# **Region 1: New England**



#### Quick Facts About Region 1

Sales market conditions—

Apartment market conditions—

First quarter 2018: mixed (balanced to tight). Fourth quarter 2017: mixed (balanced to tight).

First quarter 2017: mixed (balanced to tight).

First quarter 2018: mixed (balanced to tight).

First quarter 2017: mixed (balanced to tight).

Fourth quarter 2017: mixed (balanced to tight).

Providence, Rhode Island

By EMAD Region 3 staff | 1st quarter 2018

# Overview

Economic and housing market conditions were positive in the New England region during the first guarter of 2018. Nonfarm payrolls increased, continuing a trend that began more than 7 years ago in the third guarter of 2010. Because of economic growth, sales housing markets and apartment markets were balanced to tight throughout most of the region. Inventories of homes for sale declined in most states, the number of homes sold rose modestly, and prices increased 5 percent or more in most major markets. Single-family homebuilding activity decreased in most New England states during the first guarter of 2018 relative to a year ago. The average apartment rent rose, and vacancy rates declined in most markets. Multifamily permitting increased in the region overall during the first guarter of 2018, continuing the trend of a high level of permitting since 2015.

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Region 1: New England 1st quarter 2018

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During the first quarter of 2018-

- Nonfarm payrolls expanded and the unemployment rate decreased in every state in the region, the result of growth in both service-providing and goods-producing sectors.
- Single-family home sales markets were tightest in Massachusetts, New Hampshire, and Rhode Island and were balanced throughout the remainder of the region.
- Increases in average apartment rents ranged from 1 percent in the Manchester metropolitan area to 5 percent in the Portland and Providence metropolitan areas. Vacancy rates declined in most markets, but in the Boston and Hartford metropolitan areas, apartment completions allowed markets to ease slightly.

## **Economic Conditions**

The economy of the New England region expanded during the first quarter of 2018, continuing a trend that began in mid-2010. During the first quarter of 2018, nonfarm payrolls in the region averaged 7.30 million, a gain of 65,000 jobs, or 0.9 percent, from the first quarter of 2017. By comparison, during the first quarter of 2017, nonfarm payrolls increased by 71,700 jobs, or 1.0 percent, from the same period a year earlier. The slightly slower rate of growth was largely attributed to smaller gains in the education and health services and leisure and hospitality sectors. Despite the deceleration, these sectors accounted for 35 percent of jobs added in the region during the first quarter of 2018. Massachusetts led payroll growth with an increase of 38,200 jobs, or 1.1 percent. The highest percentage gain, 1.3 percent each, occurred in New Hampshire and Rhode Island, with 8,700 and 6,400 jobs added, respectively. Job gains in Connecticut totaled 7,700, or 0.5 percent; the rate

was up from 0.2 percent a year earlier mostly because of gains in the manufacturing sector. In Maine and Vermont, nonfarm payrolls rose by 2,300 and 1,800 jobs, or 0.4 and 0.6 percent, respectively.

The professional and business services sector led job growth in the region with a gain of 19,100 jobs, or 1.9 percent, and accounted for approximately 29 percent of all jobs added in the region. Every state in the region except Vermont had an increase in the sector; the largest gain of 13,500 jobs was in Massachusetts, which accounted for 70 percent of growth in the sector. Connecticut and Rhode Island each added 2,200 jobs. Continued growth is expected in the sector with the anticipated addition of 400 jobs through 2020 in the Boston metropolitan area at the consulting firm Accenture. Amazon.com Inc. announced plans to add 2,000 jobs focusing on cloud computing, speech science, and robotics on completion of office space in the Seaport district of Boston in 2021.

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#### **First Quarter** Year-Over-Year Change 2017 2018 Absolute Percent (thousands) (thousands) (thousands) 0.9 Total nonfarm payrolls 7,238.8 7,303.8 65.0 861.8 2.3 Goods-producing sectors 881.2 19.4 Mining, logging, and construction 274.0 285.1 11.14.1 8.3 Manufacturing 587.8 596.1 1.4 6,377.0 6,422.6 45.6 0.7 Service-providing sectors 0.0 Wholesale and retail trade 1,045.3 1,045.3 Transportation and utilities 201.8 206.5 4.7 2.3 Information 150.8 -2.2 - 1.4 153.0 **Financial** activities 459.4 461.4 2.0 0.4 Professional and business services 1,014.7 19.1 1.9 995.6 Education and health services 1,545.0 1,561.3 16.3 1.1 6.7 Leisure and hospitality 697.3 704.0 1.0 Other services 274.5 277.7 3.2 1.2 Government 1,005.3 1,000.8 - 4.5 -0.4

Goods-producing sectors accounted for nearly 30 percent of jobs added in the New England region during the first quarter of 2018, up from an average of 10 percent during the first quarters of 2011 through 2017.

Note: Numbers may not add to totals because of rounding. Source: U.S. Bureau of Labor Statistics



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The unemployment rate in the region averaged 4.1 percent during the first quarter of 2018, down from 4.5 percent a year earlier. The current unemployment rate is below the national rate of 4.3 percent. Unemployment rates declined in every state in the region; the largest decrease was in Maine, where the rate fell from 4.0 percent during the first quarter of 2017 to 3.3 percent in the first quarter of 2018, because resident employment increased more rapidly than the labor force.

During the first quarter of 2018-

- After the professional and business services sector, the education and health services sector had the second highest job gain in the region, increasing by 16,300 jobs, or 1.1 percent, with Connecticut and Massachusetts combined accounting for nearly 60 percent of jobs added in the sector. Connecticut and Rhode Island were exceptions to the slower growth in the sector in most states, with a 1.6-percent increase in each, up from average growth rates of 0.3 and 1.1 percent, respectively, during the first quarters of 2013 through 2017.
- The mining, logging, and construction sector had the highest percentage increase among all sectors in the region, at 4.1 percent; Massachusetts and New Hampshire led the growth with gains of 10,200 and 1,200 jobs, or 7.4 and 4.7 percent, respectively. Approximately 12 hotels with 3,700 rooms are under construction in the region, including the MGM Resort Casino in Springfield, which generated 4,650 construction jobs. Completion of the casino is anticipated in August 2018, followed by a 250-room hotel with 54 residential apartments in late 2018 (McGraw-Hill Construction Pipeline database).
- The manufacturing sector in the region added 8,300 jobs, or 1.4 percent, reversing a declining trend that began in 2013, with an increase in every state except Vermont. The largest gains were in Connecticut and Massachusetts, which added 4,600 and 1,800 jobs, respectively, and accounted for 77 percent of the increase in the sector.

- The leisure and hospitality sector, the third fastest growing among service-providing sectors in terms of total jobs, increased by 6,700 jobs, or 1.0 percent, despite slower growth in most states compared with a year ago. In Maine, payrolls declined by 1,000 jobs, or 1.8 percent in the sector. Tourism expanded at a slower rate than previously with an estimated 36.7 million visitors in 2017, a 2.5-percent increase from 2016 but down from a 6-percent increase during 2015 (Maine Office of Tourism).
- Government and information were the only sectors to decline in the region, decreasing by 4,500 and 2,200 jobs, or 0.4 and 1.4 percent, respectively. Information sector payrolls fell in all states. Nearly 80 percent of the losses in the government sector were in Connecticut, which declined by 4,400 jobs and offset total gains of approximately 1,300 jobs among New Hampshire, Rhode Island, and Vermont. The decline in Connecticut was because of job losses in the state and local government subsectors due to fiscal tightening.

#### Average unemployment rates decreased throughout the New England region and were below the national rate in all states except Connecticut and Rhode Island.



1Q = first quarter. Source: U.S. Bureau of Labor Statistics

# Population

The population of the New England region rose from 2016 to 2017 by 52,450, or 0.4 percent, to 14.81 million compared with a 0.7-percent growth rate for the nation overall (Census Bureau population estimates as of July 1). The rate of growth was stronger compared with a year ago mostly because of higher net in-migration, while net natural change (resident births minus resident deaths) decreased less than 2 percent to an increase of 20,100 people. Net in-migration totaled 32,550 people in the region and accounted for 62 percent of all population growth. International in-migration totaled 72,600 people, more than offsetting the domestic net out-migration of

40,050 people. Every state in the New England region had international net in-migration. Rates of population change ranged from an increase of 0.6 percent in New Hampshire to essentially no change in Connecticut and Vermont.

During the 12 months ending July 1, 2017-

• Massachusetts led the New England region in population growth, increasing by 36,100, or 0.5 percent, with net in-migration totaling 22,200 people and accounting for nearly 62 percent of all population growth in the state. International in-migration of 45,300 people more than offset domestic out-migration of 23,100 people.

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- New Hampshire had the highest growth rate among all states in the region at 0.6 percent. New Hampshire and Maine were the only states in the New England region with domestic net inmigration.
- In Maine, the population growth rate was 0.4 percent, up from 0.2 percent a year earlier, despite a negative net natural change.
  West Virginia was the only other state in the nation with a net natural decrease.
- In Rhode Island, the rate of population growth was unchanged at 0.2 percent, although net in-migration more than doubled to 940 people compared with a year earlier. The population in Connecticut and Vermont remained stable with small increases of 500 and 300, respectively, reversing losses of 0.2 percent each a year earlier.

# The rate of population growth in the New England region was below the national average; however, rates increased or were unchanged in all states compared with rates a year ago.

	Populat	ion Estimate (as o	Percent Change		
	2015	2016	2017	2015 to 2016	2016 to 2017
United States	321,039,839	323,405,935	325,719,178	0.7	0.7
New England region	14,726,156	14,757,573	14,810,001	0.2	0.4
Connecticut	3,593,862	3,587,685	3,588,184	- 0.2	0.0
Maine	1,327,787	1,330,232	1,335,907	0.2	0.4
Massachusetts	6,794,002	6,823,721	6,859,819	0.4	0.5
New Hampshire	1,330,134	1,335,015	1,342,795	0.4	0.6
Rhode Island	1,055,916	1,057,566	1,059,639	0.2	0.2
Vermont	624,455	623,354	623,657	- 0.2	0.0

Source: U.S. Census Bureau

## Sales Market Conditions

Sales housing market conditions ranged from balanced to tight across the New England region, unchanged from the previous guarter and the previous year. During the 12 months ending March 2018, the number of homes sold rose 1 percent in most states in the region compared with a year ago, which was equal to the increase for the nation (National Association of Realtors®). The inventory of homes for sale was low, with an average inventory below the national average of 3.6 months throughout most of the region. The supply of inventory in Massachusetts declined to 2.0 months in March 2018 compared with 2.9 months a year earlier (Massachusetts Association of Realtors®). In New Hampshire, the supply was 2.5 months, down from 3.6 months in March 2017 (New Hampshire Association of Realtors®). In Rhode Island, more than one-half of ZIP Codes in the state had an inventory of homes for sale of 2 months or less, and an additional 38 percent of ZIP Codes had an inventory of 2 to 4 months in March 2018 (Rhode Island Association of Realtors®). In Maine, the inventory of homes for sale decreased from 3.5 months in February 2017 to 2.9 months in February 2018 (CoreLogic, Inc.). The supply of homes for sale was unchanged from a year earlier in Connecticut and Vermont at 4.7 and 6.7 months of inventory in February 2018.

Single-family home sales markets were tight in Massachusetts, slightly tight in New Hampshire and Rhode Island, and balanced

throughout the remainder of the region. In Connecticut, single-family home sales increased 11 percent to 34,600 homes during the 12 months ending March 2018, the largest increase of any state in the region. In Maine, New Hampshire, and Rhode Island, single-family home sales rose 1 percent each to 17,650, 17,500, and 11,150 homes sold, respectively. Similarly, in Vermont, single-family home sales increased 1 percent to 12,250 homes sold during the 12 months ending February 2018. In Massachusetts, the number of singlefamily home sales declined 2 percent to 55,300 homes during the 12 months ending March 2018, largely due to a 30-percent decrease in the number of homes available for sale.

Home sales prices in the region increased 6 percent in February 2018, relatively unchanged from a year earlier but less than the national average increase of 7 percent (Federal Housing Finance Agency House Price Index). Single-family homes sales prices rose in each state during the 12 months ending March 2018. Increases in home prices ranged from 5 percent in Massachusetts and Vermont, with median prices of \$369,000 and \$226,900 respectively, to 11 percent in Maine, where the median home sales price was \$212,000. Rhode Island had the second highest percentage gain of 10 percent, with a median price of \$252,300, followed by Connecticut and New Hampshire with 8-percent increases each to \$246,000 and \$265,000, respectively.

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In February 2018, 2.2 percent of home loans in the region were seriously delinquent (90 or more days delinquent or in foreclosure) or had transitioned into real estate owned (REO) status, down from 2.9 percent a year earlier and below the national rate of 2.3 percent for the first time since April 2013 (CoreLogic, Inc.). The percentage of seriously delinquent mortgage loans and REO properties decreased in every state in the region, with the greatest declines of 0.8 and 0.9 percentage point in Maine and Rhode Island, respectively. The percentage of seriously delinquent mortgage loans and REO properties was highest in Maine, Connecticut, and Rhode Island at 3.1, 2.8, and 2.5 percent, respectively.

Homebuilding in the region from 2013 to 2017 was up 21 percent from the average level of construction from 2008 through 2012, following the Great Recession. Connecticut is the only state in the region where single-family construction has not recovered and is at the same level as from 2008 through 2012.

During the first quarter of 2018 (preliminary data)-

- Single-family homebuilding activity in the region, as measured by the number of homes permitted, totaled 2,325, down 170, or 7 percent, from a year earlier compared with an increase of 130 homes, or 6 percent, during the first quarter of 2017. By comparison, the number of homes permitted nationally increased 6 percent from a year ago after a 12-percent gain during the first quarter of 2017.
- Five of the six states in the region had declines in single-family homebuilding activity, led by Massachusetts with 75 fewer homes permitted, a 7-percent decrease. The number of single-family homes permitted fell by 35 homes in Connecticut and by 30 homes

each in New Hampshire and Rhode Island for decreases of 8, 9, and 12 percent, respectively. The number of homes permitted in Vermont was relatively unchanged, decreasing by 10 homes.

- Permitting also remained relatively unchanged in Maine. Homebuilding in Maine totaled 340 homes and accounted for nearly 15 percent of single-family permitting in the region.
- The largest declines in single-family homebuilding activity in major metropolitan areas in the region occurred in the Boston and Providence metropolitan areas, where single-family permitting decreased by 70 and 35 homes, or 7 and 10 percent, respectively, from a year earlier.

#### Single-family permitting declined in all states in the New England region except Maine, where homebuilding has increased since the first quarter of 2016.



1Q = first quarter.

Note: Based on preliminary data. Source: U.S. Census Bureau, Building Permits Survey

# Home sales increased moderately throughout most of the New England region despite declining inventories, and the median sales price for a single-family home rose in all states.

	12 Months Ending	Number of Homes Sold			Price				
		2017	2018	Percent Change	Average or Median	2017 (\$)	2018 (\$)	Percent Change	
Connecticut (N&E)	March	31,050	34,600	11	MED	227,000	246,000	8	
Maine (E)	March	17,550	17,650	1	MED	191,000	212,000	11	
Massachusetts (E)	March	56,650	55,300	- 2	MED	350,000	369,000	5	
New Hampshire (E)	March	17,350	17,500	1	MED	244,900	265,000	8	
Rhode Island (E)	March	11,000	11,150	1	MED	230,000	252,300	10	
Vermont (N&E)	February	12,100	12,250	1	AVG	215,200	226,900	5	
Connecticut (N&E—condo)	March	7,475	8,600	15	MED	154,000	161,000	5	
Massachusetts (E—condo)	March	21,550	21,500	0	MED	334,900	389,900	16	
New Hampshire (E—condo)	March	4,350	4,750	9	MED	190,000	189,900	0	
Rhode Island (E—condo)	March	1,975	2,175	10	MED	195,000	210,000	8	

AVG = average. condo = condominium. E = existing. MED = median. N&E = new and existing.

Notes: Median prices represent the first quarter for Connecticut but represent March for all other states in the region except Vermont (February). Single-family home sales include townhomes for all states in the region.

Sources: Berkshire Hathaway HomeServices New England Properties; CoreLogic, Inc.; Maine Real Estate Information System; Massachusetts Association of Realtors®; New Hampshire Association of Realtors®; Rhode Island Association of Realtors®



## Apartment Market Conditions

Apartment market conditions in most major metropolitan areas in the New England states were balanced to tight during the first quarter of 2018. The 3,825 apartment units completed in the region during the first quarter of 2018 was up 59 percent from the 2,400 completions during the first quarter of 2017. Completions during the first quarter of 2018 followed a 3-year trend of strong production averaging 14,950 units annually from 2015 through 2017 compared with average completions of 7,175 units a year from 2010 through 2014 (McGraw-Hill Construction Pipeline database). An estimated 25,900 apartment units were under construction in the region at the end of the first quarter of 2018, with approximately 70 percent expected to be completed by the first quarter of 2019. Completions have kept pace with increased demand for apartments in most metropolitan areas of the New England region.

The largest decrease in the apartment vacancy rate in the New England region, from 6.7 to 5.5 percent (Reis, Inc.), occurred in the Bridgeport metropolitan area, where conditions are balanced. The vacancy rate for Class A units was higher, at 6.9 percent during the first quarter of 2018, but down from 8.0 percent a year earlier, despite the completion of approximately 1,225 apartment units annually from 2015 through 2017 (McGraw-Hill Construction Pipeline database). The average rent of \$2,122 in the metropolitan area was the second highest in the New England region (after the Boston metropolitan area), up 2 percent from a year ago. The Portland metropolitan area market was slightly tight and had the second largest decline in the apartment vacancy rate, from 5.3 percent during the first quarter of 2017 to 4.2 percent during the first quarter of 2018, while the average rent rose 5 percent to \$1,395

(Axiometrics, Inc.). Apartment market conditions were tight in the Providence, Manchester, and Springfield metropolitan areas, with declining vacancy rates and rising rents. In the Providence metropolitan area, the vacancy rate fell from 4.2 to 3.7 percent, and the average rent was up 5 percent to \$1,398, the highest percentage increase in the region along with the Portland metropolitan area (RealPage, Inc.). The vacancy rate declined in the Manchester metropolitan area, from 3.5 to 2.9 percent, and the average rent rose 1 percent to \$1,338 (Axiometrics, Inc.). The Springfield metropolitan area had the lowest vacancy rate among the major metropolitan areas in the region at 1.3 percent, down from 1.6 percent during the first quarter of 2017, and the average rent increased 3 percent to \$1,030 (Reis, Inc.).

Slightly tight apartment market conditions in the Boston and Hartford metropolitan areas eased somewhat during the first quarter of 2018. In the Boston metropolitan area, the vacancy rate rose from 4.2 percent in the first quarter of 2017 to 4.3 percent in the first quarter of 2018 (RealPage, Inc.). Approximately 6,875 apartment units were completed during the 12 months ending March 2018, up from 6,625 units completed a year earlier. The average rent in the Boston metropolitan area was the highest in the region at \$2,221, a 4-percent gain from a year earlier. The apartment vacancy rate in the Hartford metropolitan area rose from 4.4 to 4.8 percent, and the average rent increased 3 percent to \$1,160 (Reis, Inc.). Apartment completions totaled 720 units during the 12 months ending March 2018, following completions of more than 1,200 units each during comparable periods in 2016 and 2017 (McGraw-Hill Construction Pipeline database).

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# Average rents increased and vacancy rates declined in most major metropolitan areas in the New England region.

	Marilant		Vacancy Rate	)	Average Monthly Rent			
	Market Condition	1Q 2017 (%)	1Q 2018 (%)	Percentage Point Change	1Q 2017 (\$)	1Q 2018 (\$)	Percent Change	
Boston <sup>a</sup>	Slightly tight	4.2	4.3	0.1	2,131	2,221	4	
Bridgeport <sup>b</sup>	Balanced	6.7	5.5	- 1.2	2,082	2,122	2	
Hartford <sup>b</sup>	Slightly tight	4.4	4.8	0.4	1,126	1,160	3	
Manchester <sup>c</sup>	Tight	3.5	2.9	- 0.6	1,320	1,338	1	
Portland <sup>c</sup>	Slightly tight	5.3	4.2	- 1.1	1,326	1,395	5	
Providenceª	Tight	4.2	3.7	- 0.5	1,328	1,398	5	
Springfield <sup>b</sup>	Tight	1.6	1.3	- 0.3	1,000	1,030	3	

1Q = first quarter.

Sources: Market condition—HUD, PD&R, Economic and Market Analysis Division; vacancy rate and average monthly rent—(a) RealPage, Inc. (b) Reis, Inc., (c) Axiometrics, Inc.



#### Region 1: New England 1st quarter 2018

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During the first quarter of 2018 (preliminary data)-

- The number of multifamily units permitted in the New England region rose to 3,450, up by 610, or 21 percent, compared with a year earlier after a 2-percent decrease in the first quarter of 2017. By comparison, the number of multifamily units permitted nationally increased 7 percent from a year ago after a 1-percent decline in the first quarter of 2017.
- The largest increase occurred in Connecticut, where multifamily permitting was up 85 percent, or 290 units, from the same period a year ago, to 630 units permitted; the level is below the recent peak of 1,350 units permitted during the first quarter of 2016 but above the average of 370 units permitted during the comparable periods from 2010 through 2015. Nearly all the net growth in multifamily construction can be attributed to a sixfold increase in permitting in the New Haven metropolitan area, where 320 units were permitted, an increase of 270 from a year earlier.
- New Hampshire had the second largest growth in multifamily units permitted in the New England region; multifamily construction more than doubled, rising by 230 units to 380 units permitted and accounting for nearly 40 percent of the increase in units permitted in the region. The Manchester metropolitan area added most of the net increase in the state; approximately 160 units were permitted after no multifamily construction had occurred during the first quarters of 2016 and 2017.

 Multifamily permitting in Massachusetts accounted for 60 percent of the total in the region, although multifamily construction was virtually unchanged in the state from a year earlier. A 120-unit decline in multifamily permitting in the Worcester metropolitan area partially offset a 200-unit, or 10 percent, increase in the Boston metropolitan area.

# Multifamily permitting increased in the New England region overall.



1Q = first quarter.

Note: Based on preliminary data.

Source: U.S. Census Bureau, Building Permits Survey

