

# The Conversion of Rental Housing to Conclaminiums and Cooperatives

Volume of Conversion Activity in Salected Metropolitan Areas

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Volume of Conversion Activity in Selected Metropolitan Areas

Division of Policy Studies August 1981

The research forming the basis for this report was conducted by the Division of Policy Studies in the Office of Policy Development and Research, U. S. Department of Housing and Urban Development (HUD).

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The number of multi-unit buildings converted from single to multiple ownership, either as condominiums or cooperatives, increased over the decade of the 1970s. The rate of increase is documented in the U. S. Department of Housing and Urban Development's June, 1980 study of the extent, causes and impacts of rental conversions. 1/ This follow-up to that report presents detailed data on the number of conversions which occurred in selected metropolitan areas between 1970 and 1979, as enumerated in the earlier study. In addition, it provides an indication of the extent of conversion activity that took place in the year 1980 as observed by local housing market specialists.

#### The Volume and Pattern of Rental Conversions Between 1970 and 1979

Nationwide, 366,000 rental units were converted to condominiums and cooperatives during the period 1970-1979, with 71 percent of them (260,000) converted between 1977 and 1979. 2/ Figure 1, which indicates the yearly number of rental conversions from 1976 through 1979, illustrates the recent growth of the conversion phenomenon. Converted units totaled approximately 20,000 in 1976; in 1977, they numbered approximately 45,000; in 1978, the figure was about 80,000; and by 1979, the total was 135,000 units. Most of the conversions involved condominiums rather than cooperatives. Only seven percent, or 18,000 units, were converted to cooperatives between 1970 and 1979, and 70 percent of these were in the New York metropolitan area.

<sup>1/</sup> U.S. Department of Housing and Urban Development, The Conversion of Rental Housing to Condominiums and Cooperatives in four volumes: A National Study of Scope, Causes and Impacts, Appendix 1, Appendix 2 and Annotated Bibliography, (Washington, D. C. U. S. Government Printing Office, 1980).

<sup>2</sup>/ The total of 360,000 for 1970-1979 includes the actual number of conversions through the third quarter of 1979, plus an extrapolation of 13,524 units through the end of 1979. The original field study ended in September, 1979.

150,000 125,000 Total Number of Rental Units Converted Per Year 100,000 Number of Units 75,000 50,000 25,000 1976 1977 1978 1979

In both the national study and this follow-up report, a rental building is considered to be converted when the first condominium unit or cooperative share is sold--with one exception. In New York, where most of the nation's cooperative conversions have occurred, a rental building is counted as converted when the legally required number of tenants purchase shares. 3/

Conversions and the rental supply. When viewed as a proportion of the nation's 1977 rental supply, the most recent year for which such data are available, 1.3 percent of all rental units have been converted to condominiums and cooperatives. This figure is based on all occupied rental units, including single-family homes and units in buildings with less than five units. 4/ If the proportion of conversions is calculated as a percent of all units only in buildings with five or more units, then 3.56 percent of the 1977 rental stock has been converted.

Patterns of conversion activity in large metropolitan areas. Having provided a brief overview of national figures on conversions, the remainder of this report examines local conversion data for selected metropolitan areas. To date, most conversions have taken place in relatively large Standard Metropolitan Statistical Areas (SMSAs). In fact, over three-fourths of all converted units nationally are located in the 37 largest SMSAs, as indicated in the tables below. 5/6/

<sup>3/</sup> Specifically, either 35 percent or 15 percent of the tenants must purchase, depending on whether tenants will be evicted as a result of conversion. Should the sponsor of the conversion fail to obtain purchase agreements from the required percentage of tenants, the conversion remains a rental. Therefore, in New York, a cooperative conversion is counted as such only when the necessary numbers of tenants have purchased.

<sup>4/</sup> According to 1977 Annual Housing Survey, 31 percent of the rental supply consists of single family detached or attached units which are not "convertible" because they are individually owned. Fifty-nine percent of all rental units are located in buildings with less than five units, and 71 percent of all units are in buildings with nine or less units.

<sup>5/</sup> These SMSAs had an estimated population of one million or more persons in 1977, the latest year for which these population figures were available

<sup>6/</sup> In the tables below, some of the figures supercede those from corresponding tables in the original study. These changes are noted by asterisks in each table.

TABLE 1
COMMONINIUM AND COOPERATIVE CONVERSIONS AND PERCENT OF OCCUPIED RENTAL UNITS CONVERTED, BY LOCATION: 1970-1979

	1970-75	1976	<u>1977</u>	1978	3 Quarters of 1979	Total 1970-79	Total 1977-79	Total 1970-79 Percentige	Total 1977-79 Percentage
Total U. S.	85,746	19,976	45.445*	81,504*	115.143*	347.814*	242.092*	100.0	100.0
Condominium	82,540	19,452	43,464*	75.632*	108,620-	329,708*	227.715*	94.8	94.1*
Cooperative	3,206	524	1,961	5,872	6,523	18,106	14,376	5.2	5.9*
37 Largest Metro A									
12 High Conversion	١					***	100 0400	58.9*	57.1*
Activity SHSA	55,916	10,679	31,588*	52,056*	54,596*	204,835*	138,240*	54.4*	51.6*
Condominium	54,099	10,175	29,968*	46,691*	48,358*	189,291*	125,017*	4.5*	5.5
Cooperative	1,817	504	1,620	5,365	6,238	15,544	13,223	4.5	3.3
Remaining 25 SMSAs	14,308	3,408	8.761	14,996	20,221	61,694	43,978	17.7*	18.2*
Condominium	13,188	3,408	8,441	14,509	20,084	59,630	43,034	17.1*	17.8*
Cooperative	1,120	0	320	487	137	2,064	944	.6	.4
Balance of U.S.	15,522	5,889	5,096	14,452	40,326 <u>2/</u>	81,286	59,874	23.4*	24.7*
Condominium	15,253	5,869	5,055	14,432	40,178	<b>8</b> 0,778	59,656	23.2*	24.6*
Cooperative	269	20	41	20	148	498	209	0.2	0.1
Percent Rental									
Converted,									
Total U.S.	0.32	0.08	0.17	0.30	0.43	1.31	0.91		
Percent Rental									
Converted									
12 H1gh				0.70		2.81*	1.83		
Activity SHSA	1/ 0./5	0.14	0.42	0.68	0.72	2.51-	1.63		
Fercent Rental Converted 25 Moderate									
Activity									
SHSAs 3/	0.30	0.07	0.18	0.32	0.43	1.20*	0.93		
Percent Rental									
Ralance of U.S.4/	0.11	0.04	0.04	0.10	0.28	0.57	0.42		

<sup>1/</sup> The 12 SMSAs accounted for 28.3 percent of U.S. occupied rentals in the 1977 Annual Housing Survey. Z/ For all 12 months of 1979, 3/ The 25 SMSAs accounted for 17.9 percent of U.S. occupied rentals in the 1977 Annual Housing Survey. 4/ The balance of the U.S. account for 53.8 percent of U.S. occupied rental in 1977 by subtraction.

<sup>\*</sup> Figures supersede those published previously

TABLE 2

CONDOMINIUM AND COOPERATIVE CONVERSIONS IN
THE 37 LARGEST SMSAS, BY LOCATION: 1970-1979 (3RD QUARTER)

SMSA	Condo	ominiums OCC	Coop CC	eratives OCC	SMSA Total
Anaheim-Santa Ana-					
Garden Grove	1,604	912	0	0	2,516
Atlanta	2,224	2,640	Ō	0	4,864
Baltimore	963	1,243	.0	0	2,206
Boston	3,146	6,457	0	0	9,603
Buffalo	65	718	0	Ō	783
Chicago	35,869		0	0	69,461
Cincinnati	401	32	0	0	433
Cleveland	284	5,426	0	540	6,250
Co1 umbus	826	1,042	0	0	1,868
Dallas-Fort Worth	6,206	570	0	0	6,776
Denver-Boulder	11,466	2,757	0	0	14,223
Detroit	54	1,443	0	0	1,497
Hartford	80	1,293	0	0	1,373
Houston	15,888	0	0	0	15,888
Indianapolis	387	.0	0	0	387
Kansas City	996	444	0	0	1,440
Los Angeles-Long Beach	3,594*	4,727*	0	0	8,321
Miami	2,861	2,725	0	0	5,586
Milwaukee	794	816	0	0	1,610
Minneapolis-St. Paul	1,470	5,547	298	0	7,315
Nassau-Suffolk	362	N/A	1,025	N/A	1,387 485
Newark	4	481	0	0	522
New Orleans	450	72	0	_	15,950
New York City	100	3,499	11,137	1,214 499	8,368
Philadel phia	4,358	3,511	0	999	4,385
Phoenix	1,814	2,571	Ü	ŏ	3,633
Pittsburgh	1,228	2,405	ŭ	Ö	881
Portland	461	420	U	U	001
Riverside-San Bernardin	0-	331	0	0	429
Ontario	98	,668 221	ŏ	ŏ	1.025
St. Louis	357	0	ŏ	ŏ	1,800
San Antonio	1,800	615	ŏ	ŏ	3,643
San Diego	3,028	5,297	ŏ	1.021	7,665
San Francisco-Oakland	1,347	2.233	ŏ	0	3,133
San Jose	900	4,501 <del>*</del>	ŏ	ŏ	7,300*
Seattle-Everett	2,799 2,774	1,952	ŏ	ŏ	4,726
Tampa-St. Petersburg	2,//4		1,458	416	38,807
Washington, D.C.	10,899	26,034	1,430	720	
Totals	121.957*	126,974*	13,918	3,690	266,539*
Percent of Total	45.8*	47.6*	5.2	1.4	100.00

<sup>\*</sup>Figures supersede those published previously.

Source: Department of Housing and Urban Development,
The Conversion of Rental Housing to Condominiums and Cooperatives, op.cit.

<sup>1/</sup> Includes 12 months.

NOTE: "CC" designates central city of SMSA. "OCC" designates area outside central city but within SMSA. "N/A" indicates data not available.

CONDOMINIUM AND COOPERATIVE CONVERSIONS
BY SMSA, LOCATION AND RANK: 1970-1979

	1970-	1977	1978	1979 3 Quarters	Subtotal 1977-1979	Total 1970-1979	Rank 1977-1979	Rank 1970-1979
Anaheim-Santa Ana-Garden Grove SMSA Total CC OCC	551 247 304	438 274 164	824 745 79	703 338 365	1,965 1,357 608	2,516 1,604 912	20	21
Atlanta SMSA Total CC OCC	2,282 839 1,443	580 130 450	407 292 115	1,595 963 632	2,582 1,385 1,197	4,864 2,224 2,640	18	15
Baltimore SMSA Total CC OCC	286 286 0	174 141 33	762 <u>A/</u> 8 754 <u>A/</u>	984A/ 528 456A/	1,920 677 1,243	2, 206 963 1, 243	21	22
Boston SMSA Total CC OCC	4,199 1,877 2,322	1,250 171 1,079	2,224 897 1,327	1,930C/ 201C/ 1,729 <u>C</u> /	5,404 1,269 4,135	9,603 3,146 6,457	12*	vo
Buffalo SMSA Total CC OCC	000	371 65 306	220 0 220	192 0 192	783 65 718	783 65 718	30	35
Chicago SMSA Total CC OCC	27,402A/ 11,917B/ 15,488Ā/	11,192 <u>A/</u> 4,791 6,401 <u>A/</u>	11,355 <u>A/</u> 5,159 6,196 <u>A/</u>	19,509A/ 14,002A/ <u>D/</u> 5,507 <u>A/</u>	42,506 23,952 18,104	69,461 35,869 33,592	-	

\* Figures supersede those published previously.

Note: "A" designates extrapolated data. "B" designates estimated data. "C" designates data for 6 months. "D" designates data for 12 months. "CC" designates the central city for the SMSA. "OCC" designates all areas within the SMSA, but outside the central city.

CONDOMINIUM AND COOPERATIVE CONVERSIONS
BY SMSA, LOCATION, AND RANK: 1970-1979

	1970- 1976	7261	1978	1978 3 Quarters	Subtotal 1977-1979	Total 1970-1979	Rank 1977–1979	Renk 1970–1979
Cincinnati SMSA Total CC OCC	98 98 0	28 0 0	126 126 0	153 121 32	335 303 32	433 401 32	36	35
Cleveland SMSA Total CC OCC	1,516	720 5 715	2,576 279 2,297	1,438	4,734 284 4,450	6,250 284 5,966	13*	13*
Columbus SMSA Total CC OCC	722 164 558	397 38 359	384 283 101	365 341 24	1,146 662 484	1,868 826 1,042	76	23
Dallas-Fort Worth SMSA Total CC OCC	2, 795 2,457 338	1,078 1,078 0	1,020 788 232	1,883 1,883 0	3,981 3,749 232	6,776 6,206 570	វា	12*
Denver-Boulder SMSA Total CC OCC	1,197 685 512	732 642 90	6,743 5,894 849	5,551 4,245 1,306	13,026 10,781 2,245	14,223 11,466 2,757	m	ĸ
Detroit SMSA Total CC OCC	140 43 97	101	619 0 619	731 11 720	1,357	1,497	24	<b>5</b> 6
Hartford SMSA Total CC OCC	000	318 <u>A/</u> 29 <u>A/</u> 289 <u>A/</u>	318 <u>A/</u> 29 <u>A/</u> 289 <u>A/</u>	737 <u>&amp;/</u> 22 <u>&amp;/</u> 715 <u>&amp;/</u>	1,373 80 1,293	1,373 80 1,293	23	29

\* Figures supersede those published previously.

Note: "A" designates extrapolated data. "B" designates estimated data. "C" designates data for 6 months.
"D" designates data for 12 months. "CC" designates the central city for the SMSA. "OCC" designates all areas within the SMSA, but outside the central city.

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CONDOMINIUM AND COOPERATIVE CONVERSIONS BY SMSA. LOCATION. AND RANK: 1970-1979

	1970-	1977	1978	1979 3 Quarters	Subtotal 1977-1979	Total 1970-1979	Rank 1977–1979	Rank 1970-1979
Houston SMSA Total CC OCC	3,237 3,237 0	5,042 5,042 0	5,615 5,615 0	1,994 1,994 0	12,651 12,651 0	15,888 15,888 0	4	•
Indianapolis SMSA Total CC OCC	000	000	000	387 387 0	387 387 0	387 387 0	34	37
Kansas City SMSA Total CC OCC	310 310 0	000	412 248 164	718 438 280	1,130 686 444	1,440 996 444	27	27
Los Angeles-Long Beach, SMSA Total CC OCC	1,670	1,159 962* 197*	4,506 2,211* 2,295*	986 421 * 565 *	6,651 3,594* 3,057*	8,321 3,594* 4,727*	œ	œ
Miami SMSA Total CC OCC	000	644 515 129	1,970 526 1,444	2,972 1,820 1,152	5,586 2,861 2,725	5,586 2,861 2,725	ŧ	41
Milwaukee SMSA Total CC OCC	683 293 390	398 174 224	294 132 162	235 195 40	927 501 426	1,610 794 816	28	55

\*Figure supersede those published previously.

Note: "CC" designates the central city for the SMSA. "OCC" designates all areas within the SMSA, but outside the central city.

CONDOMINIUM AND COOPERATIVE CONVERSIONS
BY SMSA, LOCATION, AND RANK: 1970-1979

	1970-	7261.	1978	1979 3 Quarters	Subtotal 1977-1979	Total 1970-1979	Rank 1977-1979	Rank 1970-1979
Minneapolis-St. Paul SMSA Total CC OCC	1,541 761 780	1,333	1,703 198 1,505	2,738 667 2,071	5,774 1,007 4,767	7,315 1,768 5,547	10*	Ð
Nassau-Suffolk SMSA Total CC OCC	847 847 N/A	139 139 N/A	401 401 N/A	0 0 N/A	540 540 N/A	1,387 1,387 N/A	32	28
Newark SMSA Total CC OCC	415 0 415	41 41 41	7 7	22 4 18	70 4 66	485 4 483	37	34
New Orleans SMSA Total CC OCC	<u>∞</u> ∞ 0	000	0 38 38	466 394 72	504 432 72	522 450 72	33	33
New York SMSA Total CC OCC	3,790 2,093 1,697	117,1 109 108	5,527 3,871 1,656	4 922 4 372 550	12,160 9,144 3,016	15,950 11,237 4,713	LO.	m
Philadelphia SMSA Total CC OCC	782 502 280	1,277 <u>A</u> 0 1,277 <u>A</u>	1,267 <u>A</u> 0 1,267 <u>A</u>	5,042 <u>W</u> 3,856 1,186 <u>W</u>	7,586 3,856 3,730	8,368 4,358 4,010	1	1:

\*Figures superzede those published previously.

"A" designates extrapolated data. "B" designates estimated data. "C" designates data for 6 months. "D" designates data for 12 months. "CC" designates the central city for the SMSA. "OCC" designates all areas within the SMSA, but outside the central city. "N/A" designates not available. Note:

CONDOMINIUM AND COOPERATIVE CONVERSIONS

BY SMSA LOCATION AND RANK: 1970-1979

24 000	1970-	7761	1978	3 Quarters	Subtotal 1977-1979	Total 1970-1979	Rank 1977–1979	Rank 1970-1979
Phoenix SMSA Total CC OCC	1,715 800 915	92 24 68	802 195 607	1,776 795 981	2,670 1,014 1,656	4,385 1,814 2,571	11	11
Pittsburgh SMSA Total CC OCC	1,649 217 1,432	470 116 354	781 310 471	733 585 148	1,984 1,011 973	3,633 1,228 2,405	19	<u>6</u> .
Portland SMSA Total CC OCC	329 248 81	24 24 0	362 84 278	166 105 61	552 213 339	881 461 420	31	31
Riverside-San Bernadino-Ontario SMSA Total CC OCC	0 69 7 62	101 74 27	143 5 138	116 12 104	360 91 269	429 98 331	35	36
St. Louis SMSA Total CC OCC	193 0 193	94 66 28	30 70	638 261 377	832 357 475	1,025 357 668	53	30
San Antonio SMSA Total CC OCC	480 B/ 480 B/ 0	480 B/ 480 <u>B</u> / 0	480 B/ 480 <u>B</u> / 0	360 B/ 360 <u>B</u> / 0	1,320 1,320 0	1,800 1,800 0	25	24
San Diego SMSA Total CC OCC	291 174 117	928 840 88	2,075 1,755 320	349 259 90	3,352 2,854 498	3,643 3,028 615	16	18

\*Figures supersede those published previously.

"A" designates extrapolated data. "B" designates estimated data. "C" designates data for 6 months. "D" designates data for 12 months. "CC" designates the central city for the SMSA. "OCC" designates all areas within the SMSA, but outside the central city. Note:

CONDOMINIUM AND COOPERATIVE CONVERSIONS BY SMSA, LOCATION, AND RANK: 1970-1979

Rank 1970-1979	on.	20	*=	16	2		N N N N A A
Rank 1977-1979	v	25	\$.	4 4	8		N/A N/A A/A
Total 1970-1979	7,665 1,347 6,318	3,133 900 2,233	7,300* 2,799 4,501*	4,726 2,774 1,952	38,807	12,357 26,450	266,539* 135,875* 130,664*
Subtotal 1977-1979	7,665 1,347 6,318	1,588 660 928	5,883* 2,095 3,788*	4,726 2,774 1,952	16,668	6,412 10,256	182,228* 100,386* 81,842*
1979 3 Quarters	1,819 A/ 95 A/ 1,724 A/	432 A/ 180 A/ 252 <u>A</u> /	1,184* 713 471*	2,382 1,566 816	8,609	4,330 4,279	74,817* 46,464* 28,353*
1978	2,639 A/ 342 A/ 2,297 A/	578 A/ 240 A/ 338 A/	3,998* 961 3,037*	2,015 1,054 961	3,761	1,550	67,052* 34,746* 32,306*
7761	3,207 A/ 910 A/ 2,297 A/	578 A/ 240 Ā/ 338 Ā/	701* 421 280*	329 154 175	4,298	532 3,766	40,359* 79,176* 21,183*
1970-		1,545 A/ 240 A/ 1,305 A/	1,417 704 713	000	22,139	5,945 16,194	84,311 35,489 48,822
	San Francisco-Oakland SMSA Total CC OCC	San Jose SMSA Total CC OCC	Seattle-Everett SMSA Total CC OCC	Tampa-St. Petersburg, SMSA Total GC OCC	Washington, D. C.	330 33 33	Total 37 SMSAs CC OCC

Figures supersede those published previously.

Source: U.S. Department of Housing and Urban Development The Conversion of Rental Housing to Condominiums and and Cooperatives op.cit.

Note: "A" designates extrapolated data. "8" designates estimated data. "C" designates data for 6 months.

"D" designates data for 12 months. "CC" designates the central city for the SMSA. "OCC" designates all areas within the SMSA, but outside the central city.

Detailed patterns of conversion activity in 12 metropolitan areas. As shown in the preceding tables, conversion activity has been concentrated in larger metropolitan areas. 7/ A few of these areas account for a majority of conversions nationwide; in fact, almost 60 percent have taken place in just 12 metropolitan areas, as indicated below.

#### FIGURE 2

TWELVE SMSA'S WITH HIGH LEVELS OF CONVERSION ACTIVITY

Boston
Chicago
Denver-Boulder
Houston
Los Angeles-Long Beach
Miami
Minneapolis-St. Paul
New York
San Francisco-Oakland
Seattle-Everett
Tampa-St. Petersburg
Washington, C.C.

Even among these areas, the volume and pattern of conversion activity vary considerably. This is demonstrated in the tables and maps that follow in Appendix III. The first table presents an overview of activity, and the remaining tables and maps present more in-depth information on local markets. These exhibits display the number of converted rental units in both the central cities and balance of each SMSA for the 1970-79 and 1977-79 periods. Unless otherwise noted, figures on conversion activity for 1979 reflect conversions in which at least one sale had occurred as of September 30, 1979.

<sup>7/</sup> There is some evidence suggesting that the conversion phenomenon may be spreading to or increasing in smaller metropolitan areas. See, U.S. Department of Housing and Urban Development, op. cit. Chapter IV.

Conversions as a percent of rental stock. When assessing the extent of condominium and cooperative conversions, it is necessary to distinguish between the absolute number of conversions and the proportion of the rental housing stock that this number represents. For example, the Chicago SMSA has had, by far, the largest number of conversions over the last decade -- 69,461 units; this represents 6.8 percent of the total Chicago metropolitan rental stock. In contrast, the central cities of the Denver-Boulder SMSA have experienced fewer units converted, 11,466, but this represents 10 percent of the available stock -- the highest level of conversion activity proportionate to the rental stock of any central city. 8/

Location of conversions within the SMSA. A second variation among metropolitan areas is the degree to which rental conversions represent a central city or suburban phenomenon. In three of the 12 SMSAs listed in Figure 2, a majority of conversions occurred in the central cities: Denver-Boulder (80%), New York (70%), and Houston (100%). The conversions in the Houston area are in the central city to a large extent because of the state's liberal annexation policies which allow central cities to grow to such an extent that few densely populated areas exist which are not part of the central city. Exhibiting the reverse pattern are four other SMSAs -- Boston (33% in the central city), Minneapolis-St. Paul (24%), San Francisco-Oakland (18%), and Washington, D.C. (32%) -- which have a relatively small percentage of their metropolitan-wide conversions within the central city areas. The five other SMSAs contain a more equal mix of central city and outside central city conversions. These include Chicago (52% in the central city), Los Angeles (43%), Miami (51%), Seattle-Everett (47%), and Tampa-St. Peterburg (59%).

To some extent, the pattern is influenced by the number of rental units, particularly those with higher rents, located in the central city relative to those in the suburbs. For instance, 86 percent of the New York SMSA's conversions are located in New York City and 86 percent of the rental units which rent at 125 percent or more of the metropolitan median rent are also in New York City. Similarly, the city of Houston contains over six times as many higher cost rental units (55,979) as there are outside the central city (9,249) and 100 percent of the conversions. In the Washington, D.C. SMSA, 64 percent

<sup>8/</sup> See U.S. Department of Housing and Urban Development, op. cit., p. VII-22 and Denver Regional Council of Governments, Condominium Conversions in the Denver Region: Issues and Analysis. (Denver, 1980), p. 24.

of the high rent units are outside rather than inside the central city, as are 68 percent of the SMSA's conversions. The same pattern is true for the Boston area which has more high rent units and more conversions outside the central city.

The relationship between high rent units and conversions does not always hold. For example, in the San Francisco SMSA, roughly equal numbers of higher rent units are found inside and outside the central city, but 82 percent of the conversions are in surburban areas. Thus, while the pattern of city and suburban activity is influenced, to some extent, by the location of higher rent buildings, other factors, such as restrictive conversion regulations, also play an important role.

Location of conversion activity within the cities. A third difference in the pattern of conversions in these 12 metropolitan areas is the concentration or dispersion of activity within particular neighborhoods or census tracts — an important factor in considering sub-market effects. 9/ In some SMSAs, conversions are heavily concentrated in a relatively few neighborhoods while in others, they are widely dispersed. The maps of the central cities of the 12 SMSA's illustrate which city census tracts contain conversions. In some cities, like Houston, Denver, Boulder, Chicago, Boston, and Washington, D.C., conversions have been relatively concentrated in selected neighborhoods. These include, for example, the Gold Coast area of Chicago, Back Bay and Beacon Hill in Boston, the northwest section of Washington, D.C. (especially the Connecticut Avenue corridor and Dupont Circle), Capitol Hill in Denver, and the southwestern part of Houston. In other cities, such as Los Angeles-Long Beach and Minneapolis-St. Paul, conversions tend to be more dispersed throughout the city.

Even so, in all of these cities conversions are most often found in middle-to-upper income, "stable" areas. These are neighborhoods whose housing stock is generally well-maintained and whose population characteristics have remained relatively stable. Usually, the median incomes, rents, and housing values in these areas are higher than the rest of the metropolitan area. Local observers indicate that vacancy rates in these neighborhoods tend to be equal to or less than city or

<sup>9/</sup> To determine the degree of concentrated conversion activity, rental conversions (in numbers of units) were mapped by census tract. Only conversions occurring between January 1977 and December 1979 are included.

metropolitan averages. 10/ Conversions are also taking place, though to a lesser extent, in revitalizing neighborhoods of selected metropolitan areas, such as Washington, D.C., St. Paul, Chicago, and New York. These are areas which have undergone sustained decline in the past but which have recently experienced significant private or public reinvestment. They are usually the oldest sections of their respective metropolitan areas and, in some cities such as Minneapolis and St. Paul, are designated as historic preservation districts. Similar to stable neighborhoods, vacancy rates in revitalizing areas tend to be the same as or less than city averages. 11/

Conversion of non-residential buildings is a significant factor in some of these areas, particularly in northeastern cities where old manufacturing buildings, warehouses, office buildings, or old schools have been transformed into living space -- either as full-fledged apartments or open-spaced lofts.

#### Conversion Activity in 1980

This section provides an indication of the volume and pattern of conversion activity that took place in 1980, the year following the original HUD study. Prior to 1980, the trends in most of the metropolitan areas which had experienced condominium or cooperative conversions were in the direction of successive yearly increases but, at the end of the decade, interest rates had risen rather dramatically. This update provides some information about the impact of changing financial conditions on the rate of conversion activity.

In the original study, in-depth data were collected in the twelve metropolitan areas that were believed, at the onset of the study, to have had the largest number of conversions; however, after data were collected in these and other SMSA's, three others -- Dallas-Fort Worth, Cleveland, and Philadelphia -- were observed to have had as many, if not more conversions in the 1977-1979 period as the original group of twelve. Thus, all 15 SMSA's are included in this update.

<sup>10/</sup> See HUD study, op. cit., p. VIII-13.

<sup>11/</sup> See HUD study, op. cit., p. VIII-16.

Data on the number of units Determining the number of conversions. converted to condominiums and cooperatives between 1970 and 1979 were gathered through: a systematic search of records in city, county and state offices (such as tax assessors' offices, housing departments, real estate departments, and county clerks offices); interviews with individuals who had specialized knowledge about conversions (such as city planners, building inspectors, lawyers, developers and tenants); and a review of local housing market studies, newspaper articles and formal reports on conversion activity in individual localities and areas. 12/ To allow for comparability, buildings were considered to have been converted when one unit had been sold. Thus, declarations of intent to convert were not used since, following such a declaration, a converter may have decided to withdraw the conversion plan, postpone the planned conversion, or simply not sell the first unit as of the time that the data were gathered.

The purpose of this update is not to replicate the original study but to get a general idea of the extent and location of conversion activity Therefore, a different procedure -- one which is. considerably less reliable -- was employed. Several local observers in each of the 15 SMSA's were telephoned and asked for information and/or opinions about the volume of conversions. These observers included public officials and housing market experts with various backgrounds located in the fifteen SMSA's. Instead of a structured interview guide, local observers were asked to provide any information they had about conversions in their areas. If data on the number of conversions were available, these were recorded; in most cases, however, they were not. The observers were encouraged to describe the market using whatever indicators were available, and they provided interesting information and observations regarding recent activity within these SMSAs. For two SMSAs, the figures obtained corresponded to the definitions used in the original study but, in other cases, the data obtained for 1980 represent some other definition or criterion than used for the 1970-79 period. Clearly, in those cases. comparisons between 1980 and the preceeding period are more tentative.

General Findings of the Update. General speaking, high interest rates had an impact on conversion activity in 1980. There were clear indications of successive yearly increases through 1980 in only the New York and Washington, D.C. SMSA's. There were plateaus or decreases in volume of conversion activity in the other 13 SMSA's

<sup>12/</sup> A complete explanation of the procedure is contained in U.S. Department of Housing and Urban Development, The Conversion of Rental Housing to Condominiums and Cooperatives: Appendix I, op. cit.

that local observers attributed, in part, to high interest rates; however, financial conditions were not the only reason given for changes in level of conversion activity. Local market factors were also important in most cases. Dwindling supplies of prime convertible stock, competition from new construction activity, and local and state goverment intervention in the market through moratoria, "caps" and restrictive ordinances were as important as high interest rates in accounting for conversion activity in the 15 SMSAs included in this update.

The Boston SMSA. Although reliable figures are unavailable for the City of Boston, it appears that the majority of conversion activity in 1980, as in the past, took place in the suburban towns outside of Boston. The Brookline Planning Department estimates that approximately 885 rental units were converted to condominiums in Brookline in 1980, compared to 1330 for the 1977-1979 period. Local experts report that while the volume of conversion activity in most other suburbs has not been high, the conversion phenomenon appears to be spreading to many of Boston's surrounding towns, where converted units tend to be more affordable than single family homes. Within the City of Boston, conversions are reported to be still taking place, although at a somewhat reduced level compared to 1977-1979. Conversion activity involving some rehabilitation continues to occur in the Back Bay, Beacon Hill, North End, South End and Waterfront areas, and appears to be spreading to sound buildings in less prestigious city neighborboods. There was little new construction of condominiums either in the city or the suburbs in 1980.

The Chicago SMSA. A decline in conversion activity appears to have taken place in both the central city and suburbs. There has also been a decline in new construction of all kinds. According to one market expert, the overall reduction in conversions ranged from 40-50% of the previous year's activity. Those conversions that have occurred in the city have been inland, away from the lakefront where most prime rental properties have already been converted. 13/Smaller rental properties close to, but in from the lakefront, are also being converted, although at a slower rate due to the high costs of rehabilitation and the less advantageous economies of scale.

The Denver-Boulder SMSA. While precise figures on actual conversions are unavailable, some local observers believe that high interest rates have affected the conversion market. Generally speaking, conversion activity has declined somewhat, as evidenced by the number of documents filed by converters as the first step in their intent to convert.

<sup>13/</sup> The term "prime" convertible stock, as used in this 1980 update, is a subjective term meaning easily convertible as defined by the local observer.

For example, the number of conversions increased from 642 in 1977, to 5,894 in 1978, and to 4,245 during 1979. 14/ According to the Planning Office in the Cities of Denver and Boulder, the number of plans or declarations to convert in 1980 only reached 2,753 and, therefore, the number of actual conversions may have been even lower. Most of the conversion activity (80%) has occurred in the central cities. Within Denver, conversions have occurred in stages, first in the central and southeast sections of the city and then in eastern and south central Denver. As the supply of convertible buildings dwindles, especially those complexes that do not require a large capital investment, there is some competition from new construction; however, so far, new condominiums have mostly been in the luxury category.

The Houston SMSA. Conversion to condominiums seems to have peaked in 1978 from a high of 5,615 units in that year to 1,994 in 1979. 15/ According to the Greater Houston Builders Association, only about 1,000 newly converted units were sold in 1980; however, this number of conversions is probably a conservative one by the definition used in the original HUD study, because the remaining, unsold units in converted buildings were not counted as conversions by the Association as they would have been in the HUD study. Thus, it is possible that the number of condominium conversions is somewhat higher than this reported number of individual unit sales would indicate. Yet, several local observers perceived a decline in the number of condominium conversions. Furthermore these observers attributed the drop not only to high interest rates and the difficulty in obtaining financing, but also to the gradual depletion of prime convertible stock. By way of contrast, the housing market in new construction of single and multi-family homes and condominiums was reportedly strong in 1980.

The Los Angeles SMSA. Local observers say that it is difficult to know precisely whether volume in 1980 was up or down from previous years; however, there seemed to be a leveling-off in the volume of activity for Los Angeles County as a whole. Conversion activity has generally been confined to the older communities of the western part of the county, while new construction of single family and condominiums has occurred in the eastern portion of the county where land is more likely to be vacant and less expensive than in older communities. Several local observers have said that municipal ordinances regulating the volume of conversion activity did not seem to seriously affect interest in conversions. Any decline in the number of conversions that has occurred has tended to be in several smaller communities because they reached the limit of their supply of convertible stock.

<sup>14/ 1979</sup> data are for the first three quarters of the year.

<sup>15/ 1979</sup> data are for the first three quarters of the year.

The Miami SMSA. Between 1977-1979, the ratio of conversion activity between the city and suburban Dade County was roughly 50-50. In 1980, although conversion activity fell in the central city, it was up substantially in the remainder of Dade County. In the City of Miami, the number of conversions fell from 1,820 units during 1979 to 866 units in 1980. 16/ In the balance of the SMSA, the number of conversions increased from 1,152 to 4,449 over the same time period. (The 1980 numbers are actual conversions reported by the Dade County Tax Assessor.) Although the supply of converted stock has been plentiful, there has been competition from newly constructed condominiums, especially in the luxury category. In fact, there is evidence that some very large conversion projects have reconverted to rental status due to an over-supply of condominiums for sale.

The Minneapolis-St. Paul SMSA. Conversion activity in this metropolitan area appears to have increased over the previous year according to data maintained by the Planning Offices of the Twin Cities. In 1980, there were 720 conversions to condominiums and an additional 95 units converted to cooperatives in Minneapolis, and there were certificates of declaration to convert issued for 200 units in St. Paul. This compares to 1979 in which 667 units were converted in both central cities. 17/ Although these data suggest increased activity, some private housing market specialists perceive a reduced level of activity in 1980. This may be due to the fact that a large proportion of 1980 conversions in both cities involved the substantial rehabilitation of buildings which were partially financed through bonds issued by the Twin City Housing and Redevelopment Authority. Private sector observers may not have been fully aware of this type of activity.

The New York SMSA. A number of local experts in New York report an Increase in the number of conversions in 1980 over previous years. The volume of activity in New York City increased steadily from 901 units in 1977 to 4,372 for the first three quarters of 1979 and , in 1980, it is estimated that the volume increased above that level. In 1980, 16,226 units of rental housing were contained in offering plans filed with the State Attorney General's Office compared to 11,625 units in 1979.

<sup>16/ 1979</sup> data are for the first three quarters of the year.

<sup>17/ 1979</sup> data are for the first three quarters of the year.

(Offering Plans are similar to conversion declarations once they are accepted by the Attorney General's Office). In 1979, fewer than half of the units represented by Offering Plans actually resulted in conversions that year; however, even if a similar fraction of 1980 plans resulted in conversion and sale, it still would appear that there was an increase over previous years. Most conversions in 1977-1979 and 1980 were conversions to cooperatives and they took place in the central city; within the central city, most of the conversions occurred in Manhattan, although activity is spreading to the other boroughs. In the remainder of the SMSA (which excludes Nassau and Suffolk counties), conversions occurred mainly in Westchester County. Generally speaking, the geographic spread of activity has paralleled a change in the kinds of building being converted -from luxury apartments to older structures requiring the upgrading of existing systems as well as some cosmetic rehabilitation. Some new construction also seems to be occurring in Brooklyn and outlying boroughs; however, there is little new construction in Manhattan.

The San Francisco-Oakland SMSA. In San Francisco. a statutory limit or "cap" of 1,000 units on the number of annual conversions became effective in 1980. As a result, 1,000 units were processed for approval by the City Council and 671 units were recorded with the County after receiving final approval to convert. It is not known how many of these units were ever converted and sold. Thus, although the number of recorded units may seem to be an increase over the previous year's activity -- 1.018 conversions from 1977 to 1979 -the 1980 data may be artificially high. While some local observers perceive the conversion market in San Francisco to be basically strong, they also concede that interest rates have hurt the market and that the "cap" may have encouraged a number of "shelf conversions" -- plans filed as a hedge against the annual limit. In Oakland, a restrictive conversion rights ordinance was cited as a major reason for an increase in the number of projects up for final approval by City Council; however, unlike San Francisco, the ordinance is likely to seriously restrict future activity and, as in the case of San Francisco, there is no way of knowing how many of the 1,059 units which received final approval in 1980 were ever converted and sold.

The vast majority of conversions in the SMSA during 1977-1979 took place outside the central cities; however, information for the communities in the balance of the SMSA is not complete for 1980. There is evidence that convertible buildings in key communities are either being converted or have already been developed. This phenomenon has occurred in Concord, Emeryville and San Mateo, among others. Conversions are still occurring in the upper income areas of San Francisco—Marina, Northeast and Central—although activity is spreading

to middle income areas as well. In Oakland, conversions continue to occur in the affluent Lake Merrit section. As a result of Oakland's restrictive conversion rights ordinance, the new construction of condominiums has begun to increase over previous levels.

The Seattle-Everett SMSA. Until 1980, conversion activity in this area was evenly split between the central cities and suburban counties. In 1980, there appeared to be a slight decline in Seattle and a substantial decline in many King County suburbs. In suburban King County, according to a Chicago Title and Trust Company report, the number of planned conversions in 1980 fell to zero in the communities of Des Moines, Federal Way, Kent, Mercer Island, Redmond and Tukwila. However, there may have been first sales during 1980 of buildings "platted" during previous years.

According to the Seattle Planning Office, there was a slight decline in conversion activity in 1979 and 1980 compared to the 1977-78 period. An impending temporary moratorium on conversions in Seattle appeared to stimulate activity in 1978, and a November 1980 ballot initiative to restrict activity again seemed to be responsible for a slight "peak" in activity during the latter half of 1980. High interest rates also affected the conversion market in that year. A number of observers perceived the market to be strong, on the whole, in spite of these effects. Activity in Seattle continues to occur in prime locations in the center of the City where there are a number of venerable buildings which make prime convertible stock.

The Tampa-St. Petersburg SMSA. Compared to the 1977-1979 period, the relative proportion of conversions in the central cities versus the suburbs fell from 59 percent to 48 percent. This drop was attributable to the decline in conversion activity in St. Petersburg where, by 1980, most of the prime stock had been converted. According to Reinhold-Wolff Associates, the number of conversions in St. Petersburg and Tampa declined from 1,566 units in 1979 to 1,381 units in 1980. 18/ In suburban Pinellas and Hillsboro Counties, activity in 1980 was 1,236 units compared to 1,789 for the entire 1977-1979 period. Since the local economy is not dependent solely on the employment patterns of local industry but, by the area's attractiveness as a vacation and retirement community as well, the slack in the St. Peterburg conversion market has been picked up by other parts of the SMSA.

<sup>18/ 1979</sup> data are for the first three quarters of the year.

The Washington, D.C. SMSA. Between 1977 and 1979, there was a 30-70 split in conversion activity between the central city and neighboring jurisdictions. Although figures for the entire SMSA are not available for 1980, there does not appear to have been a major change in the locational pattern of activity. Conversions increased in the District and in Montgomery, Prince George's, and Arlington Counties. (Figures for Fairfax County are not available.) In the District of Columbia, the number of conversions during the last six months of 1980 alone was 3,442 units, compared to 4,330 for the first three quarters of 1979 and 6,421 units for the entire 1977-1979 period. In Montgomery County, 1,801 units were converted compared to 3,059 units for the three year period 1977-1979. In Prince George's County 925 units were registered for conversion during the first half of 1980. Finally, in Arlington County there were 1,818 converted units in 1980 versus 2,224 units between 1977 and 1979.

The Dallas-Forth Worth SMSA. Conversion activity declined in 1980 from previous years according to documents on plans to convert filed with the County Clerk's Office. Based upon these data and opinions of local experts, conversions have occurred predominantly in the City of Dallas. Although activity spread somewhat from the downtown, it continues to be in the "urban area" near business activity. Most of the convertible stock is relatively new. Thus, few projects required a significant amount of rehabilitation. In the view of one expert, prices of converted condominiums are rising to equal those of newly constructed condominiums. Coinciding with the depletion of prime convertible stock, there has been an increase in the construction of new condominiums.

The Cleveland SMSA. According to data on plans to convert filed with local auditors' offices, conversion activity fell sharply in the Cleveland SMSA. Based on these data and opinions of local experts, both condominium conversions and new construction were down, although new construction of condominiums did not decline as much as conversions. In Cuyahoga County, the locus of most past conversion activity, most of the prime buildings along the lakefront have already been converted. Conversions are now occurring inland in large complexes and in townhouse projects.

The Philadelphia SMSA. Between 1977 and 1979, conversions were about evenly split between the city and the rest of the SMSA. In 1979 and 1980, there was a temporary moratorium in the city; however, it is expected that conversion activity in Philadelphia will resume in the near future. Local observers reported that conversions in surrounding communities were up significantly over previous levels. Conversion activity has begun to spill over from prime high-rises along City Line Avenue to garden type, lower priced buildings in more dispersed locations. Montgomery County, Pa., in particular, experienced strong conversion activity. New condominium construction levels were also said to be high, especially in the New Jersey counties of the SMSA.

To recap. The volume and pattern of conversion activity that occurred in 1980 were affected by a combination of national and local conditions. Nationally, the high interest rates which prevailed throughout most of the year clearly had a dampening impact. Locally, different market conditions also affected the amount and location of activity. These conditions included: the amount of prime convertible stock which remained in the local supply; competition from either new construction of condominiums and single or multifamily housing; and local or state ordinances which regulate conversions.

## APPENDIX 1 TOTAL RENTAL HOUSING, TOTAL HOUSING UNITS, AND CONVERSIONS FOR 1970-79 AND 1977-79 AS PERCENT OF RENTAL HOUSING FOR 11 HIGH ACTIVITY SMSAB BY LOCATION 1/

		0	Conversi		Rank Order of Number of Rental Units	Rank of Conversions as percent of SMSA Rental Stock 1970-1979
SMSA	Housing Units	Rental Units	1970-79	19//-/9	Unites	REITER DEGCK 13:0-13:3
Boston	873.392	405,357	2.37	1.33	6	7
CC	200,201	143,195	2.20	0.89		
očč	673,191	262,162	2.46	1.58		
<b></b>	0,01,0	202,102				
Chicago	2,261,894	1.028.962	6.75*	4.09	3	3
CČ	1,058,629	667,766	5.37*	3.59		
occ	1.203.265	351,196	9.30	5.01		
•	. , ,	• • • • • • • • • • • • • • • • • • • •				
Denver-Boulder	500,424	204.338	6.96	6.37	10	2
CC	194.822 2/	115,012* 2/	9.97* 2/	8.11 2/		
330	305.602	89.326*	5.19	4.69		
	400,000	,				
Houston	753,397	328.053*	4.84*	3.86*	7	4
CC	457,979*	251.057*	6.33*	5.04*		
occ	295,418*	76,996	0.00	0.00		
Los Angeles-Long Beach	2,520,420	1.303.868	0.64	0.51	2	11
CC	1,188,477	702.789	0.51*	0.51*		
OCC	1.331.943	601,079	0.79*	0.51*		
	• •	_				
Hi ami	503,710	248,403*	2.24*	2.24*	8	8
CC	121,886*	81,065*	3.53*	3.53*		
000	381 824*	167,339	7.63	1.63		
Minneapolis-St. Paul	613,301	214,119	3.42	2.70	9	6
CC	262,530	125,387*	1.41	0.80		
occ .	350,771	88,732	6.25	5.37		
Maria Maria Pilan	3 245 625	0.000.600				
New York City	3,745,075	2,229.632	0.72	0.55	1	10
CC	2,613,172	1,924,721	0.58	0.48		
OCC	1,131,903	304,911	1.55	0.99		
San Francisco-Dakland	1,158,710	552,937	1.39*	1.39	4	9
CC CC	416.066	263,992	0.51	0.51	•	y
οčč	742.644		2.19	2.19		
0.0	142,044	288,945	2.19	2.19		
Seattle-Everett	517,866	182.855*	3.99*	3.22*	11	5
CC	220.439*	102,170	2.74*	2.05*	11	•
Occ	297,428*	80,685	3.92	3.04		
	,	,				
Washington, D.C.	980,991	501.946	7.73	3.32	5	1
CC	257,756	180,010	6.86	3.56	-	•
OCC	723,235					

<sup>\*</sup> Figures supersede those published previously.

Source: U.S. Bureau of the Census, Current Housing Reports, Series H-150, Annual Housing Survey SMSA Reports, 1974-1976, Mashington, D.C.

Note: "CC" designates the central city for the SMSA. "CCC" designates all areas within the SMSA but outside the central city.

<sup>1/</sup> Data not available for Tampa-St. Petersburg, Florida SMSA.

<sup>2/</sup> Boulder's share of rental housing is based on HUD's Housing Assistance Plan estimates of total occupied rental housing in 1978 and does not include substandard units.

## Percent of Occupied Rental Housing Units Converted to Condominium and Cooperative Ownership Between 1970 and 1979<sup>1</sup>

Location	Total Percent Rentals Converted  1.31 2.17° 2.81°		SMSA Central City	SMSA Non- Central City n/a 2.56*3.4 3.70*4
Total United States			n/a 1.88*² 2.26*	
37 Largest SMSAs				
12 High Activity SMSAs				
Boston	2.37		2.20	2.46
Chicago	6.75		5.37	9.30
Denver-Boulder	6.96		9.97*5	5.19
Houston	4.84*		6.33*	O <sub>6</sub>
Los Angeles-Long Beach		0.64	0.51*	0.79*
Miami		2.24*	3.53*	1.63
Minneapolis-St. Paul	3.42 0.72 1.39		1.41 0.58 0.51	6.25 1.55 2.19
New York City				
San Francisco-Oakland				
Seattle-Everett		3.99*	2.74*	3.92
Tampa-St. Petersburg		n/a	3.26 <sup>7</sup>	n/a
Washington, D.C.		7.73	6.86	8.22
Remaining 25 SMSAs		1.20	1.19²	1.223
Balance of United States	<del></del>	0.57	n/a	n/a

<sup>\*</sup>Figures supersede those published previously.

<sup>1 1979</sup> figures are for first three quarters only.

<sup>&</sup>lt;sup>2</sup> Denominator includes all rental units in Nassau and Suffolk counties, New York.

<sup>&</sup>lt;sup>3</sup> Not included in the numerator or denominator are rental units or conversions in suburbs of Hartford, San Antonio and San Jose SMSAs, or Nassau and Suffolk counties.

Denominator and numerator do not include rental units or conversions outside of the central city for the Tampa-St. Petersburg SMSA.

<sup>&</sup>lt;sup>5</sup> Boulder's share of rental housing is based on HUD Housing Assistance Plan estimates of the total amount of rental occupied housing in 1978.

<sup>&</sup>lt;sup>6</sup> Negligible amount of suburban conversions.

<sup>&</sup>lt;sup>7</sup> There was no SMSA Annual Housing Survey for Tampa-St. Petersburg. The SMSA central city percentage is based on the city's Housing Assistance Plan estimates of the total amount of rental occupied housing in 1978.

### **Boston SMSA**

		1977-79	1970-79
Central City			
Number of conversions? Percent of rental units converted		1,269 0.89%	3,146 2.20%
Remainder of SMSA			
Number of conversions		4,135	6,457
Braintree¹	60		
Brookline¹	1,330		
Cambridge <sup>1,3</sup>	1,090		
Framingham <sup>3</sup>	450		
Newton <sup>3</sup>	76		
Quincy <sup>1</sup>	102		
Randolph <sup>3</sup>	104		
Waitham <sup>1,3</sup>	387		
Other areas	536		
Percent of rental units converted.		1.58%	2.46%
Total SMSA			
Number of conversions		5.404	9,603
Percent of rental units converted		1.33%	2.37%
Percent of all Conversions			
Inside City of Boston		23%	33%
Remainder of SMSA		77%	67%
Percent of Metropolitan Rental Units <sup>4</sup>			
Inside City of Boston		35%	
Remainder of SMSA		65%	
Percent of Rental Units Renting at 125 Percent or More of Metropolitan Median Rent <sup>4</sup>			
Inside City of Boston		2	5%
Remainder of SMSA		_	5%

Sources:

<sup>&</sup>lt;sup>1</sup> Assessor's Office

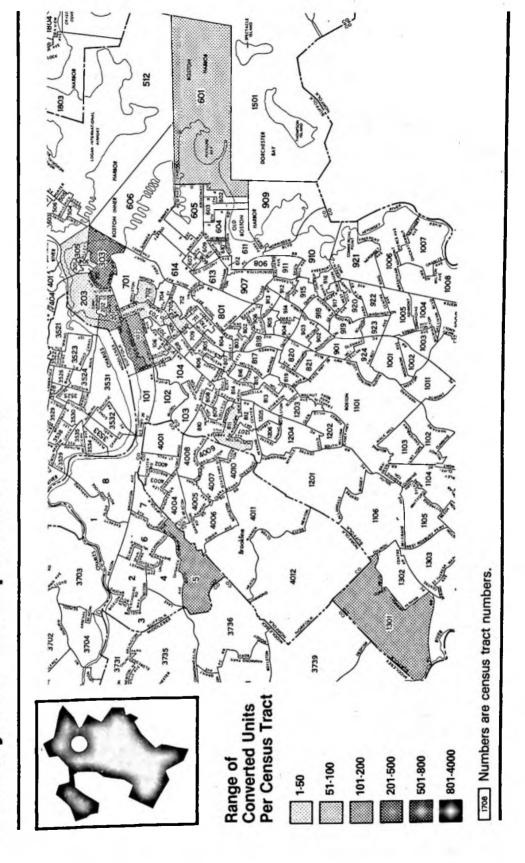
<sup>&</sup>lt;sup>2</sup> Boston Redevelopment Authority

<sup>&</sup>lt;sup>3</sup> Condominium Conversions in Brookline: An analysis of how conversions take place in Brookline, and of how they affect the

town's residents and their fiscal condition. (Boston: Harbridge House, Inc., 1979)

4 U.S. Buresu of the Census, Current Housing Reports, Series H-150, Annual Housing Survey SMSA Report for Boston, 1974, Washington, D.C., 1976.

# Condominium Conversions in January 1977 to September 1979 Boston, Massachusetts



## Chicago SMSA

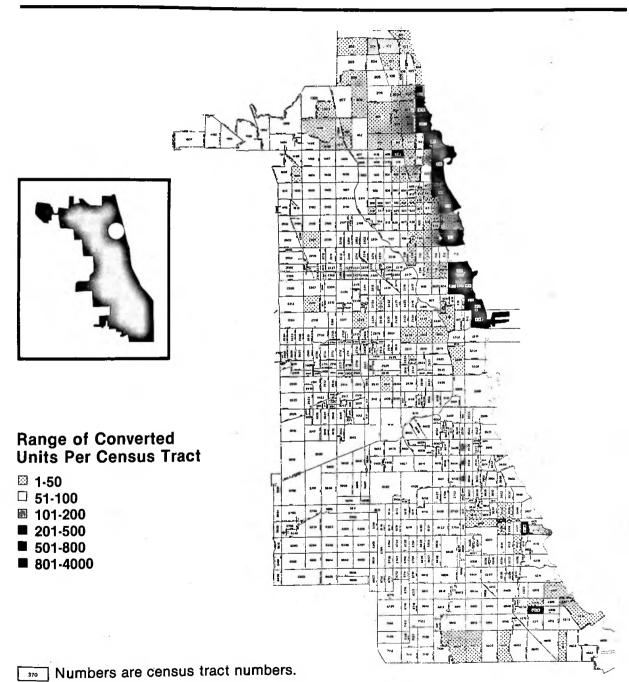
		1977-79	1970-79	
Central City				
Number of conversions 12.3.4.5		23,952	35,869	
Percent of rental units converted		3.59%	5.44%	
Remainder of SMSA				
Number of conversions		18,104	33,592	
Cook County	11,078			
Des Plaines?	1,064			
Evanston <sup>s</sup>	1,258			
Morton Grove®	217			
Niles <sup>7</sup>	655			
Palatine <sup>8</sup>	105			
Skokie <sup>7</sup>	142			
Balance of county	7,637			
DuPage County®	6,739			
Kane County <sup>7</sup>	14			
Lake County®	249			
Will County¹	24			
Percent of rental units converted		5.01%	9.30%	
Total SMSA				
Number of conversions		42,056	69,461	
Percent of rental units converted		4.09%	6.80%	
Percent of all Conversions				
Inside City of Chicago		57%	52%	
Remainder of SMSA		43%	48%	
Percent of Metropolitan Rental Units <sup>11</sup>				
Inside City of Chicago		6	65%	
Remainder of SMSA		-	35%	
Percent of Rental Units Renting at 125 Percent or More of Metropolitan Median Rent <sup>11</sup>				
Inside City of Chicago		A	1%	
Remainder of SMSA		•	3%	

#### Sources:

- 1 Assessor's/Recorder's Office
- <sup>2</sup> Home Data, Inc.
- <sup>3</sup> Meyers, Stuart and Alan
- <sup>4</sup> Chicago Title and Trust Company
- <sup>5</sup> Chicago Department of Planning
- <sup>6</sup> Housing and Rehabilitation Department

- <sup>7</sup> Building/Zoning Agency
- Community Development Office
- <sup>9</sup> Regional Planning Commission
- 10 Lake County Housing Authority
- <sup>11</sup> U.S. Bureau of the Census, Current Housing Reports, Series H-150, Annual Housing Survey SMSA Report for Chicago, 1975, Washington, D.C., 1977.

# Condominium Conversions in Chicago, Illinois January 1977 to December 1979



### **Denver-Boulder SMSA**

		<b>19</b> 77- <b>7</b> 9	1970-79
Central Cities			
· Denver¹2			
Number of conversions		8,162	8,843
Boulder <sup>12</sup>			
Number of conversions		2,619*	2,623
Denver-Boulder			
Total Number of conversions		10,781	11,466 9,97%*
Percent of rental units converted		9.37%*	9.97%
Remainder of SMSA			
Number of conversions		2,245	2,757
Aurora <sup>3</sup>	216		
Lakewood <sup>3</sup>	502		
Littleton <sup>3</sup>	314		
Northglenn <sup>3</sup>	493		
Westminster <sup>3</sup>	590		
Other areas	130		
Percent of rental units converted		4.69%	5.19%
Total SMSA			
Number of conversions		13,026	14,223
Percent of rental units converted		6.37%	<b>6</b> .96%
Percent of all Conversions			
Inside Cities of Denver-Boulder		83%	80%
Remainder of SMSA		17%	20%
Percent of Metropolitan Rental Units <sup>4</sup>			
Inside Cities of Denver-Boulder		56%	,
Remainder of SMSA		44%	-
Percent of Rental Units Renting at 125 Percent or More of Metropolitan Median Rent <sup>4</sup>			
Inside Citles of Denver-Boulder		47%	,
Remainder of SMSA		53%	=

<sup>&</sup>quot;The percent converted is alightly overestimated since Boulder's rental supply is based on HUD Housing Assistance Plan estimates of total occupied rental housing in 1978 and does not include substandard units.

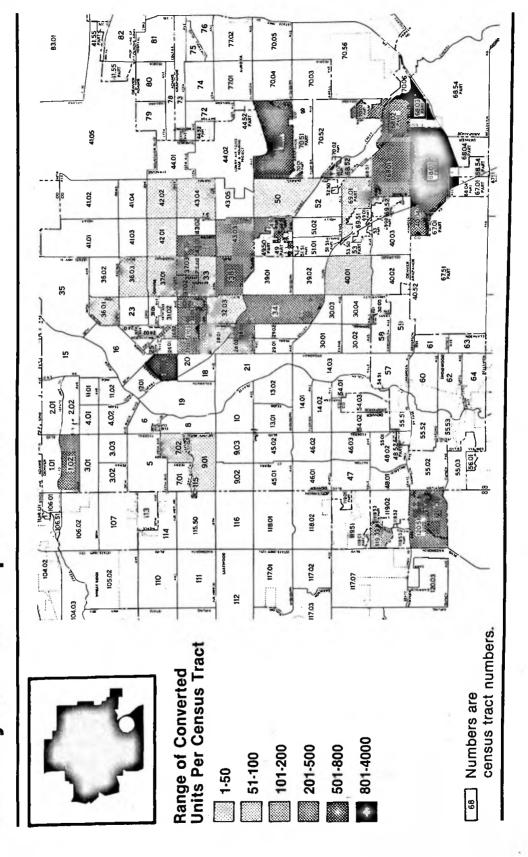
<sup>&</sup>lt;sup>1</sup> City Planning Office

<sup>&</sup>lt;sup>2</sup> City Assessor's Office

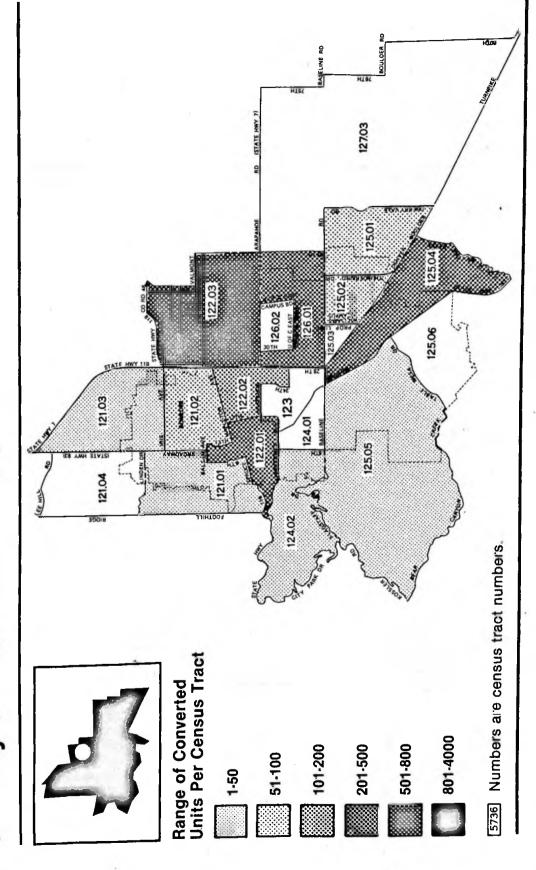
<sup>&</sup>lt;sup>3</sup> County Assessor's Office

<sup>&</sup>lt;sup>4</sup> U.S. Bureau of the Census, Current Housing Reports, Series H-150, Annual Housing Survey SMSA Report for Denver-Boulder, 1976, Washington, D.C., 1978.

## Condominium Conversions in Denver, Colorado January 1977 to September 1979



## Condominium Conversions in **Boulder, Colorado** January 1977 to December 1979



### **Houston SMSA**

	<b>1977-7</b> 9	1970-79
Central City		
Number of conversions <sup>1,2,3,4</sup>	12,651	15,888
Percent of rental units converted	5.04%°	6.33% •
Remainder of SMSA		
Number of conversions	0	0
Percent of rental units converted		
Total SMSA		
Number of conversions	12,651	15,888
Percent of rental units converted	3.86%*	4.84%*
Percent of all Conversions		
Inside City of Houston	100%	100%
Remainder of SMSA	0	0
Percent of Metropolitan Rental Units		
Inside City of Houston	77	%
Remainder of SMSA	23	%
Percent of Rental Units Renting at		
125 Percent or More of Metropolitan Median Rent <sup>5</sup>		
Inside City of Houston	0.0	.07
Remainder of SMSA	86	
Remainder of SMSA	14	%

<sup>\*</sup>Figures differ slightly from those published previously.

<sup>1</sup> Harris County Clerk's Office

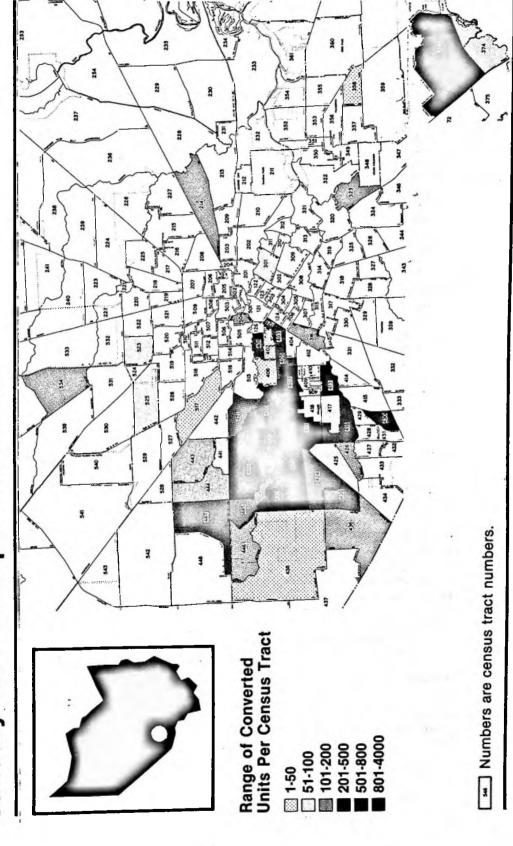
<sup>&</sup>lt;sup>2</sup> Residential Deeds of Trust Reports

<sup>3</sup> SREA Market Data Center, Inc.

A Interviews with local market research firms, developers, and financial experts.

<sup>&</sup>lt;sup>5</sup> U.S. Bureau of the Census, Current Housing Reports, Series H-150, Annual Housing Survey SMSA Report for Houston, 1976, Washington, D.C., 1978.

## Condominium Conversions in Houston, Texas January 1977 to September 1979



### Los Angeles-Long Beach SMSA

		 1977-79	1970-79
Central Cities			
Los Angeles <sup>12</sup> Number of conversions		3,450°	3,450°
Long Beach <sup>1</sup> Number of conversions		144	144
Los Angeles-Long Beach Total Number of conversions Percent of rental units converted		3,594° 0.51%°	3,594° 0.51%
Remainder of SMSA			
Number of conversions		3,057*	4,727*
Beverly Hills Culver City Gardena Glendale Inglewood Lancaster Pasadena Santa Monica Other areas Percent of rental units converted	103 1,321 181 550 157 108 188 77 372	0.51%°	0.79%
Total SMSA Number of conversions		6.651	8,321
Percent of rental units converted		0.51%	0.64%
Percent of all Conversions			
Inside Cities of Los Angeles-Long Beach Remainder of SMSA		54% 46%	43% 57%
Percent of Metropolitan Rental Units <sup>2</sup>			
Inside Cities of Los Angeles-Long Beach Remainder of SMSA			54% 46%
Percent of Rental Units Renting at 125 Percent or More of Metropolitan Median Rent <sup>3</sup>			
Inside Cities of Los Angeles-Long Beach Remainder of SMSA			51% 49%

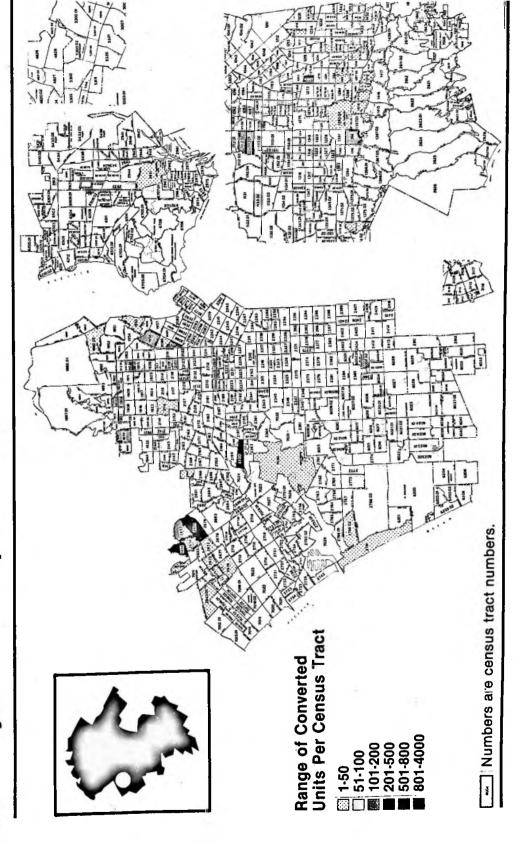
<sup>\*</sup>Figures supersede those published previously.

<sup>1</sup> California State Department of Real Estate

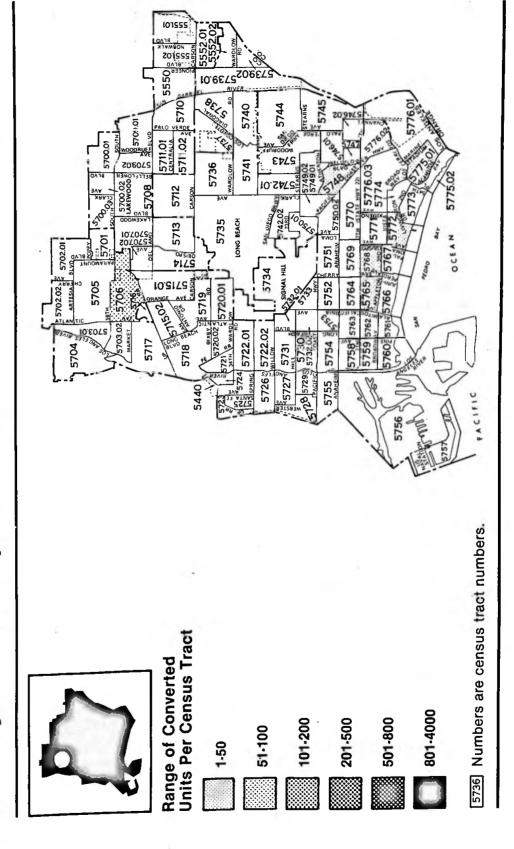
<sup>&</sup>lt;sup>2</sup> County Assessor's Office

<sup>&</sup>lt;sup>3</sup> U.S. Bureau of the Census, Current Housing Reports, Series H-150, Annual Housing Survey SMSA Report for Los Angeles— Long Beach, 1974, Washington, D.C., 1976.

## Condominium Conversions in Los Angeles, California January 1977 to September 1979



## Condominium Conversions in Long Beach, California January 1977 to September 1979



### Miami SMSA

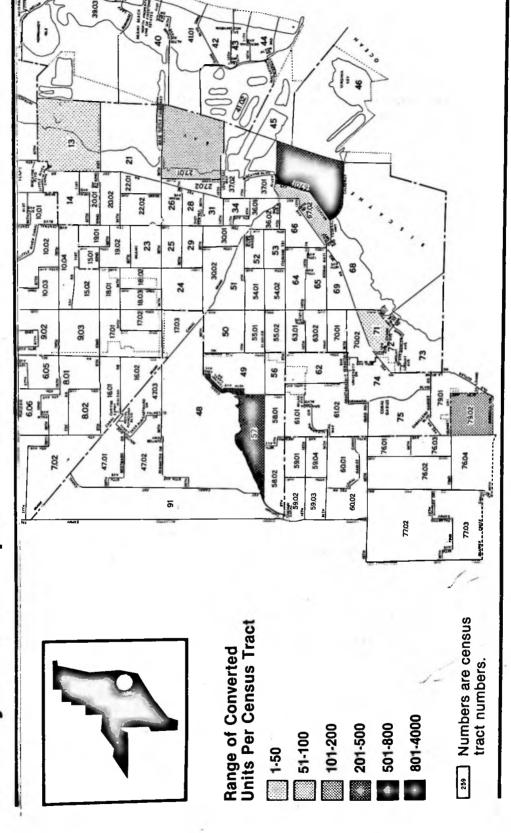
		1977-79		1970-79
Central City		 		
Number of conversions¹ Percent of rental units converted		2,861 3.53%*		2,861 3.53%
Remainder of SMSA				
Number of conversions		2,725		2,725
Bal Harbour¹ Bay Harbor Island¹ Hialeah¹ Miaml Beach¹ North Miaml³ North Miami Beach¹ Other areas Percent of rental units converted	511 91 173 1,421 196 272 61	1.63%		1.63%
Total SMSA				
Number of conversions Percent of rental units converted		5,586 2.24%*		5,586 2.24%
Percent of all Conversions				
Inside City of Miami Remainder of SMSA		51% 49%		51% 49%
Percent of Metropolitan Rental Units <sup>2</sup>				
Inside City of Miami Remainder of SMSA			33% 67%	
Percent of Rental Units Renting at 125 Percent or More of Metropolitan Median Rent <sup>2</sup>				
Inside City of Miami Remainder of SMSA			18% <b>8</b> 2%	

<sup>\*</sup>Figures differ slightly from those published previously.

<sup>&</sup>lt;sup>1</sup> State Division of Land Sales and Condominiums.

<sup>&</sup>lt;sup>2</sup> U.S. Bureau of the Census, Current Housing Reports, Series H-150, Annual Housing Survey SMSA Report for Mismil, 1975, Washington, D.C., 1977.

## Condominium Conversions in Miami, Florida January 1977 to September 1979



### Minneapolis-St. Paul SMSA

		1977-79	1970-79
Central Cities			
Minneapolis <sup>1</sup> Number of conversions		712	1,303
St. Paul <sup>1</sup> Number of conversions		295	465
Minneapolis-St. Paul Total Number of conversions Percent of rental units converted		1,007 0.80%	1,768 1.41%
Remainder of SMSA			
Number of conversions		4,767	5,547
Bloomington <sup>2</sup> Brooklyn Park <sup>3</sup> Burnsville Village <sup>3</sup> Edina <sup>2</sup> Little Canada <sup>3</sup> New Hope <sup>4</sup> Plymouth <sup>3</sup> Roseville <sup>4</sup> St. Louis Park <sup>2</sup> Other areas Percent of rental units converted  Total SMSA Number of conversions	236 144 459 1,393 345 184 200 446 719 641	5.37% 5,77 <b>4</b> 2.70%	6.25 % 7,315 3.42 %
Percent of rental units converted		2.70%	3.42%
Percent of all Conversions Inside Cities of Minneapolis-St. Paul Remainder of SMSA		17% 83%	24% 76%
Percent of Metropolitan Rental Units <sup>5</sup>			
Inside Citles of Minneapolis-St. Paul Remainder of SMSA			59% 41%
Percent of Rental Units Renting at 125 Percent or More of Metropolitan Median Rent <sup>s</sup>			
Inside Cities of Minneapolis-St. Paul Remainder of SMSA			33% 67%

Sources:

<sup>5</sup> U.S. Bureau of the Census, Current Housing Reports, Series H-150, Annual Housing Survey SMSA Report for Minneapolis-St. Paul, 1974, Washington, D.C., 1976.

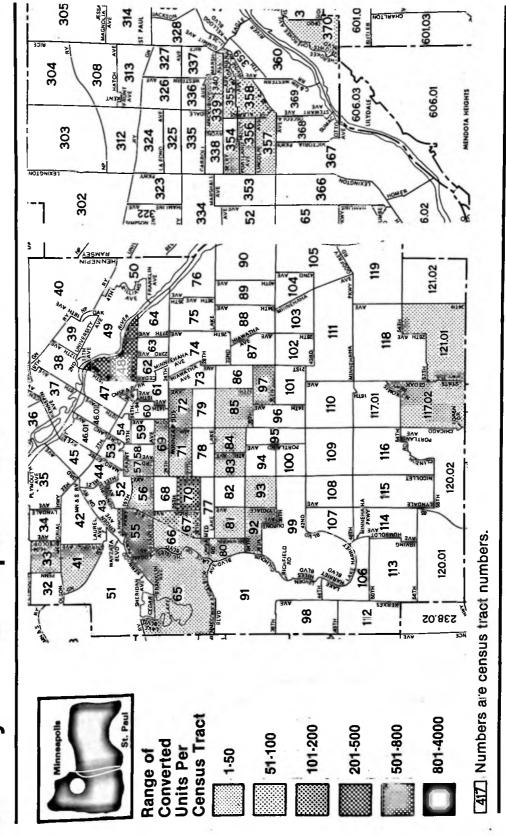
<sup>1</sup> City Planning Department

<sup>2</sup> Assessor's Office

<sup>&</sup>lt;sup>3</sup> City Clerk

<sup>&</sup>lt;sup>4</sup> City Manager

### Condominium/Cooperative Conversions Minneapolis-St. Paul, Minnesota January 1977 to September 1979



### **New York SMSA**

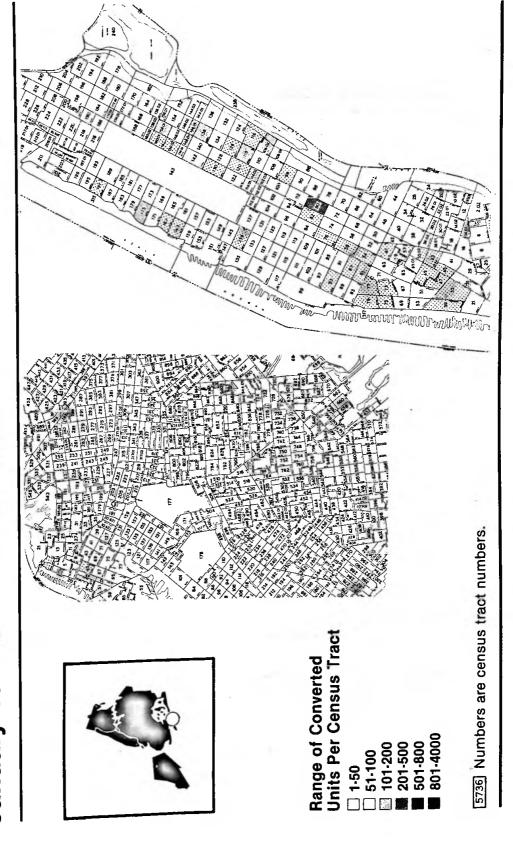
		1977-79	1970-79
Central City			
Number of conversions¹ Percent of rental units converted		9,144 0.48%	11,237 0.58%
Remainder of SMSA			
Number of conversions		3,016	4,713
New Rochelle <sup>1</sup>	130		
Rockland County¹ Westchester County	270		
(excluding Yonkers and New Rochelle)1	1,607		
Yonkers¹ Other areas	345 664		
5 this 5.525	004	0.000/	4.550/
Percent of rental units converted		0.99%	1.55%
Total SMSA			
Number of conversions Percent of rental units converted		12,160 0.55%	15,950 0.72%
Percent of all Conversions			
Inside New York City Remainder of SMSA		75% 25%	70% 30%
Percent of Metropolitan Rental Units <sup>3</sup>			
Inside New York City Remainder of SMSA		869 149	-
Percent of Rental Units Renting at 125 Percent or More of Metropolitan Median Rent <sup>3</sup>			-
Inside New York City		779	<b>/</b> _
Remainder of SMSA		239	-

New York State Department of Law, Real Estate Financing Bureau

<sup>&</sup>lt;sup>2</sup> New York State Temporary Commission on Rental Housing

<sup>&</sup>lt;sup>3</sup> U.S. Bureau of the Census, Current Housing Reports, Series H-150, Annual Housing Survey SMSA Report for New York, 1976, Washington, D.C., 1978.

# Condominium/Cooperative Conversions in New York, New York January 1977 to December 1979



### San Francisco-Oakland SMSA

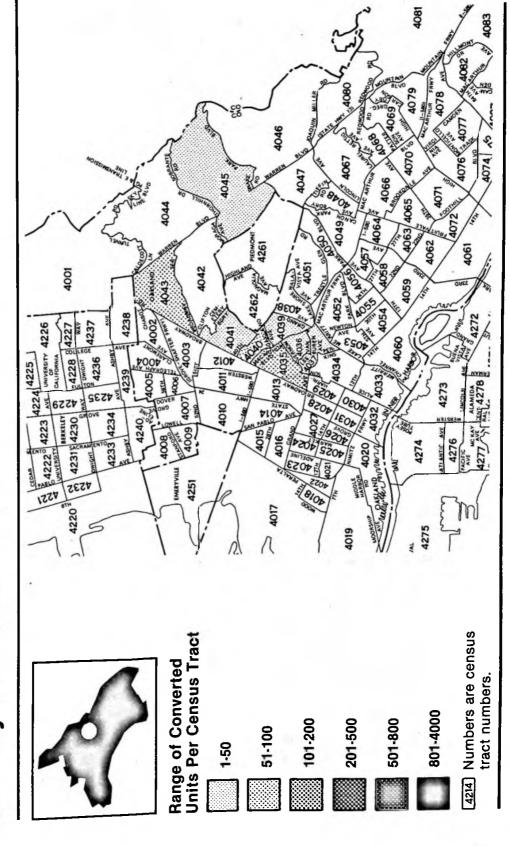
		1977-79	1970-79
Central Cities			
San Francisco <sup>12</sup>			4.040
Number of conversions		1,018	1,018
Oakland <sup>12</sup>		000	329
Number of conversions		329	323
San Francisco-Oakland		4.047	1,347
Total Number of conversions		1,347	0.51%
Percent of rental units converted		0.51%	0.51%
Remainder of SMSA			
Number of conversions		6,318	6,318
Belmont <sup>2,3</sup>	265		
Berkeley <sup>2,3</sup>	87		
Concord <sup>2-3</sup>	503		
Danville <sup>2,3</sup>	69		
Emeryville <sup>2,3</sup>	1,247		
Fremont <sup>2,3</sup>	310		
Larkspur <sup>2,3</sup>	205		
Novato <sup>23</sup>	105		
Pleasant Hill <sup>2,3</sup>	64		
Redwood City <sup>2,3</sup>	110		
San Leandro <sup>23</sup>	73		
San Mateo <sup>za</sup>	1,443		
San Ramon <sup>2,3</sup>	289		
San Raphael <sup>2,3</sup>	220		
Walnut Creek <sup>2,3</sup>	513		
Other areas	815		
Percent of rental units converted		2.19%	2.19%
Total SMSA			
Number of conversions		7,665	7,665
Percent of rental units converted		1.39%	1.39%
Percent of all Conversions			
Inside Citles of San Francisco-Oakland		18%	18%
Remainder of SMSA		82%	82%
Percent of Metropolitan Rental Units <sup>4</sup>			
Inside Cities of San Francisco-Oakland			48%
Remainder of SMSA			46% 52%
Percent of Rental Units Renting at			GE /0
125 Percent or More of Metropolitan Median Rent*			
Inside Cities of San Francisco-Oakland			
Remainder of SMSA			52%
Sources:			48%

SOUTCBS:

1 California State Department of Real Estate
2 City Planning Office
3 County Assessor's Office

<sup>&</sup>lt;sup>4</sup> U.S. Bureau of the Census, Current Housing Reports, Series H-150, Annual Housing Survey SMSA Report for Sen Francisco-Oekland, 1975, Washington, D.C., 1977.

## Condominium Conversions in Oakland, California January 1977 to June 1979



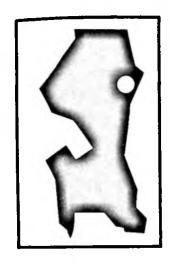
Seattle-Everett SMSA					
		197	77-79		1970-79
Central Cities		_			
Seattle Number of conversions		1,	834		2,481
Everett Number of conversions			261		318
Seattle-Everett <sup>1,2,3</sup> Total Number of conversions Percent of rental units converted			095 .05% *		2,799 2.74%
Remainder of SMSA					
Number of conversions		3,	788*		4,501*
Bellevue¹² Des Moines¹² Edmonds¹ Federal Way¹² Kent¹² Kirkland¹² Lynwood¹ Mercer Island¹² Redmond¹² Renton¹ South Park¹² Tukwila¹² Other areas Percent of rental units converted  Total SMSA Number of conversions	1,115 126 200 193 257 253 331 272 709 46 62 63 161		69% 883°		5.58% 7,300°
Percent of rental units converted			22%*		3.99%*
Percent of all Conversions					
Inside Cities of Seattle-Everett Remainder of SMSA		_	6% 4%	•	47% 53%
Percent of Metropolitan Rental Units4					
Inside Cities of Seattle-Everett Remainder of SMSA				56% 44%	
Percent of Rental Units Renting at 125 Percent or More of Metropolitan Median Rent <sup>4</sup>					
Inside Cities of Seattle-Everett Remainder of SMSA				39%	
*Figures superseds those published previously.				61%	

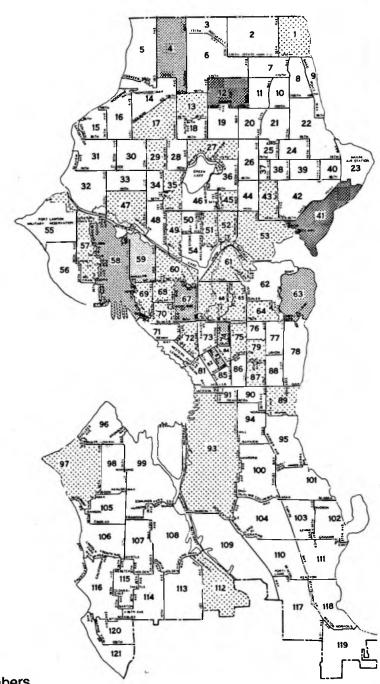
Sources:

¹ Property Dynamics Newsletter, Tim Fahey, private consultant
² Chicago Title and Trust Company
² King County Housing and Community Development Department

<sup>&</sup>lt;sup>4</sup> U.S. Bureau of the Census, Current Housing Reports, Series H-150, Annual Housing Survey SMSA Report for Seattle-Everett, 1976, Washington, D.C., 1978.

### Condominium Conversions in Seattle, Washington January 1977 to September 1979



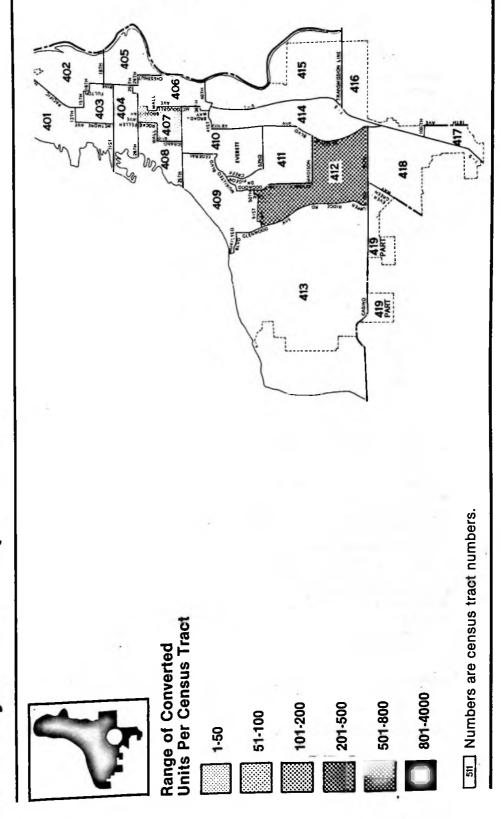


### Range of Converted Units Per Census Tract

- 1-50
  - 51-100
- 101-200
- 201-500
- 501-800
- 801-4000

420 Numbers are census tract numbers.

## Condominium Conversions in Everett, Washington January 1977 to September 1979



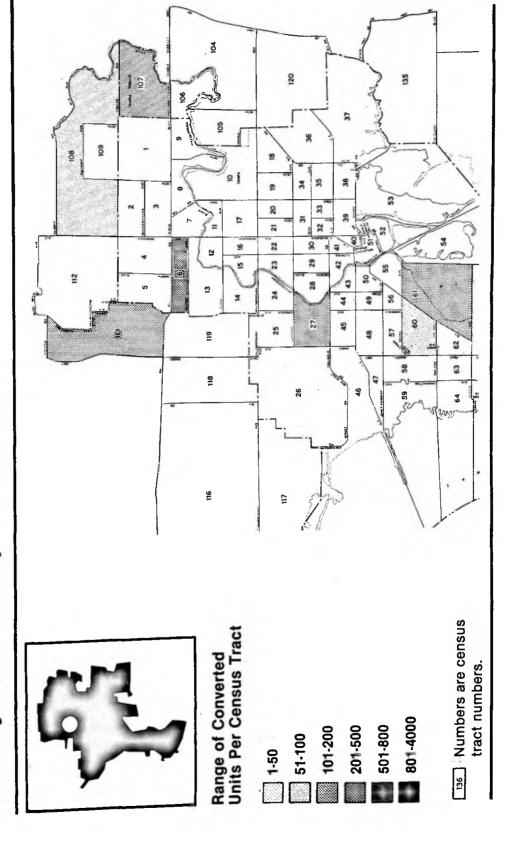
Tampa-St. Petersburg SMSA

		1977-79	1970-79
Central Citles			
Tampa			
Number of conversions		916	916
St. Petersburg Number of conversions		1,858	1,858
Tampa-St. Petersburg¹		2 774	2,774
Total Number of conversions Percent of rental units converted		2,774 3.26% <b>*</b>	3.26%
Remainder of SMSA			
Number of conversions		1,952	1,952
Bellair Beach¹	54		
Bellair Bluffs¹	108		
Clearwater¹	460		
Indian Shores¹	79 56		
Largo¹	264		
Seminole¹ St. Petersburg Beach¹	487		
Temple Terrace'	180		
Treasure Island	101		
Other areas	163		
Percent of rental units converted		n/a	n/a
Total SMSA			
Number of conversions		4,726	4,726
Percent of rental units converted		n/a*	n/a*
Percent of all Conversions			
Inside Cities of Tampa-St. Petersburg Remainder of SMSA		59% 41%	59% 41%
Percent of Metropolitan Rental Units			
Inside Cities of Tampa-St. Petersburg Remainder of SMSA		n/ n/	-
Percent of Rental Units Renting at 125 Percent or More of Metropolitan Median Rent			
Inside Cities of Tampa-St. Petersburg		ni	'a
Remainder of SMSA	•	n/	'a

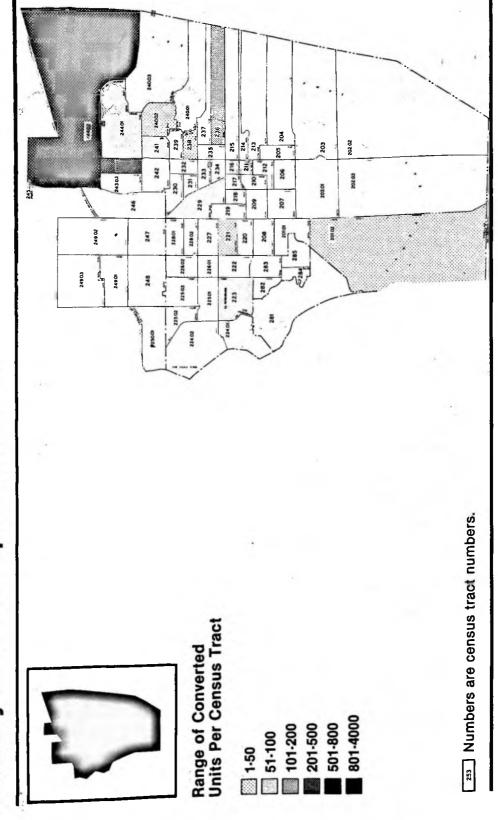
<sup>\*</sup>There was no Annual Housing Survey for Tampa-St. Petersburg. The SMSA central city figures are based on the city's Housing Assistance Plan estimates of the total amount of occupied rental housing in 1978.

<sup>&</sup>lt;sup>1</sup> State Division of Land-Seles and Condominiums

## Condominium Conversions in Tampa, Florida January 1977 to September 1979



## Condominium Conversions in St. Petersburg, Florida January 1977 to September 1979



### Washington D.C. SMSA

		1977-79	1970-79
		1911-10	
Central City			10 257
Number of conversions <sup>1,2</sup>		6,412	12,357 6.86%
Percent of rental supply converted		3.56%	0.00 /
Remainder of SMSA			26.450
Number of conversions		10,256	<b>26</b> ,450
Adelphi <sup>4</sup>	200		
Alexandria <sup>5</sup>	2,425		
Annandale <sup>5</sup>	<b>8</b> 78		
Arlington <sup>6</sup>	2,224		
Bethesda <sup>7</sup>	654		
Camp Springs <sup>4</sup>	63		
Fairfax City <sup>a</sup>	312		
Falls Church <sup>5</sup>	97		
Gaithersburg <sup>7</sup>	271		
Hillcrest Heights4	76		
Rockville <sup>7</sup>	1,051		
Silver Spring <sup>7</sup>	1,076		
Springfield <sup>5</sup>	504		
Sterling <sup>8</sup>	418		
Takoma Park <sup>7</sup>	7		
Percent of rental units converted		3.19%	8.22%
Total SMSA			
Number of conversions		16,668	38,807
Percent of rental units converted		3.32%	7.739
Percent of all Conversions			
Inside Washington D.C.		38%	32%
Remainder of SMSA		62%	68%
Percent of Metropolitan Rental Units*			
Inside Washington D.C.			36%
Remainder of SMSA			54%
Percent of Rental Units Renting at			
125 Percent or More of Metropolitan  Median Rent*			
Inside Washington D.C.		•	21%
Remainder of SMSA			79%

Washington, D.C. Department of Housing and Community Development

<sup>&</sup>lt;sup>2</sup> City Assessor's Office

<sup>3</sup> Metropolitan Washington Council of Governments

Prince George's County Planning Office, Research and
 Economic Development Office, Housing Office, Attorney's Office

<sup>&</sup>lt;sup>5</sup> Fairfax Office of Research and Statistics

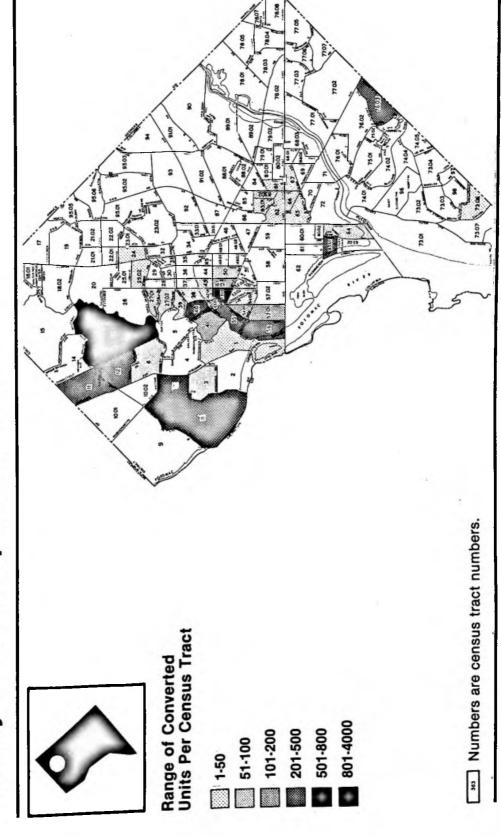
<sup>&</sup>lt;sup>8</sup> Arlington Landlord-Tenant Commission

<sup>&</sup>lt;sup>7</sup> Montgomery County Office of Consumer Affairs

Loudon County Department of Planning and Zoning

U.S. Bureau of the Census, Current Housing Reports, Series H-150, Annual Housing Survey SMSA Report for Washington, D.C., 1974, Washington, D.C., 1976.

## Conversions in Washington, DC January 1977 to September 1979 Condominium/Cooperative



Official Business
Penalty for Private Use, \$300

