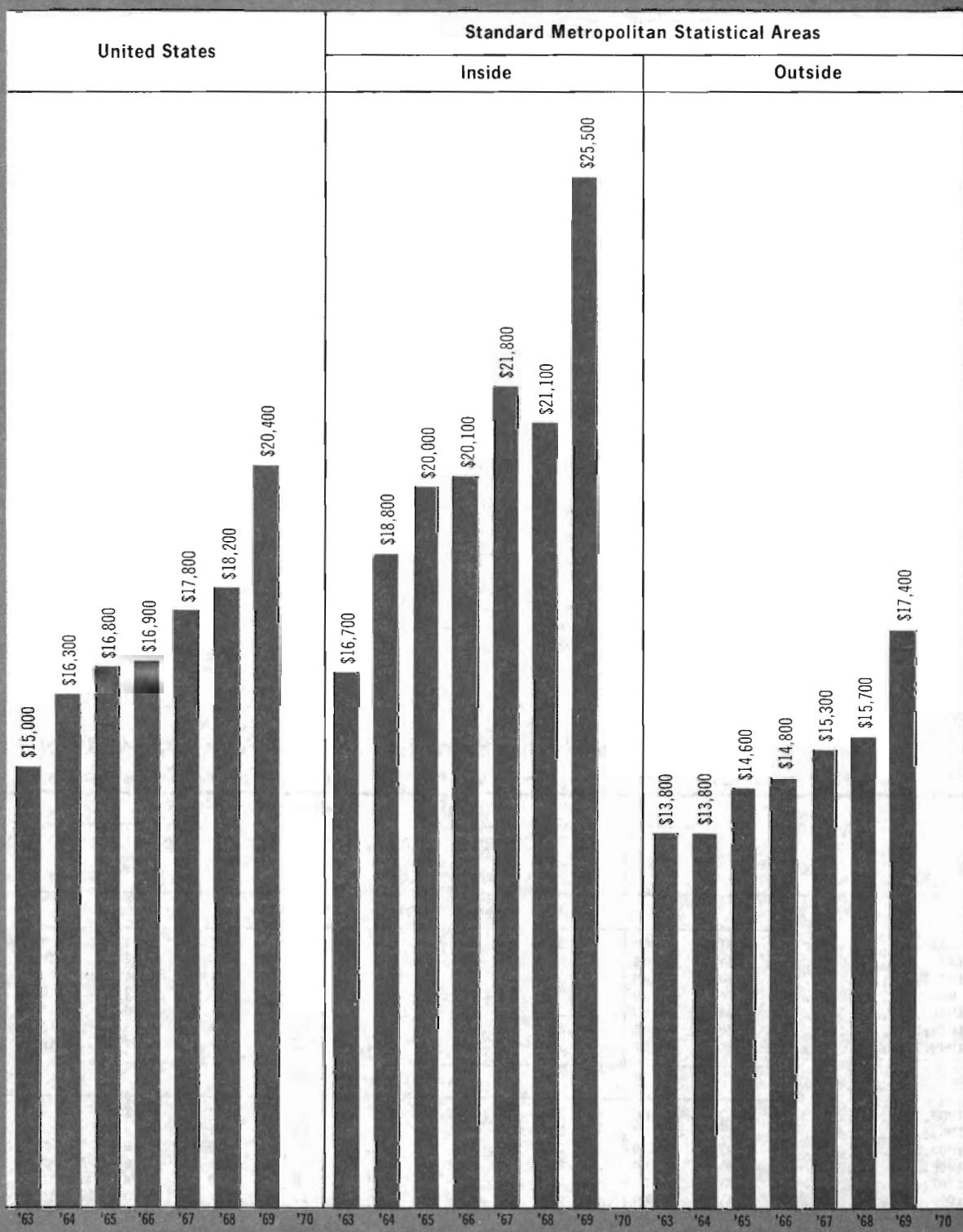
(Contract price excludes value of lot. Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Year	Total	Contractor-built homes started with contract price reported								
		Total	Under \$12,500	\$12,500 to \$14,999	\$15,000 to \$17,499	\$17,500 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$39,999	\$40,000 and over
Number of homes (in thousands)										
1963.....	191	167	58	25	24	16	20	11	7	6
1964.....	184	142	43	18	20	14	20	12	10	6
1965.....	180	146	38	19	21	16	21	14	10	6
1966.....	174	139	35	18	21	15	20	12	10	7
1967.....	168	128	27	17	19	12	21	10	13	10
1968.....	178	156	33	21	19	15	27	16	15	9
1969.....	170	137	23	12	17	15	22	17	16	16
Percent distribution										
1963.....	(X)	100	35	15	15	10	12	7	4	3
1964.....	(X)	100	30	13	14	10	14	8	7	4
1965.....	(X)	100	26	13	15	11	15	9	7	4
1966.....	(X)	100	25	13	15	11	15	9	7	5
1967.....	(X)	100	21	13	15	9	16	8	10	8
1968.....	(X)	100	21	14	12	10	17	10	10	6
1969.....	(X)	100	16	9	13	11	16	12	11	12

X Not applicable.

**CHART 17.--Median Contract Price of Contractor-Built Homes Started
for the United States, by Location**

(Contract price excludes value of lot)



Note: Base line is \$7,000

Table 47. Median and Average Contract Price for Contractor-Built Homes Started, by Location: 1963 to 1969

(Contract price excludes value of lot. Median and average amounts were computed from unrounded figures)

Year	Median contract price (in dollars)								Average contract price (in dollars)								
	United States	Inside SMSA's	Outside SMSA's	Region				United States	Inside SMSA's	Outside SMSA's	Region				United States	Inside SMSA's	Outside SMSA's
				North-east	North Central	South	West				North-east	North Central	South	West			
1963...	15,000	16,700	13,800	16,700	17,300	12,600	16,200	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
1964...	16,300	18,800	13,800	17,200	20,000	13,900	16,800	18,500	21,700	15,200	19,900	21,500	16,300	20,600			
1965...	16,800	20,000	14,600	18,400	19,200	14,700	18,100	18,700	22,500	15,300	20,200	21,400	16,200	21,400			
1966...	16,900	20,100	14,800	17,700	20,400	14,700	19,000	19,200	22,700	16,600	20,400	22,200	16,100	23,700			
1967...	17,800	21,800	15,300	18,000	21,500	15,200	22,600	21,000	25,500	17,300	21,700	25,100	17,500	27,400			
1968...	18,200	21,100	15,700	18,500	22,500	15,700	21,300	20,600	24,200	18,000	20,900	26,300	18,000	23,200			
1969...	20,400	25,500	17,400	22,000	25,400	17,200	23,000	24,000	29,400	20,200	26,100	28,800	20,600	29,200			

NA Not available.

Table 48. Median and Average Contract Price for Contractor-Built Homes Started, by Type of Financing: 1963 to 1969

(Contract price excludes value of lot. Median and average amounts were computed from unrounded figures)

Year	Median contract price (in dollars)								Average contract price (in dollars)							
	All types of financing ¹	Mortgage financing				Cash and equivalent transactions	All types of financing ¹	Mortgage financing				Cash and equivalent transactions				
		Total	FHA-insured	VA-guaranteed	Conventional			Total	FHA-insured	VA-guaranteed	Conventional					
1963.....	15,000	15,100	(S)	(S)	15,400	14,200	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
1964.....	16,300	16,400	(S)	(S)	16,800	15,800	18,500	18,600	(S)	(S)	(S)	19,100	.17,700			
1965.....	16,800	17,000	(S)	(S)	17,400	15,700	18,700	18,800	(S)	(S)	(S)	19,200	17,200			
1966.....	16,900	17,000	(S)	(S)	17,700	16,600	19,200	18,800	(S)	(S)	(S)	19,500	19,900			
1967.....	17,800	17,500	(S)	(S)	18,300	17,600	21,000	20,600	(S)	(S)	(S)	21,200	20,300			
1968.....	18,200	17,700	(S)	(S)	18,700	19,900	20,600	20,300	(S)	(S)	(S)	20,700	20,300			
1969.....	20,400	20,000	(S)	(S)	21,100	21,200	24,000	23,200	(S)	(S)	(S)	24,200	26,500			

NA Not available.

S Does not meet publication standards because the sample used to provide this figure is too small to provide a meaningful figure.

¹Includes contractor-built homes started with type of financing not reported.

Table 49. Contractor-Built Homes Started—Price Per Square Foot of Floor Area, by Contract Price: 1969

(Contract price excludes value of lot. Because of rounding detail may not add to total. Medians and percents computed from unrounded figures)

Contract price per square foot of floor area	Total	Contractor-built homes started with contract price and square feet of floor area reported								Median contract price (dollars)	
		Total	Contract price								
			Under \$12,500 to \$14,999	\$12,500 to \$14,999	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over		
Number of homes (in thousands)											
Contractor-built homes started.....	170	129	21	11	31	21	16	9	19	¹ 20,300	
Contract price per square foot of floor area											
Under \$8.00 per sq. ft.....	(X)	7	5	(Z)	1	1	(Z)	-	(Z)	<12,500	
\$8.00 to \$9.99 per sq. ft....	(X)	18	10	2	3	2	1	(Z)	(Z)	<12,500	
\$10.00 to \$11.99 per sq. ft..	(X)	26	4	4	8	5	2	1	1	17,200	
\$12.00 to \$14.99 per sq. ft..	(X)	37	2	4	11	8	6	3	4	21,200	
\$15.00 to \$17.99 per sq. ft..	(X)	24	(Z)	1	6	3	4	3	7	27,300	
\$18.00 per sq. ft. and over..	(X)	17	(Z)	(Z)	3	2	3	2	7	30,100	
Percent distribution											
Contractor-built homes started.....	(X)	100	100	100	100	100	100	100	100	(X)	
Contract price per square foot of floor area											
Under \$8.00 per sq. ft.....	(X)	6	25	2	3	3	1	-	2	(X)	
\$8.00 to \$9.99 per sq. ft....	(X)	14	46	19	9	9	5	3	1	(X)	
\$10.00 to \$11.99 per sq. ft..	(X)	20	20	37	26	24	13	14	5	(X)	
\$12.00 to \$14.99 per sq. ft..	(X)	28	7	34	35	37	37	31	20	(X)	
\$15.00 to \$17.99 per sq. ft..	(X)	19	1	7	19	16	24	34	35	(X)	
\$18.00 per sq. ft. and over..	(X)	14	1	1	9	11	20	18	37	(X)	

- Represents zero. X Not applicable. Z Fewer than 500 homes or less than 0.5 percent. < Less than.

¹This median contract price differs slightly from that shown for all contractor-built homes started because the amount shown here relates only to homes with reports for both contract price and square feet of floor area.

CHART 18.--Median Contract Price Per Square Foot of Floor Area for Contractor-Built Homes Started

(Contract price excludes value of lot)

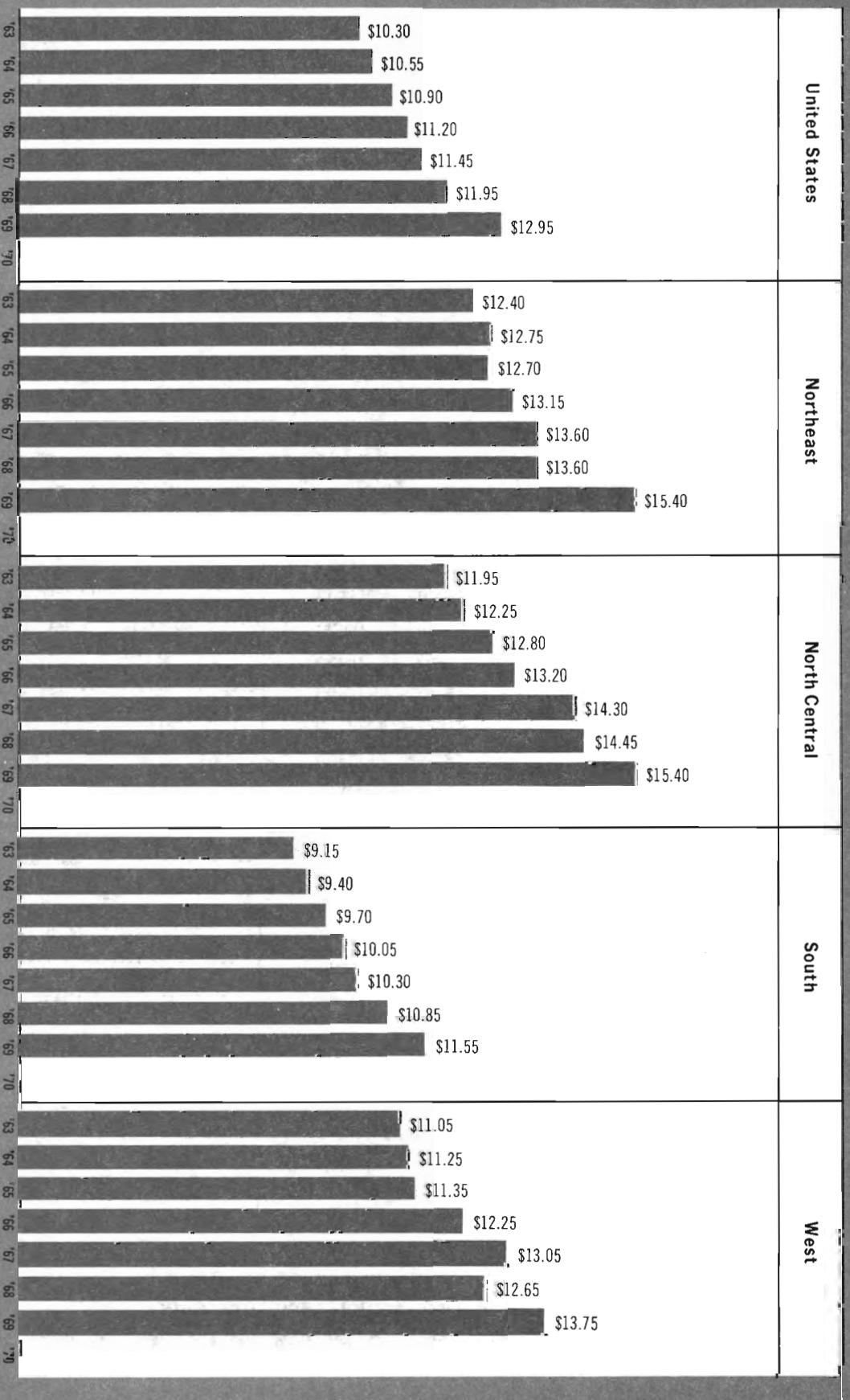


Table 50. Median and Average Contract Price Per Square Foot of Floor Area for Contractor-Built Homes Started, by Contract Price: 1969

(Contract price excludes value of lot. Median and average amounts computed from unrounded figures)

Region and type of financing	Contractor-built homes started with contract price of home and square feet of floor area reported						
	Total	Contract price of home					
		Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over
Median contract price per square foot of floor area (in dollars)							
All regions.....	12.95	9.85	12.85	12.75	14.35	15.10	16.85
Northeast.....	15.40	12.85	15.15	13.95	15.85	15.40	21.25
North Central.....	15.40	12.25	14.80	14.20	16.20	16.00	17.10
South.....	11.55	9.50	11.85	12.25	13.15	13.60	15.65
West.....	13.75	10.65	12.70	13.25	14.50	15.30	17.10
All types of financing ¹	12.95	9.85	12.85	12.75	14.35	15.10	16.85
Mortgage financing.....	12.90	9.80	12.90	12.65	14.75	15.00	16.80
FHA-insured.....	(S)	(S)	(S)	(S)	(S)	(S)	(S)
VA-guaranteed.....	(S)	(S)	(S)	(S)	(S)	(S)	(S)
Conventional.....	12.95	9.60	12.70	12.60	14.90	15.00	16.85
Cash and equivalent transactions...	13.30	9.75	13.00	14.00	13.45	15.20	17.30
Average contract price per square foot of floor area (in dollars)							
All regions.....	13.90	10.40	12.30	12.60	14.05	14.45	17.35
Northeast.....	15.70	14.15	13.55	13.20	15.05	15.25	21.20
North Central.....	15.65	14.30	14.60	14.00	15.50	15.15	17.70
South.....	12.20	9.90	11.30	11.80	12.80	13.55	15.00
West.....	15.55	11.45	12.40	11.95	14.75	15.00	18.40
All types of financing ¹	13.90	10.40	12.30	12.60	14.05	14.45	17.35
Mortgage financing.....	13.75	10.35	12.30	12.55	14.25	14.45	17.40
FHA-insured.....	(S)	(S)	(S)	(S)	(S)	(S)	(S)
VA-guaranteed.....	(S)	(S)	(S)	(S)	(S)	(S)	(S)
Conventional.....	13.90	10.15	12.20	12.50	14.35	14.55	17.40
Cash and equivalent transactions...	14.25	10.50	12.15	13.10	13.40	13.65	17.00

S Does not meet publication standards because the sample used to provide this figure is too small to provide a meaningful figure.

¹Includes contractor-built homes started with type of financing not reported.

Table 51. Contractor-Built Homes Started—Contract Price Per Square Foot of Floor Area, by Region and Type of Financing: 1963 to 1969

(Contract price excludes value of lot. Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region and type of financing	Number of homes (in thousands)						Percent distribution of homes with contract price per square foot of floor area reported						
	Total	Contract price and sq. ft. of floor area reported											
		Total	Price per square foot of floor area					Total	Under \$8.00	\$8.00 to \$9.99	\$10.00 to \$11.99	\$12.00 to \$14.99	\$15.00 and over
UNITED STATES													
1963.....	191	149	35	33	34	30	17	100	23	22	23	20	11
1964.....	184	129	23	32	30	27	17	100	18	25	23	21	13
1965.....	180	135	24	27	35	32	18	100	18	20	26	23	13
1966.....	174	131	18	26	33	33	20	100	14	20	25	25	15
1967.....	168	120	12	23	33	26	26	100	10	19	28	22	21
1968.....	178	144	14	22	37	37	34	100	10	15	26	26	23
1969.....	170	129	7	18	26	37	41	100	6	14	20	28	32
Northeast													
1963.....	25	18	2	2	4	7	3	100	9	13	24	38	17
1964.....	24	16	1	2	3	6	4	100	7	15	17	37	25
1965.....	27	20	(z)	2	5	9	4	100	2	9	26	43	20
1966.....	24	18	1	2	4	6	4	100	5	13	24	34	24
1967.....	25	16	(z)	2	3	5	6	100	3	10	21	29	38
1968.....	32	24	1	2	5	7	9	100	5	10	20	28	38
1969.....	32	22	1	1	3	6	12	100	3	5	12	26	55
North Central													
1963.....	39	32	4	4	8	9	6	100	13	12	25	29	20
1964.....	36	27	1	4	8	7	7	100	5	14	29	26	26
1965.....	30	25	1	3	5	8	7	100	4	11	22	34	28
1966.....	37	25	1	2	5	10	7	100	5	7	20	39	29
1967.....	36	22	1	2	4	6	10	100	4	7	17	29	43
1968.....	36	27	1	2	4	8	12	100	3	7	13	30	46
1969.....	35	24	(z)	1	3	7	13	100	1	3	12	29	56
South													
1963.....	98	74	25	22	17	8	2	100	34	29	22	11	3
1964.....	99	66	18	23	15	8	3	100	27	34	22	13	4
1965.....	100	67	19	18	19	9	2	100	28	26	29	14	3
1966.....	89	65	14	19	20	10	4	100	21	29	30	15	6
1967.....	88	64	10	18	22	11	4	100	16	28	33	16	6
1968.....	90	78	11	15	26	18	8	100	15	19	33	23	10
1969.....	85	69	6	15	17	20	11	100	9	21	25	29	16
West													
1963.....	29	25	4	6	5	6	5	100	15	22	20	22	21
1964.....	26	20	3	3	5	6	3	100	15	17	24	28	16
1965.....	24	23	4	5	5	5	5	100	15	21	20	23	21
1966.....	24	23	3	4	4	7	5	100	13	16	19	31	21
1967.....	19	18	1	2	5	5	6	100	4	10	26	26	34
1968.....	21	15	1	3	3	4	4	100	7	17	19	27	30
1969.....	19	14	1	1	3	4	5	100	4	8	21	29	38

See footnotes at end of table.

Table 51. Contractor-Built Homes Started—Contract Price Per Square Foot of Floor Area, by Region and Type of Financing: 1963 to 1969—Continued

(Contract price excludes value of lot. Because of rounding, detail may not add to total. Percents computed from unrounded figures)

Region and type of financing	Number of homes (in thousands)						Percent distribution of homes with contract prices per square foot of floor area reported						
	Total	Contract price and sq. ft. of floor area reported					Total	Under \$8.00	\$8.00 to \$9.99	\$10.00 to \$11.99	\$12.00 to \$14.99	\$15.00 and over	
		Total	Under \$8.00	\$8.00 to \$9.99	\$10.00 to \$11.99	\$12.00 to \$14.99							
All types of financing ¹													
1963.....	191	149	35	33	34	30	17	100	23	22	23	20	11
1964.....	184	129	23	32	30	27	17	100	18	25	23	21	13
1965.....	180	135	24	27	35	32	18	100	18	20	26	23	13
1966.....	174	131	18	26	33	33	20	100	14	20	25	25	15
1967.....	168	120	12	23	33	26	26	100	10	19	28	22	21
1968.....	178	144	14	22	37	37	34	100	10	15	26	26	23
1969.....	170	129	7	18	26	37	41	100	6	14	20	28	32
Mortgage financing ²													
1963.....	139	115	23	29	28	23	12	100	20	25	24	20	10
1964.....	133	99	15	26	23	22	12	100	16	27	24	22	12
1965.....	138	108	17	22	28	26	14	100	16	20	26	25	13
1966.....	123	97	14	20	26	23	15	100	14	21	27	23	15
1967.....	117	93	9	19	26	20	18	100	10	20	28	22	20
1968.....	123	107	9	17	30	27	24	100	8	16	28	25	22
1969.....	116	99	6	14	20	29	31	100	6	15	20	29	31
Conventional													
1963.....	119	97	21	25	23	19	9	100	22	25	24	20	10
1964.....	117	88	14	22	22	19	11	100	16	25	25	22	13
1965.....	121	95	15	19	23	25	13	100	16	20	25	26	14
1966.....	106	84	12	17	22	19	14	100	15	20	26	23	17
1967.....	102	81	8	16	22	17	17	100	10	20	27	21	22
1968.....	106	92	8	15	25	22	22	100	8	16	28	24	24
1969.....	98	84	5	12	16	24	27	100	6	14	18	29	32
Cash													
1963.....	33	26	8	4	5	4	4	100	33	15	20	17	15
1964.....	34	23	6	4	5	5	4	100	27	17	20	20	16
1965.....	28	22	6	4	5	4	3	100	26	19	23	18	14
1966.....	38	28	4	5	6	9	4	100	14	18	21	31	16
1967.....	30	22	2	4	6	5	5	100	11	17	28	23	21
1968.....	35	29	5	4	5	8	7	100	16	13	18	28	25
1969.....	30	24	1	3	5	6	9	100	6	13	19	26	36

Z Fewer than 500 homes.

¹Includes contractor-built homes started with type of financing not reported.

²Includes contractor-built homes started with FHA-insured mortgages, VA-guaranteed mortgages and conventional mortgages. Conventional mortgages are shown separately, but FHA-insured and VA-guaranteed mortgages are not shown separately because the sample used for these categories is too small to provide meaningful figures.

Table 52. Median Contract Price Per Square Foot of Floor Area for Contractor-Built Homes Started, by Region and Type of Financing: 1963 to 1969

(Contract price excludes value of lot. Median amounts computed from unrounded figures)

Year	Region					All types of financing ¹	Type of financing				Cash and equivalent transactions
	All regions	North-east	North Central	South	West		Total	FHA-insured	VA-guaranteed	Conventional	
Median contract price per square foot of floor area (in dollars)											
1963.....	10.30	12.40	11.95	9.15	11.05	10.30	10.35	(S)	(S)	10.20	10.15
1964.....	10.55	12.75	12.25	9.40	11.25	10.55	10.60	(S)	(S)	10.65	10.45
1965.....	10.90	12.70	12.80	9.70	11.35	10.90	11.00	(S)	(S)	11.15	10.50
1966.....	11.20	13.15	13.20	10.05	12.25	11.20	11.10	(S)	(S)	11.15	11.65
1967.....	11.45	13.60	14.30	10.30	13.05	11.45	11.40	(S)	(S)	11.45	11.40
1968.....	11.95	13.60	14.45	10.85	12.65	11.95	11.80	(S)	(S)	11.85	12.25
1969.....	12.95	15.40	15.40	11.55	13.75	12.95	12.90	(S)	(S)	12.95	13.30

S Does not meet publication standards because the sample used to provide this figure is too small to provide a meaningful figure.

¹Includes contractor-built homes started with type of financing not reported.

Table 53. Contractor-Built Homes Started—Selected Characteristics by Contract Price: 1969

(Contract price excludes value of lot. Because of rounding, detail may not add to total. Medians and percents computed from unrounded figures)

Characteristic	Total	Contractor-built homes started with contract price reported								Median contract price (dollars)
		Total	Under \$12,500	\$12,500 to \$14,999	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over	
Number of homes (in thousands)										
Contractor-built homes started.....	170	137	23	12	32	22	17	10	22	20,400
Type of financing reported.	145	131	21	12	31	21	16	9	20	20,200
Mortgage financing.....	116	106	17	11	25	17	13	7	15	20,000
FHA-insured and VA-guaranteed..	18	17	3	3	6	2	1	1	(Z)	16,600
Conventional.....	98	89	14	8	19	15	12	7	15	21,100
Cash and equivalent transactions.	30	25	4	1	6	5	3	2	5	21,200
Floor area reported.....	148	129	21	11	31	21	16	9	19	20,200
Under 1,000 sq. ft.....	15	13	7	2	3	(Z)	-	-	(Z)	<12,500
1,000 to 1,199 sq. ft.....	26	22	10	3	7	2	1	-	(Z)	13,500
1,200 to 1,399 sq. ft.....	21	20	3	4	9	2	2	(Z)	-	16,600
1,400 to 1,599 sq. ft.....	19	16	1	2	6	3	2	1	(Z)	19,400
1,600 to 1,999 sq. ft.....	26	23	1	(Z)	4	9	5	2	1	22,700
2,000 to 2,399 sq. ft.....	18	16	-	(Z)	1	2	5	3	4	29,500
2,400 sq. ft. and over.....	22	19	(Z)	1	(Z)	2	2	2	13	>35,000
Bedrooms reported.....	158	137	22	12	32	22	17	10	21	20,300
2 bedrooms or less.....	21	17	5	2	5	2	1	(Z)	1	16,300
3 bedrooms.....	103	90	16	10	26	16	11	4	7	18,700
4 bedrooms or more.....	34	29	2	(Z)	1	4	4	5	13	33,000
Bathrooms reported.....	158	136	22	12	32	22	17	10	21	20,300
1 bathroom.....	47	40	18	6	11	3	1	(Z)	(Z)	13,500
1-1/2 bathrooms.....	29	25	3	3	10	6	3	1	(Z)	18,500
2 bathrooms.....	49	43	2	3	11	11	8	4	5	22,900
2-1/2 bathrooms.....	15	13	(Z)	-	(Z)	2	3	3	5	32,700
3 bathrooms or more.....	18	15	(Z)	-	(Z)	1	2	2	11	>35,000
Type of foundation reported	157	135	22	12	32	22	17	10	21	20,400
Full or partial basement.....	66	56	2	2	14	11	9	6	11	24,000
Slab.....	45	40	8	6	9	5	4	2	6	18,100
Crawl space.....	45	40	12	4	9	5	4	2	4	17,100
Fireplaces reported.....	155	135	22	12	32	22	17	10	21	20,500
No fireplace.....	81	71	21	11	22	10	4	2	2	15,900
1 fireplace.....	62	53	1	1	9	10	12	8	12	27,200
2 fireplaces or more.....	13	11	(Z)	-	1	2	1	(Z)	7	>35,000
Stories reported.....	158	136	22	12	32	22	17	10	21	20,300
1 story.....	119	103	22	12	27	17	11	5	9	18,000
2 stories or more ¹	24	21	(Z)	-	3	3	3	3	8	31,500
Split level.....	14	13	-	(Z)	2	2	3	1	4	28,800

See footnotes at end of table.

Table 53. Contractor-Built Homes Started—Selected Characteristics by Contract Price: 1969—Continued

(Contract price excludes value of lot. Because of rounding, detail may not add to total. Medians and percents computed from unrounded figures)

Characteristic	Total	Contractor-built homes started with contract price reported								Median contract price (dollars)
		Total	Under \$12,500	\$12,500 to \$14,999	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over	
Percent distribution										
Contractor-built homes started.....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Type of financing reported.	100	100	100	100	100	100	100	100	100	(X)
Mortgage financing.....	80	81	80	91	81	79	83	82	75	(X)
FHA-insured and VA-guaranteed..	13	13	14	26	20	9	9	6	2	(X)
Conventional.....	67	68	65	65	61	70	74	76	73	(X)
Cash and equivalent transactions.	20	19	20	9	19	21	17	18	25	(X)
Floor area reported.....	100	100	100	100	100	100	100	100	100	(X)
Under 1,000 sq. ft.....	10	10	33	20	10	2	-	-	2	(X)
1,000 to 1,199 sq. ft.....	18	17	46	30	22	7	4	-	1	(X)
1,200 to 1,399 sq. ft.....	14	15	14	32	28	12	10	3	-	(X)
1,400 to 1,599 sq. ft.....	13	12	4	15	20	16	15	12	2	(X)
1,600 to 1,999 sq. ft.....	17	18	2	2	15	43	32	23	7	(X)
2,000 to 2,399 sq. ft.....	12	12	-	1	3	11	29	38	20	(X)
2,400 sq. ft. and over.....	15	15	1	-	1	9	10	25	68	(X)
Bedrooms reported.....	100	100	100	100	100	100	100	100	100	(X)
2 bedrooms or less.....	13	12	21	16	16	11	8	3	6	(X)
3 bedrooms.....	65	66	70	84	80	71	66	45	35	(X)
4 bedrooms or more.....	22	22	9	1	4	18	26	52	59	(X)
Bathrooms reported.....	100	100	100	100	100	100	100	100	100	(X)
1 bathroom.....	30	29	79	52	36	14	7	2	2	(X)
1-1/2 bathrooms.....	18	19	13	25	30	27	18	8	2	(X)
2 bathrooms.....	31	32	7	23	33	49	49	40	24	(X)
2-1/2 bathrooms.....	9	9	(Z)	-	1	8	15	31	23	(X)
3 bathrooms or more.....	11	11	(Z)	-	1	3	11	19	49	(X)
Type of foundation reported	100	100	100	100	100	100	100	100	100	(X)
Full or partial basement.....	42	41	9	19	45	52	55	59	51	(X)
Slab.....	29	30	38	49	27	24	22	26	29	(X)
Crawl space.....	29	29	54	32	28	24	23	16	19	(X)
Fireplaces reported.....	100	100	100	100	100	100	100	100	100	(X)
No fireplace.....	52	53	94	93	69	45	26	17	8	(X)
1 fireplace.....	40	39	5	7	28	48	68	79	58	(X)
2 fireplaces or more.....	8	8	1	-	3	7	6	4	34	(X)
Stories reported.....	100	100	100	100	100	100	100	100	100	(X)
1 story.....	75	75	98	99	84	77	66	52	41	(X)
2 stories or more ¹	15	15	2	-	9	14	18	33	38	(X)
Split level.	9	10	-	1	8	9	15	15	21	(X)

See footnotes at end of table.

**Table 53. Contractor-Built Homes Started—Selected Characteristics by Contract Price:
1969—Continued**

(Contract price excludes value of lot. Because of rounding, detail may not add to total. Medians and percents computed from unrounded figures)

Characteristic	Total	Contractor-built homes started with contract price reported								Median contract price (dollars)
		Total	Under \$12,500	\$12,500 to \$14,999	\$15,000 to \$19,999	\$20,000 to \$24,000	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over	
Number of homes (in thousands)										
Type of parking facility reported.....	158	136	22	12	32	22	17	10	21	20,300
Garage.....	93	79	3	4	16	16	14	8	18	25,200
1 car.....	18	14	2	2	5	3	2	(Z)	1	18,200
2 cars or more.....	75	65	1	2	11	13	12	8	17	27,000
Carport.....	30	28	8	4	8	4	2	1	2	15,900
Neither garage nor carport ²	35	30	11	4	9	2	1	1	1	14,700
Type of exterior wall material reported.....	157	135	22	12	32	22	17	10	21	20,400
Brick.....	71	62	8	7	16	11	8	5	7	19,900
Wood or wood products.....	46	38	7	2	9	5	4	2	9	20,900
Stucco.....	11	9	1	1	1	1	1	(Z)	3	27,200
Aluminum siding.....	11	9	-	1	3	2	3	1	1	22,700
Asbestos shingle.....	5	5	2	(Z)	1	1	(Z)	(Z)	(Z)	14,700
Cinderblock, cement block, stone, and other types.....	13	11	3	1	2	1	1	1	2	17,600
Type of heating system reported.....	151	133	21	11	31	22	17	10	21	20,600
Central heating.....	112	97	8	8	23	18	14	9	17	22,700
Warm air furnace, with ducts...	101	88	8	8	21	16	12	8	16	22,500
Hot water or steam.....	11	9	-	(Z)	3	2	2	1	2	25,100
Built-in heating.....	35	32	11	3	8	4	3	1	3	16,100
Electric baseboard, panel, or radiant.....	22	20	2	2	6	3	3	1	3	19,500
Room or space heater, floor or wall furnace, and other types.	13	12	9	1	1	(Z)	(Z)	-	(Z)	<12,500
None.....	4	4	2	(Z)	(Z)	(Z)	-	-	(Z)	<12,500
Type of heating fuel reported	153	134	22	12	32	22	17	10	21	20,400
Gas.....	76	67	13	6	12	12	8	6	12	21,100
Electricity.....	54	47	6	5	14	7	7	3	7	19,600
Oil.....	21	19	2	1	6	3	2	2	2	20,500
Other types ³	2	1	1	-	(Z)	(Z)	-	-	(Z)	<12,500
Inclusion or exclusion of facility or appliance in contract price reported										
Facility—central air conditioning	153	134	22	12	31	22	17	10	21	20,400
Included in contract price.....	55	48	2	3	11	9	6	5	12	24,200
Not included in contract price.	97	86	20	8	20	13	11	5	9	18,400
Appliance—stove.....	151	135	22	12	32	22	17	10	20	20,300
Included in contract price.....	96	87	6	7	22	15	12	8	16	22,100
Not included in contract price.	55	48	16	5	9	7	5	2	4	16,600
Appliance—dishwasher.....	151	135	22	12	31	22	17	10	20	20,300
Included in contract price.....	49	43	1	(Z)	5	7	8	5	16	29,900
Not included in contract price.	102	92	21	12	26	15	9	4	5	17,200
Appliance—refrigerator.....	151	135	22	12	31	22	17	10	20	20,300
Included in contract price.....	17	14	(Z)	1	4	2	2	1	5	24,500
Not included in contract price.	135	120	22	11	27	20	15	9	16	20,000

See footnotes at end of table.

Table 53. Contractor-Built Homes Started—Selected Characteristics by Contract Price: 1969—Continued

(Contract price excludes value of lot. Because of rounding, detail may not add to total. Medians and percents computed from unrounded figures)

Characteristic	Total	Contractor-built homes started with contract price reported								Median contract price (dollars)
		Total	Under \$12,500	\$12,500 to \$14,999	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over	
Percent distribution										
Type of parking facility reported.....	100	100	100	100	100	100	100	100	100	(X)
Garage.....	59	58	14	32	50	73	82	85	85	(X)
1 car.....	12	11	8	17	14	15	9	4	4	(X)
2 cars or more.....	47	47	6	15	35	58	72	81	81	(X)
Carport.....	19	20	35	36	24	17	12	6	8	(X)
Neither garage nor carport ²	22	22	52	32	27	10	7	9	7	(X)
Type of exterior wall material reported.....	100	100	100	100	100	100	100	100	100	(X)
Brick.....	45	46	37	58	51	51	47	55	31	(X)
Wood or wood products.....	29	28	32	17	29	25	24	23	41	(X)
Stucco.....	7	7	6	5	2	6	9	4	16	(X)
Aluminum siding.....	7	7	-	5	9	10	15	6	3	(X)
Asbestos shingle.....	3	3	9	3	3	3	1	2	1	(X)
Cinderblock, cement block, stone, and other types.....	8	8	16	11	6	6	5	11	8	(X)
Type of heating system reported	100	100	100	100	100	100	100	100	100	(X)
Central heating.....	74	73	36	71	75	82	84	92	84	(X)
Warm air furnace, with ducts.....	67	66	36	68	67	75	72	83	76	(X)
Hot water or steam.....	7	7	-	3	8	7	12	9	8	(X)
Built-in heating.....	23	24	52	26	25	17	16	8	14	(X)
Electric baseboard, panel, or radiant.....	15	15	10	17	20	15	15	8	13	(X)
Room or space heater, floor or wall furnace, and other types.....	8	9	43	8	5	2	1	-	2	(X)
None.....	3	3	11	3	(Z)	1	-	-	2	(X)
Type of heating fuel reported	100	100	100	100	100	100	100	100	100	(X)
Gas.....	50	50	61	48	37	54	46	57	56	(X)
Electricity.....	35	35	28	41	43	30	39	27	32	(X)
Oil.....	14	14	8	11	18	15	15	16	11	(X)
Other types ³	1	1	3	-	1	1	-	-	1	(X)
Inclusion or exclusion of facility or appliance in contract price reported										
Facility—central air conditioning	100	100	100	100	100	100	100	100	100	(X)
Included in contract price.....	36	36	8	29	35	42	35	51	58	(X)
Not included in contract price.	64	64	92	71	65	58	65	49	42	(X)
Appliance—stove.....	100	100	100	100	100	100	100	100	100	(X)
Included in contract price.....	64	64	29	57	71	69	70	79	79	(X)
Not included in contract price.	36	36	71	43	29	31	30	21	21	(X)
Appliance—dishwasher.....	100	100	100	100	100	100	100	100	100	(X)
Included in contract price.....	33	32	4	3	16	32	48	56	78	(X)
Not included in contract price.	67	68	96	97	84	68	52	44	22	(X)
Appliance—refrigerator.....	100	100	100	100	100	100	100	100	100	(X)
Included in contract price.....	11	11	2	7	14	8	10	5	23	(X)
Not included in contract price.	89	89	98	93	86	92	90	95	77	(X)

- Represents zero. X Not applicable. Z Fewer than 500 homes or less than 0.5 percent.

> Greater than.

< Less than.

¹Includes 2,000 homes with 1-1/2 stories and fewer than 500 homes with 2-1/2 or 3 stories.

²Includes homes with private driveways.

³Includes very small number of homes with no heating fuel.



APPENDIX A

Description of Survey

Survey Coverage

The data relating to this survey are based on monthly sample surveys conducted by the Bureau of the Census, U.S. Department of Commerce, under contract with the U.S. Department of Housing and Urban Development. This information is obtained through monthly interviews with the builders or owners of a national probability sample of new one-family homes sold, contractor-built homes started, and owner-built homes started for which building permits have been issued, or, in nonpermit areas, on which construction has started. The size of the sample varies slightly from month to month. The average monthly sample size for 1969 is about 6,000 units. Approximately 750 of these are reported as new homes sold during the month, 150 as contractor-built homes started, another 150 as owner-built homes started, and except for a small number transferred from the survey as "out of scope," the rest are reported as for sale. The sample for any month consists of a sample of new homes for which permits were issued and of homes started in nonpermit areas during the month, plus the sample units selected in earlier months that were not yet sold by the beginning of the current month. About 1,000 new homes are introduced into the sample in this way each month. The questionnaire used to collect information, "Survey of Housing Starts and Sales," SOC 900, is appendix C at the end of this report. The entire schedule is reproduced.

Since the survey is based on samples drawn from building permits issued in permit-issuing places and from homes on which construction is started in areas where building permits are not required, there is no practicable way to obtain information on a sale until the permit is issued, or, in nonpermit areas, construction is started. All new homes sold in 1969 and reported as late as the end of January 1970 are included in this report. It is estimated that by the end of that month about 98 percent of the 1969 sales were reported. Imputations were made to cover the remaining 2 percent of the total number of new homes sold. All contractor-built homes

started and all owner-built homes started in 1969 are included in this report. By the end of January 1970, practically all of the homes started in these categories had been reported. Adjustments were made to bring the total homes started in 1969 for each of these categories into agreement with corresponding totals (derived from somewhat larger samples) shown in Construction Reports, Series C20, Housing Starts.

Sampling Variability

The estimates in this report are based on samples and may be expected to differ from figures which would have been obtained by means of a complete census in which the same schedules and procedures were used. In addition to sampling variability, the results are also subject to errors of reporting and processing.

The standard error is primarily a measure of the sampling variability. As calculated for this report, the standard error also partially measures the effect of response and processing errors, but does not reflect any systematic biases in the data. The chances are about 68 out of 100 that an estimate from the sample would differ from the true figure by less than one standard error; about 95 out of 100 that it is less than 2 times the standard error.

For reasons of economy, the standard errors shown in tables A and B are approximations to the standard errors of various estimates that are shown in this report and give the order of magnitude rather than the precise standard error for any specific item.

The reliability of an estimated percentage, computed by using sample data for both numerator and denominator, depends upon both the size of the percentage and the size of the total upon which the percentage is based. Estimated percentages are relatively more reliable than the corresponding absolute estimates of the numerator of the percentage, particularly if the percentage is large (50 percent or greater).

Table A shows the standard errors of estimated numbers of new homes in a given category, and table B shows the standard errors of the estimated percentages of new homes in a given category.

Illustration of the use of tables of standard errors: Table 18 shows that there were 5,000 homes sold in the Northeast with reported sales price between \$22,500 and \$24,999. Table A shows that the standard error of 5,000 is 595. That is, the chances are 68 out of 100 that had a census been taken of all new homes sold in 1969, the census count of homes sold in the Northeast with sales price between \$22,500 and \$24,999 would have been between 4,405 and 5,595 homes (5,000 plus or minus 595). The chances are 95 out of 100 that census results would have differed from the sample estimate by less than 1,190 or twice the standard error.

The estimate of 5,000 homes sold in the Northeast region with sale price between \$22,500 and \$24,999 is approximately 10.0 percent of all homes sold with sale price between \$22,500 and \$24,999 (a total of 49,000 homes).

Using interpolation, table B shows the standard error of 10.0 percent with a base of 49,000 is approximately 1.3 percent. That is, the chances are 68 out of 100 that

had a complete census been taken, between 8.7 and 11.3 percent of the homes sold with sales price between \$22,500 and \$24,999 would have been in the Northeast region. Chances are 95 out of 100 that the census results would have been within two standard errors (2.6 percentage points) of the sample estimate, or between 7.4 and 12.6 percent.

Table A. STANDARD ERRORS OF ESTIMATED NUMBERS FOR NEW ONE-FAMILY HOMES: 1968

Size of estimate	Standard error
5,000	595
10,000	842
20,000	1,212
25,000	1,300
50,000	1,800
100,000	2,667
200,000	3,350
250,000	3,500
400,000	4,000
450,000	5,000
500,000	5,500

Table B. STANDARD ERRORS OF ESTIMATED PERCENTAGES FOR NEW ONE-FAMILY HOMES: 1968

Estimated percentages	Number of new homes in base of percentage										
	1,000	3,000	5,000	10,000	15,000	20,000	50,000	100,000	200,000	400,000	500,000
5 or 95.....	6.7	3.4	3.0	2.1	1.7	1.3	1.0	0.7	0.5	0.3	0.3
10 or 90.....	9.3	5.4	4.2	2.9	2.4	1.9	1.3	0.9	0.7	0.5	0.4
20 or 80.....	12.4	7.2	5.5	3.9	3.2	2.5	1.7	1.2	0.9	0.6	0.6
25 or 75.....	13.4	7.7	6.0	4.2	3.5	2.7	1.9	1.3	0.9	0.7	0.6
40 or 60.....	15.2	8.8	6.8	4.8	3.9	3.0	2.1	1.5	1.1	0.7	0.7
50.....	15.5	8.9	6.9	4.9	4.0	3.1	2.2	1.6	1.1	0.8	0.7

APPENDIX B

Definitions

Appliances in Sales Price or Contract Price—The tabulations on appliances include only the selected appliances (stove, dishwasher, and refrigerator) which are included in the sales price or contract price at the time the original agreement is signed or the deposit made. These data include only the appliances that are included in the original agreement; that is, any appliances which are subsequently purchased from the builder and included in the sales price at the time of final settlement or in the final contract price are not included in this survey.

Bathrooms—For the purposes of this survey, a full bathroom is defined to include a toilet, a basin, and a bathtub and/or shower. A half-bathroom is defined to include a toilet and a basin. A quarter-bathroom is defined to include either a toilet or a basin. The quarter-bathrooms were reported in the southwestern part of the United States. If the respondent reported "1-1/4 bathrooms," the house was classified as a 1-bathroom home; if the respondent reported "1-1/4 and 1/4" bathrooms, the house was classified as having 1-1/2 bathrooms.

Bedrooms—A bedroom is defined to include finished rooms specifically designed to be used as bedrooms, but to exclude dens convertible to bedroom use and spaces in attics and basements which can be converted to bedrooms.

Closing Costs—The closing costs are the total estimated costs customarily chargeable to the buyer for items which are incidental to the transaction. These costs include mortgagee's initial service charge, cost of title search, charges for the preparation of deed and mortgage documents, mortgage tax, recording fees, and similar items. They include, in addition, for homes sold with FHA-insured mortgages, an examination or application fee. Items not included in closing costs are deposits for unaccrued taxes, insurance premiums, and similar items that are treated as prepayable expenses.

Contractor-Built Homes Started—This category includes all homes built for owner occupancy on owner's land, with construction under the supervision of a single general contractor. These homes are included in the survey in the month construction starts.

Contract Price—The contract price used in this survey for contractor-built homes is the price on the original contract awarded to the general contractor. The contract price does not reflect any subsequent changes in the price resulting from change orders or from any other factors affecting the price of the home. It does not include the cost of any contracts awarded to a different contractor for work on the grounds around the house, nor does it include any proposed expenditures on the house after construction is completed by the general contractor. Finally, because the house is being built for the owner's occupancy on his own land, the contract price does not include the cost of land.

The median contract price is the contract price of the home which falls on the middle point in the total contractor-built homes started; the point is so chosen that half the homes were started with a contract price amount below that shown as the median amount and half with an amount above; the average—or arithmetic mean—contract price is obtained by dividing the sum of the total contract price amount reported for all homes in the annual report by the number of contractor-built homes started in the corresponding year.

Downpayment—The downpayment tabulated is the amount reported as agreed upon at the time the original sales agreement was signed or deposit accepted. Changes in type of financing, changes in sales price due to revised building specifications, and other causes may affect the size of the downpayment after the initial agreement. Any such changes made after the original sale is reported are not reflected in the tables.

Exterior Wall Material—The exterior wall material tabulated is the principal type of material covering the exterior wall, the material covering more than half of the exterior wall is tabulated as the principal type.

Financing, Type of—The type of financing tabulated in this survey is the type reported at the time the original sales agreement was signed or deposit accepted. However, changes in the type of financing do occur between the original contract signing and final settlement. These changes are not reflected in the tables. Homes financed by the Farmers Home Administration and houses financed with California Veteran's Mortgage loans are included with conventionally financed homes.

The FHA and VA type of financing data presented in this report tend to differ somewhat from that published directly by those agencies. This report reflects the type of financing reported at the time the original sales contract was signed and provides data on the relative importance of the various types of financing. For the actual number of FHA-insured and VA-quaranteed loans made for new homes at the time of final settlement, refer to the publications of the respective agencies. The data differ because of the difference in time periods between the signing of the original sales contract, the start of construction, and the insurance or guarantee of the mortgage, as well as the sampling variability in this survey.

Fireplace (indoor)—An indoor fireplace is defined as an open recess in a chimney in which a fire may be built. An indoor fireplace is usually constructed of brick, stone or other types of masonry and is a fixed and integral part of the building.

Floor Area—For this survey, floor area is defined as the floor area of all completely finished floor space, including space in basement and attic with finished walls, floors, and ceilings.

In concept, measurement is based on exterior dimensions. Measurements are taken to the outside of exterior walls for detached houses. Half stories are measured to the outside of enclosing partitions. Row houses are measured from the center-line or party walls and to the outside surface of the exterior walls.

In 1969 about 55 percent of the respondents, reporting floor space for new homes sold, reported the number of square feet based on exterior dimensions, 37 percent based on interior dimensions, and the remaining 8 percent did not report whether the square foot area was based on exterior or interior dimensions. For purposes of this survey, where the floor area for a new home sold was reported in interior dimensions, the figure was converted to exterior dimensions by multiplying by a standard conversion factor of 1.08. A standard conversion factor of 1.04 was used to convert figures to exterior dimensions where it was not known whether the reported area was based on exterior or interior dimensions. Prior to 1969, the conversion factor of 1.04 was not used and these cases were considered as not reporting square foot area.

Geographic Regions—The standard census geographic regions are used in the tables of this report. States contained in each region are as follows:

Northeast—Maine, New Hampshire, Vermont, Massachusetts, Rhode Island, Connecticut, New York, New Jersey, and Pennsylvania; North Central—Ohio, Indiana, Illinois, Michigan, Wisconsin, Minnesota, Iowa, Missouri, North Dakota, South Dakota, Nebraska, and Kansas; South—Delaware, Maryland, District of Columbia, Virginia, West Virginia, North Carolina, South Carolina, Georgia, Florida, Kentucky, Tennessee, Alabama, Mississippi, Arkansas, Louisiana, Oklahoma, and Texas; West—Montana, Idaho, Wyoming, Colorado, New Mexico, Arizona, Utah, Nevada, Washington, Oregon, California, Alaska, and Hawaii.

Heating Systems—For purposes of this survey, heating systems are grouped into two built-in categories: (1) central heating systems including warm air ducted, hot water or steam systems; and (2) built-in heating systems for individual rooms—including electric baseboard, panel or radiant, floor or wall furnaces, and room or space heaters. A home heated with a portable unit is considered as having no built-in heating system.

New Homes Sold—The homes sold category includes all homes for which a sales contract has been signed between the seller and purchaser. This includes homes for which a sales contract is signed before construction is actually started; that is, homes sold from a model or from plans for which the builder has a signed contract before any work is started on the footings or foundations. It also includes homes sold while under construction or after completion; that is, homes built on speculation.

Owner-Built Homes Started—This category includes homes started for owner occupancy, on owner's land, and built under the supervision of the owner acting as his own general contractor: (1) In most cases built partly by owner and partly with paid help; (2) sometimes built entirely with the employment of subcontractors, and, (3) in a smaller number of cases, built entirely on a "do-it-yourself" basis. In addition, homes started for rent, accounting for about 8 percent of the total homes in this category, are included. These homes are included in the survey in the month construction starts.

Response Rate—The overall response rate for all new homes covered by this survey is very high. Practically everyone asked responded to the questionnaire shown in appendix C. However, response to individual items varied. For the physical characteristics, such as number of bedrooms or bathrooms, the response rate is within the range of 90 to 96 percent. Items with response rates somewhat lower are those related to the sales price of new homes sold or the contract price of contractor-built

homes started. The lowest rates for new homes sold are 82 percent for downpayment and 77 percent for value of improved lot; while the lowest rate for contractor-built homes started is 76 percent for the contract price per square foot of floor area. However, tabulations for these items require reports on either the sales price or the contract price of the home in addition to the amount of downpayment, the value of improved lot, or the number of square feet of floor area.

Sale—For the purpose of this survey, the sale of the new home occurs with the signing of a sales contract or the acceptance of a deposit. This survey does not follow through to the final stage of the sales transaction.

Sales Price—The sales price used in this survey is the price agreed upon between purchaser and seller (and reported by the latter) at the time the first sales contract is signed or deposit is made for the house. The sales price does not reflect any subsequent price changes resulting from change orders or from any other factors affecting the price of the house. Furthermore, the sales price does not include the cost of any "extras" or "options" paid for in cash by the purchaser or otherwise not included in the original sales price reported by the seller.

The median sales price is the sales price of the home which falls on the middle point in the total annual number of homes sold; the point is so chosen that half the homes were sold with a sales price amount below that shown as the median amount and half with an amount above; the average—or arithmetic mean—sales amount obtained by dividing the sum of the total sales amount reported for all homes in the annual series by the number of homes sold in the corresponding year.

Stage of Construction—

Starts—A home is defined as started at the time of excavation for the footings or foundations.

Completions—A home is defined as completed when all finish flooring has been installed (or carpeting if used in place of finish flooring).

Story—That portion of a building between the floor and the ceiling or roof, or the next floor above in the case of a multistory house. A basement is not counted as a story even if it is finished as a den or recreation room.

Half story—A story finished as living accommodations located wholly or partly within the roof frame is considered a half story; it is tabulated in this survey as a whole story; for example, 1-1/2 stories is counted as 2.

Split level—Identifies a structure having floors on more than one level when the difference in some floor levels is less than 1 story. This definition is interpreted on the basis of local customs and may vary from area to area.

Standard Metropolitan Statistical Areas—The distribution of the data presented in this report between inside and outside Standard Metropolitan Statistical Areas (SMSA's) is based on the definitions published by the Bureau of the Budget in its recurring series Standard Metropolitan Statistical Areas. To the extent possible, the effort is made to use in each year the latest available definitions, incorporating the most recent (generally annual) amendments.

Value of Improved Lot—The value of the improved lot (developed lot) is the value assigned by the seller to the improved lot.

APPENDIX C

Questionnaire for Survey of Housing Starts and Sales

NOTICE —Your report to the Census Bureau is confidential by law (Title 13 U.S. Code). It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.	FORM APPROVED: <i>BUDGET BUREAU NO. 41-R2144</i>
FORM SOC-900 (10-10-68)	U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS
SURVEY OF HOUSING STARTS AND SALES	

Name of respondent	Best time to call
--------------------	-------------------

SOC-900

Section III – HOUSES BUILT ENTIRELY BY A SINGLE GENERAL CONTRACTOR FOR THE EXCLUSIVE USE OF THE OWNER				Schedule No.	Schedule No.	Schedule No.	Schedule No.
36. In which month and year was the construction contract awarded?				Mo. / Yr.	Mo. / Yr.	Mo. / Yr.	Mo. / Yr.
37. What type of financing was or will be arranged or will cash be paid? (If Cash, circle PC, complete item 38, and go to item 40.)				1 FHA 4 PC 2 VA 5 DK 3 Conv	1 FHA 4 PC 2 VA 5 DK 3 Conv	1 FHA 4 PC 2 VA 5 DK 3 Conv	1 FHA 4 PC 2 VA 5 DK 3 Conv
38. What is the amount of the construction contract awarded?				\$	\$	\$	\$
39. What is the amount of the –		a. First mortgage?	\$	\$	\$	\$	
		b. Secondary mortgages?	\$	\$	\$	\$	
40a. What is the square foot area of completely finished floor space, including space in basement and attic with finished walls, floors, and ceiling?				Square feet	Square feet	Square feet	Square feet
b. Is this based on exterior or interior dimensions?				1 Ext 2 Int			
41. How many of the following are in the house?		a. Bedrooms					
		b. Bathrooms					
		c. Stories (Enter M if split level)					
		d. Indoor brick or stone fireplaces	0 1 2+	0 1 2+	0 1 2+	0 1 2+	
42. Does the house have a –		a. Garage, carport or neither? (If garage –) Is it for 1 (G1) or 2 or more (G2) cars?	1 G1 3 CP 2 G2 4 N	1 G1 3 CP 2 G2 4 N	1 G1 3 CP 2 G2 4 N	1 G1 3 CP 2 G2 4 N	
		b. Full or partial basement, crawl space, or slab?	1 B 2 C 3 S	1 B 2 C 3 S	1 B 2 C 3 S	1 B 2 C 3 S	
43. What is the principal type of exterior wall material? Wood, brick, asbestos shingle, aluminum siding, stucco, or other.				1 W 4 Al 2 B 5 St 3 AS 6 Oth	1 W 4 Al 2 B 5 St 3 AS 6 Oth	1 W 4 Al 2 B 5 St 3 AS 6 Oth	1 W 4 Al 2 B 5 St 3 AS 6 Oth
44. What will the major type of heating fuel be for this house?				1 Elec 3 Oil 2 Gas 4 Oth			
45a. What type of central heating will be installed? Warm air ducted, hot water or steam, none.				1 WAD 2 HWS			
b. What type of built-in heating will the house have? Electric (baseboard, panel, radiant), other room or space heaters, floor or wall furnaces, other, none				3 EB 7 FF 4 EP 8 Oth 5 ER 9 None 6 RH	3 EB 7 FF 4 EP 8 Oth 5 ER 9 None 6 RH	3 EB 7 FF 4 EP 8 Oth 5 ER 9 None 6 RH	3 EB 7 FF 4 EP 8 Oth 5 ER 9 None 6 RH
46. Does the contract price include – (Circle Yes or or No)		a. Stove?	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	
		b. Refrigerator?	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	
		c. Dishwasher?	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	
		d. Washing machine?	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	
		e. Dryer?	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	
		f. Central air conditioning?	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	
47. When do you expect the house to be completed?				Mo. / Yr.	Mo. / Yr.	Mo. / Yr.	Mo. / Yr.
48. House completed (Enter a red "X" in item 47.)				Mo. / Yr.	Mo. / Yr.	Mo. / Yr.	Mo. / Yr.
Section IV – ALL OTHER HOMES BUILT FOR THE EXCLUSIVE USE OF THE OWNER OR FOR RENT				Schedule No.	Schedule No.	Schedule No.	Schedule No.
49. What type of financing was or will be arranged or will cash be paid? (If Cash, circle PC and go to item 51; if financed				1 FHA 4 PC 2 VA 5 DK 3 Conv	1 FHA 4 PC 2 VA 5 DK 3 Conv	1 FHA 4 PC 2 VA 5 DK 3 Conv	1 FHA 4 PC 2 VA 5 DK 3 Conv
50. What is the amount of the –		a. First mortgage?	\$	\$	\$	\$	
		b. Secondary mortgages?	\$	\$	\$	\$	
51a. What is the square foot area of completely finished floor space, including space in basement and attic with finished walls, floors, and ceilings?				Square feet	Square feet	Square feet	Square feet
b. Is this based on exterior or interior dimensions?				1 Ext 2 Int			
52. How many of the following are in the house?		a. Bedrooms					
		b. Bathrooms					
		c. Stories (Enter M if split level)					
		d. Indoor brick or stone fireplaces	0 1 2+	0 1 2+	0 1 2+	0 1 2+	
53. Does the house have a –		a. Garage, carport, or neither? (If garage –) Is it for 1 (G1) or 2 or more (G2) cars?	1 G1 3 CP 2 G2 4 N	1 G1 3 CP 2 G2 4 N	1 G1 3 CP 2 G2 4 N	1 G1 3 CP 2 G2 4 N	
		b. Full or partial basement, crawl space, or slab?	1 B 2 C 3 S	1 B 2 C 3 S	1 B 2 C 3 S	1 B 2 C 3 S	
54. What is the principal type of exterior wall material? Wood, brick, asbestos shingle, aluminum siding, stucco, or other?				1 W 4 Al 2 B 5 St 3 AS 6 Oth	1 W 4 Al 2 B 5 St 3 AS 6 Oth	1 W 4 Al 2 B 5 St 3 AS 6 Oth	1 W 4 Al 2 B 5 St 3 AS 6 Oth
55. What will the major type of heating fuel be for this house?				1 Elec 3 Oil 2 Gas 4 Oth			
56a. What type of central heating will be installed? Warm air ducted, hot water or steam, none.				1 WAD 2 HWS			
b. What type of built-in heating will the house have? Electric (baseboard, panel, radiant), other room or space heaters, floor or wall furnaces, other, none				3 EB 7 FF 4 EP 8 Oth 5 ER 9 None 6 RH	3 EB 7 FF 4 EP 8 Oth 5 ER 9 None 6 RH	3 EB 7 FF 4 EP 8 Oth 5 ER 9 None 6 RH	3 EB 7 FF 4 EP 8 Oth 5 ER 9 None 6 RH
57. Will the house have central air conditioning?				1 Yes 2 No			
58. When do you expect the house to be completed?				Mo. / Yr.	Mo. / Yr.	Mo. / Yr.	Mo. / Yr.
59. House completed (Enter a red "X" in item 58)				Mo. / Yr.	Mo. / Yr.	Mo. / Yr.	Mo. / Yr.



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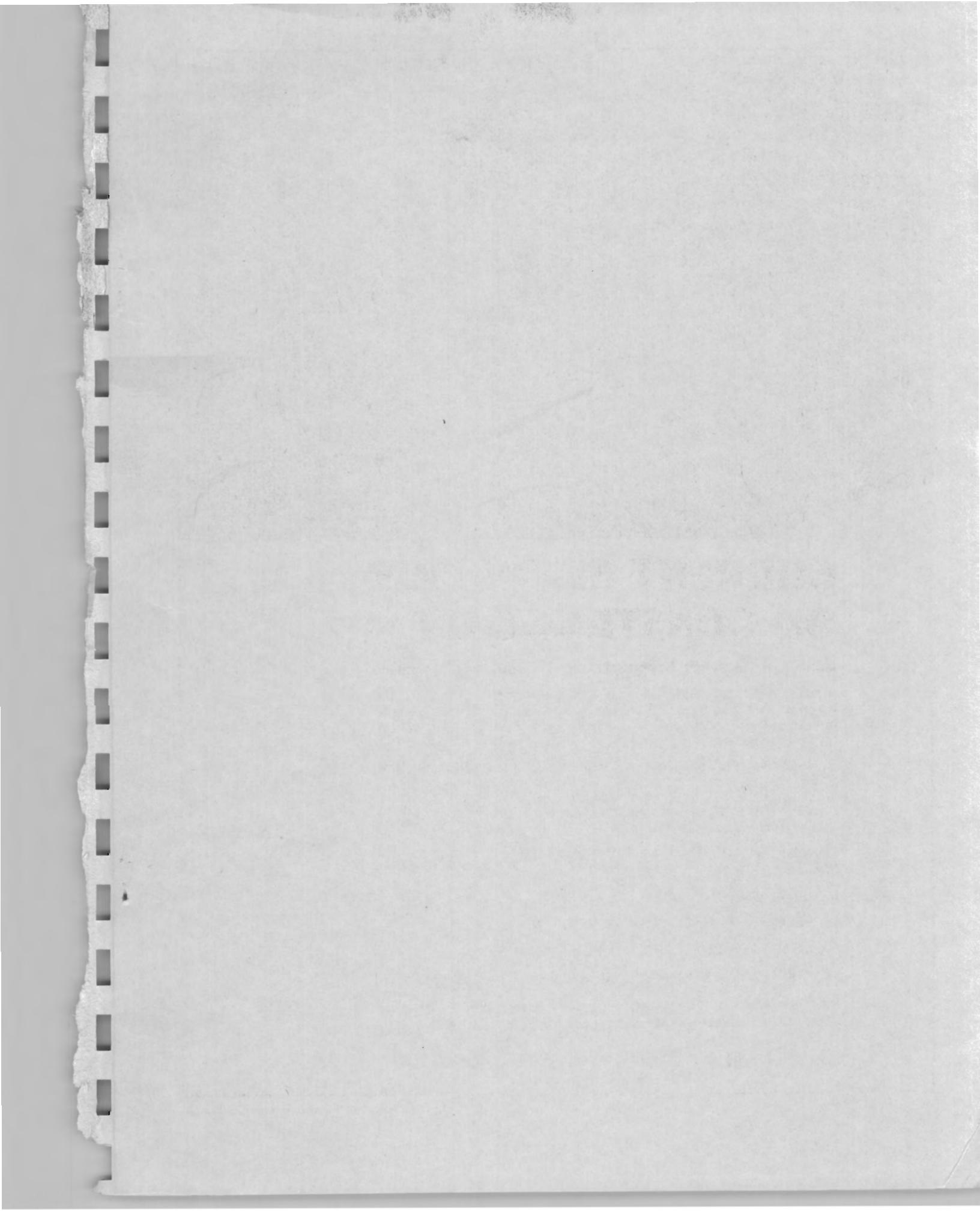
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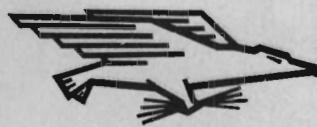
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