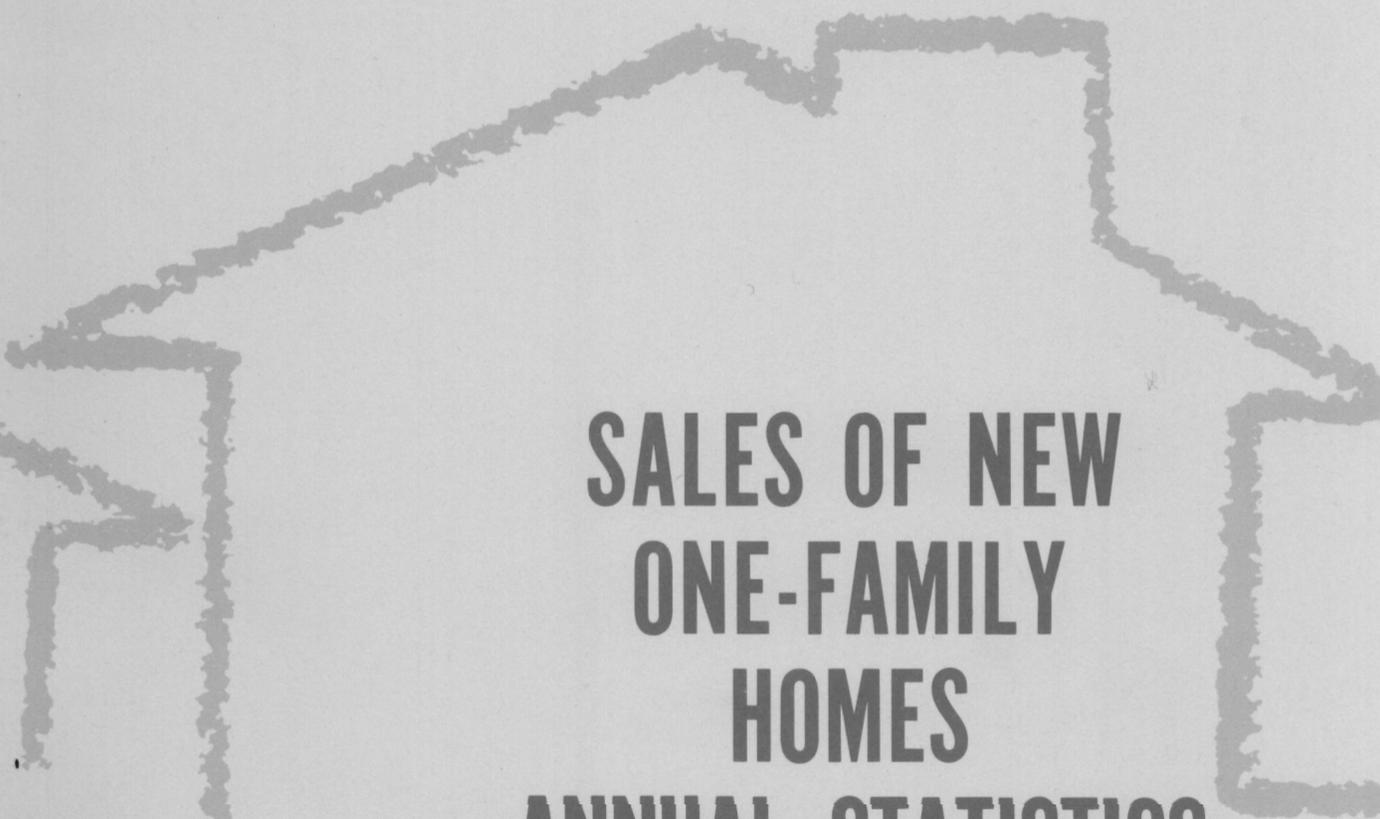


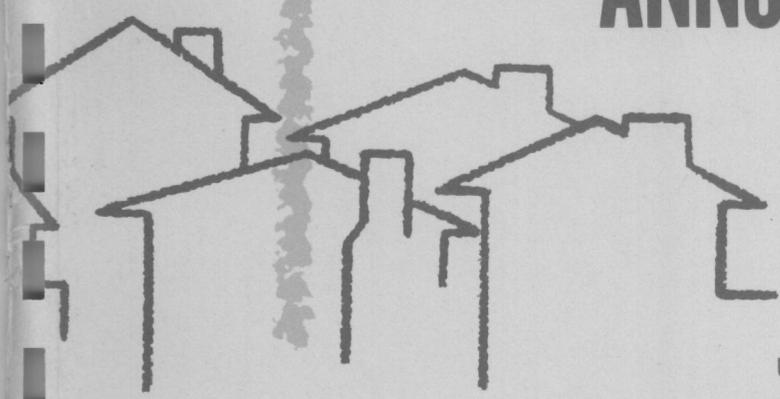
Duane McGough

CONSTRUCTION REPORTS

C25-27/Issued November 1965



SALES OF NEW ONE-FAMILY HOMES ANNUAL STATISTICS 1964



U.S. DEPARTMENT OF COMMERCE
AND
HOUSING AND HOME FINANCE AGENCY

CONSTRUCTION REPORTS

SALES OF NEW ONE-FAMILY HOMES ANNUAL STATISTICS, 1964

U.S. DEPARTMENT OF COMMERCE

John T. Connor, Secretary

BUREAU OF THE CENSUS

A. Ross Eckler, Director

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This is a joint report of the U.S. Department of Commerce, Bureau of the Census and the Housing and Home Finance Agency. It was developed under the general direction of Samuel J. Dennis, Chief, Construction Statistics Division, Bureau of the Census, and Henry B. Schechter, Director, Division of Housing Analysis, Housing and Home Finance Agency. It was prepared under the supervision of David I. Siskind, Chief, Construction Starts Branch, Construction Statistics Division, in consultation with Dave Lowery, Housing and Home Finance Agency; Allan Meyer prepared the tabulations for all statistical tables.

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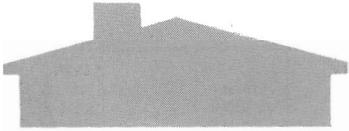
PREFACE

This study of new one-family homes sold in 1964 and of contractor-built new one-family homes for which contracts were awarded in 1964, is part of the joint Bureau of the Census, U.S. Department of Commerce—Housing and Home Finance Agency study on housing sales which was started in 1962. This is the second annual report prepared under this program.

The section on new one-family homes sold supplements and expands the information presented in the monthly and quarterly reports of the Housing Sales Series (Census-HHFA Series C25). These reports provide information on new homes sold, unsold inventory, and related data. Because of minor revisions, the annual total in this report differs slightly from the totals published in the monthly and quarterly reports. The section on contractor-built homes provides information on this type of home for the first time since publication of the series was started.

The Bureau of the Census is indebted to the thousands of respondent builders and owners of the homes which came into the sample. Without their cooperation in providing the information, this report could not have been prepared. The Bureau also extends its appreciation to the field interviewers responsible for collecting the basic data.





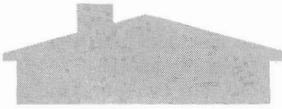
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CROSS-CLASSIFICATION OF SUBJECTS BY TABLE AND CHART NUMBER

Subject	Sales price categories	Median sales price	Average sales price	Contract price categories	Median contract price	Average contract price	Inside and outside SMSA's	Census geographic region	Type of financing	Stage of construction at time of sale
Tables										
Total homes sold.....	S-1, S-3, S-4, S-5	S-1, S-3, S-4, S-5	S-1, S-3, S-4, S-5	(X)	(X)	(X)	S-1, S-2, S-3, S-5	S-1, S-2, S-4, S-5	S-2, S-3, S-4, S-5	(X)
All contractor-built homes.....	(X)	(X)	(X)	C-1, C-2	C-1, C-2	C-1, C-2	C-1, C-2	C-1, C-3	C-2, C-3	(X)
Homes sold or contracted for \$25,000 or more	S-6	S-6	(X)	C-4	C-4	(X)	(X)	S-6, C-4	(X)	(X)
Downpayment as percent of sales price.....	S-7, S-8, S-11	S-7, S-8, S-11	(X)	(X)	(X)	(X)	(X)	S-8, S-9	S-11	(X)
MEDIAN AND AVERAGE										
Square feet of finished floor area.....	S-19	(X)	(X)	(X)	(X)	(X)	(X)	S-19, C-7	S-19, C-7	(X)
Price per square foot of floor area.....	S-20, S-21, S-22	S-20, S-21, S-22	(X)	C-8	C-8	(X)	(X)	S-21, S-23, C-9	S-22, S-23, C-9	(X)
MEDIAN										
Downpayment.....	S-10, S-12	(X)	(X)	(X)	(X)	(X)	(X)	S-10	S-12	(X)
Closing costs.....	S-13	S-13	(X)	(X)	(X)	(X)	(X)	S-13	(X)	(X)
Second mortgage.....	S-14	S-14	(X)	(X)	(X)	(X)	(X)	(X)	S-14	(X)
Floor area (square feet).....	S-15, S-16, S-17	S-15, S-16, S-17	(X)	C-5	C-5	(X)	(X)	S-16, S-18, C-6	S-17, S-18, C-6	(X)
Price per square foot.....	S-24	(X)	(X)	(X)	(X)	(X)	(X)	S-24, C-10	S-24, C-10	(X)
Bedrooms.....	S-25	(X)	(X)	C-11	C-11	(X)	(X)	S-25, C-11, C-12	(X)	(X)
Bathrooms.....	S-26	(X)	(X)	C-13	(X)	(X)	(X)	S-26, C-14	(X)	(X)
Stories.....	S-27	(X)	(X)	C-15	(X)	(X)	(X)	S-27, C-15	(X)	(X)
Appliances:										
Stove.....	S-28, S-29	(X)	(X)	C-16	(X)	(X)	S-30, C-16	S-28, S-29, S-30, C-16, C-17	(X)	(X)
Refrigerator.....	S-31	(X)	(X)	C-18	(X)	(X)	(X)	S-31, C-19	(X)	(X)
Dishwasher.....	S-32	(X)	(X)	C-18	(X)	(X)	S-33	S-32, S-33, C-19	(X)	(X)
Central air conditioning.....	S-34	(X)	(X)	C-18	(X)	(X)	S-35	S-34, S-35, C-19	(X)	(X)
Type of base.....	S-36, S-37	(X)	(X)	C-20	(X)	(X)	(X)	S-37, S-38, C-21	(X)	(X)
Parking facility.....	S-39, S-40	S-39	(X)	C-22	(X)	(X)	(X)	S-40, C-23	(X)	(X)
Charts										
Total homes sold.....	S-4, S-6	S-3a, S-4	S-3b	(X)	(X)	(X)	S-1, S-3a, S-3b	S-1, S-3a, S-3b	S-5, S-6	S-2
All contractor-built homes.....	(X)	(X)	(X)	C-3	C-2a	C-2b	C-1, C-2a, C-2b	C-1, C-2a, C-2b	(X)	(X)
Downpayment as percent of sales price.....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	S-7	(X)
Floor area (square feet).....						(S-9, C-6)				
MEDIAN										
Number of square feet of finished floor area	(X)	(X)	(X)	(X)	(X)	(X)	(X)	S-8, C-5	(X)	(X)
Price per square foot of floor area.....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	S-10, C-7	(X)	(X)
Bedrooms.....						(S-11, C-8)				
Bathrooms.....						(S-11, C-8)				
Appliances:										
Stove.....						(S-12, C-9)				
Refrigerator.....						(S-12, C-9)				
Dishwasher.....						(S-12, C-9)				
Central air conditioning.....						(S-12, C-9)				
Type of base.....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	S-13, C-10	(X)	(X)
Parking facility.....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	S-14, C-11	(X)	(X)

Note: No cross-reference for charts in parentheses.
 X Not applicable.



New Housing Units Started, and New One-Family Homes Offered for Sale

NEW HOUSING UNITS STARTED

In 1964, there were 1,591,000 new housing units started in the United States. Of these, 1,530,000 were private nonfarm starts; the remaining 6,100 units were public and farm housing. Of the private nonfarm housing starts, 945,000 (62 percent) were one-family homes, and 586,000 (38 percent) were units in two-or-more-family structures.

Of the 945,000 private nonfarm one-family starts, 566,000 or 60 percent, were intended for sale. These

homes for sale accounted for 37 percent of all private nonfarm housing units started in the United States in 1964. Another 341,000 one-family homes started during 1964 were built for the exclusive use of the owner, on land owned by the owner himself. About half of these homes—174,000—were contractor-built; that is, built under the supervision of a single general contractor. Only 24,000 of the new one-family homes started were originally intended for the rental market.

Table 1.—NEW HOUSING UNITS STARTED—SUMMARY: 1964

Categories	Number of units (000)	Percent distribution, private nonfarm housing units	
		All housing units	One-family homes
All housing units started.....	1,591	(X)	(X)
Public housing units.....	33	(X)	(X)
Private housing units.....	1,557	(X)	(X)
Private nonfarm housing units.....	1,530	100	(X)
Units in two or more family structures.....	586	38	(X)
One-family homes.....	945	62	100
For sale ¹	566	37	60
For rent.....	24	2	2
Built for the exclusive use of the owner ²	341	22	36
By a single general contractor (contractor-built) ³	174	11	18
Partly by owner, partly with paid help.....	96	6	10
Entirely by subcontractors ⁴	41	3	4
Entirely by the owner.....	30	2	3
Not reported.....	14	1	1

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

X Not applicable.

¹ Includes homes originally intended for sale whether or not the sales contract or agreement was signed before or after start of construction. A small number of these homes originally intended for sale are eventually withdrawn from the market.

² Includes all homes built for the exclusive use of the owner on his own land.

³ Homes started for the exclusive use of the owner, on his own land, and with construction under the supervision of a single general contractor.

⁴ Homes started for the exclusive use of the owner, on his own land, but with owner acting as his own general contractor.

NEW ONE-FAMILY HOMES OFFERED FOR SALE

A total of 835,000 new one-family homes were offered for sale during 1964. This total included:

- (a) 577,000 homes authorized in 1964 in permit-issuing places and intended for sale (whether or not started) as well as those started in 1964 in nonpermit places and intended for sale, and
- (b) 258,000 homes, the 1961-1963 counterparts of the homes in (a) above which had not yet been sold by the end of 1963 and were carried over into 1964.

During 1964, two-thirds of the new one-family homes offered for sale—565,000—were sold; another 244,000 (29 percent) were carried unsold into 1965; and the remaining 25,000 (3 percent) were removed from the sales market for various reasons. The median price for homes sold during 1964 was \$18,900 whereas the median price of the homes unsold at the end of the year was \$19,600. More than one-quarter of the unsold homes were in the \$25,000-and-over price category.

There is only partial comparability between the homes sold and for sale in 1964 and those started and intended for sale in that year. The number of homes for sale and sold in 1964 includes homes authorized and started in 1964 as well as in earlier years, whereas the information on number of homes started relates only to 1964.

Table 2.—NEW ONE-FAMILY HOMES OFFERED FOR SALE—SALES STATUS AND SALES PRICE: 1964

Sales status	All homes	All homes reporting sales price	Homes reporting sales price of—						Homes not reporting sales price	Median sales price (dollars)
			Under \$12,000	\$12,500 to \$14,999	\$15,000 to \$17,499	\$17,500 to \$19,999	\$20,000 to \$24,999	\$25,000 and over		
Number of homes (in thousands)										
1. New homes for sale, December 31, 1963 ¹	258	193	28	25	29	31	36	44	65	18,700
2. New homes brought into sales market during 1964 ²	577	557	53	75	89	88	114	137	20	19,200
3. Total number of new homes offered for sale during 1964.....	835	750	82	100	118	119	151	181	85	19,100
4. New homes sold during 1964.....	565	540	59	73	90	86	107	125	25	18,900
5. New homes removed from sales market during 1964 ³	25	(X)	(X)	(X)	(X)	(X)	(X)	(X)	25	(X)
6. New homes for sale, December 31, 1964.....	244	210	23	27	27	33	43	56	34	19,600
Percent distribution by sales status										
Total number of new homes offered for sale during 1964.....	(X)	100	100	100	100	100	100	100	(X)	(X)
New homes sold during 1964.....	(X)	72	72	73	77	72	71	69	(X)	(X)
New homes for sale, December 31, 1964.....	(X)	28	28	27	23	28	29	31	(X)	(X)
Percent distribution by sales price										
Total number of new homes offered for sale during 1964.....	(X)	100	11	13	16	16	20	24	(X)	(X)
New homes sold during 1964.....	(X)	100	11	13	17	16	20	23	(X)	(X)
New homes for sale, December 31, 1964.....	(X)	100	11	13	13	16	21	27	(X)	(X)

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Homes for sale are distributed by intended sales price; homes sold are distributed by reported sales price.

X Not applicable.

¹ Includes new homes which were completed or under construction, and homes authorized and not yet started at the end of 1963.

² Represents new homes offered for sale for the first time in 1964. Includes homes: authorized in 1964 whether or not started by the end of the year; sold in 1964 and not authorized by permits until 1965 (most of these were not started in 1964). Excludes homes: authorized and sold in 1963 but started in 1964; and authorized and sold in 1965 but started in 1964. The figures on this line were derived by subtracting line 1 from line 3; line 3 is the sum of lines 4, 5, and 6.

³ Includes homes originally intended for sale but which were later transferred to the rental market, converted to 2 or more housing units, converted to a nonresidential building, or for which plans to build were abandoned in 1964.



New One-Family Homes Sold

SUMMARY

Sales (Charts S1 and S2)

Sales of over \$11.5 billion of new one-family homes—565,000 homes—were reported in 1964. About 3 out of every 4 of these homes were located inside SMSA's. The South led all other regions with sales of 200,000 homes, a little more than one-third of the total. Of the homes sold, approximately one-half were completed and about one-fifth were not started, by the end of the month of sale.

Chart S1.—PERCENT DISTRIBUTION OF NEW ONE-FAMILY HOMES SOLD, BY REGION AND LOCATION: 1964

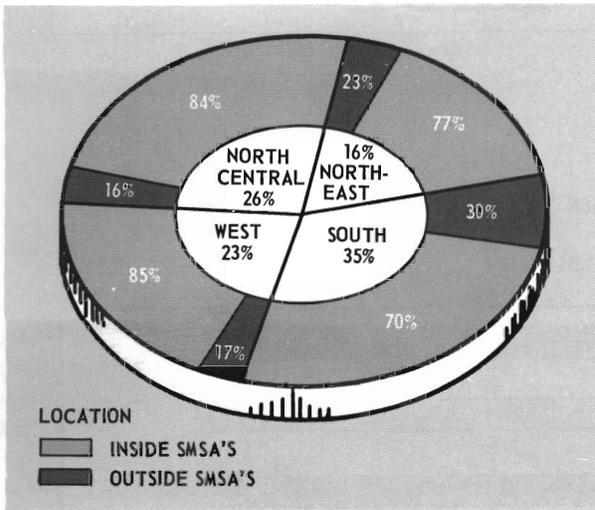
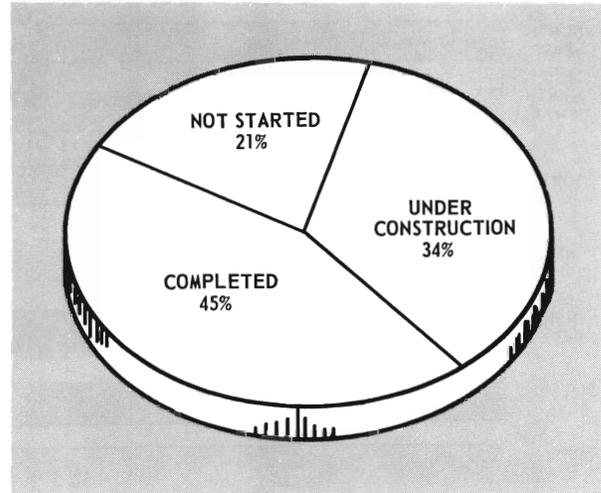


Chart S2.—PERCENT DISTRIBUTION OF NEW ONE-FAMILY HOMES SOLD, BY STAGE OF CONSTRUCTION AT END OF MONTH OF SALE: 1964



Price (Charts S3a to S4)

The median sales price of new homes sold in 1964 was \$18,900, ranging from a median of \$20,400 in the West to a median of \$16,700 in the South. The average sales price for homes sold in 1964 was higher than the median price in all cases. For the United States, the average sales price was \$20,500, ranging from \$23,200 in the West to \$18,100 in the South. The median sales price for homes sold inside SMSA's and those sold outside SMSA's differed by 17 percent, and the average sales price differed by 22 percent.

Slightly less than 25 percent of the new homes were sold for less than \$15,000, whereas 43 percent of the homes were sold for \$20,000 or more.

Chart S3a.-MEDIAN SALES PRICE OF NEW ONE-FAMILY HOMES SOLD,
BY REGION AND LOCATION: 1964

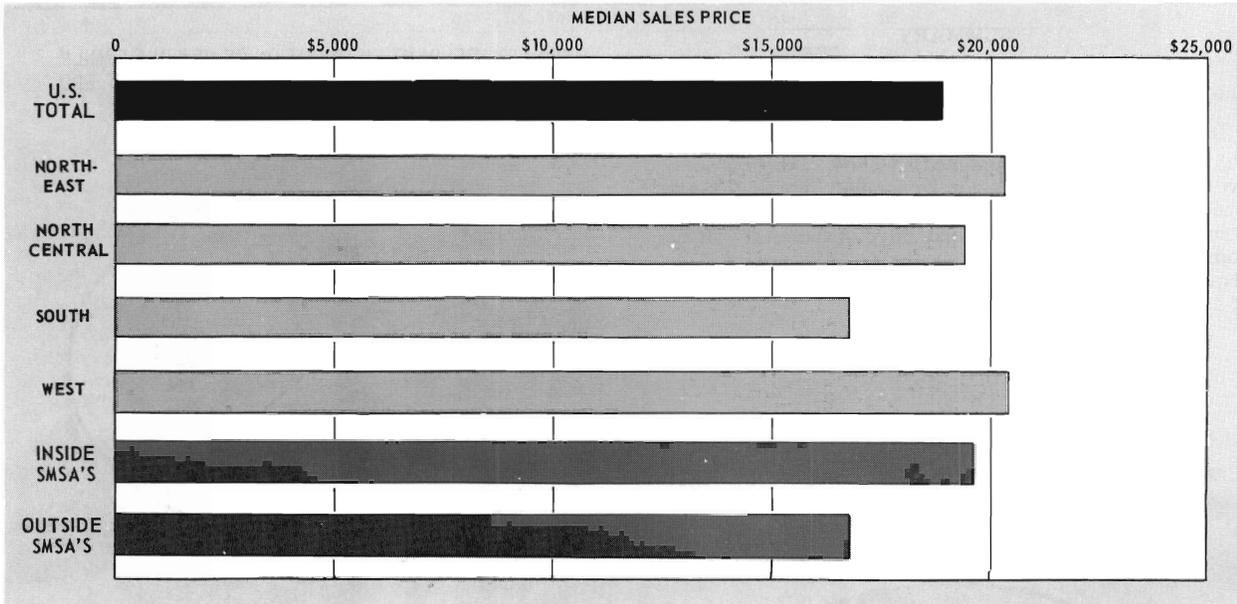


Chart S3b.-AVERAGE SALES PRICE OF NEW ONE-FAMILY HOMES SOLD,
BY REGION AND LOCATION: 1964

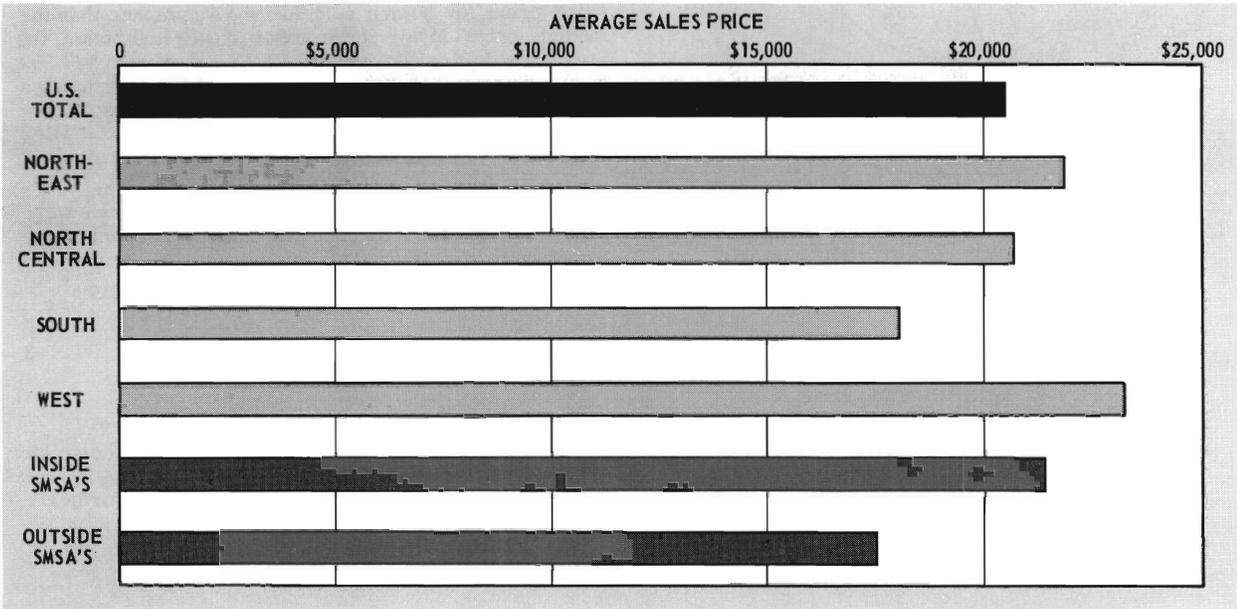
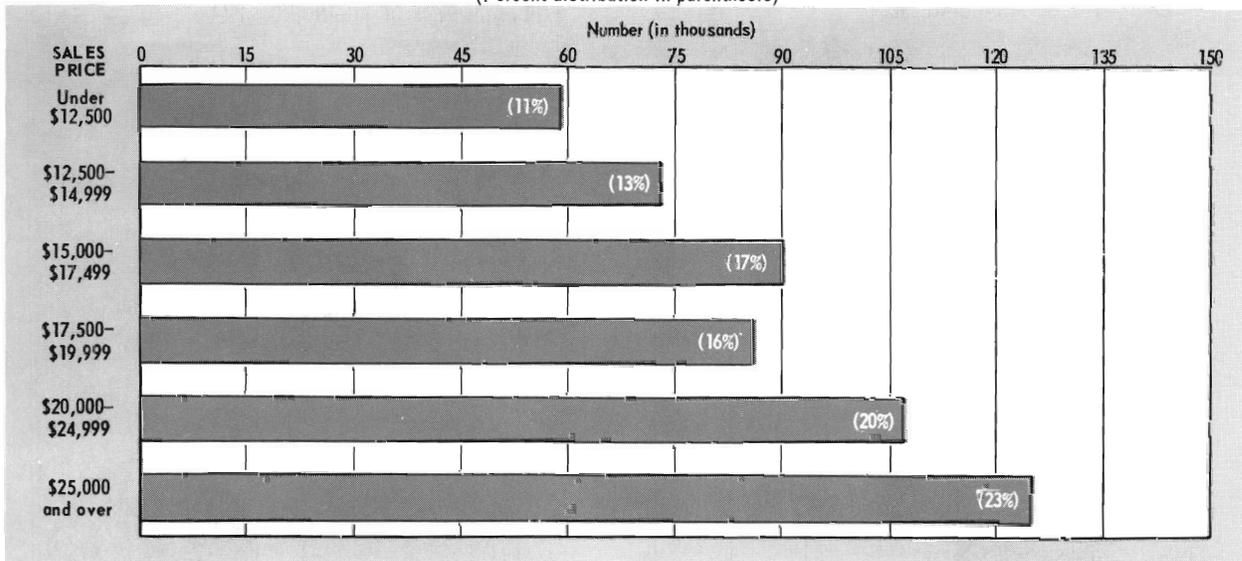


Chart S4.—NUMBER OF NEW ONE-FAMILY HOMES SOLD, BY SALES PRICE: 1964
(Percent distribution in parenthesis)



Financing (Charts S5 to S7)

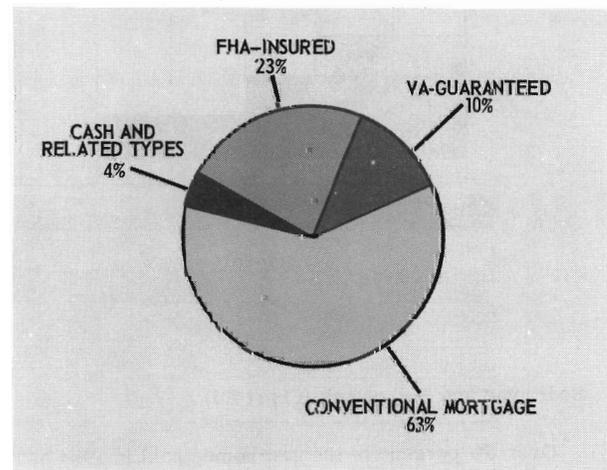
About 63 percent of the new homes sold were financed conventionally, while 33 percent were financed with FHA-insured and VA-guaranteed loans. The remaining 4 percent were sold for cash or with financing not requiring a mortgage.

Approximately 3 out of 4 homes financed with FHA-insured loans and about 9 out of 10 financed with VA-guaranteed loans were sold with a downpayment of less than 5 percent of the sales price. Over 70 percent of the homes financed with VA-guaranteed loans were sold with no downpayment. Less than 1 out of every 6 conventionally financed homes involved a downpayment of less than 5 percent. About 9 percent of all new homes were sold with no downpayment.

Square Foot Area (Charts S8 to S10)

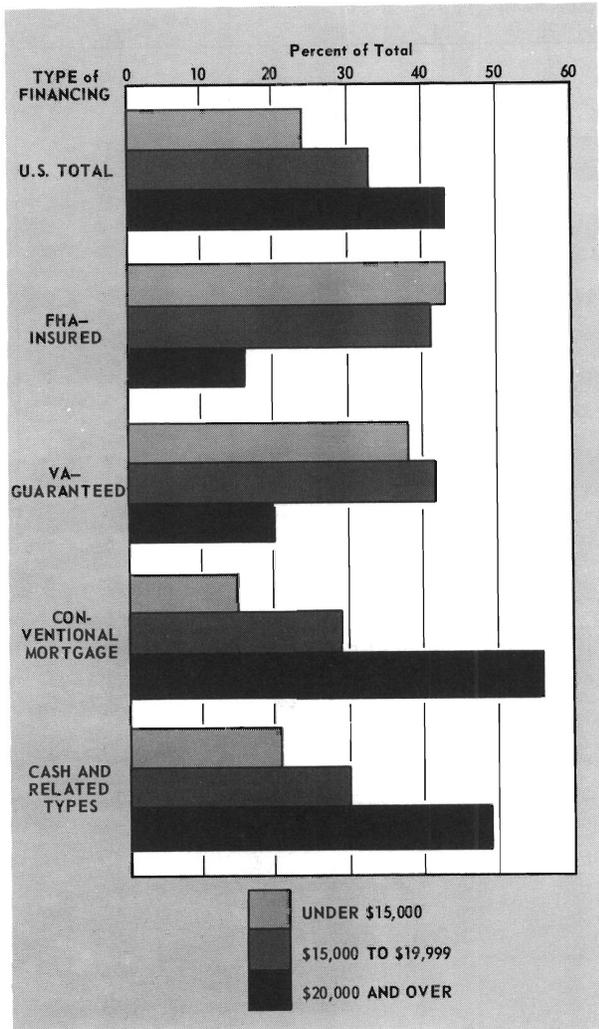
Based on exterior dimensions, the median number of square feet of completely finished floor area of new homes sold was 1,415 square feet. The average number of square feet for new homes sold was 1,470. The median and average square foot areas were highest in the West—1,560 and 1,575, respectively. About 1 out of every 10 new homes sold in the United States had less than 1,000 square feet and about 1 out of 6 had 2,000 or more square feet.

Chart S5.—PERCENT DISTRIBUTION OF NEW ONE-FAMILY HOMES SOLD, BY TYPE OF FINANCING: 1964



The median sales price per square foot of completely finished floor area for new homes sold during 1964 was \$13.20, with a range from \$14.35 in the Northeast to \$11.65 in the South.

Chart S6.—PERCENT DISTRIBUTION OF NEW ONE-FAMILY HOMES SOLD, BY SALES PRICE, FOR EACH TYPE OF FINANCING: 1964



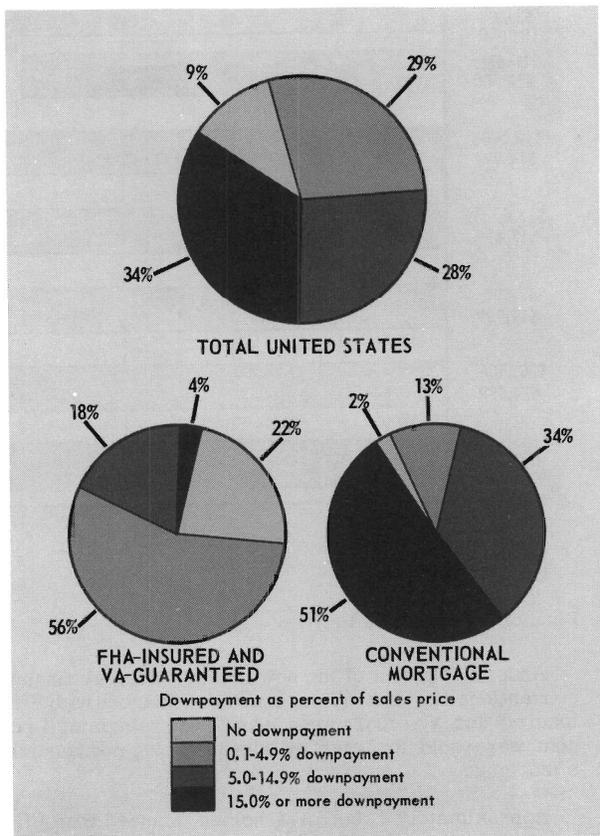
Bedrooms and Bathrooms (Chart S11)

Over 70 percent of the new homes sold in 1964 had 3 bedrooms and another 24 percent had 4 or more bedrooms. Half of the new homes sold had 2 or more bathrooms.

Appliances and Central Air Conditioning Included in Sales Price (Chart S12)

About 4 out of every 5 of the homes sold included a stove in the sales price. In contrast, only 1 in every 18 homes had a refrigerator included in the sales price and about 3 out of every 10 included a dishwasher.

Chart S7.—PERCENT DISTRIBUTION OF NEW ONE-FAMILY HOMES SOLD, BY DOWNPAYMENT AS PERCENT OF SALES PRICE, FOR EACH TYPE OF FINANCING: 1964



About one-fifth of the homes sold included central air-conditioning systems in the sales price. More than half of these homes were located in the South.

Basements (Chart S13)

Of the new homes sold, 44 percent had a full or partial basement: 36 percent, a slab foundation; and 20 percent, a crawl space. Basements were found in 82 percent of the homes sold in the Northeast and in 80 percent of those in the North Central region. Slab foundations were more common in the West and South.

Automobile Parking Facility (Chart S14)

Two-thirds of the new homes sold were built with garages and about one-sixth with carports. In the Northeast 4 out of 5 homes had garages.

Chart S8.—MEDIAN NUMBER OF SQUARE FEET OF FINISHED FLOOR AREA OF NEW ONE-FAMILY HOMES SOLD, BY REGION: 1964
(Based on exterior dimensions)

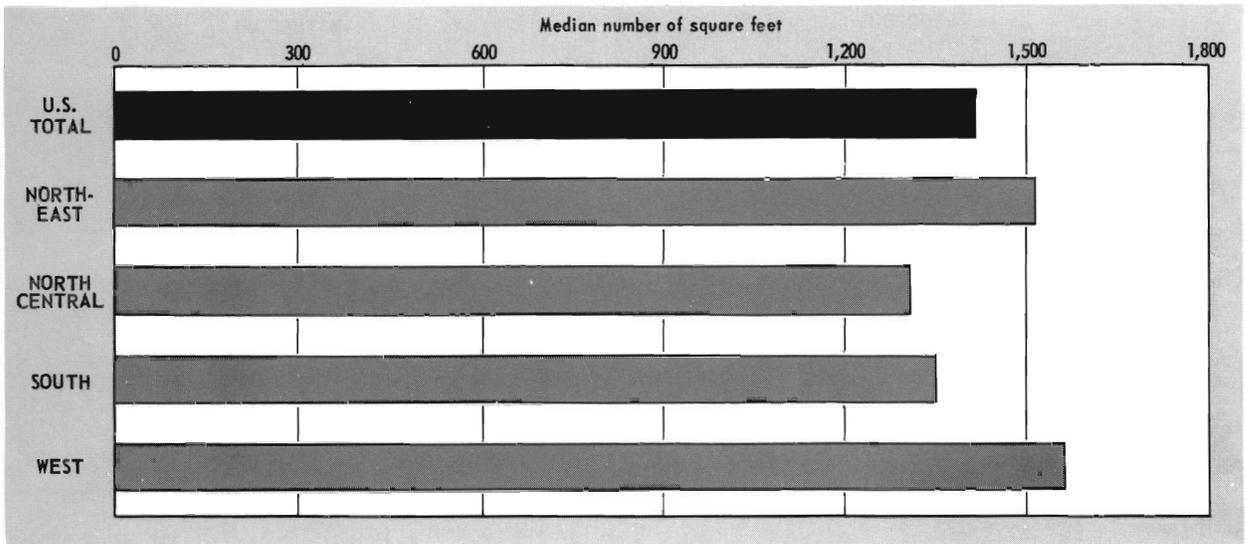


Chart S9.—NUMBER OF NEW ONE-FAMILY HOMES SOLD, BY NUMBER OF SQUARE FEET OF FINISHED FLOOR AREA: 1964

(Based on exterior dimensions; percent distribution in parenthesis)

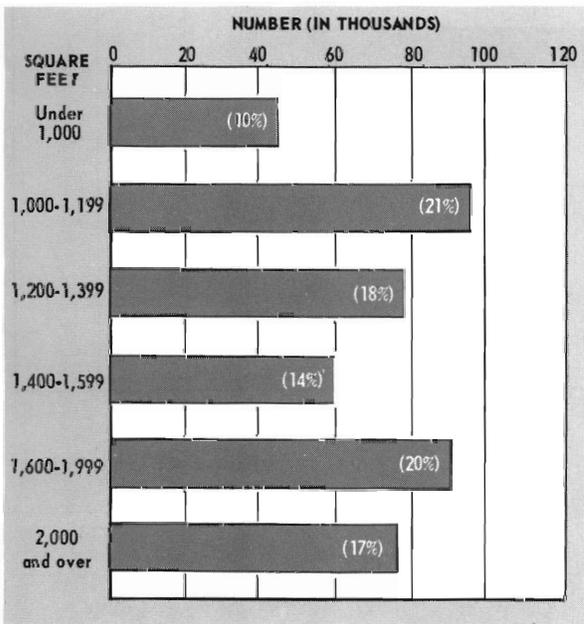


Chart S10.—MEDIAN PRICE PER SQUARE FOOT OF FINISHED FLOOR AREA OF NEW ONE-FAMILY HOMES SOLD, BY REGION: 1964

(Based on exterior dimensions)

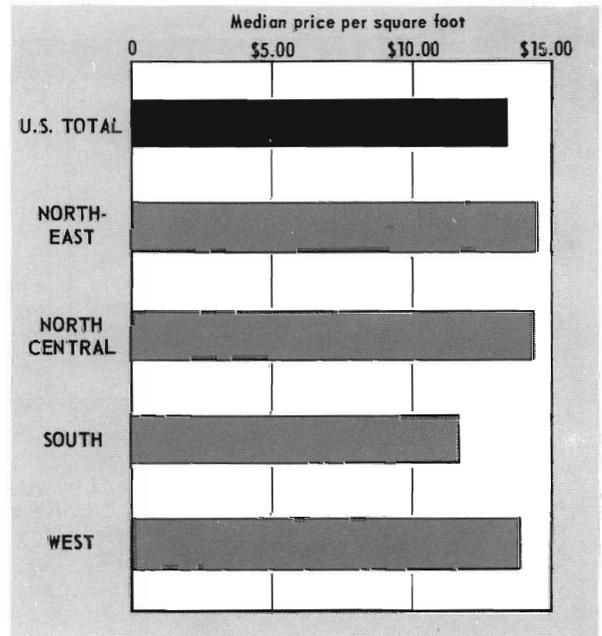


Chart S11.-PERCENT DISTRIBUTION OF NEW ONE-FAMILY HOMES SOLD, BY NUMBER OF BEDROOMS AND BATHROOMS: 1964

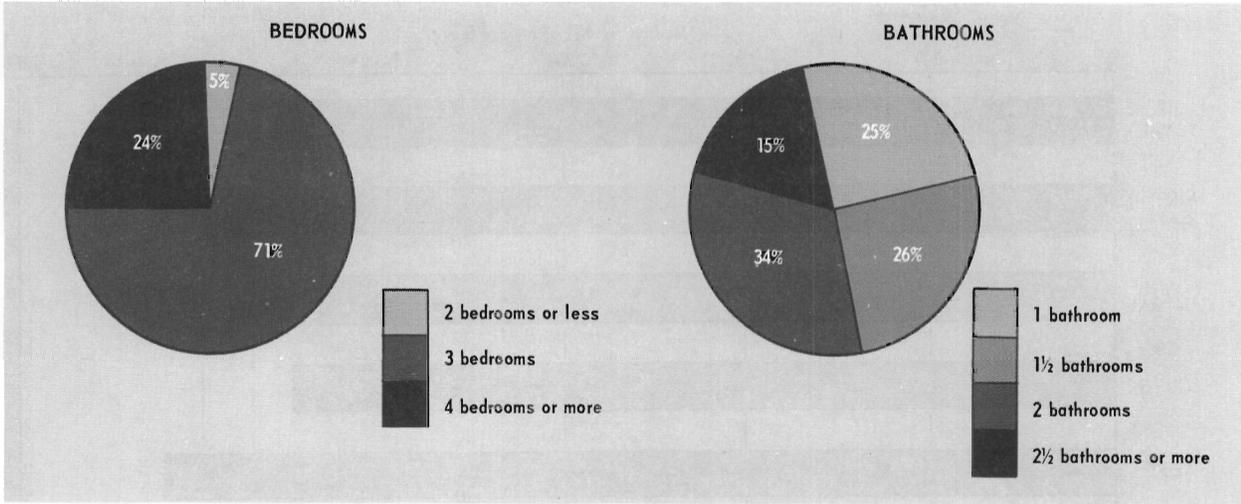


Chart S12.-NUMBER OF NEW ONE-FAMILY HOMES SOLD WITH SPECIFIED APPLIANCES AND CENTRAL AIR CONDITIONING INCLUDED IN SALES PRICE: 1964

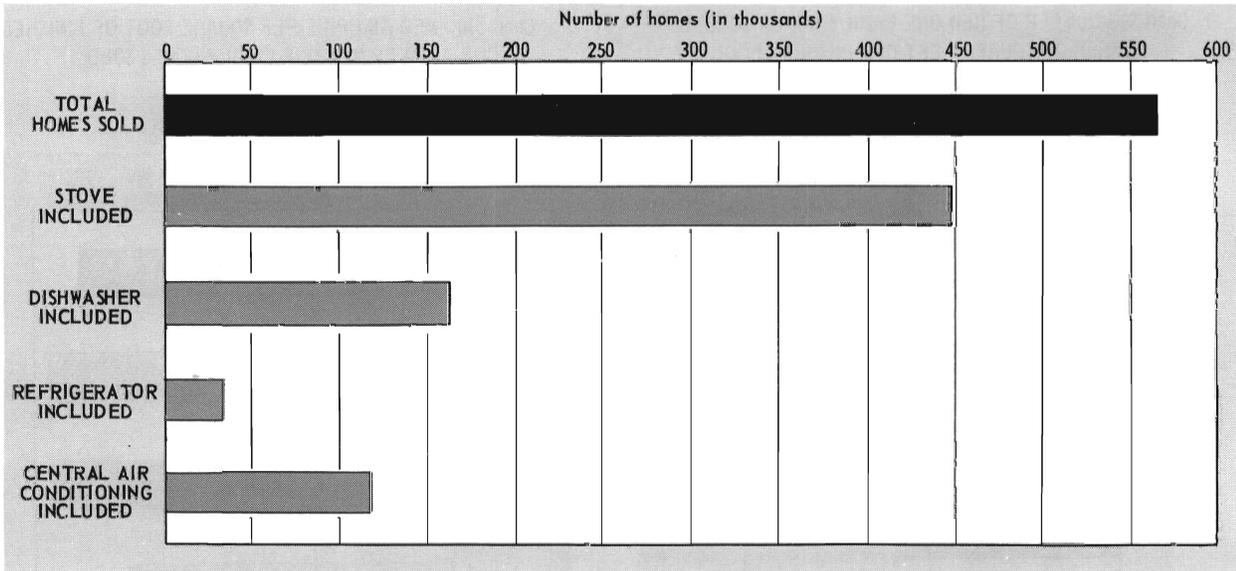


Chart S13.-PERCENT DISTRIBUTION OF NEW ONE-FAMILY HOMES SOLD, BY PRESENCE OF BASEMENT, FOR EACH REGION: 1964

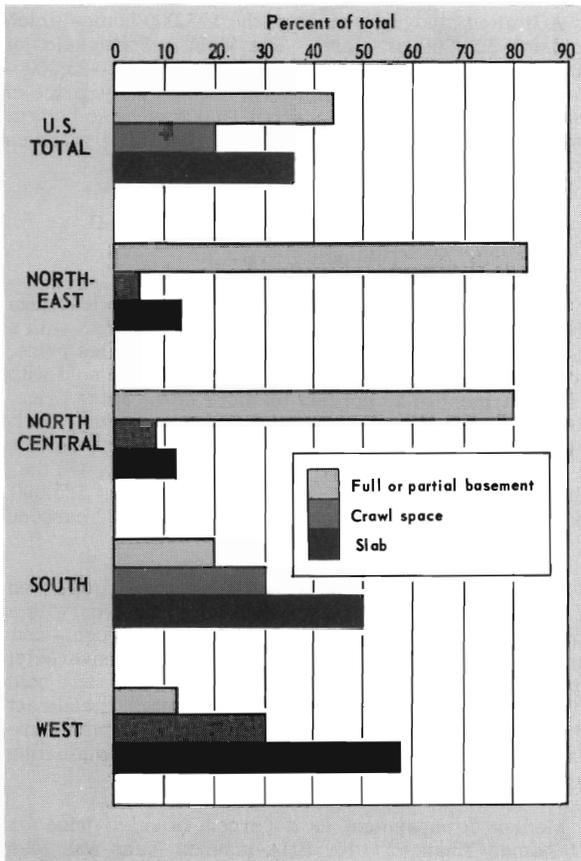
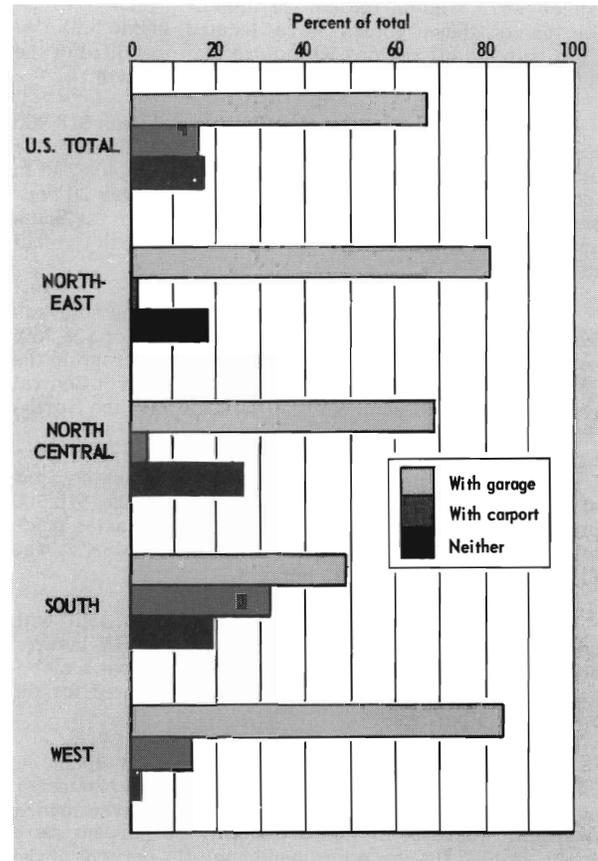


Chart S14.-PERCENT DISTRIBUTION OF NEW ONE-FAMILY HOMES SOLD, BY TYPE OF PARKING FACILITY, FOR EACH REGION: 1964



NEW ONE-FAMILY HOMES SOLD (Tables S-1 to S-6)

Five hundred and sixty-five thousand new one-family homes were sold in the United States in 1964. Three-fourths of these homes were located inside SMSA's. The South led all regions with more than one-third of the total while the Northeast accounted for one-sixth.

The median sales price of all homes sold was \$18,900 with two of the four regions differing noticeably from the others. The median price in the West was \$20,400 and in the Northeast \$20,300. These prices were over 20 percent higher than the \$16,700 median price in the South and 5 percent above the \$19,400 in the North Central region.

The average sales price of all new homes sold was \$20,500. The West led with an average price of \$23,200, nearly 30 percent higher than the \$18,100 average in the South, 12 percent above the \$20,700 in the North Central region, and 6 percent higher than the \$21,800 in the Northeast.

The median sales price of \$19,600 for homes sold inside SMSA's was 17 percent higher than the \$16,700 price outside SMSA's, whereas the average sales price inside SMSA's was \$21,400 and outside SMSA's, was \$17,500—a difference of 22 percent.

About 63 percent of the homes were sold with conventional financing and 33 percent with FHA-insured and VA-guaranteed loans. Homes sold without a mortgage—cash, cash plus trade-in, etc.—accounted for the remaining 4 percent.

The importance of the various types of financing varied considerably among the regions. In the Northeast, over 80 percent of the homes were conventionally financed, whereas in the South only 53 percent were so financed. On the other hand, only 14 percent of the homes sold in the Northeast were sold under the FHA and VA programs; in the South these two programs accounted for 42 percent.

There was considerable difference between the median sales price of homes sold under the government programs—FHA and VA—and those sold with conventional mortgage financing. The median sales price of homes sold under the FHA and VA programs was \$15,600 and \$16,200, respectively. On the other hand, homes sold with conventional financing had a median sales price of \$21,300—35 percent above the price of homes sold under the government programs.

The difference between the average sales price of homes sold with FHA-insured and VA-guaranteed loans and those sold with conventional financing or cash was slightly higher. The average sales price of homes sold under the FHA and VA programs was \$16,100 and \$16,800, respectively. The average sales price of homes sold with conventional financing was \$22,600 and for cash was \$22,500—nearly 40 percent higher than the average price of homes sold under government programs.

About 57 percent of the homes sold for less than \$15,000 were financed under the FHA-insured and VA-guaranteed programs. The conventionally financed

homes accounted for 54 percent of the total homes sold in the \$15,000 to \$19,999 price category and constituted the overwhelming proportion—over 80 percent—of the homes which sold for over \$20,000.

A limited study was made of the 125,000 homes which sold for \$25,000 or more. The West led with sales of 38,000 of these homes; the smallest number—23,000—were sold in the Northeast. The median sales price of these homes was \$29,700. About 16,000 of these homes, representing 3 percent of all new one-family homes sold in 1964, were sold for over \$40,000.

DOWNPAYMENT ON NEW HOMES SOLD (Tables S-7 to S-12)

Of the new one-family homes sold in 1964, less than 40 percent were sold with no downpayment or with a downpayment of less than 5 percent of the sales price. At the other end of the scale, 16 percent were sold with a downpayment of 25 percent or more of the sales price. About 70 percent of the mortgage-financed homes which sold for under \$12,500 were sold with no downpayment or with a downpayment of less than 5 percent. On the other hand, one-third of the homes sold for \$25,000 and over were sold with a downpayment of 25 percent or more of the sales price.

Within regions, the South had the highest proportion of homes sold either with no downpayment or with a downpayment of less than 5 percent—49 percent—and the Northeast, the lowest—14 percent. Conversely, within the Northeast, 28 percent of the homes were sold with a downpayment of 25 percent or more in contrast with only 9 percent in the West. These proportions are directly affected by the type of financing predominating in a region.

Median downpayment as a percent of sales price for all homes financed with FHA-insured loans was less than 4 percent compared with a ratio of 16 percent for conventionally-financed homes.

NEW HOMES SOLD WITH CLOSING COSTS INCLUDED IN SALES PRICE (Table S-13)

Of the homes for which closing cost information was provided, approximately 25 percent (135,000) included these costs in the reported sales price. No information, however, was collected either on the components of these closing costs or the amount of these costs. The Northeast region had the smallest proportion of homes sold with closing costs included in the sales price—7 percent—whereas the South and North Central regions had the highest proportion—about one-third. In each region, the median sales price was lower for those homes which included closing costs in the sales price than for those homes which excluded closing costs.

NEW HOMES SOLD WITH SECOND MORTGAGES (Table S-14)

About 6 percent, or 37,000, of the new homes sold in 1964 were sold with second mortgages. Conventionally-financed homes with second mortgages had a median

sales price of \$19,600—8 percent less than the \$21,300 median sales price of conventionally-financed homes which did not have a second mortgage. The proportion of new homes sold with conventional second mortgages decreased as sales price increased—from 16 percent for homes which sold for under \$15,000 to 9 percent for homes which sold for \$20,000 and over.

FLOOR AREA OF NEW HOMES SOLD (Tables S-15 to S-24)

The median and average number of square feet of completely finished floor area based on exterior dimensions of homes sold in 1964 were 1,415 and 1,470 square feet, respectively. The median square foot floor area was largest in the West (1,560 square feet) and smallest (1,305 square feet) in the North Central region. The average square foot floor area was also largest (1,575) in the West and smallest (1,395) in the North Central region. About one-sixth of the homes had 2,000 or more square feet, and only 10 percent had less than 1,000 square feet.

The median number of square feet of finished floor area in homes financed with FHA-insured and VA-guaranteed loans was 1,235 compared with a median of 1,560 square feet for conventional mortgage-financed homes. The average number of square feet of finished floor area was slightly higher—1,275 square feet—for FHA and VA financing compared with 1,575 square feet for conventional mortgage-financed homes. About 15 percent of the homes sold with FHA-insured and VA-guaranteed loans had less than 1,000 square feet and only 6 percent had 2,000 or more square feet. Among conventionally-financed homes, fewer than 10 percent had less than 1,000 square feet of finished floor area, while almost 25 percent had 2,000 or more square feet.

The median sales price of homes with less than 1,000 square feet of finished floor area was lowest in the South—under \$12,500—and highest in the Northeast—\$14,500. Homes with 2,000 or more square feet had a median sales price of over \$25,000 in all regions.

As might be expected, there is a relationship between sales price and number of square feet of completely finished floor area. Forty-five percent of the homes which sold for under \$12,500 had less than 1,000 square feet, whereas 56 percent of the homes sold for \$25,000 and over had 2,000 or more square feet.

The median price per square foot of completely finished floor area of homes sold in 1964 was \$13.20. The highest price per square foot was in the Northeast—\$14.35—and lowest—\$11.65—in the South. The price was less than \$10.00 per square foot for 12 percent of all homes sold and was \$16.00 or more for 19 percent of all homes sold.

NUMBER OF BEDROOMS IN NEW HOMES SOLD (Table S-25)

Almost 400,000 (70 percent) of the 565,000 homes sold in 1964 had 3 bedrooms. Another 136,000 (24 percent) had 4 or more bedrooms. In the West, more than 1 out of every 3 homes sold had 4 or more bedrooms compared with less than 1 out of every 3 in the North-

east, and less than 1 out of every 5 in the North Central and South. Considerably fewer than 1 in 10 homes had 2 bedrooms or less in each of the regions. Here also, there is a direct relationship between number of bedrooms and sales price. More than 3 out of every 4 homes with 4 or more bedrooms sold for \$20,000 and over, and 1 out of every 2 homes with 2 bedrooms or less sold for under \$15,000.

NUMBER OF BATHROOMS IN NEW HOMES SOLD (Table S-26)

Three out of every four new homes sold in the United States in 1964 had more than 1 bathroom. In fact, about half of the new homes sold were provided with 2 or more full bathrooms. One bathroom was provided in 25 percent of the homes while 15 percent of the homes had 2 1/2 or more bathrooms. About 1 in every 20 homes had 3 or more bathrooms. A negligible number had less than 1 full bathroom.

There is an expected relationship between number of bathrooms and sales price. Of the homes sold for under \$15,000, 61 percent had 1 bathroom or less, and 76 percent of the homes sold for \$20,000 or more had 2 or more bathrooms.

NUMBER OF STORIES IN NEW HOMES SOLD (Table S-27)

Almost 400,000—71 percent—of the 565,000 homes sold in 1964 had 1 story. Another 94,000 homes—17 percent—had 2 stories¹, and 67,000 homes—12 percent—were split-level. In the South and West regions, over 80 percent of the homes sold had 1 story compared with 65 percent in the North Central and less than 40 percent in the Northeast. Within regions, the North Central had the highest proportion of split-level homes—22 percent—the Northeast was next with 17 percent, and the South and West had only 6 percent split-level.

SELECTED APPLIANCES AND CENTRAL AIR CONDITIONING INCLUDED IN THE SALES PRICE OF NEW HOMES SOLD

In collecting information on sales price, additional data were obtained on the inclusion in this price of central air conditioning and the following five appliances: stove, refrigerator, dishwasher, washing machine, and drying machine. Though not included in the original sales price, few homes are occupied without certain basic appliances, such as stove and refrigerator, having been installed. These and other appliances may be purchased separately by the owners and installed before or shortly after the homes are occupied.

Stoves (Tables S-28 to S-30)

Approximately 4 out of every 5 homes had a stove included in the original sales price. However, only slightly more than half the homes sold for under \$15,000 had a stove included in the sales price, whereas the ratio was 19 out of 20 for homes sold for \$20,000 or more.

¹Includes 13,000 homes reporting 1 1/2 stories.

There was only a slight division between homes sold inside SMSA's and those sold outside SMSA's. Over 80 percent of the homes inside SMSA's had a stove included in the sales price, while almost 75 percent of those outside SMSA's had one included in the sales price.

Refrigerators (Table S-31)

Unlike the situation with stoves, most new homes were sold during 1964 without a refrigerator having been included in the sales price. Only 32,000 of the homes sold—about 1 in every 18—had a refrigerator included in the original sales price. Most of these homes were located in the South.

Clothes Washing and Drying Machines

Very few clothes washing and drying machines were included in the sales price of the 565,000 new homes sold in 1964. Approximately 10,000 washing machines and 11,000 drying machines were so included.

Dishwashers (Tables S-32 and S-33)

About 3 out of every 10 homes sold had a dishwasher included in the sales price. However, this appliance was supplied primarily in the higher priced homes. About 7 out of every 10 homes which sold for \$25,000 or more had a dishwasher included in the sales price, but only 1 in every 30 homes sold for under \$15,000 had one included in the sales price.

One out of three homes inside SMSA's were sold with a dishwasher included in the sales price. Only 1 in 6 homes sold outside SMSA's came so equipped.

Central Air Conditioning (Tables S-34 and S-35)

A central air-conditioning system was included in the sales price of about 1 out of every 5 homes sold. Over half of these homes were located in the South and over one-fourth were in the West. About 14 percent of the homes which sold for under \$15,000 had central air

conditioning included in the sales price; whereas for the homes which sold for \$20,000 or more, 25 percent had central air conditioning included in the sales price.

HOMES SOLD WITH BASEMENTS, SLAB FOUNDATIONS, AND CRAWL SPACES

(Tables S-36 to S-38)

More than 4 out of every 10 new one-family homes sold in 1964 had a full or partial basement, over one-third reported a slab foundation, and one-fifth reported a crawl space. There are sharp and noticeable variations among regions. In the Northeast, 82 percent of the homes sold had a full or partial basement, and in the North Central region, 80 percent reported full or partial basements; on the other hand only 13 percent of those in the West had full or partial basements. Location appeared to be the major determinant of whether or not a new home had a basement.

PARKING FACILITIES OF NEW HOMES SOLD

(Tables S-39 and S-40)

Two-thirds of the new homes sold in 1964 were built with garages and almost 1 in 6 had a carport; the remainder had neither garage nor carport. The West had the largest proportion of homes sold with garages included in the sales price—85 percent—and the South had the smallest proportion—49 percent.

There was a direct relationship between sales price and presence of a garage. Only about one-fourth of the homes which sold for under \$12,500 had garages included in the sales price, whereas more than four-fifths of those sold for \$20,000 and over had garages.

The South led all regions in the proportion of homes which were sold with a carport included in the sales price.

Table S-1.—SALES, BY LOCATION, REGION, AND SALES PRICE: 1964

Location and region ¹	All homes sold	All homes reporting sales price	Homes with sales price of—						Homes not reporting sales price	Median sales price (dollars)	Average sales price (dollars)
			Under \$12,500	\$12,500 to \$14,999	\$15,000 to \$17,499	\$17,500 to \$19,999	\$20,000 to \$24,999	\$25,000 and over			
Number of homes (in thousands)											
All locations.....	565	540	59	73	90	86	107	125	25	18,900	20,500
Northeast.....	90	83	3	7	15	15	20	23	6	20,300	21,800
North Central..	146	138	9	16	27	22	31	33	7	19,400	20,700
South.....	200	193	40	37	29	26	30	31	7	16,700	18,100
West.....	129	125	7	12	19	22	26	38	4	20,400	23,200
Inside SMSA's....	439	421	36	51	68	65	88	112	18	19,600	21,400
Northeast.....	69	65	1	5	14	10	16	19	4	20,700	22,300
North Central..	122	116	6	12	21	18	28	31	5	20,100	21,200
South.....	141	135	26	25	19	19	21	25	6	17,100	18,800
West.....	107	104	4	8	14	18	24	37	3	21,800	24,400
Outside SMSA's....	126	119	22	22	22	21	19	13	7	16,700	17,500
Northeast.....	21	18	2	2	2	5	4	4	2	19,400	20,000
North Central..	24	22	3	4	6	4	3	2	2	16,700	17,800
South.....	59	58	14	12	10	8	9	6	2	15,800	16,700
West.....	22	21	4	4	5	4	2	2	1	16,500	17,200
Percent distribution by region											
All locations.....	100	100	100	100	100	100	100	100	(X)	(X)	(X)
Northeast.....	16	15	5	10	17	18	19	18	(X)	(X)	(X)
North Central..	26	26	15	23	30	26	29	27	(X)	(X)	(X)
South.....	35	36	68	51	32	31	28	25	(X)	(X)	(X)
West.....	23	23	13	16	21	26	25	31	(X)	(X)	(X)
Inside SMSA's....	100	100	100	100	100	100	100	100	(X)	(X)	(X)
Northeast.....	16	15	2	11	20	16	18	17	(X)	(X)	(X)
North Central..	28	28	16	24	31	28	32	28	(X)	(X)	(X)
South.....	32	32	72	49	28	29	24	23	(X)	(X)	(X)
West.....	24	25	11	16	21	27	27	33	(X)	(X)	(X)
Outside SMSA's....	100	100	100	100	100	100	100	100	(X)	(X)	(X)
Northeast.....	16	15	9	9	7	23	24	26	(X)	(X)	(X)
North Central..	19	18	13	19	27	19	15	18	(X)	(X)	(X)
South.....	47	49	62	54	44	37	48	44	(X)	(X)	(X)
West.....	18	18	16	18	22	21	13	12	(X)	(X)	(X)
Percent distribution by sales price											
All locations.....	(X)	100	11	13	17	16	20	23	(X)	(X)	(X)
Northeast.....	(X)	100	3	9	18	18	24	27	(X)	(X)	(X)
North Central..	(X)	100	6	12	19	16	22	24	(X)	(X)	(X)
South.....	(X)	100	21	19	15	14	15	16	(X)	(X)	(X)
West.....	(X)	100	6	9	15	18	21	31	(X)	(X)	(X)
Inside SMSA's....	(X)	100	9	12	16	15	21	27	(X)	(X)	(X)
Northeast.....	(X)	100	1	8	21	16	24	29	(X)	(X)	(X)
North Central..	(X)	100	5	11	18	16	24	27	(X)	(X)	(X)
South.....	(X)	100	19	19	14	14	15	19	(X)	(X)	(X)
West.....	(X)	100	4	8	14	17	23	35	(X)	(X)	(X)
Outside SMSA's....	(X)	100	19	18	19	17	16	11	(X)	(X)	(X)
Northeast.....	(X)	100	11	11	9	26	24	19	(X)	(X)	(X)
North Central..	(X)	100	13	18	27	18	13	11	(X)	(X)	(X)
South.....	(X)	100	24	20	17	23	15	10	(X)	(X)	(X)
West.....	(X)	100	17	18	24	21	12	8	(X)	(X)	(X)

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures. X Not applicable.

¹ For definitions of regions, see appendix B.

Table S-2.—SALES, BY LOCATION, REGION, AND TYPE OF FINANCING: 1964

Location and region ¹	All homes sold	Type of financing				
		FHA-insured	VA-guaranteed	Conventional mortgage	Cash and related types	Not reported
Number of homes (in thousands)						
All locations.....	565	120	53	334	23	35
Northeast.....	90	10	2	69	3	7
North Central.....	146	26	10	93	8	9
South.....	200	53	27	100	8	12
West.....	129	32	14	72	4	7
Inside SMSA's.....	439	92	44	260	17	26
Northeast.....	69	8	2	53	2	5
North Central.....	122	22	9	78	6	6
South.....	141	38	22	66	6	9
West.....	107	24	11	63	3	6
Outside SMSA's.....	126	28	9	75	6	8
Northeast.....	21	1	(Z)	16	1	2
North Central.....	24	3	1	15	2	2
South.....	59	16	5	34	2	3
West.....	22	8	3	9	1	1
Percent distribution by region ²						
All locations.....	100	100	100	100	100	(X)
Northeast.....	16	8	4	21	11	(X)
North Central.....	26	21	19	28	34	(X)
South.....	35	44	50	30	36	(X)
West.....	23	26	26	22	19	(X)
Inside SMSA's.....	100	100	100	100	100	(X)
Northeast.....	16	9	4	20	11	(X)
North Central.....	28	24	21	30	34	(X)
South.....	32	41	51	25	35	(X)
West.....	24	26	25	24	19	(X)
Outside SMSA's.....	100	100	100	100	100	(X)
Northeast.....	16	4	5	22	11	(X)
North Central.....	19	12	9	20	33	(X)
South.....	47	56	50	45	38	(X)
West.....	18	27	36	13	17	(X)
Percent distribution by type of financing ²						
All locations.....	100	23	10	63	4	(X)
Northeast.....	100	12	2	83	3	(X)
North Central.....	100	19	7	68	6	(X)
South.....	100	28	14	53	4	(X)
West.....	100	26	11	59	4	(X)
Inside SMSA's.....	100	22	11	63	4	(X)
Northeast.....	100	13	2	81	3	(X)
North Central.....	100	19	8	68	5	(X)
South.....	100	29	17	50	5	(X)
West.....	100	24	11	62	3	(X)
Outside SMSA's.....	100	24	8	63	5	(X)
Northeast.....	100	6	2	88	4	(X)
North Central.....	100	16	4	71	9	(X)
South.....	100	28	8	60	4	(X)
West.....	100	36	15	44	5	(X)

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

X Not applicable.

Z Fewer than 500 homes.

¹ For definitions of regions, see appendix B.

² Distribution excludes homes for which type of financing was not reported.

Table S-3.—SALES, BY LOCATION, TYPE OF FINANCING, AND SALES PRICE: 1964

Location and type of financing	All homes sold	All homes reporting sales price	Homes with sales price of —			Homes not reporting sales price	Median sales price (dollars)	Average sales price (dollars)
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over			
Number of homes (in thousands)								
All locations.....	565	540	131	176	232	25	18,900	20,500
FHA-insured.....	120	118	51	48	19	2	15,600	16,100
VA-guaranteed.....	53	52	20	22	10	1	16,200	16,800
Conventional mortgage.....	334	323	49	92	182	11	21,300	22,600
Cash and related types.....	23	22	5	7	11	1	19,800	22,500
Not reported.....	35	24	6	7	11	11	19,000	20,400
Inside SMSA's.....	439	421	87	133	200	18	19,600	21,400
FHA-insured.....	92	91	37	38	16	2	15,800	16,300
VA-guaranteed.....	44	43	17	18	9	(Z)	16,200	16,900
Conventional mortgage.....	260	252	28	67	158	8	22,500	23,800
Cash and related types.....	17	17	2	6	9	1	21,500	24,200
Not reported.....	26	18	4	5	9	8	19,700	21,400
Outside SMSA's.....	126	119	44	43	32	7	16,700	17,500
FHA-insured.....	28	28	14	10	3	(Z)	14,900	15,400
VA-guaranteed.....	9	9	3	4	1	(Z)	16,300	16,400
Conventional mortgage.....	75	71	21	26	24	3	17,800	18,500
Cash and related types.....	6	6	3	1	2	(Z)	15,100	17,600
Not reported.....	8	5	2	2	2	3	16,600	16,700
Percent distribution by type of financing ¹								
All locations.....	100	100	100	100	100	(X)	(X)	(X)
FHA-insured.....	23	23	41	29	8	(X)	(X)	(X)
VA-guaranteed.....	10	10	16	13	5	(X)	(X)	(X)
Conventional mortgage.....	63	63	39	54	82	(X)	(X)	(X)
Cash and related types.....	4	4	4	4	5	(X)	(X)	(X)
Inside SMSA's.....	100	100	100	100	100	(X)	(X)	(X)
FHA-insured.....	22	22	45	30	8	(X)	(X)	(X)
VA-guaranteed.....	11	11	20	14	5	(X)	(X)	(X)
Conventional mortgage.....	63	63	33	52	82	(X)	(X)	(X)
Cash and related types.....	4	4	2	4	5	(X)	(X)	(X)
Outside SMSA's.....	100	100	100	100	100	(X)	(X)	(X)
FHA-insured.....	24	24	34	25	10	(X)	(X)	(X)
VA-guaranteed.....	8	8	8	10	5	(X)	(X)	(X)
Conventional mortgage.....	63	63	51	61	80	(X)	(X)	(X)
Cash and related types.....	5	5	7	3	5	(X)	(X)	(X)
Percent distribution by sales price ¹								
All locations.....	(X)	100	24	33	43	(X)	(X)	(X)
FHA-insured.....	(X)	100	43	41	16	(X)	(X)	(X)
VA-guaranteed.....	(X)	100	38	42	20	(X)	(X)	(X)
Conventional mortgage.....	(X)	100	15	29	56	(X)	(X)	(X)
Cash and related types.....	(X)	100	21	30	49	(X)	(X)	(X)
Inside SMSA's.....	(X)	100	21	32	48	(X)	(X)	(X)
FHA-insured.....	(X)	100	41	42	17	(X)	(X)	(X)
VA-guaranteed.....	(X)	100	39	41	20	(X)	(X)	(X)
Conventional mortgage.....	(X)	100	11	27	63	(X)	(X)	(X)
Cash and related types.....	(X)	100	11	33	56	(X)	(X)	(X)
Outside SMSA's.....	(X)	100	37	36	27	(X)	(X)	(X)
FHA-insured.....	(X)	100	52	38	11	(X)	(X)	(X)
VA-guaranteed.....	(X)	100	36	48	15	(X)	(X)	(X)
Conventional mortgage.....	(X)	100	30	36	34	(X)	(X)	(X)
Cash and related types.....	(X)	100	50	23	28	(X)	(X)	(X)

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

X Not applicable.

Z Fewer than 500 homes.

¹ Excludes type of financing not reported.

Table S-4.—SALES, BY REGION, TYPE OF FINANCING, AND SALES PRICE: 1964

(Number of homes in thousands)

Region ¹ and type of financing	All homes sold	All homes reporting sales price	Homes with sales price of—			Homes not reporting sales price	Median sales price (dollars)	Average sales price (dollars)	Percent distribution by type of financing
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over				
All regions.....	565	540	131	176	232	25	18,900	20,500	100
FHA-insured.....	120	118	51	48	19	2	15,600	16,100	23
VA-guaranteed.....	53	52	20	22	10	1	16,200	16,800	10
Conventional mortgage.....	334	323	49	92	182	11	21,300	22,600	63
Cash and related types.....	23	22	5	7	11	1	19,800	22,500	4
Not reported.....	35	24	6	7	11	11	19,000	20,400	(X)
Northeast.....	90	83	10	31	43	6	20,300	21,800	100
FHA-insured.....	12	11	3	7	2	(Z)	16,900	17,400	14
VA-guaranteed.....	69	66	6	22	38	3	21,400	22,500	83
Conventional mortgage.....	3	3	(Z)	1	1	(Z)	19,400	20,800	3
Cash and related types.....	7	4	1	1	2	3	20,200	22,600	(X)
Not reported.....									
North Central.....	146	138	25	49	64	7	19,400	20,700	100
FHA-insured.....	26	25	11	12	3	(Z)	15,600	15,700	19
VA-guaranteed.....	10	10	3	5	2	(Z)	16,700	17,400	7
Conventional mortgage.....	93	90	10	28	52	3	21,500	22,200	68
Cash and related types.....	8	8	1	2	5	(Z)	22,700	23,500	6
Not reported.....	9	6	1	2	3	3	19,100	20,200	(X)
South.....	200	193	77	55	61	7	16,700	18,100	100
FHA-insured.....	53	53	29	18	6	1	14,500	15,000	28
VA-guaranteed.....	27	26	15	8	3	(Z)	14,500	15,400	14
Conventional mortgage.....	100	97	27	24	45	3	19,400	20,300	53
Cash and related types.....	8	8	2	2	4	(Z)	18,600	20,800	4
Not reported.....	12	10	4	3	3	2	17,400	18,700	(X)
West.....	129	125	19	41	64	4	20,400	23,200	100
FHA-insured.....	32	31	10	13	9	(Z)	17,100	17,800	26
VA-guaranteed.....	14	14	2	7	5	(Z)	18,300	18,900	11
Conventional mortgage.....	72	71	6	18	47	1	23,900	26,400	59
Cash and related types.....	4	4	1	2	2	(Z)	17,700	24,800	4
Not reported.....	7	5	1	1	3	2	21,300	22,200	(X)

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

X Not applicable.

Z Fewer than 500 homes.

¹ For definitions of regions, see appendix B.

**Table S-5.—SALES, BY LOCATION, REGION, SALES PRICE, AND TYPE OF FINANCING:
1964**

(Number of homes in thousands)

Location and region ¹	All homes sold	All homes reporting sales price	Homes with sales price of—			Homes not reporting sales price	Median sales price (dollars)	Average sales price (dollars)
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over			
All types of financing								
All regions.....	565	540	131	176	232	25	18,900	20,500
Inside SMSA's.....	439	421	87	133	200	18	19,600	21,400
Outside SMSA's.....	126	119	44	43	32	7	16,700	17,500
Northeast.....	90	83	10	31	43	6	20,300	21,800
Inside SMSA's.....	69	65	6	24	35	4	20,700	22,300
Outside SMSA's.....	21	18	4	6	8	2	19,400	20,000
North Central.....	146	138	25	49	64	7	19,400	20,700
Inside SMSA's.....	122	116	18	39	59	5	20,100	21,200
Outside SMSA's.....	24	22	7	10	5	2	16,700	17,800
South.....	200	193	77	55	61	7	16,700	18,100
Inside SMSA's.....	141	135	51	38	46	6	17,100	18,800
Outside SMSA's.....	59	58	26	17	15	2	15,800	16,700
West.....	129	125	19	41	64	4	20,400	23,200
Inside SMSA's.....	107	104	12	32	60	3	21,800	24,400
Outside SMSA's.....	22	21	7	9	4	1	16,500	17,200
FHA-insured and VA-guaranteed								
All regions.....	173	170	71	70	29	2	15,800	16,300
Inside SMSA's.....	136	134	54	56	24	2	15,900	16,500
Outside SMSA's.....	37	37	18	15	4	(Z)	15,200	15,700
Northeast.....	12	11	3	7	2	(Z)	16,900	17,400
Inside SMSA's.....	10	10	2	6	2	(Z)	16,600	17,300
Outside SMSA's.....	2	2	(Z)	1	(Z)	(Z)	18,400	17,700
North Central.....	36	35	13	17	5	1	15,900	16,200
Inside SMSA's.....	31	31	11	16	5	(Z)	16,100	16,300
Outside SMSA's.....	4	4	2	2	(Z)	(Z)	14,600	15,000
South.....	80	79	44	26	9	1	14,500	15,100
Inside SMSA's.....	60	59	33	20	6	1	14,500	15,100
Outside SMSA's.....	20	20	11	7	3	(Z)	14,700	15,200
West.....	46	45	12	20	13	(Z)	17,500	18,100
Inside SMSA's.....	35	34	7	15	12	(Z)	18,100	18,700
Outside SMSA's.....	11	11	4	5	1	(Z)	16,000	16,500
Conventional mortgage								
All regions.....	334	323	49	92	182	11	21,300	22,600
Inside SMSA's.....	260	252	28	67	158	8	22,500	23,800
Outside SMSA's.....	75	71	21	26	24	3	17,800	18,500
Northeast.....	69	66	6	22	38	3	21,400	22,500
Inside SMSA's.....	53	51	3	17	31	2	22,000	23,200
Outside SMSA's.....	16	15	3	5	7	1	19,600	20,300
North Central.....	93	90	10	28	52	3	21,500	22,200
Inside SMSA's.....	78	76	7	21	48	2	22,300	22,900
Outside SMSA's.....	15	14	3	7	4	1	17,400	18,500
South.....	100	97	27	24	45	3	19,400	20,300
Inside SMSA's.....	66	63	14	14	35	3	21,000	21,700
Outside SMSA's.....	34	33	13	10	11	1	16,800	17,700
West.....	72	71	6	18	47	1	23,900	26,400
Inside SMSA's.....	63	62	4	14	44	1	+25,000	27,500
Outside SMSA's.....	9	9	2	4	3	1	17,900	18,700
Cash and related types and type not reported								
All regions.....	58	46	11	14	22	12	19,400	21,400
Inside SMSA's.....	44	35	6	11	18	9	20,500	22,800
Outside SMSA's.....	14	11	5	3	3	3	16,000	17,200

Table S-5.—SALES, BY LOCATION, REGION, SALES PRICE, AND TYPE OF FINANCING:
1964 --Continued

(Number of homes in thousands)

Location and region ¹	All homes sold	All homes reporting sales price	Homes with sales price of—			Homes not reporting sales price	Median sales price (dollars)	Average sales price (dollars)
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over			
Cash and related types and type not reported—Continued								
Northeast.....	9	6	2	2	3	3	19,700	21,900
Inside SMSA's.....	7	5	1	2	2	2	19,900	22,700
Outside SMSA's.....	3	2	1	(Z)	1	1	18,900	19,500
North Central.....	17	13	2	4	7	3	21,000	22,100
Inside SMSA's.....	12	10	1	3	6	3	22,500	23,400
Outside SMSA's.....	4	4	1	1	1	1	17,700	18,400
South.....	20	18	6	5	7	3	17,900	19,700
Inside SMSA's.....	15	13	4	4	6	2	18,900	20,800
Outside SMSA's.....	5	5	2	1	1	1	15,300	16,400
West.....	11	9	2	3	4	2	19,700	23,500
Inside SMSA's.....	10	8	1	3	4	2	21,100	25,200
Outside SMSA's.....	2	1	1	(Z)	(Z)	(Z)	13,700	13,900

NOTE: Components may not add to totals due to rounding.

+25,000 Indicates more than \$25,000.

Z Fewer than 500 homes.

¹ For definitions of regions, see appendix B.

Table S-6.—SALES AT PRICE OF \$25,000 OR MORE, BY REGION AND SALES PRICE: 1964

Region ¹	Homes reporting sales price of \$25,000 or more	Homes with sales price of—					Median sales price (dollars)
		\$25,000 to \$27,499	\$27,500 to \$29,999	\$30,000 to \$34,999	\$35,000 to \$39,999	\$40,000 and over	
Number of homes (in thousands)							
All regions.....	125	38	28	30	13	16	29,700
Northeast.....	23	7	4	6	3	2	30,000
North Central.....	33	11	8	9	3	2	29,000
South.....	31	10	7	8	3	4	29,400
West.....	38	9	8	8	4	8	31,000
Percent distribution by region							
All regions.....	100	100	100	100	100	100	(X)
Northeast.....	18	19	15	20	25	12	(X)
North Central.....	27	30	30	28	22	12	(X)
South.....	25	27	25	25	20	23	(X)
West.....	32	24	30	26	33	53	(X)
Percent distribution by sales price							
All regions.....	100	30	22	24	11	13	(X)
Northeast.....	100	32	18	27	15	9	(X)
North Central.....	100	34	25	26	9	6	(X)
South.....	100	33	22	24	9	12	(X)
West.....	100	24	22	21	11	22	(X)

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

X Not applicable.

¹ For definitions of regions, see appendix B.

Table S-7.—DOWNPAYMENT AS PERCENT OF SALES PRICE, BY SALES PRICE: 1964

Downpayment as percent of sales price	All homes sold	All homes reporting sales price	Homes with sales price of—						Homes not reporting sales price	Median sales price (dollars)
			Under \$12,500	\$12,500 to \$14,999	\$15,000 to \$17,499	\$17,500 to \$19,999	\$20,000 to \$24,999	\$25,000 and over		
Number of homes (in thousands)										
New homes sold.....	565	540	59	73	90	86	107	125	25	18,900
Downpayment reported.....	444	444	52	63	76	71	88	93	(X)	18,600
Percent of sales price										
None.....	41	41	8	11	9	7	4	2	(X)	15,300
0.1 to 4.9 percent....	126	126	28	32	32	18	10	6	(X)	15,300
5.0 to 9.9 percent....	50	50	5	4	10	10	14	7	(X)	19,000
10.0 to 14.9 percent..	76	76	4	7	10	15	19	21	(X)	20,700
15.0 to 24.9 percent..	79	79	5	5	8	13	21	28	(X)	22,200
25.0 percent and over.	71	71	3	3	8	9	19	29	(X)	23,300
Downpayment not reported ¹ ...	121	96	7	10	14	15	19	32	25	20,900
Percent distribution by downpayment as percent of sales price										
Downpayment reported.....	(X)	100	100	100	100	100	100	100	(X)	(X)
Percent of sales price										
None.....	(X)	9	16	18	12	9	5	2	(X)	(X)
0.1 to 4.9 percent....	(X)	28	54	51	42	26	11	7	(X)	(X)
5.0 to 9.9 percent....	(X)	11	10	7	13	14	16	8	(X)	(X)
10.0 to 14.9 percent..	(X)	17	7	11	13	21	22	23	(X)	(X)
15.0 to 24.9 percent..	(X)	18	9	8	11	18	24	30	(X)	(X)
25.0 percent and over.	(X)	16	5	5	10	13	22	31	(X)	(X)

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.
X Not applicable.

¹ Includes FHA-insured, VA-guaranteed, conventionally mortgaged, and homes not reporting type of financing for which downpayment information was not provided, or for which a sales price was not reported; also, those homes sold for cash and by other means of financing not requiring any downpayment. Imputations totaling 5,000 homes are included in the "sales price not reported" column.

Table S-8.—DOWNPAYMENT AS PERCENT OF SALES PRICE, BY REGION AND SALES PRICE: 1964

(Number of homes in thousands)

Downpayment as percent of sales price by region ¹	All homes sold	All homes reporting sales price	Homes with sales price of—			Homes not reporting sales price	Median sales price (dollars)
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over		
ALL REGIONS.....	565	540	131	176	232	25	18,900
Downpayment reported.....	444	444	115	148	181	(X)	18,600
Percent of sales price:							
No downpayment.....	41	41	20	16	6	(X)	15,300
0.1 to 4.9 percent....	126	126	60	50	16	(X)	15,300
5.0 to 9.9 percent....	50	50	9	19	21	(X)	19,000
10.0 to 14.9 percent..	76	76	11	24	41	(X)	20,700
15.0 to 24.9 percent..	79	79	10	21	49	(X)	22,200
25.0 percent and over.	71	71	6	17	48	(X)	23,300
Downpayment not reported ²	121	96	16	28	52	25	20,900

Table S-8.—DOWNPAYMENT AS PERCENT OF SALES PRICE, BY REGION AND SALES PRICE: 1964--Continued
(Number of homes in thousands)

Downpayment as percent of sales price by region ¹	All homes sold	All homes reporting sales price	Homes with sales price of—			Homes not reporting sales price	Median sales price (dollars)
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over		
NORTHEAST.....	90	83	10	31	43	6	20,300
Downpayment reported.....	68	68	8	26	34	(X)	20,000
Percent of sales price:							
No downpayment.....	1	1	(Z)	(Z)	(Z)	(X)	16,400
0.1 to 4.9 percent.....	9	9	2	5	1	(X)	16,200
5.0 to 9.9 percent.....	7	7	1	3	3	(X)	18,600
10.0 to 14.9 percent.....	16	16	1	6	9	(X)	21,400
15.0 to 24.9 percent.....	16	16	2	5	9	(X)	21,100
25.0 percent and over.....	19	19	2	6	11	(X)	21,700
Downpayment not reported ²	22	16	2	5	9	6	22,000
NORTH CENTRAL.....	146	138	25	49	64	7	19,400
Downpayment reported.....	109	109	22	39	48	(X)	19,100
Percent of sales price:							
No downpayment.....	6	6	2	3	1	(X)	16,200
0.1 to 4.9 percent.....	28	28	12	11	4	(X)	15,500
5.0 to 9.9 percent.....	11	11	2	5	4	(X)	17,600
10.0 to 14.9 percent.....	17	17	3	7	8	(X)	19,500
15.0 to 24.9 percent.....	22	22	2	7	14	(X)	21,800
25.0 percent and over.....	24	24	1	5	18	(X)	23,800
Downpayment not reported ²	37	29	3	10	16	7	21,200
SOUTH.....	200	193	77	55	61	7	16,700
Downpayment reported.....	157	157	68	46	42	(X)	16,000
Percent of sales price:							
No downpayment.....	24	24	15	7	2	(X)	14,300
0.1 to 4.9 percent.....	53	53	35	16	3	(X)	13,600
5.0 to 9.9 percent.....	16	16	6	5	5	(X)	17,600
10.0 to 14.9 percent.....	23	23	6	8	9	(X)	18,900
15.0 to 24.9 percent.....	24	24	5	6	13	(X)	21,200
25.0 percent and over.....	17	17	3	4	9	(X)	21,500
Downpayment not reported ²	44	36	8	9	19	7	20,300
WEST.....	129	125	19	41	64	4	20,400
Downpayment reported.....	110	110	17	37	57	(X)	20,400
Percent of sales price:							
No downpayment.....	11	11	3	5	3	(X)	17,400
0.1 to 4.9 percent.....	37	37	11	18	8	(X)	17,200
5.0 to 9.9 percent.....	16	16	(Z)	5	10	(X)	21,700
10.0 to 14.9 percent.....	19	19	1	4	14	(X)	24,200
15.0 to 24.9 percent.....	17	17	1	3	13	(X)	+25,000
25.0 percent and over.....	10	10	1	1	9	(X)	+25,000
Downpayment not reported ²	19	15	2	5	8	4	20,400

NOTE: Components may not add to totals due to rounding.

+25,000 Indicates more than \$25,000.

X Not applicable.

Z Fewer than 500 homes.

¹ For definitions of regions, see appendix B.

² Includes FHA-insured, VA-guaranteed, conventionally mortgaged, and homes not reporting type of financing for which downpayment information was not provided, or for which a sales price was not reported; also those homes sold for cash and by other means of financing not requiring any downpayment. Imputations totaling 5,000 homes are included in the "sales price not reported" column.

Table S-9.—DOWNPAYMENT AS PERCENT OF SALES PRICE, BY REGION: 1964

(Percent distribution)

Downpayment as percent of sales price	All regions ¹	Northeast	North Central	South	West
Percent distribution by downpayment as percent of sales price					
Downpayment reported as percent of sales price.....	100	100	100	100	100
No downpayment.....	9	1	5	15	10
0.1 to 4.9 percent.....	28	13	26	34	34
5.0 to 9.9 percent.....	11	10	10	10	14
10.0 to 14.9 percent.....	17	24	16	15	18
15.0 to 24.9 percent.....	18	24	21	15	15
25.0 percent and over.....	16	28	22	11	9
Percent distribution by region					
Downpayment reported as percent of sales price.....	100	15	25	35	25
No downpayment.....	100	2	14	58	26
0.1 to 4.9 percent.....	100	7	22	42	29
5.0 to 9.9 percent.....	100	14	23	32	31
10.0 to 14.9 percent.....	100	21	23	30	26
15.0 to 24.9 percent.....	100	20	28	30	21
25.0 percent and over.....	100	27	34	24	15

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.
¹ For definitions of regions, see appendix B.

Table S-10.—MEDIAN DOWNPAYMENT AS PERCENT OF SALES PRICE, BY REGION: 1964

(Percent distribution)

Region ¹	Median downpayment, as percent of sales price	Median downpayment with sales prices of—					
		Under \$12,500	\$12,500 to \$14,999	\$15,000 to \$17,499	\$17,500 to \$19,999	\$20,000 to \$24,999	\$25,000 and over
All regions.....	10.3	3.2	3.2	4.6	10.2	14.0	20.6
Northeast.....	16.6	(B)	10.5	11.1	16.6	20.2	21.9
North Central.....	12.7	3.8	3.7	5.3	13.3	19.2	23.6
South.....	5.5	3.1	2.6	4.1	8.3	13.9	20.6
West.....	7.3	2.3	2.9	3.1	4.2	9.3	14.7

B Base too small to compute median.
¹ For definitions of regions, see appendix B.

Table S-11.—DOWNPAYMENT AS PERCENT OF SALES PRICE FOR SELECTED TYPES OF MORTGAGE FINANCING: 1964

Downpayment as percent of sales price	Number of homes (in thousands)						Median sales price (dollars)	Percent distribution by downpayment			
	All homes sold ¹	All homes reporting sales price	Homes with sales price of—			Homes not reporting sales price		All homes reporting sales price	Homes with sales price of—		
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over				Under \$15,000	\$15,000 to \$19,999	\$20,000 and over
FHA-insured, VA-guaranteed, and conventional financing											
New homes sold.	507	494	120	163	211	13	18,900	(X)	(X)	(X)	(X)
Downpayment reported.	435	435	113	145	177	(X)	18,600	100	100	100	100
No downpayment ² ...	41	41	19	16	6	(X)	15,400	9	17	11	3
0.1 to 4.9 percent	124	124	59	50	15	(X)	15,200	29	53	34	9
5.0 to 9.9 percent	48	48	9	19	21	(X)	19,100	11	8	13	12
10.0 to 14.9 percent.....	74	74	10	24	40	(X)	20,700	17	9	17	23
15.0 to 24.9 percent.....	78	78	9	20	49	(X)	22,300	18	8	14	27
25.0 percent and over.....	70	70	6	17	47	(X)	23,300	16	5	11	27
Downpayment not reported ³	72	59	8	18	33	13	21,600	(X)	(X)	(X)	(X)
FHA-insured											
New homes sold.	120	118	51	48	19	2	15,600	(X)	(X)	(X)	(X)
Downpayment reported.	112	112	50	45	17	(X)	15,500	100	100	100	100
Less than 5.0 percent.....	81	81	45	34	2	(X)	14,500	73	91	76	14
5.0 to 9.9 percent	18	18	2	7	9	(X)	20,200	16	4	15	53
10.0 percent and over.....	13	13	3	4	6	(X)	19,500	11	5	9	33
Downpayment not reported.....	8	6	1	4	1	2	16,800	(X)	(X)	(X)	(X)
VA-guaranteed											
New homes sold.	53	52	20	22	10	1	16,200	(X)	(X)	(X)	(X)
Downpayment reported.	49	49	19	21	9	(X)	16,200	100	100	100	100
No downpayment....	35	35	15	14	5	(X)	15,600	71	82	69	53
0.1 to 4.9 percent	9	9	3	4	2	(X)	16,800	18	15	21	17
5.0 percent and over.....	5	5	(Z)	2	3	(X)	20,600	11	3	9	30
Downpayment not reported.....	4	3	1	1	1	1	16,200	(X)	(X)	(X)	(X)
Conventional financing ⁴											
New homes sold.	334	323	49	92	182	11	21,300	(X)	(X)	(X)	(X)
Downpayment reported.	274	274	44	80	151	(X)	21,000	100	100	100	100
Less than 5.0 percent.....	40	40	15	13	12	(X)	17,100	15	33	16	8
5.0 to 9.9 percent	28	28	7	11	10	(X)	18,300	10	15	14	7
10.0 to 14.9 percent.....	65	65	9	21	36	(X)	20,900	24	20	26	24
15.0 to 24.9 percent.....	74	74	8	19	46	(X)	22,400	27	19	24	31
25.0 percent and over.....	67	67	5	16	46	(X)	23,400	25	12	20	31
Downpayment not reported.....	60	49	5	13	31	11	23,100	(X)	(X)	(X)	(X)

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

X Not applicable. Z Fewer than 500 homes. ¹ Excludes 23,000 homes sold for cash and by other means of financing not requiring a mortgage, and 35,000 homes for which type of financing was not reported.

² No downpayment was made. This category is not to be confused with the "downpayment not reported" category which consists of the houses for which no reply was received for this question.

³ Imputations totaling 5,000 homes are included in the "sales price not reported" column.

⁴ Includes a small number of homes with California Veteran's Mortgage loans.

**Table S-12.— MEDIAN DOWNPAYMENT AS
PERCENT OF SALES PRICE, BY TYPE
OF MORTGAGE: 1964**

(Percent distribution)

Sales price	FHA-insured mortgages	Conventional mortgage
All homes sold.....	3.4	15.8
Under \$15,000.....	2.7	10.4
\$15,000 to \$19,999.....	3.3	13.8
\$20,000 and over.....	8.2	20.5

**Table S-13.— CLOSING COSTS INCLUDED AND EXCLUDED IN SALES PRICE, BY REGION
AND SALES PRICE: 1964**

(Number of homes in thousands)

Region ¹ and closing costs	All homes sold	All homes reporting sales price	Homes with sales price of—			Homes not reporting sales price	Median sales price (dollars)	Percent distribution by inclusion of closing costs ²
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over			
All regions.....	565	540	131	176	232	25	18,900	100
Including closing costs.....	135	133	44	47	43	1	17,100	27
Excluding closing costs.....	373	369	77	116	176	4	19,700	73
Not reported.....	57	37	11	13	13	19	17,800	(X)
Northeast.....	90	83	10	31	43	6	20,300	100
Including closing costs.....	6	6	2	2	2	(Z)	18,400	7
Excluding closing costs.....	74	73	8	27	38	1	20,500	93
Not reported.....	10	5	1	2	2	5	19,300	(X)
North Central.....	146	138	25	49	64	7	19,400	100
Including closing costs.....	43	43	9	19	15	(Z)	17,900	33
Excluding closing costs.....	88	87	15	27	45	1	20,400	67
Not reported.....	15	9	2	3	4	6	18,500	(X)
South.....	200	193	77	55	61	7	16,700	100
Including closing costs.....	61	61	27	19	15	1	15,800	34
Excluding closing costs.....	117	116	44	31	41	1	17,200	66
Not reported.....	21	16	6	5	5	5	17,100	(X)
West.....	129	125	19	41	64	4	20,400	100
Including closing costs.....	25	24	6	8	10	(Z)	18,700	21
Excluding closing costs.....	94	93	11	31	52	1	21,200	79
Not reported.....	10	7	2	3	2	3	17,500	(X)

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

X Not applicable.

Z Fewer than 500 homes.

¹ For definitions of regions, see appendix B.

² Excludes homes not reporting closing cost information.

Table S-14.—MORTGAGE STATUS AND TYPE OF FINANCING: 1964

Type of financing and mortgage status	All homes sold	All homes reporting sales price	Homes with sales price of—			Homes not reporting sales price	Median sales price (dollars)
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over		
Number of homes (in thousands)							
All types of financing.....	565	540	131	176	232	25	18,900
With second mortgage.....	37	36	9	11	16	(Z)	19,400
Without second mortgage.....	528	504	122	165	216	25	18,900
Conventional financing.....	334	323	49	92	182	11	21,300
With second mortgage.....	34	34	8	10	16	(Z)	19,600
Without second mortgage.....	300	289	41	82	166	11	21,500
All other types ¹	231	217	82	84	50	14	16,300
With second mortgage.....	2	2	1	1	(Z)	(Z)	13,800
Without second mortgage.....	228	214	81	83	50	14	16,300
Percent distribution by mortgage status							
All types of financing.....	100	100	100	100	100	(X)	(X)
With second mortgage.....	6	7	7	6	7	(X)	(X)
Without second mortgage.....	94	93	93	94	93	(X)	(X)
Conventional financing.....	100	100	100	100	100	(X)	(X)
With second mortgage.....	10	10	16	11	9	(X)	(X)
Without second mortgage.....	90	90	84	89	91	(X)	(X)
All other types ¹	100	100	100	100	100	(X)	(X)
With second mortgage.....	1	1	2	1	1	(X)	(X)
Without second mortgage.....	99	99	98	99	99	(X)	(X)

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

X Not applicable.

Z Fewer than 500 homes.

¹ Includes FHA-insured, VA-guaranteed, cash and related types, and type of financing not reported.

Table S-15.— FINISHED FLOOR AREA AND SALES PRICE: 1964

Finished floor area	All homes sold	All homes reporting sales price	Homes with sales price of—						Homes not reporting sales price	Median sales price (dollars)
			Under \$12,500	\$12,500 to \$14,999	\$15,000 to \$17,499	\$17,500 to \$19,999	\$20,000 to \$24,999	\$25,000 and over		
Number of homes (in thousands)										
New homes sold.....	565	540	59	73	90	86	107	125	25	18,900
Floor area reported.....	446	433	51	60	73	67	83	99	12	18,700
Under 1,000 sq. ft.....	45	44	23	12	6	2	1	(Z)	2	-12,500
1,000 to 1,199 sq. ft.....	96	93	19	26	25	14	7	2	2	15,100
1,200 to 1,399 sq. ft.....	78	75	6	13	21	17	14	5	2	17,200
1,400 to 1,599 sq. ft.....	60	59	1	5	10	18	17	7	1	19,200
1,600 to 1,999 sq. ft.....	91	88	1	2	10	13	32	30	2	22,800
2,000 sq. ft. and over.....	76	74	(Z)	(Z)	2	4	12	55	2	+25,000
Floor area not reported.....	119	107	8	13	17	19	24	26	13	19,600
Percent distribution by floor area										
Floor area reported.....	100	100	100	100	100	100	100	100	(X)	(X)
Under 1,000 sq. ft.....	10	10	45	21	8	3	1	(Z)	(X)	(X)
1,000 to 1,199 sq. ft.....	21	21	38	44	33	21	9	2	(X)	(X)
1,200 to 1,399 sq. ft.....	17	17	12	22	28	25	17	5	(X)	(X)
1,400 to 1,599 sq. ft.....	14	14	3	9	14	27	20	7	(X)	(X)
1,600 to 1,999 sq. ft.....	20	20	2	4	13	19	39	30	(X)	(X)
2,000 sq. ft. and over.....	17	17	1	1	3	6	14	56	(X)	(X)
Percent distribution by sales price										
Floor area reported.....	(X)	100	12	14	17	16	19	23	(X)	(X)
Under 1,000 sq. ft.....	(X)	100	52	28	13	5	2	(Z)	(X)	(X)
1,000 to 1,199 sq. ft.....	(X)	100	21	28	26	15	8	2	(X)	(X)
1,200 to 1,399 sq. ft.....	(X)	100	8	18	28	22	19	6	(X)	(X)
1,400 to 1,599 sq. ft.....	(X)	100	3	9	17	31	29	12	(X)	(X)
1,600 to 1,999 sq. ft.....	(X)	100	1	2	11	15	37	34	(X)	(X)
2,000 sq. ft. and over.....	(X)	100	(Z)	(Z)	3	5	16	75	(X)	(X)

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Finished floor area includes spaces in basements or attics with finished walls, floors, and ceilings.

-12,500 Indicates less than \$12,500.

+25,000 Indicates more than \$25,000.

X Not applicable.

Z Fewer than 500 homes or less than 0.5 percent.

Table S-16.—FINISHED FLOOR AREA, REGION, AND SALES PRICE: 1964

(Number of homes in thousands)

Finished floor area by region ¹	All homes sold	All homes reporting sales price	Homes with sales price of—			Homes not reporting sales price	Median sales price (dollars)
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over		
ALL REGIONS.....	565	540	131	176	232	25	18,900
Floor area reported.....	446	433	111	141	182	12	18,700
Under 1,000 sq. ft.....	45	44	35	8	1	2	-12,500
1,000 to 1,199 sq. ft.....	96	93	45	38	9	2	15,100
1,200 to 1,399 sq. ft.....	78	75	19	37	19	2	17,200
1,400 to 1,599 sq. ft.....	60	59	7	28	24	1	19,200
1,600 to 1,999 sq. ft.....	91	88	3	23	62	2	22,800
2,000 sq. ft. and over.....	76	74	1	6	67	2	+25,000
Floor area not reported.....	119	107	21	35	51	13	19,600
NORTHEAST.....	90	83	10	31	43	6	20,300
Floor area reported.....	60	58	7	22	30	2	20,300
Under 1,000 sq. ft.....	5	5	3	2	(Z)	(Z)	14,500
1,000 to 1,199 sq. ft.....	11	11	2	7	2	(Z)	17,700
1,200 to 1,399 sq. ft.....	9	9	1	5	4	(Z)	18,900
1,400 to 1,599 sq. ft.....	7	7	(Z)	2	4	(Z)	21,000
1,600 to 1,999 sq. ft.....	13	13	(Z)	4	9	(Z)	22,600
2,000 sq. ft. and over.....	14	13	(Z)	2	11	(Z)	+25,000
Floor area not reported.....	30	25	4	9	13	4	20,200
NORTH CENTRAL.....	146	138	25	49	64	7	19,400
Floor area reported.....	117	113	23	41	49	4	19,000
Under 1,000 sq. ft.....	17	17	12	5	(Z)	1	13,700
1,000 to 1,199 sq. ft.....	32	31	7	18	5	1	16,700
1,200 to 1,399 sq. ft.....	18	17	2	8	7	1	19,100
1,400 to 1,599 sq. ft.....	14	13	1	5	7	(Z)	20,600
1,600 to 1,999 sq. ft.....	21	20	(Z)	4	16	1	23,700
2,000 sq. ft. and over.....	16	15	(Z)	1	14	1	+25,000
Floor area not reported.....	29	26	2	8	15	3	21,300
SOUTH.....	200	193	77	55	61	7	16,700
Floor area reported.....	154	150	66	41	43	4	16,000
Under 1,000 sq. ft.....	18	17	17	(Z)	(Z)	(Z)	-12,500
1,000 to 1,199 sq. ft.....	36	36	29	6	1	1	13,000
1,200 to 1,399 sq. ft.....	32	31	15	13	3	1	15,200
1,400 to 1,599 sq. ft.....	18	18	3	11	4	(Z)	17,900
1,600 to 1,999 sq. ft.....	28	27	1	10	16	1	21,100
2,000 sq. ft. and over.....	23	22	(Z)	2	19	1	+25,000
Floor area not reported.....	46	43	11	14	18	3	18,800
WEST.....	129	125	19	41	64	4	20,400
Floor area reported.....	114	112	16	37	60	2	20,700
Under 1,000 sq. ft.....	5	5	4	1	(Z)	(Z)	13,000
1,000 to 1,199 sq. ft.....	16	16	7	8	1	(Z)	15,400
1,200 to 1,399 sq. ft.....	18	18	2	12	5	(Z)	18,400
1,400 to 1,599 sq. ft.....	22	21	2	11	9	1	19,500
1,600 to 1,999 sq. ft.....	29	28	1	5	22	1	24,000
2,000 sq. ft. and over.....	24	23	(Z)	1	22	(Z)	+25,000
Floor area not reported.....	15	13	4	4	5	2	17,900

NOTE: Components may not add to totals due to rounding. Finished floor area includes spaces in basements or attics with finished walls, floors, and ceilings.

-12,500 Indicates less than \$12,500.

+25,000 Indicates more than \$25,000.

Z Fewer than 500 homes.

¹ For definitions of regions, see appendix B.

Table S-17.—FINISHED FLOOR AREA, TYPE OF FINANCING, AND SALES PRICE: 1964

(Number of homes in thousands)

Finished floor area	All homes sold	All homes reporting sales price	Homes with sales price of—			Homes not reporting sales price	Median sales price (dollars)
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over		
All types of financing							
New homes sold.....	565	540	131	176	232	25	18,900
Floor area reported.....	446	433	111	141	182	12	18,700
Under 1,000 sq. ft.....	45	44	35	8	1	2	-12,500
1,000 to 1,199 sq. ft.....	96	93	45	38	9	2	15,100
1,200 to 1,399 sq. ft.....	78	75	19	37	19	2	17,200
1,400 to 1,599 sq. ft.....	60	59	7	28	24	1	19,200
1,600 to 1,999 sq. ft.....	91	88	3	23	62	2	22,800
2,000 sq. ft. and over.....	76	74	1	6	67	2	+25,000
Floor area not reported.....	119	107	21	35	51	13	19,600
FHA-insured							
New homes sold.....	120	118	51	48	19	2	15,600
Floor area reported.....	101	100	45	40	16	1	15,500
Under 1,000 sq. ft.....	16	16	14	2	(Z)	(Z)	-12,500
1,000 to 1,199 sq. ft.....	31	31	20	10	(Z)	(Z)	14,000
1,200 to 1,399 sq. ft.....	21	21	7	11	2	(Z)	16,100
1,400 to 1,599 sq. ft.....	14	13	2	7	4	(Z)	18,300
1,600 to 1,999 sq. ft.....	13	13	1	6	6	(Z)	19,200
2,000 sq. ft. and over.....	6	6	(Z)	2	3	(Z)	21,200
Floor area not reported.....	19	18	7	9	3	1	16,100
VA-guaranteed							
New homes sold.....	53	52	20	22	10	1	16,200
Floor area reported.....	43	43	17	18	8	(Z)	16,100
Under 1,000 sq. ft.....	5	5	3	1	(Z)	(Z)	13,500
1,000 to 1,199 sq. ft.....	15	15	9	5	1	(Z)	14,300
1,200 to 1,399 sq. ft.....	9	9	3	6	1	(Z)	16,200
1,400 to 1,599 sq. ft.....	6	6	1	4	1	(Z)	18,300
1,600 to 1,999 sq. ft.....	6	5	1	2	3	(Z)	19,800
2,000 sq. ft. and over.....	3	3	(Z)	1	2	(Z)	23,700
Floor area not reported.....	9	9	3	4	2	(Z)	17,200
Conventional mortgage							
New homes sold.....	334	323	49	92	182	11	21,300
Floor area reported.....	266	258	42	73	144	8	21,200
Under 1,000 sq. ft.....	20	19	15	4	1	1	-12,500
1,000 to 1,199 sq. ft.....	43	42	14	21	7	1	16,500
1,200 to 1,399 sq. ft.....	41	40	9	18	13	1	18,400
1,400 to 1,599 sq. ft.....	36	35	3	15	17	1	19,900
1,600 to 1,999 sq. ft.....	65	63	1	12	50	2	23,900
2,000 sq. ft. and over.....	61	59	(Z)	2	56	2	+25,000
Floor area not reported.....	69	65	7	20	38	3	21,600
Cash and related types							
New homes sold.....	23	22	5	7	11	1	19,800
Floor area reported.....	17	17	3	6	7	1	19,300
Under 1,200 sq. ft.....	4	4	2	1	1	(Z)	15,300
1,200 to 1,599 sq. ft.....	6	6	1	3	2	(Z)	18,000
1,600 sq. ft. and over.....	7	6	(Z)	1	5	(Z)	+25,000
Floor area not reported.....	6	6	1	1	4	(Z)	22,100

Table S-17.—FINISHED FLOOR AREA, TYPE OF FINANCING, AND SALES PRICE:
1964--Continued

(Number of homes in thousands)

Finished floor area	All homes sold	All homes reporting sales price	Homes with sales price of—			Homes not reporting sales price	Median sales price (dollars)
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over		
	Type of financing not reported						
New homes sold.....	35	24	6	7	11	11	19,000
Floor area reported.....	18	16	4	5	7	3	19,100
Under 1,200 sq. ft.....	6	5	3	2	(Z)	1	14,000
1,200 to 1,599 sq. ft.....	6	5	1	2	2	1	19,300
1,600 sq. ft. and over.....	6	6	(Z)	1	5	1	24,300
Floor area not reported.....	16	8	2	2	4	8	18,900

NOTE: Components may not add to totals due to rounding. Finished floor area includes spaces in basements or attics with finished walls, floors, and ceilings.

-12,500 Indicates less than \$12,500.

+25,000 Indicates more than \$25,000.

Z Fewer than 500 homes.

Table S-18.—FINISHED FLOOR AREA, BY REGION AND TYPE OF FINANCING: 1964

(Percent distribution)

Finished floor area	All homes reporting square feet	Region ¹				Type of financing ²			
		North-east	North Central	South	West	FHA-insured	VA-guaranteed	Conventional mortgage	Cash and related types
All homes sold.....	100	100	100	100	100	100	100	100	100
Floor area reported									
Under 1,000 sq. ft.....	10	9	15	11	4	16	11	8	7
1,000 to 1,199 sq. ft.....	21	19	27	24	14	31	34	16	18
1,200 to 1,399 sq. ft.....	17	16	15	21	16	21	21	15	21
1,400 to 1,599 sq. ft.....	14	11	12	12	19	13	14	13	15
1,600 to 1,999 sq. ft.....	20	22	18	18	25	13	13	25	17
2,000 sq. ft. and over.....	17	23	14	15	21	6	7	23	22

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Finished floor area includes spaces in basements or attics with finished walls, floors, and ceilings.

¹ For definitions of regions, see appendix B.

² Excludes type of financing not reported.

Table S-19.—MEDIAN AND AVERAGE SQUARE FEET OF FINISHED FLOOR AREA,
BY REGION, TYPE OF FINANCING, AND SALES PRICE: 1964
(Square feet of floor area)

Region ¹ and type of financing	All homes sold (median)	All homes reporting sales price	Homes with sales price of—						All homes sold (average)
			Under \$12,500	\$12,500 to \$14,999	\$15,000 to \$17,499	\$17,500 to \$19,999	\$20,000 to \$24,999	\$25,000 and over	
All regions.....	1,415	1,415	1,030	1,135	1,260	1,415	1,630	+2,000	1,470
Northeast.....	1,510	1,520	-800	1,105	1,305	1,275	1,525	+2,000	1,535
North Central.....	1,305	1,305	955	1,030	1,140	1,260	1,525	1,930	1,395
South.....	1,345	1,345	1,045	1,175	1,345	1,545	1,785	+2,000	1,425
West.....	1,560	1,560	1,080	1,145	1,270	1,425	1,605	+2,000	1,575
All types of financing.....	1,415	1,415	1,030	1,135	1,260	1,415	1,630	+2,000	1,470
FHA-insured.....	1,230	1,230	1,020	1,130	1,275	1,455	1,600	1,905	1,265
VA-guaranteed.....	1,240	1,240	1,075	1,125	1,255	1,415	1,620	+2,000	1,290
Conventional mortgage.....	1,560	1,560	1,020	1,145	1,240	1,390	1,635	+2,000	1,575
Cash and related types.....	1,455	1,455	1,085	1,190	1,325	1,425	1,620	+2,000	1,565
Not reported.....	1,385	1,440	910	1,155	1,190	1,445	1,640	+2,000	1,445

NOTE: Finished floor area includes spaces in basements or attics with finished walls, floors, and ceilings.

-800 Indicates less than 800 square feet.

+2,000 Indicates more than 2,000 square feet.

¹ For definitions of regions, see appendix B.

Table S-20.—PRICE PER SQUARE FOOT OF FINISHED FLOOR AREA, BY SALES PRICE:
1964

Price per square foot	All homes sold	All homes reporting sales price	Homes with sales price of—						Homes not reporting sales price	Median sales price (dollars)
			Under \$12,500	\$12,500 to \$14,999	\$15,000 to \$17,499	\$17,500 to \$19,999	\$20,000 to \$24,999	\$25,000 and over		
Number of homes (in thousands)										
All homes sold.....	565	540	59	73	90	86	107	125	25	18,900
Floor area reported.....	¹ 433	433	51	60	73	67	83	99	(X)	18,700
Under \$10.00 per sq. ft..	52	52	21	8	11	6	4	2	(X)	14,000
\$10.00 to \$11.99 per sq. ft.	91	91	21	18	14	13	15	10	(X)	16,100
\$12.00 to \$13.99 per sq. ft.	122	122	8	22	25	21	23	23	(X)	18,200
\$14.00 to \$15.99 per sq. ft.	84	84	1	9	16	15	18	25	(X)	20,400
\$16.00 per sq. ft. and over.....	83	83	(Z)	2	8	12	22	39	(X)	24,400
Floor area not reported ²	132	107	8	13	17	19	24	26	25	19,600
Percent distribution by average price per square foot										
Floor area reported.....	(X)	100	100	100	100	100	100	100	(X)	(X)
Under \$10.00 per sq. ft..	(X)	12	42	14	14	9	5	2	(X)	(X)
\$10.00 to \$11.99 per sq. ft.	(X)	21	41	31	19	19	18	10	(X)	(X)
\$12.00 to \$13.99 per sq. ft.	(X)	28	15	37	34	32	28	23	(X)	(X)
\$14.00 to \$15.99 per sq. ft.	(X)	19	2	15	22	22	22	26	(X)	(X)
\$16.00 per sq. ft. and over.....	(X)	19	(Z)	3	10	19	27	39	(X)	(X)
Percent distribution by sales price										
Floor area reported.....	(X)	100	12	14	17	16	19	23	(X)	(X)
Under \$10.00 per sq. ft..	(X)	100	41	16	20	11	8	4	(X)	(X)
\$10.00 to \$11.99 per sq. ft.	(X)	100	23	20	16	14	17	11	(X)	(X)
\$12.00 to \$13.99 per sq. ft.	(X)	100	6	18	20	17	19	19	(X)	(X)
\$14.00 to \$15.99 per sq. ft.	(X)	100	1	11	19	18	21	30	(X)	(X)
\$16.00 per sq. ft. and over.....	(X)	100	(Z)	2	9	15	27	47	(X)	(X)

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Average price per square foot is obtained by dividing sales price by number of square feet of finished floor area reported including spaces in attics or basements with finished walls, floors, and ceilings. Homes reporting interior square feet were converted to exterior dimensions by applying a factor of 1.08.

X Not applicable.

Z Fewer than 500 homes or less than 0.5 percent.

¹ Includes only homes for which both square foot area and sales price were reported.

² Includes 10,000 homes for which dimensions were reported but which did not report whether square foot area was based on interior or exterior dimensions.

Table S-21.—PRICE PER SQUARE FOOT OF FINISHED FLOOR AREA, BY REGION AND SALES PRICE: 1964

(Number of homes in thousands)

Price per square foot by region ¹	All homes sold	All homes reporting sales price	Homes with sales price of—			Homes not reporting sales price	Median sales price (dollars)
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over		
ALL REGIONS.....	565	540	131	176	232	25	18,900
Floor area reported.....	433	433	110	141	182	(X)	18,700
Under \$10.00 per sq. ft.	52	52	30	16	6	(X)	14,000
\$10.00 to \$11.99 per sq. ft.	91	91	39	27	25	(X)	16,100
\$12.00 to \$13.99 per sq. ft.	122	122	30	46	46	(X)	18,200
\$14.00 to \$15.99 per sq. ft.	84	84	10	31	43	(X)	20,400
\$16.00 per sq. ft. and over.....	83	83	2	20	61	(X)	24,400
Floor area not reported.....	132	107	21	36	51	25	19,600
NORTHEAST.....	90	83	10	31	43	6	20,300
Floor area reported.....	58	58	7	22	30	(X)	20,300
Under \$10.00 per sq. ft.	7	7	1	5	1	(X)	16,700
\$10.00 to \$11.99 per sq. ft.	7	7	1	2	3	(X)	19,200
\$12.00 to \$13.99 per sq. ft.	13	13	2	5	6	(X)	19,600
\$14.00 to \$15.99 per sq. ft.	13	13	1	4	8	(X)	22,200
\$16.00 per sq. ft. and over.....	19	19	1	6	12	(X)	22,200
Floor area not reported.....	31	25	4	9	13	6	20,200
NORTH CENTRAL.....	146	138	25	49	64	7	19,400
Floor area reported.....	113	113	23	41	49	(X)	19,000
Under \$10.00 per sq. ft.	6	6	2	2	1	(X)	16,100
\$10.00 to \$11.99 per sq. ft.	14	14	5	5	5	(X)	17,800
\$12.00 to \$13.99 per sq. ft.	31	31	8	10	12	(X)	17,800
\$14.00 to \$15.99 per sq. ft.	30	30	6	13	11	(X)	17,800
\$16.00 per sq. ft. and over.....	31	31	1	10	20	(X)	22,400
Floor area not reported.....	33	26	3	8	15	7	21,200
SOUTH.....	200	193	77	55	61	7	16,700
Floor area reported.....	150	150	66	41	43	(X)	16,000
Under \$10.00 per sq. ft.	31	31	21	6	3	(X)	-12,500
\$10.00 to \$11.99 per sq. ft.	54	54	29	13	11	(X)	14,600
\$12.00 to \$13.99 per sq. ft.	43	43	14	16	13	(X)	17,100
\$14.00 to \$15.99 per sq. ft.	14	14	1	5	8	(X)	21,300
\$16.00 per sq. ft. and over.....	8	8	(Z)	1	7	(X)	+25,000
Floor area not reported.....	50	43	11	14	18	7	18,800
WEST.....	129	125	19	41	64	4	20,400
Floor area reported.....	112	112	16	37	60	(X)	20,800
Under \$10.00 per sq. ft.	8	8	5	3	1	(X)	14,300
\$10.00 to \$11.99 per sq. ft.	16	16	4	7	5	(X)	18,100
\$12.00 to \$13.99 per sq. ft.	36	36	6	15	15	(X)	19,100
\$14.00 to \$15.99 per sq. ft.	27	27	1	9	17	(X)	21,100
\$16.00 per sq. ft. and over.....	25	25	(Z)	3	22	(X)	+25,000
Floor area not reported.....	17	13	4	4	5	4	17,900

NOTE: Components may not add to totals due to rounding. Finished floor area includes spaces in basements and attics with finished walls, floors, and ceilings.

-12,500 Indicates less than \$12,500. +25,000 Indicates more than \$25,000.

X Not applicable.

Z Fewer than 500 homes.

¹For definitions of regions, see appendix B.

Table S-22.—PRICE PER SQUARE FOOT OF FINISHED FLOOR AREA, BY TYPE OF FINANCING AND SALES PRICE: 1964

(Number of homes in thousands)

Price per square foot	All homes sold	All homes reporting sales price	Homes with sales price of—			Homes not reporting sales price	Median sales price (dollars)
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over		
FHA-insured, VA-guaranteed, and conventional financing							
All homes sold.....	507	494	120	163	211	13	18,900
Floor area reported.....	401	401	103	130	167	(X)	18,700
Under \$10.00 per sq. ft.	47	47	27	15	6	(X)	13,900
\$10.00 to \$11.99 per sq. ft.	85	85	37	25	23	(X)	16,100
\$12.00 to \$13.99 per sq. ft.	114	114	28	43	43	(X)	18,200
\$14.00 to \$15.99 per sq. ft.	78	78	9	29	40	(X)	20,400
\$16.00 per sq. ft. and over.....	76	76	2	19	55	(X)	24,200
Floor area not reported.....	106	93	17	32	43	13	19,600
FHA-insured							
All homes sold.....	120	118	51	48	19	2	15,600
Floor area reported.....	100	100	45	40	16	(X)	15,500
Under \$10.00 per sq. ft.	17	17	9	6	1	(X)	14,300
\$10.00 to \$11.99 per sq. ft.	26	26	17	7	2	(X)	13,700
\$12.00 to \$13.99 per sq. ft.	33	33	15	14	5	(X)	15,600
\$14.00 to \$15.99 per sq. ft.	16	16	3	9	4	(X)	17,300
\$16.00 per sq. ft. and over.....	8	8	1	4	3	(X)	19,100
Floor area not reported.....	20	18	7	9	3	2	16,100
VA-guaranteed							
All homes sold.....	53	52	20	22	10	1	16,200
Floor area reported.....	43	43	17	18	8	(X)	16,100
Under \$10.00 per sq. ft.	5	5	3	2	(Z)	(X)	13,600
\$10.00 to \$11.99 per sq. ft.	11	11	7	3	1	(X)	14,200
\$12.00 to \$13.99 per sq. ft.	15	15	5	7	3	(X)	16,300
\$14.00 to \$15.99 per sq. ft.	7	7	1	4	2	(X)	17,100
\$16.00 per sq. ft. and over.....	4	4	-	2	2	(X)	19,700
Floor area not reported.....	10	9	3	4	2	1	17,200
Conventional mortgage							
All homes sold.....	334	323	49	92	182	11	21,300
Floor area reported.....	258	258	42	73	144	(X)	21,300
Under \$10.00 per sq. ft.	25	25	15	6	4	(X)	13,500
\$10.00 to \$11.99 per sq. ft.	48	48	13	15	19	(X)	18,700
\$12.00 to \$13.99 per sq. ft.	67	67	9	22	36	(X)	20,700
\$14.00 to \$15.99 per sq. ft.	55	55	4	16	35	(X)	23,100
\$16.00 per sq. ft. and over.....	64	64	1	13	50	(X)	+25,000
Floor area not reported.....	76	65	7	20	38	11	21,500

NOTE: Components may not add to totals due to rounding. Finished floor area includes spaces in basements and attics with finished walls, floors, and ceilings.

- Represents zero.

+25,000 Indicates more than \$25,000.

X Not applicable.

Z Fewer than 500 homes.

Table S-23.—PRICE PER SQUARE FOOT OF FINISHED FLOOR AREA, BY REGION, AND TYPE OF FINANCING: 1964
(Percent distribution)

Price per square foot	All homes sold	Regions ¹				Type of financing ²			
		North-east	North Central	South	West	FHA-insured	VA-guar-anteed	Conven-tional mortgage	Cash and related types
Homes sold reporting floor area.....	100	100	100	100	100	100	100	100	100
Under \$10.00 per sq. ft.....	12	13	5	20	7	17	12	10	15
\$10.00 to \$11.99 per sq. ft.	21	12	13	36	14	26	26	18	21
\$12.00 to \$13.99 per sq. ft.	28	21	28	29	32	33	34	26	24
\$14.00 to \$15.99 per sq. ft.	19	22	27	9	24	16	17	21	15
\$16.00 per sq. ft. and over.	19	32	28	6	22	8	10	25	25

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Finished floor area includes spaces in basements and attics with finished walls, floors, and ceilings.

¹ For definitions of regions, see appendix B.

² Excludes type of financing not reported.

Table S-24.—MEDIAN PRICE PER SQUARE FOOT OF FINISHED FLOOR AREA, BY REGION, TYPE OF FINANCING, AND SALES PRICE: 1964

(In dollars)

Region ¹ and type of financing	All homes reporting sales price	Homes with sales price of—					
		Under \$12,500	\$12,500 to \$14,999	\$15,000 to \$17,499	\$17,500 to \$19,999	\$20,000 to \$24,999	\$25,000 and over
All regions.....	13.20	10.30	12.30	12.95	13.45	13.90	15.20
Northeast.....	14.35	12.05	12.90	12.60	15.20	15.30	15.15
North Central.....	14.30	11.90	13.80	14.25	14.70	14.60	15.40
South.....	11.65	10.10	11.55	12.10	12.25	12.50	13.45
West.....	13.80	10.50	12.40	13.15	13.40	14.15	15.95
All types of financing.....	13.20	10.30	12.30	12.95	13.45	13.90	15.20
FHA-insured.....	12.40	10.70	12.40	12.80	13.10	13.70	14.20
VA-guaranteed.....	12.60	10.30	12.25	12.90	13.45	13.90	13.50
Conventional mortgage.....	13.70	9.85	12.15	13.10	13.60	13.95	15.20
Cash and related types.....	13.30	10.15	11.55	12.45	13.40	13.85	16.60
Not reported.....	13.45	10.00	12.65	13.50	13.05	13.95	16.15

NOTE: Finished floor area includes spaces in basements and attics with finished walls, floors, and ceilings.

¹ For definitions of regions, see appendix B.

Table S-25.—NUMBER OF BEDROOMS, BY REGION AND SALES PRICE: 1964

Region ¹ and number of bedrooms	Number of homes (in thousands)						Percent distribution by number of bedrooms			
	All homes sold	All homes reporting sales price	Homes with sales price of—			Homes not reporting sales price	All homes reporting sales price ²	Homes with sales price of—		
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over
All regions.....	565	540	131	176	232	25	100	100	100	100
2 bedrooms or less.....	30	28	15	9	4	2	5	11	5	2
3 bedrooms.....	395	378	111	144	123	17	70	86	82	53
4 bedrooms or more.....	136	131	4	23	104	5	24	3	13	45
Not reported.....	4	2	1	(Z)	1	2	(X)	(X)	(X)	(X)
Northeast.....	90	83	10	31	43	6	100	100	100	100
2 bedrooms or less.....	4	4	2	2	1	(Z)	5	17	5	2
3 bedrooms.....	58	54	8	24	23	3	65	80	77	54
4 bedrooms or more.....	27	25	(Z)	6	19	2	30	4	18	45
North Central.....	146	138	25	49	64	7	100	100	100	100
2 bedrooms or less.....	5	4	2	2	1	(Z)	3	7	3	2
3 bedrooms.....	113	107	23	43	41	6	78	93	88	64
4 bedrooms or more.....	27	26	(Z)	4	22	1	19	1	8	34
South.....	200	193	77	55	61	7	100	100	100	100
2 bedrooms or less.....	12	12	8	2	1	1	6	11	4	2
3 bedrooms.....	152	146	66	48	33	5	76	86	86	54
4 bedrooms or more.....	35	34	2	5	27	1	18	3	10	44
West.....	129	125	19	41	64	4	100	100	100	100
2 bedrooms or less.....	8	8	3	3	1	(Z)	7	18	8	2
3 bedrooms.....	73	70	14	29	27	2	57	75	71	42
4 bedrooms or more.....	47	46	1	8	36	1	37	7	20	56

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

X Not applicable.

Z Fewer than 500 homes.

¹ For definitions of regions, see appendix B.

² Excludes homes reporting sales price but not reporting number of bedrooms.

Table S-26.—NUMBER OF BATHROOMS, BY REGION AND SALES PRICE: 1964

Region ¹ and number of bathrooms	Number of homes (in thousands)					Percent distribution by number of bathrooms				
	All homes sold	All homes reporting sales price	Homes with sales price of—			Homes not reporting sales price	All homes reporting sales price ²	Homes with sales price of—		
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over
All regions.....	565	540	131	176	232	25	100	100	100	100
1 bathroom.....	139	132	79	41	11	7	25	61	23	5
1 1/2 bathrooms.....	146	141	33	62	46	5	26	25	35	20
2 bathrooms.....	192	184	18	67	98	7	34	14	38	43
2 1/2 bathrooms.....	56	54	(Z)	4	50	2	10	(Z)	2	22
3 bathrooms or more.....	28	27	(Z)	1	26	1	5	(Z)	(Z)	11
Not reported.....	4	2	1	(Z)	1	2	(X)	(X)	(X)	(X)
Northeast.....	90	83	10	31	43	6	100	100	100	100
1 bathroom.....	25	23	7	12	4	2	28	70	40	9
1 1/2 bathrooms.....	32	30	3	14	13	1	37	26	47	31
2 bathrooms.....	11	10	(Z)	2	8	1	12	3	7	18
2 1/2 bathrooms or more....	21	19	(Z)	2	17	1	23	(Z)	6	41
North Central.....	146	138	25	49	64	7	100	100	100	100
1 bathroom.....	50	47	20	21	6	2	34	80	42	10
1 1/2 bathrooms.....	46	43	4	20	20	2	31	16	41	31
2 bathrooms.....	33	31	1	8	22	2	22	4	16	34
2 1/2 bathrooms or more....	17	17	(Z)	(Z)	16	1	12	(Z)	1	25
South.....	200	193	77	55	61	7	100	100	100	100
1 bathroom.....	50	48	44	4	1	2	25	57	7	1
1 1/2 bathrooms.....	47	46	21	18	6	1	24	28	33	10
2 bathrooms.....	78	75	11	31	32	3	39	15	57	53
2 1/2 bathrooms or more....	25	24	(Z)	2	22	1	12	(Z)	4	36
West.....	129	125	19	41	64	4	100	100	100	100
1 bathroom.....	14	14	8	5	1	1	11	45	11	1
1 1/2 bathrooms.....	22	21	5	10	7	(Z)	17	25	25	10
2 bathrooms.....	70	68	6	26	36	2	55	30	63	57
2 1/2 bathrooms or more....	22	21	(Z)	1	20	1	17	1	1	32

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

X Not applicable.

Z Fewer than 500 homes or less than 0.5 percent.

¹ For definitions of regions, see appendix B.

² Excludes homes reporting sales price but not reporting number of bathrooms.

Table S-27.—NUMBER OF STORIES, BY REGION AND SALES PRICE: 1964

Region ¹ and number of stories	Number of homes (in thousands)						Percent distribution by number of stories			
	All homes sold	All homes reporting sales price	Homes with sales price of—			Homes not reporting sales price	All homes reporting sales price ²	Homes with sales price of—		
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over
All regions.....	565	540	131	176	232	25	100	100	100	100
1 story.....	399	382	122	136	124	17	71	94	77	53
2 stories ³	94	90	5	21	64	4	17	4	12	27
Split level.....	67	65	3	18	43	3	12	2	10	19
All other.....	1	1	(Z)	(Z)	1	(Z)	(Z)	(Z)	(Z)	(Z)
Not reported.....	4	2	1	(Z)	1	2	(X)	(X)	(X)	(X)
Northeast.....	90	83	10	31	43	6	100	100	100	100
1 story.....	35	32	6	15	11	2	39	64	49	26
2 stories.....	38	36	3	12	21	2	43	32	38	50
Split level.....	15	14	(Z)	4	10	1	17	3	12	23
All other.....	1	1	(Z)	(Z)	(Z)	(Z)	1	2	1	1
North Central.....	146	138	25	49	64	7	100	100	100	100
1 story.....	94	89	24	37	29	5	65	95	75	45
2 stories.....	18	18	(Z)	4	14	1	13	1	7	22
Split level.....	33	31	1	9	21	2	22	4	18	33
All other.....	-	-	-	-	-	-	-	-	-	-
South.....	200	193	77	55	61	7	100	100	100	100
1 story.....	167	161	74	47	40	6	84	96	85	66
2 stories.....	21	20	2	4	14	1	10	2	8	22
Split level.....	12	12	1	4	7	(Z)	6	1	7	11
All other.....	(Z)	(Z)	-	-	(Z)	(Z)	(Z)	-	-	(Z)
West.....	129	125	19	41	64	4	100	100	100	100
1 story.....	103	100	18	38	44	4	80	97	92	68
2 stories.....	17	16	(Z)	1	15	(Z)	13	1	3	23
Split level.....	8	8	(Z)	2	5	(Z)	6	2	5	8
All other.....	(Z)	(Z)	-	(Z)	(Z)	(Z)	(Z)	-	(Z)	(Z)

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

- Represents zero.

X Not applicable

Z Fewer than 500 homes or less than 0.5 percent.

¹ For definitions of regions, see appendix B.

² Excludes homes reporting sales price but not reporting number of stories.

³ Includes 13,000 homes reporting 1 1/2 stories.

Table S-28.—STOVES INCLUDED IN SALES PRICE, BY REGION AND SALES PRICE:
1964

(Number of homes in thousands)

Region ¹ and appliance	All homes sold	All homes reporting sales price	Homes with sales price of—			Homes not reporting sales price
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over	
All regions.....	565	540	131	176	232	25
With stoves.....	448	432	72	141	219	16
Without stoves.....	103	99	56	32	12	3
Not reported.....	14	8	3	4	2	6
Northeast.....	90	83	10	31	43	6
With stoves.....	77	74	6	27	41	3
Without stoves.....	10	9	4	3	2	1
Not reported.....	3	1	-	(Z)	(Z)	2
North Central.....	146	138	25	49	64	7
With stoves.....	100	95	11	28	57	5
Without stoves.....	42	41	14	20	7	1
Not reported.....	4	2	1	1	(Z)	2
South.....	200	193	77	55	61	7
With stoves.....	155	150	43	48	58	5
Without stoves.....	40	39	32	5	2	2
Not reported.....	5	4	1	2	1	1
West.....	129	125	19	41	64	4
With stoves.....	117	113	12	37	64	3
Without stoves.....	10	10	6	4	1	(Z)
Not reported.....	2	1	1	(Z)	(Z)	1

NOTE: Components may not add to totals due to rounding.

- Represents zero.

Z Fewer than 500 homes.

¹ For definitions of regions, see appendix B.

Table S-29.—STOVES INCLUDED IN SALES PRICE, BY REGION AND SALES PRICE:
1964

(Percent distribution)

Region ¹ and appliance	All homes reporting sales price ²	Homes with sales price of—		
		Under \$15,000	\$15,000 to \$19,999	\$20,000 and over
Percent distribution by with or without stoves				
All regions.....	100	100	100	100
With stoves.....	81	56	82	95
Without stoves.....	19	44	18	5
Northeast.....	100	100	100	100
With stoves.....	89	58	89	96
Without stoves.....	11	42	11	4
North Central.....	100	100	100	100
With stoves.....	70	43	59	89
Without stoves.....	30	57	41	11
South.....	100	100	100	100
With stoves.....	79	58	91	96
Without stoves.....	21	42	9	4
West.....	100	100	100	100
With stoves.....	92	68	91	99
Without stoves.....	8	32	9	1
Percent distribution by sales price				
All regions.....	100	24	32	43
With stoves.....	100	17	33	51
Without stoves.....	100	56	32	12
Northeast.....	100	12	37	51
With stoves.....	100	8	37	55
Without stoves.....	100	46	37	17
North Central.....	100	18	35	47
With stoves.....	100	11	29	59
Without stoves.....	100	34	48	18
South.....	100	40	28	32
With stoves.....	100	29	32	39
Without stoves.....	100	82	12	6
West.....	100	15	33	52
With stoves.....	100	11	33	56
Without stoves.....	100	57	37	6

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

¹ For definitions of regions, see appendix B.

² Excludes 8,000 homes for which information was not provided on whether or not a stove was included in the sales price.

Table S-30.—STOVES INCLUDED IN SALES PRICE, BY LOCATION AND REGION: 1964

Location and region ¹	Number of homes (in thousands)			Percent distribution by with or without stoves ³		
	All homes sold	Homes with stoves	Homes without stoves	All homes sold	Homes with stoves	Homes without stoves
All locations.....	² 565	448	103	100	81	19
Northeast.....	90	77	10	100	89	11
North Central.....	146	100	42	100	70	30
South.....	200	155	40	100	79	21
West.....	129	117	10	100	92	8
Inside SMSA's.....	439	357	71	100	83	17
Northeast.....	69	61	7	100	90	10
North Central.....	122	84	34	100	71	29
South.....	141	111	25	100	82	18
West.....	107	101	5	100	96	4
Outside SMSA's.....	126	91	32	100	74	26
Northeast.....	21	17	3	100	85	15
North Central.....	24	16	8	100	67	33
South.....	59	43	16	100	74	26
West.....	22	15	6	100	73	27

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

¹ For definitions of regions, see appendix B.

² Includes 14,000 homes for which information was not provided on whether or not a stove was included in the sales price.

³ Excludes 14,000 homes in footnote 2.

Table S-31.—REFRIGERATORS INCLUDED IN SALES PRICE, BY REGION AND SALES PRICE: 1964

(Number of homes in thousands)

Region ¹ and appliance	All homes sold	All homes reporting sales price	Homes with sales price of—			Homes not reporting sales price
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over	
All regions.....	565	540	131	176	232	25
With refrigerator.....	32	31	4	8	18	1
Without refrigerator.....	514	496	124	163	210	18
Not reported.....	19	13	3	5	4	6
South.....	200	193	77	55	61	7
With refrigerator.....	19	19	2	5	12	1
Without refrigerator.....	174	168	73	48	47	6
Not reported.....	7	6	1	3	2	1
All other regions.....	365	347	54	121	172	18
With refrigerator.....	13	12	2	4	7	(Z)
Without refrigerator.....	340	328	51	115	163	12
Not reported.....	12	7	2	3	2	5

NOTE: Components may not add to totals due to rounding.

Z Fewer than 500 homes.

¹ For definitions of regions, see appendix B.

Table S-32.—DISHWASHERS INCLUDED IN SALES PRICE, BY REGION AND SALES PRICE: 1964

Region ¹ and appliance	Number of homes (in thousands)					Percent distribution by with or without dishwashers ²				
	All homes sold	All homes reporting sales price	Homes with sales price of—			Homes not reporting sales price	All homes reporting sales price	Homes with sales price of—		
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over
All regions.....	565	540	131	176	232	25	100	100	100	100
With dishwasher.....	163	157	4	25	128	6	30	3	14	56
Without dishwasher.....	383	371	124	146	101	12	70	97	86	44
Not reported.....	18	12	3	5	3	6	(X)	(X)	(X)	(X)
Northeast.....	90	83	10	31	43	6	100	100	100	100
With dishwasher.....	21	19	(Z)	2	17	2	23	(Z)	7	41
Without dishwasher.....	66	63	10	28	25	2	77	100	93	59
Not reported.....	3	1	-	(Z)	1	2	(X)	(X)	(X)	(X)
North Central.....	146	138	25	49	64	7	100	100	100	100
With dishwasher.....	31	31	2	5	23	1	23	10	11	36
Without dishwasher.....	109	104	22	42	40	5	77	90	89	64
Not reported.....	5	3	1	2	1	2	(X)	(X)	(X)	(X)
South.....	200	193	77	55	61	7	100	100	100	100
With dishwasher.....	54	51	1	10	40	3	27	1	19	68
Without dishwasher.....	140	137	74	43	19	3	73	99	81	32
Not reported.....	6	5	2	3	1	1	(X)	(X)	(X)	(X)
West.....	129	125	19	41	64	4	100	100	100	100
With dishwasher.....	57	56	1	8	48	1	46	3	19	75
Without dishwasher.....	69	67	18	33	16	2	54	97	81	25
Not reported.....	3	2	1	1	(Z)	1	(X)	(X)	(X)	(X)

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

- Represents zero

X Not applicable

Z Fewer than 500 homes or less than 0.5 percent.

¹ For definitions of regions, see appendix B.

² Excludes those homes for which information was not provided on whether or not a dishwasher was included in the sales price.

Table S-33.—DISHWASHERS INCLUDED IN SALES PRICE, BY LOCATION AND REGION:
1964

Location and region ¹	Number of homes (in thousands)				Percent distribution by with or without dishwashers		
	All homes sold	Homes with dish-washers	Homes without dish-washers	Not reported	All homes sold	Homes with dish-washers	Homes without dish-washers
All locations.....	565	163	383	18	100	30	70
Northeast.....	90	21	66	3	100	24	76
North Central.....	146	31	109	5	100	22	78
South.....	200	54	140	6	100	28	72
West.....	129	57	69	3	100	46	54
Inside SMSA's.....	439	144	281	14	100	34	66
Northeast.....	69	17	49	2	100	26	74
North Central.....	122	28	90	5	100	24	76
South.....	141	44	91	5	100	33	67
West.....	107	55	50	2	100	52	48
Outside SMSA's.....	126	19	103	4	100	16	84
Northeast.....	21	3	16	1	100	17	83
North Central.....	24	4	20	(Z)	100	16	84
South.....	59	10	49	1	100	16	84
West.....	22	3	18	1	100	13	87

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

Z Fewer than 500 homes.

¹ For definitions of regions, see appendix B.

Table S-34.—CENTRAL AIR CONDITIONING INCLUDED IN SALES PRICE, BY REGION AND SALES PRICE: 1964

Region ¹ and item	Number of homes (in thousands)						Percent distribution by with or without central air conditioning ²			
	All homes sold	All homes reporting sales price	Homes with sales price of—			Homes not reporting sales price	All homes reporting sales price	Homes with sales price of—		
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over
All regions.....	565	540	131	176	232	25	100	100	100	100
With central air conditioning.....	116	111	17	35	60	4	21	14	20	26
Without central air conditioning.....	429	415	110	137	168	14	79	86	80	74
Not reported.....	20	13	4	5	4	7	(X)	(X)	(X)	(X)
Northeast.....	90	83	10	31	43	6	100	100	100	100
With central air conditioning.....	3	3	(Z)	1	2	(Z)	4	3	3	4
Without central air conditioning.....	83	79	10	30	40	4	96	97	97	96
Not reported.....	3	1	(Z)	(Z)	1	2	(X)	(X)	(X)	(X)
North Central.....	146	138	25	49	64	7	100	100	100	100
With central air conditioning.....	14	14	1	5	8	(Z)	10	4	11	12
Without central air conditioning.....	126	121	24	42	55	5	90	96	89	88
Not reported.....	5	4	1	2	1	2	(X)	(X)	(X)	(X)
South.....	200	193	77	55	61	7	100	100	100	100
With central air conditioning.....	65	62	6	19	37	3	33	8	36	62
Without central air conditioning.....	128	125	69	34	22	3	67	92	64	38
Not reported.....	7	6	2	2	2	1	(X)	(X)	(X)	(X)
West.....	129	125	19	41	64	4	100	100	100	100
With central air conditioning.....	33	32	10	9	13	1	26	55	22	21
Without central air conditioning.....	92	90	8	31	51	1	74	45	78	79
Not reported.....	4	3	1	1	(Z)	2	(X)	(X)	(X)	(X)

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

X Not applicable.

Z Fewer than 500 homes.

¹ For definitions of regions, see appendix B.

² Excludes those homes for which information was not provided on whether or not central air conditioning was included in sales price.

Table S-35.—CENTRAL AIR CONDITIONING INCLUDED IN SALES PRICE, BY LOCATION AND REGION: 1964

Location and region ¹	Number of homes (in thousands)			Percent distribution by with or without central air conditioning ³		
	All homes sold	Homes with central air conditioning	Homes without central air conditioning	All homes sold	Homes with central air conditioning	Homes without central air conditioning
All locations.....	² 565	116	429	100	21	79
Northeast and North Central.....	235	18	209	100	8	92
South.....	200	65	128	100	34	66
West.....	129	33	92	100	26	74
Inside SMSA's.....	439	85	338	100	20	80
Northeast and North Central.....	191	15	169	100	8	92
South.....	141	47	89	100	34	66
West.....	107	24	81	100	22	78
Outside SMSA's.....	126	30	91	100	25	75
Northeast and North Central.....	44	2	40	100	6	94
South.....	59	18	40	100	32	68
West.....	22	10	11	100	47	53

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

¹ For definitions of regions, see appendix B.

² Includes 20,000 homes for which information was not provided on whether or not central air conditioning was included in sales price.

³ Excludes 20,000 homes in footnote 2.

Table S-36.—BASEMENTS, SLABS, OR CRAWL SPACES, BY SALES PRICE: 1964

Type of base	All homes sold	All homes reporting sales price	Homes with sales price of—					Homes not reporting sales price	
			Under \$12,500	\$12,500 to \$14,999	\$15,000 to \$17,499	\$17,500 to \$19,999	\$20,000 to \$24,999		\$25,000 and over
Number of homes (in thousands)									
New homes sold.....	565	540	59	73	90	86	107	125	25
Full or partial basement.....	240	231	10	23	40	41	54	64	9
Crawl space.....	112	107	19	18	18	17	16	19	5
Slab.....	197	192	28	30	30	26	37	41	6
Not reported.....	16	11	2	2	3	2	1	2	5
Percent distribution by type of base ¹									
New homes sold.....	100	100	100	100	100	100	100	100	(X)
Full or partial basement.....	44	44	18	32	45	48	51	52	(X)
Crawl space.....	20	20	33	25	21	20	15	15	(X)
Slab.....	36	36	49	42	34	31	35	33	(X)
Percent distribution by sales price ¹									
New homes sold.....	(X)	100	11	13	17	16	20	23	(X)
Full or partial basement.....	(X)	100	4	10	17	18	23	28	(X)
Crawl space.....	(X)	100	18	17	17	16	15	18	(X)
Slab.....	(X)	100	15	16	15	14	19	21	(X)

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

X Not applicable.

¹ Excludes homes not reporting type of base or not reporting sales price.

Table S-37.—BASEMENTS, SLABS, OR CRAWL SPACES, BY REGION AND SALES PRICE: 1964

Region ¹ and type of base	Number of homes (in thousands)						Percent distribution by base			
	All homes sold	All homes reporting sales price	Homes with sales price of—			Homes not reporting sales price	All homes reporting sales price	Homes with sales price of—		
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over
All regions.....	565	540	131	176	232	25	100	100	100	100
Full or partial basement..	240	231	33	80	118	9	44	26	47	51
Crawl space.....	112	107	37	35	35	5	20	29	21	15
Slab.....	197	192	58	56	78	6	36	45	33	34
Not reported.....	16	11	4	5	3	5	(X)	(X)	(X)	(X)
Northeast.....	90	83	10	31	43	6	100	100	100	100
Full or partial basement..	72	68	8	24	35	4	82	82	80	83
Crawl space.....	4	4	1	2	1	(Z)	5	14	6	2
Slab.....	11	11	(Z)	4	6	(Z)	13	4	13	15
Not reported.....	2	1	(Z)	(Z)	(Z)	2	(X)	(X)	(X)	(X)
North Central.....	146	138	25	49	64	7	100	100	100	100
Full or partial basement..	114	110	16	38	56	4	80	63	79	87
Crawl space.....	11	10	3	4	3	2	7	12	8	4
Slab.....	18	17	6	6	5	(Z)	13	25	13	8
Not reported.....	3	2	(Z)	1	(Z)	1	(X)	(X)	(X)	(X)
South.....	200	193	77	55	61	7	100	100	100	100
Full or partial basement..	38	37	7	11	19	1	20	10	20	32
Crawl space.....	58	56	28	15	13	2	30	38	28	22
Slab.....	96	93	39	27	27	3	50	52	52	46
Not reported.....	8	7	2	3	1	1	(X)	(X)	(X)	(X)
West.....	129	125	19	41	64	4	100	100	100	100
Full or partial basement..	16	16	2	7	7	(Z)	13	9	17	11
Crawl space.....	38	37	4	15	18	1	30	20	37	28
Slab.....	72	70	13	19	39	2	57	71	46	60
Not reported.....	3	2	1	(Z)	(Z)	1	(X)	(X)	(X)	(X)

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

X Not applicable.

Z Fewer than 500 homes.

¹ For definitions of regions, see appendix B.

Table S-38.—BASEMENTS, SLABS, OR CRAWL SPACES, BY REGION: 1964

Type of base	All regions ¹	Northeast	North Central	South	West
Number of homes (in thousands)					
New homes sold.....	565	90	146	200	129
Full or partial basement.....	240	72	114	38	16
Crawl space.....	112	4	11	58	38
Slab.....	197	11	18	96	72
Not reported.....	16	2	3	8	3
Percent distribution by region ²					
New homes sold.....	100	16	26	35	23
Full or partial basement.....	100	30	47	16	7
Crawl space.....	100	4	10	52	34
Slab.....	100	6	9	49	37
Percent distribution by type of base ²					
New homes sold.....	100	100	100	100	100
Full or partial basement.....	44	82	80	20	13
Crawl space.....	20	5	8	30	30
Slab.....	36	13	12	50	57

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.
¹ For definitions of regions, see appendix B.
² Homes not reporting type of base are omitted from percent distributions.

Table S-39.—PARKING FACILITIES, BY SALES PRICE: 1964

Parking facility	All homes sold	All homes reporting sales price	Homes with sales price of—						Homes not reporting sales price	Median sales price (dollars)
			Under \$12,500	\$12,500 to \$14,999	\$15,000 to \$17,499	\$17,500 to \$19,999	\$20,000 to \$24,999	\$25,000 and over		
Number of homes (in thousands)										
New homes sold.....	565	540	59	73	90	86	107	125	25	18,900
With garage.....	370	356	14	30	57	60	88	107	14	21,000
With carport.....	87	84	21	23	15	9	7	10	2	14,900
Neither.....	93	90	23	18	16	14	10	8	3	15,600
Not reported.....	15	10	1	2	2	3	1	1	5	17,200
Percent distribution by facility ¹										
New homes sold.....	(X)	100	100	100	100	100	100	100	(X)	(X)
With garage.....	(X)	67	24	42	65	72	83	86	(X)	(X)
With carport.....	(X)	16	37	32	17	11	7	8	(X)	(X)
Neither.....	(X)	17	39	26	18	17	10	6	(X)	(X)
Percent distribution by sales price ¹										
New homes sold.....	(X)	100	11	13	17	16	20	23	(X)	(X)
With garage.....	(X)	100	4	8	16	17	25	30	(X)	(X)
With carport.....	(X)	100	25	27	18	10	9	12	(X)	(X)
Neither.....	(X)	100	25	21	18	16	12	8	(X)	(X)

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.
 X Not applicable.
¹ Excludes homes not reporting facilities or not reporting sales price.

Table S-40.—PARKING FACILITIES, BY REGION AND SALES PRICE: 1964

Region ¹ and parking facility	Number of homes (in thousands)						Percent distribution by facility			
	All homes sold	All homes reporting sales price	Homes with sales price of—			Homes not reporting sales price	All homes reporting sales price	Homes with sales price of—		
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over
All regions.....	565	540	131	176	232	25	100	100	100	100
With garage.....	370	356	43	117	195	14	67	34	68	85
With carport.....	87	84	43	24	17	2	16	34	14	7
Neither.....	93	90	41	31	18	3	17	32	18	8
Not reported.....	15	10	3	4	2	5	(X)	(X)	(X)	(X)
Northeast.....	90	83	10	31	43	6	100	100	100	100
With garage.....	71	67	5	22	40	3	81	48	71	95
With carport.....	1	1	(Z)	1	(Z)	(Z)	1	2	2	1
Neither.....	16	15	5	8	2	1	18	49	27	4
Not reported.....	2	1	(Z)	(Z)	(Z)	2	(X)	(X)	(X)	(X)
North Central.....	146	138	25	49	64	7	100	100	100	100
With garage.....	98	93	8	30	55	5	69	34	63	86
With carport.....	6	6	3	2	1	(Z)	4	11	5	1
Neither.....	38	36	14	15	8	1	27	55	31	13
Not reported.....	4	3	(Z)	2	1	1	(X)	(X)	(X)	(X)
South.....	200	193	77	55	61	7	100	100	100	100
With garage.....	95	91	21	30	40	4	49	29	57	66
With carport.....	62	61	33	16	12	1	32	43	30	20
Neither.....	37	36	21	7	8	1	19	28	13	14
Not reported.....	6	5	2	2	1	1	(X)	(X)	(X)	(X)
West.....	129	125	19	41	64	4	100	100	100	100
With garage.....	106	104	9	35	60	2	85	48	87	94
With carport.....	18	17	8	5	4	1	13	44	12	6
Neither.....	2	2	1	1	(Z)	(Z)	2	8	2	(Z)
Not reported.....	3	2	1	(Z)	(Z)	1	(X)	(X)	(X)	(X)

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

X Not applicable.

Z Fewer than 500 homes or less than 0.5 percent.

¹For definitions of regions, see appendix B.





Contractor-Built New One-Family Homes for Which Contracts Were Awarded

SUMMARY

Contract Awards (Chart C1)

Contracts with a value of nearly \$3 billion were awarded in 1964 for 162,000 contractor-built¹ new one-family homes. Nearly half of these homes were located in the South.

Contract Price (Excluding Land) (Charts C2a to C3)

The median contract price of the contractor-built homes, excluding the cost of land, was \$16,300, ranging from a median of \$20,000 in the North Central region to a median of \$13,900 in the South. The average contract price of all contractor-built homes, excluding the cost of land, was \$18,500, ranging from an average of \$21,500 in the North Central region to \$16,300 in the South. The median contract price for homes inside SMSA's was 36 percent higher than those outside SMSA's, whereas the average contract price for homes inside SMSA's was 38 percent higher than those outside SMSA's.

Financing (Chart C4)

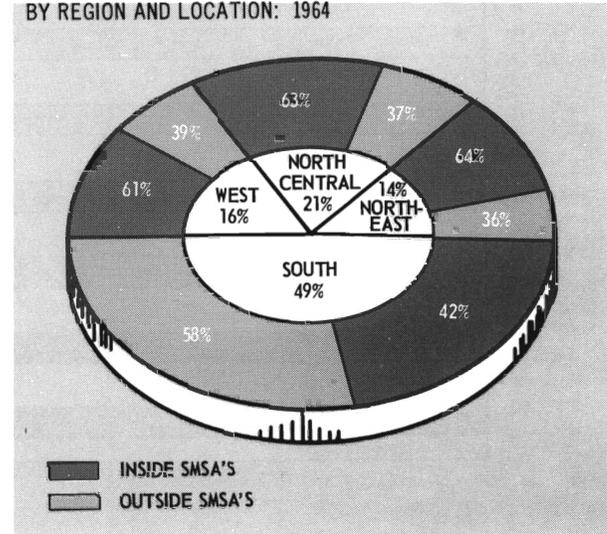
Seventy-one percent of the homes were conventionally financed, 20 percent did not require a mortgage, and 9 percent were financed with FHA-insured or VA-guaranteed mortgages.

Square Foot Area (Charts C5 to C7)

Based on exterior dimensions, the median number of square feet of completely finished floor area of these contractor-built homes was 1,480 square feet. The average number of square feet for contractor-built homes was 1,575. The median square foot area was largest for houses in the North Central region as was

¹Contractor-built homes refer to homes built for the exclusive use of the owner, on his own land, with construction under the supervision of a single general contractor.

Chart C1.—PERCENT DISTRIBUTION OF CONTRACTOR-BUILT NEW ONE-FAMILY HOMES FOR WHICH CONTRACTS WERE AWARDED, BY REGION AND LOCATION: 1964



the average square foot area—1,540 and 1,600 square feet, respectively. About 13 percent of the homes had less than 1,000 square feet and 22 percent had 2,000 or more square feet.

The median contract price per square foot of completely finished floor area excluding land, for the contractor-built homes, was \$10.55 in 1964, with a range from \$12.75 in the Northeast to \$9.40 in the South.

Bedrooms and Bathrooms (Chart C8)

Approximately 64 percent of the contractor-built homes had 3 bedrooms and 17 percent had 4 or more bedrooms. About 2 out of every 3 of these homes had more than 1 bathroom and about 2 out of 4 had 2 or more bathrooms.

Chart C2a.- MEDIAN CONTRACT PRICE OF CONTRACTOR-BUILT NEW ONE-FAMILY HOMES FOR WHICH CONTRACTS WERE AWARDED, BY REGION AND LOCATION: 1964

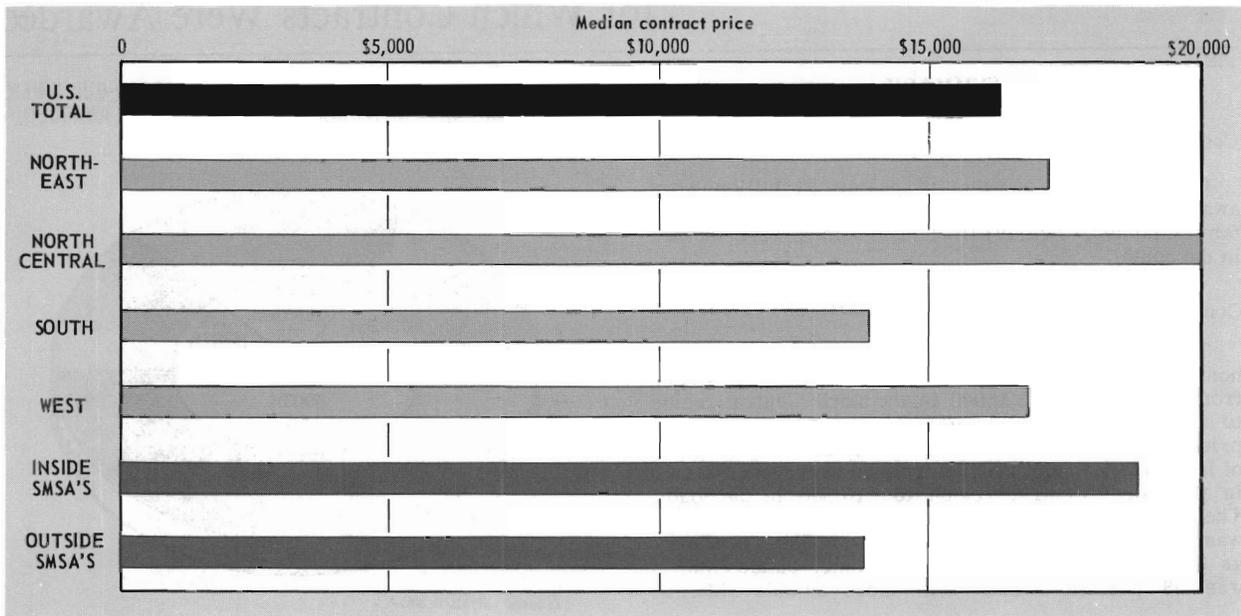


Chart C2b.- AVERAGE CONTRACT PRICE OF CONTRACTOR-BUILT NEW ONE-FAMILY HOMES FOR WHICH CONTRACTS WERE AWARDED, BY REGION AND LOCATION: 1964

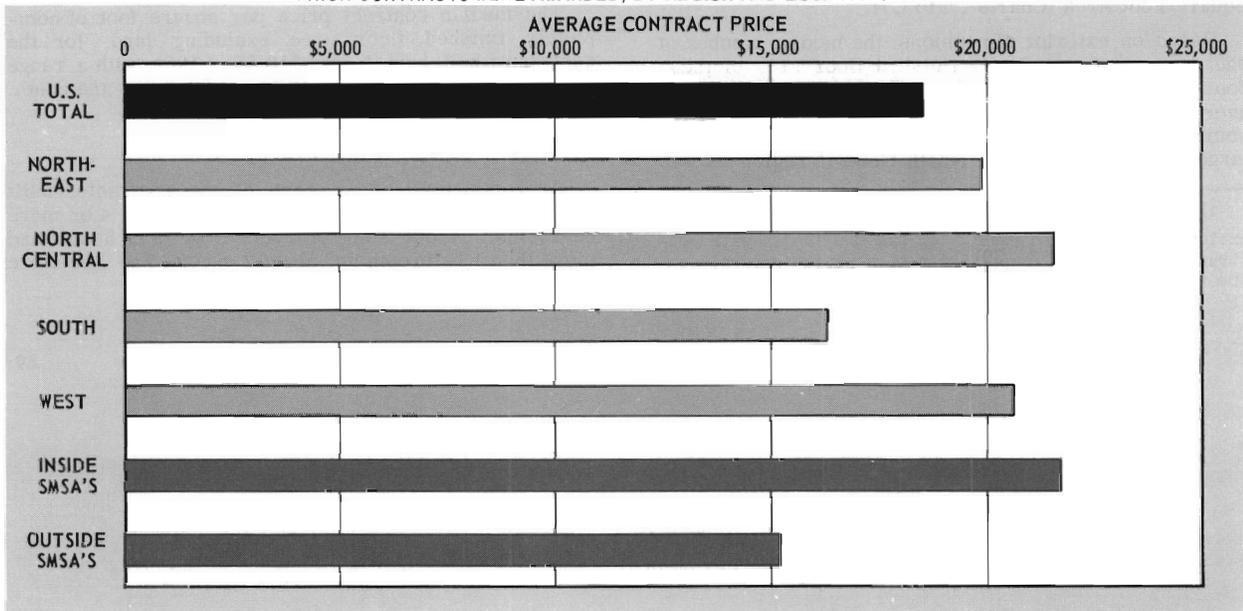


Chart C3.-NUMBER OF CONTRACTOR-BUILT NEW ONE-FAMILY HOMES FOR WHICH CONTRACTS WERE AWARDED, BY CONTRACT PRICE: 1964
(Percent distribution in parenthesis)

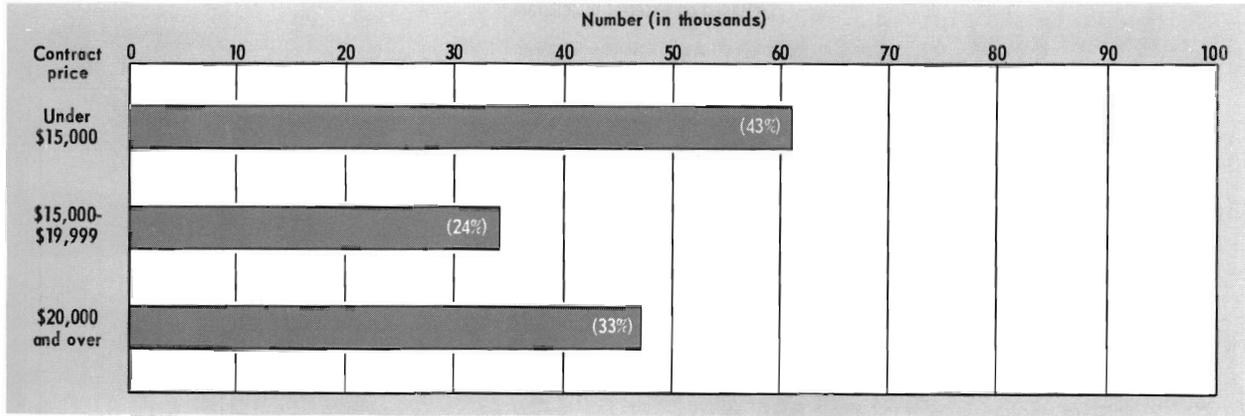
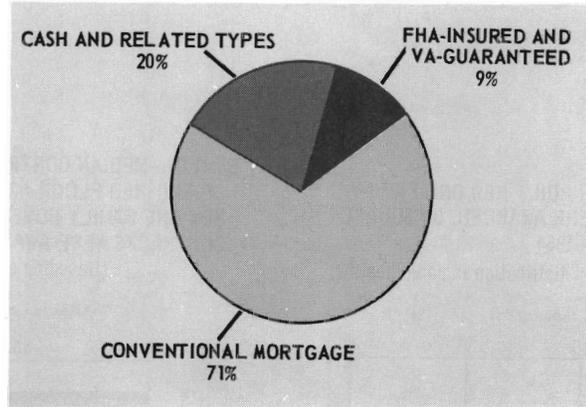


Chart C4.-PERCENT DISTRIBUTION OF CONTRACTOR-BUILT NEW ONE-FAMILY HOMES FOR WHICH CONTRACTS WERE AWARDED, BY TYPE OF FINANCING: 1964



Appliances and Central Air Conditioning Included in Contract Price (Chart C9)

Almost 2 out of every 3 contractor-built homes included a stove in the contract price. In contrast, only about 1 in every 16 homes included a refrigerator in the contract price and nearly 1 out of every 4 included a dishwasher in the contract price. Slightly more than one-fifth of these homes included central air conditioning in the contract price, and approximately 70 percent of these were located in the South.

Basements (Chart C10)

Of the contractor-built homes, 43 percent had a full or partial basement, 22 percent were built on a slab

foundation, and 35 percent were built with crawl space. Basements were found in 89 percent of the homes in the Northeast and in 83 percent of those in the North Central region. Crawl space was more popular in the South and slab foundations were most common in the West.

Automobile Parking Facility (Chart C11)

Over half of the contractor-built homes were built with garages and over 20 percent with carports. In the Northeast and North Central regions, more than 3 out of 4 of these homes had garages.

Chart C5.-MEDIAN NUMBER OF SQUARE FEET OF FINISHED FLOOR AREA OF CONTRACTOR-BUILT NEW ONE-FAMILY HOMES FOR WHICH CONTRACTS WERE AWARDED, BY REGION: 1964
(Based on exterior dimensions)

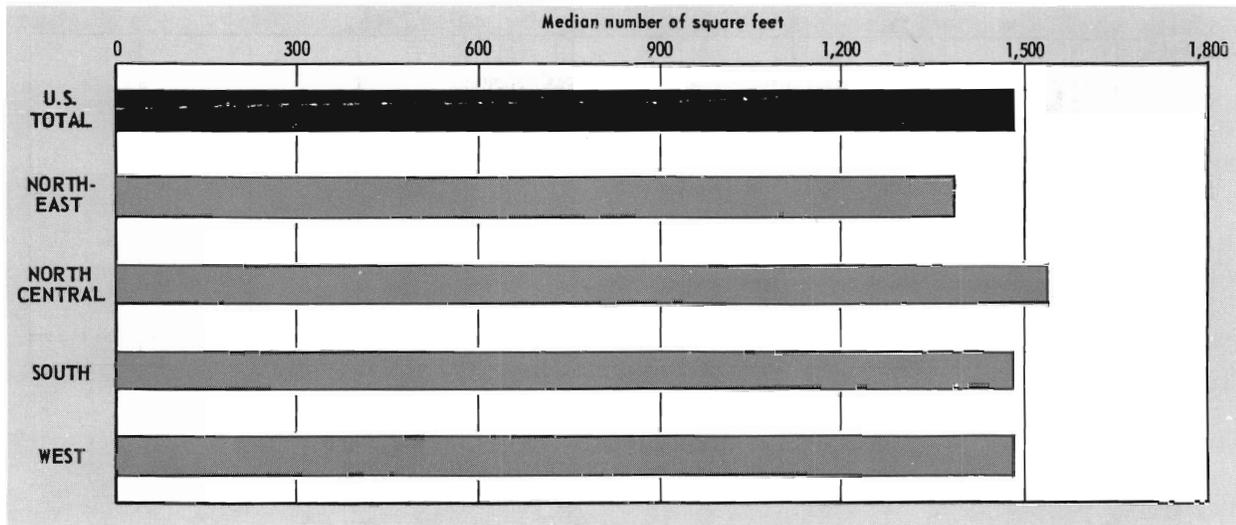


Chart C6.-NUMBER OF CONTRACTOR-BUILT NEW ONE-FAMILY HOMES FOR WHICH CONTRACTS WERE AWARDED, BY SQUARE FEET OF FINISHED FLOOR AREA: 1964
(Based on exterior dimensions; percent distribution in parenthesis)

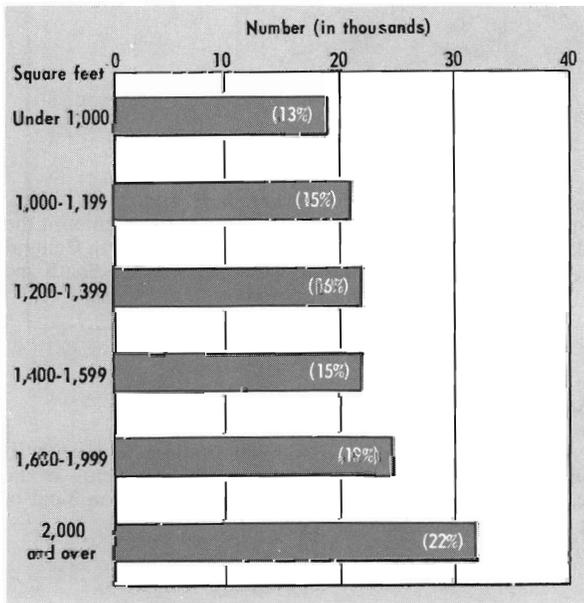


Chart C7.-MEDIAN CONTRACT PRICE PER SQUARE FOOT OF FINISHED FLOOR AREA OF CONTRACTOR-BUILT NEW ONE-FAMILY HOMES FOR WHICH CONTRACTS WERE AWARDED: 1964
(Based on exterior dimensions)

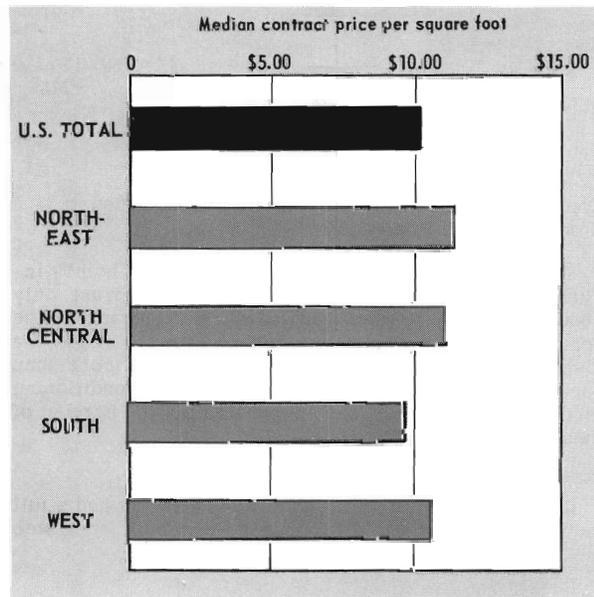


Chart C8.—PERCENT DISTRIBUTION OF CONTRACTOR-BUILT NEW ONE-FAMILY HOMES FOR WHICH CONTRACTS WERE AWARDED, BY NUMBER OF BEDROOMS AND BATHROOMS: 1964

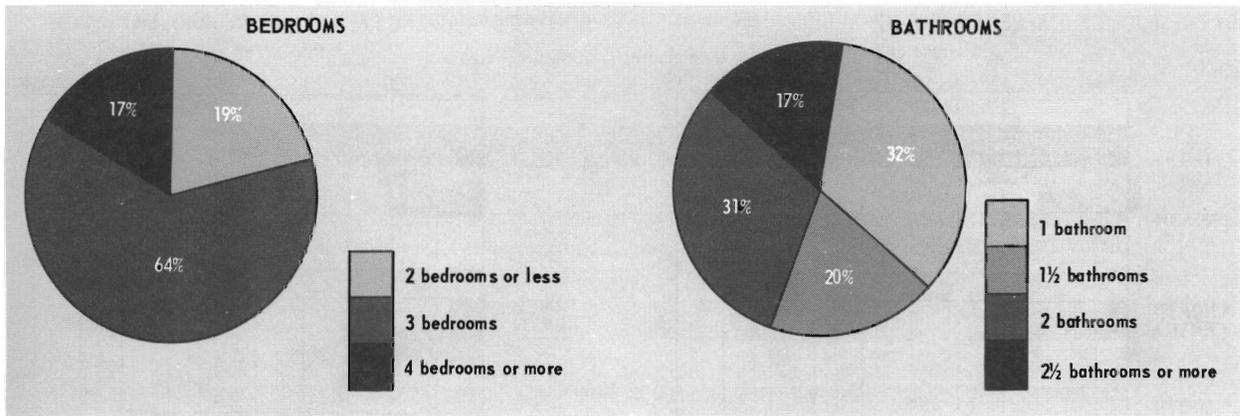


Chart C9.—NUMBER OF CONTRACTOR-BUILT NEW ONE-FAMILY HOMES FOR WHICH CONTRACTS WERE AWARDED WITH SPECIFIED APPLIANCES AND CENTRAL AIR CONDITIONING INCLUDED IN CONTRACT PRICE: 1964

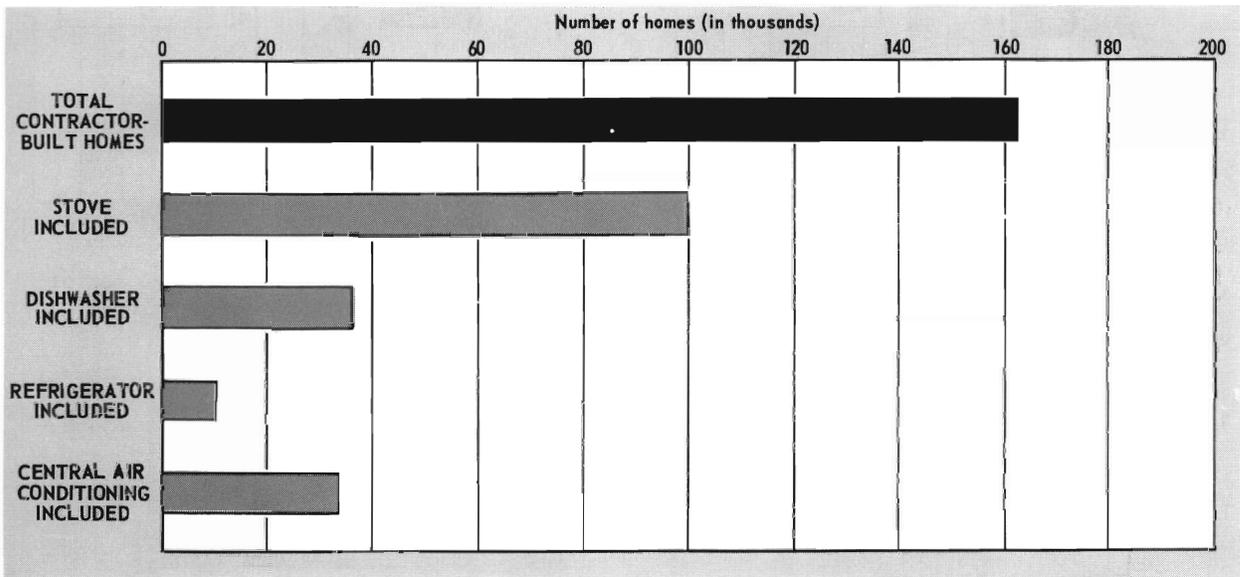


Chart C10.—PERCENT DISTRIBUTION OF CONTRACTOR-BUILT NEW ONE-FAMILY HOMES FOR WHICH CONTRACTS WERE AWARDED, BY PRESENCE OF BASEMENT, FOR EACH REGION: 1964

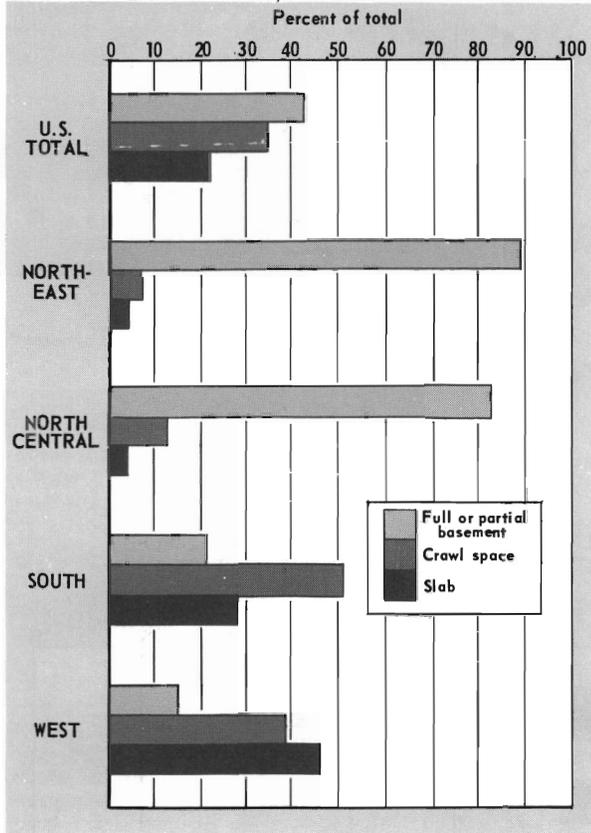
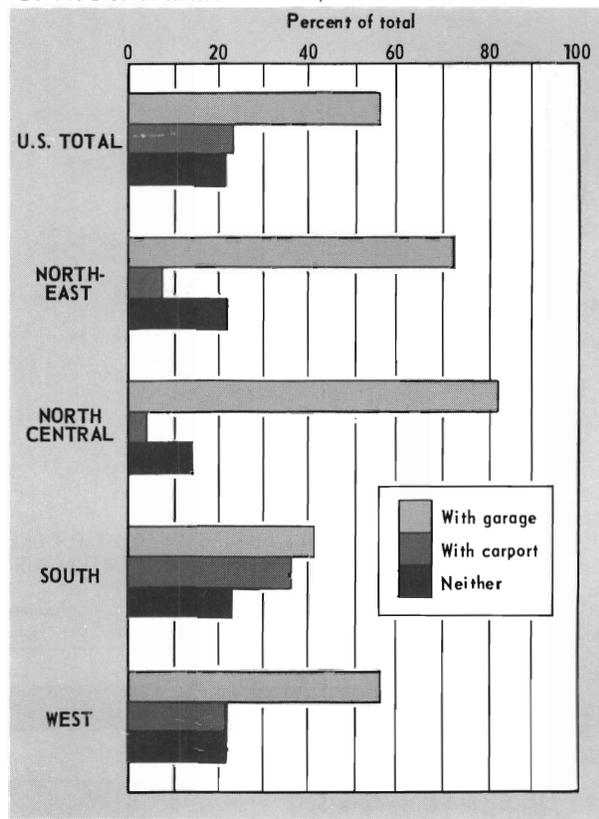


Chart C11.—PERCENT DISTRIBUTION OF CONTRACTOR-BUILT NEW ONE-FAMILY HOMES FOR WHICH CONTRACTS WERE AWARDED, BY TYPE OF PARKING FACILITY, BY REGION: 1964



**CONTRACTOR-BUILT NEW ONE-FAMILY HOMES
FOR WHICH CONTRACTS WERE AWARDED**
(Tables C-1 to C-4)

In 1964, contracts were awarded for 162,000 contractor-built new one-family homes¹. This figure is different from the number of contractor-built homes reported started in 1964 (table 1). The reason for the difference is that the 174,000 starts figure includes some homes for which contracts were awarded in 1963 but which were not started until 1964. Eighty-four thousand of these homes (52 percent) were located inside SMSA's and the remaining 77,000 (48 percent) were located outside SMSA's. This distribution is different from the distribution of new homes built for sale and sold. About 78 percent of the new homes sold were located inside SMSA's whereas only 22 percent were located outside SMSA's.

The median contract price of all contractor-built homes was \$16,300, excluding land, with a noticeable difference among the four regions. The median price in the North Central region was \$20,000, 44 percent higher than the \$13,900 median price in the South, 19 percent above the \$16,800 in the West, and 16 percent higher than the \$17,200 in the Northeast.

The average contract price of all contractor-built homes was \$18,500. The average price in the North Central region was \$21,500, 32 percent above the \$16,300 average in the South, 8 percent above the \$19,900 in the Northeast, and 4 percent higher than the \$20,600 in the West.

The median contract price of \$18,800 for contractor-built homes inside SMSA's was 36 percent higher than the \$13,800 outside SMSA's while the average contract price inside SMSA's was \$21,700 and outside SMSA's was \$15,200—a 43 percent difference.

Over 70 percent of these contractor-built homes were conventionally financed; 20 percent did not have a mortgage, that is, they were paid for in cash, cash plus trade-in, etc.; and 9 percent were financed with FHA-insured and VA-guaranteed loans. The proportions of these homes covered by various types of financing were different from the corresponding proportions for homes built for sale or sold. The greatest differences were in homes with FHA and VA financing and in homes financed with cash and related types of financing not requiring mortgages. FHA and VA financing was used for only 9 percent of these contractor-built homes compared with 33 percent for new homes sold. Almost 20 percent of the contractor-built homes were financed with cash or did not require a mortgage, compared with 4 percent in the case of new one-family homes sold. The corresponding conventional financing relationship was less striking—71 percent for contractor-built homes, compared with 63 percent for new homes sold. Although conventional financing dominated in all regions, the proportion of homes conventionally financed was highest in the Northeast region.

¹Contractor-built homes refer to homes built for the exclusive use of the owner, on his own land, with construction under the supervision of a single general contractor.

The median contract price, excluding land, of contractor-built homes with conventional financing was \$16,800—\$2,900 higher than those with FHA and VA financing. The average contract price, excluding land, of contractor-built homes with conventional financing was \$19,100—considerably higher than the \$14,400 average price for homes with FHA and VA financing.

In some cases, the value of the contract awarded to the general contractor was not the total price. The owners planned additional construction expenditures, primarily on the grounds and not on the residential structure. However, no information was collected on how soon these planned expenditures were to be made. This type of expenditure was planned for about 17,000 homes, or 1 in 10. In 13,000 of these 17,000 homes the planned expenditure was less than \$2,000.

Of the 117,000 homes with mortgages, second mortgages were reported for about 3,000.

A limited study was made of the 27,000 homes with a contract price over \$25,000. The South led with 9,000 of these homes. The median contract price for these homes was \$32,000. About 6,000 of these homes—4 percent of all contractor-built homes—had a contract price over \$40,000.

**FLOOR AREA OF CONTRACTOR-BUILT NEW
ONE-FAMILY HOMES FOR WHICH CONTRACTS
WERE AWARDED**
(Tables C-5 to C-10)

The median and average number of square feet of completely finished floor area based on exterior dimensions of the contractor-built homes for which contracts were let in 1964 were 1,480 and 1,575 square feet, respectively. The median for the contractor-built homes was 65 square feet more than homes which were built for sale and sold. Nineteen thousand homes—13 percent—had less than 1,000 square feet, slightly more than the proportion for homes built for sale and sold. The median area was largest in the North Central—1,540 square feet—and smallest—1,380 square feet—in the Northeast. The North Central region also had the largest average square foot area—1,600 square feet—and the Northeast the smallest—1,525 square feet.

The median number of square feet of completely finished floor area in homes financed with FHA-insured and VA-guaranteed loans was 1,240 compared with a median of 1,540 square feet for homes with conventional mortgage financing—a difference of almost 25 percent.

The average number of square feet of completely finished floor area for homes with FHA-insured and VA-guaranteed loans was 1,260 against 1,620 for homes with conventional financing—nearly a 30 percent difference.

For contractor-built homes as with homes sold, there is also a direct relationship between contract price and number of square feet of completely finished floor area. More than one-fourth of the homes with a contract price of under \$15,000 had less than 1,000 square feet and only 2 percent had 2,000 or more square feet. Conversely,

a negligible number of homes with a contract price of \$20,000 or more had fewer than 1,000 square feet, whereas over 55 percent had 2,000 or more square feet.

The contract price, excluding land, per square foot of completely finished floor area for the contractor-built homes in 1964 was \$10.55. The highest price per square foot was in the Northeast—\$12.75—and lowest—\$9.40—in the South.

The contract price was less than \$8.00 per square foot for 18 percent of all contractor-built homes, and \$15.00 or more for 13 percent of these homes.

**NUMBER OF BEDROOMS IN CONTRACTOR-BUILT
NEW ONE-FAMILY HOMES FOR WHICH CONTRACTS
WERE AWARDED**

(Tables C-11 and C-12)

One hundred and two thousand—64 percent—of the contractor-built homes had 3 bedrooms. Another 17 percent had 4 or more bedrooms. The remaining 19 percent had 2 bedrooms or less. The proportion of contractor-built homes with 2 bedrooms or less was quite different from that of the homes built for sale and sold; there only 5 percent had 2 bedrooms or less. In the North Central, more than 1 out of every 5 homes had 4 or more bedrooms, compared to about 1 in 7 homes in the South. In the West and Northeast regions 1 out of every 5 homes had 4 or more bedrooms. For contractor-built homes as with homes sold, there is a direct relationship between contract price and number of bedrooms. Three out of four homes with 2 bedrooms or less had a contract price of under \$15,000, whereas about 3 out of 4 homes with 4 or more bedrooms had a contract price of \$20,000 or more.

**NUMBER OF BATHROOMS IN CONTRACTOR-BUILT
NEW ONE-FAMILY HOMES FOR WHICH CONTRACTS
WERE AWARDED**

(Tables C-13 and C-14)

During 1964, 2 out of every 3 new contractor-built homes had more than 1 bathroom and about half had 2 or more bathrooms. Of the homes with more than 1 bathroom, 32,000 had 1 1/2 bathrooms, 49,000 had 2 bathrooms, and 28,000 had 2 1/2 or more bathrooms. In fact, about 1 out of every 11 homes had 3 or more bathrooms. A negligible number had less than 1 full bathroom.

As in the case of bedrooms, there is a direct relationship between contract price and number of bathrooms. Of the homes with a contract price under \$15,000, approximately 60 percent had 1 bathroom or less, but 79 percent of the homes with a contract price of \$20,000 or more had 2 or more bathrooms.

**NUMBER OF STORIES IN CONTRACTOR-BUILT NEW
ONE-FAMILY HOMES FOR WHICH CONTRACTS
WERE AWARDED**

(Table C-15)

During 1964, more than 80 percent (129,000) of the new contractor-built homes had 1 story. This was a higher proportion than for homes which were built

for sale and sold in 1964. Over 10 percent (18,000) of the new contractor-built homes reported 2 stories¹ and 7 percent (11,000) were split-level homes. The same regional ranking held true for contractor-built homes as for homes sold.

**SELECTED APPLIANCES AND CENTRAL AIR
CONDITIONING INCLUDED IN THE CONTRACT
PRICE OF CONTRACTOR-BUILT NEW ONE-FAMILY
HOMES FOR WHICH CONTRACTS WERE AWARDED**

(Tables C-16 to C-19)

In collecting information on contract price, additional data were obtained on the inclusion in this price of central air conditioning and the following five appliances: stove, refrigerator, dishwasher, washing machine, and drying machine. Though not included in the contract price, few homes are occupied without certain basic appliances, such as refrigerator and stove, having been installed. These and other appliances may have been purchased separately by the owners and installed before or shortly after the homes were occupied.

Stoves

Slightly more than 3 out of every 5 contractor-built homes had a stove included in the original contract price. However, slightly more than 2 out of every 5 homes with a contract price under \$15,000 had a stove included in the contract price, whereas the ratio was 4 out of 5 for homes with a contract price of \$20,000 or more.

There was a noticeable variation between location inside and outside SMSA's in the proportion of homes with stoves included in the contract price. Almost three-fourths of the contractor-built homes inside SMSA's had a stove included in the contract price, but only half of those outside SMSA's had one included in the contract price.

Refrigerators

Unlike the situation with stoves, most of the 1964 contractor-built homes did not have a refrigerator included in the contract price. Only 10,000 homes—about 1 in every 17—had a refrigerator included in the original contract price.

Dishwashers

More than 1 out of every 5 contractor-built homes had a dishwasher included in the contract price. However, this appliance was supplied primarily in the higher priced homes. Over 55 percent of the homes with a contract price of \$20,000 and over had a dishwasher included in the original contract price, but only about 1 percent of the homes with a contract price under \$15,000 had one included in the contract price.

Clothes Washing and Drying Machines

Very few clothes washing and drying machines were included in the contract price of contractor-built homes in 1964. Approximately 4,000 washing machines and 3,000 drying machines were so included.

¹Includes 3,000 homes reporting 1 1/2 stories.

Central Air Conditioning

A central air-conditioning system was included in the contract price for slightly more than 1 out of every 5 contractor-built homes. About 70 percent of these were located in the South. About 7 percent of the homes with a contract price of under \$15,000 had central air conditioning included in the price, compared with 36 percent in homes with a contract price of \$20,000 or more.

CONTRACTOR-BUILT NEW ONE-FAMILY HOMES WITH BASEMENTS, SLAB FOUNDATIONS, AND CRAWL SPACES

(Tables C-20 and C-21)

More than 4 out of every 10 contractor-built homes had a full or partial basement, over one-third reported crawl space, and less than 1 out of every 4 reported a slab foundation. There are sharp and noticeable variations among regions. In the Northeast, 89 percent of the new contractor-built homes had a full or partial basement and in the North Central region, 83 percent reported full or partial basements. On the other hand,

51 percent of those in the South had crawl spaces. Location appears to be the major determinant of whether or not a house has a basement.

PARKING FACILITIES OF CONTRACTOR-BUILT NEW ONE-FAMILY HOMES FOR WHICH CONTRACTS WERE AWARDED (Tables C-22 and C-23)

Fifty-six percent of the new contractor-built homes were built with garages and a little over 1 in 5 had a carport. The remainder had neither garage nor carport. The North Central region had the largest proportion of homes built with garages included in the contract price—82 percent—and the South had the smallest proportion—41 percent.

Less than 30 percent of the homes with a price of under \$15,000 had garages included in the contract price, whereas almost 80 percent of those with a price of \$20,000 and over had garages.

The South led all regions in the proportion of contract-built homes with a carport included in the contract price.

Table C-1.—LOCATION, REGION, AND CONTRACT PRICE: 1964

Location and region ¹	All contractor-built homes	All homes reporting contract price	Homes with contract price of—			Homes not reporting contract price	Median contract price (dollars)	Average contract price (dollars)
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over			
Number of homes (in thousands)								
All locations.....	162	142	61	34	47	20	16,300	18,500
Northeast.....	23	19	6	6	7	4	17,200	19,900
North Central.....	34	30	6	9	15	3	20,000	21,500
South.....	79	71	40	15	16	8	16,900	16,300
West.....	26	22	9	5	8	4	16,800	20,600
Inside SMSA's.....	84	73	21	19	33	12	18,800	21,700
Northeast.....	14	12	3	4	5	2	17,500	20,500
North Central.....	21	19	2	5	12	2	22,000	24,000
South.....	33	29	11	7	10	4	17,200	20,500
West.....	16	13	5	3	6	3	17,400	22,300
Outside SMSA's.....	77	69	40	15	14	8	13,800	15,200
Northeast.....	8	7	2	2	2	2	16,700	18,700
North Central.....	13	11	4	4	3	2	16,900	17,300
South.....	46	42	30	7	6	4	-12,500	13,400
West.....	10	9	4	2	3	1	15,500	18,100
Percent distribution by region								
All locations.....	100	100	100	100	100	(X)	(X)	(X)
Northeast.....	14	13	9	17	15	(X)	(X)	(X)
North Central.....	21	21	9	27	32	(X)	(X)	(X)
South.....	49	50	66	42	35	(X)	(X)	(X)
West.....	16	16	15	14	18	(X)	(X)	(X)
Inside SMSA's.....	100	100	100	100	100	(X)	(X)	(X)
Northeast.....	17	17	16	19	15	(X)	(X)	(X)
North Central.....	25	26	9	28	36	(X)	(X)	(X)
South.....	39	39	51	38	32	(X)	(X)	(X)
West.....	19	18	23	14	18	(X)	(X)	(X)
Outside SMSA's.....	100	100	100	100	100	(X)	(X)	(X)
Northeast.....	11	9	6	13	16	(X)	(X)	(X)
North Central.....	16	16	9	26	24	(X)	(X)	(X)
South.....	60	61	74	47	41	(X)	(X)	(X)
West.....	13	13	11	14	19	(X)	(X)	(X)
Percent distribution by contract price								
All locations.....	(X)	100	43	24	33	(X)	(X)	(X)
Northeast.....	(X)	100	30	31	39	(X)	(X)	(X)
North Central.....	(X)	100	19	31	50	(X)	(X)	(X)
South.....	(X)	100	57	20	23	(X)	(X)	(X)
West.....	(X)	100	41	22	37	(X)	(X)	(X)
Inside SMSA's.....	(X)	100	29	27	45	(X)	(X)	(X)
Northeast.....	(X)	100	28	31	41	(X)	(X)	(X)
North Central.....	(X)	100	10	29	61	(X)	(X)	(X)
South.....	(X)	100	38	26	36	(X)	(X)	(X)
West.....	(X)	100	36	20	43	(X)	(X)	(X)
Outside SMSA's.....	(X)	100	58	22	20	(X)	(X)	(X)
Northeast.....	(X)	100	35	30	35	(X)	(X)	(X)
North Central.....	(X)	100	34	35	30	(X)	(X)	(X)
South.....	(X)	100	70	17	14	(X)	(X)	(X)
West.....	(X)	100	48	23	29	(X)	(X)	(X)

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes land.

X Not applicable. -12,500 Indicates less than \$12,500.

¹ For definitions of regions, see appendix B.

Table C-2.—LOCATION, TYPE OF FINANCING AND CONTRACT PRICE: 1964

Location and type of financing	All contractor-built homes	All homes reporting contract price	Homes with contract price of—			Homes not reporting contract price	Median contract price (dollars)	Average contract price (dollars)
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over			
Number of homes (in thousands)								
All locations.....	162	142	61	34	47	20	16,300	18,500
FHA-insured and VA-guaranteed.....	13	12	7	4	1	1	13,900	14,400
Conventional mortgage.....	104	96	39	22	35	8	16,800	19,100
Cash and related types.....	30	26	12	6	8	4	15,800	17,700
Not reported.....	15	8	4	2	3	7	16,200	21,000
Inside SMSA's.....	84	73	21	19	33	12	18,800	21,700
FHA-insured and VA-guaranteed.....	4	4	1	2	1	(Z)	16,500	17,300
Conventional mortgage.....	58	53	14	13	25	5	19,500	21,900
Cash and related types.....	14	13	4	3	5	2	18,200	20,100
Not reported.....	8	3	1	1	2	4	19,600	30,600
Outside SMSA's.....	77	69	40	15	14	8	13,800	15,200
FHA-insured and VA-guaranteed.....	8	8	5	2	(Z)	(Z)	-12,500	12,800
Conventional mortgage.....	45	43	24	9	10	3	14,000	15,600
Cash and related types.....	16	14	8	3	3	2	13,900	15,400
Not reported.....	8	5	3	1	1	3	-12,500	14,500
Percent distribution by type of financing ¹								
All locations.....	100	100	100	100	100	(X)	(X)	(X)
FHA-insured and VA-guaranteed.....	9	9	12	13	2	(X)	(X)	(X)
Conventional mortgage.....	71	71	67	68	79	(X)	(X)	(X)
Cash and related types.....	20	20	21	20	18	(X)	(X)	(X)
Inside SMSA's.....	100	100	100	100	100	(X)	(X)	(X)
FHA-insured and VA-guaranteed.....	6	6	7	12	2	(X)	(X)	(X)
Conventional mortgage.....	76	76	73	70	82	(X)	(X)	(X)
Cash and related types.....	19	18	20	18	17	(X)	(X)	(X)
Outside SMSA's.....	100	100	100	100	100	(X)	(X)	(X)
FHA-insured and VA-guaranteed.....	12	12	15	13	4	(X)	(X)	(X)
Conventional mortgage.....	65	67	65	65	74	(X)	(X)	(X)
Cash and related types.....	23	21	21	22	22	(X)	(X)	(X)
Percent distribution by contract price ¹								
All locations.....	(X)	100	43	24	33	(X)	(X)	(X)
FHA-insured and VA-guaranteed.....	(X)	100	57	35	8	(X)	(X)	(X)
Conventional mortgage.....	(X)	100	40	23	37	(X)	(X)	(X)
Cash and related types.....	(X)	100	45	24	31	(X)	(X)	(X)
Inside SMSA's.....	(X)	100	29	27	45	(X)	(X)	(X)
FHA-insured and VA-guaranteed.....	(X)	100	32	55	13	(X)	(X)	(X)
Conventional mortgage.....	(X)	100	27	25	48	(X)	(X)	(X)
Cash and related types.....	(X)	100	32	27	41	(X)	(X)	(X)
Outside SMSA's.....	(X)	100	58	22	20	(X)	(X)	(X)
FHA-insured and VA-guaranteed.....	(X)	100	70	24	6	(X)	(X)	(X)
Conventional mortgage.....	(X)	100	57	21	22	(X)	(X)	(X)
Cash and related types.....	(X)	100	57	22	21	(X)	(X)	(X)

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes land.

X Not applicable. Z Fewer than 500 homes. -12,500 Indicates less than \$12,500.

¹ Excludes type of financing not reported.

Table C-3.—REGION AND TYPE OF FINANCING: 1964

Region ¹	All contractor-built homes	Type of financing			
		FHA-insured and VA-guaranteed	Conventional mortgage	Cash and related types	Not reported
Number of homes (in thousands)					
All regions.....	162	13	104	30	15
Northeast.....	23	1	14	4	4
North Central.....	34	1	22	7	3
South.....	79	10	49	14	6
West.....	26	1	18	5	3
Percent distribution by region ²					
All regions.....	100	100	100	100	(X)
Northeast.....	14	6	14	12	(X)
North Central.....	21	10	22	25	(X)
South.....	49	78	47	46	(X)
West.....	16	6	17	17	(X)
Percent distribution by type of financing ²					
All regions.....	100	9	71	20	(X)
Northeast.....	100	4	77	19	(X)
North Central.....	100	4	72	24	(X)
South.....	100	14	67	19	(X)
West.....	100	3	75	22	(X)

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

X Not applicable.

¹ For definitions of regions, see appendix B.

² Distribution excludes homes for which type of financing was not reported.

Table C-4.—HOMES REPORTING CONTRACT PRICE OF \$25,000 OR MORE, BY REGION AND CONTRACT PRICE: 1964

Region ¹	Homes reporting contract price of \$25,000 or more	Homes with contract price of—			Median contract price (dollars)
		\$25,000 to \$29,999	\$30,000 to \$39,999	\$40,000 and over	
Number of homes (in thousands)					
All regions.....	27	12	10	6	32,000
Northeast.....	4	2	2	1	31,000
North Central.....	8	4	3	1	29,800
South.....	9	4	3	2	32,900
West.....	6	2	2	2	35,400
Percent distribution by region					
All regions.....	100	100	100	100	(X)
Northeast.....	16	17	20	9	(X)
North Central.....	28	35	29	15	(X)
South.....	33	31	30	41	(X)
West.....	22	17	21	35	(X)
Percent distribution by contract price					
All regions.....	100	43	35	22	(X)
Northeast.....	100	45	43	12	(X)
North Central.....	100	52	36	12	(X)
South.....	100	41	32	27	(X)
West.....	100	32	33	35	(X)

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Contract price excludes land.

X Not applicable.

¹ For definitions of regions, see appendix B.

Table C-5.—FINISHED FLOOR AREA AND CONTRACT PRICE: 1964

Finished floor area	All contractor-built homes	All homes reporting contract price	Homes with contract price of—			Homes not reporting contract price	Median contract price (dollars)
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over		
Number of homes (in thousands)							
All homes.....	162	142	61	34	47	20	16,300
Floor area reported.....	142	129	56	31	42	13	16,200
Under 1,000 sq. ft.	19	17	16	1	(Z)	2	-12,500
1,000 to 1,199 sq. ft. ..	21	20	15	4	1	1	-12,500
1,200 to 1,399 sq. ft. ..	22	20	12	6	3	2	14,100
1,400 to 1,599 sq. ft. ..	22	20	9	7	4	2	15,500
1,600 to 1,999 sq. ft. ...	26	23	3	10	10	3	19,300
2,000 sq. ft. and over...	32	28	1	3	23	4	+25,000
Floor area not reported.....	19	13	5	3	5	6	17,300
Percent distribution by floor area							
Floor area reported.....	100	100	100	100	100	(X)	(X)
Under 1,000 sq. ft.	13	13	28	3	1	(X)	(X)
1,000 to 1,199 sq. ft. ..	15	16	27	14	2	(X)	(X)
1,200 to 1,399 sq. ft. ..	16	16	21	19	7	(X)	(X)
1,400 to 1,599 sq. ft. ..	15	16	16	22	10	(X)	(X)
1,600 to 1,999 sq. ft. ..	18	18	6	32	24	(X)	(X)
2,000 sq. ft. and over...	22	22	2	11	56	(X)	(X)
Percent distribution by contract price							
Floor area reported.....	(X)	100	43	24	32	(X)	(X)
Under 1,000 sq. ft.	(X)	100	92	5	2	(X)	(X)
1,000 to 1,199 sq. ft. ..	(X)	100	74	22	4	(X)	(X)
1,200 to 1,399 sq. ft. ..	(X)	100	58	28	14	(X)	(X)
1,400 to 1,599 sq. ft. ..	(X)	100	45	33	21	(X)	(X)
1,600 to 1,999 sq. ft. ...	(X)	100	13	43	44	(X)	(X)
2,000 sq. ft. and over...	(X)	100	4	12	84	(X)	(X)

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Finished floor area includes spaces in basements or attics with finished walls, floors, and ceilings.

-12,500 Indicates less than \$12,500.

+25,000 Indicates more than \$25,000.

X Not applicable.

Z Fewer than 500 homes.

Table C-6.—FINISHED FLOOR AREA, REGION, AND TYPE OF FINANCING: 1964

Finished floor area	All contractor-built homes	Region ¹				Type of financing			
		North-east	North Central	South	West	FHA-insured and VA-guaranteed	Conventional mortgage	Cash and related types	Not reported
Number of homes (in thousands)									
All homes.....	162	23	34	79	26	13	104	30	15
Floor area reported.....	142	18	30	72	23	12	94	26	10
Under 1,000 sq. ft.	19	2	2	11	3	1	12	4	1
1,000 to 1,199 sq. ft.	21	3	4	11	3	4	13	4	1
1,200 to 1,399 sq. ft.	22	4	5	10	4	3	13	5	2
1,400 to 1,599 sq. ft.	22	2	5	12	2	1	13	6	2
1,600 to 1,999 sq. ft.	26	2	7	13	4	2	19	4	2
2,000 sq. ft. and over.....	32	4	6	16	6	(Z)	24	5	3
Floor area not reported.....	19	5	4	7	4	1	9	4	5
Percent distribution by floor area ²									
Floor area reported.....	100	100	100	100	100	100	100	100	(X)
Under 1,000 sq. ft.	13	12	8	15	15	12	13	16	(X)
1,000 to 1,199 sq. ft.	15	18	14	15	15	33	14	14	(X)
1,200 to 1,399 sq. ft.	16	22	17	14	16	23	14	17	(X)
1,400 to 1,599 sq. ft.	15	13	17	17	11	12	14	22	(X)
1,600 to 1,999 sq. ft.	18	13	25	18	18	15	20	13	(X)
2,000 sq. ft. and over.....	22	22	20	22	26	4	25	17	(X)

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Finished floor area includes spaces in basements or attics with finished walls, floors, and ceilings.

X Not applicable.

Z Fewer than 500 homes.

¹ For definitions of regions, see appendix F.

² Excludes types of financing not reported.

Table C-7.—MEDIAN AND AVERAGE SQUARE FEET OF FINISHED FLOOR AREA, BY REGION, AND TYPE OF FINANCING: 1964

Region ¹ and type of financing	Median number of square feet	Average number of square feet
All regions.....	1,480	1,575
Northeast.....	1,380	1,525
North Central.....	1,540	1,600
South.....	1,480	1,580
West.....	1,480	1,570
All types of financing.....	1,480	1,575
FHA-insured and Va-guaranteed.....	1,240	1,260
Conventional mortgage....	1,540	1,620
Cash and related types...	1,425	1,470
Not reported.....	1,525	1,750

NOTE: Finished floor area includes spaces in basements or attics with finished walls, floors, and ceilings.

¹ For definitions of regions, see appendix B.

Table C-8.—PRICE PER SQUARE FOOT OF FINISHED FLOOR AREA AND CONTRACT PRICE: 1964

Price per square foot	All contractor-built homes	All homes reporting contract price	Homes with contract price of—			Homes not reporting contract price	Median contract price (dollars)
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over		
Number of homes (in thousands)							
All homes.....	162	142	61	34	47	20	16,300
Floor area reported.....	¹ 129	129	56	31	42	(X)	16,200
Under \$8.00 per sq. ft. ..	23	23	19	2	2	(X)	-12,500
\$8.00-\$9.99 per sq. ft. ..	32	32	21	7	5	(X)	13,400
\$10.00-\$11.99 per sq. ft..	30	30	10	11	10	(X)	17,000
\$12.00-\$14.99 per sq. ft..	27	27	5	8	14	(X)	20,600
\$15.00 per sq. ft. and over.....	17	17	1	4	12	(X)	24,200
Floor area not reported ²	33	13	5	3	5	20	17,300
Percent distribution by price per square foot							
Floor area reported.....	(X)	100	100	100	100	(X)	(X)
Under \$8.00 per sq. ft. ..	(X)	18	35	7	4	(X)	(X)
\$8.00-\$9.99 per sq. ft. ..	(X)	25	37	22	11	(X)	(X)
\$10.00-\$11.99 per sq. ft..	(X)	23	17	34	23	(X)	(X)
\$12.00-\$14.99 per sq. ft..	(X)	21	9	25	33	(X)	(X)
\$15.00 per sq. ft. and over.....	(X)	13	2	12	29	(X)	(X)
Percent distribution by contract price							
Floor area reported.....	(X)	100	43	24	32	(X)	(X)
Under \$8.00 per sq. ft. ..	(X)	100	83	9	8	(X)	(X)
\$8.00-\$9.99 per sq. ft. ..	(X)	100	65	21	14	(X)	(X)
\$10.00-\$11.99 per sq. ft..	(X)	100	33	36	32	(X)	(X)
\$12.00-\$14.99 per sq. ft..	(X)	100	19	29	52	(X)	(X)
\$15.00 per sq. ft. and over.....	(X)	100	6	23	72	(X)	(X)

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Average price per square foot is obtained by dividing contract price by number of square feet of finished floor area reported including spaces in attics or basements with finished walls, floors, and ceilings. Homes reporting interior square feet were converted to exterior dimensions by applying a factor of 1.08.

-12,500 Indicates less than \$12,500.

X Not applicable.

¹Includes only homes for which both square foot area and contract price was reported.

²Includes 14,000 homes for which dimensions were reported but which did not report whether square foot area was based on interior or exterior dimensions.

Table C-9.—PRICE PER SQUARE FOOT OF FINISHED FLOOR AREA, BY REGION AND TYPE OF FINANCING: 1964

Price per square foot	All contractor-built homes	Region ¹				Type of financing			
		North-east	North Central	South	West	FHA-insured and VA-guaranteed	Conventional mortgage	Cash and related types	Not reported
Number of homes (in thousands)									
All homes.....	162	23	34	79	26	13	104	30	15
Floor area reported.....	129	16	27	66	20	11	88	23	7
Under \$8.00 per sq. ft.	23	1	1	18	3	1	14	6	2
\$8.00-\$9.99 per sq. ft.	32	2	4	23	3	4	22	4	2
\$10.00-\$11.99 per sq. ft.	30	3	8	15	5	2	22	5	2
\$12.00-\$14.99 per sq. ft.	27	6	7	8	6	3	19	5	1
\$15.00 per sq. ft. and over.....	17	4	7	3	3	1	11	4	1
Floor area not reported.....	33	7	6	13	7	2	16	7	8
Percent distribution by price per square foot ²									
Floor area reported.....	100	100	100	100	100	100	100	100	(X)
Under \$8.00 per sq. ft.	18	7	5	27	15	12	16	27	(X)
\$8.00-\$9.99 per sq. ft.	25	15	14	34	17	40	25	17	(X)
\$10.00-\$11.99 per sq. ft.	23	17	29	22	24	15	25	20	(X)
\$12.00-\$14.99 per sq. ft.	21	37	26	13	28	25	22	20	(X)
\$15.00 per sq. ft. and over.....	13	25	26	4	16	9	13	16	(X)

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures. Finished floor area includes spaces in basements and attics with finished walls, floors, and ceilings.

X Not applicable.

¹ For definitions of regions, see appendix B.

² Excludes type of financing not reported.

Table C-10.—MEDIAN PRICE PER SQUARE FOOT OF FINISHED FLOOR AREA, BY REGION AND TYPE OF FINANCING: 1964

Region ¹ and type of financing	Median price per square foot (dollars)
All regions.....	10.55
Northeast.....	12.75
North Central.....	12.25
South.....	9.40
West.....	13.25
All types of financing.....	10.55
FHA-insured and VA-guaranteed.....	9.65
Conventional mortgage.....	10.65
Cash and related types.....	10.45
Not reported.....	10.10

NOTE: Finished floor area includes spaces in basements and attics with finished walls, floors, and ceilings.

¹ For definitions of regions, see appendix B.

Table C-11.—NUMBER OF BEDROOMS, BY REGION AND CONTRACT PRICE: 1964

(Number of homes in thousands)

Region ¹ and number of bedrooms	All contractor-built homes	All homes reporting contract price	Homes with contract price of—			Homes not reporting contract price	Median contract price (dollars)
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over		
All regions.....	162	142	61	34	47	20	16,300
2 bedrooms or less.....	30	27	20	3	3	4	-12,500
3 bedrooms.....	102	91	38	27	26	10	16,200
4 bedrooms or more.....	27	24	2	4	17	3	+25,000
Not reported.....	3	(Z)	(Z)	(Z)	(Z)	2	15,800
Northeast.....	23	19	6	6	7	4	17,200
2 bedrooms or less.....	4	3	2	1	1	1	-12,500
3 bedrooms.....	14	12	3	4	4	2	17,800
4 bedrooms or more.....	4	4	(Z)	1	3	1	24,900
Not reported.....	1	(Z)	-	-	(Z)	1	22,500
North Central.....	34	30	6	9	15	3	20,000
2 bedrooms or less.....	5	3	2	1	(Z)	1	13,800
3 bedrooms.....	21	20	3	8	9	2	19,200
4 bedrooms or more.....	7	7	(Z)	1	6	1	+25,000
Not reported.....	(Z)	(Z)	-	(Z)	-	(Z)	16,200
South.....	79	71	40	15	16	8	13,900
2 bedrooms or less.....	15	14	13	(Z)	1	1	-12,500
3 bedrooms.....	52	48	27	13	9	5	14,200
4 bedrooms or more.....	11	9	1	2	5	2	+25,000
Not reported.....	1	(Z)	(Z)	-	-	(Z)	-12,500
West.....	26	22	9	5	8	4	16,800
2 bedrooms or less.....	7	6	4	1	1	1	-12,500
3 bedrooms.....	14	12	5	3	5	2	16,900
4 bedrooms or more.....	5	4	1	1	3	(Z)	23,400
Not reported.....	1	-	-	-	-	1	-

NOTE: Components may not add to totals due to rounding.

- Represents zero.

-12,500 Represents less than \$12,500.

+25,000 Represents more than \$25,000.

Z Fewer than 500 homes.

¹ For definitions of regions, see appendix B.

Table C-12.—NUMBER OF BEDROOMS, BY REGION: 1964

Number of bedrooms	All regions ¹	Northeast	North Central	South	West
	Number of homes (in thousands)				
All homes.....	162	23	34	79	26
2 bedrooms or less.....	30	4	5	15	7
3 bedrooms.....	102	14	22	52	14
4 bedrooms or more.....	27	4	7	11	5
Not reported.....	3	1	(Z)	1	1
	Percent distribution by number of bedrooms				
All homes.....	100	100	100	100	100
2 bedrooms or less.....	19	17	14	20	26
3 bedrooms.....	64	63	64	67	55
4 bedrooms or more.....	17	20	22	14	19

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

Z Fewer than 500 homes.

¹ For definitions of regions, see appendix B.

Table C-13.—NUMBER OF BATHROOMS, BY CONTRACT PRICE: 1964

(Number of homes in thousands)

Number of bathrooms	All contractor-built homes	All homes reporting contract price	Homes with contract price of—			Homes not reporting contract price
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over	
All homes.....	162	142	61	34	47	20
1 bathroom.....	51	45	35	7	2	6
1 1/2 bathrooms.....	32	31	13	10	7	1
2 bathrooms.....	49	43	12	14	16	6
2 1/2 bathrooms.....	13	12	(Z)	2	10	1
3 bathrooms or more.....	14	12	(Z)	1	11	2
Not reported.....	3	(Z)	(Z)	(Z)	-	2

NOTE: Components may not add to totals due to rounding.

- Represents zero.

Z Fewer than 500 homes.

Table C-14.—NUMBER OF BATHROOMS, BY REGION: 1964

Number of bathrooms	All regions ¹	Northeast	North Central	South	West
Number of homes (in thousands)					
All homes.....	162	23	34	79	26
1 bathroom.....	51	9	9	25	8
1 1/2 bathrooms.....	32	5	11	13	3
2 bathrooms.....	49	4	7	28	10
2 1/2 bathrooms or more.....	28	4	7	12	5
Not reported.....	3	1	(Z)	1	1
Percent distribution by number of bathrooms ²					
All homes.....	100	100	100	100	100
1 bathroom.....	32	43	27	31	30
1 1/2 bathrooms.....	20	22	33	17	13
2 bathrooms.....	31	18	20	36	38
2 1/2 bathrooms or more.....	17	17	20	15	20
Percent distribution by region ²					
All homes.....	100	14	21	49	16
1 bathroom.....	100	19	17	49	15
1 1/2 bathrooms.....	100	15	34	41	10
2 bathrooms.....	100	8	14	58	20
2 1/2 bathrooms or more.....	100	13	24	44	19

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

Z Fewer than 500 homes.

¹ For definitions of regions, see appendix B.² Excludes information on bathrooms not reported.

Table C-15.—NUMBER OF STORIES, BY REGION AND CONTRACT PRICE: 1964

Region ¹ and number of stories	Number of homes (in thousands)						Percent distribution by number of stories			
	All contractor-built homes	All homes reporting contract price	Homes with contract price of—			Homes not reporting contract price	All homes reporting contract price ²	Homes with contract price of—		
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over
All regions.....	162	142	61	34	47	20	100	100	100	100
1 story.....	129	115	58	28	29	14	81	95	81	63
2 stories ³	18	16	2	3	11	2	11	3	9	24
Split level.....	11	10	1	4	6	1	7	1	10	13
All other.....	(Z)	(Z)	-	-	(Z)	(Z)	(Z)	-	-	1
Not reported...	3	1	-	(Z)	(Z)	2	(X)	(X)	(X)	(X)
Northeast.....	23	19	6	6	7	4	100	100	100	100
1 story.....	13	11	4	4	3	2	59	78	64	39
2 stories.....	6	5	1	1	3	1	27	18	15	44
Split level.....	3	3	(Z)	1	1	(Z)	13	4	20	15
All other.....	(Z)	(Z)	-	-	(Z)	-	(Z)	-	-	1
North Central.....	34	30	6	9	15	3	100	100	100	100
1 story.....	23	21	5	7	8	3	70	95	75	57
2 stories.....	5	5	(Z)	1	4	(Z)	15	2	8	25
Split level.....	5	4	(Z)	2	3	(Z)	15	3	17	18
All other.....	-	-	-	-	-	-	-	-	-	-
South.....	79	71	40	15	16	8	100	100	100	100
1 story.....	71	64	40	13	12	6	91	99	89	74
2 stories.....	5	4	(Z)	1	3	1	6	1	8	17
Split level.....	3	2	(Z)	1	1	(Z)	3	(Z)	4	9
All other.....	-	-	-	-	-	-	-	-	-	-
West.....	26	22	9	5	8	4	100	100	100	100
1 story.....	22	19	9	4	6	3	85	93	89	73
2 stories.....	2	2	(Z)	(Z)	1	-	10	5	7	17
Split level.....	1	1	(Z)	(Z)	1	(Z)	5	1	5	8
All other.....	(Z)	(Z)	-	-	(Z)	(Z)	1	-	-	2

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

- Represents zero.

X Not applicable.

Z Fewer than 500 homes or less than 0.5 percent.

¹ For definitions of regions, see appendix B.

² Excludes homes reporting contract price but not reporting number of stories.

³ Includes 3,000 homes reporting 1 1/2 stories.

Table C-16.—STOVES INCLUDED IN CONTRACT PRICE, BY LOCATION, REGION,
AND CONTRACT PRICE: 1964

(Number of homes in thousands)

Location, region ¹ and appliance	All contractor-built homes	All homes reporting contract price	Homes with contract price of—			Homes not reporting contract price
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over	
All regions.....	162	142	61	34	47	20
Inside SMSA's.....	84	73	21	19	33	12
With stoves.....	60	53	12	14	28	7
Outside SMSA's.....	77	69	40	15	14	8
With stoves.....	40	37	16	11	10	4
Northeast.....	23	19	6	6	7	4
With stoves.....	15	13	3	4	6	2
North Central.....	34	30	6	9	15	3
With stoves.....	22	21	2	5	13	2
South.....	79	71	40	15	16	8
With stoves.....	48	42	18	11	13	5
West.....	26	22	9	5	8	4
With stoves.....	16	14	4	3	7	2

NOTE: Components may not add to totals due to rounding.

¹ For definitions of regions, see appendix B.

Table C-17 —STOVES INCLUDED IN CONTRACT PRICE, BY REGION: 1964

Appliance	All regions ¹	Northeast	North Central	South	West
	Number of homes (in thousands)				
All homes.....	162	23	34	79	26
With stove.....	100	15	22	48	16
Without stove.....	57	7	10	30	9
Not reported.....	5	1	1	1	1
	Percent distribution by with or without stove ²				
All homes.....	100	100	100	100	100
With stove.....	64	68	68	61	64
Without stove.....	36	32	32	39	36

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

¹ For definitions of regions, see appendix B.

² Excludes information on stoves not reported.

Table C-18.—REFRIGERATORS, DISHWASHERS, AND CENTRAL AIR CONDITIONING INCLUDED IN CONTRACT PRICE, BY CONTRACT PRICE: 1964

Type of appliance	All contractor-built homes	All homes reporting contract price	Homes with contract price of—			Homes not reporting contract price
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over	
Number of homes (in thousands)						
All homes.....	162	142	61	34	47	20
With refrigerators.....	10	8	2	1	5	1
With dishwashers.....	36	32	(Z)	5	26	4
With central air conditioning.....	34	29	4	8	17	5
Percent distribution by specified appliance						
All homes.....	100	100	100	100	100	(X)
With refrigerators.....	6	6	3	3	12	(X)
With dishwashers.....	23	23	1	15	57	(X)
With central air conditioning.....	22	21	7	24	36	(X)

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

X Not applicable.

Z Fewer than 500 homes.

Table C-19.—REFRIGERATORS, DISHWASHERS, AND CENTRAL AIR CONDITIONING INCLUDED IN CONTRACT PRICE, BY REGION: 1964

Type of appliance	All regions ¹	Northeast	North Central	South	West
Number of homes (in thousands)					
All homes.....	162	23	34	79	26
With refrigerators.....	10	2	1	4	2
With dishwashers.....	36	4	8	15	9
With central air conditioning.....	34	(Z)	3	24	7
Percent distribution by specified appliance					
All homes.....	100	100	100	100	100
With refrigerators.....	6	9	4	6	8
With dishwashers.....	23	19	27	19	34
With central air conditioning.....	22	2	9	31	26

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

Z Fewer than 500 homes.

¹ For definitions of regions, see appendix B.

Table C-20.—BASEMENTS, SLABS, OR CRAWL SPACES, BY CONTRACT PRICE: 1964

(Number of homes in thousands)

Type of base	All contractor-built homes	All homes reporting contract price	Homes with contract price of—			Homes not reporting contract price
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over	
All homes.....	162	142	61	34	47	20
Full or partial basement.....	67	60	15	18	27	8
Crawl space.....	56	50	31	9	10	5
Slab.....	35	31	15	6	10	4
Not reported.....	4	1	(Z)	(Z)	(Z)	2

NOTE: Components may not add to totals due to rounding.
Z Fewer than 500 homes.

Table C-21.—BASEMENTS, SLABS, OR CRAWL SPACES, BY REGION: 1964

Type of base	All regions ¹	Northeast	North Central	South	West
Number of homes (in thousands)					
All homes.....	162	23	34	79	26
Full or partial basement.....	67	19	28	17	4
Crawl space.....	56	1	4	40	10
Slab.....	35	1	1	21	12
Not reported.....	4	1	(Z)	1	1
Percent distribution by type of base ²					
All homes.....	100	100	100	100	100
Full or partial basement.....	43	89	83	21	15
Crawl space.....	35	7	13	51	39
Slab.....	22	5	4	27	46
Percent distribution by region ²					
All homes.....	100	14	21	49	16
Full or partial basement.....	100	28	41	25	6
Crawl space.....	100	3	8	72	18
Slab.....	100	3	3	61	33

NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

Z Fewer than 500 homes.

¹ For definitions of regions, see appendix B.

² Excludes information on type of base not reported.

Table C-22.—PARKING FACILITIES AND CONTRACT PRICE: 1964

(Number of homes in thousands)

Parking facility	All contractor-built homes	All homes reporting contract price	Homes with contract price of—			Homes not reporting contract price
			Under \$15,000	\$15,000 to \$19,999	\$20,000 and over	
All homes.....	162	142	61	34	47	20
With garage.....	89	78	18	24	37	10
With carport.....	36	33	20	6	7	3
Neither.....	33	30	23	4	3	3
Not reported.....	4	1	1	(Z)	(Z)	2

NOTE: Components may not add to totals due to rounding.
Z Fewer than 500 homes.

Table C-23.—PARKING FACILITIES, BY REGION: 1964

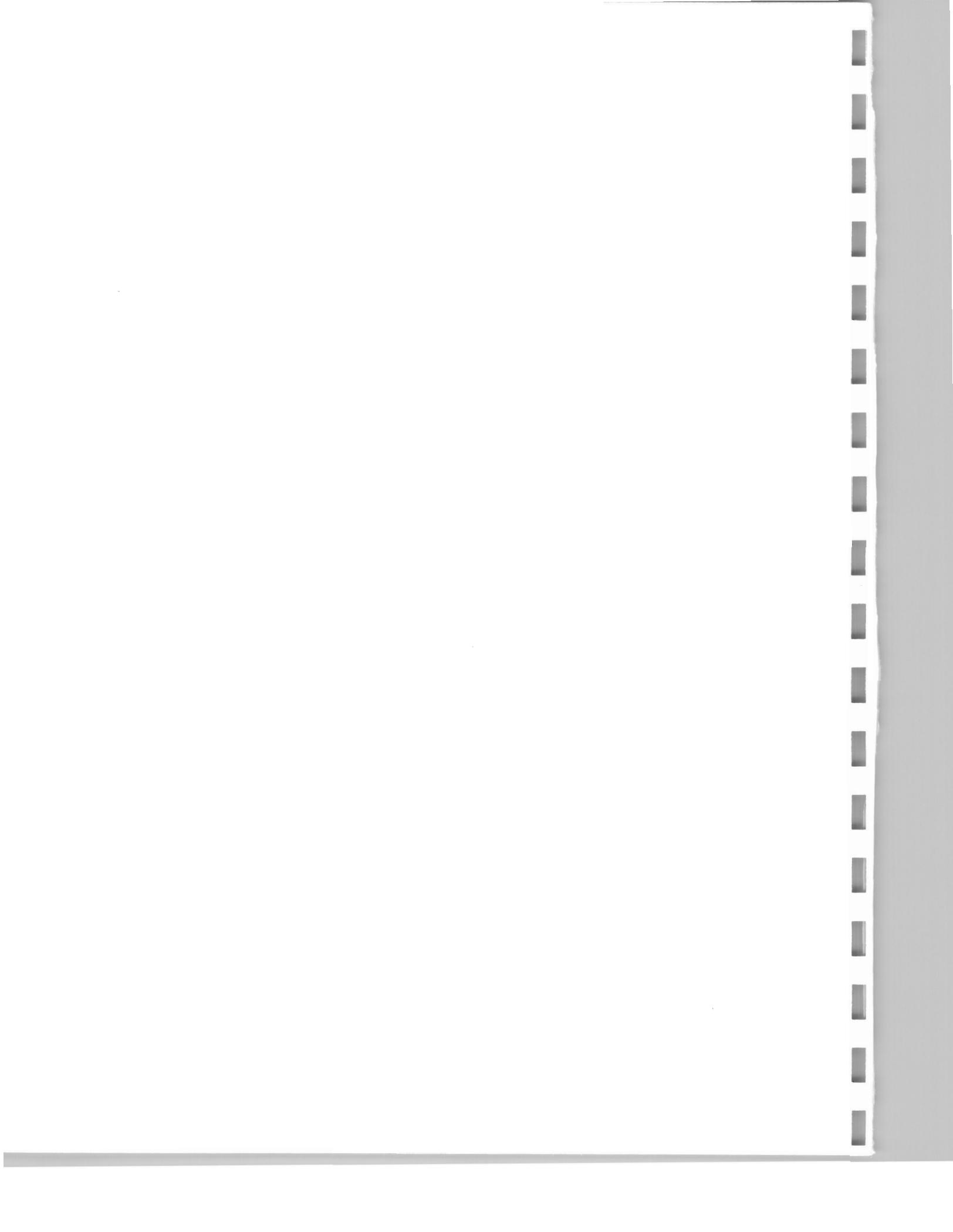
Parking facility	All regions ¹	Northeast	North Central	South	West
Number of homes (in thousands)					
All homes.....	162	23	34	79	26
With garage.....	89	15	27	32	14
With carport.....	36	1	1	28	6
Neither.....	33	5	4	18	6
Not reported.....	4	1	(Z)	1	1
Percent distribution by facility ²					
All homes.....	100	100	100	100	100
With garage.....	56	72	82	41	56
With carport.....	23	6	4	36	22
Neither.....	21	22	13	24	22
Percent distribution by region ²					
All homes.....	100	14	21	49	16
With garage.....	100	17	31	36	16
With carport.....	100	3	4	77	16
Neither.....	100	14	14	55	17

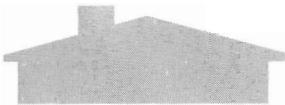
NOTE: Components may not add to totals due to rounding. Percents were computed from unrounded figures.

Z Fewer than 500 homes.

¹ For definitions of regions, see appendix B.

² Excludes homes not reporting facilities.





Description of Survey

The data relating to this survey are based on monthly sample surveys conducted by the Bureau of the Census under contract with the Housing and Home Finance Agency. The information is obtained through monthly interviews with the builders or owners of a national probability sample of one-family homes for which building permits have been issued, or in nonpermit areas, on which construction has started. The size of the sample varies slightly from month to month. The average monthly sample size is about 6,600 units. Approximately 1,000 of these are reported as sold during the month, 100 as contractor-built, a small number as transferred from the sales market to rental or other "out of scope" types, and the rest as for sale. The sample for any month consists of a sample of buildings for which permits were issued and of homes started in nonpermit areas during the month, plus the sample units selected in earlier months that were not yet sold by the beginning of the current month. About 1,100 new homes are introduced into the sample in this way each month.

The sales information in this report is based upon 11,100 homes reported sold in 1964, and the information on contractor-built homes is based upon returns for 1,400 homes for which contracts were awarded in 1964. With minor modifications the same basic questions are asked of all respondents in the survey. The questionnaire used to collect information, "Survey of Housing Starts and Sales," SOC 900, is Appendix C at the end of this report. The entire schedule is reproduced.

Data in tables S-1 through S-40 and C-1 through C-23 cover new private nonfarm, one-family homes for which building permits have been issued since January 1961

in permit-issuing places, and such homes started since January 1961 in nonpermit areas. None of the statistics includes homes for which building permits were issued prior to 1961 or, in nonpermit areas, on which construction was started prior to 1961. Data in tables S-1 through S-40 relate only to new homes sold; data in tables C-1 through C-23 relate only to homes built for the exclusive use of the owner by a single contractor.

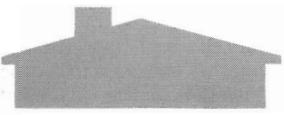
Since the survey is based on samples drawn from building permits issued in permit-issuing places and from homes on which construction is started in areas where building permits are not required, there is no practicable way to obtain information on a sale until the permit is issued, or in nonpermit areas, construction is started. All homes sold in 1964 and reported as late as the end of March 1965 are included in this report. It is estimated that by the end of that month over 99 percent of the 1964 sales would have been reported. Imputations were made for less than 1 percent of the total number of homes sold.

Sampling Error

Since all data shown in this report are based on sample surveys, they are subject to sampling variability. In addition, some errors of response arise from noninterviews, failure of respondents to understand some questions, processing errors, etc. The size of the sampling error is in the process of being computed and will be published in a later report in this series. Meanwhile, it would be well not to place too much significance on small changes over time or small differences between classes.



Definitions



Appliances in Sales Price or Contract Price The tabulations on appliances include only selected appliances included in the sales price or contract price at the time the original contract was signed or the deposit made. These data do not include any appliances which were subsequently purchased from the builder and/or included in the sales price at the time of final settlement, or in the final contract price.

Bathrooms For the purposes of this survey, a full bathroom is defined to include a toilet, a basin, and a bathtub and/or shower. A half-bathroom is defined to include a toilet and a basin. A quarter-bathroom is defined to include either a toilet or a basin. The quarter-bathrooms were reported in the southwestern part of the United States. If the respondent reported "1-1/4 bathrooms," the house was classified as a 1-bathroom home; if the respondent reported "1-1/4 and 1/4" bathrooms, the house was classified as having 1-1/2 bathrooms.

Bedrooms A bedroom is defined to include finished rooms specifically designed to be used as bedrooms but to exclude dens convertible to bedroom use, and spaces in attics and basements which can be converted to bedrooms.

Closing Costs The closing costs are the total estimated costs customarily chargeable to the mortgagor for items which are incidental to the transaction. These costs include FHA examination fee, mortgagee's initial service charge, cost of title search, charges for the preparation of deed, and mortgage documents, mortgage tax, recording fees, and similar items.

Completed A home is defined as completed when all exterior windows and doors are installed and all finish flooring or other hard surface covering is put in place.

Contractor-Built Homes This category includes all homes built for the exclusive use of the owner, on his own land, with construction under the supervision of a single general contractor. These homes are included in the survey in the month the construction contract is

awarded to the general contractor. The contractor-built homes in this report exclude homes built entirely by subcontractors with the owner acting as the general contractor, and homes on which the owner did some of the work.

Contract Price The contract price used in this survey for contractor-built homes is the price on the original contract awarded to the general contractor. The contract price does not reflect any subsequent changes in the price resulting from change orders or from any other factors affecting the price of the home. It does not include the cost of any contracts awarded to a different contractor for work on the grounds around the house, nor does it include any proposed expenditures on the house after construction is completed by the general contractor. Finally, because the house is being built for the exclusive use of the owner on his own land, the contract price does not include the cost of land.

Downpayment The downpayment tabulated is the amount reported at the time the original sales agreement was signed or deposit accepted. Changes in type of financing, changes in sales price due to revised building specifications, and other causes affect the size of downpayment. Any such changes made after the original sale is reported are not reflected in the tables.

Financing, Type of The type of financing tabulated in this survey is the type reported at the time the original sales agreement was signed or deposit accepted. However, changes in type of financing do occur between the original contract signing and final settlement. These changes are not reflected in the tables. Homes financed with California Veteran's Mortgage loans are included with conventionally-financed homes.

Floor Area For this survey, floor area, based on exterior dimensions, was defined to include all areas with finished walls, floors, and ceilings, including such finished areas in basements and attics. This definition is more inclusive than the Federal Housing Administration definition of calculated area which includes "... the area of spaces in the main building above basement or foundations, measured at the outside surfaces of exterior

walls. Garage space, finished spaces in attics when less than 50 percent of the ground floor area, and areas with ceiling heights of less than 5 feet are excluded," (16th Annual Report, Housing and Home Finance Agency, 1962, p. 101, Technical Notes). The FHA definition was used in the recent U.S. Department of Labor report, "Labor and Material Requirements for Private One-Family House Construction," Bulletin No. 1404.

About two-thirds of the respondents reporting floor space reported the number of square feet based on exterior dimensions; the remaining one-third reported square foot area based on interior dimensions. For data presentation, the square foot area of this latter group was converted to exterior square foot dimensions by applying a standard conversion factor of 1.08 to each building.

Geographic Region The states included in each of the regions are:

Northeast: Conn., Maine, Mass., N.H., N.J., N.Y., Pa., R.I., and Vt.

North Central: Ill., Ind., Iowa, Kans., Mich., Minn., Mo., Nebr., N. Dak., Ohio, S. Dak., and Wis.

South: Ala., Ark., Del., D.C., Fla., Ga., Ky., La., Md., Miss., N.C., Okla., S.C., Tenn., Tex., Va., and W. Va.

West: Ariz., Calif., Colo., Idaho, Mont., Nev., N. Mex., Oregon, Utah, Wash., Wyo., Alaska, and Hawaii.

Homes Sold The homes sold category includes all homes for which a sales contract is signed between the seller and purchaser. This includes homes for which a sales contract is signed before construction is actually started; that is, homes sold from a model or from plans, and the builder has a signed contract before any work is started on the footings or foundations. It also includes homes sold after construction has been started, that is, homes built on speculation.

Not Reported The total nonresponse rate for this survey was very small. However, the response rate varied for particular questions. The response rate was almost 100 percent for the questions on number of bathrooms and bedrooms, and only 80 percent for the question on size of downpayment.

Almost every table has a "not reported" line. It should be noted that in most instances the "not reported" cases tend to be more numerous in the higher price categories. Hence, the percent distributions in the discussion and in the tables tend to understate the influence of higher priced homes to some small degree.

Sale For the purpose of this survey, the sale of the home occurs with the signing of a sales contract or the acceptance of a deposit. This survey does not follow through to the final stage of the sales transaction—settlement and closing.

Sales Price The sales price used in this survey is the price agreed upon between purchaser and seller (and reported by the latter) at the time the first sales contract is signed or deposit is made for the house. The sales price does not reflect any subsequent price changes resulting from change orders or from any other factors affecting the price of the house. Furthermore, the sales price does not include the cost of any "extras" or "options" paid for in cash by the purchaser or otherwise not included in the original sales price reported by the seller.

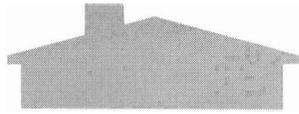
Start A home is defined as started at the time of excavation for the footings or foundations.

Story That portion of a building between the floor and the ceiling or roof or the next floor above in the case of a multistory house.

First story (first floor) - The lowermost story that has at least half its total floor area designed for and finished as living accommodations. In determining this area, the area of halls, closets, and stairs is included, while storage, utility or heating rooms or spaces are not included.

Half story - A story finished as living accommodations located wholly or partly within the roof frame and having a floor area at least half as large as the story below. Space with less than 5 feet clear headroom shall not be considered as floor area. Half story is tabulated as a whole story, example: 1 1/2 stories is counted as 2.

Split level - Is interpreted on the basis of local customs and may vary from area to area but, in general, identifies a structure having floors on more than one level when the difference in some floor levels is less than 1 story.



APPENDIX C

NOTICE - Your report to the Census Bureau is confidential by law (Title 13 U. S. Code). It may be seen only by sworn Census employees and may be used only for statistical purposes.	<i>FORM APPROVED</i> <i>BUDGET BUREAU NO. 41-R2144</i>
FORM SOC-900 (3-4-65) PRES. BY SOC-910	U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS
SURVEY OF HOUSING STARTS AND SALES	

HEADING →	FOR PERMIT PLACES					
	1. Inter-viewer's code	2. PSU	3. Survey month and year	4. Place (Name)	Code	5. Permits issued (Month, day and year)

Section I - HOUSING STARTS INFORMATION

1. Is (are) the building(s):
 1 Detached?
 2 Two-family, side-by-side?
 3 Three or more, attached or row?

2. Is this a shell house?
 1 Yes } (Go to Item 3)
 2 No }

Remarks

3. Is this (are these) building(s) intended:
 1 For sale, or has it already been sold? } (Go to Column 8a)
 2 For rent?
 3 For the exclusive use of the owner?
 (If Box 3 checked): Is the house being built:
 4 Under the supervision of a single general contractor?
 5 Entirely by the owner or unpaid help?
 6 Partly by the owner or unpaid help, and partly with paid help or sub-contractors?
 7 Entirely by subcontractors or paid help, that is, the owner acting as his own general contractor?

4. Is the house on a city lot?
 1 No 2 Yes (Go to Column 8a)
 3 "S" in Heading, Item 4 (Go to Column 8a)

5. Do you (does the owner) intend to produce and sell any farm products such as vegetables, grain, fruit, livestock, poultry, etc.?
 1 No (Go to Column 8a)
 2 Yes →

6.1 Is this house on a place of:
 1 Less than 10 acres?
 2 10 acres or more?

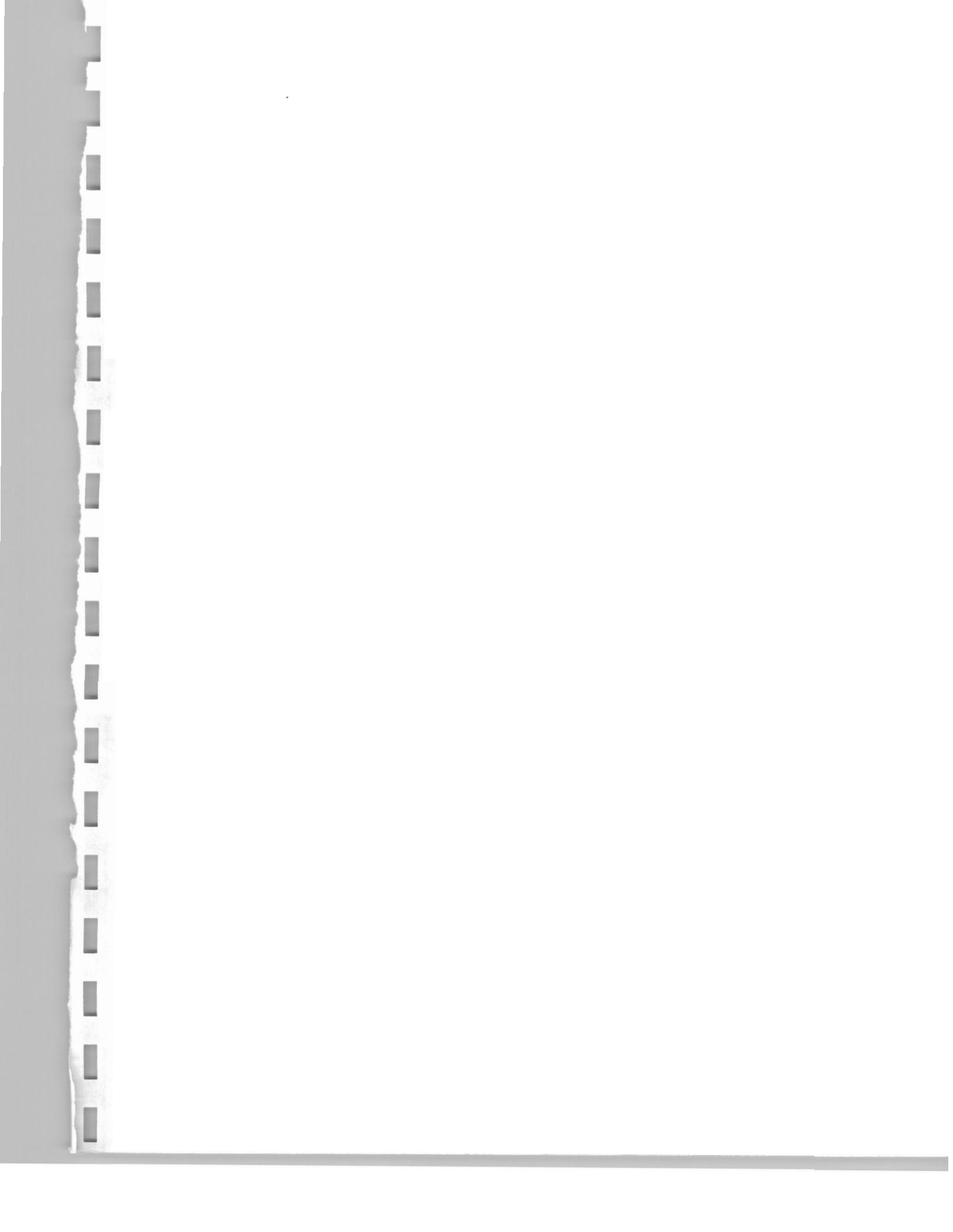
6.2 Do you expect annual sales of the farm products to be:
 1 Less than \$50?
 2 \$50 to \$250?
 3 More than \$250?

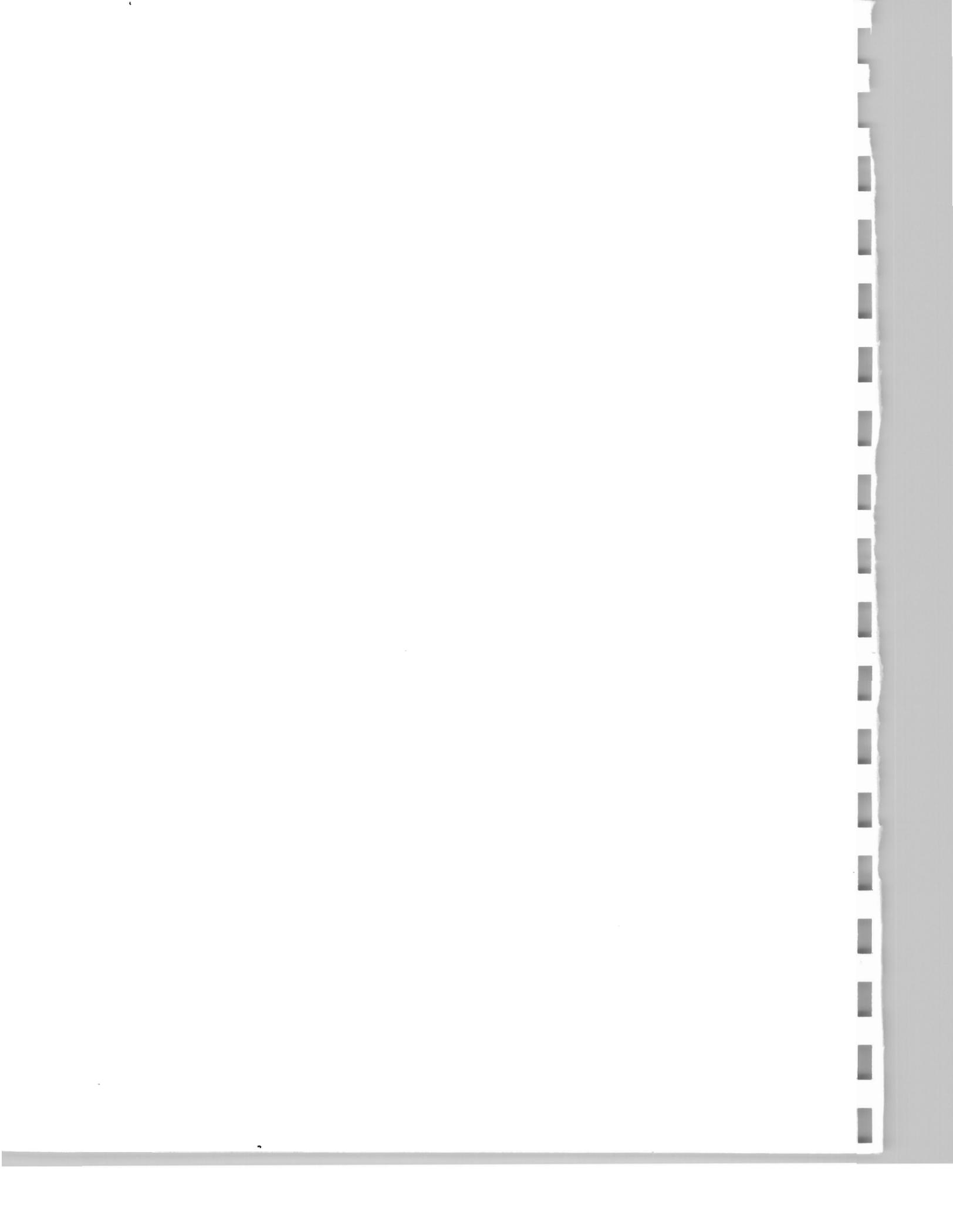
7. In permit places: Complete Columns (a), (b), (c), (e), and if applicable (f). In non-permit segments: Complete Columns (a), (c), and, if "EXC", (f). 8. Complete for all buildings

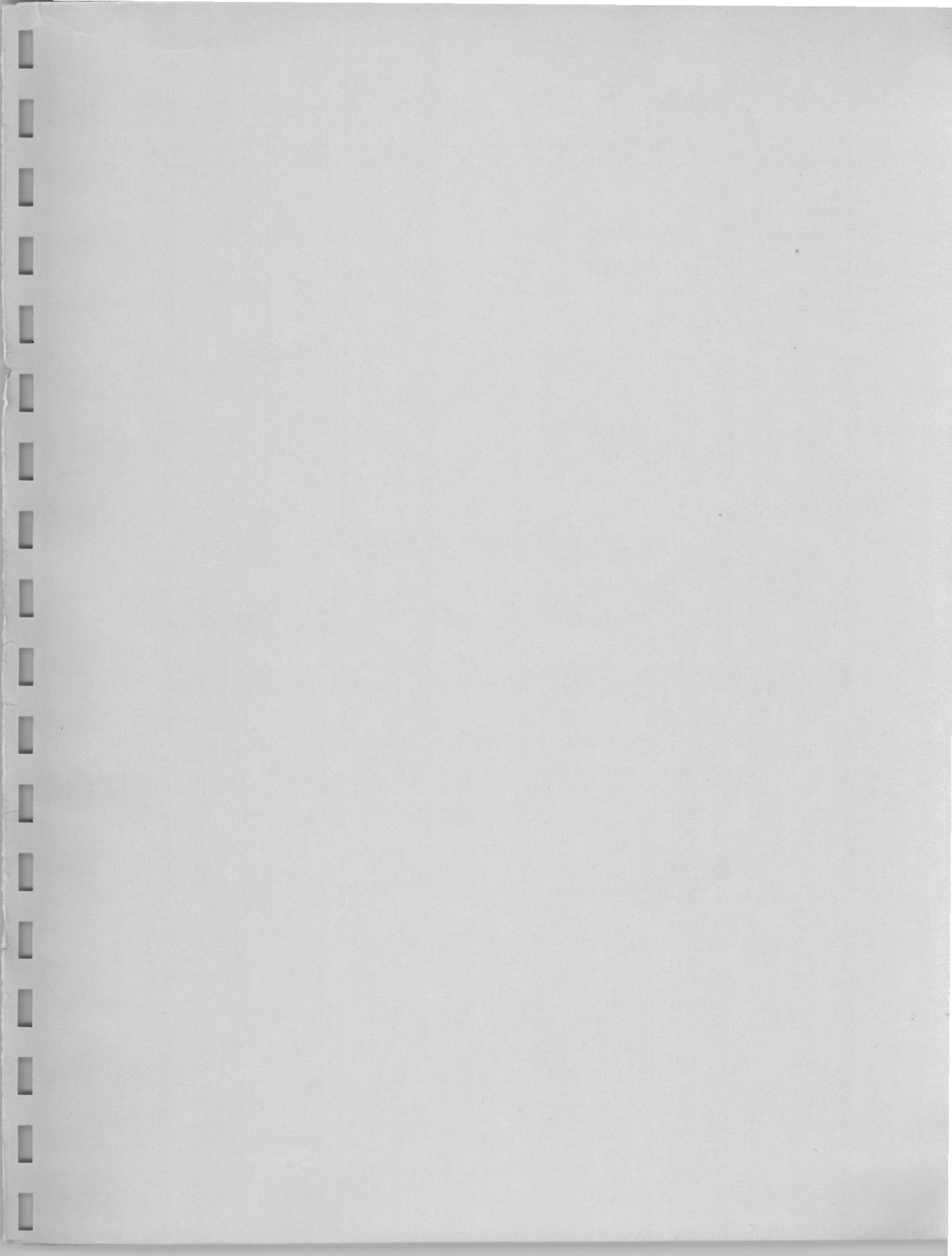
"X"
 IN
 RED
 THE
 LINES
 REPORTED
 COMPLETED
 IN
 COL.
 (8e)
 THIS
 SURVEY
 MONTH

Schedule number (a)	Building permit number (b)	Identification or location of building Name of project (If any) (c)		From building permit Permit value (d)		No. of HU's (e)	"X" for HOSS (f)	Has (when was) excavation started for the footings or foundations of the building at (a)		How many HU's will be in building? (c)	If building for sale What will be the sales price of this building? (d)	Month and year line completed (e)
		Blk	Lot	If started, enter month and year of start	If not started, circle month called							
								J F M A				
								M J J A				
								S O N D				
								J F M A				
								M J J A				
								S O N D				
								J F M A				
								M J J A				
								S O N D				
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								M J J A				
								S O N D				
								J F M A				
								M J J A				
								S O N D				

Section IV - HOUSES BUILT ENTIRELY BY A SINGLE GENERAL CONTRACTOR FOR THE EXCLUSIVE USE OF THE OWNER		Schedule No.
1. In which month and year was the construction contract awarded?		Month and year
2.1 What was the amount of the construction contract awarded?		\$
2.2 Will there be any additional construction costs? (Enter "0" or amount.)		\$
3. Will the house be financed through a mortgage, deed of trust or other means of credit, or will cash be paid? (Circle "Fin" if financed, or "PC" if will pay cash.) (If cash, go to 6, then complete 7, 8, and 9.)		1 FIN 2 PC
4. What type of financing was or will be arranged? (Circle "FHA," "VA," CONVENTIONAL, or "DK," - don't know or no arrangement made yet.)		1 FHA 2 VA 3 CONV 4 DK
5. What is the amount of the -	1. First mortgage?	\$
	2. Second mortgage?	\$
6.1 What is the square foot area of completely finished floor space, including space in basement or attic with finished floors, walls, and ceilings? Exclude unfinished basements or attics.		Square feet
6.2 Is this based on exterior or interior dimensions? (Circle "EXT" or "INT")		1 EXT 2 INT
7. How many of the following are in the house -	1. Bathrooms?	Number
	2. Bedrooms?	Number
	3. Stories? (Enter "M" for split level.)	Number
8. Does the house have a -	1. Garage, carport, neither? (If garage) Is it for 1 or 2 or more cars? (Circle "G1," "G2," "C," or "N")	1 G1 2 G2 3 C 4 N
	2. Full or partial basement, crawl space, or slab? (Circle "B," "C," or "S")	1 B 2 C 3 S
9. Do the terms of the contract include a - (Circle "Yes," or "No")	1. Stove?	1 YES 2 NO
	2. Refrigerator?	1 YES 2 NO
	3. Dishwasher?	1 YES 2 NO
	4. Washing machine?	1 YES 2 NO
	5. Dryer?	1 YES 2 NO
	6. Central air conditioning?	1 YES 2 NO
Remarks		

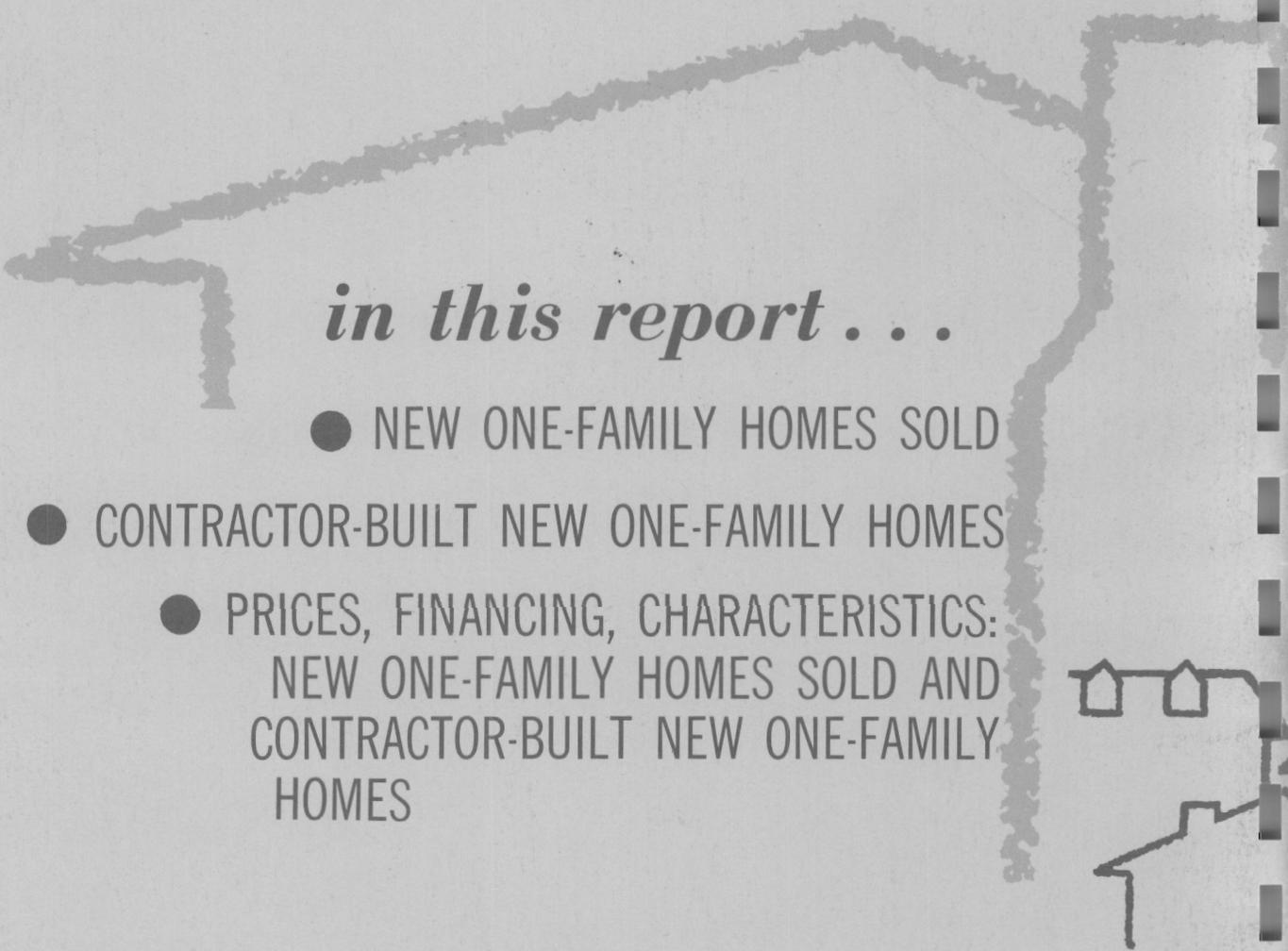






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in this report . . .

- NEW ONE-FAMILY HOMES SOLD
- CONTRACTOR-BUILT NEW ONE-FAMILY HOMES
- PRICES, FINANCING, CHARACTERISTICS:
NEW ONE-FAMILY HOMES SOLD AND
CONTRACTOR-BUILT NEW ONE-FAMILY
HOMES

