

A UNITED STATES
DEPARTMENT OF
COMMERCE
PUBLICATION



FILE COPY

CONSTRUCTION REPORTS

C25-68-13

Characteristics of New One-Family Homes 1968



U.S. DEPARTMENT OF COMMERCE
Bureau of the Census

U.S. DEPARTMENT OF HOUSING AND
URBAN DEVELOPMENT

U.S. DEPARTMENT OF COMMERCE

Maurice H. Stans, Secretary

Rocco C. Siciliano, Under Secretary

BUREAU OF THE CENSUS

George Hay Brown, Director

Robert F. Drury, Deputy Director

U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT

George Romney, Secretary

**William B. Ross, Deputy Under Secretary
for Policy Analysis and Program Evaluation**

ACKNOWLEDGMENTS— This is a joint report of the U.S. Department of Commerce, Bureau of the Census and the U.S. Department of Housing and Urban Development. It was developed under the general direction of Samuel J. Dennis, Chief, Construction Statistics Division, Bureau of the Census, and Henry B. Schechter, Director, Office of Economic and Market Analysis, U.S. Department of Housing and Urban Development. It was prepared under the supervision of David I. Siskind, Chief, Construction Starts Branch, Construction Statistics Division. William K. Mittendorf prepared the tabulations for all statistical tables.

Issued October 1969
Library of Congress Card No. A65-7266

Suggested Citation

U.S. Bureau of the Census, Construction Reports—Series C25
Characteristics of New One-Family Homes, 1968
U.S. Department of Commerce, Washington, D.C., 1969

For sale by the Bureau of the Census, Washington, D.C., 20233. Price of this issue, \$1.00. Subscription Price: \$3.00 per year includes monthly, 10 cents per issue; quarterly, 25 cents per issue; as well as the annual report.

PREFACE

This study of new one-family homes sold in 1968, of new one-family homes started for owner-occupancy on owners' land (contractor-built and owner-built) and for rent in 1968, is part of the joint Bureau of the Census, U.S. Department of Commerce—U.S. Department of Housing and Urban Development study on housing sales which was started in 1962. This is the sixth annual report prepared under this program.

The section on new one-family homes sold supplements and expands the information presented in the monthly and quarterly reports of the Housing Sales Survey (Census-HUD Series C25). These reports provide information on new homes sold, unsold inventory, and related data. Because of minor revisions, the annual total in this report differs slightly from the totals published in the monthly and quarterly reports.

The Bureau of the Census is indebted to the thousands of respondent builders and owners of the homes which came into the sample. Without their cooperation in providing the information, this report could not have been prepared. The Bureau also extends its appreciation to the field interviewers responsible for collecting the basic data.

Characteristics of New One-Family Homes: 1968

Contents

	Page
Chapter 1 New Housing Units Started	
Table	
1A. New Housing Units Started: 1963 to 1968	1
1B. New Privately Owned One-Family Units Started, by Purpose of Construction, by Region: 1963 to 1968	2
 Chapter 2 Summary: New One-Family Homes sold, Contractor-Built Homes Started, Owner-Built and Rental Homes Started	
2A. New Homes Sold or Started for Owner Occupancy, by Region and Location: 1966 to 1968	11
2B. New Homes Sold or Started for Owner Occupancy, for Each Location, by Region: 1966 to 1968	12
3A. New Homes Sold or Started for Owner Occupancy, by Type of Financing, by Region: 1966 to 1968	13
3B. New Homes Sold or Started for Owner Occupancy, by Type of Financing, by Location: 1966 to 1968	15
4A. New Homes Sold or Started for Owner Occupancy, by Median and Average Square Feet of Floor Area, by Region: 1966 to 1968	16
4B. New Homes Sold or Started for Owner Occupancy, by Square Feet of Floor Area, by Region: 1966 to 1968	17
5. New Homes Sold or Started for Owner Occupancy, by Number of Bedrooms in Home, by Region: 1966 to 1968	19
6. New Homes Sold or Started for Owner Occupancy, by Number of Bathrooms in Home, by Region: 1966 to 1968	21

Contents-Continued

Page

Chapter 2 Summary: New One-Family Homes Sold, Contractor-Built Homes Started, Owner-Built and Rental Homes Started—Continued

Table

7.	New Homes Sold or Started for Owner Occupancy, by Number of Stories, by Region: 1966 to 1968	23
8.	New Homes Sold or Started for Owner Occupancy, by Type of Foundation, by Region: 1966 to 1968	25
9.	New Homes Sold or Started for Owner Occupancy, by Type of Parking Facility, by Region: 1966 to 1968	27
10.	New Homes Sold or Started for Owner Occupancy, by Type of Heating Fuel, by Region: 1966 (last half) to 1968	29
11.	New Homes Sold or Started for Owner Occupancy, with Central Air Conditioning, by Region: 1966 to 1968	31

Chapter 3 New One-Family Homes Sold and Offered for Sale

12A.	Sales, by Location, Region, and Sales Price: 1968	41
12B.	Sales, for Each Location, by Region: 1963 to 1968	42
12C.	Sales, by Sales Price: 1963 to 1968	42
12D.	Sales—Median and Average Sales Price, for Each Location, by Region: 1963 to 1968	43
13A.	Sales, by Type of Financing, by Sales Price: 1968	44
13B.	Sales, by Type of Financing: 1963 to 1968	44
13C.	Sales, by Type of Financing, by Location and Region: 1968	45
14A.	Sales, by Downpayment as Percent of Sales Price, by Sales Price: 1968	46
14B.	Sales, by Downpayment as Percent of Sales Price, by Region and Mortgage Financing: 1968	47
14C.	Sales—Median Downpayment as Percent of Sales Price, by Region: 1968	47
14D.	Sales—Median Downpayment as Percent of Sales Price, by Selected Types of Mortgage Financing: 1968	48
15.	Sales, by Inclusion or Exclusion of Closing Costs in Sales Price, by Sales Price: 1968	48
16.	Sales Financed With Aid of Second Mortgage, by Type of Primary Financing, by Sales Price: 1968	49
17A.	Sales, by Square Feet of Floor Area, by Sales Price: 1968	50
17B.	Sales, by Square Feet of Floor Area: 1963 to 1968	50
17C.	Sales, by Square Feet of Floor Area, by Region and Type of Financing: 1968	51
17D.	Sales—Median and Average Square Feet of Floor Area, by Region, Type of Financing, and Sales Price: 1968	51
17E.	Sales—Median Square Feet of Floor Area by Region and Type of Financing: 1963 to 1968	52

Contents-Continued

	Page
Chapter 3 New One-Family Homes Sold and Offered for Sale—Continued	
Table	
18A. Sales, by Price Per Square Foot of Floor Area, by Sales Price: 1968	52
18B. Sales, by Price Per Square Foot of Floor Area: 1963 to 1968	53
18C. Sales, by Price Per Square Foot of Floor Area, by Region and Type of Financing: 1968	53
18D. Sales—Median Price Per Square Foot of Floor Area, by Region, Type of Financing, and Sales Price: 1968	54
18E. Sales—Median Price Per Square Foot of Floor Area, by Region, and Type of Financing: 1963 to 1968	54
18F. Sales—Average Price Per Square Foot of Floor Area, by Region: 1963 to 1968	55
19A. Sales, by Number of Bedrooms in Home, by Sales Price: 1968	55
19B. Sales, by Number of Bedrooms in Home, by Region: 1963 to 1968	56
20A. Sales, by Number of Bathrooms in Home, by Sales Price: 1968	57
20B. Sales, by Number of Bathrooms in Home, by Region: 1963 to 1968	58
21A. Sales, by Number of Stories, by Sales Price: 1968	59
21B. Sales, by Number of Stories, by Region: 1963 to 1968	60
22A. Sales, by Type of Foundation, by Sales Price: 1968	61
22B. Sales, by Type of Foundation, by Region: 1963 to 1968	62
23A. Sales, by Type of Parking Facility, by Sales Price: 1968	63
23B. Sales, by Type of Parking Facility, by Region: 1963 to 1968	64
24A. Sales, by Type of Heating Fuel, by Sales Price: 1968	65
24B. Sales, by Type of Heating Fuel, by Region 1967 and 1968	65
25A. Sales, by Inclusion or Exclusion of Central Air Conditioning and Selected Appliances in Sales Price, by Sales Price: 1968	66
25B. Sales, by Inclusion of Central Air Conditioning in Sales Price, by Region: 1963 to 1968	67
25C. Sales, by Inclusion of Stove in Sales Price, by Region: 1963 to 1968	67
25D. Sales, by Inclusion of Refrigerator in Sales Price, by Region: 1963 to 1968	68
25E. Sales, by Inclusion of Dishwasher in Sales Price, by Region: 1963 to 1968	68
26. Homes for Sale—New One-Family Homes Offered for Sale—Sales Status and Sales Price: 1968	69
Chapter 4 Contractor-Built New One-Family Homes Started for Owner Occupancy	
27A. Contractor-Built Homes Started, by Location, Region, and Contract Price: 1968	78
27B. Contractor-Built Homes Started, for Each Location, by Region: 1963 to 1968	79

Contents-Continued

		Page
	Chapter 4 Contractor-Built New One-Family Homes Started for Owner Occupancy—Continued	
Table		
27C.	Contractor-Built Homes Started, by Contract Price: 1963 to 1968	79
27D.	Contractor-Built Homes Started—Median and Average Contract Price, for Each Location, by Region: 1963 to 1968	80
28A.	Contractor-Built Homes Started, by Type of Financing, by Contract Price: 1968	80
28B.	Contractor-Built Homes Started, by Type of Financing: 1963 to 1968	81
28C.	Contractor-Built Homes Started, by Type of Financing, by Location and Region: 1968	81
29A.	Contractor-Built Homes Started, by Square Feet of Floor Area, by Contract Price: 1968	82
29B.	Contractor-Built Homes Started, by Square Feet of Floor Area: 1963 to 1968	82
29C.	Contractor-Built Homes Started, by Square Feet of Floor Area, by Region and Type of Financing: 1968	83
29D.	Contractor-Built Homes Started—Median and Average Square Feet of Floor Area, by Region and Type of Financing: 1968	83
29E.	Contractor-Built Homes Started—Median Square Feet of Floor Area by Region and Type of Financing: 1963 to 1968	84
30A.	Contractor-Built Homes Started, by Contract Price Per Square Foot of Floor Area, by Contract Price: 1968	84
30B.	Contractor-Built Homes Started, by Contract Price Per Square Foot of Floor Area: 1963 to 1968	85
30C.	Contractor-Built Homes Started, by Contract Price Per Square Foot of Floor Area, by Region and Type of Financing: 1968	85
30D.	Contractor-Built Homes Started—Median Contract Price Per Square Foot of Floor Area, by Region and Type of Financing: 1963 to 1968	86
31A.	Contractor-Built Homes Started, by Number of Bedrooms in Home, by Contract Price: 1968	86
31B.	Contractor-Built Homes Started, by Number of Bedrooms in Home, by Region: 1963 to 1968	87
32A.	Contractor-Built Homes Started, by Number of Bathrooms in Home, by Contract Price: 1968	88
32B.	Contractor-Built Homes Started, by Number of Bathrooms in Home, by Region 1963 to 1968	89
33A.	Contractor-Built Homes Started, by Number of Stories, by Contract Price: 1968	90
33B.	Contractor-Built Homes Started, by Number of Stories, by Region: 1964 to 1968	91

Contents-Continued

Page

Chapter 4 Contractor-Built New One-Family Homes Started for Owner Occupancy—Continued

Table

34A.	Contractor-Built Homes Started, by Type of Foundation, by Contract Price: 1968	92
34B.	Contractor-Built Homes Started, by Type of Foundation, by Region: 1963 to 1968	93
35A.	Contractor-Built Homes Started, by Type of Parking Facility, by Contract Price: 1968	94
35B.	Contractor-Built Homes Started, by Type of Parking Facility, by Region: 1963 to 1968	95
36A.	Contractor-Built Homes Started, by Heating Fuel, by Contract Price: 1968	96
36B.	Contractor-Built Homes Started, by Heating Fuel, by Region: 1967 and 1968	96
37A.	Contractor-Built Homes Started, by Inclusion or Exclusion of Central Air Conditioning and Selected Appliances in Contract Price, by Contract Price: 1968	97
37B.	Contractor-Built Homes Started, by Inclusion of Central Air Conditioning in Contract Price, by Region: 1963 to 1968	98
37C.	Contractor-Built Homes Started, by Inclusion of Stove in Contract Price, by Region: 1963 to 1968	99
37D.	Contractor-Built Homes Started, by Inclusion of Refrigerator in Contract Price, by Region: 1963 to 1968	100
37E.	Contractor-Built Homes Started, by Inclusion of Dishwasher in Contract Price, by Region: 1963 to 1968	100

Appendix

A	Description of Survey	101
B	Definitions	103
C	Form SOC 900, "Survey of Housing Starts and Sales"	105

210

AGE

1

2

CHAPTER 1

New Housing Units Started

NEW HOUSING UNITS STARTED

In 1968, there were 1,548,000 new housing units started in the United States compared with 1,322,000 in 1967, an increase of 17 percent. Of the 1,548,000 units started, 1,508,000 were private starts and the remaining 40,000 units were public. The private housing starts included 900,000 (60 percent) one-family homes and 608,000 (40 percent) units in two-or-more family structures. The comparable figures for 1967 were 844,000 (65 percent) one-family homes and 448,000 (35 percent) units in two-or-more family structures, comprising a total of 1,292,000 private housing starts.

Of the 900,000 private one-family starts, 536,000 or 60 percent were intended for sale. This was up from the 502,000 or 59 percent intended for sale in 1967. Another 336,000 one-family homes started during 1968 were built for owner occupancy, on land owned by the owner himself. More than half of these homes--178,000 were contractor-built; that is, built under the supervision of a single general contractor. In 1967, 315,000 were built for owner occupancy, of which 168,000 were contractor-built. In 1968, there were 14,000 new one-family homes started and intended for the rental market, as compared with 15,000 in 1967.

Table 1A.—New Housing Units Started: 1963 to 1968

Item	Year of start					
	1968	1967	1966	1965	1964	1963
Number of units (in thousands)						
All housing units started.....	1,548	1,322	1,196	1,510	1,562	1,642
Publicly-owned housing units.....	40	30	31	37	32	32
Privately-owned housing units.....	1,508	1,292	1,165	1,473	1,529	1,610
In structures with--						
1 unit.....	900	844	779	964	970	1,021
2 units or more.....	608	448	386	509	559	589
Percent distribution of all privately-owned housing units started						
Privately-owned housing units.....	100	100	100	100	100	100
In structures with--						
1 unit.....	60	65	67	65	63	63
2 units or more.....	40	35	33	35	37	37
Number of units (in thousands)						
Privately-owned one-family homes started...	900	844	779	964	970	1,021
Purpose of construction reported.....	886	832	772	957	965	1,011
For sale.....	536	502	441	592	568	603
For owner occupancy on owners' land:						
Contractor-built.....	178	168	174	180	184	191
Owner-built (includes for rent) ¹	172	162	157	186	213	217
Purpose of construction not reported.....	13	12	7	7	5	10
Percent distribution of privately-owned one-family homes started						
Purpose of construction reported.....	100	100	100	100	100	100
For sale.....	60	60	57	62	59	60
For owner occupancy on owners' land:						
Contractor-built.....	20	20	23	19	19	19
Owner-built (includes for rent) ¹	19	20	20	19	22	21

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

¹These data include homes started for owner occupancy with owner acting as his own general contractor: (1) in most cases with the help of either subcontractors or hired labor, (2) sometimes entirely with the employment of subcontractors, and, (3) in a smaller number of cases, entirely on a "do-it-yourself" basis. In addition, homes started "for rent," averaging about 9 percent of the totals shown for owner-built for the 6-year period, are included.

Table 1B.—New Privately Owned One-Family Units Started, by Purpose of Construction, by Region: 1963 to 1968

Region and purpose of construction	1968	1967	1966	1965	1964	1963
	Number of homes (in thousands)					
UNITED STATES						
All new one-family homes started...	900	844	779	964	970	1,021
Purpose of construction reported.....	886	832	772	957	965	1,011
For sale.....	536	502	441	592	568	603
For owner occupancy on owners' land--						
Contractor-built.....	178	168	174	180	184	191
Owner-built (includes for rent) ¹	172	162	157	186	213	217
Purpose of construction not reported.....	13	12	7	7	5	10
Northeast						
All new one-family homes started...	133	127	127	163	147	159
Purpose of construction reported.....	132	125	126	161	146	157
For sale.....	77	80	80	106	94	99
For owner occupancy on owners' land--						
Contractor-built.....	32	25	24	27	24	25
Owner-built (includes for rent) ¹	24	21	22	28	28	33
Purpose of construction not reported.....	1	2	1	2	1	2
North Central						
All new one-family homes started...	223	214	189	226	227	238
Purpose of construction reported.....	219	210	188	226	226	234
For sale.....	128	126	109	148	136	145
For owner occupancy on owners' land--						
Contractor-built.....	36	36	37	30	36	39
Owner-built (includes for rent) ¹	55	48	42	49	55	50
Purpose of construction not reported.....	4	4	1	1	1	4
South						
All new one-family homes started...	374	365	333	416	419	437
Purpose of construction reported.....	367	359	329	414	416	433
For sale.....	202	194	160	223	209	221
For owner occupancy on owners' land--						
Contractor-built.....	90	88	89	100	99	98
Owner-built (includes for rent) ¹	75	77	80	91	109	114
Purpose of construction not reported.....	6	6	4	2	3	4
West						
All new one-family homes started...	170	139	130	159	177	187
Purpose of construction reported.....	168	138	129	156	177	186
For sale.....	129	102	91	115	129	137
For owner occupancy on owners' land--						
Contractor-built.....	21	19	24	24	26	29
Owner-built (includes for rent) ¹	18	16	14	18	22	19
Purpose of construction not reported.....	2	1	1	3	(2)	1

See footnotes at end of table.

Table 1B.—New Privately Owned One-Family Units Started, by Purpose of Construction, by Region: 1963 to 1968—Continued

Region and purpose of construction	1968	1967	1966	1965	1964	1963
	Percent distribution					
UNITED STATES						
All new one-family homes started...	(X)	(X)	(X)	(X)	(X)	(X)
Purpose of construction reported.....	100	100	100	100	100	100
For sale.....	60	60	57	62	59	60
For owner occupancy on owners' land--						
Contractor-built.....	20	20	23	19	19	19
Owner-built (includes for rent) ¹	19	20	20	19	22	21
Purpose of construction not reported.....	(X)	(X)	(X)	(X)	(X)	(X)
Northeast						
All new one-family homes started...	(X)	(X)	(X)	(X)	(X)	(X)
Purpose of construction reported.....	100	100	100	100	100	100
For sale.....	58	63	64	66	64	63
For owner occupancy on owners' land--						
Contractor-built.....	24	20	19	17	17	16
Owner-built (includes for rent) ¹	18	17	17	17	19	21
Purpose of construction not reported.....	(X)	(X)	(X)	(X)	(X)	(X)
North Central						
All new one-family homes started...	(X)	(X)	(X)	(X)	(X)	(X)
Purpose of construction reported.....	100	100	100	100	100	100
For sale.....	58	60	58	65	60	62
For owner occupancy on owners' land--						
Contractor-built.....	16	17	20	13	16	17
Owner-built (includes for rent) ¹	25	23	22	22	24	21
Purpose of construction not reported.....	(X)	(X)	(X)	(X)	(X)	(X)
South						
All new one-family homes started...	(X)	(X)	(X)	(X)	(X)	(X)
Purpose of construction reported.....	100	100	100	100	100	100
For sale.....	55	54	49	54	50	51
For owner occupancy on owners' land--						
Contractor-built.....	25	25	27	24	24	23
Owner-built (includes for rent) ¹	20	21	24	22	26	26
Purpose of construction not reported.....	(X)	(X)	(X)	(X)	(X)	(X)
West						
All new one-family homes started...	(X)	(X)	(X)	(X)	(X)	(X)
Purpose of construction reported.....	100	100	100	100	100	100
For sale.....	77	74	71	74	73	74
For owner occupancy on owners' land--						
Contractor-built.....	12	14	19	15	14	16
Owner-built (includes for rent) ¹	11	12	11	11	12	10
Purpose of construction not reported.....	(X)	(X)	(X)	(X)	(X)	(X)

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable. (Z) Fewer than 500 homes.

¹See table 1A, footnote 1.

CHAPTER 2

Summary: New One-Family Homes Sold, Contractor-Built Homes Started, and Owner-Built and Rental Homes Started

Introduction

The following charts provide in summary form information on selected characteristics of new one-family homes, 1966 to 1968. Although the data for the three groups of homes are strictly speaking nonadditive, these charts present a useful overall picture. Additional charts for homes sold and contractor-built homes started are shown in chapters 3 and 4, respectively. All available data on owner-built and rental homes started are presented in this chapter, both in the charts and tables.

The homes sold group of new one-family homes is not directly comparable with the other two groups. The contractor-built, owner-built and rental homes are included in this report in the year construction started, whereas, homes sold are included in the year of sale, irrespective of the time construction was started. In fact, homes sold includes homes not yet started. Since

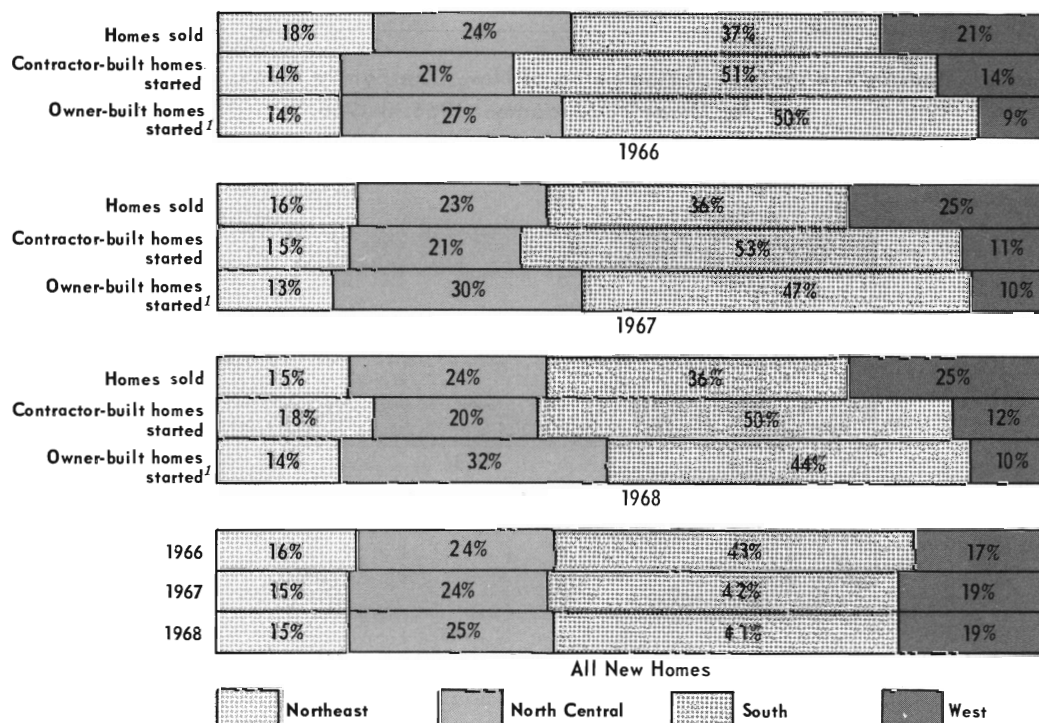
the homes sold group includes homes started prior to the year of sale and homes not yet started, there is only partial comparability between these homes and those shown started and intended for sale in chapter 1.

Throughout chapter 2, the charts and tables include homes started for rent with those built by the owner for his own occupancy on his own land. The homes started for rent totaled 13,000 in 1966; 15,000 in 1967; and 14,000 in 1968. Therefore, rental homes account for about 9 percent of the total in this group.

Region (Chart 1)

In every year, 1966 to 1968, the South led all other regions with new one-family homes, about two-fifths of the total. The North Central region was second with one-fourth of the homes. More than half of the contractor-built homes and nearly half of the owner-built and rental homes are in the South.

Chart 1.--Percent Distribution of New One-Family Homes Sold or Started for Owner Occupancy, by Region: 1966 to 1968



¹ Includes homes started for rent. See appendix B for definition.

Chart 2.--Percent Distribution of New One-Family Homes Sold or Started for Owner Occupancy, by Type of Financing: 1966 to 1968

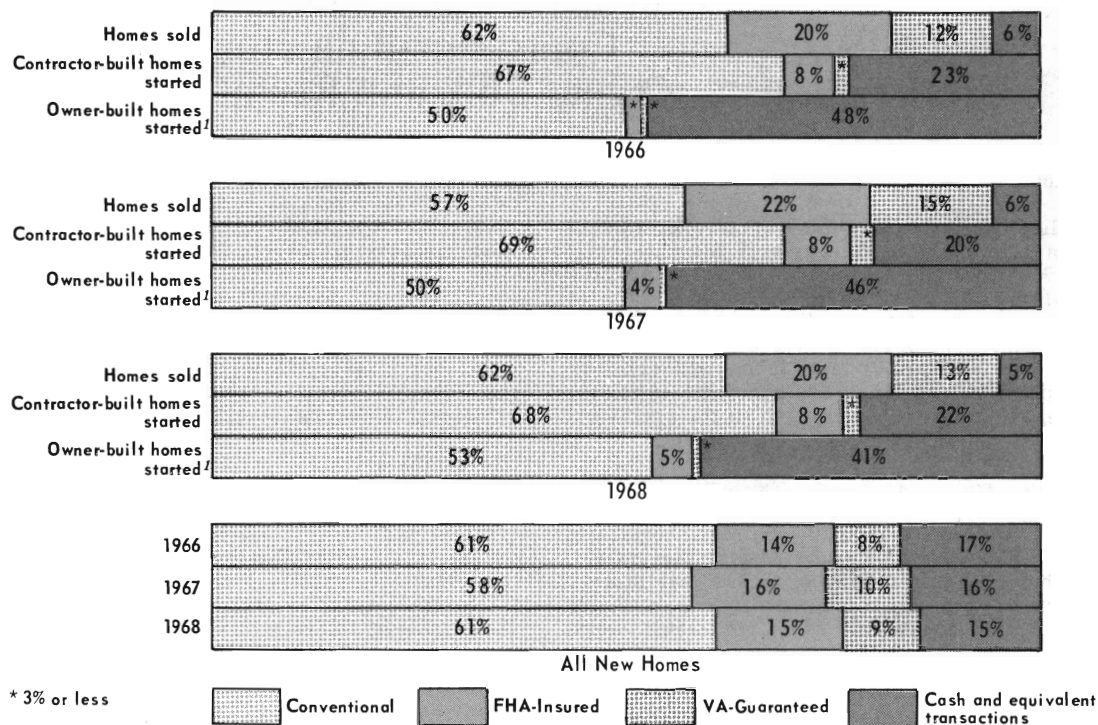


Chart 3.--Median Square Feet of Floor Area of New One-Family Homes Sold or Started for Owner Occupancy: 1966 to 1968

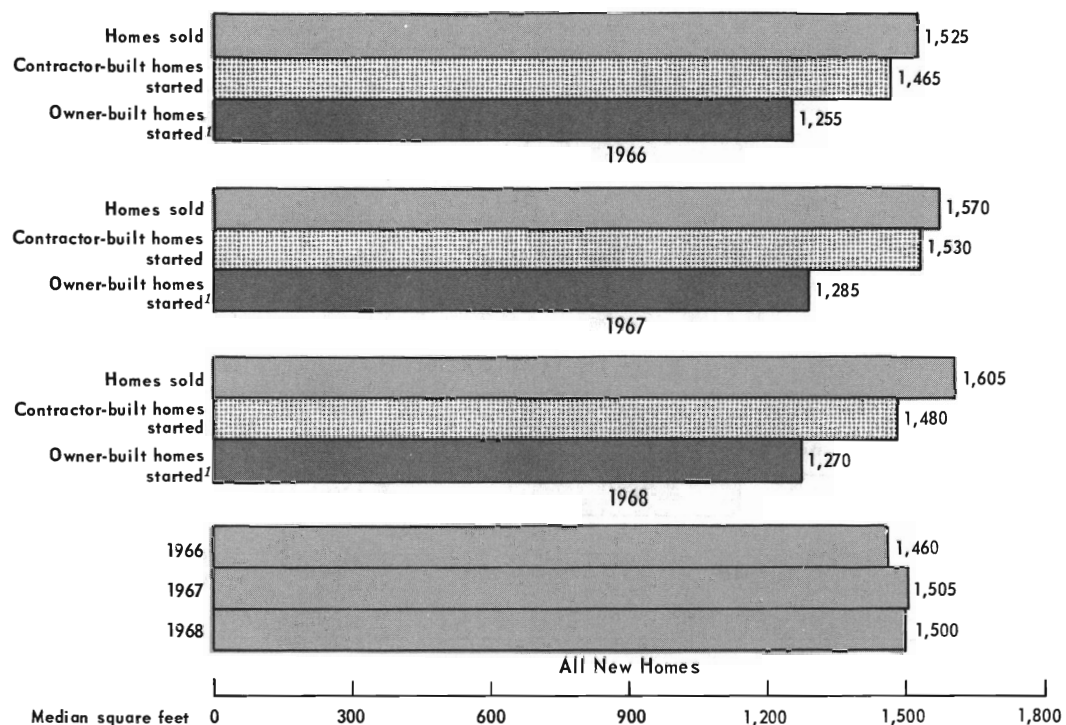
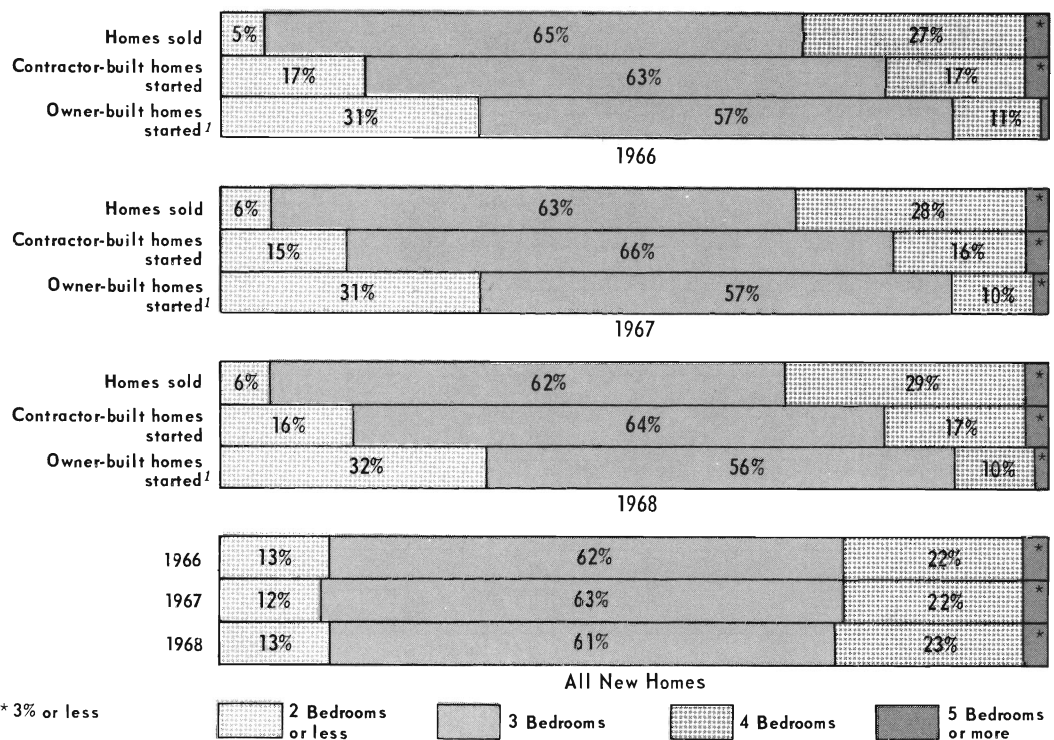


Chart 4.--Percent Distribution of New One-Family Homes Sold or Started for Owner Occupancy, by Number of Bedrooms in Home: 1966 to 1968



Financing (Chart 2)

About three-fifths of the new one-family homes were financed conventionally, another one-fourth were financed with FHA-insured and VA-guaranteed mortgages; the remaining homes, less than one-sixth, were paid for with cash, cash and trade-in, etc. More than two-fifths of the owner-built and rental homes were financed through cash or equivalent transactions, ranging from a high of 48 percent in 1966 to 41 percent in 1968.

Square Foot Area (Chart 3)

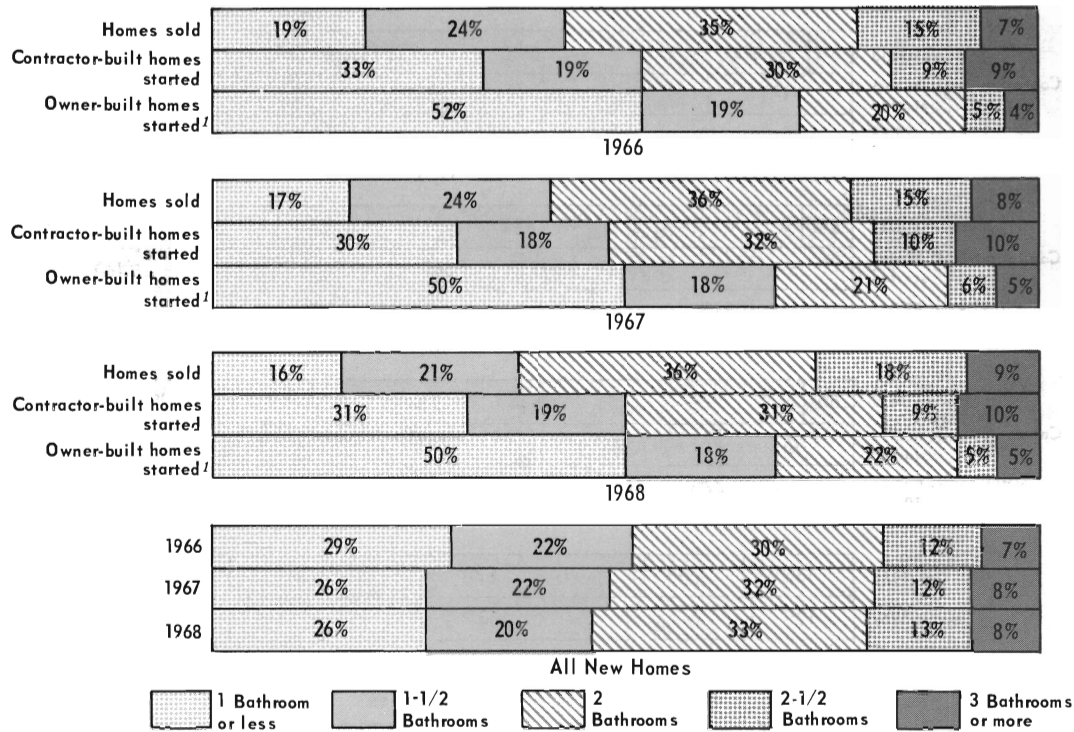
Though the median square foot area of new one-family homes showed little change between 1966 and 1968, the median for homes sold rose 5 percent, from 1,525

to 1,605 square feet. Generally, owner-built and rental homes have considerably less floor area with the median square foot area having ranged between 1,255 and 1,285 square feet.

Bedrooms and Bathrooms (Charts 4 and 5)

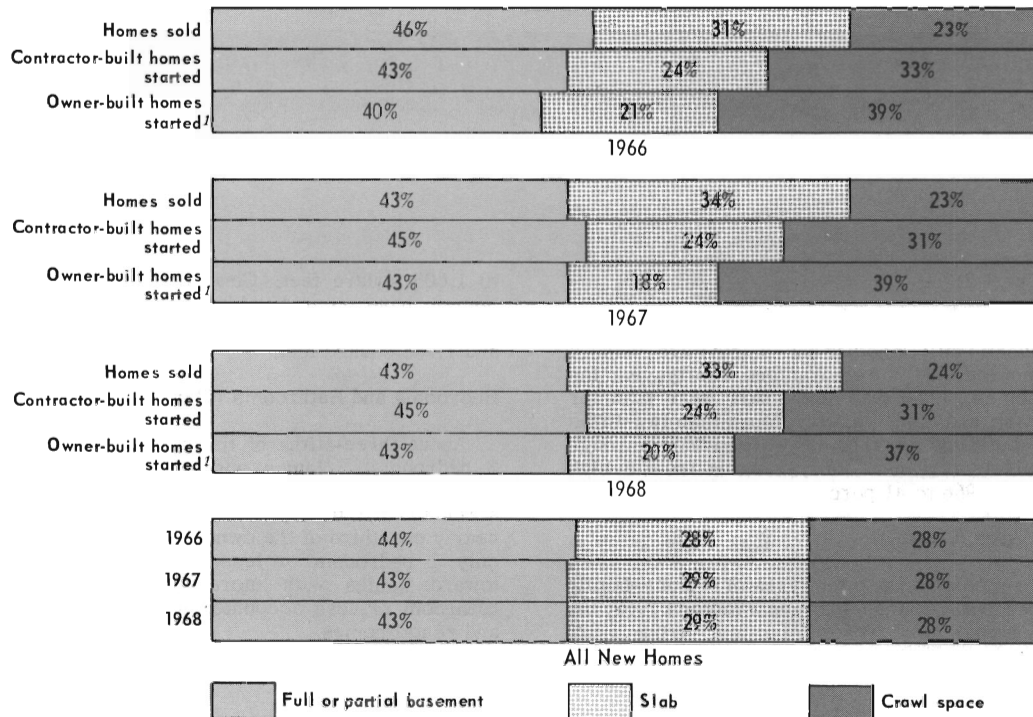
About three-fifths of the new one-family homes had 3 bedrooms. Homes with 4 bedrooms or more were found primarily in the homes sold group where they accounted for nearly one-third of the total; in contrast, nearly one-third of the owner-built and rental homes had only 2 bedrooms or less. Though the trend has been toward homes with more bathrooms, homes with 1 bathroom or less accounted for half of the owner-built and rental homes.

Chart 5.--Percent Distribution of New One-Family Homes Sold or Started for Owner Occupancy, by Number of Bathrooms in Home: 1966 to 1968



¹ Includes homes started for rent. See appendix B for definition.

Chart 6.--Percent Distribution of New One-Family Homes Sold or Started for Owner Occupancy, by Type of Foundation: 1966 to 1968



¹ Includes homes started for rent. See appendix B for definition.

Foundation (Chart 6)

Full or partial basements were in more than two-fifths of the homes in every group. Percentagewise, slabs were next most predominant in the homes sold, while crawl spaces were next in the contractor-built, owner-built and rental homes.

Parking Facility (Chart 7)

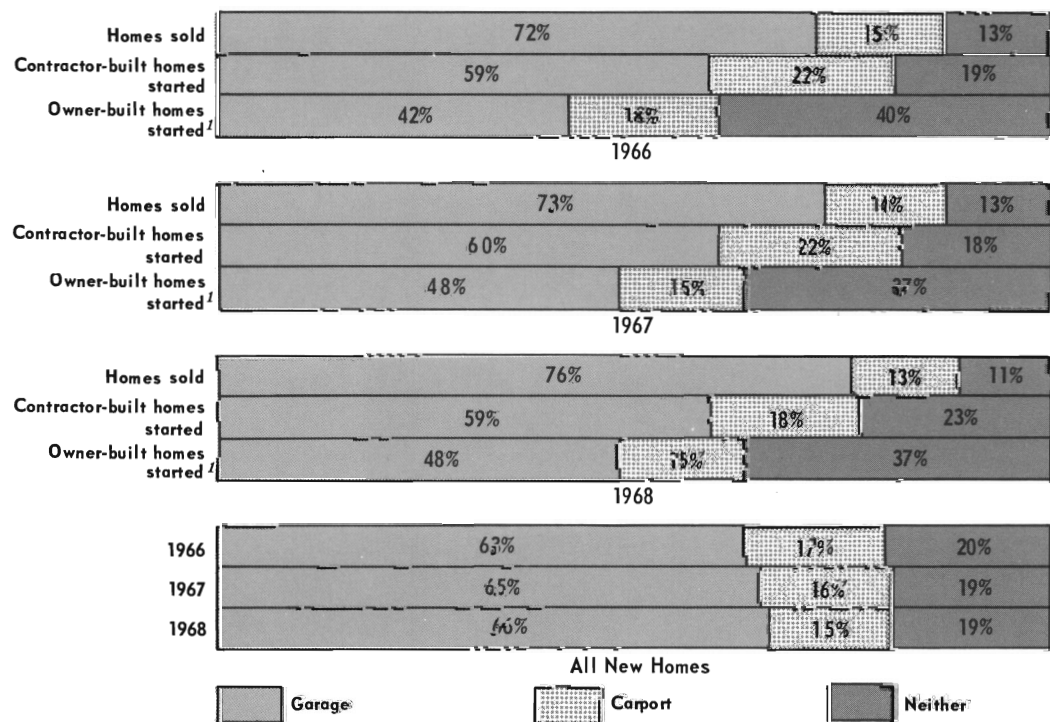
Three-fourths of the homes sold have garages, three-fifths of the contractor-built homes and nearly half

of the owner-built and rental homes also have garages. The ratio of homes with garages to those with carports has remained virtually constant at 4 to 1 for the 3-year period, 1966 to 1968.

Heating Fuel (Chart 8)

Three times as many new one-family homes use gas for heating fuel as the next most popular fuel, electricity. Almost four-fifths of the homes sold use gas.

Chart 7.--Percent Distribution of New One-Family Homes Sold or Started for Owner Occupancy, by Type of Parking Facility: 1966 to 1968



¹ Includes homes started for rent. See appendix B for definition.

Chart 8.--Percent Distribution of New One-Family Homes Sold or Started for Owner Occupancy, by Type of Heating Fuel: 1966 (last-half) to 1968

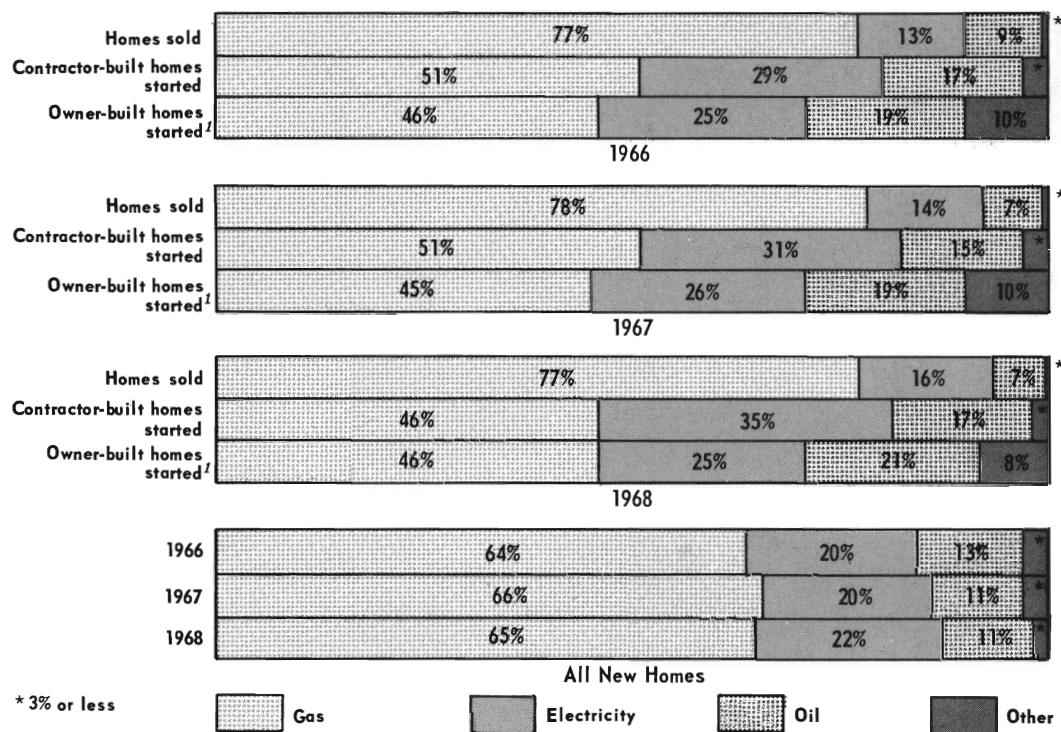


Table 2A.—New Homes Sold or Started for Owner Occupancy, by Region and Location: 1966 to 1968

Homes sold or started and year	United States	Region				Location	
		Northeast	North Central	South	West	Inside SMSA's ¹	Outside SMSA's ¹
Number of homes (in thousands)							
All new one-family homes.....1966..	792	129	191	334	137	464	328
.....1967..	817	123	195	344	155	490	327
.....1968..	840	128	210	342	160	515	325
Homes sold.....1966..	461	84	113	166	99	343	116
.....1967..	487	77	112	179	119	377	110
.....1968..	490	73	119	177	121	388	102
Homes started for owner occupancy on owners' land--							
Contractor-built.....1966..	174	24	37	89	24	74	100
.....1967..	168	25	36	88	19	70	98
.....1968..	178	32	36	90	21	77	101
Owner-built (include rentals).....1966..	157	22	42	80	14	45	112
.....1967..	162	21	48	77	16	43	119
.....1968..	172	24	55	75	18	50	122
Percent distribution by region and location							
All new one-family homes.....1966..	100	16	24	42	17	59	41
.....1967..	100	15	24	42	19	60	40
.....1968..	100	15	25	41	19	61	39
Homes sold.....1966..	100	18	24	36	21	75	25
.....1967..	100	16	23	37	25	77	23
.....1968..	100	15	24	36	25	79	21
Homes started for owner occupancy on owners' land--							
Contractor-built.....1966..	100	14	21	51	14	42	58
.....1967..	100	15	21	53	11	42	58
.....1968..	100	18	20	51	12	43	57
Owner-built (include rentals).....1966..	100	14	27	51	9	29	71
.....1967..	100	13	30	47	10	27	73
.....1968..	100	14	32	44	10	29	71
Percent distribution by homes sold or started for owner occupancy							
All new one-family homes.....1966..	100	100	100	100	100	100	100
.....1967..	100	100	100	100	100	100	100
.....1968..	100	100	100	100	100	100	100
Homes sold.....1966..	58	65	59	49	72	74	35
.....1967..	60	63	57	52	77	77	34
.....1968..	58	57	57	52	76	75	31
Homes started for owner occupancy on owners' land--							
Contractor-built.....1966..	22	19	19	27	18	16	31
.....1967..	21	20	18	26	12	14	30
.....1968..	21	25	17	26	13	15	31
Owner-built (include rentals).....1966..	20	17	22	24	10	10	34
.....1967..	20	17	25	22	11	9	36
.....1968..	20	18	26	22	11	10	38

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

¹Standard metropolitan statistical areas.

Table 2B.—New Homes Sold or Started for Owner Occupancy, for Each Location, by Region: 1966 to 1968

Homes sold or started and year	Inside SMSA's ¹	Region				Outside SMSA's ¹	Region			
		North-east	North Central	South	West		North-east	North Central	South	West
Number of homes (in thousands)										
All new one-family homes.....1966..	464	82	122	154	106	328	47	69	181	31
.....1967..	490	82	119	165	124	327	41	76	179	30
.....1968..	515	84	135	167	130	325	44	75	176	30
Homes sold.....1966..	345	58	92	113	82	116	26	21	52	17
.....1967..	377	55	90	129	103	110	22	21	50	16
.....1968..	388	55	100	125	107	102	17	18	52	14
Homes started for owner occupancy on owners' land--										
Contractor-built.....1966..	74	16	19	24	15	100	8	18	65	9
.....1967..	70	15	18	24	12	98	9	17	64	7
.....1968..	77	19	19	26	13	101	13	17	64	8
Owner-built (include rentals).....1966..	45	9	11	17	8	112	13	30	63	5
.....1967..	43	11	11	12	9	119	10	37	65	7
.....1968..	50	10	15	15	10	122	14	40	60	8
Percent distribution by region										
All new one-family homes.....1966..	100	18	26	33	23	100	14	21	55	10
.....1967..	100	17	24	34	25	100	13	23	55	9
.....1968..	100	16	26	32	25	100	14	23	54	9
Homes sold.....1966..	100	17	27	33	24	100	22	18	45	15
.....1967..	100	15	24	34	27	100	20	19	46	15
.....1968..	100	14	26	32	28	100	17	18	51	14
Homes started for owner occupancy on owners' land--										
Contractor-built.....1966..	100	21	26	32	20	100	8	18	65	9
.....1967..	100	22	26	35	17	100	10	18	65	7
.....1968..	100	24	25	34	17	100	13	16	63	8
Owner-built (include rentals).....1966..	100	20	25	37	19	100	11	27	57	5
.....1967..	100	26	25	28	21	100	8	31	54	6
.....1968..	100	19	31	31	19	100	11	33	49	7
Percent distribution by homes sold or started for owner occupancy										
All new one-family homes.....1966..	100	100	100	100	100	100	100	100	100	100
.....1967..	100	100	100	100	100	100	100	100	100	100
.....1968..	100	100	100	100	100	100	100	100	100	100
Homes sold.....1966..	74	70	75	74	78	35	55	30	29	54
.....1967..	77	68	76	78	83	34	53	28	28	54
.....1968..	75	66	74	75	83	31	39	24	30	47
Homes started for owner occupancy on owners' land--										
Contractor-built.....1966..	16	19	16	16	14	31	17	26	36	29
.....1967..	14	19	15	15	10	30	23	23	36	23
.....1968..	15	22	14	16	10	31	29	22	36	26
Owner-built (include rentals).....1966..	10	11	9	11	8	34	27	44	35	17
.....1967..	9	14	9	7	7	36	24	49	36	23
.....1968..	10	11	11	9	7	38	32	53	34	27

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

¹Standard metropolitan statistical areas.

Table 3A.—New Homes Sold or Started for Owner Occupancy, by Type of Financing, by Region: 1966 to 1968

Region, homes sold or started and year	Total all homes	Type of financing reported						
		Total	Mortgage financing				Cash and equivalent trans- actions	
			Total	FHA- insured	VA- guaranteed	Con- ventional		
UNITED STATES		Number of homes (in thousands)						
All new one-family homes.....1966..	792	727	602	103	56	443	124	
.....1967..	817	744	626	116	76	435	118	
.....1968..	840	775	656	114	68	474	119	
Homes sold.....1966..	461	438	412	88	51	273	26	
.....1967..	487	461	435	99	71	265	26	
.....1968..	490	471	446	93	63	290	24	
Homes started for owner occupancy on owners' land--								
Contractor-built.....1966..	174	160	123	13	4	106	38	
.....1967..	168	146	117	11	4	102	30	
.....1968..	178	158	123	13	4	106	35	
Owner-built (include rentals).....1966..	157	128	67	3	(Z)	64	61	
.....1967..	162	137	75	5	1	69	63	
.....1968..	172	146	86	7	1	78	60	
		Percent distribution by type of financing						
All new one-family homes.....1966..	(X)	100	83	14	8	661	17	
.....1967..	(X)	100	84	16	10	58	16	
.....1968..	(X)	100	85	15	9	61	15	
Homes sold.....1966..	(X)	100	94	20	12	62	6	
.....1967..	(X)	100	94	22	15	57	6	
.....1968..	(X)	100	95	20	13	62	5	
Homes started for owner occupancy on owners' land--								
Contractor-built.....1966..	(X)	100	77	8	2	66	23	
.....1967..	(X)	100	80	8	3	69	20	
.....1968..	(X)	100	78	8	2	67	22	
Owner-built (include rentals).....1966..	(X)	100	52	2	(Z)	50	48	
.....1967..	(X)	100	54	4	(Z)	50	46	
.....1968..	(X)	100	59	5	1	53	41	
		Percent distribution by homes sold or started for owner occupancy						
All new one-family homes.....1966..	100	100	100	100	100	100	100	
.....1967..	100	100	100	100	100	100	100	
.....1968..	100	100	100	100	100	100	100	
Homes sold.....1966..	58	60	68	85	92	62	21	
.....1967..	60	62	69	86	94	61	22	
.....1968..	58	61	68	82	93	61	20	
Homes started for owner occupancy on owners' land--								
Contractor-built.....1966..	22	22	20	12	7	24	30	
.....1967..	21	20	19	10	5	23	25	
.....1968..	21	20	19	12	5	22	30	
Owner-built (include rentals).....1966..	20	18	11	3	1	14	49	
.....1967..	20	18	12	5	1	16	53	
.....1968..	20	19	13	6	2	16	50	
Northeast		Number of homes (in thousands)						
All new one-family homes.....1966..	129	119	106	6	2	98	13	
.....1967..	123	108	96	6	1	88	12	
.....1968..	128	114	98	5	(Z)	93	16	
Homes sold.....1966..	84	79	76	5	2	70	4	
.....1967..	77	71	68	5	1	62	3	
.....1968..	73	69	65	3	(Z)	61	4	
Homes started for owner occupancy on owners' land--								
Contractor-built.....1966..	24	23	18	1	(Z)	16	5	
.....1967..	25	21	16	1	(Z)	15	4	
.....1968..	32	28	22	1	(Z)	21	6	
Owner-built (include rentals).....1966..	22	17	13	(Z)	-	12	4	
.....1967..	21	16	11	1	-	10	5	
.....1968..	24	17	11	1	-	10	6	

See footnotes at end of table.

Table 3A.—New Homes Sold or Started for Owner Occupancy, by Type of Financing, by Region: 1966 to 1968—Continued

Region, homes sold or started and year	Total all homes	Type of financing reported					
		Total	Mortgage financing				Cash and equivalent trans- actions
			Total	FHA- insured	VA- guaranteed	Con- ventional	
North Central	Number of homes (in thousands)--Continued						
All new one-family homes.....1966..	191	168	136	17	6	112	32
.....1967..	195	167	140	21	5	114	27
.....1968..	210	187	159	21	5	133	28
Homes sold.....1966..	113	106	96	14	5	77	9
.....1967..	112	103	95	16	4	75	7
.....1968..	119	111	105	16	4	84	7
Homes started for owner occupancy on owners' land--							
Contractor-built.....1966..	37	32	23	2	1	21	9
.....1967..	36	27	21	2	1	18	6
.....1968..	36	30	23	2	1	20	7
Owner-built (include rentals).....1966..	42	30	17	1	(Z)	15	13
.....1967..	48	38	24	2	(Z)	21	14
.....1968..	55	46	31	3	(Z)	28	14
South							
All new one-family homes.....1966..	334	311	246	53	33	160	65
.....1967..	344	322	259	54	45	160	63
.....1968..	342	322	261	52	41	168	61
Homes sold.....1966..	166	158	151	44	29	77	7
.....1967..	179	171	162	45	42	75	9
.....1968..	177	171	162	40	38	84	9
Homes started for owner occupancy on owners' land--							
Contractor-built.....1966..	89	83	65	8	3	54	18
.....1967..	88	82	66	7	2	56	16
.....1968..	90	82	64	9	3	53	18
Owner-built (include rentals).....1966..	80	70	31	1	(Z)	29	39
.....1967..	77	70	32	1	(Z)	30	38
.....1968..	75	69	35	3	(Z)	32	34
West							
All new one-family homes.....1966..	137	129	114	27	16	72	15
.....1967..	155	147	132	35	25	72	15
.....1968..	160	152	138	36	21	80	14
Homes sold.....1966..	99	95	90	25	15	50	5
.....1967..	119	116	110	33	24	52	6
.....1968..	121	119	114	34	21	60	4
Homes started for owner occupancy on owners' land--							
Contractor-built.....1966..	24	23	17	2	(Z)	15	5
.....1967..	19	17	14	1	1	12	3
.....1968..	21	18	14	2	(Z)	12	4
Owner-built (include rentals).....1966..	14	12	7	-	-	7	4
.....1967..	16	14	8	1	(Z)	7	6
.....1968..	18	14	9	(Z)	1	8	6
REGIONS	Each region as percent of total for United States						
Northeast.....1966..	16	16	18	6	3	22	10
.....1967..	15	14	15	6	2	20	10
.....1968..	15	15	15	4	1	20	13
North Central.....1966..	24	23	23	17	11	25	25
.....1967..	24	22	22	18	7	26	23
.....1968..	25	24	24	19	7	28	24
South.....1966..	42	43	41	52	58	36	52
.....1967..	42	43	41	46	59	37	53
.....1968..	41	42	40	45	61	35	51
West.....1966..	17	18	19	26	28	16	12
.....1967..	20	20	21	30	33	17	13
.....1968..	19	20	21	32	32	17	12

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

Table 3B.—New Homes Sold or Started for Owner Occupancy, by Type of Financing, by Location: 1966 to 1968

Location, homes sold or started and year	Total all homes	Type of financing reported						
		Total	Mortgage financing				Cash and equivalent trans- actions	
			Total	FHA- insured	VA- guaranteed	Con- ventional		
UNITED STATES		Number of homes (in thousands)						
All new one-family homes.....1966..	792	727	602	103	56	443	124	
.....1967..	817	744	626	116	76	435	118	
.....1968..	840	775	656	114	68	474	119	
Homes sold.....1966..	461	438	412	88	51	273	26	
.....1967..	487	461	435	99	71	265	26	
.....1968..	490	471	446	93	63	290	24	
Homes started for owner occupancy on owners' land--								
Contractor-built.....1966..	174	160	123	13	4	106	38	
.....1967..	168	146	117	11	4	102	30	
.....1968..	178	158	123	13	4	106	35	
Owner-built (include rentals).....1966..	157	128	67	3	(Z)	64	61	
.....1967..	162	137	75	5	1	69	63	
.....1968..	172	146	86	7	1	78	60	
Inside SMSA's ¹								
All new one-family homes.....1966..	464	435	392	76	43	273	43	
.....1967..	490	454	414	84	56	274	40	
.....1968..	515	484	438	79	50	308	46	
Homes sold.....1966..	345	329	313	73	41	199	16	
.....1967..	377	359	342	80	54	208	17	
.....1968..	388	374	356	75	49	232	17	
Homes started for owner occupancy on owners' land--								
Contractor-built.....1966..	74	68	55	3	1	50	13	
.....1967..	70	59	47	3	2	42	12	
.....1968..	77	69	54	3	1	49	15	
Owner-built (include rentals).....1966..	45	37	24	(Z)	(Z)	23	14	
.....1967..	43	36	25	1	(Z)	23	11	
.....1968..	50	42	28	1	(Z)	27	14	
Outside SMSA's ¹								
All new one-family homes.....1966..	328	292	211	27	13	170	81	
.....1967..	327	290	212	32	19	161	78	
.....1968..	325	291	218	34	18	166	73	
Homes sold.....1966..	116	108	99	15	10	74	9	
.....1967..	110	102	93	20	17	57	9	
.....1968..	102	97	90	18	14	58	7	
Homes started for owner occupancy on owners' land--								
Contractor-built.....1966..	100	92	68	9	3	56	24	
.....1967..	98	87	69	8	2	59	18	
.....1968..	101	90	70	10	2	57	20	
Owner-built (include rentals).....1966..	112	91	44	3	(Z)	40	48	
.....1967..	119	102	50	4	1	45	52	
.....1968..	122	104	58	6	1	51	46	
		Inside SMSA's as a percent of total for United States						
All new one-family homes.....1966..	59	60	65	74	76	62	35	
.....1967..	60	61	66	72	75	63	34	
.....1968..	61	62	67	70	74	65	39	
Homes sold.....1966..	75	75	76	83	80	73	64	
.....1967..	77	78	79	80	76	79	66	
.....1968..	79	79	80	81	77	80	72	
Homes started for owner occupancy on owners' land--								
Contractor-built.....1966..	42	43	45	27	35	47	36	
.....1967..	42	40	41	27	54	42	40	
.....1968..	43	43	43	22	33	46	43	
Owner-built (include rentals).....1966..	29	29	35	5	23	37	22	
.....1967..	27	26	33	23	17	34	18	
.....1968..	29	28	32	16	21	34	23	

See footnotes at end of table.

Table 3B.—New Homes Sold or Started for Owner Occupancy, by Type of Financing, by Location: 1966 to 1968—Continued

Location, homes sold or started and year	Total all homes	Type of financing reported					Cash and equivalent trans- actions
		Total	Mortgage financing				
			Total	FHA- insured	VA- guaranteed	Con- ventional	
Outside SMSA's as a percent of total for United States							
All new one-family homes.....1966..	41	40	35	26	24	38	65
.....1967..	40	39	34	28	25	37	66
.....1968..	39	38	33	30	26	35	61
Homes sold.....1966..	25	25	24	17	20	27	36
.....1967..	23	22	21	20	24	21	34
.....1968..	21	21	20	19	23	20	28
Homes started for owner occupancy on owners' land--							
Contractor-built.....1966..	58	57	55	73	65	53	64
.....1967..	58	60	59	73	46	58	60
.....1968..	57	57	57	78	67	54	57
Owner-built (include rentals).....1966..	71	71	65	95	77	63	72
.....1967..	73	74	67	77	83	66	82
.....1968..	71	72	68	84	79	66	77

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(Z) Fewer than 500 homes.

¹Standard metropolitan statistical areas.

Table 4A.—New Homes Sold or Started for Owner Occupancy, by Median and Average Square Feet of Floor Area, by Region: 1966 to 1968

Homes sold or started and year	Median square feet of floor area					Average square feet of floor area				
	United States	Region				United States	Region			
		North-east	North Central	South	West		North-east	North Central	South	West
All new one-family homes.....1966..	1,460	1,520	1,480	1,385	1,570	1,535	1,590	1,530	1,465	1,650
.....1967..	1,505	1,585	1,530	1,415	1,645	1,570	1,620	1,595	1,485	1,685
.....1968..	1,500	1,580	1,465	1,430	1,655	1,580	1,645	1,560	1,515	1,690
Homes sold.....1966..	1,525	1,640	1,520	1,440	1,615	1,570	1,650	1,545	1,500	1,650
.....1967..	1,570	1,735	1,620	1,450	1,645	1,610	1,735	1,615	1,530	1,660
.....1968..	1,605	1,780	1,575	1,530	1,670	1,665	1,770	1,650	1,605	1,695
Homes started for owner occupancy on owners' land--										
Contractor-built.....1966..	1,465	1,380	1,560	1,455	1,435	1,600	1,575	1,625	1,540	1,775
.....1967..	1,530	1,395	1,590	1,500	1,790	1,655	1,530	1,705	1,590	1,920
.....1968..	1,480	1,400	1,560	1,425	1,765	1,605	1,510	1,700	1,565	1,775
Owner-built (include rentals).....1966..	1,255	1,315	1,350	1,180	1,315	1,340	1,390	1,400	1,270	1,430
.....1967..	1,285	1,255	1,385	1,165	1,425	1,365	1,320	1,480	1,265	1,560
.....1968..	1,270	1,325	1,290	1,185	1,415	1,325	1,425	1,315	1,255	1,550

Note: Medians and averages were computed from unrounded figures and rounded to nearest 5.

Table 4B.—New Homes Sold or Started for Owner Occupancy, by Square Feet of Floor Area, by Region:
1966 to 1968

Region, homes sold or started and year	Total all homes	Square feet of floor area reported							
		Total	Under 800	800 to 999	1,000 to 1,199	1,200 to 1,399	1,400 to 1,599	1,600 to 1,999	2,000 and over
UNITED STATES		Number of homes (in thousands)							
All new one-family homes.....1966..	792	689	30	52	117	118	94	125	153
.....1967..	817	684	25	49	116	104	91	135	163
.....1968..	840	717	31	52	110	118	93	132	181
Homes sold.....1966..	461	396	3	20	70	68	57	82	95
.....1967..	487	400	2	20	73	61	53	88	104
.....1968..	490	409	2	17	63	67	54	86	120
Homes started for owner occupancy on owners' land--									
Contractor-built.....1966..	174	158	7	12	25	28	22	26	38
.....1967..	168	147	3	11	23	23	21	29	37
.....1968..	178	157	6	14	25	26	20	26	40
Owner-built (include rentals).....1966..	157	135	20	19	21	22	14	17	20
.....1967..	162	137	20	19	21	20	17	18	23
.....1968..	172	150	23	21	22	25	19	20	20
		Percent distribution by square feet of floor area							
All new one-family homes.....1966..	(X)	100	4	8	17	17	14	18	22
.....1967..	(X)	100	4	7	17	15	13	20	24
.....1968..	(X)	100	4	7	15	15	13	18	25
Homes sold.....1966..	(X)	100	1	5	18	16	15	21	24
.....1967..	(X)	100	(Z)	5	18	17	13	22	26
.....1968..	(X)	100	1	4	15	15	13	21	29
Homes started for owner occupancy on owners' land--									
Contractor-built.....1966..	(X)	100	4	8	16	16	14	16	24
.....1967..	(X)	100	2	8	15	18	14	20	25
.....1968..	(X)	100	4	9	16	16	13	17	25
Owner-built (include rentals).....1966..	(X)	100	15	14	16	16	10	13	15
.....1967..	(X)	100	15	14	15	15	12	13	17
.....1968..	(X)	100	15	14	15	16	13	13	14
		Percent distribution by homes sold or started for owner occupancy							
All new one-family homes.....1966..	100	100	100	100	100	100	100	100	100
.....1967..	100	100	100	100	100	100	100	100	100
.....1968..	100	100	100	100	100	100	100	100	100
Homes sold.....1966..	58	57	11	39	60	58	61	65	62
.....1967..	60	59	8	40	63	59	58	65	64
.....1968..	58	57	8	32	57	57	58	65	67
Homes started for owner occupancy on owners' land--									
Contractor-built.....1966..	22	23	22	24	21	24	24	21	25
.....1967..	21	21	12	22	19	22	23	21	23
.....1968..	21	22	21	27	22	22	22	20	22
Owner-built (include rentals).....1966..	20	20	68	37	18	19	15	14	13
.....1967..	20	20	81	38	18	19	19	13	14
.....1968..	20	21	72	41	20	21	21	15	11
Northeast		Number of homes (in thousands)							
All new one-family homes.....1966..	129	105	5	6	17	18	12	20	28
.....1967..	123	92	4	5	15	12	10	18	27
.....1968..	128	103	4	7	16	15	11	19	31
Homes sold.....1966..	84	68	2	2	10	10	8	13	22
.....1967..	77	57	1	2	9	6	7	12	21
.....1968..	73	60	1	2	9	8	6	12	23
Homes started for owner occupancy on owners' land--									
Contractor-built.....1966..	24	20	1	2	4	4	3	3	4
.....1967..	25	19	1	1	4	3	2	4	4
.....1968..	32	26	1	3	5	4	3	5	5
Owner-built (include rentals).....1966..	22	17	2	2	3	3	1	4	2
.....1967..	21	15	2	2	3	3	1	2	2
.....1968..	24	17	2	2	2	3	2	2	3

See footnotes at end of table.

Table 4B.—New Homes Sold or Started for Owner Occupancy, by Square Feet of Floor Area, by Region:
1966 to 1968—Continued

Region, homes sold or started and year	Total all homes	Square feet of floor area reported							
		Total	Under 800	800 to 999	1,000 to 1,199	1,200 to 1,399	1,400 to 1,599	1,600 to 1,999	2,000 and over
North Central	Number of homes (in thousands)--Continued								
All new one-family homes.....1966..	191	155	5	12	28	24	21	32	33
1967..	195	145	1	13	24	23	17	31	35
1968..	210	169	5	15	29	28	22	31	39
Homes sold.....1966..	113	89	(Z)	6	18	13	10	20	20
1967..	112	78	(Z)	6	13	11	8	19	21
1968..	119	88	(Z)	6	15	12	11	18	24
Homes started for owner occupancy on owners' land--									
Contractor-built.....1966..	37	31	1	2	5	5	5	7	8
1967..	36	27	(Z)	2	5	4	3	6	7
1968..	36	31	(Z)	2	5	5	4	6	9
Owner-built (include rentals).....1966..	42	35	3	5	5	6	6	5	5
1967..	48	40	1	4	7	8	6	6	7
1968..	55	51	4	8	9	11	7	7	5
South									
All new one-family homes.....1966..	334	301	19	27	55	54	43	47	57
1967..	344	305	18	26	56	49	44	52	60
1968..	342	303	21	25	47	53	40	51	67
Homes sold.....1966..	166	147	1	8	31	29	24	27	28
1967..	179	154	1	8	35	28	22	29	32
1968..	177	152	1	6	25	30	21	30	38
Homes started for owner occupancy on owners' land--									
Contractor-built.....1966..	89	84	5	7	12	14	13	14	19
1967..	88	83	2	7	12	14	14	15	19
1968..	90	83	5	9	13	15	11	12	20
Owner-built (include rentals).....1966..	80	70	13	12	11	11	6	7	11
1967..	77	68	15	11	10	7	8	7	10
1968..	75	68	15	10	9	8	8	8	9
West									
All new one-family homes.....1966..	137	127	2	7	17	22	19	26	34
1967..	155	142	2	6	20	20	20	33	42
1968..	160	141	2	6	18	21	19	31	44
Homes sold.....1966..	99	91	(Z)	4	10	15	16	21	25
1967..	119	111	(Z)	3	16	16	16	28	31
1968..	121	110	(Z)	4	14	17	16	25	34
Homes started for owner occupancy on owners' land--									
Contractor-built.....1966..	24	23	(Z)	2	4	5	2	3	7
1967..	19	18	(Z)	1	2	2	2	4	7
1968..	21	17	1	1	2	2	1	4	6
Owner-built (include rentals).....1966..	14	12	2	1	2	2	1	2	2
1967..	16	14	1	2	2	2	1	2	4
1968..	18	14	1	1	3	2	2	2	3
REGIONS	Each region as percent of total for United States								
Northeast.....1966..	16	15	16	11	15	15	12	16	18
1967..	15	13	16	10	13	12	11	14	14
1968..	15	14	13	13	14	13	12	15	17
North Central.....1966..	24	23	15	24	24	21	22	25	22
1967..	24	21	6	26	21	22	19	23	21
1968..	25	24	16	29	27	24	24	23	21
South.....1966..	42	44	61	52	47	46	45	38	37
1967..	42	46	71	52	48	47	48	38	37
1968..	41	42	65	47	43	45	43	39	37
West.....1966..	17	18	8	13	14	18	20	21	22
1967..	20	21	7	12	18	19	21	25	25
1968..	19	20	7	11	16	18	21	23	24

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable (Z) Fewer than 500 homes or less than 0.5 percent.

Table 5.—New Homes Sold or Started for Owner Occupancy, by Number of Bedrooms in Home, by Region:
1966 to 1968

Region, homes sold or started and year	Total all homes	Number of bedrooms in home reported	2 bedrooms or less	3 bedrooms	4 bedrooms ¹	5 bedrooms or more	Not reported
UNITED STATES							
Number of homes (in thousands)							
All new one-family homes.....1966..	792	774	97	489	166	21	18
.....1967..	817	787	97	493	174	24	30
.....1968..	840	818	109	497	188	25	22
Homes sold.....1966..	461	455	22	295	122	14	6
.....1967..	487	477	26	302	132	16	10
.....1968..	490	484	30	296	141	17	6
Homes started for owner occupancy on owners' land--							
Contractor-built.....1966..	174	170	28	109	28	5	4
.....1967..	168	159	23	106	26	5	9
.....1968..	178	172	28	110	29	5	6
Owner-built (includes rentals).....1966..	157	149	46	85	16	2	8
.....1967..	162	151	47	85	16	3	11
.....1968..	172	163	52	91	17	3	9
Percent distribution by number of bedrooms							
All new one-family homes.....1966..	(X)	100	13	63	22	3	(X)
.....1967..	(X)	100	12	63	22	3	(X)
.....1968..	(X)	100	13	61	23	3	(X)
Homes sold.....1966..	(X)	100	5	65	27	3	(X)
.....1967..	(X)	100	6	63	28	3	(X)
.....1968..	(X)	100	6	61	29	3	(X)
Homes started for owner occupancy on owners' land--							
Contractor-built.....1966..	(X)	100	17	64	17	3	(X)
.....1967..	(X)	100	15	66	16	3	(X)
.....1968..	(X)	100	16	64	17	3	(X)
Owner-built (include rentals).....1966..	(X)	100	31	57	11	1	(X)
.....1967..	(X)	100	31	56	10	2	(X)
.....1968..	(X)	100	32	56	10	2	(X)
Percent distribution by homes sold or started for owner occupancy							
All new one-family homes.....1966..	100	100	100	100	100	100	100
.....1967..	100	100	100	100	100	100	100
.....1968..	100	100	100	100	100	100	100
Homes sold.....1966..	58	59	23	60	74	67	34
.....1967..	60	61	27	61	76	69	34
.....1968..	58	59	27	60	75	67	29
Homes started for owner occupancy on owners' land--							
Contractor-built.....1966..	22	22	29	22	17	22	23
.....1967..	21	20	24	21	15	19	29
.....1968..	21	21	25	22	16	19	30
Owner-built (include rentals).....1966..	20	19	48	17	9	10	43
.....1967..	20	19	49	17	9	12	37
.....1968..	20	20	47	18	9	14	41
Northeast							
Number of homes (in thousands)							
All new one-family homes.....1966..	129	125	13	72	41	(X)	4
.....1967..	123	114	11	62	41	(X)	9
.....1968..	128	121	13	63	45	(X)	7
Homes sold.....1966..	84	82	4	45	33	(X)	1
.....1967..	77	74	2	38	34	(X)	3
.....1968..	73	72	2	36	34	(X)	1
Homes started for owner occupancy on owners' land--							
Contractor-built.....1966..	24	23	5	14	4	(X)	1
.....1967..	25	22	4	14	4	(X)	3
.....1968..	32	30	5	17	8	(X)	2
Owner-built (include rentals).....1966..	22	20	5	12	3	(X)	2
.....1967..	21	18	5	10	3	(X)	3
.....1968..	24	20	5	11	4	(X)	4

See footnotes at end of table.

Table 5.—New Homes Sold or Started for Owner Occupancy, by Number of Bedrooms in Home, by Region:
1966 to 1968—Continued

Region, homes sold or started and year	Total all homes	Number of bedrooms in home, reported	2 bedrooms or less	3 bedrooms	4 bedrooms ¹	5 bedrooms or more	Not reported
North Central							
Number of homes (in thousands)—Continued							
All new one-family homes.....1966..	191	184	19	120	45	(X)	7
.....1967..	195	184	21	115	48	(X)	11
.....1968..	210	203	27	124	51	(X)	7
Homes sold.....1966..	113	110	4	76	30	(X)	3
.....1967..	112	107	7	67	33	(X)	4
.....1968..	119	115	7	72	36	(X)	3
Homes started for owner occupancy on owners' land--							
Contractor-built.....1966..	37	35	4	22	9	(X)	2
.....1967..	36	33	4	20	8	(X)	3
.....1968..	36	34	5	20	8	(X)	2
Owner-built (include rentals).....1966..	42	39	11	22	6	(X)	3
.....1967..	48	45	10	28	6	(X)	4
.....1968..	55	53	15	31	7	(X)	2
South							
All new one-family homes.....1966..	334	330	50	224	55	(X)	5
.....1967..	344	337	48	231	58	(X)	7
.....1968..	342	337	51	223	63	(X)	5
Homes sold.....1966..	166	164	8	120	36	(X)	1
.....1967..	179	177	9	131	37	(X)	2
.....1968..	177	176	11	123	42	(X)	1
Homes started for owner occupancy on owners' land--							
Contractor-built.....1966..	89	88	16	60	12	(X)	1
.....1967..	88	86	12	62	13	(X)	2
.....1968..	90	88	14	60	14	(X)	2
Owner-built (include rentals).....1966..	80	77	26	44	7	(X)	3
.....1967..	77	74	27	39	7	(X)	3
.....1968..	75	73	27	39	7	(X)	2
West							
All new one-family homes.....1966..	137	135	15	74	46	(X)	2
.....1967..	155	152	17	84	51	(X)	3
.....1968..	160	157	18	87	53	(X)	3
Homes sold.....1966..	99	98	7	54	37	(X)	1
.....1967..	119	118	8	66	44	(X)	1
.....1968..	121	121	9	66	46	(X)	(Z)
Homes started for owner occupancy on owners' land--							
Contractor-built.....1966..	24	24	4	13	7	(X)	(Z)
.....1967..	19	18	3	10	5	(X)	1
.....1968..	21	20	3	12	4	(X)	1
Owner-built (include rentals).....1966..	14	14	4	7	2	(X)	-
.....1967..	16	15	5	8	2	(X)	1
.....1968..	18	16	5	9	2	(X)	1
REGION							
Each region as percent of total for United States							
Northeast.....1966..	16	16	13	15	22	(X)	23
.....1967..	15	19	11	13	21	(X)	30
.....1968..	15	15	12	13	21	(X)	31
North Central.....1966..	24	24	20	24	24	(X)	41
.....1967..	24	23	22	23	24	(X)	36
.....1968..	25	25	25	25	24	(X)	32
South.....1966..	42	43	52	46	30	(X)	27
.....1967..	42	43	50	47	29	(X)	23
.....1968..	41	41	47	45	30	(X)	23
West.....1966..	17	17	16	15	25	(X)	9
.....1967..	19	19	17	17	26	(X)	10
.....1968..	19	19	16	17	25	(X)	14

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes.

¹Regional figures include homes with 4 bedrooms or more.

Table 6.—New Homes Sold or Started for Owner Occupancy, by Number of Bathrooms in Home, by Region:
1966 to 1968

Region, homes sold or started and year	Total all homes	Number of bathrooms in home reported	1 bathroom or less	1-½ bath-rooms	2 bath-rooms	2-½ bath-rooms	3 bathrooms or more	Not reported
UNITED STATES								
Number of homes (in thousands)								
All new one-family homes.....1966..	792	775	223	169	238	92	52	17
.....1967..	817	789	205	170	255	98	61	29
.....1968..	840	820	212	162	270	108	68	20
Homes sold.....1966..	461	455	88	110	157	70	39	6
.....1967..	487	477	80	113	173	73	38	19
.....1968..	490	485	77	100	181	85	43	5
Homes started for owner occupancy on owners' land--								
Contractor-built.....1966..	174	169	55	32	52	15	16	5
.....1967..	168	159	47	29	51	16	16	8
.....1968..	178	172	54	33	53	16	17	6
Owner-built (include rentals).....1966..	157	150	180	28	29	7	6	7
.....1967..	162	152	177	27	31	9	7	11
.....1968..	172	163	182	29	36	7	9	9
Percent distribution by number of bathrooms								
All new one-family homes.....1966..	(X)	100	29	22	31	12	7	(X)
.....1967..	(X)	100	26	22	32	12	8	(X)
.....1968..	(X)	100	26	20	33	13	8	(X)
Homes sold.....1966..	(X)	100	19	24	35	15	7	(X)
.....1967..	(X)	100	17	24	36	15	8	(X)
.....1968..	(X)	100	16	21	37	18	9	(X)
Homes started for owner occupancy on owners' land--								
Contractor-built.....1966..	(X)	100	32	19	30	9	9	(X)
.....1967..	(X)	100	30	18	32	10	10	(X)
.....1968..	(X)	100	31	19	31	9	10	(X)
Owner-built (include rentals).....1966..	(X)	100	153	19	20	5	4	(X)
.....1967..	(X)	100	151	18	21	6	5	(X)
.....1968..	(X)	100	150	18	22	5	5	(X)
Percent distribution by homes sold or started for owner occupancy								
All new one-family homes.....1966..	100	100	100	100	100	100	100	100
.....1967..	100	100	100	100	100	100	100	100
.....1968..	100	100	100	100	100	100	100	100
Homes sold.....1966..	58	59	39	65	66	76	58	33
.....1967..	60	61	39	67	68	75	62	34
.....1968..	58	59	36	62	67	79	63	26
Homes started for owner occupancy on owners' land--								
Contractor-built.....1966..	22	22	25	19	22	16	30	28
.....1967..	21	20	23	17	20	16	26	29
.....1968..	21	21	25	20	20	14	24	30
Owner-built (include rentals).....1966..	20	19	136	16	12	7	12	39
.....1967..	20	19	138	16	12	9	12	38
.....1968..	20	20	139	18	13	7	13	44
Northeast								
Number of homes (in thousands)								
All new one-family homes.....1966..	129	125	39	38	18	25	6	4
.....1967..	123	114	32	33	17	26	6	9
.....1968..	128	121	36	31	18	30	7	7
Homes sold.....1966..	84	82	19	27	12	22	3	1
.....1967..	77	74	13	24	11	21	5	3
.....1968..	73	72	13	20	9	24	5	1
Homes started for owner occupancy on owners' land--								
Contractor-built.....1966..	24	23	10	6	4	2	2	1
.....1967..	25	22	8	6	4	3	1	3
.....1968..	32	30	12	7	5	4	2	2
Owner-built (include rentals).....1966..	22	20	10	5	2	1	1	2
.....1967..	21	18	11	4	2	1	1	3
.....1968..	24	20	10	4	3	1	1	2

See footnotes at end of table.

Table 6.—New Homes Sold or Started for Owner Occupancy, by Number of Bathrooms in Home, by Region:
1966 to 1968—Continued

Region, homes sold or started and year	Total all homes	Number of bathrooms in home reported	1 bathroom or less	1½ bath-rooms	2 bath-rooms	2½ bath-rooms	3 bathrooms or more	Not reported
North Central								
Number of homes (in thousands)—Continued								
All new one-family homes.....1966..	191	184	58	51	39	27	9	7
.....1967..	195	184	52	52	41	30	10	11
.....1968..	210	203	60	53	46	32	12	7
Homes sold.....1966..	113	110	29	32	25	20	4	3
.....1967..	112	107	24	32	24	22	5	4
.....1968..	119	115	26	30	27	26	7	3
Homes started for owner occupancy on owners' land--								
Contractor-built.....1966..	37	35	9	9	8	5	4	2
.....1967..	36	33	9	7	9	5	2	3
.....1968..	36	34	9	9	9	4	3	2
Owner-built (include rentals).....1966..	42	39	20	10	7	2	1	2
.....1967..	48	45	18	12	8	4	2	4
.....1968..	55	54	25	15	10	2	2	2
South								
All new one-family homes.....1966..	334	330	107	61	118	25	20	4
.....1967..	344	338	99	61	128	26	23	6
.....1968..	342	338	92	57	131	30	29	4
Homes sold.....1966..	166	165	29	38	72	15	11	1
.....1967..	179	178	30	39	79	17	12	1
.....1968..	177	177	22	35	82	22	17	(Z)
Homes started for owner occupancy on owners' land--								
Contractor-built.....1966..	89	88	31	14	30	7	6	2
.....1967..	88	86	27	13	32	7	8	2
.....1968..	90	88	29	14	32	6	9	2
Owner-built (include rentals).....1966..	80	78	46	9	16	3	3	2
.....1967..	77	74	43	9	17	3	3	3
.....1968..	75	73	41	8	18	2	4	2
West								
All new one-family homes.....1966..	137	135	20	20	64	15	18	2
.....1967..	155	152	21	23	70	16	22	3
.....1968..	160	157	24	21	76	17	20	3
Homes sold.....1966..	99	98	11	13	49	13	12	1
.....1967..	119	118	13	18	59	13	16	1
.....1968..	121	121	16	14	63	13	15	(Z)
Homes started for owner occupancy on owners' land--								
Contractor-built.....1966..	24	24	5	4	10	1	4	(Z)
.....1967..	19	18	2	3	6	2	5	1
.....1968..	21	20	3	4	8	2	3	1
Owner-built (include rentals).....1966..	14	14	4	3	4	(Z)	1	(Z)
.....1967..	16	15	5	3	5	1	1	1
.....1968..	18	16	5	3	5	1	2	1
REGIONS								
Each region as percent of total for United States								
Northeast.....1966..	16	16	17	22	7	27	11	26
.....1967..	15	15	16	20	7	26	10	30
.....1968..	15	15	17	19	7	27	10	32
North Central.....1966..	24	24	26	30	16	30	17	40
.....1967..	24	23	25	30	16	31	16	38
.....1968..	25	25	28	33	17	30	17	33
South.....1966..	42	43	48	36	49	27	38	24
.....1967..	42	43	49	36	50	27	38	22
.....1968..	41	41	43	35	48	27	42	20
West.....1966..	17	17	9	12	28	16	34	10
.....1967..	19	19	10	14	27	16	36	11
.....1968..	19	19	11	13	28	15	30	14

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable. (Z) Fewer than 500 homes.

¹Includes 8,000 homes with no indoor bathroom in 1966 and 1967; and 7,000 homes in 1968.

Table 7.—New Homes Sold or Started for Owner Occupancy, by Number of Stories, by Region: 1966 to 1968

Region, homes sold or started and year	Total all homes	Number of stories reported	1 story	2 stories or more ¹	Split level	Not reported
UNITED STATES						
Number of homes (in thousands)						
All new one-family homes.....1966..	792	776	557	¹ 141	79	15
1967..	817	789	561	¹ 147	82	28
1968..	840	820	571	¹ 167	82	20
Homes sold.....1966..	461	456	296	103	57	5
1967..	487	478	307	109	61	9
1968..	490	484	306	118	60	6
Homes started for owner occupancy on owners' land--						
Contractor-built.....1966..	174	170	135	22	14	4
1967..	168	159	125	23	11	9
1968..	178	172	130	30	12	6
Owner-built (include rentals).....1966..	157	151	126	16	9	6
1967..	162	152	129	15	9	10
1968..	172	164	134	19	10	8
Percent distribution by number of stories						
All new one-family homes.....1966..	(X)	100	72	¹ 18	10	(X)
1967..	(X)	100	71	¹ 19	10	(X)
1968..	(X)	100	70	¹ 20	10	(X)
Homes sold.....1966..	(X)	100	65	23	12	(X)
1967..	(X)	100	64	23	13	(X)
1968..	(X)	100	63	24	12	(X)
Homes started for owner occupancy on owners' land--						
Contractor-built.....1966..	(X)	100	79	13	8	(X)
1967..	(X)	100	79	14	7	(X)
1968..	(X)	100	76	17	7	(X)
Owner-built (include rentals).....1966..	(X)	100	84	11	6	(X)
1967..	(X)	100	84	10	6	(X)
1968..	(X)	100	82	12	6	(X)
Percent distribution by homes sold or started for owner occupancy						
All new one-family homes.....1966..	100	100	100	100	100	100
1967..	100	100	100	100	100	100
1968..	100	100	100	100	100	100
Homes sold.....1966..	58	59	53	73	72	34
1967..	60	61	55	75	75	34
1968..	58	59	54	71	73	27
Homes started for owner occupancy on owners' land--						
Contractor-built.....1966..	22	22	24	15	17	26
1967..	21	20	22	15	14	31
1968..	21	21	23	18	14	31
Owner-built (include rentals).....1966..	20	19	23	11	11	40
1967..	20	19	23	10	11	35
1968..	20	20	24	11	12	42
Northeast						
Number of homes (in thousands)						
All new one-family homes.....1966..	129	125	56	51	19	4
1967..	123	115	48	48	19	8
1968..	128	121	48	57	16	6
Homes sold.....1966..	84	82	29	40	13	1
1967..	77	74	21	38	15	3
1968..	73	72	20	39	13	1
Homes started for owner occupancy on owners' land--						
Contractor-built.....1966..	24	23	15	5	4	1
1967..	25	22	15	5	2	3
1968..	32	30	16	12	2	2
Owner-built (include rentals).....1966..	22	20	12	6	2	2
1967..	21	19	13	4	2	3
1968..	24	20	12	7	2	4

See footnotes at end of table.

Table 7.—New Homes Sold or Started for Owner Occupancy, by Number of Stories, by Region: 1966 to 1968—Continued

Region, homes sold or started and year	Total all homes	Number of stories reported	1 story	2 stories or more ¹	Split level	Not reported
Number of homes (in thousands)--Continued						
North Central						
All new one-family homes.....1966..	191	186	113	35	37	6
.....1967..	195	184	111	39	34	11
.....1968..	210	203	120	47	36	7
Homes sold.....1966..	113	111	59	25	27	2
.....1967..	112	107	53	28	26	4
.....1968..	119	116	55	34	26	3
Homes started for owner occupancy on owners' land--						
Contractor-built.....1966..	37	35	22	7	6	2
.....1967..	36	33	21	7	4	3
.....1968..	36	34	22	7	5	3
Owner-built (include rentals).....1966..	42	40	32	3	4	2
.....1967..	48	44	36	4	4	4
.....1968..	55	54	42	6	5	2
South						
All new one-family homes.....1966..	334	331	286	30	14	4
.....1967..	344	338	289	32	17	6
.....1968..	342	338	286	34	18	4
Homes sold.....1966..	166	165	136	19	10	1
.....1967..	179	178	146	20	11	1
.....1968..	177	176	142	22	13	1
Homes started for owner occupancy on owners' land--						
Contractor-built.....1966..	89	88	79	7	2	1
.....1967..	88	86	75	8	3	2
.....1968..	90	88	77	8	4	2
Owner-built (include rentals).....1966..	80	78	70	5	2	2
.....1967..	77	74	68	5	2	2
.....1968..	75	74	67	4	2	1
West						
All new one-family homes.....1966..	137	135	101	24	9	2
.....1967..	155	152	113	27	12	2
.....1968..	160	157	117	28	11	3
Homes sold.....1966..	99	98	71	20	6	1
.....1967..	119	119	87	23	9	1
.....1968..	121	121	90	23	9	1
Homes started for owner occupancy on owners' land--						
Contractor-built.....1966..	24	24	19	3	2	1
.....1967..	19	18	14	2	2	1
.....1968..	21	20	15	3	2	1
Owner-built (include rentals).....1966..	14	14	11	2	1	-
.....1967..	16	15	12	2	1	1
.....1968..	18	16	13	2	1	2
Each region as percent of total for United States						
REGIONS						
Northeast.....1966..	16	16	10	36	24	26
.....1967..	15	15	9	33	23	30
.....1968..	15	15	8	34	20	32
North Central.....1966..	24	24	20	25	47	36
.....1967..	24	23	18	27	42	39
.....1968..	25	25	21	28	44	32
South.....1966..	42	43	51	22	18	25
.....1967..	42	43	52	22	20	22
.....1968..	41	41	50	21	22	19
West.....1966..	17	17	18	17	11	12
.....1967..	19	19	20	19	15	9
.....1968..	19	19	21	17	14	17

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable.

¹Includes 11,000 homes in 1966; 14,000 in 1967; and 15,000 in 1968 with 1-1/2 stories; also includes a negligible number of homes with 2-1/2 or 3 stories.

Table 8.—New Homes Sold or Started for Owner Occupancy, by Type of Foundation, by Region: 1966 to 1968

Region, homes sold or started and year	Total all homes	Type of foundation				
		Reported	Full or partial basement	Slab	Crawl space	Not reported
UNITED STATES		Number of homes (in thousands)				
All new one-family homes.....1966..	792	771	343	212	216	20
1967..	817	782	341	224	217	35
1968..	840	814	352	234	228	26
Homes sold.....1966..	461	452	210	140	102	8
1967..	487	472	203	160	109	15
1968..	490	479	206	160	114	11
Homes started for owner occupancy on owners' land--						
Contractor-built.....1966..	174	170	74	40	55	4
1967..	168	158	72	38	49	10
1968..	178	171	76	42	53	7
Owner-built (include rentals).....1966..	157	149	59	31	59	7
1967..	162	152	66	27	59	10
1968..	172	163	70	33	61	9
		Percent distribution by type of foundation				
All new one-family homes.....1966..	(X)	100	44	28	28	(X)
1967..	(X)	100	44	29	28	(X)
1968..	(X)	100	43	29	28	(X)
Homes sold.....1966..	(X)	100	46	31	23	(X)
1967..	(X)	100	43	34	23	(X)
1968..	(X)	100	43	33	24	(X)
Homes started for owner occupancy on owners' land--						
Contractor-built.....1966..	(X)	100	44	24	33	(X)
1967..	(X)	100	45	24	31	(X)
1968..	(X)	100	45	24	31	(X)
Owner-built (include rentals).....1966..	(X)	100	40	21	39	(X)
1967..	(X)	100	44	18	39	(X)
1968..	(X)	100	43	20	37	(X)
		Percent distribution by homes sold or started for owner occupancy				
All new one-family homes.....1966..	100	100	100	100	100	100
1967..	100	100	100	100	100	100
1968..	100	100	100	100	100	100
Homes sold.....1966..	58	59	61	66	47	41
1967..	60	60	60	71	50	43
1968..	58	59	58	68	50	42
Homes started for owner occupancy on owners' land--						
Contractor-built.....1966..	22	22	22	19	26	22
1967..	21	20	21	17	22	28
1968..	21	21	22	18	23	25
Owner-built (include rentals).....1966..	20	19	17	15	27	37
1967..	20	19	19	12	27	29
1968..	20	20	20	14	27	33
Northeast		Number of homes (in thousands)				
All new one-family homes.....1966..	129	125	107	10	8	4
1967..	123	114	99	8	7	9
1968..	128	121	105	7	9	7
Homes sold.....1966..	84	82	71	8	3	2
1967..	77	73	65	5	3	4
1968..	73	71	63	6	2	2
Homes started for owner occupancy on owners' land--						
Contractor-built.....1966..	24	23	21	1	1	1
1967..	25	22	19	1	2	3
1968..	32	30	26	1	3	2
Owner-built (include rentals).....1966..	22	20	16	1	3	2
1967..	21	19	14	1	3	2
1968..	24	21	16	1	4	3

See footnotes at end of table.

Table 8.—New Homes Sold or Started for Owner Occupancy, by Type of Foundation, by Region: 1966 to 1968—Continued

Region, homes sold or started and year	Total all homes	Type of foundation				
		Reported	Full or partial basement	Slab	Crawl space	Not reported
North Central	Number of homes (in thousands)--Continued					
All new one-family homes.....1966..	191	184	146	17	20	7
1967..	195	182	149	13	20	13
1968..	210	203	161	21	21	7
Homes sold.....1966..	113	109	91	9	10	5
1967..	112	106	89	8	9	3
1968..	119	115	96	10	9	3
Homes started for owner occupancy on owners' land--						
Contractor-built.....1966..	37	35	28	2	4	2
1967..	36	32	27	1	4	3
1968..	36	34	28	2	4	2
Owner-built (include rentals).....1966..	42	39	27	6	6	2
1967..	48	44	33	4	7	4
1968..	55	54	36	9	8	2
South						
All new one-family homes.....1966..	334	327	62	125	140	7
1967..	344	334	65	133	136	10
1968..	342	334	62	131	141	8
Homes sold.....1966..	166	163	29	79	55	2
1967..	179	175	30	89	56	4
1968..	177	173	29	86	57	4
Homes started for owner occupancy on owners' land--						
Contractor-built.....1966..	89	88	20	26	42	2
1967..	88	85	22	28	35	3
1968..	90	88	20	28	40	2
Owner-built (include rentals).....1966..	80	76	13	20	43	3
1967..	77	74	13	16	45	2
1968..	75	73	13	16	44	2
West						
All new one-family homes.....1966..	137	135	27	60	48	2
1967..	155	152	28	70	54	3
1968..	160	156	25	75	57	4
Homes sold.....1966..	99	98	19	45	34	1
1967..	119	118	19	58	42	1
1968..	121	120	17	58	45	1
Homes started for owner occupancy on owners' land--						
Contractor-built.....1966..	24	24	5	11	8	(Z)
1967..	19	18	4	7	8	1
1968..	21	20	3	10	6	1
Owner-built (include rentals).....1966..	14	14	3	5	6	(Z)
1967..	16	15	5	6	4	1
1968..	18	16	5	6	5	2
REGIONS	Each region as percent of total for United States					
Northeast.....1966..	16	16	31	5	4	21
1967..	15	15	29	3	3	26
1968..	15	15	30	3	4	26
North Central.....1966..	24	24	43	8	9	37
1967..	24	23	44	6	9	37
1968..	25	25	46	9	9	26
South.....1966..	42	42	18	59	65	35
1967..	42	43	19	59	63	28
1968..	41	41	17	56	62	32
West.....1966..	17	18	8	28	22	8
1967..	19	19	8	31	25	8
1968..	19	19	7	32	25	16

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(Z) Fewer than 500 homes. (X) Not applicable.

Table 9.—New Homes Sold or Started for Owner Occupancy, by Type of Parking Facility, by Region: 1966 to 1968

Region, homes sold or started and year	Total all homes	Type of parking facility				
		Reported	Garage	Carport	Neither garage nor carport	Not reported
UNITED STATES		Number of homes (in thousands)				
All new one-family homes.....1966..	792	768	488	129	151	23
.....1967..	817	784	513	123	148	33
.....1968..	840	813	539	120	154	27
Homes sold.....1966..	461	451	325	66	61	10
.....1967..	487	474	346	65	63	13
.....1968..	490	478	359	64	54	12
Homes started for owner occupancy on owners' land--						
Contractor-built.....1966..	174	170	101	37	32	4
.....1967..	168	158	94	35	29	9
.....1968..	178	172	102	31	39	6
Owner-built (include rentals).....1966..	157	148	62	27	59	9
.....1967..	162	152	72	23	57	10
.....1968..	172	163	78	24	61	9
		Percent distribution by type of parking facility				
All new one-family homes.....1966..	(X)	100	64	17	20	(X)
.....1967..	(X)	100	65	16	19	(X)
.....1968..	(X)	100	66	15	19	(X)
Homes sold.....1966..	(X)	100	72	15	13	(X)
.....1967..	(X)	100	73	14	13	(X)
.....1968..	(X)	100	75	13	11	(X)
Homes started for owner occupancy on owners' land--						
Contractor-built.....1966..	(X)	100	59	22	19	(X)
.....1967..	(X)	100	60	22	18	(X)
.....1968..	(X)	100	59	18	23	(X)
Owner-built (include rentals).....1966..	(X)	100	42	18	40	(X)
.....1967..	(X)	100	48	15	37	(X)
.....1968..	(X)	100	48	15	37	(X)
		Percent distribution by homes sold or started for owner occupancy				
All new one-family homes.....1966..	100	100	100	100	100	100
.....1967..	100	100	100	100	100	100
.....1968..	100	100	100	100	100	100
Homes sold.....1966..	58	59	67	51	40	42
.....1967..	60	60	68	53	42	40
.....1968..	58	59	67	54	35	43
Homes started for owner occupancy on owners' land--						
Contractor-built.....1966..	22	22	21	29	21	19
.....1967..	21	20	18	28	20	29
.....1968..	21	21	19	26	25	24
Owner-built (include rentals).....1966..	20	19	13	21	39	39
.....1967..	20	19	14	19	38	31
.....1968..	20	20	14	20	39	34
Northeast		Number of homes (in thousands)				
All new one-family homes.....1966..	129	125	97	2	26	4
.....1967..	123	115	89	2	24	8
.....1968..	128	121	92	2	27	7
Homes sold.....1966..	84	82	69	1	13	1
.....1967..	77	74	63	1	10	3
.....1968..	73	71	61	1	9	1
Homes started for owner occupancy on owners' land--						
Contractor-built.....1966..	24	23	18	(Z)	5	1
.....1967..	25	22	15	1	7	2
.....1968..	32	30	20	1	9	2
Owner-built (include rentals).....1966..	22	20	11	1	8	2
.....1967..	21	19	11	(Z)	8	2
.....1968..	24	20	11	1	9	2

See footnotes at end of table.

Table 9.—New Homes Sold or Started for Owner Occupancy, by Type of Parking Facility, by Region: 1966 to 1968—Continued

Region, homes sold or started and year	Total all homes	Type of parking facility				
		Reported	Garage	Carport	Neither garage nor carport	Not reported
North Central	Number of homes (in thousands)--Continued					
All new one-family homes.....1966..	191	185	144	7	33	6
.....1967..	195	183	146	7	31	12
.....1968..	210	201	160	5	37	9
Homes sold.....1966..	113	110	88	3	20	2
.....1967..	112	107	83	4	21	5
.....1968..	119	114	94	2	19	4
Homes started for owner occupancy on owners' land--						
Contractor-built.....1966..	37	35	30	1	4	2
.....1967..	36	32	27	2	3	3
.....1968..	36	34	28	1	5	2
Owner-built (include rentals).....1966..	42	39	27	3	10	2
.....1967..	48	44	36	1	7	4
.....1968..	55	53	38	2	14	2
South						
All new one-family homes.....1966..	334	323	139	102	82	12
.....1967..	344	334	155	93	86	10
.....1968..	342	334	164	90	81	8
Homes sold.....1966..	166	160	83	51	26	5
.....1967..	179	174	99	45	30	4
.....1968..	177	172	103	45	25	5
Homes started for owner occupancy on owners' land--						
Contractor-built.....1966..	89	88	38	30	19	2
.....1967..	88	85	39	29	18	3
.....1968..	90	89	41	26	21	1
Owner-built (include rentals).....1966..	80	75	17	21	37	5
.....1967..	77	74	17	20	37	3
.....1968..	75	73	20	19	34	2
West						
All new one-family homes.....1966..	137	136	108	18	9	1
.....1967..	155	152	124	20	8	3
.....1968..	160	156	124	23	9	4
Homes sold.....1966..	99	98	85	11	2	1
.....1967..	119	119	102	15	2	1
.....1968..	121	120	103	17	1	1
Homes started for owner occupancy on owners' land--						
Contractor-built.....1966..	24	24	15	5	3	(Z)
.....1967..	19	18	13	3	2	1
.....1968..	21	20	12	3	4	1
Owner-built (include rentals).....1966..	14	14	7	2	4	(Z)
.....1967..	16	15	9	2	4	1
.....1968..	18	16	10	3	4	2
REGIONS	Each region as percent of total for United States					
Northeast.....1966..	16	16	20	1	17	17
.....1967..	15	15	17	2	16	25
.....1968..	15	15	17	1	18	24
North Central.....1966..	24	24	30	6	22	27
.....1967..	24	23	28	6	21	36
.....1968..	25	25	30	4	24	31
South.....1966..	42	42	28	79	54	50
.....1967..	42	43	30	76	58	31
.....1968..	41	41	30	75	52	29
West.....1966..	17	18	22	14	6	5
.....1967..	19	19	24	16	5	9
.....1968..	19	19	23	19	6	16

Note: Components may not add to totals due to rounding.

Percents were computed from unrounded figures.

(X) Not applicable. (Z) Fewer than 500 homes.

Table 10.—New Homes Sold or Started for Owner Occupancy, by Type of Heating Fuel, by Region:
1966 (last half) to 1968

Region, homes sold or started and year	Total all homes	Type of heating fuel					
		Reported	Electricity	Gas	Oil	Other types	Not reported
Number of homes (in thousands)							
UNITED STATES							
All new one-family homes.....1966..	342	319	63	205	42	10	23
.....1967..	817	764	153	506	86	19	53
.....1968..	840	797	173	516	92	16	43
Homes sold.....1966..	184	173	23	133	16	1	11
.....1967..	487	465	67	362	34	2	22
.....1968..	490	474	75	368	31	1	16
Homes started for owner occupancy on owners' land--							
Contractor-built.....1966..	84	80	23	41	13	3	3
.....1967..	168	155	49	79	23	3	13
.....1968..	178	169	59	78	29	3	9
Owner-built (include rentals).....1966..	75	66	16	31	13	7	8
.....1967..	162	145	38	65	28	14	18
.....1968..	172	154	39	71	33	12	18
Percent distribution by type of heating fuel							
All new one-family homes.....1966..	(X)	100	20	64	13	3	(X)
.....1967..	(X)	100	20	66	11	3	(X)
.....1968..	(X)	100	22	65	11	2	(X)
Homes sold.....1966..	(X)	100	13	77	9	(Z)	(X)
.....1967..	(X)	100	14	78	7	(Z)	(X)
.....1968..	(X)	100	16	77	7	(Z)	(X)
Homes started for owner occupancy on owners' land--							
Contractor-built.....1966..	(X)	100	29	51	17	3	(X)
.....1967..	(X)	100	31	51	15	2	(X)
.....1968..	(X)	100	35	46	17	2	(X)
Owner-built (include rentals).....1966..	(X)	100	25	46	19	10	(X)
.....1967..	(X)	100	26	45	19	10	(X)
.....1968..	(X)	100	25	46	21	8	(X)
Percent distribution by homes sold or started for owner occupancy							
All new one-family homes.....1966..	100	100	100	100	100	100	100
.....1967..	100	100	100	100	100	100	100
.....1968..	100	100	100	100	100	100	100
Homes sold.....1966..	54	54	37	65	38	7	49
.....1967..	60	61	44	72	40	9	42
.....1968..	58	59	43	71	33	6	37
Homes started for owner occupancy on owners' land--							
Contractor-built.....1966..	24	25	37	20	32	26	15
.....1967..	21	20	32	16	27	17	24
.....1968..	21	21	34	15	31	20	22
Owner-built (include rentals).....1966..	22	21	26	15	30	68	36
.....1967..	20	19	25	12	33	73	33
.....1968..	20	19	22	14	36	74	42
Number of homes (in thousands)							
Northeast							
All new one-family homes.....1966..	55	50	6	24	18	2	5
.....1967..	123	110	14	62	31	3	13
.....1968..	128	118	18	60	39	2	9
Homes sold.....1966..	33	31	1	19	10	1	2
.....1967..	77	73	5	49	19	(Z)	4
.....1968..	73	71	5	46	20	(Z)	2
Homes started for owner occupancy on owners' land--							
Contractor-built.....1966..	12	11	3	4	4	-	1
.....1967..	25	21	6	9	6	(Z)	3
.....1968..	32	29	9	9	11	(Z)	2
Owner-built (include rentals).....1966..	10	8	2	2	4	1	2
.....1967..	21	16	4	5	5	2	5
.....1968..	24	19	4	5	8	1	5

See footnotes at end of table.

Table 10.—New Homes Sold or Started for Owner Occupancy, by Type of Heating Fuel, by Region:
1966 (last half) to 1968—Continued

Region, homes sold or started and year	Total all homes	Type of heating fuel					
		Reported	Electricity	Gas	Oil	Other types	Not reported
Number of homes (in thousands)--Continued							
North Central							
All new one-family homes.....1966..	84	77	5	63	7	1	7
1967..	195	178	15	141	19	2	18
1968..	210	197	16	155	25	1	12
Homes sold.....1966..	46	43	1	41	1	-	3
1967..	112	103	3	97	2	1	9
1968..	119	114	3	108	2	(Z)	5
Homes started for owner occupancy on owners' land--							
Contractor-built.....1966..	18	16	2	12	2	(Z)	1
1967..	36	32	5	24	3	(Z)	4
1968..	36	34	6	21	6	(Z)	2
Owner-built (include rentals).....1966..	20	17	2	11	4	(Z)	3
1967..	48	43	7	21	14	1	5
1968..	55	50	7	25	17	1	5
South							
All new one-family homes.....1966..	148	140	39	78	16	7	8
1967..	344	329	95	189	31	13	15
1968..	342	332	105	191	25	12	10
Homes sold.....1966..	67	63	15	43	5	(Z)	4
1967..	179	174	42	119	12	(Z)	5
1968..	177	174	47	119	8	(Z)	3
Homes started for owner occupancy on owners' land--							
Contractor-built.....1966..	43	42	16	18	6	2	1
1967..	88	84	32	38	12	3	4
1968..	90	88	37	38	11	2	2
Owner-built (include rentals).....1966..	38	35	9	16	5	5	3
1967..	77	71	21	33	8	10	6
1968..	75	70	20	34	6	9	5
West							
All new one-family homes.....1966..	56	53	12	40	1	(Z)	3
1967..	155	147	28	113	4	1	8
1968..	160	149	34	111	3	1	11
Homes sold.....1966..	38	36	6	30	(Z)	-	2
1967..	119	116	16	97	2	(Z)	4
1968..	121	116	20	95	1	(Z)	5
Homes started for owner occupancy on owners' land--							
Contractor-built.....1966..	12	11	3	8	(Z)	-	1
1967..	19	17	6	9	2	(Z)	2
1968..	21	18	7	10	1	(Z)	3
Owner-built (include rentals).....1966..	7	6	3	2	(Z)	(Z)	(Z)
1967..	16	14	6	7	1	(Z)	2
1968..	18	15	8	6	1	1	3
Each region as percent of total for United States							
REGIONS							
Northeast.....1966..	16	16	10	12	42	18	21
1967..	15	14	9	12	36	16	24
1968..	15	15	11	12	42	10	22
North Central.....1966..	25	24	9	31	18	5	32
1967..	24	23	10	28	23	9	33
1968..	25	25	9	30	28	7	29
South.....1966..	43	44	63	38	38	74	33
1967..	42	43	62	37	37	69	28
1968..	41	42	60	37	27	75	24
West.....1966..	16	17	19	19	2	3	14
1967..	19	19	18	22	5	6	15
1968..	19	19	20	21	4	9	25

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(Z) Fewer than 500 homes or 0.5 percent. (X) Not applicable. - Represents zero.

Table 11.—New Homes Sold or Started for Owner Occupancy, with Central Air Conditioning, by Region:
1966 to 1968

Region, homes sold or started and year	Total all homes	Central air conditioning			
		Reported	With	Without	Not reported
UNITED STATES		Number of homes (in thousands)			
All new one-family homes.....1966..	792	760	193	566	32
1967..	817	771	214	557	46
1968..	840	794	244	550	46
Homes sold.....1966..	461	447	120	327	14
1967..	487	469	137	332	18
1968..	490	468	161	307	22
Homes started for owner occupancy on owners' land--					
Contractor-built.....1966..	174	168	46	122	6
1967..	168	157	47	109	12
1968..	178	168	50	118	10
Owner-built (include rentals).....1966..	157	145	27	118	12
1967..	162	147	30	116	16
1968..	172	157	33	124	15
		Percent distribution by homes with or without central air conditioning			
All new one-family homes.....1966..	(X)	100	25	75	(X)
1967..	(X)	100	28	72	(X)
1968..	(X)	100	31	69	(X)
Homes sold.....1966..	(X)	100	27	73	(X)
1967..	(X)	100	29	71	(X)
1968..	(X)	100	34	66	(X)
Homes started for owner occupancy on owners' land--					
Contractor-built.....1966..	(X)	100	28	72	(X)
1967..	(X)	100	30	70	(X)
1968..	(X)	100	30	70	(X)
Owner-built (include rentals).....1966..	(X)	100	19	81	(X)
1967..	(X)	100	21	79	(X)
1968..	(X)	100	21	79	(X)
		Percent distribution by homes sold or started for owner occupancy			
All new one-family homes.....1966..	100	100	100	100	100
1967..	100	100	100	100	100
1968..	100	100	100	100	100
Homes sold.....1966..	58	59	62	58	44
1967..	60	61	64	60	40
1968..	58	59	66	56	47
Homes started for owner occupancy on owners' land--					
Contractor-built.....1966..	22	22	24	22	18
1967..	21	20	22	19	26
1968..	21	21	20	22	21
Owner-built (include rentals).....1966..	20	19	14	21	38
1967..	20	19	14	21	34
1968..	20	20	14	23	32
Northeast		Number of homes (in thousands)			
All new one-family homes.....1966..	129	124	9	115	6
1967..	123	113	10	103	10
1968..	128	117	12	106	10
Homes sold.....1966..	84	82	7	74	2
1967..	77	73	8	65	4
1968..	73	69	9	60	4
Homes started for owner occupancy on owners' land--					
Contractor-built.....1966..	24	23	1	22	1
1967..	25	22	1	21	3
1968..	32	29	1	28	3
Owner-built (include rentals).....1966..	22	19	1	18	3
1967..	21	18	1	17	3
1968..	24	20	2	18	4

See footnotes at end of table.

Table 11.—New Homes Sold or Started for Owner Occupancy, with Central Air Conditioning, by Region:
1966 to 1968—Continued

Region, homes sold or started and year	Total all homes	Central air conditioning			
		Reported	With	Without	Not reported
North Central	Number of homes (in thousands)--Continued				
All new one-family homes.....1966..	191	180	31	149	11
.....1967..	195	177	32	145	18
.....1968..	210	193	38	155	17
Homes sold.....1966..	113	108	19	89	5
.....1967..	112	103	18	86	9
.....1968..	119	110	22	87	9
Homes started for owner occupancy on owners' land--					
Contractor-built.....1966..	37	34	6	28	3
.....1967..	36	31	7	24	4
.....1968..	36	33	8	25	3
Owner-built (include rentals).....1966..	42	38	6	32	4
.....1967..	48	43	8	35	5
.....1968..	55	50	8	42	5
South					
All new one-family homes.....1966..	334	323	117	206	12
.....1967..	344	330	133	197	14
.....1968..	342	332	157	175	11
Homes sold.....1966..	166	160	67	93	5
.....1967..	179	175	83	92	4
.....1968..	177	173	102	71	4
Homes started for owner occupancy on owners' land--					
Contractor-built.....1966..	89	88	33	55	2
.....1967..	88	84	32	52	4
.....1968..	90	87	36	52	3
Owner-built (include rentals).....1966..	80	75	17	57	5
.....1967..	77	71	18	53	6
.....1968..	75	72	20	52	4
West					
All new one-family homes.....1966..	137	134	¹ 36	97	3
.....1967..	155	151	¹ 39	112	4
.....1968..	160	152	¹ 37	115	8
Homes sold.....1966..	99	97	¹ 27	70	2
.....1967..	119	118	¹ 28	89	2
.....1968..	121	117	¹ 28	89	5
Homes started for owner occupancy on owners' land--					
Contractor-built.....1966..	24	23	¹ 7	17	1
.....1967..	19	18	¹ 7	11	1
.....1968..	21	19	¹ 5	14	2
Owner-built (include rentals).....1966..	14	13	¹ 3	11	1
.....1967..	16	15	¹ 4	11	1
.....1968..	18	16	¹ 4	12	2
REGIONS	Each region as percent of total for United States				
Northeast.....1966..	16	16	5	20	17
.....1967..	15	15	5	19	22
.....1968..	15	15	5	19	23
North Central.....1966..	24	24	16	26	36
.....1967..	24	23	15	26	40
.....1968..	25	24	16	28	37
South.....1966..	42	42	61	36	37
.....1967..	42	43	62	35	29
.....1968..	41	42	64	32	23
West.....1966..	17	18	¹ 19	17	10
.....1967..	19	20	¹ 18	20	9
.....1968..	19	19	¹ 15	21	18

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable.

¹Includes evaporative coolers.

CHAPTER 3

New One-Family Homes Sold and Offered for Sale

PART 1.--NEW ONE-FAMILY HOMES SOLD

Sales (Charts 9 and 10)

Sales totaling \$13.0 billion of new one-family homes--490,000 homes--were reported in 1968. The South led all regions with sales of \$4.2 billion for 177,000 homes; the North Central and West regions had sales of \$3.4 and \$3.3 billions for 119,000 and 121,000 homes, respectively; the Northeast followed with \$2.2 billion for 73,000 homes.

About 4 out of every 5 of these homes were located inside SMSA's. Of every 5 homes sold, about 2 were completed, 2 were under construction, and 1 was not started by the end of the month of sale.

Price (Charts 11a to 12)

The median sales price of new homes sold in 1968 was \$24,700, ranging from a median of \$27,700 in the Northeast to a median of \$21,500 in the South. The average sales price for homes sold in 1968 was higher than the median price in all cases. For the United States, the average sales price was \$26,600, ranging from \$30,100 in the Northeast to \$23,600 in the South. Both the median and average sales prices for homes sold inside SMSA's were higher than those for homes sold outside SMSA's, 28 and 26 percent, respectively.

At the extremes of the sales price categories, 8 percent of the new homes were sold for less than \$15,000 and 9 percent were sold for \$40,000 or more.

Chart 9.--Percent Distribution of New One-Family Homes Sold, by Region and Location: 1968

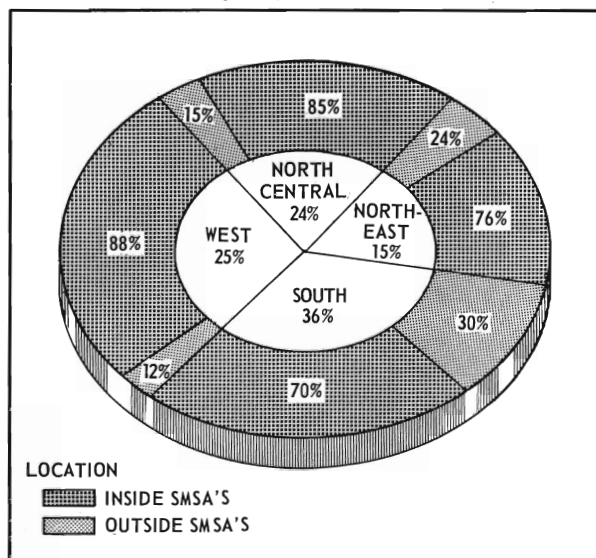


Chart 10.--Percent Distribution of New One-Family Homes Sold, by Stage of Construction at End of Month of Sale: 1968

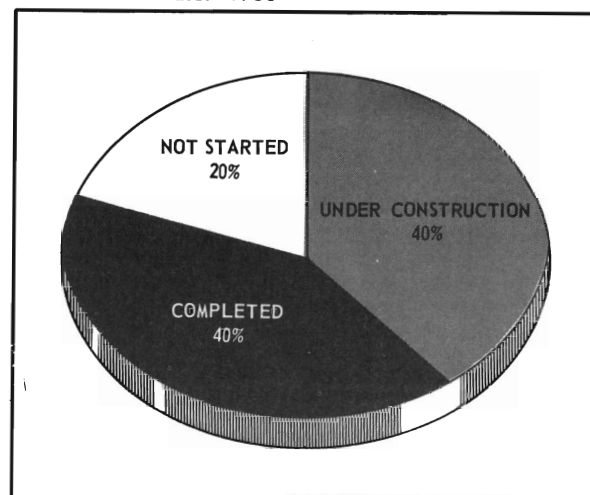


Chart 11a.--Median Sales Price of New One-Family Homes Sold, by Region and Location: 1968

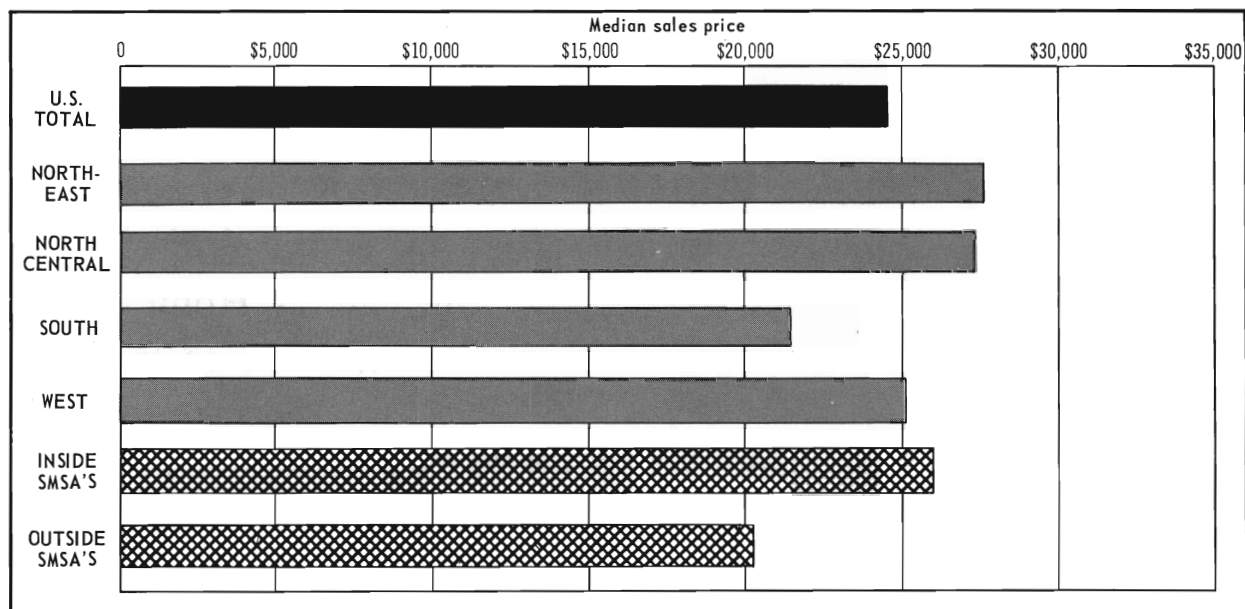


Chart 11b.--Average Sales Price of New One-Family Homes Sold, by Region and Location: 1968

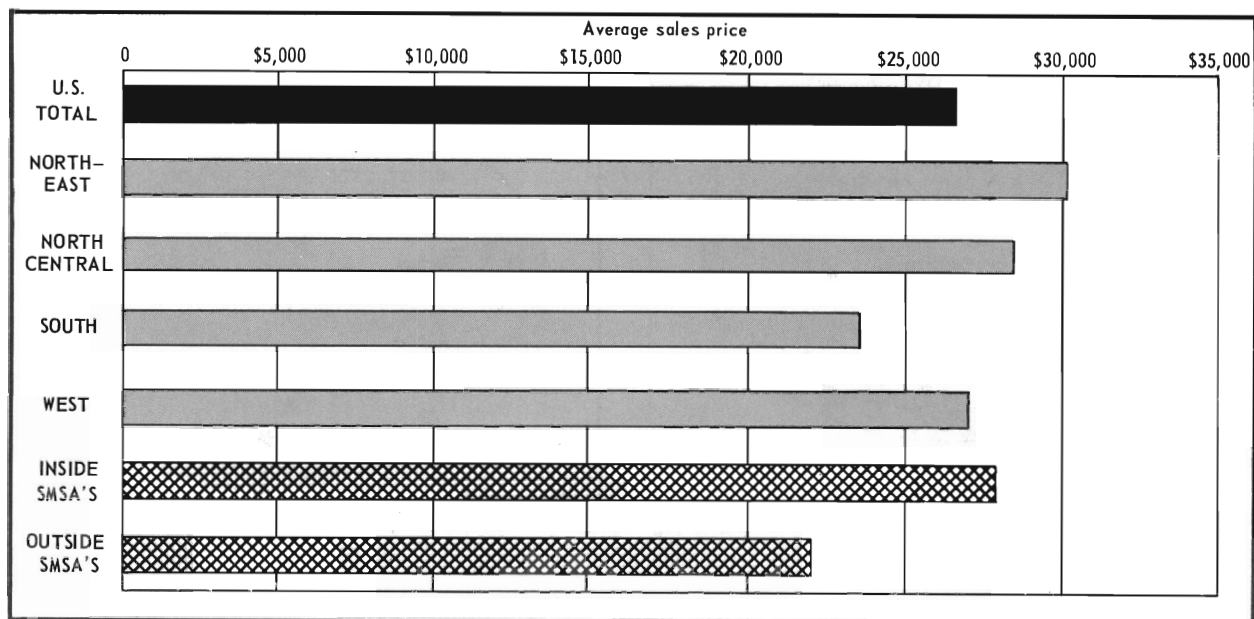


Chart 12.--Number of New One-Family Homes Sold, by Sales Price: 1968

(Percent distribution in parentheses)

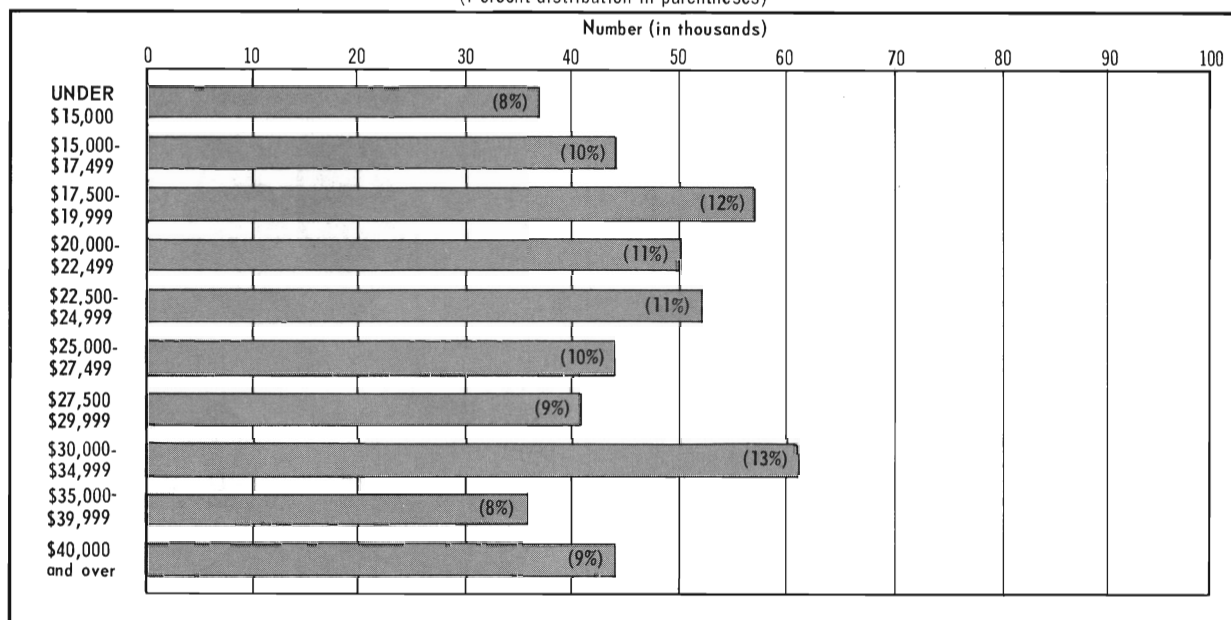
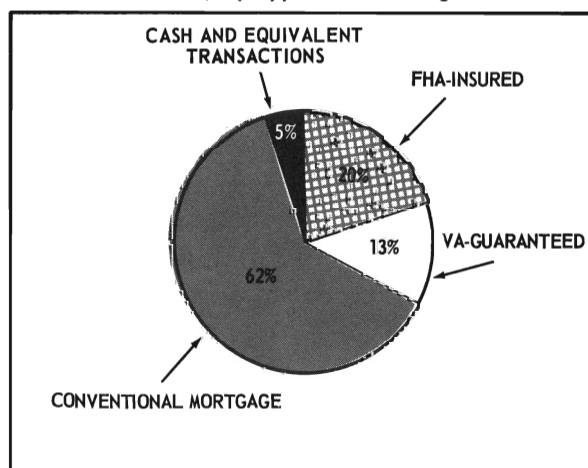


Chart 13.—Percent Distribution of New One-Family Homes Sold, by Type of Financing: 1968



Financing (Charts 13 to 15)

About 62 percent of the new homes sold were financed conventionally, while 33 percent were financed with FHA-insured and VA-guaranteed loans. The remaining 5 percent were sold for cash or with financing not requiring a mortgage.

Approximately 1 out of every 2 homes financed with FHA-insured loans and nearly 9 out of every 10 financed

with VA-guaranteed loans were sold with a downpayment of less than 5 percent. FHA-insured loans require a downpayment, but of the homes financed with VA-guaranteed loans, more than two-thirds were sold with no downpayment. Only 1 out of every 14 conventionally financed homes involved a downpayment of less than 5 percent. About 3 out of every 5 conventionally financed homes involved a downpayment of 15 percent or more. About 11 percent of all new homes that were financed with a mortgage were sold with no downpayment.

Chart 14.--Percent Distribution of New One-Family Homes Sold, by Sales Price, for Each Type of Financing: 1968

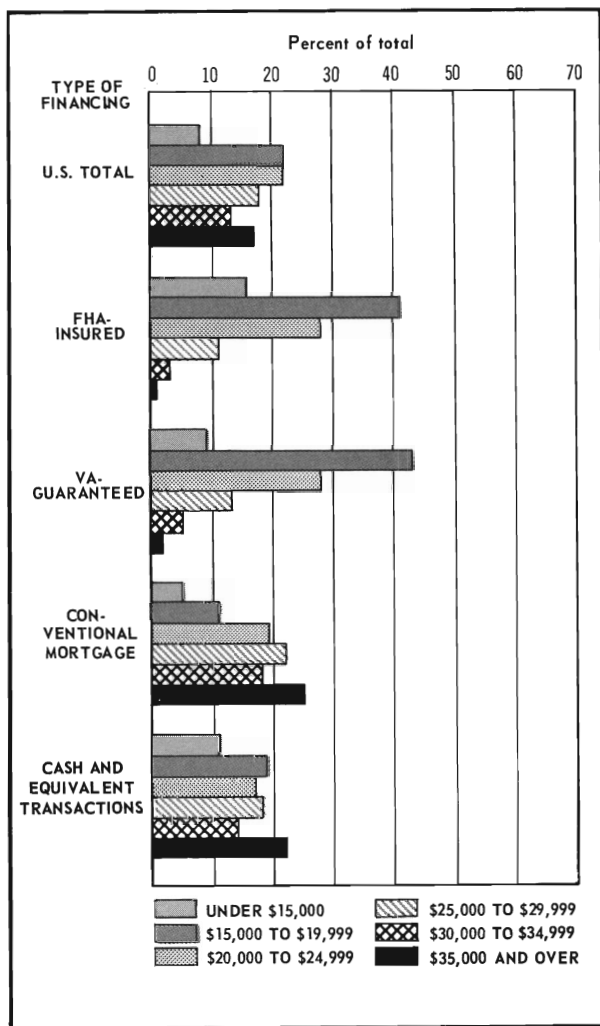
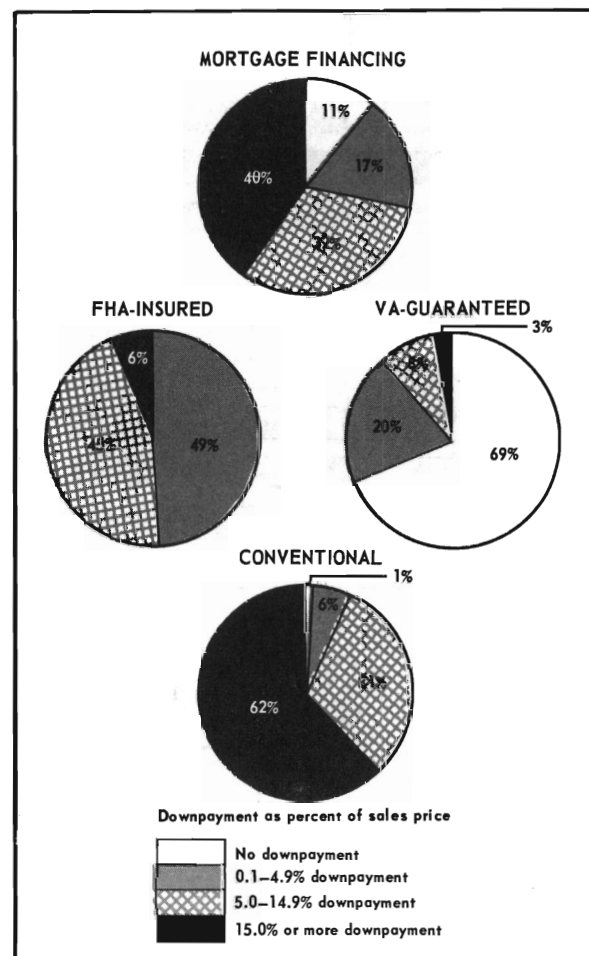


Chart 15.--Percent Distribution of New One-Family Homes Sold, by Downpayment as Percent of Sales Price, for Each Type of Mortgage Financing: 1968



Square Foot Area (Charts 16 to 18)

Based on exterior dimensions, the median number of square feet of completely finished floor area of new homes sold was 1,605 square feet. The median square foot area was highest in the Northeast--1,780 square feet. Only 1 out of every 20 new homes sold in the United States had less than 1,000 square feet, while about 1 out of 8 had 2,400 square feet or more.

The median sales price per square foot of completely finished floor area for new homes sold during 1968 was \$15.35, with a range of \$17.15 in the North Central region to \$13.80 in the South.

Bedrooms and Bathrooms (Chart 19)

About 61 percent of the new homes sold in 1968 had 3 bedrooms and another 33 percent had 4 bedrooms or more. More than three-fifths of the new homes sold had 2 bathrooms or more.

Appliances and Central Air Conditioning Included in Sales Price (Chart 20)

Nearly 9 out of every 10 of the homes sold included a stove in the sales price. In contrast, about 1 out of every 2 included a dishwasher, and only 1 in every 17 homes had a refrigerator included in the sales price.

About 34 percent of the homes sold included central air conditioning systems in the sales price. A majority of these homes were located in the South where 3 out of every 5 homes had central air conditioning systems included in the sales price.

Chart 16.--Median Number of Square Feet of Floor Area of New One-Family Homes Sold, by Region: 1968
(Based on exterior dimensions)

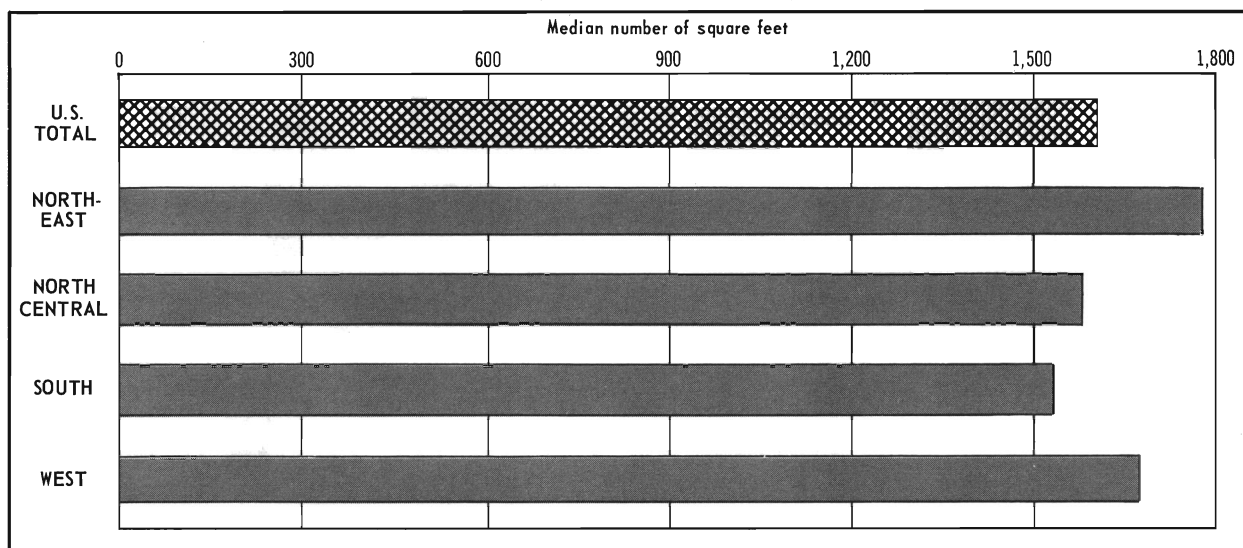


Chart 17.--Number of New One-Family Homes Sold, by Number of Square Feet of Floor Area: 1968

(Based on exterior dimensions; percent distribution in parentheses)

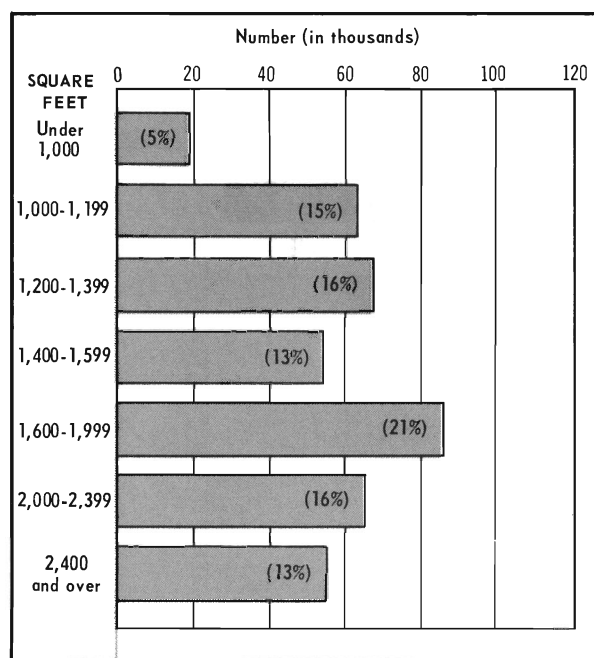


Chart 18.--Median Price Per Square Foot of Floor Area of New One-Family Homes Sold, by Region: 1968

(Based on exterior dimensions)

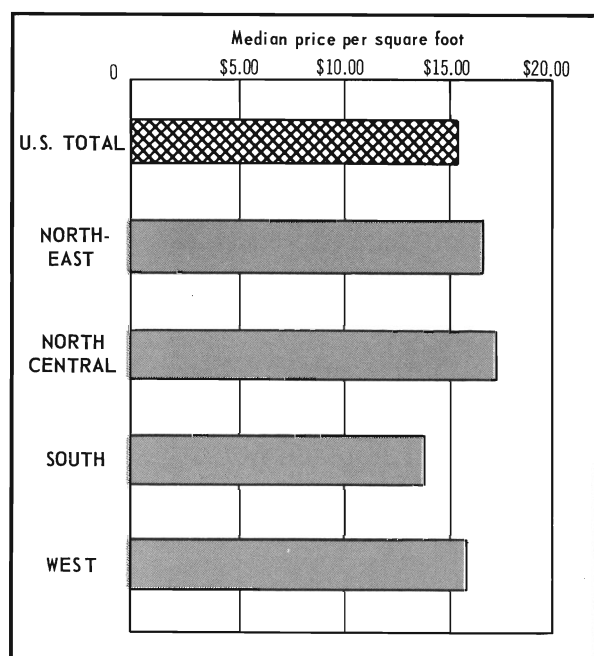


Chart 19.--Percent Distribution of New One-Family Homes Sold, by Number of Bedrooms and Bathrooms: 1968

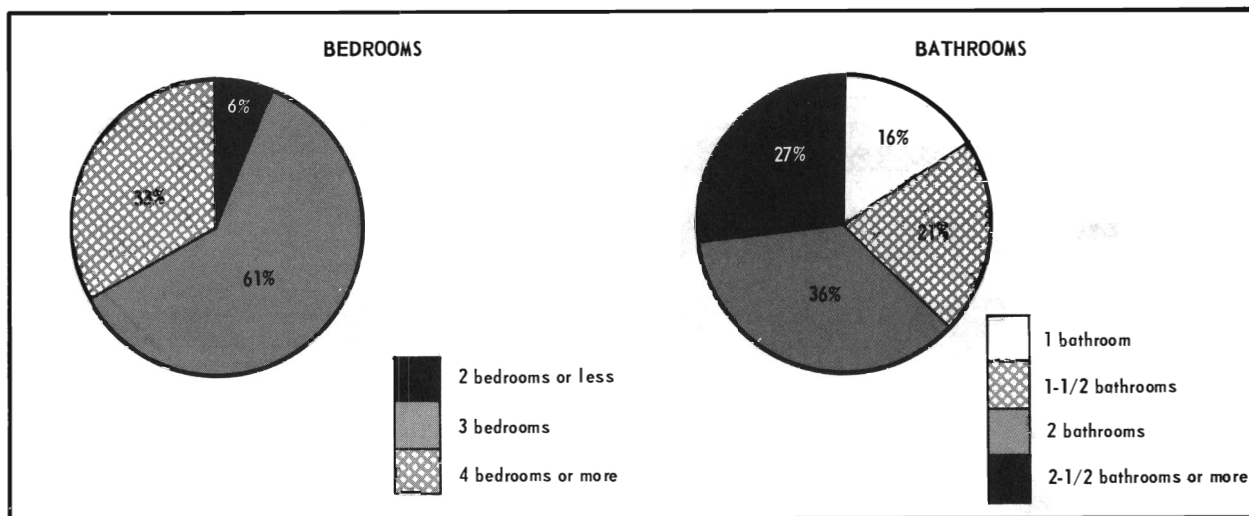
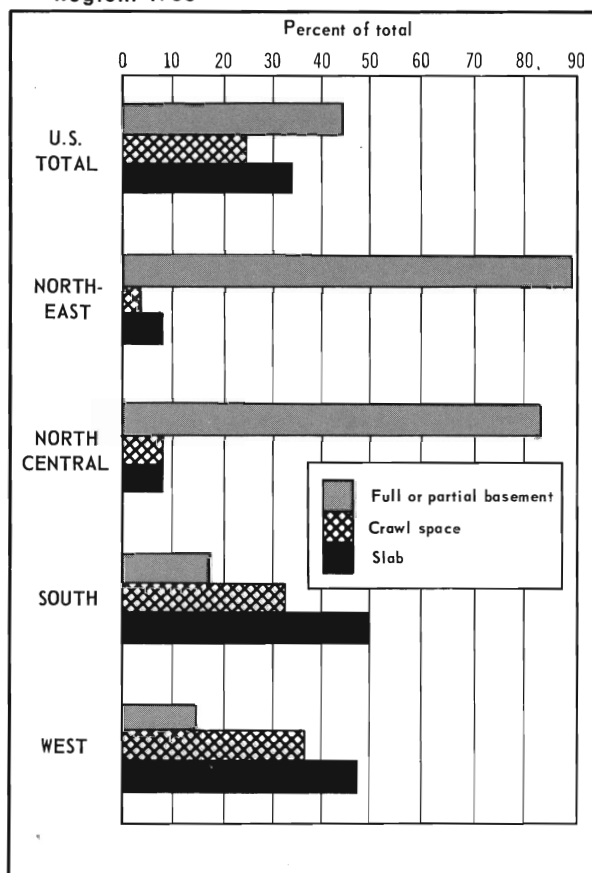


Chart 20.--Number of New One-Family Homes Sold With Specified Appliances and Central Air Conditioning Included in Sales Price: 1968



Chart 21.--Percent Distribution of New One-Family Homes Sold, by Type of Foundation, for Each Region: 1968



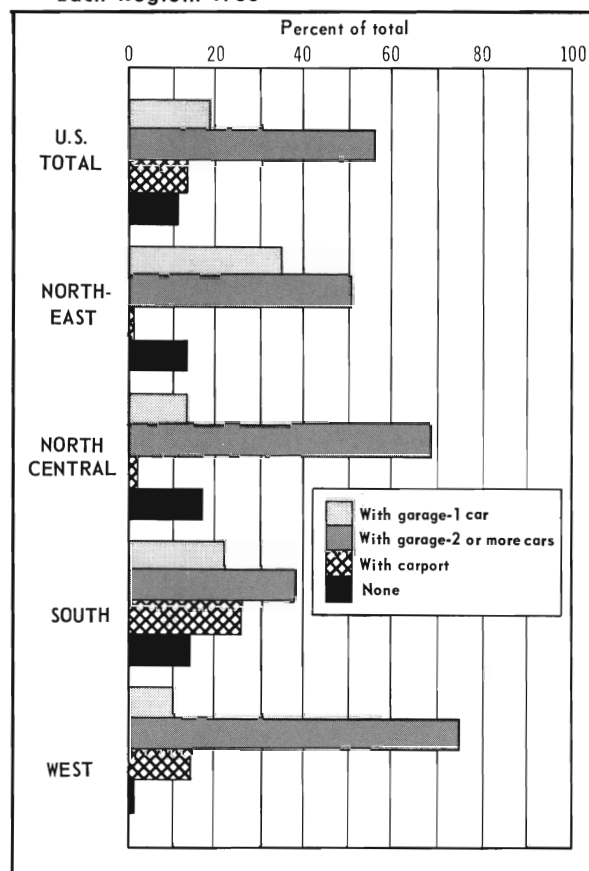
Foundation (Chart 21)

Of the new homes sold, 43 percent had a full or partial basement; 33 percent, a slab foundation; and 24 percent, a crawl space. Basements were found in 89 percent of the homes sold in the Northeast and in 83 percent of those in the North Central region. Slab foundations were more common in the West and South.

Automobile Parking Facility (Chart 22)

About three-fourths of the new homes sold were built with garages and 3 out of every 4 of these had

Chart 22.--Percent Distribution of New One-Family Homes Sold, by Type of Parking Facility, for Each Region: 1968



garages for 2 or more cars. Seventy-five percent of all homes sold in the West had garages for 2 or more cars.

Heating Fuel (Chart 23)

More than three-fourths of the new homes sold used gas as the type of heating fuel. In the North Central region gas was used in 95 percent of the new homes sold.

Chart 23.--Percent Distribution of New One-Family Homes Sold, by Type of Heating Fuel, for Each Region: 1968

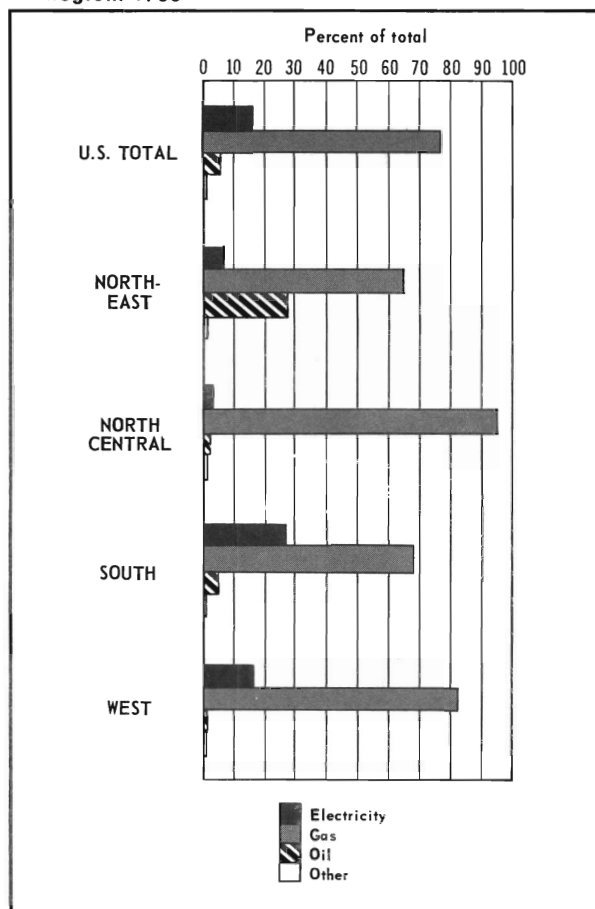


Table 12A.—Sales, by Location, Region, and Sales Price: 1968

Location and region	All homes sold	Homes with sales price reported	Homes with sales price of—									
			Under \$15,000	\$15,000 to \$17,499	\$17,500 to \$19,999	\$20,000 to \$22,499	\$22,500 to \$24,999	\$25,000 to \$27,499	\$27,500 to \$29,999	\$30,000 to \$34,999	\$35,000 to \$39,999	\$40,000 and over
All homes sold. Inside SMSA's.... Outside SMSA's.... Northeast..... North Central..... South..... West..... All homes sold. Inside SMSA's.... Outside SMSA's.... Northeast..... North Central..... South..... West..... All homes sold. Inside SMSA's.... Outside SMSA's.... Northeast..... North Central..... South..... West.....	Number of homes (in thousands)											
	490	466	37	44	57	50	52	44	41	61	36	44
	388	370	21	31	39	39	42	36	35	55	34	40
	102	96	15	14	17	11	10	9	6	6	3	4
	73	68	2	4	5	7	8	7	8	9	7	11
	119	109	4	8	12	12	10	10	9	20	11	13
	177	171	25	25	25	18	17	14	12	17	9	10
	121	118	6	8	15	13	17	12	12	15	10	10
	Percent distribution by location and region											
	100	100	100	100	100	100	100	100	100	100	100	100
	79	79	59	69	69	77	81	80	85	90	93	91
	21	21	41	31	31	23	19	20	15	10	7	9
	15	15	5	9	9	14	15	17	20	15	18	25
	24	23	11	18	21	23	19	23	22	33	31	30
	36	37	68	56	43	37	33	32	29	27	24	22
	25	25	15	17	27	26	33	28	29	25	27	23
	Percent distribution by sales price											
(X)	100	8	10	12	11	11	10	9	13	8	9	
(X)	100	6	8	11	10	11	10	9	15	9	11	
(X)	100	16	15	18	12	10	9	6	6	3	4	
(X)	100	3	6	7	10	12	11	12	13	10	16	
(X)	100	4	7	11	11	9	10	8	18	10	12	
(X)	100	15	15	14	11	10	8	7	10	5	6	
(X)	100	5	6	13	11	14	12	10	14	7	8	

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable.

Table 12B.—Sales, for Each Location, by Region: 1963 to 1968

Location and region	Number of homes (in thousands)						Percent distribution					
	1968	1967	1966	1965	1964	1963	1968	1967	1966	1965	1964	1963
All locations....	490	487	461	575	565	560	100	100	100	100	100	100
Northeast.....	73	77	84	94	90	87	15	16	18	16	16	15
North Central.....	119	112	113	142	146	134	24	23	24	25	26	24
South.....	177	179	166	210	200	199	36	37	36	36	35	36
West.....	121	119	99	129	129	141	25	25	21	22	23	25
Inside SMSA's.....	388	377	345	433	439	433	100	100	100	100	100	100
Northeast.....	55	55	58	71	69	65	14	15	17	17	16	14
North Central.....	100	90	92	120	122	99	26	24	27	28	28	23
South.....	125	129	113	135	141	149	32	34	33	31	32	34
West.....	107	103	82	106	107	120	28	27	24	25	24	28
Outside SMSA's.....	102	110	116	142	126	127	100	100	100	100	100	100
Northeast.....	17	22	26	23	21	22	17	20	22	16	16	17
North Central.....	18	21	21	22	24	34	18	19	18	16	19	27
South.....	52	50	52	75	59	51	51	46	45	52	47	40
West.....	14	16	17	23	22	21	14	15	15	16	18	16

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

Table 12C.—Sales, by Sales Price: 1963 to 1968

Sales price	Number of homes (in thousands)						Percent distribution					
	1968	1967	1966	1965	1964	1963	1968	1967	1966	1965	1964	1963
Homes with sales price reported....	466	458	428	551	540	533	100	100	100	100	100	100
Under \$12,500.....	14	23	25	51	59	70	3	5	6	9	11	13
\$12,500 to \$14,999....	23	28	37	64	73	84	5	6	9	12	13	16
\$15,000 to \$17,499....	44	59	58	76	90	93	10	13	14	14	17	18
\$17,500 to \$19,999....	57	63	69	83	86	88	12	14	16	15	16	17
\$20,000 to \$22,499....	50	52	47	65	107	98	11	11	11	12	20	18
\$22,500 to \$24,999....	52	47	43	56	38	32	11	10	10	10	7	6
\$25,000 to \$27,499....	44	43	36	48	28	22	10	9	8	9	5	4
\$27,500 to \$29,999....	41	38	32	33	28	22	9	8	8	6	5	4
\$30,000 to \$34,999....	61	49	39	38	30	22	13	11	9	7	6	4
\$35,000 to \$39,999....	36	23	20	17	13	12	8	5	5	3	2	2
\$40,000 and over.....	44	32	22	19	16	12	9	7	5	3	3	2

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

Table 12D.—Sales—Median and Average Sales Price, for Each Location, by Region: 1963 to 1968

Location and region	Median sales price (in dollars)						Average sales price (in dollars)					
	1968	1967	1966	1965	1964	1963	1968	1967	1966	1965	1964	1963 ¹
All locations....	24,700	22,700	21,400	20,000	18,900	18,000	26,600	24,600	23,300	21,500	20,500	19,300
Northeast.....	27,700	25,400	23,500	21,500	20,300	20,300	30,100	27,700	25,200	22,900	21,800	22,300
North Central.....	27,400	25,100	23,200	21,600	19,400	17,900	28,500	26,400	24,600	22,800	20,700	19,700
South.....	21,500	19,400	18,200	17,500	16,700	16,100	23,600	21,100	20,200	18,900	18,100	16,800
West.....	25,100	24,100	23,200	21,600	20,400	18,800	27,100	26,100	25,500	23,200	23,200	20,800
Inside SMSA's.....	26,000	23,800	22,500	21,300	19,600	18,900	27,800	25,600	24,300	22,600	21,400	20,200
Northeast.....	28,000	25,800	24,100	21,900	20,700	20,400	30,300	28,100	25,900	23,600	22,300	(NA)
North Central.....	28,700	26,700	24,500	22,500	20,100	19,400	29,700	27,900	25,600	23,600	21,200	(NA)
South.....	23,100	19,800	18,800	18,500	17,100	17,000	25,100	22,000	21,100	20,000	18,800	(NA)
West.....	25,900	24,700	24,100	22,800	21,800	19,400	27,900	26,700	26,200	24,200	24,400	(NA)
Outside SMSA's.....	20,300	19,800	18,800	16,900	16,700	15,700	22,000	21,000	20,200	18,000	17,500	16,200
Northeast.....	27,000	24,700	22,500	19,900	19,400	19,800	29,500	26,400	23,500	20,600	20,000	(NA)
North Central.....	21,100	18,900	18,700	17,600	16,700	15,600	21,600	19,900	19,800	18,300	17,800	(NA)
South.....	19,200	18,300	16,900	15,800	15,800	13,900	20,100	19,000	18,000	16,900	16,700	(NA)
West.....	19,900	20,800	19,900	17,500	16,500	16,500	21,400	22,200	22,300	18,400	17,200	(NA)

(NA) Not available.

¹Average sales prices for 1963 were obtained from Housing Sales Survey data as edited for price regression analysis. This edit excluded 2,400 of the 11,300 sample cases reported sold in 1963.

Table 13A.—Sales, by Type of Financing, by Sales Price: 1968

Type of financing	All homes sold	Homes with sales price reported	Homes with sales price of—						Median sales price (dollars)	Average sales price (dollars)
			Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over		
	Number of homes (in thousands)									
All homes sold.....	490	466	37	101	101	85	61	80	24,700	26,600
Type of financing reported.	471	453	36	99	99	82	60	78	24,700	26,600
Mortgage financing.....	446	430	33	95	95	78	56	73	24,600	26,500
FHA-insured.....	93	91	15	37	26	10	3	1	19,200	19,800
VA-guaranteed.....	63	61	6	26	17	8	3	1	19,800	20,800
Conventional.....	290	278	13	31	52	60	51	71	28,500	29,900
Cash and equivalent transactions.....	24	23	2	4	4	4	3	5	26,100	28,200
Type of financing not reported.....	19	13	1	2	2	3	1	3	26,300	28,100
	Percent distribution by type of financing									
Type of financing reported.	100	100	100	100	100	100	100	100	(X)	(X)
Mortgage financing.....	95	95	93	96	96	95	95	93	(X)	(X)
FHA-insured.....	20	20	41	37	26	12	5	1	(X)	(X)
VA-guaranteed.....	13	14	16	27	18	10	5	1	(X)	(X)
Conventional.....	62	61	37	32	53	74	85	91	(X)	(X)
Cash and equivalent transactions.....	5	5	7	4	4	5	5	7	(X)	(X)
	Percent distribution by sales price									
Type of financing reported.	(X)	100	8	22	22	18	13	17	(X)	(X)
Mortgage financing.....	(X)	100	8	22	22	18	13	17	(X)	(X)
FHA-insured.....	(X)	100	16	41	28	11	3	1	(X)	(X)
VA-guaranteed.....	(X)	100	9	43	28	13	5	2	(X)	(X)
Conventional.....	(X)	100	5	11	19	22	18	25	(X)	(X)
Cash and equivalent transactions.....	(X)	100	11	19	17	18	14	22	(X)	(X)

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable.

Table 13B.—Sales, by Type of Financing: 1963 to 1968

Type of financing	Number of homes (in thousands)						Percent distribution					
	1968	1967	1966	1965	1964	1963	1968	1967	1966	1965	1964	1963
All homes sold.....	490	487	461	575	565	560	(X)	(X)	(X)	(X)	(X)	(X)
Type of financing reported.....	471	461	438	543	530	522	100	100	100	100	100	100
Mortgage financing.....	446	435	412	513	507	494	95	94	94	95	96	95
FHA-insured.....	93	99	88	134	120	134	20	22	20	25	23	26
VA-guaranteed.....	63	71	51	40	53	64	13	15	12	7	10	12
Conventional.....	290	265	273	339	334	296	62	57	62	63	63	57
Cash and equivalent transactions.....	24	26	26	30	23	28	5	6	6	5	4	5
Type of financing not reported.....	19	26	23	32	35	38	(X)	(X)	(X)	(X)	(X)	(X)

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable.

Table 13C.—Sales, by Type of Financing, by Location and Region: 1968

Location and region	All homes sold ¹	Type of financing reported					Cash and equivalent transactions
		Total	Mortgage financing				
			Total	FHA-insured	VA-guaranteed	Conventional	
	Number of homes (in thousands)						
All homes sold.....	490	471	446	93	63	290	24
Inside SMSA's.....	388	374	356	75	49	232	17
Outside SMSA's.....	102	97	90	18	14	58	7
Northeast.....	73	69	65	3	(Z)	61	4
North Central.....	119	111	105	16	4	84	7
South.....	177	171	162	40	38	84	9
West.....	121	119	115	34	21	60	4
	Percent distribution by location and region						
All homes sold.....	100	100	100	100	100	100	100
Inside SMSA's.....	79	79	80	81	77	80	72
Outside SMSA's.....	21	21	20	19	23	20	28
Northeast.....	15	15	15	3	1	21	17
North Central.....	24	24	23	18	6	29	28
South.....	36	36	36	43	61	29	38
West.....	25	25	26	36	33	21	17
	Percent distribution by type of financing						
All homes sold.....	(X)	100	95	20	13	62	5
Inside SMSA's.....	(X)	100	95	20	13	62	5
Outside SMSA's.....	(X)	100	93	18	15	60	7
Northeast.....	(X)	100	94	5	(Z)	89	6
North Central.....	(X)	100	94	15	3	76	6
South.....	(X)	100	95	23	22	49	5
West.....	(X)	100	96	28	17	51	4

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

¹Includes homes for which type of financing information was not reported.

Table 14A.—Sales, by Downpayment as Percent of Sales Price, by Sales Price: 1968

Downpayment as percent of sales price	All homes sold	Homes with sales price reported	Homes with sales price of—						Median sales price (dollars)
			Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over	
	Number of homes (in thousands)								
All homes sold.....	490	466	37	101	101	85	61	80	24,700
Downpayment reported.....	(X)	385	31	84	86	70	50	63	24,500
Percent of sales price									
None.....	(X)	42	6	17	12	6	1	1	19,500
0.1 to 4.9 percent.....	(X)	67	16	31	10	4	3	3	17,600
5.0 to 9.9 percent.....	(X)	50	2	11	20	9	4	3	22,500
10.0 to 14.9 percent.....	(X)	71	2	10	16	19	13	12	27,000
15.0 to 19.9 percent.....	(X)	22	1	4	4	5	4	4	27,500
20.0 to 24.9 percent.....	(X)	67	1	7	13	14	13	19	29,300
25.0 percent and over.....	(X)	65	3	6	11	13	11	22	30,400
Downpayment not reported.....	(X)	58	3	12	12	11	8	12	25,900
Cash and equivalent transactions.....	(X)	23	2	4	4	4	3	5	26,100
	Percent distribution by downpayment as percent of sales price								
Downpayment reported.....	(X)	100	100	100	100	100	100	100	(X)
Percent of sales price									
None.....	(X)	11	19	20	13	8	3	1	(X)
0.1 to 4.9 percent.....	(X)	17	51	36	12	6	6	4	(X)
5.0 to 9.9 percent.....	(X)	13	8	13	23	13	8	5	(X)
10.0 to 14.9 percent.....	(X)	18	8	11	19	27	25	19	(X)
15.0 to 19.9 percent.....	(X)	6	2	4	5	7	9	7	(X)
20.0 to 24.9 percent.....	(X)	18	4	8	16	20	26	30	(X)
25.0 percent and over.....	(X)	17	9	7	12	18	23	35	(X)

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable.

Table 14B.—Sales, by Downpayment as Percent of Sales Price, by Region and Mortgage Financing: 1968

Downpayment as percent of sales price	Homes with sales price reported ¹	Regions				Mortgage financing			
		North-east	North Central	South	West	Total	FHA-insured	VA-guaranteed	Conventional
	Number of homes (in thousands)								
All homes sold.....	466	68	109	171	118	430	91	61	278
Downpayment reported.....	385	53	83	143	105	381	83	56	243
Percent of sales price									
None.....	42	(Z)	2	26	14	42	-	38	3
0.1 to 4.9 percent.....	67	2	14	31	20	66	41	11	15
5.0 to 9.9 percent.....	50	4	8	18	19	49	28	3	18
10.0 to 14.9 percent.....	71	11	13	23	24	71	9	2	59
15.0 to 19.9 percent.....	22	4	6	8	4	22	2	1	19
20.0 to 24.9 percent.....	67	15	17	21	15	66	1	(Z)	65
25.0 percent and over.....	65	17	24	16	8	65	2	1	63
Downpayment not reported.....	58	10	19	19	9	49	8	6	36
Cash and equivalent transactions.....	23	4	7	8	4	(X)	(X)	(X)	(X)
	Percent distribution by downpayment as percent of sales price								
Downpayment reported.....	100	100	100	100	100	100	100	100	100
Percent of sales price									
None.....	11	(Z)	2	18	13	11	-	69	1
0.1 to 4.9 percent.....	17	3	16	22	19	17	49	20	6
5.0 to 9.9 percent.....	13	8	10	13	18	13	34	5	7
10.0 to 14.9 percent.....	18	21	16	16	23	19	11	3	24
15.0 to 19.9 percent.....	6	7	7	6	4	6	2	1	8
20.0 to 24.9 percent.....	18	28	20	14	15	17	1	(Z)	27
25.0 percent and over.....	17	32	29	11	8	17	2	1	26

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

¹Includes homes for which type of financing information was not reported.

Table 14C.—Sales—Median Downpayment as Percent of Sales Price, by Region: 1968

Region	Median downpayment as percent of sales price	Median downpayment for homes with sales price of-					
		Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over
All homes sold.....	12.4	3.1	4.1	10.5	14.2	19.2	22.5
Northeast.....	21.8	14.3	21.0	21.1	21.3	22.9	23.8
North Central.....	19.4	4.0	6.1	14.1	22.1	21.7	24.5
South.....	8.9	3.0	2.9	9.4	13.6	18.4	22.0
West.....	9.7	1.9	3.7	7.3	10.7	13.1	20.5

Table 14D.—Sales—Median Downpayment as Percent of Sales Price,
by Selected Types of Mortgage Financing: 1968

Sales price	FHA-insured mortgage	Conventional mortgage
All homes sold.....	5.1	20.5
Under \$15,000.....	2.8	11.2
\$15,000 to \$19,999.....	3.6	16.8
\$20,000 to \$24,999.....	7.5	20.0
\$25,000 to \$29,999.....	8.6	19.3
\$30,000 to \$34,999.....	11.3	20.7
\$35,000 and over.....	14.8	22.8

Table 15.—Sales, by Inclusion or Exclusion of Closing Costs in Sales Price, by Sales Price: 1968

Inclusion or exclusion of closing costs in sales price	All homes sold	Homes with sales price reported	Homes with sales price of—						Median sales price (dollars)
			Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over	
	Number of homes (in thousands)								
All homes sold.....	490	466	37	101	101	85	61	80	24,700
Closing costs reported.....	432	423	33	93	92	77	55	73	24,700
Includes closing costs.....	119	117	14	36	28	17	12	9	21,300
Excludes closing costs.....	313	306	19	57	64	60	44	63	26,100
Closing costs not reported.....	58	42	3	8	9	8	6	8	25,200
	Percent distribution by inclusion or exclusion of closing costs in sales price								
Closing costs reported.....	100	100	100	100	100	100	100	100	(X)
Includes closing costs.....	28	28	44	39	30	22	21	13	(X)
Excludes closing costs.....	72	72	56	61	70	78	79	87	(X)

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable.

Table 16.—Sales Financed With Aid of Second Mortgage, by Type of Primary Financing, by Sales Price: 1968

Type of financing and second mortgage status	All homes sold	Homes with sales price reported	Homes with sales price of—						Median sales price (dollars)
			Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over	
	Number of homes (in thousands)								
All types of financing...	490	466	37	101	101	85	61	80	24,700
With second mortgage.....	15	15	1	2	3	4	2	4	28,300
Without second mortgage....	475	451	36	100	99	82	59	76	24,600
Conventional financing.....	290	278	13	31	52	60	51	71	28,500
With second mortgage.....	14	14	1	1	3	3	2	4	28,500
Without second mortgage.....	276	264	13	30	49	57	49	67	28,500
All other types ¹	200	187	23	70	49	25	10	10	20,100
With second mortgage.....	(Z)	(Z)	-	(Z)	(Z)	(Z)	-	(Z)	26,400
Without second mortgage.....	199	187	23	70	49	24	10	10	20,000
	Percent distribution by second mortgage status								
All types of financing...	100	100	100	100	100	100	100	100	(X)
With second mortgage.....	3	3	2	2	3	4	3	5	(X)
Without second mortgage....	97	97	98	98	97	96	97	95	(X)
Conventional financing.....	100	100	100	100	100	100	100	100	(X)
With second mortgage.....	5	5	5	5	5	5	4	6	(X)
Without second mortgage.....	95	95	95	95	95	95	96	94	(X)
All other types ¹	100	100	100	100	100	100	100	100	(X)
With second mortgage.....	(Z)	(Z)	-	(Z)	(Z)	(Z)	-	(Z)	(X)
Without second mortgage.....	100	100	100	100	100	100	100	100	(X)

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

¹Includes FHA-insured mortgages, VA-guaranteed mortgages, cash and equivalent transactions, and type of financing not reported.

Table 17A.—Sales, by Square Feet of Floor Area, by Sales Price: 1968

Floor area	All homes sold	Homes with sales price reported	Homes with sales price of—						Median sales price (dollars)
			Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over	
	Number of homes (in thousands)								
All homes sold.....	490	466	37	101	101	85	61	80	24,700
Floor area reported.....	409	394	33	85	88	72	51	66	24,500
Under 1,000 sq. ft.....	19	19	10	7	1	(Z)	(Z)	-	14,400
1,000 to 1,199 sq. ft.....	63	60	13	31	12	4	1	(Z)	18,000
1,200 to 1,399 sq. ft.....	67	65	7	25	21	8	2	1	20,100
1,400 to 1,599 sq. ft.....	54	52	2	12	21	13	3	2	23,100
1,600 to 1,999 sq. ft.....	86	82	(Z)	8	21	27	17	8	27,200
2,000 to 2,399 sq. ft.....	65	63	(Z)	2	8	14	18	21	32,100
2,400 sq. ft. and over.....	55	53	(Z)	(Z)	3	6	10	33	>35,000
Floor area not reported ¹	81	72	4	16	14	13	10	14	25,800
	Percent distribution by floor area								
Floor area reported.....	100	100	100	100	100	100	100	100	(X)
Under 1,000 sq. ft.....	5	5	31	8	1	1	(Z)	-	(X)
1,000 to 1,199 sq. ft.....	15	15	38	36	14	5	1	1	(X)
1,200 to 1,399 sq. ft.....	16	16	21	29	24	12	5	2	(X)
1,400 to 1,599 sq. ft.....	13	13	7	14	24	18	5	3	(X)
1,600 to 1,999 sq. ft.....	21	21	1	9	24	37	34	13	(X)
2,000 to 2,399 sq. ft.....	16	16	(Z)	3	9	20	35	32	(X)
2,400 sq. ft. and over.....	13	13	1	(Z)	4	8	19	50	(X)

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

>35,000 indicates more than \$35,000.

¹Includes 35,000 homes for which dimensions were reported but which did not specify whether square foot area was based on interior or exterior dimensions.

Table 17B.—Sales, by Square Feet of Floor Area: 1963 to 1968

Floor area	Number of homes (in thousands)						Percent distribution					
	1968	1967	1966	1965	1964	1963	1968	1967	1966	1965	1964	1963
Homes with floor area reported.....	409	400	396	486	446	449	100	100	100	100	100	100
Under 1,000 sq. ft.....	19	21	23	37	45	60	5	5	6	8	10	13
1,000 to 1,199 sq. ft..	63	73	70	92	96	101	15	18	18	19	21	22
1,200 to 1,399 sq. ft..	67	61	68	82	78	77	16	15	17	17	17	17
1,400 to 1,599 sq. ft..	54	53	57	66	60	65	13	13	15	14	14	15
1,600 to 1,999 sq. ft..	86	88	82	108	91	83	21	22	21	22	20	18
2,000 to 2,399 sq. ft..	65	104	95	101	76	63	16	26	24	21	17	14
2,400 sq. ft. and over..	55						13					

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

Sales 17C.—Sales, by Square Feet of Floor Area, by Region and Type of Financing: 1968

Floor area	All homes sold ¹	Regions				Type of financing reported						
		North-east	North Central	South	West	Total	Mortgage financing				Cash and equivalent transactions	
							Total	FHA-insured	VA-guaranteed	Conventional		
Number of homes (in thousands)												
All homes sold.....	490	73	119	177	121	471	446	93	63	290	24	
Floor area reported.....	409	60	88	152	110	395	375	77	55	242	21	
Under 1,000 sq. ft.....	19	2	6	7	4	19	18	7	2	9	1	
1,000 to 1,199 sq. ft..	63	9	15	25	14	60	57	20	12	25	2	
1,200 to 1,399 sq. ft..	67	8	12	30	17	65	61	15	15	31	4	
1,400 to 1,599 sq. ft..	54	6	11	21	16	52	50	12	9	28	2	
1,600 to 1,999 sq. ft..	86	12	18	30	25	83	80	13	10	56	3	
2,000 to 2,399 sq. ft..	65	11	13	22	20	63	60	7	5	49	3	
2,400 sq. ft. and over..	55	12	12	16	15	53	49	2	2	45	4	
Floor area not reported ² .	81	13	31	26	11	75	72	16	8	48	4	
Percent distribution by floor area												
Floor area reported.....	100	100	100	100	100	100	100	100	100	100	100	
Under 1,000 sq. ft.....	5	4	7	4	4	5	5	9	3	4	5	
1,000 to 1,199 sq. ft..	15	14	18	17	12	15	15	26	22	10	11	
1,200 to 1,399 sq. ft..	16	13	14	20	15	17	16	20	27	13	20	
1,400 to 1,599 sq. ft..	13	10	13	14	15	13	13	16	17	12	12	
1,600 to 1,999 sq. ft..	21	20	21	20	23	21	21	17	18	23	16	
2,000 to 2,399 sq. ft..	16	18	14	14	18	16	16	9	8	20	16	
2,400 sq. ft and over..	13	20	13	11	13	13	13	3	4	18	20	

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

¹Includes homes for which type of financing information was not reported.

²Includes 35,000 homes for which dimensions were reported but which did not specify whether square foot area was based on interior or exterior dimensions.

Table 17D.—Sales—Median and Average Square Feet of Floor Area, by Region, Type of Financing, and Sales Price: 1968

Region and type of financing	Median square feet								Average square feet, all homes sold
	All homes sold	Homes with sales price reported	Homes with sales price of—						
			Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over	
Homes with floor area reported.....	1,605	1,605	1,095	1,235	1,490	1,760	2,050	>2,400	1,665
Northeast.....	1,780	1,790	1,030	1,145	1,525	1,620	1,920	>2,400	1,770
North Central.....	1,575	1,570	965	1,125	1,300	1,520	1,940	2,290	1,650
South.....	1,530	1,530	1,115	1,300	1,580	1,910	2,195	>2,400	1,605
West.....	1,670	1,670	1,105	1,205	1,480	1,775	2,065	>2,400	1,695
Type of financing reported...	1,610	1,610	1,100	1,240	1,495	1,770	2,055	>2,400	1,665
Mortgage financing.....	1,610	1,605	1,100	1,235	1,495	1,770	2,050	>2,400	1,660
FHA-insured.....	1,350	1,350	1,085	1,215	1,490	1,825	2,090	2,305	1,390
VA-guaranteed.....	1,380	1,380	1,140	1,250	1,485	1,805	2,105	2,385	1,430
Conventional.....	1,805	1,805	1,100	1,235	1,500	1,755	2,040	>2,400	1,800
Cash and equivalent transactions.....	1,640	1,655	1,110	1,305	1,505	1,660	2,140	2,400	1,750
Type of financing not reported.....	1,515	1,475	990	1,155	1,330	1,540	2,045	2,380	1,610

>2,400 indicates more than 2,400 square feet.

Table 17E.—Sales—Median Square Feet of Floor Area by Region and Type of Financing: 1963 to 1968

Region and type of financing	Median square feet					
	1968	1967	1966	1965	1964	1963
Homes with floor area reported.....	1,605	1,570	1,525	1,495	1,415	1,365
Northeast.....	1,780	1,735	1,640	1,620	1,510	1,450
North Central.....	1,575	1,620	1,520	1,480	1,305	1,250
South.....	1,530	1,450	1,440	1,395	1,345	1,325
West.....	1,670	1,645	1,615	1,585	1,560	1,470
Type of financing reported.....	1,610	1,570	1,525	1,495	1,415	1,365
Mortgage financing.....	1,610	1,565	1,520	1,495	1,415	1,360
FHA-insured.....	1,350	1,310	1,355	1,305	1,230	1,190
VA-guaranteed.....	1,380	1,345	1,340	1,370	1,240	1,190
Conventional.....	1,805	1,790	1,670	1,615	1,560	1,500
Cash and equivalent transactions.	1,640	1,640	1,565	1,475	1,455	1,465
Type of financing not reported.....	1,515	1,580	1,515	1,480	1,385	1,390

Table 18A.—Sales, by Price Per Square Foot of Floor Area, by Sales Price: 1968

Price per square foot	All homes sold	Homes with sales price reported	Homes with sales price of—						Median sales price (dollars)
			Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,000	\$35,000 and over	
	Number of homes (in thousands)								
All homes sold.....	490	466	37	101	101	85	61	80	24,700
Floor area reported.....	(X)	394	33	85	88	72	51	66	24,500
Under \$10.00 per sq. ft.....	(X)	23	8	6	6	2	1	(Z)	17,900
\$10.00 to \$11.99 per sq. ft..	(X)	42	11	12	10	6	2	1	19,200
\$12.00 to \$13.99 per sq. ft..	(X)	74	10	21	15	12	10	5	22,000
\$14.00 to \$15.99 per sq. ft..	(X)	88	3	21	21	18	13	12	24,700
\$16.00 to \$17.99 per sq. ft..	(X)	80	1	18	19	14	12	15	25,500
\$18.00 to \$19.99 per sq. ft..	(X)	43	(Z)	5	9	9	6	13	29,000
\$20.00 per sq. ft. and over..	(X)	45	-	2	7	11	7	19	32,300
Floor area not reported ¹	(X)	72	4	16	14	13	10	14	25,800
	Percent distribution by price per square foot								
Floor area reported.....	(X)	100	100	100	100	100	100	100	(X)
Under \$10.00 per sq. ft.....	(X)	6	26	7	7	3	1	(Z)	(X)
\$10.00 to \$11.99 per sq. ft..	(X)	11	33	14	11	9	5	2	(X)
\$12.00 to \$13.99 per sq. ft..	(X)	19	30	25	18	16	20	8	(X)
\$14.00 to \$15.99 per sq. ft..	(X)	22	9	25	24	25	25	18	(X)
\$16.00 to \$17.99 per sq. ft..	(X)	20	3	22	22	20	23	23	(X)
\$18.00 to \$19.99 per sq. ft..	(X)	11	(Z)	6	11	12	13	20	(X)
\$20.00 per sq. ft. and over..	(X)	11	-	2	8	15	13	29	(X)

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

¹Includes 35,000 homes for which dimensions were reported but which did not specify whether square foot area was based on interior or exterior dimensions.

Table 18B.—Sales, by Price Per Square Foot of Floor Area: 1963 to 1968

Price per square foot	Number of homes (in thousands)						Percent distribution					
	1968	1967	1966	1965	1964	1963	1968	1967	1966	1965	1964	1963
Homes with sales price and floor area reported	394	384	373	473	433	434	100	100	100	100	100	100
Under \$10.00 per sq. ft.....	23	26	33	52	52	57	6	7	9	11	12	13
\$10.00 to \$11.99 per sq. ft....	42	54	61	97	91	89	11	14	16	21	21	20
\$12.00 to \$13.99 per sq. ft....	74	88	96	124	122	121	19	23	26	26	28	28
\$14.00 to \$15.99 per sq. ft....	88	99	84	100	84	92	22	26	23	21	19	21
\$16.00 to \$17.99 per sq. ft....	80	58	48	49	45	42	20	15	13	10	10	10
\$18.00 to \$19.99 per sq. ft....	43	31	24	27	19	18	11	8	6	6	4	4
\$20.00 per sq. ft. and over...	45	27	27	23	19	15	11	7	7	5	4	3

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

Table 18C.—Sales, by Price Per Square Foot of Floor Area, by Region and Type of Financing: 1968

Price per square foot	Homes with sales price reported ¹	Regions				Type of financing reported					
		North-east	North Central	South	West	Total	Mortgage financing				Cash and equivalent transactions
							Total	FHA-insured	VA-guaranteed	Conventional	
	Number of homes (in thousands)										
All homes sold.....	466	68	109	171	118	453	430	91	61	278	23
Floor area reported.....	394	57	83	147	107	384	365	76	54	235	19
Under \$10.00 per sq.ft.	23	3	3	11	6	23	21	7	3	11	2
\$10.00 to \$11.99 per sq. ft.....	42	3	5	27	7	41	39	11	8	20	2
\$12.00 to \$13.99 per sq. ft.....	74	8	9	41	16	72	68	19	11	38	4
\$14.00 to \$15.99 per sq. ft.....	88	11	13	36	27	85	82	18	15	49	3
\$16.00 to \$17.99 per sq. ft.....	80	10	21	21	28	78	75	13	11	50	3
\$18.00 to \$19.99 per sq. ft.....	43	9	14	6	14	41	40	5	3	31	2
\$20.00 per sq. ft. and over.....	45	13	18	5	10	43	40	2	2	36	3
Floor area not reported ² .	72	11	27	24	10	69	66	15	8	43	3
	Percent distribution by price per square foot										
Floor area reported.....	100	100	100	100	100	100	100	100	100	100	100
Under \$10.00 per sq.ft.	6	5	4	7	6	6	6	9	6	5	8
\$10.00 to \$11.99 per sq. ft.....	11	6	6	18	6	11	11	15	15	8	13
\$12.00 to \$13.99 per sq. ft.....	19	14	10	28	15	19	19	25	21	16	18
\$14.00 to \$15.99 per sq. ft.....	22	19	16	25	25	22	22	23	28	21	17
\$16.00 to \$17.99 per sq. ft.....	20	18	25	14	26	20	20	18	21	21	18
\$18.00 to \$19.99 per sq. ft.....	11	15	17	4	13	11	11	7	6	13	10
\$20.00 per sq. ft. and over.....	11	22	22	3	9	11	11	3	3	15	16

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

¹Includes homes for which type of financing information was not reported.

²Includes 35,000 homes for which dimensions were reported but which did not specify whether square foot area was based on interior or exterior dimensions.

Table 18D.—Sales—Median Price Per Square Foot of Floor Area, by Region, Type of Financing, and Sales Price: 1968

Region and type of financing	Median price per square foot (in dollars)						
	Homes with sales price reported	Homes with sales price of—					
		Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over
Homes with sales price and floor area reported.....	15.35	11.55	14.40	15.35	15.75	15.90	17.90
Northeast.....	16.60	12.95	15.50	15.10	16.85	16.55	18.90
North Central.....	17.15	11.15	16.20	17.30	17.85	16.95	18.45
South.....	13.80	11.50	13.50	14.35	14.40	14.60	16.50
West.....	15.80	11.05	15.40	15.55	15.85	15.85	17.70
Type of financing reported.....	15.35	11.50	14.40	15.30	15.70	15.90	17.85
Mortgage financing.....	15.35	11.55	14.40	15.30	15.70	15.85	17.80
FHA-insured.....	14.15	11.95	14.45	15.15	15.05	15.40	15.90
VA-guaranteed.....	14.60	12.00	14.30	15.25	15.55	15.40	15.65
Conventional.....	15.95	11.00	14.55	15.40	15.90	15.95	17.90
Cash and equivalent transactions.....	15.30	11.05	14.05	15.10	15.80	16.60	18.60
Type of financing not reported...	16.00	12.25	15.15	16.65	17.45	14.85	19.35

Table 18E.—Sales—Median Price Per Square Foot of Floor Area, by Region and Type of Financing: 1963 to 1968

Region and type of financing	Median price per square foot (in dollars)					
	1968	1967	1966	1965	1964	1963
Homes with sales price and floor area reported.....	15.35	14.45	13.95	13.35	13.20	13.20
Northeast.....	16.60	15.55	14.95	14.35	14.35	14.65
North Central.....	17.15	16.00	15.35	14.60	14.30	14.20
South.....	13.80	13.15	12.55	12.05	11.65	11.95
West.....	15.80	14.95	14.65	13.90	13.80	13.65
Type of financing reported.....	15.35	14.45	13.90	13.35	13.20	13.15
Mortgage financing.....	15.35	14.45	13.90	13.35	13.20	13.15
FHA-insured.....	14.15	13.70	12.90	12.40	12.40	12.60
VA-guaranteed.....	14.60	13.90	13.25	12.80	12.60	13.00
Conventional.....	15.95	15.00	14.60	13.00	13.70	13.55
Cash and equivalent transactions.....	15.30	14.50	13.80	13.60	13.30	13.35
Type of financing not reported....	16.00	14.95	14.30	14.10	13.45	13.85

Table 18F.—Sales—Average Price Per Square Foot of Floor Area, by Region: 1963 to 1968

Region	Average price per square foot ¹ (in dollars)					
	1968	1967	1966	1965	1964	1963
United States.....	16.00	14.80	14.60	14.10	13.85	13.65
Northeast.....	17.25	15.65	15.45	14.80	14.60	14.95
North Central.....	17.50	16.10	15.70	15.25	14.90	14.75
South.....	14.45	13.35	13.05	12.70	12.30	12.15
West.....	16.30	15.35	15.35	14.75	14.55	14.05

¹These averages were obtained from Housing Sales Survey data as edited for price regression analysis. Approximately 20 percent of the sold homes are excluded by this edit each year.

Table 19A.—Sales, by Number of Bedrooms in Home, by Sales Price: 1968

Number of bedrooms in home	All homes sold	Homes with sales price reported	Homes with sales price of—						Median sales price (dollars)
			Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over	
All homes sold..... Bedrooms reported..... 2 bedrooms or less..... 3 bedrooms..... 4 bedrooms or more..... Bedrooms not reported..... Bedrooms reported..... 2 bedrooms or less..... 3 bedrooms..... 4 bedrooms or more.....	Number of homes (in thousands)								24,700 24,700 16,900 21,900 32,900 28,800 (X) (X) (X) (X)
	490	466	37	101	101	85	61	80	
	484	463	36	101	101	84	61	79	
	30	29	10	10	4	2	1	1	
	296	282	26	86	77	51	27	16	
	158	152	1	4	20	32	33	62	
	6	3	(Z)	(Z)	(Z)	1	(Z)	1	
	Percent distribution by number of bedrooms in home								
	100	100	100	100	100	100	100	100	
	6	6	27	10	4	3	2	1	

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

Table 19B.—Sales, by Number of Bedrooms in Home, by Region: 1963 to 1968

Region and number of bedrooms in home	Number of homes (in thousands)						Percent distribution					
	1968	1967	1966	1965	1964	1963	1968	1967	1966	1965	1964	1963
All regions.....	490	487	461	575	565	560	(X)	(X)	(X)	(X)	(X)	(X)
Bedrooms reported.....	484	477	455	569	561	557	100	100	100	100	100	100
2 bedrooms or less...	30	26	22	35	30	38	6	6	5	6	5	7
3 bedrooms.....	296	302	295	380	395	397	61	63	65	67	70	71
4 bedrooms or more...	158	149	137	154	136	122	33	31	30	27	24	22
Bedrooms not reported..	6	10	6	6	4	3	(X)	(X)	(X)	(X)	(X)	(X)
Northeast.....	73	77	84	94	90	87	(X)	(X)	(X)	(X)	(X)	(X)
Bedrooms reported.....	72	74	82	93	89	85	100	100	100	100	100	100
2 bedrooms or less...	2	2	4	7	4	6	3	3	4	6	5	7
3 bedrooms.....	36	38	45	56	58	57	50	51	55	60	65	67
4 bedrooms or more...	34	34	33	30	27	22	47	46	40	34	30	26
Bedrooms not reported..	1	3	1	1	1	1	(X)	(X)	(X)	(X)	(X)	(X)
North Central.....	119	112	113	142	146	134	(X)	(X)	(X)	(X)	(X)	(X)
Bedrooms reported.....	115	107	110	139	145	133	100	100	100	100	100	100
2 bedrooms or less...	7	7	4	5	5	5	6	6	3	4	3	4
3 bedrooms.....	72	67	76	100	113	104	62	62	69	71	78	78
4 bedrooms or more...	36	33	30	34	27	24	31	31	27	25	19	18
Bedrooms not reported..	3	4	3	3	1	1	(X)	(X)	(X)	(X)	(X)	(X)
South.....	177	179	166	210	200	199	(X)	(X)	(X)	(X)	(X)	(X)
Bedrooms reported.....	176	177	164	208	199	198	100	100	100	100	100	100
2 bedrooms or less...	11	9	8	13	12	15	6	5	5	6	6	7
3 bedrooms.....	123	131	120	156	152	151	70	74	73	76	76	77
4 bedrooms or more...	42	37	36	39	35	32	24	21	22	18	18	16
Bedrooms not reported..	1	2	1	1	1	1	(X)	(X)	(X)	(X)	(X)	(X)
West.....	121	119	99	129	129	141	(X)	(X)	(X)	(X)	(X)	(X)
Bedrooms reported.....	121	118	98	128	128	140	100	100	100	100	100	100
2 bedrooms or less...	9	8	7	10	8	12	8	7	7	8	7	8
3 bedrooms.....	66	66	54	68	73	84	54	56	55	53	57	60
4 bedrooms or more...	46	44	37	51	47	44	38	37	38	39	37	32
Bedrooms not reported..	(Z)	1	1	(Z)	1	(Z)	(X)	(X)	(X)	(X)	(X)	(X)

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

Table 20A.—Sales, by Number of Bathrooms in Home, by Sales Price: 1968

Number of bathrooms in home	All homes sold	Homes with sales price reported	Homes with sales price of—						Median sales price (dollars)
			Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over	
	Number of homes (in thousands)								
All homes sold.....	490	466	37	101	101	85	61	80	24,700
Bathrooms reported.....	485	464	37	101	101	85	61	80	24,700
1 bathroom.....	77	73	25	33	11	4	(Z)	(Z)	16,800
1-1/2 bathrooms.....	100	95	6	35	26	16	8	4	21,100
2 bathrooms.....	181	174	6	31	56	45	23	14	24,600
2-1/2 bathrooms.....	85	81	(Z)	1	6	15	20	38	34,500
3 bathrooms or more.....	43	41	(Z)	1	2	5	9	23	>35,000
Bathrooms not reported.....	5	2	(Z)	(Z)	1	(Z)	(Z)	1	28,200
	Percent distribution by number of bathrooms in home								
Bathrooms reported.....	100	100	100	100	100	100	100	100	(X)
1 bathroom.....	16	16	67	32	11	4	1	(Z)	(X)
1-1/2 bathrooms.....	21	20	17	35	26	19	13	4	(X)
2 bathrooms.....	37	38	15	31	55	53	38	18	(X)
2-1/2 bathrooms.....	18	17	(Z)	1	6	17	33	48	(X)
3 bathrooms or more.....	9	9	(Z)	1	2	6	15	29	(X)

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent. >35,000 indicates more than \$35,000.

Table 20B.—Sales, by Number of Bathrooms in Home, by Region: 1963 to 1968

Region and number of bathrooms in home	Number of homes (in thousands)						Percent distribution					
	1968	1967	1966	1965	1964	1963	1968	1967	1966	1965	1964	1963
All regions.....	490	487	461	575	565	560	(X)	(X)	(X)	(X)	(X)	(X)
Bathrooms reported.....	485	477	455	569	561	557	100	100	100	100	100	100
1 bathroom.....	77	80	88	125	139	157	16	17	19	21	25	28
1-1/2 bathrooms.....	100	113	110	143	146	142	21	24	24	25	26	26
2 bathrooms.....	181	173	157	198	192	185	37	36	35	35	34	33
2-1/2 bathrooms.....	85	73	70	72	56	49	18	15	15	13	10	9
3 bathrooms or more....	43	38	30	31	28	24	9	8	7	5	5	4
Bathrooms not reported...	5	10	6	5	4	3	(X)	(X)	(X)	(X)	(X)	(X)
Northeast.....	73	77	84	94	90	87	(X)	(X)	(X)	(X)	(X)	(X)
Bathrooms reported.....	72	74	82	93	89	85	100	100	100	100	100	100
1 bathroom.....	13	13	19	24	25	29	19	18	23	24	28	32
1-1/2 bathrooms.....	20	24	27	32	32	26	28	33	32	34	37	31
2 bathrooms.....	9	11	12	12	11	11	13	15	14	14	12	13
2-1/2 bathrooms or more	29	26	25	25	21	20	40	35	30	28	23	23
Bathrooms not reported...	1	3	1	1	1	1	(X)	(X)	(X)	(X)	(X)	(X)
North Central.....	119	112	113	142	146	134	(X)	(X)	(X)	(X)	(X)	(X)
Bathrooms reported.....	115	107	110	139	145	133	100	100	100	100	100	100
1 bathroom.....	26	24	29	35	50	54	23	23	27	25	34	40
1-1/2 bathrooms.....	30	32	32	45	46	41	26	30	29	32	31	30
2 bathrooms.....	27	24	25	34	33	23	24	22	22	24	22	18
2-1/2 bathrooms or more	32	27	24	25	17	15	28	25	22	18	12	11
Bathrooms not reported...	3	4	3	3	1	1	(X)	(X)	(X)	(X)	(X)	(X)
South.....	177	179	166	210	200	199	(X)	(X)	(X)	(X)	(X)	(X)
Bathrooms reported.....	177	178	165	208	200	198	100	100	100	100	100	100
1 bathroom.....	22	30	29	48	50	55	12	17	18	23	25	28
1-1/2 bathrooms.....	35	39	38	47	47	48	20	22	23	23	24	24
2 bathrooms.....	82	79	72	85	78	73	46	45	43	41	39	37
2-1/2 bathrooms or more	38	29	26	28	25	22	22	17	16	13	12	11
Bathrooms not reported...	(Z)	1	1	1	1	1	(X)	(X)	(X)	(X)	(X)	(X)
West.....	121	119	99	129	129	141	(X)	(X)	(X)	(X)	(X)	(X)
Bathrooms reported.....	121	118	98	129	128	140	100	100	100	100	100	100
1 bathroom.....	16	13	11	18	14	20	13	11	11	14	11	14
1-1/2 bathrooms.....	14	18	13	20	22	27	12	15	13	16	17	19
2 bathrooms.....	63	59	49	66	70	77	52	50	50	51	55	55
2-1/2 bathrooms or more	28	29	25	25	22	16	23	24	26	19	17	11
Bathrooms not reported...	(Z)	1	1	(Z)	1	(Z)	(X)	(X)	(X)	(X)	(X)	(X)

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

Table 21A.—Sales, by Number of Stories, by Sales Price: 1968

Number of stories	All homes sold	Homes with sales price reported	Homes with sales price of—						Median sales price (dollars)
			Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over	
	Number of homes (in thousands)								
All homes sold.....	490	466	37	101	101	85	61	80	24,700
Stories reported.....	484	463	36	101	101	85	61	79	24,700
1 story.....	306	293	35	88	72	49	27	24	21,600
2 stories or more ¹	118	112	1	8	17	21	23	43	32,100
Split level.....	60	58	1	6	13	15	11	13	28,400
Stories not reported.....	6	3	(Z)	(Z)	1	1	(Z)	1	28,400
	Percent distribution by number of stories								
Stories reported.....	100	100	100	100	100	100	100	100	(X)
1 story.....	63	63	96	87	71	57	44	30	(X)
2 stories or more ¹	24	24	2	7	17	25	38	54	(X)
Split level.....	12	12	2	6	12	17	18	16	(X)

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

¹Includes 8,000 homes with 1-1/2 stories and 2,000 homes with more than 2 stories.

Table 21B.—Sales, by Number of Stories, by Region: 1963 to 1968

Region and number of stories	Number of homes (in thousands)						Percent distribution					
	1968	1967	1966	1965	1964	1963	1968	1967	1966	1965	1964	1963
All regions.....	490	487	461	575	565	(NA)	(X)	(X)	(X)	(X)	(X)	(NA)
Stories reported.....	484	478	456	569	561	(NA)	100	100	100	100	100	(NA)
1 story.....	306	307	296	385	399	(NA)	63	64	65	68	71	(NA)
2 stories or more ¹ ...	118	109	103	112	95	(NA)	24	23	23	20	17	(NA)
Split level.....	60	61	57	72	67	(NA)	12	13	12	13	12	(NA)
Stories not reported...	6	9	5	6	4	(NA)	(X)	(X)	(X)	(X)	(X)	(NA)
Northeast.....	73	77	84	94	90	(NA)	(X)	(X)	(X)	(X)	(X)	(NA)
Stories reported.....	72	74	82	93	89	(NA)	100	100	100	100	100	(NA)
1 story.....	20	21	29	35	35	(NA)	28	28	36	38	39	(NA)
2 stories or more....	39	38	40	41	39	(NA)	55	52	48	44	44	(NA)
Split level.....	13	15	13	17	15	(NA)	17	20	16	18	17	(NA)
Stories not reported...	1	3	1	1	1	(NA)	(X)	(X)	(X)	(X)	(X)	(NA)
North Central.....	119	112	113	142	146	(NA)	(X)	(X)	(X)	(X)	(X)	(NA)
Stories reported.....	116	107	111	139	145	(NA)	100	100	100	100	100	(NA)
1 story.....	55	53	59	82	94	(NA)	48	49	53	59	65	(NA)
2 stories or more....	34	28	25	25	18	(NA)	30	26	22	18	13	(NA)
Split level.....	26	26	27	32	33	(NA)	23	24	25	23	23	(NA)
Stories not reported...	3	4	2	3	1	(NA)	(X)	(X)	(X)	(X)	(X)	(NA)
South.....	177	179	166	210	200	(NA)	(X)	(X)	(X)	(X)	(X)	(NA)
Stories reported.....	176	178	165	208	200	(NA)	100	100	100	100	100	(NA)
1 story.....	142	146	136	173	167	(NA)	80	82	83	83	84	(NA)
2 stories or more....	22	20	19	23	21	(NA)	13	11	11	11	10	(NA)
Split level.....	13	11	10	13	12	(NA)	7	6	6	6	6	(NA)
Stories not reported...	1	1	1	1	1	(NA)	(X)	(X)	(X)	(X)	(X)	(NA)
West.....	121	119	99	129	129	(NA)	(X)	(X)	(X)	(X)	(X)	(NA)
Stories reported.....	121	119	98	128	128	(NA)	100	100	100	100	100	(NA)
1 story.....	90	87	71	94	103	(NA)	74	73	73	73	81	(NA)
2 stories or more....	23	23	20	24	17	(NA)	19	19	21	18	13	(NA)
Split level.....	9	9	6	11	8	(NA)	7	8	7	8	6	(NA)
Stories not reported...	1	1	1	1	1	(NA)	(X)	(X)	(X)	(X)	(X)	(NA)

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable. (NA) Not available.

¹Includes homes with 1-1/2 stories reported (12,000 in 1964; 10,000 in 1965; 6,000 in 1966; 7,000 in 1967; and 8,000 in 1968); also, includes from 1,000 to 2,000 homes each year with more than 2 stories reported.

Table 22A.—Sales, by Type of Foundation, by Sales Price: 1968

Type of foundation	All homes sold	Homes with sales price reported	Homes with sales price of—						Median sales price (dollars)
			Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over	
All homes sold..... Type of foundation reported.... Full or partial basement..... Slab..... Crawl space..... Type of foundation not reported	Number of homes (in thousands)								24,700 24,700 27,400 23,200 22,700 25,000
	490	466	37	101	101	85	61	80	
	479	458	36	99	100	83	61	79	
	206	195	4	33	42	39	31	47	
	160	154	22	36	31	27	18	20	
	114	110	10	31	27	17	12	13	
	11	8	(3)	2	2	2	1	1	
	Percent distribution by type of foundation								
	100	100	100	100	100	100	100	100	
	43	42	12	33	42	47	50	59	
33	34	62	36	31	33	30	25		
24	24	27	32	27	21	20	16		
Type of foundation reported....	100	100	100	100	100	100	100	100	(X)
Full or partial basement.....	43	42	12	33	42	47	50	59	(X)
Slab.....	33	34	62	36	31	33	30	25	(X)
Crawl space.....	24	24	27	32	27	21	20	16	(X)

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

Table 22B.—Sales, by Type of Foundation, by Region: 1963 to 1968

Region and type of foundation	Number of homes (in thousands)						Percent distribution					
	1968	1967	1966	1965	1964	1963	1968	1967	1966	1965	1964	1963
All regions.....	490	487	461	575	565	560	(X)	(X)	(X)	(X)	(X)	(X)
Type of foundation re- ported.....	479	472	452	560	549	546	100	100	100	100	100	100
Full or partial												
basement.....	206	203	210	242	240	226	43	43	46	43	44	41
Slab.....	160	160	140	192	197	197	33	34	31	34	36	36
Crawl space.....	114	109	102	126	112	123	24	23	23	23	20	22
Type of foundation not reported.....	11	15	8	15	16	13	(X)	(X)	(X)	(X)	(X)	(X)
Northeast.....	73	77	84	94	90	87	(X)	(X)	(X)	(X)	(X)	(X)
Type of foundation re- ported.....	71	73	82	91	87	83	100	100	100	100	100	100
Full or partial												
basement.....	63	65	71	76	72	72	89	89	87	83	82	87
Slab.....	6	5	8	11	11	7	8	7	10	12	13	9
Crawl space.....	2	3	3	4	4	3	3	4	4	5	5	4
Type of foundation not reported.....	2	4	2	3	2	4	(X)	(X)	(X)	(X)	(X)	(X)
North Central.....	119	112	113	142	146	134	(X)	(X)	(X)	(X)	(X)	(X)
Type of foundation re- ported.....	115	106	109	136	143	131	100	100	100	100	100	100
Full or partial												
basement.....	96	89	91	111	114	95	83	83	83	81	80	73
Slab.....	10	8	9	14	18	17	8	8	8	10	12	13
Crawl space.....	9	9	10	11	11	18	8	9	9	8	8	14
Type of foundation not reported.....	3	5	3	6	3	3	(X)	(X)	(X)	(X)	(X)	(X)
South.....	177	179	166	210	200	199	(X)	(X)	(X)	(X)	(X)	(X)
Type of foundation re- ported.....	173	175	163	205	192	194	100	100	100	100	100	100
Full or partial												
basement.....	29	30	29	36	38	38	17	17	18	17	20	20
Slab.....	86	89	79	98	96	92	50	51	48	48	50	47
Crawl space.....	57	56	55	72	58	64	33	32	34	35	30	33
Type of foundation not reported.....	4	4	2	4	8	5	(X)	(X)	(X)	(X)	(X)	(X)
West.....	121	119	99	129	129	141	(X)	(X)	(X)	(X)	(X)	(X)
Type of foundation re- ported.....	120	118	98	127	126	139	100	100	100	100	100	100
Full or partial												
basement.....	17	19	19	19	16	20	14	16	19	15	13	14
Slab.....	58	58	45	69	72	81	48	49	46	55	57	58
Crawl space.....	45	42	34	39	38	38	37	36	35	30	30	27
Type of foundation not reported.....	1	1	1	2	3	2	(X)	(X)	(X)	(X)	(X)	(X)

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable.

Table 23A.—Sales, by Type of Parking Facility, by Sales Price: 1968

Type of parking facility	All homes sold	Homes with sales price reported	Homes with sales price of—						Median sales price (dollars)
			Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over	
	Number of homes (in thousands)								
All homes sold.....	490	466	37	101	101	85	61	80	24,700
Type of parking facility reported.....	478	457	36	100	99	83	60	79	24,700
Garage--one car.....	89	85	8	32	24	13	4	4	20,300
Garage--two cars or more.....	270	258	2	28	53	58	49	68	28,900
Carport.....	64	62	15	20	11	6	5	5	19,000
None.....	54	52	10	19	11	6	3	2	19,000
Type of parking facility not reported.....	12	9	1	2	2	2	1	1	24,400
	Percent distribution by type of parking facility								
Type of parking facility reported.....	100	100	100	100	100	100	100	100	(X)
Garage--one car.....	19	19	24	33	24	16	6	5	(X)
Garage--two cars or more.....	56	56	6	28	53	70	80	86	(X)
Carport.....	13	14	41	20	11	7	8	7	(X)
None.....	11	11	29	19	11	8	6	2	(X)

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable.

Table 23B.—Sales, by Type of Parking Facility, by Region: 1963 to 1968

Region and type of parking facility	Number of homes (in thousands)						Percent distribution					
	1968	1967	1966	1965	1964	1963	1968	1967	1966	1965	1964	1963
All regions.....	490	487	461	575	565	560	(X)	(X)	(X)	(X)	(X)	(X)
Type of parking facility reported.....	478	474	451	559	550	541	100	100	100	100	100	100
Garage--one car.....	89	346	325	392	370	339	19	73	72	70	67	63
Garage--two cars or more.....	270											
Carport.....	64	65	66	90	87	104	13	14	15	16	16	19
None.....	54	63	61	77	93	98	11	13	14	14	17	18
Type of parking facility not reported.....	12	13	10	15	15	19	(X)	(X)	(X)	(X)	(X)	(X)
Northeast.....	73	77	84	94	90	87	(X)	(X)	(X)	(X)	(X)	(X)
Type of parking facility reported.....	71	74	82	91	87	83	100	100	100	100	100	100
Garage--one car.....	25	63	69	75	71	66	35	85	84	83	81	80
Garage--two cars or more.....	36											
Carport.....	1	1	1	1	1	4	1	2	1	1	1	4
None.....	9	10	13	14	16	13	13	13	15	16	18	16
Type of parking facility not reported.....	1	3	1	3	2	4	(X)	(X)	(X)	(X)	(X)	(X)
North Central.....	119	112	113	142	146	134	(X)	(X)	(X)	(X)	(X)	(X)
Type of parking facility reported.....	114	107	110	136	142	128	100	100	100	100	100	100
Garage--one car.....	15	83	88	106	98	77	13	77	79	78	69	60
Garage--two cars or more.....	79											
Carport.....	2	4	3	6	6	13	2	3	3	4	4	10
None.....	19	21	20	24	38	39	17	19	18	18	27	30
Type of parking facility not reported.....	4	5	2	6	4	5	(X)	(X)	(X)	(X)	(X)	(X)
South.....	177	179	166	210	200	199	(X)	(X)	(X)	(X)	(X)	(X)
Type of parking facility reported.....	172	174	160	204	195	192	100	100	100	100	100	100
Garage--one car.....	38	99	83	105	95	91	22	57	52	51	49	47
Garage--two cars or more.....	65											
Carport.....	45	45	51	67	62	60	26	31	31	33	32	31
None.....	25	30	26	33	37	41	14	17	17	16	19	22
Type of parking facility not reported.....	5	4	5	5	6	7	(X)	(X)	(X)	(X)	(X)	(X)
West.....	121	119	99	129	129	141	(X)	(X)	(X)	(X)	(X)	(X)
Type of parking facility reported.....	120	119	98	128	126	138	100	100	100	100	100	100
Garage--one car.....	11	102	85	105	106	106	10	86	87	82	85	77
Garage--two cars or more.....	90											
Carport.....	17	15	11	17	18	27	14	13	11	13	13	20
None.....	1	2	2	6	2	5	1	2	2	4	2	4
Type of parking facility not reported.....	1	1	1	1	3	2	(X)	(X)	(X)	(X)	(X)	(X)

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable.

Table 24A.—Sales, by Type of Heating Fuel, by Sales Price: 1968

Type of heating fuel used	All homes sold	Homes with sales price reported	Homes with sales price of—						Median sales price (dollars)
			Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over	
	Number of homes (in thousands)								
All homes sold.....	490	466	37	101	101	85	61	80	24,700
Type of heating fuel re-									
ported.....	474	454	36	99	99	83	60	78	24,700
Electricity.....	75	72	8	24	14	11	7	8	21,500
Gas.....	368	353	26	68	79	67	49	63	25,200
Oil.....	31	29	1	7	5	5	3	7	25,500
Other.....	1	1	1	(Z)	(Z)	(Z)	-	-	> 12,500
Type of heating fuel not reported.....	16	12	1	2	2	2	2	3	26,000
	Percent distribution by type of heating fuel used								
Type of heating fuel re-									
ported.....	100	100	100	100	100	100	100	100	(X)
Electricity.....	16	16	22	24	15	14	12	10	(X)
Gas.....	77	78	73	69	80	80	83	81	(X)
Oil.....	6	6	4	7	6	6	6	9	(X)
Other.....	(Z)	(Z)	2	(Z)	(Z)	(Z)	-	-	(X)

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.
> 12,500 indicates less than \$12,500.

Table 24B.—Sales, by Type of Heating Fuel, by Region: 1967 and 1968

Type of heating fuel used	All homes sold		Northeast		North Central		South		West	
	1968	1967	1968	1967	1968	1967	1968	1967	1968	1967
Number of homes (in thousands)										
All homes sold.....	490	487	73	77	119	112	177	179	121	119
Type of heating fuel re-										
ported.....	474	465	71	73	114	103	174	174	116	116
Electricity.....	75	67	5	5	3	3	47	42	20	16
Gas.....	368	362	46	49	108	97	119	119	95	97
Oil.....	31	34	20	19	2	2	8	12	1	2
Other.....	1	2	(Z)	(Z)	(Z)	1	(Z)	(Z)	(Z)	(Z)
Type of heating fuel not reported.....	16	22	2	4	5	9	3	5	5	4
Percent distribution by type of heating fuel used										
Type of heating fuel re-										
ported.....	100	100	100	100	100	100	100	100	100	100
Electricity.....	16	14	7	6	3	3	27	24	17	14
Gas.....	77	78	65	67	95	94	68	68	82	84
Oil.....	6	7	28	26	2	2	4	7	1	1
Other.....	(Z)	(Z)	(Z)	1	(Z)	1	(Z)	(Z)	(Z)	(Z)

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(Z) Fewer than 500 homes or less than 0.5 percent.

Table 25A.—Sales, by Inclusion or Exclusion of Central Air Conditioning and Selected Appliances in Sales Price, by Sales Price: 1968

Inclusion or exclusion of central air conditioning and selected appliances in sales price	All homes sold	Homes with sales price reported	Homes with sales price of—					
			Under \$15,000	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over
	Number of homes (in thousands)							
All homes sold.....	490	466	37	101	101	85	61	80
Central air conditioning reported....	468	450	35	98	98	82	59	77
Includes central air conditioning..	161	155	8	29	35	30	23	30
Excludes central air conditioning..	307	295	27	69	62	52	37	47
Central air conditioning not reported	22	16	1	3	4	3	2	3
Stove reported.....	476	457	35	99	100	84	60	79
Includes stove.....	421	404	20	76	91	80	59	78
Excludes stove.....	55	53	15	23	9	4	1	1
Stove not reported.....	14	9	2	2	2	1	1	2
Refrigerator reported.....	466	448	35	98	98	81	59	77
Includes refrigerator.....	30	29	1	6	6	4	4	8
Excludes refrigerator.....	437	419	33	92	92	77	55	70
Refrigerator not reported.....	23	18	2	3	4	4	2	3
Dishwasher reported.....	471	453	35	98	98	83	60	79
Includes dishwasher.....	238	230	1	15	41	55	47	70
Excludes dishwasher.....	233	223	34	83	57	28	13	8
Dishwasher not reported.....	19	13	2	3	3	2	1	2
	Percent distribution by inclusion or exclusion of central air conditioning and selected appliances in sales price							
Central air conditioning reported....	100	100	100	100	100	100	100	100
Includes central air conditioning..	34	35	22	30	36	36	39	39
Excludes central air conditioning..	66	65	78	70	64	64	61	61
Stove reported.....	100	100	100	100	100	100	100	100
Includes stove.....	88	88	56	77	91	96	98	98
Excludes stove.....	12	12	44	23	9	4	2	2
Refrigerator reported.....	100	100	100	100	100	100	100	100
Includes refrigerator.....	6	6	4	6	6	5	7	10
Excludes refrigerator.....	94	94	96	94	94	95	93	90
Dishwasher reported.....	100	100	100	100	100	100	100	100
Includes dishwasher.....	51	51	2	15	42	66	79	89
Excludes dishwasher.....	49	49	98	85	58	34	21	11

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

Table 25B.—Sales, by Inclusion of Central Air Conditioning in Sales Price, by Region: 1963 to 1968

Region	1968	1967	1966	1965	1964	1963
Number of homes (in thousands) ¹						
All homes sold.....	468	469	447	558	545	548
Northeast.....	69	73	82	91	86	83
North Central.....	110	103	108	135	140	131
South.....	173	175	160	205	193	194
West.....	117	118	97	127	125	139
Number of homes with central air conditioning included in sales price (in thousands)						
All homes sold.....	161	137	120	140	116	104
Northeast.....	9	8	7	8	3	3
North Central.....	22	18	19	19	14	10
South.....	102	83	67	77	65	53
West ²	28	28	27	36	33	38
Percent of homes with central air conditioning included in sales price						
All homes sold.....	34	29	27	25	21	19
Northeast.....	13	11	9	8	4	3
North Central.....	20	18	18	14	10	8
South.....	59	48	42	38	34	28
West ²	24	24	28	29	26	27

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

¹Excludes those homes for which information was not provided on whether or not central air conditioning was included in the sales price.

²Includes evaporative coolers.

Table 25C.—Sales, by Inclusion of Stove in Sales Price, by Region: 1963 to 1968

Region	1968	1967	1966	1965	1964	1963
Number of homes (in thousands) ¹						
All homes sold.....	476	473	451	560	551	549
Northeast.....	71	73	82	91	87	84
North Central.....	111	104	109	137	142	131
South.....	175	176	162	205	195	195
West.....	119	119	98	127	127	139
Number of homes with stove included in sales price (in thousands)						
All homes sold.....	421	406	384	469	448	433
Northeast.....	66	68	74	82	77	72
North Central.....	90	82	84	103	100	88
South.....	155	146	135	166	155	150
West.....	110	110	92	118	117	123
Percent of homes with stove included in sales price						
All homes sold.....	88	86	85	84	81	79
Northeast.....	93	92	90	89	89	86
North Central.....	80	79	77	76	70	67
South.....	89	83	83	81	79	77
West.....	93	93	94	93	92	88

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

¹Excludes those homes for which information was not provided on whether or not a stove was included in the sales price.

Table 25D.—Sales, by Inclusion of Refrigerator in Sales Price, by Region: 1963 to 1968

Region	1968	1967	1966	1965	1964	1963
Number of homes (in thousands) ¹						
All homes sold.....	466	466	445	555	546	548
Northeast.....	69	73	82	91	86	84
North Central.....	110	103	106	136	140	131
South.....	170	173	160	203	193	194
West.....	118	118	97	125	126	139
Number of homes with refrigerator included in sales price (in thousands)						
All homes sold.....	30	29	23	27	32	32
Northeast.....	3	4	3	3	5	4
North Central.....	7	9	3	5	4	5
South.....	16	15	14	15	19	20
West.....	4	2	3	3	4	3
Percent of homes with refrigerator included in sales price						
All homes sold.....	6	6	5	5	6	6
Northeast.....	5	5	3	4	6	5
North Central.....	6	8	3	4	3	4
South.....	9	8	9	7	10	10
West.....	3	2	3	2	3	2

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

¹Excludes those homes for which information was not provided on whether or not a refrigerator was included in the sales price.

Table 25E.—Sales, by Inclusion of Dishwasher in Sales Price, by Region: 1963 to 1968

Region	1968	1967	1966	1965	1964	1963
Number of homes (in thousands) ¹						
All homes sold.....	471	469	448	557	547	549
Northeast.....	70	73	82	91	86	84
North Central.....	110	104	109	135	141	131
South.....	173	175	160	204	194	195
West.....	118	118	97	126	126	139
Number of homes with dishwasher included in sales price (in thousands)						
All homes sold.....	238	213	174	194	163	141
Northeast.....	36	31	29	28	21	18
North Central.....	47	38	33	35	31	23
South.....	79	71	55	64	54	50
West.....	76	73	57	67	57	50
Percent of homes with dishwasher included in sales price						
All homes sold.....	51	45	39	35	30	26
Northeast.....	51	43	36	31	24	22
North Central.....	43	37	30	26	22	17
South.....	45	40	34	31	28	26
West.....	65	61	59	54	46	36

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

¹Excludes those homes for which information was not provided on whether or not a dishwasher was included in the sales price.

PART 2.--NEW ONE-FAMILY HOMES OFFERED
FOR SALE

A total of 736,000 new one-family homes were offered for sale during 1968. This total included:

- (a) 547,000 homes authorized in 1968 in permit-issuing places and intended for sale (whether or not started), as well as those started in 1968 in nonpermit places and intended for sale, and
- (b) 189,000 homes, the pre-1968 counterparts of the homes in (a) above which had not yet been sold by the end of 1967 and were carried over into 1968.

During 1968, 490,000 (67 percent) of the new one-family homes offered for sale were sold; another 219,000 (30 percent) were carried unsold into 1969, and the remaining 27,000 (3 percent) were removed from the sales market for various reasons. The median sales price for homes sold during 1968 was \$24,700; the median intended sales price of the homes unsold at the end of the year was \$24,600. About one-fifth of these unsold homes were in the \$35,000-and-over price category, while only 7 percent were in the under \$15,000 category.

Table 26.—Homes for Sale—New One-Family Homes Offered for Sale—Sales Status and Sales Price: 1968

Sales status	All homes	All homes with sales price reported	Homes with sales price of--								Median sales price (dollars)
			Under \$15,000	\$15,000 to \$17,499	\$17,500 to \$19,999	\$20,000 to \$22,499	\$22,500 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over	
	Number of homes (in thousands)										
New Homes for sale, December 31, 1967 ¹	189	150	16	16	18	19	14	24	16	27	23,600
New homes brought into sales market during 1968 ²	547	481	32	46	60	51	52	91	64	85	25,000
Total number of new homes offered for sale during 1968....	736	631	49	62	77	70	66	115	79	112	24,700
New homes sold during 1968....	490	466	37	44	57	50	52	85	61	80	24,700
New homes removed from sales market during 1968 ³	27	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
New homes for sale, December 31, 1968.....	219	165	12	17	21	20	15	30	18	32	24,600
	Percent distribution by sales status										
Total number of new homes offered for sale during 1968....	(X)	100	100	100	100	100	100	100	100	100	(X)
New homes sold during 1968....	(X)	74	75	72	73	71	78	74	77	72	(X)
New homes for sale, December 31, 1968.....	(X)	26	25	28	27	29	22	26	23	28	(X)
	Percent distribution by sales price										
Total number of new homes offered for sale during 1968....	(X)	100	8	10	12	11	10	18	13	18	(X)
New homes sold during 1968....	(X)	100	8	10	12	11	11	18	13	17	(X)
New homes for sale, December 31, 1968.....	(X)	100	7	10	13	12	9	18	11	19	(X)

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Homes for sale are distributed by intended sales price; homes sold are distributed by reported sales price.

(X) Not applicable.

¹Includes new homes which were completed or under construction; and homes authorized and not yet started at the end of 1967.

²Represents new homes offered for sale for the first time in 1968. Includes homes: authorized in 1968 whether or not started by the end of the year and not sold during any previous year; sold in 1968 and not authorized by permits until 1969 (most of these were not started in 1968). Excludes homes: authorized and sold in 1967 but started in 1968; sold in 1967 but authorized in 1968; and authorized and sold in 1969 but started in 1968. The figures on this line were derived by subtracting line 1 from line 3; line 3 is the sum of lines 4, 5 and 6.

³Includes homes originally intended for sale but which were later transferred to the rental market, converted to 2 or more housing units, converted to a nonresidential building, or for which plans to build were abandoned in 1968.

CHAPTER 4

Contractor-Built New One-Family Homes Started for Owner Occupancy

Contractor-built Homes Started (Chart 24)

In 1968, 178,000 new one-family homes were started for owner occupancy on owner's land by a general contractor. The contracts for these contractor-built homes were valued at \$3.7 billion. Half of these homes were located in the South.

Contract Price (Excluding Land) (Charts 25a to 26)

The median contract price of the contractor-built homes, excluding the cost of land, was \$18,200, ranging from a median of \$22,500 in the North Central region to a median of \$15,700 in the South. The average contract price of all contractor-built homes, excluding the cost of land was \$20,600, ranging from an average of \$26,300 in the North Central region to an average of \$18,000 in the South. Both the median and average contract prices for homes inside SMSA's were 34 percent higher than those for homes outside SMSA's.

Financing (Chart 27)

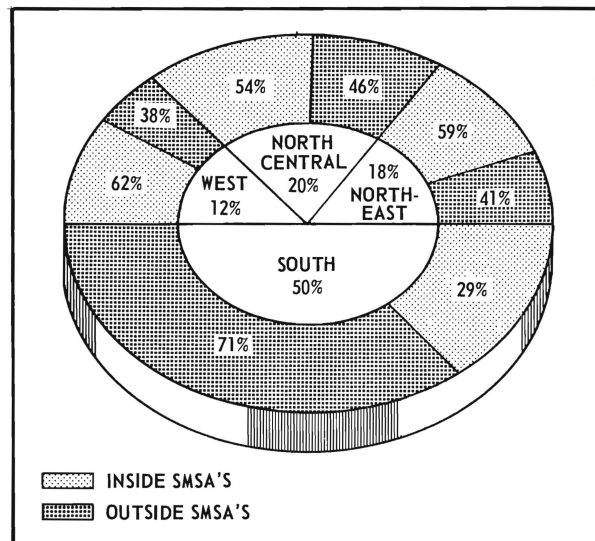
Sixty-seven percent of the homes were conventionally financed, 22 percent did not require a mortgage, and 11 percent were financed with FHA-insured or VA-guaranteed mortgages.

Square Foot Area (Charts 28 to 30)

Based on exterior dimensions, the median number of square feet of completely finished floor area of these contractor-built homes was 1,480 square feet. The average number of square feet for contractor-built homes was 1,605. Both median and average square foot areas were largest for houses in the West--1,765 and 1,775 square feet, respectively. About 13 percent of the homes had less than 1,000 square feet and 13 percent had 2,400 or more square feet.

The median contract price per square foot of completely finished floor area, excluding land, for the contractor-built homes, was \$11.95 in 1968 with a range from \$14.45 in the North Central region to \$10.85 in the South.

Chart 24.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968



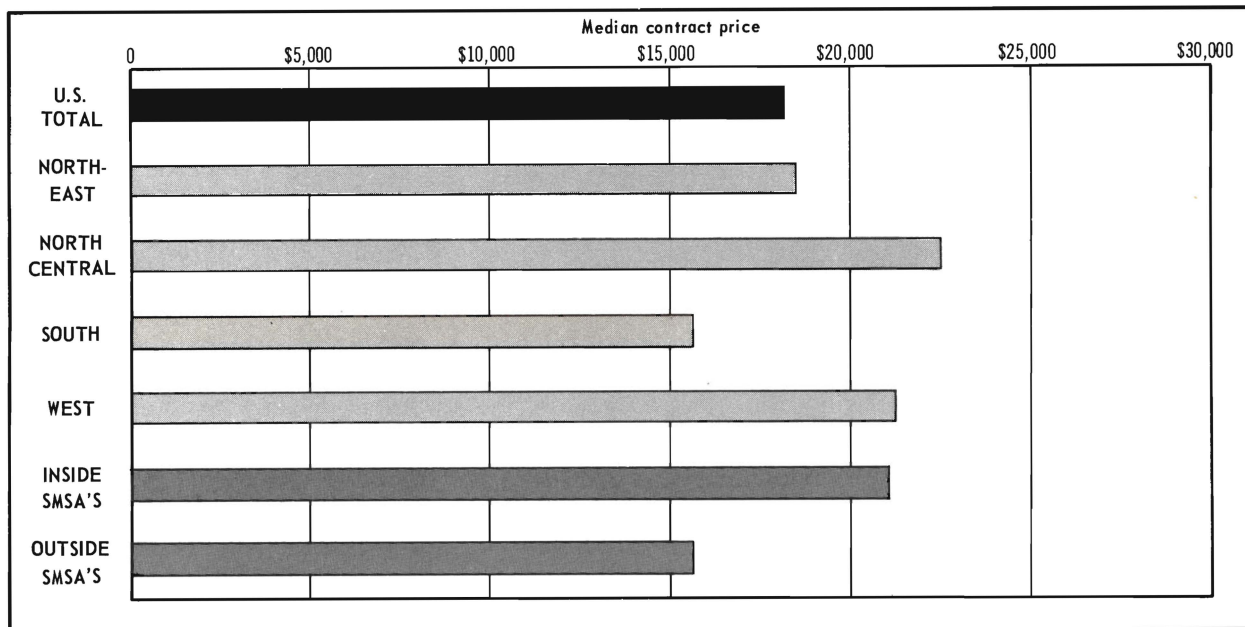
Bedrooms and Bathrooms (Chart 31)

Approximately 64 percent of the contractor-built homes had 3 bedrooms and 20 percent had 4 bedrooms or more. About half of these homes had 2 bathrooms or more.

Appliances and Central Air Conditioning Included in Contract Price (Chart 32)

Nearly 2 out of every 3 contractor-built homes included a stove in the contract price. In contrast, about 1 in every 3 homes included a dishwasher in the contract price, and only 1 out of every 14 included a refrigerator. Nearly one-third of these homes included central air conditioning in the contract price.

**Chart 25a.--Median Contract Price of Contractor-Built New One-Family Homes
Started for Owner Occupancy, by Region and Location: 1968**



**Chart 25b.--Average Contract Price of Contractor-Built New One-Family Homes
Started for Owner Occupancy, by Region and Location: 1968**

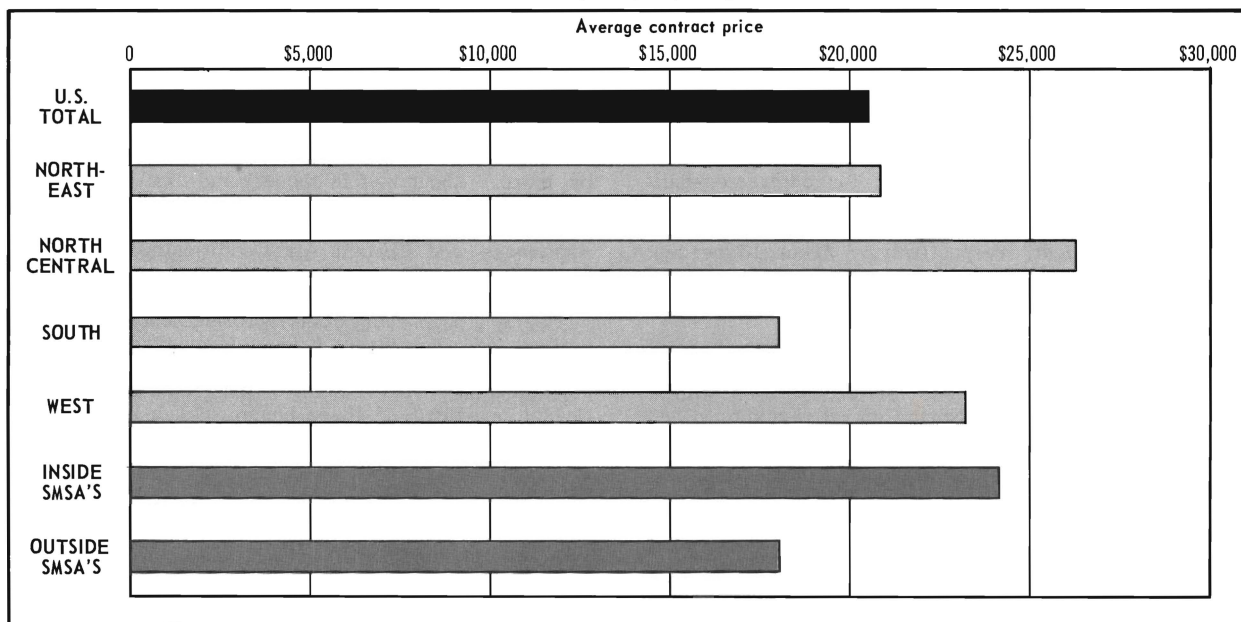


Chart 26.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Contract Price: 1968
(Percent distribution in parentheses)

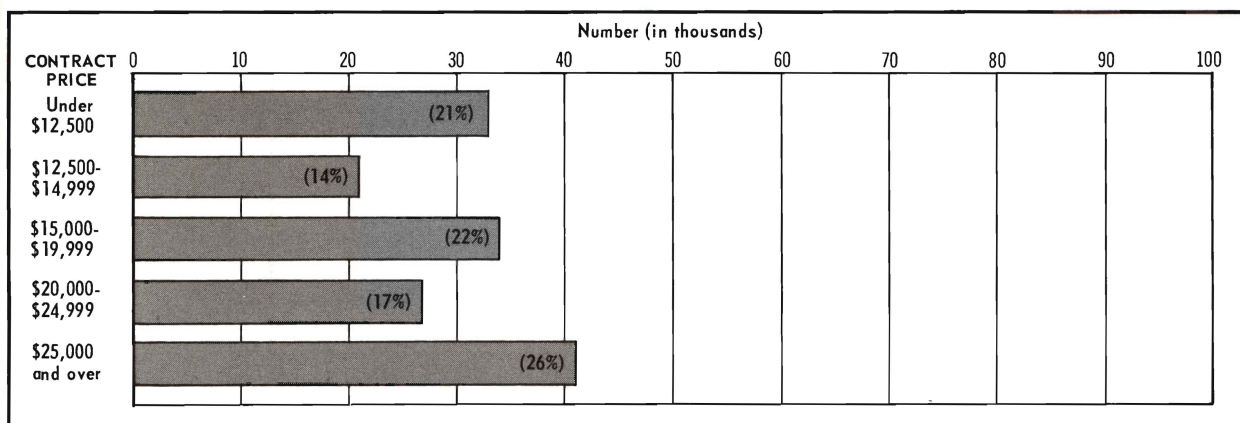
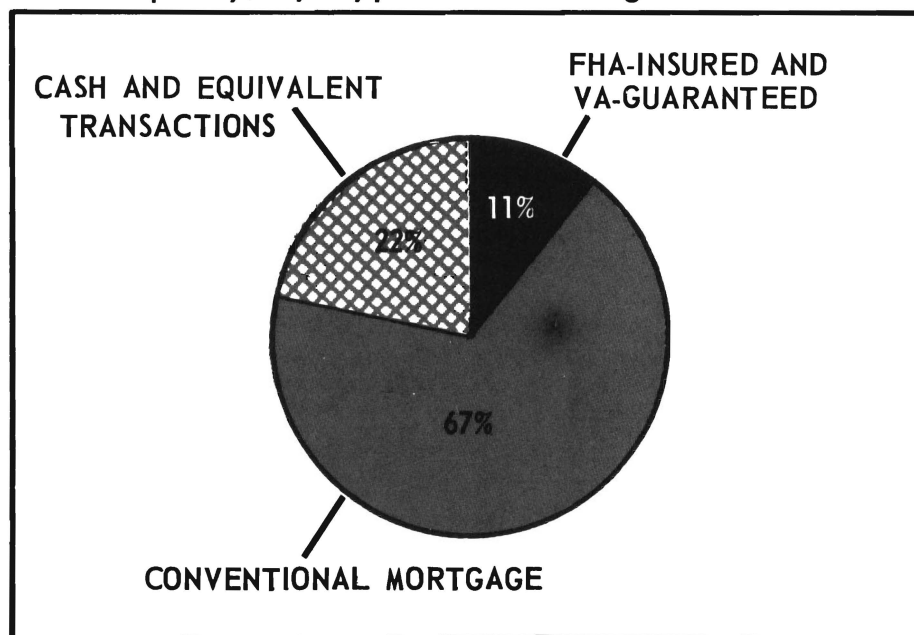


Chart 27.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Financing: 1968



Foundation (Chart 33)

Of the contractor-built homes, 45 percent had a full or partial basement, 24 percent were built on a slab foundation, and 31 percent were built with a crawl space. Basements were found in 87 percent of the homes in the Northeast and in 82 percent of those in the North Central region. Crawl spaces and slab foundations were popular in the South and West.

Automobile Parking Facility (Chart 34)

About three-fifths of the contractor-built homes were built with garages and 3 out of every 4 of these had garages for 2 or more cars. Sixty-eight percent of the homes in the North Central region had garages for 2 or more cars.

Heating Fuel (Chart 35)

Forty-six percent of the contractor-built homes used gas as the type of heating fuel and 35 percent used used electricity.

Chart 28.--Median Number of Square Feet of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region: 1968
(Based on exterior dimensions)

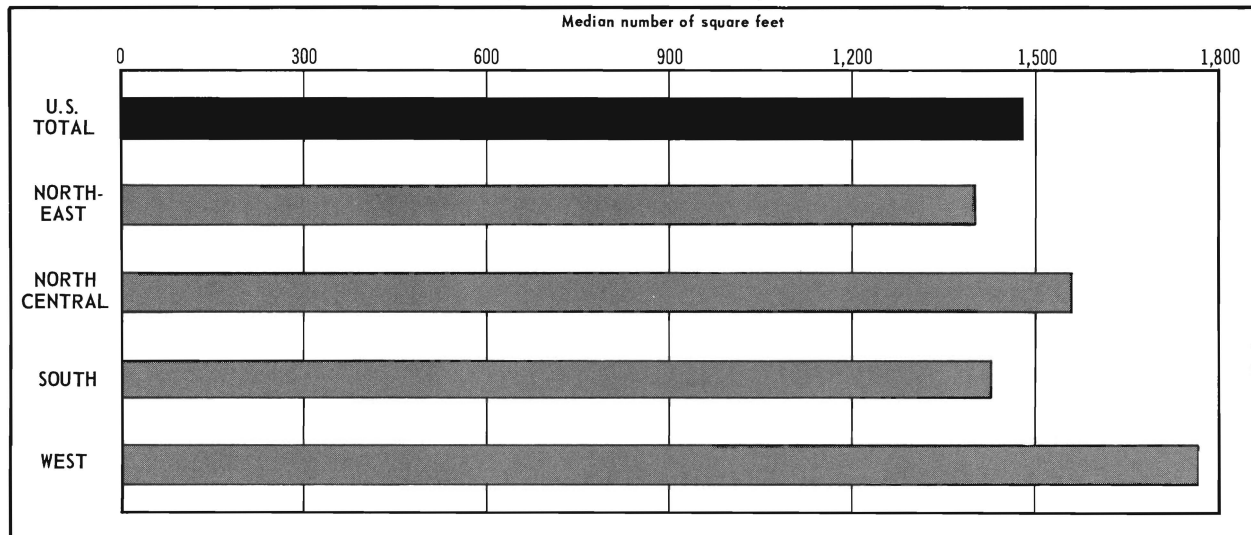


Chart 29.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Square Feet of Floor Area: 1968

(Based on exterior dimensions; percent distribution in parentheses)

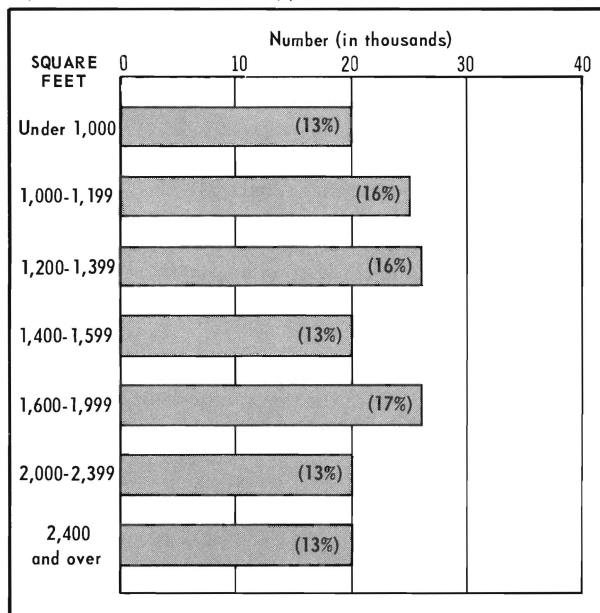


Chart 30.--Median Contract Price Per Square Foot of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy: 1968

(Based on exterior dimensions)

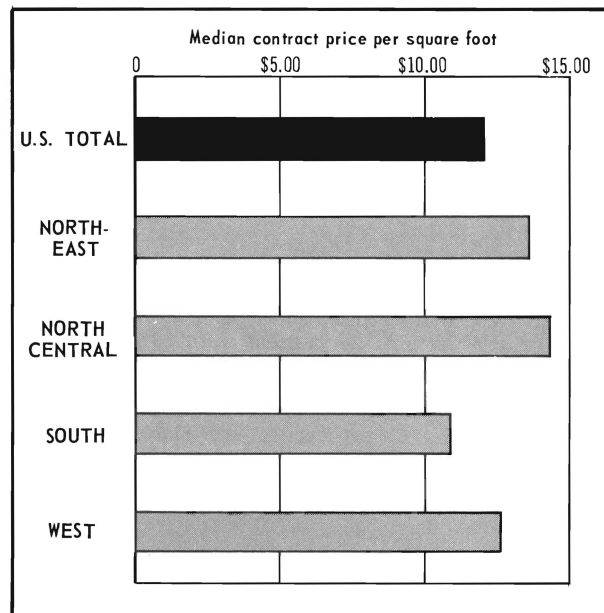


Chart 31.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Number of Bedrooms and Bathrooms: 1968

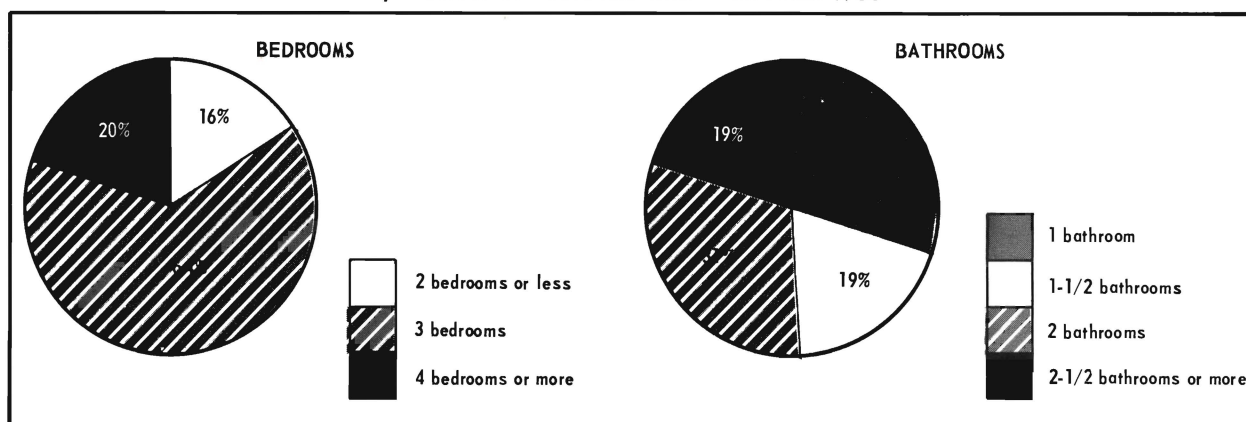


Chart 32.--Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, With Specified Appliances and Central Air Conditioning Included in Contract Price: 1968

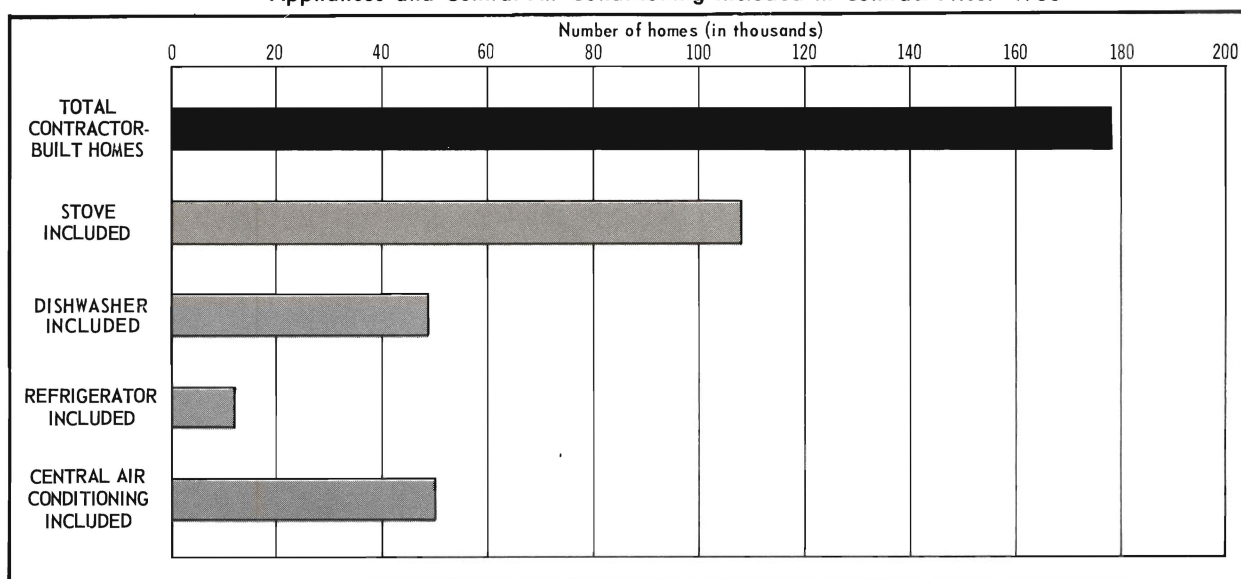


Chart 33.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Foundation, by Region: 1968

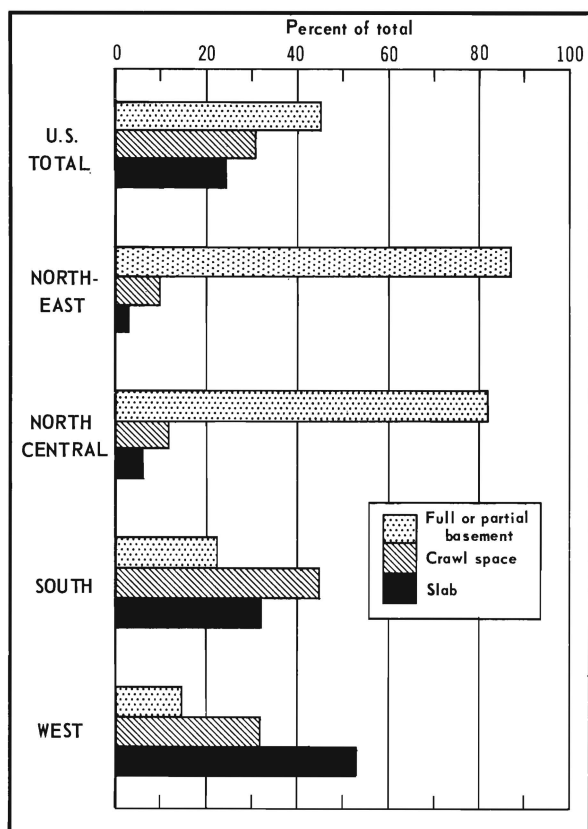


Chart 34.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Parking Facility, by Region: 1968

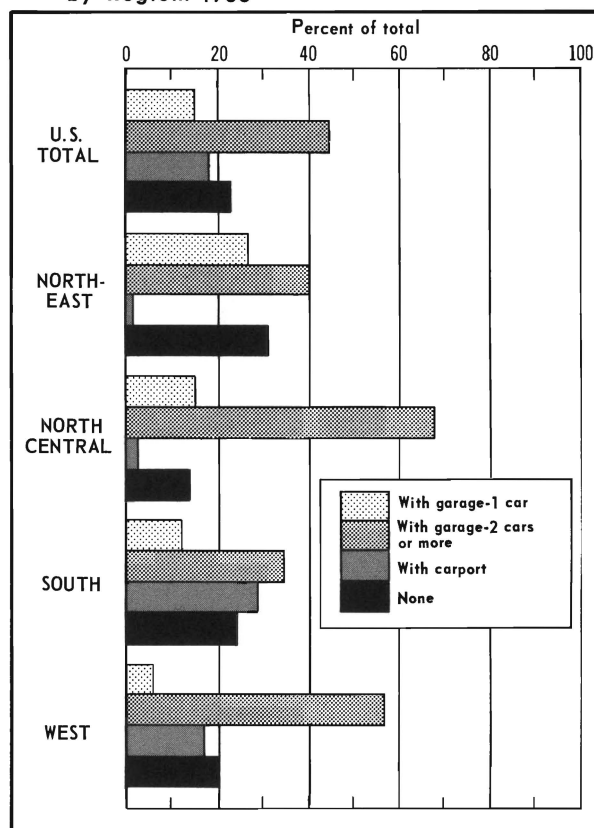


Chart 35.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Heating Fuel, by Region: 1968

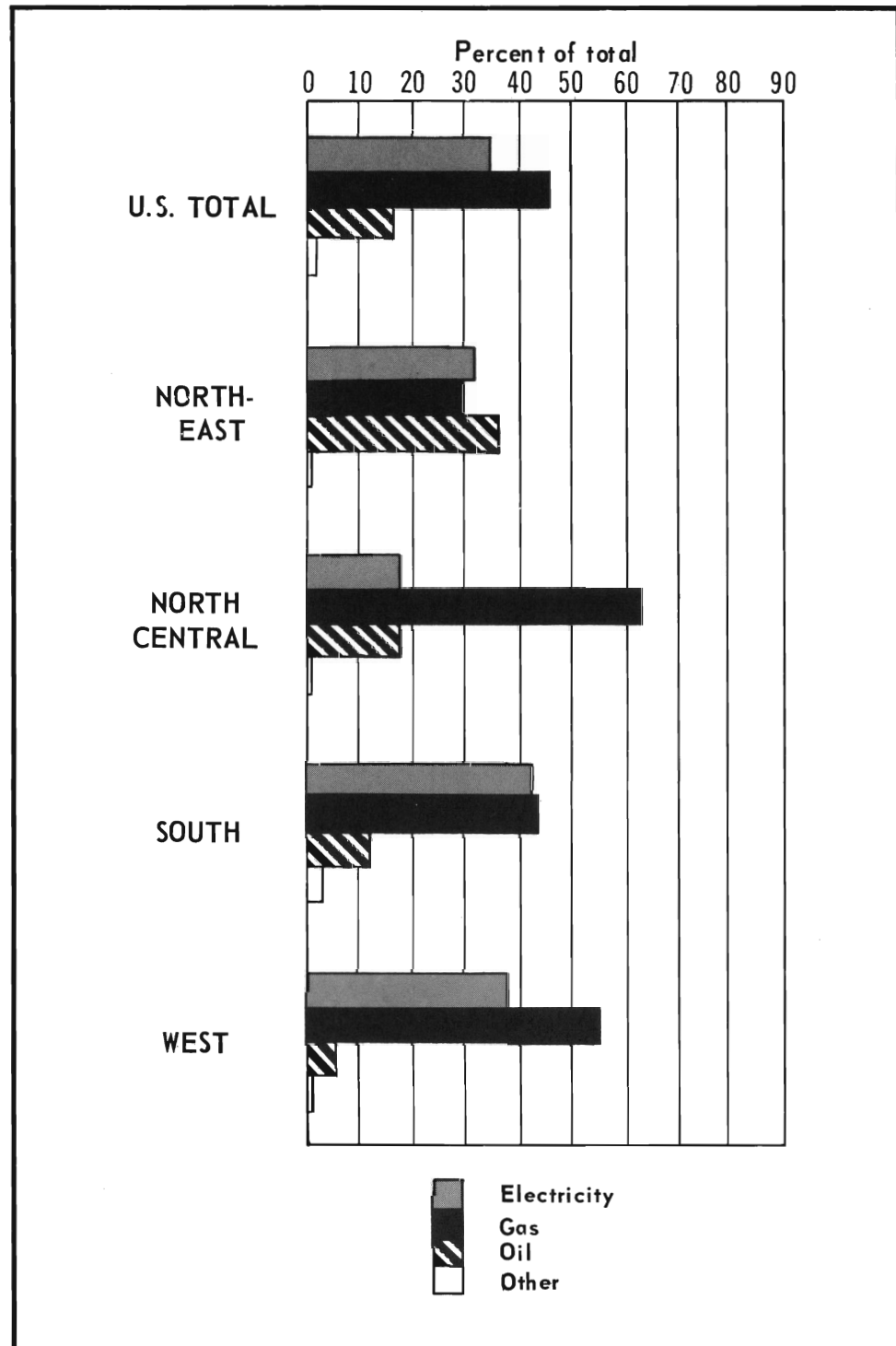


Table 27A.—Contractor-Built Homes Started, by Location, Region, and Contract Price: 1968

Location and region	All contractor-built homes started	Homes with contract price reported	Homes with contract price of--						
			Under \$12,500	\$12,500 to \$14,999	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 to \$29,999	\$30,000 to \$34,999	\$35,000 and over
Number of homes (in thousands)									
All contractor-built homes started.....	178	156	33	21	34	27	16	9	16
Inside SMSA's.....	77	66	6	7	16	13	8	5	11
Outside SMSA's.....	101	90	28	14	17	14	8	3	5
Northeast.....	32	27	2	5	9	5	2	2	3
North Central.....	36	29	2	3	6	8	5	2	4
South.....	90	82	26	12	17	11	7	4	5
West.....	21	17	4	1	2	3	2	1	4
Percent distribution by location and region									
All contractor-built homes started.....	100	100	100	100	100	100	100	100	100
Inside SMSA's.....	43	42	17	35	48	47	48	61	69
Outside SMSA's.....	57	58	83	65	52	53	52	39	31
Northeast.....	18	17	6	23	25	17	13	22	16
North Central.....	20	19	5	12	19	30	30	21	28
South.....	51	53	78	59	49	41	45	43	34
West.....	12	11	12	6	7	12	12	14	22
Percent distribution by contract price									
All contractor-built homes started.....	(X)	100	21	14	22	17	10	6	10
Inside SMSA's.....	(X)	100	8	11	25	19	12	8	16
Outside SMSA's.....	(X)	100	31	15	19	16	9	4	5
Northeast.....	(X)	100	7	18	32	17	8	7	9
North Central.....	(X)	100	5	10	22	27	16	6	15
South.....	(X)	100	32	15	20	13	9	5	6
West.....	(X)	100	23	7	13	19	11	7	20

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes the cost of land.

(X) Not applicable.

Table 27B.—Contractor-Built Homes Started, for Each Location, by Region: 1963 to 1968

Location and region	Number of homes (in thousands)						Percent distribution					
	1968	1967	1966	1965	1964	1963	1968	1967	1966	1965	1964	1963
All locations....	178	168	174	180	184	191	100	100	100	100	100	100
Northeast.....	32	25	24	27	24	25	18	15	14	15	13	13
North Central.....	36	36	37	30	36	39	20	21	21	16	19	20
South.....	90	88	89	100	99	98	51	53	51	55	54	51
West.....	21	19	24	24	26	29	12	11	14	13	14	15
Inside SMSA's.....	77	70	74	80	88	83	100	100	100	100	100	100
Northeast.....	19	15	16	17	16	18	24	22	21	22	18	21
North Central.....	19	18	19	16	21	20	25	26	26	20	24	25
South.....	26	24	24	33	34	28	34	35	32	41	39	34
West.....	13	12	15	14	17	17	17	17	20	17	19	20
Outside SMSA's.....	101	98	100	99	96	108	100	100	100	100	100	100
Northeast.....	13	9	8	10	9	8	13	10	8	10	9	7
North Central.....	17	17	18	13	15	18	16	18	18	13	15	17
South.....	64	64	65	67	64	70	63	65	65	67	67	65
West.....	8	7	9	10	9	12	8	7	9	10	9	11

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

Table 27C.—Contractor-Built Homes Started, by Contract Price: 1963 to 1968

Contract price	Number of homes (in thousands)						Percent distribution					
	1968	1967	1966	1965	1964	1963	1968	1967	1966	1965	1964	1963
Homes with contract price reported....	156	128	139	146	142	167	100	100	100	100	100	100
Under \$12,500.....	33	27	35	38	43	58	21	21	25	26	30	35
\$12,500 to \$14,999.....	21	17	18	19	18	25	14	13	13	13	13	15
\$15,000 to \$19,999.....	34	31	36	37	34	41	22	24	26	26	24	24
\$20,000 to \$24,999.....	27	21	20	21	20	20	17	16	15	15	14	12
\$25,000 to \$29,999.....	16	10	12	14	12	11	10	8	9	9	8	7
\$30,000 to \$39,999.....	15	13	10	10	10	7	10	10	7	7	7	4
\$40,000 and over.....	9	10	7	6	6	6	6	8	5	4	4	3

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes the cost of land.

Table 27D.—Contractor-Built Homes Started—Median and Average Contract Price, for Each Location, by Region: 1963 to 1968

Location and region	Median contract price (in dollars)						Average contract price (in dollars)					
	1968	1967	1966	1965	1964	1963	1968	1967	1966	1965	1964	1963
All locations..	18,200	17,800	16,900	16,800	16,300	15,000	20,600	21,000	19,200	18,700	18,500	(NA)
Northeast.....	18,500	18,000	17,700	18,400	17,200	16,700	20,900	21,700	20,400	20,200	19,900	(NA)
North Central....	22,500	21,500	20,400	19,200	20,000	17,300	26,300	25,100	22,200	21,400	21,500	(NA)
South.....	15,700	15,200	14,700	14,700	13,900	12,600	18,000	17,500	16,100	16,200	16,300	(NA)
West.....	21,300	22,600	19,000	18,100	16,800	16,200	23,200	27,400	23,700	21,400	20,600	(NA)
Inside SMSA's.....	21,100	21,800	20,100	20,000	18,800	16,700	24,200	25,500	22,700	22,500	21,700	(NA)
Northeast.....	19,200	20,000	18,300	18,600	17,500	17,000	21,800	23,400	20,300	21,000	20,500	(NA)
North Central.....	23,300	23,600	23,500	22,900	22,000	19,000	26,800	28,300	25,200	24,300	24,000	(NA)
South.....	19,600	20,900	19,000	18,900	17,200	14,900	23,200	23,000	20,800	20,300	20,500	(NA)
West.....	22,400	23,500	22,000	21,400	17,400	17,200	26,000	28,900	25,100	26,800	22,300	(NA)
Outside SMSA's.....	15,700	15,300	14,800	14,600	13,800	13,800	18,000	17,300	16,600	15,300	15,200	(NA)
Northeast.....	16,900	16,100	16,600	18,200	16,700	16,500	19,300	18,600	20,500	18,900	18,700	(NA)
North Central.....	21,800	20,000	18,300	16,700	16,900	16,900	25,600	21,500	19,200	17,700	17,300	(NA)
South.....	14,400	13,600	13,300	12,500	<12,500	<12,500	16,000	14,800	14,200	13,800	13,400	(NA)
West.....	13,700	20,600	15,200	14,800	15,500	15,700	18,900	24,900	21,900	15,600	18,100	(NA)

Note: Contract price excludes the cost of land.

(NA) Not available.

< 12,500 indicates less than \$12,500.

Table 28A.—Contractor-Built Homes Started, by Type of Financing, by Contract Price: 1968

Type of financing	All contractor-built homes started	Homes with contract price reported	Homes with contract price of--					Median contract price (dollars)	Average contract price (dollars)
			Under \$12,500	\$12,500 to \$14,999	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 and over		
All contractor-built homes started..... Type of financing reported..... Mortgage financing..... FHA-insured and VA-guaranteed..... Conventional..... Cash and equivalent transactions..... Type of financing not reported.	Number of homes (in thousands)								
	178	156	33	21	34	27	41	18,200	20,600
	158	147	32	20	32	25	37	18,100	20,300
	123	116	25	17	27	18	29	17,700	20,300
	17	16	5	4	4	2	1	14,500	17,600
	106	100	20	14	22	16	28	18,700	20,700
	35	31	7	3	5	7	8	19,900	20,300
	20	9	1	1	2	2	3	21,400	26,800
	Percent distribution by type of financing								
	100	100	100	100	100	100	100	(X)	(X)
	78	79	77	85	84	71	78	(X)	(X)
	11	11	16	19	14	7	3	(X)	(X)
67	68	61	66	70	64	75	(X)	(X)	
22	21	23	15	16	29	22	(X)	(X)	

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes the cost of land.

(X) Not applicable.

CHAPTER 4

Contractor-Built New One-Family Homes Started for Owner Occupancy

Contractor-built Homes Started (Chart 24)

In 1968, 178,000 new one-family homes were started for owner occupancy on owner's land by a general contractor. The contracts for these contractor-built homes were valued at \$3.7 billion. Half of these homes were located in the South.

Contract Price (Excluding Land) (Charts 25a to 26)

The median contract price of the contractor-built homes, excluding the cost of land, was \$18,200, ranging from a median of \$22,500 in the North Central region to a median of \$15,700 in the South. The average contract price of all contractor-built homes, excluding the cost of land was \$20,600, ranging from an average of \$26,300 in the North Central region to an average of \$18,000 in the South. Both the median and average contract prices for homes inside SMSA's were 34 percent higher than those for homes outside SMSA's.

Financing (Chart 27)

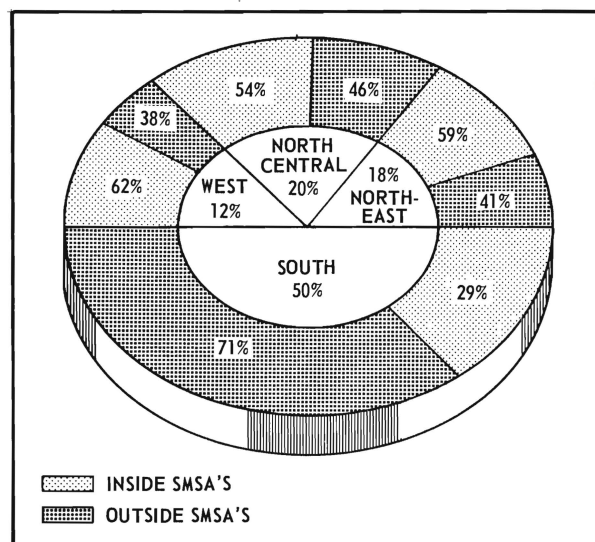
Sixty-seven percent of the homes were conventionally financed, 22 percent did not require a mortgage, and 11 percent were financed with FHA-insured or VA-guaranteed mortgages.

Square Foot Area (Charts 28 to 30)

Based on exterior dimensions, the median number of square feet of completely finished floor area of these contractor-built homes was 1,480 square feet. The average number of square feet for contractor-built homes was 1,605. Both median and average square foot areas were largest for houses in the West--1,765 and 1,775 square feet, respectively. About 13 percent of the homes had less than 1,000 square feet and 13 percent had 2,400 or more square feet.

The median contract price per square foot of completely finished floor area, excluding land, for the contractor-built homes, was \$11.95 in 1968 with a range from \$14.45 in the North Central region to \$10.85 in the South.

Chart 24.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968



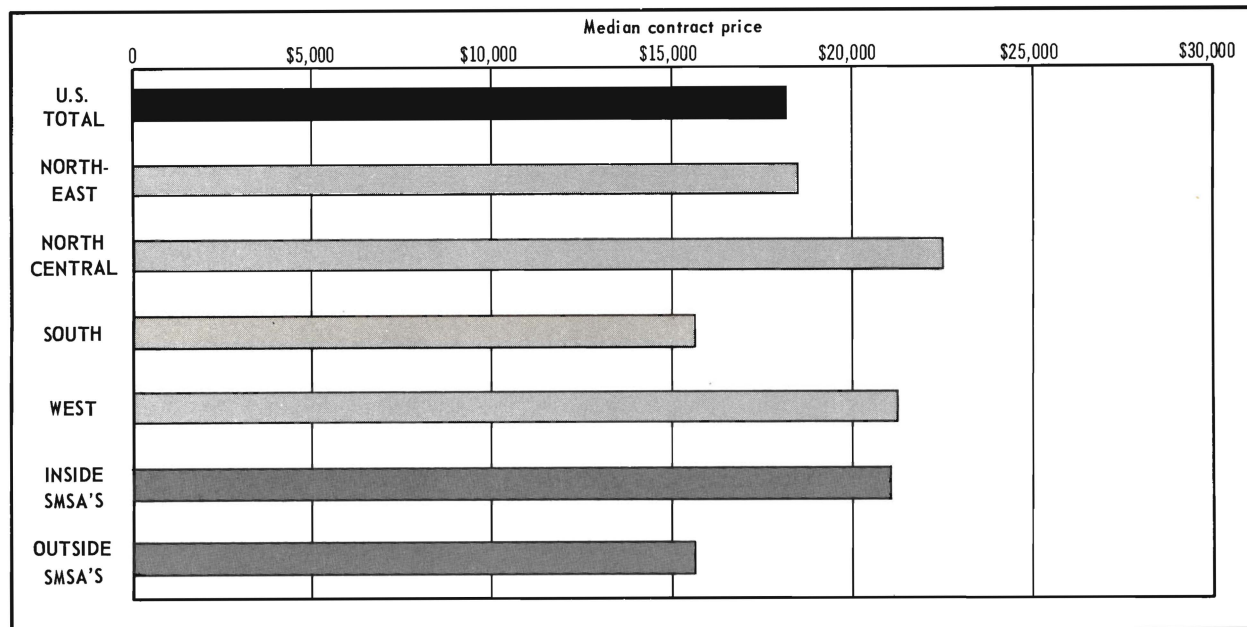
Bedrooms and Bathrooms (Chart 31)

Approximately 64 percent of the contractor-built homes had 3 bedrooms and 20 percent had 4 bedrooms or more. About half of these homes had 2 bathrooms or more.

Appliances and Central Air Conditioning Included in Contract Price (Chart 32)

Nearly 2 out of every 3 contractor-built homes included a stove in the contract price. In contrast, about 1 in every 3 homes included a dishwasher in the contract price, and only 1 out of every 14 included a refrigerator. Nearly one-third of these homes included central air conditioning in the contract price.

**Chart 25a.--Median Contract Price of Contractor-Built New One-Family Homes
Started for Owner Occupancy, by Region and Location: 1968**



**Chart 25b.--Average Contract Price of Contractor-Built New One-Family Homes
Started for Owner Occupancy, by Region and Location: 1968**

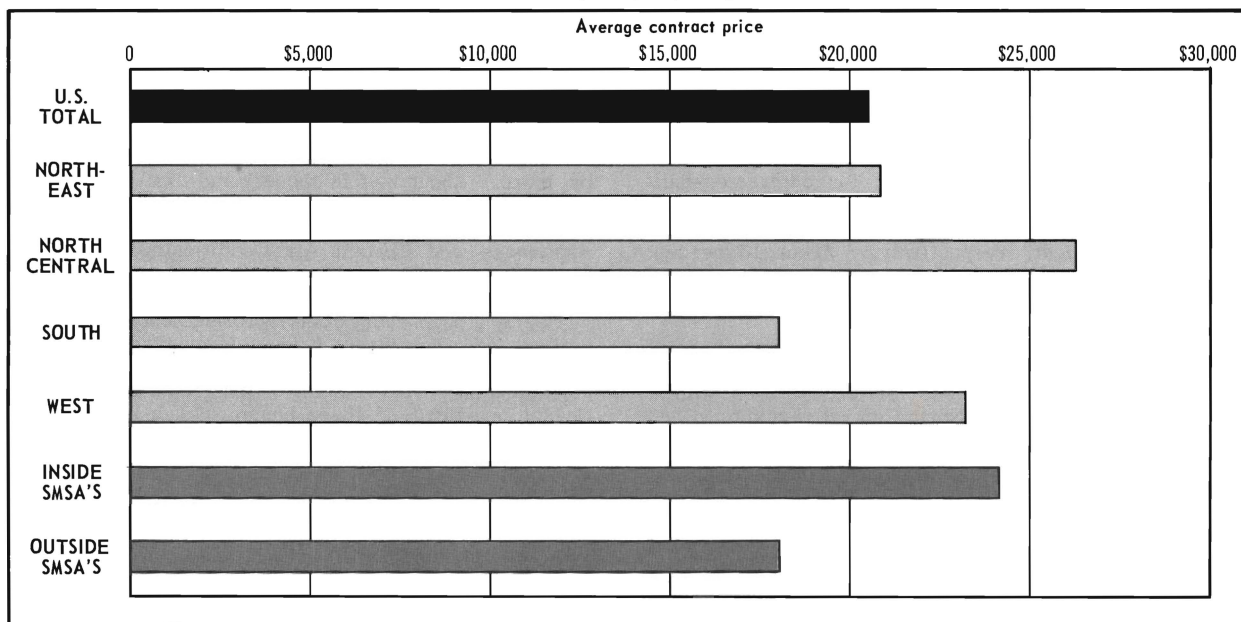


Chart 26.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Contract Price: 1968
(Percent distribution in parentheses)

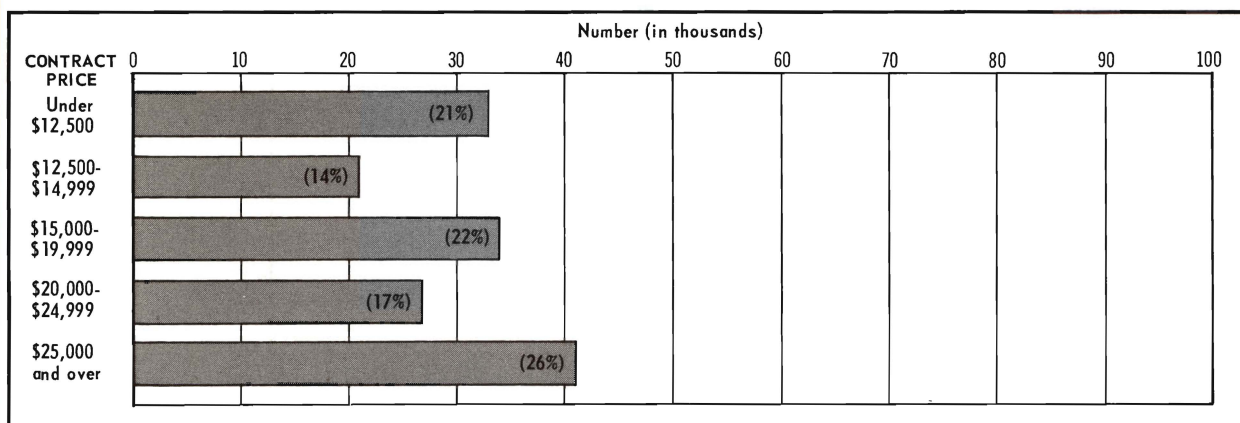
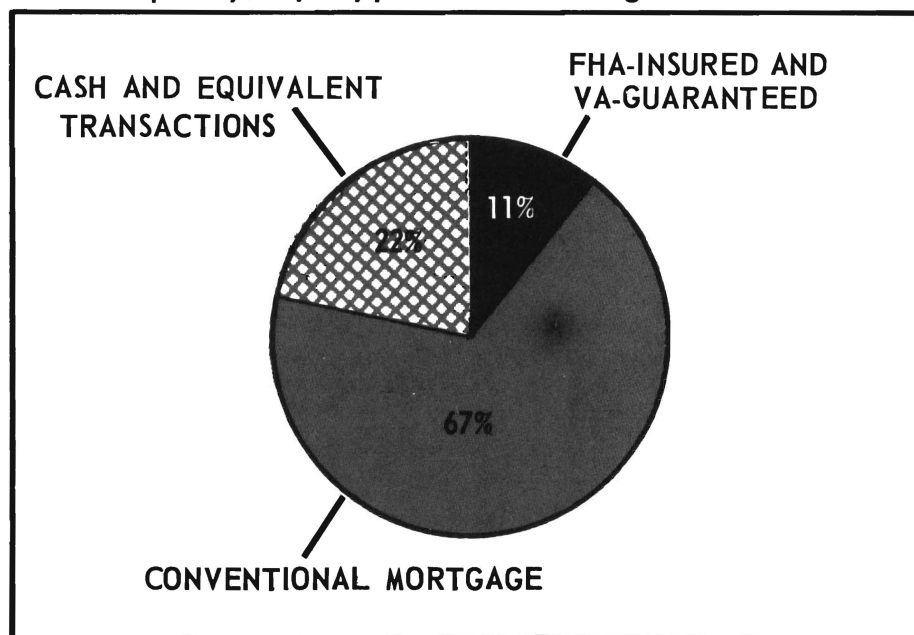


Chart 27.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Financing: 1968



Foundation (Chart 33)

Of the contractor-built homes, 45 percent had a full or partial basement, 24 percent were built on a slab foundation, and 31 percent were built with a crawl space. Basements were found in 87 percent of the homes in the Northeast and in 82 percent of those in the North Central region. Crawl spaces and slab foundations were popular in the South and West.

Automobile Parking Facility (Chart 34)

About three-fifths of the contractor-built homes were built with garages and 3 out of every 4 of these had garages for 2 or more cars. Sixty-eight percent of the homes in the North Central region had garages for 2 or more cars.

Heating Fuel (Chart 35)

Forty-six percent of the contractor-built homes used gas as the type of heating fuel and 35 percent used used electricity.

Chart 28.--Median Number of Square Feet of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region: 1968
(Based on exterior dimensions)

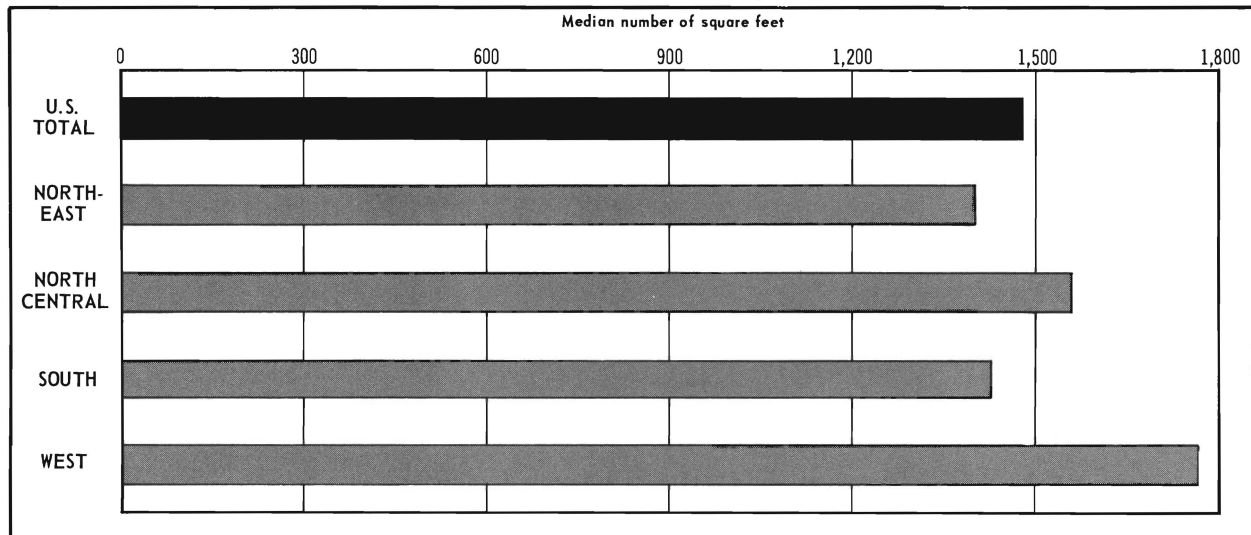


Chart 29.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Square Feet of Floor Area: 1968

(Based on exterior dimensions; percent distribution in parentheses)

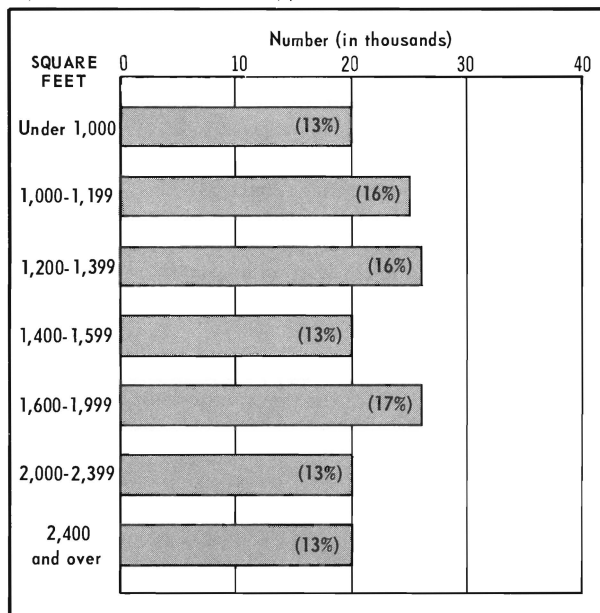


Chart 30.--Median Contract Price Per Square Foot of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy: 1968

(Based on exterior dimensions)

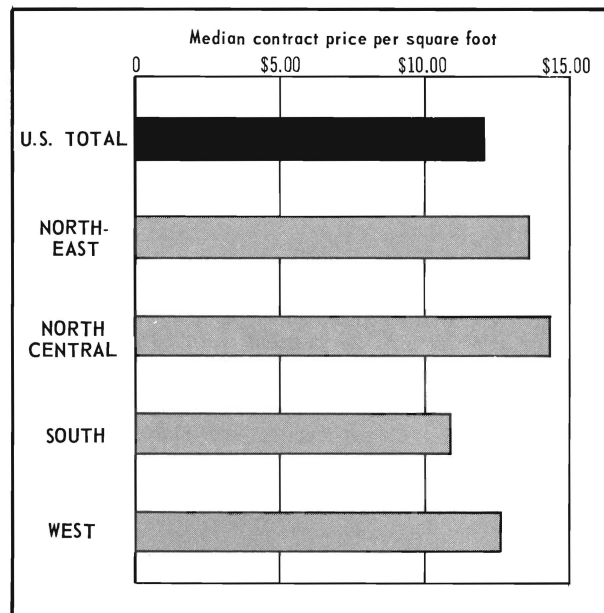


Chart 31.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Number of Bedrooms and Bathrooms: 1968

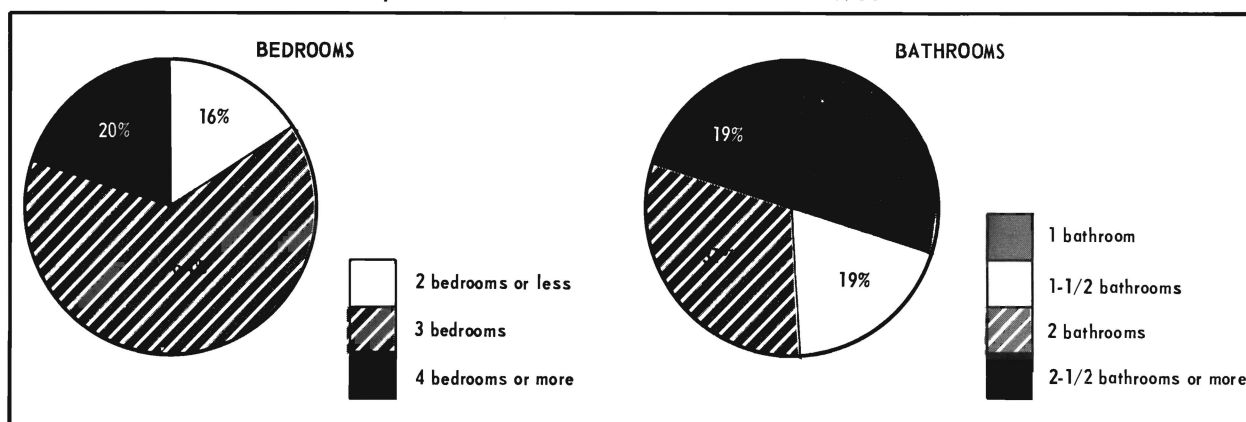


Chart 32.--Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, With Specified Appliances and Central Air Conditioning Included in Contract Price: 1968

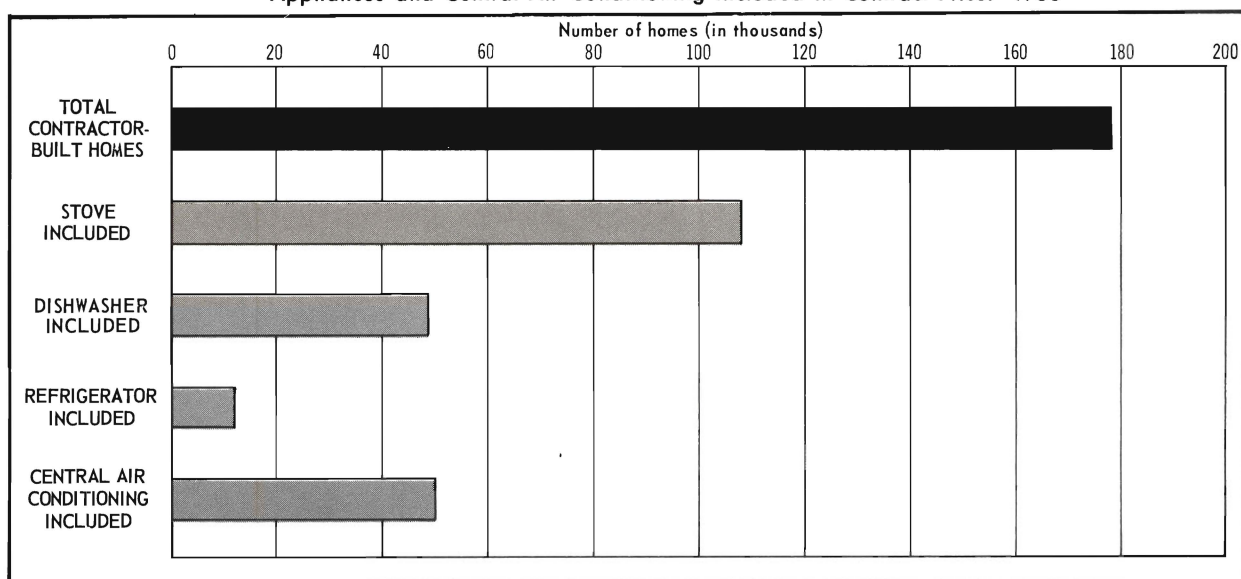


Chart 33.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Foundation, by Region: 1968

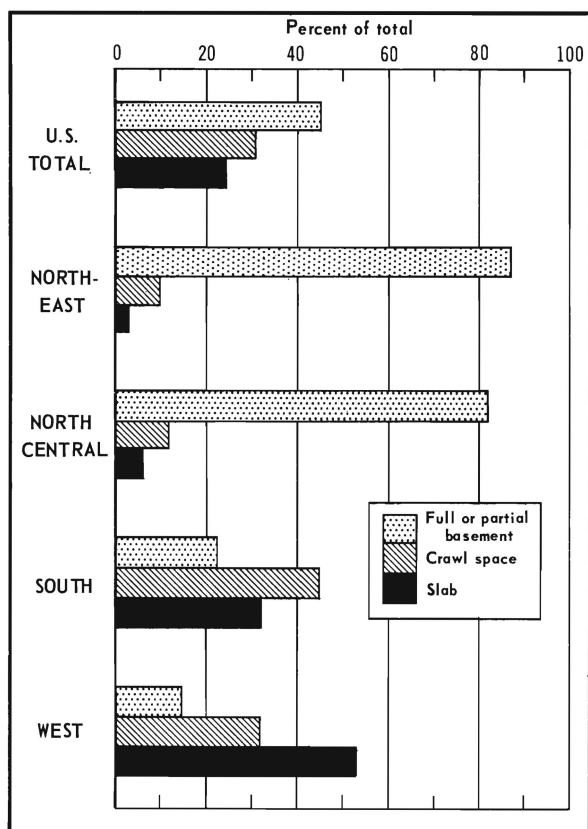


Chart 34.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Parking Facility, by Region: 1968

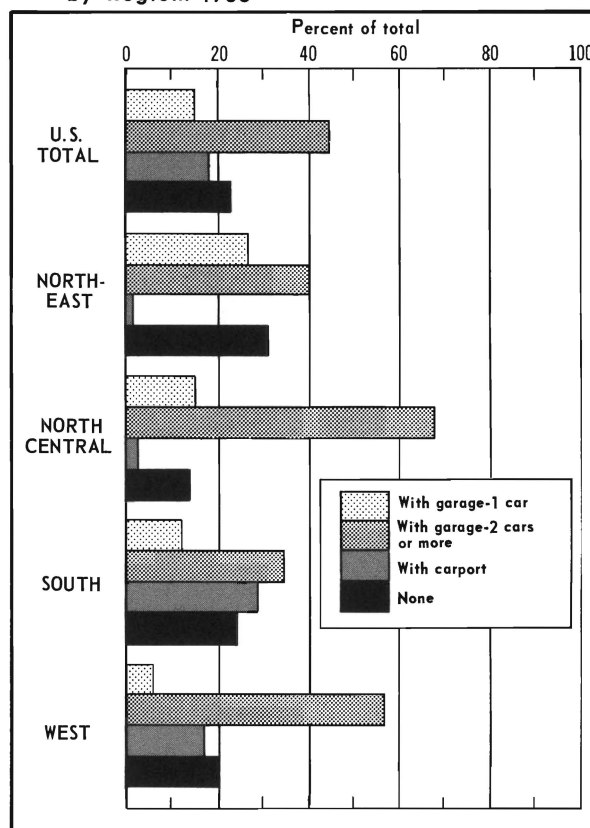


Table 28B.—Contractor-Built Homes Started, by Type of Financing: 1963 to 1968

Type of financing	Number of homes (in thousands)						Percent distribution					
	1968	1967	1966	1965	1964	1963	1968	1967	1966	1965	1964	1963
All contractor-built homes started.....	178	168	174	180	184	191	(X)	(X)	(X)	(X)	(X)	(X)
Type of financing reported.	158	146	160	166	167	172	100	100	100	100	100	100
Mortgage financing.....	123	117	123	138	133	139	78	80	77	83	80	81
FHA-insured and VA-guaranteed.....	17	15	16	17	16	20	11	10	10	10	9	12
Conventional.....	106	102	106	121	117	119	67	69	66	73	70	69
Cash and equivalent transactions.....	35	30	38	28	34	33	22	20	23	17	20	19
Type of financing not reported.....	20	21	14	13	17	19	(X)	(X)	(X)	(X)	(X)	(X)

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable.

Table 28C.—Contractor-Built Homes Started, by Type of Financing, by Location and Region: 1968

Location and region	All contractor-built homes started ¹	Type of financing reported				
		Total	Mortgage financing			Cash and equivalent transactions
			Total	FHA-insured and VA-guaranteed	Conventional	
Number of homes (in thousands)						
All contractor-built homes started.....	178	158	123	17	106	35
Inside SMSA's.....	77	69	54	4	49	15
Outside SMSA's.....	101	90	70	13	57	20
Northeast.....	32	28	22	1	21	6
North Central.....	36	30	23	2	20	7
South.....	90	82	64	12	53	18
West.....	21	18	14	2	12	4
Percent distribution by region						
All contractor-built homes started.....	100	100	100	100	100	100
Inside SMSA's.....	43	43	43	24	46	43
Outside SMSA's.....	57	57	57	76	54	57
Northeast.....	18	18	18	4	20	17
North Central.....	20	19	18	14	19	20
South.....	51	52	52	71	49	51
West.....	12	11	11	11	11	12
Percent distribution by type of financing						
All contractor-built homes started.....	(X)	100	78	11	67	22
Inside SMSA's.....	(X)	100	78	6	72	22
Outside SMSA's.....	(X)	100	78	14	63	22
Northeast.....	(X)	100	78	3	76	22
North Central.....	(X)	100	76	8	68	24
South.....	(X)	100	78	14	64	22
West.....	(X)	100	77	10	67	23

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable.

¹Includes homes for which type of financing information was not reported.

Table 29A.—Contractor-Built Homes Started, by Square Feet of Floor Area, by Contract Price: 1968

Floor area	All contractor-built homes started	Homes with contract price reported	Homes with contract price of--					Median contract price (dollars)
			Under \$12,500	\$12,500 to \$14,999	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 and over	
All contractor-built homes started..... Floor area reported..... Under 1,000 sq..ft..... 1,000 to 1,199 sq. ft..... 1,200 to 1,399 sq. ft..... 1,400 to 1,599 sq. ft..... 1,600 to 1,999 sq. ft..... 2,000 to 2,399 sq. ft..... 2,400 sq. ft. and over..... Floor area not reported ¹	Number of homes (in thousands)							
	178	156	33	21	34	27	41	18,200
	157	144	31	20	31	24	38	18,200
	20	19	14	3	2	(Z)	(Z)	< 12,500
	25	23	10	5	6	1	(Z)	13,300
	26	24	5	7	8	3	1	15,000
	20	18	2	3	7	4	2	17,100
	26	24	(Z)	1	7	8	7	21,900
	20	19	(Z)	1	1	5	12	27,600
	20	17	(Z)	(Z)	(Z)	1	14	> 35,000
	21	12	2	1	3	2	3	18,800
	Percent distribution by floor area							
	100	100	100	100	100	100	100	(X)
	13	13	46	14	6	2	(Z)	(X)
16	16	32	25	20	6	1	(X)	
16	17	15	37	25	13	2	(X)	
13	13	5	15	23	18	6	(X)	
17	17	1	6	21	35	19	(X)	
13	13	1	3	3	20	32	(X)	
13	12	1	(Z)	1	6	38	(X)	

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes the cost of land.

(X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

< 12,500 indicates less than \$12,500

> 35,000 indicates more than \$35,000.

¹Includes 4,000 homes for which dimensions were reported but which did not specify whether square foot area was based on interior or exterior dimensions.

Table 29B.—Contractor-Built Homes Started, by Square Feet of Floor Area: 1963 to 1968

Floor area	Number of homes (in thousands)						Percent distribution					
	1968	1967	1966	1965	1964	1963	1968	1967	1966	1965	1964	1963
Homes with floor area reported...	157	147	158	162	163	166	100	100	100	100	100	100
Under 1,000 sq. ft.....	20	14	19	18	22	23	13	10	12	11	13	14
1,000 to 1,199 sq. ft..	25	23	25	22	24	30	16	15	16	14	15	18
1,200 to 1,399 sq. ft..	26	23	28	27	25	27	16	16	18	17	16	16
1,400 to 1,599 sq. ft..	20	21	22	22	25	24	13	14	14	13	16	15
1,600 to 1,999 sq. ft..	26	29	26	34	30	26	17	20	16	21	18	16
2,000 to 2,399 sq. ft..	20	37	38	39	36	36	{ 13 13}	25	24	24	22	22
2,400 sq. ft. and over.	20											

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

Table 29C.—Contractor-Built Homes Started, by Square Feet of Floor Area, by Region and Type of Financing: 1968

Floor area	All contractor-built homes started ¹	Region				Type of financing reported					
		North-east	North Central	South	West	Total	Mortgage financing			Cash and equivalent transactions	
							Total	FHA-insured and VA-guaranteed	Conven-tional		
Number of homes (in thousands)											
All contractor-built homes started.....	178	32	36	90	21	158	123	17	106	35	
Floor area reported.....	157	26	31	83	17	145	113	16	98	32	
Under 1,000 sq. ft.....	20	4	2	13	1	20	15	2	13	5	
1,000 to 1,199 sq. ft....	25	5	5	13	2	24	20	5	15	3	
1,200 to 1,399 sq. ft....	26	4	5	15	2	24	18	4	15	5	
1,400 to 1,599 sq. ft....	20	3	4	11	1	19	16	3	14	3	
1,600 to 1,999 sq. ft....	26	5	6	12	4	24	17	2	16	7	
2,000 to 2,399 sq. ft....	20	3	4	10	3	18	13	1	13	5	
2,400 sq. ft. and over...	20	2	5	9	4	17	14	(Z)	14	4	
Floor area not reported ² ...	21	5	5	7	4	13	10	1	9	3	
Percent distribution by floor area											
Floor area reported.....	100	100	100	100	100	100	100	100	100	100	
Under 1,000 sq. ft.....	13	15	6	16	9	14	13	12	13	16	
1,000 to 1,199 sq. ft....	16	19	17	15	11	16	18	34	15	10	
1,200 to 1,399 sq. ft....	16	16	15	17	13	16	16	23	15	17	
1,400 to 1,599 sq. ft....	13	12	14	14	8	13	14	17	14	9	
1,600 to 1,999 sq. ft....	17	19	18	14	22	17	15	10	16	22	
2,000 to 2,399 sq. ft....	13	10	14	12	16	12	11	3	13	14	
2,400 sq. ft. and over...	13	9	15	11	21	12	12	(Z)	14	11	

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(Z) Fewer than 500 homes or less than 0.5 percent.

¹Includes homes for which type of financing information was not reported.

²Includes 4,000 homes for which dimensions were reported but which did not specify whether square foot area was based on interior or exterior dimensions.

Table 29D.—Contractor-Built Homes Started—Median and Average Square Feet of Floor Area, by Region and Type of Financing: 1968

Region	Median square feet	Average square feet	Type of financing	Median square feet	Average square feet
All contractor-built homes started.....	1,480	1,605	All contractor-built homes started.....	1,480	1,605
Northeast.....	1,400	1,510	Type of financing reported...	1,460	1,575
North Central.....	1,560	1,700	Mortgage financing.....	1,445	1,580
South.....	1,425	1,565	FHA-insured and VA-guaranteed.....	1,230	1,245
West.....	1,765	1,775	Conventional.....	1,500	1,630
			Cash and equivalent transactions.....	1,545	1,570
			Type of financing not reported	1,805	1,940

**Table 29E.—Contractor-Built Homes Started—Median Square Feet of Floor Area by Region and Type of Financing:
1963 to 1968**

Region and type of financing	Median square feet					
	1968	1967	1966	1965	1964	1963
Homes with floor area reported.....	1,480	1,530	1,465	1,525	1,480	1,425
Northeast.....	1,400	1,395	1,380	1,355	1,380	1,395
North Central.....	1,560	1,590	1,560	1,545	1,540	1,425
South.....	1,425	1,500	1,455	1,550	1,480	1,455
West.....	1,765	1,790	1,435	1,565	1,480	1,355
Type of financing reported.....	1,460	1,515	1,455	1,520	1,475	1,420
Mortgage financing.....	1,445	1,525	1,475	1,535	1,495	1,435
FHA-insured and VA-guaranteed..	1,230	1,355	1,305	1,440	1,240	1,320
Conventional.....	1,500	1,570	1,515	1,550	1,540	1,455
Cash and equivalent transactions.	1,545	1,470	1,400	1,445	1,425	1,320
Type of financing not reported.....	1,805	1,705	1,655	1,695	1,525	1,575

Table 30A.—Contractor-Built Homes Started, by Contract Price Per Square Foot of Floor Area, by Contract Price: 1968

Contract price per square foot	All contractor-built homes started	Homes with contract price reported	Homes with contract price of--					Median contract price (dollars)	
			Under \$12,500	\$12,500 to \$14,999	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 and over		
All contractor-built homes started..... Floor area reported..... Under \$8.00 per sq. ft..... \$8.00 to \$9.99 per sq. ft..... \$10.00 to \$11.99 per sq. ft..... \$12.00 to \$14.99 per sq. ft..... \$15.00 per sq. ft. and over..... Floor area not reported ¹ Percent distribution by contract price per square foot Floor area reported..... Under \$8.00 per sq. ft..... \$8.00 to \$9.99 per sq. ft..... \$10.00 to \$11.99 per sq. ft..... \$12.00 to \$14.99 per sq. ft..... \$15.00 per sq. ft and over.....	Number of homes (in thousands)								
	178	156	33	21	34	27	41	18,200	
	(X)	144	31	20	31	24	38	18,200	
	(X)	14	12	1	1	(Z)	(Z)	< 12,500	
	(X)	22	8	5	4	3	2	13,800	
	(X)	37	8	7	10	6	6	16,100	
	(X)	37	2	5	10	8	12	20,800	
	(X)	34	1	2	7	7	18	25,900	
	(X)	12	2	1	3	2	3	18,800	
	Percent distribution by contract price per square foot								
	(X)	100	100	100	100	100	100	(X)	
	(X)	10	38	6	3	1	1	(X)	
	(X)	15	26	25	12	13	4	(X)	
	(X)	26	26	37	31	24	16	(X)	
	(X)	26	7	24	33	33	32	(X)	
	(X)	23	2	8	22	29	47	(X)	

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes the cost of land.

(X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

< 12,500 indicates less than \$12,500.

¹Includes 4,000 homes for which dimensions were reported but which did not specify whether square foot area was based on interior or exterior dimensions.

Table 30B.—Contractor-Built Homes Started, by Contract Price Per Square Foot of Floor Area: 1963 to 1968

Contract price per square foot	Number of homes (in thousands)						Percent distribution					
	1968	1967	1966	1965	1964	1963	1968	1967	1966	1965	1964	1963
Homes with contract price and floor area reported.	144	120	131	135	129	149	100	100	100	100	100	100
Under \$8.00 per sq. ft.....	14	12	18	24	23	35	10	10	14	18	18	23
\$8.00 to \$9.99 per sq. ft....	22	23	26	27	32	33	15	19	20	20	25	22
\$10.00 to \$11.99 per sq. ft..	37	33	33	35	30	34	26	28	25	26	23	23
\$12.00 to \$14.99 per sq. ft..	37	26	33	32	27	30	26	22	25	23	21	20
\$15.00 per sq. ft. and over..	34	26	20	18	17	17	23	21	15	13	13	11

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes the cost of land.

Table 30C.—Contractor-Built Homes Started, by Contract Price Per Square Foot of Floor Area, by Region and Type of Financing: 1968

Contract price per square foot	Homes with contract price reported ¹	Region				Type of financing reported					
		North- east	North Central	South	West	Total	Mortgage financing			Cash and equivalent trans- actions	
							Total	FHA-insured and VA- guaranteed	Conven- tional		
Number of homes (in thousands)											
All contractor-built homes started.....	156	27	29	82	17	147	116	16	100	31	
Floor area reported.....	144	24	27	78	15	136	107	15	92	29	
Under \$8.00 per sq. ft.....	14	1	1	11	1	13	9	1	8	5	
\$8.00 to \$9.99 per sq. ft..	22	2	2	15	3	21	17	3	15	4	
\$10.00 to \$11.99 per sq. ft	37	5	4	26	3	36	30	5	25	5	
\$12.00 to \$14.99 per sq. ft	37	7	8	18	4	35	27	5	22	8	
\$15.00 per sq. ft. and over	34	9	12	8	4	31	24	1	22	7	
Floor area not reported ²	12	2	3	5	2	11	8	1	7	2	
Percent distribution by contract price per square foot											
Floor area reported.....	100	100	100	100	100	100	100	100	100	100	
Under \$8.00 per sq. ft.....	10	5	3	15	7	10	8	7	8	16	
\$8.00 to \$9.99 per sq. ft..	15	10	7	19	17	15	16	17	16	13	
\$10.00 to \$11.99 per sq. ft	26	20	13	33	19	26	28	32	28	18	
\$12.00 to \$14.99 per sq. ft	26	28	30	23	27	26	25	34	24	28	
\$15.00 per sq. ft. and over	23	38	46	10	30	23	22	9	24	25	

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes the cost of land.

¹Includes homes for which type of financing information was not reported.

²Includes 4,000 homes for which dimensions were reported but which did not specify whether square foot area was based on interior or exterior dimensions.

CHAPTER 4

Contractor-Built New One-Family Homes Started for Owner Occupancy

Contractor-built Homes Started (Chart 24)

In 1968, 178,000 new one-family homes were started for owner occupancy on owner's land by a general contractor. The contracts for these contractor-built homes were valued at \$3.7 billion. Half of these homes were located in the South.

Contract Price (Excluding Land) (Charts 25a to 26)

The median contract price of the contractor-built homes, excluding the cost of land, was \$18,200, ranging from a median of \$22,500 in the North Central region to a median of \$15,700 in the South. The average contract price of all contractor-built homes, excluding the cost of land was \$20,600, ranging from an average of \$26,300 in the North Central region to an average of \$18,000 in the South. Both the median and average contract prices for homes inside SMSA's were 34 percent higher than those for homes outside SMSA's.

Financing (Chart 27)

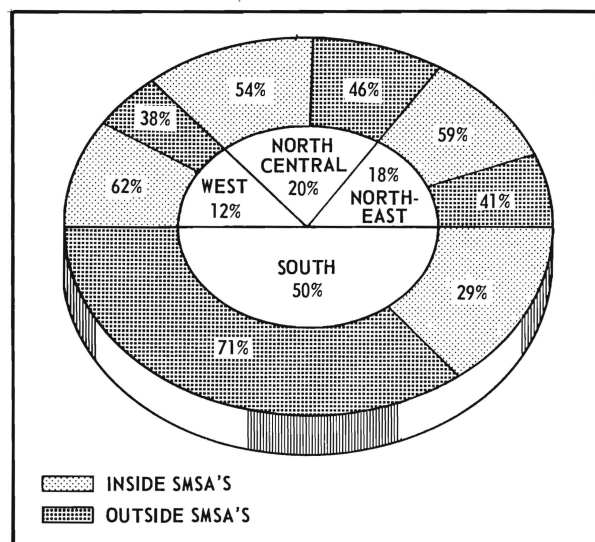
Sixty-seven percent of the homes were conventionally financed, 22 percent did not require a mortgage, and 11 percent were financed with FHA-insured or VA-guaranteed mortgages.

Square Foot Area (Charts 28 to 30)

Based on exterior dimensions, the median number of square feet of completely finished floor area of these contractor-built homes was 1,480 square feet. The average number of square feet for contractor-built homes was 1,605. Both median and average square foot areas were largest for houses in the West--1,765 and 1,775 square feet, respectively. About 13 percent of the homes had less than 1,000 square feet and 13 percent had 2,400 or more square feet.

The median contract price per square foot of completely finished floor area, excluding land, for the contractor-built homes, was \$11.95 in 1968 with a range from \$14.45 in the North Central region to \$10.85 in the South.

Chart 24.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968



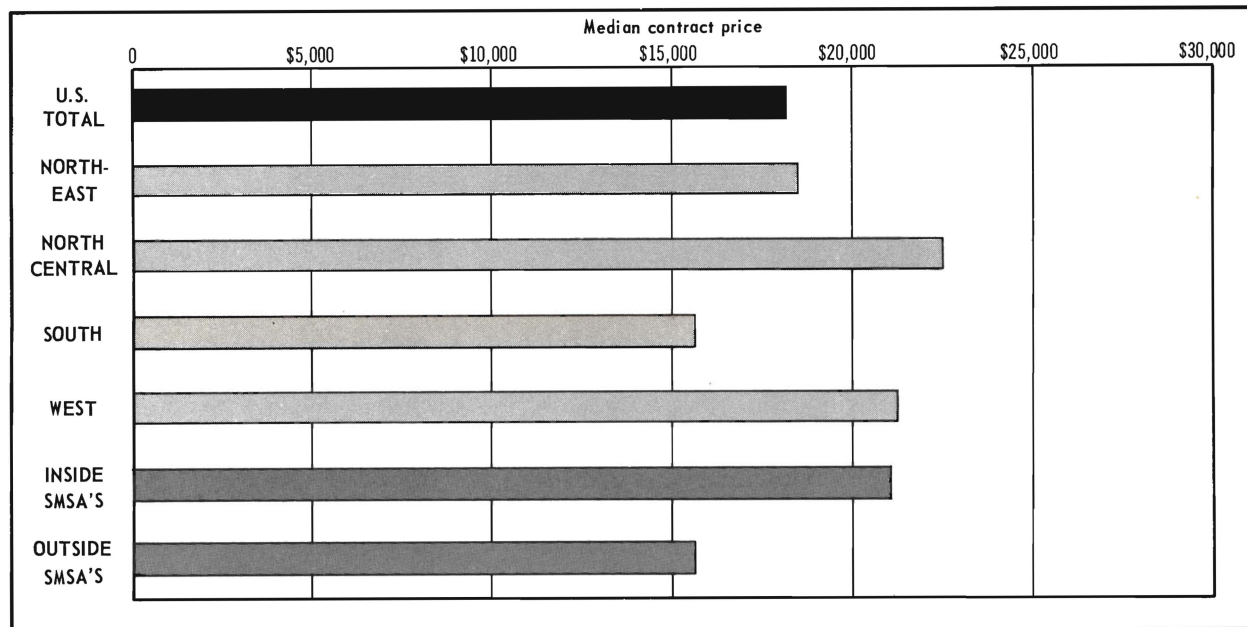
Bedrooms and Bathrooms (Chart 31)

Approximately 64 percent of the contractor-built homes had 3 bedrooms and 20 percent had 4 bedrooms or more. About half of these homes had 2 bathrooms or more.

Appliances and Central Air Conditioning Included in Contract Price (Chart 32)

Nearly 2 out of every 3 contractor-built homes included a stove in the contract price. In contrast, about 1 in every 3 homes included a dishwasher in the contract price, and only 1 out of every 14 included a refrigerator. Nearly one-third of these homes included central air conditioning in the contract price.

**Chart 25a.--Median Contract Price of Contractor-Built New One-Family Homes
Started for Owner Occupancy, by Region and Location: 1968**



**Chart 25b.--Average Contract Price of Contractor-Built New One-Family Homes
Started for Owner Occupancy, by Region and Location: 1968**

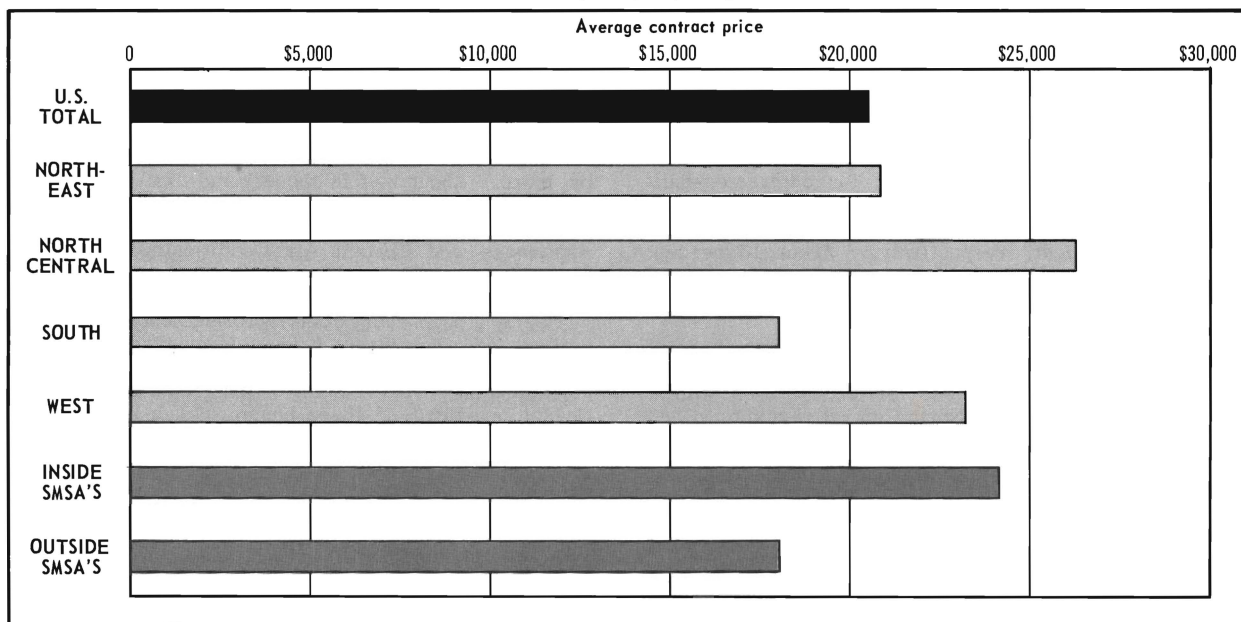


Chart 26.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Contract Price: 1968
(Percent distribution in parentheses)

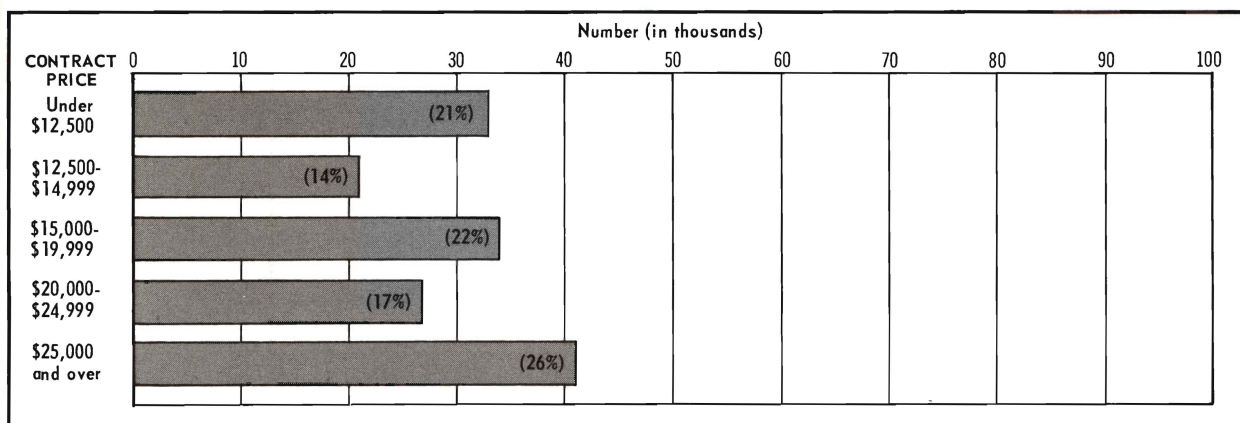
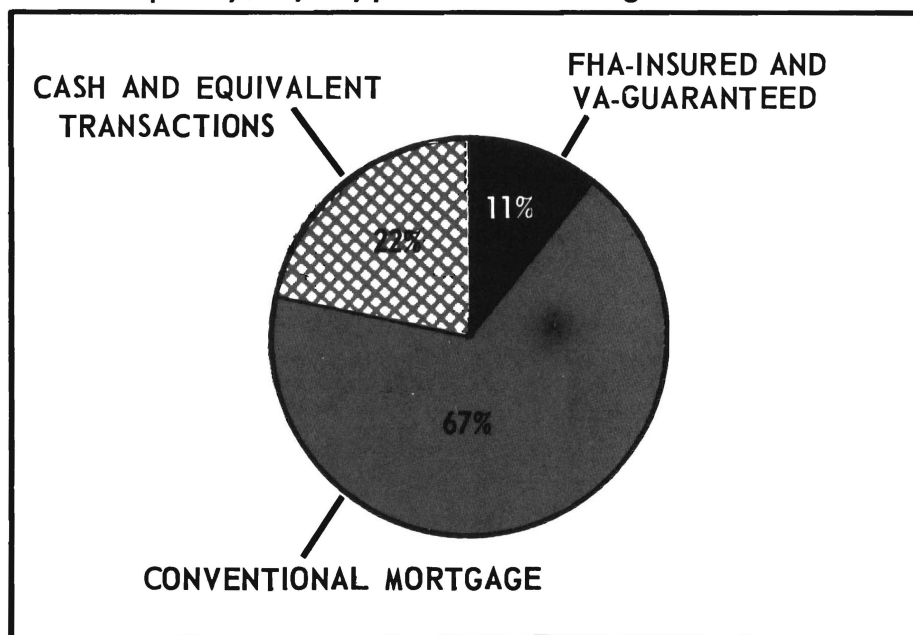


Chart 27.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Financing: 1968



Foundation (Chart 33)

Of the contractor-built homes, 45 percent had a full or partial basement, 24 percent were built on a slab foundation, and 31 percent were built with a crawl space. Basements were found in 87 percent of the homes in the Northeast and in 82 percent of those in the North Central region. Crawl spaces and slab foundations were popular in the South and West.

Automobile Parking Facility (Chart 34)

About three-fifths of the contractor-built homes were built with garages and 3 out of every 4 of these had garages for 2 or more cars. Sixty-eight percent of the homes in the North Central region had garages for 2 or more cars.

Heating Fuel (Chart 35)

Forty-six percent of the contractor-built homes used gas as the type of heating fuel and 35 percent used used electricity.

Chart 28.--Median Number of Square Feet of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region: 1968
(Based on exterior dimensions)

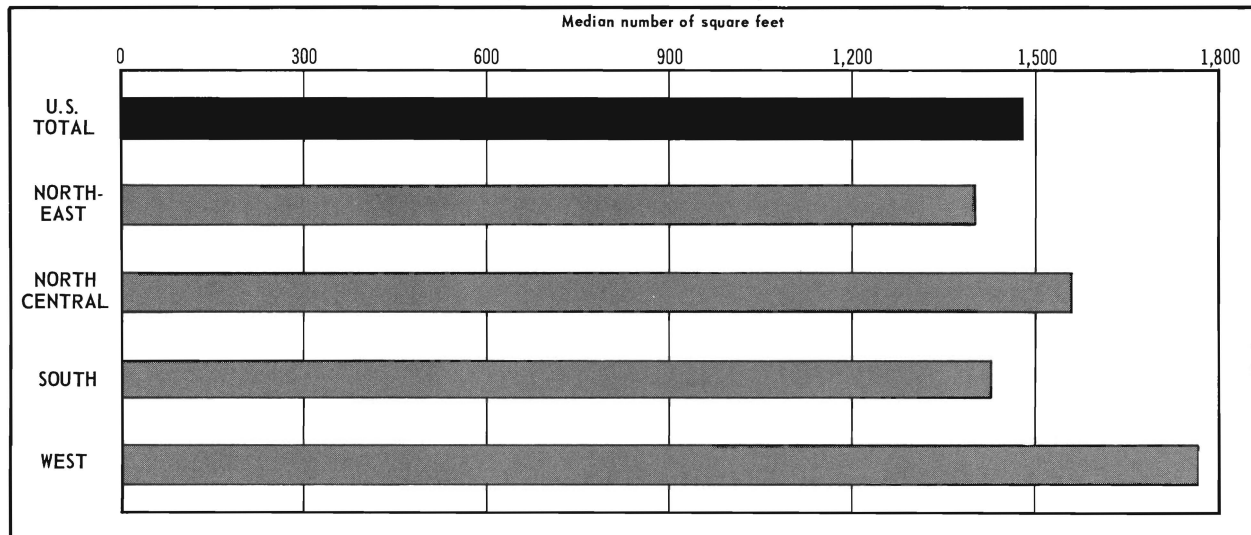


Chart 29.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Square Feet of Floor Area: 1968

(Based on exterior dimensions; percent distribution in parentheses)

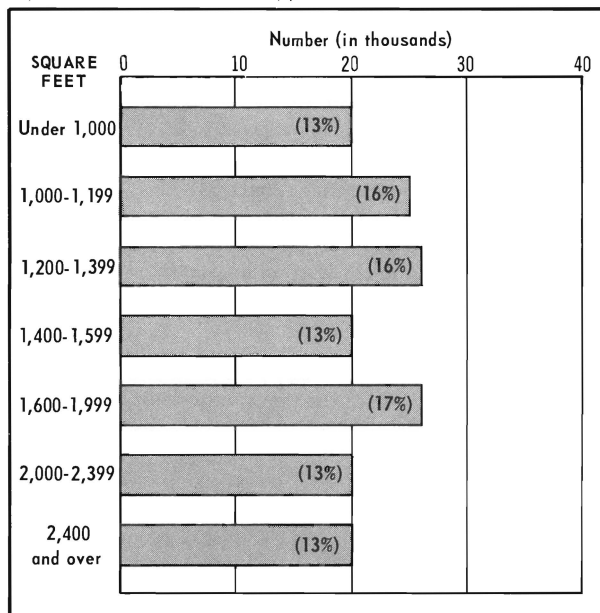


Chart 30.--Median Contract Price Per Square Foot of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy: 1968

(Based on exterior dimensions)

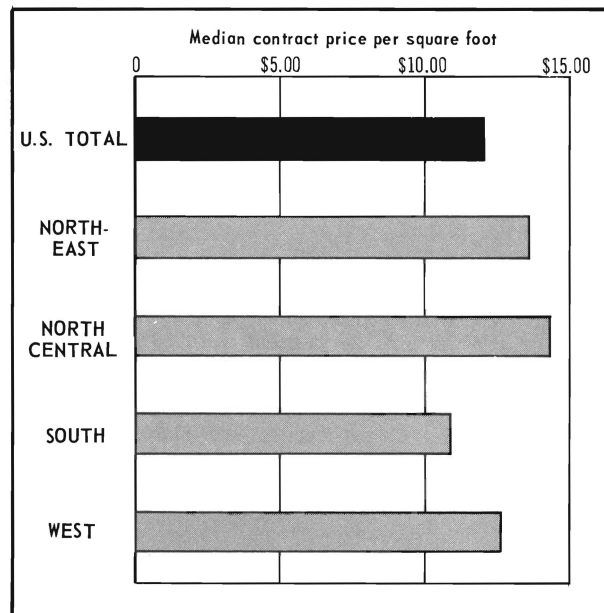


Chart 31.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Number of Bedrooms and Bathrooms: 1968

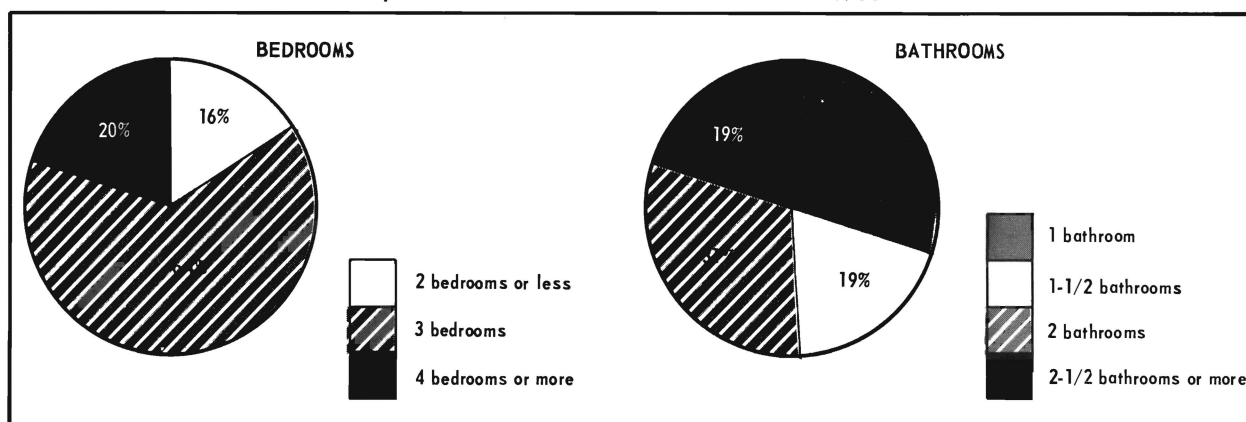


Chart 32.--Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, With Specified Appliances and Central Air Conditioning Included in Contract Price: 1968

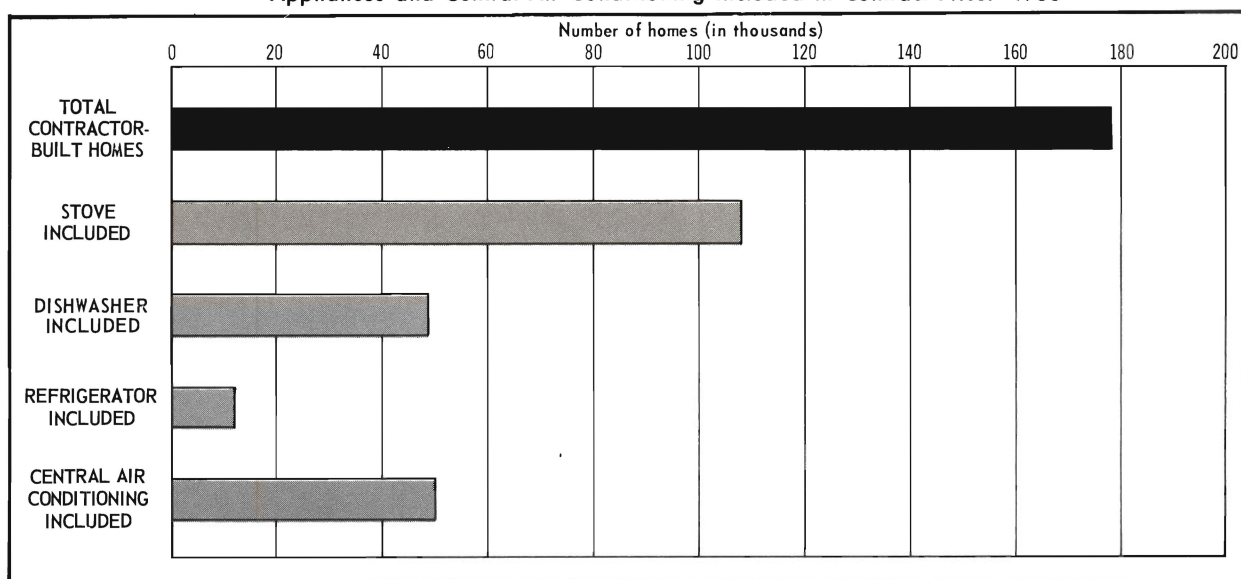


Chart 33.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Foundation, by Region: 1968

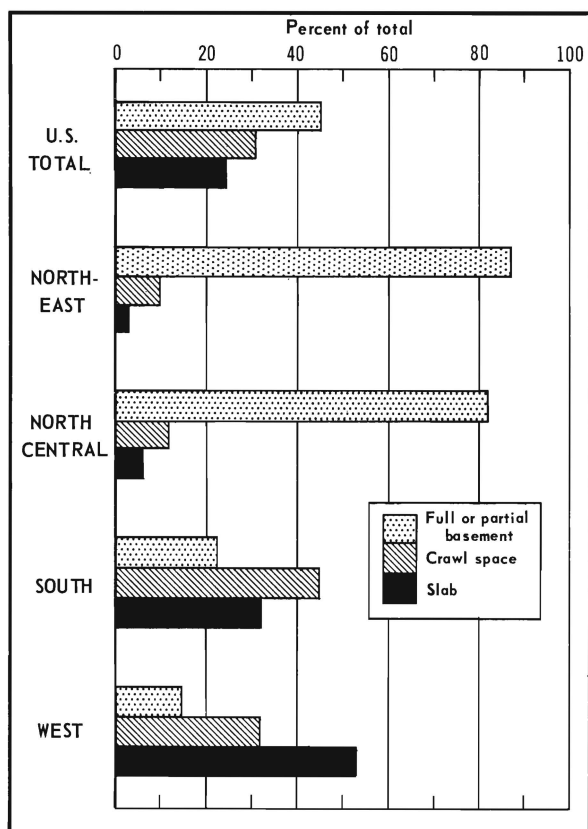


Chart 34.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Parking Facility, by Region: 1968

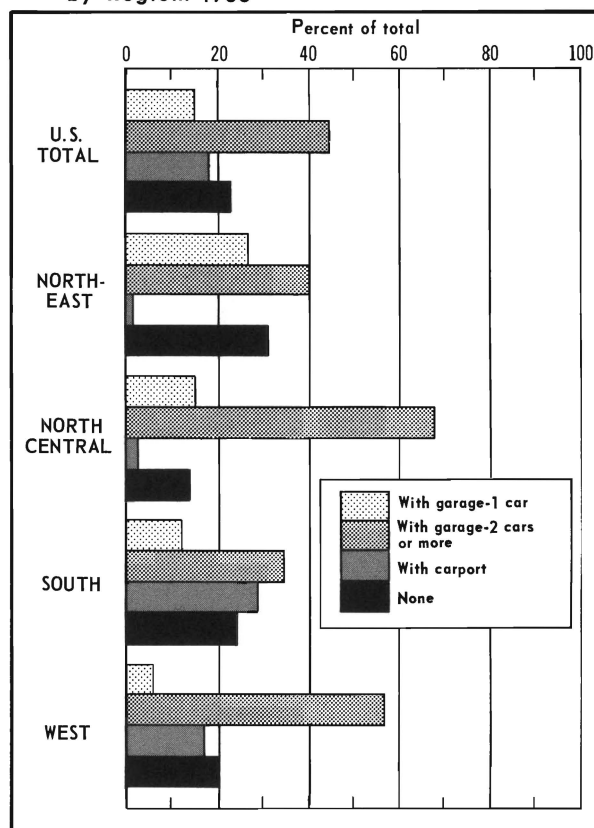


Table 30D.—Contractor-Built Homes Started—Median Contract Price Per Square Foot of Floor Area, by Region and Type of Financing: 1963 to 1968

Region and type of financing	Median contract price per square foot (in dollars)					
	1968	1967	1966	1965	1964	1963
Homes with contract price and floor area reported.....	11.95	11.45	11.20	10.90	10.55	10.30
Northeast.....	13.60	13.60	13.15	12.70	12.75	12.40
North Central.....	14.45	14.30	13.20	12.80	12.25	11.95
South.....	10.85	10.30	10.05	9.70	9.40	9.15
West.....	12.65	13.05	12.25	11.35	11.25	11.05
Type of financing reported.....	11.90	11.40	11.20	10.95	10.55	10.35
Mortgage financing.....	11.80	11.40	11.10	11.00	10.60	10.40
FHA-insured and VA-guaranteed..	11.45	11.85	10.90	10.30	9.65	10.95
Conventional.....	11.85	11.45	11.15	11.15	10.65	10.20
Cash and equivalent transactions.	12.25	11.40	11.65	10.50	10.45	10.15
Type of financing not reported.....	13.40	13.95	11.50	10.80	10.10	10.95

Note: Contract price excludes the cost of land.

Table 31A.—Contractor-Built Homes Started, by Number of Bedrooms in Home, by Contract Price: 1968

Number of bedrooms in home	All contractor-built homes started	Homes with contract price reported	Homes with contract price of-					Median contract price (dollars)
			Under \$12,500	\$12,500 to \$14,999	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 and over	
All contractor-built homes started..... Bedrooms reported..... 2 bedrooms or less..... 3 bedrooms..... 4 bedrooms or more..... Bedrooms not reported.....	Number of homes (in thousands)							
	178	156	33	21	34	27	41	18,200
	172	155	33	21	34	27	40	18,200
	28	24	12	3	5	2	2	< 12,500
	110	101	20	17	26	20	18	17,200
	34	30	(Z)	1	3	5	20	29,600
	6	1	(Z)	(Z)	(Z)	-	(Z)	16,100
	Percent distribution by number of bedrooms in home							
	100	100	100	100	100	100	100	(X)
	16	15	37	14	13	9	4	(X)
64	65	61	82	77	74	45	(X)	
20	19	1	4	9	18	51	(X)	

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes the cost of land.

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.
< 12,500 indicates less than \$12,500.

Table 31B.—Contractor-Built Homes Started, by Number of Bedrooms in Home, by Region: 1963 to 1968

Region and number of bedrooms in home	Number of homes (in thousands)						Percent distribution					
	1968	1967	1966	1965	1964	1963	1968	1967	1966	1965	1964	1963
All regions.....	178	168	174	180	184	191	(X)	(X)	(X)	(X)	(X)	(X)
Bedrooms reported.....	172	159	170	177	182	189	100	100	100	100	100	100
2 bedrooms or less...	28	23	28	27	35	41	16	15	17	15	19	22
3 bedrooms.....	110	106	109	115	117	120	64	66	64	65	64	64
4 bedrooms or more...	34	30	33	35	30	28	20	19	19	20	17	15
Bedrooms not reported..	6	9	4	3	3	2	(X)	(X)	(X)	(X)	(X)	(X)
Northeast.....	32	25	24	27	24	25	(X)	(X)	(X)	(X)	(X)	(X)
Bedrooms reported.....	30	22	23	26	23	25	100	100	100	100	100	100
2 bedrooms or less...	5	4	5	3	4	4	18	17	20	12	17	16
3 bedrooms.....	17	14	14	18	14	16	56	63	61	66	63	63
4 bedrooms or more...	8	4	4	6	5	5	26	20	19	21	20	20
Bedrooms not reported..	2	3	1	(Z)	1	(Z)	(X)	(X)	(X)	(X)	(X)	(X)
North Central.....	36	36	37	30	36	39	(X)	(X)	(X)	(X)	(X)	(X)
Bedrooms reported.....	34	33	35	29	35	38	100	100	100	100	100	100
2 bedrooms or less...	5	4	4	4	5	5	14	13	12	13	14	14
3 bedrooms.....	21	20	22	18	23	27	61	62	62	64	64	70
4 bedrooms or more...	8	8	9	7	8	6	24	24	26	23	22	17
Bedrooms not reported..	2	3	2	1	(Z)	1	(X)	(X)	(X)	(X)	(X)	(X)
South.....	90	88	89	100	99	98	(X)	(X)	(X)	(X)	(X)	(X)
Bedrooms reported.....	88	86	88	98	98	97	100	100	100	100	100	100
2 bedrooms or less...	14	12	16	16	19	24	16	14	18	16	20	25
3 bedrooms.....	60	62	60	65	65	62	68	71	68	66	67	64
4 bedrooms or more...	14	13	12	17	13	11	16	15	14	17	14	12
Bedrooms not reported..	2	2	1	2	1	1	(X)	(X)	(X)	(X)	(X)	(X)
West.....	21	19	24	24	26	29	(X)	(X)	(X)	(X)	(X)	(X)
Bedrooms reported.....	20	18	24	24	25	28	100	100	100	100	100	100
2 bedrooms or less...	3	3	4	4	7	8	17	19	16	18	26	27
3 bedrooms.....	12	10	13	14	14	16	61	54	55	58	55	55
4 bedrooms or more...	4	5	7	6	5	5	22	27	29	24	19	18
Bedrooms not reported..	1	1	(Z)	(Z)	1	1	(X)	(X)	(X)	(X)	(X)	(X)

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

Table 32A.—Contractor-Built Homes Started, by Number of Bathrooms in Home, by Contract Price: 1968

Number of bathrooms in home	All contractor-built homes started	Homes with contract price reported	Homes with contract price of--					Median contract price (dollars)
			Under \$12,500	\$12,500 to \$14,999	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 and over	
	Number of homes (in thousands)							
All contractor-built homes started.....	178	156	33	21	34	27	41	18,200
Bathrooms reported.....	172	155	33	21	34	27	41	18,200
1 bathroom.....	54	49	27	9	9	3	1	<12,500
1-1/2 bathrooms.....	33	31	4	6	11	7	4	17,400
2 bathrooms.....	53	47	2	6	12	12	15	21,100
2-1/2 bathrooms.....	16	13	(Z)	(Z)	1	3	9	29,200
3 bathrooms or more.....	17	14	(Z)	(Z)	1	2	12	>35,000
Bathrooms not reported.....	6	(Z)	(Z)	-	(Z)	-	(Z)	16,400
	Percent distribution by number of bathrooms in home							
Bathrooms reported.....	100	100	100	100	100	100	100	(X)
1 bathroom.....	31	32	81	44	27	11	3	(X)
1-1/2 bathrooms.....	19	20	11	27	33	25	10	(X)
2 bathrooms.....	31	31	7	29	35	47	37	(X)
2-1/2 bathrooms.....	9	9	1	1	3	10	23	(X)
3 bathrooms or more.....	10	9	(Z)	(Z)	2	6	29	(X)

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes the cost of land.

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.
 <12,500 indicates less than \$12,500.
 >35,000 indicates more than \$35,000.

CHAPTER 4

Contractor-Built New One-Family Homes Started for Owner Occupancy

Contractor-built Homes Started (Chart 24)

In 1968, 178,000 new one-family homes were started for owner occupancy on owner's land by a general contractor. The contracts for these contractor-built homes were valued at \$3.7 billion. Half of these homes were located in the South.

Contract Price (Excluding Land) (Charts 25a to 26)

The median contract price of the contractor-built homes, excluding the cost of land, was \$18,200, ranging from a median of \$22,500 in the North Central region to a median of \$15,700 in the South. The average contract price of all contractor-built homes, excluding the cost of land was \$20,600, ranging from an average of \$26,300 in the North Central region to an average of \$18,000 in the South. Both the median and average contract prices for homes inside SMSA's were 34 percent higher than those for homes outside SMSA's.

Financing (Chart 27)

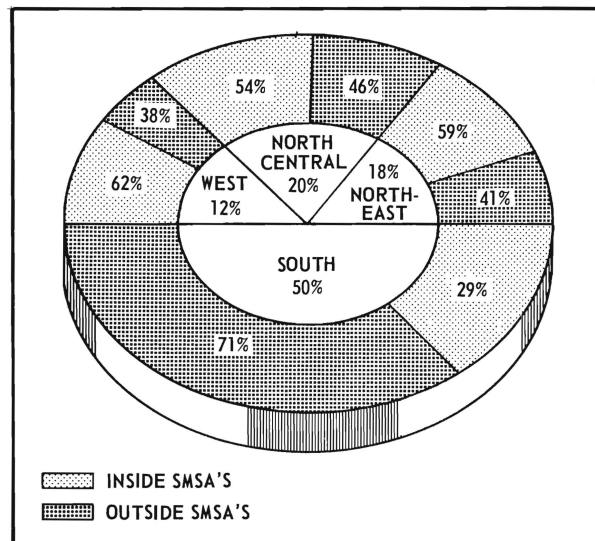
Sixty-seven percent of the homes were conventionally financed, 22 percent did not require a mortgage, and 11 percent were financed with FHA-insured or VA-guaranteed mortgages.

Square Foot Area (Charts 28 to 30)

Based on exterior dimensions, the median number of square feet of completely finished floor area of these contractor-built homes was 1,480 square feet. The average number of square feet for contractor-built homes was 1,605. Both median and average square foot areas were largest for houses in the West--1,765 and 1,775 square feet, respectively. About 13 percent of the homes had less than 1,000 square feet and 13 percent had 2,400 or more square feet.

The median contract price per square foot of completely finished floor area, excluding land, for the contractor-built homes, was \$11.95 in 1968 with a range from \$14.45 in the North Central region to \$10.85 in the South.

Chart 24.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968



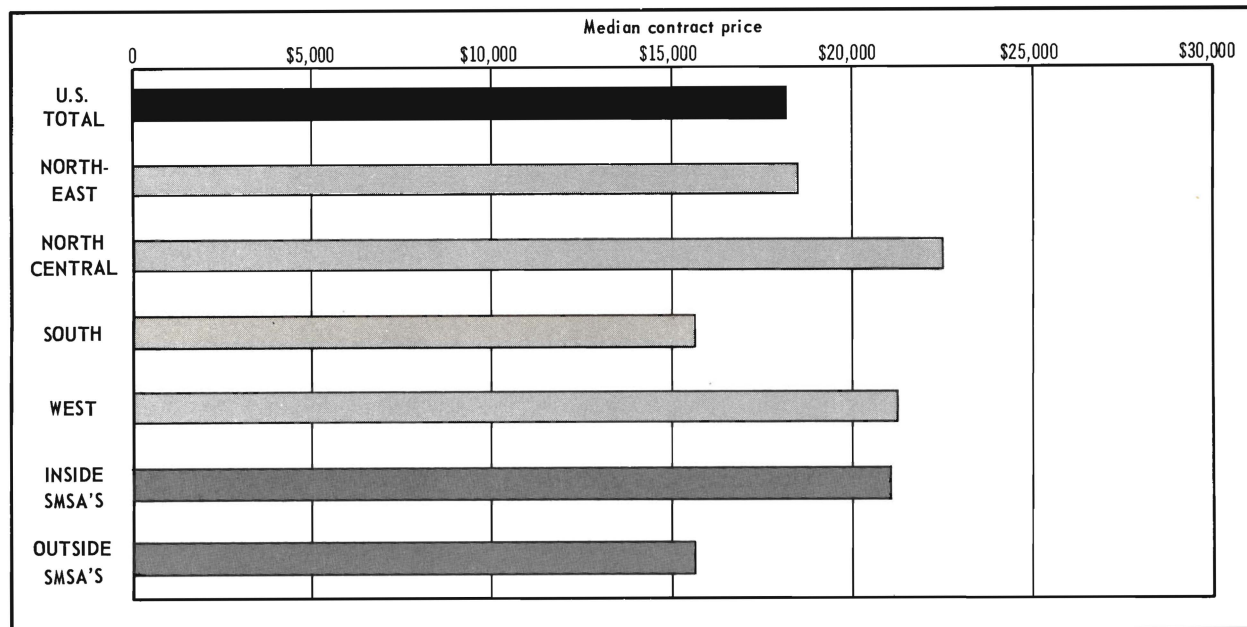
Bedrooms and Bathrooms (Chart 31)

Approximately 64 percent of the contractor-built homes had 3 bedrooms and 20 percent had 4 bedrooms or more. About half of these homes had 2 bathrooms or more.

Appliances and Central Air Conditioning Included in Contract Price (Chart 32)

Nearly 2 out of every 3 contractor-built homes included a stove in the contract price. In contrast, about 1 in every 3 homes included a dishwasher in the contract price, and only 1 out of every 14 included a refrigerator. Nearly one-third of these homes included central air conditioning in the contract price.

**Chart 25a.--Median Contract Price of Contractor-Built New One-Family Homes
Started for Owner Occupancy, by Region and Location: 1968**



**Chart 25b.--Average Contract Price of Contractor-Built New One-Family Homes
Started for Owner Occupancy, by Region and Location: 1968**

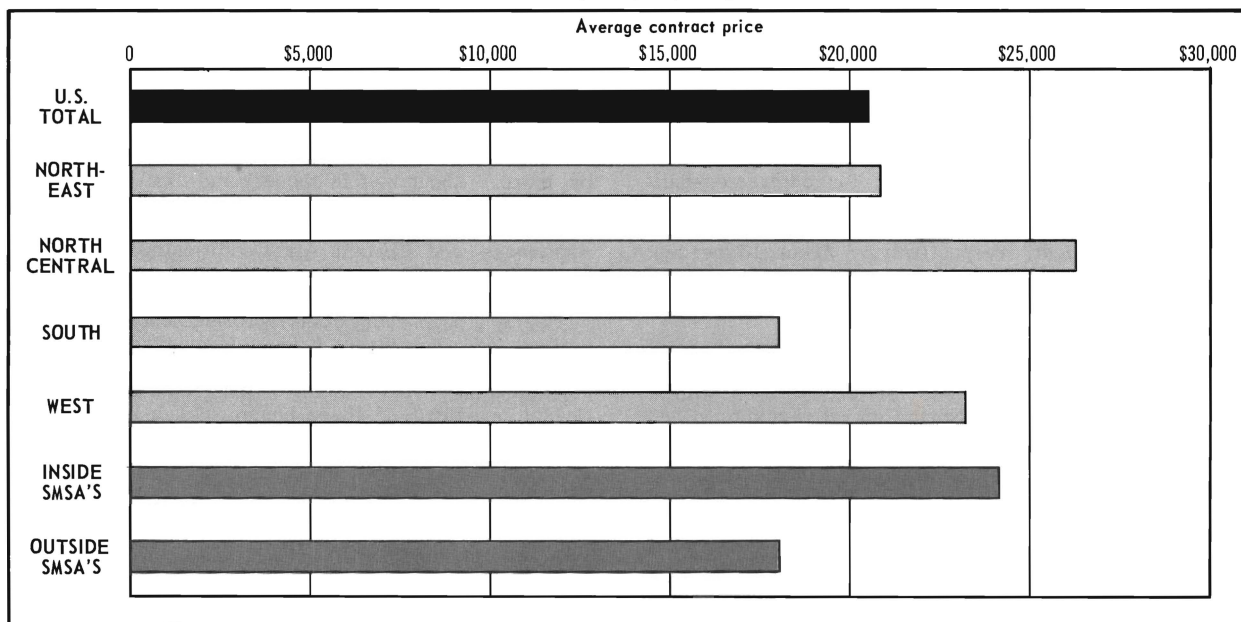


Chart 26.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Contract Price: 1968
(Percent distribution in parentheses)

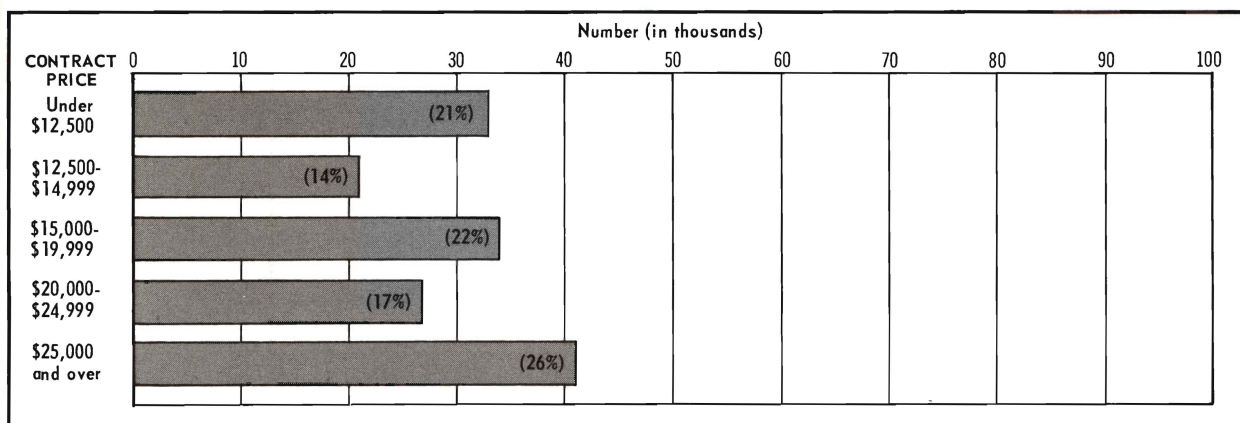
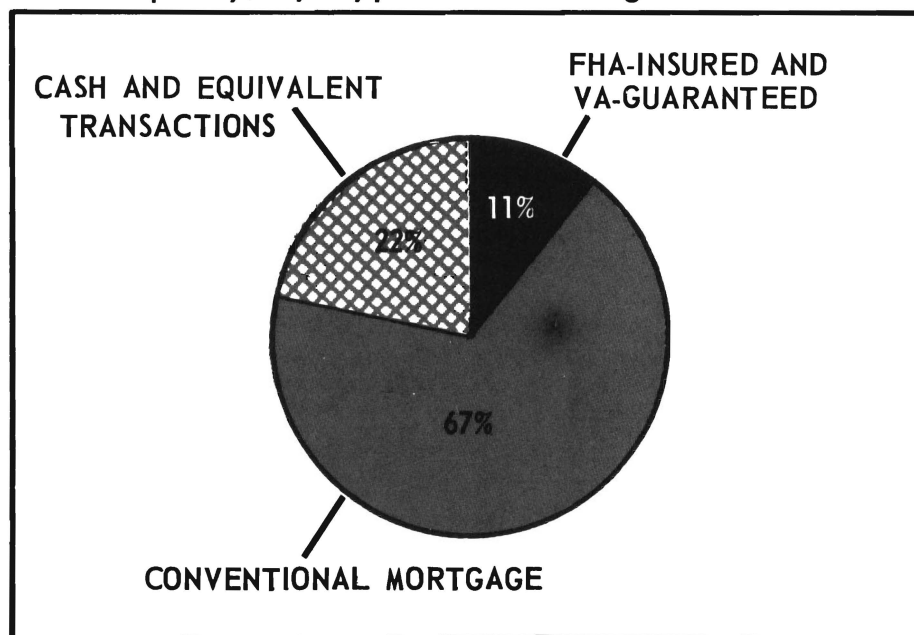


Chart 27.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Financing: 1968



Foundation (Chart 33)

Of the contractor-built homes, 45 percent had a full or partial basement, 24 percent were built on a slab foundation, and 31 percent were built with a crawl space. Basements were found in 87 percent of the homes in the Northeast and in 82 percent of those in the North Central region. Crawl spaces and slab foundations were popular in the South and West.

Automobile Parking Facility (Chart 34)

About three-fifths of the contractor-built homes were built with garages and 3 out of every 4 of these had garages for 2 or more cars. Sixty-eight percent of the homes in the North Central region had garages for 2 or more cars.

Heating Fuel (Chart 35)

Forty-six percent of the contractor-built homes used gas as the type of heating fuel and 35 percent used used electricity.

Chart 28.--Median Number of Square Feet of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region: 1968
(Based on exterior dimensions)

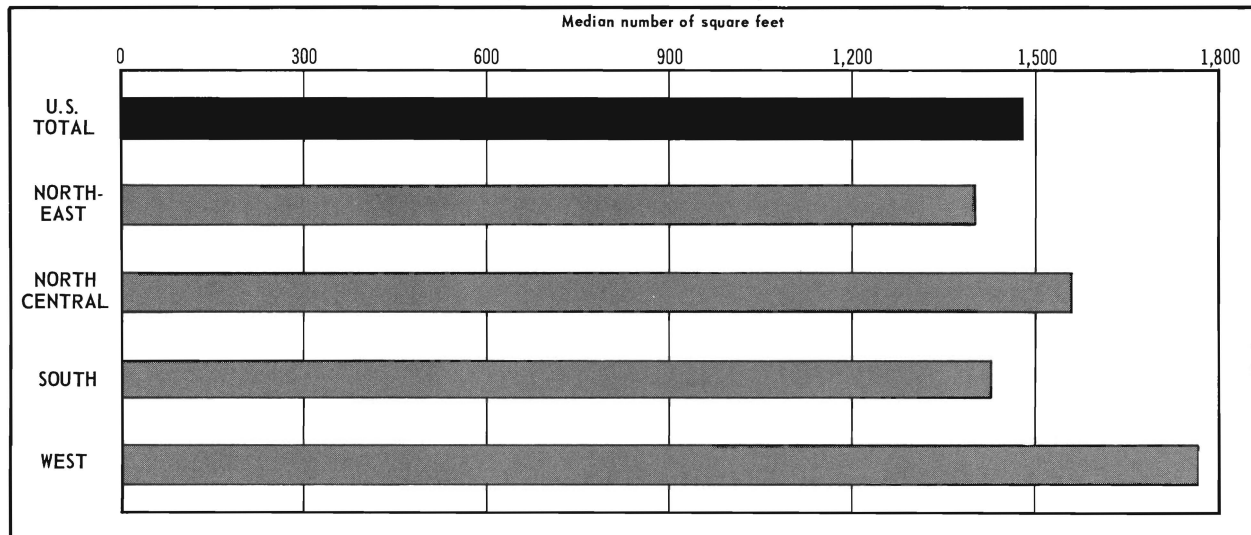


Chart 29.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Square Feet of Floor Area: 1968

(Based on exterior dimensions; percent distribution in parentheses)

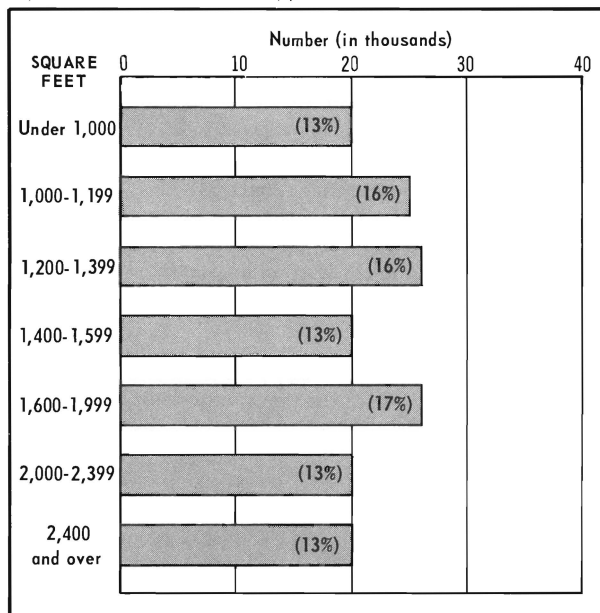


Chart 30.--Median Contract Price Per Square Foot of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy: 1968

(Based on exterior dimensions)

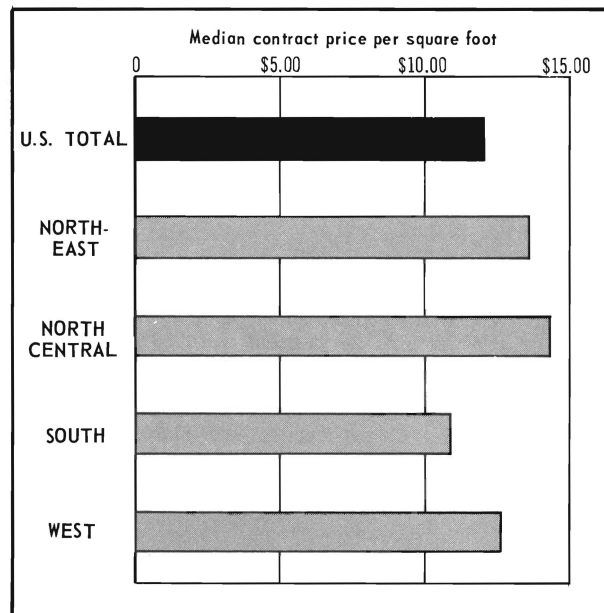


Chart 31.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Number of Bedrooms and Bathrooms: 1968

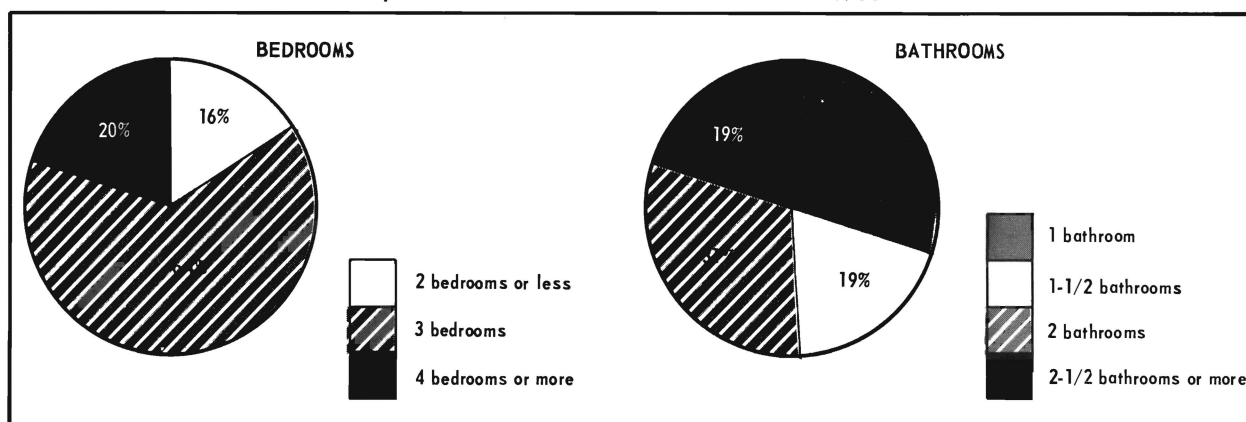


Chart 32.--Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, With Specified Appliances and Central Air Conditioning Included in Contract Price: 1968

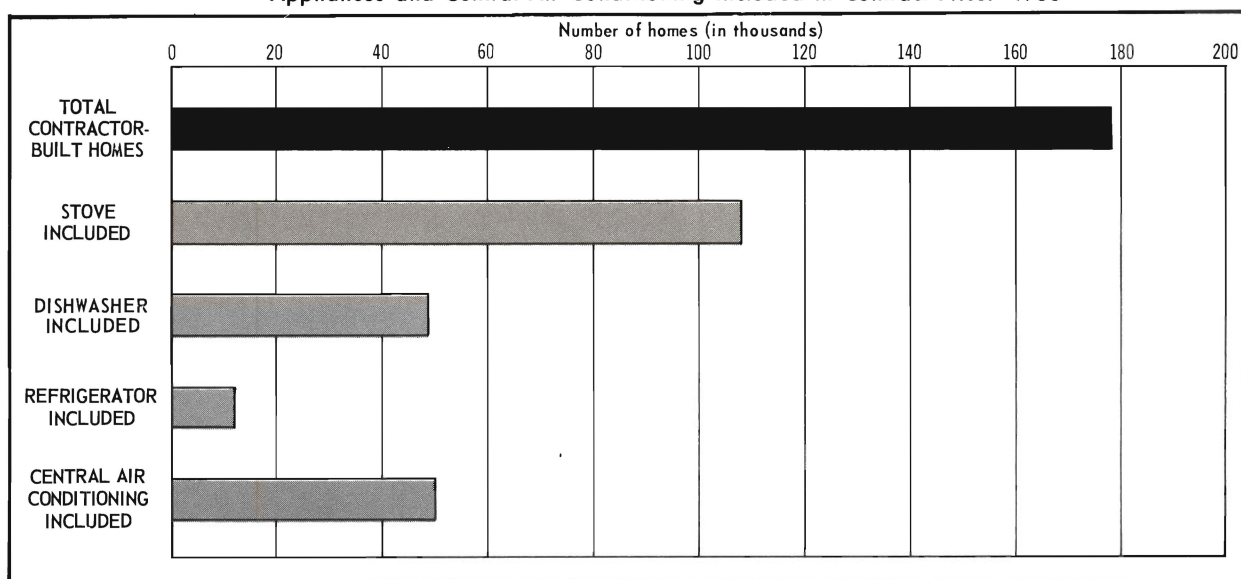


Chart 33.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Foundation, by Region: 1968

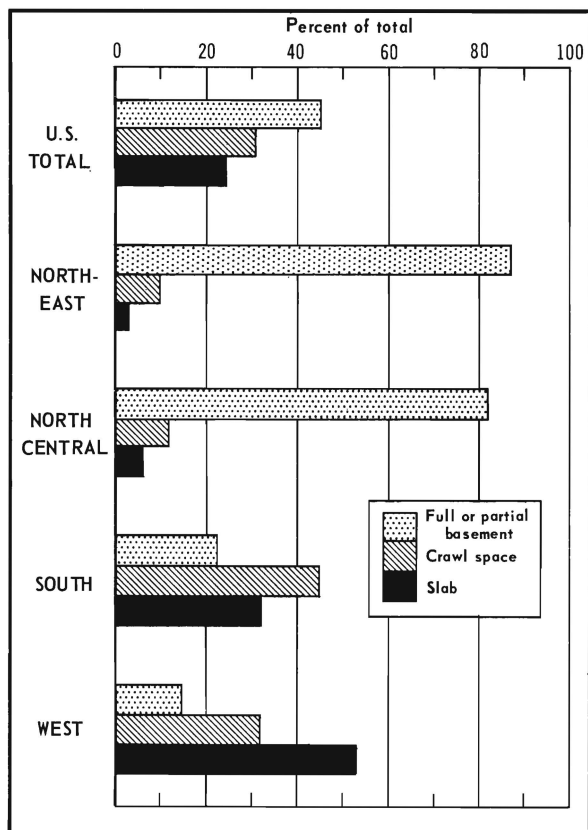


Chart 34.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Parking Facility, by Region: 1968

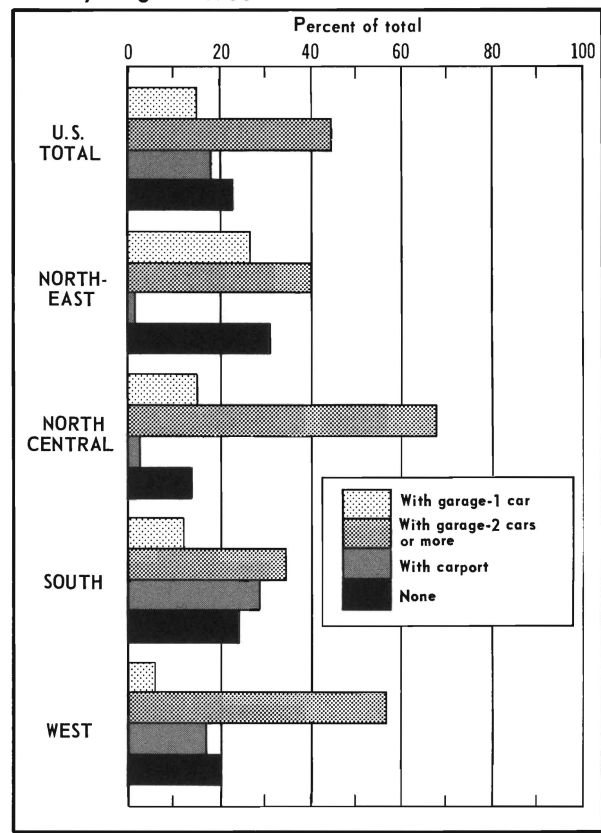


Table 32B.—Contractor-Built Homes Started, by Number of Bathrooms in Home, by Region: 1963 to 1968

Region and number of bathrooms in home	Number of homes (in thousands)						Percent distribution					
	1968	1967	1966	1965	1964	1963	1968	1967	1966	1965	1964	1963
All regions.....	178	168	174	180	184	191	(X)	(X)	(X)	(X)	(X)	(X)
Bathrooms reported.....	172	159	169	177	181	188	100	100	100	100	100	100
1 bathroom.....	54	47	55	54	58	71	31	30	32	31	32	38
1-1/2 bathrooms.....	33	29	32	32	36	36	19	18	19	18	20	19
2 bathrooms.....	53	51	52	60	56	58	31	32	30	34	31	31
2-1/2 bathrooms.....	16	16	15	15	15	11	9	10	9	9	8	6
3 bathrooms or more....	17	16	16	16	16	12	10	10	9	9	9	7
Bathrooms not reported...	6	8	5	3	3	3	(X)	(X)	(X)	(X)	(X)	(X)
Northeast.....	32	25	24	27	24	25	(X)	(X)	(X)	(X)	(X)	(X)
Bathrooms reported.....	30	22	23	27	23	25	100	100	100	100	100	100
1 bathroom.....	12	8	10	11	10	11	42	38	42	41	43	45
1-1/2 bathrooms.....	7	6	6	7	5	5	23	25	25	27	22	21
2 bathrooms.....	5	4	4	5	4	5	18	19	16	18	18	21
2-1/2 bathrooms or more	5	4	4	4	4	3	18	18	17	14	17	14
Bathrooms not reported...	2	3	1	(Z)	1	(Z)	(X)	(X)	(X)	(X)	(X)	(X)
North Central.....	36	36	37	30	36	39	(X)	(X)	(X)	(X)	(X)	(X)
Bathrooms reported.....	34	33	35	29	35	38	100	100	100	100	100	100
1 bathroom.....	9	9	9	8	9	12	26	29	27	29	27	31
1-1/2 bathrooms.....	9	7	9	8	12	12	26	22	26	29	33	32
2 bathrooms.....	9	9	8	6	7	8	26	27	22	22	20	20
2-1/2 bathrooms or more	8	7	9	6	7	6	22	22	25	20	20	16
Bathrooms not reported...	2	3	2	1	(Z)	1	(X)	(X)	(X)	(X)	(X)	(X)
South.....	90	88	89	100	99	98	(X)	(X)	(X)	(X)	(X)	(X)
Bathrooms reported.....	88	86	88	98	98	97	100	100	100	100	100	100
1 bathroom.....	29	27	31	31	31	38	33	31	35	31	31	39
1-1/2 bathrooms.....	14	13	14	13	17	16	15	15	15	14	17	17
2 bathrooms.....	32	32	30	38	35	33	36	37	34	39	36	35
2-1/2 bathrooms or more	14	14	13	16	15	9	16	16	14	16	15	9
Bathrooms not reported...	2	2	2	2	1	2	(X)	(X)	(X)	(X)	(X)	(X)
West.....	21	19	24	24	26	29	(X)	(X)	(X)	(X)	(X)	(X)
Bathrooms reported.....	20	18	24	24	25	28	100	100	100	100	100	100
1 bathroom.....	3	2	5	4	7	10	17	13	19	18	30	35
1-1/2 bathrooms.....	4	3	4	3	3	2	19	16	15	13	13	8
2 bathrooms.....	8	6	10	10	10	11	39	35	42	44	38	40
2-1/2 bathrooms or more	5	6	6	6	5	5	25	35	24	25	20	17
Bathrooms not reported...	1	1	(Z)	-	1	(Z)	(X)	(X)	(X)	(X)	(X)	(X)

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

Table 33A.—Contractor-Built Homes Started, by Number of Stories, by Contract Price: 1968

Number of stories	All contractor-built homes started	Homes with contract price reported	Homes with contract price of**					Median contract price (dollars)
			Under \$12,500	\$12,500 to \$14,999	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 and over	
	Number of homes (in thousands)							
All contractor-built homes started.....	178	156	33	21	34	27	41	18,200
Stories reported.....	172	155	33	21	34	27	40	18,200
1 story.....	130	119	32	18	28	19	21	16,500
2 stories or more ¹	30	26	1	3	4	5	15	27,300
Split level.....	12	10	(Z)	1	2	3	4	23,300
Stories not reported.....	6	(Z)	(Z)	-	(Z)	-	(Z)	17,300
	Percent distribution by number of stories							
Stories reported.....	100	100	100	100	100	100	100	(X)
1 story.....	76	77	97	85	83	71	53	(X)
2 stories or more ¹	17	17	2	12	11	17	36	(X)
Split level.....	7	6	1	3	5	12	10	(X)

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes the cost of land.

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

¹Includes 4,000 homes with 1-1/2 stories and 500 homes with more than 2 stories.

Table 33B.—Contractor-Built Homes Started, by Number of Stories, by Region: 1964 to 1968

(Data are not available for 1963)

Region and number of stories	Number of homes (in thousands)					Percent distribution				
	1968	1967	1966	1965	1964	1968	1967	1966	1965	1964
All regions.....	178	168	174	180	184	(X)	(X)	(X)	(X)	(X)
Stories reported.....	172	159	170	177	181	100	100	100	100	100
1 story.....	130	125	135	140	148	76	79	79	79	82
2 stories or more ¹	30	23	22	25	20	17	14	13	14	11
Split level.....	12	11	14	12	13	7	7	8	7	7
Stories not reported.....	6	9	4	3	3	(X)	(X)	(X)	(X)	(X)
Northeast.....	32	25	24	27	24	(X)	(X)	(X)	(X)	(X)
Stories reported.....	30	22	23	27	23	100	100	100	100	100
1 story.....	16	15	15	17	14	54	66	64	63	59
2 stories or more.....	12	5	5	7	6	39	25	21	26	28
Split level.....	2	2	4	3	3	7	9	16	11	13
Stories not reported.....	2	3	1	(Z)	1	(X)	(X)	(X)	(X)	(X)
North Central.....	36	36	37	30	36	(X)	(X)	(X)	(X)	(X)
Stories reported.....	34	33	35	29	35	100	100	100	100	100
1 story.....	22	21	22	19	25	66	65	62	67	71
2 stories or more.....	7	7	7	6	5	21	22	21	20	14
Split level.....	5	4	6	4	5	13	13	17	13	15
Stories not reported.....	2	3	2	1	(Z)	(X)	(X)	(X)	(X)	(X)
South.....	90	88	89	100	99	(X)	(X)	(X)	(X)	(X)
Stories reported.....	88	86	88	98	98	100	100	100	100	100
1 story.....	77	75	79	85	88	87	87	90	87	90
2 stories or more.....	8	8	7	10	6	9	9	8	10	6
Split level.....	4	3	2	4	3	4	4	2	4	3
Stories not reported.....	2	2	1	2	1	(X)	(X)	(X)	(X)	(X)
West.....	21	19	24	24	26	(X)	(X)	(X)	(X)	(X)
Stories reported.....	20	18	24	24	25	100	100	100	100	100
1 story.....	15	14	19	19	21	76	76	81	79	86
2 stories or more.....	3	2	3	3	2	16	13	11	12	10
Split level.....	2	2	2	2	1	8	10	8	9	4
Stories not reported.....	1	1	1	-	1	(X)	(X)	(X)	(X)	(X)

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures..

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

¹Includes homes with 1-1/2 stories (3,000 in 1964; 5,000 in 1965; 3,000 in 1966; 4,000 in 1967; and 4,000 in 1968); also, includes about 500 homes each year with more than 2 stories.

Table 34A.—Contractor-Built Homes Started, by Type of Foundation, by Contract Price: 1968

Type of foundation	All contractor-built homes started	Homes with contract price reported	Homes with contract price of—					Median contract price (dollars)
			Under \$12,500	\$12,500 to \$14,999	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 and over	
	Number of homes (in thousands)							
All contractor-built homes started.....	178	156	33	21	34	27	41	18,200
Type of foundation reported.....	171	154	33	21	33	26	40	18,200
Full or partial basement.....	76	67	4	8	18	15	22	20,800
Slab.....	42	38	10	5	7	4	11	17,300
Crawl space.....	53	49	19	8	8	7	7	14,500
Type of foundation not reported.....	7	1	(Z)	(Z)	(Z)	(Z)	(Z)	17,000
	Percent distribution by type of foundation							
Type of foundation reported.....	100	100	100	100	100	100	100	(X)
Full or partial basement.....	45	43	13	40	54	57	54	(X)
Slab.....	24	24	31	24	21	16	28	(X)
Crawl space.....	31	32	56	37	25	27	19	(X)

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes the cost of land.

(X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

Table 34B.—Contractor-Built Homes Started, by Type of Foundation, by Region: 1963 to 1968

Region and type of foundation	Number of homes (in thousands)						Percent distribution					
	1968	1967	1966	1965	1964	1963	1968	1967	1966	1965	1964	1963
All regions.....	178	168	174	180	184	191	(X)	(X)	(X)	(X)	(X)	(X)
Type of foundation reported.....	171	158	170	177	180	189	100	100	100	100	100	100
Full or partial												
basement.....	76	72	74	73	74	76	45	45	44	41	41	40
Slab.....	42	38	40	43	40	45	24	24	24	24	22	24
Crawl space.....	53	49	55	61	66	67	31	31	33	35	36	36
Type of foundation not reported.....	7	10	4	3	4	2	(X)	(X)	(X)	(X)	(X)	(X)
Northeast.....	32	25	24	27	24	25	(X)	(X)	(X)	(X)	(X)	(X)
Type of foundation reported.....	30	22	23	27	23	25	100	100	100	100	100	100
Full or partial												
basement.....	26	19	21	24	20	24	87	88	89	90	89	95
Slab.....	1	1	1	1	1	(Z)	3	5	4	4	5	2
Crawl space.....	3	2	1	2	2	1	10	7	6	6	7	3
Type of foundation not reported.....	2	3	1	(Z)	1	(Z)	(X)	(X)	(X)	(X)	(X)	(X)
North Central.....	36	36	37	30	36	39	(X)	(X)	(X)	(X)	(X)	(X)
Type of foundation reported.....	34	32	35	29	35	38	100	100	100	100	100	100
Full or partial												
basement.....	28	27	28	24	30	28	82	83	82	83	83	73
Slab.....	2	1	2	1	1	1	6	4	5	4	4	3
Crawl space.....	4	4	4	4	5	9	12	13	13	13	13	24
Type of foundation not reported.....	2	3	2	1	(Z)	1	(X)	(X)	(X)	(X)	(X)	(X)
South.....	90	88	89	100	99	98	(X)	(X)	(X)	(X)	(X)	(X)
Type of foundation reported.....	88	85	88	98	97	97	100	100	100	100	100	100
Full or partial												
basement.....	20	22	20	21	21	16	23	26	22	21	21	17
Slab.....	28	28	26	31	27	31	32	33	30	31	27	32
Crawl space.....	40	35	42	46	50	50	45	41	47	47	51	51
Type of foundation not reported.....	2	3	2	2	2	1	(X)	(X)	(X)	(X)	(X)	(X)
West.....	21	19	24	24	26	29	(X)	(X)	(X)	(X)	(X)	(X)
Type of foundation reported.....	20	18	24	24	25	28	100	100	100	100	100	100
Full or partial												
basement.....	3	4	5	4	4	8	15	19	21	19	15	29
Slab.....	10	7	11	10	11	12	53	38	46	41	46	43
Crawl space.....	6	8	8	10	10	8	32	43	33	41	39	28
Type of foundation not reported.....	1	1	(Z)	-	1	(Z)	(X)	(X)	(X)	(X)	(X)	(X)

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

CHAPTER 4

Contractor-Built New One-Family Homes Started for Owner Occupancy

Contractor-built Homes Started (Chart 24)

In 1968, 178,000 new one-family homes were started for owner occupancy on owner's land by a general contractor. The contracts for these contractor-built homes were valued at \$3.7 billion. Half of these homes were located in the South.

Contract Price (Excluding Land) (Charts 25a to 26)

The median contract price of the contractor-built homes, excluding the cost of land, was \$18,200, ranging from a median of \$22,500 in the North Central region to a median of \$15,700 in the South. The average contract price of all contractor-built homes, excluding the cost of land was \$20,600, ranging from an average of \$26,300 in the North Central region to an average of \$18,000 in the South. Both the median and average contract prices for homes inside SMSA's were 34 percent higher than those for homes outside SMSA's.

Financing (Chart 27)

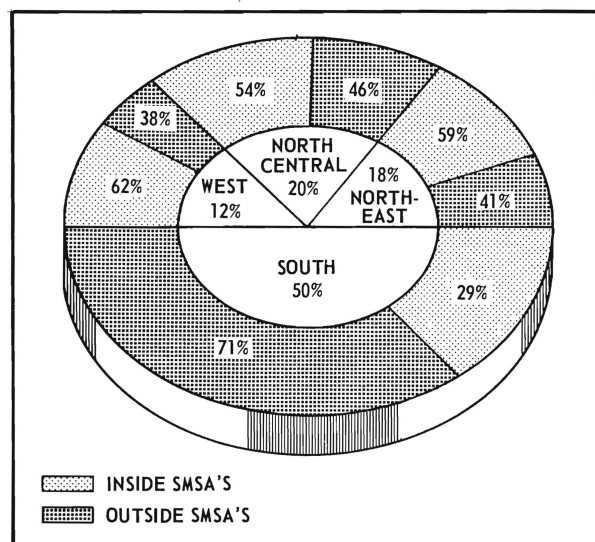
Sixty-seven percent of the homes were conventionally financed, 22 percent did not require a mortgage, and 11 percent were financed with FHA-insured or VA-guaranteed mortgages.

Square Foot Area (Charts 28 to 30)

Based on exterior dimensions, the median number of square feet of completely finished floor area of these contractor-built homes was 1,480 square feet. The average number of square feet for contractor-built homes was 1,605. Both median and average square foot areas were largest for houses in the West--1,765 and 1,775 square feet, respectively. About 13 percent of the homes had less than 1,000 square feet and 13 percent had 2,400 or more square feet.

The median contract price per square foot of completely finished floor area, excluding land, for the contractor-built homes, was \$11.95 in 1968 with a range from \$14.45 in the North Central region to \$10.85 in the South.

Chart 24.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968



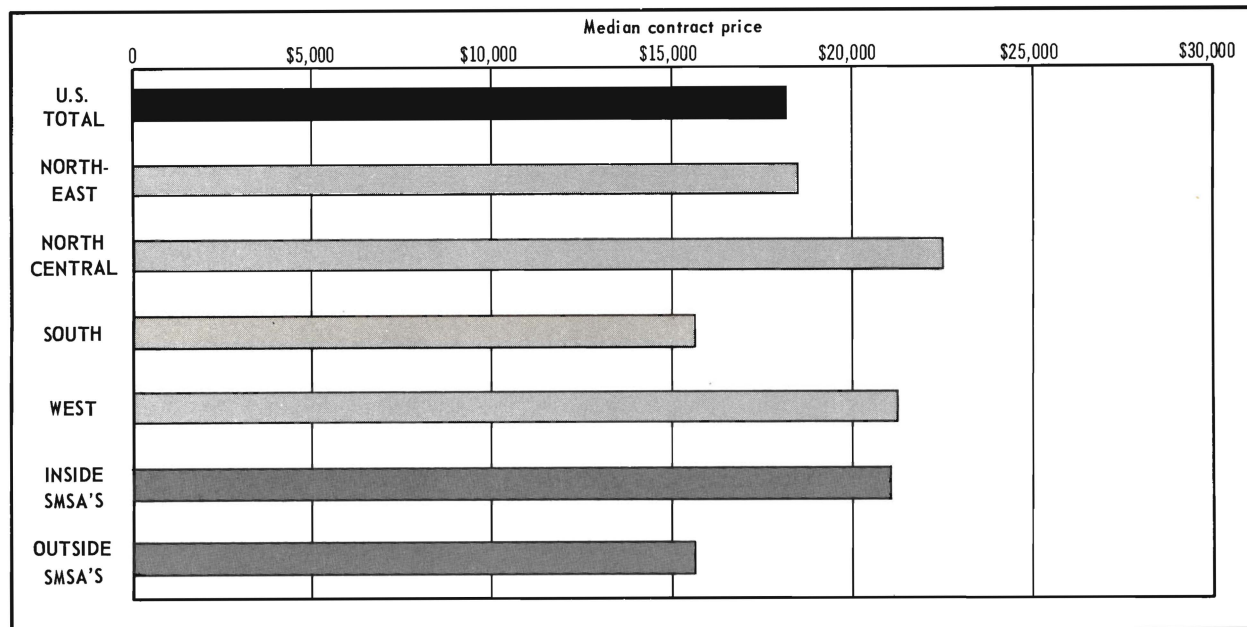
Bedrooms and Bathrooms (Chart 31)

Approximately 64 percent of the contractor-built homes had 3 bedrooms and 20 percent had 4 bedrooms or more. About half of these homes had 2 bathrooms or more.

Appliances and Central Air Conditioning Included in Contract Price (Chart 32)

Nearly 2 out of every 3 contractor-built homes included a stove in the contract price. In contrast, about 1 in every 3 homes included a dishwasher in the contract price, and only 1 out of every 14 included a refrigerator. Nearly one-third of these homes included central air conditioning in the contract price.

**Chart 25a.--Median Contract Price of Contractor-Built New One-Family Homes
Started for Owner Occupancy, by Region and Location: 1968**



**Chart 25b.--Average Contract Price of Contractor-Built New One-Family Homes
Started for Owner Occupancy, by Region and Location: 1968**

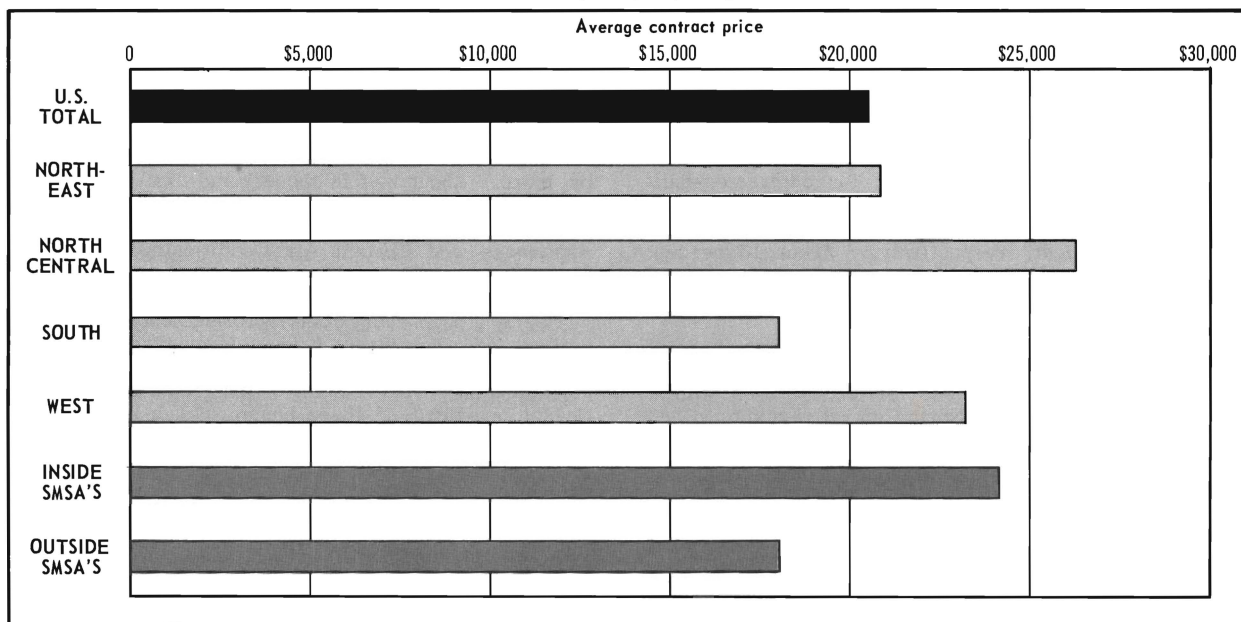


Chart 26.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Contract Price: 1968
(Percent distribution in parentheses)

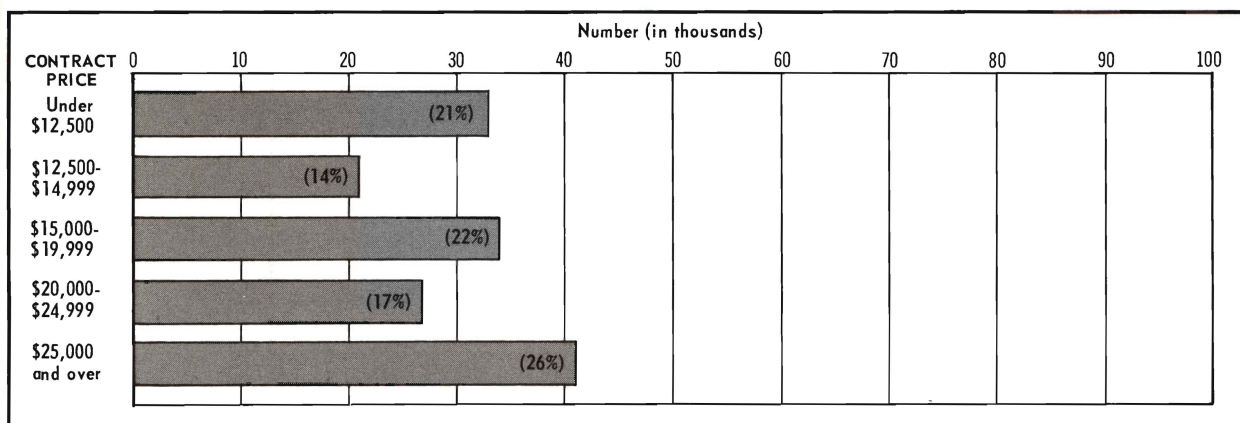
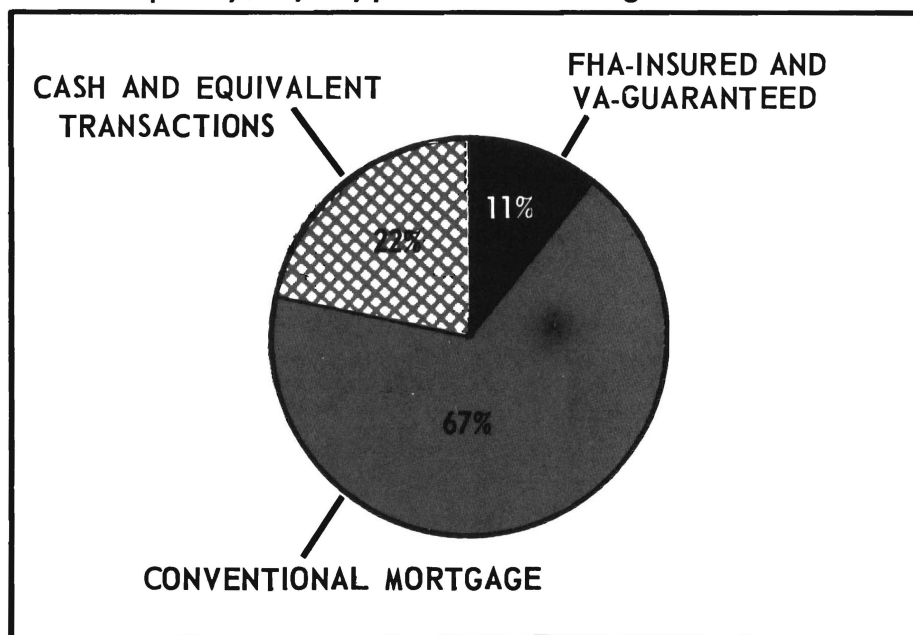


Chart 27.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Financing: 1968



Foundation (Chart 33)

Of the contractor-built homes, 45 percent had a full or partial basement, 24 percent were built on a slab foundation, and 31 percent were built with a crawl space. Basements were found in 87 percent of the homes in the Northeast and in 82 percent of those in the North Central region. Crawl spaces and slab foundations were popular in the South and West.

Automobile Parking Facility (Chart 34)

About three-fifths of the contractor-built homes were built with garages and 3 out of every 4 of these had garages for 2 or more cars. Sixty-eight percent of the homes in the North Central region had garages for 2 or more cars.

Heating Fuel (Chart 35)

Forty-six percent of the contractor-built homes used gas as the type of heating fuel and 35 percent used used electricity.

Chart 28.--Median Number of Square Feet of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region: 1968
(Based on exterior dimensions)

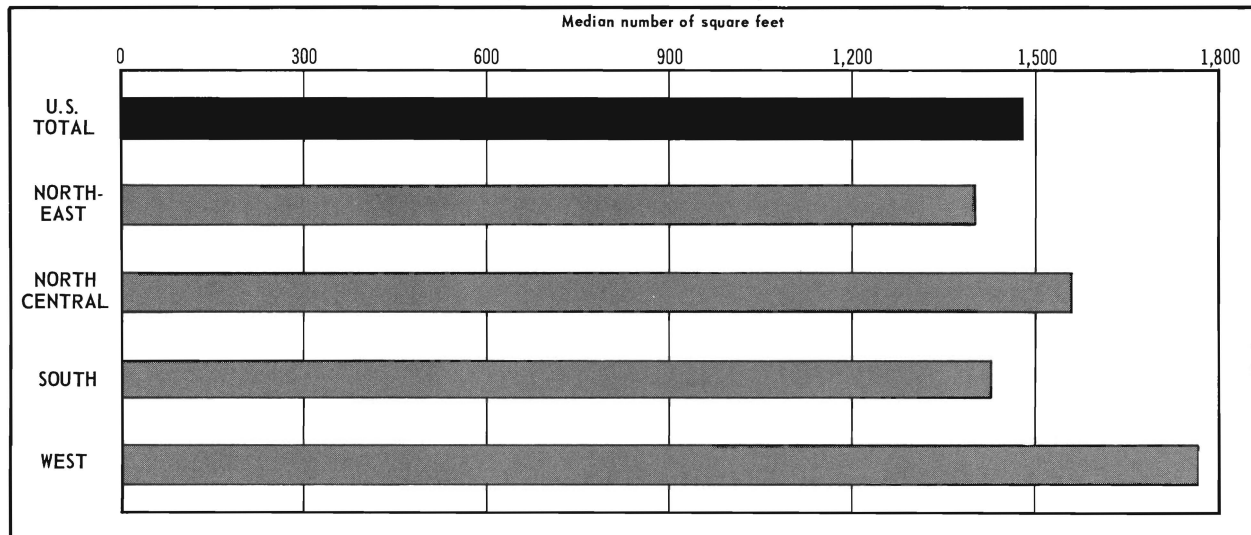


Chart 29.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Square Feet of Floor Area: 1968

(Based on exterior dimensions; percent distribution in parentheses)

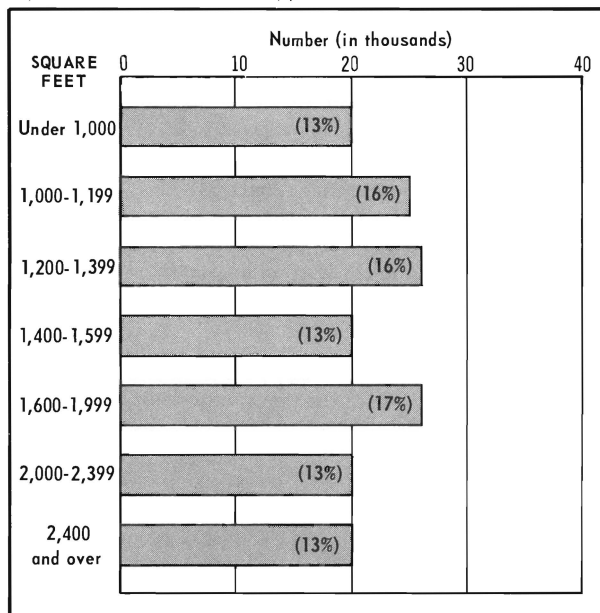


Chart 30.--Median Contract Price Per Square Foot of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy: 1968

(Based on exterior dimensions)

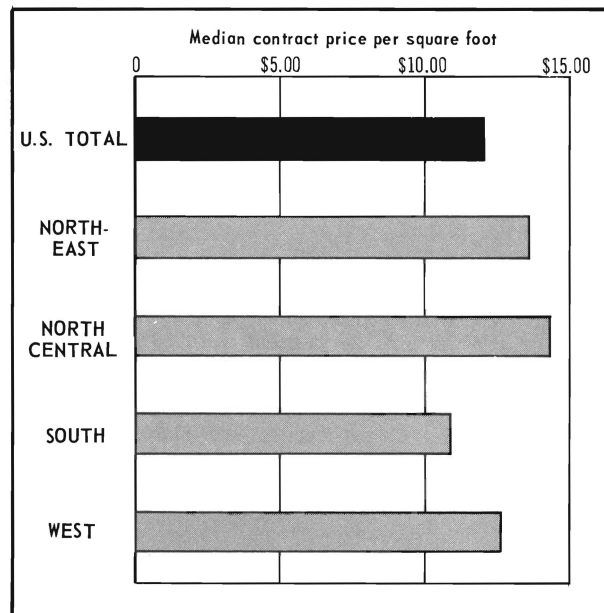


Chart 31.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Number of Bedrooms and Bathrooms: 1968

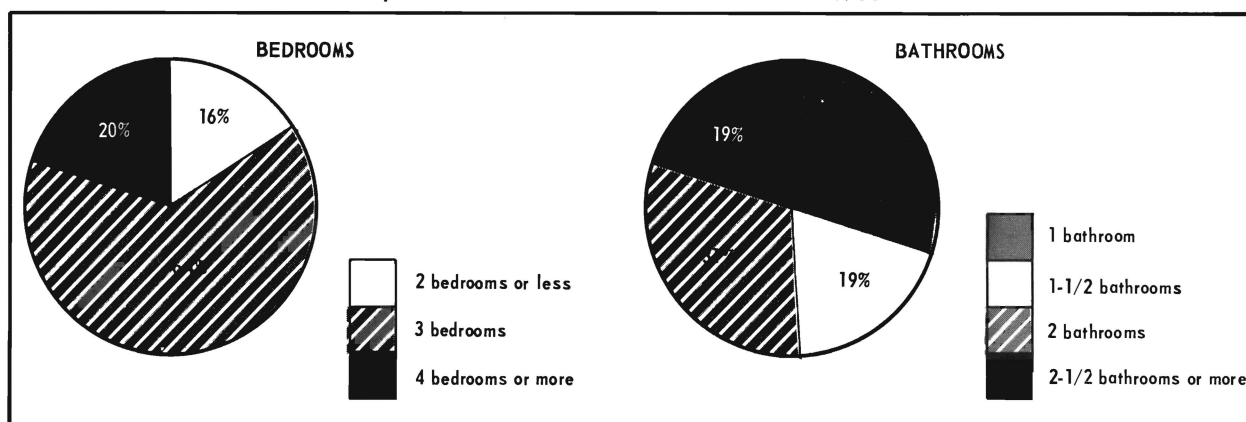


Chart 32.--Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, With Specified Appliances and Central Air Conditioning Included in Contract Price: 1968

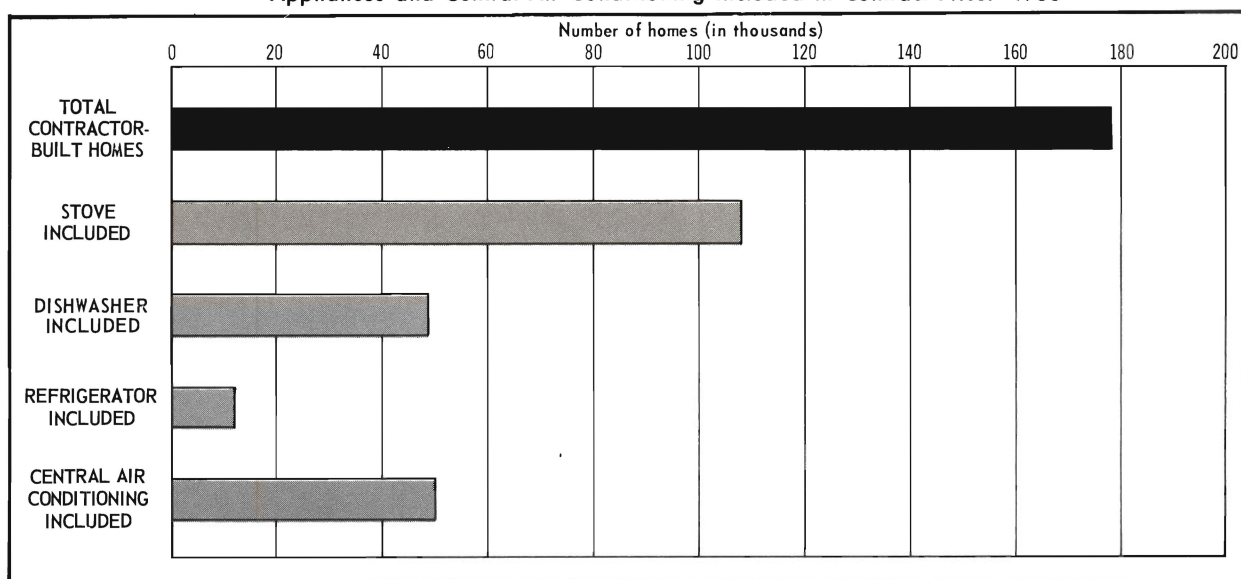


Chart 33.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Foundation, by Region: 1968

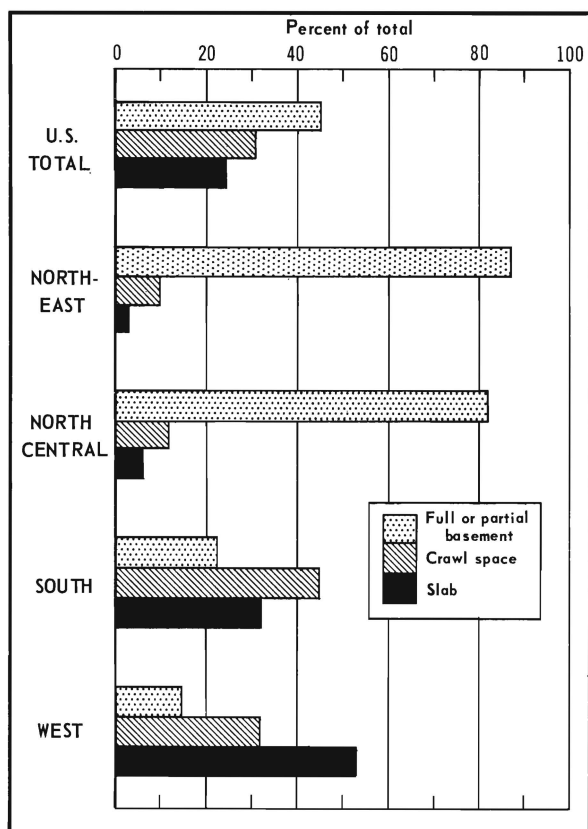


Chart 34.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Parking Facility, by Region: 1968

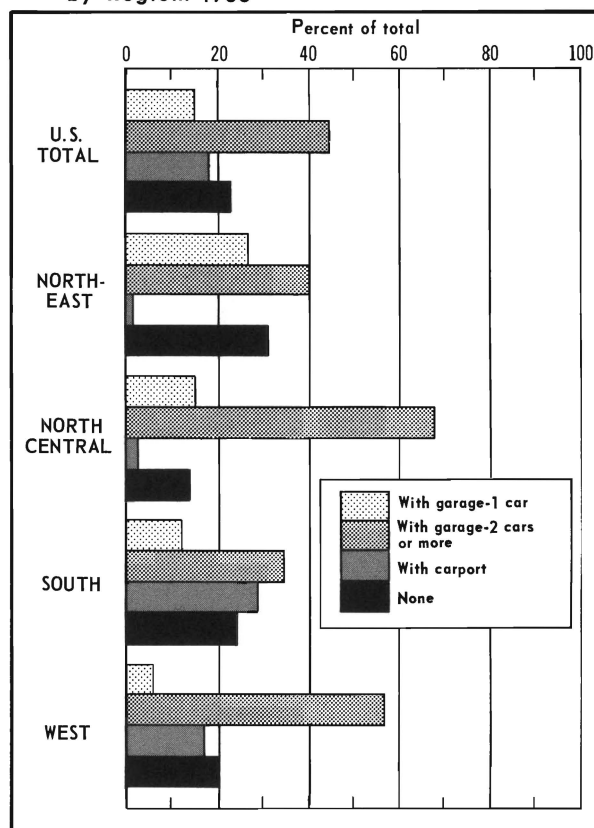


Table 35A.—Contractor-Built Homes Started, by Type of Parking Facility, by Contract Price: 1968

Type of parking facility	All contractor-built homes started	Homes with contract price reported	Homes with contract price of--					Median contract price (dollars)
			Under \$12,500	\$12,500 to \$14,999	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 and over	
All contractor-built homes started..... Type of parking facility reported.... Garage--one car..... Garage--two cars or more..... Carport..... None..... Type of parking facility not reported	Number of homes (in thousands)							
	178	156	33	21	34	27	41	18,200
	172	155	33	21	34	26	40	18,200
	26	23	3	4	8	5	3	17,300
	76	67	3	5	13	15	31	24,000
	31	28	9	7	5	3	4	14,200
	39	36	18	6	8	3	2	12,700
	6	1	(Z)	-	(Z)	(Z)	(Z)	24,100
	Percent distribution by type of parking facility							
	100	100	100	100	100	100	100	(X)
15	15	10	18	24	19	7	(X)	
44	43	8	22	38	59	78	(X)	
18	18	28	33	15	10	11	(X)	
23	24	53	28	24	12	4	(X)	

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes the cost of land.

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

Table 35B.—Contractor-Built Homes Started, by Type of Parking Facility, by Region: 1963 to 1968

Region and type of parking facility	Number of homes (in thousands)						Percent distribution					
	1968	1967	1966	1965	1964	1963	1968	1967	1966	1965	1964	1963
All regions.....	178	168	174	180	184	191	(X)	(X)	(X)	(X)	(X)	(X)
Type of parking facility reported.....	172	158	170	176	180	187	100	100	100	100	100	100
Garage--one car.....	26	94	101	102	99	102	{ 15 44	60	59	58	55	54
Garage--two cars or more	76											
Carport.....	31	35	37	41	43	42	18	22	22	23	24	23
None.....	39	29	32	34	38	43	23	18	19	19	21	23
Type of parking facility not reported.....	6	9	4	4	4	3	(X)	(X)	(X)	(X)	(X)	(X)
Northeast.....	32	25	24	27	24	25	(X)	(X)	(X)	(X)	(X)	(X)
Type of parking facility reported.....	30	22	23	26	23	24	100	100	100	100	100	100
Garage--one car.....	8	15	18	20	16	18	{ 27 40	67	77	76	72	73
Garage--two cars or more	12											
Carport.....	1	1	(Z)	1	1	2	2	3	1	2	6	8
None.....	9	7	5	6	5	5	31	30	22	22	22	19
Type of parking facility not reported.....	2	2	1	1	1	1	(X)	(X)	(X)	(X)	(X)	(X)
North Central.....	36	36	37	30	36	39	(X)	(X)	(X)	(X)	(X)	(X)
Type of parking facility reported.....	34	32	35	29	36	38	100	100	100	100	100	100
Garage--one car.....	5	27	30	24	29	29	{ 15 68	84	84	83	82	77
Garage--two cars or more	23											
Carport.....	1	2	1	1	2	3	3	7	4	3	4	9
None.....	5	3	4	4	5	6	14	9	13	14	13	15
Type of parking facility not reported.....	2	3	2	1	(Z)	1	(X)	(X)	(X)	(X)	(X)	(X)
South.....	90	88	89	100	99	98	(X)	(X)	(X)	(X)	(X)	(X)
Type of parking facility reported.....	89	85	88	98	97	97	100	100	100	100	100	100
Garage--one car.....	11	39	38	42	39	38	{ 13 34	46	43	43	41	39
Garage--two cars or more	30											
Carport.....	26	29	30	35	35	31	29	33	35	36	36	32
None.....	21	18	19	20	23	28	24	21	22	21	24	29
Type of parking facility not reported.....	1	3	2	2	2	1	(X)	(X)	(X)	(X)	(X)	(X)
West.....	21	19	24	24	26	29	(X)	(X)	(X)	(X)	(X)	(X)
Type of parking facility reported.....	20	18	24	24	25	28	100	100	100	100	100	100
Garage--one car.....	1	13	15	16	14	17	{ 6 57	73	65	67	56	60
Garage--two cars or more	11											
Carport.....	3	3	5	4	5	6	17	18	22	16	22	22
None.....	4	2	3	4	5	5	20	9	14	17	22	18
Type of parking facility not reported.....	1	1	(Z)	-	1	1	(X)	(X)	(X)	(X)	(X)	(X)

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.

Table 36A.—Contractor-Built Homes Started, by Type of Heating Fuel, by Contract Price: 1968

Type of heating fuel	All contractor-built homes started	Homes with contract price reported	Homes with contract price of--					Median contract price (dollars)
			Under \$12,500	\$12,500 to \$14,999	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 and over	
	Number of homes (in thousands)							
All contractor-built homes started.....	178	156	33	21	34	27	41	18,200
Type of heating fuel reported.....	169	152	33	21	33	27	39	18,100
Electricity.....	59	53	8	9	13	10	13	18,500
Gas.....	78	70	19	8	14	10	20	17,900
Oil.....	29	26	3	4	7	6	6	19,100
Other.....	3	3	3	(Z)	-	-	-	< 12,500
Type of heating fuel not reported....	9	3	(Z)	(Z)	1	(Z)	2	27,700
	Percent distribution by type of heating fuel							
Type of heating fuel reported.....	100	100	100	100	100	100	100	(X)
Electricity.....	35	35	25	42	38	39	34	(X)
Gas.....	46	46	56	38	42	37	52	(X)
Oil.....	17	17	10	19	21	24	15	(X)
Other.....	2	2	8	1	-	-	-	(X)

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes the cost of land.

- Represents zero. (X) Not applicable. (Z) Fewer than 500 homes or less than 0.5 percent.
< 12,500 indicates less than \$12,500.

Table 36B.—Contractor-Built Homes Started, by Type of Heating Fuel, by Region: 1967 and 1968

Type of heating fuel	All contractor-built homes started		Region							
			Northeast		North Central		South		West	
	1968	1967	1968	1967	1968	1967	1968	1967	1968	1967
Number of homes (in thousands)										
All contractor-built homes started.....	178	168	32	25	36	36	90	88	21	19
Type of heating fuel reported....	169	155	29	21	34	32	88	84	18	17
Electricity.....	59	49	9	6	6	5	37	32	7	6
Gas.....	78	79	9	9	21	24	38	38	10	9
Oil.....	29	23	11	6	6	3	11	12	1	2
Other.....	3	3	(Z)	(Z)	(Z)	(Z)	2	3	(Z)	(Z)
Type of heating fuel not reported	9	13	2	3	2	4	2	4	3	2
Percent distribution by type of heating fuel										
Type of heating fuel reported....	100	100	100	100	100	100	100	100	100	100
Electricity.....	35	31	32	27	18	16	42	38	38	34
Gas.....	46	51	30	41	63	74	43	45	55	54
Oil.....	17	15	36	30	18	9	12	14	6	11
Other.....	2	2	1	2	(Z)	(Z)	3	3	1	1

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

(Z) Fewer than 500 homes or less than 0.5 percent.

Table 37A.—Contractor-Built Homes Started, by Inclusion or Exclusion of Central Air Conditioning and Selected Appliances in Contract Price, by Contract Price: 1968

Inclusion or exclusion of central air conditioning and selected appliances in contract price	All contractor-built homes started	Homes with contract price reported	Homes with contract price of--				
			Under \$12,500	\$12,500 to \$14,999	\$15,000 to \$19,999	\$20,000 to \$24,999	\$25,000 and over
All contractor-built homes started..... Central air conditioning reported..... Includes central air conditioning..... Excludes central air conditioning..... Central air conditioning not reported.... Stove reported..... Includes stove..... Excludes stove..... Stove not reported..... Refrigerator reported..... Includes refrigerator..... Excludes refrigerator..... Refrigerator not reported..... Dishwasher reported..... Includes dishwasher..... Excludes dishwasher..... Dishwasher not reported..... Percent distribution by inclusion or exclusion of central air conditioning and selected appliances in contract price Central air conditioning reported..... Includes central air conditioning..... Excludes central air conditioning..... Stove reported..... Includes stove..... Excludes stove..... Refrigerator reported..... Includes refrigerator..... Excludes refrigerator..... Dishwasher reported..... Includes dishwasher..... Excludes dishwasher.....	Number of homes (in thousands)						
	178	156	33	21	34	27	41
	168	153	33	21	33	26	40
	50	44	5	4	10	7	19
	118	109	28	17	23	20	21
	10	2	(Z)	(Z)	1	(Z)	1
	168	154	33	21	34	26	40
	108	98	12	14	22	19	31
	60	56	21	7	12	8	9
	10	2	(Z)	(Z)	(Z)	(Z)	1
	168	154	33	21	34	26	40
	12	11	1	2	2	1	5
	156	143	32	19	32	25	34
	10	2	(Z)	(Z)	(Z)	(Z)	1
	169	154	33	21	33	27	40
	49	43	1	2	6	8	26
	120	111	32	19	28	19	14
	9	1	(Z)	(Z)	(Z)	-	(Z)
	Percent distribution by inclusion or exclusion of central air conditioning and selected appliances in contract price						
	100	100	100	100	100	100	100
	30	29	14	18	31	26	47
	70	71	86	82	69	74	53
	100	100	100	100	100	100	100
	64	64	36	68	64	71	79
	36	36	64	32	36	29	21
	100	100	100	100	100	100	100
	7	7	4	7	6	4	14
	93	93	96	93	94	96	86
	100	100	100	100	100	100	100
	29	28	3	9	17	29	66
71	72	97	91	83	71	34	

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes the cost of land.

- Represents zero. (Z) Fewer than 500 homes or less than 0.5 percent.

Table 37B.—Contractor-Built Homes Started, by Inclusion of Central Air Conditioning in Contract Price, by Region: 1963 to 1968

Region	1968	1967	1966	1965	1964	1963
Number of homes (in thousands) ¹						
All contractor-built homes started.....	168	156	168	176	179	190
Northeast.....	29	22	23	27	23	25
North Central.....	33	31	34	29	35	39
South.....	87	84	88	97	97	98
West.....	19	18	23	24	25	29
Number of homes with central air conditioning included in contract price (in thousands)						
All contractor-built homes started.....	50	47	46	44	40	35
Northeast.....	1	1	1	1	(2)	1
North Central.....	8	7	6	4	3	4
South.....	36	32	33	33	30	24
West ²	5	7	7	6	6	6
Percent of homes with central air conditioning included in contract price						
All contractor-built homes started.....	30	30	28	25	22	18
Northeast.....	5	5	4	3	2	5
North Central.....	23	23	17	15	9	11
South.....	41	38	37	34	31	24
West ²	27	37	30	24	26	20

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

¹Excludes those homes for which information was not provided on whether or not central air conditioning was included in the contract price.

²Includes evaporative coolers.

CHAPTER 4

Contractor-Built New One-Family Homes Started for Owner Occupancy

Contractor-built Homes Started (Chart 24)

In 1968, 178,000 new one-family homes were started for owner occupancy on owner's land by a general contractor. The contracts for these contractor-built homes were valued at \$3.7 billion. Half of these homes were located in the South.

Contract Price (Excluding Land) (Charts 25a to 26)

The median contract price of the contractor-built homes, excluding the cost of land, was \$18,200, ranging from a median of \$22,500 in the North Central region to a median of \$15,700 in the South. The average contract price of all contractor-built homes, excluding the cost of land was \$20,600, ranging from an average of \$26,300 in the North Central region to an average of \$18,000 in the South. Both the median and average contract prices for homes inside SMSA's were 34 percent higher than those for homes outside SMSA's.

Financing (Chart 27)

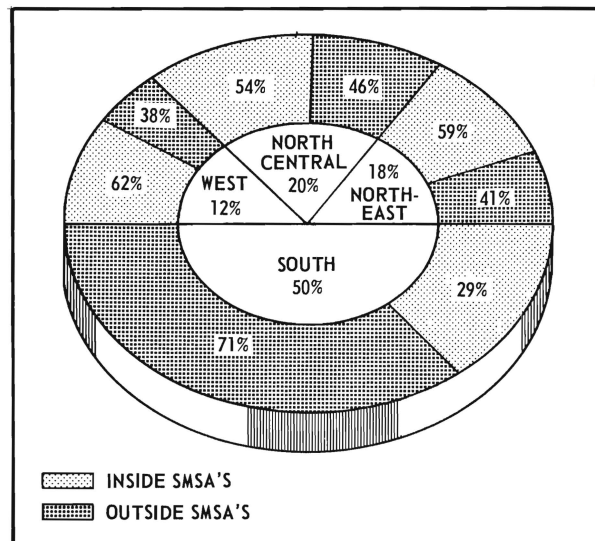
Sixty-seven percent of the homes were conventionally financed, 22 percent did not require a mortgage, and 11 percent were financed with FHA-insured or VA-guaranteed mortgages.

Square Foot Area (Charts 28 to 30)

Based on exterior dimensions, the median number of square feet of completely finished floor area of these contractor-built homes was 1,480 square feet. The average number of square feet for contractor-built homes was 1,605. Both median and average square foot areas were largest for houses in the West--1,765 and 1,775 square feet, respectively. About 13 percent of the homes had less than 1,000 square feet and 13 percent had 2,400 or more square feet.

The median contract price per square foot of completely finished floor area, excluding land, for the contractor-built homes, was \$11.95 in 1968 with a range from \$14.45 in the North Central region to \$10.85 in the South.

Chart 24.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968



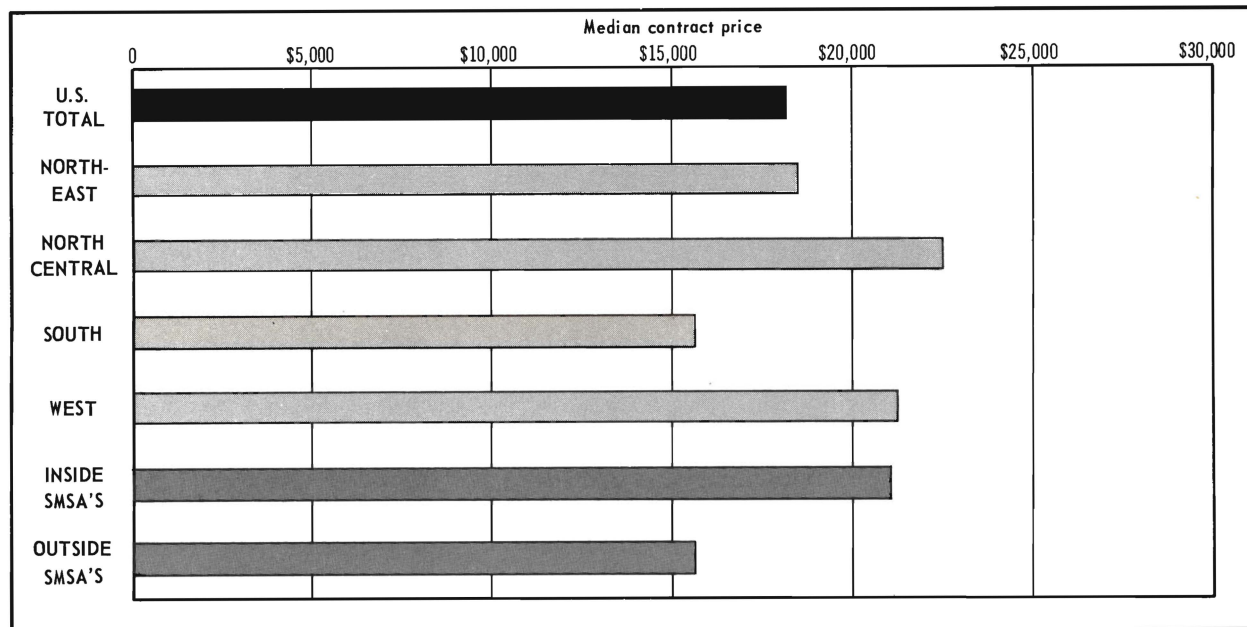
Bedrooms and Bathrooms (Chart 31)

Approximately 64 percent of the contractor-built homes had 3 bedrooms and 20 percent had 4 bedrooms or more. About half of these homes had 2 bathrooms or more.

Appliances and Central Air Conditioning Included in Contract Price (Chart 32)

Nearly 2 out of every 3 contractor-built homes included a stove in the contract price. In contrast, about 1 in every 3 homes included a dishwasher in the contract price, and only 1 out of every 14 included a refrigerator. Nearly one-third of these homes included central air conditioning in the contract price.

**Chart 25a.--Median Contract Price of Contractor-Built New One-Family Homes
Started for Owner Occupancy, by Region and Location: 1968**



**Chart 25b.--Average Contract Price of Contractor-Built New One-Family Homes
Started for Owner Occupancy, by Region and Location: 1968**

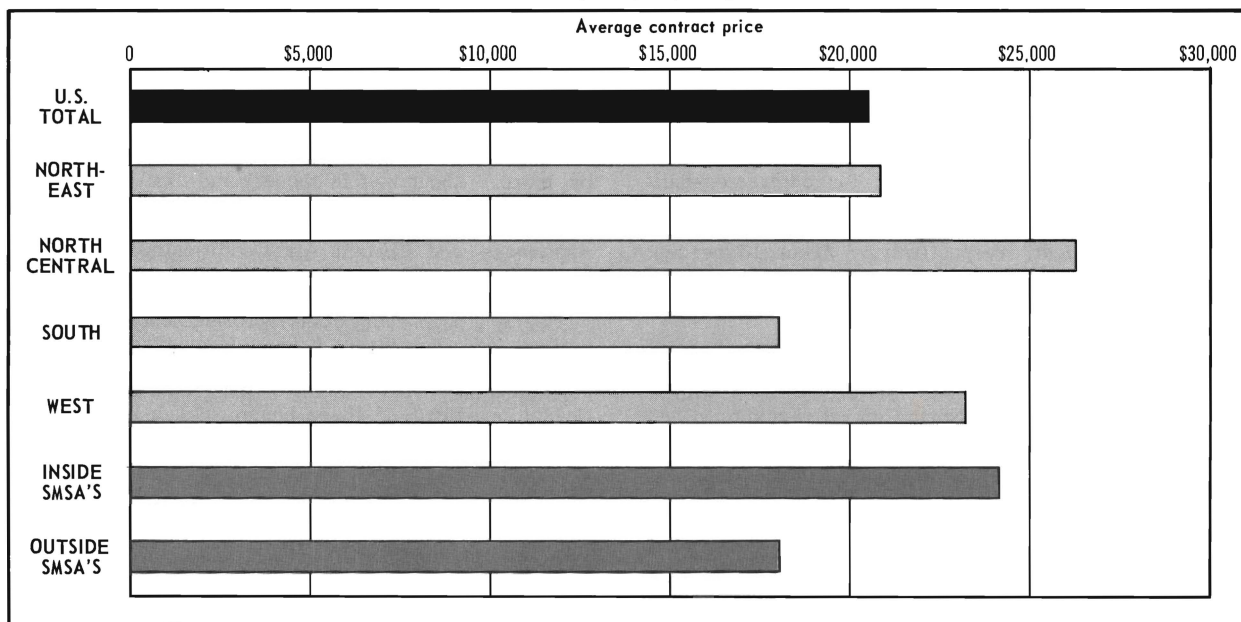


Chart 26.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Contract Price: 1968
(Percent distribution in parentheses)

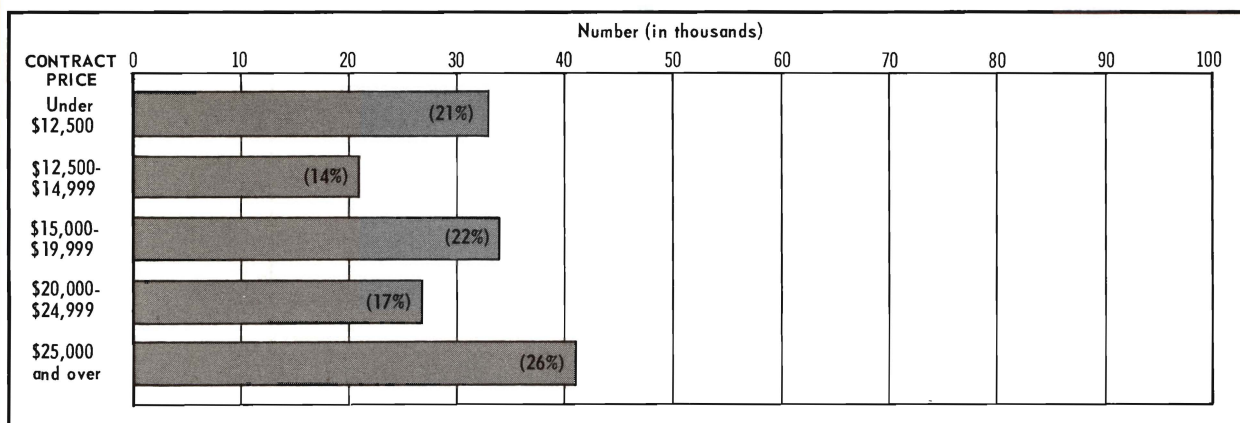
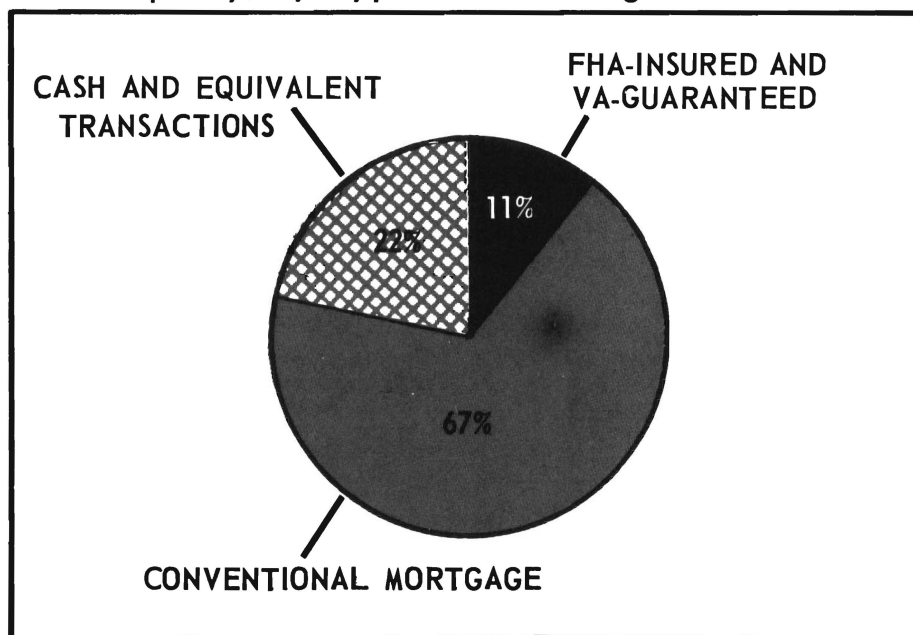


Chart 27.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Financing: 1968



Foundation (Chart 33)

Of the contractor-built homes, 45 percent had a full or partial basement, 24 percent were built on a slab foundation, and 31 percent were built with a crawl space. Basements were found in 87 percent of the homes in the Northeast and in 82 percent of those in the North Central region. Crawl spaces and slab foundations were popular in the South and West.

Automobile Parking Facility (Chart 34)

About three-fifths of the contractor-built homes were built with garages and 3 out of every 4 of these had garages for 2 or more cars. Sixty-eight percent of the homes in the North Central region had garages for 2 or more cars.

Heating Fuel (Chart 35)

Forty-six percent of the contractor-built homes used gas as the type of heating fuel and 35 percent used used electricity.

Chart 28.--Median Number of Square Feet of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region: 1968
(Based on exterior dimensions)

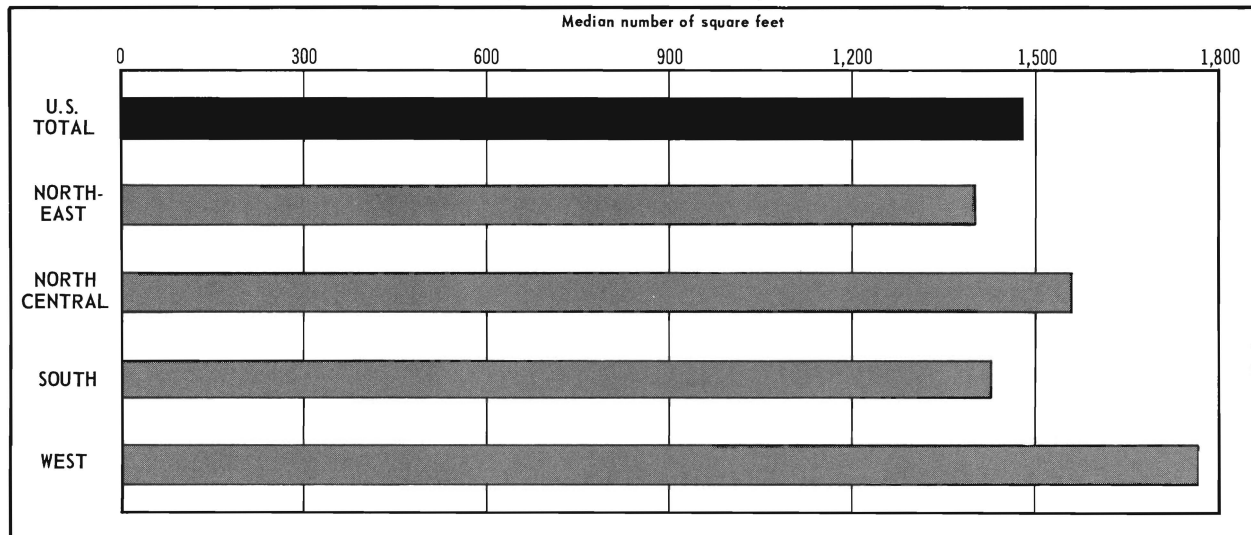


Chart 29.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Square Feet of Floor Area: 1968

(Based on exterior dimensions; percent distribution in parentheses)

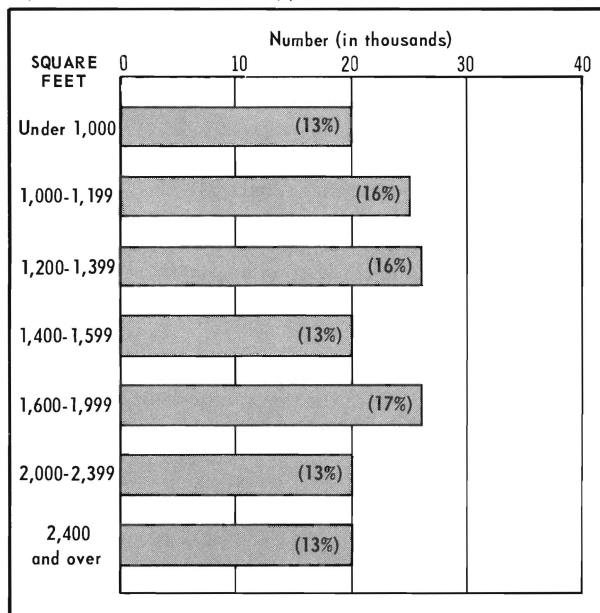


Chart 30.--Median Contract Price Per Square Foot of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy: 1968

(Based on exterior dimensions)

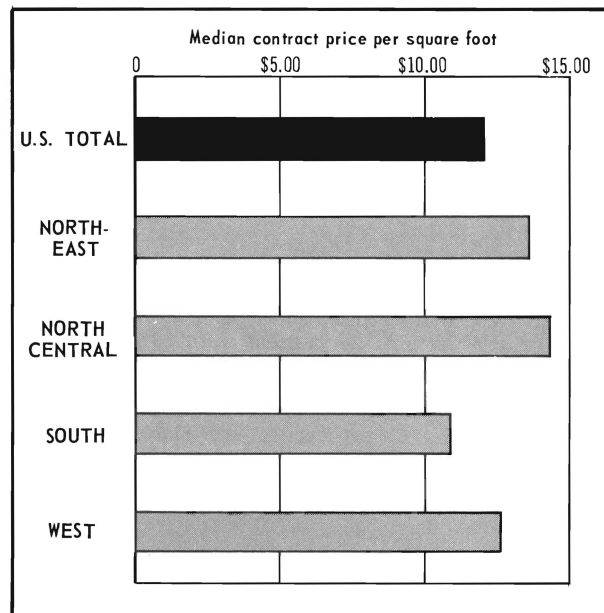


Chart 31.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Number of Bedrooms and Bathrooms: 1968

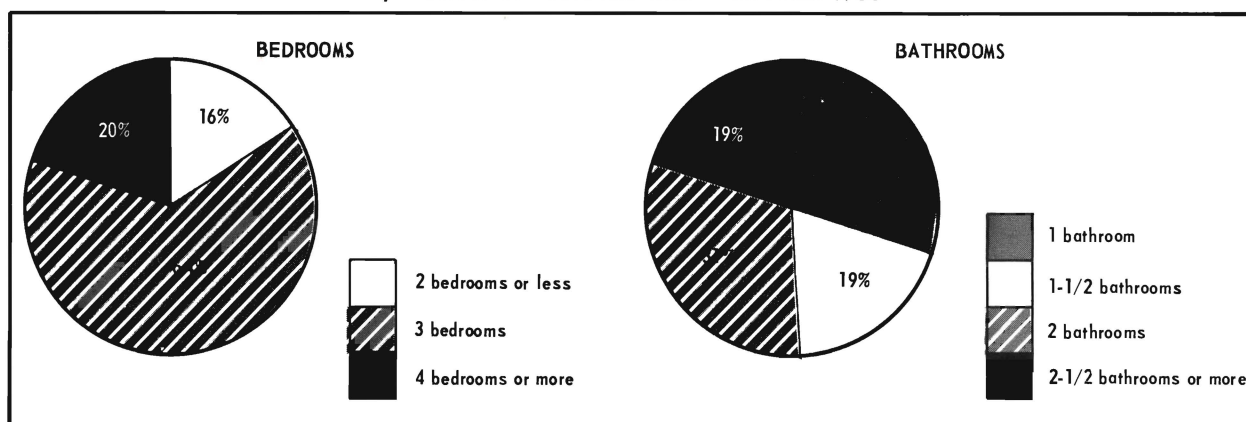


Chart 32.--Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, With Specified Appliances and Central Air Conditioning Included in Contract Price: 1968

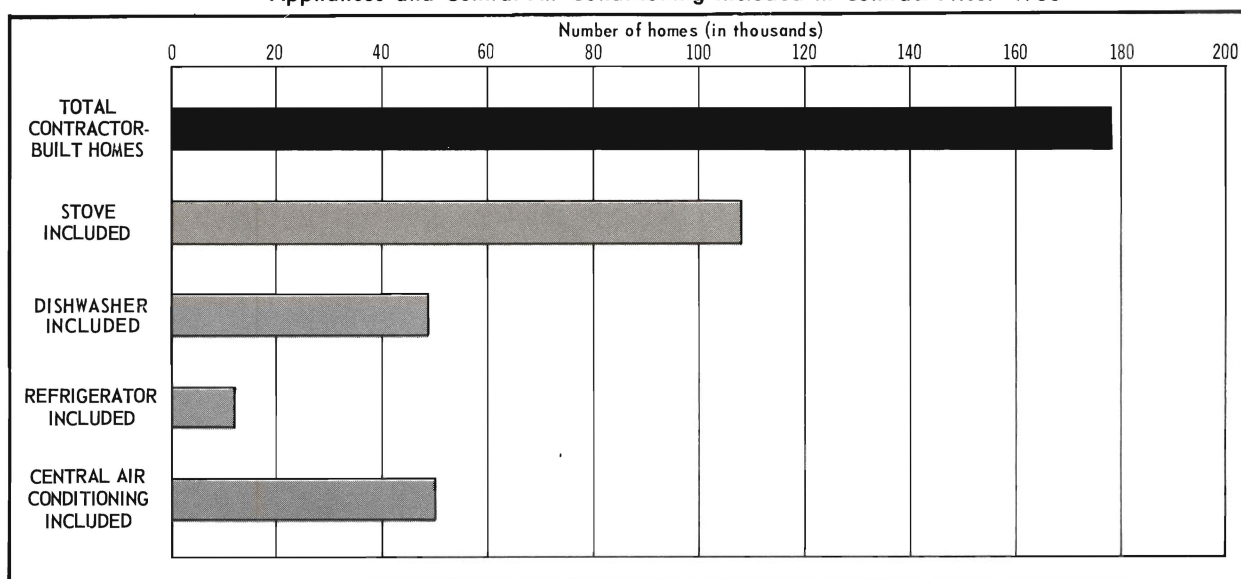


Chart 33.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Foundation, by Region: 1968

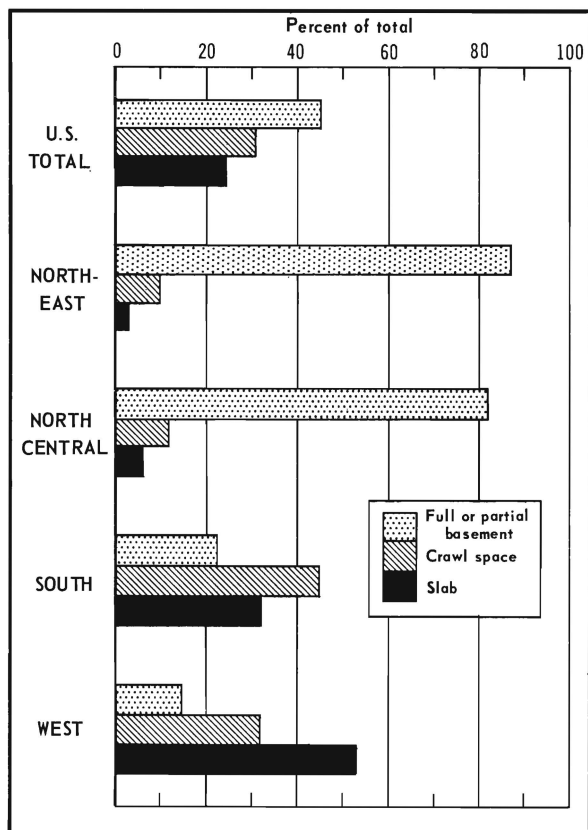


Chart 34.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Parking Facility, by Region: 1968

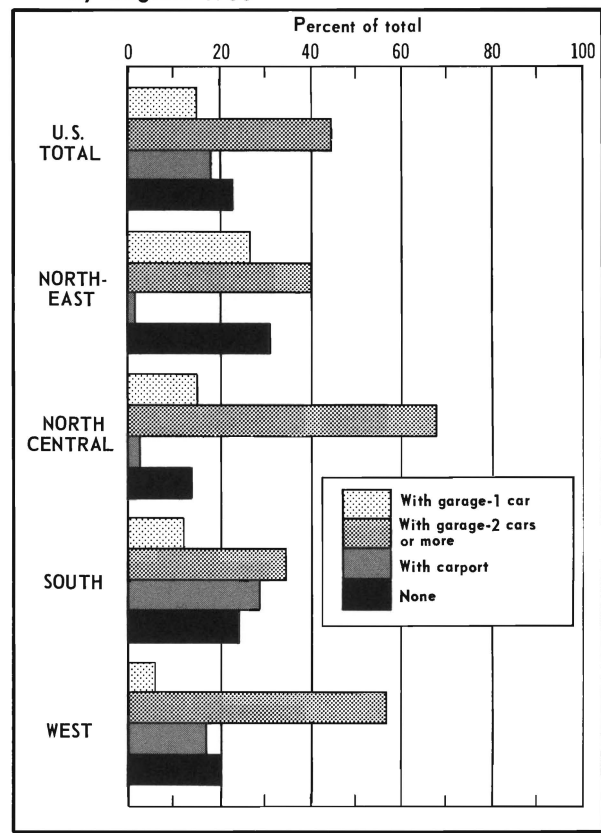


Table 37C.—Contractor-Built Homes Started, by Inclusion of Stove in Contract Price, by Region: 1963 to 1968

Region	1968	1967	1966	1965	1964	1963
Number of homes (in thousands) ¹						
All contractor-built homes started.....	168	156	167	176	179	191
Northeast.....	29	22	23	27	23	25
North Central.....	33	32	34	29	35	39
South.....	87	84	87	97	97	98
West.....	19	18	24	24	25	29
Number of homes with stove included in contract price (in thousands)						
All contractor-built homes started.....	108	103	107	115	114	108
Northeast.....	16	12	15	16	15	14
North Central.....	18	19	21	17	24	23
South.....	60	57	55	66	59	54
West.....	14	14	16	16	16	17
Percent of homes with stove included in contract price						
All contractor-built homes started.....	64	66	64	65	64	57
Northeast.....	54	55	65	58	68	57
North Central.....	55	61	60	59	68	59
South.....	69	68	64	68	61	55
West.....	73	77	70	69	64	60

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

¹Excludes those homes for which information was not provided on whether or not a stove was included in the contract price.

Table 37D.—Contractor-Built Homes Started, by Inclusion of Refrigerator in Contract Price, by Region: 1963 to 1968

Region	1968	1967	1966	1965	1964	1963
Number of homes (in thousands) ¹						
All contractor-built homes started.....	168	156	168	176	179	191
Northeast.....	29	22	23	27	23	25
North Central.....	33	32	34	28	35	39
South.....	87	84	87	97	97	98
West.....	19	18	24	23	25	29
Number of homes with refrigerator included in contract price (in thousands)						
All contractor-built homes started.....	12	11	12	9	11	12
Northeast.....	3	2	2	2	2	3
North Central.....	2	3	4	2	1	3
South.....	5	5	4	4	5	4
West.....	2	2	2	1	2	2
Percent of homes with refrigerator included in contract price						
All contractor-built homes started.....	7	7	7	5	6	6
Northeast.....	12	8	8	6	9	11
North Central.....	7	10	11	7	4	7
South.....	6	6	5	4	6	4
West.....	9	9	10	4	8	7

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

¹Excludes those homes for which information was not provided on whether or not a refrigerator was included in the contract price.

Table 37E.—Contractor-Built Homes Started, by Inclusion of Dishwasher in Contract Price, by Region: 1963 to 1968

Region	1968	1967	1966	1965	1964	1963
Number of homes (in thousands) ¹						
All contractor-built homes started.....	169	156	168	176	179	191
Northeast.....	29	22	23	27	23	25
North Central.....	33	31	34	29	35	39
South.....	88	84	87	97	96	98
West.....	19	18	24	24	25	29
Number of homes with dishwasher included in contract price (in thousands)						
All contractor-built homes started.....	49	43	42	44	40	37
Northeast.....	6	4	4	4	4	4
North Central.....	10	9	9	7	9	7
South.....	24	20	19	24	19	18
West.....	9	9	10	10	8	8
Percent of homes with dishwasher included in contract price						
All contractor-built homes started.....	29	27	25	25	23	20
Northeast.....	20	19	17	15	19	18
North Central.....	30	30	27	23	26	17
South.....	27	24	21	25	19	18
West.....	48	51	42	43	34	29

Note: Components may not add to totals due to rounding. Percents were computed from unrounded figures..

¹Excludes those homes for which information was not provided on whether or not a dishwasher was included in the contract price.

APPENDIX A

Description of Survey

The data relating to this survey are based on monthly sample surveys conducted by the Bureau of the Census under contract with the U.S. Department of Housing and Urban Development. The information is obtained through monthly interviews with the builders or owners of a national probability sample of one-family homes for which building permits have been issued, or in nonpermit areas, on which construction has started. The size of the sample varies slightly from month to month. The average monthly sample size is about 5,500 units. Approximately 800 of these are reported as sold during the month, 100 as contractor-built, another 100 as owner-built and rental, and except for a small number transferred from the survey as "out of scope," the rest are reported as for sale. The sample for any month consists of a sample of homes for which permits were issued and of homes started in nonpermit areas during the month, plus the sample units selected in earlier months that were not yet sold by the beginning of the current month. About 1,000 new homes are introduced into the sample in this way each month.

The sales information in this report is based upon 9,800 homes reported sold in 1968, the information on contractor-built homes and owner-built and rental homes is based upon returns from 1,400 and 1,500 homes started in 1968, respectively. With few exceptions the same basic questions are asked of all respondents in the survey. The questionnaire used to collect information, "Survey of Housing Starts and Sales," SOC 900, is appendix C at the end of this report. The entire schedule is reproduced.

Since the survey is based on samples drawn from building permits issued in permit-issuing places and from homes on which construction is started in areas where building permits are not required, there is no practicable way to obtain information on a sale until the permit is issued, or, in nonpermit areas, construction is started. All homes sold in 1968 and reported as late as the end of January 1969 are included in this report. It is estimated that by the end of that month about 98 percent of the 1968 sales would have been reported. Imputations were made for about 2 percent of the total number of homes sold.

Revisions

Data prior to 1968 for contractor-built homes and owner-built and rental homes have been revised in this publication to bring them into agreement with the regional starts figures in table 1B. The figures in tables 1A and 1B are obtained from the larger sample from which housing starts data are obtained. The data on regional

starts of one-family structures were published for the first time in the October 1968, C20 report, Housing Starts.

Sampling Variability

The estimates in this report are based on samples and may be expected to differ from estimates which would have been obtained by means of a complete census in which the same schedules and procedures were used. In addition to sampling variability, the results are also subject to errors of reporting and processing.

The standard error is primarily a measure of the sampling variability. As calculated for this report, the standard error also partially measures the effect of response and processing errors, but does not reflect any systematic biases in the data. The chances are about 68 out of 100 that an estimate from the sample would differ from the true figure by less than one standard error; about 95 out of 100 that it is less than 2 times the standard error.

For reasons of economy, the standard errors shown in tables A and B are approximations to the standard errors of various estimates that are shown in this report and give the order of magnitude rather than the precise standard error for any specific item.

The reliability of an estimated percentage, computed by using sample data for both numerator and denominator, depends upon both the size of the percentage and the size of the total upon which the percentage is based. Estimated percentages are relatively more reliable than the corresponding absolute estimates of the numerator of the percentage, particularly if the percentage is large (50 percent or greater).

Table A shows the standard errors of estimated numbers of new homes in a given category, and table B shows the standard errors of the estimated percentages of new homes in a given category.

Illustration of the use of tables of standard errors: Table 12A shows that there were 10,000 homes in the North Central region with sales price between \$22,500 and \$24,999. Table A shows that the standard error of 10,000 is 1,005. That is, the chances are 68 out of 100 that had a census been taken of all new homes sold in 1968, the census count of homes in the North Central region with sales price between \$22,500 and \$24,999 would have been between 8,995 and 11,005 homes (10,000 plus or minus 1,005). The chances are 95 out of 100 that the census results would have differed from the sample estimate by less than 2,010 or twice the standard error.

CHAPTER 4

Contractor-Built New One-Family Homes Started for Owner Occupancy

Contractor-built Homes Started (Chart 24)

In 1968, 178,000 new one-family homes were started for owner occupancy on owner's land by a general contractor. The contracts for these contractor-built homes were valued at \$3.7 billion. Half of these homes were located in the South.

Contract Price (Excluding Land) (Charts 25a to 26)

The median contract price of the contractor-built homes, excluding the cost of land, was \$18,200, ranging from a median of \$22,500 in the North Central region to a median of \$15,700 in the South. The average contract price of all contractor-built homes, excluding the cost of land was \$20,600, ranging from an average of \$26,300 in the North Central region to an average of \$18,000 in the South. Both the median and average contract prices for homes inside SMSA's were 34 percent higher than those for homes outside SMSA's.

Financing (Chart 27)

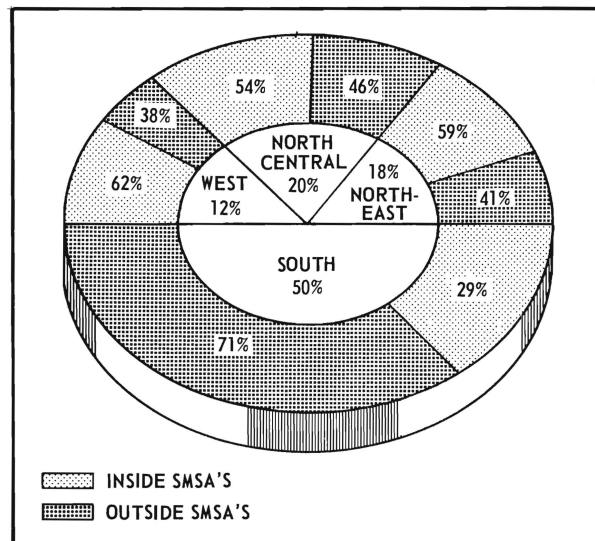
Sixty-seven percent of the homes were conventionally financed, 22 percent did not require a mortgage, and 11 percent were financed with FHA-insured or VA-guaranteed mortgages.

Square Foot Area (Charts 28 to 30)

Based on exterior dimensions, the median number of square feet of completely finished floor area of these contractor-built homes was 1,480 square feet. The average number of square feet for contractor-built homes was 1,605. Both median and average square foot areas were largest for houses in the West--1,765 and 1,775 square feet, respectively. About 13 percent of the homes had less than 1,000 square feet and 13 percent had 2,400 or more square feet.

The median contract price per square foot of completely finished floor area, excluding land, for the contractor-built homes, was \$11.95 in 1968 with a range from \$14.45 in the North Central region to \$10.85 in the South.

Chart 24.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968



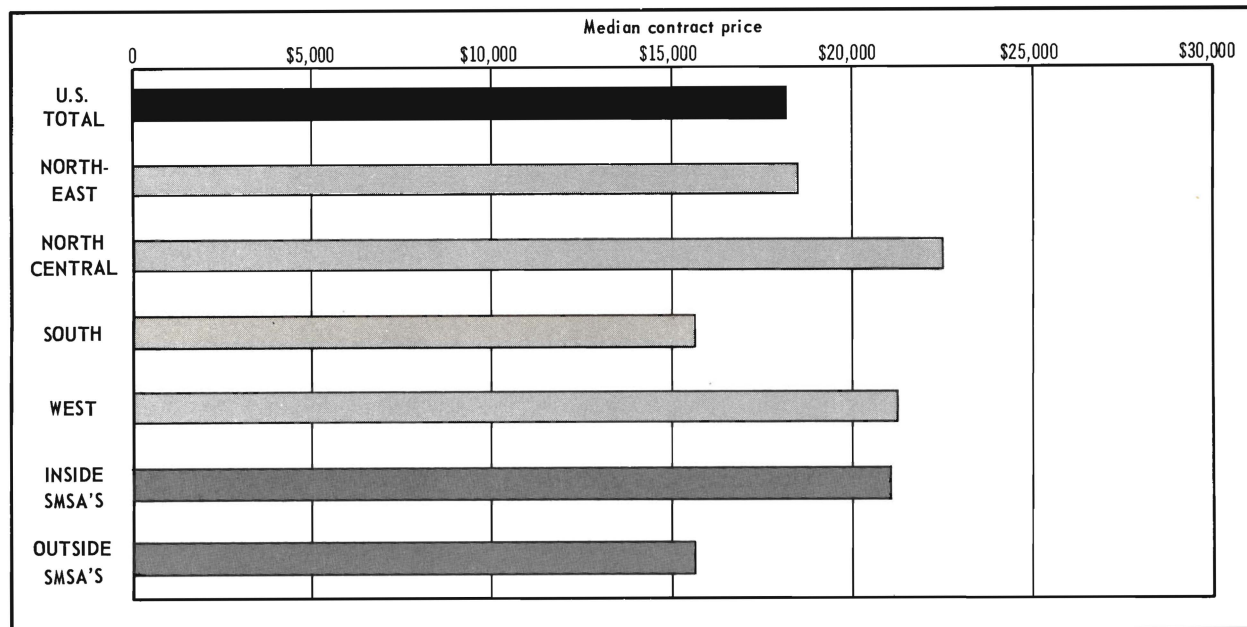
Bedrooms and Bathrooms (Chart 31)

Approximately 64 percent of the contractor-built homes had 3 bedrooms and 20 percent had 4 bedrooms or more. About half of these homes had 2 bathrooms or more.

Appliances and Central Air Conditioning Included in Contract Price (Chart 32)

Nearly 2 out of every 3 contractor-built homes included a stove in the contract price. In contrast, about 1 in every 3 homes included a dishwasher in the contract price, and only 1 out of every 14 included a refrigerator. Nearly one-third of these homes included central air conditioning in the contract price.

**Chart 25a.--Median Contract Price of Contractor-Built New One-Family Homes
Started for Owner Occupancy, by Region and Location: 1968**



**Chart 25b.--Average Contract Price of Contractor-Built New One-Family Homes
Started for Owner Occupancy, by Region and Location: 1968**

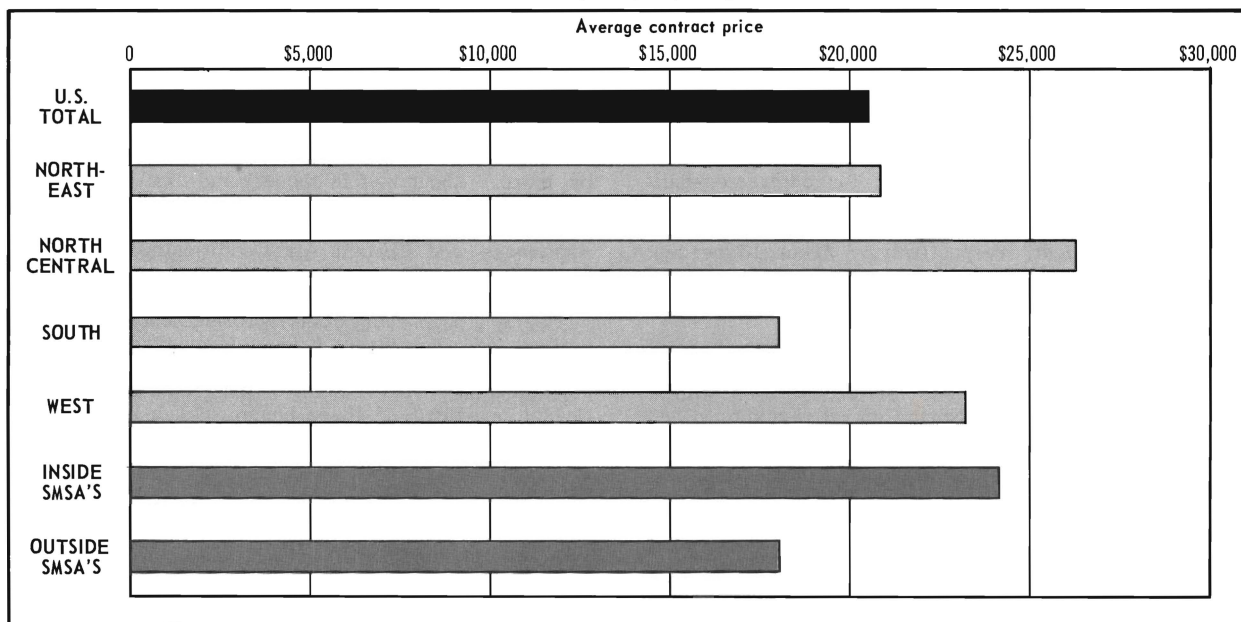


Chart 26.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Contract Price: 1968
(Percent distribution in parentheses)

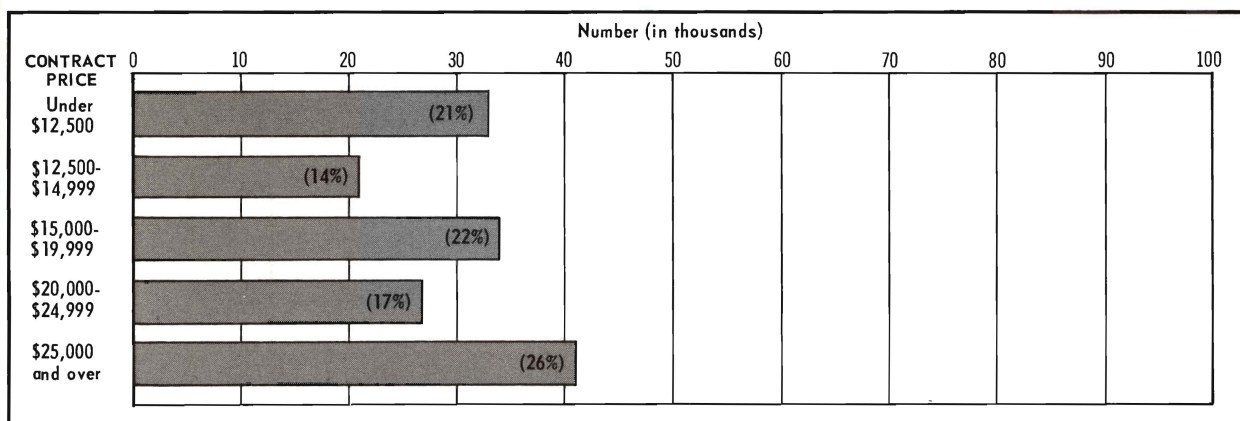
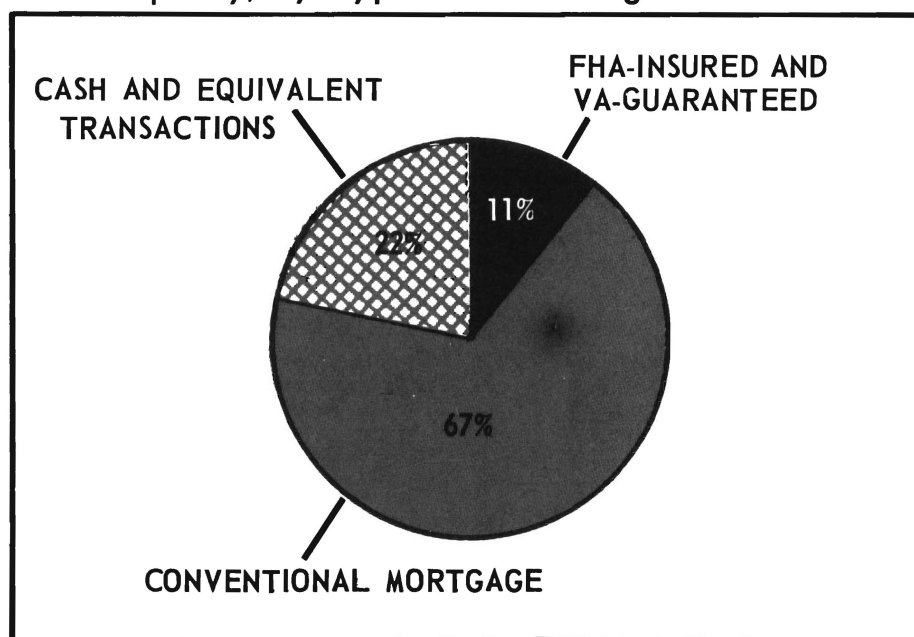


Chart 27.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Financing: 1968



Foundation (Chart 33)

Of the contractor-built homes, 45 percent had a full or partial basement, 24 percent were built on a slab foundation, and 31 percent were built with a crawl space. Basements were found in 87 percent of the homes in the Northeast and in 82 percent of those in the North Central region. Crawl spaces and slab foundations were popular in the South and West.

Automobile Parking Facility (Chart 34)

About three-fifths of the contractor-built homes were built with garages and 3 out of every 4 of these had garages for 2 or more cars. Sixty-eight percent of the homes in the North Central region had garages for 2 or more cars.

Heating Fuel (Chart 35)

Forty-six percent of the contractor-built homes used gas as the type of heating fuel and 35 percent used used electricity.

Chart 28.--Median Number of Square Feet of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region: 1968
(Based on exterior dimensions)

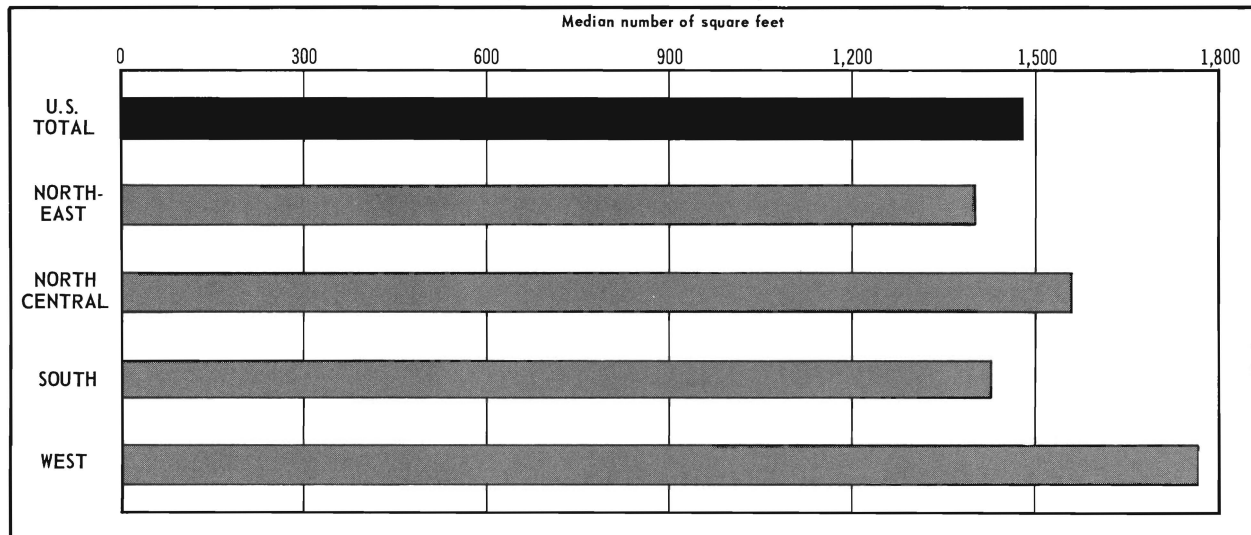


Chart 29.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Square Feet of Floor Area: 1968

(Based on exterior dimensions; percent distribution in parentheses)

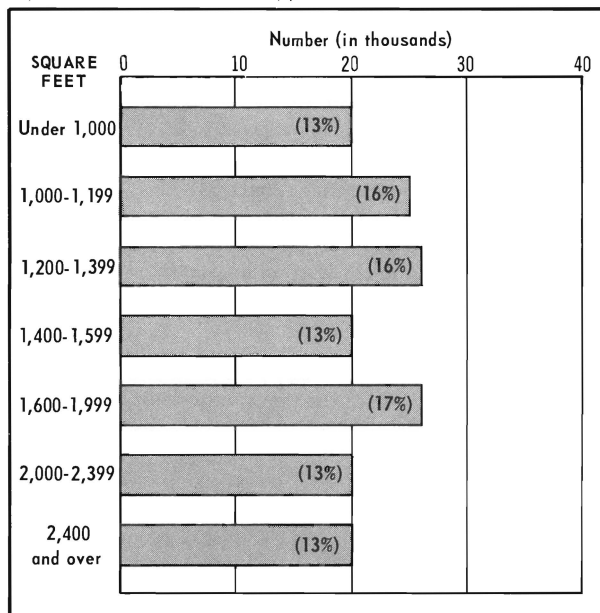


Chart 30.--Median Contract Price Per Square Foot of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy: 1968

(Based on exterior dimensions)

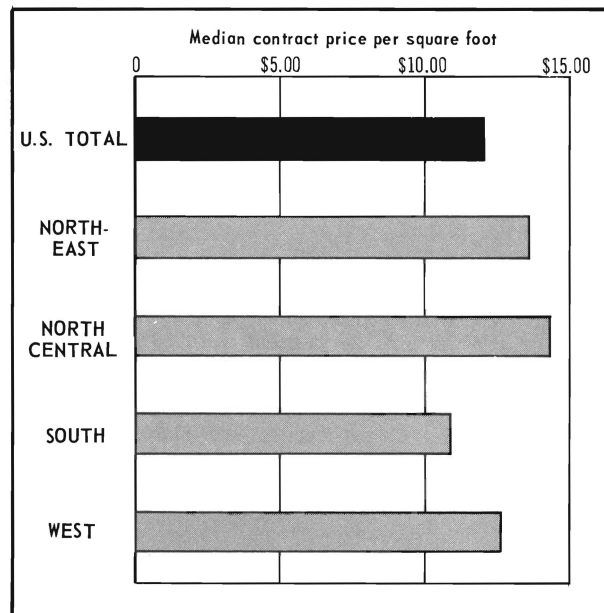


Chart 31.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Number of Bedrooms and Bathrooms: 1968

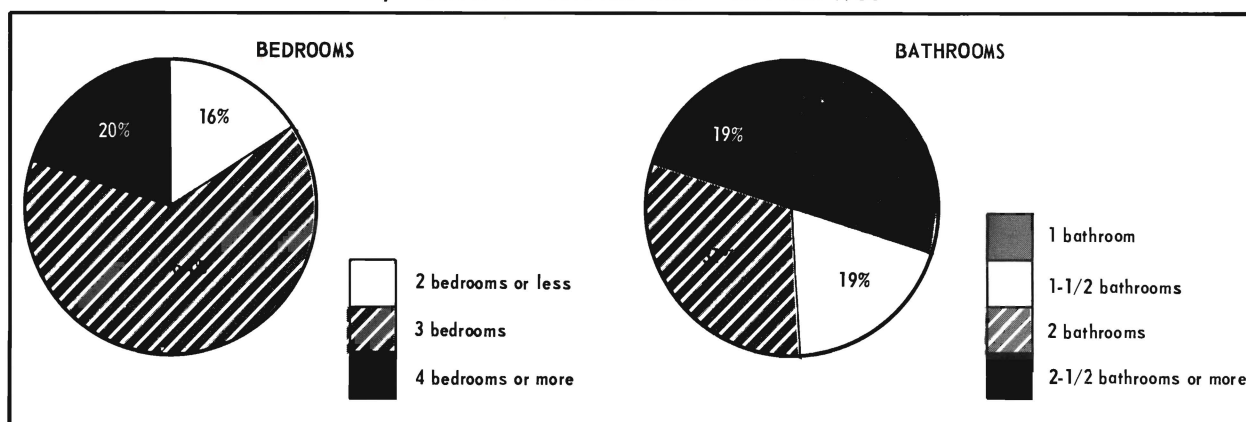


Chart 32.--Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, With Specified Appliances and Central Air Conditioning Included in Contract Price: 1968

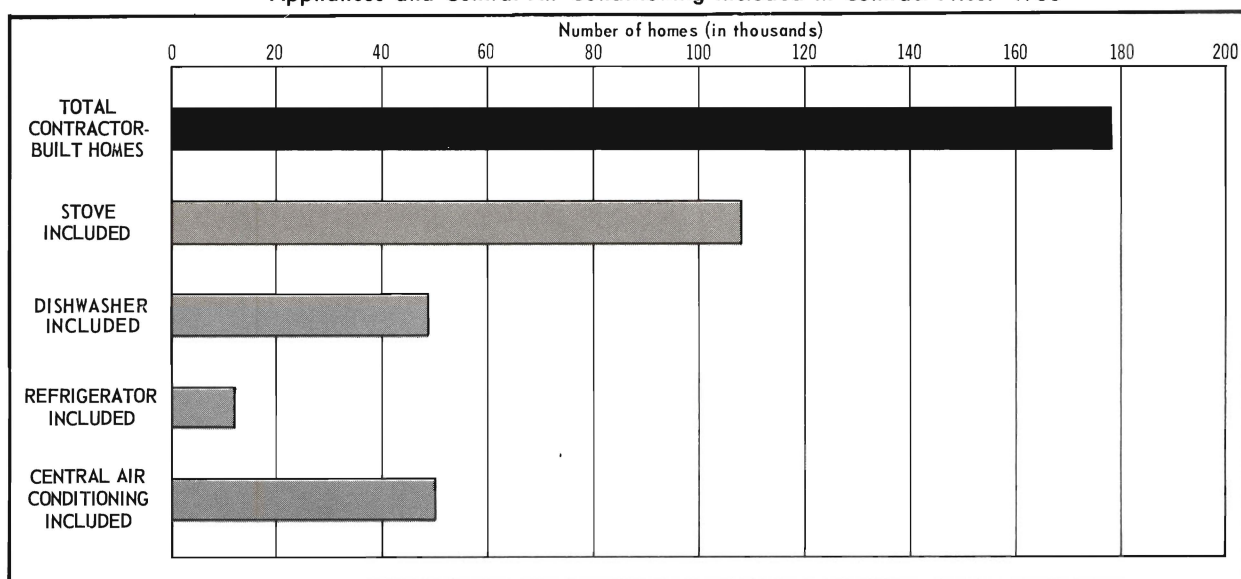


Chart 33.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Foundation, by Region: 1968

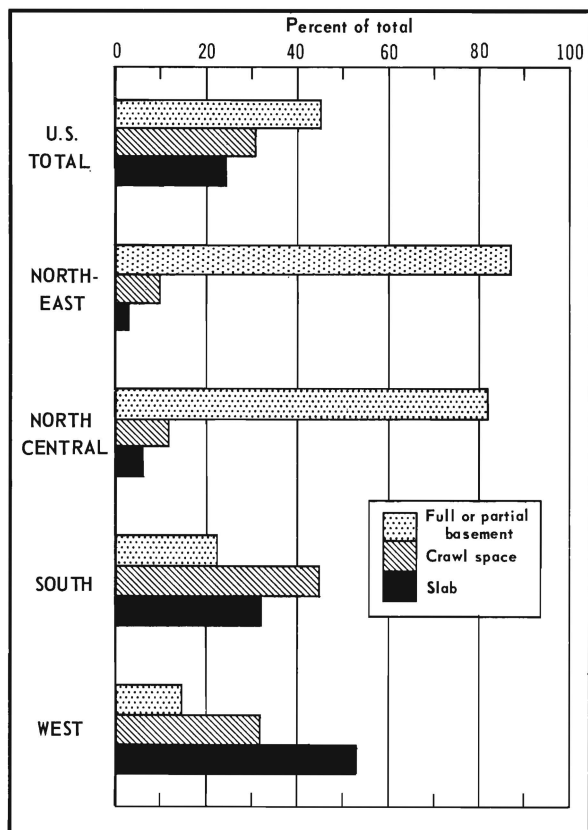
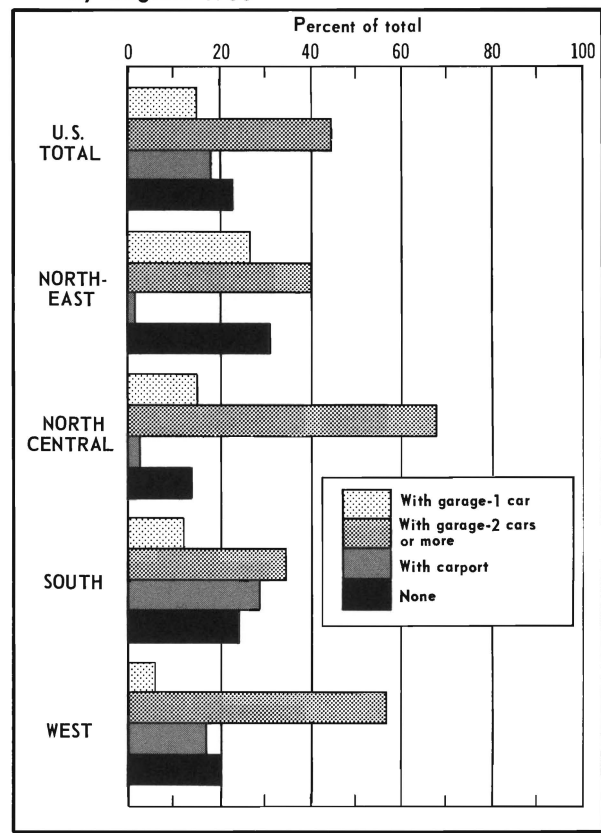


Chart 34.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Parking Facility, by Region: 1968



The estimate of 10,000 homes sold in the North Central region with sales price between \$22,500 and \$24,999 is approximately 19.0 percent of all homes sold with sales price between \$22,500 and \$24,999 (a total of 52,000 homes).

Using interpolation, table B shows the standard error of 19.0 percent with a base of 52,000 is approximately 1.9 percent. That is, the chances are 68 out of 100 that had a complete census been taken, between 17.1 and 20.9 percent of the homes sold with sales price between \$22,500 and \$24,999 would have been in the North Central region. Chances are 95 out of 100 that the census result would have been within two standard errors (3.8 percentage points) of the sample estimate, or between 15.2 and 22.8 percent.

Table A. STANDARD ERRORS OF ESTIMATED NUMBERS
FOR NEW ONE-FAMILY HOMES: 1968

Size of estimate	Standard error
5,000	690
10,000	1,005
20,000	1,463
25,000	1,633
50,000	2,167
100,000	3,100
200,000	3,800
250,000	4,000
400,000	4,500
450,000	5,500
500,000	6,000

Table B. STANDARD ERRORS OF ESTIMATED PERCENTAGES FOR NEW ONE-FAMILY HOMES: 1968

Estimated percentages	Number of new homes in base of percentage										
	1,000	3,000	5,000	10,000	15,000	20,000	50,000	100,000	200,000	400,000	500,000
5 or 95.....	7.9	4.6	3.5	2.5	2.0	1.6	1.1	0.8	0.6	0.4	0.4
10 or 90.....	10.9	6.3	4.9	3.4	2.8	2.2	1.5	1.1	0.8	0.5	0.5
20 or 80.....	14.5	8.4	6.5	4.6	3.8	2.9	2.0	1.4	1.0	0.7	0.7
25 or 75.....	15.7	9.1	7.0	5.0	4.1	3.2	2.2	1.6	1.1	0.8	0.7
40 or 60.....	17.8	10.3	8.0	5.6	4.6	3.6	2.5	1.8	1.3	0.9	0.8
50.....	18.2	10.5	8.1	5.7	4.7	3.6	2.6	1.8	1.3	0.9	0.8

APPENDIX B

Definitions

Appliances in Sales Price or Contract Price--The tabulations on appliances include only the selected appliances (stove, dishwasher, and refrigerator) which are included in the sales price or contract price at the time the original agreement is signed or the deposit made. These data include only the appliances that are included in the original agreement; that is, any appliances which are subsequently purchased from the builder and included in the sales price at the time of final settlement or in the final contract price are not included in this survey.

Bathrooms--For the purposes of this survey, a full bathroom is defined to include a toilet, a basin, and a bathtub and/or shower. A half-bathroom is defined to include a toilet and a basin. A quarter-bathroom is defined to include either a toilet or a basin. The quarter-bathrooms were reported in the southwestern part of the United States. If the respondent reported "1-1/4 bathrooms," the house was classified as a 1-bathroom home; if the respondent reported "1-1/4 and 1/4" bathrooms, the house was classified as having 1-1/2 bathrooms.

Bedrooms--A bedroom is defined to include finished rooms specifically designed to be used as bedrooms, but to exclude dens convertible to bedroom use and spaces in attics and basements which can be converted to bedrooms.

Closing Costs--The closing costs are the total estimated costs customarily chargeable to the buyer for items which are incidental to the transaction. These costs include mortgagee's initial service charge, cost of title search, charges for the preparation of deed and mortgage documents, mortgage tax, recording fees, and similar items. They include, in addition, for homes sold with FHA-insured mortgages, an examination or application fee. Items not included in closing costs are deposits for unaccrued taxes, insurance premiums, and similar items that are treated as prepayable expenses.

Contractor-Built Homes--This category includes all homes built for owner occupancy on his own land, with construction under the supervision of a single general contractor. These homes are included in the survey in the month construction starts.

Contract Price--The contract price used in this survey for contractor-built homes is the price on the original contract awarded to the general contractor. The contract price does not reflect any subsequent changes in the price resulting from change orders or from any other factors affecting the price of the home. It does not include the cost of any contracts awarded to a different contractor for work on the grounds around the house, nor

does it include any proposed expenditures on the house after construction is completed by the general contractor. Finally, because the house is being built for the owner's occupancy on his own land, the contract price does not include the cost of land.

Downpayment--The downpayment tabulated is the amount reported as agreed upon at the time the original sales agreement was signed or deposit accepted. Changes in type of financing, changes in sales price due to revised building specifications, and other causes may affect the size of the downpayment after the initial agreement. Any such changes made after the original sale is reported are not reflected in the tables.

Financing, Type of--The type of financing tabulated in this survey is the type reported at the time the original sales agreement was signed or deposit accepted. However, changes in the type of financing do occur between the original contract signing and final settlement. These changes are not reflected in the tables. Homes financed with California Veteran's Mortgage loans are included with conventionally-financed homes.

The FHA and VA type of financing data presented in this report tend to differ somewhat from that published directly by those agencies. This report reflects the type of financing reported at the time the original sales contract was signed and provides data on the relative importance of the various types of financing. For the actual number of FHA-insured and VA-guaranteed loans made for new homes at the time of final settlement, refer to the publications of the respective agencies. The data differ because of the difference in time periods between the signing of the original sales contract, the start of construction, and the insurance or guarantee of the mortgage, as well as the sampling variability in this survey.

Floor Area--For this survey, floor area is defined as the floor area of all completely finished floor space, including space in basement and attic with finished walls, floors, and ceilings.

In concept, measurement is based on exterior dimensions. Measurements are taken to the outside of exterior walls for detached houses. Half stories are measured to the outside of enclosing partitions. Row houses are measured from the center-line of party walls and to the outside surface of the exterior walls.

About two-thirds of the respondents reporting floor space actually reported the number of square feet based on exterior dimensions; the remaining one-third

reported the square foot area based on interior dimensions. For data presentation, the square foot area of this latter group was converted to exterior dimensions by applying a standard conversion factor of 1.08 to each building.

Geographic Regions--The standard census geographic regions are used in the tables of this report. States contained in each region are as follows:

Northeast--Maine, New Hampshire, Vermont, Massachusetts, Rhode Island, Connecticut, New York, New Jersey, and Pennsylvania; North Central--Ohio, Indiana, Illinois, Michigan, Wisconsin, Minnesota, Iowa, Missouri, North Dakota, South Dakota, Nebraska, and Kansas; South--Delaware, Maryland, District of Columbia, Virginia, West Virginia, North Carolina, South Carolina, Georgia, Florida, Kentucky, Tennessee, Alabama, Mississippi, Arkansas, Louisiana, Oklahoma, and Texas; West--Montana, Idaho, Wyoming, Colorado, New Mexico, Arizona, Utah, Nevada, Washington, Oregon, California, Alaska, and Hawaii.

Homes Sold--The homes sold category includes all homes for which a sales contract has been signed between the seller and purchaser. This includes homes for which a sales contract is signed before construction is actually started; that is, homes sold from a model or from plans for which the builder has a signed contract before any work is started on the footings or foundations. It also includes homes sold while under construction or after completion; that is, homes built on speculation.

Owner-Built and Rental Homes--This category includes homes started for owner occupancy, on his own land, with owner acting as his own general contractor: (1) In most cases with the help of either subcontractors or hired labor, (2) sometimes entirely with the employment of subcontractors, and, (3) in a smaller number of cases, entirely on a "do-it-yourself" basis. In addition, homes started for rent, accounting for about 9 percent of the homes in this category, are included. These homes are included in the survey in the month construction starts.

Response Rate--The overall response rate for this survey is very high. Practically everyone asked responded to the questionnaire. However, response to individual items varied. For price and for the physical characteristics items (except square feet) the response rate is within the range of 95 to 99 percent. Items with response somewhat lower than other items are particularly square feet and several items related to price (downpayment and closing costs). The lowest rates are 82 percent for the amount of the downpayment and 84 percent for the price per square foot; however, tabulations for these items require reports on the sales price of the home in addition to the amount of the downpayment or the number of square feet of floor area.

Sales--For the purpose of this survey, the sale of the home occurs with the signing of a sales contract or the acceptance of a deposit. This survey does not follow through to the final stage of the sales transaction.

Sales Price--The sales price used in this survey is the price agreed upon between purchaser and seller (and reported by the latter) at the time the first sales contract is signed or deposit is made for the house. The sales price does not reflect any subsequent price changes resulting from change orders or from any other factors affecting the price of the house. Furthermore, the sales price does not include the cost of any "extras" or "options" paid for in cash by the purchaser or otherwise not included in the original sales price reported by the seller.

The median sales price is the sales price of the home which falls on the middle point in the total annual series of homes sold; the point is so chosen that half the homes were sold with a sales price amount below that shown as the median amount and half with an amount above; the average--or arithmetical mean--sales price is obtained by dividing the sum of the total sales amount reported for all homes in the annual series by the number of homes sold in the corresponding year.

Stage of Construction--

Starts--A home is defined as started at the time of excavation for the footings or foundations.

Completions--A home is defined as completed when all exterior windows and doors are installed and all finish flooring is put in place.

Story--That portion of a building between the floor and the ceiling or roof, or the next floor above in the case of a multistory house. A basement is not counted as a story even if it is finished as a den or recreation room.

Half story--A story finished as living accommodations located wholly or partly within the roof frame is considered a half story; it is tabulated in this survey as a whole story; for example, 1-1/2 stories is counted as 2.

Split level--Identifies a structure having floors on more than one level when the difference in some floor levels is less than 1 story. This definition is interpreted on the basis of local customs and may vary from area to area.

Standard Metropolitan Statistical Areas--The distribution of the data presented in this report between inside and outside Standard Metropolitan Statistical Areas (SMSA's) is based on the definitions published by the Bureau of the Budget in its recurring series Standard Metropolitan Statistical Areas. To the extent possible, the effort is made to use in each year the latest available definitions, incorporating the most recent (generally annual) amendments.

NOTICE – Your report to the Census Bureau is confidential by law (Title 13 U.S. Code). It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

FORM APPROVED:
BUDGET BUREAU NO. 41-R2144.2

FORM 50C-900
(5-26-67)

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

SURVEY OF HOUSING STARTS AND SALES

Name of respondent

Best time to call

CHAPTER 4

Contractor-Built New One-Family Homes Started for Owner Occupancy

Contractor-built Homes Started (Chart 24)

In 1968, 178,000 new one-family homes were started for owner occupancy on owner's land by a general contractor. The contracts for these contractor-built homes were valued at \$3.7 billion. Half of these homes were located in the South.

Contract Price (Excluding Land) (Charts 25a to 26)

The median contract price of the contractor-built homes, excluding the cost of land, was \$18,200, ranging from a median of \$22,500 in the North Central region to a median of \$15,700 in the South. The average contract price of all contractor-built homes, excluding the cost of land was \$20,600, ranging from an average of \$26,300 in the North Central region to an average of \$18,000 in the South. Both the median and average contract prices for homes inside SMSA's were 34 percent higher than those for homes outside SMSA's.

Financing (Chart 27)

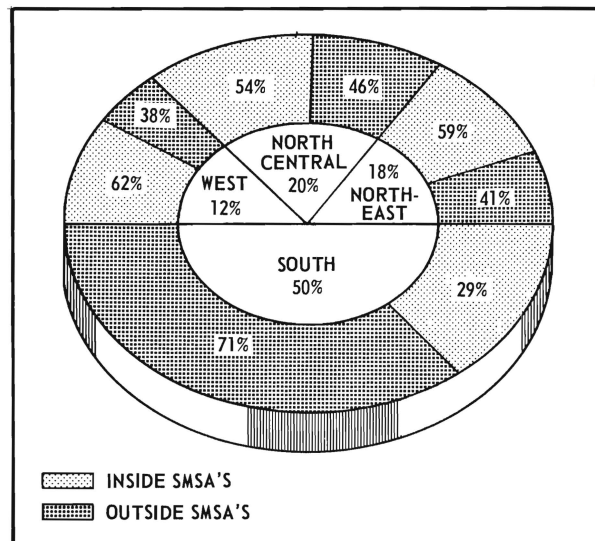
Sixty-seven percent of the homes were conventionally financed, 22 percent did not require a mortgage, and 11 percent were financed with FHA-insured or VA-guaranteed mortgages.

Square Foot Area (Charts 28 to 30)

Based on exterior dimensions, the median number of square feet of completely finished floor area of these contractor-built homes was 1,480 square feet. The average number of square feet for contractor-built homes was 1,605. Both median and average square foot areas were largest for houses in the West--1,765 and 1,775 square feet, respectively. About 13 percent of the homes had less than 1,000 square feet and 13 percent had 2,400 or more square feet.

The median contract price per square foot of completely finished floor area, excluding land, for the contractor-built homes, was \$11.95 in 1968 with a range from \$14.45 in the North Central region to \$10.85 in the South.

Chart 24.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region and Location: 1968



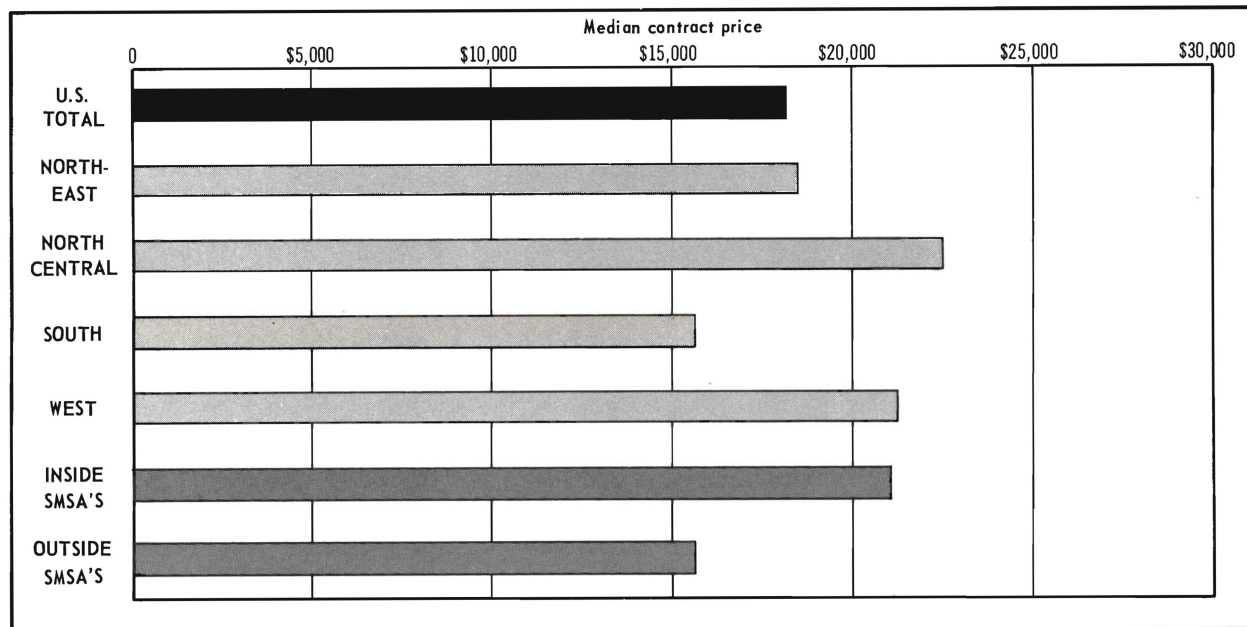
Bedrooms and Bathrooms (Chart 31)

Approximately 64 percent of the contractor-built homes had 3 bedrooms and 20 percent had 4 bedrooms or more. About half of these homes had 2 bathrooms or more.

Appliances and Central Air Conditioning Included in Contract Price (Chart 32)

Nearly 2 out of every 3 contractor-built homes included a stove in the contract price. In contrast, about 1 in every 3 homes included a dishwasher in the contract price, and only 1 out of every 14 included a refrigerator. Nearly one-third of these homes included central air conditioning in the contract price.

**Chart 25a.--Median Contract Price of Contractor-Built New One-Family Homes
Started for Owner Occupancy, by Region and Location: 1968**



**Chart 25b.--Average Contract Price of Contractor-Built New One-Family Homes
Started for Owner Occupancy, by Region and Location: 1968**

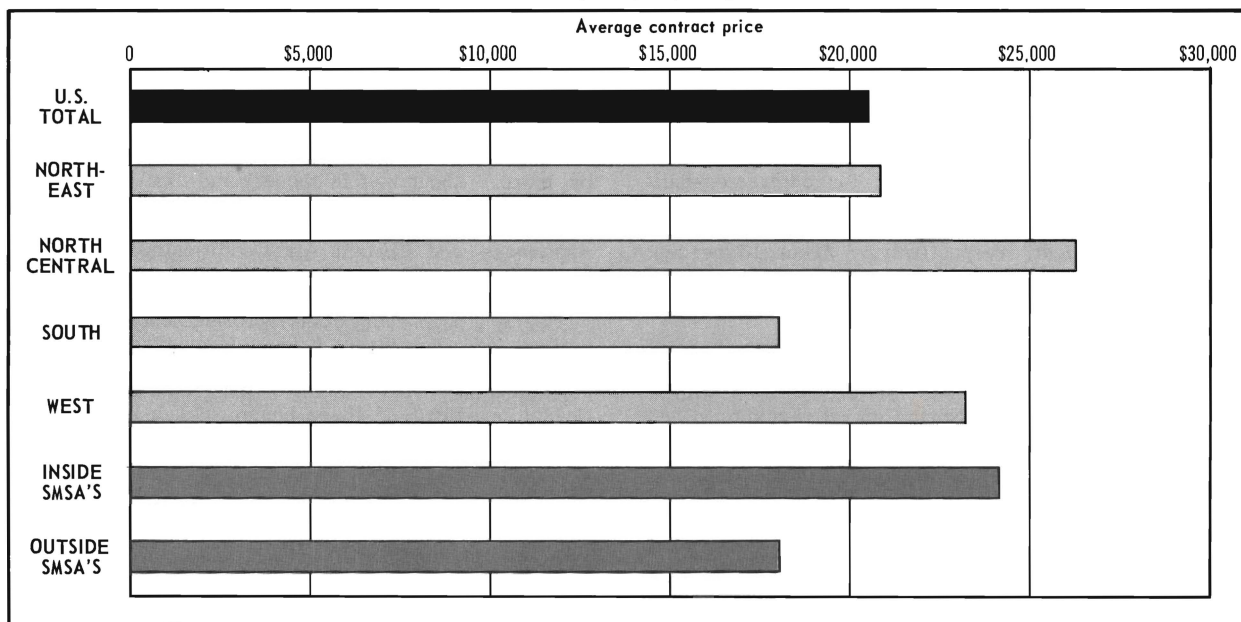


Chart 26.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Contract Price: 1968
(Percent distribution in parentheses)

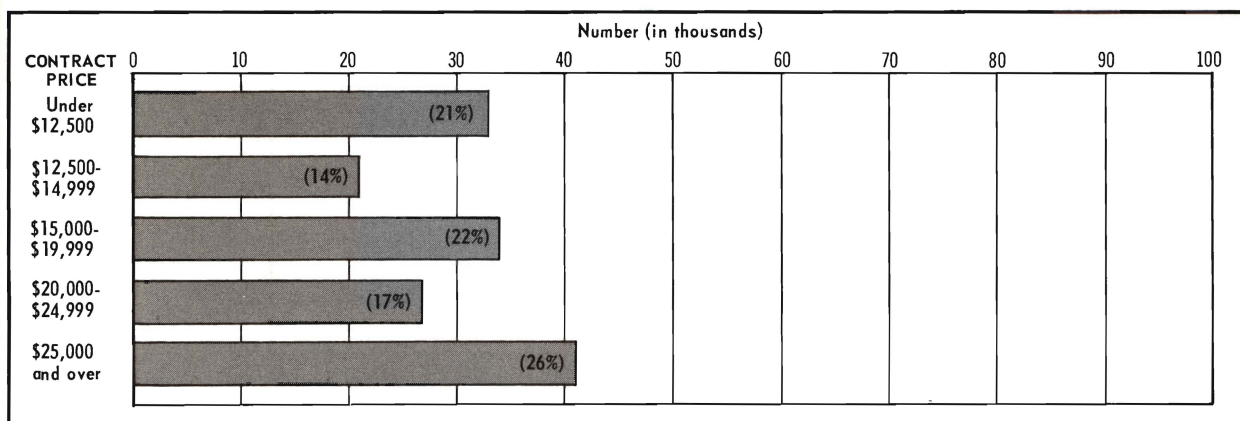
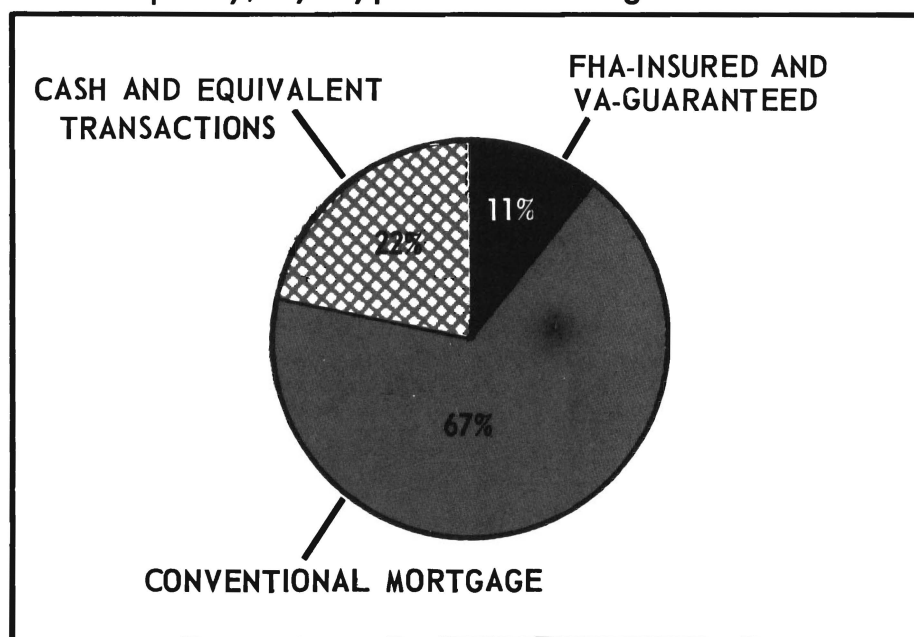


Chart 27.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Financing: 1968



Foundation (Chart 33)

Of the contractor-built homes, 45 percent had a full or partial basement, 24 percent were built on a slab foundation, and 31 percent were built with a crawl space. Basements were found in 87 percent of the homes in the Northeast and in 82 percent of those in the North Central region. Crawl spaces and slab foundations were popular in the South and West.

Automobile Parking Facility (Chart 34)

About three-fifths of the contractor-built homes were built with garages and 3 out of every 4 of these had garages for 2 or more cars. Sixty-eight percent of the homes in the North Central region had garages for 2 or more cars.

Heating Fuel (Chart 35)

Forty-six percent of the contractor-built homes used gas as the type of heating fuel and 35 percent used used electricity.

Chart 28.--Median Number of Square Feet of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Region: 1968
(Based on exterior dimensions)

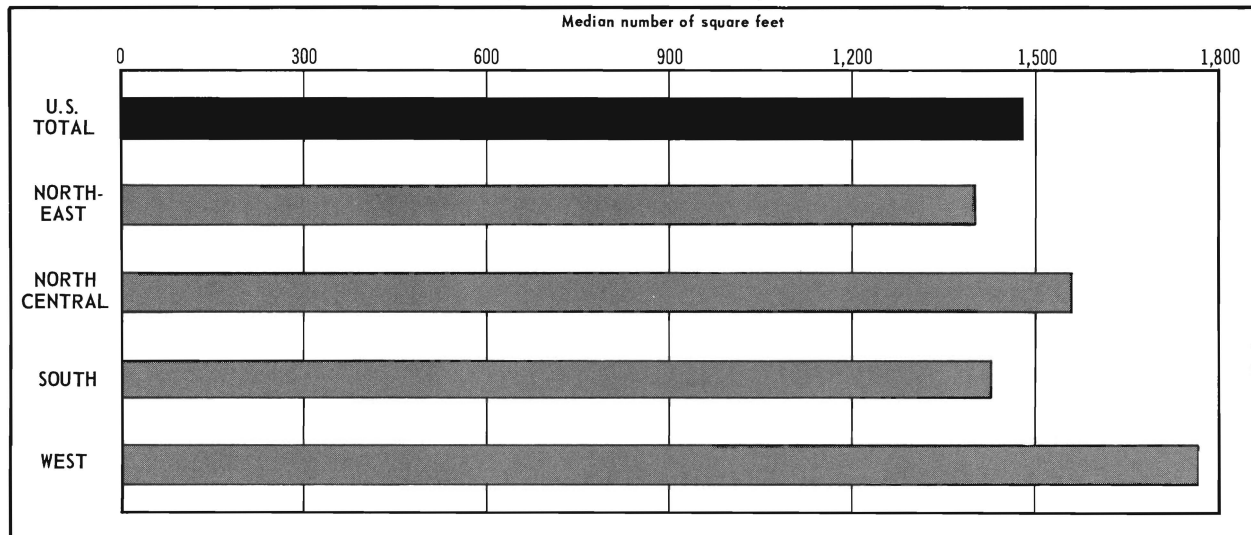


Chart 29.-- Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Square Feet of Floor Area: 1968

(Based on exterior dimensions; percent distribution in parentheses)

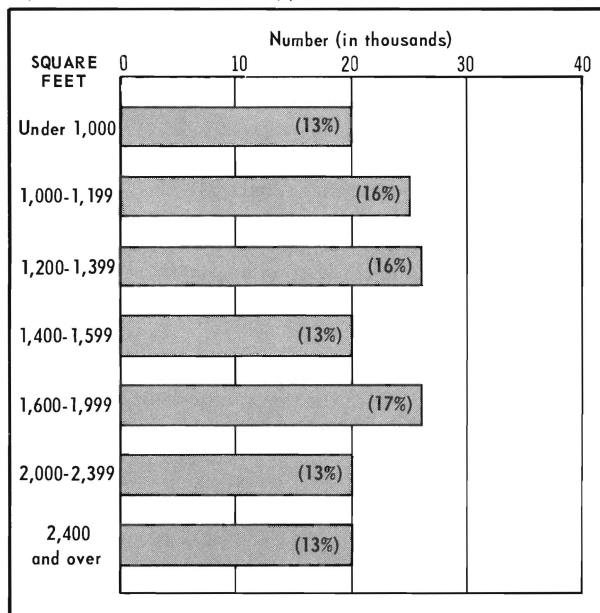


Chart 30.--Median Contract Price Per Square Foot of Floor Area of Contractor-Built New One-Family Homes Started for Owner Occupancy: 1968

(Based on exterior dimensions)

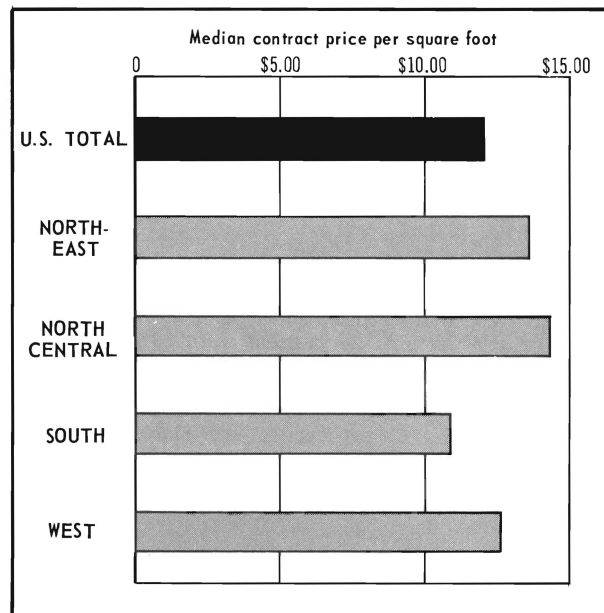


Chart 31.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Number of Bedrooms and Bathrooms: 1968

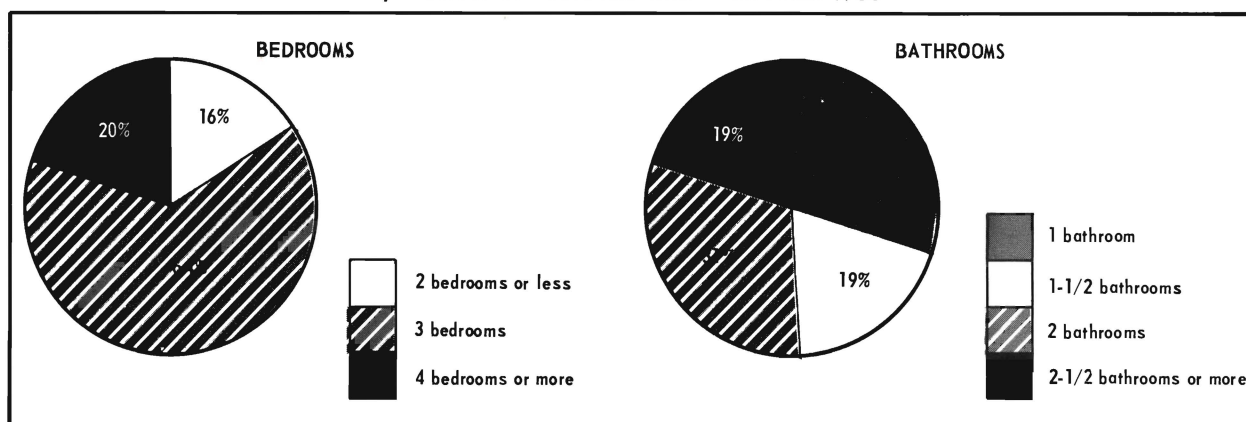


Chart 32.--Number of Contractor-Built New One-Family Homes Started for Owner Occupancy, With Specified Appliances and Central Air Conditioning Included in Contract Price: 1968

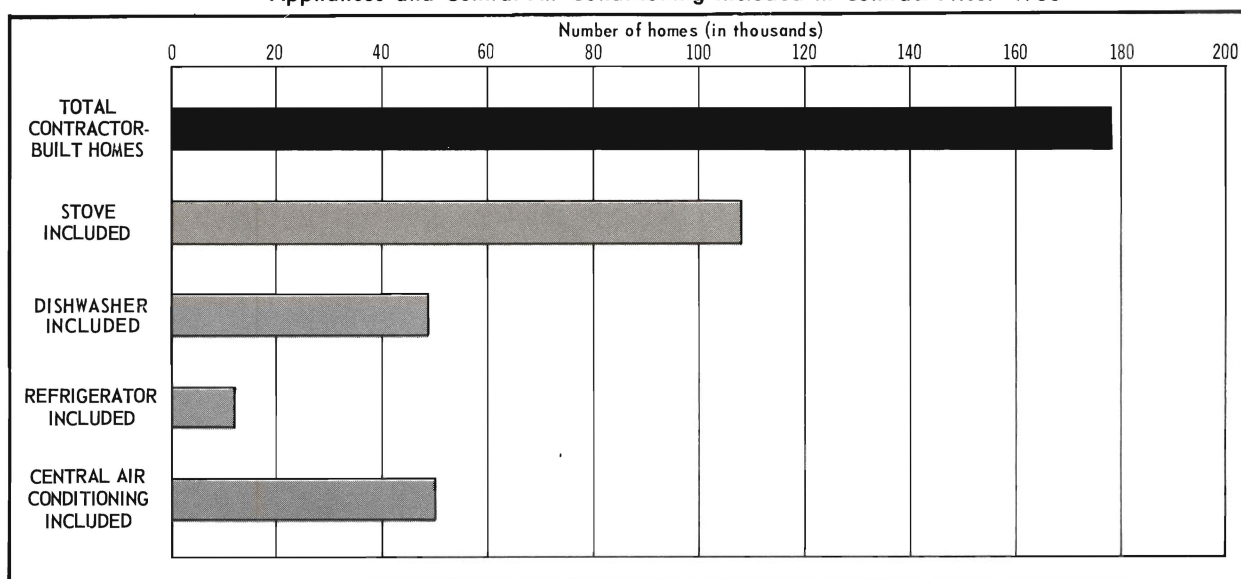


Chart 33.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Foundation, by Region: 1968

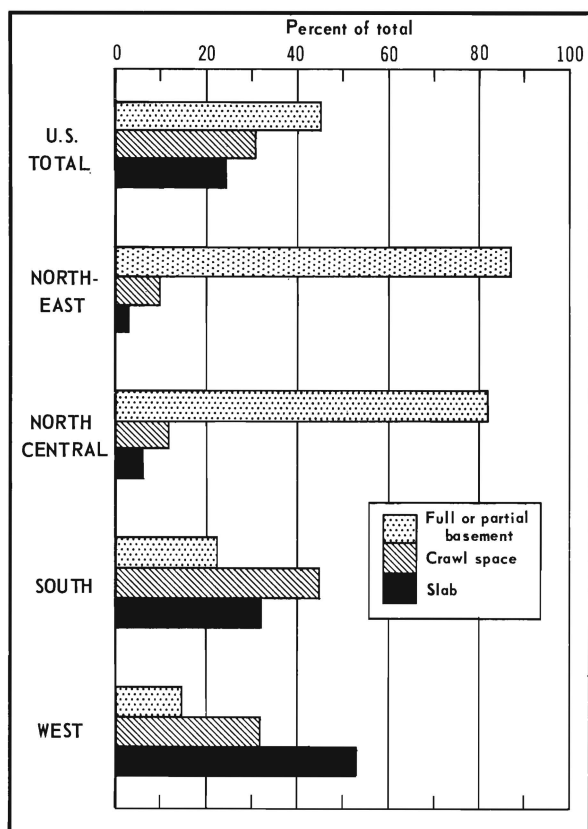
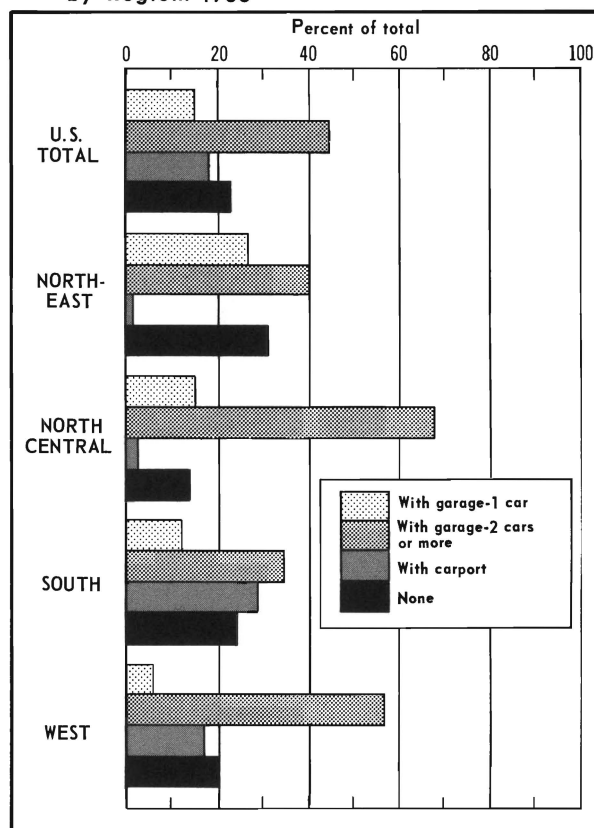


Chart 34.--Percent Distribution of Contractor-Built New One-Family Homes Started for Owner Occupancy, by Type of Parking Facility, by Region: 1968



FORM SDC-900 15-26-67

FOR NON-PERMIT SEGMENTS OR SOURCES																																																																							
8. HoSS sample code	9. <input type="checkbox"/> 1	NP Seg. No.	Can. Rd. No.	Line No.	10. Serving post office, State, ZIP code	11. Will this be a new one-family building?	Check one																																																																
	<input type="checkbox"/> 2	Source No.		Line No.		1 <input type="checkbox"/> Yes - Go to Section I, item 1 2 <input type="checkbox"/> No - Go to Section I, col. 8a	<input type="checkbox"/> 1	<input type="checkbox"/> 2	<input type="checkbox"/> 3 <input type="checkbox"/> 4																																																														
Section IA - OWNER, BUILDER, AND SELLER INFORMATION																																																																							
1. <input type="checkbox"/> Builder <input type="checkbox"/> Owner <input type="checkbox"/> Both					2. Seller																																																																		
Name					Name																																																																		
Address (Number, street)					Address (Number, street)																																																																		
City and State					City and State																																																																		
Telephone No.					Telephone No.																																																																		
3. Person reporting for <input type="checkbox"/> Starts <input type="checkbox"/> Sales					Person reporting for <input type="checkbox"/> Starts <input type="checkbox"/> Sales																																																																		
Call at					Call at																																																																		
Dates of interview					Dates of interview																																																																		
Remarks																																																																							
Section II - FOR HOUSES BUILT FOR SALE OR ALREADY SOLD																																																																							
1. Schedule number(s) _____																																																																							
Location of building(s) _____																																																																							
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td>Blk.</td><td>Lot</td><td>Blk.</td><td>Lot</td><td>Blk.</td><td>Lot</td><td>Blk.</td><td>Lot</td><td>Blk.</td><td>Lot</td> </tr> <tr> <td>(1)</td><td>(2)</td><td>(3)</td><td>(4)</td><td>(5)</td><td>(6)</td><td>(7)</td><td>(8)</td><td>(9)</td><td>(10)</td> </tr> </table>										Blk.	Lot	Blk.	Lot	Blk.	Lot	Blk.	Lot	Blk.	Lot	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)																																										
Blk.	Lot	Blk.	Lot	Blk.	Lot	Blk.	Lot	Blk.	Lot																																																														
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)																																																														
2. Was a sales agreement signed or a deposit taken for the house at ... ?																																																																							
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td rowspan="2" style="width: 20%;">If "No," circle month of call (Ask item 14, if started)</td> <td>J</td><td>F</td><td>M</td><td>A</td><td>J</td><td>F</td><td>M</td><td>A</td><td>J</td><td>F</td><td>M</td><td>A</td><td>J</td><td>F</td><td>M</td><td>A</td><td>J</td><td>F</td><td>M</td><td>A</td> </tr> <tr> <td>M</td><td>J</td><td>J</td><td>A</td><td>M</td><td>J</td><td>J</td><td>A</td><td>M</td><td>J</td><td>J</td><td>A</td><td>M</td><td>J</td><td>J</td><td>A</td><td>M</td><td>J</td><td>J</td><td>A</td> </tr> <tr> <td rowspan="2">If "Yes," continue with item 3</td> <td>S</td><td>O</td><td>N</td><td>D</td><td>S</td><td>O</td><td>N</td><td>D</td><td>S</td><td>O</td><td>N</td><td>D</td><td>S</td><td>O</td><td>N</td><td>D</td><td>S</td><td>O</td><td>N</td><td>D</td> </tr> </table>										If "No," circle month of call (Ask item 14, if started)	J	F	M	A	J	F	M	A	J	F	M	A	J	F	M	A	J	F	M	A	M	J	J	A	M	J	J	A	M	J	J	A	M	J	J	A	M	J	J	A	If "Yes," continue with item 3	S	O	N	D	S	O	N	D	S	O	N	D	S	O	N	D	S	O	N	D
If "No," circle month of call (Ask item 14, if started)	J	F	M	A	J	F	M	A	J		F	M	A	J	F	M	A	J	F	M	A																																																		
	M	J	J	A	M	J	J	A	M	J	J	A	M	J	J	A	M	J	J	A																																																			
If "Yes," continue with item 3	S	O	N	D	S	O	N	D	S	O	N	D	S	O	N	D	S	O	N	D																																																			
	3. In which month and year was the agreement signed or the deposit taken? (Enter month and year)																																																																						
4. Is the buyer planning to finance through a mortgage or pay cash? (Circle "FIN" if financed, or "PC" if pay cash; go to item 6, then complete items 9-14)																																																																							
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td>1 FIN</td><td>1 FIN</td><td>1 FIN</td><td>1 FIN</td><td>1 FIN</td> </tr> <tr> <td>2 PC</td><td>2 PC</td><td>2 PC</td><td>2 PC</td><td>2 PC</td> </tr> </table>										1 FIN	1 FIN	1 FIN	1 FIN	1 FIN	2 PC	2 PC	2 PC	2 PC	2 PC																																																				
1 FIN	1 FIN	1 FIN	1 FIN	1 FIN																																																																			
2 PC	2 PC	2 PC	2 PC	2 PC																																																																			
5. What type of financing was or will be arranged? (Circle "FHA," "VA," "CONVentional," or "DK" - don't know)																																																																							
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td>1 FHA 3 CONV</td><td>1 FHA 3 CONV</td><td>1 FHA 3 CONV</td><td>1 FHA 3 CONV</td><td>1 FHA 3 CONV</td> </tr> <tr> <td>2 VA 4 DK</td><td>2 VA 4 DK</td><td>2 VA 4 DK</td><td>2 VA 4 DK</td><td>2 VA 4 DK</td> </tr> </table>										1 FHA 3 CONV	1 FHA 3 CONV	1 FHA 3 CONV	1 FHA 3 CONV	1 FHA 3 CONV	2 VA 4 DK	2 VA 4 DK	2 VA 4 DK	2 VA 4 DK	2 VA 4 DK																																																				
1 FHA 3 CONV	1 FHA 3 CONV	1 FHA 3 CONV	1 FHA 3 CONV	1 FHA 3 CONV																																																																			
2 VA 4 DK	2 VA 4 DK	2 VA 4 DK	2 VA 4 DK	2 VA 4 DK																																																																			
6.1 What is the sales price on the sales agreement?																																																																							
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td>\$</td><td>\$</td><td>\$</td><td>\$</td><td>\$</td> </tr> </table>										\$	\$	\$	\$	\$																																																									
\$	\$	\$	\$	\$																																																																			
6.2 Does it include or exclude the closing and settlement costs? (Circle "INC" or "EXC")																																																																							
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td>1 INC 2 EXC</td><td>1 INC 2 EXC</td><td>1 INC 2 EXC</td><td>1 INC 2 EXC</td><td>1 INC 2 EXC</td> </tr> </table>										1 INC 2 EXC	1 INC 2 EXC	1 INC 2 EXC	1 INC 2 EXC	1 INC 2 EXC																																																									
1 INC 2 EXC	1 INC 2 EXC	1 INC 2 EXC	1 INC 2 EXC	1 INC 2 EXC																																																																			
7. What is the amount of the - -																																																																							
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td>1. Down payment?</td><td>\$</td><td>\$</td><td>\$</td><td>\$</td> </tr> <tr> <td>2. First mortgage?</td><td>\$</td><td>\$</td><td>\$</td><td>\$</td> </tr> <tr> <td>3. Secondary mortgages?</td><td>\$</td><td>\$</td><td>\$</td><td>\$</td> </tr> </table>										1. Down payment?	\$	\$	\$	\$	2. First mortgage?	\$	\$	\$	\$	3. Secondary mortgages?	\$	\$	\$	\$																																															
1. Down payment?	\$	\$	\$	\$																																																																			
2. First mortgage?	\$	\$	\$	\$																																																																			
3. Secondary mortgages?	\$	\$	\$	\$																																																																			
8. Has the buyer been approved by a lender? (Circle "Yes," "No," or "DK" - don't know)																																																																							
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td>1 Yes 3 DK</td><td>1 Yes 3 DK</td><td>1 Yes 3 DK</td><td>1 Yes 3 DK</td><td>1 Yes 3 DK</td> </tr> <tr> <td>2 No</td><td>2 No</td><td>2 No</td><td>2 No</td><td>2 No</td> </tr> </table>										1 Yes 3 DK	1 Yes 3 DK	1 Yes 3 DK	1 Yes 3 DK	1 Yes 3 DK	2 No	2 No	2 No	2 No	2 No																																																				
1 Yes 3 DK	1 Yes 3 DK	1 Yes 3 DK	1 Yes 3 DK	1 Yes 3 DK																																																																			
2 No	2 No	2 No	2 No	2 No																																																																			
9.1 What is the square foot area of completely finished floor space, including space in basement or attic with finished walls, floors and ceilings? (Exclude unfinished basements or attics)																																																																							
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td>Square feet</td><td>Square feet</td><td>Square feet</td><td>Square feet</td><td>Square feet</td> </tr> </table>										Square feet	Square feet	Square feet	Square feet	Square feet																																																									
Square feet	Square feet	Square feet	Square feet	Square feet																																																																			
9.2 Is this based on exterior or interior dimensions? (Circle "EXT" if exterior or "INT" if interior)																																																																							
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td>1 EXT 2 INT</td><td>1 EXT 2 INT</td><td>1 EXT 2 INT</td><td>1 EXT 2 INT</td><td>1 EXT 2 INT</td> </tr> </table>										1 EXT 2 INT	1 EXT 2 INT	1 EXT 2 INT	1 EXT 2 INT	1 EXT 2 INT																																																									
1 EXT 2 INT	1 EXT 2 INT	1 EXT 2 INT	1 EXT 2 INT	1 EXT 2 INT																																																																			
10. How many of the following are in the house - -																																																																							
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td>1. Bathrooms? (Number)</td><td></td><td></td><td></td><td></td> </tr> <tr> <td>2. Bedrooms? (Number)</td><td></td><td></td><td></td><td></td> </tr> <tr> <td>3. Stories? (Number; enter "M" if split level)</td><td></td><td></td><td></td><td></td> </tr> </table>										1. Bathrooms? (Number)					2. Bedrooms? (Number)					3. Stories? (Number; enter "M" if split level)																																																			
1. Bathrooms? (Number)																																																																							
2. Bedrooms? (Number)																																																																							
3. Stories? (Number; enter "M" if split level)																																																																							
11. Does the house have a - -																																																																							
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td>1. Garage, carport, neither? (If garage) Is it for 1 or 2 or more cars? (Circle "G1," "G2," "C," or "N")</td><td>1 G1 3 C</td><td>1 G1 3 C</td><td>1 G1 3 C</td><td>1 G1 3 C</td><td>1 G1 3 C</td> </tr> <tr> <td></td><td>2 G2 4 N</td><td>2 G2 4 N</td><td>2 G2 4 N</td><td>2 G2 4 N</td><td>2 G2 4 N</td> </tr> <tr> <td>2. Full or partial basement, crawl space, or slab? (Circle "B," "C," or "S")</td><td>1 B 2 C 3 S</td><td>1 B 2 C 3 S</td><td>1 B 2 C 3 S</td><td>1 B 2 C 3 S</td><td>1 B 2 C 3 S</td> </tr> </table>										1. Garage, carport, neither? (If garage) Is it for 1 or 2 or more cars? (Circle "G1," "G2," "C," or "N")	1 G1 3 C	1 G1 3 C	1 G1 3 C	1 G1 3 C	1 G1 3 C		2 G2 4 N	2 G2 4 N	2 G2 4 N	2 G2 4 N	2 G2 4 N	2. Full or partial basement, crawl space, or slab? (Circle "B," "C," or "S")	1 B 2 C 3 S	1 B 2 C 3 S	1 B 2 C 3 S	1 B 2 C 3 S	1 B 2 C 3 S																																												
1. Garage, carport, neither? (If garage) Is it for 1 or 2 or more cars? (Circle "G1," "G2," "C," or "N")	1 G1 3 C	1 G1 3 C	1 G1 3 C	1 G1 3 C	1 G1 3 C																																																																		
	2 G2 4 N	2 G2 4 N	2 G2 4 N	2 G2 4 N	2 G2 4 N																																																																		
2. Full or partial basement, crawl space, or slab? (Circle "B," "C," or "S")	1 B 2 C 3 S	1 B 2 C 3 S	1 B 2 C 3 S	1 B 2 C 3 S	1 B 2 C 3 S																																																																		
12. What will the major type of heating fuel be for this house?																																																																							
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td>1 Elec. 3 Oil</td><td>1 Elec. 3 Oil</td><td>1 Elec. 3 Oil</td><td>1 Elec. 3 Oil</td><td>1 Elec. 3 Oil</td> </tr> <tr> <td>2 Gas 4 Other</td><td>2 Gas 4 Other</td><td>2 Gas 4 Other</td><td>2 Gas 4 Other</td><td>2 Gas 4 Other</td> </tr> </table>										1 Elec. 3 Oil	1 Elec. 3 Oil	1 Elec. 3 Oil	1 Elec. 3 Oil	1 Elec. 3 Oil	2 Gas 4 Other	2 Gas 4 Other	2 Gas 4 Other	2 Gas 4 Other	2 Gas 4 Other																																																				
1 Elec. 3 Oil	1 Elec. 3 Oil	1 Elec. 3 Oil	1 Elec. 3 Oil	1 Elec. 3 Oil																																																																			
2 Gas 4 Other	2 Gas 4 Other	2 Gas 4 Other	2 Gas 4 Other	2 Gas 4 Other																																																																			
13. Does the sales price include a - -																																																																							
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td>1. Stove?</td><td>1 Yes 2 No</td><td>1 Yes 2 No</td><td>1 Yes 2 No</td><td>1 Yes 2 No</td><td>1 Yes 2 No</td> </tr> <tr> <td>2. Refrigerator?</td><td>1 Yes 2 No</td><td>1 Yes 2 No</td><td>1 Yes 2 No</td><td>1 Yes 2 No</td><td>1 Yes 2 No</td> </tr> <tr> <td>3. Dishwasher?</td><td>1 Yes 2 No</td><td>1 Yes 2 No</td><td>1 Yes 2 No</td><td>1 Yes 2 No</td><td>1 Yes 2 No</td> </tr> <tr> <td>4. Washing machine?</td><td>1 Yes 2 No</td><td>1 Yes 2 No</td><td>1 Yes 2 No</td><td>1 Yes 2 No</td><td>1 Yes 2 No</td> </tr> <tr> <td>5. Dryer?</td><td>1 Yes 2 No</td><td>1 Yes 2 No</td><td>1 Yes 2 No</td><td>1 Yes 2 No</td><td>1 Yes 2 No</td> </tr> <tr> <td>6. Central air conditioning?</td><td>1 Yes 2 No</td><td>1 Yes 2 No</td><td>1 Yes 2 No</td><td>1 Yes 2 No</td><td>1 Yes 2 No</td> </tr> </table>										1. Stove?	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	2. Refrigerator?	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	3. Dishwasher?	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	4. Washing machine?	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	5. Dryer?	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	6. Central air conditioning?	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No																										
1. Stove?	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No																																																																		
2. Refrigerator?	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No																																																																		
3. Dishwasher?	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No																																																																		
4. Washing machine?	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No																																																																		
5. Dryer?	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No																																																																		
6. Central air conditioning?	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No																																																																		
14. (If the house has been started) In which month will the house be completed? (Enter month and year)																																																																							
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td></td><td></td><td></td><td></td><td></td> </tr> </table>																																																																							
15. Has all finish flooring been put in place? (If "Yes," enter month and year completed and enter red "X" in item 14.)																																																																							
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td></td><td></td><td></td><td></td><td></td> </tr> </table>																																																																							
16. "X" in RED houses which are both sold and completed. (Entries in items 3 and 15)																																																																							
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td></td><td></td><td></td><td></td><td></td> </tr> </table>																																																																							

"X" IN RED COLUMNS REPORTED FOR THE FIRST TIME ON LINE 3 THIS SURVEY MONTH

Section III - HOUSES BUILT ENTIRELY BY A SINGLE GENERAL CONTRACTOR FOR THE EXCLUSIVE USE OF THE OWNER		Schedule No.	Schedule No.	Schedule No.	Schedule No.
1. In which month and year was the construction contract awarded?		/ /	/ /	/ /	/ /
2.1 What was the amount of the construction contract awarded?		\$	\$	\$	\$
2.2 Will there be any additional construction costs? (Enter "0" or amount)		\$	\$	\$	\$
3. Will the house be financed through a mortgage or will cash be paid? (Circle "FIN," if financed, or "PC" if pay cash; if cash, go to item 6)		1 FIN 2 PC	1 FIN 2 PC	1 FIN 2 PC	1 FIN 2 PC
4. What type of financing was or will be arranged? (Circle "FHA," "VA," "CONventional," or "DK" - don't know or no arrangement made yet)		1 FHA 3 CONV 2 VA 4 DK	1 FHA 3 CONV 2 VA 4 DK	1 FHA 3 CONV 2 VA 4 DK	1 FHA 3 CONV 2 VA 4 DK
5. What is the amount of the -					
1. First mortgage?		\$	\$	\$	\$
2. Secondary mortgages?		\$	\$	\$	\$
6.1 What is the square foot area of completely finished floor space, including space in basement or attic with finished floors, walls, and ceilings? (Exclude unfinished basements or attics.)		Square feet	Square feet	Square feet	Square feet
6.2 Is this based on exterior or interior dimensions? (Circle "EXT" or "INT")		1 EXT 2 INT	1 EXT 2 INT	1 EXT 2 INT	1 EXT 2 INT
7. How many of the following are in the house -					
1. Bathrooms? (Number)					
2. Bedrooms? (Number)					
3. Stories? (Number; enter "M" for split level)					
8. Does the house have a -					
1. Garage, carport, neither? (If garage) Is it for 1 or 2 or more cars? (Circle "G1," "G2," "C," or "N")		1 G1 3 C 2 G2 4 N	1 G1 3 C 2 G2 4 N	1 G1 3 C 2 G2 4 N	1 G1 3 C 2 G2 4 N
2. Full or partial basement, crawl space, or slab? (Circle "B," "C," or "S")		1B 2C 3S	1B 2C 3S	1B 2C 3S	1B 2C 3S
9. What will be the major type of heating fuel for this house?		1 Elec. 3 Oil 2 Gas 4 Other	1 Elec. 3 Oil 2 Gas 4 Other	1 Elec. 3 Oil 2 Gas 4 Other	1 Elec. 3 Oil 2 Gas 4 Other
10. Does the contract price include a -					
(Circle "Yes," or "No")					
1. Stove?		1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No
2. Refrigerator?		1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No
3. Dishwasher?		1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No
4. Washing machine?		1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No
5. Dryer?		1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No
6. Central air conditioning?		1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No
11. When do you expect to move into the house? (Enter month and year)		/ /	/ /	/ /	/ /
12. House occupied (Enter month and year) (Enter red "X" in item 11)		/ /	/ /	/ /	/ /
Section IV - ALL OTHER HOMES BUILT FOR THE EXCLUSIVE USE OF THE OWNER OR FOR RENT		Schedule No.	Schedule No.	Schedule No.	Schedule No.
1. Will the house be financed through a mortgage or will cash be paid? (Circle "FIN," if financed or "PC," if pay cash; if cash, go to item 3)		1 FIN 2 PC	1 FIN 2 PC	1 FIN 2 PC	1 FIN 2 PC
2. What type of financing was or will be arranged? (Circle "FHA," "VA," "CONventional," or "DK" - don't know or no arrangement made yet)		1 FHA 3 CONV 2 VA 4 DK	1 FHA 3 CONV 2 VA 4 DK	1 FHA 3 CONV 2 VA 4 DK	1 FHA 3 CONV 2 VA 4 DK
3.1 What is the square foot area of completely finished floor space, including space in basement or attic with finished walls, floors and ceilings? (Exclude unfinished basements or attics)		Square feet	Square feet	Square feet	Square feet
3.2 Is this based on exterior or interior dimensions? (Circle "EXT" if exterior or "INT" if interior)		1 EXT. 2 INT.	1 EXT 2 INT	1 EXT 2 INT	1 EXT 2 INT
4. How many of the following are in the house -					
1. Bathrooms? (Number)					
2. Bedrooms? (Number)					
3. Stories? (Number; enter "M" if split level)					
5. Does the house have a -					
1. Garage, carport, neither? (If garage) Is it for 1 or 2 or more cars? (Circle "G1," "G2," "C," or "N")		1 G1 3 C 2 G2 4 N	1 G1 3 C 2 G2 4 N	1 G1 3 C 2 G2 4 N	1 G1 3 C 2 G2 4 N
2. Full or partial basement, crawl space, or slab? (Circle "B," "C," or "S")		1 B 2 C 3 S	1 B 2 C 3 S	1 B 2 C 3 S	1 B 2 C 3 S
6. What will be the major type of heating fuel for this house?		1 Elec. 3 Oil 2 Gas 4 Other	1 Elec. 3 Oil 2 Gas 4 Other	1 Elec. 3 Oil 2 Gas 4 Other	1 Elec. 3 Oil 2 Gas 4 Other
7. Will the house have central air conditioning?		1 Yes 2 No	1 Yes 2 No	1 Yes 2 No	1 Yes 2 No
8.1 When do you expect to move into the house? (Enter month and year)		/ /	/ /	/ /	/ /
8.2 (If for rent) When do you expect the house to be ready for occupancy? (Enter month and year)		/ /	/ /	/ /	/ /
9. House occupied (Enter month and year) (Enter red "X" in item 8.)		/ /	/ /	/ /	/ /
Remarks					

RECEIVED
JAN 17 1964
U.S. AIR FORCE

U.S. DEPARTMENT OF COMMERCE
Bureau of the Census
Washington, D.C. 20233

OFFICIAL BUSINESS

POSTAGE AND FEES PAID
U.S. DEPARTMENT OF COMMERCE