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Analysis of the BOSTON, MASSACHUSETTS HOUSING MARKET

as of January 1, 1969

(A supplement to the October 1, 1966 analysis)

CEPARIMENT OF HOUSING AND CREAT HOUSING AND OCT 2 3 1969

WASHINGTON, B.C. 20410

A Report by the
DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT
FEDERAL HOUSING ADMINISTRATION
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ANALYSIS OF THE

BOSTON, MASSACHUSETTS, HOUSING MARKET

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Field Market Analysis Service Federal Housing Administration Department of Housing and Urban Development

Foreword

As a public service to assist local housing activities through clearer understanding of local housing market conditions, FHA initiated publication of its comprehensive housing market analyses early in 1965. While each report is designed specifically for FHA use in administering its mortgage insurance operations, it is expected that the factual information and the findings and conclusions of these reports will be generally useful also to builders, mortgagees, and others concerned with local housing problems and to others having an interest in local economic conditions and trends.

Since market analysis is not an exact science, the judgmental factor is important in the development of findings and conclusions. There will be differences of opinion, of course, in the interpretation of available factual information in determining the current and future absorptive capacity of the market and the requirements for maintenance of a reasonable balance in demand-supply relationships.

The factual framework for each analysis is developed as throughly as possible on the basis of information available at the time (the "as of" date) from both local and national sources. Unless specifically identified by source reference, all estimates and judgments in the analysis are those of the authoring analyst and the FHA Market Analysis and Research Section. Of course, estimates and judgments made on the basis of information available on the "as of" date may be modified considerably by subsequent market developments.

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ANALYSIS OF THE BOSTON, MASSACHUSETTS, HOUSING MARKET AS OF JANUARY 1, 1969

(A supplement to the October 1, 1966, analysis)

Summary and Conclusions

1. Nonagricultural employment averaged 1,349,600 in 1968 including 1,255,000 wage and salary jobs and 94,600 jobs of "all other" types. Employment in manufacturing increased by 5,200 between 1966 and 1967 but declined by 7,900 between 1967 and 1968. Employment in nonmanufacturing increased by 67,300 (7.6 percent) between 1966 and 1968.

Nonagricultural wage and salary employment in the HMA is expected to increase by about 45,700 (22,850 annually) over the next two years. This is well below the annual rate of increase that occurred between 1964 and 1967 but approximates the average increase during the past year.

- 2. The estimated median annual family income of all families in the HMA, after deducting federal income taxes, was \$9,075, and the median after-tax income of renter households of two or more persons was \$7,550 in January 1969. By 1971, median after tax income is expected to increase to \$9,550 for all families and to \$7,950 for all renter households of two or more persons.
- 3. On the basis of current economic expectations, the population is expected to reach 2,805,000 by January 1, 1971, an increase of 19,000 a year over the January 1, 1969 level. The population of the Boston HMA totaled about 2,767,000 in January 1969, an increase of 19,100 a year over the total of 2,724,000 in October 1966. From April 1960 to October 1966, the population had increased by an average of 19,775 a year.
- 4. As of January 1, 1969, there were 861,400 households in the Boston area, 22,200 (9,875 annually) greater than the estimate of 839,200 households as of October 1, 1966. Over the next two years, an increase of 19,600 (9,800 annually) households is anticipated.
- 5. As of January 1, 1969, there were about 905,500 housing units in the HMA indicating a net gain of 22,300 units, or 9,900 a year, over the total of 883,200 units in October 1966. This increase resulted from the addition of 13,850 units annually through new construction and conversions and the demolition of 3,950 units each year. Data for the first ten months of 1968, compared with the same period in 1967, indicate that the 1968 total may well exceed 15,000 units, the largest total since 1964.
- 6. It is estimated that about 16,100 housing units were vacant and available for sale or rent in January 1969, equal to 1.8 percent of the available housing inventory. Of these units, 3,900 were available for

- sale, a homeowner vacancy rate of 0.9 percent, and 12,200 were available for rent, a renter vacancy rate of 2.9 percent. The market was considered to be tight.
- 7. On the basis of current projections of economic and demographic factors, demand for additional housing in the Boston HMA during the two-year period from January 1, 1969 to January 1, 1971 is estimated at 15,400 units a year. The annual total includes 5,050 single family houses and 10,350 multifamily units, including an annual volume of 3,400 multifamily units that probably can be absorbed only if provided at the lower rents achievable with the use of public benefits or assistance in financing or land purchase.

ANALYSIS OF THE BOSTON, MASSACHUSETTS, HOUSING MARKET AS OF JANUARY 1, 1969

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Housing Market Area

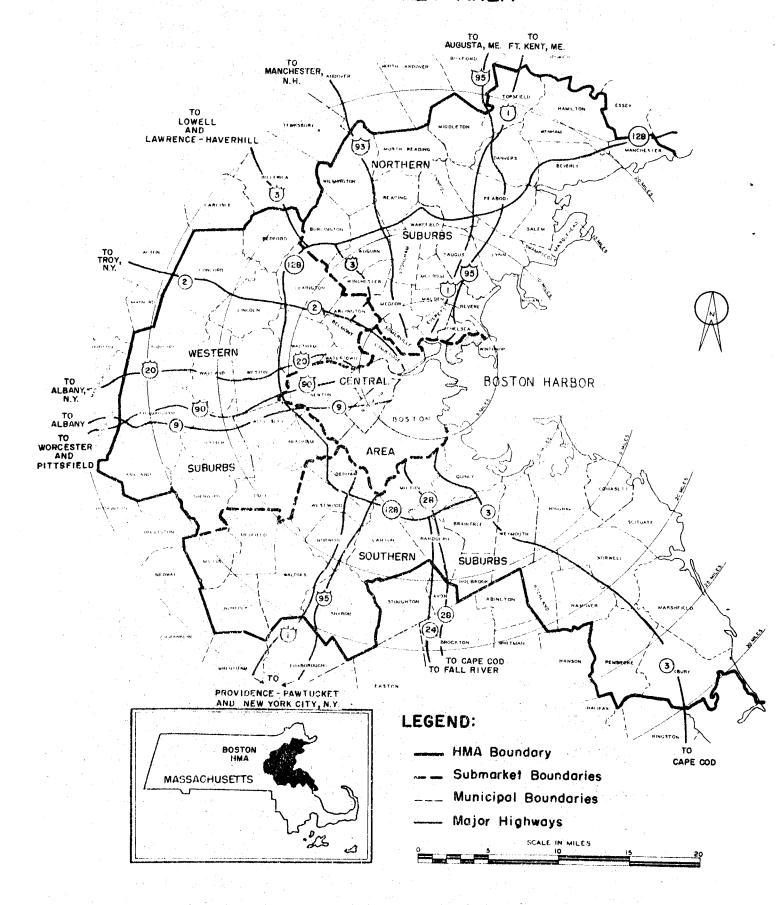
The Boston Housing Market Area (HMA), for purposes of this analysis, is defined as being coextensive with the Boston Standard Metropolitan Statistical Area (SMSA). The SMSA consists of 17 cities and 61 towns and comprises Suffolk County in its entirety and parts of Essex, Middlesex, Norfolk, and Plymouth Counties in Massachusetts. The population of this area was 2,575,481 in 1960.1/

The HMA is located in the eastern portion of Massachusetts and is bounded by Massachusetts Bay on the east, the Lawrence-Haverhill and Lowell SMSA's on the northwest, the Worcester SMSA on the west, the Providence-Pawtucket SMSA on the southwest, and the Brockton SMSA on the south. This is one of the most heavily developed areas in the country and may be considered to be the northern end of the east coast megalopolis. With an excellent harbor, an international airport, service by three railroads, a rapid transit system, and an extensive system of state, U.S., and interstate highways and belt highways, the Boston HMA is adequately served by transportation facilities.

The 1960 Census of Population reported that 26,300 area residents commuted to jobs outside the HMA and 75,450 residents of other areas commuted to jobs in the HMA, for a net in-commutation of 49,150 workers. Seventy-one percent of the in-commuters came from portions of Essex, Middlesex, Norfolk, and Plymouth Counties outside the HMA and another 12 percent traveled from nearby Maine, New Hampshire, and Rhode Island.

^{1/} The rural farm population of the Boston HMA made up a negligible proportion of the total population in 1960, therefore all demographic and housing data used in this analysis refer to the total of rural farm and nonfarm data.

BOSTON, MASSACHUSETTS HOUSING MARKET AREA



Economy of the Area

Character and History

The first settlement in the area was established in Weymouth in 1622. From that date the economy of the area developed around agriculture, fishing, ship building, textile mills, leather shops, machinery shops, printing shops, and educational facilities. Agriculture and textiles have declined to negligible positions in the economy and leather production has declined somewhat in importance. The other industries still remain as integral parts of the economic base and share important positions with more recent additions, which include tourist trade, electronics, and aeronautics and space facilities.

Textile firms and other "old-line" industries moved to the south between 1920 and 1940 to be near the source of raw materials and to effect other savings. This migration caused an economic decline in the Boston area. During and after World War II, the economy began to expand again, due to the influx of electronics firms and related industries that are concentrated in Boston, Cambridge, and Waltham and form the "electronics belt" on Route 128. The economy again became stagnant in the late 1950's and early 1960's reflecting the general slowdown in the national economy and also cutbacks in government contracts in electronics and several other major industries. When the national economy began to expand vigorously in the early 1960's, the Boston economy also began to rebound and employment and incomes have risen substantially in the past four years.

Employment

Current Estimate and Recent Trend. Nonagricultural employment averaged 1,349,600 in 1968, including 1,255,000 wage and salary jobs and 94,600 in "other employment" (self-employed, domestics, and unpaid family workers). The number of jobs in the "other employment" category has been declining, but the number of wage and salary jobs increased by 105,600 between 1965 and 1968. As shown in table I, the annual increments have been declining in size over the period, however, from 50,100 jobs (4.4 percent) between 1965 and 1966 to 23,600 jobs (1.9 percent) between 1967 and 1968. Overall, however, the increase in employment in the 1965 to 1968 period was substantially higher than in the 1960 to 1964 period.

Manufacturing. Employment in manufacturing increased by 5,200 between 1966 and 1967, but declined by 7,900 between 1967 and 1968. As shown in table II, declines were fairly general, with slight declines in eleven industries outweighing slight gains in others.

Nonmanufacturing. In contrast, to the lack of growth in manufacturing employment, employment in nonmanufacturing increased between 1966 and 1968 by 67,300 (7.6 percent). Gains were concentrated in trade (17,400) and services (32,000), but there were increases in every nonmanufacturing sector.

Employment Participation Rate. The ratio between total nonagricultural employment and the population of the Boston HMA was 46.7 percent in 1966. This unusually high ratio reflects the fact that many persons commute to the area from places of residence outside the area. By 1968 the ratio had increased to 48.4 percent. A further increase is expected by January 1, 1971.

Principal Employers. The eight manufacturing firms in the area which were reported to have 3,500 to 18,000 employees each by the Greater Boston Chamber of Commerce are listed below. The roster is unchanged from that in the previous analysis. Growth in employment was indicated at General Electric and General Dynamics and reported employment levels remained unchanged or declined slightly at the other listed firms.

Principal Manufacturing Firms Boston, Massachusetts, HMA, 1968

Firm

Product

General Electric

Turbines, instruments, engine parts

Sylvania

Electronics, communications equipment

General Dynamics

Shipbuilding

Polaroid

Cameras, film

Raytheon

Electronics, missile systems

Honeywell

Computing and accounting machines

AVCO

Missile systems

B. F. Goodrich

Canvas footwear

Source: 1968-1969 Directory of Manufacturers in Greater Boston.

It is worthy of note that there is an orientation towards research and development, electronics, and national defense in all but one of these major employers.

Not surprisingly for a major natural trading, educational, and administrative center, the major sources of employment in the nonmanufacturing sector are as large or larger than the firms listed above.

The federal government, for example, employs nearly 46,000 people in the area, including about 7,800 civilians at local military installations; the leading universities have well over 10,000 employees; the leading department store employs nearly 10,000 people, and the largest banks and insurance companies employ over 4,000 people each.

<u>Unemployment</u>. An average of 45,300 persons (3.2 percent of the work force) were unemployed in the Boston HMA in 1968 (see table I). This was the same as the average in 1967, and lower than any other yearly average in the 1960's. The peak occurred in 1961, when 60,400 persons (4.7 percent of the work force) were unemployed. The level of unemployment remained on a plateau from 1960 to 1964 and then declined rather sharply in the three succeeding years.

Estimated Future Employment. Nonagricultural wage and salary employment in the Boston HMA is expected to increase by about 45,700 (22,850 annually) over the next two years. This is well below the annual rate of increase that occurred between 1964 and 1967 and is a little less than the average increase during the past year. It appears that the slower rate of growth in the area during the past year was coincident with the slowing of growth in the national economy that resulted from a combination of a tight labor market and a tightening of monetary and fiscal conditions. All of these deterrents to economic expansion of the magnitude of the 1964-1967 period suggest that future employment growth will be moderate during the next two years.

Manufacturing employment declined over the past year and more than likely will continue to decline during the next two years, by an estimated 3,100 a year. Declines are likely to occur in virtually all nondurable goods industries, as in the past, and most durable goods industries, as well.

Income

Average Weekly Earnings. The average earnings of production workers increased from about \$106 in 1965 to \$116 in 1967, an average annual gain of \$5, or 4.7 percent. During the preceding seven-year period, the increase in wages averaged about \$3.50, or 4.3 percent, a year. The increase was steady throughout the period, but the rate of growth increased in recent years, despite a decline of nearly one hour in the average work week from 1966 to 1967.

Family Incomes. The estimated median annual family income of all families in the Boston HMA, after deducting federal income taxes, was \$9,075, and the median after-tax income of renter households of two or more persons was \$7,550 in January 1969 (see table III). Approximately 15 percent of all families and 23 percent of the renter households had after-tax incomes below \$5,000, and 28 percent and 15 percent, respectively, had incomes of \$12,000 or more. By 1971, median after-tax income in the Boston HMA is expected to increase to \$9,550 for all families and to \$7,950 for all renter households of two or more persons.

Demographic Factors

Population

Current Estimate and Recent Trend. The population of the Boston HMA totaled about 2,767,000 in January 1969, an increase of 19,100 a year over the total of 2,724,000 in October 1966 (see table IV). From April 1960 to October 1966, the population had increased by an average of 19,775 a year. Thus, there was a slight decline in the rate of population increase after 1966, despite the substantial gain in employment. It is likely that this is a reflection of the drop in additions to the housing inventory in recent years so that an increasing proportion of the persons working in the Boston HMA live outside the area.

Estimated Future Population. For the area as a whole, the rate of population growth has been quite steady for the past 18 years, varying from a high of 0.74 percent a year 1/2 between 1960 and 1966 and a low of 0.69 percent a year from 1966 to 1968. The slight decline in growth rate evident in the second half of the current decade is expected to continue in 1969 and 1970. The population is expected to reach 2,805,000 by January 1, 1971, an increase of 19,000 (0.68 percent) a year over the January 1, 1969 level. The population will continue to decline in the central area. In the northern and western submarkets the population will grow at a declining rate, but there is expected to be a slight increase in the rate of growth in the southern suburbs (see table IV).

Households

Current Estimate and Recent Trend. As of January 1, 1969, there were 861,400 households in the Boston area. This total was 22,200 (9,875 annually) greater than the estimate of 839,200 households as of October 1, 1966 (see table V). The increase in the number of households from 1960 to 1966 averaged 10,325 a year.

Household Size Trends. The average size of all households in the HMA was estimated at 3.07 persons in January 1969, a continuation of the long-term declining trend in household size. This trend occurred in each of the submarkets. The projections of population and households assume further declines to January 1, 1971.

^{1/} See Appendix A, paragraph 2.

Average Size of Households Boston, Massachusetts, HMA April 1960 to January 1971

Area	April 1960	0ctober 	January 1969	January 1971
Central area	2.95	2.65	2.56	2.49
Northern suburbs	3.33	3.29	3.28	3.27
Western suburbs	3.49	3.41	3.40	3.38
Southern suburbs	3.54	3.52	3,51	3.51
HMA total	3.23	3.11	3.07	$\frac{3.04}{3.04}$

Sources: 1960 Census of Housing.

1966, 1969, and 1971 estimated by Housing Market Analyst.

Estimated Future Households. Over the next two years, an increase of 19,600 (9,800 annually) households is anticipated in the Boston HMA. This future annual rate of increase is only slightly lower than the annual growth from 1966 to 1969 and reflects the demographic stability of the area. As may be seen in table V, the level of annual growth is expected to increase in the central area and the southern suburbs, and decline in the other two suburban submarkets. Increased emphasis on multifamily construction in the central area and the greater availability of land in the southern suburbs, as compared with the other suburban submarkets, are the major reasons for the increased growth in these areas.

Nonhousehold Population. Persons not living in households numbered about 122,000 in January 1969, or a gain of 4,200 over the October 1966 estimate of 117,800. The greatest increase occurred in students living in college dormitories. The number of military personnel not living in households continued to decline as a result of the change in homeport from Boston to other east coast ports of a number of naval vessels.

Components of Nonhousehold Population Boston, Massachusetts, HMA April 1960, October 1966, and January 1969

Type of quarters	<u>1960</u>	<u>1966</u>	<u>1969</u>
College dormitories	23,759	33,200	37,200
Institutions	35,747	37,800	38,300
Military	9,034	7,800	5,400
Rooming houses and other	30,578	39,000	41,000
Total	99,118	117,800	121,900

Sources: 1960 Census of Population.

1966 and 1969 estimated by Housing Market Analyst.

Housing Market Factors

Housing Supply

Current Estimate and Recent Trend. As of January 1, 1969, there were about 905,500 housing units in the Boston HMA, indicating a net gain of 22,300 units, or 9,900 a year, over the total of 883,200 units in 0ctober 1966. The rate of growth was slightly lower than the average of 10,350 units added to the inventory yearly from April 1960 to 0ctober 1966. The October 1966-January 1969 increase resulted from the addition of 13,850 units annually through new construction and conversions and the demolition of 3,950 units each year. In the prior six and one-half years, an average of 13,350 new or converted units were added each year and 3,000 units were removed through demolition. The trend of the housing inventory by occupancy and tenure for the HMA and the four submarket areas is presented in table VI.

Residential Building Activity

The total of 14,442 units authorized by permits in 1965 represented a decline from a peak of nearly 21,000 in 1964. As shown in the table that follows there was a further sharp drop in volume in 1966, reflecting tight money markets, and only a slight recovery in 1967. Data for the first ten months of 1968, compared with the same period in 1967, indicate a rather substantial increase in activity. It is likely that the total for the full 12 months of 1968 will exceed 15,000 units, which would be the highest total since 1964 (an impending zoning change stimulated permit totals in that year).

After a sharp decline from 1960 through 1966, single-family volume in the area appears to have leveled off at about 5,000 units a year. Recent fluctuations in activity have been concentrated in the multifamily sector, which is back at peak levels in 1968. It is also interesting to note that the 1,153 units of publicly-financed housing authorized in the first ten months of 1968 is the highest total for many years. For the 1965-1968 period as a whole, over 57 percent of the units were in multifamily structures, but the proportion was about 67 percent in 1968.

Number of Housing Units Authorized by Type of Structure Boston, Massachusetts, HMA 1965 - 1968

Privately-financed units

		by units	<u>in structur</u>	e		
Year	0ne	Two to four	Five or more	Total	Publicly- financed	Private and public
1965 1966 1967	5,997 5,297 5,083	643 399 460	6,997 4,571 5,995	13,637 10,267 11,668	804 595 186	14,442 10,862 11,854
<u>Jan0</u> 1967 1968	3,627 3,986	396 419	4,629 7, 7 98	8,652 12,203	186 1,153	8,838 13,356

Sources: Massachusetts Department of Labor and Industries. U. S. Bureau of the Census.

Units Under Construction. Based upon the number of units recently authorized by building permits and on information obtained locally, there were approximately 9,600 housing units under construction in the HMA in January 1969. Included in this total were 1,500 single-family houses and 8,100 units in multifamily structures. About 100 single-family houses were being built in the central area and the other 1,400 units were about evenly divided in the other three submarkets. Of the 8,100 multifamily units under construction, 4,750 units were in the central area, 1,050 units were in the northern area, 1,200 units were in the western area, and 1,100 units were being built in the southern area.

Demolition and Conversion. In the October 1966 to January 1969 period, about 8,900 housing units (3,950 units annually) were removed from the housing inventory of the Boston HMA because of demolition, disaster, and other causes. Fifty-eight percent of the units were removed from the central area, another 25 percent were in the northern area, and the other 17 percent were about equally divided between the other two areas. Residential demolition activity is expected to increase to an annual average of 5,600 units during the next two years. This sizeable increase in the annual rate of demolition will result from increased urban renewal activity in the older cities in the HMA, including Boston, and a continued large volume as a result of highway construction.

Approximately 600 units were added to the housing inventory through conversion from October 1966 to January 1969. It is estimated that

these conversions occurred in the central area and that out-conversions equalled the in-conversions in the three suburban submarkets.

Tenure of Occupancy

The proportion of occupied housing units that are renter-occupied declined from 47.7 percent in 1960 to 47.5 percent in 1966, and then rose to 47.9 percent in 1969. From 1950 to 1960, the proportion had dropped by seven percentage points. These data suggest that the shift from renter to owner occupancy has been reversed. A continued increase in the proportion of renter occupancy is expected in the 1969-1970 period.

Vacancy

FHA Vacancies. In March 1968, there were 88 wacant units in 6,139 FHA-insured rental units in the Boston HMA, equal to a vacancy rate of 1.4 percent. This compares with rates of 5.4 percent in 1964, 4.4 percent in 1965, 2.6 percent in 1966 and is nearly as low as the 1.0 percent rate in 1960. The low vacancy rate in 1968 reflects increased occupancy in projects insured under Sections 207 and 220 and very low vacancy levels in Section 221(d)(3) BMIR projects. There were more of the latter included in 1968 (2,583 units) than in 1966 (793 units). Only 18 units were vacant in these projects in March 1968, a 0.7 percent ratio.

Current Vacancies. It is estimated that about 16,100 housing units were vacant and available for sale or rent in January 1969, equal to 1.8 percent of the available housing inventory (vacant available plus occupied units). Of these units, 3,900 were available for sale, a homeowner vacancy rate of 0.9 percent, and 12,200 were available for rent, a renter vacancy rate of 2.9 percent. The sales vacancy rate was fairly uniform throughout the area, but the renter vacancy rate ranged from a low of 1.5 percent in the western area to a high of 3.3 percent in the northern area. As may be seen in table VI, available vacancies remained constant or declined in the HMA and the four submarket areas from October 1966 to January 1969. At the January 1969 rates, vacancies are considered to be lower than desireable for purposes of reasonable opportunities for selectivity and mobility for tenants, having due regard for the growth characteristics of the area; the housing market, therefore, is considered to be tight.

Sales Market

The construction of new single-family houses declined from 7,774 units in 1960 to 5,074 units in 1966 and to an average annual rate of under 5,000 units thereafter. This volume of new construction appears to have met the

demand at the higher sales prices, but not in the middle ranges and especially not in the lower price ranges. As a result, sales vacancy declined to a level in January 1969 that was less than desirable to provide an adequate selection for prospective homebuyers. Another result has been an increased demand for rental housing. With the rising cost of land, labor, and materials and the increasing scarcity of land, construction of single-family houses probably will not rise significantly above the latest annual rate.

The number of deeds recorded in an area roughly the same as the Boston HMA, except it excludes the city of Boston, rose from 36,150 in 1960 to 39,850 in 1964 and then declined steadily to 35,550 in 1967. A part of the three-year decline resulted from the decline in construction, but it also reflects a decreased turnover in the existing inventory, as well. In the first nine months of 1968, 26,900 deeds were recorded compared with 25,750 in the same period in 1967. The increase in new construction in 1968 certainly has influenced the rise in deeds recorded in 1968, as has an increased liquidity in the mortgage market.

The results of the past three unsold inventory surveys conducted by the Boston Insuring Office reveal that the number of homes built on speculation declined in each succeeding year, falling from 62 percent of the total in 1965 to 30 percent in 1967. The number of speculatively-built houses that were unsold and the percent unsold at the end of each year also declined. The decline in speculative construction resulted, in part, from a limitation on the number of speculative commitments issued to each builder by local lending institutions. The local mortgage financiers have adequate funds to meet the demand at present construction levels, but these institutions want to avoid the "credit crunch" that descended upon the market in 1966 and 1967.

Boston, Massachusetts, HMA As of January 1, 1966 - 1968

		Speculative c			construct	ion
Year	Total			-	Uns	old
completed	completions	Presold	Total	Sold	<u>Numbe</u> r	Percent
1965	2,193	830	1,363	933	430	32
1966	1,583	708	875	658	217	25
1967	2,034	1,420	614	543	71	12

a/ Subdivisions with five or more completions in one year.

Source: Annual survey of unsold inventory of new houses conducted by the Boston Insuring Office.

Rental Market

The rental market of the Boston HMA was tight in January 1969. This is indicated by a 2.9 percent over-all renter vacancy rate, the 1.4 percent vacancy rate in FHA-insured projects in March 1968, and a vacancy factor of under one percent over 7,000 rental units in the area that are managed by a local firm. All indicators suggest that the market is firm at all rental levels, from low-income to luxury housing and in all submarket areas. The relatively high turnover in new projects in areas bordering Route 128 mentioned in the 1966 analysis, has declined sharply. Lease periods have been increased from one year to two years in this area (in luxury projects, four year leases reportedly are becoming standard).

The tightening in the market in the past two and one-quarter years occurred despite an annual volume of multifamily construction (8,000 units a year in 1967 and the first ten months of 1968) that was 2,000 units greater than the average annual volume from 1960 to 1966. Based on FHA records on the completion of Section 221(d)(3) BMIR housing, it is likely that the annual volume of multifamily construction from October 1966 to January 1969 consisted of approximately 6,000 nonsubsidized privately-financed units and 2,000 middle-income units with Section 221(d)(3) financing. Quite clearly, the increased construction in the latter period resulted from construction of middle-income housing (this type of housing was not built in volume before 1966).

Urban Renewal

There are federally aided urban renewal programs in 19 cities and towns of the Boston HMA. As of June 30, 1968, there were 34 renewal projects in various stages of planning and execution and 28 projects in other classifications, such as demonstration projects, community renewal projects, and code enforcement projects.

The State of Massachusetts (Chapter 121A of the General Laws, Urban Redevelopment Corporations) provides aid to private developers in constructing residential, commercial, and industrial buildings in redevelopment areas. Thirteen housing projects and two commercial developments have been assisted in the HMA under this program, which reduces the property tax by up to 50 percent through subsidies.

Public Housing

Public housing in Massachusetts is available under both federal and state programs. Under the state program, veterans' housing has been provided since 1946 and housing for the elderly has been provided since 1954. The veterans' program is inactive but there are about 10,000 units under management in the HMA. Under the housing for the elderly program (Chapter 667), there are 4,202 units in operation (800 more than in 1966) and 1,237 units under construction.

A total of 14,712 units of federally-aided public housing was under management in the Boston HMA in mid-1968, about 1,150 units more than the total reported in the 1966 analysis. In addition, about 500 units for the elderly were under construction and about 6,100 units were in preapplication or preconstruction stages.

Demand for Housing

Quantitative Demand

Demand for additional housing in the Boston HMA during the two-year period from January 1, 1969 to January 1, 1971 is based on the projected level of household growth (estimated at 9,800 annually) and on the number of housing units to be demolished (5,600 yearly). Consideration is also given to the current tenure of occupancy, to the continuing trend from owner-occupancy to renter-occupancy, and to the level of vacancy. After giving consideration to these factors, and barring unanticipated changes in economic, demographic, and housing factors, demand for new housing is estimated at 15,400 units a year over the two-year period. The annual total includes 5,050 singlefamily houses and 10,350 multifamily units, including an annual volume 3,400 multifamily units that probably can be absorbed only if provided at the lower rents achievable with the use of public benefits or assistance in financing or land purchase. These demand estimates do not include units in public low-rent housing or rent-supplement accommodations.

Demand for additional housing, reflecting slow shifts in long-term demographic trends as well as those forces leading to more intensive or to less intensive use of the existing housing stock, may be higher or lower than the actual volume of new construction during the short-term period. While sensitive todemand forces, new construction activity, in the short run, may be more reflective of the then current desirability of real estate compared with other forms of investment, site availability, shifts in local zoning regulations, legislative enactments and other exogenous factors.

Depending on the availability of funds for mortgage investment, other factors affecting profit opportunities, and the supply of public funds for assistance to new construction at moderate levels of housing expense, actual construction levels in the 1969-1971 forecast period may be somewhat higher or lower than suggested by these forecasts of demand. Any long-term deviation in the level of construction from the level of demand would, in our judgment, result in some imbalance in supply and demand forces in the market.

Specifically, given favorable public actions, the demand indicated above as 10,350 units a year of multifamily housing, including 3,400 units for which some form of public subsidy would be required, could be expanded by about another 3,400 units under Section $236\frac{1}{2}$ and still anticipate favorable

About one-third of the Section 236 demand is expected to be from elderly households.

market response. At higher construction levels (that is, over 6,800 units a year of subsidized low and middle-income housing) some slowing in the rate of absorption can be anticipated, even in this sector of the market.

Estimated Annual Demand for New Housing Boston, Massachusetts, HMA January 1969 to January 1971

	•	Mı	ultifamily		
<u>Area</u>	Single- family	Market renes	Below- market <u>rents</u>	Total	<u>Total</u>
Central area Northern suburbs Western suburbs Southern suburbs	450 1,525 1,275 1,800	3,200 1,275 1,125 1,350	1,900 600 600 300	5,100 1,875 1,725 1,650	5,550 3,400 3,000 3,450
HMA total	5,050	6,950	3,400	10,350	15,400

Housing Market Summary <u>Central Submarket</u> Boston, Massachusetts, Housing Market Area

Housing Market Area

The Central Submarket includes the cities of Boston, Cambridge, and Newton, and the town of Brookline.

Single-family Market

Single-family construction in the Central Submarket trended downward in the 1960's and ranged between 200 and 300 units annually from 1966 through 1968. Land for single-family construction in this area is virtually nonexistent and expensive, when available. As a result, single-family construction accounts for less than 10 percent of new residential construction in the area. Sales vacancies have remained about steady throughout the 1960's and the owner occupied inventory has declined slightly; as a result, the market is considered to be in a balanced condition.

Multifamily Market

The absorption of new multifamily housing has been exceptionally rapid in this submarket during the past three years. A total of 9,690 multifamily units was authorized in 1964, almost as many as the combined volume (9,883 units) in the preceding four years, and there was some apprehension over a possible surplus in the market when these units were completed. However, a combination of a sharply reduced volume of single-family and multifamily authorizations in the following three years and a continuing strong demand for housing resulted in absorption of multifamily units in all rental ranges within a short renting period.

The exceptionally high volume of multifamily authorizations in 1964 resulted from attempts of builders to put projects under construction before the initiation of a new more restrictive zoning ordnance. It is probable that many of these units had originally been planned for construction at a later time, as indicated by the sharp decline in authorizations in the following three years (3,915 units in 1965, 2,660 units in 1966, and 2,263 units in 1967). Multifamily authorizations averaged 4,625 units annually over this four-year period, which appears to be a sustainable level for the area.

The bulk of the FHA multifamily housing activity in the HMA has centered in this submarket area. There are 1,490 units financed under Section 207, of which 1,482, or 99.5 percent were occupied in September 1968. Under other FHA programs, 3,132 of 3,311 units (94.6 percent) under Section 220 were occupied and all but one of the 3,311 Section 221(d)(3) BMIR units were occupied.

Urban Renewal Activity

There were 17 federally-aided urban renewal projects in various stages of planning and development in the central submarket and 14 other projects that fall into this general category. In addition, there were four privately-financed projects in Boston in which large-scale renewal was being effected.

Boston Program. A summary of changes in the housing inventory in renewal projects in Boston is presented in table VIII. When compared with previous reports, these data reveal that, in the period from October 1, 1966 to September 1, 1968, a total of 832 residential units were removed from urban renewal areas in Boston and 2,275 new units were added. The demolition activity occurred in Washington Park (102 units), Charlestown (150 units), South End (490 units), and South Cove (90 units). Construction of new housing occurred in West End (14 units), Washington Park (849 units), South End (602 units), and Prudential Center (810 units).

Brookline Program. In the Farm area, 100 units of low-rent public housing, 115 units of moderate-income cooperative housing, and 460 of a proposed 760 units of upper-income housing were completed.

The Marsh Area entered the execution stage in mid-1966 and about half of the 40 structures have been razed. Reuse of the area will involve a \$4 million complex of housing for the elderly, a nursing home, and a recovery center.

Cambridge Program. The Rogers Block and Riverview areas have been completed and closed out. The other projects, Wellington-Harrington and Kendall Square are in the execution stage. Rehabilitation will receive the major emphasis in Wellington-Harrington, although a 130-unit moderate-income rental project is planned. Reuse of Kendall Square will involve an Electronic Research Center aunder NASA, a general business area, and moderate-income housing is under construction.

Newton Program. The Lower Falls project is proposed and is awaiting approval of a survey and planning grant.

Public Housing

Public housing projects in the Central Submarket under both state and federal programs are listed in table IX.

Demand for Housing

Quantitative Demand

The estimated annual demand for 5,550 new housing units in the Central Submarket in each of the next two years (450 single-family units and 5,100 units of multifamily housing) is based partly on future household growth, but primarily on the replacements required for units to be removed from the inventory. Consideration also is given to the current tenure of occupancy and to a continuation of the substantial shift from owner-occupancy to renter-occupancy. The demand for 5,100 multifamily units includes 1,900 units at rents achievable only with public assistance financing or aid in land acquisition. These estimates do not include demand for public low-rent housing or rent-supplement accommodations.

Qualitative Demand

Single-family Housing. Based on the current income levels of families in the Central Submarket, on sales price to income relationships typical in the area, and on recent market experience, the annual demand for 450 new single-family houses is expected to approximate the distribution in the table on the following page. Considering the prevailing costs of land and construction, it is judged that acceptable new single-family houses cannot be produced to sell in the area for less than \$17,000. Because of the unavailability of land, most of the future home building will be restricted to small developments and to scattered lots. 1/

Estimated Annual Demand for New Single-Family Housing

Central Submarket

January 1969 to January 1971

Sales price	Number of units	Percent of total
\$17,000 - \$17,999 18,000 - 19,999 20,000 - 21,999 22,000 - 23,999 24,000 - 25,999 26,000 - 27,999 28,000 and over	35 140 95 75 50 35 <u>20</u> 450	$ \begin{array}{c} 8 \\ 31 \\ 21 \\ 17 \\ 11 \\ 8 \\ \underline{4} \\ 100 \end{array} $

^{1/} See Appendix A, paragraph 9.

Multifamily Housing. The monthly rents or charges at which 3,200 market-interest-rate-financed net additions to the privately-owned multifamily housing inventory might be absorbed annually are indicated for various size units in the following table. Part of the demand for multifamily units may be satisfied through the construction of units in multifamily structures for sale to owner occupants (cooperative or condominium). 1

Estimated Annual Demand for New Private Multifamily Housing At Rents Achievable With Market-Interest-Rate Financing Central Submarket January 1969 to January 1971

Maria		Units by number	of bedrooms	
Monthly gross renta/	Efficiency	One bedroom	Two bedrooms	Three or more bedrooms
\$115 -\$119 120 - 139 140 - 159 160 - 179 180 - 199 200 - 219 220 - 239 240 - 259	25 100 100 75 50 50	- 575 500 250 125 50	325 250 125 100 75	50 75 50 25
260 - 279 280 and over Total	- - 400	25 1,575	50 <u>50</u> 975	25 25 25 250

a/ Gross rent is shelter rent plus the cost of utilities; it is also the rental equivalent for multifamily units marketed as condominiums or cooperatives. For purposes of this table, the minimum gross rents are assumed to be \$115, 0 bedroom; \$140; 1 bedroom; \$165, 2 bedrooms; \$190, 3 bedrooms.

The 1,900 units of annual demand at rents achievable only with public assistance in financing or other public benefits (not included in the preceding table) will be distributed by unit size as follows: 175 efficiencies, 850 one-bedroom units, 500 two-bedroom units, and 375 three- and four-bedroom units.2/

 $[\]underline{1}$ / See Appendix A, paragraphs 10 and 11.

^{2/} See Appendix A, paragraph 12.

Housing Market Summary Northern Submarket Boston, Massachusetts, Housing Market Area

Housing Market Area

The Northern Submarket includes the 12 cities and 19 towns listed below.

Citi	es		Towns	
Beverly	Melrose	Burlington	Middleton	Swampscott
Chel s ea	Peabody	Danvers	Nahant	Topsfield
Everett	Revere	Hamilton	North Reading	Wakefield
Lynn	Salem	Lynnfield	Reading	Wenham
Malden	Somerville	Manchester	Saugus	Wilmington
Medford	Woburn	Marblehead	Stoneham	Winchester Winthrop

Single-Family Market

The Northern Submarket is the second most heavily developed in the HMA (after the Central Submarket) and the housing stock is relatively old. Single-family construction declined steadily throughout the 1960's because of the declining supply and increasing cost of land. Single-family construction accounted for 46 percent of total residential construction from October 1966 to January 1969 compared with 61 percent in the period from 1960 to September 1966. The market has remained firm since 1960, however, as suggested by a 0.9 percent homeowner vacancy factor in 1960, 1966, and 1969.

Multifamily Market

Multifamily construction in the Northern Submarket rose from 18 percent of total residential construction in 1960 to a peak of 61 percent in 1967. Some multifamily construction occurred in 20 of the 31 municipalities in the area in 1967, but the volume was below 200 units in each community except Beverly, Somerville, and Stoneham. As suggested by the relatively small volume in each municipality, the great bulk of the units were constructed in small garden-type projects. This type of project usually is the easiest to market, especially if built in stages, and the available data indicate a rapid absorption of new units since 1960 and a generally balanced rental market in the area in January 1969. The renter vacancy rate was higher in this area (3.3 percent in January 1969) than in the other submarkets, but the available data suggest that

vacancies are low in modern units; many of the vacant units, therefore, may not be competitive because of age and obsolescence. Occupancy in FHA-insured projects was at nearly 100 percent.

Urban Renewal

Eight cities and towns in the Northern Submarket had active urban renewal programs in October 1966. From that date to January 1969, no other cities became active in this field, but there was progress during this period, as noted below.

<u>Chelsea</u>. The Murray Industrial Park, comprising 86 acres for proposed industrial and commercial reuses, is in the planning stage.

Lynn. A 176-unit federally-aided housing project for the elderly was completed in the Market Street project.

The Lynnway-Summer project was still in the planning stage in January 1969.

Malden. A 100-unit federally-aided housing project for the elderly was completed in the Suffolk-Faulkner project.

The Downtown Malden project, planned for residential and commercial reuses, was in the planning stage in January 1969.

Salem. The Heritage Plaza East project advanced from the planning stage to the execution stage in February 1968. About 40 structures in the area will be rehabilitated, 140 will be razed, and 75 families will be relocated in the process of clearing the area. Reuse will entail commercial, industrial, and residential development.

Somerville. The Inner Belt project, a 26-acre site planned for industrial reuse, was still in the planning stage in January 1969.

Woburn. The Woburn Square project has been in the planning stage since December 1966. Proposed reuse involves residential and commercial development.

Public Housing

Public housing projects in the Northern Submarket under both state and federal programs are listed in table IX.

Demand for Housing

Quantitative Demand

Demand for additional new housing in the Northern Submarket during the two-year period from January 1, 1969 to January 1, 1971 is based on the projected level of household growth (estimated at 2,350 units annually) and on the number of housing units to be demolished (1,050 units annually). Consideration also is given to the current tenure of occupancy, to a continuing slight shift from owner-occupancy to renter-occupancy, and to the level of vacancy. After giving considerations to these factors, demand for additional new housing is estimated at 3,400 units annually, including 1,525 single-family houses and 1,875 multifamily units. The multifamily total includes 600 units at the lower rents achievable only with the aid public assistance in financing or in land purchase. These estimates exclude demand for public low-rent housing and rent-supplement accommodations.

Qualitative Demand

Single-Family Housing. Based on the distribution of families in the Northern Submarket by current annual after-tax incomes, on the proportion of income that area families typically pay for sales housing, and on recent market experience, demand for new single-family houses is expected to approximate the sales price pattern shown in the table below. Considering the prevailing costs of land and construction in the area, it is judged that acceptable new single-family housing cannot be produced to sell for less than \$17,000.

Estimated Annual Demand for New Single-Family Housing

Northern Submarket

January 1969 to January 1971

Sales price	Number of units	Percent of total
\$17,000 - 17,999	15	1
18,000 - 21,999	290	19
22,000 - 25,999	320	21
26,000 - 29,999	230	15
30,000 - 33,999	260	17
34,000 - 37,999	230	15
38,000 and over	180	12
Total	1,525	100

^{1/} See Appendix A, paragraph 9.

Multifamily Housing. The monthly rents or charges at which market-interest-rate financed net additions to the privately-owned multifamily housing inventory might be absorbed annually are indicated for various size units in the following table. Part of the demand for multifamily units may be satisfied through the construction of units of multifamily structures for sale to owner occupants (cooperative or condominium).1/

Estimated Annual Demand for New Private Multifamily Housing At Rents Achievable With Market-Interest-Rate Financing Northern Submarket January 1969 to January 1971

	Uni	ts by number o	of bedrooms	
Monthly a/		0ne	Two	Three or more
gross renta/	Efficiency	bedroom	bedrooms	bedrooms
\$115 -\$119	10			
,			•	-
120 - 139	25	***	-	-
140 - 159	20	150	-	_
160 - 179	20	150	150	
180 - 199	-	100	125	25
200 - 219		50	100	50
220 - 239	•	25	75	25
240 - 259	-	25	50	25
260 and over			_50	_25
Total	, 75	500	550	150

a/ Gross rent is shelter rent plus the cost of utilities; it is also the rental equivalent for multifamily units marketed as condominiums or cooperatives. For purposes of this table, the minimum gross rents are assumed to be \$115, 0 bedroom; \$140, 1 bedroom; \$165, 2 bedrooms; \$190, 3 bedrooms.

The 600 units of annual demand at rents achievable only with below-market interest-rate financing or other public benefits (not included in the preceding table) will be distributed by unit size as follows: 25 efficiencies, 225 one-bedroom units, 225 two-bedroom units, and 125 three-bedroom and four-bedroom units.2/

^{1/} See Appendix A, paragraphs 10 and 11.

^{2/} See Appendix A, paragraph 12.

Housing Market Summary Western Submarket Boston, Massachusetts, Housing Market Area

Housing Market Area

The Western Submarket consists of the city of Waltham and the 17 towns listed below.

Arlington	Framingham	Sudbury
Ashland	Lexington	Watertown
Bedford	Lincoln	Wayland
Belmont	Natick	Wellesley
Concord	Needham	Weston
Dover	Sherborn	

Single-Family Market

Single-family construction in the Western Submarket declined from about 2,000 units in 1960 to about 1,500 units annually from 1962 through 1965 and then to about 1,300 units annually in the following three years. Vacancies remained stable at about 800 units throughout this period, but because of the increase in the owner-occupied inventory, the homeowner vacancy rate declined from 1.1 percent in 1960 to 0.9 percent in 1969. At the 0.9 percent level, the market is firm, with a reasonable balance between the demand for single-family houses and the supply.

Multifamily Market

From 42 percent between 1960 and October 1966 multifamily housing as a proportion of total residential construction rose to 55 percent in the period from October 1966 to January 1969. Although construction increased substantially, rental vacancies declined from 787 units in 1960 to 700 in 1966 and to 600 units in 1969, and the renter vacancy rate declined from 2.5 percent in 1960 to 1.5 percent in 1969. This vacancy rate is the lowest in the HMA and reflects an extremely tight condition in the rental market of the submarket area.

Multifamily construction has centered in Waltham, Watertown, Arlington, and Rramingham. The first three communities mentioned are relatively close to Boston and are near arterial highways. Framingham is farther west, situated on the western edge of the HMA, but the town is located near Interstate 90 and land is more available and less expensive than in areas closer to the city of Boston.

Urban Renewal

The only urban renewal activity in the Western Submarket as of January 1969 was a community renewal project in Framingham and a demonstration project in Watertown. Both projects were in the execution stage, but both are mainly for planning purposes and no significant change in the housing stock is anticipated in either case.

Demand for Housing

Quantitative Demand

Based on the projected increase in households in the Western Submarket (2,550 annually) and on the number of housing units expected to be lost from the inventory through demolition (450 units annually), there will be a demand for 3,000 units during each of the next two years, including 1,275 single-family houses and 1,725 multifamily units. Included in the demand for multifamily housing are 600 units that can be absorbed at the lower rents achievable only with the aid of publicly-aided financing or assistance in land acquisition, excluding demand for public low-rent housing or rent-supplement accommodations.

Qualitative Demand

Single-Family Housing. Based on the current income levels of families in the Western Submarket, on sales price to income relationships typical in the area, and on recent market experience, the annual demand for 1,275 new single-family houses is expected to approximate the distribution shown in the following table. Considering the prevailing cost of land and construction in the submarket, it is judged that acceptable new single-family housing cannot be produced to sell for less than \$17,500.

^{1/} See Appendix A, paragraph 9.

Estimated Annual Demand for New Single-Family Housing Western Submarket January 1969 to January 1971

	Number	Percent
Sales price	of units	of total
\$17,000 - \$17,999	45	3
18,000 - 21,999	330	26
22,000 - 25,999	240	19
26,000 - 29,999	220	17
30,000 - 33,999	200	16
34,000 - 37,999	140	11
38,000 and over	100	8
Total	1,275	100

Multifamily Housing. The monthly rents or charges at which market-interest-rate-financed net additions to the privately-owned multifamily housing inventory might be absorbed annually are indicated for various size units in the table below. Part of the demand for multifamily housing may be satisfied through the construction of units in multifamily structures for sale to owner occupants (cooperative or condominium). 1/

Estimated Annual Demand for New Private Multifamily Housing At Rents Achievable With Market-Interest-Rate Financing Western Submarket January 1969 to January 1971

Monthly gross renta/	Uni Efficiency	ts by number of One bedroom	bedrooms Two bedrooms	Three or more bedrooms
\$115 -\$ 119	10	-	-	_
120 - 139	10	•	-	•
140 - 159	10	175	-	
1 60 - 1 79	10	125	150	•
180 - 1 9 9	10	100	200	50
200 and over		_75	125	75
Total	50	4 75	475	$1\overline{25}$

a/ Gross rent is shelter rent plus the cost of utilities; it is also the rental equivalent for multifamily units marketed as condominiums or cooperatives. For purposes of this table, the minimum gross rents are assumed to be \$115, 0 bedroom; \$140, 1 bedroom; \$165, 2 bedrooms; \$190, 3 bedrooms.

^{1/} See Appendix A, paragraphs 10 and 11.

The 600 units of annual demand at rents achievable only with public-benefit financing or other public assistance (not included in the preceding table) will be distributed by unit size as follows: 25 efficiencies, 175 one-bedroom units, 275 two-bedroom units, and 250 three- and four-bedroom units.1/

^{1/} See Appendix A, paragraph 12.

Housing Market Summary Southern Submarket Boston, Massachusetts, Housing Market Area

Housing Market Area

The Southern Submarket includes the city of Quincy and the 24 towns listed in the table below.

Braintree	Hu11	Pembroke
Canton	Marshfield	Randolph
Cohasset	Medfield	Rockland
Dedham	Millis	Scituate
Duxbury	Milton	Sharon
Hanover	Norfolk	Walpole
Hingham	Norwell	Westwood
Holbrook	Norwood	Weymouth

Single-Family Market

The volume of single-family construction remained fairly constant from 1960 through 1965, ranging from about 1,925 to 2,225 units annually. The total fell to 1,775 units in 1966 and remained between that level and 2,000 units annually in the following two years. This probably is the least densely settled submarket in the HMA and land available for single-family construction is less expensive and in greater supply, so that single-family construction in the 1966-1968 period was greater in this area than in the others.

Concomitant with the trend of new single-family construction, vacancies remained constant from 1960 to 1966 and declined slightly to 0.8 percent as of January 1, 1969 which may be regarded as an indicator of a tight housing market.

Multifamily Housing

New multifamily construction accounted for about 43 percent of total residential construction in the Southern Submarket from October 1966 to January 1969, the lowest proportion in any of the four submarkets in the HMA and the only one below 50 percent. However, the 43 percent ratio in the 1966-1968 period compares with 28 percent from 1960 through September 1966. Despite the rise in construction activity, the renter vacancy rate declined from 3.4 percent in 1960 to 2.4 percent in 1969. This renter vacancy factor is the second lowest in the

HMA and represents a vacancy level that is lower than would be considered desirable in an area in which there is rapid growth.

New multifamily construction in the Southern Submarket in the past three years was concentrated in Norwood, Quincy, and Weymouth. These areas have many major transportation arteries that extend southward from Boston. As of January 1, 1969, there were an estimated 1,100 multifamily units under construction in this submarket, 90 of which were in a Section 221(d)(3) BMIR project in Quincy.

Urban Renewal

There are one federally-assisted renewal project in the execution stage, one in planning, two general neighborhood renewal plans (one completed and one in planning), and a code enforcement project in the Southern Submarket.

Dedham. The Bussey Street project entered the execution stage in June 1966 and, in the following two years, 14 of 43 families were located and 18 of 43 residential units demolished. Plans provide for new commercial sites, community and recreational facilities, and new housing.

Hull. The Town Center Number One project has been in planning since January 1967. Relocation of 24 families is anticipated from the 31 acre site that will be reused for commercial and public purposes.

Demand for Housing

Quantitative Demand

Based on expected household growth and on the expected substantial volume of demolitions during the January 1, 1969 to January 1, 1971 forecast period, there will be a demand for about 3,450 new private housing units during each of the next two years. The annual demand forecast includes 1,800 single-family units and 1,650 multifamily units including 300 units at rents achievable only with the aid of below-market-interest-rate financing or assistance in land purchase or financing. These demand estimates do not include demand for public low-rent housing or rent-supplement accommodations. The estimated annual demand for single-family housing is at a level that suggests a continuation of construction on a plateau in effect during the past three years, whereas multifamily construction will have to be at increased levels to provide for an anticipated continuation of the rising demand for this type of housing.

Qualitative Demand

Single-Family Housing. The distribution of annual demand for 1,800 single-family houses in the table below is based on ability to pay, as determined by our rent family after-tax incomes, and the ratio of sales price to income typical in the area. It is judged that \$17,000 is the minimum price for which acceptable new single-family housing can be produced and sold in this submarket.

Estimated Annual Demand for New Single-Family Housing Southern Submarket January 1969 to January 1971

Sales price	Number of units	Percent of total
\$17,000 - \$17,999	40	2
18,000 - 21,999	430	24
22,000 - 25,999	320	18
26,000 - 29,999	250	14
30,000 - 33,999	310	17
34,000 - 37,999	200	11
38,000 -and over	250	14
Total	1,800	100

Multifamily Housing. The monthly rents or charges at which marketinterest-rate financed net additions to the privately-owned multifamily housing inventory might be absorbed annually are indicated for various size units in the following table. Part of the demand for multifamily units may be satisfied through the construction of units in multifamily structures for sale to owner occupants (cooperative or comdominium). 2/

^{1/} See Appendix A, paragraph 9.

 $[\]overline{2}$ / See Appendix A, paragraphs 10 and 11.

Estimated Annual Demand for New Private Multifamily Housing At Rents Achievable With Market-Interest-Rate Financing Southern Submarket

January 1969 to January 1971

		Units by number of	bedrooms	
Monthly ,		0ne	Two	Three or more
gross renta/	Efficiency	bedroom	<u>bedrooms</u>	bedrooms
\$115 - \$119	10	-	· •	-
120 - 139	20	-	-	-
140 - 159	15	225	-	-
160 - 179	15	200	200	-
180 - 199	15	100	125	25
200 - 219	-	50	100	50
220 - 239	-	25	75	25
240 and over	.	-	_50	25
Total	75	600	550	125

a/ Gross rent is shelter rent plus the cost of utilities; it is also the rental equivalent for multifamily units marketed as condominiums or cooperatives. For purposes of this table, the minimum gross rents are assumed to be \$115, 0 bedroom; \$140, 1 bedroom; \$165, 2 bedrooms; \$190, 3 bedrooms.

The 300 units of annual demand at rents achievable only with public aid in financing or other public benefits (not included in the preceding table) will be distributed by unit size as follows: 25 efficiencies, 50 one-bedroom units, 125 two-bedroom units, and 100 three- and four-bedroom units. $\frac{1}{2}$

^{1/} See Appendix A, paragraph 12.

APPENDIX A

OBSERVATIONS AND QUALIFICATIONS

APPLICABLE TO ALL FHA HOUSING MARKET ANALYSES

- When the rural farm population constitutes less than five percent of the total population of the HMA, all demographic and housing data used in the analysis refer to the total of farm and nonfarm data; if five percent or more, all demographic and housing data are restricted to nonfarm data.
- All average annual percentage changes used in the demographic section of the analysis are derived through the use of a formula designed to calculate the rate of change on a compound basis.
- 3. Because of the change in definition of "farm" between 1950 and 1960 censuses, many persons living in rural areas who were classified as living on farms in 1950 would have been considered to be rural nonfarm residents in 1960. Consequently, the decline in the farm population and the increase in nonfarm population between the two census dates is, to some extent, the result of this change in definition.
- 4. The increase in nonfarm households between 1950 and 1960 was the result, in part, of a change in the definition of "farm" in the two censuses.
- 5. The increase in the number of households between 1950 and 1960 reflects, in part, the change in census enumeration from "dwelling unit" in the 1950 census to "housing unit" in the 1960 census. Certain furnished-room accommodations which were not classed as dwelling units in 1950 were classed as housing units in 1960. This change affected the total count of housing units and the calculation of average household size as well, especially in larger central cities.
- 6. The basic data in the 1960 Census of Housing from which current housing inventory estimates are developed reflect an unknown degree of error in "year built" occasioned by the accuracy of response to enumerators' questions as well as errors caused by sampling.
- 7. Postal vacancy survey data are not entirely comparable with the data published by the Bureau of Consus because of differences in definition, area delineations, and methods of enumeration. The census reports units and vacancies by tenure, whereas the postal vacancy survey reports units and vacancies by type of structure. The Post Office Department defines a "residence" as a unit representing one stop for one delivery of mail (one mailbox). These are principally single-family homes, but include row houses and some duplexes and structures with additional units created by conversion. An "apartment" is a unit on a stop where more than one delivery of mail is possible. Postal surveys omit vacancies in limited areas served by post office boxes and tend to omit units in subdivisions under construction. Although the postal vacancy survey has obvious limitations, when used in conjunction with other vacancy indicators, the survey serves a valuable function in the derivation of estimates of local market conditions.
- 8. Because the 1950 Census of Housing did not identify "deteriorating" units, it is possible that some units classified as "dilapidated" in 1950 would have been classified as "deteriorating" on the basis of the 1960 enumeration procedures.

- 9. The distribution of the qualitative demand for sales housing differs from any selected experience such as that reported in FHA unsold inventory surveys. The latter data do not include new construction in subdivisions with less than five completions during the year reported upon, nor do they reflect individual or contract construction on scattered lots. It is likely that the more expensive housing construction and some of the lower-value homes are concentrated in the smaller building operations, which are quite numerous. The demand estimates reflect all home building and indicate a greater concentration in some price ranges than a subdivision survey would reveal.
- 10. Monthly rentals at which privately owned net additions to the aggregate rental housing inventory might best be absorbed by the rental market are indicated for various size units in the demand section of each analysis. These net additions may be accomplished by either new construction or rehabilitation at the specified rentals with or without public benefits or assistance through subsidy, tax abatement, or aid in financing or land acquisition. The production of new units in higher rental ranges than indicated may be justified if a competitive filtering of existing accommodations to lower ranges of rent can be anticipated as a result of the availability of an ample rental housing supply.
- 11. Distributions of average annual demand for new apartments are based on projected tenant-family incomes, the size distribution of tenant households, and rent-paying propensities found to be typical in the area; consideration also is given to the recent absorptive experience of new rental housing. Thus, they represent a pattern for guidance in the production of rental housing predicated on foreseeable quantitative and qualitative considerations. However, individual projects may differ from the general pattern in response to specific neighborhood or sub-market requirements. Specific market demand opportunities or replacement needs may permit the effective marketing of a single project differing from these demand distributions. Even though a deviation from these distributions may experience market success, it should not be regarded as establishing a change in the projected pattern of demand for continuing guidance unless a thorough analysis of all factors involved clearly confirms the change. In any case, particular projects must be evaluated in the light of actual market performance in specific rent ranges and neighborhoods or sub-markets.
- 12. The location factor is of especial importance in the provision of new units at the lower-rent ievels. Families in this user group are not as mobile as those in other economic segments; they are less able or willing to break with established social, church, and neighborhood relationships. Proximity to or quick and economical transportation to place of work frequently is a governing consideration in the place of residence preferred by families in this group.

APPENDIX TABLES

Table I

Trend of Civilian Work Force Components

Boston, Massachusetts, Housing Market Area

1965 - 1968 (Annual averages in thousands)

<u>Components</u>	<u> 1965</u>	<u>1966</u>	<u>1967</u>	<u>1968</u> <u>a</u> /
Civilian work force	1303.3	1345.7	1380.0	1402.8
Unemployment Percent of work force	52.4 4.0%	47.9 3.6%	45.3 3.3%	45.3 3.2%
Labor disputes	1.0	2.4	.7	2.1
Total employment Agricultural employment Nonagricultural employment Wage and salary employment Other employment <u>b</u> /	1249.9 5.9 1244.0 1140.3 103.7	1295.4 5.9 1289.5 1190.4 99.1	1334.0 5.9 1328.1 1231.4 96.7	1355.5 5.9 1349.6 1255.0 94.6

a/ Preliminary data for the twelve month period ending December 31, 1968. (Revised)

Source: Massachusetts Division of Employment Security.

b/ Includes self-employed, domestics, and unpaid family workers.

Table II

Nonagricultural Wage and Salary Employment by Type of Industry a/ Boston, Massachusetts, Housing Market Area 1966 - 1968

(Annual averages in thousands)

Components	1966	1967	1968 b/
Total wage and salary employment	1190.4	1231.4	1255.0
Manufacturing	299.2	304.4	<u>296.5</u>
Durable goods Primary metals Fabricated metals Machinery, excl. electrical Electrical machinery Transportation equipment Instruments Other durable goods	163.3 14.2 18.0 35.8 54.2 21.5 17.8 11.8	171.2 18.0 37.3 56.2 23.7 19.2 12.4	167.5 4.3 17.7 35.8 55.0 22.5 19.1 13.1
Nondurable goods Food Textiles Apparel Paper Printing & publishing Chemicals Rubber Leather Other nondurable goods	135.9 24.9 6.2 19.8 10.8 25.2 9.2 15.1 17.5	133.2 24.5 6.0 19.3 10.7 25.6 8.8 15.2 16.0 7.1	129.0 24.1 6.0 17.8 10.8 24.5 8.6 14.1 16.1 7.1
Nonmanufacturing Contract construction Transportation & pub. util. Wholesale & retail trade Finance, ins., & real est. Services & miscellaneous Government	891.2 50.3 67.3 266.3 81.1 265.2 161.0	927.0 50.0 69.8 274.6 84.6 281.9	958.5 52.1 68.3 283.7 87.6 297.2 169.6

a/ Totals may not add, because of rounding.
b/ Preliminary data for the twelve months ending December 31, 1968. (Revised)

Source: Massachusetts Division of Employment Security.

Percentage Distribition of All Families and Renter Households by Annual Income

After Deduction of Federal Income Tax

Boston, Massachusetts, Housing Market Area

January 1, 1969 and January 1, 1971

			tral A				Subur		***************************************	stern				utherr			A1	Total	HMA Ren	+ o =
	A1:	1	Ren		Al		Ren		A11		Ren		Al		. Ren					
	fami	<u>lies</u>	house	nolds	fami		house'		fami]		house		fami		house		fami		house	·
Annual income	1969	1971	1969	<u>1971</u>	<u>1969</u>	<u>1971</u>	1969	<u>1971</u>	19.69	<u>1971</u>	<u>1969</u>	<u>1971</u>	<u>1969</u>	<u>1971</u>	1969	<u>1971</u>	1969	<u>1971</u>	1969	<u>1971</u>
Under \$3,000	9	8	12	11	6	5	10	9	3	3	5	. 4	4	3	6	5	7	7	10	9
3,000 - 3,999	4	4	7	7	4	4	6	6	2	2	3	3	3	, 2	3	3	3	3	6	5
4,000 - 4,999	7	6	8	7	4	4	6	6	4	3	5	5	3	4	5	5	5	4	7	7
5,000 - 5,999	7	7	9	9	7	6	8	7	4	. 4	7	6	5	5	8	7	. 6	5	9	8
6,000 - 6,999	10	9	.10	9	9	8	11	10	7	6	9	8	8	7	12	10	9	8	11	11
7,000 - 7,999	11	10	10	9	11	10	8	- 8	8	7	11	10	10	9	14	13	10	9,	12	11
8,000 - 8,999	8	8	9	9	11	10	9	8	9	8	12	11	10	8	12	11	9	9	10	9
9,000 - 9,999	8	8	8	8	9	9	8	7	. 8	8	10	10	10	10	10	11	9	8	8	ò
10,000 - 10,999	7	7	6	7.	8	8	6	7	9	8	8	8	9	9	10	10	8	8	7	8
11,000 - 11,999	5	6	5	5	7	7	5	6	7	8	8	8	7	8	6	7	6	. 7	5	- 5
12,000 - 13,999	. 7	8	6	7	8	. 11	8	8	10	11	9	11	12	12	6	. 8	9	11	- 6	7
14,000 - 15,999	6	6	4	4	6	7	6	7	9	10	5	6	8	10	3	4	6	6	4	5
16,000 - 19,999	4	5	3	4	6	6	7	9	9	8	5	6	5	6	3	4	7	7	3	3
20,000 and over	7	8	3	4	4	5	2	. 2	11	$\frac{14}{100}$	3	4	6	7	2	2	6	8	2	3
Total	100	100	$\frac{3}{100}$	100	100	100	100	100	$\frac{11}{100}$	100	100	100	100	100	100	100	100	100	100	100
Median - 1 Median - 1	\$8,2 5 0 \$	8,675	\$ 7, 425	\$7,800		\$ 9 , 275	8,050	\$1 \$8,475	0,575 \$1	\$; 1,125	8,825	\$ \$9,675	9,650 \$1	\$ 10,150	8,175	\$ \$8,600	9 ,0 75	\$ \$9 ,55 0	7,550	\$7,950

<u>a</u>/ Excludes one-person renter households.

Source: Estimated by Housing Market Analyst.

Table IV

Population Trends
Boston, Massachusetts, Housing Market Area
April 1960 - January 1971

Chance 1/2 1957	100 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
Average annusl c	2 5 5 5 6 5 6 5 6 5 6 5 6 5 6 5 6 5 6 5
Aver 1960-1966	6,87,96 20,000 2
Jameny 1971	\$82,700 932,500 477,400 512,400
January 1969	893,300 919,100 161,900 192,700 2,767,000
0ctober 1966	906,600 902,000 1711,000 1771,000
April. 1960	951, 341 838, 312 393, 767 112,000 2,595, 181
Constitution of the Consti	Central area Northern suburbs Western suburbs Southern suburbs Total HMA

Solumns may not add, because of rounding.

Sources: 1960 Census of Population. 1966, 1969, and 1971 estimated by Housing Market Analyst.

Table V Household Trends Boston, Massachusetts, Housing Market Area April 1960 - January 1971

Area	April 1960	0ctober 1966	January 1969	January 1971	1960-1966	erage annual 1966-1969	change ² / 1969-1971
Central area Northern suburbs Western suburbs Southern suburbs HMA total	303,572	315,000	319,300	323,300	1,750	1,900	2,000
	246,655	267,900	273,700	278,400	3,275	2,575	2,350
	107,921	124,700	130,500	135,600	2,575	2,575	2,550
	113,992	131,600	137,900	143,700	2,700	2,800	2,900
	772,140	839,200	861,400	881,000	10,325	9,875	9,800

Totals may not add, because of rounding.

Sources: 1960 Census of Housing. 1966, 1969, and 1971 estimated by Housing Market Analyst.

Table VI

The Housing Inventory by Occupancy and Tenure

Boston, Massachusetts, Housing Market Area

April 1960, October 1966, and January 1969

A		Housing inventory,		Occupied housing units				Vacant units Available			
Area and period		total	Total	Owner	Renter	Total	Total	Sale	Renter	Other vacant	
HMA: 1960 1966 1969 Average annual change,	160-166 166-169	815,875 883,200 905,500 10,350 9,900	772,140 839,200 861,400 10,325 9,875	404,080 440,800 449,200 5,650 3,725	368,060 398,400 412,200 4,675 6,125	43,735 44,000 44,100 40 45	19,438 16,800 16,100 -400 -310	3,953 4,000 3,900 10 -45	15,488 12,800 12,200 -410 -270	24,297 27,200 28,000 450 360	
Central area: 1960 1966 1969 Average annual change,	160-166 166-169	319,895 331,700 336,600 1,825 2,175	303,572 315,000 319,300 1,750 1,900	94,313 93,700 92,900 -95 -360	209,259 221,300 226,400 1,850 2,275	16,323 16,700 17,500 60 360	10,639 8,000 7,800 -110 -90	722 800 800 10	9,917 7,200 7,000 -420 -90	5,684 8,700 9,500 460 360	
Northern suburbs: 1960 1966 1969 Average annual change,	160-166 166-169	258,185 279,500 285,100 3,275 2,500	246,655 267,900 273,700 3,275 2,575	143,884 157,800 160,700 2,150 1,300	102,771 110,100 113,000 1,125 1,300	11,530 11,600 11,600 10 -90	5,318 5,400 5,200 15 -90	1,433 1,400 1,400	3,885 4,000 3,800 20 -90	6,212 6,200 6,200	
Western suburbs: 1960 1966 1969 Average annual change,	160-166 166 -1 69	110,965 127,500 133,200 2,550 2,525	107,921 124,700 130,500 2,575 2,575	77,293 87,500 90,100 1,575 1,150	30,628 37,200 40,400 1,000 1,425	3,044 2,800 2,600 -40 -90	1,608 1,500 1,400 -15 -45	821 800 800 5	787 700 600 -15 -45	1,436 1,300 1,300 -20	
Southern suburbs: 1960 1966 1969 Average annual change,	160-166 166-169	126,830 144,500 150,600 2,725 2,700	113,992 131,600 137,900 2,700 2,800	88,590 101,800 105,500 2,025 1,650	25,402 29,800 32,400 680 1,150	12,838 12,900 12,600 -10 -130	1,873 1,900 1,700 5 -90	974 1,000 900 5 -45	899 900 800 -45	10,965 11,000 11,000	

a/ Totals may not add, because of rounding.

Sources: 1960 Census of Housing.
1966 and 1969 estimated by Housing Market Analyst.

Table VII

New Housing Units Authorized by Building Permits Boston, Massachusetts, Housing Market Area 1965 - September 1968

Municipality	1965	1966	1967	(Jan-Sept) 1968
HMA total	14,442	10,682	12,854	10,983
Central Area Boston Brookline Cambridge Newton	lı,3lı6 3,1126 52 512 326	2,883 1,418 924 196 345	2,544 1,825 191 175 353	3,771 3,107 5 587 72
Northern Suburbs Beverly Burlington Chelsea Danvers Everett Hamilton Lynn Lynnfield Malden Manchester Morblehead Medford Melhose Middleton Nahant North Reading Peabody Reading Revere Salem Saugus Somerville Stoneham Swampscott Topsfield Wakefield Menham	3,614 363 140 87 126 71 38 354 86 275 NA 204 50 57 35 8 110 217 83 261 72 126 128 149 24 55 52 23	2,820 57 121 18 177 108 27 75 79 113 59 80 339 166 23 7 60 243 138 118 180 116 18 111 16 38 54 24	3,959 342 98 32 293 69 17 208 56 198 NA 191 38 179 63 38 215 122 174 126 128 539 450 15 40 46 15	2,627 115 118 3 121 166 17 74 144 182 NA 84 32 61 58 4 18 1431 231 208 107 50 32 118 144 133 311
Wilmington Winchester Winthrop Woburn	134 74 13 199	124 41 35 85	76 40 8 90	76 40 60 76

Table VII (cont'd)

New Housing Units Authorized by Building Permits Boston, Massachusetts, Housing Market Area 1965 - September 1968

<u>Municipality</u>	1965	1966	1967	(Jan-Sept) 1968
Western Suburbs Arlington Ashland Bedford Belmont Concord Dover Framingham Lexington Lincoln Natick Needham Sherborn Sudbury Waltham Watertown Wayland Wellesley Weston	3,120 280 78 105 37 119 58 633 278 78 84 252 29 67 629 142 76 91 84	2,192 100 13 73 44 110 80 585 114 56 99 85 53 110 334 29 94 140 73	3,016 291 11 80 14 123 57 1,189 238 22 152 142 43 119 300 32 77 59 67	2,266 248 12 95 94 95 40 713 86 12 50 99 40 130 203 228 47 29
Southern Suburbs Braintree Canton Cohasset Dedham Duxbury Hanover Hingham Holbrook Hull Marshfield Medfield Millis Milton Norfolk Norwell Norwood Pembroke Quincy Randolph Rockland Scituate Sharon Walpole Westwood Weymouth	3,362 173 182 22 149 59 NA 108 55 7 224 106 57 22 16 86 216 161 727 274 32 107 167 123 81 208	2,787 118 68 41 94 74 82 85 33 16 180 104 11 30 19 66 31 141 185 185 185 185 187 756	3,335 116 85 28 135 87 104 116 21 19 229 106 31 30 10 83 350 75 305 199 48 81 74 71 65 867	2,319 130 56 36 83 113 107 84 21 10 116 105 6 42 NA 47 119 68 415 231 10 75 59 38 61 287

N.A. Not available

Sources: Massachusetts State Department of Labor and Industries. U.S. Bureau of the Census.

Changes in Housing Inventory in Boston Urban Renewal Areas
September 1, 1968

	Demo1:	itions (unit	s)	New construction (units)						
Project	Cleared	To be cleared	Total	Completed	<pre>Inder construction</pre>	Planned	Total			
Total	9,343	6,136	15,479	4,865	990	14,512	20,367			
Federally assisted	8,903	6,136	15,039 998	3,351	405	14,512	18,268			
New York Streets West End Washington Park	998 3,510 2,502	-	3,510 2,502	1,440 1,309	<u>2</u> / 289	2,400 1,276	3,840 2,874			
Government Center North Howard	989 24	· •	989 24	=,,,,,, =	<u>a</u> /,	188	188			
Charlestown Waterfront	150	5 2 5	675		<u>a</u> /	950 2 ,025	950 2,025			
South End South Cove	640 90	4,610 191	5,250 28 1	602	116	4,573 600	5,291 600			
Fenway	•	810	810	-	-	2,500	2,500			
Non-federally assisted	1110	-	<u>440</u> 437	1,514 422	<u>585</u> 210	-	2,099 632			
Whitney Street Prudential Center	437	-	43 <i>1</i> -	810	-	· -	810			
Tremont-Mason Jamai caway	3	-	3	282	375 -		3 7 5 282			

a/ Not available, some units designated as planned may be under construction.

Source: Boston Redevelopment Authority.

Units in Public Housing Projects Under State and Federal Programs
Boston, Massachusetts, Housing Market Area, as of September 1968

		State prog			F	ederal progra	ams a /		Total
	Veterans,		to as mig	State	Pre-con-	Under con-		Federal	state and
Locality	housing b/	struction	In use	total	struction	struction	In use	total	federal
Total HMA	<u>9,977</u>	482	3,486	14,526	2,586	340	13,840	16,766	31,292
Central area	4,684	-	220	4,904	2,215	164	11,887	14,266	19,170
Boston	3,681	-	160	3,841	2,292	290	10,973	13,555	17,396
Brookline	291	-	60	351	185	-	215	400	751
Cambridge	712	-	-	712	1,648	-	983	2,631	3,343
Newton	-	-	-	-	56	-	169	225	225
Northern suburbs	3,168	<u>376</u>	<u> بابلیا و 2</u>	5,988	1,517	200	1,974	3,691	9,679
Beverly	116	50	200	366	-		***********	-	366
Chelsea	294	***	5 6	350	-	-	200	200	550
Danvers	-	***	2 6	26	-		-		26
Everett	39 2	120	160	672	-		-	***	672
Hamilton	•••	•	40	40	-		_		40
Lynn	534	-	212	746	674	•	552	1,226	1,972
Malden	2 2 0	~	165	385	480	***	435	915	1,300
Manchester	-	-	32	32	-	•	-	-	32
Marblehead	76	-	134	210	***,	_	-	***	210
Medford	150	-	144	294	21	1,200	179	400	694
Middleton	a.	54		54	-	_	***	-	54
Nahant	14	-	_	14	-	-	-	-	14
North Reading	ene.	-	40	40	**	-	_	_	40
Peabody	92	5 2	189	333	-	-	==>	_	333
Reading		-	40	40	-	g-min	1240	_	40
Revere	286	100	142	5 28	200	-	150	350	878
Salem	168	-	250	418	-	-	•••		418
Saugus		***	85	85	***	•		-	85
Somerville	456	_	164	620	142	-	358	500	1,120
Stoneham	72	-	109	181		=-	<i>در</i> ر) U	181
Swampscott	36	-	40	76	66 -	West	•••		76

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Units in Public Housing Projects Under State and Federal Programs
Boston, Massachusetts, Housing Market Area, as of September 1968

		State progr	ams									
		Elderly housing			Federal programs 2/				Total			
* 5	Veterans	Under con-		State	Pre-con-	Under con-		Federal	state and			
Locality	housing b	struction	In use	total	struction	struction	In use	total	federal			
Northern suburbs con	t'd											
Wakefield	• · · · · · · · · · · · · · · · · · · ·	_	52	52			_		70			
Wilmington	13	•	40	53	_	_	_		52 53			
Winthrop	73	-	30	103	_	-	_	_	53			
Woburn	176	_	94	270	_	-	100	100	103			
	, -		74	210	_		100	100	370			
Western suburbs	1,201	560 136	921	3,682	182	-	218	400	3,082			
Arlington	176	136	921 172	484	***	-		400	484			
Ashland	-	-	40	40	-	_	_	_	404			
Bedford	12	40	-	52	_	-	_		5 2			
Belmont	100	_		100	75		_	75	175			
Concord	-	-	32	32	-		_	1)	32			
Framingham	185	120	225	530	-	-	125	125	6 5 5			
Lexington	-	100		100	-			129	100			
Natick	52	-	164	216	-			_	216			
Needham	80	-	72	152	_		_		152			
Waltham	278	48	140	418	107	***	93	200	618			
Watertown	228	164	40	432		***	73	200	432			
Wellesley	9 0	•	36	126	419	_		_	126			
	•						***	_	120			
Southern suburbs	924	301	617	1,842	265	1100	180	445	2,287			
Canton	26	-	72	98	-	-			98			
Dedham	106	-	105	211	115	•	-	115	326			
Hull	28	-	-	28	-	-	-		28			
Millis	•	-	32	32		-	_	_	32			
Norwood	75.,	7 5	86	236	-		***	-	236			
Quincy	436ª	150	120	706	150	•	180	330	1,036			
Rockland	•	-	42	42				<i>ار</i> ر				
			A-j-Gra	46	-	-	-	**	142			

Table IX (cont'd) Units in Public Housing Projects Under State and Federal Programs Boston, Massachusetts, Housing Market Area, as of September 1968

	State programs				,				
	Elderly housing				Federal programs 2/				Total
<u>Locality</u>	Veterans housingb	Under con- struction	In use	State total	Pre-con- struction	Under con- struction	In use	Federal total	state and federal
Southern suburbs cont Scituate	'd _	-	80	80	-	·			80
Walpole Weymouth	45 208	- 76	80	45 364	-	-	- '	-	45 364

Includes elderly housing.

All units under Chapter 200 unless otherwise indicated.

Includes units no yet acquired in existing structures under rehabilitation and leasing programs.

Includes 36 units of veterans housing under Chapter 372.

Sources: Division of Housing, Massachusetts Dept. of Commerce and Development. Housing Assistance Agency, U. S. Dept. of Housing and Urban Development.